

Photo: Sam Valenti

# Distressed Investing 2016

23RD ANNUAL CONFERENCE

## Maximizing Profits in the Distressed Debt Market

### HIGHLIGHTS

Year in Review & New Business Opportunities  
Fannie Mae & Freddie Mac Reform Roundtable  
Latin America  
Restructuring Dynamics when Hedge Funds & Private Equity "Liens In"  
Kenneth A. Buckfire Interviewing Jack Butler  
Fluctuating Asset Values in Chapter 11  
Hot Topics in European Restructuring  
Ethics in Today's Tough Cases—Buddy Can You Spare a Dime (or Less)?  
Investors' Roundtable

### PLUS

Reception to Honor the 2016 *Turnarounds & Workouts* Outstanding  
Young Restructuring Lawyers—hosted by Elliott Management

**November 28, 2016**

**The Park Lane Hotel**

**New York City**

P R E S E N T E D B Y

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LAW & BUSINESS PUBLISHERS

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LAW & BUSINESS PUBLISHERS

Dear Colleagues:

Welcome to the 23<sup>rd</sup> Annual Distressed Investing Conference.

Each year we try to gauge the temperament and direction of the distressed market and plan this conference accordingly. This was a particularly difficult task again this year for three reasons: the continued low to zero interest rates dictated by the Fed; the fact that it was an election year (and a doozy at that); and the somewhat unexpected upheavals created by Brexit.

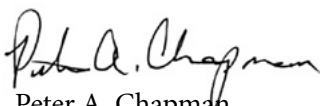
We're all anxious to detect the next credit bubble. We know it's out there. It hovers. It threatens. It scolds daily like a nagging shrew. And it presents opportunities. We look forward to gleaning our industry's thought leaders' insights and perceptions about the bubbles they see on the horizon.

We got the clear message this past year from *Troubled Company Reporter* subscribers that they are actively investing in and working on deals in Europe and Latin America. That was our motivation for two panels talking about special situations beyond the United States' borders.

We appreciate your being here, and we're honored to provide you with a venue to nurture existing relationships and forge new relationships in the corporate restructuring community. And, as always, we express a huge, everlasting *Thank You* to each of our sponsors for the support they provide. And thank you to each and every faculty member for sharing your knowledge and insights with us.

Enjoy the day, and participate with questions and comments as you see fit.

Best regards,



Peter A. Chapman  
CEO



Nina Novak, Esq.  
Managing Editor

# Conference Agenda • A.M.

## 7:30 am Registration & Continental Breakfast

### 8:00 am Chairs' Opening Remarks

**Harold L. Kaplan**, Partner

**FOLEY & LARDNER LLP**

**Donald S. MacKenzie**, Chief Executive Officer

**CONWAY MACKENZIE INC**

### 8:10 am Year in Review and New Business Opportunities

**Steven L. Gidumal**, Managing Partner

**VIRTUS CAPITAL LP**

Our speaker, Steve Gidumal, is always thought provoking and is back for his 21st year to review the year in distressed investing and bring his insights and unique perspectives on what to expect in the coming year.

### 8:50 am Fannie Mae & Freddie Mac Reform Roundtable

**J. Timothy Howard**, former CFO for Fannie Mae and author of *The Mortgage Wars*

**Joshua Rosner**, co-author of *Reckless Endangerment*  
**GRAHAM FISHER & CO.**

**Michael Fratantoni**

**MORTGAGE BANKERS ASSOCIATION**

**Michael Perini**

**PERINI CAPITAL**

A roundtable discussion about post-election possibilities for GSE reform and a review of the pros and cons of the current proposals outlined for executive and legislative branch officials, followed by a break-out session allowing for questions and further discussion.

## 9:40 am Morning Networking Break

### 10:00 am Latin America

**Aurelio García-Miró**, Senior Managing Director

**CONWAY MACKENZIE**

**Austin Camporin**

**ELLIOTT MANAGEMENT**

**Harrison Denman**, Partner

**WHITE & CASE**

**Paul J. Keenan, Jr.**, Shareholder

**GREENBERG TRAURIG**

Latin America's economy deceleration will continue in 2016, and into 2017. Brazil is navigating through an unprecedented political and corruption crisis in the midst of a recession. Chile, Colombia, and Peru are struggling to cope with persisting low commodity prices and the effect of steep devaluations. Mexico faces the potential effects on trade from the recent US elections and continues to face the challenges of a liberalization in the energy market that coincided with historical drops in global oil and gas prices. The region's outlook remains turbulent, with further GDP contraction projected in Argentina, Ecuador and Venezuela.

