

**UNITED STATES BANKRUPTCY COURT  
SOUTHERN DISTRICT OF NEW YORK**

-----x  
In re : Chapter 11 Case No.  
: :  
**AMR CORPORATION, et al.,** : 11-15463 (SHL)  
: :  
**Debtors.** : (Jointly Administered)  
: :  
-----x

**REVISED SUPPLEMENTAL DECLARATION OF DENISE LYNN  
IN SUPPORT OF DEBTORS' MOTION TO REJECT COLLECTIVE BARGAINING  
AGREEMENTS PURSUANT TO 11 U.S.C. § 1113**

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**EXHIBIT LIST**

No.	Exhibit
1801	February 16, 2012 e-mail exchange between Matthew Chou and Benjamin Tisdell regarding priority diligence items
1802	February 22, 2012 e-mail from Andrew Chang to Matthew Chou regarding aircraft leases
1803	July 18, 2011 "Strategic Update" presentation ( <i>Intralinks</i> Document No. 4.15) (UNDER SEAL)
1804	March 2012 "Fleet Replacement Economics" presentation ( <i>Intralinks</i> Document No. 20.24) (UNDER SEAL)
1805	March 26, 2012 e-mail from Benjamin Tisdell to Matthew Chou and James Queen regarding new diligence items
1806	Renewing Our Fleet - Slide 30 ( <i>Intralinks</i> Document No. 4.13) (UNDER SEAL)
1807	777-200ER Retrofit ( <i>Intralinks</i> Document No. 22.74) (UNDER SEAL)
1808	March 2012 Widebody Retrofit Plan ( <i>Intralinks</i> Document No. 20.25) (UNDER SEAL)
1821	May 19, 2012 Project AMR Restructuring: APFA advisors 2
1822	April 21, 2012 Report Generated By <i>Intralinks</i> Identifying Documents To Which The APFA Advisors 2 Group Received Access

I, DENISE LYNN, subject to the penalties provided by law for perjury, do hereby declare the following to be true and correct on the basis of my personal knowledge and upon information from the business records of American Airlines, Inc. in my custody and control.

**I. BACKGROUND**

1. On March 25, 2012, I executed the DECLARATION OF DENISE LYNN IN SUPPORT OF DEBTORS' MOTION TO REJECT COLLECTIVE BARGAINING AGREEMENTS PURSUANT TO 11 U.S.C. § 1113 (the "**March 25, 2012 Lynn Declaration**"). The March 25, 2012 Lynn Declaration describes in detail, among other things, (a) the Company's "Open Books, Open Doors" policy for the information sharing process; (b) when, how, and why the Company adopted *Intralinks*, a web-based dataroom that the Company has used to share documents and information with the Unions; (c) American's meetings with Union leaders and advisors, and its voluntary production of its reorganization Business Plan and other detailed information regarding its proposals; and (d) American's responses to the Unions' extensive information requests.

2. In the March 25, 2012 Lynn Declaration, I provided a detailed description of my employment history at American Airlines, Inc. ("**American**" or "**the Company**"). *See* Declaration of Denise Lynn (dated March 25, 2012) ¶ 1, 2. Since I filed my last declaration, my position has changed. On May 1, 2012, I took on the position of Senior Vice President, People Department, and have assumed the responsibilities previously held by Mr. Jeffrey Brundage.

3. On March 27, 2012, American filed the March 25, 2012 Lynn Declaration in support of its motion to reject the nine collective bargaining agreements ("**CBAs**") between the Company and APA, TWU, and APFA (APA, TWU, and APFA are referred to collectively herein as the "**Unions**").

4. The March 25, 2012 Lynn Declaration accounts for information-sharing that took place on or before approximately March 23, 2012. The Company has since continued to diligently gather and produce documents and information in response to the Unions' requests.

5. I make this Supplemental Declaration in order to respond to certain statements alleging that the Company failed to provide certain information.

6. This declaration is based on my personal knowledge and experience, upon information and materials provided to me at my request by others working under my supervision, and upon records regularly kept in the ordinary course of American's business that are within my custody and control as Vice President, Employee Relations. I would be competent to testify to these matters as a witness if called to do so.

**II. CONTRARY TO THE ALLEGATIONS OF YEARLEY AND ROGHAIIR,  
AMERICAN RESPONDED FULLY TO APA'S REQUESTS FOR  
INFORMATION ABOUT ITS FLEET ORDER.**

7. Neil Roghair and Andrew Yearley claim that American failed to respond to two requests for financial information from American relating to the Company's July 2011 fleet order: (1) Lazard's February 9 request for a "Copy of 6-year model with new aircraft as capex instead of operating leases in order to understand the return on incremental invested capital" (the "Capex Request")<sup>1</sup>; and (2) Lazard's March 26 request for "all analyses (including management and board presentations) that relate to the projected return on investment associated with planned widebody and narrowbody aircraft purchases" (the "ROIC request"). See Roghair ¶ 95; Yearley ¶¶ 33-36 and Appendix B.

