

# **Summary Financial Information Year Ended December 2004**

ABB Ltd Summary Consolidated Income Statements

	Ja	anuary - l	Dece	mber	О	ctober - l	Decei	nber
	2	2004	2	2003	2	2004	2	003
	(una	audited)	(una	udited)	(una	udited)	(una	udited)
		(in n	nillio	ns, excep	ot per	share d	ata)	
Revenues	\$	20,721	\$	20,427	\$	5,971	\$	5,357
Cost of sales		(15,757)		(15,928)		(4,643)		(4,171)
Gross profit		4,964		4,499		1,328		1,186
Selling, general and administrative expenses		(3,786)		(3,917)		(1,011)		(928)
Amortization expense		(45)		(31)		(11)		(7)
Other income (expense), net		(49)		(194)		(42)		(124)
Earnings before interest and taxes		1,084		357		264		127
Interest and dividend income		164		152		43		40
Interest and other finance expense		(387)		(569)		(109)		(116)
Income (loss) from continuing operations before								
taxes and minority interest		861		(60)		198		51
Provision for taxes		(311)		(245)		(66)		(191)
Minority interest		(102)		(66)		(37)		(17)
Income (loss) from continuing operations		448		(371)		95		(157)
Loss from discontinued operations, net of tax		(247)		(408)		(82)		(234)
Net income (loss)	\$	201	\$	(779)	\$	13	\$	(391)
Basic earnings (loss) per share:								
Income (loss) from continuing operations	\$	0.22	\$	(0.30)	\$	0.05	\$	(0.11)
Net income (loss)	\$	0.10	\$	(0.64)	\$	0.01	\$	(0.29)
Diluted earnings (loss) per share:								
Income (loss) from continuing operations	\$	0.22	\$	(0.30)	\$	0.05	\$	(0.11)
Net income (loss)	\$	0.10	\$	(0.64)	\$	0.01	\$	(0.29)



# ABB Ltd Summary Consolidated Balance Sheets

		At		At		At
	Dece	mber 31	Septe	mber 30	Dece	mber 31
	2	004		2004	2	003
	(una	udited)	,	audited)		udited)
		(in millio		ons, except share		
Cash and equivalents	\$	3,676	\$	2,963	\$	4,783
Marketable securities and short-term investments		524		745		473
Receivables, net		6,330		6,310		6,049
Inventories, net		2,977		3,069		2,671
Prepaid expenses and other		1,688		1,571		1,794
Assets held for sale and in discontinued operations		155		180		4,981
Total current assets		15,350		14,838		20,751
Financing receivables, non-current		1,233		1,215		1,372
Property, plant and equipment, net		2,981		2,730		2,858
Goodwill		2,602		2,504		2,528
Other intangible assets, net		493		497		601
Prepaid pension and other employee benefits		549		554		564
Investments and other		1,469		1,471		1,727
<b>Total assets</b>	\$	24,677	\$	23,809	\$	30,401
Accounts payable, trade	\$	4,272	\$	4,034	\$	4,034
Accounts payable, other		1,437		1,321		1,395
Short-term borrowings and current maturities of long-term						
borrowings		633		632		1,644
Accrued liabilities and other		6,200		5,791		5,957
Liabilities held for sale and in discontinued operations		290		243		3,990
Total current liabilities		12,832		12,021		17,020
Long-term borrowings		4,901		4,562		6,290
Pension and other employee benefits		1,551		1,820		1,790
Deferred taxes		953		959		1,022
Other liabilities		1,083		1,084		1,077
Total liabilities		21,320		20,446		27,199
Minority interest		297		242		285
Stockholders' equity:						
Capital stock and additional paid-in capital		3,083		3,067		3,067
Retained earnings		1,961		1,948		1,760
Accumulated other comprehensive loss		(1,846)		(1,756)		(1,772)
Less: Treasury stock, at cost (11,611,529 shares at						
December 31, 2004, September 30, 2004, and December						
31, 2003)		(138)		(138)		(138)
Total stockholders' equity		3,060		3,121		2,917
Total liabilities and stockholders' equity	\$	24,677	\$	23,809	\$	30,401



