#### UNITED STATES BANKRUPTCY COURT EASTERN DISTRICT OF MICHIGAN SOUTHERN DIVISION

In re:	)	Chapter 11
COLLINS & AIKMAN CORPORATION, et al.	)	Case No. 05-55927
Debtors.	)	(Jointly Administered) Honorable Steven W. Rhodes

#### REPORT OF JUDY A. O'NEILL, FEE EXAMINER\*

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Dated: October 22, 2007

\* This Report was prepared in collaboration with the Fee Examiner's Business Consultant, Fred Caruso of Development Specialists, Inc.



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## **TABLE OF CONTENTS**

			Page
I.	INTR	ODUCTION	1
II.	SCOP A. B.	E OF FEE EXAMINATION  Documents Reviewed  Parties Interviewed	4
III.	SUMN	MARY OF FEE EXAMINER'S CONCLUSIONS	6
IV.	RELE A. B. C. D.	VANT BACKGROUND FACTS AND FINDINGS  Inception of these Bankruptcy Cases  Initial Phases of Restructuring Efforts: May 2005 – October 2005  Development and Failure of 2006 Business Plan (November 2005 – March 2006)  The Deterioration of the Debtors' Restructuring Prospects (March 2006 – December 2006)	10 17 29
V.		EXAMINER'S CONCLUSIONS WITH RESPECT TO QUESTIONS D BY THE COURT Should The Substantial Operational, Managerial And Financial Issues In The Debtors' Plastics Division And The Effect Of Such Issues On The Achievability Of Management's Business Plan Goals Have Been	
	B.	Discovered Earlier?	
	C.	Were The Key Assumptions Underlying Management's Business Plan, The Nature And Substance Of The Debtors' Operating Challenges In The Debtors' Plastics Division And Substantive Developments And Changes In The Debtors' Views On Future Operating Performance Adequately And Timely Disclosed To The Debtors' Principal Creditor Constituencies? Once It Became Reasonably Clear That The Value Of The Debtors' Estate Was Substantially Diminished Or That A Reorganization Was Unlikely,	
		Did Any Of The Estate Professionals Undertake Or Continue Work On Activities That No Longer Were Reasonably Necessary Under The Circumstances In View Of Their Roles?	95
VI.	FACT	ORS REGARDING AMOUNTS OF FEES INCURRED	107
VII.	PROF SUPP	LEMENTS PROPOSED BY CERTAIN SIGNIFICANT ESSIONALS AND ACCEPTED BY THE PREPETITION AGENT AND ORTED BY THE FEE EXAMINER TO ADDRESS THE FEE	
		MINER'S CONCLUSIONS	
	A.	Kirkland	
	В. С.	Lazard	

#### I. INTRODUCTION

Collins & Aikman Corporation (the "Reporting Company"), Collins & Aikman Products Co. and substantially all their direct and indirect wholly-owned subsidiaries incorporated or organized in the United States (collectively, the "Debtors") were a leading tier one supplier of automotive plastic and trim components, systems and modules to a substantial majority of the largest automotive original equipment manufacturers ("OEMs"), including the entity then known as DaimlerChrysler Corporation ("DaimlerChrysler"), Ford Motor Company ("Ford"), General Motors Corporation ("GM"), Toyota Engineering Motor Manufacturing North America, Inc. ("Toyota"), Honda of America Manufacturing, Inc. ("Honda") and Nissan North America, Inc. ("Nissan," and together with DaimlerChrysler, Ford, GM, Toyota and Honda, the "OEM Customers"). The Debtors also provided supply to certain other automotive suppliers (collectively, with the OEM Customers, the "Customers").

The Debtors, whose predecessors had been in operation since 1843, conducted their operating activities through the Reporting Company's wholly-owned subsidiary, Collins & Aikman Products Co. and the direct and indirect subsidiaries of Collins & Aikman Products Co. The Debtors primarily operated in two business segments: a plastics segment ("Plastics"), and a "soft-trim" segment ("Soft Trim"). Through Plastics, the Debtors manufactured and supplied a full range of plastic-based automotive interior products, such as instrument and door panel and console parts, and exterior products, such as bumper parts. Through Soft Trim, the Debtors

The Fee Examiner has not distinguished with respect to the various Customers throughout this Report and has used the term when only a subset of the entire Customer group is involved. The Fee Examiner notes that the Customers changed throughout the cases, but that at all times the Customers included DaimlerChrysler, Ford and GM. The only Customers the Fee Examiner interviewed were DaimlerChrysler, Ford and GM.

manufactured and supplied various automotive carpet and acoustics products and convertible roof products.

At the time of the Debtors' bankruptcy filings, the Debtors were market share leaders in their primary product areas in North America. GM, Ford and DaimlerChrysler (the "Domestic Customers") accounted for approximately 80 percent of the Debtors' revenues in 2005 and the remaining 20 percent of the Debtors' revenues were generated by business from Toyota, Honda and Nissan, as well as several other tier one suppliers. According to some estimates, parts supplied by the Debtors were on 85 percent of U.S. domestic-built vehicles.

On January 12, 2001, Heartland Industrial Partners, L.P. ("Heartland"), the private equity fund that would eventually place several members on the Reporting Company's board of directors (the "Board"), made a \$260 million preferred and common stock investment in the Reporting Company to acquire approximately 60 percent of the Reporting Company's stock. Shortly after this investment, the Debtors quickly pursued and closed a series of debt-financed acquisitions. During 2001, the Debtors completed the acquisitions of the Becker Group, L.L.C., an automotive plastics supplier, Joan Automotive and Western Avenue Dyers, L.P., together an automotive cloth supplier, and Textron Automotive Company's Trim division, one of the largest suppliers of assembled cockpit modules, instrument panels and exterior trim parts. These acquisitions had a total transaction value of over \$1.6 billion.

During the years preceding the Debtors' bankruptcy filing, the Debtors experienced a severe deterioration in their performance. Increased raw material costs, which the Debtors were unable to recover under their long-term fixed price contracts with their Customers, constituted a significant factor contributing to the Debtors' financial decline. Another factor was the Debtors' inability to recover engineering, tooling and development costs as timely as the Debtors

estimated. The Debtors recovered these costs as an incremental portion of the price paid by Customers for each piece the Debtors produced. Actual volumes from the Debtors' major Customers often failed to meet projected volumes, lengthening the amortization of these investments. The Debtors' overlevered capital structure and well-publicized accounting and management issues prior to their bankruptcy filings compounded the Debtors' other problems. On May 17, 2005 (the "Petition Date"), the Debtors filed voluntary petitions for relief under chapter 11 of the Bankruptcy Code.

As described in further detail below, the Debtors attempted to reorganize over a period of approximately 17 months. To this end, throughout most of 2006, the Debtors focused their efforts on executing their Business Plan (as defined and described below), which was initially issued in January 2006. The Business Plan included projections for the Debtors' adjusted EBITDA for 2006. The projections in the Business Plan incorporated contingencies and assumptions, including cost cutting, Customer price increases, and new business projections which, if met, would have substantially increased the Debtors' 2006 adjusted EBITDA<sup>2</sup> over the Debtors' actual 2005 EBITDA of approximately \$60 million. However, the Debtors' financial performance failed to meet the projections in the plan, such that the Debtors materially revised the plan twice during 2006, eventually lowering their projection for adjusted 2006 EBITDA from \$265 million to \$105.5 million.<sup>3</sup>

<sup>&</sup>lt;sup>2</sup> This Report places particular emphasis on the Debtors' 2006 EBITDA. In this situation, the Debtors' 2006 EBITDA was critical because, as described further below, if the Debtors did not achieve EBITDA of \$265 million, without third-party concessions the Debtors would not have liquidity necessary to fund their operations and continue their reorganization efforts to enable the creation of value in years after 2006.

<sup>&</sup>lt;sup>3</sup> In a February 7, 2007 report entitled "December 2006 Financial Performance," the Debtors reported final 2006 EBITDA of \$119.4 million.

On October 26, 2006, the Debtors announced in a sealed courtroom that they no longer had the ability to reorganize, and thus would pursue the liquidation of their assets. As of June 30, 2007, approximately \$123 million in fees and expenses had been incurred in these cases by twenty-five professionals whose fees are subject to section 327 and section 328 of the Bankruptcy Code.

On May 4, 2007, the Court entered an opinion (the "Fee Examination Opinion") determining the need for a fee examination (the "Fee Examination"). On May 24, 2007, the Court entered an order (the "Fee Examination Order") in accordance with the Fee Examination Opinion, appointing the Fee Examiner and ordering the Fee Examiner to answer the following questions (the "Fee Examination Questions"):

- (a) Should the substantial operational, managerial and financial issues in the debtors' plastics division and the effect of such issues on the achievability of management's business plan goals have been discovered earlier?
- (b) <u>If so, did the delay result in either unnecessary losses or reductions in creditor recoveries?</u>
- (c) Were the key assumptions underlying management's business plan, the nature and substance of the debtors' operating challenges in the debtors' plastics division and substantive developments and changes in the debtors' views on future operating performance adequately and timely disclosed to the debtors' principal creditor constituencies?
- (d) Once it became reasonably clear that the value of the debtors' estate was substantially diminished or that a reorganization was unlikely, did any of the estate professionals undertake or continue work on activities that no longer were reasonably necessary under the circumstances in view of their roles?

#### II. SCOPE OF FEE EXAMINATION

#### A. <u>Documents Reviewed</u>

In the course of her investigation, the Fee Examiner or her professionals reviewed various documents, including without limitation those described on Exhibit A.

#### **B.** Parties Interviewed

The Fee Examiner conducted informal interviews and examinations of key parties and professionals in these cases, rather than formal depositions. In the course of the Fee Examination, the Fee Examiner interviewed the individuals set forth on Exhibit B. The Fee Examiner worked with the Debtors, the Official Committee of Unsecured Creditors (the "Committee"), and JP Morgan Chase Bank, N.A. (the "Prepetition Agent" and the "Postpetition") Agent," and when acting as both simultaneously, the "Agent") to obtain entry of a protective order to protect parties from the disclosure of sensitive confidential information on certain terms (the "Protective Order"). The Protective Order was modified by subsequent stipulations approved by the Court on August 17, 2007 and October 12, 2007. The Fee Examiner sent each person or constituency whose representatives were formally interviewed a letter substantially in the form of Exhibit C (the "Fee Examination Letter"). Through the Fee Examination Letter or otherwise, the Fee Examiner requested that each party interviewed provide input on any documents that should be reviewed and identify any additional parties that should be interviewed pursuant to the Fee Examination. The Fee Examiner conducted additional interviews and followed up on additional points of investigation, as requested by the parties interviewed.

The Fee Examiner conducted her preliminary investigation of the ordinary course professionals on the list attached as Exhibit D and the other non-327(a) professionals (collectively, with the exception of Davis Polk & Wardwell, the "Ancillary Professionals") by consultation with Stacy Fox ("Fox"), the Executive Vice President, Chief Administrative Officer and General Counsel of the Debtors. After discussion with Fox and the objectors, Third Avenue

<sup>&</sup>lt;sup>4</sup> The Prepetition Agent acted on behalf of a group of Prepetition Lenders and took directions when appropriate from a subset of that group acting which acted as a steering committee for the Prepetition Lenders (together with the Prepetition Agent, the "Bank Group").

and the Prepetition Agent (collectively, the "Objectors"), the Fee Examiner determined it was not worthwhile to further investigate the fees of these professionals.

Several interviewed parties requested and received follow-up interviews. The Fee Examiner verbally provided her preliminary findings to Third Avenue on August 10, 2007 and to the Prepetition Agent on August 13, 2007. The Fee Examiner disseminated a draft of this Report (the "Draft Report") on August 29, 2007. Pursuant to the Fee Examination Order, the Fee Examiner received comments on the Draft Report from various parties, including the Prepetition Agent, Kirkland & Ellis LLP ("Kirkland"), KZC Services, LLC ("KZC"), Lazard Freres & Co. ("Lazard") and Davis Polk & Wardwell ("Davis Polk"), during the consultation period after such distribution. During the consultation period, various professionals also made offers to settle fee disputes, pursuant to discussions with the Prepetition Agent and the Fee Examiner. These offers are discussed in section VII. below. Following the disclosure of her preliminary findings and analysis of the comments on the Draft Report, the Fee Examiner pursued various follow-up issues and prepared this final Report.

## III. SUMMARY OF FEE EXAMINER'S CONCLUSIONS<sup>5</sup>

(a) Should the substantial operational, managerial and financial issues in the debtors' plastics division and the effect of such issues on the achievability of management's business plan goals have been discovered earlier?

Yes. From the outset of the cases, the Customers, the Bank Group, the Agent and the Committee (collectively, the "Key Constituents") and the Debtors were aware of the substantial operational, managerial and financial issues in Plastics. Due in large part to these Plastics issues, until the approval of the October 2005 Customer Agreements in December 2005, the Debtors could not formulate a reliable business plan. As a result of the awareness of these issues and the

<sup>&</sup>lt;sup>5</sup> Certain capitalized terms used and not previously defined herein have the meanings ascribed below.

Debtors' inability to formulate a reliable Business Plan until January 2006, the meaningful inquiry required by this question is whether there was delay in discovering when the *impact* of these issues rendered that Business Plan and the EBITDA projections therein, as modified, unachievable. For that purpose, the Fee Examiner analyzed two periods: (a) January 2006, when the Business Plan was issued; and (b) the summer of 2006 when the Business Plan was modified by revised business plan projections known as the "4+8 Plan" issued in June 2006 and the "6+6 Plan" issued in August 2006.

With respect to the January 2006 period, certain of the Key Constituents argued that the Business Plan was overaggressive and unachievable when it was issued in January 2006. Notwithstanding and after full consideration of these arguments, the Fee Examiner concludes that it was reasonable for the Board and KZC to defer to Frank Macher (who insisted that the Business Plan was achievable) with respect to the achievability of the Business Plan when it was issued in January 2006, despite the issues in Plastics.

With respect to the summer of 2006, the Fee Examiner concludes that based on the Debtors' performance in March, April and May of 2006 (particularly with respect to initiatives intended to correct the issues in Plastics, the failed implementation of which became clear in June 2006) the Debtors should have known that (a) the aggressive \$179 million 2006 EBITDA projection in the 4+8 Plan was unachievable considering the Plastics Issues in June 2006; and (b) projected 2006 EBITDA at that time should have more realistically resembled the \$105.5 million projected in the 6+6 Plan subsequently issued in August 2006. As a result, the Fee Examiner concludes that there was a delay in discovery of the impact of the Plastics Issues on the Debtors' Business Plan during the period between the issuance of the 4+8 Plan in June 2006 and the 6+6 Plan in August 2006.

## (b) <u>If so, did the delay result in either unnecessary losses or reductions in creditor</u> recoveries?

Yes. Given her conclusion that delay existed, the Fee Examiner reviewed the recoveries of each of the Key Constituents to determine whether the delay resulted in either unnecessary losses or reductions in creditor recoveries. As described in more detail below, the Fee Examiner does not believe that the delay resulted in material unnecessary losses or reductions in creditor recoveries, except with respect to: (a) the Prepetition Lenders who funded professionals' fees and likely unnecessarily funded two months of fees as a result of the delay; and (b) the Customers, to the extent they made business decisions during the delay that increased their costs upon liquidation.<sup>6</sup> The Fee Examiner acknowledges that this conclusion requires speculation as to outcomes had the delay had not occurred.

In addition, because of arguments that the Debtors should have proceeded with a more conservative business plan in January 2006, the Fee Examiner has analyzed what the potential outcomes and the recoveries and losses of the same parties might have been had the Business Plan been more conservative when issued in January 2006. She did so to assist the Court in its analysis, in the event the Court comes to a different conclusion. If the Court concludes that the Business Plan should have been more conservative when initially issued in January 2006, the Prepetition Lenders and the Customers likely suffered losses or reductions in recoveries.

<sup>&</sup>lt;sup>6</sup> As described in further detail below, certain Customers generally released administrative claims against the Debtors through a Customer Agreement and the Debtors' confirmed chapter 11 plan.

(c) Were the key assumptions underlying management's business plan, the nature and substance of the debtors' operating challenges in the debtors' plastics division and substantive developments and changes in the debtors' views on future operating performance adequately and timely disclosed to the debtors' principal creditor constituencies?

Except with respect to the issues noted in the summary answers to questions (a) and (b) with respect to the achievability of the Business Plan and the delay in the summer of 2006, the Fee Examiner concludes that the Debtors adequately and timely disclosed the assumptions underlying the Business Plan (including projections), the substance of the Debtors' operating challenges in Plastics, and the substantive developments and changes in the Debtors' views on future operating performance.

(d) Once it became reasonably clear that the value of the debtors' estate was substantially diminished or that a reorganization was unlikely, did any of the estate professionals undertake or continue work on activities that no longer were reasonably necessary under the circumstances in view of their roles?

Because the Debtors' inability to timely achieve the Business Plan improvements resulted in a *failure to increase* value rather than a true decrease in value, the Fee Examiner concludes that substantial diminution of the Debtors' estates is not relevant to this inquiry, and therefore, that the relevant initial inquiry is whether any particular work was no longer reasonably necessary after reorganization became unlikely. The Fee Examiner concludes that the probability of any reorganization (including one based on the conversion of secured debt to equity) substantially decreased in June 2006, when: (a) the Debtors' projected 2006 adjusted EBITDA fell substantially below \$179 million; and (b) reorganization at the lower EBITDA level became necessarily contingent upon additional third-party concessions, such as extraordinary Customer relief which the Fee Examiner concludes was not likely to be obtained.

As stated above, the Fee Examiner concludes that there was a delay between June 2006 and August 2006 in the realization that the Debtors' achievable 2006 EBITDA was substantially

less than \$179 million. Given the delay, the Fee Examiner concludes that the decision to liquidate these Debtors reasonably could have occurred approximately two months earlier. Therefore, these cases, and the attendant fees, were unnecessarily extended by approximately two months.

In addition, the Fee Examiner concludes that other, less significant work may have been reasonably unnecessary under the circumstances. That work is specifically identified below.

### IV. RELEVANT BACKGROUND FACTS AND FINDINGS<sup>7</sup>

Exhibit E is a timeline that sets forth certain key events that are particularly significant to the Fee Examiner's conclusions. Many of these events are discussed in greater detail in the text below.

#### A. <u>Inception of these Bankruptcy Cases</u>

#### i. Capital Structure of the Debtors

As of the Petition Date, the Reporting Company and substantially all its domestic direct and indirect subsidiaries (the "Guarantor Parties") were borrowers and/or guarantors under the Senior Secured Credit Facility with the Prepetition Lenders (the "Prepetition Loan Facility"). Approximately \$748 million was outstanding under such facility as of the Petition Date. In addition, Collins & Aikman Products Co. also had: (a) approximately \$520.7 million in principal and interest outstanding under unsecured 10 3/4 percent Senior Notes due 2011, issued on December 20, 2001 (the "Senior Notes"); and (b) approximately \$414.4 million in principal and interest outstanding under unsecured 12 7/8 Senior Subordinated Notes due August 15, 2012,

<sup>&</sup>lt;sup>7</sup> These facts have been taken from the statements made by various individuals during the Fee Examiner's investigation. Many of these facts are without independent verification. To the extent possible, where disputes exist as to key facts, the Fee Examiner has attempted to note the contradictory facts.

issued on August 26, 2004 (the "Senior Subordinated Notes"). The Senior Notes and the Senior Subordinated Notes were guaranteed by unsecured guaranties of the Guarantor Parties.

Collins & Aikman Products Corporation also had \$127 million outstanding as of the Petition Date on a certain receivables financing facility (the "GECC Facility") provided by General Electric Capital Corporation ("GECC"). The Debtors also guaranteed obligations of their European affiliates under an overdraft facility provided by the Agent, which obligations totaled \$21 million as of the Petition Date. As of the Petition Date, the Debtors had other general unsecured debt of \$539 million. A chart of the Debtors' capital structure is attached as Exhibit F.

#### ii. Liquidity Issues

Prior to the Petition Date, the Debtors leveraged most of their assets to try to meet their liquidity needs. Much of the Debtors' equipment and real estate was subject to leases as a result of sale-leaseback transactions. The Debtors securitized their receivables pursuant to the GECC Facility.

On April 4, 2005, the Debtors announced a commitment by Credit Suisse First Boston to provide an additional \$75 million of term loan financing under the Prepetition Loan Facility. This loan closed on April 8, 2005. The Debtors quickly consumed this additional funding. Less than five weeks later, the Debtors found themselves without sufficient cash.

As a result, on May 12, 2005, the Reporting Company filed an 8-K report (the "May 2005 8-K") with the Securities and Exchange Commission (the "SEC"), announcing a severe cash crisis. The Reporting Company explained that it was fully drawn on the Prepetition Loan Facility, and would fund ongoing operations by accessing remaining availability under the GECC Facility and certain foreign receivables factoring and "fast pay" financing programs. In

the May 2005 8-K, the Reporting Company stated that for the near future, it expected to operate its businesses, which generated almost \$4 billion in annual sales, with approximately \$20 million or less of daily available liquidity.

#### iii. Information Issues

By all accounts, the Debtors' financial reporting and management processes and controls were severely deficient as of the Petition Date. In Plastics, the Debtors had no "flash" reporting systems or reliable cash management processes, and lacked the financial reporting systems that are typical in similar companies, which would permit instantaneous financial review of a company's integrated operations. As a result, financial reports for Plastics' plants had to be created after the fact, by looking back on a given month's performance.

In addition to the Debtors' lack of reporting systems, at the outset of the cases, fear prevented transparency as to financial issues. The ongoing government investigation had created an atmosphere of fear amongst many employees, who were concerned about discussing problems with the Debtors' professionals. Employees even requested the presence of personal counsel during conversations with the Debtors' professionals. During the tenure of David Stockman ("Stockman"), the Debtors' prior CEO, those who questioned finances or strategy met with disfavor, creating a corporate culture that stymied problem identification and delivery of pertinent information.

Furthermore, the Reporting Company had ceased filing 10-K reports with the SEC after March 17, 2004. The Debtors experienced financial accounting and reporting irregularities during the period preceding the Petition Date, including allegedly improper treatment of supplier rebates. On March 17, 2005, the Reporting Company publicly announced in a filing with the SEC on Form 8-K (the "March 2005 8-K") and an accompanying press release that it had failed

to file its annual report on Form 10-K containing fiscal year 2004 audited financial statements by its due date on March 16, 2005.

The Reporting Company stated in the March 2005 8-K that it expected to: (a) restate financial results for the nine months ended September 30, 2004 to reflect correct accounting for various rebates; and (b) reduce its previously reported operating income during the 9 months prior to September 30, 2004 by between \$10 million and \$12 million. The Reporting Company also stated that the historical financial statements for the period during the 9 months prior to September 30, 2004 should no longer be relied upon. The Reporting Company announced an investigation into whether a restatement of results prior to 2004 would be necessary. Such a restatement has not occurred.

On or about May 11, 2005, the Debtors accepted the resignation of Stockman, the Chief Executive Officer and Chairman of the Board. The Debtors installed Charles Becker ("Becker") as acting Chief Executive Officer.<sup>8</sup>

#### iv. Distressed Emergency Bankruptcy Filing

On Thursday, May 12, 2005, only five days prior to the Petition Date, the Debtors retained Kirkland to act as restructuring counsel because the Debtors were in severe financial distress. By all accounts, the scene at the Debtors' headquarters was chaotic, even for a distressed soon-to-be chapter 11 debtor. On Friday, May 13, 2005, the Debtors worked with the Agent to line up debtor-in-possession ("DIP") financing from certain lenders (the "DIP Lenders"). The Agent recommended three potential financial advisor candidates, including AlixPartners and KZC.

<sup>&</sup>lt;sup>8</sup> On March 26, 2007, federal prosecutors in New York indicted Stockman, alleging he engaged in "a scheme ... to defraud [the Debtors'] investors, banks and creditors by manipulating [the Debtors'] reported revenues and earnings."

The Debtors hired KZC on May 13, 2005. The Board discussed whether KZC's lack of automotive industry experience would affect the restructuring. The Board ultimately hired KZC because: (a) KZC's work on the Enron bankruptcy case (which involved similar SEC reporting issues) and other multi-billion-dollar complex cases demonstrated KZC's skill in restructurings; and (b) KZC's independence, caused by its lack of automotive industry allegiances, would enable KZC to take a fresh look at the Debtors' contractual relationships with the Customers. A team from KZC, including John Boken ("Boken"), began working at the Debtors' headquarters on Saturday, May 14, 2005. The Debtors immediately appointed Boken as their Chief Restructuring Officer. On May 17, 2005, the Debtors hired Lazard to serve as their investment banker.

Based on assurances by the Debtors' personnel that they had sufficient liquidity to fund operations for a few weeks, Kirkland and KZC began to plan for a controlled filing. It quickly became apparent to the professionals that the Debtors had actually run out of cash on Friday, May 13, 2005, when the Prepetition Agent stopped honoring checks drawn on the Debtors' credit facilities.

To investigate the cash flow issues, Boken met with the Debtors' Chief Financial Officer, Bryce Koth, and Treasurer, John Valenti. Both expressed shock at the Debtors' lack of cash. Both anticipated available cash from a payment of \$25 million to the Debtors by DaimlerChrysler on Monday, May 16, 2005. KZC invalidated this assumption when it confirmed that the \$25 million payment was already earmarked for application against the obligations owed to GECC on the GECC Facility.

The Debtors had less than \$1 million in cash on hand. Because this amount was insufficient to continue the Debtors' operations, the professionals prepared for an immediate

chapter 11 filing. The Debtors filed chapter 11 petitions on May 17, 2005, only three days after KZC was hired.

On May 24, 2005, the United States Trustee appointed the following entities to the Committee: (a) Third Avenue (which had purchased 50.1 percent of the Senior Notes); (b) MacKay Shields (which had purchased a controlling interest in the Senior Subordinated Notes); (c) BNY Midwest Trust Company; (d) Law Debenture Trust Company of New York; (e) the Pension Benefit Guaranty Corporation; (f) the United Steel Workers of America AFL-CIO; (g) the International Union, UAW; (h) the Brown Corporation of America; and (i) Delphi Corporation. David Barse ("Barse") of Third Avenue served as the Chairman of the Committee. Neil Goldman of MacKay Shields served as the Co-Chairman.

On or around June 1, 2005, the Committee retained Alvarez & Marsal ("Alvarez") as financial advisor. On or around June 7, 2005, the Committee retained Chanin Capital Partners ("Chanin") as investment banker. The Committee retained both Chanin and Alvarez despite Alvarez's attempt to convince the Committee that it could provide both financial advisory and investment banking services to the Committee.

#### v. Management Issues

During the period immediately following the Petition Date, KZC learned that the Debtors' corporate management was inadequate. Much of the then-existing management team was considered to be weak and incapable of addressing the large hurdles faced by the Debtors. As a result, the positions of Chief Executive Officer, Chief Financial Officer, General Counsel,

<sup>&</sup>lt;sup>9</sup> Third Avenue acquired a majority of the Senior Notes after placing the Debtors on their watch list in the fall of 2004, and waiting for bond prices to fall. The Debtors were attractive, in part, because concerns with David Stockman provided an opportunity to easily change management. Upon accumulation of 50.1 percent of the Senior Notes, Third Avenue believed it held a "blocking" vote of all unsecured claims.

President of Plastics Division, President of Soft Trim, Vice President of Manufacturing Operations, Treasurer and Chief Engineer, among other important posts, were either vacant for at least some period or filled by new personnel during the first several months of these cases.

All parties determined that, in order to reorganize the Debtors, the Debtors needed a strong operations manager to effect an operational turnaround, particularly in Plastics. The Debtors sought to retain Macher in the summer of 2005. Macher had concluded a successful tenure as Chief Executive Officer and Chairman of the Board of Federal Mogul. He had an outstanding reputation in the automotive industry for improving operations, including through cost cutting.

On July 7, 2005, the Debtors: (a) accepted the resignation of Charles Becker; (b) appointed Macher as President and Chief Executive Officer; <sup>10</sup> and (c) appointed Stephen Cooper ("Cooper"), Chairman of KZC, to be Chairman of the Board, and Leonard LoBiondo ("LoBiondo"), a managing director of KZC, to the Board. The Debtors also announced the establishment of a restructuring committee of the Board, which included Cooper, LoBiondo, Anthony Hardwick, Timothy Leuliette, and Daniel Tredwell.

Macher hired a number of executives to assist with the Debtors' restructuring. Macher hired: (a) Susan Armstrong as Vice President of Strategic Planning in July 2005; (b) Timothy Trenary ("Trenary") as Vice President, Treasurer in September 2005 (subsequently promoted to Chief Financial Officer in February 2006); (c) Fox as General Counsel in November 2005; (d) Matti Masanovich ("Masanovich") as Vice President, Internal Audit in November 2005

Under his employment agreement, Macher was entitled to a 20 percent share of the Debtors' incentive compensation pool in the event of confirmation of a plan or sale of substantially all the assets of the Debtors. The size of the incentive compensation pool varied according to either the post-reorganization enterprise value of the Debtors or the aggregate transaction value in the event of a sale of substantially all the Debtors' assets.

(Masanovich became Controller in March 2006); (e) Peter Speers as Vice President, Financial Planning in November 2005; (f) Dennis Profitt ("Profitt") as President of Plastics in December 2005; (g) James Wynalek ("Wynalek") as Chief Technology Officer in December 2005 (Wynalek was appointed President of Plastics on August 1, 2006, after Profitt vacated the position); (h) Mark Leyda as Vice President, Human Resources in January 2006; (i) Mary Ann Wright ("Wright") as Vice President, Commercial and Program Management in February 2006; and (j) Michael De Irala as Vice President, Advanced Manufacturing in February 2006.

#### B. Initial Phases of Restructuring Efforts: May 2005 – October 2005

i. Initial Postpetition Financing and June 2005 Customer Agreement

At filing, the Debtors obtained a \$300 million debtor-in-possession facility (the "DIP Facility") they had negotiated with the Postpetition Agent. The DIP Facility encompassed a \$150 million interim financing commitment, with the remaining \$150 million to be loaned thereafter, pursuant to a postpetition credit agreement (the "DIP Credit Agreement"). The interim facility was intended to cover borrowing needs over the initial four weeks of these cases.

By June 11, 2005, the Debtors had consumed all of the initial \$150 million commitment under the DIP Facility. This consumption occurred, in part, because the GECC Facility was not paid down as anticipated. Upon investigation, Boken learned that the projected pay down of the GECC Facility did not occur as anticipated due to the miscalculation of the borrowing base on that facility. (The borrowing base incorrectly included fraudulent receivables and prepetition receivables that were withheld by Customers.) Given the lack of available collateral and the unanticipated speed at which the interim financing was spent, the Postpetition Agent informed

the Debtors that it would not loan the additional \$150 million under the DIP facility. As a result, within three weeks of the Petition Date, the Debtors were again without cash. The Debtors were forced to seek funding from the Customers, as the lenders of last resort.

The Customers agreed to fund \$30 million in bridge financing (the "Bridge Financing") on an unsecured administrative claim basis to continue the Debtors' operations pending the establishment of other financing arrangements. Without the Bridge Financing, the Debtors would have been forced to cease operations. The Court approved the Bridge Financing on June 23, 2006.

The Customers dispensed the \$30 million under the Bridge Financing on the basis of actual cash needs, which were determined during daily calls with the Debtors. The Debtors' viability hung in the balance with those daily calls. Given the Debtors' liquidity issues and the state of chaos, the Key Constituents placed professionals on site at the Debtors' headquarters and plants. On site at any time were approximately twelve to fifteen people from KZC on behalf of the Debtors, three to five people from Capstone on behalf of the Prepetition Agent and the Postpetition Agent, and twelve to twenty-four people from BBK on behalf of DaimlerChrysler, GM, Honda and Toyota. BBK had both operations and financial professionals analyzing the Debtors. Ford retained operations and financial professionals from Grant Thornton, some of which were on site at the Debtors. In addition, Alvarez (for the Committee) and Kraft Corporation (for Nissan) had personnel on site from time to time.

Becker was generally uncomfortable negotiating against the Debtors' Customers for necessary concessions in connection with the Bridge Financing, particularly because the

<sup>&</sup>lt;sup>11</sup> The Debtors had few assets to support the additional DIP facility. As stated above, the Debtors had leased a substantial portion of their real estate and equipment and, given the accelerated payment terms by the Customers, the Debtors had insignificant post-petition receivables.

Prepetition Agent took the position that the Customer funding would be subordinate to the liens of the Prepetition Lenders. Therefore, Boken and Schrock took the lead in these discussions.<sup>12</sup>

On or around June 29, 2005, the Committee threatened fraudulent conveyance, antitrust and other litigation against the Customers and brought an expedited motion to compel the Debtors to reject unprofitable contracts. These actions were consistent with the Committee's strategy to obtain substantial relief from the Customers and avoid an immediate sale of the Debtors' assets, which the Committee believed would be detrimental to unsecured creditors. In the absence of Customer concessions, at this time there was insufficient enterprise value in the Debtors to ensure full coverage of the Prepetition Lenders' debt and thus a recovery for the unsecured creditors. *See* Exhibit G: 2005 Adjusted EBITDA and Exhibit H: Estimated Enterprise Value. The Committee perceived it had leverage because the Debtors' parts were used in 85 percent of automobiles produced in the U.S. The Committee recognized that shutting down the Debtors would substantially halt U.S. automotive production.

On July 8, 2005, the Debtors and the Customers entered into an agreement (the "July 2005 Customer Agreement"), pursuant to which the Customers provided, among other things: (a) \$82.5 million of temporary price increases through September 30, 2005 (the "July 2005

The Agent confirmed that Boken's status as an "outsider" in the automotive community enabled him to negotiate more independently with the Customers, affirming the Board's rationale for hiring KZC.

As stated above, substantially all of the Key Constituents: (a) approximated the value of the Debtors by multiplying annual EBITDA by five; and (b) assumed a necessary threshold valuation of approximately \$1.25 billion in order for the unsecured creditors to have a recovery. Therefore, annual EBITDA needed to be at least approximately \$250 million for value to clearly extend beyond secured and priority claims to unsecured creditors. *See* Exhibit G and Exhibit H.

Throughout this Report, when discussing the Debtors' enterprise value, the Fee Examiner has adopted a rough EBITDA-based valuation approach used by most of the people interviewed. This approach calculates enterprise value as a figure that is five times adjusted annual EBITDA. The Fee Examiner acknowledges that value is not typically determined on the basis of a single year's EBITDA. However, in this instance, as described in various portions of this Report, the Debtors' 2006 EBITDA was critical to the Debtors' continued viability and reorganization efforts and to permit the Debtors to establish a foundation for obtaining value in future years.

Customer Funding Period") under existing contracts; (b) an additional \$82.5 million of DIP financing (subordinated to the Prepetition Loan Facility); (c) "net instant" (i.e., 5-day) payment terms; <sup>15</sup> and (d) an agreement not to resource production away from the Debtors prior to September 30, 2005. Despite the fact that the Customers were loaning post-petition funds, the Prepetition Agent required the loans to be junior to the Prepetition Loan Facility.

The Committee objected to the approval of the July 2005 Customer Agreement on the grounds that, among other things, the Debtors had failed to properly exercise their leverage against the Customers by (a) agreeing not to seek further price concessions under the Customers' apparently loss-producing contracts during the July 2005 Customer Funding Period; and (b) granting liens to the Customers, which elevated the Customer loans above the claims of unsecured creditors.

On August 11, 2005, the Court approved the July 2005 Customer Agreement. The July 2005 Customer Agreement was intended to provide a framework and time for the Debtors to formulate longer-term solutions to their problems. The solutions contemplated, at the time, included negotiations with Customers regarding long-term pricing and other contract relief. In order to provide a framework for further negotiations, the July 2005 Customer Agreement required the Debtors to develop a business plan by August 31, 2005.

Throughout the summer of 2005, the Debtors' primary focus was daily cash management. The Debtors' entire finance department, a team from KZC, and a large team from various Customers met daily to manage and disburse cash. This process eventually became much less

Ironically, these 5-day payment terms actually created difficulty for the Debtors, because: (a) to be viable in the long term, the Debtors would have to be weaned off of these extremely short payment terms and resume normal payment terms; and (b) the Debtors would not have sizeable receivables upon exit to support exit financing requirements.

cumbersome. However, it continued until subsequent price increases granted by the Customers took effect in October 2005. Simultaneously, KZC worked to establish cash management and financial reporting processes.

#### ii. Problems in the Debtors' Plastics Division

From the outset of the cases, it became apparent to all constituents that Plastics suffered from a number of critical problems. Plastics had negative EBITDA and cash flows, in addition to substantial near-term capital expenditure requirements. In addition, Plastics lacked effective management throughout the organization. Becker terminated the President of Plastics within three weeks of the Petition Date. The Chief Financial Officer of Plastics was terminated on April 28, 2006. Moreover, Plastics' plants were operating at only 60 to 70 percent capacity. At the same time, Plastics' costs were very high because of substantial above-market facility and equipment lease charges.

In Plastics, programs were often awarded three to four years before the start of production. The Debtors had not received any significant new business for approximately one year preceding the Petition Date. Given their instability, the Debtors did not expect significant new awards of business while in bankruptcy. With the run-off of existing programs and the lead time in awards, the Debtors had to receive "transfer business" previously sourced to other suppliers in order to preserve their historical sales volumes.

The Debtors' contracts with the Customers were generally fixed price contracts, which did not provide for recovery of increases in raw material prices. Raw material prices (particularly resin prices) had increased dramatically, eroding the Debtors' margins. Notwithstanding that erosion, the Debtors were contractually committed to reduce pricing every year by set percentages.

These contracts also committed the Debtors to produce service parts for years (often ten or more) after primary production ceased. The Debtors were obligated to sell the service parts at the original price set for products produced during the program life. The Debtors' costs had increased from the time that they entered into these contracts, rendering the Debtors' actual costs to produce such parts as high as two to three times the original price under the contract.

In addition, the Debtors' contracts with the Customers often required significant investment of capital by the Debtors for engineering and design, capital equipment and tooling. Certain of these items, such as engineering and design costs, were amortized by the Debtors over the life of the program, with payment obtained through incremental portions of the price of each part produced and sold.

Plastics had poor pricing data, and often priced parts with inaccurate margins. Additionally, the Debtors priced parts based on the assumption that full production program volume estimates would be met. The Debtors advanced funds for various capital investments, including engineering and design costs, with the expectation of reimbursement by the Customers based upon estimated volumes. Because these volumes were not achieved, the Debtors were unsuccessful in predicting when their program investments would be repaid. Indeed, the Debtors' survey of one Domestic Customer's programs illustrated that out of fifty programs, volume estimates were achieved for only one program.

The Debtors' tooling system made their advance cash investment greater than that of most other suppliers. The Debtors produced in-house approximately half of the tooling they used. As a result, the Debtors financed themselves tooling costs that are typically financed by outside tooling vendors. The Debtors had approximately \$350 million of open purchase orders with the Customers which included amortization of some amount of the Debtors' advance

investment over the piece price of parts. Tooling is commonly reimbursed after the completion of the Production Part Approval Process ("PPAP"). In many instances, the Debtors' internal spend on tooling exceeded the amount of the respective tooling purchase order, compounding the burden created by the Debtors' financing of tooling. The Debtors could not recover this incremental amount when the OEMs conducted tooling audits.

Plastics did not have competent plant managers. Plastics experienced extensive turnover after the Petition Date, leaving gaps in Plastics' roster of plant managers and controllers. *See* Exhibit I: Plant Leadership Assessment dated June 8, 2006.

An example of Plastics' problems with plant management arose at the facility in Hermosillo, Mexico. The Debtors had a critical and large Ford Fusion launch scheduled from their Hermosillo plant in early 2006. When Macher arrived, the Debtors were unprepared and three or four months behind Ford's schedule. The manufacturing process was not established and personnel were not adequately trained. According to Macher, the Debtors did not even have screwdrivers to put parts together. The Debtors were painting parts by hand, producing 30 or 40 parts per day when they should have been producing 200 per day and ramping up towards 1000 per day for full production. Macher used his leadership to address these problems. Macher traveled to Hermosillo and reorganized the production. By the time of the launch, the Debtors were producing the proper amount of parts, while Macher was still improving the process.

There also had been no capital investment in Plastics' plants for years prior to the Petition Date. Maintenance had not been performed in Plastics' facilities as necessary, which precipitated production and quality issues. The most glaring example of problems resulting from lack of maintenance occurred in the summer of 2006, when Capstone representatives and Macher toured the Debtors' Evart, Michigan plant. A thunderstorm revealed roof leaks so significant

that within minutes, water was ankle-deep and surrounded electrical equipment. The roof situation had been reported for repair prior to the Petition Date, but these requests were ignored because of liquidity issues. As a result of the failure to correct this issue, the problem was not reported again.

Plastics' plants did not have reliable systems for providing timely plant-level financial information, or for tracking effective material management or scrap levels. Monitoring of plant performance primarily occurred through a historical review of plant results and performance each month, in arrears. The lack of effective projection and monitoring systems delayed the discovery of problems. For example, if a plant was delinquent on delivery and was therefore required to deliver parts to Customers by air freight, upper management would not be aware of the issue until one month later when historical reporting occurred. Therefore, the issue could not be addressed until after significant costs had been incurred. An egregious example of the problems arising from the deficient reporting mechanisms occurred in Plastics' Guelph, Ontario plant. There, historical reporting evidenced a change in EBITDA from a negative amount to a positive \$40 million over the course of two months, without explanation.

By early summer of 2005, KZC concluded that the Debtors' Plastics business was unsustainable given its condition and that the Debtors' economic model for that business was "broken." KZC informed the Agent and the Committee of this conclusion, and advised them that the potential success of a Plastics restructuring depended on: (a) reconstituting the management team (with focus on finding industry operating expertise in plastics); (b) securing liquidity enhancements and other significant accommodations from the OEM Customers; (c) obtaining significant transfer business from the OEM Customers to fill a future gap in revenue created by prepetition resourcing and loss of business; and (d) implementing an operational cost-savings

turnaround. At this point, all constituencies agreed that rather than sell or wind-down the business, it made sense to hire an industry expert, seek concessions from the Customers, and attempt to improve the Plastics business.

#### iii. Government Investigation

From before the Petition Date until March 23, 2007, the United States Department of Justice (the "DOJ") and the SEC investigated the Debtors' prepetition accounting and financial reporting irregularities. The government expected the Debtors to perform much of the investigative work at their own expense. The Audit Committee of the Board oversaw the internal investigation, which was substantially handled by Davis Polk and Ernst & Young LLP ("E&Y"). 16 The Debtors' chief goal in connection with the investigation was to avoid being indicted or fined. These activities accrued over \$10 million in fees and expenses. Davis Polk was not initially comfortable with simultaneously representing both the audit committee and the Debtors. Therefore, during the initial stages of these cases, Kirkland represented the Debtors with respect to the investigation and Davis Polk represented the Debtors' audit committee in the matter. Kirkland assisted with collection and review of documents in response to government subpoenas, and then would send the documents to Davis Polk for Davis Polk's review on behalf of the audit committee. Kirkland's personnel also represented the Debtors in connection with employee interviews with the DOJ and the SEC. Shortly after Fox assumed the role of General Counsel for the Debtors, the Debtors determined that Davis Polk could represent both the audit

<sup>&</sup>lt;sup>16</sup> Both of the Objectors questioned the amounts expended on the investigation. Because E&Y's fees are outside of the scope of the Fee Examination Order (due to the prior entry of a final order approving such fees), the Fee Examiner investigated only those of Davis Polk.

committee on behalf of itself and the Debtors. The Debtors thereby substantially reduced Kirkland's role in this matter. <sup>17</sup>

Once the Debtors publicized in October 2006 that they would pursue a liquidation rather than restructuring, the Debtors requested that Davis Polk wind-down this work. The wind-down entailed finishing the document production already underway and transitioning the document databases to the government.

#### iv. August 2005 Business Plan

Pursuant to the July 2005 Customer Agreement, the Debtors distributed a business plan on August 31, 2005 (the "August 2005 Business Plan"). Given the chaos at the outset of these cases, the Debtors' professionals did not completely understand the Debtors' true financial and operational challenges at the time they issued the August 2005 Business Plan. A copy of the August 2005 Business Plan is attached as Exhibit J. The August 2005 Business Plan was disseminated to the Agent and the Committee, in addition to other Key Constituents. <sup>18</sup>

The August 2005 Business Plan projected a baseline <sup>19</sup> 2006 adjusted EBITDA of between \$80 million and \$90 million, prior to adjustments and inclusion of restructuring professional fees and retirement charges. The August 2005 Business Plan also projected that the

<sup>&</sup>lt;sup>17</sup> It appears that Kirkland billed approximately \$352,556 of fees to the government investigation from September 2005 through May 2006. Kirkland began to shift their responsibilities to Davis Polk in November 2005, substantially decreasing Kirkland's fees on this work thereafter.

The references to "Business Plan" and attendant discussion in this Report do not include the August 2005 Business Plan because that plan was formulated without the benefit of reliable financial information and was generally understood to be a "placeholder" until the 2006 Operating Plan could be formulated as discussed below.

The concept of "baseline" annual EBITDA, as used in this Report, means EBITDA prior to improvements assumed in a given business plan, such as Customer price increases or cost-savings.

Debtors would achieve a 2006 adjusted EBITDA ranging from \$278 million to \$333 million.<sup>20</sup> The projections for adjusted 2006 EBITDA in the August 2005 Business Plan assumed that the Debtors would achieve in 2006: (a) between \$139 million and \$159 million of EBITDA impact in price increases from the Customers; (b) between \$48 million and \$70 million of EBITDA impact in operational improvements; and (c) between \$11 million and \$14 million of EBITDA impact in corporate overhead savings.

In the August 2005 Business Plan, and each of their business plans issued thereafter, the Debtors projected 2006 adjusted EBITDA using the 2005 EBITDA figure as a foundation. However, at the time of the preparation of the August 2005 Business Plan, which was the first of the Debtors' business plans that projected adjusted EBITDA for 2006: (i) the Debtors did not have reliable historical financial reports; or (ii) the benefit of actual results for the remaining four months of 2005, which was significant given the Debtors' difficulty in projecting future performance due to their inadequate information systems. For its part, as of September 29, 2005, Capstone estimated the Debtors' baseline 2005 EBITDA to be approximately \$50 million.<sup>21</sup>

The key risk factors described in the August 2005 Business Plan included: (a) the heavy dependence of Debtors' revenues on sales volumes for DaimlerChrysler, GM and Ford vehicles at a time when market shares of those OEMs continued to deteriorate; (b) the outcome of final Customer negotiations on pricing concessions which were anticipated to occur; (c) the potential increase over time in the primary Customers' ability to resource core contracts; (d) the sufficiency of capital resources to maintain production and make progress on launches and future

Applying a multiple of 5 times adjusted EBITDA, the August 2005 Business Plan implied an enterprise valuation for the Debtors of between \$1.39 billion and 1.67 billion.

During the course of 2005, the Debtors suffered substantial cost increases, which, if extrapolated over a year, would have an annual EBITDA effect of approximately negative \$77 million.

programs during restructuring; and (e) the ability to pass through to Customers future price increases in raw materials. The August 2005 Business Plan stated that if the projections were achieved, the Debtors would become the industry leader in EBITDA margin performance (as a percentage of sales).

#### v. Negotiation of October 2005 Customer Agreements

In August 2005, after being substantially consumed with the Debtors' immediate liquidity needs during the initial months of the cases, the Debtors and other Key Constituents turned to longer-term liquidity issues. The Debtors determined that their contract pricing was substantially inadequate to permit the Debtors to continue operations, and that any restructuring would necessarily involve price increases. Starting in August 2005 and continuing into October 2005, the Debtors analyzed their Customer contracts to determine which contracts were unprofitable, and negotiated with the respective Customers to obtain concessions. The Debtors' analysis included, among other things, a review of the risks to the Debtors under the contracts, a quantification of pricing, volume, raw material and labor costs, manufacturing inefficiency issues under the contracts, and an evaluation of possible cost-cutting initiatives with respect to the contracts.

The Debtors negotiated agreements with the Customers (the "October 2005 Customer Agreements"), which provided for the following relief:

- (a) approximately \$15 million in capital expenditure funding;
- (b) approximately \$127 million in annual price increases (the amount was not precise due to the run off of various contracts or programs);
- (c) approximately \$48.5 million in additional one-time surcharges in fourth quarter 2005 (which were meant to address a liquidity shortfall existing after price increases and which were treated as revenue); and
- (d) certain restrictions on resourcing by the respective Customers.

This relief was unprecedented.

The Committee consented to the approval of each of the October 2005 Customer Agreements, except for the Debtors' agreement with GM, to which it objected. At the hearing for approval on October 14, 2005, the Court directed the parties to negotiate and achieve a consensual agreement. As of October 26, 2005, the parties reached consensus on the GM October 2005 Customer Agreement. As a result of the Customer negotiations, the Debtors' adjusted EBITDA for 2006 was favorably affected by approximately \$127 million. *See* Exhibit K: Roll Forward of 2005 Estimated EBITDA to 2006 Operating Plan.

The Committee's professionals described the Committee's feeling of elation at the conclusion of the negotiations. However, at the hearing on approval of the GM October 2005 Customer Agreement, Robert Weiss ("Weiss"), counsel for GM, stated that "Collins & Aikman is broken."

# C. <u>Development and Failure of 2006 Business Plan (November 2005 – March 2006)</u>

After obtaining concessions from the Customers under the October 2005 Customer Agreements, the Debtor, the DIP Lenders and the Prepetition Lenders and the Committee believed a milestone had been reached in these cases. The price at which the Senior Notes were then trading reflected this milestone. *See* Exhibit L. In November 2005, the Senior Notes were trading at approximately \$.60 on the dollar. The Prepetition Lenders' debt was trading at par. Through October and November 2005 the Debtors began formulating a revised business plan for 2006. As acknowledged by all of the Key Constituents, this was the first opportunity the Debtors

Despite Weiss' statement that the Debtors were broken, none of the Customers indicated during their interviews that they believed Plastics was not fixable.

had to turn to the formulation of a plan, because prior to this time, the Debtors were consumed with putting out fires created by the Debtors' illiquidity and with accommodating demands for information by constituents.