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<sup>1</sup> This request was submitted by Lazard on February 9. The same requests were transmitted on February 13 as an enclosure to a letter from APA negotiating chair Neal Roghair to Denny Newgren (the "APA/Lazard" requests). True and correct copies of Mr. Roghair's February 13, 2012 e-mail and the referenced set of requests are submitted as AA Ex. 1550.

**A. The Capex Request.**

8. With respect to the first request for a copy of the Business Plan Model with new aircraft as “capex,” or capital expenditures, the Company responded on March 7, 2012 that “American does not have documents or information regarding a 6-year model with new aircraft as capex instead of operating leases.” Mr. Yearley asserts that American did not provide this information. American never developed such an analysis, however, because the Company plans to lease, not buy, most of its new aircraft. American’s Business Plan Model was based on the Company’s plan that most new aircraft would be acquired through operating leases. Fulfilling APA’s request would have required American to create a new model using the different assumption that all aircraft would be purchased.

9. Mr. Yearley also suggests that the Company took too long to provide a response to the request for a 6-year model using capex. The capex question, however, was one of 68 requests. Mr. Roghair’s February 13 letter indicated that APA “would appreciate AA’s response on a ‘rolling’ basis to avoid unnecessary delays.” *See AA Ex. 1550.* During the information-sharing process, Lazard identified certain items that were most time sensitive, so that American could work on those responses first. While the Company worked to respond as quickly as possible to all of APA’s requests, Lazard’s prioritization guided the order in which items were handled. Lazard did not include the Capex Request in its list of most time sensitive items, which the Company agreed to prioritize and answer first. The Company answered the Capex Request more than two weeks before the 1113 Motion was filed.

10. Mr. Yearley’s declaration purports to summarize, but does not attach, any of the emails that he references. The actual emails tell a different story. American previously submitted Lazard’s (Mr. Tisdell’s) February 16 email as AA Ex. 1552. Rothchild’s (Mr. Chou’s) response is submitted as AA Ex. 1801. As indicated in these emails, Lazard did not designate

the request for a 6-year model with new aircraft as capex instead of operating leases as among the “most time sensitive” requests.

11. On February 17, 2012, I attended a large group meeting requested by APA and Lazard at which American and the APA representatives discussed multiple subjects. Among other things, Lazard suggested that the Business Plan Model did not show enough of the underlying detail with regard to aircraft contracts and financing arrangements. In response, Candice Irvin and Ryan Solomon of American Airlines advised that all of these details were in the Business Plan Model and explained that because APA is on the UCC Fleet Subcommittee, APA representatives had access to all such information.

12. According to Mr. Yearley’s Appendix B, on February 22, 2012, Andrew Chang of Lazard contacted Matthew Chou of Rothschild via email to “again emphasize the importance of the recast Business Plan Model.” Mr. Chang’s email, AA Ex. 1802, actually sought “follow up” on two items that he asserted were “briefly raised” during the February 17 meeting, which he described as:

1. We understand the new aircraft are being financed with 10-year operating leases but we do not have the data to evaluate if they were purchased (i.e. capex) instead of leased. It was mentioned that the data was in the model, but as I look in the “Fleet” tab, it looks like the calc is simply an aircraft lease rate (blended within an aircraft type since it’s not a unit-by-unit build-up) multiplied by number of aircraft. We are evaluating the relative cost between leasing and buying.
2. What are the monthly lease rates for the new 737s (the ones on 10-year timeframe)? How do these compare to current market rates for 737s (which probably have a 20-25 year life)?

In other words, Mr. Chang’s email requested follow up on a “briefly raised” question about whether there was data available in the model to evaluate if the aircraft were purchased instead of leased; the request was not characterized as a “recast Business Plan Model.”

13. On or about February 24, 2012, American provided to Lazard a July 2011 Board presentation, *Intralinks* No. 4.15, which contained the qualitative rationale for the aircraft purchase. While certain pricing information was redacted due to third party confidentiality agreements, the document contained the net present value number that the Company calculated at the time to quantify the benefit of the transaction. A copy of the July Board presentation is AA Ex. 1803.

14. On March 7, 2012, American posted to *Intralinks* its response to the Capex Request (previously submitted as AA Exs. 1556 and 1555). In response to Request 25, the Company explained: “American does not have documents or information regarding a 6-year model with new aircraft as capex instead of operating leases.”

