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UNITED STATES BANKRUPTCY COURT
NORTHERN DISTRICT OF CALIFORNIA

In re)	
)	Case No. 10-11212
CREDITWEST CORPORATION)	(Chapter 11)
a California corporation,)	
)	DISCLOSURE STATEMENT
)	FOR CREDITORS' COMMITTEE'S
)	PLAN OF REORGANIZATION
)	
)	
Debtors)	
)	

THIS DISCLOSURE STATEMENT HAS BEEN APPROVED BY THE UNITED STATES BANKRUPTCY COURT FOR THE NORTHERN DISTRICT OF CALIFORNIA AS CONTAINING ADEQUATE INFORMATION AS REQUIRED BY THE BANKRUPTCY CODE FOR SOLICITATION OF ACCEPTANCES OF THE CHAPTER 11 PLAN OF REORGANIZATION DATED JULY 30, 2010, AND FILED BY THE OFFICIAL COMMITTEE OF UNSECURED CREDITORS IN THIS PROCEEDING. HOWEVER, APPROVAL OF THE DISCLOSURE STATEMENT DOES NOT CONSTITUTE AN ENDORSEMENT OF THE PLAN BY THE COURT. THE COURT HAS MADE NO INDEPENDENT INVESTIGATION OR DETERMINATION OF ANY FACTUAL STATEMENTS OR DOLLAR VALUES SET FORTH IN THE PLAN OR THE DISCLOSURE STATEMENT.

I. EXECUTIVE SUMMARY

This Disclosure Statement has been prepared by the Official Committee of Unsecured

1 Creditors (the “Committee”) in this Chapter 11 case to give Creditors sufficient information to
2 intelligently vote on the accompanying Creditor’s Committee Plan of Reorganization.¹
3 Creditors should consult their own advisors before making a decision on how to vote.

4 **WHO IS PROPOSING THIS PLAN ?**

5 This Plan is being proposed by the Official Committee of Unsecured Creditors. The
6 Committee is a group of 5 creditors holding combined claims of almost \$2,000,000 against the
7 Debtor Creditwest. The Committee was appointed by the Office of the U.S. Trustee, a
8 component of the U.S. Department of Justice, pursuant to Bankruptcy Code Sections 1102 and
9 1103. The job of the Committee is to participate in the formulation of a Chapter 11 Plan, .
10 represent the overall interests of unsecured creditors and protect their interests, and provide
11 supervision of the debtor in possession².

12 Most Chapter 11 Plans are proposed by the debtor; i.e., the bankrupt entity. In this case
13 the Committee is proposing its own Plan because it vigorously objects to the management of the
14 Debtor. The Committee contends that the Debtor’s management is **not** acting in the best
15 interests of Creditors, and it is only through a Creditor’s Plan that any return can be salvaged for
16 Creditors.

17 **WHY THE SECURED CREDITORS SHOULD VOTE FOR THE PLAN**

18 The Debtor’s Secured Creditors should vote for the Plan because it will provide them
19 with prompt, full payment of their contract rate of return.

20 **WHY UNSECURED CREDITORS SHOULD VOTE FOR THE PLAN**

21 In the Committee’s unanimous opinion, all unsecured Creditors should vote for the Plan,
22 because if the Plan is not confirmed the likely scenario is that the Debtor’s business will continue
23 to diminish under current management and Creditors will get nothing. The Debtor disputes this
24

25 ¹ Capitalized terms are defined in the Plan.

26 ² House Report No. 95-595, 95th Cong., 1st Sess. (1977) p. 401

1 view.

2 **HOW TO VOTE ON THE PLAN**

3 An acceptance or rejection of the Plan may be voted by completing the ballot which
4 accompanies the Plan and mailing, faxing, or emailing it to MacConaghy & Barnier, PLC,
5 attorneys for the Committee, 645 First Street West, Sonoma, California 95476, (707) 935-7501,
6 macclaw@macbarlaw.com.

7 **DISCLAIMER OF FINANCIAL INFORMATION PROVIDED BY THE DEBTOR**

8 In order to comply with requirements of Bankruptcy Code Section 1125 concerning the
9 adequacy of Disclosure Statements, the Committee as a Plan proponent must provide the best
10 available financial information concerning the Debtor. Virtually all of the financial information
11 contained in this Disclosure Statement comes from unaudited data under the Debtor's control.
12 The Committee cannot independently verify the accuracy of this information.

13 **II. SIGNIFICANT FINANCIAL INFORMATION CONCERNING THE DEBTOR**

14 **A. SUMMARY OF THE DEBTOR'S BUSINESS**

15 The Debtor is a California corporation organized in 1999. It is controlled and primarily
16 owned by two families. It is in the business of purchasing and servicing "subprime" retail
17 installment sales contracts for used vehicles. These credit instruments typically have a very high
18 interest rate, sometimes in excess of 20% per annum, but they require very active and expensive
19 servicing and have a high rate of default.