ABB Ltd Summary Consolidated Statements of Cash Flows

		nuary 2004		ember 2003	October - 2004		December 2003	
	(un	audited)	(un	audited) (in mil	(un	audited)	(un	audited)
Operating activities:				•		•		
Net income (loss)	\$	201	\$	(779)	\$	13	\$	(391)
Adjustments to reconcile net income (loss) to net cash provided by								
(used in) operating activities:								
Depreciation and amortization		633		585		195		150
Provisions		(144)		(728)		(8)		(3)
Pension and post-retirement benefits		55		21		(11)		(2)
Deferred taxes		3		47		8		176
Net gain from sale of property, plant and equipment		(36)		(26)		(10)		(3)
Loss on sale of discontinued operations		63		38		20		38
Other		167		411		28		147
Changes in operating assets and liabilities:								
Marketable securities (trading)		43		13		1		(16)
Trade receivables		(160)		85		(4)		212
Inventories		(74)		238		357		344
Trade payables		(63)		(381)		(57)		(309)
Other assets and liabilities, net		274		303		348		326
Net cash provided by (used in) operating activities		962		(173)		880		669
Investing activities:								
Changes in financing receivables		176		390		69		209
Purchases of marketable securities (other than trading)		(2,877)		(2,781)		(594)		(472)
Purchases of property, plant and equipment		(543)		(547)		(199)		(156)
Acquisitions of businesses (net of cash acquired)		(24)		(55)		(1)		(6)
Proceeds from sales of marketable securities (other than trading)		2,317		3,049		352		567
Proceeds from sales of property, plant and equipment		123		155		30		59
Proceeds from sales of businesses (net of cash disposed)		1,182		543		54		78
Net cash provided by (used in) investing activities		354		754		(289)		279
Financing activities:								
Changes in borrowings		(2,752)		(1,016)		29		(795)
Treasury and capital stock transactions		(36)		2,675				2,519
Other		(17)		(56)		6		(78)
Net cash provided by (used in) financing activities		(2,805)		1,603		35		1,646
Effects of exchange rate changes on cash and equivalents		74		150		84		55
Adjustment for the net change in cash and equivalents in assets held								
for sale and in discontinued operations		308		(80)		3		(78)
Net change in cash and equivalents - continuing operations		(1,107)		2,254		713		2,571
Cash and equivalents beginning of period		4,783		2,529		2,963		2,212
Cash and equivalents end of period	\$	3,676	\$	4,783	\$	3,676	\$	4,783
Interest paid	\$	382	\$	438	\$	74	\$	114
Taxes paid	\$	379	\$	238	\$	75	\$	81



#### ABB Ltd selected notes to summary consolidated financial information (unaudited)

(US\$ in millions, except per share data)

#### Note 1 The summary consolidated financial statements and information

The summary consolidated financial statements and summary consolidated financial information are prepared on the basis of United States generally accepted accounting principles (US GAAP) and are presented in United States dollars (\$) unless otherwise stated. The summary consolidated financial information does not include all necessary disclosures required by US GAAP. Data for orders and number of employees are shown as additional information and are not required disclosures under US GAAP.

Amounts in prior periods have been reclassified to conform to the Company's current presentation.

The par value of capital stock is denominated in Swiss francs (CHF).

ABB Ltd (the "Company") considers earnings before interest and taxes (operating income), which excludes interest and dividend income, interest and other finance expense, provision for taxes, minority interest and loss from discontinued operations, net of tax, to be the most relevant measure of the Company's and its divisions' financial and operational performance. Accordingly, the Company evaluates itself and its divisions based on this measure.

#### Note 2 Significant divestitures

In January 2004, the Company sold its MDCV cable business, located in Germany, to the Wilms Group of Menden, Germany. The Company recorded \$10 million of impairment charges on this divestment in loss from discontinued operations, net of tax, in the fourth quarter of 2003. No additional significant losses were recorded in the twelve months ended December 31, 2004, as a result of the sale of this business.

In March 2004, the Company completed the sale of its Swiss Building Systems business to CapVis Equity Partners AG, a Swiss private equity company, for approximately \$39 million and bought a 10% ownership interest in a subsidiary of CapVis Equity Partners AG. The Company recorded a net gain of approximately \$12 million from the sale of this business in other income (expense), net, in the first quarter of 2004.