15. On or about March 12, 2012, American also provided Lazard and APA with access to a document entitled “March 2012 Fleet Replacement Economics,” *Intralinks* document 20.24. This document included information on the July 2011 aircraft order and discussed how the Company analyzed fleet replacement economics. A copy of *Intralinks* document 20.24 is AA Ex. 1804.

16. On March 13, 2012, James Queen of Rothschild followed up with Mr. Tisdell by email, confirming that American does not have a model that reflects aircraft as capex instead of operating leases, and that American would not create such a model. AA Ex. 1590.

**B. The ROIC Request.**

17. The second request at issue seeks a return on invested capital (“ROIC”) analysis associated with widebody and narrowbody aircraft purchases. Lazard submitted this request for the first time on March 26 in an email which specifically identified the question as “new.” AA Ex. 1805. Mr. Tisdell stated, “We have ***added two new items*** (highlighted in yellow) in the attached:

5. Please provide all analyses (including management and board presentations) that relate to the projected return on investment associated with proposed (i.e. in the Business Plan) and in-process (e.g. seat purchases) product enhancements

6. Please provide all analysis (including management and board presentations) that relate to the projected return on investment associated with planned widebody and narrowbody aircraft purchases.

Mr. Yearley states in Appendix B of his declaration that the request for the ROIC associated with planned widebody and narrowbody aircraft purchases was part of Lazard's February 9 request, but this is not correct. In fact, this request was first communicated on March 26, as corroborated by Mr. Tisdell's description of the request as one of "two new items."

18. As of the time of the March 26 Request, however, the Company had not performed a ROIC analysis because it planned to lease, not purchase, most of the new aircraft contemplated in the Business Plan Model. Instead, American had conducted a net present value analysis ("NPV") of the fleet order and provided APA with information related to the NPV analysis. Information regarding American's NPV analysis appears in several documents that were posted on Intralinks and available to APA and Lazard: AA Ex. 1806 (4.13 Rpl Economics); AA Ex. 1803 (4.15 -BOD Fleet 07 18 2011\_Redacted); AA Ex. 1804 (20.24 - Fleet Replacement for PBGC); AA Ex. 1807 (22.74 WB Retrofit NPV); and AA Ex. 1808 (20.25 UCC Widebody Retrofit).

19. As an accommodation to Lazard and APA, the Company agreed to prepare a ROIC analysis for APA. American provided this analysis to Lazard on April 25.

**III. AMERICAN PROVIDED INFORMATION RELATED TO NON-LABOR SAVINGS.**

20. The declaration of Mr. Roghair claims that American failed to provide information relating to an accounting of the non-labor savings American planned to achieve in

bankruptcy. This is not correct. Mr. Roghair cites Lazard's request for a "detailed breakdown of the cost savings for AA in AMR's plan for 2017 totaled and broken down into the following categories. Show detailed elements of each category: (a) Labor; (b) Aircraft operating efficiencies associated with a changed fleet mix; (c) Restructuring items other than 3a & 3b such as renegotiation of fleet terms, facilities, vendors, professional fees, debt restructuring, vendor freeze, promotions, and other."

21. In response, American referred APA to *Intralinks* document 25.55 "BPM 3.0 Savings Summary (4-22-12)." It includes costs savings amounts associated with a number of categories, including, but not limited to: Eagle, Supplier Concessions (AA), Supplier Concessions (Eagle), Facilities, 1110 AC Rent & MTX, Marketing, Unsecured int Expense Savings, Unsecured Tax Exempt Savings (Int Related), BNDES Depreciation, and Payable Vendor Freeze. Mr. Roghair has contended that this document did not specify the depth of the cuts individually or on average. However, that particular information was not sought by the request.

#### **IV. APFA ACCESS TO INTRALINKS DOCUMENTS**

22. I understand that APFA has questioned whether its advisor Mr. Akins was granted access to information contained in *Intralinks* document 25.35, entitled "2017 Frequencies." APFA's advisors, including Mr. Akins, had access to 25.35 as of March 20, 2012.

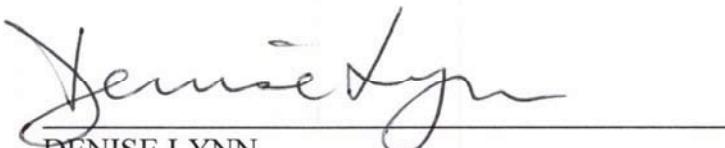
23. Representatives from Jefferies & Company and Daniel Akins are members of an *Intralinks* group (APFA Advisors 2) which received access to 25.35 on March 20, 2012. AA Ex. 1822 is a report generated on or about April 21, 2012 by *Intralinks* showing a list of the Highly Confidential documents to which the APFA Advisors 2 group received access, and the

dates on which the group received access. The information about document 25.35 is highlighted in yellow in AA Ex. 1822.<sup>2</sup>

24. Counsel for APFA, Carmen Parcelli and Jeffrey Bartos also are members of the *Intralinks* group (APFA Advisors 2) that gained access to 25.35 on March 20, 2012. AA Ex. 1821 is an *Intralinks* report showing the list of individuals who received access to Highly Confidential documents as members of the *Intralinks* APFA Advisors 2 group.