20 A typical example of the way the Debtor's business works is the following: A retail used
21 care dealer sells a car for \$11,000, and finances \$10,000 of the purchase price for 42 months at a
22 high-interest rate. The dealer then sells the \$10,000 financing agreement to the Debtor for
23 \$10,000. The dealer gets an immediate cash advance of \$7,000. The remaining \$3,000 is held
24 back as the "dealer reserve account". As the consumer borrower pays off the balance, the Debtor
25 repays or credits the dealer with the balance in the dealer reserve account. The Debtor gets all of
26 the interest and bears the collection costs. Depending on the dealer involved, there are different

1 “recourse” arrangements as to the dealer’s ongoing financial responsibility for the payments by
2 the consumer-borrower. Some of the Debtor’s contracts are “full recourse”, meaning that the
3 dealer effectively guaranties the payment throughout the life of the retail installment contract. In
4 these situations, the dealer typically gets a higher percentage; e.g., 80%, of the initial payment.
5 Others are full recourse for only the first 60 days of the life of the loan; after that the liability of
6 the dealer is limited to the amount in the dealer reserve.

7 The Debtor must do five things right to make money: (1) select the right retail auto
8 installment credit paper to buy, (2) price it correctly, (3) buy the right amount given the
9 economies of scale, (4) efficiently collect from the consumer-borrowers, and (5) maintain an
10 appropriate level of overhead and debt service expense.

11 **B. THE DEBTOR’S FINANCIAL PROBLEMS**

12 The Debtor was heavily leveraged. In the recent past, the Debtor has funded its purchase
13 of retail auto installment credit paper from two sources. First, it has a revolving line of credit in
14 the approximate amount of \$7,000,000 from Texas Capital Bank, secured by a first position lien
15 on all of the credit paper. Second, it has borrowed another \$3,000,000 from receivables factors
16 and private individuals on short term, interest-only notes. About half of these notes are held by
17 the management/shareholders of the Debtor or their families (defined by the Bankruptcy Code as
18 “Insiders”).

19 At the peak of its operations, the Debtor had three locations – Rohnert Park, Sacramento,
20 and San Diego. The Committee believes that the San Diego operation was financially disastrous.
21 In a short period of time the Debtor lost over \$1,000,000 on “non-recourse” transactions with a
22 small group of dealers. The Debtor was force to close this office, even though it meant
23 breaching its lease.

24 In an attempt to recover, the Debtor sold over \$2,000,000 of its retail auto installment
25 credit paper in bulk to Trifish Finance, Inc. and used the proceeds to cure various of its own
26 credit defaults. While this transactions may have been necessary, in the Committee’s opinion

1 the Debtor's remaining asset base was insufficient to generate the income sufficient to maintain
2 the overhead expense of the Debtor's two remaining locations at Sacramento and Rohnert Park,
3 especially given the nepotistic employment practices of the Debtor. Further, as the Committee
4 understands it, when the Debtor made this and other bulk sales of its credit paper, it retained the
5 liability on the Dealer Reserve Accounts associated with these transactions.

6 In early 2010, the Debtor's secured credit line with Texas Capital Bank matured. The
7 Debtor was unable to refinance this obligation, and on April 4, 2010 it filed this Chapter 11
8 Case.

9 C. POST-BANKRUPTCY DEVELOPMENTS

10 Following the filing of the Chapter 11 Cases, the Debtors filed all required Schedules,
11 Statements of Affairs, and other initial papers. As is noted above, the Office of the U.S. Trustee
12 appointed a five person Official Committee of Unsecured Creditors, consisting of four private
13 lenders and the holder of the largest Dealer Reserve Account. Three of the private lenders are
14 experienced in the used car business.

15 The Debtor has been able to maintain a positive cash flow since the filing of the Chapter
16 11 Case. Pertinent portions of its motion recent Monthly Operating Report filed with Court are
17 attached as Exhibit 1. However, in the Committee's opinion, which is shared by Texas Capital
18 Bank, since the filing of the Chapter 11 case, the Debtor's financial condition is significantly
19 deteriorating, because its asset base is shrinking at the rate of approximately \$700,000 per month
20 without a corresponding decrease in its liabilities.

21 The Debtor's financial records show gross consumer auto finance receivables of
22 \$16,432,352 as of June 30, 2010. However, the present value of these receivables is
23 significantly less than the gross amount shown. The gross amount include unearned finance
24 charges due in the future from consumer borrowers of approximately \$3.5 million. (In other
25 words, the Debtor's accounting is analogous to a person calculating his or her mortgage balance
26 as the sum of all monthly payments due for the 30 year life of the loan). The gross amount

1 further include a significant amount of uncollectible receivables, which the Debtor calculates at
2 around \$500,000, but may actually be as much as \$1.5 million. They further include at least \$3
3 million due to retail auto dealers on the Dealer Reserve Claims, which must be paid back as the
4 receivables are collected. In short, the Committee believes that the actual value of the Debtor's
5 financial assets as of June 30, 2010 is approximately \$10,000,000.

6 There have been a number of disputes between the Debtor's management and the
7 Committee since the filing of the case. The Committee has advised the Debtor to close its
8 Sacramento operation. The Debtor has refused. The Committee requested the Debtors to
9 immediately terminate and/or limit the employment and compensation of certain family
10 members and personal relations of management. The Debtor refused. Most importantly, in the
11 Committee's opinion, the Debtor has not responsibly and diligently pursued efforts to sell its
12 business as a going concern. (The Debtor vigorously disputes this characterization).

