



Dr. Lukas Fecker
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Background

- ▶ Lukas is a highly regarded Turnaround professional and owner of 5 Innovation Brain LLC.
- ▶ His focus is on defining and implementing restructuring strategies in the Banking.
- ▶ Lukas' clients include regulators and authorities, major banks and alternative Capital investing in Banks and Banking assets.
- ▶ His current engagements include clients in Cyprus, Greece, Germany, and the Middle East.
- ▶ Professional experience in FS strategy advisory and especially banking turnaround cover client engagements in Asia, US and Europe

Languages:

German - mother tongue,
 English, French, Spanish – fluent

Skills

- ▶ Banking Turnaround, Bank and Fund run off
- ▶ M&A, refinancing and distressed transactions
- ▶ Banking trustee work for European commission
- ▶ Banking operations, model outsourcing and cost management
- ▶ Work out operations in Banks and recovery
- ▶ Lukas is a chairman of the Turnaround Management Association- Europe (global trade association for Turnaround and restructuring professionals)
- ▶ He is a qualified EACTP professional and a frequent speaker at sector conferences and client events
- ▶ Participating member of INSOL international.

EY BTS – Banking Turnaround Solutions- Equity Partner

Lukas provided advice in the following areas:

- ▶ **Private Asset Management Company solution:** a solution designed to provide an opportunity for banks to release capital through de-recognition and deconsolidation of non-performing and/or non-core exposures. An effective private AMC structure focuses on value recovery for both banks and investors through more effective work out capabilities.
- ▶ **Distressed M&A/ Post-Merger integration:** BTS team understood the requirements of different stakeholders in underperforming businesses or businesses in stress or distress, and our teams are trusted by lenders, investors and management teams to help them preserve and increase capital.
- ▶ **Turnaround strategies:** working with management teams to develop and execute a turnaround plan; providing advice on specific aspects of the turnaround process and support and service in implementation roles.
- ▶ **Managing Run-off operations:** advising and working with management to identify and dispose of under-performing or non-core subsidiaries and assets in an efficient and cost-effective manner to increase liquidity and improve overall performance.
- ▶ **Key Geographies:** With an EMEIA wide mandate the BTS team operated across Western, Southern Europe and CEE with clients in Germany, Austria, Cyprus and Slovenia

Piraeus Bank

- ▶ Lukas personally led the turnaround of Piraeus Bank increasing the Banks balance sheet from EUR 54bn to EUR107bn in 2011/12 markets.
- ▶ acted on behalf of the board and under supervision and approval of the European Central Bank, European Commission and IMF.

Professional experience

2015- present

- ▶ **Managing Partner 5 Innovation Brain LLC-** A Holding Company setting up next generation Asset Management Companies and reorganizing major Banking operations focused on Trade finance, Commodity finance and Corporate Banking.

2014 - 2015

- ▶ **Head of EY Banking Turnaround solutions EMEIA** (part of Financial Services Organization Transaction Advisory Services practise)– Transaction and advisory services to banks in acquisition and restructuring situations.

2011-2013

- ▶ **KPMG UK (London) Equity Partner TS and Restructuring; Head of FS Corporate Reorganisation;** Clients include: Restructuring of largest Greek Bank, Workout and Recovery CEE Banking, Reorganisation large Russian Bank, CRA Petroplus

2006-2011

- ▶ **Alvarez and Marsal LLP (London) Director**
- ▶ CRO – Chief Restructuring Officer CEO and Chairman of the Board – GATE Global Alternative Energy Holding
- ▶ CRO – **Leading producer of thin film solar panel**
- ▶ CRO – Havells Sylvania
- ▶ **Restructuring advice to banks and Funds, including run off**

2001-2006

- ▶ **Accenture Financial Services** – Outsourcing business models for leading banks and insurance companies incl. ING, Lloyds, Maybank, UBS, etc.

1996-2001

- ▶ Corporate Strategy Advisory with leading boutique