On November 22, 2005, the Debtors issued a 2006 forecast in a revised budget (the "November 2005 Revised Post-Closing Date Budget"). A copy of the November 2005 Revised Post-Closing Date Budget is attached as Exhibit M. The November 2005 Revised Post-Closing Date Budget was a "top-down"<sup>23</sup> budget. It indicated an adjusted EBITDA for 2006 of \$264.9 million. This EBITDA figure incorporated the value of the Customer pricing accommodations the Debtors had just obtained. These projections also included approximately \$100 million in cost-savings. At Board meetings during this time period, Macher indicated his confidence in the cost-savings projections and stated that they were conservative. While Boken believed the Debtors could realize some cost-savings, Boken believed that the cost-saving projections were aggressive and expressed that view. This view created a tension between Boken and Macher that continued throughout these cases. The Board deferred to Macher on the achievability of the cost-savings, given his operational expertise.

The assumptions in the November 2005 Revised Post-Closing Date Budget included, among others: (a) the Debtors' estimate that they could achieve significant cost-savings through plant consolidations, manufacturing efficiencies, purchasing optimization, material usage improvements and productivity enhancements; (b) no reduction for potential contract rejection or loss of business due to Customer action; and (c) the assumptions described in the August 2005 Business Plan.

A "top-down" forecast, as used herein, means a forecast where the required results dictated from upper management drive the formulation of the forecast. A "bottom-up" forecast, as used herein, means a forecast built with plant-level projections as a foundation, with input from plant-level management.

After the preparation of the projections in the November 2005 Revised Post-Closing Date Budget, the Agent argued to KZC on a daily basis that the Debtors should not formulate a 2006 business plan based upon those projections. In the DIP Credit Agreement, Capstone and the Postpetition Agent had the right to approve the form and substance of the budgets that formed the basis of the Debtors' business plans and projections.<sup>24</sup> On December 13, 2005, Capstone opined to the Bank Group that the "viability of a stand-alone plan will be predicated on opportunities to rationalize the Company's operations."

The discussions regarding these projections culminated at a December 20, 2005 meeting between Capstone and KZC. At that meeting, Peter Nurge of Capstone explained (a) the Agent's opinions regarding the Debtors anticipated 2006 business plan (which would eventually become the 2006 Operating Plan described below); and (b) the reasons the Agent believed it was a disservice to issue that plan. Nurge considered that it would be difficult, even unrealistic, to turn around Plastics on the projected timetable, notwithstanding the Customer price concessions and operational improvement-based cost-savings being pursued by Macher. He believed that even if the Debtors could achieve \$70 to \$80 million of cost-savings, the Debtors would have to share those savings with the Customers. The Agent urged a sale of the Debtors.

The formulation of the 2006 Operating Plan created tension between the Committee, which wanted a stand-alone plan involving the conversion of unsecured debt to equity, and the Bank Group and the Customers, each of whom encouraged a sale path. The tension was resolved by the adoption of a dual-track process in which the Debtors would seek to effect a stand-alone

 $<sup>^{24}</sup>$   $\,$  See section 5.01(o) of the DIP Credit Agreement, as amended.

reorganization as a first priority, but have a sale option ready if needed. On or around December 20, 2005, the Debtors, with the Agent's support, commenced a sale process.<sup>25</sup>

By December 2005, the majority of the Debtors' new senior management team was in place. On January 24, 2006, the Debtors disseminated to the Committee and the Agent the Debtors' operating plan for 2006 (the "2006 Operating Plan"). A copy of the 2006 Operating Plan is attached as Exhibit N. The 2006 Operating Plan was a "bottom-up" plan. It forecast 2006 adjusted EBITDA of \$265.2 million. Although the projected 2006 adjusted EBITDA remained approximately the same in the 2006 Operating Plan as it was in the November 2005 Revised Post-Closing Date Budget, a significant change occurred in the calculation of the adjusted 2006 EBITDA figure. The 2006 Operating Plan's EBITDA forecast for the first quarter of 2006 was \$26 million lower than the forecast in the November 2005 Revised Post-Closing Date Budget due to delayed implementation of cost-savings. Additional cost-savings were identified for subsequent quarters, which resulted in the total adjusted 2006 EBITDA figure remaining substantially the same. Both the Agent and the Committee were aware of the "backended" nature of the cost-savings.

The risks described in the 2006 Operating Plan included: (a) the continued erosion of the Domestic Customers' market share and other volume losses; (b) Customer resourcing; (c) the sufficiency of the Debtors' capital resources for new launches; (d) implementation of raw material indexing protocols; and (e) timely realization of savings from cost-savings initiatives.

The Committee essentially defined a stand-alone plan as a plan in which the Debtors had sufficient debt capacity to repay the Prepetition Lenders' debt and issue equity to unsecured creditors. However, due to a hole in the Debtors' new business awards, the Debtors could not solely "equitize" the unsecured debt. The Committee believed that either a rights offering would be required to raise funds in connection with a stand-alone plan, or a portion of the Prepetition Lenders' debt would need to be converted to equity. The Committee adamantly believed interests of the unsecured creditors were best served by a stand-alone plan. The Committee believed a controlled sale was better than a liquidation, but worse than a stand-alone option.

The assumptions for realization of the \$265.2 million EBITDA contained in the 2006 Operating Plan included: (a) incremental price increases from the OEMs in the amount of \$116 million in ordinary course pricing for 2006, which had already been obtained; (b) price increases in the service parts business of \$15 million; (c) materials indexing from Ford yielding \$11 million; (d) incremental cost reductions totaling \$123 million; and (e) approximately \$13 million of EBITDA impact from the transfer of business from DaimlerChrysler, consisting primarily of business previously sourced to Lear Corporation ("Lear"). Of all these assumptions and risks, only the \$116 million of price increases had been obtained by the time the 2006 Operating Plan was issued. Only the incremental cost reductions were entirely within the control of the Debtors. All of the remaining elements depended upon concessions or other changes within the control of the Customers. All of the improvements with the exception of the price increases depended upon actions yet to be effectuated or revenues yet to be obtained. They were "upside" improvements.

At the time, DaimlerChrysler was embroiled in a substantial and well-publicized pricing dispute with the Debtors' competitor, Lear. As a result, the Debtors began negotiating with DaimlerChrysler to transfer business away from Lear (the "Lear Transfer Business"). The Debtors sought and expected to obtain the Lear Transfer Business to offset the Debtors' loss of business due to (a) normal run-off of program work and (b) the Debtors' financial instability during the normal award cycles. The Lear Transfer Business was to begin in the third quarter of 2006 and run through 2009.<sup>26</sup>

In interviews with the Fee Examiner, DaimlerChrysler representatives substantiated DaimlerChrysler's willingness to transfer the Lear Transfer Business if the Debtors could have achieved financial viability. In the negotiations regarding the transition of the Lear Transfer Business, DaimlerChrysler requested that the Debtors pay a substantial sum owed by the Debtors to DaimlerChrysler. The Debtors did not include this payment in the 2006 Operating Plan, for reasons including that the request was unknown to some representatives of the Debtors at the time. However, upon inquiry by the Fee Examiner, DaimlerChrysler acknowledged that (a) the payment of the sum was part of incomplete negotiations between the Debtors and DaimlerChrysler; and (b) the payment would not have impeded the transfer of the business, because DaimlerChrysler wanted the Debtors to survive.

The 2006 Operating Plan also assumed the establishment of a service parts business. Macher had established a service parts business at Federal Mogul. He charged Wright with implementation of this new business initiative. In order for the service parts business to succeed, the Debtors needed the Customers to agree to: (a) pricing relief on the service parts; (b) a partnership on the process such that there could be planning on production to avoid last minute orders; and (c) some modicum of volume stability with respect to the service parts. Macher envisioned that he could ultimately make the service parts business a profit center, generating \$20 to \$50 million over time.

The cost-reduction portion of the 2006 Operating Plan was based upon over 750 separate cost-cutting initiatives with an average savings of over \$164,000 each. In formulating the cost reduction component of the 2006 Operating Plan, the Debtors calculated the anticipated cost-savings and then discounted it by 25 percent for risk. In addition, the Debtors discounted the projections an additional \$5 million to account for risk with respect to the implementation of cost reductions in the Plastics business.

The Debtors planned to close eleven manufacturing facilities (eight in 2006 and three in 2007), launch the Lear Transfer Business (while obtaining full margins upon launch), and move their headquarters while implementing the cost-cutting initiatives. Because the plan was so dependent on cost reductions Trenary and Masanovich instituted a process for measuring the cost reductions in January 2006, and published a book of the results every month. This book was made available to all Key Constituents.

Even though the Debtors' actual 2005 EBITDA was \$60 million, as described in Exhibit K, the 2006 Operating Plan gives evidence that if the cost increases that occurred throughout the year were incurred for the entire year, the 2005 EBITDA before any improvements would have

been negative \$36 million. *See* Exhibit K: Roll Forward of 2005 Estimated EBITDA to 2006 Operating Plan. This baseline EBITDA was comprised of 2005 actual baseline EBITDA of \$60 million adjusted for (a) the higher material and energy prices experienced in the fourth quarter of 2005 and (b) volume/mix changes in production. As a result, when analyzed in detail, the 2006 Operating Plan did not truly constitute an attempt to increase annual adjusted EBITDA performance from \$60 million in 2005 to \$265 million in 2006. Rather, the 2006 Operating Plan projected an increase in annual adjusted EBITDA performance from a 2005 baseline of negative \$36 million (excluding approximately \$127 million of EBITDA impact from the October 2005 Customer price increases) to a projected result for 2006 of \$265 million. Thus, the upside contingencies in the 2006 Operating Plan were critical to make the Debtors viable.

Moreover, the Debtors were cash flow "break even" at a projected 2006 adjusted EBITDA of \$265 million. The Debtors required cash flow to pay interest (estimated to be approximately \$95 million for 2006), professionals' fees (estimated to be \$90 million for 2006) and capital expenditures (estimated to be approximately \$97 million for 2006). *See* Exhibit O: March 6, 2006 Lender Group Update – 2006 Operating Plan. Due to the Debtors' cash flow situation, absent extraordinary third party concessions or a capital infusion, the Debtors had to achieve the improvements in the 2006 Operating Plan on the timetable projected in that plan in order to meet their 2006 cash needs, survive, continue their reorganization and maintain any possibility of obtaining long-term benefits and value from the Business Plan improvements in years beyond 2006.

All of the Key Constituents believed the 2006 Operating Plan was overly aggressive. The financial advisors for the Domestic Customers believed that the EBITDA projections were too aggressive. Grant Thornton, the advisor to Ford, believed that the projection of \$123 million

of cost improvements was questionable. In addition, it knew that Ford was not in a position to give the Debtors new business, and concluded that the requirement for new transfer business would have to be satisfied by the other Customers.

Capstone discounted the projected 2006 adjusted EBITDA of \$265.2 million in the 2006 Operating Plan to approximately \$180 million. This amount approximated the amount required for the Prepetition Lenders to be fully secured. *See* Exhibit H. However, as noted by Capstone on March 6, 2006, at \$180 million of 2006 adjusted EBITDA, the Debtors would not have sufficient cash flow to service anticipated 2006 interest payments, professionals' fees and capital expenditures, including interest to and the fees of the Prepetition Lenders. *See* Exhibit O, p. 5. Capstone refused to put unmitigated faith in over 750 separate cost-cutting initiatives with an average savings of over \$164,000 each, given that during the projection period, the Debtors had planned on eliminating some plants, launching conquest or transfer business (while obtaining full margins upon launch), and moving their headquarters. In many cases, there were multiple launches for one program. These launches were taking place at most of the Plastics facilities.

The situation at the Evart, Michigan plant validated Capstone's concerns. Evart had negative \$13 million of EBITDA for 2005. Yet, the Debtors forecasted positive EBITDA of \$10 million for 2006, based on the anticipated cost-savings. At the same time, the plant was launching a significant new platform. In addition, that plant had bad management and had made no capital improvements for some time, leaving it with poor equipment and poor operating conditions. Capstone believed that because all attention was directed to the launch, cost-savings initiatives would not be implemented. As they reiterated to the Prepetition Lenders on February 7, 2006, Capstone believed that implementation of cost-savings improvements was the greatest risk to the achievability of the Debtors' forecast in the 2006 Operating Plan.

Capstone believed the aggressive projections negatively affected the Debtors' credibility in the sale process. Capstone believed that a robust sale process required reliable projections. While the Debtors received offers, the contingent nature of the projections affected the quality of the offers. Potential buyers told Lazard that if they were going to value the Debtors on the basis of the forecasts, the Debtors needed to be able to achieve the forecasts by obtaining the cost-savings, the pricing concessions, cheaper raw materials, and the Lear Transfer Business.<sup>27</sup>

Despite the Key Constituents' belief that the 2006 Operating Plan was overly aggressive, it was not in the interest of the Debtors, the Committee or the Agent to argue for materially lower projections. The Debtors required a 2006 adjusted EBITDA of approximately \$265 million, which in turn required the achievement of numerous contingent improvements on the timetable under the Business Plan, in order to maintain liquidity (and thus their reorganization prospects) in the absence of additional third party concessions. From the Petition Date until August 29, 2006, the Debtors paid the fees of the professionals of the Prepetition Lenders. Those fees totaled \$7,744,000. Interest charges on the debt of the Prepetition Lenders and DIP Lenders for 2006 were approximately \$95 million. The payment of these amounts would have been jeopardized by a substantially lower EBITDA.

Capstone argued that the projections were overly aggressive, and internally discounted projected 2006 EBITDA to \$180 million. \$180 million in 2006 EBITDA suggested a value that would leave the Committee without a seat at the table while the Prepetition Lenders were fully secured. However, at \$180 million in 2006 EBITDA, the Debtors would not have sufficient cash flow to service anticipated interest payments of approximately \$95 million, budgeted

<sup>&</sup>lt;sup>27</sup> One person interviewed commented that the projections were not "scrubbed" by Lazard in the manner observed by that person in working with investment bankers outside of the bankruptcy arena. Others posited that, had the projections been more realistic, the Debtors could have found a buyer, albeit at a lower price.

professional fees of approximately \$90 million and budgeted capital expenditures of approximately \$97 million.

The Committee and its professionals were aware of the aggressiveness of the 2006 Operating Plan, yet they encouraged robust projections. Alvarez had concerns about Macher's ability to implement, notwithstanding his "rock star" reputation in operations, because Alvarez saw "holes" in the projections. The Committee's professionals conveyed these concerns to the Debtors privately. However, they were cautious in expressing their concerns because they needed high projections to support a high enough value of the Debtors to support a recovery to unsecured creditors. Alvarez avoided giving any analysis of projections to the Committee in writing because of the concern that in a valuation fight, written work product of Alvarez stating that Macher could not make his projections would be damaging. Neither Alvarez nor the other Committee professionals felt it was in the Committee's interest to highlight the fact that the projections were overly aggressive or unrealistic because whether unsecured creditors were "in the money" or not depended on the success of Macher's operational turnaround and cost-savings measures. Despite their internal concerns, the Committee argued to the Debtors and other Key Constituents that the projections were too conservative.

In late January 2006, Barse prepared for a face-to-face meeting with Macher. The purpose of the meeting was to deliver certain messages, as to which Barse sought guidance from the Committee's professionals. The messages included the following:

- (a) The business plan must include a cost cutting plan and Macher should resist the Board's concerns regarding the achievability of the plan;
- (b) The Committee supports Macher driving the plan, as opposed to the Debtors' professionals, because "he had more years of automotive experience than the rest of them combined";

- (c) Macher should not waste time on the sale process, but rather he should focus on a stand-alone plan; and
- (d) Macher should repair the relationships with the OEMs and convince them to support a stand-alone plan.

#### See Exhibit P.

In February 2006, Barse began meeting with the Customers, accompanied by Macher. At those meetings, Barse stated that Third Avenue was considering whether to sponsor a plan, but required Customer support. Barse met with Bo Andersson, GM's Vice-President of Global Purchasing and Supply. Barse believed that GM was intrigued by the possibility of the plan and that GM encouraged him to work to accomplish a plan. Barse and Macher also had high level meetings with DaimlerChrysler, Honda, and Toyota. In connection with these meetings, DaimlerChrysler continued to mention the possibility of awarding the Debtors the Lear Transfer Business.

On February 17, 2006, Third Avenue delivered a term sheet to the Committee and the Debtors in which Third Avenue proposed that it "back-stop" a rights offering. A copy of this term sheet is attached as Exhibit Q. The rights offering would raise \$400 million in exchange for a \$40 million second priority convertible secured note and \$360 million of new convertible preferred stock. The holders of the Senior Notes would receive 76 percent of the rights offering and the general unsecured creditors would receive 24 percent of the rights offering. In the aggregate, this debt and equity would have been convertible into 85 percent of the common stock of the reorganized Debtors.

On February 27, 2006, Third Avenue sent a letter to Kirkland, Lazard, Chanin and Akin Gump Strauss Hauer Feld LLP, counsel to the Committee ("Akin"). In this letter, Third Avenue reiterated its interest in potentially serving as a standby purchaser in a rights offering to "back-

stop" a chapter 11 plan. Third Avenue also expressed its belief that, notwithstanding its potential role as a purchaser, Third Avenue's continued service on the Committee would be in the best interest of the estates. Third Avenue had sought assistance in its bid from Akin and Chanin. Akin and Chanin declined because they represented the Committee, and not Third Avenue.

Akin and Kirkland made changes to Third Avenue's rights offering term sheet. Akin's revisions to Third Avenue's term sheet created tension between Michael Stamer, lead counsel for the Committee, and Barse. Third Avenue refused to accept virtually any of Akin's and Kirkland's comments on the term sheet. The Committee considered Third Avenue's rights offering proposal offensive.

On February 28, 2006, the Debtors issued their five-year business plan for 2006 through 2010 (the "Five-Year Business Plan"). A copy of the Five-Year Business Plan is attached as Exhibit R. The Five-Year Business Plan incorporated the 2006 Operating Plan, including its assumptions (collectively, as amended as of a given time of reference by the modifications in the 4+8 Plan and the 6+6 Plan (each defined below), the "Business Plan"). The Five-Year Business Plan stated that the Debtors' new senior management team was in place as of its issuance. Despite the Debtors' recent lack of substantial new business awards, and the Debtors' knowledge that "ordinary course" new business would not be awarded until they exited chapter 11, the Five-Year Business Plan incorporated an aggressive new business forecast for the five-year period. *See* Exhibit S: Collins & Aikman Business Plan Presentation February 28, 2006, p. 16.

On March 6, 2006, Capstone warned the Prepetition Lenders that "given the potential for impacting the ongoing sale process, we have not provided editorial comments or addressed and sensitized the risks and opportunities inherent in the [2006 Operating Plan]." Capstone noted

that the Five-Year Business Plan was "the first plan prepared almost exclusively by the new management team and [KZC] was less central to creation of this budget." *See* Exhibit O.

On March 17, 2006, the Debtors received two non-binding indications of interest, subject to finalization of due diligence and purchase documentation, to sell their convertibles business ("Convertibles") for \$36-\$40 million. The Debtors and the Agent believed the value of Convertibles was significantly higher. This value was based on projections that assumed GM had granted a price increase in connection with the move of certain Convertibles work from Mexico. The President of Convertibles informed Macher that GM had granted the price increase. Macher later learned that GM had not actually granted the price increase, and thus the Debtors and Prepetition Agent had overestimated the value of Convertibles. The Prepetition Agent and the Debtors rejected the indications of interest based on the misrepresentations of the executive. The Debtors subsequently liquidated Convertibles, ultimately receiving only approximately \$2 million in proceeds from the liquidation.

In addition to Third Avenue's offer, the Debtors received several other preliminary offers for their assets in late March 2006, with valuations ranging from \$1.1 billion to \$1.3 billion. All offers required the completion of satisfactory due diligence. *See* Exhibit T: Summary of Preliminary Bids. In March 2006, WL Ross & Co. LLC ("Wilbur Ross") submitted a non-binding indication of interest for the Debtors' North American operations. *See* Exhibit U: Letter from Wilbur Ross dated March 21, 2006. Wilbur Ross' bid was based on a valuation of four to five times the forecasted EBITDA for 2007 of \$257.6 million, for a total purchase price of \$1.032 to \$1.288 billion. Wilbur Ross' indication of interest was conditioned upon the following:

(a) Justification of capital expenditures for supported forecasted program levels;

- (b) Satisfactory confirmation of alternative purchasing arrangements (and the terms of such arrangements) for resins and other procured components and materials (i.e., raw material cost reductions);
- (c) Documentation by June 30, 2006 of "new business" for 2007 of no less than \$376 million;
- (d) Confirmation of Customer long-term agreements and comparison of their expected actual impact to the 1 percent annual price-downs in the Debtors' forecast; and
- (e) Further detail and the existence of specific action plans to achieve operational cost reductions.

In March 2006, Chanin prepared a preliminary valuation analysis (the "Preliminary Valuation Analysis"). *See* Exhibit V: Preliminary Valuation Analysis. Chanin based the Preliminary Valuation Analysis upon the Five-Year Business Plan and indicated an enterprise value for the Debtors of \$1.3 to \$1.5 billion. This valuation was also conditioned upon obtaining additional information and the resolution of various matters and certain assumptions. Significant aspects of the valuation included the following:

- (a) The valuation excluded the potential tax benefits of \$400 million of preemergence net operating losses (the valuation noted that the additional value of this loss was unclear but did not appear to be substantial);
- (b) The valuation stated that Chanin had requested from the Debtors but had not yet received an EBITDA bridge from 2006 through 2010 on an annual basis to facilitate their understanding of annual changes to the projections; and
- (c) The valuation did not include any additional pension plan assumptions other than those used for the 2006 Operating Plan.

On April 28, 2006, Wilbur Ross sent another letter, declining to submit an actual bid to purchase the Debtors. A copy of this letter is attached as Exhibit W. The letter expressed that based upon initial due diligence conducted by Wilbur Ross, a number of open issues in the Debtors' Business Plan (and their attendant impact on the Debtors' 2007 EBITDA) prevented Wilbur Ross from submitting a term sheet. These issues included, among others:

- (a) The lack of certainty of any decisions by Customers with respect to transfer business (which had a potential 2007 EBITDA impact of \$86 million);
- (b) The lack of certainty of resin purchase savings initiatives (with a potential 2007 EBITDA impact of \$26 million);
- (c) The aggressiveness of the service parts business projections (with a potential 2007 EBITDA impact of \$7 million); and
- (d) The sub-forecast results of the Plastics cost reduction turnaround initiatives.

On May 12, 2006, Third Avenue submitted a second bid to purchase the Debtors (which was subsequently revised on May 15, 2006). Third Avenue's bid was based on a rights offering for some equity, but primarily included debt. Third Avenue's bid provided for the unsecured creditors to receive a "to be determined" percentage of the common stock of the reorganized Debtors and a "to be determined" percentage of a rights offering, which consisted of an investment in the Debtors through convertible debt securities. The bid contained numerous conditions including: (a) the achievement of EBITDA benchmarks for 2006; (b) the issuance of updated five-year projections that were not materially worse than those issued on February 17, 2006; (c) the extension of five-day payment terms by the Customers for a further two years; and (d) long term business arrangements with the Customers. Furthermore, the bid provided for the estates to reimburse Third Avenue for expenses incurred to date.

Third Avenue retained Fried Frank to represent it in connection with the potential purchase. Third Avenue requested that the Debtors pay its attorneys' fees. The Debtors refused to reimburse the attorneys' fees of any potential purchaser. The Committee supported this position and considered Third Avenue's term sheet unreasonable to the extent it called for reimbursement of professional fees and contained significant commitment fees and break-up fees.

Third Avenue's purchase proposal was not viewed as credible because it required the Customers to continue five-day payment terms for two years after the Debtors' exit from bankruptcy. The Debtors did not believe that condition could be satisfied based upon their understanding that the Customers wanted to reinstate their normal business practices (which would not include such payment terms) when the Debtors emerged from chapter 11. The Committee's professionals believed Third Avenue lost credibility with the Committee as a result of this bid, due to the low amount of the bid and Third Avenue's requests for reimbursement of professional fees.

Third Avenue defended the debt component of the bid by claiming that if the Debtors failed, the bid constituted a remaining option for preservation of value. Third Avenue explored the possibility of working together with Wilbur Ross to purchase the Debtors. Because of the concerns of the Debtors and the Committee regarding collusion – given that, at the time, Third Avenue and Wilbur Ross were the only two remaining bidders – the Debtors did not approve a joint purchase strategy.

# D. <u>The Deterioration of the Debtors' Restructuring Prospects</u> (March 2006 – December 2006)

i. Certain Setbacks in the Cost-Savings Initiatives

## (1) Headquarters Lease

The Debtors leased their existing headquarters space from Becker. The space was excessive for the Debtors' operations and thus resulted in unnecessary expense. Macher saw a new lease arrangement as an opportunity not only to cut costs but to provide a fresh start for the Debtors. The Debtors located an alternative facility in Southfield and used it as leverage to negotiate with Becker for reduced rent on the existing facility. These negotiations produced an offer from Becker that would have enabled the Debtors to realize 40 to 50 percent of the savings

the Debtors would obtain from a move to Southfield. Despite Boken's recommendation that the Debtors accept Becker's offer and avoid the distraction of a move, Macher, the Bank Group and the Committee approved the new Southfield lease (the "March 2006 Lease"). Based on comments by the Bank Group, the March 2006 Lease included a buyout provision by the Debtors in the event of an early termination. Although the rent under the March 2006 Lease was less expensive than the Debtors' former rent, the Debtors incurred approximately \$1.5 million in costs to move to their new headquarters. The March 2006 Lease provided that it would commence on June 1, 2006 and its base term would continue until November 30, 2016. In April and May 2006, the Debtors obtained increases of the amount of space, increasing the size of the rent and the buyout price in the event of an early termination. As a result, the Debtors obligated themselves to pay nearly \$5.3 million to break the March 2006 Lease, after their decision to liquidate.

### (2) Attempted Resin Purchase Savings

Macher contacted ACT, a company that had a connection to the Saudi Arabian Basic Industries Corporation ("SABIC"). Macher believed that SABIC had inexpensive raw resin materials available, which would substantially reduce the Debtors' costs to create plastic parts. Macher thought the Debtors could source resin from SABIC at a cost-savings of \$20 to \$40 million annually. Boken advised Macher not to contract with ACT, who acted as the broker to SABIC, because Boken's research on ACT raised concerns. Nonetheless, Macher entered into

<sup>&</sup>lt;sup>28</sup> The Prepetition Agent disputes that Boken's recommendation was communicated to the Bank Group. The Prepetition Agent's lead counsel stated that the Bank Group was only told that the Debtors recommended acceptance of the March 2006 Lease. KZC maintains that Boken stated his recommendation to the Prepetition Agent and Capstone.

an agreement with ACT, paying approximately \$3 million to begin the process of obtaining resin from SABIC.

ACT agreed to deliver test materials on certain dates. ACT missed those test dates. Additionally, the tests evidenced that the product did not meet the standards required to obtain Customer approval. Despite this setback, Macher continued to believe that this arrangement had potential benefits that would support the transfer of the Lear Transfer Business to the Debtors by DaimlerChrysler. In 2007, ACT filed a petition under Chapter 7 of the Bankruptcy Code. As a result, the Debtors lost their \$3 million investment.

### ii. March, April and May 2006 Financial Results

On March 9, 2006, the Debtors determined that January 2006 results were in line with the Business Plan projections. Notwithstanding that determination, beginning in March 2006, certain personnel of the Debtors started to become concerned about the achievability of the 2006 Operating Plan. Masanovich, the Debtors' Controller, began to think that the \$265 million projection was too aggressive, particularly in light of the fact that (a) the Debtors did not have assurances with respect to the acquisition of the Lear Transfer Business; and (b) the Debtors' contemplated service business was not assured. In March 2006, Trenary and Masanovich began to institute various financial reporting processes that, Trenary noted, a typical stand-alone company would have in place.

Upon review of financial results through April 2006, the Debtors had achieved \$16.7 million in cost-savings against a budgeted target of \$14 million through April 2006. However, Plastics had only achieved a savings of \$6.4 million against a target of \$9.9 million. Trenary opined that the inability to realize the cost-savings was attributable to a handful of

underperforming plants (specifically, Port Huron, Michigan, Evart, Michigan and Guelph, Ontario). The actions planned to reduce costs had not taken effect as quickly as projected.

On April 26, 2006, Capstone reviewed the cash flow results for the first quarter of 2006. Capstone concluded that the outlook for the second quarter was "guarded yet optimistic."

On May 8, 2006, the Debtors issued financial statements for March 2006. On the surface, these financial statements indicated that the Debtors were "close" to achieving their first quarter forecast. Actual EBITDA for the three months ended March 31, 2006 was \$56.1 million, as opposed to forecasted EBITDA for the same period of \$59.8 million. This created an unfavorable variance of only \$3.7 million (i.e., 6.2 percent below projections). However, sales for the period exceeded budget by \$24.6 million (i.e., 3.5 percent above projections), overcoming the lack of cost-savings. *See* Exhibit X: Q1 2006 Actual Compared to 2006 Operating Plan. Because the cost-savings were back-end loaded, the Debtors' inability to achieve their targeted EBITDA signaled that the cost-savings anticipated in the Plastics operational turnaround were not being realized. *See* Exhibit Y: Total Manufacturing Cost Savings – 2006 Operating Plan. <sup>29</sup>

On May 9, 2006, Capstone issued its report to the Prepetition Lenders on the Debtors' February financials. Capstone stated that "the Plastics and Specialty Divisions are having difficulty in delivering their plans, but fortunately the Carpet & Acoustics Division and the corporate expenses are doing better than plan."

On May 11, 2006, at a hearing on the Debtors' motion to extend the exclusive time to file and solicit acceptance of a plan, the Debtors proffered the testimony of Boken. The Debtors stated that Boken would testify, if requested by the Court, that, among other things, the Debtors had developed and implemented the Five-Year Business Plan which, "in his opinion, provides

<sup>&</sup>lt;sup>29</sup> Exhibit Y evidences that the cost-savings for the 2006 Operating Plan were "back-ended."

the Debtors with an opportunity to effectively reorganize and preserve and maximize value for the benefit of the stakeholders," and that the operational changes that Macher implemented were partly responsible for the Debtors' improved liquidity and cash flow.

On June 2, 2006, the Debtors issued financial statements for April 2006. Actual EBITDA for April 2006 was \$5.8 million as opposed to forecasted EBITDA of \$11.2 million, for an unfavorable variance of \$5.4 million (48.2 percent below budget). Actual sales exceeded budgeted sales by \$19.8 million (10.6 percent above the sales projection). April 2006's operating results indicated a significant deviation from the Business Plan. As a result, the Debtors proceeded to revise their plan. *See* Exhibit Z: Comparison of Income Statement Items to 2006 Operating Plan.

## iii. June 2006 \$179.4M EBITDA Plan (the 4+8 Plan)

Due to the failure to meet projections in March and April 2006, the Debtors revised the Business Plan. On June 8, 2006, the Debtors issued their new business plan forecast for 2006, comprised of four months of actual operating results through April 2006 and revised monthly forecasts for May 2006 through December 2006 (the "4+8 Plan"). A copy of the 4+8 Plan is attached as Exhibit AA. Under the 4+8 Plan, forecasted 2006 EBITDA dropped from \$265 million to \$179.4 million. *See* Exhibit BB: Comparison of 2006 Operating Plan to Updated Forecasts.

Trenary took charge of the process that generated the 4+8 Plan. To create the 4+8 Plan, the Debtors engaged in a "bottom-up" process in which each of the manufacturing facilities was charged with taking its year-to-date financials and forecasting the remainder of the year. This model projected the results for the year, by facility, and demonstrated, to the extent a facility did

not achieve its plan, why the facility was underperforming and the corrections needed to fix the problem.

The negative variation from the 2006 Operating Plan was predominantly caused by implementation issues, specifically unrealized cost-savings, lost business, and delays in implementation of pricing strategies. In addition, the Debtors had failed to obtain new business, including the Lear Transfer Business and miscellaneous other business having an EBITDA impact of approximately \$16 million. The miscellaneous business lost or not obtained included resourced business (primarily GM's Lambda program) and follow-on or next generation business that the Debtors expected to receive but did not. *See* Exhibit AA, page 12. In short, the contingent components of the 2006 Operating Plan that were outside the Debtors' control – the development of a successful service parts business, securing the Lear Transfer Business and other follow-on business, and obtaining material indexing from Ford – remained unachieved.

Trenary spent substantial time creating the 4+8 Plan. The Debtors distributed the 4+8 Plan to the Key Constituents in June 2006. *See* Exhibit AA. On or about June 20, various Key Constituents met with the Debtors to go through the projections in detail. Alvarez and Chanin represented the Committee in person at this meeting. The presentation of the lower projections disappointed the Committee. Its representatives asked very pointed questions about the contents of the presentation. The new projections clearly suggested that the unsecured creditors were "out of the money."

Like the 2006 Operating Plan, the 4+8 Plan was "back-ended," in that most of the cost-savings were to be realized in the third and fourth quarter of 2006. Despite the failure to achieve the budget and Boken's growing skepticism, Macher continued to believe that he could meet the cost-savings projections through the remainder of 2006. The tension between Boken and Macher

continued, particularly given Boken's unheeded advice that Macher spend more time in the plants in order to effectuate the operational cost-savings turnaround.

A significant cause of the failure to achieve the cost-cutting improvements in Plastics was the lack of effective management. While Plastics had new management teams in both operations and finance, the new teams had failed to execute. The problems in Plastics were spread across all of its facilities, and in many cases, went quite deep into the organization. Plastics lacked competent personnel, which created a high execution risk in the operational turnaround. *See* Exhibit I.

Because the Debtors were cash flow "break even" at an adjusted EBITDA of \$265 million, the reduction of projected EBITDA by approximately \$85 million rendered the Debtors cash flow negative. *See* Exhibit O and Exhibit CC. With projected 2006 EBITDA of less than \$265 million, the Debtors could not sustain budgeted payments of interest, professionals' fees and capital expenditures.

On June 28, 2006, Capstone issued to the Prepetition Lenders its review of the 4+8 Plan and its report on the Debtors' request to amend the DIP Facility to share asset disposition proceeds between the Prepetition Lenders and the Debtors. The parties began negotiating an amendment to the DIP Facility, which was eventually executed on July 13, 2006 (the "Fourth Amendment to the DIP Facility"). Pursuant to the Fourth Amendment to the DIP Facility, the Debtors were able to use up to \$50 million in asset sale proceeds for operational liquidity. In addition, through a series of orders entered on August 29, 2005, December 14, 2006 and

Though the Prepetition Lenders had access, through Capstone, to the same information as the DIP Lenders, the Prepetition Lenders did not object to the Fourth Amendment to the DIP Facility. When questioned by the Fee Examiner about the effect of this amendment on the Prepetition Lenders, the Agent reiterated that the DIP Lenders did not want to use their tactical position to advance positions on behalf of the Prepetition Lenders.

January 11, 2007, the Court ordered, pursuant to the Debtors' requests, deferral of the Debtors' adequate protection payments to the Prepetition Lenders until August 1, 2007.

The Capstone review of the 4+8 Plan reported the following risks inherent in the 4+8 Plan:

- (a) Customers' sales volumes declined in models critical to the Debtors;
- (b) As reported by Frank Macher, Ford had re-tooled substantially all of the Debtors' Ford programs;
- (c) The report continued to emphasize the risks in achieving the forecasted costsavings; and
- (d) The assumption in the 2006 Operating Plan that raw material price increases would be passed through to Customers as surcharges was at risk.

On June 29, 2006, the Debtors issued financial statements for May 2006, after closing their books for May 2006. A comparison of these financial statements to the 2006 Operating Plan and the 4+8 Plan is included in Exhibit DD. Prior to their release, the May 2006 results instantly troubled Trenary and others, including Boken, because Plastics had missed its projections for May 2006 by approximately \$1.6 million.

#### iv. Further Offer by Wilbur Ross

In June 2006, the Debtors disseminated revised forecasts based on the 4+8 Plan to all interested potential purchasers. None of those potential purchasers had performed significant due diligence at that time.

On July 6, 2006, Wilbur Ross delivered an updated proposal to purchase the Debtors' businesses through a sale under section 363 of the Bankruptcy Code. The updated proposal offered a purchase price equal to 80 percent of the debt of the Prepetition Lenders and a one-time earn-out payment if the fiscal year 2007 EBITDA of the purchased entity exceeded \$185 million. The proposal continued to be subject to numerous conditions, including that there be no material

adverse change to the Debtors' results of operations or variance from projections in the 4+8 Plan.<sup>31</sup> The 80 percent payment on the Prepetition Lenders' debt was below the 90 percent price at which such debt was trading at the time. This disparity was largely attributable to the lack of accurate information in the market.

At a meeting on or around July 12, 2006 with Wilbur Ross and the Bank Group, the Debtors' professionals argued passionately to the Bank Group that they should accept the Wilbur Ross offer because the Debtors' predicament would worsen with time as they stayed in chapter 11.<sup>32</sup> Nonetheless, the Bank Group rejected Wilbur Ross' offer because: (a) Wilbur Ross' offer had numerous contingencies (*See* Exhibit EE: Letter from Wilbur Ross dated July 6, 2006), including that there be no material variance from the 4+8 Plan; (b) contrary to the Debtors, the Prepetition Agent believed that the offer was illusory; and (c) there was no other bidder at the time to provide competition in the process.

Instead, the Bank Group decided to support a stand-alone plan, pursuant to which their secured debt would be converted to equity. To preserve a type of sale option, the Bank Group included a provision in its term sheet for such plan which permitted the sale of not less than 100 percent of the common stock of the reorganized entity for cash on the effective date of the plan, provided the purchase price was acceptable to the Debtors and the Prepetition Lenders holding two-thirds in amount and a majority in number of the Prepetition Lenders' claims.

<sup>&</sup>lt;sup>31</sup> Specifically, the term sheet provided, among other things that: (i) there would be "no material adverse change with respect to the Debtors' results of operations since March 31, 2006 or the reasonable likelihood of the Debtors achieving their revised projections"; and (ii) there would be "no material variance from the [4+8 Plan]."

During their interviews, the representatives of the Prepetition Lenders did not recall this impassioned argument, but it was corroborated by several other attendees of the meeting.

#### v. The August 2006 \$105.5M EBITDA Plan (the 6+6 Plan)

The Debtors' June 2006 operating results showed even further failure in Plastics' performance as compared with the 4+8 Plan. By June 2006, the Debtors had improved their reporting systems such that they were able to gain insight into a given month's financials within nine to ten days of month-end. Therefore, in early July 2006, the Debtors quickly observed the increased magnitude of the problems in Plastics. The June 2006 results severely jeopardized exit financing because there would be insufficient free cash flow to service the exit financing debt. All free cash flow was being used to fund Plastics.

As a result of the June 2006 failure to meet budget, Macher terminated the new President of Plastics. Macher came to learn that the President of Plastics had suffered significant personal issues that impeded his performance. In addition, the Vice President of Financial Planning was asked to leave the Debtors. Tension occurred between Macher, Trenary and Masanovich, because Trenary and Masanovich insisted that (a) the Debtors' financials would not support the Business Plan; and (b) the Debtors should stop and investigate the discrepancy between the 4+8 Plan and actual results.

At the start of July 2006, Trenary, Masanovich, and their teams began working seven days a week to further analyze Plastics' issues through a plant-by-plant review, and to formulate a new forecast for the Debtors' 2006 adjusted EBITDA. Telephone conferences with Plastics' plant managers and controllers occurred throughout the weekend. Trenary attended all Plastics division meetings, so that he could understand the Plastics issues himself. The teams generated a new forecast comprised of six months of actual performance and six months of forecasts for the remainder of the year (the "6+6 Plan"). A copy of the 6+6 Plan is attached as Exhibit FF.

Based on conversations with management at a number of facilities, Trenary was not satisfied with the thoroughness of the work that had gone into the 6+6 Plan. Because he did not want another set of unrealistic projections, Masanovich and his team put together large binders that examined historical results of fifteen key performance-drivers by plant. Trenary and Masanovich plotted the historical results on a graph, and overlaid it with the projections. This comparative analysis demonstrated that the historical performance bore no relationship to the forecasts. Rather, the comparison of historical performance to forecasts resembled the proverbial "hockey sticks," suggesting that forecasts could only be achieved with a definitive plan to accomplish the improvements.

On a Sunday in mid-July, Trenary met with the managers of the twelve Plastics facilities that had the largest gaps between the projections contained in the 4+8 Plan and the draft 6+6 Plan. The team worked late into the night, putting together high-level ranges (low/medium/high) to create projections for the Debtors' performance. The team met with Macher at 6 o'clock a.m. the next morning to reveal their conclusions. The team's conclusions disappointed Macher. As a result, Trenary's team, Macher and Plastics' senior management conducted a series of meetings over a two- to three-week period to attempt to close the gaps in the forecasts. At the end of that process, the team arrived at a projected 2006 adjusted EBITDA for the 6+6 Plan in the amount of approximately \$105 million.

Execution risk still permeated the 6+6 Plan. Calculating adjusted EBITDA on a "back of an envelope" basis, and deleting Customer surcharges and other one-time benefits, Trenary and

Masanovich could not reach the \$105 million projected 2006 adjusted EBITDA figure included in the 6+6 Plan. Instead, they arrived at adjusted EBITDA for 2006 of \$90 to \$95 million.<sup>33</sup>

On August 14, 2006, the Debtors issued financial statements for June 2006. The financial statements revealed that the Debtors had missed their June adjusted EBITDA projections by \$5.6 million as compared with the 4+8 Plan and by \$11.2 million as compared with the 2006 Operating Plan. *See* Exhibit GG: June 2006 YTD Actual Compared to 2006 Operating Plan and 4+8 Plan. As stated above, the failure to meet projections evidenced that the Debtors were not meeting their operational turnaround cost-savings targets. Because the cost-savings were largely "back-ended" in the 2006 Operating Plan, once the Debtors entered the third and fourth quarters without achieving those targets, the Debtors could not expect to meet those savings for the year.

On August 16, 2006, the Debtor issued a Presentation to Stakeholders (the "August 2006 Stakeholders Presentation"), attached as Exhibit HH. The presentation identified various corrective actions in the Debtors' organization, operational controls, manufacturing systems and manufacturing footprint. The organizational actions involved changes in senior management and temporary staffing. The operational controls called for the Debtors to implement and monitor tracking systems. The manufacturing systems initiatives involved a wholesale overhaul, including work standard revisions, manpower planning, uptime and freight optimization and purchasing efficiencies. The manufacturing footprint actions detailed plans for plant closures, transfers and price increases. Two of the plants with problems were identified as "not fixable in the short term."

Third Avenue (which alone had used a multiple of 6 in arriving at an approximate value for the Debtors) acknowledged that once adjusted EBITDA slipped below \$150 million, unsecured creditors were not the holder of the "fulcrum securities" of the Debtors.

The August 2006 Stakeholders Presentation included the extensive assessment and comprehensive review of the Debtors' operations by management. The presentation recommended filling thirty-five new engineering positions and nine high priority positions at nine plants through the use of temporary employees. The Debtors required these personnel to implement the operational turnaround. The presentation also included plans to close six plants.

On August 18, 2006, Ford announced "an aggressive reduction" of fourth quarter production by 21 percent or 168,000 units. This reduction followed production reductions by Ford in the third quarter of 20,000 units.

On August 22, 2006, the Debtors issued the 6+6 Plan. On August 23 and August 31, 2006, Michael Fineman of Third Avenue sent emails to Chanin and Alvarez, instructing them that it was their job to challenge the 6+6 Plan and the downward implication of that plan on 2007 EBITDA. These emails characterized the projections in the 6+6 Plan as "crazy low and normalized levels are 2x as great." *See* Exhibit II. After the Debtors issued the 6+6 Plan, Barse instructed the Committee's professionals to: (a) pursue the fraudulent conveyance actions against the Customers; (b) investigate whether an examiner should be appointed; (c) investigate the possibility of appointment of a trustee; (d) conduct ongoing discovery of related issues; and (e) work to maximize the value of the Debtors. Although Third Avenue was the principal advocate for each of these initiatives, the initiatives had the support of the entire Committee.

On September 1, 2006, GM forecasted a 12 percent drop in fourth quarter production. Shortly thereafter, on September 19, 2006, DaimlerChrysler announced that it would cut production by 16 percent for the rest of 2006. It forecasted its own operating loss for 2006 at \$1.26 billion.

On September 20, 2006, Capstone issued its report on the 6+6 Plan to the Prepetition Lenders. Capstone reported that the Debtors were sending multiple teams to the plants to resolve the operational problems causing the negative variance to both the 2006 Operating Plan and the 4+8 Plan. The report concluded that:

[There is] "significant execution risk in achieving 2006 EBITDA of \$105.5 million and to a greater degree, in achieving 2007 EBITDA of \$157 million. We believe management has begun to institute the tools and apply the resources necessary to restructure the Plastics business. While there are significant execution and OEM volume risks in the 6+6 and 2007 Forecasts, we believe that the Plastics business can be restructured and is capable of achieving the forecasted EBITDA margins of 11 percent before corporate overhead allocations, although the timeline for achieving such improvements may be lengthier than forecasted by the company."

During this period, Macher continued to assure the Board that the Debtors' projections were achievable.

## vi. Restructuring Efforts During Fall 2006

After the decision to reject Wilbur Ross' July offer, the Prepetition Agent embarked down the path of a stand-alone reorganization involving conversion of the Prepetition Lenders' debt to equity. On August 18, 2006 the Agent delivered a term sheet to the Debtors for such a plan. Discussions prior to the issuance of the 6+6 Plan revolved around the unsecured creditors obtaining an insignificant percentage of warrants and/or common stock. The Agent continued negotiations on the term sheet throughout August 2006, even after the issuance of the 6+6 Plan that projected 2006 adjusted EBITDA of approximately \$105 million.

In August 2006, while negotiating the revised plan term sheet with the Prepetition Agent, Third Avenue insisted that the Committee would not settle for less than five percent of the equity, arguing that the Debtors had substantial value and the Prepetition Lenders would recover par value. This was a sharp contrast from the position taken by Third Avenue as a bidder in

February 2006, when projected 2006 EBITDA was \$265 million, or \$160 million more than that projected in August 2006. Third Avenue eventually agreed to accept less than five percent of the equity if KZC would reduce its fee by \$1 million. When Cooper refused a reduction of KZC's fees (asserting that the proper avenue for such issues was the fee approval process), Third Avenue terminated its involvement in the negotiations. The Prepetition Agent then terminated negotiations with the Committee because the Committee would not be able to deliver the support of the largest unsecured creditor (which held a blocking vote) without Third Avenue's involvement in the negotiations. Subsequent negotiations with the Committee after the issuance of the 6+6 Plan involved granting a smaller percentage of a litigation trust to unsecured creditors (rather than granting unsecured creditors a share of the equity and/or warrants in the reorganized Debtors plus a larger share in the litigation trust as had been previously discussed).

At a projected 2006 adjusted EBITDA of \$105 million, the Debtors did not believe a stand-alone plan was financeable absent extraordinary relief from the Customers. EBITDA of \$105 million threatened the Debtors' ability to make capital expenditures essential to the new business required for reorganization. Pursuant to discussions with the Prepetition Agent, the Debtors compiled a list of accommodations from the Customers that would be necessary to make the plan financeable. The list included: (a) program awards; (b) price adjustments; (c) advance Customer funding of engineering; and (d) advance payments on tooling. The list of proposed Customer concessions (the "Proposed Customer Concessions") also included requests for immediate awards for certain programs beginning in 2009 and 2010. See Exhibit JJ: Draft Customer Agreement. The Proposed Customer Concessions were so extraordinary that one Customer remarked that the proposed Customer agreement "could not have been drafted by anyone who had ever been near a car." However, the concessions were necessary because, under

the customary method of the supplier making the initial investment in engineering and design, the Debtors' due diligence showed that, if the Debtors were awarded the requested new programs, the Debtors' engineering costs would be required to increase from approximately \$40 million per year to \$80 to \$90 million per year.

The volume reductions by the Domestic Customers caused substantial damage to the Debtors' businesses given the Debtors' reliance on sales with the Domestic Customers. In addition, in May 2006, the Debtors lost GM's Lambda program to Cadence Innovation. The Debtors' production on the program was to begin in 2006. The 2006 Operating Plan had assumed flat line sales, making up lost business with the Lear Transfer Business and miscellaneous other resourced business having a collective positive EBITDA impact of approximately \$16 million.

In mid-October 2006, the Prepetition Agent determined that a stand-alone plan was no longer possible.<sup>34</sup> On October 26, 2006, the Debtors reported to the Court that they could not reach an agreement that would enable a plan of reorganization.

The Debtors' decision to liquidate initiated a new round of negotiations resulting in new Customer agreements with the Domestic Customers in November 2006. At the time, operational changes were starting to take hold at key plants that were previously the primary contributors to the failed operational turnaround.

59

During this time period, the Debtors realized that the Hermosillo plant could not be sold without price increases. After failed attempts to satisfactorily negotiate those increases, the Debtors, with the support of management, the Board, and the Committee, decided to shut down operations at the plant for several hours, to incentivize Ford, the primary Customer in that plant, to make certain concessions during negotiations. In addition, given the pendency of the stand-alone plan, the Debtors advised the Bank Group of their intended shutdown. The Bank Group did not act to stop the shutdown.

# vii. Third Avenue's Resignation from the Committee

On September 22, 2006, Third Avenue resigned its position as Chair and member of the Committee.