13 **D. THE ANTICIPATED SALE OF THE DEBTOR'S FINANCIAL ASSETS**

14 In mid-June, 2010, the Committee received an inquiry concerning a possible purchase of
15 the Debtor's financial assets (i.e., its retail auto installment credit paper) from County Financial
16 Services, an established industry participant. The Committee immediately forwarded County
17 Financial's request for information to the Debtor. There is a dispute between the Committee and
18 the Debtor as to whether Debtor's management diligently responded. After a month, the Debtor
19 finally provided the requested due diligence information to County Financial. Shortly after it
20 received this information, County Financial made a proposal to purchase most of these assets for
21 \$9,150,000 cash, in a transaction which would include assumption of many or most of the Dealer
22 Reserve Claims. Somewhat to the frustration of the Committee, the Debtor declined to accept or
23 even attempt to negotiate a better deal.

24 The Committee has taken the initiative and is attempting to consummate a sale through
25 the accompanying Plan. The Committee itself does not have the power or authority to bind the
26 Debtor to sell its assets, but the Committee does have the power to seek appointment of a

1 Liquidating Trustee over the Debtor to do so. The Committee is doing this through its Plan.

3 **III. SUMMARY OF THE COMMITTEE PLAN**

4 This is a liquidating Plan of Reorganization. The Committee's Plan is premised on the
5 successful closing of a cash sale of most the Debtor's financial assets to County Financial
6 Services, or other Successful Bidder pursuant to an auction procedure specified in the Plan,
7 which the Committee hopes and expects will generate proceeds considerably in excess of the
8 initial \$9,150,000 proposal of County Financial Services. Upon the closing of the sale, the
9 Debtor will terminate operations and be dissolved. The Committee's Plan is further premised on
10 the assumption that most of the Dealer Reserve Claim liabilities will be incorporated into this
11 transaction. From the proceeds of sale, the Secured Claim of Texas Capital Bank will be
12 satisfied. The balance will be placed under the control of a Liquidating Trustee – a professional
13 fiduciary nominated by the Committee and appointed by the Court. The Liquidating Trustee will
14 sell or abandon any assets not sold to the Successful Bidder. The Liquidating Trustee and the
15 Committee will pursue appropriate litigation claims. In the meantime, the balance of funds
16 created by these efforts will be distributed to Creditors in accordance with the priorities
17 established by the Bankruptcy Code. This is discussed in detail below.

18 The treatment of claims and interests described below applies only to Allowed Claims.
19 Determination of the amounts due to Creditors will be after reconciliation of the amount claimed
20 by the Creditor in question with the Debtors' business records. In the event of a dispute, the
21 Committee or the Liquidating Trustee will file objections to the allowance of the claim in
22 question.

23 The treatment of each particular type of Creditor is described below.

24 **A. CLASSIFIED CLAIMS AND INTERESTS**

25 The Plan divides Claims and Interests into 9 classes. A description of each class and the
26 its treatment under the Plan follows.

1 Class 1: Secured Claim of Texas Capital Bank

2 Texas Capital Bank holds a Secured Claim in the approximate amount of \$7,000,000
3 secured by all of the Debtor's retail auto installment credit paper. The Plan provides that this
4 debt will be cured and satisfied in full through the sale to the Successful Bidder. The Committee
5 contends that as result of this cure through the Plan, all default interest and other penalties for
6 non-payment will be voided under the rule of *In re Entz-White Lumber & Supply, Inc.* 850 F.2d
7 1338 (9th Cir. 1988). This Class is impaired and entitled to vote on the Plan.

8 Class 2: Secured Claim of Summit State Bank

9 Summit State Bank holds a Secured Claim in the approximate amount of \$45,000 secured
10 by certain executive automobiles used by the Debtor's management. The Plan provides that this
11 Creditor will be free to exercise its right to repossess and resell those vehicles in accordance with
12 State law. If there is a lawful deficiency claim, it will be treated as a Class 6 general unsecured
13 claim. This Class is unimpaired and not entitled to vote on the Plan.

14 Class 3: Priority Claims for Wages and Employee Benefits.

15 Bankruptcy Code Section 507(a)(4) provides that unsecured claims for wages, salaries or
16 commissions, including vacation, severance and sick leave pay earned within 180 days before
17 the date of the filing of the Petition, in an amount not to exceed \$10,950 for each individual, are
18 entitled to priority. Bankruptcy Code Section 507(a)(5) provides a priority for unpaid
19 contributions to employee benefit plans arising from services rendered within 180 days before
20 the date of the filing of the Petition,, also with certain monetary limitations thereon. The
21 Committee does not believe that the Debtor may owe priority wage and benefit claims of
22 approximately \$43,000. This class is unimpaired and not entitled to vote on the Plan.

23 Class 4: Priority Consumer Deposit Claims.

24 Bankruptcy Code Section 507(a)(7) provides that unsecured claims for consumer
25 deposits owed by a debtor, in an amount not to exceed \$2,425, for each individual, are entitled to
26 priority. Priority consumer deposit claims include tenant security deposits. The Committee

1 does not believe that the Debtor owes any priority consumer deposit claims, but has made a
2 provision for the payment of such claims if an Allowable proof of claim is timely filed by a
3 priority consumer deposit claimant. This class is unimpaired and not entitled to vote on the Plan.

4 Class 5: Administrative Convenience Claims

5 Bankruptcy Code Section 1122(b) permits a Plan proponent to separately classify and
6 treat small claims for “administrative convenience”. The Plan provides that Creditors holding
7 Claims of less than \$2,500.00 (other than Dealer Reserve Claims) will be designated an
8 “Administrative Convenience Class”. These Creditors will be paid a lump sum dividend of two
9 thirds (2/3) of the amount of their claims on the Effective Date of the Plan. The Committee
10 believes that the Class 5 Claims total approximately \$16,000. This Class is impaired and entitled
11 to vote on the Plan.

