

**Tero Jänne**  
**Managing Director**  
**Jefferies & Company, Inc.**  
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Mr. Jänne has worked at Jefferies from 2006 to the present.

Mr. Jänne earned a Bachelor of Arts from Haverford College and a Masters of Science degree from The London School of Economics.

Mr. Jänne has over 15 years of investment banking and restructuring experience. Prior to joining Jefferies in May 2006, he worked at Conway, Del Genio, Gries & Co., LLC, most recently as a Vice President, advising both debtors and creditor groups in restructurings and distressed M&A assignments. Prior to his time at CDG, he worked in the M&A Group at Salomon Smith Barney. Mr. Jänne holds a Series 7 and a Series 63 license.

Mr. Jänne's company-side restructuring experience includes advising numerous public and private corporations, including Euramax International; Baytown Navigation Inc., Case No. 11- 35926 (Bankr. S.D. Tex. July 8, 2011); Beryl Oil and Gas; Crusader Energy Group Inc., Case No. 09- 31797 (Bankr. N.D. Tex. Mar. 30, 2009); Bally Total Fitness of Greater New York, Inc., Case No. 07- 12395 (Bankr. S.D.N.Y. July 31, 2007); ESL11 NewComm Wireless Services, Inc., Case No. 06-04755 (Bankr. D. P.R. Nov. 28, 2006); Metalforming Technologies de Mexico S de R.L. de, Case No. 05-11705 (Bankr. D. Del. June 16, 2005); and SkyePharma Plc; USinternetworking, Inc., Case No. 02-50215 (Bankr. D. Md. Jan. 7, 2002).

Mr. Jänne also has extensive lender-side experience, having advised senior lenders in connection with the restructurings of Hilite International; Satélites Mexicanos, S.A. de C.V., Case No. 06-11868 (Bankr. S.D.N.Y. August 11, 2006); J.A. Jones Construction, Case No. 03-33540 (Bankr. W.D.N.C. Sept. 25, 2003); iPCS, Inc., Case No. 03-62695 (Bankr. N.D. Ga. Feb. 23, 2003); and USA Floral Products, Inc., Case No. 02-04394 (Bankr. D. Del. June 10, 2002).

In connection with the above and numerous other restructuring engagements, Mr. Jänne has advised distressed corporations regarding various restructuring issues including obtaining postpetition financing, helping to identify such financing, and negotiate, on their behalf, terms of such financing.