I declare under penalty of perjury that the foregoing is true and correct on the basis of my personal knowledge and the business records of AMR Corporation and American Airlines.

Executed this 22<sup>nd</sup> day of May, 2012.



DENISE LYNN  
Senior Vice President, People Department  
American Airlines, Inc.

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<sup>2</sup> This report does not list the additional documents to which members of the APFA Advisors 2 group may have received access by virtue of their membership in other groups, such as the UCC.

# **AA Exhibit 1801**

-----Original Message-----

From: Chou, Matthew  
Sent: Thursday, February 16, 2012 8:49 PM  
To: 'Benjamin.Tisdell@lazard.com'  
Cc: Andrew.J.Chang@lazard.com; Queen, James  
Subject: RE: APA Diligence List

OK. We'll discuss with the Company and push this forward

-----Original Message-----

From: Benjamin.Tisdell@lazard.com [mailto:[Benjamin.Tisdell@lazard.com](mailto:Benjamin.Tisdell@lazard.com)]  
Sent: Thursday, February 16, 2012 6:07 PM  
To: Chou, Matthew  
Cc: Andrew.J.Chang@lazard.com; Queen, James  
Subject: Re: APA Diligence List

Thanks. And to add more specificity to our conversation, the scope-related items referenced in our diligence list that are viewed as most time-sensitive (and generally expected to be pretty easy) are:

- 1.) AA route domestic profitability for Jan-Nov 2011; if not available, 2H10 + 1H11 (similar format as what was provided to APA for International would be OK)
- 2.) 2017 route plan additions vs. 2012

One other thing that our economist asked about - clarification of 2017 JFK peak day departures. These are shown in AMR files as increasing to 150 from 95 presently. But this seems inconsistent with the JFK slot controls described on page 30 of Bev's Feb. 1 presentation "AMR's Plan for Success". They were puzzled by the apparent inconsistency and wonder if something has been mislabeled.

-----  
Benjamin Tisdell  
Lazard Frères & Co. LLC  
30 Rockefeller Plaza  
New York, NY 10020  
Office: 212.632.6855  
Fax: 212.830.5033

From: "Chou, Matthew" <matthew.chou@rothschild.com>  
To: Benjamin Tisdell/IB/Lazard@Lazard NYC, Andrew J  
Chang/IB/Lazard@Lazard NYC  
Cc: "Queen, James" <James.Queen@Rothschild.com>  
Date: 02/16/2012 05:55 PM  
Subject: Re: APA Diligence List

Ok, we'll see where this stands for you.

Matthew P.C. Chou  
Vice President  
Global Financial Advisory

Rothschild  
Tel +1 (212) 403-3725  
Fax +1 (646) 607-5086  
e-mail matthew.chou@rothschild.com  
1251 Avenue of the America, 51st Floor, New York, NY 10020 USA

----- Original Message -----

From: Benjamin.Tisdell@lazard.com [mailto:Benjamin.Tisdell@lazard.com]  
Sent: Thursday, February 16, 2012 05:41 PM  
To: Chou, Matthew; Andrew.J.Chang@lazard.com <Andrew.J.Chang@lazard.com>  
Cc: Queen, James  
Subject: RE: APA Diligence List

Guys,

One other diligence item that you guys can perhaps help short circuit. I'm sure you've seen the attached document. It was an AMR presentation given February 2nd to the UCC's Fleet Subcommittee. Although a document provided to the APA in its capacity as a member of that committee, about 75% of it is directly relevant to the scope-related work that APA's economists are working on.

APA's lawyers spoke to Neil Mullin at Paul Hastings seeking a short note in which AMR agreed that this and other UCC documents that APA has received could be shared with APA's own economist in the context of his 1113 negotiations and analysis. APA is still awaiting a response.

This should be an easy one and I'm sure it just got lost in the shuffle (and it will save you guys future diligence work having to recreate old presentations). Could you chase Paul Hastings to give the required consent on behalf of AMR?