## viii. Failed Operational Improvements

All the representatives of the Debtors who were interviewed, including Leuliette, Cooper, Trenary, Fox, Masanovich, and Macher himself (as well as Kirkland), concur that Macher and his team were given sole responsibility to accomplish the operational improvements in the 2006 Operating Plan. Management and KZC divided their responsibilities so as to delegate to KZC the financial aspects of the turnaround, and to delegate to Macher and his team the operational aspects of the turnaround. This division was clearly denoted in KZC's third and fourth interim fee applications for the respective periods from January 1, 2006 through April 30, 2006 and from May 1, 2006 through August 31, 2006. The Board supported this division of labor due to Macher's extensive operational experience and expertise, and KZC's relative lack of automotive expertise. KZC therefore assumed responsibility for such matters as liquidity, pricing, and commercial settlements, while Macher was responsible for the implementation of his operational turnaround plan. The Board granted Macher substantial leeway in the operational turnaround, free of interference from the professionals, including KZC. With respect to the preparation of financial information and the Debtors' business plans, Macher's operations team provided KZC the information on the operational turnaround, which KZC then incorporated into the Debtors' financial models and business plans.<sup>35</sup>

Various constituents attack this division as being "convenient" given the result obtained. These constituents point to the fact that they relied on financial information and projections as having the imprimatur of an independent financial consultant. They note that the purpose of bringing in KZC to serve as CRO, Chairman of the Board and to head and participate on the restructuring committee of the Board was to bring this independent

Macher assumed primary responsibility for the Debtors' failure to meet their projections with respect to the operational turnaround and cost-savings. He attributes the Debtors' failure to execute on problems that could not have been anticipated by senior management. Specifically, Macher attributes the failure to achieve the turnaround to incompetent or insufficient plant management and to a corporate culture that did not promote the disclosure of relevant information, nor implementation. His characterization is supported by numerous people interviewed on behalf of the Debtors and other constituents. The following examples illustrate these problems.

When Macher visited the Debtors' Guelph, Ontario plant, he witnessed forty extra personnel on a shift (in excess of budget) to trim parts on a certain program there. Macher determined that subcontracting the business to another supplier would save the Debtors \$4 million per year, based upon a quote received by the supplier. Macher instructed the plant manager to move forward with the plan to move the business to the alternate supplier, including ordering new tools to be constructed to use in ongoing production during the move. Unbeknownst to Macher, the plant already possessed a second set of tools, obviating the need to have a second set fabricated. The plant manager never offered this information to Macher. After weeks had passed and after numerous inquiries by Macher, Macher learned about the second set of tools. In the end, the plant manager's inability to take timely and appropriate steps to effectuate the outsourcing and to follow through on instructions delayed the implementation of

f

financial and restructuring expertise to the process. They believe this process failed in that the Debtors consistently issued overly-optimistic projections.

Macher recognized that if (a) the President of Plastics not suffered personal issues which impeded his performance; and (b) the Vice-President of Strategic Planning had possessed a skill set better suited to her position during the turnaround, some of these issues may have been discovered earlier.

the cost-savings measure. The Debtors lost the opportunity to realize \$1 million of the anticipated \$4 million in cost-savings as a result of this delay.

Similarly, Macher observed that there were two operators running two machines, who were not working for as much as 80 percent of the time they were on duty. Macher directed that the plant manager terminate one of the operators. This termination would have yielded approximately \$150,000 in annual savings. Macher returned to the plant the next week and both operators were still working. The plant manager indicated that he did not fire the individual because he had to pay workers' compensation claims for the individual. Macher then proposed a transfer for the individual in such a manner as to eliminate one head count. This change was never made.

The Debtors' Port Huron, Michigan plant was also a model of inadequate execution and incompetent personnel. At one point, the Debtors were losing \$1 million per month at their Port Huron plant. Macher traveled there every week and observed the following scenarios.

The Debtors had launched a new program with incompetent workers, yielding 95 percent scrap on the parts produced. The plant had no plant manager, no controller and no engineer. Rather, a quality control person was running the plant. Macher learned that the people formerly in these positions had been terminated to save money. Macher also learned that the former Port Huron plant manager had met projections in the first quarter of 2006 by running excessive overtime in the fourth quarter of 2005. The plant manager built a bank of parts over the December holiday period to increase performance in the next quarter. By April 2006, the plant manager quit, because he knew he could not meet his targets again.

On another occasion, Macher waited for a shift change in Port Huron. Instead of the shift change, he observed the plant shutting down. Upon inquiry, he learned that the shutdown was

due to the fact that the workers routinely called in sick on Fridays and Mondays, so that they would have to come in on Saturdays and Sundays to perform their work, entitling them to overtime for the work they should have performed on the days of their feigned illness. Macher had to terminate employees for this behavior, as such action was not taken before he learned of the practice.

Macher believed the Debtors could have achieved their operational turnaround goals if they had the proper personnel in place. According to Macher, the Debtors did not have sufficient resources to timely hire the additional personnel they required to effectuate the operational turnaround.

On April 26, 2007, the Debtors issued the Presentation to Pre-Petition Secured Lenders Chapter 11 Plan and Status of Sale/Wind-down Process. *See* Exhibit KK: Presentation to Pre-Petition Secured Lenders – Chapter 11 Plan and Status of Sale/Wind Down Process. In this presentation, the Debtors provided a post-mortem of the events leading to the ultimate outcome of the cases. The items of note included:

- (a) Evolution of the Chapter 11 Plan (p. 10-11);
- (b) Summary of Customer Agreements detailing in excess of \$750 million of funding by the Customers since the beginning of these cases (p. 15);
- (c) Evolution of the Carpet and Acoustics Forecast (pp. 29, 31-32);
- (d) Marketing process and transaction economics for Plastic Interiors Transaction (pp 36, 39);
- (e) Delineation of the sources of the \$150 million postpetition financing repayment (p. 45); and
- (f) Other key transactions, recoveries and developments, including the Canadian statutory severance of \$72 million and the Debtors' agreement with the PBGC (pp. 49, 51-55).

# V. <u>FEE EXAMINER'S CONCLUSIONS WITH RESPECT TO QUESTIONS POSED</u> BY THE COURT

#### **General Statement:**

Upon commencing these cases, the Debtors were like emergency room patients that were "dead on arrival." The Debtors had virtually no cash. They had encumbered substantially all of their assets as collateral to various lenders. The majority of the Debtors' business, Plastics, consisted of loss-producing contracts. Yet no constituent, particularly the Customers, who were dependent on the Debtors' supply for their own production needs, could have let the Debtors die on the operating table without attempting to revive them. The Customers' dependency on the Debtors at the outset of these cases was so great that it enabled the Bank Group (in funding negotiations), and the Committee (through threats of litigation and shutdown of the Debtors' operations) to successfully exert their leverage to extract monetary concessions from the Customers. Indeed, the Bank Group extracted unprecedented concessions from the Customers due to the Customers' perceived inability to resource their business away from the Debtors in a timely manner.

All constituents and professionals worked hard through the summer of 2005 to resuscitate the Debtors and keep them viable. This stabilization effort continued through the fall and winter of 2005. As a result of Customer concessions, the Debtors temporarily stabilized during the end of 2005 and the beginning of 2006, but they remained critically ill. Their only hope for continuation as a going concern was a miraculous cure to be administered on a critical projected timeframe during 2006. Because the Key Constituents and the Debtors each desired that the Debtors survive as a going concern, they were willing to explore extraordinary cure options. The Debtors adopted and pursued an aggressive operational turnaround plan, particularly in Plastics, which was to: (a) provide the Debtors with substantially increased EBITDA, which would (i)

create value for the Prepetition Lenders and the unsecured creditors and (ii) provide the necessary liquidity to permit the Debtors' reorganization; and (b) provide a stable platform for continued production for the Customers. This turnaround plan was contained in the Debtors' Business Plan as originally issued in January 2006 and modified in June and August of 2006.

The cure thus consisted of an array of contingent and uncertain improvements contained in the Business Plan. In the absence of extraordinary third party concessions or a capital infusion, these improvements had to be achieved on the timetable projected in the Business Plan in order to meet the Debtors' 2006 cash needs and thereby permit the survival of the Debtors and their ability to obtain value beyond 2006. Any deviation from the timetable set forth in the Business Plan threatened the Debtors' fragile liquidity and reorganization prospects. Therefore, the cure required monitoring to prevent the potential consequences of negative deviation.

The improvements necessary to cure the Debtors took time to implement. As time elapsed, the Debtors' financial results demonstrated that the operational turnaround was not occurring with sufficient speed to overcome the Debtors' revenue problems, ensure continued liquidity in 2006, and overcome the impact of the Debtors' dissipating book of business. Early "misses" on Business Plan projections and the downward revisions to EBITDA projections in the 4+8 Plan and the 6+6 Plan signaled that the cure was failing. While some Key Constituents pressed harder than others to continue in the attempt to rehabilitate the Debtors, the efforts to rehabilitate the Debtors ceased after projected EBITDA fell to levels at which the Debtors' cash flow issues mandated further extraordinary Customer accommodations to maintain the viability of the Debtors.

Now that the disappointing result of the Debtors' chapter 11 cases is clear and the bill for the efforts to save the Debtors has been tallied, questions have arisen as to whether, due to the Debtors' grave condition, the formulation and execution of plans to rehabilitate the Debtors were flawed, or whether the attending physicians failed to heed warning signs of the Debtors' impending demise.

A. Should The Substantial Operational, Managerial And Financial Issues In
The Debtors' Plastics Division And The Effect Of Such Issues On The
Achievability Of Management's Business Plan Goals Have Been Discovered
Earlier?

## i. Discovery of The Plastics Issues

Without question, from the outset of these cases, the Debtors, the DIP Lenders and the Key Constituents were aware of the substantial operational, managerial and financial issues in Plastics (the "Plastics Issues"). The Plastics Issues became apparent in the midst of the liquidity crisis which was apparent as of the Petition Date and persisted throughout the summer of 2005. The signals that alerted the Debtors and all Key Constituents to the Plastics Issues included: (a) the Debtors' failure to obtain significant new business awards for at least a year prior to the Petition Date, which created an evaporating book of business and revenues; (b) the DIP Lenders' refusal to lend beyond the initial \$150 million of interim financing, signaling concern; (c) the Debtors' lack of reporting processes, which impeded the Key Constituents' ability to obtain information, including information to forecast the Debtors' cash needs; (d) the prevalence of loss-producing contracts in the Plastics business, which, together with the Debtors' forecasting problems, precipitated the Debtors' daily liquidity crises; (e) abrupt changes in key management positions during the early months of these cases, including three changes of the Debtors' Chief Executive Officer and the termination of the President of Plastics, destroying continuity of management; (f) the Debtors' lack of unencumbered assets, which left the Debtors without collateral to offer for further financing; (g) significant operational issues at the plant level, as evidenced by, among other things, the total lack of readiness in the Hermosillo plant for the Ford Fusion launch, evidencing inability to implement directives at the plants; and (h) the Debtors' internal managerial and operational paralysis caused by the corporate culture created by Stockman and the ongoing governmental investigation. Given the chaos, legions of professionals for the Key Constituents descended upon the Debtors and maintained consultants on site, at a cost to the estate that exceeded tens of millions of dollars. The estate spent these millions of dollars educating all Key Constituents as to the existence of the Plastics Issues.

ii. Delay in the Discovery of Effect Of Plastics Issues On Achievability Of Management's Business Plan

All Key Constituents knew of the existence of the Plastics Issues. The Business Plan hinged upon improvements in the Plastics Issues. The Business Plan could not be reasonably achieved and the cash flow needs of the Debtors could not be met if these improvements could not be implemented in the timeframe projected in the Business Plan. If the improvements were not implemented as scheduled, the Debtors would face dangerous liquidity risk that would threaten their viability in 2006 and beyond, impeding their reorganization efforts. Therefore, the true focus of the delay issue investigated in this question involves the timing of the discovery that the improvements in the Plastics Issues could not be achieved on the schedule anticipated in the Business Plan. If the improvements could not be achieved on schedule, the effect of the Plastics Issues rendered the Business Plan unachievable. To the extent the Debtors did not timely anticipate that the improvements could not be achieved as scheduled by the Business Plan, the Business Plan was unreasonably aggressive, constituting delay in the discovery of the impact of the Plastic Issues on the Business Plan. Given the fragility of the Debtors' liquidity and the critical nature of the Debtors' timely achievement of the improvements to sustain viability, any delay in discovery of the effect of the Plastics Issues on the Business Plan was significant to the success of the reorganization.

The Business Plan was originally formulated in January 2006. It was then modified by the 4+8 Plan issued in June 2006; and by the 6+6 Plan issued in August 2006. Therefore, the inquiry requires an analysis of the achievability of the Business Plan at the three times at which it was formulated: (a) January 2006; (b) June 2006; and (c) August 2006. The 6+6 Plan issued in August 2006 proved to be a realistic forecast of the Debtors' actual 2006 performance. As a result, the relevant analysis is the achievability of the Business Plan in January 2006 and June 2006. The achievability of the Business Plan during each of the foregoing timeframes is analyzed below.

# (1) Background Facts Pertinent to the Formulation of the Business Plan

During the summer of 2005, the Debtors were focused on liquidity and survival. At this point, the Debtors did not have historical financial information or reporting ability to make reliable forecasts to make a foundation for a business plan. They were faced with two choices: attempt to reorganize or liquidate. Rather than liquidate, which would have yielded the lowest recovery for all stakeholders, the Debtors and the Key Constituents believed that the Debtors should attempt to reorganize by (a) hiring someone like Macher to lead the operational turnaround of the Debtors' business and (b) seeking substantial monetary and contractual concessions from the Customers. The Customers, who predictably preferred an immediate sale process to extract themselves from an insolvent sole-source supplier, did not appear to have immediate resource plans in place, and therefore had little leverage to oppose a reorganization.

In order to formulate a financial forecast that would indicate the Debtors were a viable economic entity, the Debtors required concessions from the Customers. The Customers yielded concessions in two rounds of negotiations. First, in July 2005, the Customers granted one-time surcharges and subordinated loans to sustain the Debtors while the Debtors evaluated their

options. Subsequently, the October 2005 price increases, obtained primarily through the efforts of KZC (and supported by the Committee's threats of litigation and shutdown), provided longer-term liquidity and stability which allowed the Debtors, their new management team and their professionals to construct and implement the Business Plan. The initial form of the Business Plan was the detailed 2006 Operating Plan. The severity of the Plastics Issues mandated a Business Plan premised on an operational turnaround. The operational turnaround consisted of numerous improvements, which were required to be made as scheduled in the Business Plan in order to preserve liquidity and permit the Debtors to demonstrate viability in 2006 and, thus, maintain their reorganization prospects.

# (2) Summary of Conclusions with Respect to Achievability of the Business Plan in January and June 2006

The Fee Examiner concludes that whether the Business Plan was reasonably achievable when it was issued in January 2006 in the form of the 2006 Operating Plan due to the Plastics Issues is a subjective question. The Board considered the aggressiveness of the 2006 Operating Plan and determined that Macher should be afforded the opportunity to achieve the improvements that were the basis of the Business Plan. In so doing, they implicitly determined that the Business Plan was reasonably achievable.

Weighing all the factors, the Fee Examiner cannot conclude that it was unreasonable for the Board and KZC to defer to Macher with respect to the achievability of the improvements on which the Business Plan was based, when the plan was issued in January 2006. Therefore, the Fee Examiner cannot conclude that the improvements in the 2006 Operating Plan were not reasonably achievable at the time the plan was issued. The Fee Examiner concludes that there was no delay in the discovery that the Plastics Issues rendered the Business Plan unachievable as of the initial issuance of the Business Plan in January 2006.

The Fee Examiner concludes that based on the Debtors' performance in March, April and May 2006 and the liquidity issues caused by that performance, the Debtors should have known that the critical EBITDA projection in the Business Plan, as modified by the 4+8 Plan, was unachievable no later than the issuance of the 4+8 Plan in June 2006. The Fee Examiner believes that, by June 2006, the Debtors had or should have had sufficient information and knowledge to realize that the improvements embedded in the Business Plan could not be achieved in the timeframe anticipated in the Business Plan.

Only two months after issuing the 4+8 Plan in August 2006, the Debtors reformulated the Business Plan to project 2006 adjusted EBITDA of approximately \$105 million – approximately \$75 million less than the Debtors had projected only two months earlier. This change in the projections was due, in large part, to the failure to implement the improvements as anticipated. The Debtors controlled a significant portion of these improvements. The Fee Examiner believes that the Debtors should have known no later than June 2006 that (a) it was unlikely that the improvements would timely occur; and (b) EBITDA would be significantly less than \$179 million, severely affecting liquidity. Therefore, the Fee Examiner concludes that there was approximately a two-month delay in discovery of the effect of the Plastics Issues on the achievability of the Business Plan, as amended by the 4+8 Plan. These conclusions are explained in further detail below.

# (a) Initial Issuance of Business Plan in January 2006

The Debtors issued the Business Plan in the initial form of the 2006 Operating Plan in January of 2006. The Business Plan was based almost entirely on "upside" improvements which had not occurred as of the time of its initial issuance. As illustrated in Exhibit K, the Debtors' baseline EBITDA for 2006, based on actual 2005 performance, adjusted for the impact of rising commodity energy prices and other items, was negative \$36 million. The only certain element of

the Business Plan was the October 2005 price increases, which had already been obtained from the Customers. Based upon this certain element and the Debtors' baseline EBITDA, the Debtors' value was starkly below the balance of the Prepetition Lenders' debt. The sum of (a) the baseline 2006 EBITDA (negative \$36 million); and (b) the EBITDA impact of the October 2005 price increases, including one-time surcharges in the first quarter of 2006 (positive \$127 million) was \$91 million of 2006 EBITDA. Applying a multiple of five to this calculation of reasonably assured 2006 EBITDA (prior to inclusion of the projected upside improvements) implied an enterprise value for the Debtors of only \$455 million, well below the Prepetition Lenders' debt and priority claims. *See* Exhibit H.

All other components of the Debtors' projected 2006 EBITDA, and hence, value to cover and exceed the Prepetition Lenders' debt, hinged upon the execution of future upside improvement initiatives (such as new business and cost savings efforts). Because these initiatives were contingent on future implementation, they each entailed significant execution risk.

Each Key Constituent recognized the materiality of the execution risk inherent in the various components of the Business Plan contemporaneously with the issuance of the Business Plan. The Business Plan expressly stated that it could not be achieved unless the Debtors: (a) implemented approximately \$123 million of cost savings initiatives for 2006, consisting of hundreds of items at an average cost improvement of over \$100,000 per item;<sup>37</sup> (b) established a service parts business that would generate approximately \$15 million of annual EBITDA; (c) effectuated management changes, including filling numerous critical vacant positions; (d)

 $<sup>^{37}</sup>$  Most of the cost improvements were not projected to have a material impact on the Debtors' EBITDA until the third or fourth quarters of 2006.

obtained over \$300 million of new transfer business, having an EBITDA impact for 2006 of approximately \$13 million; and (e) obtained material pricing indexing of approximately \$11 million from Ford. *See* Exhibit K. Thus, the achievability of the Business Plan depended upon the achievement of its key components, which were clearly and demonstrably contingent on future implementation and subject to material risks. Moreover, in order to preserve liquidity and demonstrate viability in 2006, and thus maintain prospects for reorganization and potential value in years beyond 2006, the Debtors had to achieve the improvement initiatives on the scheduled timeline in the Business Plan. The Business Plan was "break even" at \$265 million of EBITDA. At \$91 million of EBITDA, which was the baseline for 2006 before the improvements in the Business Plan, the Debtors could not pay interest, professional fees and capital expenditures. Therefore, performance against the Business Plan was critical because any failure jeopardized the Debtor's liquidity and, hence, their ability to reorganize.

From the time of the August 31, 2005 release of the predecessor to the Business Plan, the August 2005 Business Plan, the Debtors disclosed the execution risks in the financial, managerial and operational assumptions underlying the Business Plan. Attached as Exhibit LL is a summary of various risks and assumptions identified in the Debtors' business plans from and after the August 2005 Business Plan.

While the Key Constituents acknowledge that the risks and assumptions in the Business Plan were disclosed, they dispute whether, in light of those risks, the Debtors should have issued and continued to pursue a plan as aggressive as the Business Plan, or, instead, should have issued a more conservative Business Plan that had a greater probability of being achieved in light of the Plastics Issues. If the Business Plan was unreasonably aggressive given the Plastics Issues, then

the Business Plan created expectations that it would be achieved. Had these expectations not been set, the course of these cases may have been different.

The Prepetition Agent argued that the Business Plan was too aggressive because it sought to implement \$123 million in cost savings from hundreds of initiatives, in the midst of launching a significant number of new product platforms. The Prepetition Agent argued that the Plastics Issues should have prompted the formulation of a more achievable target for 2006 adjusted EBITDA. Such a plan should have recognized that the cost improvements would not occur until 2007, rather than in the third and fourth quarter of 2006 as projected by the Business Plan. Capstone believed in January 2006 that the 2006 EBITDA forecast should have been approximately \$180 million. EBITDA of \$180 million would have implied a value that threatened the Committee's seat at the table. *See* Exhibit H. As such, it would have changed parties' expectations and possibly the course of these chapter 11 cases.

At the same time, Capstone also acknowledged that time was an impediment to the Debtors' restructuring. The Debtors' financial instability impeded their ability to obtain new business awards before and during bankruptcy, leaving them with a significantly diminishing book of business. In order to achieve the same sales as they had in 2005 (i.e., keep sales flat in the Business Plan), the Debtors had to obtain over \$300 million of transfer business already sourced to other suppliers. As the Debtors lingered in bankruptcy, they missed award cycles, compounding the problem.

Prior to the issuance of the Business Plan in January 2006, the Prepetition Agent voiced concerns to KZC regarding the plan's achievability. The Prepetition Agent speculated internally with the Bank Group that the Debtors' projected 2006 adjusted EBITDA should have been approximately \$180 million. An EBITDA of \$180 million would have implied a value that

threatened any recovery for unsecured creditors.<sup>38</sup> However, at an EBITDA of \$180 million, the Debtors would not have had sufficient cash flow to pay interest, professional fees and capital expenditures, including interest and fees of the Prepetition Lenders. Yet, it does not appear that the Prepetition Agent addressed the cash flow problems that would result from a \$180 million 2006 EBITDA.

Nonetheless, neither the Prepetition Agent nor its financial advisor, Capstone, disapproved the budget comprising the Business Plan or insisted upon changes in the Business Plan.<sup>39</sup> This inaction could have been attributable to the fact that (a) under the DIP Credit Agreement, the right to approve the form and substance of the budgets was held by the Postpetition Agent and Capstone, as the advisor to the Postpetition Agent; (b) the Prepetition Lenders' debt was trading at par or close to par during such time period, suggesting higher value; (c) the Prepetition Lenders were receiving payments of interest and fees, to which they would not be entitled if they were undersecured and which the Debtors would not be able to pay at an EBITDA of \$180 million; and (d) in the event that a stand-alone was pursued, the Prepetition Lenders wanted a strategic value to support an acceptable treatment for themselves.

Certain Customers also criticized the Debtors for not being more conservative in the projections under the Business Plan. Some argued that if the projections had been more conservative, the sale process would have been more credible. In addition, they argued, the

<sup>&</sup>lt;sup>38</sup> Using a five-times-adjusted EBITDA multiple to calculate enterprise value, a \$180 million adjusted EBITDA forecast implies sufficient value to pay the debts of the DIP Lender and the Prepetition Lenders in full, yet leaves no value for unsecured creditors.

<sup>&</sup>lt;sup>39</sup> Section 5.01(o) of the DIP Credit Agreement, as amended, required that the Business Plan budgets be reasonably satisfactory to Capstone and the Postpetition Agent in form and substance. The DIP Credit Agreement did not expressly give these rights to the Prepetition Agent, or to Capstone on behalf of the Prepetition Agent (as opposed to the Postpetition Agent).

Debtors would not have lost credibility with their Customers by failing to deliver what they promised.

The Committee's professionals also believed the Business Plan was aggressive, yet did not raise those concerns. Because there was insufficient value to inure to unsecured creditors without the realization of the contingent initiatives in the Business Plan, the Committee believed it was against its interest to attack the Business Plan. In addition, the Committee professionals believed that the Committee's members would have characterized as inadequate any projections which did not demonstrate a value sufficient to pay unsecured creditors in full.

In contrast to the Bank Group, Customers and Committee professionals, Third Avenue argued that the Business Plan, when issued, was not only achievable, but was conservative, despite the Plastics Issues. However, Third Avenue believed that the passage of time during these cases destroyed the value created by: (a) the \$127 million of price increases; and (b) Macher's cost improvement plan, because of the Debtors' diminishing book of business. The belief that time was the Debtors' enemy conflicted with the Debtors' need for time to permit Macher to overcome the chaos of 2005, take proper control of operations as he was hired to do, and implement the operational improvements, such that their value (including future value for years beyond 2006) could be recognized by a purchaser or creditors in a stand-alone plan.

The Board questioned the aggressiveness of the Business Plan, which was also the subject of much debate between Macher and Boken. The Board was comprised of sophisticated individuals, including Tim Leuliette, Chief Executive Officer of Metaldyne Company LLC, who has extensive experience in the automotive industry. Leuliette acknowledged that the Board gave substantial deference to Macher. Leuliette asserted that this was appropriate, because a Board ordinarily does not look behind the statements of and thereby micromanage the Chief

Executive Officer. He indicated that the Board understood it needed a Chief Executive Officer who understood the challenges of survival in the automotive supply industry and could formulate aggressive strategies to meet these challenges. Macher's reputation and strategy seemed to satisfy the Board's need.

In the Board's deliberations, both KZC and Lazard recall Macher assuring the Board that the Business Plan was achievable. Both recall Macher emotionally and emphatically reassuring the Board that "he always delivers what he promises." Giving further credence to Macher's assurances, many interviewed parties indicated that throughout the Debtors' attempts to reorganize, Macher reiterated to many of them that his plan was achievable. After these deliberations, the Board deferred to Macher's judgment regarding the achievability of the Business Plan.

The Fee Examiner questioned Macher about his motivations in formulating the Business Plan. Macher confirmed that he developed the Business Plan independent of pressure from the Committee and/or Third Avenue (contrary to the insinuations of some interviewed parties). Macher also asserted that the Business Plan was necessary to provide a more rational strategy to the Committee, which had previously used threats of litigation and production stoppages to obtain value for the unsecured creditors.

Despite their support for Macher, several Key Constituents criticize KZC. They assert that KZC, as an independent financial advisor, with its representatives acting as Chief Restructuring Officer, Chairman of the Board, member of the Board and members of the restructuring committee, was the independent face of the restructuring. They assert that, in its various capacities, KZC should have overridden Macher's support for an aggressive plan and moved forward with a more conservative plan.

KZC acknowledged that it did not impose its judgment regarding the achievability of the Business Plan and overrule those with more automotive experience. Rather, KZC asserts that it made full disclosures of all of the risks, so that the Key Constituents could make informed choices about the Business Plan.

Although most of the Key Constituents acknowledge that the Business Plan was aggressive, none address the fact that the Business Plan cash forecast was cash flow "break even" at an EBITDA of \$265 million, due to the forecasted disbursements for professional fees, interest (including interest on the debt of and fees incurred by the Prepetition Lenders) and capital expenditures. Those parties challenging the aggressiveness of the Business Plan do not speculate as to how the Debtors and the Key Constituents would have handled a Business Plan that was not cash flow "break even," though they posit different outcomes for these cases. A Business Plan that was not cash flow "break even" would likely have changed the complexion of these cases.

The Fee Examiner considered: (a) the polarized viewpoints of the various constituents; and (b) the inherent risks of the forecast, including (i) the anticipated revenue enhancements that required favorable negotiations with third parties, including the Customers, who had spent or committed to spend over \$200 million to enable the survival of the Debtors by the time of initial issuance of the Business Plan in January 2006; and (ii) the magnitude of cost improvement initiatives required by the Business Plan. The Fee Examiner believes that, although there is no doubt the timetable for the operational turnaround of the business was aggressive, the Board's deference to Macher with respect to the formulation and pursuit of the Business Plan as initially issued in January 2006 was reasonable given that: (a) each of the Key Constituents supported Macher; (b) Macher believed the Business Plan was achievable; (c) Macher was an industry

expert who had an excellent reputation and vast experience; and (d) Macher validated his reputation in the Hermosillo situation. In the exercise of its business judgment, the Board believed Macher needed to be given the opportunity to utilize his skills to create value for the estate. The Board accommodated the differing interests between the Prepetition Lenders and the Committee by opting for the Business Plan, which pursued both sale and stand-alone plan options. The Fee Examiner cannot view this deference as unreasonable.

Because the Fee Examiner defers to the Board's judgment in determining that the Business Plan was reasonably achievable, and because the plan included the dual track of a sale and stand-alone plan strategies, the Fee Examiner believes there was no delay in realizing that the effect of the Plastics Issues would render the Business Plan unachievable when the Business Plan was initially issued in January 2006.

(b) Modification of the Business Plan Through Issuance of the 4+8 Plan in June 2006

Critically, in order to ensure liquidity and thus their prospects for reorganization, the Debtors had to achieve their improvement initiatives in the Business Plan on the timeline scheduled in the Business Plan. If the Debtors failed to improve as scheduled, in the absence of further third-party concessions or a capital infusion: (a) they would not have sufficient cash resources to continue operation; and (b) their viability in 2006 would be jeopardized, which would likely prevent potential purchasers or plan sponsors from giving the Debtors credit for potential value and further improvements during years beyond 2006.

In early 2006, all parties were guardedly optimistic about the Debtors' performance against the initial iteration of the Business Plan, the 2006 Operating Plan. However, by early May 2006, when the March financial statements were issued, obvious warning signs appeared that indicated the Debtors' performance would not meet the projections in that plan. For March

2006, despite sales exceeding budget by approximately \$25 million, the Debtors suffered a \$3.7 million unfavorable EBITDA variance from the projections in the 2006 Operating Plan. Given the criticality of the improvements to the liquidity of the Debtors, this failure to meet projections was significant, despite the offset provided by increased sales.

On June 2, 2006, the Debtors issued financial results for April 2006 indicating an unfavorable EBITDA variance of \$5.4 million (48 percent below projections in the 2006 Operating Plan), even though sales for the month exceeded 2006 Operating Plan projections by \$19.8 million (10.6 percent higher than projected). On June 8, 2006, the Debtors issued their 4+8 Plan, revising projected 2006 adjusted EBITDA downward to \$179.4 million. On August 14, 2006, the Debtors issued financial statements for June 2006. The actual adjusted June EBITDA of approximately \$21 million was lower than both the 2006 Operating Plan (in comparison to which the results demonstrated an \$11.2 million unfavorable variance) and the 4+8 Plan (in comparison to which the results demonstrated a \$5.6 million unfavorable variance), while sales were on target with the 2006 Operating Plan and compared favorably with the 4+8 Plan.

On August 16, 2006, the Debtors issued a Presentation to Stakeholders outlining the operational problems faced by the Debtors. *See* Exhibit HH. On August 22, 2006, the Debtors issued their 6+6 Plan, revising expected 2006 adjusted EBITDA downward to \$105.5 million.

Although the time period between the issuance of the 4+8 Plan and the 6+6 Plan is relatively short, because (a) a significant deviation from the 2006 Operating Plan started to appear by May and become more apparent by June 2006; (b) the liquidity issues presented by a plan that projected less than \$265 million of EBITDA should have made such signals more significant; and (c) the Debtors forecasted such a dramatic further decline in the 6+6 Plan issued

just two months after issuance of the 4+8 Plan, the Fee Examiner considered whether the Debtors' conclusions reached in their 6+6 Plan should have surfaced by June 2006. Exhibit BB is a "bridge" from the projected 2006 adjusted EBITDA in the 2006 Operating Plan to the projected 2006 adjusted EBITDA in both the 4+8 Plan and the 6+6 Plan. This Exhibit evidences the underlying causes of the failure to meet projections. As such, it facilitates a determination as to whether the issues that threatened achievability of the Business Plan should have been discovered earlier.

As revealed by Exhibit BB, in addition to operational issues, revenue assumptions also contributed to the failure to achieve the forecasts in the 2006 Operating Plan. The Fee Examiner believes it should have been apparent well before August 2006 that these revenue assumptions would not be met. As set forth in Exhibit BB, the 4+8 Plan revealed approximately \$44 million of revenue improvements which had not been or could not be achieved as anticipated. The 6+6 Plan revealed \$62 million of revenue improvements which had not been or could not be achieved as anticipated. Each of these revenue enhancements depended upon reaching agreements with third parties. Although the achievement of these enhancements was not completely predictable, it is reasonable to assume that the Debtors should have known well before August 2006 that they would fail to achieve these enhancements sufficiently timely so as not to threaten the achievability of the Business Plan.

Although the failure to achieve these revenue enhancements was a significant component of the lower forecast for performance from the 2006 Operating Plan to the 4+8 Plan in June 2006, they were a much smaller reason for the downward revisions made between 4+8 Plan in June 2006 and the 6+6 Plan in August 2006. Rather, the downward revisions between the issuance of the 4+8 Plan and the 6+6 Plan were largely attributable to the further downgrade of

the achievability of cost improvements. The negative deviation in projected 2006 adjusted EBITDA as compared with the Business Plan was (a) \$44.4 million with respect to revenue improvements and \$41.2 million with respect to cost improvements in the 4+8 Plan; and (b) \$61.7 million with respect to revenue improvements and \$97.8 million with respect to cost improvements, in the 6+6 Plan. Thus, in the two month period between the 4+8 Plan and the 6+6 Plan, the deviation in Debtor-controlled cost improvements more than doubled.

As indicated on Exhibit BB, manufacturing performance, cost reductions and various miscellaneous expense issues caused this deviation. The bulk of these cost opportunities were not actually lost or decreased in the first four or six months of actual results during 2006, but rather were not achieved as projected. In addition to the factors discussed above, the Debtors' failure in achievement of the projections in the 2006 Operating Plan was foreseeable by June 2006, particularly considering the following:

- ∠ All parties acknowledge that the focus in 2005 was to keep production flowing to Customers and to obtain sufficient liquidity for the long run. With stability achieved by the October 2005 Customer price increases and the arrival of a new management team by early 2006, the Debtors and their professionals had five full months to analyze the production efficiencies for the Plastics plants.
- ∉ In his interview with the Fee Examiner, Macher concluded in hindsight that his failure to properly assess the strength of plant level management was the major cause for the failure to achieve the cost improvements. Yet, as demonstrated by Exhibit I, which was included in the 4+8 Plan, there were significant managerial deficiencies at the plant level, of which the Debtors should have been aware in June. Recognizing that time was required to determine that these deficiencies were in fact obstacles to the achievement of the Business Plan, the Fee Examiner believes that June 2006 was an appropriate time for the Debtors to discover the severity of their impact on the Business Plan.
- € On August 16, 2006, the Debtors issued a Presentation to Stakeholders (see Exhibit HH) outlining the monumental operational tasks still confronting the Debtors. It is hard to imagine that the magnitude of the issues on this list developed solely between June and August of 2006 such that they should not have been discovered earlier.

₹ Trenary, the Debtors' Chief Financial Officer, indicated to the Fee Examiner that in July 2006, he and Matti Masanovich could only calculate on the "back of an envelope" a projected 2006 adjusted EBITDA of approximately \$95 to \$105 million for the Debtors, which translates to approximately \$105 to \$110 million when the one-time Customer surcharges received in the first quarter of 2006 are included as they were in the 6+6 Plan. This suggested that, at least by July 2006, the Debtors should have known performance was going to be much more like their reduced estimates in August 2006.

As a result of the liquidity issues presented by a Business Plan projecting 2006 EBITDA below \$265 million, the Debtors' operational and liquidity issues converged in June 2006. The Fourth Amendment to the DIP Facility was the "cash fix" to permit sufficient cash flow to enable the operational improvement forecasted in the latter half of 2006. However, if \$179 million of EBITDA could not be achieved in 2006, as forecast in June 2006, it would mean that the operational turnaround was taking even longer to implement, meaning that the cash problem was greater. This greater problem would require a more significant and long term cash fix to permit the slower turnaround and, thus, long term viability. When EBITDA was finally acknowledged in the 6+6 Plan to have dropped below the \$179 million, the fix ultimately chosen was the Proposed Customer Concessions that were not ultimately obtained.

Given the foregoing facts, the Fee Examiner believes the Debtors should have concluded by June 2006 that their actual 2006 adjusted EBITDA would be substantially less than the \$179.4 million projected in the 4+8 Plan and that, therefore, the 4+8 Plan issued in June 2006 was unachievable given the Plastics Issues. Because this realization was made two months later, in August 2006, there was approximately a two-month delay (the "Delay") in determining the meaningful effect of the Plastics Issues on the achievability of the Business Plan. The Fee Examiner believes this unnecessarily extended these cases, and attendant professionals' fees, by two months.

# B. <u>If So, Did The Delay Result In Either Unnecessary Losses Or Reductions In</u> Creditor Recoveries?

Given her conclusion that the Delay existed, the Fee Examiner reviewed the recoveries of each of the Key Constituents to determine whether the Delay resulted in either unnecessary losses or reductions in creditor recoveries. As described in more detail below, the Fee Examiner does not believe that the Delay resulted in material unnecessary losses or reductions in creditor recoveries, except with respect to: (a) the Prepetition Lenders, to the extent that these cases could have been accelerated by approximately two months and professional fees funded by the Prepetition Lenders could have been reduced accordingly; and (b) the Customers, to the extent they made business decisions during the Delay that increased their costs upon liquidation. The Fee Examiner acknowledges that this conclusion requires speculation as to hypothetical outcomes had the Delay had not occurred.

In addition, because of the arguments that the Business Plan was unreasonably unachievable when it was issued in January 2006 in the form of the 2006 Operating Plan, the Fee Examiner analyzed what the potential outcomes and the recoveries and losses of the same parties might have been had the Business Plan been more conservative when issued in January 2006. She did so to assist the Court in its analysis, in the event the Court comes to a different conclusion on this issue.

i. Analysis of Unnecessary Losses or Reductions in Recoveries for Certain Parties

#### (1) **DIP Lenders**

The Fee Examiner concludes that there was no material impact on the recovery of the DIP Lenders, because the DIP Lenders were paid in full, notwithstanding the Delay. The DIP Lenders were paid in full on April 4, 2007. Had there been no Delay, the DIP Lenders might

have been paid two months earlier. However, because the DIP Lenders received interest accrued until the principal was paid, the DIP Lenders suffered no harm as a result of the Delay.

#### (2) Prepetition Lenders

The Prepetition Lenders suffered reductions in their recovery as a result of the Delay because professional fees were paid from the proceeds of their collateral. The Prepetition Lenders did not otherwise suffer unnecessary losses or reductions in recovery. These conclusions are based on the analysis of several hypothetical scenarios that could have affected or did affect the recovery of the Prepetition Lenders. Each is discussed below.

### (a) The Fourth Amendment to the DIP Facility

Professional fees were funded from the proceeds of collateral securing the debts of the Prepetition Lenders pursuant to the Fourth Amendment to the DIP Facility. Therefore, the Fee Examiner analyzed whether (a) the DIP Agent would have entered into the Fourth Amendment to the DIP Facility had it known in June 2006 that the Debtors' 2006 EBITDA would be substantially lower than \$179 million (and, thus, the Delay had not occurred); and (b) whether the professional fees funded by the Fourth Amendment to the DIP Facility were greater as a result of the Delay.

In June 2006, once the Debtors acknowledged that their projected 2006 adjusted EBITDA dropped to \$179.4 million, they realized they needed an amendment to the DIP Facility to fund operational liquidity. As stated above, the Debtors required approximately \$265 million of annual EBITDA to fund payments of interest, professional fees and capital expenditures. The Fourth Amendment to the DIP Facility allowed the use of fixed asset sale proceeds to fund operational liquidity, including professional fees.

The Fee Examiner concludes that the DIP Agent would likely have entered into the Fourth Amendment to the DIP Facility and funded operations, including professional fees, even

if the Agent knew in June 2006 that the Debtors' 2006 EBITDA would be substantially lower than \$179 million. This conclusion is based on the facts that (a) the Fourth Amendment to the DIP Facility did not affect payment of the DIP Loan (and the DIP Agent did not use its leverage to protect the Prepetition Lenders); and (b) when projected 2006 adjusted EBITDA was known to be only \$105.5 million, the Bank Group continued to believe that a stand-alone plan was the primary exit strategy and funded professional fees to pursue that plan. Indeed, the Bank Group only abandoned this strategy in October 2006, after the confluence of several events, including the inability to achieve the extraordinary Proposed Customer Concessions, and reductions in volume by the Domestic Customers. As a result, the Fee Examiner believes that the Fourth Amendment to the DIP Facility would have been granted notwithstanding the Delay.

However, had the Delay not occurred, the fees and expenses in pursuit of the eventual liquidating plan would likely have concluded two months earlier, accelerating these cases and reducing the total amount of fees accrued. A chart showing the monthly fees incurred by the primary professional firms in these cases from May 2005 through June 2007 is attached as Exhibit MM. Based solely on this chart, the average monthly run rate for these professionals exceeded \$3.7 million. This chart does not include the Ancillary Professionals or Davis Polk. The fees of Davis Polk averaged over \$585,000 per month, prior to the decision to liquidate in October 2006. They were significantly reduced when the Debtors decided to liquidate, because there was no longer the need to avoid the indictment of the Debtors. Thus, an acceleration of these cases may have saved over \$4.3 million per month, or a total amount of approximately \$8.6 million. The Prepetition Lenders funded these fees. Thus, the Prepetition Lenders' recovery was likely reduced by \$8.6 million as a result of the Delay.

#### (b) Sale to Wilbur Ross

The Fee Examiner also examined the possibility that the Bank Group would have pursued a sale to Wilbur Ross had the Delay not occurred. The Fee Examiner believes it is probable that the factors that made the Bank Group forego that alternative in June and July of 2006 would have compelled the same result had the Bank Group known in June 2006 that forecasted 2006 EBITDA would be substantially less than the then-projected \$179 million. Specifically: (a) the debt was still trading above the offer to pay 80 percent of the Prepetition Lenders' debt, plus the earn-out; (b) had Wilbur Ross known of the lower projected EBITDA, any further offer from him would likely have been less than the "80 percent of the debt" offer he previously made; (c) Wilbur Ross' offer would still have been the only offer, leaving the Bank Group desirous of a stand-alone plan option that would provide competition; and (d) the Bank Group would still have considered Wilbur Ross' offer to be so contingent as to be illusory. For these reasons, the Fee Examiner concludes that the Bank Group would still have pursued a stand-alone plan in lieu of such offer, as it did in August 2006.

#### (c) Plant Sale/Wind-down

In addition, the Fee Examiner examined whether the Bank Group would have decided, as an alternative, to implement a total "by plant" sale/wind-down strategy for all plants had the Delay not occurred. The Fee Examiner concluded the Bank Group would not have chosen this option if they knew in June or July 2006 that projected adjusted EBITDA for 2006 was substantially less than \$179 million because: (a) although this alternative would have entailed the lowest implementation risk, it also had lowest perceived gross recovery for the estate; <sup>40</sup> but (b)

The ability to achieve going concern value through a sale of facilities on a "by plant" basis would have been compromised by the fact that the Debtors were not "top of class" in their product classes, mid-level

even in August, 2006, when the risks of implementation of the operational improvements were fully known, the Bank Group pursued the stand-alone plan option described above. The Fee Examiner notes that, had this alternative been pursued earlier, professional fees would have been lower, but the payment of interest and fees to the Prepetition Lenders would likely have ceased earlier than August 29, 2006, offsetting this reduction.

#### (d) Soft Trim Reorganization

The Fee Examiner examined whether the Bank Group would have decided to reorganize around the Soft Trim business, had the Delay not occurred. Key Constituents have questioned why this option was not fully considered given the substantial risks in the Business Plan. The Fee Examiner concludes that this option would not have been pursued because: (a) the Debtors considered this option in April 2007, citing ten challenges to its realization (five of which were as pertinent in early 2006 as they were as of April 2007), which would likely have defeated that option (*See* Exhibit KK, pp. 31-32); and (b) at that time, none of the Key Constituents appeared to be evaluating the Debtors as separate entities, but rather treated the Debtors as if they were substantively consolidated, thereby considering only reorganization of the Debtors as a whole. The Debtors have indicated that the interdependent Customer base, and the concerns that the separate treatment of Plastics would have had a negative impact on Soft Trim supported a consolidated treatment for the Debtors. For these reasons, the Fee Examiner does not believe that this option was probable.

management, production efficiency, engineering capability, internal controls or reporting systems. In addition, at certain plants, quality was deficient.

87

#### (e) Soft Trim Sale

Had the Delay not occurred, the Debtors may have decided to sell Soft Trim (excluding Convertibles after it had been liquidated). The Fee Examiner believes this would have been unlikely, given the Prepetition Lenders' decision to pursue a stand-alone plan even after the Debtors' projected 2006 EBITDA fell to \$105.5 million. Various professionals of the Debtors believed that an independent Soft Trim sale would have been defeated by the Customers who they believe would have imposed ramifications on the prospective purchaser or the Debtors to avoid a result which deprived Plastics of the revenue support provided by Soft Trim. Undisputedly, the Plastics operations relied on revenues from Soft Trim to, among other things, fund losses that would have otherwise required support from the Customers. The Fee Examiner cannot reach this conclusion without more investigation, but acknowledges that financial support of Plastics derived from Soft Trim.

If Soft Trim had been sold earlier, the Fee Examiner believes that the sale proceeds would have been greater. By the time Soft Trim (exclusive of the liquidated Convertibles business) was actively marketed on an independent basis, its future business had substantially diminished, making it less valuable to any potential buyer. *See* Exhibit KK, pp. 19, 29-30, attributing sales declines to lost programs and JD Power's volume forecast decline. An earlier marketing program for this business on an independent basis may have prevented loss of value due to lost programs.

## (3) Unsecured Creditors

The Fee Examiner does not believe that unsecured creditor recoveries were affected by the Delay. Using the valuation approach used by most of the Key Constituents in valuing the Debtors (i.e., five times EBITDA), there was insufficient value for unsecured creditors to receive a distribution, absent enterprise value in excess of \$1.25 billion (the "Threshold Value"). This

Threshold Value was widely used by many of the Key Constituents. The Fee Examiner does not believe enterprise value ever exceeded the Threshold Value. To achieve \$265 million in 2006 EBITDA (only slightly above the Threshold Value) and sustain the EBITDA for subsequent years as projected in the Business Plan, the Debtors had to achieve all of the initiatives set forth in the Business Plan, including \$123 million of cost improvements, \$15 million in service parts business and over \$300 million of new transfer business having a \$13 million EBITDA impact. None of these was achieved. Indeed, EBITDA under the 4+8 Plan suggested that unsecured creditors were "out of the money" by at least \$152 million. As a result, unsecured creditors did not suffer a loss due to the Delay.

#### (4) Customers

The Fee Examiner believes that it is possible that the Customers suffered losses as a result of the Delay.<sup>41</sup> In reaching this conclusion, the Fee Examiner examined the following issues.

#### (a) Funding of Debtors

While the Fee Examiner concludes that these cases likely were extended by two months as a result of the Delay, the Fee Examiner does not have enough facts to determine if the actual period in which the wind-down occurred (i.e., from November 2006 to October 2007) was elongated by the Delay. However, if it was, the Customers would have suffered a loss from an increase of fees during such longer period, because the Customers absorbed the cost of such fees pursuant to the Customer Agreements approved in January 2007, under which they bore the costs

Despite any loss incurred, pursuant to section XII.B. of the Debtors' confirmed chapter 11 plan and the final Customer agreement approved by the Court on January 11, 2007 (the "Final Customer Agreement"), the Customers that were parties to the Final Customer Agreement, namely GM (and certain of its affiliates), DaimlerChrysler (and certain of its affiliates), Ford, Honda (and certain of its affiliates) and AutoAlliance International, Inc. (the "Releasing Customers") released administrative claims against the Debtors, including any claims for damages under the relevant supply contracts at Plastics or Convertibles plants.

of the wind-down of the Debtors until the sale or resource of production from plants. *See* Exhibit KK, p. 13.

## (b) Recovery on OEM Customer Loans

The Delay did not affect recovery on the Customers' loans. An earlier wind-down would not have likely improved the ultimate value of the liquidated estate. As indicated in Exhibit H, the Debtors owed approximately \$906 million in debt to the Prepetition Lenders and other claimants senior to the \$82.5 million subordinated Customer DIP loans. It is unlikely that a more timely "by plant" sale/wind-down strategy would have yielded a distribution sufficient to flow down to these subordinated loans.

#### (c) Wind-down losses

Had there been no Delay, certain of the Customers may not have granted the Debtors programs or made business decisions (such as decisions to delay resourcing) that increased their overall costs incurred to protect their production through a total sale/wind-down strategy. For example, Chrysler granted the Debtors certain programs that increased their total back-end costs, considering the ultimate need to resource those programs. The Fee Examiner does not have access to the necessary information in order to have reached any definitive conclusion on this issue.

It is worth noting that although the Customers received parts in consideration for higher prices, and their assembly lines were not interrupted during these cases (with the exception of the intentional Hermosillo shutdown), the Customers' total funding to the Debtors above their prepetition contracts was approximately \$758 million. *See* Exhibit KK, pp. 14-15. Without question, this was extraordinary. The amount may well exceed the proceeds from the sale of all of the Debtors' assets.

#### ii. January 2006 Timeframe

For the reasons stated above, in case the Court comes to a different conclusion with respect to delay, the Fee Examiner examined whether the Key Constituents would have been spared losses or obtained greater creditor recoveries if the Business Plan had been more conservative when it was initially issued in January 2006. Set forth below is an analysis of the various hypothetical outcomes that might have been effected by a more conservative plan.

#### (1) Stand-Alone Plan.

Had the Business Plan been more conservative in January 2006, the threshold issue would have been the cash flow issues presented by a projected 2006 EBITDA of less than \$265 million. Because the Debtors could not pay interest, professional fees and capital expenditures with 2006 EBITDA of less than \$265 million, a lower EBITDA would have raised issues regarding the payment of all professional fees, including the fees of the professionals for the Prepetition Lenders. The inability to pay fees might have prompted different decisions regarding the incurrence of professional fees. For example, it may have allowed the parties or the Court to successfully reduce the scope of work of two financial professionals for the Committee. At a minimum, it would have brought professional fees into focus at a much earlier stage in the proceedings.

Had the cash flow issues not singularly changed the course of these cases, a more conservative Business Plan may have prompted a valuation contest surrounding a stand-alone plan involving conversion of secured debt to equity. While the Fee Examiner cannot speculate how the valuation contest would have played out, it would likely have crystallized, for the constituents and the Court, the appropriate role of the Committee in these cases, considering the

relative stake of unsecured creditors given the value of the Debtors. This also may have decreased professional fees.