In April 2004, the Company completed the sale of its Reinsurance business to White Mountains Insurance Group Limited, a Bermuda-based insurance holding company, receiving gross cash proceeds of \$415 million (net cash of approximately \$280 million), including \$12 million received in July 2004. Consequently, in the twelve months ended December 31, 2004, the Company recorded a loss of \$41 million in loss from discontinued operations, net of tax, related primarily to foreign exchange effects of the business from January 1, 2004, through the date of sale. For additional information see Note 3 – Discontinued operations and businesses held for sale.

In the second quarter of 2004, the Company sold a business in Sweden, formerly part of the Automation Technologies division, for \$11 million, as well as investments in two U.S. technology businesses for \$6 million, reporting a total gain on these divestments of \$7 million in other income (expense), net, in the second quarter of 2004.

In July 2004, the Company completed the sale of the upstream part of its Oil, Gas and Petrochemicals division to a consortium of private equity investors consisting of Candover Partners Limited, JP Morgan Partners LLC and 3i Group PLC for an initial purchase price of \$925 million. Net cash proceeds from the sale were approximately \$800 million, reflecting the initial sales price adjusted for unfunded pension liabilities of approximately \$85 million and



changes in net working capital. The Company recognized a \$26 million net loss on the transaction. For additional information see Note 3 – Discontinued operations and businesses held for sale.

#### Note 3 Discontinued operations and businesses held for sale

During the fourth quarter of 2004, the Company classified most of its power lines business, part of the Power Technologies division, to discontinued operations. The businesses that have been reclassified are in Brazil, which was abandoned in the fourth quarter of 2004, and Nigeria, whose sale was completed in January 2005. Also reclassified is the business in Italy, whose sale is near completion, and Germany, which the Company believes will be sold within twelve months. These businesses had revenues of \$117 million and \$187 million and net losses of \$75 million and \$10 million for the years ended December 31, 2004 and 2003, respectively. The loss in 2004 relates primarily to writing down the net assets to fair value less costs to sell.

During the fourth quarter of 2004, the Company classified its foundry business, part of the Automation Technologies division, to discontinued operations. The Company believes this business will be sold during 2005. The foundry business had revenues of \$41 million and \$45 million in 2004 and 2003, respectively, and a net loss of \$17 million in 2004 (2003 was break-even).

In January 2004, the Company agreed to sell the upstream part of the Oil, Gas and Petrochemicals businesses (Upstream business) to a consortium of private equity investors consisting of Candover Partners Limited, JP Morgan Partners LLC and 3i Group PLC (collectively, the Purchasers). In July 2004, the Company completed the sale of the Upstream business for an initial purchase price of \$925 million. Net cash proceeds from the sale were approximately \$800 million, reflecting the initial sales price adjusted for unfunded pension liabilities of approximately \$85 million and changes in net working capital. On February 9, 2005, the Company and the Purchasers entered into a Settlement Agreement and Amendment (Settlement Agreement) finalizing the sales price. The Settlement Agreement contains provisions to indemnify the Purchasers with respect to certain incomplete projects. The Company believes the provisions it holds for such indemnified projects are adequate. The Company recognized a \$26 million net loss on the transaction.

ABB Vetco Gray Inc. and ABB Vetco Gray Ltd., two of the Company's subsidiaries that were sold as part of the Upstream business, pleaded guilty on July 6, 2004, to violation of the Foreign Corrupt Practices Act (FCPA) and paid an aggregate fine totaling \$10.5 million. In addition, in July 2004, the Company agreed with the United States Securities and Exchange Commission to resolve civil charges relating to violations of the FCPA, including the payment of \$5.9 million in allegedly unlawful profits.

As a result of the U.S. Third Circuit Court Ruling with respect to asbestos in December 2004, the Company determined it no longer met the accounting criteria required to continue to classify the remaining Oil, Gas and Petrochemicals business in discontinued operations. Therefore, as of the fourth quarter of 2004, the revenues and corresponding earnings before interest and taxes of the remaining Oil, Gas and Petrochemicals business were included in continuing operations for all periods presented. Additionally, the assets and liabilities of the remaining Oil, Gas and Petrochemicals business are no longer included in assets and liabilities held for sale and in discontinued operations but have been reclassified to the appropriate asset and liability lines in the balance sheet for all periods presented.

