



Anu R. Singh

Senior Vice President, Mergers and Acquisitions

Anu Singh, a Senior Vice President of Kaufman Hall, provides financial advisory services to healthcare organizations and companies nationwide. As a member of Kaufman Hall's Mergers and Acquisitions practice, Mr. Singh leads the evaluation, structuring, negotiation, and execution of mergers, acquisitions, joint ventures, and other forms of transactions. These engagements range from the initial evaluation of strategic options to the solicitation, evaluation, negotiation, and execution of potential transactions. Clients include small community providers, academic medical centers, large multi-regional systems, and many other types of organizations. Mr. Singh has advised on more than 75 transaction-related engagements, spanning from facilitated exclusive negotiations to auctions under the direction of a Bankruptcy Court.

Mr. Singh's previous experience included the execution of turnaround and restructuring plans, advising on mergers, acquisitions, and other transactions, and the raising of capital for a variety of clients. These included underperforming or distressed companies and well-capitalized, investment-grade borrowers. He has extensive overseas work experience, particularly on behalf of aid agencies, Central Banks, and other parties involved in major financial markets. Prior to joining Kaufman Hall, Mr. Singh was a Director at Huron Consulting Group, within its Corporate Advisory Services practice. He has authored articles and presented at various industry and professional events and seminars, including those sponsored by The Governance Institute, Healthcare Financial Management Association, and Volunteer Hospital Association.

Mr. Singh has an M.B.A from Northwestern University's Kellogg School of Management and a B.S. in Finance from the University of Illinois at Urbana-Champaign. He also holds CPA, CFA, CTP, CIRA, and CDBV certifications.