#### (2) Wind-Down

For the reasons set forth above, the Fee Examiner does not believe this path would have been undertaken even if the Business Plan had been more conservative.

#### (3) Soft Trim Reorganization

For the reasons set forth above, the Fee Examiner does not believe this path would have been undertaken even if the Business Plan had been more conservative.

#### (4) Soft Trim Sale

The Fee Examiner believes that the Prepetition Lenders may have decided to sell Soft Trim if the Business Plan had been more conservative in January 2006. As discussed above, the Fee Examiner believes that the amount of sale proceeds from Soft Trim was negatively affected by a delay in marketing Soft Trim for sale. By the time Soft Trim (exclusive of the liquidated Convertibles business) was actively marketed on an independent basis, its future business had substantially diminished, making it less valuable to any potential buyer. *See* Exhibit KK, pp. 19, 29-30. As stated above, an earlier marketing program for this business on an independent basis may have prevented a loss of value due to lost programs.

#### (5) Earlier Sale of the Debtors

The Fee Examiner does not believe this path would have changed if the Business Plan had been more conservative. The Business Plan included the dual paths of sale and reorganization.<sup>42</sup> Therefore, a sale option was pursued notwithstanding the aggressiveness of the

<sup>&</sup>lt;sup>42</sup> The form of letter sent by Lazard with an initial information memorandum to parties that expressed interest in the Debtors stated "As you are aware, Lazard is assisting C&A with respect to a possible sale, stand-alone reorganization, or similar strategic transaction for the Company and/or certain of its businesses." Lazard believes

Business Plan. The Fee Examiner believes that the sale process as to segments of the Debtors' business may have been more robust had the Business Plan been more conservative. However, although the Prepetition Agent believed that the Business Plan should have been more conservative, the Fee Examiner did not discover evidence that the Prepetition Agent attempted to force any changes in the sale process (e.g., by mandating sales of business segments). Therefore, the Fee Examiner does not believe that a more conservative Business Plan would have resulted in an earlier sale.

As stated in response to first of the Court's questions above, critics of the Business Plan argue that a more conservative 2006 EBITDA forecast would have dramatically benefited the sale process in the first quarter of 2006. The Fee Examiner believes that even at a lower projected EBITDA for 2006, as was issued to purchasers in 4+8 Plan, the value to the Debtors from a sale would only have been based on the achievement of the revenue and cost initiatives in the Business Plan that subsequently proved to be unachievable. Prospective purchasers for the Plastics plants would have only paid for value that was going to be realized. Because the Debtors had no reliable historical financial statements, any offer for the Debtors' assets would have been dependent upon achieving even the forecasts contained in the Business Plan (and, subsequently, in the 4+8 Plan), which they did not do. Therefore, the Fee Examiner does not believe this result would have been different.

The Prepetition Agent suggests that had the Business Plan been more realistic, although the sale process may have yielded lower bids, the bids may have been less illusory in the Prepetition Agent's view. The Fee Examiner acknowledges that the Prepetition Agent would

that the inclusion of the language "and/or certain of its businesses" evidenced the Debtors' openness to individual plant or company offers. The Fee Examiner believes that this may have been insufficient to invite a robust plant-by-plant or individual company sale process.

have had less skepticism about conditions in an offer that was based upon the ability to achieve forecasts. Although the ability to satisfy these conditions would have been more certain, for the reasons set forth above, the actual price received would not have been higher. Yet, to the extent the Prepetition Agent thought such conditions could be satisfied, and consequently viewed offers with such conditions as less illusory, the offers would have been accepted. As a result, the proceedings would likely have been resolved earlier, diminishing the amount of professionals' fees incurred.

C. Were The Key Assumptions Underlying Management's Business Plan, The
Nature And Substance Of The Debtors' Operating Challenges In The
Debtors' Plastics Division And Substantive Developments And Changes In
The Debtors' Views On Future Operating Performance Adequately And
Timely Disclosed To The Debtors' Principal Creditor Constituencies?

During the course of the Fee Examiner's investigation, each of the Debtors, the Committee, the Agent and each of their professionals acknowledged that the Debtors conducted a transparent process during these chapter 11 cases. Except with respect to the issues noted in sections V.A. and V.B. above with respect to the achievability of the Business Plan and the Delay, each agree that the Debtors adequately and timely disclosed the assumptions underlying the Business plan, the substance of the Debtors' operating challenges in Plastics, and the substantive developments and changes in the Debtors' views on future operating performance. They and the Customers also acknowledge that they were generally advised of substantive issues and problems and changes in the direction of the cases, promptly after they occurred.

In addition, the Debtors permitted each of the Key Constituents to maintain consultants on site at the Debtors' facilities to monitor performance issues. Moreover, the Debtors issued financial results and updated forecasts reasonably promptly after they were prepared (taking reasonable amounts of time when necessary to review and understand the numbers). Each time

the Debtors issued a forecast or plan, they also disclosed the assumptions inherent in the forecast or plan, and the methods for measuring performance against the assumptions they developed.

Based upon the Fee Examiner's investigation and interviews, the key assumptions underlying the business plan, the nature and substance of the Debtors' operating challenges in Plastics, and substantive developments and changes in the Debtors' views on future operating performance were adequately and timely disclosed to the Debtors' principal creditor constituencies.

- D. Once It Became Reasonably Clear That The Value Of The Debtors' Estate
  Was Substantially Diminished Or That A Reorganization Was Unlikely, Did
  Any Of The Estate Professionals Undertake Or Continue Work On Activities
  That No Longer Were Reasonably Necessary Under The Circumstances In
  View Of Their Roles?
  - i. The Point of Reference Under This Question

In order to assess the necessity of work pursuant to this question, the Fee Examiner has sought to determine the earliest point at which either (1) the value of the Debtors' estates was substantially diminished or (2) reorganization became unlikely.

#### (1) Substantial Diminution of the Debtors' Estates

The Fee Examiner concludes that substantial diminution of the Debtors' estates did not occur prior to the time that the Debtors' reorganization became unlikely. As set forth in section V.A.ii.(2)(b) above, there was no true decrease or diminution in value that destroyed the Debtors' reorganization prospects. Rather, there was a failure to timely increase value that destroyed the Debtor's reorganization prospects. Absent the success of the initiatives set forth in the Business Plan on the projected timeline, the Debtors' value was below a reasonable threshold level for a reorganization.

The only components of the Business Plan that were not contingent on the creation of value were (a) projected baseline 2006 EBITDA (which was actually negative \$36 million as

described in Exhibit K); and (b) price increases obtained in the October 2005 Customer Agreements (approximately \$127 million, including one-time surcharges in the first quarter of 2006). The sum of these numbers, constituting the Debtors' projected 2006 EBITDA, without the creation of value through the initiatives of the Business Plan, was \$91 million. This was insufficient cash flow to sustain the Debtors, given its requirements for interest, capital expenditures and professional fees. Thus, the Debtors' survival and value depended upon these initiatives.

Based upon the foregoing, the Fee Examiner concludes that *a failure to create value*, rather than a diminution of existing value, was the most significant factor that destroyed the reorganization prospects. Therefore, the Fee Examiner concludes that the time of a substantial diminution of the Debtors' value is not the relevant point of reference under this question.

## (2) Likelihood of Reorganization

The Fee Examiner concludes that the time at which the Debtors' reorganization became unlikely is the relevant point of reference under this question. The Fee Examiner concludes that the probability of any reorganization (including one based on the conversion of secured debt to equity) decreased such that reorganization became unlikely at the time when the Debtors' projected 2006 adjusted EBITDA fell substantially below \$179 million.

With EBITDA substantially below \$179 million, the Debtors did not have sufficient cash flow to meet their needs. Even with the abatement of interest through the Fourth Amendment to the DIP Facility, the Debtors still had insufficient cash to meet capital expenditures, professional fees and other cash needs. The Debtors found cash from various sources such as amounts paid by Customers in connection with certain of the Debtors' grants of resourcing rights. These

pockets of cash were viability-sustaining in the short term, and not value-creating in the long-term.

Therefore, the reorganization became unlikely when 2006 EBITDA fell substantially below \$179 million. This conclusion is also supported by the following: (a) at projected 2006 adjusted EBITDA of \$105.5 million, even the Agent recognized that a stand-alone plan converting secured debt to equity could not succeed without extraordinary concessions from Customers; and (b) the Proposed Customer Concessions required from the Customers given the Debtors' EBITDA were so extraordinary that they were unlikely to be obtained. The Proposed Customer Concessions included advance payments of engineering and design costs, extended five-day payment terms after the Debtors' proposed exit from chapter 11 and rights of last refusal on follow-on program work (even if the program platform or nameplate changed). These changes would have required the Customers to substantially change the way they did business. For example, Ford's representatives noted that certain of the changes requested by the Debtors would have required Ford to change its accounting processes throughout the company.<sup>43</sup> Because the Fee Examiner concluded that the Debtors should have known that projected 2006 EBITDA was substantially below \$179 million in June 2006, and that, at such level, the probability of reorganization was decreased so as to be unlikely, the Fee Examiner believes activities after June 2006 should be scrutinized.

<sup>&</sup>lt;sup>43</sup> The Fee Examiner acknowledges that the negotiations regarding these concessions did not progress to completion prior to the Debtors' and the Bank Group's determination to abandon reorganization efforts. Therefore, the Fee Examiner cannot determine whether the Debtors could have achieved some more narrowly-tailored alternative relief from the Customers which would have enabled a reorganization.

## ii. Activities No Longer Reasonably Necessary Under The Circumstances

## (1) Procedure Utilized

In accordance with the Court's statements in the Fee Examination Opinion, the Fee Examiner did not conduct a line-by-line review of time entries. Rather, the Fee Examiner reviewed the categorical descriptions of time in the fee applications filed by the various professionals subject to the Fee Examination Order from May 2006 through April 2007 to discern selected work activities that were arguably unnecessary.

The Fee Examiner did not review fee applications for the period between January 2006 and April 2006 given her conclusions regarding the Delay. The Fee Examiner only commented on work performed during this time to the extent that (a) the work was targeted by an Objected or interviewee, or (b) the Fee Examiner believed such comments would be helpful to the Court in the event the Court came to a different conclusion than the Fee Examiner in answer to the Court's first question above regarding the achievability of the Business Plan in January 2006.

In addition, the Fee Examiner asked substantially all of the interviewees to answer this question. The Fee Examiner reviewed and contemplated those responses in the context of the discussion below.

Furthermore, the Fee Examiner questioned the Objectors about the activities of the Ancillary Professionals and Davis Polk. Both of the Objectors indicated that they did not take issue with the charges of the Ancillary Professionals. The Objectors did take issue with the charges of Davis Polk, which worked on the government investigation, because Davis Polk's

fees were very large and were incurred for services the details of which were unknown to both Objectors. 44 Therefore, the Fee Examiner conducted a limited investigation of Davis Polk.

Both Objectors noted that, to the extent the Ancillary Professionals rendered services that may have been inappropriate, the impropriety may be the responsibility of those who directed that work. As to the Ancillary Professionals, the Fee Examiner limited her investigation to discussions with Fox, who directed their work. Based on those discussions, the Fee Examiner determined that there were no material unnecessary tasks undertaken by the Ancillary Professionals. As a result, the Fee Examiner does not include any discussion of those tasks.

Finally, the Fee Examiner reviewed all requests for reimbursement from the estates made by members of the Committee (the "Committee Member Reimbursement Requests"), which are discussed below.

Although the Fee Examiner has determined that (a) it was reasonable for the Board and KZC to defer to Macher with respect to the achievability of the Business Plan as it was initially issued in January 2006 and (b) reorganization did not become clearly unlikely until June 2006, the Fee Examiner has summarily commented on the possible impact on the fees of professionals from and after January 2006, if the Business Plan had been more conservative when issued. The Fee Examiner made these comments because she recognizes that the Court might come to a different conclusion than the Fee Examiner has with respect to the perceived impact of the Plastics Issues on the Business Plan at the time it was issued in January 2006.

99

The Objectors also took issue with the fees of E&Y, which worked on the investigation with Davis Polk, for similar reasons. This Report does not address E&Y because E&Y is not within the scope of the Fee Examination Order because it was granted a final fee order.

#### (2) Work From and After June 2006

The work described below may be argued to have been unnecessary under the circumstances after June 2006. In addition, the Fee Examiner has set forth below her review of the Committee Member Reimbursement Requests.

#### (a) Work Performed as a Result of the Delay

As indicated above, the Fee Examiner concludes that there was a Delay in the discovery of the effect of the Plastics Issues on the Business Plan in the summer of 2006. Given the Delay, the Fee Examiner concludes that it is reasonable to assume that these cases were unnecessarily extended by two months. As a result, professional fees were unnecessarily increased to the extent of that period. As stated above, at the "run rate" in excess of \$4.3 million per month, two months of unnecessary services cost the estate in excess of \$8.6 million.

#### (b) Work on Stand-Alone Plan

The Fee Examiner concludes that at the time of work on the Prepetition Lenders' standalone plan, in July through October of 2006, reorganization was unlikely. However, the Fee Examiner concludes that work performed because of the continued pursuit of a stand-alone plan through October 2006 was not "unreasonable under the circumstances, in view of the professionals' roles," given the following: (a) the Bank Group's desire to pursue a stand-alone plan until it determined that a stand-alone plan was no longer feasible in October 2006; and (b) the fact that the Prepetition Lenders bore the burden of the professional fees during such time. As of June 2006, the Prepetition Lenders undisputedly held the fulcrum security (i.e., value was insufficient to support a recovery for unsecured creditors). This gave them even more control over these chapter 11 cases. By funding the continuing professional fees (by virtue of the Fourth Amendment to the DIP Facility), the Prepetition Lenders essentially paid for the opportunity to realize more value through a stand-alone plan. Put simply, the Bank Group demonstrated, by its

decisions to proceed with the stand alone plan, knowing that professional fees were potentially being funded by the proceeds of collateral otherwise payable to the Prepetition Lenders, that it was willing to assume the risk and fund the activities to potentially improve value through a reorganization. Therefore, the Fee Examiner concludes that though a reorganization was unlikely after June 2006, the efforts and activities undertaken in pursuit of a reorganization were not unreasonable under the circumstances. However, had the Delay not occurred, the Fee Examiner believes these cases would have been accelerated by two months and the final decision to abandon reorganization efforts would have been made earlier.

(c) Proposed Customer Concession Negotiation Work Relative to the Stand-Alone Plan

Attached as Exhibit JJ is a form of the Customer Agreement proposed in connection with the work towards the Prepetition Lenders' stand-alone plan. This agreement contains the Proposed Customer Concessions. The Fee Examiner concludes that the Proposed Customer Concessions were so extraordinary that they were unlikely to be achieved, particularly given that (a) the Debtors had previously obtained other extraordinary concessions from the Customers and (b) by this point the Debtor's leverage had waned because the Customers had extensive time to make other sourcing decisions. The Fee Examiner acknowledges that the concessions contained in the attached Customer Agreement represented an offer in negotiations and that not all of the concessions may have been required to satisfy the condition of the Prepetition Lenders to the implementation of their stand-alone plan. Despite this fact, the Fee Examiner believes that to fund capital expenditures and meet other liquidity needs, the Debtors would still have had to obtain extraordinary concessions from the Customers or another funding source, which were unlikely to be obtained. Therefore, any time spent working towards the Proposed Customer Concessions (as opposed to the concessions subsequently obtained in connection with the wind-

down) could be argued to be unnecessary, because the prospect of obtaining the necessary concessions was so unrealistic.

However, given that the work to attempt to obtain the Proposed Customer Concessions was necessary to the Prepetition Lenders' stand-alone plan, and because, as explained above, the Prepetition Lenders were willing to fund those activities for the possibility of obtaining greater value in a stand-alone plan, the activities were "reasonably necessary under the circumstances."

#### (d) Committee Financial Advisory Work

Beginning in June 2006, the Debtors' lowered 2006 EBITDA expectations and the Debtors' attendant life-threatening liquidity issues implied insufficient value to support a recovery to the unsecured creditors. Notwithstanding the value of the Debtors, the fees of Chanin and Alvarez were not renegotiated until December 2006 and January 2007. *See* Exhibit MM. The Fee Examiner concludes that the service of both advisors was unnecessary under the circumstances. However, the Fee Examiner acknowledges the following factors mitigate this conclusion: (a) the Chair of the Committee insisted on greater activity during this period; (b) during prior periods actual fees incurred exceeded monthly fees and, thus, given the fixed monthly fee structure, excess fees were intended to be absorbed by months in which fees incurred were less than the fixed fee; and (c) Chanin and Alvarez renegotiated or terminated their monthly fee in January 2007 with the understanding that this would resolve the Agent's objection to their fees. 45

#### (e) Certain Sale Work

When adjusted 2006 EBITDA fell substantially below \$179.4 million, as projected in the 4+8 Plan, the Debtors' ability to be sold as a going concern, as a whole, became limited. Indeed,

The Agent's understanding of this agreement was that it covered prospective fees, only.

for that reason, the Bank Group reviewed the stand-alone plan and liquidation options after issuance of the 6+6 Plan. Given the larger-scale sale abilities of Lazard, the Fee Examiner believes that the fees of Lazard may have been curtailed earlier than January 2007, were it not for the Delay.

However, the Fee Examiner notes, as a mitigating factor, that Lazard voluntarily reduced its fees in these cases on a couple of occasions. First, in negotiations concerning its application for retention in August 2005, Lazard agreed to forgo a five percent financing fee on any equity or capital raise. Furthermore, in January of 2007, Lazard further voluntarily reduced its monthly fee from \$150,000 to \$100,000. In July 2007, Lazard reached agreement with the Agent formalizing the reduction in its monthly fees, totaling \$450,000.

## (f) Litigation Work, Including 2004 Exam

Professionals engaged in activities related to potential litigation by the Committee involving fraudulent conveyance and related theories in the fall of 2006. During that time, reorganization was unlikely and recovery for the unsecured creditors was likely to be limited to a share of a litigation trust. Given that the Customers had already provided extraordinary financial relief to the Debtors at the time, and had significant claims against the estates, such activities of the Committee's professionals can be argued to be reasonably unnecessary.

The pursuit of these claims by the Committee resulted in increased fees of the Debtor's professionals, because it required the Debtors' professionals to spend time exploring the validity of the Committee's claims, as a predicate to releasing them pursuant to the plan. The Debtors could not release such claims without a sense of their value. Therefore, it could be argued that the work by the Committee prompted the incurrence of additional fees by the Debtors that would have been avoided but for these activities. The Fee Examiner realizes that this litigation was

mandated in large part by the Committee itself. As a result, these activities could be argued to have been rendered reasonably necessary by the circumstances of the client's demands.

#### (g) Reclamation Work

Kirkland incurred fees and expenses in addressing reclamation issues from and after June 2006. Kirkland's work on these matters eventually facilitated the Debtors' procurement of the Court's February 21, 2007 Order Deeming Reclamation Claims as General Unsecured Claims Against the Debtors and Granting Related Relief. Nonetheless, the Fee Examiner believes that these charges were excessive given the implied value of the Debtors as of June 2006 and the attendant clarity that unsecured reclamation claims should be treated as general unsecured claims. It could be argued that Kirkland could have achieved the same result with a substantially lower expenditure of fees, including by addressing the treatment of reclamation claims in the plan.

## (h) Corporate Structure Analysis and Substantive Consolidation Work

From and after June 2006, the Committee continued analysis of the Debtors' corporate structure, their significant contracts and relationships with non-Debtor affiliates. Furthermore, the Committee continued analyzing intercompany claims and the potential substantive consolidation of the Debtors' estates, and conducted extensive review of the Debtors' schedules, statements of financial affairs, books and records, relationships with creditors, business dealings, and significant contracts. The foregoing work appears to have been unnecessary considering the Debtors' value, and thus the unsecured creditors' position, at the time.

#### (i) Committee Member Reimbursement Requests

There are no Committee Member Reimbursement Requests made for periods after March 2006. Because it became reasonably clear that there was insufficient enterprise value to support

a return to unsecured creditors in June 2006 and no requests were made for periods subsequent to June 2006, none of the Committee Member Reimbursement Requests appears to have been made unnecessary after reorganization became unlikely. Although beyond the scope of the Fee Examination Questions, the Fee Examiner does note, however, that some of the reimbursement requests, particularly with respect to airfare, appear to be very high.

iii. Comments to Assist the Court Regarding the Period From January 2006 Through May 2006

# (1) Additional Work Charges Due to Longer Potential Delay Determined by the Court

To the extent the Court determines that there was delay in discovery of the effect of the Plastics Issues on the Business Plan from and after January 2006 (rather than June 2006 as the Fee Examiner has concluded), the Court may also find that these cases were unnecessarily extended (and thus the accrual of fees unnecessarily continued) for an additional 7 months.

#### (2) Committee Financial Advisor Work

Considering the five-times annual EBITDA calculation used by the Key Constituents, the Threshold Value to ensure unsecured creditor recovery required 2006 annual EBITDA at least in the amount of approximately \$250 million. In January 2006, it was clear to all Key Constituents that 2006 EBITDA of \$265 million (only slightly above the level that would support the Threshold Value) could not be reached absent the achievement of significant future initiatives. It should have also been clear to all financial advisors that if the initiatives were not implemented in the time provided in the Business Plan, the Debtors would suffer severe liquidity issues.

Notwithstanding: (a) this contingent value; (b) the Committee's belief that the Business Plan was robust; and (c) the liquidity issues that would result if the improvements were not timely achieved, the Committee retained and maintained two financial advisors, and proceeded

to incur professional fees in an "ordinary course fashion" that did not appear to recognize the extremely contingent recovery to unsecured creditors or the fragility of the Debtor's cash flow. The Fee Examiner recognizes that the tasks undertaken by the Committee's financial advisors may have been (a), in part, driven by the need to protect unsecured creditors' contingent recovery; and (b) driven by a client who insisted on more, rather than less, work under the circumstances. However, given the severe challenges to the Debtors' viability and unsecured creditor recoveries, the Fee Examiner believes that, after January 2006, the continued retention of both Chanin and Alvarez at the monthly rates negotiated at the outset of these cases was likely unnecessary.

#### iv. Certain Work Cited as Unnecessary by Interviewed Parties

During the investigation, several constituents identified the following services as unnecessary given the delay they believe occurred in these cases.

#### (1) March 2006 Lease

The Bank Group's professionals opined that the decision to enter into the Debtors' new headquarters lease would have been unnecessary had the Business Plan not been as aggressive as it was. Therefore, if the Court finds that the Business Plan was unreasonably aggressive when issued, the activities associated with the Debtors' new headquarters lease would have been unnecessary. Kirkland, KZC, Akin, McDonald Hopkins and CB Richard Ellis all appear to have charged fees for this work. However, because the Fee Examiner deferred to the judgment of the Board concerning the Business Plan, and therefore, concluded that the Business Plan was not unreasonably aggressive when issued, the Fee Examiner does not find that this work was unnecessary. Rather, the activities were reasonable under the circumstances that existed at the time.

#### (2) Motions for Exclusivity

After it became certain that the Debtors would liquidate in October 2006, the Debtors continued to pursue exclusivity. Kirkland, Akin Gump and KZC all charged the estates for work on continued exclusivity. Third Avenue has asserted that this service was unnecessary. Other Key Constituents have argued that exclusivity (a) was necessary to preserve stability; and (b) was agreed to by the Debtors, the Committee and the Agent, evidencing the reasonableness of the task associated with extending exclusivity.

The Fee Examiner believes the activities in connection with the extension of exclusivity were reasonable because the Key Constituents believed continued exclusivity was required to preserve stability, as evidenced by their consent to the motion.

#### VI. FACTORS REGARDING AMOUNTS OF FEES INCURRED

Virtually all of the Key Constituents and the Debtors' personnel (as opposed to the Debtors' professionals) interviewed by the Fee Examiner believed that the professional fees in these cases were excessive.

During interviews, Key Constituents noted the following factors that contributed to their belief that fees in these cases were unnecessarily high:

- a. Certain Key Constituents asserted that fees were excessive in light of the fact that there was no major litigation in these cases and no significant negotiations concerning a plan, given the fact that the ultimate plan was a liquidating plan. They noted that many of the motions that were brought were uncontested, yet the professionals still spent time in court on such motions. These constituents suggested that much more Court-related work could have been effected by stipulation, at a savings to these estates.
- b. Certain interviewees noted that fees were increased by the Customer conflict(s) of interest under which Kirkland labored, particularly with respect to GM. Because these cases were so heavily laden with Customer negotiations, the role of conflicts counsel, Carson Fischer, was increased. The Fee Examiner notes that there were

- no allegations of non-disclosure of these conflicts at the time of Kirkland's or Carson Fischer's appointment.<sup>46</sup>
- c. Macher noted that the fees of KZC could not be controlled because of the conflict of interest created by KZC's status as the Debtors' financial advisor, Boken's position as Chief Restructuring Officer and Cooper's position as Chairman of the Board. Macher notes that, in the event he considered services to be unnecessary, he could not complain to his Chairman about such concerns.

# VII. SETTLEMENTS PROPOSED BY CERTAIN SIGNIFICANT PROFESSIONALS AND ACCEPTED BY THE PREPETITION AGENT AND SUPPORTED BY THE FEE EXAMINER TO ADDRESS THE FEE EXAMINER'S CONCLUSIONS

Because the Fee Examiner concluded that the Prepetition Lenders were the constituency that likely suffered creditor losses or reduced recoveries as a result of the Delay, following the issuance of the Draft Report, the Fee Examiner contacted the Prepetition Agent to discuss the possible settlement of issues raised by this Report<sup>47</sup>. The Fee Examiner and the Prepetition Agent then engaged in good faith discussions with various professionals to determine whether a mutual resolution could be reached to benefit the estates, to assist the Court in assessing the reasonableness of these professionals' fees and expenses and to avoid potentially costly litigation in connection with the conclusions set forth in this Report. The Fee Examiner is pleased to report that these negotiations were successful with respect to certain of the professionals. Those professionals and their proposed settlements are set forth below. The Fee Examiner strongly supports this resolution and believes that any concerns regarding each of the professionals set forth below that are raised in this Report are adequately addressed by this compromise. Other

Kirkland disclosed many Customer relationships in the affidavits of Richard Cieri supporting its employment. In particular, Kirkland disclosed its substantial relationships with GM in its original affidavit in support of its retention, as well as the Fourth, Sixth and Seventh supplemental affidavits in support of its retention.

The Fee Examiner did not contact the Customers given the releases provided in the confirmed plan of reorganization.

professionals contacted by the Fee Examiner and not set forth below did not reach agreements as of the time of filing of this Report.

The proposed settlements set forth below are subject to the entry of an order of this Court approving them as final in the amounts set forth below.

#### A. Kirkland

Kirkland has agreed to reduce the amount of the fees and expenses sought in its final fee application by \$1,000,000. Kirkland's agreement to this reduction is based up the foregoing reduction being the only reduction to its final fee application. Based on the interim fee applications filed to date by Kirkland and the invoices submitted by Kirkland to the Prepetition Agent after the last filed application, the Fee Examiner and the Prepetition Agent support this resolution.

#### B. <u>Lazard</u>

The discussions with the Prepetition Agent and Lazard focused on both: (a) the amount of Lazard's fee (a portion of which had to be calculated based on the amount of certain proceeds of sale) under the amended and restated engagement letter between Lazard and the Debtors in August 2007, and approved by the Prepetition Agent; and (b) the amount of an appropriate reduction under the circumstances. Those discussions resulted in an agreement that the Prepetition Agent and the Fee Examiner would support a total fee for Lazard (calculated using all reductions to which Lazard has previously and currently agreed, plus the further reduction discussed in the context of this Report) in the amount of \$6,091,000, plus expenses.

#### C. Chanin

Chanin's fee pursuant to the engagement letter approved by the Court and previously amended by agreement of the parties is \$3,758,709.68. Chanin has agreed to reduce those fees

by \$237,500 – a reduction of 6.3 percent in fees – provided that there are no further reductions to

this fee. The Prepetition Agent and Fee Examiner have agreed to support the fee in this amount.

The Fee Examiner notes that discussions with certain professionals were incomplete at

the time of filing this Report. In particular, the Fee Examiner and the Prepetition Agent have

reached a tentative proposed resolution with Davis Polk, which is subject to Davis Polk's final

internal review. The Fee Examiner will file supplements to this Report if additional settlements

are reached.

Respectfully submitted,

/s/ Judy A. O'Neill

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110

#### **EXHIBIT LIST**

Exhibit A: Materials Reviewed

Exhibit B: Individuals Interviewed

Exhibit C: Fee Examination Letter

Exhibit D: Ancillary Professionals

Exhibit E: Timeline

Exhibit F: Debtors' Capital Structure

Exhibit G: 2005 Adjusted EBITDA

Exhibit H: Estimated Enterprise Value

Exhibit I: Plant Leadership Assessment dated June 8, 2006

Exhibit J: August 2005 Business Plan

Exhibit K: Roll Forward of 2005 Estimated EBITDA to 2006 Operating Plan

Exhibit L: Collins & Aikman Corp – Financial Performance

Exhibit M: November 2005 Revised Post-Closing Date Budget

Exhibit N: 2006 Operating Plan

Exhibit O: March 6, 2006 Lender Group Update – 2006 Operating Plan, pp. 4-5

Exhibit P: Freeman email January 21, 2006; Dublin email dated January 24, 2006; Freeman email transmitting Akin Gump memorandum dated January 24, 2006.

Exhibit Q: Third Avenue Term Sheet dated February 17, 2006

Exhibit R: Five-Year Business Plan

Exhibit S: Collins & Aikman Business Plan Presentation dated February 28, 2006, p. 16

Exhibit T: Summary of Preliminary Bids

Exhibit U: Letter from Wilbur Ross dated March 21, 2006

Exhibit V: Preliminary Valuation Analysis

Exhibit W: Letter from Wilbur Ross dated April 28, 2006

Exhibit X: Q1 2006 Actual Compared to 2006 Operating Plan

Exhibit Y: Total Manufacturing Cost Savings – 2006 Operating Plan

Exhibit Z: Comparison of Income Statement Items to 2006 Operating Plan

Exhibit AA: Presentation regarding 4+8 Plan dated June 20, 2006

Exhibit BB: Comparison of 2006 Operating Plan to Updated Forecasts

Exhibit CC: Free Cash Flow – 2006 Operating Plan vs. 4+8 Plan

Exhibit DD: May 2006 YTD vs. 2006 Operating Plan vs. 4+8 Plan

Exhibit EE: Letter from Wilbur Ross dated July 6, 2006

Exhibit FF: 6+6 Plan

Exhibit GG: June 2006 YTD Actual Compared to 2006 Operating Plan and 4+8 Plan

Exhibit HH: August 2006 Stakeholders Presentation

Exhibit II: Jacobs email dated August 30, 2006; Dublin email dated August 31, 2006

Exhibit JJ: Draft Customer Agreement

Exhibit KK: Presentation to Pre-Petition Secured Lenders Chapter 11 Plan and Status of Sale/Wind Down Process

Exhibit LL: Debtors' Disclosure of Material Assumptions, Risks, and Challenges

Exhibit MM: Monthly Fee Statements of Select Professionals

Exhibit NN: Preliminary Solvency Analysis

Exhibit OO: Adjusted EBITDA Revisions

Exhibit PP: Letter from David Barse dated February 27, 2006

Exhibit QQ: Letter from David Barse dated September 22, 2006

Note: Exhibits NN through QQ are not referenced in the text of the Report. They are referenced in Exhibit E.

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# **EXHIBIT A**

#### DOCUMENTS REVIEWED PURSUANT TO FEE INVESTIGATION

The Fee Examiner or her professionals reviewed the following documents, among others, in the course of her investigation.

#### 1. Filed DIP financing and cash collateral motions.

- First Day Motion for Interim and Final Orders (i) Authorizing Debtors to (A) Obtain Post-Petition Secured Financing and (B) Utilize Cash Collateral; (ii) Granting Adequate Protection to Pre-Petition Secured Parties; and (iii) Scheduling Final Hearing
- Stipulation and Order with Respect to Amendments to Interim Order (A) to Obtain Post-Petition Financing Pursuant to 11 U.S.C. §§ 105, 361, 362, 364(c)(1), 364(c)(2), 364(d)(1) and 364(e) and (B) to Utilize Cash Collateral Pursuant to 11 U.S.C. §363, (ii) Granting Adequate Protection to Pre-Petition Secured Parties Pursuant to 11 U.S.C. §§ 361, 362, 363 and 364 and (iii) Scheduling Final Hearing Pursuant to Bankruptcy Rule 4001(B) and (C)
- Interim Order (i) Authorizing Debtors (a) Authorizing Debtors (a) to Obtain Post-Petition Financing Pursuant to 11 U.S.C. §§ 105, 361, 362, 364(c)(1), 364(c)(2), 364(d)(1) and 364(e) and (b) to Utilize Cash Collateral Pursuant to 11 U.S.C. § 363, (ii) Granting Adequate Protection to Pre-Petition Secured Parties Pursuant to 11 U.S.C. §§ 361, 362, 363, and 364 and (iii) Scheduling Final Hearing Pursuant to Bankruptcy Rules 4001 (b) and (c)
- Stipulation Regarding Continued Use of Cash Collateral and Certain Other Matters Related to Repayment of Debtors DIP Credit Agreement
- Order Approving Continued Use of Cash Collateral and Certain Other Matters Related to Repayment of Debtors DIP Credit Agreement
- Final Order (i) Authorizing Debtors (A) to Obtain Post-Petition Financing pursuant to 11 U.S.C. §§105, 361, 364(c)(2), 364(c)(3), 364(d)(1) and 364(e) and (B) to Utilize Cash Collateral Pursuant to 11 U.S.C. §363 and (ii) Granting Adequate Protection to Pre-Petition Secured Parties Pursuant to 11 U.S.C. §§ 361, 362, 363 and 364
- Debtors' Motion for Order for Interim and Final Orders Authorizing the Debtors to Obtain Postpetition Unsecured Financing
- Statement of JPMorgan Chase Bank, N.A., as Administrative Agent Under the Pre-Petition Credit Agreement, in Support of Debtors' Motion for

- Interim and Final Orders Authorizing Price Relief from Customers, Providing Post-Petition Financing and related Relief
- Debtors' Reply in Support of Final Order for Secured DIP Financing and Final Order for Cash Management System
- Debtors' Response to Unsecured Creditors Committee's Supplemental Objection to Final Approval of the Financing Agreement Between the Debtors and Customers
- Final Order (i) Authorizing Debtors to Obtain Post-Petition Financing Pursuant to 11 U.S.C. §§ 105, 363, and 364, and (ii) Granting Liens, Security Interests and Administrative Expense Claims
- Final Order Authorizing the Debtors to Obtain Post-Petition Unsecured Financing
- Order Authorizing the Debtors to Amend the Debtor in Possession Financing Agreement with JPMorgan Chase Bank, N.A.
- Pleadings regarding amendments to DIP Financing Agreement
- 2. All Court-approved agreements between the Debtors and their customers relating to customer financing or concessions such as price increases.
  - a. July 2005 Customer Financing
  - Debtors' Motion for Interim and Final Orders Authorizing the Entry into an Agreement (I) Providing for Immediate Price Increases under Existing Customer Contracts, (II) Allowing Customers to Fund Certain Capital Requirement, (III) Providing for Customers' Agreement Not to Re-Source, (IV) Establishing Framework for Additional Customer Price Negotiations and (V) Providing for Post-petition Financing
  - Interim Order Authorizing the Debtors to Enter into an Agreement (1)
     Providing for Immediate Price Increases under Existing Customer
     Contracts, (II) Allowing Customers to Fund Certain Capital Requirements,
     (III) Providing for Customers' Agreement Not to Re-Source, (IV)
     Establishing Framework for Additional Customer Price Negotiations and
     (V) Providing for Postpetition Financing
  - Final Order Authorizing the Debtors to Enter into an Agreement (I)
     Providing for Immediate Price Increases under Existing Customer
     Contracts, (II) Allowing Customers to Fund Certain Capital Requirements,
     (III) Providing for Customers' Agreement Not to Re-Source, (IV)
     Establishing Framework for Additional Customer Price Negotiations and
     (V) Providing for Postpetition Financing

• Notice of Filing Customer Financing Documents

#### b. Debtors' Price Relief Motion Regarding Honda

- Debtors' Motion for Order Authorizing Entry into Agreement with Honda of America Manufacturing Inc. Providing for Immediate Price Relief and Other Related Benefits
- Order Granting Motion for Entry into Agreement with Honda of America Manufacturing Inc. Providing for Immediate Price Relief and Other Related Benefits
- FILED UNDER SEAL Term Sheet of Honda of America

#### c. Debtors' Price Relief Motion Regarding Toyota

- Debtors' Motion for Order Authorizing Entry into Agreement with Toyota Motor Manufacturing North America Inc. Providing for Immediate Price Relief and Other Related Benefits
- Order Granting Motion for Entry into Agreements with Toyota Motor Manufacturing North America, Inc.
- FILED UNDER SEAL Term Sheet of Toyota Motor Manufacturing North America Inc.

## d. Debtors' Price Relief Motion Regarding Nissan

- Debtors' Motion for Order Authorizing Entry into Agreement with Nissan North America Inc. Providing for Immediate Price Relief and Other Related Benefits
- Order Granting Motion for Entry into Agreement with Nissan North America Inc. Providing for Immediate Price Relief and Other Related Benefits
- FILED UNDER SEAL Term Sheet of Nissan North America Inc.

# e. Debtors' Price Relief Motion Regarding DaimlerChrysler

- Debtors' Motion for Order Authorizing Entry into Agreement with DaimlerChrysler Corporation Providing for Immediate Price Relief and Other Related Benefits
- Order Granting Motion for Entry into Agreement with DaimlerChrysler Corporation Providing for Immediate Price Relief and Other Related Benefits
- FILED UNDER SEAL Term Sheet of DaimlerChrysler Corporation

#### f. Debtors' Price Relief Motion Regarding General Motors

- Debtors' Motion for Order Authorizing Entry into Agreement with General Motors Corporation Providing for Immediate Price Relief and Other Related Benefits
- Order Granting Motion for Entry into Agreement with General Motors Corporation Providing for Immediate Price Relief and Other Related Benefits
- FILED UNDER SEAL Term Sheet of General Motors Corporation

#### g. Debtors' Price Relief Motion Regarding Ford Motor Company

- Debtors' Motion for Order Authorizing Entry into Agreement with Ford Motor Company Providing for Immediate Price Relief and Other Related Benefits
- Order Granting Motion for Entry into Agreement with Ford Motor Company Providing for Immediate Price Relief and Other Related Benefits
- FILED UNDER SEAL Term Sheet of Ford Motor Company

#### h. Amended General Motors Agreement

- Motion For Order Authorizing Entry Into Amended Agreement With General Motors Corporation
- Order Authorizing Entry Into Amended Agreement With General Motors Corporation
- FILED UNDER SEAL Exhibit B to Motion for Order Authorizing Entry Into Amended Agreement With General Motors Corporation

#### i. Final Customer Agreement

- Debtors' Motion for Interim and Final Orders Approving Customer Agreement among the Debtors, Their Principal Customers and JPMorgan Chase Bank, N.A. and Related Brief
- Interim Order Approving Customer Agreement among the Debtors, Their Principal Customers and JPMorgan Chase Bank, N.A. and Related Relief
- Final Order Approving Customer Agreement among the Debtors, Their Principal Customers and JPMorgan Chase Bank, N.A. and Related Relief
- FILED UNDER SEAL Exhibits to Customer Agreement

- j. Debtors' Motion to Settle with Nissan
- Debtors' Motion for Entry of an Order Approving Settlement Agreement between the Debtors and Nissan North America, Inc.
- Order Approving Settlement Agreement Between The Debtors And Nissan North America, Inc.
- FILED UNDER SEAL Exhibit B to Debtors' Motion for Entry of an Order Approving Settlement Agreement between the Debtors and Nissan North America, Inc.
- 3. All filed motions for exclusivity and the transcripts of hearings on the same.
- 4. The final approved disclosure statement, the confirmed plan and the entered confirmation order.
- 5. All budgets, forecasts and re-forecasts that were released to principal creditor constituencies or other key parties-in-interest during these chapter 11 cases.
  - Strategic Business Plan (2006-2010) ("August 2005 Business Plan")
  - DIP Lenders Post-Closing Date Budget (Sep 2005-May 2007)
  - Revised DIP Lenders Post-Closing Date Budget (Sep 2005-May 2007)
     ("November 2005 Revised Post-Closing Date Budget")
  - 2006 Operating Plan
  - Five Year Business Plan (2006 2010)
  - Revised Forecast 2006 2008 ("4+8 Plan")
  - Revised Forecast 2006 2007 ("6+6 Plan")
  - DIP Lenders Reporting Package (Jun-Jul 05)
  - DIP Lenders Reporting Package (Aug 05)
  - DIP Lenders Reporting Package (Sep 05)
  - DIP Lenders Reporting Package (Oct 05)
  - DIP Lenders Reporting Package (Nov 05)
  - DIP Lenders Reporting Package (Dec 05)
  - DIP Lenders Reporting Package (Jan 06)

- DIP Lenders Reporting Package (Feb 06)
- DIP Lenders Reporting Package (Mar 06)
- DIP Lenders Reporting Package (Apr 06)
- DIP Lenders Reporting Package (May 06)
- DIP Lenders Reporting Package (Jun 06)
- DIP Lenders Reporting Package (Jul 06)
- DIP Lenders Reporting Package (Aug 06)
- DIP Lenders Reporting Package (Sep 06)
- DIP Lenders Reporting Package (Oct 06)
- DIP Lenders Reporting Package (Nov 06)
- DIP Lenders Reporting Package (Dec 06)
- DIP Lenders Reporting Package (Jan 07)
- DIP Lenders Reporting Package (Feb 07)
- DIP Lenders Reporting Package (Mar 07)
- Management Report (Jan 06)
- Management Report (Feb 06)
- Management Report (Mar 06)
- Management Report (Apr 06)
- Management Report (May 06)
- Management Report (Jun 06)
- Management Report (Jul 06)
- Management Report (Aug 06)
- Management Report (Sep 06)
- Management Report (Oct 06)
- Management Report (Nov 06)

- Management Report (Dec 06)
- Management Report (Jan 07)
- Management Report (Feb 07)
- Management Report (Mar 07)

# 6. Reports prepared by Capstone which were distributed to the Agent, the Prepetition Lenders and DIP Lenders.

- Pre-Petition Lender Group Presentation June 28, 2005
- July and August Operating Results October 2, 2006
- 2006 and 2007 Operating Forecasts September 20, 2006
- June Operating Results July 28, 2006
- 4+8 Cash Flow Forecast June 28, 2006
- Lender Group Update, March and Q1 2006 Operating Results with April 2006 Outlook June 7, 2006
- Group Update, February 2006 YTD Operating Results and March 2006
   Outlook May 9, 2006
- Cash Flow Update April 26, 2006
- Lender Group Update April 3, 2006
- Lender Group Update, 2006 Operating Plan March 6, 2006
- Lender Group Update February 7, 2006
- Lender Group Update December 13, 2005
- Revised Cash Flow Budget, October 2005 to December 2005 and DIP Amendments – November 15, 2005
- OEM Negotiations and Revised Cash Flow Forecast October 21, 2005
- EBITDA Bridge, Strategic Plan to Post-Closing Budget September 29, 2005
- Cash Flow Forecast for OEM Term Sheet July 6, 2005

- 7. All monthly financial reporting packages that were provided to the Prepetition Agent and the Postpetition Agent and their advisors, as well as monthly internal management reports that were released to those and other parties during the case.
- 8. All filed monthly operating reports.
- 9. The transcripts of hearings held on September 12, 2005, July 7, 2005, October 7, 2005, October 14, 2005, December 14, 2005, January 5, 2006, May 11, 2006, July 13, 2006, September 25, 2006, October 26, 2006, and January 11, 2007.
- 10. Fee applications of professionals subject to the Fee Examination Order:
  - Akin Gump Strauss Hauer & Feld LLP
  - Alvarez & Marsal, LLC
  - Beringea, LLC
  - Brinks, Hofer, Gilson & Lione, PC
  - Butzel Long, PC
  - Carson Fischer, PLC
  - Chanin Capital Partners, LLC
  - Davis Polk & Wardell
  - Deloitte Tax LLP
  - Donnelly Penman & Partners
  - Gordon Brothers Group LLC/Tex Mach
  - Hilco Appraisal Services, LLC
  - Keen Realty, LLC and CB Richard Ellis
  - Kirkland & Ellis LLP
  - Kurtzman Carson Consultants, LLC
  - KZC Services, LLC
  - Lazard Freres & Co. LLC
  - McDonald Hopkins Co., LPA
  - Sitrick & Co., Inc.