What opportunities are arising for distressed investment? What are latest experiences in loan-to-own strategies? How reliable is the legal framework, in light of recent changes in insolvency laws across the region? How to effectively deal with foreign exchange, institutional and political risk? What are other key considerations like governance and management standards? A panel of professionals with extensive experience in Latin America will focus on these key issues and opportunities currently flourishing in the region.

### 10:50 am Restructuring Dynamics when Hedge Funds and Private Equity "Liens In"

**Stephanie Wickowski**, Partner

**BRYAN CAVE LLP**

**Steve Krause**, Investment Counsel

**OWL CREEK ASSET MANAGEMENT LP**

**Steve Zelin**, Partner

**PJT PARTNERS INC**

**Jayme T. Goldstein**, Partner

**STROOCK & STROOCK & LAVAN LLP**

Bank groups have virtually vanished from the bankruptcy scene, and the major players are now private equity firms and hedge funds. The dynamics of major chapter 11 cases has changed as a result of the "technology" employed by such firms, perhaps even permanently altering the chapter 11 process as we know it. The panel will debate such questions as: Who is really driving restructurings? Has the decision making of the bankruptcy courts been usurped by the prevalence of Restructuring Support Agreements? Do RSAs streamline a case and facilitate a faster exit, or simply prolong a case and lead to inevitable objections and litigation?

### 11:45 am Annual Awards Luncheon

Presenting the Harvey R. Miller Outstanding Achievement Award for Service to the Restructuring Industry to:

**Jack Butler**, CEO

**BIRCH LAKE HOLDINGS LP**

and an interview conducted by last year's award recipient,

**Kenneth A. Buckfire**, President & Managing Director

**MILLER BUCKFIRE & CO. LLC**

# Conference Agenda • P.M.

## 1:35 pm Fluctuating Asset Values in Chapter 11

**Jack Butler**, CEO

**BIRCH LAKE HOLDINGS LP**

This panel will discuss the challenges in negotiating and finalizing a chapter 11 restructuring when asset values are rising and falling, and explore the application of the post-emergence valuation methodology used in the American Airlines/US Airways and other ABI Chapter 11 Reform Commission recommendations to current commodity cases.



## 2:20 pm Hot Topics in European Restructuring

**Alan Tilley**, Chairman

**BRYAN, MANSELL & TILLEY LLP**

**Richard Tett**, Partner

**FRESHFIELDS BRUCKHAUS DERINGER**

**Corinne Ball**, Partner

**JONES DAY**

**Dr. Lukas Fecker**, Founder and CEO

**INNOVATION BRAIN**

**Frederick Morris**, Co-Head EMEA Distressed Credit Trading **GOLDMAN SACHS & CO**

This panel of corporate restructuring and distressed debt investment professionals will share opportunities available today in the European market and will touch on Brexit and likely changes in U.K. and E.U. legislation.

## 3:10 pm Afternoon Networking Break

### 3:30 pm Ethics in Today's Tough Cases— Buddy Can You Spare a Dime (or Less)?

**Harold L. Kaplan**, Partner

**FOLEY & LARDNER LLP**

**William A. Brandt, Jr.**, President & CEO

**DEVELOPMENT SPECIALISTS INC.**

**Christopher J. Kearns**, Managing Director

**BERKELEY RESEARCH GROUP LLC**

**Jennifer L. Marines**, Partner

**MORRISON & FOERSTER LLP**

**Daniel A. Fliman**, Partner

**KASOWITZ, BENSON, TORRES & FRIEDMAN LLP**

How far can and should creditors and Creditors Committees go in cases—such as recent coal, oil and gas, and renewable energy cases with their heavy priority secured debt and slashed values—where their creditor classes appear to start largely or wholly out of the money? What challenges, litigations and negotiating tactics are appropriate, mandated or, on the other hand, questionable ethically and practically? What options are available and results are possible? How far do fiduciary duty and self-interest go?