12 Class 6: Dealer Reserve Claims

13 The Debtor owes contingent, unliquidated liabilities to its retail auto dealer customers for
14 the amounts held back in reserve on its purchase of retail auto installment credit paper. As the
15 Committee calculates it, the scheduled amount of these claims is approximately \$4,500,000.
16 However, the Committee believes that the Debtor has separately booked set offs for existing bad
17 consumer debts of approximately \$1,500,000, so that the net Dealer Reserve Claims are
18 approximately \$3,000,000. This amount is subject to further deduction depending on the
19 performance of the consumer credit obligations in question. It is the Committee’s expectation
20 that these Dealer Reserve Claims will be assumed and paid in the ordinary course of business by
21 the Successful Bidder of the Debtor’s assets. If any particular Dealer Reserve agreement is
22 rejected, it will be treated as a Class 8 General Unsecured Claims. This Class is impaired and
23 entitled to vote on the Plan.

24 Class 7: Insider Claims

25 The Committee estimates that “Insiders” (e.g., direct and indirect owners, managers, and
26 their relatives) of the Debtor hold claims against the Debtor for “loans” totaling over

1 \$1,250,000. The Committee believes that due to the undercapitalization and mismanagement of
2 the Debtor, these claims should be subordinated to all other unsecured Creditors pursuant to
3 Bankruptcy Code Section 510(c). The Plan provides that the Committee will prosecute that
4 litigation. If that litigation is successful, the Claims will receive nothing. If the litigation is
5 unsuccessful, the Class 7 Insider Claims will share on par with the General Unsecured Creditor
6 Claims. This Class is impaired and entitled to vote on the Plan.

7 Class 8: Claims of General Unsecured Creditors

8 General Unsecured Creditors will be paid a Pro Rata dividend from the Available Cash
9 remaining from the administration of the Debtor's financial assets after payment of the Class 1,
10 3, 4, and 5 Claims. The return to General Unsecured Creditors is uncertain and depends upon
11 two variables. First, there is the question of how much will be available to distribute to these
12 creditors, which is dependent upon the ultimate price achieved through the auction and
13 liquidation process. The Committee's current assumption is that this amount will be \$2,000,000,
14 though it could be more or less. Second, there is the question of the amount of the total Class 8
15 Claims. The Committee believes that the minimum amount of allowable Class 8 Claims is
16 approximately \$2,500,000. However, that number could increase by the following amounts: (1)
17 there are disputed tort and other litigation claims against the Debtor of approximately \$600,000;
18 (2) the Class 7 Insider Claims of \$1,250,000 could be treated on par with other General
19 Unsecured Creditor Claims if the Committee's litigation is unsuccessful; (3) significant lessor
20 and Dealer Reserve Claims could be treated as general unsecured claims. Depending upon these
21 variables, the dividend to the Class 8 Claims could be as much as 80% or as little as 25%. This
22 Class is impaired and entitled to vote on the Plan.

23 Class 9: The Holders of Stock Interests in the Debtor

24 The holders of common or preferred stock Interests in the Debtor shall receive nothing
25 under the Plan and their Interests shall be cancelled on the Effective Date. This Class is
26 impaired and is deemed to have rejected the Plan pursuant to Bankruptcy Code Section 1126(g).

1 **B. UNCLASSIFIED CLAIMS**

2 Section 1123(a)(1) of the Bankruptcy Code provides that certain claims, including claims
3 for post-petition administrative expenses (including professional fees) and certain claims by
4 governmental units for taxes, are not classified under the Plan. Entities holding unclassified
5 claims are not entitled to vote on the Plan.

6 Any unpaid professional fees incurred up through Confirmation will be paid if and when
7 allowed by the Court pursuant to Bankruptcy Code Section 330. The Committee's counsel
8 estimates that there will be accrued and unpaid professional fees for all parties of approximately
9 \$150,000 as of the Effective Date of the Plan, though this number could be greater or lesser
10 depending upon whether there is litigation over confirmation of the Plan and whether
11 consummating the sale of the Debtor's assets is unduly complex. . All other post-petition
12 administrative expenses, including quarterly fees due or to become due to the United States
13 Trustee will be paid as of the Effective Date of the Plan. The Committee estimates that, other
14 than professional fees, unpaid administrative expenses for all four cases will be less than \$5,000.

15 All tax claims entitled to priority under Bankruptcy Code Section 507(a)(8) will receive
16 deferred cash payments over a period not to exceed five (5) years after the Petition Date, as
17 provided by Bankruptcy Code Section 1129(a)(9)(C). Tax claims will bear interest at the rate
18 specified in Section 6621 of the Internal Revenue Code. Unclassified Tax Claims do not include
19 local real estate taxes, which are separately classified as Class 1, as described below, due to the
20 secured status of those Claims. The Committee believes that the Debtor owes unclassified Tax
21 Claims of \$800.00.

22 **C. OTHER PROVISIONS OF THE COMMITTEE PLAN**

23 The Committee Plan contains a number of other provisions concerning its
24 implementation. The following is a summary. Consult the Committee Plan itself for details.