- Haley & Aldrich
- 11. All non-fee application requests for professional fee reimbursement under section 503(b) of the Bankruptcy Code.
- 12. All requests for reimbursement from the estates made by members of the Committee (the "Committee Member Reimbursement Requests").
- 13. Schedule of Work Awards / Losses
- 14. Offers or indications of interest for the purchase of the Debtors' business received from the Debtors
  - August 17, 2007 letter from Kirkland & Ellis to Judy O'Neill
  - March 7, 2007 letter from [Redacted]
  - March 5, 2007 letter from [Redacted]
  - March 5, 2007 letter from [Redacted]
  - February 15, 2007 letter from [Redacted]
  - December 5, 2006 letter from [Redacted]
  - December 4, 2006 letter from [Redacted]
  - November 20, 2006 letter from [Redacted]
  - November 17, 2006 letter from [Redacted]
  - November 14, 2006 letter from [Redacted]
  - November 13, 2006 letter from [Redacted]
  - November 6, 2006 letter from [Redacted]
  - July 6, 2006 letter from [Redacted]
  - July 6, 2006 letter from [Redacted]

- July 5, 2006 letter from [Redacted]
- May 16, 2006 letter from [Redacted]
- May 15, 2006 letter from [Redacted]
- May 12, 2006 letter from [Redacted]
- April 28, 2006 letter from [Redacted]
- April 28, 2006 letter from [Redacted]
- April 28, 2006 letter from [Redacted]
- April 26, 2006 Draft Purchase Commitment Agreement
- March \_\_\_, 2006 draft Summary Term Sheet for Proposed Restructuring of Collins & Aikman Corporation and its debtor subsidiaries
- March 24, 2006 letter from [Redacted]
- March 23, 2006 letter from [Redacted]
- March 21, 2006 letter from [Redacted]
- February 24, 2006 letter from [Redacted]

#### 15. Documents Pertaining to Proposed Order Appointing Fee Examiner

- Proposed Order Appointing Fee Examiner Judy A. O'Neill
- Statement of Official Committee of Unsecured Creditors Regarding Appointment of a Fee Examiner
- Statement of JPMorgan Chase Bank, N.A., as Agent for the Pre-Petition Lenders, with Respect to Appointment of Fee Examiner
- Third Avenue Trust's Statement in Support of Appointment of Fee Examiner
- Debtors' Appointment Regarding Appointment of Fee Examiner
- Order Extending Deadline for Comments Regarding Fee Examiner
- Statement of KZC Services, LLC and John R. Boken regarding Appointment of Fee Examiner
- Opinion Regarding the Appointment of Fee Examiner

- Comments of Proposed Fee Examiner, Judy A. O'Neill, on Proposed Order Appointing Fee Examiner
- Response of JPMorgan Chase Bank, N.A., as Agent for the Pre-Petition Lenders, to Request for Comments on Proposed Fee Examiner Order
- Debtors' Reply to the Court's Request for Comments on Proposed Fee Examiner Order
- Stipulation Resolving Request for Comments on Proposed Order Appointing Fee Examiner
- Order Appointing Fee Examiner, Judy A. O'Neill, May 24, 2007
- Opposition of Creditor Third Avenue Value Fund to the Interim Fee Application of Haley & Aldrich, Inc. for Interim Allowance of Compensation for the Reimbursement of Expenses for Services Rendered During the Third Quarter of 2006
- Opposition of Creditor Third Avenue Value Fund to the Second Interim
  Fee Application of Brinks Hofer Gilson & Lione for Interim Allowance of
  Compensation for the Reimbursement of Expenses for Services Rendered
  During the Third Quarter of 2006
- Reply of Brinks Hofer Gilson & Lione to Opposition of Creditor Third Avenue Value Fund to the Second Interim Fee Application of Brinks Hofer Gilson & Lione for Interim Allowance of Compensation for Services Rendered During the Third Quarter of 2006
- Opposition of Creditor Third Avenue Value Fund to the Third Interim Fee Application of Ernst & Young LLP for Interim Allowance of Compensation for the Reimbursement of Expenses for Services Rendered During the Third Quarter of 2006
- Response of Ernst & Young LLP to Opposition of Creditor Third Avenue
   Value Fund to the Third Interim Fee Application of Ernst & Young LLP
- Official Committee of Unsecured Creditors' Reply to Oppositions of Creditor Third Avenue Value Fund to the Fourth Interim Fee Applications of Committee Professionals for Interim Allowance of Compensation and for the Reimbursement of Expenses for Services Rendered During the Third Quarter of 2006
- Opposition of Creditor Third Avenue Value Fund to the Fourth Interim
  Fee Application of Lazard Freres & Co. LLC for Interim Allowance of
  Compensation for the Reimbursement of Expenses for Services Rendered
  During the Third Quarter of 2006

- Opposition of Creditor Third Avenue Value Fund to the Fourth Interim
  Fee Application of Sitrick and Company Inc. for Interim Allowance of
  Compensation for the Reimbursement of Expenses for Services Rendered
  During the Third Quarter of 2006
- Opposition of Creditor Third Avenue Value Fund to the Fourth Interim
  Fee Application of McDonald Hopkins Co., LPA for Interim Allowance of
  Compensation for the Reimbursement of Expenses for Services Rendered
  During the Third Quarter of 2006
- Opposition of Creditor Third Avenue Value Fund to the Fourth Interim
  Fee Application of Akin Gump Strauss Hauer & Feld LLP for Interim
  Allowance of Compensation for the Reimbursement of Expenses for
  Services Rendered During the Third Quarter of 2006
- Opposition of Creditor Third Avenue Value Fund to the Fourth Interim
  Fee Application of Chanin Capital Partners LLC for Interim Allowance of
  Compensation for the Reimbursement of Expenses for Services Rendered
  During the Third Quarter of 2006
- Opposition of Creditor Third Avenue Value Fund to the Fourth Interim
  Fee Application of Chanin Capital Partners LLC for Interim Allowance of
  Compensation for the Reimbursement of Expenses for Services Rendered
  During the Third Quarter of 2006
- Reply of Kirkland & Ellis LLP to Opposition of Third Avenue Value Fund to the Fourth Interim Fee Application of Kirkland & Ellis LLP for Compensation and Reimbursement of Expenses for Services Rendered as Debtors' Counsel for the Period May 1, 2006 through August 31, 2006
- Reply of JPMorgan Chase Bank, N.A., as Agent for the Pre-Petition
  Lenders to Opposition of Third Avenue Value Fund to the Fourth Interim
  Fee Application of Kirkland & Ellis LLP for Interim Allowance of
  Compensation for the Reimbursement of Expenses for Services Rendered
  During the Third Quarter of 2006
- Opposition of Creditor Third Avenue Value Fund to the Fourth Interim
  Fee Application of KZC Services, LLC and John R. Boken for Interim
  Allowance of Compensation for the Reimbursement of Expenses for
  Services Rendered During the Third Quarter of 2006
- Reply of KZC Services, LLC and John R. Boken to Opposition of Creditor Third Avenue Value Fund to the Fourth Interim Fee Application of KZC Services, LLC and John R. Boken for Allowance of Compensation and Reimbursement of Expenses for Services Provided to the Debtors for the Period May 1, 2006 through August 31, 2006

- Opposition of Creditor Third Avenue Value Fund to the Fourth Interim
  Fee Application of Davis Polk & Wardell for Interim Allowance of
  Compensation for the Reimbursement of Expenses for Services Rendered
  During the Third Quarter of 2006
- Response of Davis Polk & Wardell to the Opposition of Creditor Third Avenue Value Fund to the Fourth Interim Fee Application of Davis Polk & Wardell for Compensation and Reimbursement of Expenses for Services Rendered as Special Counsel to the Audit Committee and Independent Directors of Collins & Aikman for the Period May 1, 2006 through August 31, 2006
- Opposition of Creditor Third Avenue Value Fund to the Fourth Interim
  Fee Application of Deloitte Tax LLP for Interim Allowance of
  Compensation for the Reimbursement of Expenses for Services Rendered
  During the Third Quarter of 2006
- Reply of Deloitte Tax LLP to Opposition of Creditor Third Avenue Value
  Fund to the Fourth Interim Fee Application of Deloitte Tax LLP for
  Interim Allowance of Compensation and Reimbursement of Expenses for
  Services Rendered During to the Debtors During the Period of April 1,
  2006 through August 31, 2006
- Opposition of Creditor Third Avenue Value Fund to the Fourth Interim
  Fee Application of Alvarez & Marsal, LLC for Interim Allowance of
  Compensation for the Reimbursement of Expenses for Services Rendered
  During the Third Quarter of 2006
- Reply of Alvarez & Marsal, LLC to Opposition of Creditor Third Avenue Value Fund to the Fourth Interim Fee Application of Alvarez & Marsal, LLC for Interim Allowance of Compensation for the Reimbursement of Expenses (SIC) for Services Rendered During the Third Quarter of 2006
- Amended Reply of JPMorgan Chase Bank, N.A., as Agent for the Pre-Petition Lenders to Motion of Third Avenue Value Fund to the Various Professional Interim Fee Applications for Interim Allowance of Compensation for the Reimbursement of Expenses for Services Rendered During the Third Quarter of 2006

## 16. Exclusivity Pleadings

- Notice and Opportunity to Respond to the Debtors' Motion for an Order Extending the Debtors' Exclusivity Periods to File a Chapter 11 Plan and to Solicit Votes Thereon
- Limited Objection of JPMorgan Chase Bank, N.A., as Pre-Petition Agent, to Debtors' Motion for an Order Extending the Debtors' Exclusivity Periods to File a Chapter I1 Plan and Solicit Votes Thereon

- Debtors' Second Motion for an Order Extending the Debtors' Exclusivity Periods to File a Chapter 11 Plan and to Solicit Votes Thereon
- Debtors' Motion for a Bridge Order Extending the Debtors' Exclusivity Periods to File a Chapter 11 Plan and to Solicit Votes Thereon
- Debtors' Third Motion for an Order Extending the Debtors' Exclusivity Periods to File a Chapter 11 Plan and to Solicit Votes Thereon
- Debtors' Fourth Motion for an Order Extending the Debtors' Exclusivity Periods to File a Chapter 11 Plan and to Solicit Votes Thereon
- Objection of General Electric Capital Corporation to Debtors' Fourth Motion for an Order Extending the Exclusivity Periods to File a Chapter 11 Plan and to Solicit Votes Thereon
- Debtors' Fifth Motion for an Order Extending the Debtors' Exclusivity Periods to File a Chapter 11 Plan and to Solicit Votes Thereon
- Debtors' Sixth Motion for an Order Extending the Debtors' Exclusivity Periods to File a Chapter 11 Plan and to Solicit Votes Thereon
- Debtors' Seventh Motion for an Order Extending the Debtors' Exclusivity Periods to File a Chapter 11 Plan and to Solicit Votes Thereon
- Debtors' Motion for a Bridge Order Extending the Debtors' Exclusivity Periods to File a Chapter 11 Plan and to Solicit Votes Thereon

#### 17. Akin Gump / Committee's Document Production For Fee Examiner

- Correspondence with Third Avenue including dates and subjects
- Dates of Debtors' Weekly Update Calls with Committee
- Summary of Akin Gump Time Records Post-October 2006
- Chanin / A&M presentations to the Committee
- Draft Term Sheet
- List of deposition dates, names of deposed and Akin Gump attendees
- Deposition Transcript for John Boken dated August 4, 2007
- Customer Agreement Transcript
- Collins & Aikman Transcripts

#### 18. Chanin Capital Partners / Committee's Document Production For Fee Examiner

- Engagement Letter dated June 7, 2005
- Bonus Pool Concept and Structure
- Strategic Business Plan dated August 31, 2005
- Part Profitability Update
- Presentation to Unsecured Creditors Committee September 2005
- Notes from Wednesday, September 14, 2005 Committee Call with Company
- Comparable Automotive Exit Financings and Working Capital Statistics January 2007
- Potential Exit Lenders
- Drill Down 4 Point Plan E-Mail
- 4 Point Plan Memo
- February 27, 2006 Notes from A. Kapur
- Term Sheets
- Third Avenue Letter of February 27, 2006
- Exit Financing Package E-Mail dated March 1, 2006
- Solvency Analysis dated February 2006
- Summary of Preliminary Bids March 2006
- C&A Term Sheet as of March 15, 2006
- Preliminary Valuation Analysis March 2006
- Preliminary Proposal Review March 2006
- Comp Auto Exit Financings and Working Capital Statistics March 2006
- Meeting with UCC June 14, 2006
- Preliminary Assessment of Avoidance Actions July 31, 2006
- Preliminary Solvency Analysis July 2006
- Plan of Reorganization and OEM Term Sheet

- Third Ave M. Fineman e-mail –August 23, 2006
- Third Ave M. Fineman e-mail –August 31, 2006
- Meridian D.S. Summary September 15, 2006
- Proposal Analysis September 21, 2006
- E-Mail from A. Kapur– September 29, 2006
- Expressions of Interest February 1, 2007
- Preliminary Intercreditor Analysis Jan 2007
- Presentation to Pre-Petition Secured Lenders April 26, 2007
- Chanin's Fourth, Fifth and Sixth Interim Fee Applications
- Summary of Chanin's hours

# **EXHIBIT B**

#### Individuals Interviewed in the Course of the Investigation

In the course of the Fee Examination, the Fee Examiner interviewed the following individuals:

- 1. Ray Schrock, Esq. and David Eaton, Esq. of Kirkland & Ellis LLP ("Kirkland"), lead bankruptcy counsel to the Debtors. (The interview took place in person on June 6, 2007 and was continued on August 8, 2007.)
- 2. David Barse, Michael Fineman and James Hall, Esq. of Third Avenue Value Fund Series ("Third Avenue"), a former member and Chairman of the Committee. (The interview took place in person on June 8, 2007 and by phone with David Barse and Michael Fineman on August 10, 2007.)
- 3. Peter Chadwick and Peter Nurge of Capstone Advisory Group, LLC ("Capstone"), advisors to the Debtors' prepetition senior secured lenders (the "Prepetition Lenders") and the Debtors' debtor-in-possession lenders (the "DIP Lenders"). (The interview took place in person on June 8, 2007 and was continued with Peter Nurge by phone on August 13, 2007.)
- 4. Ann Kurinskas of JP Morgan Chase Bank, N.A., the agent for the Prepetition Lenders and DIP Lenders (the "Agent", and specifically in each such respective capacity, the "Prepetition Agent" or the Postpetition Agent"). (The interview took place in person on June 8, 2007.)
- 5. Hal Novikoff, Esq. of Wachtell, Lipton, Rosen & Katz, and Ronald Rose, Esq. of Dykema Gossett PLLC, counsel to the Prepetition Agent. (The interview took place in person on June 8, 2007 and was continued by phone on August 15, 2007.)
- 6. John Boken of KZC Services, LLC ("Kroll"), the Chief Restructuring Officer of the Debtors. (The interview took place in person on June 11, 2007 and continued in person on August 16, 2007.)
- 7. Matti Masanovich, Vice President, Chief Accounting Officer, and Controller of the Debtors. (The interview took place in person on June 18, 2007.)
- 8. Timothy Trenary, Executive Vice President, Chief Financial Officer and Treasurer of the Debtors. (The interview took place in person on June 20, 2007.)
- 9. Michael Stamer, Esq. and Phillip Dublin, Esq. of Akin Gump Strauss Hauer & Feld LLP ("Akin Gump"), counsel to the Committee. (The interview took place in person on June 25, 2007 and was continued by telephone on June 28, 2007 and in person on July 11, 2007.)

- 10. Thomas Hill of Alvarez & Marsal ("Alvarez"), the Committee's operational advisors. (The interview took place in person on June 25, 2007 and was continued by telephone on June 28, 2007.)
- 11. Russell Belinsky, Esq. of Chanin Capital Partners LLC ("Chanin"), the Committee's investment bankers, along with Andrew Goldman, Esq. of WilmerHale (The interview took place by telephone on June 25, 2007 and was continued by telephone on June 28, 2007, July 11, 2007, and August 1, 2007. Goldman was present in person on July 11 and by telephone on August 1.)
- 12. Richard Cieri, Esq. of Kirkland, counsel to the Debtors. (The interview took place in person on June 26, 2007.)
- 13. Steve Cooper of Kroll, Chairman of the Debtors' board of directors (the "Board"). (The interview took place in person on June 26, 2007 and continued by telephone on June 29, 2007.)
- 14. Timothy Leuliette, member of the Debtors' Board. (The interview took place by telephone on July 5, 2007.)
- 15. Stacy Fox, Esq., Executive Vice President, Chief Administrative Officer and General Counsel of the Debtors. (The interview took place in person on July 6, 2007.)
- 16. James Clough of the Debtors' customer, DaimlerChrysler, and DaimlerChrysler's counsel, James Plemmons, Esq. of Dickinson Wright PLLC. (The interview took place on July 20, 2007. Plemmons was interviewed in person; Clough participated by telephone.)
- 17. Kriss Andrews of BBK, Ltd., operational consultant to the Debtors' customers DaimlerChrysler, GM, Honda and Toyota. (The interview took place in person on July 20, 2007.)
- 18. Mark Fischer of the Debtors' customer, GM, and GM's counsel, Robert Weiss, Esq. of Honigman Miller Schwartz & Cohn LLP. (The interview took place in person on July 24, 2007.)
- 19. Renee Jones and Daniella Saltz, Esq. of the Debtors' customer, Ford, and Ford's financial and operations consultant John Penczak of Grant Thornton LLP and counsel Jonathan Green of Miller, Canfield, Paddock & Stone P.L.C. (The interview took place in person on July 25, 2007.)
- 20. Eric Mendelsohn of Lazard Freres & Co. LLC ("Lazard"), the Debtors' investment bankers. (The interview took place by telephone on August 2, 2007.)

- 21. James Butler, Esq., the former Chief Financial Officer of the Debtors' plastics division. (Note: This was an informal interview, which took place on August 3, 2007.)
- 22. Frank Macher, the Debtors' former President and Chief Executive Officer. (The interview took place in person on August 7, 2007.)
- 23. Martine Beamon, Esq., and Kimberley Harris, Esq., of Davis Polk &Wardwell. (The interview took place by telephone on August 20, 2007).

# **EXHIBIT C**



#### ATTORNEYS AT LAW

ONE DETROIT CENTER
500 WOODWARD AVENUE, SUITE 2700
DETROIT, MI 48226-3489
313.234.7100 TEL
313.234.2800 FAX
www.foley.com

[Date]

CLIENT/MATTER NUMBER 999700-0216

#### VIA ELECTRONIC MAIL

[Addressee]

Re: In re: Collins & Aikman Corporation et al., Case No. 05-55927

- Fee Examination

Dear [ ]:

Thank you for agreeing to meet with me to discuss the issues relative to the fee examination in the above-referenced case. This letter outlines the procedures for our meeting. For your convenience, I have set forth below the questions required to be answered pursuant to the Court's Order Appointing Fee Examiner entered on May 24, 2007. They are:

- (a) Should the substantial operational, managerial and financial issues in the debtors' plastics division and the effect of such issues on the achievability of management's business plan goals have been discovered earlier?
- (b) If so, did the delay result in either unnecessary losses or reductions in creditor recoveries?
- (c) Were the key assumptions underlying management's business plan, the nature and substance of the debtors' operating challenges in the debtors' plastics division and substantive developments and changes in the debtors' views on future operating performance adequately and timely disclosed to the debtors' principal creditor constituencies?
- (d) Once it became reasonably clear that the value of the debtors' estate was substantially diminished or that a reorganization was unlikely, did any of the estate professionals undertake or continue work on activities that no longer were reasonably necessary under the circumstances in view of their roles?

In advance of our discussion, it would be helpful for you to: (a) identify all participants you would like to have attend our discussion or have separately interviewed on your behalf; (b) indicate whether you believe it is important for me to include a business consultant in our discussion; and (c) identify all documents, including pleadings, that you would like to have me read prior to our discussion.

Subject to the terms of the enclosed stipulation (the "Stipulation"), to the extent applicable, our discussion and the documents provided to me will not be confidential and anything learned in our conversation or provided to me may appear in the report to be filed with the Court. In



[Addressee] [Date] Page 2

the event that trade secrets, attorney-client communications or the like (including "Shared Material" under the Stipulation, to the extent applicable) are pertinent to our discussion, you will need to flag that for me and advise me at any protections you may request, so that I can take appropriate steps, if necessary, to protect that information from dissemination in the public domain.

I look forward to our meeting. Our meeting is scheduled to take place in our Detroit office at One Detroit Center, 500 Woodward Avenue, Suite 2700 on [Date]. Please feel free to call me if you have any questions.

Sincerely,

/s/ Judy A. O'Neill

Judy A. O'Neill

cc: Fred Caruso

# **EXHIBIT D**

. . . .

#### **Ordinary Course Professionals**

Adler Pollock & Sheehan PC

ASI Environmental Technologies

Black, McCuskey, Souers & Arbaug

Brinks Hofer Gilson & Lione

**Business Financial Consultants** 

Cacheaux Cavazos & Newton LLP

Cahill Gordon & Reindel

Consor Intellectual Assets

Danning Gill Diamone & Kollitz

**Diversified Property Solutions** 

Duane Morris LLP

Edwards Geldard

Ennes & Associates Inc

Fragomen Del Rey Bernsen & Loe

Friday Elderedge & Clark

Fuller Tubb Pomeroy & Stokes

Global Environmental Solutions

Grossman Tucker Perreault & PF

Haley & Aldrich Inc

Heyl Royster Voelker & Allen

Horn Murdock Cole

Keller-Fishback

KPMG LLP

Kroll Associates, Inc.

LFR Levine Fricke

McNeese & Hahn PLLC

Miller Canfield Paddock & Stone

Moore & Van Allen

Moore Ingram Johnson & Steele

Myers Bigel Sibley & Sajovec

Neal & Harwell

Ogletree Deakins Nash Smoak

Parker Poe Adams

Pepper Hamilton LLP

Potter Anderson & Corroon LLP

Powell Goldstein Frazer & Murphy LLP

PricewaterhouseCoopers LLP

Pustorino Tilton Parrington

Rath Young & Pignatelli

Risk International Svcs Inc

Rogers Towers PA

Sedgwick Detert Moran & Arnold

Towers Perrin

Van Suilichem & Associates, P.C. Wagner Law Group White Consulting Services LLC

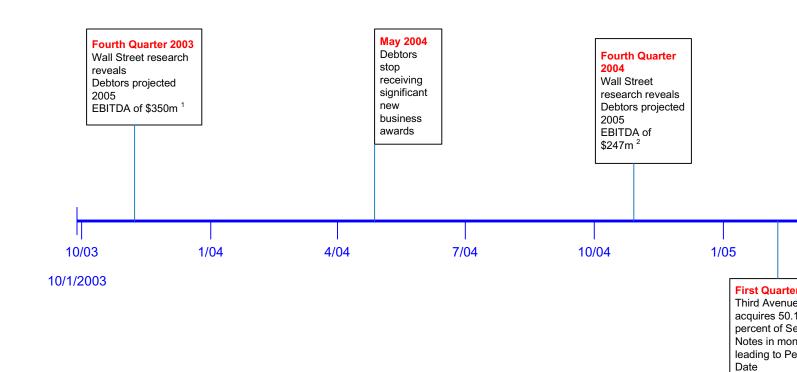
# **EXHIBIT E**

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#### **Narrative Timeline of Key Ever**

Collins & Aikman

Period Between October 2003 – December

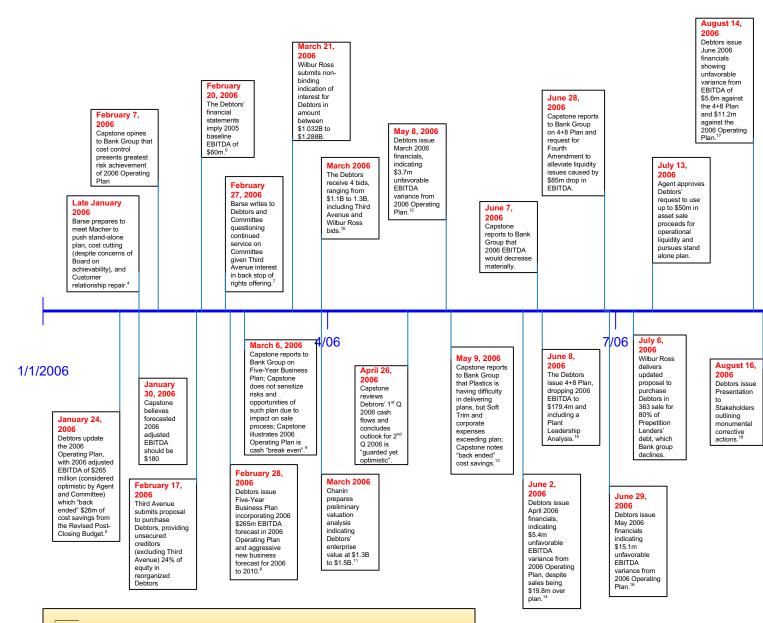


Capitalized terms used and not otherwise defined in this timeline have the meanings ascribed to them in the text of the Report.

#### **Narrative Timeline of Key Events**

Collins & Aikman

Period Between January 2006 - October 2006



Capitalized terms used and not otherwise defined in this timeline have the meanings ascribed to them in the text of the Report.

#### **Narrative Timeline of Key Events**

Collins & Aikman

#### **END NOTES**

- 1. See Exhibit NN: Preliminary Solvency Analysis
- See Exhibit NN: Preliminary Solvency Analysis 2.
- See Exhibit G: 2005 Adjusted EBITDA and Exhibit H: Estimated Enterp 3.
- See Exhibit P: Freeman email January 21, 2006; Dublin email dated Ja 4. Akin Gump memorandum dated January 24, 2006
- See Exhibit OO: Adjusted EBITDA Drift 5.
- See Exhibit G: 2005 Adjusted EBITDA 6.
- See Exhibit PP: Letter from David Barse dated February 27, 2006 7.
- See Exhibit R: Collins & Aikman Business Plan Presentation dated Feb 8.
- See Exhibit O: Lender Group Update 2006 Operating Plan March 6, 2 9.
- See Exhibit T: Summary of Preliminary Bids 10.
- See Exhibit V: Preliminary Valuation Analysis 11.
- See Exhibit X: Comparison of Q1 2006 Actual Results to 2006 Operating 12.
- See Exhibit Y: Total Manufacturing Cost Savings 2006 Operating Plan 13.
- See Exhibit Z: Comparison of 2006 Income Statement to 2006 Operatir 14.
- See Exhibit I: 2006 Forecast (4+8) June 8, 2006, p.12 15.
- 16.
- See Exhibit DD: May 2006 YTD vs. 2006 Operating Plan vs. 4+8 Plan See Exhibit GG: June 2006 YTD vs. 2006 Operating Plan vs. 4+8 Plan 17.
- See Exhibit HH: August 16, 2006 Presentation to Stakeholders 18.
- See Exhibit II: Jacobs email dated August 30, 2006; Dublin email dated 19.
- See Exhibit QQ: Letter from David Barse dated September 22, 2006 20.

#### **EXHIBIT F**

#### **COLLINS & AIKMAN**

Collins & Alkman Corporation
Prepetition Capital Structure of the Debtors
Selected Components
(in millions)

	May 17, 2005
Senior Secured Credit Facility ("Prepetition Facility") <sup>1</sup> Unsecured 10 3/4% Senior Notes due 2011 ("Senior Notes") <sup>2</sup>	\$748.0 520.7
Unsecured 12 7/8% Subordinated Notes due 2012 (Senior Subordinated Notes) <sup>3</sup> Total	414.4 \$1,683.1
Other GECC Receivables Financing Facility <sup>4</sup>	\$127.0
Overdraft Facility <sup>5</sup>	\$21.0
General Unsecured Claims	\$539.0

- The Pepetition Facility is comprised of a \$473 Tranche B-1 Term Loan, a \$170 supplemental revolving credit facility (including \$56.3 of undrawn letters of credit) and a \$150 revolving credit facility. There was approximately \$748 outstanding under the Prepetition Facility (plus accrued and unpaid interest)
  - The Senior Notes due 2011 have an aggregate principal amount outstanding of \$500 with accrued and unpaid interest of approximately \$20.7.
- The Senior Subordinated Notes due 2012 have an aggregate principal amount outstanding of \$401 with accrued and unpaid interest of approximately \$13.4 After the Petition Date the Debtors and GECC worked together to collect prepetion receivables and pay down the balance. The Debotrs have no further obligations under this facility. 4
  - Pursuant to the DIP Credit Agreement, the Debtors agreed to guaranty obligations of their European affiliates owed under an overdraft facility issued by JPMorgan. Approximately \$21 is owed under that facility. S

Source: Amended Disclosure Statement for the First Amended Joint Plan of Collins & Aikman Corporation and its Debtor Subsidiaries dated February9, 2007 Debtor Response to the June 20, 2007 Information Request

#### **EXHIBIT G**

#### **COLLINS & AIKMAN**

Collins & Aikman Corporation Including Direct and Indirect Debtor Subsidiaries 2005 Reported EBITDA (000)

									Total	Total
	YTD May	June	VINC	Aug	Sept	Oct	Nov	Dec	Post	2005
Date Issued		9/26/05	9/26/05	10/6/05	11/14/05	11/29/05	1/4/06	2/20/06		
Operating Income Add:		434	(10,220)	30,208	29,008	19,631	6,141	(22,157)	53,045	
Depreciation		11,235	7,107	7,245	8,884	8,448	7,931	10,441	61,291	
Amortization		1,475	1,032	1,126	1,001	1,084	1,044	1,050	7,812	
EBITDA Add(Less) Other Adjustments:		13,144	(2,081)	38,578	38,893	29,163	15,116	(10,665)	122,148	
Restructuring/Other		158	95	125	112	148	115	7,479	8,232	
KERP		20	13	13	13	1,090	1,113	928	3,220	
Professional Fees		11,480	8,513	2,569	17,020	8,355	7,953	7,627	63,517	
FAS 106		(5,046)	(3,387)	(2,479)	(3,390)	(3,389)	(3,389)	(3,389)	(24,469)	
Adjusted EBITDA Less Customer Surcharges	17,352	19,756	3,153 (17,500)	<b>38,807</b> (32,500)	<b>52,648</b> (32,500)	<b>35,366</b> (15,729)	<b>20,908</b> (15,729)	<b>2,009</b> (15,729)	<b>172,648</b> (129,687)	<b>190,000</b> (129,687)
Adj EBITDA w/o Surcharges	17,352	19,756	(14,347)	6,307	20,148	19,637	5,179	(13,720)	42,961	60,313

Source: DIP Crdit Facility Monthly Reporting Packages and Debtor response to June 20, 2007 Information Request

#### **EXHIBIT H**

#### **COLLINS & AIKMAN**

Estimated Enterprise Valuation at Various Points in Time Including Direct and Indirect Subsidiaries Collins & Aikman Corporation (millions)

(initions)	2005 "Run Rate"	9/22/05 Post Closing Budget	11/22/05 Revised Post Closing Budget	1/24/06 06 Operating Plan	2/28/06 Five Yr. Bus Plan	6/8/06 "4+8" Forecast	8/22/06 "6+6" Forecast	
Adjusted EBITDA Valuation Mulitple <sup>1</sup>	\$60.0	\$302.3	\$264.9	\$265.3	\$265.2	\$179.4	\$105.5	
Estimated Enterprise Valuation	\$300.0	\$1,511.5	\$1,324.5	\$1,326.5	\$1,326.0	\$897.0	\$527.5	
Secured & Priority Claims		1,042.3	1,056.4	1,057.4	1,057.4	1,049.5	1,049.4	
Surplus (Deficit) Available to Unsecured		469.2	268.1	269.1	268.6	(152.5)	(521.9)	
Secured & Priority Claims								
Secured:								
JPM DIP Facility		149.4	149.4	149.4	149.4	146.4	146.3	
Lux Loan Guarantee		17.2	17.2	17.2	17.2	17.2	17.2	
JPM Pre Petition Secured <sup>2</sup>		740.3	740.3	740.3	740.3	740.3	740.3	
OEM Subordinated DIP Loans		70.5	82.5	82.5	82.5	82.5	82.5	
Admin Claims:								
Post Petition Payables <sup>2</sup>		15.0	15.0	15.0	15.0	15.0	15.0	
OEM Capex Funding		14.6	16.7	17.7	17.7	12.8	12.8	
OEM Admin Loan		30.0	30.0	30.0	30.0	30.0	30.0	
Pre Petition Priority Claims:								
Tax Claims & Other		5.3	5.3	5.3	5.3	5.3	5.3	
Total Secured & Priority Claims <sup>3</sup>		1,042.3	1,056.4	1,057.4	1,057.4	1,049.5	1,049.4	

Data not provided on an interim basis was treated as flat throughout the analysis Does not include unknown amounts for lease cures and professional fees 1 Multiple based on Key Constituent valuation approach
2 Data not provided on an interim basis was treated as flat
3 Does not include unknown and the constitution of the constitution of

Source: Debtor response to June 20, 2007 Information Request

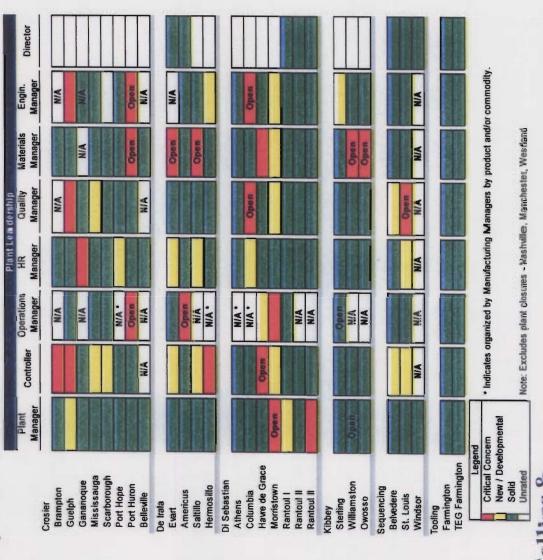
#### **EXHIBIT I**

2006 Forecast (4+8)

June 8, 2006

Confidential

# Plant Leadership Assessment



Callins & Aikman

#### **EXHIBIT J**

### Uins & Aikman

Strategic Business Plan

August 31, 2005

Confidential - Draft

## Safe Harbor Statement

based on current expectations and involve a number of assumptions, risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. Guidance concerning our expected results are such "forward-looking" statements and they are preliminary estimates that are subject to change based upon, among other things, additional information not yet available, a review of those results by C&A and its auditors and additional analyses that have not yet been undertaken or completed. This information is available. Factors that could cause such material differences include, without limitation, the following: conditions affecting the markets and industry within which we operate, including declines in North American, South American and European automobile and light truck builds, our dependence on significant automotive uncertainty regarding our future operating results, prevailing levels of interest rates and other factors detailed in our filings with the Securities and Exchange Commission; our ability to otherwise maintain satisfactory relations with our creditors, suppliers and customers; our change in leadership; the results of our pending investigation; the impact of defaults under our material agreements and debt instruments; and uncertainty and expenses results and C&A's outlook concerning future results) that are "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995. Readers are cautioned not to place undue reliance on these forward-looking statements and any such forward-looking statements are qualified in their entirety by reference to the following cautionary statements. All forward-looking statements speak only as of the date hereof and are fisks associated with doing business in foreign countries; the adequacy of our liquidity and capital resources, which are extremely limited and based in part on short-term arrangement with customers, and required capital expenditures; our high debt levels and our ability to obtain financing and service or refinance our debt, This document contains statements relating to future results of Collins & Aikman Corporation ("C&A" or the "Company") (including certain anticipated, believed, planned, forecasted, expected, targeted, and estimated customers, the level of competition in the automotive supply industry and pricing pressures from automotive customers, fluctuations in the production of vehicles for which we are a supplier, changes in the popularity of particular cars and interior trim programs, labor costs and strikes at our major customers and at our facilities and related to our Chapter 11 bankruptcy proceedings.

This document also contains information regarding EBITDA, a non-GAAP financial measure. The Company believes that EBITDA is a meaningful measure of performance as it is commonly utilized in its industry to analyze operating performance. EBITDA should not be construed as income from operations, net income (loss) or cash flow from operating activities as determined by generally accepted accounting principles. Other companies may calculâte EBITDA differently.



#### Table of Contents

Sec	Section	Page
Exe	Executive Summary	3-14
Ind	Industry Overview	15-18
Ma	Market Overview	19-21
Cui	Customer Overview	22-23
CO	Company Overview	24-37
Str	Strategic Plan	38-61
Ap	Appendix	
Ą.	A. C&A Manufacturing Locations - Map	62
B.	Recent Events Timeline	63
Ċ.	C. Worldwide OEM Capacity Utilization	64



#### Background

- C&A is \$2.5 billion domestic auto parts supplier with products in approximately 90% of vehicles produced by Chrysler, GM and Ford in North America
- C&A currently operates in three primary business units
- Plastics (interior and exterior products)
- Carpets & Acoustics (includes Fabrics)
- Specialty Products (primarily Convertible Tops)
- Plastics division is largest plastic injection molder in North America with broad range of product capabilities
- Commodity type products manufactured on low tonnage presses (e.g., hard trim)
- More complicated, value-added products manufactured on high tonnage presses (e.g., instrument panels, consoles)
- Carpet & Acoustics division is largest automotive carpet manufacturer in North
- Controls over 50% of market share for floor carpets and accessory mat segments
- Regarded as industry and market leader in both technology and manufacturing



#### Background

- C&A's financial performance has been deteriorating for some time, primarily in
- C&A filed for Chapter 11 bankruptcy protection on May 17, 2005
- Chapter 11 filing was result of severe liquidity crisis brought on by several factors, inclūding:
  - Continuing decline in market shares of primary customers (Chrysler, GM and Ford) and resulting impact on C&A volume
- Impact of significant pricing givebacks granted to primary customers
- Inability to pass through significant increases in raw material and component costs
- Extraordinary engineering and capital investment costs associated with programs in preproduction stage
- Significant legacy fixed cost structure resulting from numerous acquisitions and sale/leaseback transactions
- Operating performance in first 3+ months of Chapter 11 proceeding has been poor
- Significant negative cash flow
- Forecasts indicate that performance problems are not solely due to timing or other factors that might be expected to "self-correct"
- Complex and inefficient operating infrastructure has constrained ability to mitigate negative results through pure cost cutting
  - Situation is not sustainable and illustrates significant viability problem with business model



### Strategic Planning Process

- In July 2005, concurrent with hiring of Frank Macher as CEO, C&A initiated process of formulating its strategic business plan and implementing action steps to correct performance and operational problems
- As part of this process, Mr. Macher began to install new senior management team to assist with, among other things, developing strategic vision, stabilizing operations and executing on operational improvement initiatives
- Key objectives of strategic planning process were well-defined at outset
- Identify core and non-core operations, products and contracts
- Define action steps necessary to create viable and sustainable business model, with goal of retaining maximum amount of existing production contracts and future programs
- Develop information to support immediate negotiations with primary customers on necessary pricing modifications
  - Outline requirements for establishing viable enterprise that, properly capitalized, could compete for future program opportunities with primary customers



### Strategic Planning Process

- Over past six weeks, C&A's strategic planning team has performed the following analyses:
- Evaluated industry dynamics and assessed key factors impacting current C&A business
- Analyzed customer relationships and circumstances
- Completed contract re-pricing analysis and initiated pricing negotiations with primary
- Analyzed material usage (primary component of cost structure), identifying strategies from purchasing to plant floor to optimize sourcing and reduce costs
- Evaluated plant and machinery capacities and utilization, developing strategies for consolidation and improved absorption of fixed costs
  - Performed high-level assessment of manufacturing processes, developing preliminary estimates for savings from process improvements and efficiencies
    - Performed high-level assessment of labor contracts and costs, developing preliminary estimates for potential cost reductions
- Analyzed plant, office and machinery lease costs, identifying above-market leases and measuring potential opportunities for lease renegotiation
- Analyzed corporate overhead costs, assessing potential for headcount reduction and/or



### Strategic Planning Process

- Based on analyses performed to date, C&A's strategic planning team has developed preliminary estimates and perspective on the following:
- Baseline EBITDA (as-is business model)
- Range of price increases expected to result from negotiations with primary customers (by customer and by program)
- Range of target cost reductions by major category, including estimated timelines for achievement
- Key risk factors that could affect performance within estimated ranges
- basis, and will need to be validated once detailed re-forecast of 2006 and 2007 has Given time constraints, preliminary estimates have been prepared on a "top-down" completed (September 15, 2005 deadline)
- As customer pricing negotiations and certain key analyses are still in process, C&A is issuing this document in "draft" form, with expectation that estimates provided herein will continue to be validated and refined through at least September 30, 2005

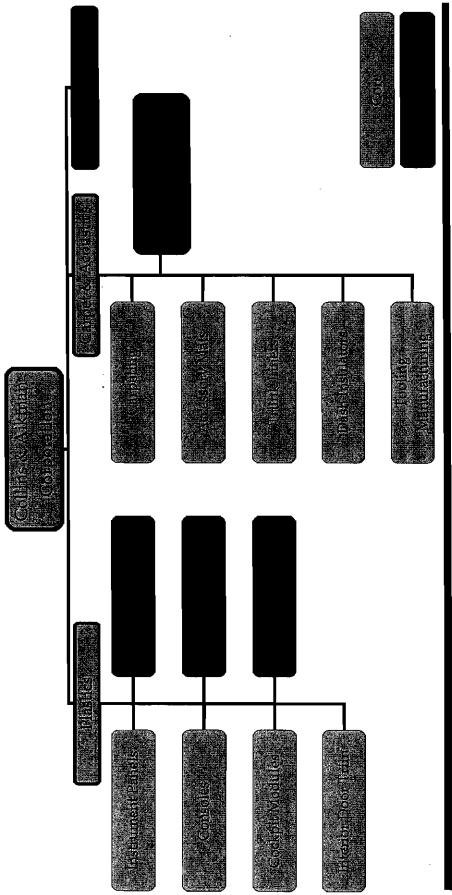


- C&A has competitive advantage and is well positioned in interior products
- Fewer competitors, driven by product/technology rather than just price
- vast majority of current production contracts relating to both Plastics and Carpet & Acoustics interior products (approximately \$2.3 billion in 2004 revenues) Through price renegotiation and operational restructuring, C&A should be able to maintain
- C&A has identified following business segments as non-core and is currently evaluating alternatives for these operations:
- Fabrics
- Convertible Tops
- Exteriors
- Assembly and Sequencing (Oklahoma City operation)
- Engine Covers
- in-house tooling manufacturing capabilities for Plastics and will seek to shed this C&A has concluded that it is neither economically desirable nor strategic to maintain operation via sale
- Preliminary estimated sale proceeds of non-core operations ranges from \$70 to \$130 million (Lazard is currently working to refine this estimate)



#### Preliminary Conclusions

■ With respect to non-core operations, C&A would expect to retain those businesses that generate positive cash flow if sufficient value cannot be generated through sale process





- C&A estimates that it can achieve significant ongoing price relief through re-pricing negotiations with primary customers
- \$139 \$159 million relating to estimated 2006 volumes
- \$115 \$132 million relating to estimated 2007 volumes
- \$110 \$126 million relating to estimated 2008 volumes
- consolidations, manufacturing efficiencies, purchasing optimization, materials usage C&A estimates that it can generate significant cost savings through plant improvements and productivity enhancements
- \$48 \$70 million assumed achievable in 2006
- Additional \$41 \$65 million assumed achievable in 2007
- Additional \$35 \$37 million assumed achievable in 2008
- Cost savings estimates assume that 8 plants (6 Plastics and 2 Carpet & Acoustics facilities) will be closed beginning in 2006
- One time closure costs will range from \$27 \$34 million



- Based on analyses performed to date and assumptions driving both price increase herein will require significant effort and projected results are not fully risk-adjusted): and cost savings estimated, C&A believes that it is possible to achieve future EBITDA performance as follows (Note: Achieving estimated EBITDA figures presented
- \$278 \$333 million in 2006
- \$309 \$378 million in 2007
- \$343 \$412 million in 2008
- to bid on new programs customers taking C&A off of "new business hold" and affording C&A opportunity Future prospects of C&A as stand-alone entity are heavily dependent on primary
- savings generated through identified initiatives Capital constraints will likely have some effect on timing and magnitude of cost
- restructuring alternative supplier options and create opportunity for successful stand-alone and generally weak financial condition of many of C&A's key competitors may limit While C&A's financial condition remains significant risk, overall state of industry



<sup>1.</sup> EBITDA before restructuring professional fees and FAS 106.

<sup>3.</sup> Noncore businesses, if sold, would reduce annual EBITDA as follows:

Convertible Tops: \$14 million

Exteriors: \$9 million

Fabrics: (\$3) nillion



<sup>2.</sup> Assumes raw material price increases are passed on to customers.

#### **Key Risk Factors**

- Projected C&A financial performance as outlined herein was based on numerous assumptions, some of which are manageable and others which are mostly outside of C&A's direct control
- Following outlines some of most significant risk factors that are likely to affect future operating performance:
  - Revenues are heavily dependent on sales volume of Chrysler, GM and Ford vehicles at time when market shares of those OEM's continue to deteriorate
- Outcome of final negotiations with primary customers on contract re-pricing
- Ability to obtain commitments from primary customers on long-term sourcing that does not require material compromise to fair and reasonable re-pricing requests
  - Potential increase over time in primary customers' ability to re-source any material, core
- Sufficiency of capital resources to maintain production and progress on launches and future programs during restructuring period
- Ability to pass through future supplier price increases in resin and other key raw materials and components
  - Assuming projected results outlined herein are achieved within estimated ranges, C&A would become industry leader in EBITDA margin performance (as percentage
- Concern that primary customers would attempt to leverage C&A back to within recent industry EBITDA margin range



#### Next Steps

- Complete detailed re-forecast of 2006 and 2007 (September 15, 2005 deadline)
- Complete re-pricing negotiations with primary customers
- If remaining efforts prove unsuccessful, initiate process of rejecting contracts
- Initiate process of marketing non-core businesses
- Perform comprehensive benchmarking analysis of primary competitors in interior products
- Identify post-September 30, 2005 funding requirements, if any, net of assumed price increases
- Anticipate that initial view will be completed week of September 6, 2005



# Industry, Market and Customer Overview

### Industry Overview

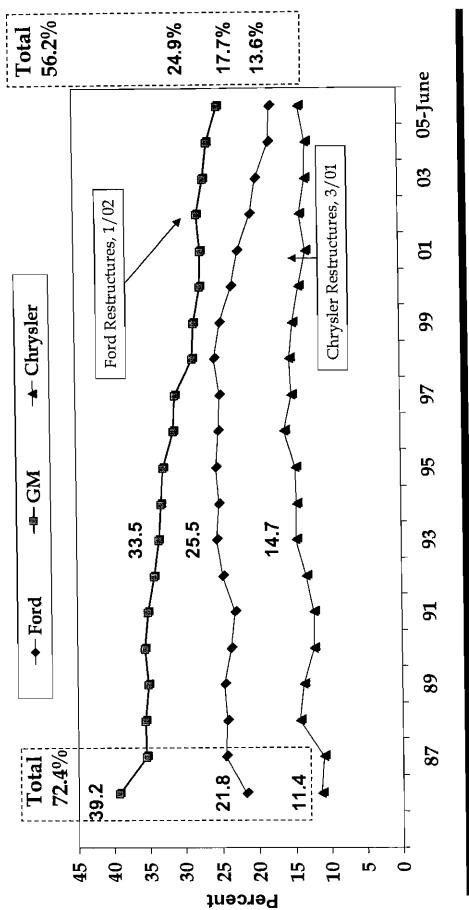
# State of the Automotive Industry

- The dynamics of the automotive industry continue to evolve with continued lowest cost and highest quality assumed to be "givens"
- Increasing and new foreign competition (e.g. Japan and Korea) resulting in eroding market share for the traditional "Big 3".
- Proliferation of product offerings with resultant finer market segments and shorter production runs.
- Rapid product introductions via short product development cycles, especially by transplant manufacturers.
- Worldwide industry overcapacity of 25 million units of which 4 million exists in North America (see Appendix C for supporting data)
- A relentless and continuing attack by the OEM's on all elements of cost.
- Trend toward globalization for OEM's and the supply base.
- Increased reliance on suppliers to accept responsibility for providing expanded services at little or no profit.
- Government pressure for improved fuel economy and expanded safety features.
- Increased fuel prices causing a trend toward smaller cars with lower profits, as well as hybrids and diesels.



#### Industry Overview

Big 3 U.S. Market Share Down 16% in last 20 years. State of the Automotive Industry





#### Industry Overview

# State of the Automotive Industry

- As a result of industry pressures, OEM customers in the future will likely require that suppliers are positioned to provide:
- Continuous improvement in product, process and in human resource capabilities
- Access to emerging technologies worldwide
- Quicker response times
- Quick change capability to support shorter production runs
- Access to global sources
- Management of the supply chain
- Logistics solutions
- Expanded responsibility for defects and warranty



#### Market Overview

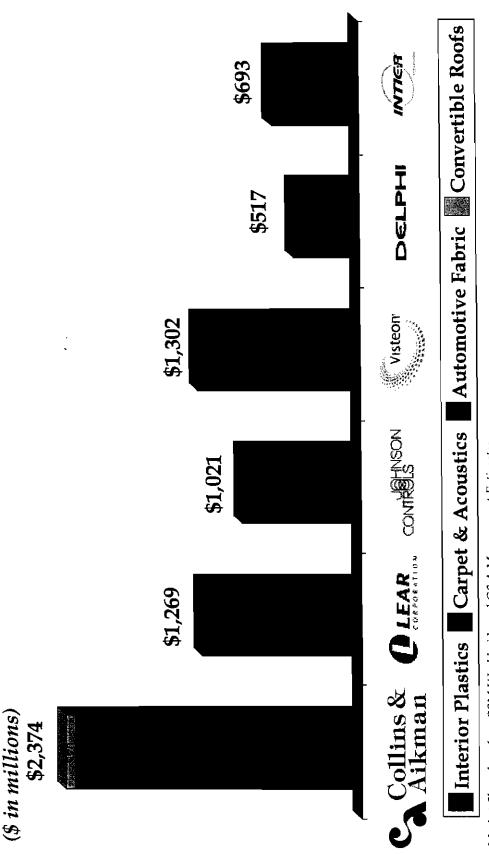
# Size of Market and Characteristics

- NAFTA markets in which C&A competes approach \$11 billion annually.
- C&A holds strong market share positions in instrument panels and cockpits, consoles, carpeting and accessory mats.
- Opportunities exist as OEMs look to move additional business from costly legacy suppliers -- Visteon and Delphi.
- Additional growth potential remains in instrument panel modules as OEMs look to reduce labor costs.
- The proliferation of vehicles offerings with convertible roof systems has created niche opportunities for soft top vehicles.
- Growth opportunities also exist with transplant customers as they increase production capabilities in NAFTA. The optimum approach for C&A may be through a variety of alliances within the transplant supply base.



#### Market Overview

2004 North American Interior Revenue for major competitors



Market Share based on CSM Worldwide and C&A Management Estimates.



#### Market Overview

#### Market Share Analysis

10.5%   1.5%   1.5%   1.5%   1.0%		Tie	Tier I Integrators		Tier 1 Legacy Supplier	y Supplier	Collins &			Tra	lier!	Suppliers		***
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Company   Comp		2		*****	15 15 15 15 15 15 15 15 15 15 15 15 15 1								Carlo A	
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			ă	49	2	33			40 ×	20	22	45	3.0	. 9

Market Share based on CSM Worldwide 2004 market share information and C&A Management Estimates



### **Customer Overview**

- develop niche vehicles. To help meet these demands, C&A can utilize its The Big 3 represent 80% of C&A's North American revenues. These customers continue to experience a loss in market share resulting in part from failing to rapidly development, prototyping and manufacturing capabilities.
- DaimlerChrysler
- Aggressive cost-down program with suppliers has been in place since 2001.
  - De-contenting has been a focus as a means of reducing cost.
- Wants, but is unwilling to pay for, aesthetic and functional improvements.
- Sourcing is moving towards a vehicle integrator, similar to GM a few years ago.

#### GM

- Re-inventing its vehicle interiors both from an appearance and content standpoint.
- Utilizing more high-end appearance and tactile items like: soft IP and door uppers, "leather-like" materials, metallic and wood grain appliqués.
- little pre-sourcing or preferred suppliers. Giving more decision making power to its Design Center Staff, offering C&A an opportunity to participate earlier in the product development cycle and offer Prefers to combine products and car lines to make "mega quotes" and then leverages suppliers. Very quicker response to customer requirements.

#### Ford

- Focused on integration of the entire interior of a vehicle and is mainly interested in full service suppliers.
- Expects the incumbent suppliers to work with the Design Studio on new programs offering C&A an opportunity to participate earlier in the product development cycle and offer quicker response to customer requirements.
- Ford wants C&A to focus on the CD338/CD378 launches.



### **Customer Overview**

The most significant growth opportunity lies with the Asian transplants. To compete expertise. C&A has the opportunity to access business within its core competencies by effectively in this market segment requires demonstrated engineering and technical leveraging its broad product line, technology and manufacturing base.

At the same time, aggressive competition could arise from Asian suppliers in North America, requiring joint ventures to increase the business base at these customers.

- Toyota
- Although C&A enjoys a positive relationship with Toyota, there is aggressive competition from the Japanese suppliers that have North American production facilities.
- Generally the incumbent supplier will have an advantage
- Strategically located global supply capabilities is an advantage
- Sourcing is a team decision
- Values good long term supplier relationships

#### Honda

- Strategy involves sourcing to larger companies with engineering and technical expertise.
- Interested in long-term partnership.

#### Nissan

- Interested in long-term partnerships.
- North America recommends suppliers, but the final decision is made in Japan. Nissan tends to stay with suppliers that helped them through their turnaround.





- sales are to the Big 3 domestic auto makers and its products are included in 90% of C&A is one of the largest domestic auto parts suppliers. Approximately 80% of its their models.
- made several acquisitions to expand into the Plastics segment of the auto supply chain. As part of this expansion, they acquired certain businesses which are now viewed by the customers as commodities (i.e. hard trim) and others that showed C&A's legacy is the Carpet & Acoustics business. In recent years the Company higher revenue figures, but low profitability (i.e. sequencing).
- Many of these acquisitions were never fully integrated, operate on stand alone platforms and therefore, many of the projected synergies never materialized.
- discounted pricing strategies were implemented. These discounted prices, coupled with an increase in raw material prices and declining unit sales at the Big 3, forced In order to maintain existing business and compete for new programs, several Under prior management, relations with several of its customers became strained. C&A to file for bankruptcy on May 17, 2005.