Much obliged,

Ben

-----  
Benjamin Tisdell  
Lazard Frères & Co. LLC  
30 Rockefeller Plaza  
New York, NY 10020  
Office: 212.632.6855

Fax: 212.830.5033

From: "Chou, Matthew" <matthew.chou@rothschild.com>  
To: Benjamin Tisdell/IB/Lazard@Lazard NYC  
Cc: Andrew Yearley/IB/Lazard@Lazard NYC, "Resnick, David"  
<david.resnick@rothschild.com>, "Queen, James"  
<James.Queen@Rothschild.com>, Matthew Hart/IB/Lazard@Lazard NYC  
Date: 02/16/2012 02:57 PM  
Subject: RE: APA Diligence List

We spoke with Andrew Chang earlier this week on some clarification questions; Company's still working on pulling materials together. James and I will give you a call later this afternoon and give you an update.

Matthew P.C. Chou  
Vice President  
Global Financial Advisory

Rothschild  
Tel +1 (212) 403-3725  
Fax +1 (646) 607-5086  
e-mail matthew.chou@rothschild.com  
1251 Avenue of the America, 51st Floor, New York, NY 10020 USA

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Sent: Thursday, February 16, 2012 2:55 PM  
To: Chou, Matthew  
Cc: Andrew.Yearley@Lazard.com; Resnick, David; Queen, James; Matthew.Hart@lazard.com  
Subject: RE: APA Diligence List

Matt,

I don't believe we've seen much responsive to this posted to the data room. Is there any update?

Thanks,

Ben

From: "Chou, Matthew" <matthew.chou@rothschild.com>  
To: "Resnick, David" <david.resnick@rothschild.com>, Andrew  
Yearley/IB/Lazard@Lazard NYC  
Cc: Benjamin Tisdell/IB/Lazard@Lazard NYC, Matthew Hart/IB/Lazard@Lazard  
NYC, "Queen, James" <James.Queen@Rothschild.com>  
Date: 02/09/2012 07:24 PM  
Subject: RE: APA Diligence List

Andrew - James and I will work with the Company to start gathering the requested information. We will revert back to you with any questions.

Thanks.

-Matt

-----Original Message-----

From: Resnick, David  
Sent: Thursday, February 09, 2012 4:56 PM  
To: Andrew.Yearley@Lazard.com  
Cc: Benjamin.Tisdell@lazard.com; Matthew.Hart@lazard.com; Chou, Matthew  
Subject: RE: APA Diligence List

Andrew,

Thanks for the list. I have forwarded to my colleague, Matt Chou, who should be your point person for information requests. He will coordinate with the company to provide the materials. Whenever convenient, we are happy to sit with you to answer questions or discuss the materials. Regards.

David

David L. Resnick  
Chairman, Global Financing Advisory  
Rothschild Inc.

Tel +1 (212) 403-5252  
Mobile +1 (917) 670-6402  
e-mail david.resnick@rothschild.com  
1251 Avenue of the Americas, 51st Floor, New York, NY 10020 USA

-----Original Message-----

From: Andrew.Yearley@Lazard.com [mailto:Andrew.Yearley@Lazard.com]  
Sent: Thursday, February 09, 2012 4:51 PM  
To: Resnick, David  
Cc: Benjamin.Tisdell@lazard.com; Matthew.Hart@lazard.com  
Subject: Fw: APA Diligence List

David,

Attached is our initial due diligence list on behalf of our clients the Allied Pilots Association. Please advise as to how we best proceed to secure and review such information in order to be better informed about the proposals before our clients.

Best,

Andrew

(See attached file: APA-AMR Diligence List.pdf)

-----  
Benjamin Tisdell  
Lazard Frères & Co. LLC  
30 Rockefeller Plaza  
New York, NY 10020  
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Fax: 212.830.5033

\*\*\*\*\*  
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# **AA Exhibit 1802**

-----Original Message-----

From: Andrew.J.Chang@lazard.com [mailto:Andrew.J.Chang@lazard.com]  
Sent: Wednesday, February 22, 2012 5:14 PM  
To: Chou, Matthew  
Cc: Benjamin.Tisdell@lazard.com; Queen, James  
Subject: RE: APA Diligence List

Matt,

I'm not sure if you were in the meeting in Dallas last Friday, but we'd like to follow-up on two items that were briefly raised during the discussion (and are in our DD list)..

1. We understand the new aircraft are being financed with 10-year operating leases but we do not have the data to evaluate if they were purchased (i.e. capex) instead of leased. It was mentioned that the data was in the model, but as I look in the "Fleet" tab, it looks like the calc is simply an aircraft least rate (blended within an aircraft type since it's not a unit-by-unit build-up) multiplied by number of aircraft. We are evaluating the relative cost between leasing and buying.
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To: "Resnick, David" <david.resnick@rothschild.com>, Andrew  
Yearley/IB/Lazard@Lazard NYC  
Cc: Benjamin Tisdell/IB/Lazard@Lazard NYC, Matthew Hart/IB/Lazard@Lazard  
NYC, "Queen, James" <James.Queen@Rothschild.com>  
Date: 02/09/2012 07:24 PM  
Subject: RE: APA Diligence List

Andrew - James and I will work with the Company to start gathering the requested information. We will revert back to you with any questions.