25 1. Sale of Financial Assets

26 The most significant aspect of the Committee Plan is the provision for the auction sale of

1 most of the Debtor's consumer credit paper to the Successful Bidder through the auction
2 procedure set forth in detail in the Plan. The Committee believes that, as of the date of hearing
3 on this Disclosure Statement, County Financial Services will make a binding offer to purchase
4 these assets at an acceptable price and qualify as the "Stalking Horse Bidder". The initial bid by
5 County Financial Services or another buyer will be subject to overbidding through a detailed
6 auction procedure. The Successful Bidder will acquire the assets. In the event the "Stalking
7 Horse Bidder" is outbid, it will receive a "break-up fee" in the amount of \$100,000 to
8 compensate it for its time and expense in performing due diligence and tying up its capital
9 resources. The minimum initial overbid is set at \$200,000, to ensure that there are sufficient
10 funds to pay the "break-up fee" and generate an additional return for the Estate.

11 2. Key Employee Retention Plan

12 To ensure that there is a smooth transition between the Estate and the Successful Bidder,
13 the Plan provides that certain designated employees of the Debtor who remain on staff through
14 the closing will be paid a retention bonus equal to 30 days' salary.

15 3. Post Confirmation Management

16 Following Confirmation, the Debtor will be dissolved and its remaining business
17 operations discontinued. The wind up of its affairs will be managed by a Liquidating Trustee – a
18 professional fiduciary appointed by the Court. The Liquidating Trustee will be compensated on
19 the same statutory commission basis as a Chapter 7 Trustee. In addition, the Liquidating Trustee
20 will have the right to retain his or her own professionals, who will be compensated from the sales
21 proceeds and other Estate assets. This expense could be considerable. The identity of the
22 Liquidating Trustee will be set forth in the Confirmation Order.

23 4. Post-Confirmation Compensation and Reimbursement of Professionals.

24 All professionals employed by the Committee or the Liquidating Trustee shall be entitled
25 to payment of their post-Confirmation fees and reimbursement of expenses in the ordinary
26 course of business without the necessity of Court approval. Pre-confirmation compensation

1 remains subject to the noticed motion requirements of Bankruptcy Code Section 330.

2 ///

3 5. Executory Contracts

4 Bankruptcy Code Section 365 gives special consideration to “executory contracts”,
5 which are contracts requiring ongoing performance of both the debtor and the other party to the
6 contract. In this Case “executory contracts” include the Debtor’s two real property leases for its
7 Rohnert Park and Sacramento locations. Unless these locations are taken by the Successful
8 Bidder, it is anticipated that these leases will be rejected. The other executory contracts to
9 which the Debtor is a party are the Dealer Reserve agreements. The Committee anticipates that
10 these will be assumed and assigned to the Successful Bidder. The Committee does not believe
11 that the Debtor is a party to any other “executory contracts”. As a precautionary matter, the
12 Plan provides that any such executory contract which exists is deemed rejected as of the
13 Effective Date. However the Plan further provides that this designation may be changed and
14 that any executory contract may be assumed or rejected up through the time of Confirmation. If
15 there is a rejected executory contract is timely rejected by the Debtor, the holder of the contract
16 right may have a “Rejection Claim” as defined in the Plan and subject to the deadlines and
17 treatment specified therein.

18 6. Distributions and Claims.

19 Subject to the deadlines in the Plan, distributions will be made to a given Creditor when
20 its Claims are Allowed Claims, as defined in the Plan. Proofs of Claim, when required, must be
21 filed with the Bankruptcy Court no later than the applicable Claims Bar Date (which for most
22 prepetition Claims was July 29, 2010) or the applicable Governmental Unit Claims Bar Date for
23 prepetition tax and similar Claims (September 27, 2010). However, Bankruptcy Rule 3001(b)
24 provides that it is not necessary for a Creditor to file a proof of Claim if its Claim has been listed
25 on the Debtor Schedules filed with the Bankruptcy Court pursuant to Section 521(a)(1) of the
26 Bankruptcy Code and Rule 1007(a)(3) of the Bankruptcy Rules, and is not listed as disputed,

1 contingent, unliquidated or unknown as to amount. Except as provided by the Plan or as
2 otherwise permitted by the Bankruptcy Court, the Bankruptcy Rules or applicable law, upon
3 expiration of the applicable bar date, proofs of Claim may not be filed or amended unless the
4 amendment is solely to decrease the amount or priority. Distributions to Creditors under the
5 Plan will be made to the Persons shown on the Debtor's or the Bankruptcy Court's records on
6 the Effective Date.

7 **Any party who acquires a claim against the Estate after the Effective Date**
8 **must arrange with the holder on that date to receive distributions to which**
9 **the transferee may be entitled. Neither the Committee nor the Liquidating**
10 **Trustee will be required to track changes in ownership of claims after the**
11 **Effective Date.**

12 Objections to any Claim may be filed by any party in interest and shall be filed no later
13 than the Claims Objection Date, which is defined in the Plan as 90 days after the Effective Date.