Interior and Exterior Plastics \$1,780 million\*

Flooring and Acoustics

\$750 million\*



35% Market Share

Acoustic Systems

Conventional Molded Flooring

Flooring Products Accessory Mats Non-woven Carpet

 Alternative Molded Flooring Luggage Compartment Trim

Tufted Carpet

Engine Compartment Absorbing Materials Damping Materials Interior Insulators **NVH Systems** 

Injection Molded Plastic Components and Systems

Interior Products (\$1,560 million - 88%)

Fully Assembled and Sequenced Cockpits

- (65% Cast Skin 27% Hard 8% Vacuum form) Instrument Panels
  - Instrument Panel Components
- Air Registers

Automotive Fabrics

\$270 million\*

- Cup Holders
- Decorative Trim
- - Door Panels
- Floor Consoles
- Pillar, Sidewall and Garnish Trim
- Package Trays
- Head and Arm Rests

Exterior Products (\$220 million - 12%)

- Assembled and Sequenced Front and Rear Fascia
- Bumpers (painted)
- Cladding and Trim
- Lens Lighting

Convertible Systems \$70 million\*

Seat Fabrics, Headliner Material

36% Market Share

Fabric Products



40% Market Share

\* Based on unaudited 2004 revenues for North America, subject to restatement



#### Instrument Panels

- C&A's competitive advantage in cast & skin foam, typically used on hi-line/premium vehicles, offers opportunities at DCX and Toyota.
- At the same time, competition will increase in C&A's other I/P business as a result of:
- Ford and Honda trending toward selective soft I/P's
- GM and Nissan trending toward hard I/P's

#### Ooor Panels

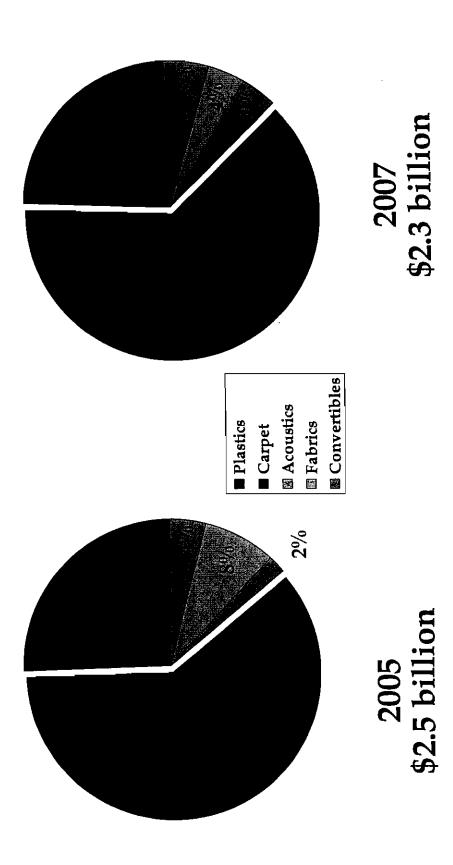
- As with I/P's, C&A's advantage is its expertise in cast, skin and foam technology.
- Historically C&A has not been competitive on standard door technologies which puts C&A at a competitive disadvantage at most OEM's except for hi-line / premium vehicles (i.e. DCX and
- Ford and Nissan are trending toward hard door panels.
- GM and Honda are trending toward selective soft doors.

#### Consoles

- C&A's integration capability provides it with a competitive advantage. With Ford and Toyota trending toward integration of additional electronics and storage bins, this product area could represent a growth opportunity.
- Both Honda and Nissan are trending toward alternative materials which could enable C&A to leverage its capability to supply a broad array of technologies.

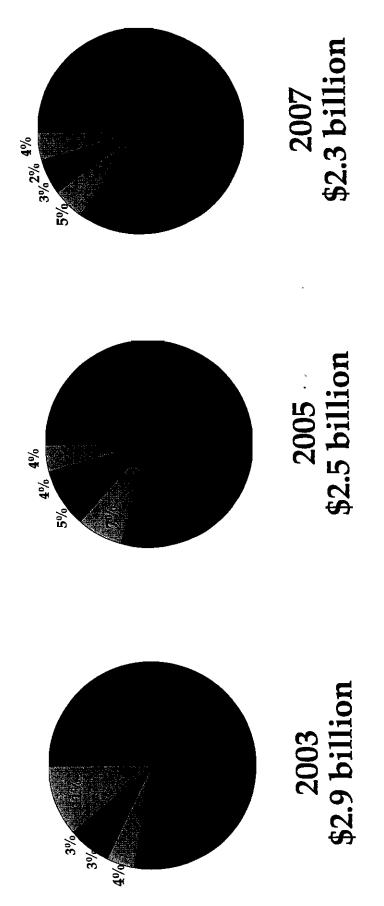


Revenue Mix Projection by Product 100% "Booked" Business





#### Revenue Mix Projection by OEM 100% "Booked" Business



■ DaimlerChrysler ■ General Motors

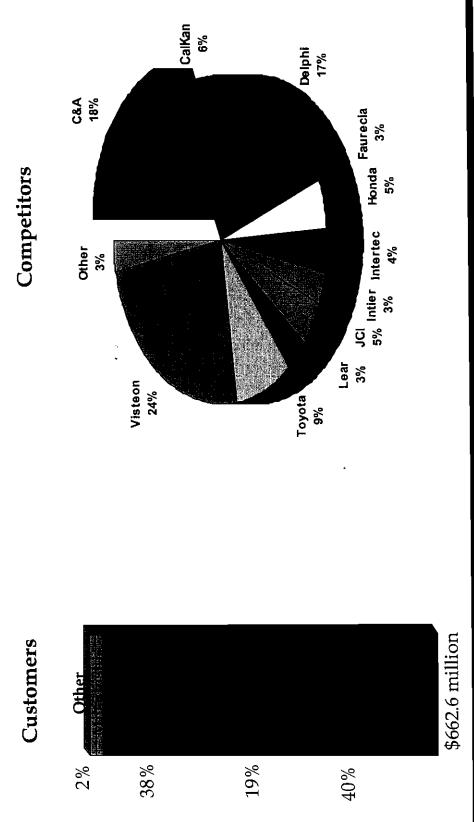
Ford

🖾 Toyota

☐ Honda ■ Nissan ■ Other

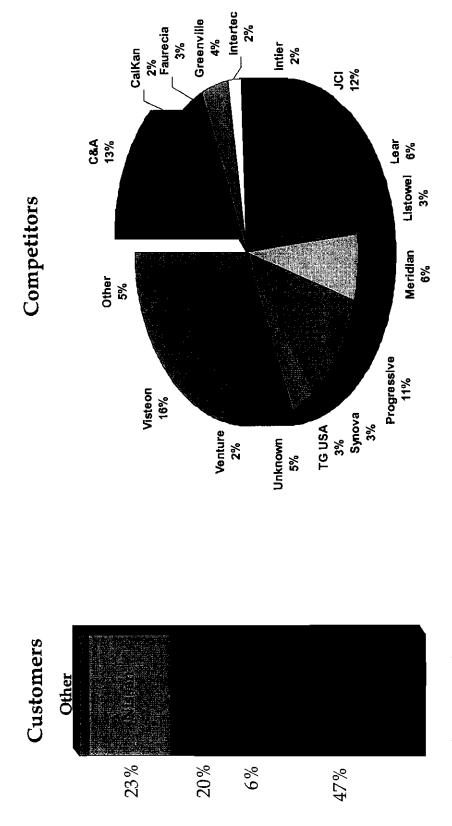
Collins & Aikman

# 2005 Instrument Panel / Cockpit Business





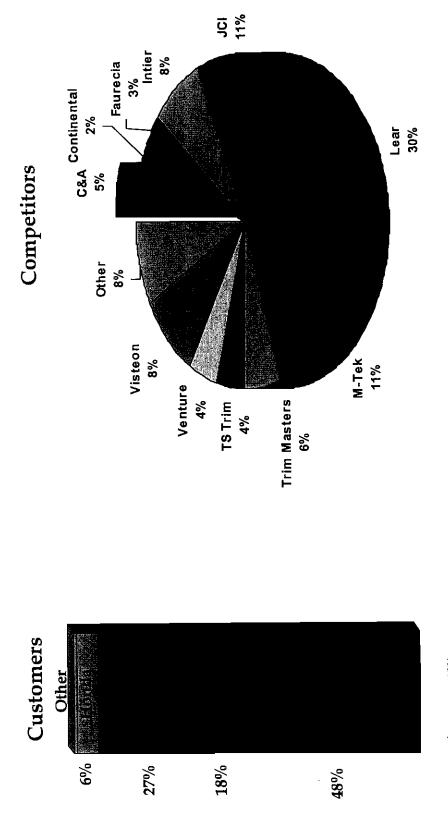
# 2005 Floor Console Business



\$108.9 million



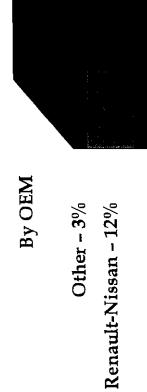
### 2005 Door Panel Business



\$221.9 million



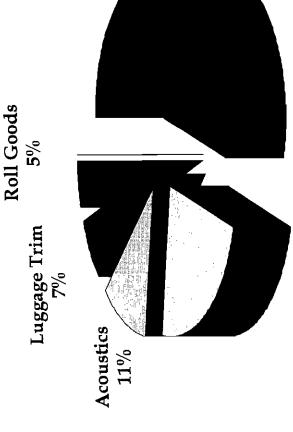
# 2005 Carpet and Acoustics Business



Toyota - 12%

Honda - 13%

By Product ('05 Forecast)



Ford - 16%

DCX - 21%

Accessory Mats

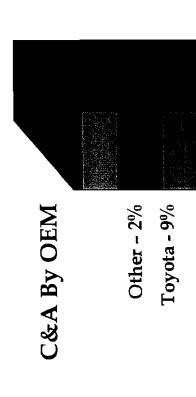
Floor Carpet

\$753 million

**GM - 23%** 



# 2005 Molded Floor Business

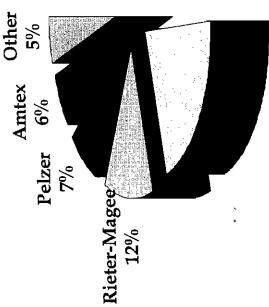


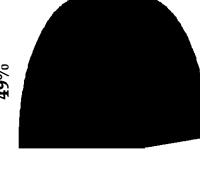
Ford - 11%

Renault-Nissan - 11%

Honda - 20%

Molded Floor Market Share





Collins & Aikman

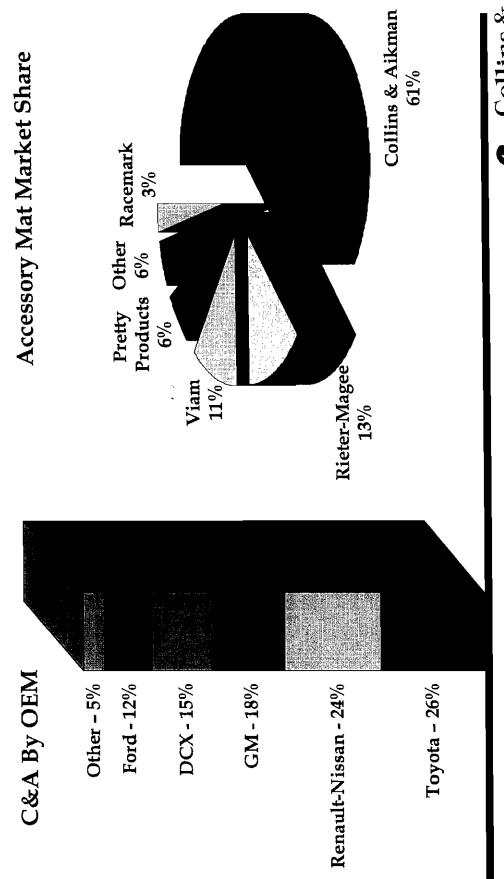
DCX - 22%

Lear 21%

**GM - 25%** 



# 2005 Accessory Mat Business

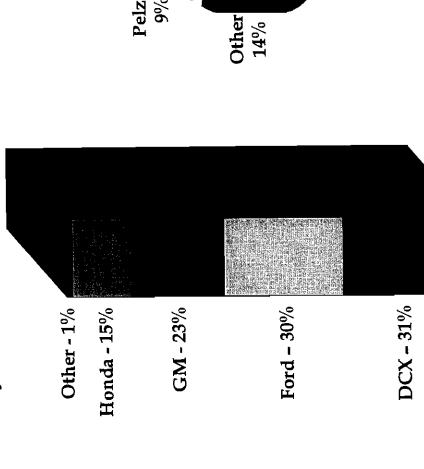


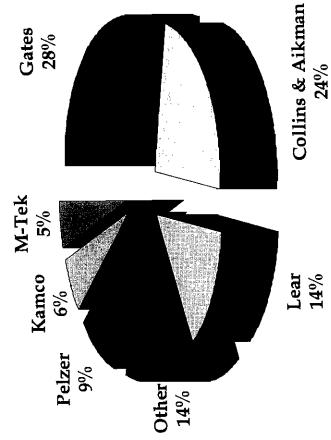


# 2005 Luggage Trim Business

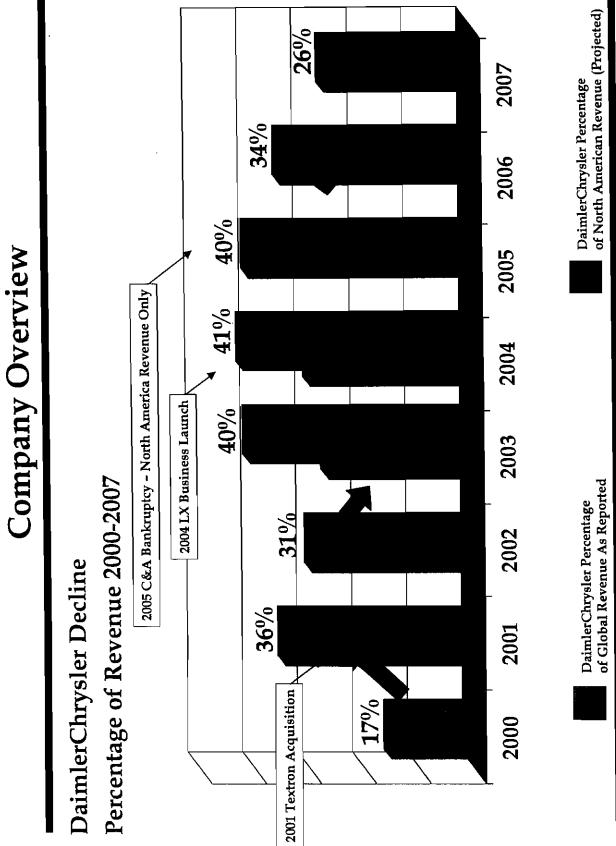
C&A By OEM

Luggage Trim Market Share











#### Mission

- C&A will become the supplier of choice for vehicle interiors:
- Instrument panels and cockpits
- Consoles
- Door panels
- Acoustics systems
- Floor and lining solutions
- C&A will supply customer valued products and services at highest quality and competitive prices.
- C&A will continue to provide support to its customers in other areas provided we can be profitable and not consume significant resources. These areas include:
- Convertible tops
- Exterior bumpers, fascias & lamps
- Aftermarket service parts

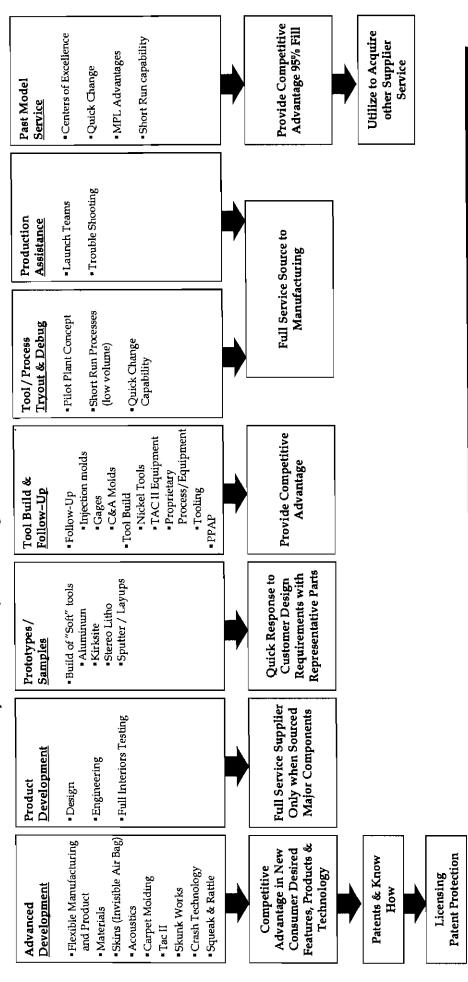


#### Core Competencies

- Current
- Broad portfolio of design, engineering and manufacturing expertise in instrument panels, carpet & mats, acoustics and related proprietary technology
  - Craftsmanship excellence in color coordination, fit and finish for complete vehicle interiors
- Interior acoustics expertise
- Experienced in sequenced just-in-time assembly and delivery
- Future
- More focused advanced product development, process development and material development
  - Expand activities to facilitate quick prototype, simultaneous engineering and short-run capability
- Implementation of fast turn, dedicated past model service centers
- Aggressive innovation in customer valued features, performance and cost reduction opportunities
- Underhood acoustic capability

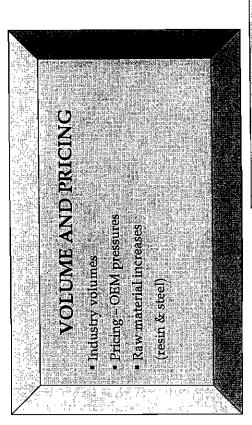


#### A one piece manufacturing mentality for fast development "Cradle to Grave Customer Support" Sustainable Competitive Advantage

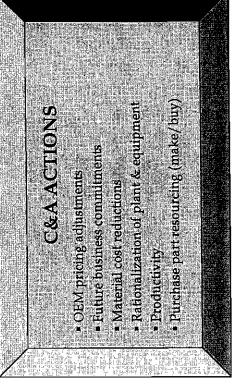




### Key Business Drivers









Based on the implementation of the Strategic Plan, projected EBITDA is as follows:

	2002	2006	2007 prelim	2008 prelim
Baseline EBITDA Forecast 1	\$70 - \$80	06\$ - 08\$	06\$ - 08\$	880 - \$90
Pricing Relief	34 - 40	139 - 159	115 - 132	110 - 126
Operating Improvements Manufacturing Efficiencies & Productivity	1 - 2	20 - 22	34 - 38	50 - 56
CREAMS (Materials Usage) Plant & Machinery Rationalization	ι ι	7 - 13 17 - 28	29 - 48	40 - 55
Energy Cost Increases Purchasing improvements <sup>2</sup>	(1) - 0	(6) - (3) 8 - 10	(11) - (6) 30 - 35	(16) - (9) 38 - 43
Total Operating Improvements	0-2	48 - 70	99 - 135	134 - 172
Corporate Overhead Savings Headcount attrition/reductions	0 - 1	5 - 7	8 - 10	11 - 15
Headquarters relocation	0 - 1	4 - 5	4 - 5	4 - 5
Total Corporate Overhead Savings	0-2	11 - 14	15 - 18	19 - 24
Revised EBITDA Forecast, All Businesses 3	\$105 - \$123	\$278 - \$333	\$309 - \$375	\$343 - \$412
		on Managed and C	. if cold mould reduce a	2 Manage businesses if sold mould reduce annual EBITDA as follow

EBITDA before restructuring professional fees and FAS 106.
 Assumes raw material price increases are passed on to customers.

<sup>3.</sup> Noncore businesses, if sold, would reduce annual EBITDA as follows:

Convertible Tops: \$14 million

Exteriors: \$9 million

Fabrics: (\$3) million



#### Price Increases

- Despite numerous meetings and requests none of the customers were willing to C&A sought price relief from all of its major customers for underperforming programs and a "general" raw material price increase starting in December 04. agree to any price increases.
- thorough analysis of all of C&A's underperforming contracts was completed. This profits to warrant continued production at existing price levels. C&A is currently in analysis identified certain programs that generate significant losses or insufficient After the filing and in accordance with the Customer Financing Agreement, a negotiations with the customers to obtain adequate price relief.
- detailed analysis of the production costs and then calculated a reasonable mark up. This amount was then juxtaposed against what C&A felt was a fair and reasonable market price ■ In order to determine a fair and reasonable price for each program, C&A performed a for similar type products given the product and risk involved.
- In addition to the analysis of specific contracts, C&A is requesting a "general" raw material increase on all other programs not reviewed individually.
  - As part of the new program pricing, the OEM will acknowledge terms and conditions that C&A will retain the work throughout the life of the programs.
- The outcome of the price negotiations will be complete by September 30, 2005.



#### Price Increases

- increases for raw materials. All customers have strongly disagreed with this As part of the customer negotiations, C&A has discussed the concept of retroactive concept, citing the funding in the Customer Agreement as one of the main reasons, among others.
- C&A has proposed 2 other modifications to the existing price structure:
- GM and DCX are Ford is generally Indexing of raw materials, particularly resin, to provide for a monthly or quarterly true up positive towards indexing, although they want to understand the specifics. willing to listen to C&A's proposal, but have expressed reservations. for actual raw material prices and prospective repricing of programs.
- costs required to manufacturer what are typically small order quantities. This concept has Developing a cost plus structure for past model service parts which are no longer in current production. The OEMs generally view past model service parts as "a cost of doing business". They are unwilling to pay for the additional set up charges and other production been discussed with each of the OEMs and they are awaiting C&A's specific proposal.
- Price negotiations must be in conjunction with commitments for long term business



#### Price Increases

Below is a summary of the total price relief requested. Prospective amounts are calculated assuming customers agree with C&A's price request per program multiplied by the projected volume levels. No resourcing of programs is assumed.

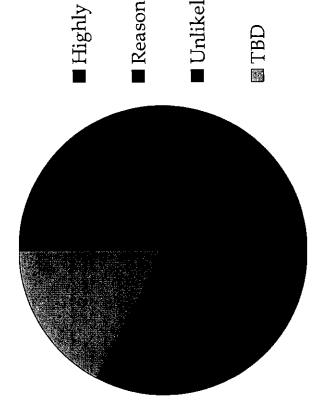
Price Increase Request Summary by OEM

												[
In \$ Millions	Retroactive	ve					E	EBITDA IMPACI	MPAC	T		
	Price		One Time	ime								[
	Increases	S	Payments	ents	Q4 2005	905	20	2006	2002	20	2008	88
Program Pricing Initiatives												
DCX	₩.	12	<b>€</b>	6	<del>()</del>	17	↔	26	<del>∨&gt;</del>	9	€	09
Ford		7		15		7		<b>∞</b>		က		H
×		59		t		10		38		31		53
Honda		7		ιņ		2		8		^		^
Tovota		m		1		٦		က		H		0
Suharu		0		,		0		0		0		0
Total Program Pricing Initiatives		53		29		33		135		104		26
Raw Material Price Recovery												
Hermosillo - Raw Materials						2		6		8		œ
Yarns & Rubber		10				က		13		13		13
Resin		27				8		32		31		31
Steel		^		1		7		6		6		6
Total Raw Material Price Recovery		44				16		63		61		61
Total Pricing Relief	₩.	97	€9	29	€9	49	↔	198	<del>69,</del>	165	₩.	158
)						,	ľ					

Excludes service parts increases and Ford Hermosillo program pricing proposals



# FY 2006 OEM Price Increase Request Totals \$198 million



	\$2	11		17
Confident		habiy Comident	ly	

t % of I) Total	15%	60%	9/08	17%
Request (\$ in MM)	\$29.0	117.4	14.5	37.5

Reasonably Confident - Includes 100% recovery of RM increases as well as a percentage of specific program Highly Confident - Price increases on certain GM & Honda programs with a high likelihood for a price increase requests.

Unlikely – Includes Fabric price increase

TBD - Includes those price increases that are uncertain at this time



# Manufacturing Efficiencies & Productivity

EBITDA Savings by Type	94	Q4 2005	<u>8</u> 1	2006	ลิเ	2007
\$ in millions						
Material	₩	0.7	\$	8.9	₩	5.4
Labor		6.0		8.4		7.1
Utilities		0.0		0.3		0.5
Supplies		0.1		0.1		0.3
Engineering		1		0.1		0.2
Packaging		0.0		0.7		0.4
Operations		0.1		3.1		2.3
Other		0.1		0.4		0.3
Total	\$	1.9	↔	20.0	ક્ક	16.4
Cumulative		1.9		21.9		38.4
Implementation costs		6.5		3.2		2.5

#### COMMENTS:

- Before expenses and capital investment.
- Excludes Oklahoma City and Hermosillo.



# "CREAMS" Material Efficiency Concept

Combine - i.e., two parts into one, two operations into one II

R = Re-pair, re-work instead of scrap

Regrind - Increase mix - Repelletize

Resource Make vs. Buy

Eliminate - Paint operation, screws 3 instead of 4 flash II H

Alternative - Can we substitute lower cost materials in same application [] ¥

Minimize - Build all parts to low end of material specs = M

Standardize - Commonize material specs - Economy of scale purchases Ц S



# Material Efficiency Program

■ There is significant opportunity to utilize reprocessed and alternative materials to improve margins, as shown below.

				Investment Cost	
Implementation Stage	Estimated	Estimated Annual Savings (\$MM)	ıgs (\$MM)	(\$MM)	Comments
	2006	2002	2008		
Phase 1	\$5.0			\$0.0	Non safety related parts, use OEM permitted regrind levels with purchased broker resins.
Phase 2	14.0			1.0	Non safety related parts, use OEM permitted regrind levels with C&A reprocessed waste streams.
Phase 3		8.0	10.5	6.0	Focus on safety related parts although suitable for non safety related parts. Sub-system and system validation required for safety related parts. Customer acceptance will be based on performance results.

Cumulative effect \$19.0 \$27.0 \$37.5

\$26.3

\$18.9

\$13.3

Assume 70% probability

Notes:

Current resin prices volatile. Based on external source availability.



#### Plant Consolidation

The cost to close 8 plants and rationalize capacity at other plants is approximately \$26-37 million, with approximately \$17-28 million positive EBITDA impact in fiscal

			EBI	EBITDA Impact \$MM	IM MI
	Exit Date	Exit Cost	2005	<u>2006</u>	2007
Transition to other C&A facilities		*	,		
Carpet & Acoustics - 1	March '07	\$9.0 - \$10.0	\$0.0 - \$0.0	\$2.0 - \$2.5	\$4.0 - \$5.0
Carpet & Acoustics - 2	March '07	2.0 - 3.0	0.0 - 0.0	0.1 - 0.2	1.0 - 1.5
Plastics - 1	1 June	2.0 - 3.0	0.0 - 0.0	1.9 - 2.3	3.8 - 4.6
Plastics - 2	), june	4.0 - 5.0	0.0 - 0.0	3.9 - 4.5	7.7 - 9.0
Plastics - 3	June 106	2.0 - 3.0	0.0 - 0.0	1.3 - 1.5	2.5 - 3.0
Reorganization	1uly '06	2.0 - 4.0	0.0 - 0.0	6.3 - 13.2	4.1 - 15.7
Plastics - 4	Sept 106	0.0 - 7.0	0.0 - 0.0	1.5 - 1.8	5.9 - 7.2
Sales/Closures					
Plastics - 5	90, amf	(0.5 - 1.0)	(0.5 - 1.0)	(0.5 - 1.0)	(0.5 - 1.0)
Oklahoma City (transition to GM)	Dec '06	(0.5 - 1.0)	(0.5 - 1.0)	(0.5 - 1.0)	(0.5 - 1.0)
Total plant consolidations		\$25.0 - \$34.0	\$0.0 - \$0.0	\$15.0 - \$25.0	\$27.0 - \$45.0
Other plant rationalizations M&E utilization (reject 50-60 machine lea	ases)	1.0 - 3.0	0.0 - 0.0	2.0 - 3.0	2.0 - 3.0
Total plant rationalizations		\$26.0 - \$37.0	\$0.0 - \$0.0	\$17.0 - \$28.0	\$29.0 - \$48.0
1					



# Purchasing Improvements

		EBITDA Impact \$MM	ct \$MM
	<u>2006</u>	2007	2008
Purchasing Improvements (Electrical, Steel and Plastic)	8.0 - 10.0	22.0 - 25.0	8.0
Cumulative impact	8.0 - 10.0	30.0 - 35.0	38.0 - 43.0

<sup>\*</sup> Assumes raw material price increases are passed on to customers



# Cost Reductions - Corporate

- on an annualized basis in Phase 1, with up to \$4 million annual savings to be The consolidation of the corporate headquarters will initially save up to \$1.8 million realized at the completion of Phase 2.
- Phase 1: Consolidate 350 Stephenson building into other HQ buildings and Plymouth acoustics facility. \$1.8 million annual rent savings, cost \$150K.
- Phase 2: Move 150 and 250 Stephenson staff into another building or renegotiate with the existing landlord a deal with equal or greater savings at the existing headquarters location. \$2.2 million annual rent savings, cost of \$850K.



Several of the strategic initiatives will require additional funding to implement. A summary of the costs and related timing is presented below:

	Cost (\$MM)	Timing
Manufacturing efficiencies	\$10 - \$15	Late '05 through '06
Reprocessed material program	8-9	Late '05 through mid-'07
Plant & machinery consolidations	30 - 41	Primarily in '06
Corporate overhead reductions	3-6	Late '05 early '06
Total	\$49 - \$70	



# Sale of Non-Core Businesses

 C&A is considering selling certain Non-Core businesses. The pertinent financial information is listed below:

Proceeds (a)		\$ 40 - \$ 50	\$ 20 -\$ 30	\$ 20 -\$ 30	\$ 80 - \$ 110	\$ 10 - \$ 20	TBD	\$ 90 - \$ 130
CapEx	2005 2006	1.0 \$ 1.6	5.9 8.8	0.8 0.5	7.7 10.9	1.6 TBD	7.3 3.6	15.0 \$ 14.5
	20	<b>\$</b>	70	2		80	. (6	<del>\ \ \</del>
EBITDA	2005 2006	\$ 13.3 \$ 14.7	8.4 10.5	7.1 5.2	28.7 30.5	10.6 12.8	(3.9) · · (5.9)	\$ 24.8 \$ 24.6
Outside Sales	2005 2006	\$ 105.4 \$ 106.8	78.7 85.3	24.4 20.2	208.5 212.2	1	207.9 149.0	\$ 416.4 \$ 361.2
O i	\$ in millions	Non-Core-A \$	Non - Core - B	Non - Core - C	Subtotal	Non - Core - D	Fabrics	Total Noncore Businesses \$ 4

<sup>(</sup>a) Estimates only; not based on formal valuation or offers



#### **Fabrics Business Unit**

Customers tend to view fabrics as a price-driven commodity, tending to select cheaper alternative products/vendors when faced with a price increase. There are two major alternate domestic suppliers, Guilford Mills and Milliken, the market leader. All domestic fabric suppliers have been hit with raw material price increases, but have had difficulty passing along this increase to the customers. Several Asian companies are looking to establish domestic fabric production to service Asian customers. In addition, several OEMs are pushing to have their fabrics imported from low cost labor countries.

products include seating surfaces and headliners. Fabrics offers virtually every major weave/knit technology in the market. Total FY 05 and FY 06 sales for the automotive The Fabrics Division manufacturers textiles for the automotive industry with facilities in Roxboro and Farmville, North Carolina and El Paso, Texas. The principal automotive business line are expected to be approximately \$194 million and \$145 million, respectively.

these product lines achieve total annual sales and EBITDA in the amount of approximately Non-automotive business lines include casket liners and fabric for paint rollers. Combined \$25 and \$5 million, respectively.

#### Financial Performance

- Sales have declined from \$316 million in FY 2003 to an estimated \$220 million in FY 2005.
- Expected sales and EBITDA for FY 2006 are \$172 million and (\$2.9) million without any restructuring actions.
- Expected sales and EBITDA for FY 2006 are \$178 million and \$6.0 million with restructuring actions.
- Total capacity utilization is roughly 50%.



#### **Fabrics Business Unit**

### Strategic Alternatives:

- Option 1 Restructure the operations
- Option 2 Sell as a going concern, establish a JV and/or sell individual assets

# Option 1 - Restructure the business

- Operations
- Close the Western Ave, Lowell dyeing facility and establish a supply agreement with Unifi to provide alternative dyeing solution.
- Close the Elm Facility, consolidate woven velour equipment to Sycamore and sell or store the remaining velour weaving machines.
- Reconfigure and expand the sales team to include more staff with an understanding of the characteristics of the fabrics business.
- Pricing
- Fabrics has a number of contracts that are unprofitable or do not achieve acceptable margins.
- Price increase proposals have been presented to the customers.
- The FY 06 impact of the full price increase is \$14.3 million, but it is unlikely the OEMs will agree to these increases.



#### **Fabrics Business Unit**

# Option 2 - Sell as a going concern, establish a JV and/or sell individual assets

- Rationale for a sale:
- initiatives. Price increases, which OEMs have strongly resisted, are required to generate The 2006 forecast is a negative \$4.3 million EBITDA or break-even after several restructuring
- Sales expected to continue to decline through 2008 due to loss of replacement programs, new business hold by OEMs and understaffed sales force.
- Adverse trend toward commodity product status and movement of production to low labor
- Significant excess manufacturing capacity, especially related to woven velour which is trending down as a product offering.
- Sale process expectations:
- Capturing "going-concern" value will depend upon desire of Guilford Mills or Asian supplier transplants to expand U.S. market share (Milliken unlikely to be interested).
- Assess feasibility of establishing a JV with one of the Asian transplants.
- Buyer interest likely to be for specific plants rather than whole business (in order of salability": SW Laminates, Sycamore, Roxboro, and Elm)
  - Financial sponsors unlikely to be interested due to profitability issues although some offers can be expected at or near liquidation values.
- Possibility exists to sell one or more plants and close/liquidate remaining plants.



# Strategic Plan

# **Fabrics Business Unit**

# Option 2 - Sell as a going concern, establish a JV and/or sell individual assets

# The Direct US competitors

- Guilford Mills (owned by Cerberus) has expressed interest in pieces of the business.
- Milliken unlikely to be interested unless they buy the customer contracts (do not need any of the physical assets).

# Direct foreign competitors

- Several Japanese competitors may be interested in one or more plants (and the related contracts) in order to develop or increase their US footprint.
- Kolon Glo Tech is a Korean competitor that has no US footprint.

# Indirect competitors

- Leather interior suppliers may be interested
- Other automotive suppliers may be interested in expanding into adjacent businesses.

# Financial buyers

Given the lack of profitability, its unlikely a financial buyer would be interested in anything other than liquidation type deals.



# Strategic Plan

# **Growth Opportunities**

- Expand business with International Customers
- In order to expand its revenue base with the International customers C&A will implement the following:
- Expand its sales resources in Asia where many of the product decisions are made.
- Improve its cost structure to be competitive with many of the keiretsu entities that the Asians have established in the US.
- Improve the product development relationships with the decision makers at these entities.
- This will require the hiring/reallocating several new/existing sales people and engineers to focus on these customers.



# Strategic Plan

# Growth Opportunities - Grow Package Tray Product Category

- Rationale:
- Carpet & Acoustics currently holds less than 5% of the market; the products currently sold are profitable.
- The Package Tray market, at these higher margins, is a good use of capital.
- The market for Package Trays is very fragmented Lear holds the largest market share at roughly 20% and there are 8 other competitors that have between approximately 5-10% of the market.
- Carpet & Acoustics has a superior finishing technique for a non-woven product that can be used as a substitute for fabric in higher end vehicles at a lower cost without a loss in product quality.
- Customers have responded well to test products.

# Capacity and Capital

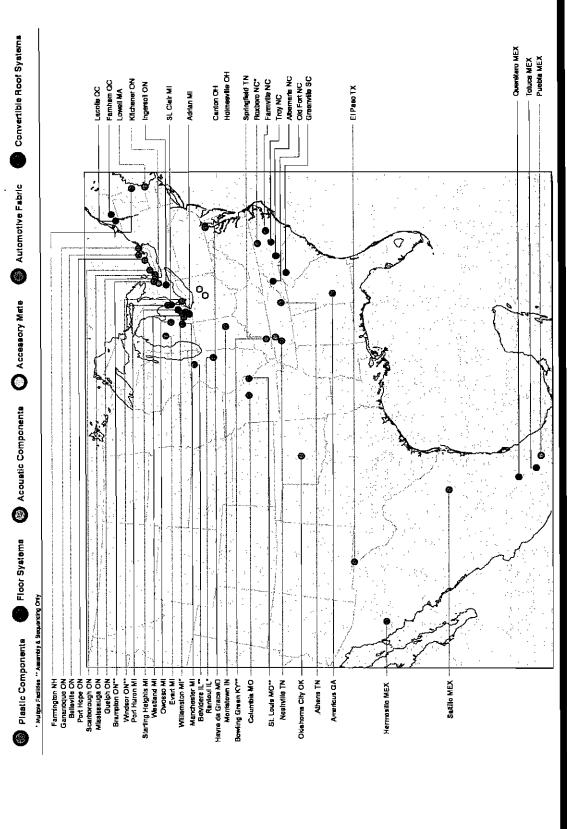
- There is available capacity at the Montgomery plant to produce the non-woven fabric.
- machine to increase productivity of the machine or an investment of \$1.200,000 in new machines. This The two finishing machines at Montgomery would need modifications that would cost \$175,000 per would be required to sell the non-woven fabric to Tier II customers.
- To sell the entire package tray to Tier I customers, an analysis would be required of the molding and airlay equipment capacity available at Kitchener and Puebla.
- Molding presses of this type typically cost \$300,000 to \$400,000.

### Action Items

- Identify and target available programs; continue product research and work with OEM designers.
- Determine whether Carpet & Acoustics should be a Tier 1 or Tier 2 supplier.
- Analyze impact of Kitchener consolidation (fabrication plant)
- Assess integration of Owosso blow molded /living hinge package tray

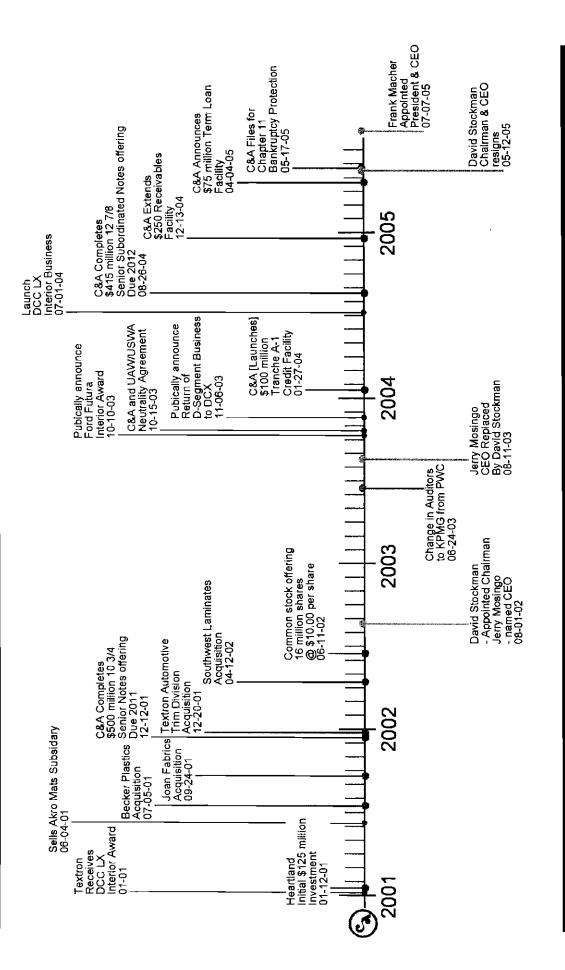


# Appendix A - C&A Manufacturing Locations



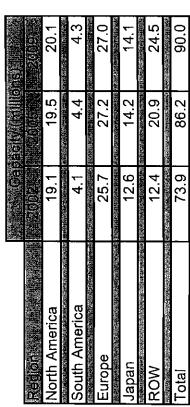


# Appendix B - Recent Events Timeline





# Appendix C - Worldwide OEM Capacity Utilization 1



	85%	68%	76%	76%	78%	78%
alts statute statu Siesaanaa	%08	61%	%29	71%	64%	%02
ia legica	%98	46%	26%	%62	72%	%02

3.0	1.4	6.5	3.4	5.4	19.6
3.9	1.7	0.6	4.1	7.5	26.2
2.7	2.2	11.3	2.6	3.5	22.3



<sup>&</sup>lt;sup>1</sup> Source: JD Power 2nd Quarter Report

### **EXHIBIT K**

### Collins & Aikman

### Roll Forward of 2005 Est. EBITDA to 2006 Operating Plan

in millions

2005 Estimated EBITDA		60	
Less:			
Annualized Impact of Higher Costs During 2005 & Other		(77)	*
Increased Energy Costs		(9)	
Volume/Mix Change (i.e., primarily EBITDA from '05 sales not expected	in '06) _	(10)	
2005 Est. EBITDA at End of Year Cost Levels, net of Lost Volume		(36)	*
Revenue Improvements Already Obtained			
Incremental Pricing**	116		
One Time Customer Surcharges (1st Qtr. '06)**	11		
Subtotal		127	
Revenue Improvements Still " At Risk"			
Service Parts Bus	15		
Take Away Bus	13		
Ford Material Indexing	11		
Subtotal	_	39	
2006 Forecasted EBITDA Before Expense Savings Initiatives		130	
Expense Improvements			
Incremental Cost Savings per C&A 2006 Operation Plan		123	
Net Stretch Opportunities	_	12	
Total Expense Improvements	_	135	
2006 EBITDA per 2006 Operating Plan	_	265	***
			1

### Note

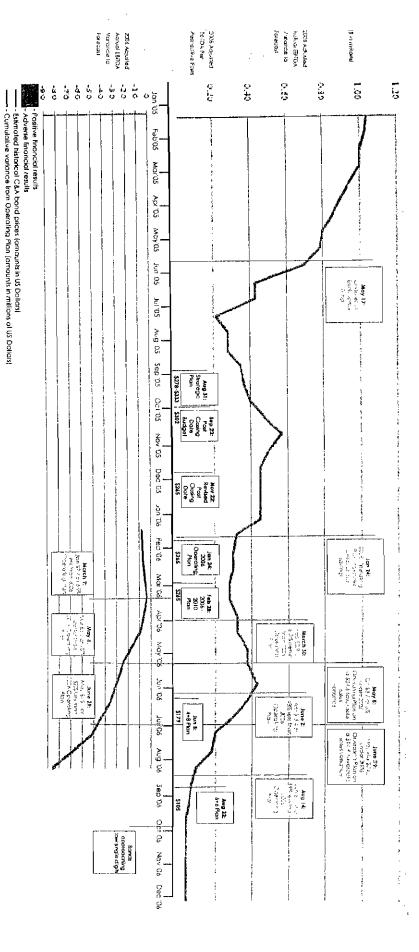
<sup>\*</sup> Represents estimated calculation for impact for rising commodity prices incurred in 2005, i.e., the annualized impact on 2005 EBITDA as if the increasing costs incurred during 2005 had been incurred for the entire year. This is an estimated amount based upon anecdotal information; it is not meant to be an exact calculation.

<sup>\*\*</sup>Already obtained Revenue Imporvements total \$127

<sup>\*\*\* 2005</sup> EBITDA Bridge to 2006 Operating Plan per Capstone report entitled Lender Group Update-2006 Operating Plan dated March 6th, 2006.

### **EXHIBIT L**

# Collins & Aikman Corp. - Financial Performance



### **EXHIBIT M**

# Collins & Aikman

Revised Post-Closing Date Budget September 2005 - May 2007

November 22, 2005

# Revised Post-Closing Date Budget

# SAFE HARBOR STATEMENT:

Reform Act of 1995. Readers are cautioned not to place undue reliance on these (including certain anticipated, believed, planned, forecasted, expected, targeted, and estimated results and Collins & Aikman's outlook concerning future results) that are "forward-looking statements" as defined in the U.S. Private Securities Litigation their entirety by reference to the following cautionary statements. All forwardlooking statements speak only as of the date hereof and are based on current expectations and involve a number of assumptions, risks and uncertainties that could This document contains statements relating to future results of Collins & Aikman forward-looking statements and any such forward-looking statements are qualified in cause the actual results to differ materially from such forward looking statements. The financial projections contained in this presentation do not contain certain costsavings and other items that would be necessary to realize for the Debtors to transaction. Instead, the following presentation contains financial projections that successfully emerge from Chapter 11 through a plan of reorganization or other assume a cost structure consistent with the Debtor's continuing to operate in Chapter



# Key Assumptions

والمعارفة والمتحدولة والموارضة والمتواردة والمدارية والمداهدة والمارة والمرسود والمواردة والموارقة والمارانية

- The Revised Post-Closing Budget includes consolidating Income Statements, Balance Sheets, and Cash Flows for the US, Canada, and Mexico as well as consolidated North America
- Unaudited, actual results are included for the period January 2005 August 2005 for North America on a pro-forma basis to exclude the operations under European Administration
- Projected Sales Revenue are at customer release volumes through the end of 2005 where available. JD Power's June 2005 production forecast has been used for any products or time periods where customer releases are not available
- 2006 and 2007 volumes are per the June JD Power forecast adjusted for where the company believes it has better information on either start up / balance out dates or volumes
- Industry volume assumptions for North America for 2006 and 2007 are 16.3 million and 16.8 million vehicles respectively
- All programs currently awarded to Collins & Aikman are included in the Revised Post-Closing Budget. No assumption has been made for potential contract rejection or loss of business due to actions taken by the customers to move business except for those noted in the notes describing Significant Revised **Budget Adjustments**
- C&A estimates that it can generate significant cost savings through plant consolidations, manufacturing efficiencies, purchasing optimization, material usage improvements and productivity enhancements. Cost savings estimates have not changed from the original 9/22 Post-Closing Budget estimates
- OE reimbursement for 3<sup>rd</sup> party tooling is assumed to occur concurrently with C&A vendor payments throughout the forecast period
- C&A's six largest customers are assumed to continue to provide fast-pay terms throughout the forecast



# Key Assumptions

- assumed to be the combination of U.S. and Canada balances. Mexico has a separate cash management sweep cash from Canada to the U.S. for modeling simplicity purposes. Operating cash in the model is Cash management for U.S. and Canada is through one concentration system. The model does not
- Projected C&A financial performance as outlined herein was based on numerous assumptions, some of which are manageable and others of which are mostly outside of C&A's direct control
- The following outlines some of the most significant risk factors that are likely to impact future operating performance:
- Revenues are heavily dependent on the sales volumes of Chrysler, GM and Ford vehicles while their market shares continue to deteriorate
- The ability to obtain commitments from primary customers on long-term sourcing that does not require material compromise to fair and reasonable re-pricing requests
- Potential increase over time in primary customers' ability to re-source any material, core contracts
- Sufficiency of capital to maintain production and progress on launches and future programs
- The ability to pass through future supplier price increases in resin and other key raw materials and components for those customers who do not have indexing that fluctuates directly with the changes in the price index
- Effective July 15, 2005, Collins & Aikman's European Operations filed for Administration with the English High Court in London
- Consolidation of those entities ceased at that time
- To more accurately state the financial condition of the DIP entities, C&A has excluded the investment in Europe



# Significant Revised Budget Adjustments

- C&A revised the September 22, 2005 Post Closing Budget ("PCB") to reflect updated information including the outcome of the customer negotiations
- The revenue forecast was adjusted for the following:
- Matched price increases and surcharges to actual term-sheet levels
- Adjusted for resourced Ford, Nissan, and Toyota business
- Adjusted DCX fourth quarter 2005 volumes for extended shutdown
- Removed 80% Target business
- Cost of Goods Sold was adjusted for costs associated with the above revenue adjustments
- Restructuring costs were adjusted to add contingency and shift forward timing of costs
- Opening balance sheet was adjusted for revised actual, unaudited August 31, 2005 balances
- Capital expenditures were adjusted for updated estimates; customer funding was extended through
- Balance sheet and cash flow adjustments include environmental, tax payable, amortization of other non-current assets, depreciation, tooling and molding, AR, AP
- Clerical errors in the original PCB were fixed



# Cash Comparison

(2 000)





# **EBITDA Reconciliation**

(2 mm)

		推造鐵鐵縣	THE PRICE	DV BINDER		<b>建筑区库</b> 镇		香料香料		
		2005				2006			2007	2005-2007
	Sepr	\$	Total	ا ا	(02	\cdot 3	45	Total	Jan - May	Forecast Period
Post-Closing Budget (9/22/05)	\$42.5	\$78.8	\$121.3	\$100.3	\$79.2	\$54.3	\$68.5	\$302.3	\$126.9	\$550.5
Revenue Adiustraents:										
Price Increases	\$0.0	\$26.5	\$26.5	<b>(\$11.9)</b>	(\$5.1)	\$2.1	(\$2.0)	<b>(\$</b> 17.0)	0.08	\$9.5
Lost Business (Revenue)	0.0	(13.5)	(13.5)	(9.2)	(18.0)	(18.0)	(18.0)	(63.2)	(30.0)	(106.7)
80% Business Removed (Revenue)	0.0	0.0	0.0	0.0	0.0	(15.0)	(15.0)	(30.0)	(33.4)	(63.4)
Total Revenue Adjustments	\$0.0	\$13.0	\$13.0	(\$21.1)	(\$23.1)	(\$30.9)	(\$35.0)	(\$110.1)	(\$63.4)	(\$160.6)
Expense Adjustments:										
Lost Business (COGS)	<b>\$</b> 0.0	\$9.1	<b>\$</b> 9.1	\$6.8	\$14.0	\$14.0	\$14.0	\$48.8	\$23.3	\$81.1
80% Business Removed (COGS)	\$0.0	<b>2</b> 0.0	<b>2</b> 0.0	\$0.0	<b>2</b> 0.0	\$12.0	\$12.0	\$24.0	\$26.8	\$50.8
Total Expense Adjustments	\$0.0	\$9.1	\$9.1	\$6.8	\$14.0	\$26.0	\$26.0	\$72.8	\$50.0	\$131.9
Revised Post-Closing Budget	\$42.5	\$100.9	\$143.4	\$86.0	\$70.0	\$49.4	\$59.5	\$264.9	\$113.5	\$521.8

Note: The forecast also includes adjustments for cash flow contingencies (SG&A), restructuring costs (SG&A), and bank fees (Interest), which do not affect EBITDA and are therefore excluded from the above EBITDA bindge



# Price Increase Reconciliation

(000 s)

PCB 9/22	Q4 05	Q1 06	Q2 06	Q3 06	Q4 06	2006	5/31/07 YTD
Price Increases	34,000	37,567	37,248	30,019	34,148	138,982	. 53,481
Surcharge	25,000	25,000	0	0	0	25,000	0
Price Relief	0	3,000	3,000	3,000	3,000	12,000	3,542
Total Price Relief	29,000	65,567	40,248	33,019	37,148	175,982	57,023
ACTUAL PRICE INCREASES							
Price Increases	35,500	45,118	35,127	35,127	35,127	150,500	57,023
Surcharge	50,000	8,500	0	0	0	8,500	0
Price Relief	0	0	0	0	0	0	0
Total Price Relief	85,500	53,618	35,127	35,127	35,127	159,000	57,023
PCB ADJUSTMENT			•	٦			
Price Increases	1,500	7,551	(2,121)	5,109	626	11,518	3,542
Surcharge	25,000	(16,500)	0	0	0	(16,500)	0
Price Relief	0	(3,000)	(3,000)	(3,000)	(3,000)	(12,000)	(3,542)
Total Price Relief	26,500	(11,949)	(5,121)	2,109	(2,021)	(16,982)	0