Thanks.

-Matt

-----Original Message-----

From: Resnick, David  
Sent: Thursday, February 09, 2012 4:56 PM  
To: Andrew.Yearley@Lazard.com  
Cc: Benjamin.Tisdell@lazard.com; Matthew.Hart@lazard.com; Chou, Matthew  
Subject: RE: APA Diligence List

Andrew,

Thanks for the list. I have forwarded to my colleague, Matt Chou, who should be your point person for information requests. He will coordinate with the company to provide the materials. Whenever convenient, we are happy to sit with you to answer questions or discuss the materials. Regards.

David

David L. Resnick  
Chairman, Global Financing Advisory  
Rothschild Inc.

Tel +1 (212) 403-5252  
Mobile +1 (917) 670-6402  
e-mail david.resnick@rothschild.com  
1251 Avenue of the Americas, 51st Floor, New York, NY 10020 USA

-----Original Message-----

From: Andrew.Yearley@Lazard.com [mailto:Andrew.Yearley@Lazard.com]  
Sent: Thursday, February 09, 2012 4:51 PM  
To: Resnick, David  
Cc: Benjamin.Tisdell@lazard.com; Matthew.Hart@lazard.com  
Subject: Fw: APA Diligence List

David,

Attached is our initial due diligence list on behalf of our clients the Allied Pilots Association. Please advise as to how we best proceed to secure and review such information in order to be better informed about the proposals before our clients.

Best,

Andrew

(See attached file: APA-AMR Diligence List.pdf)

---

-----  
Benjamin Tisdell  
Lazard Frères & Co. LLC  
30 Rockefeller Plaza  
New York, NY 10020  
Office: 212.632.6855  
Fax: 212.830.5033

\*\*\*\*\*  
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AA Exhibit 1804  
\*\*Filed Under Seal\*\*

# **AA Exhibit 1805**

REDACTED

Attachments: LAZ-APA Supplemental Diligence.xlsx

REDACTED

-----Original Message-----

From: Benjamin.Tisdell@lazard.com [mailto:Benjamin.Tisdell@lazard.com]  
Sent: Monday, March 26, 2012 6:50 PM  
To: Chou, Matthew; Queen, James  
Cc: Andrew.Yearley@Lazard.com; Andrew.J.Chang@lazard.com; Jean-Marc.Donics@lazard.com;  
Charlie.Feng@lazard.com; David Dean  
Subject: Re: APA Supplemental Diligence

Matt and James,

We have added two new items (highlighted in yellow) in the attached:

5. Please provide all analyses (including management and board presentations) that relate to the projected return on investment associated with proposed (i.e., in the Business Plan) and in-process (e.g., seat purchases) product enhancements

6. Please provide all analyses (including management and board presentations) that relate to the projected return on investment associated with planned widebody and narrowbody aircraft purchases

(See attached file: LAZ-APA Supplemental Diligence.xlsx)

-----  
Benjamin Tisdell  
Lazard Frères & Co. LLC  
30 Rockefeller Plaza  
New York, NY 10020  
Office: 212.632.6855  
Fax: 212.830.5033

From: Benjamin Tisdell/IB/Lazard  
To: "Chou, Matthew" <matthew.chou@rothschild.com>  
Cc: "Queen, James" <James.Queen@Rothschild.com>, Andrew  
Yearley/IB/Lazard@Lazard NYC, Andrew J Chang/IB/Lazard@Lazard NYC,  
Jean-Marc Donics/IB/Lazard@Lazard NYC, Charlie Feng/IB/Lazard@Lazard  
NYC, "David Dean" <dpdean@jamhoff.com>  
Date: 03/22/2012 09:09 PM  
Subject: APA Supplemental Diligence

Matt,

We have attached a file of a handful of supplemental diligence requests related to the Business Plan and Scope.

One of the items was asked for two weeks ago and is still awaiting a response. The other is a clarification (requested by AMR) of an item that was on our initial list from February 9, 2012. The other items are new to you, but hopefully not very hard for your client to respond to.

To help track these items, we have attached an Excel diligence tracker that you can use to provide your responses. We look forward to a response as soon as possible.

I am cc-ing labor counsel just to keep them in the loop on the request. As before, to the extent a call makes sense with Garrett & Associates to help bring these to ground, I'm happy to set that up.