14 7. Reservation of Litigation Rights

15 Under the Plan the Estate is reserving all litigation rights and defenses against all
16 Creditors and any third party, including without limitation (1) any claims and causes of action
17 under the Bankruptcy "avoidance statutes" set forth in Bankruptcy Code Sections 502, 506, 510,
18 542, 542, 543, 544, 545, 547, 548, 549, 550, and 553 and (2) the right to object to any Claim,
19 even if the Creditor in question votes to accept the Plan. If litigation claims exist against
20 Affiliates or Insiders of the Debtors, they will be pursued by the Committee. If such claims exist
21 against third parties, they will be pursued by the Liquidating Trustee. The failure of this
22 Disclosure Statement to disclose or discuss any particular potential Claim objection, cause of
23 action or claim for relief held by the Debtor or the Bankruptcy Estate is not and shall not be
24 construed as a settlement, compromise, waiver, or release of any such Claim objection, cause of
25 action or claim for relief. **The Claim of any Creditor is subject to objection by a party in**
26 **interest and disallowance by the Court, even if that Creditor votes in favor of the Plan.**

8. Retention of Jurisdiction.

1 The Plan provides that the Bankruptcy Court shall retain broad jurisdiction under the
2 Bankruptcy Code to adjudicate any disputes arising out of the Plan, the administration of the
3 Cases, and claims for relief held by the Debtor, the Liquidating Trustee, or the Committee.

4 9. Persons Bound/Plan Injunction.

5 Confirmation of the Plan binds the Debtor, any entity acquiring property under or
6 otherwise accepting the benefits of the Plan, and every Creditor and Equity Security Holder,
7 whether or not such Creditor or Equity Security Holder has filed a proof of Claim or Interest in
8 the Bankruptcy Cases, whether or not the Claim or Interest of such Creditor or Equity Security
9 Holder is impaired under the Plan, and whether or not such Creditor or Equity Security Holder
10 has accepted or rejected the Plan. The Confirmation Order shall further impose a “channeling
11 injunction” to bar Creditors from taking any action to pursue their Claims other than through the
12 Plan process.

13 **IV. FEASIBILITY OF THE COMMITTEE PLAN**

14 Because this is a liquidating plan, the only contingency is the closing of the sale of the
15 Debtor’s financial assets to the Successful Bidder. At this time, the Committee believes that
16 there is a reasonable prospect that this will occur. A number of different parties, including
17 County Financial Services, have expressed interest in a bulk sale of the Debtor’s assets, and the
18 Debtor has been able to successfully arrange for bulk sales in the past.

19 If a satisfactory sale is not in escrow as of the Confirmation Hearing, the Committee
20 reserves the right to withdraw or radically amend this Plan. Should the Committee file an
21 amended Plan, the Court will determine whether a new disclosure statement is required.

22 Aside from financial matters, the Committee believes that it can comply with all
23 technical requirements of the Bankruptcy Code necessary to confirm and substantially
24 consummate the Plan.

25 **V. ALTERNATIVES TO THE COMMITTEE’S PLAN**

1 A. Chapter 7 Liquidation

2 In a Chapter 7 liquidation proceeding, the Debtor's interest in any assets of the Estate
3 would vest in a Chapter 7 trustee, who would either release them to the respective secured
4 creditors or attempt to sell those assets to third parties and distribute any proceeds pro rata to all
5 creditors of the estate under the priorities established by Bankruptcy Code Section 507. A
6 Chapter 7 Trustee also has the statutory power to assert "avoidance claims" and other litigation
7 claims held by the Estate against third parties pursuant to Bankruptcy Code Sections 506, 510,
8 541, 544, 545, 547, 548, and 549, which can generate funds to pay unsecured creditors.

9 Because the Committee's Plan is a liquidating plan or reorganization, it is similar in
10 operation to Chapter 7. However, the Committee believes that the Plan is more beneficial to
11 creditors than Chapter 7 for a number of reasons.

12 First, under the Committee Plan the Estate is utilizing its power under Bankruptcy Code
13 Section 1123(a)(5) to "cure" the secured indebtedness of Texas Capital Bank, which the
14 Committee believes will save the Estate at least \$250,000 in default rate interest and other penal
15 fees. A Chapter 7 Trustee lacks these powers.

16 Second, under the Committee Plan the Debtor's business will continue to be operated by
17 its key employees up through the closing of the sale to the Successful Bidder. This should
18 maximize the value of the Debtor's assets to ensure a smooth transition to the new owner.
19 Typically, a Chapter 7 Trustee would shut down the business as soon as he or she were
20 appointed.

21 Third, under the Committee Plan, distributions to creditors will start shortly after
22 Confirmation. In a Chapter 7 proceeding, distributions are not made until the end of the case,
23 which could easily take 3 years or more.

24 B. The Debtor's Plan

25 The Bankruptcy Code permits different parties to propose competing plan of
26 reorganization under certain circumstances. On July 15, 2010, the Debtor filed its own Plan and

1 Disclosure Statement. However, as of this writing, it has not sought approval of its Disclosure
2 Statement or the permission to solicit acceptances from Creditors. The Debtor's Plan is a nullity
3 until that occurs.

4 The Debtor's 7/15 Plan provides that the status quo will be maintained with respect to the
5 Debtor's business operations, and the Debtor's 7/15 Plan purports to pay all creditors in full over
6 five years. The Committee believes that its Plan is superior to the Debtor's 7/15 Plan for a
7 number of reasons.

8 First, the Committee believes that there is no possibility, based on its past performance
9 and current asset base, that the Debtor can pay its existing debts over 5 years, or at all. The
10 Committee believes that Debtor will not make enough money to break even on post-confirmation
11 operations, much less generate a surplus to pay its past debts.