## 4:30 pm Investors' Roundtable

**Steven L. Gidumal**, Managing Partner

**VIRTUS CAPITAL LP**

**Gary E. Hinds**, Managing Director

**THE DELAWARE BAY COMPANY LLC**

**Leon Frenkel**, General Partner

**TRIAGE CAPITAL MANAGEMENT**

**Dave Miller**, Portfolio Manager

**ELLIOTT MANAGEMENT CORP.**

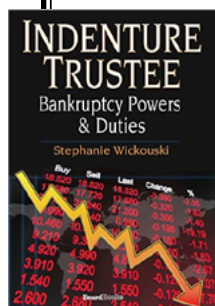
**Neil S. Subin**, Chairman

**BROADBILL INVESTMENT PARTNERS LP**

There's a high probability that you'll want to call your broker with a buy or sell order following this roundtable discussion.

### 5:30 pm Reception Hosted by Elliott Management (for All Delegates, Speakers and Honorees) Honoring the 2016 Turnarounds & Workouts Outstanding Young Restructuring Lawyers:

- **Adam Brenneman** at Cleary Gottlieb Steen & Hamilton
- **Jason G. Cohen** at Bracewell
- **Harrison Denman** at White & Case
- **Kelly DiBlasi** at Weil Gotshal & Manges
- **Daniel A. Fliman** at Kasowitz, Benson, Torres & Friedman
- **Brian D. Glueckstein** at Sullivan & Cromwell
- **Jayme Goldstein** at Stroock & Stroock & Lavan
- **Nicole L. Greenblatt** at Kirkland & Ellis
- **Jennifer L. Marines** at Morrison & Foerster
- **Andrew Parlen** at O'Melveny & Myers
- **Howard S. Steel** at Brown Rudnick
- **Christopher Updike** at Debevoise & Plimpton



## INDENTURE TRUSTEE Bankruptcy Powers & Duties

A must-have resource for lawyers, corporate trust officers, investors, and any other professional in the distressed investing industry. A practical guide for the distressed investment industry, author Stephanie Wickouski deciphers the esoteric world of the indenture trustee. Full of real-world examples and practical tips, the book is written in a clear, question-and-answer format that is accessible and easy to read for lawyers and non-lawyers. It is an essential tool for every bankruptcy lawyer, corporate trust officer and restructuring professional.

### ABOUT THE AUTHOR

**Stephanie Wickouski** is a partner in the New York office of **Bryan Cave LLP**. She counsels clients on all aspects of bankruptcy, insolvency and commercial transactions. With more than 30 years of experience handling complex reorganization cases throughout the country, she has served as lead bankruptcy counsel to indenture trustees in multiple high-profile cases. Her first book, *Bankruptcy Crimes* (3rd Ed.)(Beard Books), is the leading authoritative treatise on bankruptcy fraud.



To order *INDEBTURE TRUSTEE Bankruptcy Powers & Duties* now, go to [www.beardbooks.com](http://www.beardbooks.com) or phone 888-563-4573.

# Outstanding Young Restructuring Lawyers • 2016

## **Adam Brenneman** CLEARY GOTTlieb STEEN & HAMILTON LLP

Integral part of team involved in the \$6.5 billion OGX restructuring, largest private sector restructuring in Latin American history. Counsel to Corporación GEO in restructuring approximately \$4.5 billion of bank and bond debt. Played key roles in other groundbreaking cross-border restructurings of Inversiones Alsacia S.A. and Express de Santiago Uno S.A., Mirabela Nickel Limited, Automotores Gildemeister, and Vitro.

## **Jason G. Cohen**

## BRACEWELL

Represented Kinder Morgan in acquiring outstanding public equity of Kinder Morgan Energy Partners, Kinder Morgan Management, and El Paso Pipeline Partners for approx. \$76 billion. Responsible for day-to-day mgmt. of bankruptcy case involving TMT Procurement Corp. and 21 Taiwanese-based companies. Other representations include WBH Energy, Deep Marine Technologies, and creditors' committee in Harold's Stores.