Thanks,

Ben

[attachment "LAZ-APA Supplemental Diligence.xlsx" deleted by Benjamin Tisdell/IB/Lazard]

-----  
Benjamin Tisdell  
Lazard Frères & Co. LLC  
30 Rockefeller Plaza  
New York, NY 10020  
Office: 212.632.6855  
Fax: 212.830.5033

\*\*\*\*\*  
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**APA Diligence Request List 3.26.12**

APA Diligence Request	Date of Request	Posting to VDR	Corresponding Data Room File(s)	Comments
<b>I. Restructuring Strategy and Plan</b>				
1. Page 19 of the "Model Overview" (Data Room document - 2010) restated to show "assumed market share" or "assumed market share growth" in each quadrant of the chart (instead of ASM CAGRs).	3/7/2012			
2. Relevant back-up pertaining to hub market share growth for 2012 to 2017	3/22/2012			
3. Provide a detailed breakdown of the cost savings for AA in AMR's plan for 2017 totaled and broken down into the following categories. Show detailed elements of each category:	3/22/2012			
a. Labor	3/22/2012			
b. Aircraft operating efficiencies associated with a changed fleet mix	3/22/2012			
c. Restructuring items other than 3a & 3b such as renegotiation of fleet terms, facilities, vendors, professional fees, debt restructuring, vendor freeze, promotions, and other	3/22/2012			
4. Please indicate & categorize additional AMR-projected cost savings associated with Eagle. Show detailed elements of each category:	3/22/2012			
a. Labor	3/22/2012			
b. Aircraft operating efficiencies associated with a changed fleet mix	3/22/2012			
c. Restructuring items other than 4a & 4b such as renegotiation of fleet terms, facilities, vendors, professional fees, debt restructuring, vendor freeze, promotions, and other	3/22/2012			
5. Please provide all analyses (including management and board presentations) that relate to the projected return on investment associated with proposed (i.e., in the Business Plan) and in-process (e.g., seat purchases) product enhancements	3/26/2012			
6. Please provide all analyses (including management and board presentations) that relate to the projected return on investment associated with planned widebody and narrowbody aircraft purchases	3/26/2012			
<b>II. Scope Related</b>				
1. Codeshare Projections Local-markets vs. flow markers	2/9/2012			
Clarification: What portion of codeshare revenues and traffic are associated with connecting traffic (i.e., flow) vis-a-vis local traffic that is sold by the marketing carrier wholly on flight operated by AMR?				
2. Seat sizes for AA's proposed new narrowbody purchases -- 319, 321 and 789	3/22/2012			
3. Analysis breaking out the separate effects of (1) gauge and (2) stage length on regional CASM	3/22/2012			
4. Better explanation of the Regional CASM (Gauge-SL Impact).xlsx file posted to the AMR data room. Since there are material differences in the economics of Bombardier vs. Embraer and also 76 vs. 88 seats, the buildup to these numbers is difficult to follow.	3/22/2012			
5. Detail on 789 vs. 763 aircraft replacement economics (similar to what was provided for the A319/737-800 replacement vs. M80 and 321 vs. 757)	3/22/2012			

AA Exhibit 1806  
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AA Exhibit 1807  
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AA Exhibit 1808  
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# **AA Exhibit 1821**

Users List

**Project AMR Restructuring: APFA advisors 2**  
**As Of: May 19, 2012 8:18 PM EST**

Q&A Role	Key Contact	Name	Organization	Phone	Email	Status	Role	Last Accessed
	Daniel Atkins	Akins	Guerreri	513 423 0418	dawakins@aol.com	Active	Reviewer	5/18/12 9:49 AM
	Jeffrey Bartos	Bartos	Edmond Clayman	202-624-7400	jbarrios@geclaw.com	Active	Reviewer	4/26/12 9:32 AM
	Robert Clayman			202-531-7307	rclayman@geclaw.com	Active	Reviewer	5/17/12 12:54 PM
	Adam Condrick	Segal		202-833-6466	acondrick@segalco.com	Active	Reviewer	5/14/12 9:50 AM
	John D'Amico	Jeffries & Company		212-284-8151	jdamico@jeffries.com	Active	Reviewer	5/4/12 2:05 PM
	Paul Dunlap	Segal		202-833-6400	pdunlap@segalco.com	Active	Reviewer	3/9/12 11:45 AM
	Shelly Harper	GECIaw		202-624-7400	sharper@geclaw.com	Active	Reviewer	5/17/12 7:22 AM
	Paul Knupp	GECIaw		202-624-7400	pknupp@geclaw.com	Active	Reviewer	5/16/12 12:05 PM
	Steve Koch	Jeffries & Company		6468055499	skoch@jeffries.com	Active	Reviewer	5/18/12 8:07 AM
	Colin Lee	Jeffries & Company		6468055453	colin.lee@jeffries.com	Active	Reviewer	5/15/12 7:55 PM
	Deborah Marcotte	Segal		202-833-6467	dmarcotte@segalco.com	Active	Reviewer	3/27/12 10:11 AM
	Carmen Parcelli	GECIaw		202-624-7400	cparcelli@geclaw.com	Active	Reviewer	4/28/12 9:51 AM
	Alex Rohan	Jeffries & Company		212-707-6476	arohan@jeffries.com	Active	Reviewer	4/16/12 4:06 PM
	Elizabeth Roma	GECIaw		202-624-7400	eroma@geclaw.com	Active	Reviewer	4/20/12 7:47 AM
	Leon Szlezinger	Jeffries & Company		2123233918	lszlezinger@jeffries.com	Active	Reviewer	4/16/12 3:16 PM