12 Second, the Debtor's 7/15 Plan provides that in the event of a default – a certainty – all
13 creditor claims get involuntarily converted into common stock interests in the Debtor. Under this
14 scheme, the current stockholders would retain 49% of the stock and 51% of the stock would be
15 distributed to “creditors”. However, “creditors” include over \$1,250,000 in Insider claims. So
16 as a practical matter, the existing stockholders would continue to control the Debtor, and the
17 bona fide unsecured creditors of the Debtor would be relegated to a powerless minority status.

18 Third, the Debtor's 7/15 Plan makes no distinction between “Insider” Claims and Claims
19 held by bona fide trade creditors or unsecured lenders. The Debtor's 7/15 Plan fails to “reserve”
20 litigation claims against Insiders for mismanagement, breach of fiduciary duty, preference
21 liability, and other viable claims, giving these Insiders an unwarranted release of liability.

22 **VI. CERTAIN FEDERAL INCOME TAX CONSEQUENCES OF THE PLAN**

23 **A. In General**

24 The following is a summary of certain United States federal income tax consequences of
25 the Plan that may be material to Creditors and holders of common and/or preferred stock
26 Interests (each a “Holder”). This discussion is included for general information purposes only

1 and is not intended to be, and is not, legal or tax advice to any particular Holder. This summary
2 is based on the current provisions of the Internal Revenue Code of 1986, as amended (the
3 “Code”), the Income Tax Regulations (the “Regulations”) and other legal authorities, all of
4 which are subject to change, possibly with retroactive effect. No rulings from the Internal
5 Revenue Service (the “IRS”) or opinions of counsel have been or will be requested concerning
6 the matters discussed below. The tax consequences set forth in the following discussion are not
7 binding on the IRS or the courts, and no assurance can be given that contrary positions will not
8 be successfully asserted by the IRS or adopted by a court.

9 This summary does not address the taxation of the Debtor, Creditors, or the Holders
10 under state, local law or foreign law.

11
12 **TO ENSURE COMPLIANCE WITH TREASURY DEPARTMENT CIRCULAR**
13 **230, HOLDERS ARE HEREBY NOTIFIED THAT: (A) ANY DISCUSSION OF**
14 **FEDERAL TAX ISSUES IN THIS DISCLOSURE STATEMENT IS NOT**
15 **INTENDED OR WRITTEN TO BE RELIED UPON, AND CANNOT BE RELIED**
16 **UPON BY HOLDERS FOR THE PURPOSE OF AVOIDING PENALTIES THAT**
17 **MAY BE IMPOSED ON HOLDERS UNDER THE INTERNAL REVENUE CODE;**
18 **(B) SUCH DISCUSSION IS INCLUDED HEREIN BY DEBTOR IN CONNECTION**
19 **WITH THE PROMOTION OR MARKETING (WITHIN THE MEANING OF**
20 **CIRCULAR 230) BY DEBTOR OF THE TRANSACTIONS OR MATTERS**
21 **ADDRESSED HEREIN; AND (C) HOLDERS SHOULD SEEK ADVICE BASED**
22 **ON ITS PARTICULAR CIRCUMSTANCES FROM AN INDEPENDENT TAX**
23 **ADVISOR.**

24 **EACH HOLDER SHOULD CONSULT THE HOLDER’S OWN TAX ADVISOR**
25 **TO DETERMINE THE HOLDER’S PARTICULAR U.S. FEDERAL INCOME**
26 **TAX CONSEQUENCES AND OTHER TAX CONSEQUENCES TO THE HOLDER**
OF THE PLAN, INCLUDING ANY STATE, LOCAL AND FOREIGN TAX LAWS
AND THE EFFECT OF ANY CHANGES IN SUCH LAWS.

27 B. Consequences to Debtor.

28 The Committee believes that the Debtor is a “C” corporation, and as such is taxed as a
29 separate entity. The Debtor may incur a gain on the sale of its assets through the Plan, but their
30 may be Net Operating Loss carryovers from prior years to offset these gains. If there is such a
31 tax liability, it must be satisfied as an administrative priority expense from the proceeds of the

1 sale.

2 C. Consequences to Creditors.

3 Each Creditor should consult its own tax advisors concerning any income tax
4 consequences of its respective treatment under the Plan.

5 D. Consequences to Stockholders.

6 Each Interest holder should consult its own tax advisors concerning any income tax
7 consequences of its respective treatment under the Plan.

8 E. Wage Withholding.

9 If any Allowed Claim under the Plan constitutes “wages” for U.S. federal income tax
10 purposes, the U.S. federal income tax rules applicable to wage withholding will apply to the
11 payment of the Allowed Claim.

12 F. Backup Withholding.

13 U.S. federal income tax laws require that, to avoid backup withholding with respect to
14 “reportable payments” (in an amount equal to 28%), a Creditor or Holder must (a) provide the
15 Liquidating Trustee with its correct taxpayer identification number (“TIN”) on IRS Form W-9
16 and certify as to its eligibility for exemption from backup withholding, or (b) establish a basis for
17 exemption from backup withholding on an appropriate IRS Form W-8 (including a Form W-
18 8BEN, W-8ECI, W-8EXP and W-8IMY) or IRS Form W-9, as applicable. Exempt Creditors
19 and Holders (including, among others, all corporations and certain foreign individuals) are not
20 subject to backup withholding and reporting requirements. If withholding is made and results in
21 an overpayment of taxes, a refund may be obtained.