In April 2004, the Company completed the sale of its Reinsurance business to White Mountains Insurance Group Limited, a Bermuda based insurance holding company, receiving gross cash proceeds of \$415 million (net cash of approximately \$280 million). As a result of the anticipated sale, the Company recorded an impairment charge of \$154 million in the fourth quarter of 2003. The Reinsurance business had a net loss of \$41 million and \$97 million in 2004 and 2003. The \$41 million net loss related primarily to foreign exchange effects of the business in 2004 through the date of sale. The 2003 net loss of \$97 million recorded in loss from discontinued operations, net of tax, includes a \$154 million impairment charge, income from operations of approximately \$72 million and an allocation of interest of \$15 million in accordance with EITF 87-24, *Allocation of Interest to Discontinued Operations*. The impairment charge of \$154 million was principally comprised of an asset write-down of \$48 million, goodwill and other intangible write-offs of \$89 million, expected selling costs of \$25 million, deferred tax write-offs of approximately \$16 million, offset in part by an accumulated foreign currency translation gain of \$24 million.



#### Note 4 Borrowings

The Company's total reported borrowings outstanding at December 31, 2004, September 30, 2004, and December 31, 2003, amounted to \$5,534 million, \$5,194 million, and \$7,934 million, respectively.

During 2004, the Company bought back a portion of its public bonds with a total face value of \$512 million. On July 29, 2004, the Company announced tender offers to repurchase all of the outstanding 300 million euro 5.375% bonds due 2005 and 475 million euro 5.125% bonds due 2006, being approximately 275 million euro and approximately 368 million euro, respectively. In conjunction with the tender offers, the Company convened bondholders meetings to vote on amendments to these bonds to allow the Company to call and redeem those bonds that were not tendered under the respective tender offer. Bonds validly tendered and accepted under the tender offers were settled on September 14, 2004. On September 9, 2004, bondholders approved the resolutions which gave the Company the option to redeem early the remaining outstanding instruments. The Company exercised its options and the remaining instruments were redeemed on September 29, 2004. As a result of these bond buybacks in the year ended December 31, 2004, total borrowings decreased by approximately \$1,330 million.

In November 2003, as part of the capital-strengthening program, the Company entered into a new unsecured syndicated \$1.0 billion 3-year revolving credit facility, which became available in December 2003 upon the fulfillment of certain conditions. No amount was drawn under this facility at December 31, 2004, September 30, 2004, or December 31, 2003.

In November 2004, the credit facility was amended, reducing the level of commitment fees paid and removing restrictions on the Company to redeem capital market instruments, such as bonds, having a maturity date beyond that of the credit facility.

The credit facility contains certain financial covenants in respect of minimum interest coverage, maximum net leverage and a minimum level of consolidated net worth. The Company is required to meet these covenants on a quarterly basis. As of December 31, 2004, the Company was in compliance with these covenants.

Note 5 Summary of consolidated stockholders' equity

(in millions)		
Stockholders' equity at January 1, 2004		\$ 2,917
Comprehensive income:		
Net income	201	
Foreign currency translation adjustments	26	
Accumulated foreign currency translation adjustments allocated to		
divestment of businesses	20	
Unrealized loss on available-for-sale securities, net of tax	(15)	
Minimum pension liability adjustment, net of tax	(69)	
Unrealized loss on cash flow hedge derivatives, net of tax	(36)	_
Total comprehensive income		127
Other		16
Stockholders' equity at December 31, 2004 (unaudited)		\$ 3,060

At December 31, 2004, the Company had 2,440,016,034 authorized shares. Of these, 2,070,314,947 shares are registered and issued, including 30,298,913 shares that are reserved for use in connection with the reorganization under Chapter 11 of the U.S. Bankruptcy Code of the Company's U.S. subsidiary, Combustion Engineering, Inc. As



these 30 million shares are presently held by one of the Company's subsidiaries and carry no participation rights, these shares are not treated as outstanding for the purposes of the Company's consolidated financial statements.