# **AA Exhibit 1822**

**Report Generated By *Intralinks* Identifying  
Documents To Which The APFA Advisors 2  
Group Received Access**

April 21, 2012



AA Ex. 1822



Union Information\Pre-petition proposals\Pitch presentation proposals	960565397 20111114_AA_Section 11_LDA_V1_1A_REVISED from 20100429	4	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576657 20111102_AA_Person_Proposal	8	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576727 20111114_AA_Compresion6_Proposal	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565377 20111114_AA_Section 11_Modify TA Leaves of Absence	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	961046177 AA Comprehensive Proposal_Protocol 1 (Option A)	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576667 20111114_Company Term Sheet	11	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	961046167 AAAR Proposes August 11 2011	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960369507 AAAR Comprehensive Proposal_Protocol 1 (Option B)	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576557 20111114_AA_Medical Dental and LTD Proposal_B	3	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576687 20111114_AA_Proposal_Section 1B_and_Supp_AA_RevisedPremium Pay Scope	16	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	96057647 20111114_AA_Proposal_Scope	5	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576397 Tasimtechs272011Signed	3	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565287 20111114_AA_Rate Option A and Option B	0	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	961046177 AAAR Technical Specialist TA May 7 2010	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	961046177 AAAR DISPATCH	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576527 20111114_AA_Section 1 Compensation	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565447 20111104_AA_Variation_Proposal	2	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576717 20111111_AA_Protiff_Sharing_Proposal	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576467 20111114_AA_Proposal_Section 17	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	963507087 Company_Jun07_2011	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576407 Company_Corp_TS_D50710_TA	6	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576557 20111114_AA_Sick_Proposal	2	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565467 20111114_AA_Comparison_Opt A v B	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565517 20111114_AA_Section 4_Minimum Guarantee	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565537 20111114_SequenceProtectionLanguage_Ver14_AA	7	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960576677 20111114_AA_Proposal_Section 1B_and_Supp_AA	14	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	961036877 AA Flight Instructors TA July 27 2011	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565277 TAInstructors72011signed	3	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565407 AA FSC TA October 25 2011	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565397 20111114_AA_Proposal_Section 15	4	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565087 20111114_AA_Person_Proposal - Option B	7	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565109_AA_Proposal_Crew Rest	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565427 20111114_AA_Proposal_Section 6	4	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565687 20111114_AA_Option B Summary - Comp Relie Med Productivity	2	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565507 20111114_AA_Proposal_Summary - Option B	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565109_AA_Proposal_Crew Rest	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565427 20111114_AA_Section 5 Pay and Credit	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565637 20111114_AA_Section 5 Pay and Credit	3	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565457 20111114_AA_Section 19_TTS	1	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Union Information\Pre-petition proposals\Pitch presentation proposals	960565497 20111114_AA_Medical Dental and LTD Proposal Option A	3	0 Rothschild	24-FEB-12 13:26:59	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Benefits\Employee Benefit Guidelines	964769897 2011_Supplemental Medical Trust	1	0 Rothschild	24-FEB-12 14:11:40	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Benefits\Employee Benefit Guidelines	968065007 2011_NATIONAL SURVEY OF EMPLOYER SPONSORED HEALTH PLANS 2011	5	0 Rothschild	24-FEB-12 14:11:40	11390722_APFAdvisors 2	Group	Permisioned	Y	N
Benefits\Employee Benefit Guidelines	967762337 PILOT EBG 2011	231	0 Rothschild	24-FEB-12 14:11:40	11390722_APFAdvisors 2	Group	Permisioned	Y	N

AA Ex. 1822

AA Ex. 1822

AA Ex. 1822