## **Harrison Denman**

## WHITE & CASE

Played a leading role in firm's successful representations of large groups of creditors in high-profile Chapter 11 cases of Energy Future Holdings, Caesars Entertaining Operating Company, and Residential Capital. Had demonstrable success attracting new creditor representations, having formed and represented ad hoc groups of creditors for troubled companies such as SunEdison, Quiksilver, and LBI Media.

## **Kelly DiBlasi**

## WEIL, GOTSHAL & MANGES LLP

Advising global helicopter services company CHC, steel giant Essar Steel, and senior secured debtholders of Magnum Hunter Resources in pre-arranged Chapter 11. Represented Export-Import Bank of China as largest secured creditor in Chapter 11 cases of Northshore Mainland Services Inc. Previously advised Financial Guaranty Insurance Company as one of the largest creditors in City of Detroit's Chapter 9 case.

## **Daniel A. Fliman**

## KASOWITZ

KASOWITZ BENSON TORRES & FRIEDMAN LLP

Lead bankruptcy partner to former directors and officers of Forest Oil Corporation in the Sabine Oil & Gas Corp. bankruptcy, successfully defeating UCC's motion for standing to pursue, among other things, fiduciary duty claims. Lead partner working with group of first lien term loan lenders of Seadrill Operating LP et al. Lead U.S. counsel for a group of unsecured noteholders of Lightstream Resources.

## **Brian D. Glueckstein** SULLIVAN & CROMWELL LLP

Led trial team representing E-silo UCC in opposing confirmation of plan of reorganization and proposed global settlement in \$42 billion Chapter 11 case of Energy Future Holdings, achieving overwhelmingly favorable settlement after three weeks of trial. Providing counsel to Primorsk International Shipping Limited in its pending Chapter 11 reorganization. Also providing counsel in DISH Network and FXI Holdings cases.

## **Jayme Goldstein**

## STROOCK

STROOCK & STROOCK & LAVAN LLP

Represented ad hoc group of senior unsecured noteholders (\$600 million) and indenture trustee for such notes in highly successful litigation in Delaware Court of Chancery against, among others, Foresight Energy. Also represented ad hoc committees, significant lenders or trustees in Alpha Natural Resources (indenture trustee for \$725 million second lien notes) and Swift Energy (indenture trustee for \$905 million senior notes).

## **Nicole L. Greenblatt**

## KIRKLAND & ELLIS LLP

Recent representations include Caesars Entertainment Operating Co. in its Chapter 11 restructuring and Sbarro and its affiliates in their second Chapter 11 cases. U.S. counsel to OGX Petroleo e Gas in connection with its bankruptcy in Rio de Janeiro. Also represented Physiotherapy, ad hoc committee of debt holders of Arcapita Bank, United Retail Group and its subsidiaries, Reader's Digest Association, and Tronox Inc.

## **Jennifer L. Marines**

## MORRISON FOERSTER

Counsel in high-profile energy sector bankruptcies, including UCC for Texas Competitive Energy Holdings and certain debtor affiliates, including Energy Future Holdings Corp.; UCC for Patriot Coal, spearheading negotiations concerning valuation of unencumbered coal assets and leading bankruptcy team in negotiation of global settlement that formed the basis of Chapter 11 plan. Counsel to HOVENSA and UCC of Walter Energy.

## **Andrew Parlen**

## O'Melveny

Played a leadership role in firm's highest-profile restructurings, including current representations of Verso Corporation and Cal Dive International. In Verso, had a key role in negotiating with creditor groups and reaching agreement on restructuring agreement. In Cal Dive, secured several victories over objecting maritime lienholders. Also represented large secured creditor in Energy Futures Holdings Chapter 11 case.

## **Howard S. Steel**

## BROWN RUDNICK

Recent representations include lead plaintiffs' counsel opposing General Motors' efforts to enjoin claims related to ignition switch defect, including appeal before the Second Circuit; UCC and post-confirmation liquidation trust of Dewey & LeBoeuf, largest law firm bankruptcy in U.S. history; certain second lien holders and indenture trustee for second lien notes of Arch Coal, one of the largest coal bankruptcies in the world.

## **Christopher Updike** DEBEVOISE & PLIMPTON LLP

Lead counsel to FTI Consulting, as trustee overseeing liquidation of Caribbean Petroleum Corporation; represented Amsterdam House CCRC in largest non-corporate municipal bond default since Detroit Chapter 9; counsel to JPMorgan Chase as first lien agent and DIP lender in contentious Revel Casino Chapter 11. Scored several recent appellate victories, including favorable decisions before the Third Circuit Court of Appeals.