22 **VII. VOTING, ACCEPTANCE AND CONFIRMATION**

23 A. In General.

24 The Hon. Alan Jaroslovsky, Judge, United States Bankruptcy Court, has set a date for the
25 hearing on the Confirmation of the Plan. The hearing is to held at the United States Bankruptcy
26 Court, 99 South E Street., Santa Rosa, CA 95404. The Plan can be implemented only if accepted

1 by the requisite percentage of creditors and confirmed by the Bankruptcy Judge. Creditors
2 entitled to vote should vote on the Plan by filling out and mailing the accompanying ballot to
3 counsel. There is no assurance that, if accepted, the Plan will be confirmed by the Bankruptcy
4 Judge.

5 B. Voting.

6 Only impaired classes under the Plan will be entitled to vote on the Plan. The definition
7 of an “impaired” class of Creditors is set forth in Section 1124 of the Bankruptcy Code. Classes
8 1, 5, 6, 7, and 8 are impaired by the Plan and entitled to vote. Class 9 is impaired, but pursuant
9 to Section 1126(g) of the Bankruptcy Code it is conclusively presumed to have objected to the
10 Plan and is thus not entitled to vote. No other Classes are impaired under the Plan. Pursuant to
11 Section 1126(f) of the Bankruptcy Code, a class that is not impaired under the Plan, and each
12 holder of a Claim or Interest of such class, are conclusively presumed to have accepted the Plan,
13 and solicitation of acceptances with respect to such class from the holders of Claims or Interests
14 of such class is not required. The Bankruptcy Code defines “acceptance” of a plan by a class of
15 Creditors as acceptance by the holders of two-thirds (2/3) in dollar amount and more than one-
16 half (1/2) in number of the claims of that class which actually cast ballots for acceptance or
17 rejection of the Plan.

18 In addition to the requirement that a Creditor be in an “impaired class”, in order for a
19 creditor's vote to be counted, either for or against the Plan, the creditor must have either (1) filed
20 a proof of claim on or before the “Claims Bar Date”, which was previously set by the Court at
21 June 7, 2010, or (2) have been listed by the Debtor in the Schedule of Liabilities as having a
22 claim which was noncontingent and undisputed.

23 **IF YOU HAVE ALREADY FILED A CLAIM YOU NEED NOT REFILE FOR THE PURPOSE OF**
24 **VOTING ON THE PLAN.**

25 If a Creditor wishes to vote for or against the Plan, the Creditor should complete an
26 acceptance or rejection of the Plan on the form ballot enclosed herewith which must be returned

1 pursuant to the instructions set forth thereon.

2
3 C. Confirmation

4 If no impaired Creditor classes accept the Plan, it cannot be confirmed. If at least one
5 impaired class of Creditors accepts the Plan, the Court will hold a Confirmation Hearing. At the
6 Confirmation hearing, the Bankruptcy Judge has the duty to determine whether the Plan meets
7 the requirements of Section 1129 of the Bankruptcy Code. The principal requirements of
8 Section 1129 include the following: (1) that the proponents of the Plan have complied with the
9 applicable provisions of the Bankruptcy Code on all matters connected with the case; (2) that the
10 Plan has been proposed in good faith, and not by any means forbidden by law; (3) that the
11 requisite amount of creditors have accepted the Plan or that the creditors are receiving an amount
12 not less than they would receive if liquidation under Chapter 7 took place; (4) that at least one
13 class of Creditors has accepted the Plan; and (5) that confirmation of the Plan is not likely to be
14 followed by liquidation, or the need for further financial reorganization of the debtor; and (6)
15 that the Debtor and the Plan in all other respects comply with applicable law. Only if such
16 determinations are made will the Judge confirm the Plan.

17 If there are impaired Creditor classes which have rejected the Plan, the Bankruptcy
18 Judge may order Confirmation over its rejection, but only if the Judge first determines that the
19 rights of non-consenting classes of creditors are protected under Bankruptcy Code Section
20 1129(b) and other applicable law. The Committee intends to seek confirmation under
21 Bankruptcy Code Section 1129(b) of this Plan.

22 D. Modification of the Plan.

23 The Committee may propose amendments to or modifications of the Plan under Section
24 1127(a) of the Bankruptcy Code and Bankruptcy Rule 3019 at any time prior to the conclusion
25 of the hearing on Confirmation of the Plan. After the Confirmation Date, the Committee of the
26 Liquidating Trustee may modify the Plan in accordance with Section 1127(b) of the Bankruptcy

1 Code and Bankruptcy Rule 3019.

2
3 **V. CONCLUSION**

4 It is time to “stop the bleeding” and stop running the Debtor’s business for its
5 management and shareholders. The Committee believes that its Plan of Reorganization
6 realistically affords to Creditors their best opportunity for receiving a prompt, meaningful
7 dividend. The Committee respectfully request Creditors vote to accept the Plan.

8 Dated: July 30, 2010

9 THE OFFICIAL COMMITTEE OF UNSECURED
10 CREDITORS OF THE ESTATE OF CREDITWEST
CORPORATION

11 By: /s/ Giulano R. Delapa
12 Giulano R. Delapa, Its Chair

13 Dated: July 30, 2010

MacCONAGHY & BARNIER, PLC

14 /s/ Jean Barnier
15 By Jean Barnier
16 Attorneys for the Official Committee of
17 Unsecured Creditors
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