## Note 6 Segment and geographic data

## Segment data

	Orders received									
(in millions)	January - 1	Deceml	ber	O						
	2004	2003		2004		2003				
Power Technologies	\$ 9,372	\$	7,682	\$	2,216	\$	1,971			
Automation Technologies	11,334		9,691		2,722		2,570			
Non-core activities	1,694		3,360		443		364			
Corporate <sup>(1)</sup>	 (711)		(1,032)		(165)		(179)			
Total	\$ 21,689	\$	19,701	\$	5,216	\$	4,726			

	Revenues									
(in millions)		January -	Deceml	ber	O	•				
		2004		2003		2004		2003		
Power Technologies	\$	8,755	\$	7,598	\$	2,574	\$	2,178		
Automation Technologies		11,030		9,628		3,168		2,684		
Non-core activities		1,693		4,303		444		729		
Corporate <sup>(1)</sup>		(757)		(1,102)		(215)		(234)		
Total	\$	20,721	\$	20,427	\$	5,971	\$	5,357		

	Earnings before interest and taxes (operating income)									
(in millions)		January - 1	Decemb	er	O	ctober - De	ecember			
		2004		2003		2004		2003		
Power Technologies	\$	610	\$	595	\$	164	\$	174		
Automation Technologies		1,027		738		281		218		
Non-core activities		(46)		(467)		(31)		(118)		
Corporate <sup>(1)</sup>		(507)		(509)		(150)		(147)		
Total	\$	1,084	\$	357	\$	264	\$	127		

	Depreciation and amortization									
(in millions)		January -	Decemb	er	October - December					
		2004		2003		2004	,	2003		
Power Technologies	\$	214	\$	183	\$	59	\$	48		
Automation Technologies		292		253		79		67		
Non-core activities		41		73		31		18		
Corporate		84		68		25		17		
Total	\$	631	\$	577	\$	194	\$	150		



	Capital expenditures <sup>(2)</sup>									
(in millions)		January -				tober - De	ecember			
		2004		2003		2004	4	2003		
Power Technologies	\$	137	\$	120	\$	45	\$	42		
Automation Technologies		186		154		68		55		
Non-core activities		23		71		11		15		
Corporate		54		57		30		29		
Total	\$	400	\$	402	\$	154	\$	141		

(in millions)	Net operating assets									
(III HIIIIOIIS)	Decembe	Septemb	er 30, 2004	December 31, 2003						
Power Technologies	\$	2,728	\$	2,836	\$	2,568				
Automation Technologies		3,754		3,768		3,750				
Non-core activities		2,156		1,727		2,166				
Corporate		984		1,501		1,373				
Total	\$	9,622	\$	9,832	\$	9,857				

	Number of	employees
	December 31, 2004	December 31, 2003
Power Technologies	40,400	38,300
Automation Technologies	54,600	53,900
Non-core activities	5,000	11,100
Corporate	1,600	3,100
Discontinued operations	900	10,100
Total	102,500	116,500



### **Geographic information**

	Orders received (3)									
(in millions)	January -I	Decemb	er	October- December						
	2004		2003		2004		2003			
Europe	\$ 11,009	\$	11,024	\$	2,535	\$	2,542			
The Americas	3,797		3,227		1,004		830			
Asia	5,013		3,460		1,079		975			
Middle East and Africa	 1,870		1,990		598		379			
Total	\$ 21,689	\$	19,701	\$	5,216	\$	4,726			

(in millions)	Revenues (3)							
	January - December				October - December			
		2004		2003		2004		2003
Europe	\$	10,752	\$	10,963	\$	3,044	\$	2,727
The Americas		3,620		3,900		1,021		1,003
Asia		4,291		3,519		1,273		1,015
Middle East and Africa		2,058		2,045		633		612
Total	\$	20,721	\$	20,427	\$	5,971	\$	5,357

<sup>&</sup>lt;sup>(1)</sup> Includes adjustments to eliminate inter-division transactions.

<sup>(2)</sup> Capital expenditures reflect purchases of fixed tangible assets.

<sup>(3)</sup> Orders received and revenues have been reflected in the regions based on the location of the customer, which may be different from the ultimate destination of the products' end use.