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**ELLIOTT** Hedge fund firm **Elliott Management** takes an activist approach to investing, frequently amassing significant but minority stakes in distressed or underperforming companies and attempting to foment change. The company manages hedge funds Elliott Associates and Elliott International, which together manage more than \$23 billion of capital for large institutional investors and wealthy individuals. The funds invest in corporate, real estate, and sovereign debt, with investments in North America, Asia, and Europe. Elliott Associates was founded by Paul Singer in 1977, making it one of the oldest hedge funds under continuous management. Elliott

International Limited was launched in 1994 and managed to beat the *S&P 500 Index* by around five percentage points per year on the average since its inception. Elliott Associates also has a similar track record. Before founding his fund, Mr. Singer earned a BS in psychology from the University of Rochester and a JD from Harvard Law School. After that, Mr. Singer spent the next four years working in corporate laws firms and the investment bank Donaldson, Lufkin & Jenrette before founding Elliott Associates.

**FOLEY** With the resources of nearly 1,000 lawyers in offices from coast-to-coast (as well in Asia), **Foley** is able to meld its nationally recognized bankruptcy and bond default experience with sophisticated finance, litigation, tax, labor and employment, environmental, regulatory, healthcare, and other practice concentrations. We regularly represent creditors' committees, secured creditors, debtors, cross-border and domestic unsecured creditors, funds and indenture trustees in major cases throughout the United States. With the addition of Harold L. Kaplan and Mark F. Hebbeln to its already very deep national corps of over 30 bankruptcy lawyers, **Foley** has one of the leading and most focused corporate trust/bondholder rights practices in the country.

**KASOWITZ** **Kasowitz, Benson, Torres & Friedman LLP** is a national law firm primarily focusing on complex commercial litigation. The firm's highly talented lawyers are committed to pursuing creative, aggressive and innovative approaches to our clients' most challenging legal matters. Our practice encompasses all areas of litigation, including antitrust, banking, complex financial products, creditors' rights and bankruptcy, employment practices, entertainment, environmental, family law, general corporate and commercial, government affairs and strategic counsel, insurance recovery, intellectual property, international disputes, investigations and white collar defense, mass tort and product liability, real estate and securities. The firm's real estate and corporate groups handle transactions of substantial complexity and size. The firm has offices in New York, Washington, DC, Silicon Valley, Los Angeles, Houston, Atlanta, San Francisco, Miami, and Newark. Our clients include leading companies in the high-tech, manufacturing, chemical, computer, energy, entertainment, consumer products, pharmaceutical and telecommunications industries, as well as major hedge funds, private equity firms, commercial banks, real estate developers and investors, regulated utilities and individuals. Our success in implementing uniquely creative legal strategies has brought us clients with exceptionally interesting and challenging work. We have attracted lawyers with excellent academic credentials and with rich and varied experiences, who share our commitment to our clients, our work and our values. Our lawyers have been recognized by, among others, Chambers USA, The Legal 500, Benchmark Litigation, Best Lawyers in America, Law360 and Lawdragon for excellence in their fields. The firm's "*Fast Rise to the Top*" was featured as the cover story in the August 2004 issue of *The American Lawyer*.

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*Turnarounds & Workouts*  
**2016 Outstanding  
Young Restructuring  
Lawyers**

Hosted by  
**ELLIOTT MANAGEMENT**

The Park Room  
The Park Lane Hotel  
5:30 p.m.







## 23RD ANNUAL CONFERENCE

### Maximizing Profits in the Distressed Debt Market

**November 28, 2016**

**The Park Lane Hotel  
New York City**

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The Park Lane Hotel  
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Phone: 1-212-521-6640

**Hotel Reservations:** If you plan to stay at The Park Lane, you must make your own reservations.

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### 23RD ANNUAL CONFERENCE

# Distressed Investing 2016

**November 28, 2016**

**The Park Lane Hotel • New York City**

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Harvey Miller Awards Luncheon: ☐ Yes ☐ No

Reception at Elliott Management: ☐ Yes ☐ No

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