## Collins & Aikman North America

	SEP 05	OCT 05	NOV 05	DEC 08	2005 (P)
<b>Авте</b> й					
Cash & Cash Equivalents	514,442	150,542	576,354	587,810	587,810
AR - Trade Ner	109,493	299,142	285,584	265 167	265,167
AR - Other Non-Trade	116'8	0.00	191'6	160°6	160'6
Inventor: Net	159,603	58,329	155,465	152,173	152,173
Tooking and Molding, ner-current	59,092	55,592	52,092	76,193	+6,492
Prepaid Espenses	116,773	(25,52)	1.20,273	121,039	131,039
Miscellancous Current Assets	2,783	2,783	2,783	2,783	2,783
Current Assets	660,1782	127,5602	216,1072	\$684,539	655,+856
Investments in Subsidiaries	125,540	125,540	125,540	125,540	125,540
PPE Na	554,689	629,583	6.34,845	641,303	641,303
Goodwill - Net	821,109	821,109	821,109	651,109	821,109
Deferred Tax Assets-Long Term	25,939	25,939	25,939	25,939	25,939
Tooling and Molding, ner-Long Term	12,235	502,21	12,235	12,233	12,235
Other Noncourtent Assets	160'991	165,040	163,993	316,231	916291
Inter Company: Assets	307,459	307,459	307,459	307,459	107,439
Total Assets	52,684,164	\$2,779,626	\$2,792,833	\$2,781,059	\$2,781,059
Liabilities and Equity					
Current Portion-Long Term Debr	196,022	\$260,384	5260,384	195,0522	\$250,384
Current Portion-Capital Leases	135	8,665	6,665	B,665	8,663
Accounts Payable	100,499	101,485	00,620	99 314	99,514
Accounted Interest Payable	971,7	7,597	\$10,8	8,433	8,433
Account and Other Liabilities	D85,67	96,356	108,862	130,094	130,094
Income Taxes Payable	(+++'50)	(24,448)	(36,108)	(27,224)	(122,12)
Total Current Liabilities	+66,424	610039	61109+5	£139,867	2439,847
Pre Petition Liabilities	127,105,5	1,300,881	2,300,161	2 199 106	2,199,406
Long Term Debi	0	0	0	0	0
Capital Lease Obligations-Long Term	139	59,139	38,449	57,738	57,738
Deferred Income Taxes	182,05	18,231	15,231	29,231	ล
Minoring Interests in Consol Subs	1,107	1,107	1,107	1,167	1,107
Other Nouscurrent Liabilities	896,585 /	228,075	223,773	219,480	219,480
Intercompany Liabilities	<b>(b)</b>	(0)	0	9	(0)
Total Liabilities	026,888,520	52,968,492	52,973,158	828,806,E28	82,966,B28
Toral Equity	(957,40£2)	(\$180,866)	(5180,326)	(5185,768)	(\$185,768)
Total Liabilities and Equity					
Total Liabilities and Equiry	PSI PRY CI	3C3 PTT C3	\$2,792,833	82.781.060	02 781 AKB

### Collins & Aikman North America

•	SEP 05	OCT 05	NOV 05	DEC 05	2005 (P)	
des income (loss)	\$14,247	115,889	\$8,540	(\$5,442)	833,234	
seci Impairment	=	0	0	=	0	
Appreciation	8,306	8,477	8,485	B.54(1	33,809	
nocrizarion	90	1,054	1,047	1,077	4,242	
oss on sale of property, plans and equipment	9	G	0	c	٥	
asin on curtailment of postretirement benefit p	0	-	<del>-</del>	-	21	
nerease) decrease in accounts and other receiv	(28.402)	9,943	13,717	20,483	15,741	
increase) decrease in inventories	(2(+)3)	1,274	2,864	3,292	(1,003)	
nerease) decrease in prepaid assers	OUD'T	(3,730)	350	(390)	(302)	
nerease) decrease in rooling	0	3,500	3,500	5,6(0)	12,600	
increase) decrease in other assets	c	Đ	•	0	0	
neresse (decrease) in accounts payable	14541	986	(865)	(J.116)	655,61	
norcase (decrease) in other liabilities	(24,697)	12,479	B,199	6,934	2,915	
Other, net	517	(586)	(1,242)	(698)	(1,909)	
let cash used in operating activities	(\$18,754)	849,270	\$44,301	616,742	\$112,936	
dditions to property, plant and equipment	- (\$16,121)	(17438)	(\$12,748)	(\$14,997)	(\$128,236)	V
let cash provided by financing activities	\$24,018	069'995 -	(31,431)	(311,466)	517,812	
der change in cash	(\$10,854)	. \$32,589	\$29,322	\$11,456	\$62,511	
nezesse (decresse) in eash	(\$10,856)	\$32,589	\$29,322	\$11,456	\$62,511	
eginning Cash inding Cash	25,298	14,442	47,031 76,354	76,354 87,810	25,298 87,810	

Collins & Aikman
North America
(3 in thousands)

(	JAN 06	FEB 06	MAR 96	APR 06	MAY 06	JUN 06	JUL 06	AUG 06	SEP 06	OCT 06	NOV 06	DEC 06	2006 (P)
Ourside Sales	\$239,565	767,752	5259,937	106'0125	\$240,D35	623,7623	\$130,033	668'HG.\$	\$213,500	H8'0025	5213,810	K1,734	\$2,623,699
Inter-Company Sales	g	0	0	0	0	0	0	0	0	0	0.	0	g
Nec Sales	595'612	127,752	259,957	210,901	240,035	237,623	130,033	214,899	213,500	230,844	213,810	HT, MI	1,623,699
Con of Good Sold	303,096	190'661	372,878	855,981	304,111	13,667	29'621	200,515	194,311	769,691	187,780	122,171	2,321,113
Grass Profit	34,470	28,717	97,078	נאלוג	31,924	23,956	981	34,384	681'61	31,007	26,030	13,507	302,586
Total Selling, General & Admin	980,75	26,410	27,305	22,399	22,075	22,007	22,155	91,719	16,679	21,660	21,487	195,15	272,155
Operating Income	7,431	2,307	9,77.4	(990'1)	9,849	1949	(21,174)	12,664	1,579	9,347	1,543	(7,783)	10,00
Net Intensa	7,955	6,032	8,472	7,893	5,032	8,545	7,893	<u>2</u> 7.0/8	6.555	7,955	8,032	8,493	(X)B,70
Loss on Sale of Receivables	2	=	9	1	Ξ	Ξ	==	ij	21	. 91	2	2	091
Preferred Stock Accretion	0	0	0	0	c	0	Ö	c	o	9	ð	Ģ	0
Other (Income) / Expense	371	KG.	334	307	975	920	28	191	359	£6£	213	318	3,216
Ритах Ілсоте	(908)	(6.040)	BC0'1	(9,267)	1521	. (6,979)	(192,02)	4,453	(05='9)	1,083	(3,715)	(16,507)	(70,825)
Income Taxes	361	351	361	356	Ŧ	366	370	359	369	700.	350	358	H(.)
Net Income Before Estraordinary Trems	(1,26B)	(1659)	878	(9,623)	1,182	(cH2)	(10)(62)	1601	(6,619)	316	(4,063)	(16,863)	(75,136)
Disc Operations (Gain)/Loss	5	0	0	0	٥	0	0	0	0	0	0	0	0
Net Income	(\$1,268)	(161,391)	8638	(13,623)	\$1,182	(87,745)	(117)(618)	\$4,094	(86,619)	3172	(\$4,065)	(\$16,865)	(\$75,136)
Memo: EBITDA Build													
Operating Income	164,72	\$2,307	14465	(\$1,056)	618'65	51,949	(521,174)	S12,664	52,579	7H, 62	54,543	(57,783)	181-065
Orpreciation	8,139	8,183	8,314	8,332	8,348	8,323	8,387	8,352	PCP'8	8,433	185,8	8,622	100,360
Amoreization	1,013	1,002	995	166	166	000'1	7.1.6	982	186	992	676	146	11,283
Professional Fees	8,000	000'8	000'8	000'9	000'9	000'9	9	0,000	0'00'9	000'9	6,000	6,000	78,000
KERP	1,166	1,167	1,167	1,166	1,167	1,167	1,166	1,167	1,167	1,166	1,167	1,167	11,000
Restructuring and Contingency	000'1	3,000	0001	000'1	1,000	7,500	3,000	(m)'I	1,500	0001	0.051	000'1	29,000
Amortization of Loss on Sale Lesselack	103	103	103	103	103	103	<u> </u>	Cot	103	103	103	101	1,236
Asset Impairment	0	0	0	0	0	O O	•	0	0	0	0	c	c
FAS 106	0	-	0	0	0	0	0	0	0	0	c	¢	c
Adjusted EBITDA	\$29,874	132,761	832,354	\$16,542	\$27,460	\$26,042	(\$1,641)	\$30,268	\$20,761	\$27,041	\$22,368	\$10,080	1564,910

### Collins & Aikman North America

	JAN 06	PEB 06	MAR 06	APR 06	MAY 06	JUN 06	JUL 06	AUG 06	SEP 06	OCT 06	NOV 06	DEC 06	2006 (P)
Net income (loss)	(\$1,268)	(165'98)	8678	(£29'653)	281'18	(\$7,345)	(169'625)	14,094	(\$6,619)	31.18	(\$4,065)	(\$16,865)	(\$15,136)
Asset Impairment	0	0	0	ō	5	0	0	<u>c</u>	=		5	0	=
Оергесіятіол	8,159	6,183	8,314	8,332	8,748	8,323	8,287	8,332	F27'8	8,433	1858	8,622	095,001
Americation	1,015	1,002	566	1997	1,66	000'1	7.17.0	983	587	993	5779	176	11,883
Loss on sale of property, plant and equipment	o	o	0	0	0	0	c	0	. 0	9	c	5	O
Gain on cuttailment of postectirement benefit p	-	7	7	-	<b>→</b>	-	<del>-</del>	-	-	7	<b>→</b>	<del>-</del>	53
(Increase) decrease in accounts and other receiv	(17,173)	10,204	(24,578)	30,287	(16,977)	1,392	63,537	(02,362)	12,715	(10,683)	985,01	15,879	12,623
(Increase) decrease in inventories	E E	92+2	2,174	1,655	457	515,1	19'9	(+,903)	1,021	(1,590)	5,312	6,100	20,109
(Increase) decrease in prepaid assets	67	(10(,5)	669	669	669	669	669	669	669	6++	6++	(300)	1,177
(Increase) decrease in rooling	0	c	o	0	c	0	c	c	0	÷	0	O	0
(Increase) decrease in other assets	¢	O	0	0	0	0	0	6	0	¢	0	s	0
Increase (decrease) in accounts payable	832	(3,498)	(+6£,5)	(1,264)	2,373	6,870	(7,817)	8,798	9.75H	(8,360)	(759.27)	116'6	9/18/19
Increase (decrease) is other liabilities	16,259	12,045	7,198	(5,403)	730	(6,123)	(1,381)	£69	(909)	911	323	(965,99)	959,81
Other, ner	(2,704)	3,570	(2,530)	3,526	(159'+)	1,264	(10/2)	7,627	(3,631)	3,350	(11-13)	3,418	1,085
Ner cash used in operating activities	34,846	126,297	(49,459)	112,231	(10,20)	169,597	\$38,388	(\$11,710)	\$17,416	(\$6,243)	\$14,803	\$17,975	616,963
Additions to property, plant and equipment	(615,169)	(\$11,945)	(\$8,845)	(86,838)	(\$4,076)	(089'015)	(16,534)	(\$6'19\$)	(\$8,219)	(H,253)	(52,744)	(67,453)	(156,953)
Net cash provided by financing activities	(\$1,543)	(\$1,633)	(\$1,661)	(81,533)	(\$1,453)	(\$1,506)	(81,128)	(\$1,103)	(\$1,146)	(117)	(11,103)	(\$1,138)	(816,060)
Net change In cash	(\$11,866)	\$12,719	(596'618)	\$18,839	(1616,731)	(92,589)	520,726	(\$49,008)	\$13,048	(\$11,609)	\$10,957	197 65	(\$16,095)
Increase (decrease) la cash	(\$11,866)	\$12,719	(\$19,965)	\$18,839	(16(,731)	(92,589)	\$30,726	(\$49,008)	\$13,048	(\$11,609)	1510,957	\$9,384	(816,095)
Beginning Cash	018,78	75,944	68,663	169,83	155,18	70,803	715,809	98,943	49,935	186,53	1774	162,331	87,810
Ending Cash	75,944	199'88	£69°89	87,537	70,805	68,217	98,943	40,935	62,983	£7ξ,1ĉ	150,53	71,715	31,715

## Collins & Aikman North America

									3	3			
Assety													
Cash & Cash Equivalents	446,575	\$88,663	56B,697	587,337	\$70,803	568,317	598,943	516,915	562,983	551,374	186,582	\$71,715	\$71.715
A.R Trade Net	382,349	270,788	295,079	364,963	579,185	280,107	216,583	278,8001	265,803	276,101	265,194	249 (182	249,082
AR - Other Non-Trade	680'6	10,446	10,733	10,561	10,827	11,003	066'01	11,334	11,617	12,002	12.72	12.556	12.556
nventony Ner	152,896	811/051	148,244	686,341	146,131	144,619	138,005	142,908	141,886	143,476	138.164	132,065	132,065
Tooking and Molding, ner-current	764'91	46,492	16,492	E6P'91	46,492	+6,492	16,493	16,492	16,492	76,192	16,492	46,492	+6-49
Prepaid Expresss	120,589	122,890	122,191	121,491	120,792	130,093	119,393	118,694	117,995	117,545	117,096	117.862	117 862
Aliscellaneous Current Assets	2,783	2,783	2,783	2,783	2,783	2,783	2,783	1,783	2,783	2,783	2,783	2,783	2.783
Ситем Аззев	\$1,0698	5693,480	1624,198	2480,417	905,8592	+1€,673,31+	1917,190	246,043	095,64-52	577,045,275	5644,384	\$632,555	\$632,535
Investments in Subsidiaries	0.5,540	125,540	125,540	125,540	0+5,540	125,540	135,540	125,540	125,540	125,540	125.540	125 540	125.540
PPE Net	648,312	652,075	652,606	651,113	650,841	653,197	651,444	649,288	649,083	644,903	639,063	637,896	637.896
Goodwill - Net	621,109	621,109	821,109	821,109	831,109	821,109	821,109	821,109	821,109	821,109	831,109	821,109	821.109
Deferred Tax Assets-Long Term	929,939	25,939	25,939	925,939	25,939	25,939	25,939	25,939	25,939	25,939	25,939	25,939	23.939
Tooking and Molding, net-Long Term	30,235	12,235	12,235	12,235	12,235	12,235	12,235	11.33	12,235	12,235	12,235	12,235	12.235
Other Noncurrent Assets	106,101	006 091	159,905	806'8E1	516,751	516,913	155,938	154,956	153,969	152,977	152,004	151,033	151,033
Inter Company Assets	307,439	107,439	964,708	307,459	951,702	307,459	107 459	307,459	961,50K	307,459	907,459	65P'40K	307,459
Total Algeta	\$2,792,639	12,797,73	\$2,799,012	82,782,720	\$2,780,544	\$2,775,708	52,732,854	\$2,747,473	52,744,893	12,739,937	\$2,727,735	991,117,58	\$2,713,766
Lisbillities and Equity													
Current Portion-Long Term Debi	180,0552	\$250,384	5250,384	180°55	\$250,384	190'0825	\$250,384	\$250,384	5250,384	5250,384	\$250,384	\$250,384	5250.384
Current Portion-Capital Lesses	8,665	8,663	6,665	8,665	8,665	8,665	8,665	8,663	8,665	8,665	B,665	8,665	8,665
Accounts Payable	915,001	97,848	95,454	92,190	64,563	101,433	93,615	101,914	110,697	102,337	98,410	050,001	108,330
Accrued Interest Payable	6,933	6,433	6,933	10,433	10,933	11,433	11,933	12433	12,933	(1),433	13,933	14,433	14,433
Accused and Other Liabilities	135,820	147,330	154,386	148,166	148,348	142,108	140,037	140,358	139,181	139,145	138,992	(29,586	129,586
Income Taxes Payable	(30,428)	(27,358)	(30,408)	(197,381)	(32,532)	(692,65)	(32,970)	(30,843)	(33,974)	(31,124)	(35,057)	(32,139)	(32,139)
Total Current Liabilities	127,8712	£0C'99+5	\$188,413	5.462,758	\$480,362	5484,256	5471,665	218'28+5	5487,867	5-482,841	5475,327	051,9712	5479,250
Pre Petition Liabilities	2,198,574	2,197,652	2,196,702	2,195,680	2,195,138	2,194,343	2,193,926	2,193,534	1,193,097	2,192,695	1192,303	2,191,876	2,191,876
Long Term Debi	0	0	0	0	0	0	e`	0		c	Q	0	c
Capital Lesse Obligations-Long Term	57,027 ·	36,316	55,603	+68'+5	54,184	53,473	52,762	52,051	51,340	90,629	816'61	BUE 61	49,208
Deferred Income Taxes	18,231	39,23	162,62	13,53	15,05	12,8	19,231	10,131	15,231	117,65	16,65	15,55	165,05
Minority Interest in Consol Subs	1,107	1,107	1,107.	1,107	1,107	1,107	1,107	(103	1,107	1,107	1,107	1,107	1,107
Other Noncurrent Liabilities	910,055	220,536	220,703	מנומ	221,713	221,834	M(1,575	118,555	226,525	801,EZ	223,889	224,000	224,000
Intercompany Liabilines	Ð	Đ	ව	9	ව	9	(g)	9	9	Đ	9	9	9
Total Labilities	52,979,675	52,991,164	52,991,762	52,985,092	\$2,981,733	52,984,243	050,179,58	52,981,345	52,985,584	116 646 75	57,179,22	\$2,974,671	174,176,22
Total Equin:	(5187,036)	(5193,427)	(5192,749)	(\$202,372)	(5301,189)	(5208,534)	(\$238,166)	(170,HZ2)	(5240,690)	(+16,8452)	(6EO+H2S)	(\$260,904)	(+06'09C\$)
Toral Liabilities and Equity													
Transfer late Milledge and Warrier	-0.00	1											

Collins & Aikman
North America
(5 in thousands)

	JAN 07	FEB 07	MAR 07.	APR 07	MAY 07	2007 (P)
Outside Sales	190'0028	(11)(1225	5228,017	(64-8152	590,0022	\$1,112,359
Inter-Company Sales	0	0	0	0	0	
Net Sales	222,061	23,63	110,822	218,493	\$96,052	65(2117)
Cost of Good Sold	508'661	196,198	211,823	193,660	192,864	94,349
Grass Profit	32,25	un	16,195	24,833	105'42	018,010
Total Selling, General & Admin	100,304	19,795	8,812	616'61	19,003	67,743
Operating Income	2,052	7,430	175,7	416'4	B,498	792,08
Ner Inverse	7,589	0.47.79	6,189	7,589	7,739	38,847
Loss on Sale of Receivables	0	•	0	0	•	0
Preferred Stock Accretion	0	0	0	0	0	0
Other (Income) / Expense	(100+)	(00+)	(+100)	(00+)	(100)	(2,000)
Pretax Income	(5,137)	2	(417)	(5,273)	651,1	(6,580)
Income Taxes	ŞCF	OCT	433	121	C‡	3,134
Net Income Before Extenordingsy Items	(£75,6)	(12)	(830)	(3,699)	745	(B,704)
Diz Operations (Gain)/Loss	0	0		0	0	0
Net Income	(\$5,572)	(4329)	(1880)	(\$2,699)	\$745	(\$8,704)
Memo: EBITDA Build						
Operating Income	52,052	0K+*LS	57,372	+16'+S	86'8 <b>5</b>	530,267
Depreciation	18,530	8,536	8,573	8,579	8,577	12,635
Amortization	933	932	935	216	916	1,633
Professional Fees	000'9	0(079	900'9	000'9	9000	30,000
KERP	1,166	1911	1,167	1,166	583	5,249
Retructuring and Contingency	0	0	0	0	0	0
Amortization of Loss on Sale Learthack	103	101	101	103	103	515
Asset Impairment	•	0	c	0	0	•
FAS 106	0	0	c	•	0	•
Adjusted EBITDA	518,804	\$24,189	524,150	\$21,678	\$24,478	1113,499

Adjusted EBITIDA

## Collins & Aikman North America (\$ in thousands)

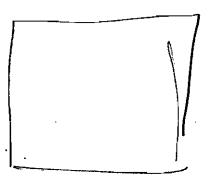
	JAN 07	FEB 07	MAR 07	APR 07	MAY 07	2007 (P)
Asserts					٠	
Cash & Cash Equivolens	328,852	049,670	136,904	539,972	534,682	\$34,682
AR - Trade Nei	273,133	160'1-12	276,980	271,054	272,090	271,090
AR . Other Non-Trade	12,534	12,666	12,839	13,184	909,61	13,606
Inventor: Net	130,812	129,328	680'621	127,387	126,106	126,106
Tooking and Molding, nec-current	+6,+92	-64°91	£61-95	46,492	£64°91	46,493
Prepaid Expenses	117,412	136,611	119,514	119,064	519,811	118,615
Miscellancous Current Asiets	2,783	2,783	2,783	2,783	2,783	2,763
Current Assett	262,1502	5632,994	109'1095	5619,936	\$614,375	\$614,375
Investments in Subsidiaries	125,540	0+5,251	125,340	125,540	125,540	125,540
PPE Net	107,869	638,175	158,153	632,172	650,135	650,135
Goodwill - Net	821,109	801,108	821,109	821,109	821,109	821,109
Deferred Tax Assets-Long Term	25,939	25,939	25,939	25,939	25,939	25,939
Tooling and Molding, nee-Long Term	512,51	12,235	12,235	12,235	12,335	12,235
Other Nancurent Assets	130,100	149,168	148,233	147,316	146,400	1+6,100
Inter Company Assett	307,459	307,459	307,459	307,459	307,439	107, 159
Total Arrest	\$77,207,73	\$12,112,619	\$2,716,437	\$2,711,707	\$2,703,191	161,703,191
Liabilities and Equity						
Current Position-Long Term Debt	5250,384	190,384	5250,384	\$250,384	\$250,384	\$250,384
Current Portion-Capital Leases	6,665	6,046	8,665	8,665	8,665	8,663
Accounts Payable	200'901	113,154	123,473	118,451	119,479	611-611
Accreed Interest Payable	14,933	15,433	5,933	16,433	16,933	16,933
Accrued and Other Liabilities	139,487	129,417	0.55,85	1.28,144	122,760	122,760
Income Taxes Payable	(35,769)	(12,22)	(35,344)	(33,411)	(37,484)	(37,484)
Total Current Liabilities	\$474,202	5484,727	191,1618	£489,667	8460,738	8480,738
Pre Petition Liabilides	2,191,636	3,191,376	2,191,001	2,190,746	2,190,506	2,190,506
Long Term Drbr	0	•	0	c	0	•
Capital Lease Obligations-Long Term	48,497	47,786	510,11	16,364	45,653	15,653
Determed Income Taxes	187,62	182,05	19,131	15,55	19,231	182,85
Minorin Interest in Consol Subs	(01'1	1,107	1,107	1,107	1,107	1,107
Other Noncorrent Liabilities	124,589	225,198	714,317	224,946	225,565	225,565
Intercompany Liabilities	0	6)	9	Đ	ව	Đ
Total Linklikies	152,996,52	\$2,979,425	52,984,091	190/286/25	\$2,972,800	52,972,600
Total Equity	(5266,476)	(\$266,805)	(5267,633)	(151,0/52)	(\$269,608)	(\$369,608)
Total Liabilities and Equity						
Total Lisbilities and Equity	A17 CAL CA	007 614 63	CLF 912 CK	\$2,711,707	E2 703 191	\$2,703,191

## Collins & Aikman North America

	JAN 03	PEB 07	MAR 07	APR 07	MAY 07	2007 (P)
Net Income (loss)	(\$5,572)	(\$129)	(\$850)	(\$3,699)	8745	(\$8,704)
Asset Impairment	0	c	c	•	0	6
Depreciation	8,550	8,556	8,573	8,579	8,577	42,035
Amortization	933	932	935	116	916	££\$73
Loss on sale of property, plant and equipment	0	¢	0	0	0	0
Gain un custallment of postretirement benefit p	7	-	-	<del>-</del>	<b>→</b>	뭐,
(Increase) decrease in accounts and other receiv	(8E01E)	(0,000,0)	(3,063)	5,580	(1,457)	(24,057)
(Increase) decrease in inventories	(,25	1,483	98.5	1,703	1,280	5,959
(Incresse) degresse in purpaid assets	677	(1,551)	6++	6H	£	(753)
(Increase) decrease in tooling	•	c	0	0	0	0
(Increase) decrease in other assets	•	c	ø	•	0	0
Incresse (decrease) in accounts payable	(3,318)	7,153	10,319	(5,023)	1,027	11,159
Increase (decrease) in other liabilities	981	515	(2,053)	916	(4,769)	(5,282)
Other, net	(0,630)	3,442	(2,518)	1,433	(4,573)	(3,845)
Net cash used in operating activides	(\$22,874)	\$11,814	\$12,037	\$13,464	\$2,201	\$22,965
Additions to property, plant and equipment	(89,355)	(168,831)	(\$11,718)	(89,430)	(36,540)	(\$55,074)
Net cash provided by financing activities	(1961)	(\$96\$)	(980'19)	(1966)	(1561)	(84,924)
Net change in cash	(813,189)	19,144	(610,766)	13,068	(48, 289)	(\$537,033)
Increase (decrease) in cash	(433,189)	19,144	(\$10,766)	\$3,068	(\$5,289)	(\$37,033)
Beginning Carls	71,713	38,526	012,11	36,904	39,972	311,115
Ending Cash	38,526	012,0	106'96	19,972	34,682	34,682

## Collins & Aikman US (3 to thousands)

	SEP 05	OCT 05	NOV 05	DEC 03	2005 (P)
Ourside Sales	520'10E\$	5175,426	\$154,591	\$137,578	52,065,744
Inter-Company Sales	6,835	6,113	6,307	5,553	84,647
Net Sales	718,102	615,181	768,051	143,131	2,150,391
Cast of Good Sold	109'991	144,449	132,821	121,847	1,909,169
Group Profit	41,276	37,089	28,076	21,283	141,223
Total Scling, General & Admin	18,674	27,093	21,875	12,631	203,368
Operating Income	23,602	14,994	6,201	(1,347)	37,853
Ner Interest	13,269	7,488	7,150	7,000	01616
Lass on Sale of Receivables	0	0	0	•	1,613
Preferred Stock Accretion	c	0	c	•	18,148
Other (Income) / Expense	(388)	(193)	(86)	(393)	(19,967)
Prens Income	127,9	7,899	(356)	(7,934)	(56,882)
Income Tases	0	0	0	0	990'1
Net Income Refore Extraordinary Items	126,0	7,899	(556)	(7,954)	(57,967)
Disc Operations (Gain)/Loss	(006)	(200)	(900)	(900)	(10,802)
Net Income	\$10,621	58,799	134 144	(\$7,054)	(\$47,165)



## Collins & Aikman

	SEP 05	OCT 05	NOV IS	DEC 08	2005 (P)	
Assets						
Cash & Cash Equivalents	\$19,915	816,742	664,698	696'695	696'69	
AR . Trade Net	12,924	056,035	342,055	233,475	233,475	
AR - Other Non-Trade	4,108	4,103	B60°F	4,076	9101	
Inventory Net	(79,121	131,389	118,238	115,759	115,739	
Tooling and Molding, ner-current	38,550	55,030	51,550	45,950	15,930	
Prepaid Expenses	67,285	50,17	70,785	11,551	165,17	
Miscellaneous Current Assets	(88)	(88)	(88)	(88)	(88)	
Current Assets	8544,378	8558,978	5556,437	169'01:55	169'0155	
lavestments in Subsidiaries	109,622	109,017	179,622	109,622	239,601	
PPE Ner	171,674	378,300	381,026	385,544	385,544	
Goodwill - Net	492,554	192,55-1	192,554	192,554	497,534	
Deferred Tax Assets-Long Term	91939	25,939	919,55	926,55	25,939	
Tooling and Molding, ner-Long Term	918'61	13,816	13,816	13,816	13,816	
Other Noncurrent Assets	71.8.17	946,BK46	95,890	906'+6	906,40	
Inter Company Assets	806,124	151,808	806,124	606,124	806,124	
Total Assets	12,581,933	62,602,178	\$2,601,388	\$2,589,177	\$2,589,177	
Fishilishes and Pouits			÷			
Notes Parable	8	8	æ	S	Я	
Short Term Borrowings	O	0	0	0	o	
Advance on Receivables	0	9	0	0	0	
Current Portion-Long Term Debt	+9€'09€	360,384	260,384	250,38+	250,384	
Current Portion-Caputal Leases	0	0	G.	0	0	
Accounts Payable	14,503	35,830	32,536	13,761	33,761	
Account foresess Payable	611,7	765.7	8,013	8,433	8,433	
Acroed and Other Liabilities	104,76	176,17	78,575	86,178	86,178	
Income Taxes Payable	(4,139)	(4,529)	(5,354)	(5,394)	(5,394)	
Tonl Current Liabilities	1355,041	5370,943	5374,147	\$373,162	5373,362	
Pre Perision Liabilities	127,105,5	2,200,881	13,000,5	2,199,406	2199,406	
Long Term Debr	O	0	c	G	0	
Capital Lease Obligations-Long Term	•	0	0	0	0	
Deferred Income Taxes	20,03	50,835	20,832	20,832	20,832	
Minoring Interest in Consol Subs	1,107	1,107	() ()	1,107	1,107	
Other Noncurrent Liabilities	640,881	184,461	180,844	72,27	155,171	
Intercompany Liabilities	0	0	0	0	0	
Total Liabilities	\$2,766,779	\$2,778,224	060,717,52	52,771,933	52,771,933	
Toral Equity	(\$184,845)	(\$176,046)	(5175,701)	(\$182,755)	(5182,755)	
Total Liabilities and Equity	\$2,581,934	\$2,602,178	\$2,601,388	\$2,589,178	\$2,589,178	
		•				

# Collins & Aikman

4 Net income (loss)	\$10,621	\$8,799	5344	(\$7,054)	\$12,711
. Asser Impairment	o	0	0	0	0
Depreciation	5,638	192.6	5,265	5,313	21,667
Amortization	286	186	976	286	3,936
Loss on sale of property, plant and equipment	0	0	0	0	0
Gain on curtalment of posterirement benefit play	-	0	0	0	=
(Increase) decrease in accounts and other receivab	(25,212)	13,379	17,500	8,603	14,270
s (Increase) decrease in inventories	(1,652)	ੜੇ	3,151	2,479	1,362
) (Increase) decrease in prepaid assets	000)	(3,750)	350	(186)	(g)
(Increase) decrease in tooling	ů	3,500	3,500	5,6/10	12,600
(Increase) decrease in other assets	c	a	0	0	9
. Increase (decrease) in accounts payable	1,804	716,1	(1976)	1,235	7,062
Increase (decrease) in other liabilities	(35,576)	059'01	3,287	3,986	(1,63-1)
Other, net	356,1	318	(+07)	976	(te45
Net cash used in operating activities	(\$51'844)	840,740	530,572	\$20,755	\$70,223
Additions to property, plant and equipment	(\$12,500)	(\$11,886)	(166'45)	(169'631)	(\$42,209)
Net cash provided by financing activities	\$23,841	(\$840)	(6720)	(\$10,755)	\$11,526
Increase (decrease) in cash	(\$10,503)	\$28,013	199125	6915	196,941
Beginning Cash	87+0E	19,935	47,938	66,799	30,428
Ending Cash	19,925	47,938	69,799	696'69	696'89

Collins & Aikman
US
(3 in thousands)

	36.741	FFR 0K	MAR 06	APR 96	MAY 06	90 NO	JUL 06	90 90 V	SEP 06	, OCT 06	NOV 66	DEC 96	2006 (P)
	BIL TELS	PA 2513	5166.550	5136.313	5151,475	\$149,303	585,127	\$148,332	\$134,714	\$145,213	860,2818	626,6118	969,072,18
Cutsian Suits	200	025.9	7 (193	6.271	7.07	7,306	4,531	898'9	15831	7,083	999'0	5,407	78,688
Inter-Lordwin Shirt	996,[3]	153,874	173,646	142,583	158,497	156,609	689'68	155,200	141,534	362,231	138,764	125,337	1,749,364
	196 54	134,565	510,933	128,539	139,313	143,808	87,683	132,545	130,329	131,190	123,144	115,068	1,553,102
Great Profit	25,599	601,61	27.14	14,025	19,185	12,802	1,976	22,635	11,205	21,106	15,620	10,369	196,262
Total Selling General & Admin	25,623	24,981	23,763	30,976	30,687	30,576	30,746	20,331	15,307	31,233	70,05	19,875	355,099
Operating Income	(52)	(5,672)	(3,051)	(6,952)	(1,503)	(0,774)	(14,71)	1,324	(4,002)	873	(4,478)	(909'6)	(58,437)
No. Incesses	2,000	7,130	7,600	7,000	7,130	7,600	7,000	7,150	7,600	7,000	2.15	009'L	000'48
Total metrolical Depote States	•		•	9	9	0	C	0	0	•	0	0	0
Date of July 2 Agents and 2		0	0	0	c	0	c	9	G	c	0	0	٥
Other (Income) / Francis	(191)	(393)	(191)	(tot)	(+O+)	(HO+)	( <del>1</del> 0+)	(H)H)	(tOt)	(101)	(A)	(404)	(4,813)
Oreas (necessary)	(5,832)	(12,429)	(10,258)	(13,548)	(8,249)	(14,970)	(25,367)	(4,422)	(11,198)	(5,724)	(11,234)	(16,803)	(141,022)
1			0	0	0	0	0	0	0	0	0	0	0
Net Income Before Extraordinary Items	(£68,3)	(621-21)	(10,258)	(815,18)	(8,249)	(016,41)	(15,367)	(1,42±)	(11,198)	(427.24)	(11,224)	(16,802)	(141,022)
Oire Onemines (Gain) / Cost		0	0	0	0	0	0	0	0	0	0	0	0
Net Income	(\$6,812)	(\$12,479)	(\$10,258)	(\$13,548)	(18,249)	(\$14,970)	(\$15,367)	(84,422)	(\$11,198)	(\$5,724)	(\$11,224)	(\$16,802)	(\$141,022)

Collins & Aikman US

Table   Tabl	158,   244,   244,   244,   244,   244,   244,   244,   244,   244,   244,   245,   244,   245,												
1.00   2.00	15.8   24,							i		•		Š	į
State   Stat	244, 544, 544, 544, 544, 544, 544, 544,			549,573	533,439	177,822	543,145	171,63	156,012	(56,739)	(MG) 7.5	(810,08)	(clubs)
	116, 116, 116, 116, 116, 116, 116, 116,			228,769	238,799	237,762	116'+61	2,76,730	117,722	734,65T	225,981	217,715	516,715
14,526   14,488   14,234   14,549   1	116,   116,			897°5	5,385	5,380	5,71,5	5,370	3,366	5,361	5,356	5,351	ler'e
state and sta	45. dáng, net-carrent 45. 71, ret 71, secto Assets 53.41 (absidiaries 129) (absidiaries 1991)	_		816,111	810,111	108,508	197,401	107,494	106,842	108,253	103,344	98 296	96 - B6
1,1,102   13,402   12,200   12,004   11,304   10,605   60,904   60,304	11, 11, 12, 13, 14, 15, 15, 11, 15, 11, 15, 11, 15, 11, 15, 11, 15, 15			45,930	45,950	45,930	45,950	15,950	15,950	45,950	45,950	15,950	15,930
California   Cal	recent Assels  S541 Subsidiaries  139			72,004	40,15	509,07	906,99	905,93	68,307	850,89	809 79	68,374	+(£"B9
teri bing fire in the control of the	sets S541 Subsidiaries 239 (UR			(88)	(88)	(88)	(88)	(88)	(88)	(88)	(88)	(88)	(88)
chainidation         1295,001         229,001         239,002	isbidprice	\$539	\$531	\$513,316	5303,807	\$491,491	\$462,462	FEE 8915	5465,245	5455,451	\$415,333	5430,796	962'08'+5
10, 15.5  10,				109,622	129,001	139,601	109,655	100,622	109,622	109,022	100,021	109,622	100,651
13,039   13,034   192,35				395,222	396,074	399,706	199,284	397,066	398,180	395,861	392,322	392,474	392,474
Adman         13,539         13,539         13,539         13,539         13,539         13,539         13,539         13,539         13,539         13,539         13,539         13,539         13,539         13,539         13,516         13,816 </td <td></td> <td></td> <td></td> <td>492,554</td> <td>193,534</td> <td>192,554</td> <td>192,554</td> <td>192,554</td> <td>165,554</td> <td>192,554</td> <td>192,534</td> <td>492,554</td> <td>+02,554</td>				492,554	193,534	192,554	192,554	192,554	165,554	192,554	192,534	492,554	+02,554
1,5816   1	seers I one Town			25,939	25,939	25,939	25,939	25,939	25,939	25,939	25,939	25,939	35,939
806,124 92,946 91,979 91,008 90,043 896,124 864,124 86				13,816	13,816	13,816	13,816	13,816	13,816	418,61	13,816	13,816	13,616
### 1995,792 #\$2,544,256 #\$2,467,541 #\$2,559,548 \$72,448,343 #\$2,448,345 #\$2,448,345 #\$2,544,256 #\$2,467,241 #\$2,559,548 \$72,548,343 \$72,448,346 #\$2,548,343 #\$2,548,343 \$72,448,346 #\$2,548,343 #\$2,548,343 #\$2,548,343 #\$2,548,343 #\$2,548,343 #\$2,548,343 #\$2,548,343 #\$2,548,344 #\$2,540,344 #\$2,5				900.16	80,043	1,008	68,115	87,163	56,302	85,238	B4,290	83,344	63,344
St.		_	•	121'908	151,008	804,124	804,124	P.C. 1,208	471'908	804124	806,134	806,124	B06,134
St.	ı	ľ		100000	040	101 070	100 613 62	ABL OCT CO	039 213 23	783 703 63	87 489 000	RES. 174. CA	27 474 648
State   Stat			ļ.										
Color   Colo	d.Spain	8		5	S	ទ	9	9	9	55	95	34	3
Care		R =		9 =	•	2 0	0	•	. 0	G	0	0	5
Colored   Colo	A Thursday			• <	•		•	٠.	•	0	0	0	0
1,00,000   1,00,00   1,00,000				200.000	200 10	. פני סינר	495 026	FBY OFF	באני נוצר	- FF.	150 JR.	350 184	150.384
1,649	ā			100,000	-or'ac-	+0C70C7	-						
1,164  1,165  21,755  24,500 24,714 57,515 54,714   27,715 54,714   27,715 54,714   27,715 54,714   27,715 54,714   27,715 54,714   27,715 54,714   27,715 54,714   27,715 54,714   27,715 54,714   27,715 54,714   27,717 54,717   27,717 54,				•	5	2		7		•			, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
1,000   1,00			•••	26,500	807,80	17,1	39,515	140,04	11,586	36,061		12,076	4.00
100,848   110,874   117,366   111,301   107,8806   106,693   106,581   106,581   106,581   106,693   106,581   106,581   106,693   106,581   106,693   106,581   106,693   106,581   106,693   106,581   106,693   106,581   106,693   106,581   106,693   106,581   106,581   106,581   106,581   106,581   106,581   106,581   106,581   106,581   106,581   106,581   106,581   106,581   106,581   106,781   106				10,433	10,933	11,433	11,933	12,433	12,933	13,433	13,933	14,433	££+'+1
(5,194) (5,271) (5,229) (5,212) (7,287) (7,487) (7,487) (8,412) (8,412) (5,123) (5,123) (7,487) (7,487) (7,487) (8,412) (8,412) (5,123) (5,123) (7,487) (7,487) (7,487) (8,412) (7,412	Files			111,503	165,111	107,806	106,693	185,501	96+501	105,283	105,270	95,936	95,936
\$396,531 \$296,931 \$4,00,082 \$199,539 \$2,194,539 \$2,986,539 \$599,057 \$199,057 \$2,198,138 \$2,194,143 \$2,194,199, \$199,057 \$2,198,138 \$2,194,143 \$2,194,194,194,194,194,194,194,194,194,194				(5,242)	(1287)	(7,487)	(7,587)	(8,412)	(8,+52)	(8,552)	(9,377)	(9.417)	(5,417)
2,1991,574 2,197,652 2,196,702 2,193,880 2,195,138 2,194,43 2,193,926 3,193,534 (9.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0	bilioes			875,4952	659,1612	5396,851	8390,939	5397,057	8+0+,948	017,094.2	\$392,453	5393,412	\$393,412
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0				2,195,880	2,195,138	2,194,343	2,193,926	2,193,534	2,193,097	2,192,695	2,192,303	2,191,276	2,491,876
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			0	0	0	0	9	0	0	0	•	c	•
30,832 30	Oblisaciona-Lone Term	0	0	G	c	0	C	٠	c	0	0	•	•
1,107 1,107				30,832	30,832	20,832	20,832	30,832	20,05	30,832	20,832	20,832	20,832
178.514 197.00 180.781 181.294 181.294 185.500 186.787 185.500 186.787 180.514 180.787 180.514 180.787				1,107	1,107	1,107	1,167	1,107	101,1	1,107	1,107	701,1	1,107
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-	-		182,007	183,294	(164,213	185,500	186,787	207,781	188,993	190,280	661,191	661'161
\$ 915,091,222 UK,1915,23 HT,1915,33 020,491,222 (UK,1915,23 5H,1991,22 5H,1991,22 911,881,23				0	0	¢	0	0	0	0	٥	0	
		"		52,793,403	52,794,029	HC.197,23	\$2,792,303	52 799 316	\$2,807,689	<u>\$2,800,336</u>	52,796,974	52,798,425	52,798,425
(אנא, אנבל) (אטג, גיבל) (ווס, פובל) (ווס, בבל) (ווס, פובל)			(572,2152) (81	(5225,822)	(ITI)	(3249,041)	(5274,408)	(\$278,830)	(\$290,028)	(157,595,751)	(\$706,975)	(111,623,777)	(\$323,777)
ARA 667 C7 189 C1 C1 C1 C1 C1 C2 SEC 50 C1 C2		'	∥`	63 623 694	23 620 929	101 073 68	£2 K17 89K	27 C2 486	139 417 681	\$2 504 585	\$2.4R9.499	\$2,474,648	\$2.474.648

### Collins & Aikman US (3 in thousands)

181   1814,729   (810,248)   (814,870   618,548)   (812,548)   (812,648)   (		1AN 06	FEB 06	MAR 06	APR 06	MAY 06	30 NO	JULOS	AUG 16	SEP 06	OCT 06	NOV &	DEC 06	2006 (P)
4,113         5,131         5,202         5,212         5,122         5,196         5,135         5,196         5,234         5,239           988         973         5,202         5,212         5,212         5,196         5,135         5,196         5,234         5,239           988         973         5,202         5,212         5,212         5,190         5,135         5,196         5,234         5,239           10	— (man)	(\$6.832)	(\$12.429)	(\$10,258)	(\$13,548)	(\$8,249)	(814,970)	(125,367)	(FH,422)	(\$11,198)	(\$5,724)	(\$11,224)	(\$16,802)	(5141,022)
3,113         5,121         5,122         5,122         5,135         5,136         5,134         5,239         6,239         6,239         6,239         6,239         6,239         6,239         6,239         6,239 <th< td=""><td></td><td>6</td><td><u> </u></td><td></td><td></td><td>` =</td><td>•</td><td>•</td><td>•</td><td>0</td><td>c</td><td>0</td><td>0</td><td>o</td></th<>		6	<u> </u>			` =	•	•	•	0	c	0	0	o
1,113   3,114   3,41		:		6967		4,737	9	5113	198	5.234	5.239	5,386	5,417	67,678
988 993 986 993 986 991 966 991 996 991 998 993 999 999 999 999 999 999 999 999	-dyrectation	<u>-</u>	1.16	3,111	1	1	-		1	2			910	195
Company	тогранион	988	975	9% 8	ī.	996	971	dcV.	70		Į,	740	2	- T
(11.889) 6,039 (13,927) 21,168 (10,023) 1,144 12,156 (14,004) 9,013 (6,941) (6	ass on sale of property, plant and equipment	0	0	o	0	G	0	0	0	0	c	0	0	<b>c</b>
(11,88) (8,039 (13,927) 21,168 (16,023) 1,141 42,456 (14,1804) 9,013 (6,941) (6,941) (967) 2,038 2,442 327 701 2,510 4,245 (14,1804) 9,013 (6,941) (6,941) (967) 2,038 2,442 327 701 2,510 4,245 (15,631) 1,053 (15,931) (1,13	ain on curtailment of postretirement benefit plan	0	o	0	0	•	0	0	o	0	c	0	•	<b>c</b>
(967)   2,038   2,442   327   701   2,510   4,245   (3,631)   1,053   (1,411)   (4,4	arressed decrease in accounts and other received	(11,889)	6,039	(13,927)	21,168	(620,01)	₹.	17,456	(+1,804)	9,013	(6,941)	9,680	B,N54	14,267
Harrier   Harr	occess) decrease in inventories	(36)	2,038	17	327	107	2,510	4,245	(169,6)	1,053	(141)	016"	3,048	17,463
Composition	Activity derivate in prepaid water	677	(5. Xe)	669	669	669	669	669	669	669	61+	614	(307)	3,177
C.0667  (51) (1,2904) (1,225) 1,738 (4,476 (5,199) 6,556 (5,199) (4,556 (6,223)) (1,175 (1,649) 1,175 (2,664) 1,75 (1,649) 1,1	ocease) decrease in molina	0	` =	0	0		0	0	0	0	0	0	6	С
(2,080) (31) (3,900) (1,233) (1,738 6,476 (3,199) 6,556 8,516 (8,333) (1,738 (4,176 (2,166) 175 1,173 (166) 1,173 (169) 1,173	occurred decrease in culture assets	0	Φ	0	0	0	0	0	9	0	0	Ф	c	6
15,358   11,313   7,410   (4,525)   1,175   (2,666)   175   1,175   (166)   1,175   (166)   1,175   (166)   1,175   (166)   1,175   (166)   1,175   (166)   1,175   (166)   1,175   (166)   1,175   (166)	second (decrease) in accounts narable	03080	(15)	(3,906)	(1,225)	BC7,1	6,176	(5,199)	6,556	8,516	(8,525)	(3,819)	9,834	8,315
### ### ### ### ### ### ### ### ### ##	promise (Aerosace) in other lishilines	13.958	11.313	7,410	(4,575)	1,175	(5,666)	175	1,175	(166)	1,175	1,175	(8,416)	23,730
sud equipment (\$11,412) (\$7,002) (\$6,915) (\$19,866) (\$6,718) (\$1,780 (\$1,520) (\$1,780 (\$1,520) (\$1,780 (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,780 (\$1,780) (\$1,780 (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,780 (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,780) (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,780) (\$1,780) (\$1,780) (\$1,780 (\$1,780) (\$1,78	interest (activest) in our annual to	907	623	345	185	(1,545)	300	001	(325)	160	100	(325)	99	1,977
and equipment (\$11,412) (\$7,002) (\$6,915) (\$4,966) (\$6,071) (\$6,072) (\$4,712) (\$7,980) (\$6,547) (\$72,920) (\$7,920] (\$7,920) (\$7,920) (\$7,920] (\$7,920) (\$7,920] (\$7,920) (\$7,920] (\$7,9	let cash used in operating activities	\$1,146	8tt'f1\$	(\$10,826)	E18'6\$	(811/68)	(848)	\$23,500	(\$35,602)	814,570	(\$14,374)	96,180	877,63	12,150
ing scrivities (\$633) (\$922) (\$920) (\$822) (\$742) (\$793) (\$447) (\$932) (\$437) (\$462) (\$6402) (\$6402) (\$6402) (\$611,124) (\$65,414 (\$18,712) \$64,235 (\$16,133) (\$96,663) \$18,371 (\$138,974) \$17,786 (\$17,864) \$1 (\$18,864) \$1 (\$17,864) \$1 (\$18,8	dditions to property, plant and equipment	(\$11,432)	(\$7,002)	(\$6,935)	(H,966)	(\$6,073)	(38,822)	(54,712)	(82,980)	(\$6,547)	(\$2,920)	(81,648)	(15,568)	(\$69,608)
8 (597,178) 545,178 (459,083) 175,818 (595,683) 815,186 (517,886) 175,086 (517,896)	let cash provided by Enancing activities	(\$832)	(\$922)	(\$650)	(\$823)	(\$742)	(\$793)	(5417)	(2923)	(\$457)	(\$403)	(\$392)	(\$4Z7)	(57,530)
69.969 58,845 64,259 45,547 49,573 33,439 23,744 42,145 3,171 10,957	acrease (decrease) in cash	(\$11,124)	\$15,414	(\$18,712)	54,025	(116,133)	(\$99'6\$)	174,818	(\$38,974)	87, 78	(\$69'(118)	\$1,940	(52,220)	(\$74,988)
OPEN TOOL IT SLICE LETTE BELLE FROM DELET	enining (ash	696'69	58.8H5	64,259	15,547	19,573	33,439	27,77	42,145	1,171	10,957	(6.739)	(2,799)	696'69
(12) (12) (13) (13) (13) (13) (13) (13) (13) (13	nding Cash	38,815	64,239	15,547	19,573	33,439	23,774	42,145	3,171	10,957	(6,739)	(2,799)	(5,019)	(5,019)

Collins & Aikman
US
(5 in thousands)

