



Alan Tilley Managing Partner & Chairman



Professional background

Alan Tilley is a founding Partner of BM&T with significant expertise in operational and financial turnaround and cross border restructuring having worked on over 30 cases, managing the complex issues in preserving enterprise value in the zone of insolvency and identifying new sources of capital for viable businesses emerging from distress. He is a frequent speaker on cross border European restructuring and Consensual Creditors Compositions and has written several articles on the subjects. He was Insolvency & Rescue UK Turnaround Manager of the Year 2010, winner of TMA Global International Turnaround of the Year award 2011 and TMA Europe Turnaround of the Year 2015. He is the author of the UK Chartered Accountants best practice guideline on Turnarounds. BM&T are founders of European Restructuring Solutions, an association of independent turnaround boutiques in UK, France, Germany, Italy and Spain, and are the European associate of Conway Mackenzie, USA.

Professional experience

Alan began his career with Arthur Andersen in the U.K. and France. He subsequently held senior executive positions (CEO, VP Sales & Marketing & CFO) with leading private and publicly quoted international manufacturers; Grove Cranes, Lansing Bagnall and Simon Access. He was President of Saxby Manutention, France. He undertook the turnaround and MBI of the Lynton Group in the U.K. with 3i Plc and was Managing Director Europe of turnaround industry pioneer, Glass & Associates 1997-2007 introducing US style restructuring to Europe. He acted as pan European CRO on several assignments; notably Pelikan Hardcopy, Clark Material Handling Europe, Bio-tek Instruments. He has significant European auto industry experience as CRO and restructuring advisor working with OEM's Ford and GM, major suppliers and international distressed investors. As Restructuring Officer of La Seda de Barcelona, a listed Spanish company in breach of covenants of a €600 million facility he was engaged in complex and innovative cross border operational and balance sheet restructuring in Spanish, Portuguese, Swiss, Italian and UK processes including a UK Scheme of Arrangement. Alan has twice received the TMA Global Chairman's award (2008 & 2014) for services to TMA Europe, EACTP and the preservation of enterprise value in distressed European companies.

Education and languages

- BA; University of Wales
- French; business fluent
- Fellow; Institute of Chartered Accountants
- Fellow; European Association of Certified Turnaround Professionals (EACTP)

Professional associations

- Past President, TMA, U.K.
- Founding Director of TMA Europe & EACTP
- Former Vice President of International Relations, TMA Global
- Executive Director TMA Europe



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