	14N B	FEB 07	MAR 07	APR 07	MAY 07	2007 (P)
27. 19.	5151,376	8152,799	\$136,797	\$148,803	98°61 IS	\$739,662
Commant Sales	7,900	2,732	7,742	7,493	175,7	76,437
Sales	575,821	166,631	164,539	156,297	157,456	798,099
n Good Sold	0.6261	614011	145,306	137,623	137,682	704,490
ss Profit	16,345	19,783	19,233	18,675	19,574	93,609
Selling, General & Admin	18,823	18,396	30K, T	18,526	17,642	60,692
erating Income	(2,478)	986'1	11,927	149	1,933	716,11
Inceres	7,000	7,150	7,600	7,000	7,150	35,900
on Sale of Receivables			0	0	0	0
Coord South Acresion	9	•	0	0	0	0
er (Income) / Expense	(00+)	(HO)	(100)	(400)	(100)	(2,000)
ах інсопт	(9/0/9)	(+9(*5)	727,	(6,431)	(4.817)	(30,983)
Taxes	Q	Q.	0	0	0	0
Income Before Extraordinary Items	(9,078)	(+9£'\$)	1 <u>27</u> ,	(6,451)	(4,817)	(£86,0E)
C Operations (Gain)/Loss	0	0	0	0	0	
	1820 637	(\$5.364)	54,727	(86,451)	(\$4,817)	(\$20,983)

## Collins & Aikman US (5 in thousands)

	IAN 07	FEB 07	MAR 07	APR 07	MAY 07	2007 (P)
Assem						
Cash & Cash Equivalents	(532,386)	(CD6,952)	(\$250,995)	(\$19,705)	(223,090)	(060,££2)
AR - Trade Ner	238,733	239,675	242,319	20,702	747,742	237,747
AR - Other Non-Trade	1,043 1.043	5,038	5,033	5,039	5,024	5,024
Inventor: Net	512,78	97,564	97,532	818'56	64,943	94,943
Tooling and Modding, ner-current	15,950	056'\$†	15,930	15,950	15,930	15,950
Prepaid Expenses	67,925	70,475	20,07	775,69	69,127	E 69
Miscellaneous Current Assets	(88)	(88)	(88)	(88)	(88)	(88)
Current Assets	\$422,412	5428,712	6436,779	8433,612	+10'62+5	\$429,614
Investments in Subsidiaries	100,622	100,655	229,601	129,601	100,022	139,601
PPE Net	369,635	386,015	389,514	386,986	383,478	383,478
Geodesil - No	192,554	192,534	492,554	492,534	492,554	192,534
Deferred Tax Assets-Long Term	25,939	25,939	35,939	25,939	25,939	25,939
Tooling and Molding, nev-Long Term	918,61	918'51	13,816	13,816	13,816	13,816
Other Noncurrent Assets	82,438	££6,18	80,624	19,734	78,844	78,844
lorer Company Assets	806,124	806,134	B06,124	806,124	806,124	806,124
Total Assets	\$2,462,519	\$2,464,293	62,477,951	52,468,366	\$2,459,970	\$2,459,970
Liabilities and Equicy						
Notes Payable	S	8	8	<b>3</b> 4	S	<b>3</b> 4
Shorr Term Borrowings	0	0	0	0	0	0
Advance on Receivables	0	C	0	0	0	0
Current Partion-Long Term Debi	130,384	230,384	130,384	250,384	250,384	-BC 055
Current Portion-Capital Leases	0	0	0	0	0	•
Accounts Parable	37,666	13,344	19,197	608'81	51,138	51,138
Aconed lowner Payable	14,933	15,433	15,933	16,433	16,933	16,933
Accrued and Other Liabilities	93,823	95,710	979'16	94,513	190,067	89 067
Income Taxes Payable	(715,6)	(9.517)	(6,517)	(9,517)	(11,562)	(11,562)
Total Current Liabilities	\$149,289	5365,355	\$404,824	\$100,622	196,564.2	196,590.
Pre Perition Liabilities	3,191,5	376,191,5	2,191,001	3,190,746	2,190,506	2 190 506
Long Term Debi	U	0	•	•	5	0
Capital Lence Obligations-Long Term	0	0	0	•	•	0
Deferred income Taxes	20,832	30,832	20,832	30,832	20,832	20,832
Deferred Income Taxes	10 M	21,852	70.837	20,03	20,63	7000
Minority Interest in Consol Subs	1,107	1,107	1,107	1,107	2	0
Other Noncurrent Linkibities	192,521.	193,843	189,591	195,003	55(,381	196,325
Intercompany Liabilities	0	0	3	0	اه	•
Total Labitities	52,795,374	\$2,802,512	52,811,413	906,308,52	0.1,408,52	\$2,804,730
Total Equity	(\$332,855)	(\$338,219)	(5333,492)	(\$339,943)	(5344,760)	(5344,760)
Total I labilities and Positive	913 CAL CR	100 999 63	\$2 (77.95)	\$2,468,367	\$2,439,970	82.459.970

•	JAN 07	FEB 07	MAR 07	APR 07	MAY 07	2007 (P)
fer Income (loss)	(84,078)	(\$5,364)	\$4,727	(\$6,451)	(\$4,617)	(\$20,983)
sect impairment	Ф	0	0	•	5	0
Apreciation	3,346	5,349	5,361	5,355	5,349	36,739
mortization	Sign.	906	Brijk K	068	068	66+*+
ass on tale of property, plant and equipment	0	0	¢	0	9	0
iain on curtailment of postretirement benefit plan	<u> </u>	0	6	0	0	0
nerease) decrease in recommit and other receivab	(20, 493)	(71.9)	(1,641)	5,292	(010)	(19,48B)
nercase) decrease in inventories	190	(328)	31	617.1	874	3,353
nercase) decrease in prepaid assets	677	(2,551)	611	67+	677	(53)
nerrate) decrease in rooling	0	•	5	0	0	0
increase) decrease in other assets	0	o	c	0	0	0
kresse (decrease) in accounts parable	(4,411)	5,679	10,053	(4,588)	2,329	9,062
screase (decrease) in other liabilides	1,310	1,210	(1,247)	1,210	(4,124)	(1,7+2)
der, ser	901	500	300	500	(1,545)	355
les cash waed in operating activities	(\$24,610)	24,463	\$18,142	17E PS	(16(-16)	290'18
dditions to property, plant and equipment	(\$2,507)	(81,729)	(38,860)	(\$2,827)	(81,840)	(\$17,763)
et cash provided by financing activities	(#250)	(\$250)	(57.55)	(#255)	(\$240)	(\$1,570)
werease (decrease) in each	(\$27,367)	\$2,484	\$19,907	\$1,289	(\$3,385)	(\$18,671)
eginning Cash	(610.5)	(32,386)	(29,902)	(20,903)	(19,705)	(5,019)
nding Cash	(32,386)	(29,902)	(50,995)	(19,765)	(23,090)	(23,090)

Collins & Aikman
US
(\$ in thousands)

Collins & Aikman
Canada
(3 in thousands)

	SEP 05	OCT 05	NOV 05	DEC 05	2005 (P)
ا ماران ماران	556,322	53,925	857,728	\$48,635	\$522,830
Solos Solos	B,50	B,(N)2	7,565	6,434	104,121
Net Sakes	64,633	64,007	116,437	55,080	626,941
Cost of Good Sold	105,10	37,296	57,814	52,824	395,384
Gross Profit	3,422	111.79	7,133	1,256	31,558
Total Colline General & Admin	Ş	333	293	273	F21'+
Operating Income	CIL,C	6,380	6,830	1,983	17,434
	•	9	•	•	14,169
region for the of Dennistration	0	•	0	•	9
Load On Spice of Recent about	0	•	0	0	0
Other (faceme) / Espenie	0	0	ð	0	7,916
Prens Income	3,117	6, 380	068,8	1,983	614,6
Locales Target	981	77)	191	<u>s</u>	7
Net lacone Before Extraordinary lients	1,937	£0£'9	699'9	1,81	3,005
Ober Operations (Gain)/Loss	0	0	0	0	
Net Income	759,53	\$4,203	699'98	\$1,814	\$1,005

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## Collins & Aikman Canada (3 in thousands)

******	SEP 05	0CT 05	NOV 05	DEC 05	2005 (P)
Cash & Cash Equivalents	(\$7,806)	(\$3,526)	54,077	\$10,719	10,719
AR Trade Nor	13,16	13,790	24,596	16,052	16,052
AR - Other Non-Teads	3,485	1,123	3,165	2,983	2,983
Inventory Ner	25,295	24,576	24,703	74,137	34,127
Tooling and Molding, ner-current	182	182	183	182	162
Prepaid Expenses	31,778	31,778	31,778	31,778	31,778
Mircellancous Current Autors	•	0	9	0	•
Current Assets	\$75,103	580,123	10€,882	\$85,842	585,842
Investments in Subpidiaries	•	0	¢	0	•
PPE Ner	14,307	133,961	133,396	134,062	134,062
Goodwill - Net	282,638	282,638	282,638	282,638	382,638
Deletted Tax Assets-Long Term		•	•	•	
Tooling and Molding, net-Long Term	(1,618)	(919'1)	(I,61B)	(819'1)	(1,618)
Other Noncuerent Assets	172,53	62,344	רונים	62,189	62,189
Inter Company Assets	•	E	0	0	0
Toral Assets	\$552,601	\$557,347	\$563,134	\$563,113	F263,115
Lisbilities and Squire	ť	·	š	į	•
Notes Fargore	₹ °	3 .	3	3 4	3
Short I crm Borrowings	=	=	=	-	-
Advance on Receivables	0	•	•	0	•
Current Portion-Long Tenn Debr	•	0	0	0	•
Current Portion-Capital Leases	135	(35	135	135	135
Accounts Payable	165,34	46,339	48,658	+6,+27	46,427
Account lateress Payable	•	•	•	0	•
Accrosed and Other Liabilities	869'01	10,989	[紀] [	573	11,573
Income Tracs Payable	(24,643)	(35,466)	(26,303)	(27,536)	(27,536)
Total Current Liabilities	532,781	831,988	692'0'5	009'00'S	009'00'S
Pre Perison Liabilities	0	0	0	0	_
Long Texm Deby	•	0	•	0	6
Capital Lease Obligations-Long Term	159	159	<u>86</u>	159	139
Deferred Income Taxes	10,673	579,01	10,675	529'01	10,675
Minoring Interest in Control Subs	•	¢	•	0	•
Other Noncueren Liabilities	57,123	36,459	35,795	15,131	15,131
Intercompany Liabilities	119,092	419,092	19,092	419,092	-119,092
Total Lishibides	S499,830	5498,373	161'6615	2495,637	5-195,637
Toral Equin	\$52,771	558,974	£+9°59S	76t,132	567,437
Total Labilities and Equin:	\$552,601	18557,347	\$565,134	\$563,113	\$563,113

## Collins & Aikman Canada (\$in thousands)

	SEP 05	OCT 05	NDV 05	DEC 05	2005 (P)
	\$2.917	\$6.203	699'9\$	\$1,814	\$17,623
det income (loss)		-	•	0	∌
tsset Impainment	63	1.845	1,845	9+8,1	7,360
) specialism	1	, E	Fi	F.	Ξ
Amoruzation	ļ	; =	0	•	0
Loss on sale of property, plant and equipment	• •	· <del>-</del>		-	=
	200	(b) T ()	(6HB)	8,725	1,574
Increase) decrease in accounts and other receivable	( ) ( )	210	(25)	576	(4,898)
facrease) decrease in inventories	(provin)		9	0	0
Increase) decrease in prepaid assets	- 9	• =	•	0	0
Increase) decrease in tooling	-		. 0	0	•
Increase) decrease in other assets	40.5	9	2,339	(1231)	6,782
Increase (decrease) in accounts payable	į.	1	(T.E)	(175)	(1,502)
Increase (decrease) in other liabilities		(823)	(839)	์ลิ	(617,5)
Other, net	13,437	65,879	18,883	19,154	421,353
det caen usen in openering processing	(\$1,780)		(\$1,280)	(\$2,512)	(171,54)
Additions to project to the forestine activities	8178	3	(S)	3.	\$118
Not committee by minimum by minim	\$1,835	34,280	\$7,603	\$6,642	\$20,360
Beginning Cash	(1,641)	(908,7)	(925,0)	10,77	(9,641) 10,719
Ending Cash	(ous/c)	(erc'r)	- m'+	, 1	

## Collins & Aikman Canada (8 in thousands)

	JAN 06	FEB 06	MAR 06	APR 06	MAY 06	30 NO	JUT. 06	AUG 06	SEP 06	OCT 06	NOV 06	DEC 06	2006 (P)
Outside Sales	553,637	\$51,853	56,958	846,396	555,890	828,838	21/805	\$53,647	\$50,030	554,122	S53,598	542,211	8605,549
Inter-Company Sales	1,88,1	7,546	6,615	1,034	B, 169	6,080	111/1	בוגנ	7,182	0.00,7	7,106	5,803	87,450
Net Sake	815'19	99,L98	110'89	53,631	64,059	63,908	33,452	65Ľ19	57,213	61,741	H02'09	48,014	603,009
Cost of Good Sold	56,363	52,946	58,299	868'81	55,339	119'95	33,650	53,422	32,25	91,55	52,943	15,836	181,153
Gross Profit	5,253	6,453	9,712	4,732	8,720	797,7	(961)	T.937	4,978	6,402	1,761	2,178	71,726
Total Selling, General & Admin	310	317	42B	H	278	322	300	Ē	193	312	281	300	1,733
Operating Income	4,943	6,136	9,285	4,422	B,442	6,975	(197)	359'L	4,684	060'9	7,480	1,879	67,493
Net Interest	¢	0	٥	0	0	0	•	0	0	0	0	0	5
Loss on Sale of Receivables	0	0	c	0	0	G	O	0	9	0		0	σ
Preferred Stock Acaresion	9	0	0	0	0	0	0	0	9	0	0	¢	s
Other (Income) / Expense	O	0	0	0	0	0	0	0	0	0	0	G	0
Pretax Income	1,913	6,136	9,285	£472	8,442	6,975	(497)	7,656	H89'H	060'9	7,480	1,878	67,193
Income Taxes	691	159	168	164	ıšı	173	182	691	98	171	191	691	2,021
Net Income Before Extraordinary Items	1.774	7.6,5	9,117	4,258	8,290	6,803	(089)	7,487	10K.1	\$,914	7,319	1,709	65,472
Оіяс Орептот (Свіп)/Ілня	0	0	0	0	0	0	0	0	0	0	Ð	0	٥
Net Income	M,774	. 116,23	\$9,117	M,258	16,290	108'903	(\$680)	57,487	54,504	\$5,914	914,78	\$1,709	\$65,472

## Collins & Aikman Canada (3 in thousands)

	3	8	200				,,,,,,,						
Atten								1					
Cash & Cash Equivalents	512,708	\$19.CD#	519,235	820,978	533,012	540,432	S-15,238	S+,904	547,935	535,119	500,243	569,927	69,927
AR - Trade Net	19,582	17,815	14,992	19,007	715,65	19-12	12,094	575,52	21,052	נת,בב	22,553	192'11	17,761
AR - Other Non-Trade	900 B00	960	808	859	829	855	605	<u>.</u>	853	855	839	B38	8.18
Inventor: Net	10,00	23,466	23,469	12,564	13,454	12,961	31,805	22,115	100,05	두	22,178	21,378	21,378
Tooling and Medding, ner-current	<u>18</u> 1	182	ᇤ	182	183	핕	182	182	181	E#	182	182	182
Prepaid Expenses	31,778	31,778	31,778	31,778	31,778	31,778	31,778	877,16	31,778	31,778	31,778	31,718	31,778
Niscellaneous Current Assets	•	5	0	0	•	0	0	0	•	0	¢	0	0
Current Attess	110 685	593,105	5100,513	5105,967	5111,803	669'611\$	\$111,922	70122,407	\$123,802	1513,153	\$137,793	5141,865	\$141,865
Investment is Subsidiaries	0	•	0	c	С	\$	0	0	С	0	•	Ç	C
Phe No.	135 002	136.986	136.662	135,949	135,470	134,787	134,781	135,981	135,827	135,009	134,049	134,116	911'481
Goodwill - Ner	262.638	282 638	282,638	282,638	282,638	287,638	282.638	287,638	347.63B	282,638	382,638	282,638	282,638
Deferred Tax Assets-Long Term		G	•	5	•	<b>-</b>	•	c	•	¢	0	0	9
Tooling and Molding, ner-Long Term	(1,618)	(1,618)	(1,618)	(819'1)	(1,618)	(1,618)	(1,648)	(1,618)	(819°1)	(1,618)	(1,618)	(819)	(819,1)
Other Noncurrent Assets	62.166	65,143	62,117	62,095	62,070	62,045	120,23	62,002	879,13	61,953	156,13	016'19	016'19
Inter Company Assets	9	Đ	9	3	0	0	0	€	0	2	0	E	Đ
Total trees	066 1339	136 1638	6580 312	110 2628	1490 163	1407.551	\$589.749	\$601.410	\$602.627	\$611.136	\$614.793	\$618.910	5618.910
V 1. 1. 1870 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.													
Notes Parable	Э	S	ନ	38	S	38	8	\$	8	5	8	53	B
Sport Term Borrowipes	, =	0	•	, •	, 5	•	•	•	0	0	0	0	a.
Actionic on Beceivables		9	•	•	¢	0	0	0	0	6	0	0	0
Current Portion-Lone Term Debr	0	•	0	0	0	0	0	0	0	0	0	0	Ū
Current Portion-Capital Leases	135	135	135	135	135	. 135	135	135	135	135	135	135	135
Accounts Payable	49,278	46,836	18,393	<b>₩</b>	46,889	47,308	687,44	0/1/94	46,735	16,890	16,796	46,738	46,738
Acoused Interest Payable	•	•	•	0	•	0	0	•	0	0	0	¢	0
Accrued and Other Labibnes	11,864	12,136	12,448	12,739	13,031	10,823	10,114	90+'01	10,698	686'01	11,381	675,11	11,573
Income Taxes Payable	(765,00)	(27,650)	(30,702)	(05,759)	(30,824)	(27,859)	(510,913)	(27,963)	(31,708)	(38,060)	(31,120)	(38,163)	(28,163)
Total Current Liabilities	189,003	891,168	171,012	00+15S	117655	£30,407	\$24'03. <del>1</del>	810,652	\$26,560	\$56,953	£60,752	\$30,303	530,303
Per Perison Liabilities	0	0	•	0	0	0	0	0	¢	0	0	0	0
Long Term Debt	•	0	•	0	0	0	0	0	0	c	c	0	0
Capital Lease Obligations-Long Term	139	139	<u> </u>	159	139	159	139	139	159	159	139	159	961
Deferred Income Taxes	10,675	10,675	10,675	579,01	10,675	10,675	5.00	579,01	10,675	10,673	10,675	10,675	10,673
Minorin: Interest in Consol Subs	•	•	•	0	¢	0	0	0	•	0	0	0	0
Other Noncyrrent Liabilities	196,140	13,651	32,886	11 K	51,332	30,542	29,752	28,952	28,153	27,333	26,553	25,752	25,752
losecompas: Lisbilities	760,611	419,092	119.09	119 092	119,092	119,092	419,092	419,092	119,092	419,092	119,092	419,092	119,092
Total Liabilities	866,4942	5493.046	5492,987	5493,448	2190,490	5190,875	5483,753	7±6,78+2	\$484,£39	5487,234	5.483,573	5485,982	\$485,982
Total Equin:	14,272	80E,872	587,325	£85,162	599,B73	5106,676	\$105,996	\$113,484	\$117,988	\$123,902	5131,220	\$132,939	626,5115
		100	4035	*606 033	100 JC3	133 663	erse 149	8601 110	107 0030	711 M70	100 4134	010 0173	010 0103
Total Liabilities and Equity	\$267,229	\$579,233	3380,312	TUI,CBC4	cat need	100,100	\$307,747	3401,910	\$004,64?	9611,136	**************************************	1010	1010

## Collins & Aikman Canada (1 in thousands)

•	JAN 96	FEB 86	MAR 06	APR 06	MAY 06	JUN 06	JUL 06	AUG 06	SEP 04	OCT 06	NOV 06	DEC 06	2006 (P)
Net income (loss)	14,774	55,977	511,98	14,258	\$8,290	\$6,803	(\$680)	\$7,487	\$4,504	116'58	81,719	\$1,709	865.472
Asset Impairment	0	¢	c	0	0	0		0	_	S	¢	•	<b>-</b>
Depreciation	929'1	1,628	1,644	050,1	1,634	1,657	1,660	199'1	769'1	1697	1.699	1,708	19,980
.Imorazadon	궈	គ	97	티	हा	អ	81	33	7.	:1	티	121	975
Loss on sale of property, plant and equipment	0	0	0	3	0	9	G	0	=	÷	0	c	0
Gain on curtailment of postretirement benefit plans	<del>-</del>	7	<b>→</b>	7	7	+	7	7	•	-	7	7	53
(Increase) decrease in accounts and other receivable	(90 <del>1</del> '1)	1,767	(7,185)	5,394	(3,910)	2	(11,417	(10,496)	815,1	(1,721)	216	4,813	436
(Increase) decrease in inventories	196	59+	ච	903	011	(90c)	1,136	(E)	=	(577)	300	900	2,749
(Increase) decrease in peopaid assets	0	c	¢	U	0	0	c	•	=	G	0	0	0
(Increase) decrease in rooling	¢	0	٥	0	9	0	2	0	=	0	0	¢	0
(Incresse) decrease in other assets	0	0	c	0	0	0	0	0	=	æ	0	0	6
Increase (decrease) in actounts payable	2,851	(£5+5)	1,467	(2.009)	603	419	(2,569)	167,1	265	155	(63)	( <del>S</del> )	131
Increase (decrease) in other liabilities	(133)		(478)	(478)	(£0£)	(3,003)	(1.303)	(513)	(513)	(513)	(513)	£15)	(9,431)
Other, net	(3,061)		(1,053)	2,943	(3,065)	2,965	(3,059)	2,951	(3,044)	3,948	(3,060)	956	(62B)
Net cash used in operating activities	\$4,555	106,68	\$1,540	\$12,691	13,210	P6 7 85	\$6,450	\$2,541	B95'75	18,064	85,863	611,458	\$79,342
Additions to property, plant and equipment	(82,566)	(83,611)	(\$1,320)	(86.64)	(\$1,175)	(8834)	(51,653)	(\$2,862)	(81,541)	(2890)	(6739)	(\$1,775)	(\$20,034)
Net cash provided by financing activities	2	9	3	(ps)	(gg)	2	( <b>1</b>	3	(0\$)	3	(20)	2	2
Increase (decrease) in cash	81,989	86,298	1220	511,755	\$2,035	67,420	\$4,796	(1221)	120,13	181,134	\$5,124	19,684	\$59,208
Beginning Cash	10,719	12,708	19,004	19,225	30,978	33,012	+0,432	45,278	906,44	47,935	55,119	60,243	612'01
Ending Cash	12,708	19,004	19,225	976,04	33,012	+0,432	45,278	44,908	47,935	55,119	60,243	126'69	69,927
								***************************************	***************************************				

## Collins & Aikman Canada (5 in thousands)

	IAN 07	FEB 07	MAR 07	APR 07	MAY 07	2007 YTD
5 K 4 5 5 6	543,575	892,848	543,904	\$42,338	\$11,203	82,216,288
iter Company Sales	6,115	160'9	6,262	6,086	6.235	067.00
er Sales	069'69	49,359	50,167	48,424	49,439	247,078
Det pf Good Sold	16,572	44,636	96,300	44,836	4,133	136,467
iross Profit	3,118	4,723	(6,013)	3,598	5,206	10,611
otal Selling, General & Admin	286	360	7	330	202	1,548
perating Income	2,833	4,427	(6,448)	1,307	4,944	9,063
det fatesteit	Û	Φ	0	0	Ξ	0
oss on Sale of Receivables	0	0	0	0	c	0
referred Stock: Accretion	•	0	0	0	9	0
Other (Income) / Expense	0	0	•	0	G	0
retas Income	2,833	GF't	(6,4+8)	3,307	1,944	690'6
ncome Taxes	169	159	168	164	į	98
dei Income Before Extraordinary Lleme	1997	4,268	(6.613)	3,143	1,793	8,253
Disc Operations (Gain)/Loss	0	0	٥١	0	•	9
Vet Income	\$2,664	\$4,268	(\$6,615)	53,143	14,793	\$8,253

## Collins & Aikman Canada (\$in thousands)

Acres in						
Coch Ar Coult Frankralens	1111	107.153	3	011	1000	610 013
	+14,600	C00,174	-	332,730	170,016	27.07
TR - I rade Nei	(B,335	9 20 1	18,474	17,815	18,179	18,179
AR - Other Non-Trade	919	838	878	838	838	B38
eventon: Ne	19906	18,834	18,738	18,934	18,879	18,879
Fooling and Molding, net-current	182	182	183	281	187	187
Prepaid Expenses	31,778	31,778	31,778	31,778	31,778	31,778
Miscellancous Current Assets	0	0	•	•	•	
Current Assets	\$12,7216	155,141,8	\$121,157	712.22.12	1819,784	119,781
avestments in Subsidiaries	0	O	•	•	•	•
PE Net	697 80	619 41	151190	57. 151	159.820	159.870
Goodwill - Net	282.638	282 638	282 638	282 638	967 638	187 A 18
Deferred Tax Assess-Long Term	0	C	3	0	0	0
ooling and Molding, ner-Long Term	(819)	(1,618)	(9191)	(1.618)	(1.618)	(1.618)
Other Nancurrent Assets	61,886	61.863	01-8-10	61.816	61.793	61.793
inter Company Assets	€	0	•	9	•	
Total Assets	1618,791	6627,054	901,100	\$422,474	\$622,466	\$622,466
Lishlines and Fourth						
Notes Parable	8	Я	3	S	8	5
Short Term Dortowings	. 0	•	<b>-</b>	•	•	
Advance on Receivables	0	•				•
Current Portion-Long Term Debt	•	•	٥	0	0	
Current Portion-Capital Leases	135	133	135	135	561	135
Account Payable	17,452	116°81	051.64	+8,736	17.106	17.406
Accrued Interest Payable	0	0	•		•	
Accrued and Other Lisbilines	1364	12,156	12,418	12,739	13,031	13,031
ncome Tases Payable	(31,235)	(28,277)	(31,330)	(78,387)	(31,452)	(31,452)
Total Current Liabilities	528,227	532,928	\$30,403	127.02	121,852	121,623
Pre Petition Liabilities	0	0	0	9	0	0
Long Term Debt	c	0	•	0	0	0
Capual Lease Obligations-Long Term	651	651	129	130	159	159
Deferred Income Taxes	579,01	10,675	10,673	10,675	10,675	10,675
Minority Interest in Consol Subs	G	•	•	0	0	
Other Novement Lishibites	25,045	34,338	13,53	22,934	U,E	12.27
Intercompany Liabilities	119,092	419,092	560,611	119,092	119,092	19,092
Total Liabilities	5483,198	\$487,193	5-183,961	5+86,085	5481,284	\$481,284
Toni Equir	\$135,593	139,861	5133,246	5136,389	5141,182	\$141,182
Toral Linkillings and Banks						

## Collins & Aikman Canada (1 in thousands)

	JAN 07	FEB 07	MAR 07	APR 07	MAY 07	2007 YTD
Net income (loss)	\$2,664	\$4,268	(36,615)	\$3,143	\$4,793	\$8,253
Asset fungisment	0	¢	=	0	•	0
Deperation	627,1	167,1	1,7.12	1,734	1,735	9,660
Anogrization	Ŧ.	17	75	स	ล	117
Loss on sale of property, plant and equipment	0	0	¢	0	0	0
Gain on curtailment of postreurement benefit plan.	~	<b>→</b>	<del>-</del>	•	-	티
(lucresse) decrease in accounts and other receivable	(582)	137	(308)	629	(1964)	(+14)
(Increase) degresse in inventories	81.	1,826	96	(1961)	¥	66r C
(Increase) decrease in prepaid assets	٥		0	0	<b>-</b>	0
(Increase) decrease in tooling	٥	Þ	0	0	0	0
(Increase) degrease in other assets	٥	0	-	9	0	0
Increase (decrease) in accounts payable	<b>169</b>	1,462	355	Î	(1330)	<b>F</b>
Increase (decrease) in other liabilities	(F)	(P)	(R.T.)	(A10)	(10)	(2,079)
Other, net	(3,061)	2,947	(3,053)	2,943	(3,065)	(3,288)
Net cash used in operating activities	41,769	117,980	(18,263)	\$7,488	11,441	\$14,415
Additions to property, plant and equipment	(\$6,282)	(#5,711)	(512,273)	(\$2,905)	(14,243)	(\$34,414)
Ner cash provided by financing activities	<u>(8</u>	(§)	<b>\$</b>	2	( <del>)</del>	(30)
Increase (decrease) in cash	(H,515)	692'93	(\$20,536)	58,183	(12,803)	(\$20,000)
Beginning Cash	126,60	65,414	71,683	51,147	87.53	69,927
Ending Cash	111,50	11,683	51,147	0.07,528	7 <u>9</u> ,927	756,04

27

	SEP 05	OCT 05	NOV 05	DEC 05	2005 (P)
Ourside Sales	196'915	171,752	158,162	\$26,393	5164,835
Inter-Company Sales	1,737	3,345	2,874	3,222	25,368
Net Sales	20,698	515,08	34,825	29,615	190,203
Cost of Grood Sold	18,670	36,838	30,415	26,839	175,469
Gross Profit	3,038	3,679	4,430	2,776	M,734
Total Selling, General & Admin	195	601'1	1,103	1,106	17.14
Operating Income	1,926	2,570	3,307	1,670	10,593
Net Interest	356	1893	962	955	5,936
Loss on Sale of Receivables	21	13	3	2	135
Preferred Stock Accretion	0	0	0	9	0
Other (Income) / Espense	558	000	652	323	10.007
Protex Income	664	1,035	ט9ע'ו	182	(5,+95)
Income Taxes	310	87	233	384	2,322
Ver Income Before Extraordinary Tema	689	7887	1,527	(202)	(7.817)
Disc Operations (Gain)/Loss	0	0		0	Đ
Net Income	689\$	\$887	\$1,527	(\$202)	(87,817)

28

12,22	52,619	S2,478	57,123	H	٥
00#±1 /	16,102	18,933	0+9°E)	15,640	5
8151	165.1	7(98.1	2,035	2,035	
11911		17.571	PRC C.	11.98	
174	Oy.	NA.	Ş	87	
1				1	
01/1	01/,1	01/1/1	01/1	017'71	
1.87	3,671	2,871	3,871	2,871	
8197158	553,620	556,774	558,026	S58,026	
ê	E	ε	ē	Ę	
H MON	117 772	(CF 0E)	121 697	769151	
10.51	7.0 51	15.017	15.01.	7.0 L	
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7	R :	7	4	P ;	
3,976	5,930	C98'C	818'5	HIR'S	
Ē	Đ	E	E	€	
8152,355	\$112,827	\$229,037	1231,495	\$231,495	
5	0.5 83	015 88	58330	\$8.530	
YA GI	31. 61	XI 61	ATT 01	ACT 01	
nous'es	ورد.				
<b>&gt;</b> ;	3	5	5	- :	
641	13,696	19,0006	13. 14.	T F	
3,62B	5,547	1,351	3,706	5,706	
\$34,512	801,108	\$52.53	\$33,903	\$55,905	
0	0	0	٥	0	
0	٥	٥	0	0	
0	39,000	58,389	57,578	57,578	
(2,275)	(2.273)	(5,13)	(2,275)	(2,275)	
0	` <b>a</b>	0	0		
7,166	7,155	41,7	51.1	1,133	
₹75,67	29,573	275,97	575,67	275,67	
916,0£1 <b>\$</b>	195,0912	\$195,243	106,7912	5197,903	
٥	0	0	Ç	•	
9	0	0	0	0	
£4.117	71,143	71,143	71,143	71,143	
•	0	0	0	Ç	
30.583	30.583	30,583	30,583	30,583	
(196B)	71.968)	036177	01.968)	(B)6(17)	
9	0	0	0		
(BCO DI)	ET1 8	(E197)	G1877		
1 631	13 651	11 651	11.651		
	0	0	0	0	
531,380	132,267	533,793	\$13,592	\$11,592	
1152,355	\$222,677	\$229,037	\$231,495	\$231,495	
	(1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1		1, 194   1,	12.16-10.2  12.16-1  12.16-1  12.16-1  12.16-1  12.16-1  12.16-1  12.17-10	1,594   1,594   1,594   1,594   1,594   1,594   1,594   1,298   1,298   1,298   1,298   1,298   1,296   1,297   1,29

## Collins & Aikman Mexico (3 in thousands)

ı	SEP 05	OCT 03	NOV 05	DEC 05	2005 (P)
Net income (loss)	6891	1887	11.527	(5202)	17 901
Asser Impairment	c	•			
Depreciation	1,79		•		
	Š	<u>.</u>	25		4,782
Amortization.	÷	4	ıφ	C9	100
Loss on sale of property, plant and equipment	0	0	0	•	0
Gain on curtailment of postretivement benefit plans	0	9	=	0	0
(Increase) decrease in accounts and other receivable	(2,147)	(1.977)	(3,135)	3,156	(4,103)
(Increase) decrease in inventories	(f12)	175	(160)	เถ	(366)
(Increase) decrease in prepaid assets	•	•	0	0	
(Increase) decrease in tooling	c	0	0	0	•
(Increase) decrease in other assets	•	0	0	0	0
Incresse (decrease) in accounts payable	(305)	(O)	5	(011)	(285)
Increase (decrease) in other liabilities	945	2,316	5,290	3,336	0,070
Other, ner	BI	(BI)	-	133	139
Net cash used in operating activities	(\$247)	\$2,652	\$5,045	010'8\$	\$15,360
Additions to property, plant and equipment	(81,841)	(\$69,886)	(\$4,476)	(\$2,635)	(\$78,857)
Net cash provided by financing activities	99)	\$67,530	(\$711)	(11.13)	BOL'99\$
Increase (decrease) in cash	(32,188)	\$296	(1)(1)	\$4,644	12,611
Beginning Cash	Ηdž	2,323	2,619	2.478	4.511
Ending Cash	נבג'ד	2,619	2,478	11.7	7,127

### Collins & Aikman

Mexico

391,147 356,019 35,098 13,334 21,774 066,01 2,70 5347,474 3 B,031 (55) 2 ° (0,583) (577.1) (\$1,772) 24,990 93,939 £ \$22,594 1,960 DEC 06 528.114 30,989 9 (\$160) 2,875 38,340 2,650 28 2 2 NOV 06 1,108 Ĭ ¥, Ē 531,509 35,261 31,762 Ž 716 3,499 1,115 935 697 홄 326 \$526 OCT 06 1,259 S28,756 32,015 29,009 1,897 925 ij (99 Ä <u>6</u> 12 Š 3,006 91. SEP 06 \$32,930 36,094 CDX,SZ 3,791 1.107 7,684 887 ם 55 홄 ,029 \$1,029 JUN 66 JUL 66 AUG 66 (797) (1,397) 516,164 (1,906) (3,585)5 ÷ (13,585) 1.577 17,741 18,538 901, 93 3B6 188 \$32,493 3,898 36,390 12,533 90,1 193 833 1,857 9 2,748 3 ĕ 179 S32,670 3 17,71 33,322 2,910 91,141 1,671 4,039 1,109 883 193 Ξ 3 MAY 06 527,993 32,212 Ê (ccc) (\$333) 29,626 2,586 1,474 . 893 5 **0** 8 = APR 06 534,011 ē a \$1,819 39,079 31.136 1,541 900 4,653 B7. 5 19 919 MAR 06 19,875 33,079 30,133 핅 5 Ç 1162 4,438 2,954 1,113 1,844 FEB 06 531,610 35,956 32,138 3,818 1,105 1,71 2 0 1.16 ŝ 3 8 5 789 Net Income Before Extraordinary Items Forst Selling, General & Admin Disc Operations (Gain)/Loss Loss on Sale of Receivables Other (Income) / Expense Preferred Stock Accretion Inter-Company Sales Operating Income Cost of Good Sold Pretax Income Іпсоте Тяхея Outside Sales Gross Profit Net Interest Ner Income Net Sales

eefs g Term -Long Term eases		55,410 16,972 4,187 12,264 360 17,710 2,871 539,764 (0) (1,535	53,935 43,04	386,386 886, 21	54,354	54,011	511,569	51,B56	54,092	52,994	54,887	200	768, b2
eets .5 g Term Lang Term eases	4,391 8,731 2,238 360 7,710 7,710 9,128 (0) 1,446 5,917	(b) (b) (c) (c) (c) (c) (c) (c) (c) (c) (c) (c	53,935 30,154	986, 82 886, 83	54,354	54,011	511,569	51,B56	54,092	186 186 187	54,887	2000	56 July 7
etfs 3 3 4 Term -Long Term	8,731 2,238 360 7,710 2,871 (0) (1) (1,446 (5,917	4,187 4,187 1,264 1,710 1,710 2,871 (0) (0)	30,154	18.0 18.0		10.07				CEYBI		20 MI	
S g Term -Long Term asset	2,238 2,238 360 1,771 2,871 (0) 1,446	4,187 3,264 3,60 1,771 1,770 559,764 (0) (1,135		1	19,359	5	9,576	10.507	17,040	10,01	16,660	13,189	13.389
	2,238 360 7,710 2,871 (0) 1,446 5,917	350 360 17,710 1,710 559,764 (9)	4,473	1,313	4,583	4,768	1,780	5,113	5,707	5,786	6,109	4,366	991.9
etf: 3 3 4 Term -Long Term	360 7,710 2,871 9,128 (0) 1,446 5,917	360 17,710 2,871 559,764 (0) (1)	625.C)	506,51	12,639	13,130	11,937	12,898	(3,043	12,776	12,642	12,39	164,51
s Term -Long Term -tong Term -tong Term	7,710 2,871 9,128 (l) 11,446 5,917	17,710 2,871 559,764 (0) 121,355	997	360	360	360	999	360	361	980	98	300	360
ss g Term -Long Term -tang Term -tang Term	2,871 9,128 (i) 11,446 5,917	559,764 (0) (21,155	17,710	017,71	017,71	017,71	01,7,10	17,710	17,710	017,51	017,51	17,710	17,710
g Term -Long Term -Long Term	(i) (ii) 446 5,145	(0) (2) (2)	2,871	1,871	178,5	2,871	1/8/2	2,871	1,671	1,871	2,871	2,871	1.871
S Term Long Term	(II) 11,446 5,917	(0) (21,155	120295	561,134	366,1836	562,125	558,807	91(°U)5	\$60,513	561,170	961,139	559,894	168,658
g Term -Long Term	1,446 5,917	121,155	€	6	ŧ	ē	6	ŧ	É	6	ŧ	9	É
g Term -Long Term 	716,5	1	(E)	670 011	700.011	(a)	(a) (a)	96,311	(c) 92075111	6000	(a) cr	<u> </u>	<u> </u>
8. Term -Long Term - 523	116.0		110			10/01	000		0/0/01	E00411	F60'517		
g J cm -Long Tcm 		16'6	/16'5+	/ I 6' CT	116,64	17,64	116,61	/16,¢1	/16,6+	/16'61	/16,0+	(16,0)	16'6+
-Long Term 122	•	9	0	0	0	•	0	•	•	0	0	<b>\$</b>	-
123	2	2	27	96	37	<b>8</b>	2	38	2	8	25	27	3
12   12   12   12   12   12   12   12	5.815	5,813	3,808	5,805	5,802	5,799	5,795	5,792	5,789	5,786	5,782	5,779	5,779
Lesses	Đ	€	Đ	Đ	Đ	€	€	€	£	වි	5	Đ	9
Least	\$232,343	\$212,884	\$234,160	\$232,633	\$232,949	\$232,581	\$227,936	\$228,302	527,733	6226,943	1225,669	\$222,934	\$222,934
Lesses													
	08,530	\$8,530	58,530	\$8,530	58,530	58,530	\$8,530	\$8,530	58,530	58,530	58.530	58,530	58.530
	19,386	16761	19.436	19.406	97.61	19,411	19.361	19.173	19 176	19.186	171.61	981-61	19 486
	=	٥	•	-	0	•		. <del>.</del>	=			- T	3
	701 1.07	00A TC	. C.S. FL	744.74	ን-6 ነ-	(MF1c	94.10	174.14	ייים מוני	17.6	20110	, m	נמני
	1,79	1.99	1,43	5.670	5 5 70	5.57R	: 517		74F	, 188	91"	111	
	287 753	557 861	051.859	027 553	127 255	236 900	25,653	202 953	024 170	CT 1 755	25.701	25.5.23	245 615
		100,100	1				*******					200	777
Pre Peuison Lis bilities	0	0	0	0	0	0	0	Ф	•	0	0	0	0
	0	0	0	0	0	0	0	0	9	0	0	0	0
*-Long Term	56,868	56,157	35,446	54,735	54,024	53,313	52,602	51,892	51,181	50,470	19,739	810'61	8H0"6H
	(2,273)	(5,22)	(2,2,5)	(57.2.5)	(2,275)	(2,273)	(57.73)	(5,275)	(2,275)	(2,275)	(2,275)	(2,275)	(2,73)
- du	0	0	0	0	<b>c</b>	0	•	0	<b>\$</b>	0	9	<b>-</b>	0
iries	7,111	7,194	7,097	7,094	7,087	0.80,	7,078	1,00,7	7,064	500,	7,056	6+0'2	7,049
	573,67	79,573	19,573	19,573	79,573	£75,97	\$75,97	19,573	£12,61	19,573	575,67	£75,97	19,573
Total Liabilities S197	\$197,963	\$198,442	\$197,998	\$196,906	\$195,879	5194,689	\$193,630	\$192,967	126,1918	\$191,006	\$189,893	5188,929	\$188,029
Preferred Stock	•	0	0	G	c	0	0	0	0	c	0	•	6
Stock Wignands	ç	0	0	9	0	0	0	0	0	0	0	•	5
Common Stock 71	71,143	71,143	71,143	71,143	71,143	71,143	71,143	2 71,143	71,143	. 71,H3	71,143	71,143	71,143
Tressury Stock	•	0	0	0	0	0	0	9	¢	0	0	0	c
Paid in Capital 30	30,583	M(583	30,583	30,583	10,583	30,583	30,583	30,583	30,583	30,583	30,583	30,583	10,583
Resined Earnings - Bog of Year (79	(79,783)	(79,785)	(79,785)	(79,785)	(79,785)	(587,67)	(79,785)	(79,785)	(79,785)	(79,785)	(79,785)	(79,785)	(79,785)
Dividends Paul	3	0	0	•	0	0	0	<b>-</b>	=	0	o	٥	0
	98	831	2,670	2,337	3,478	100,4	715	1,74	618'1	2,345	2,185	<del>(</del> 12	£11
•	1,631	1,631	159'11	11,651	11,651	11,651	159'11	150,11	159,11	11,651	11,651	11,651	11,651
djustment	-	٥	0	٥	0	0	0	0	0	0	0	5	0
Total Equity S.H	SH,381	SH,H3	536,262	626,562	537,069	537,892	534,307	\$13,136	535,411	535,937	111,513	SN,005	534,005
Total (Jahllutes and Equily \$233	£712 143	\$212.884	\$234.260	\$232.A35	8232.940	\$232.581	37.57.6.8	\$278 102	617 1778	\$20,944	\$775,669	Ftb 1753	N 6 22 23

	AN DA	FEB 06	MAR 06	APR 06	MAY 96	NOI	JUL 06	AUG 06	SEP 04	OCT 06	NOV 06	DEC 06	2006 (P)
ı	1			11137	1	1000	(505 (3)	41.039	\$7.8	8526	(\$160)	(\$1,772)	2 2
Net income (fort)	6823	2	\$1,619	(rece)	- ·	1	(100-100)			•	` =		=
Acces (moniment	Ċ	¢	œ	5	=	9	5	5	•	5	•	:	
C	cr.	757	99+1	1,470	1,472	1,476	:467°	1,49.1	561,1	961.1	96F'I	BGF.1	H/'/1
ndaceage of	-		-			•	E.	3	3	•	~	,	\$
Amortization	•		1 0	. =	•	0	0	=	3	c	=	3	5
Loss on sale of property, plant and equipment	•				•	0	0	÷	ē	¢	=	¢	0
רשוט סט כתשוושכען פו מסונבותבוענון חכווכון מאונה	•	,				Į.	1990	440.00	781 6	(150.0)	1691	3.013	(2,080)
(Increase) decrease in accounts and other receivable	(3,883)	964 (	(3,467)	27.5		<u> </u>		1 2	7	190	2	352	(103)
(Increase) decrease in inventories	ş	ર્શ	(202)	ĒÌ '	(ccr)	(7 <b>4</b> 4)	17.	(iac)	6	į	-	9	` <b>=</b>
(Increase) decrease in prepaid assets	0	0	<u> </u>	9	=	•	-	۰ د	= 0	•	: <	۰	
Onioni decrease in the line	0	0	0	•	0	0	e	0	=	=	=	٠.	۰ د
		G	•	0	0	0	0	=	=	0	¢	=	
(Increpate) decrease in white assets	. 2		1	8	2	<u>(f)</u>	5	ជ	•	9	<u>(5</u>	<u>=</u>	
Increase (decrease) in accounts payable	3 5		, ,	(35)	(60%)	(+ <u>0</u> + <u>0</u> )	(65)	35	(291)	(210)	(F)	(369)	
Increase (decrease) in other habitues	e e	67.1	9 5	(3)	=	<u> </u>	( <del>§</del>	-	Ē		<b>9</b>	C1	
Other, net	(6)	1	(1519)	305.4	(190)	1575	\$8.439	(88.649)	11,277	198	12,760	\$2,741	115,527
Net cash used in operating activities	(4488)	70,00	(		,		•		. !	4		2011	71117
Additions to property, plant and equipment	(81,171)	(1133)	(0653)	(8832)	(6828)	(\$883)	(\$769)	(tset) ^ ·	(15£\$)	(3433)		(E)	(TICTIO)
Not cost provided by financial activities	(\$711)	(\$711)	(\$711)	(1173)	(\$710)	(1178)	(1178)	(1178)	(1174)	(1173)	(1178)	(11.13)	(88,530)
Targette (decrease) la cash	(\$2,731)	81,008	(\$1,474)	130,61	(12,633)	(\$343)	87,359	(11,713)	12,235	(\$1,097)	11,892	176'18	(\$115)
	,	9.7	001	3 925	9869	4,354	107	695,11	958'1	4,092	3,994	4,887	7,123
Deginang Cast	1 5	2,400	3,925	986'9	+354	110'+	11,569	1,856	1,092	2,994	4,847	6,807	6,807
		•											

	JAN 87	FEB 07	MAR 07	APR 07	MAY 07	2007 YTD
utside Sales	011,752	\$27,356	527,315	151,752	\$27,276	5136,409
ier-Company Sake	3,832	3,298	3,307	3,507	1,511	17,434
ei Sales	30,942	30,654	30,622	36,857	30,787	153,863
on of Good Sold	28,149	H6'L	17,627	785,357	28,066	140,074
rose Profit	2,793	2,720	2,995	2,560	121,5	13,789
atal Selling, General & Admin	1,093	1,103	1,102	1,103	1,100	5,502
peracing Income	1691	119'1	1,893	1,458	1,621	6,287
ei Interesi	286	589	589	589	589	1947
oss on Sale of Receivables	0	•	0		•	•
thersed Stock Accretion	•	0	0	0	•	0
ther (Income) / Expense	0	0	0	0	0	0
tus Income	1,108	80'-	1,304	909	550,1	0+5,8
come Taxes	306	361	265	360	292	1,314
ei Income Before Estraordisary: Items	842	191	1,039	603	044	920′+
isc Operations (Gain)/Loss	0	0	0	0	0	0
er Income	\$842	\$767	61,039	6099	\$770	\$4,026

## Collins & Aikman Mexico (Fin thousands)

	74 67	FEB 07	MAR 07	APR 07	MAY 07	Z007 YTD
Aprely Costs & Costs Economics	96	63 800	120 721	2,40.72	77 8 16	57 8.16
Table of Calendary Michigan	944'66	199'66	7/97		200	10,1
AR - Inde Net	16,065	10,21	lo, lete	10	916	10,163
4R - Other Non-Trade	1+19'9	6,789	6,967	7,317	1,743	1,743
oventory Net	12,916	0.621	12,819	12,635	12,284	13,28+
Fooling and Molding, ner-current	360	360	36)	360	360	360
Prepaid Expenses	017,710	017,710	017,710	17,710	17,710	017,710
Miscellaneous Current Assets	178,5	2,871	1,671	2,871	1,67	1,871
Current Assets	HOUTYS	192,592	563,665	840,148	26°F9\$	564,977
nvestments in Subaidiaries	Đ	වි	€	Ð	Đ	€
PEVer	110 397	109,511	108 617	107 824	106 787	106,787
Grodwill - Net	15,917	15,917	15,917	15,917	45,917	15,917
Deferred Tax Assette-Long Term	0	•	G	•	•	9
Tooling and Molding, net-Long Term	**	27	27	82	8	2
Other Noncurrent Assets	5,776	5,77,3	5,769	5,766	5,763	5,763
Inter Company Assets	5	වි	Đ	Đ	Đ	Đ,
Total Assets	\$224,191	\$223,999	1224,005	\$223,592	\$223,481	\$223,481
Listilities and Foulty						
Current Portion-Capital Leaves	58,530	N. 5.82	58,330	58,330	58,530	58,530
Accounts Payable	30,885	30,896	31,926	30,906	10,934	10,934
Accrued Interest Payable	•	•	٥	0	•	Ū
Accrued and Other Liabilities	31,799	155,15	21,176	20,892	30,662	30,662
ncome Taxes Payable	5,473	E9+'S	5,303	5,493	5,530	5,530
Total Current Liabilities	556,687	556,445	\$56,135	555,820	555,657	555,657
Pre Petition Liabilities	•	•	0	•	0	0
Jane Term Debt	0	0	c	0	0	0
Capital Lase Obligations: Lone Term	48.337	17.627	16,916	16,205	15,194	15,494
Deferred Income Taxes	[273]	(2,275)	(2,273)	(1,775)	(2,73)	(2.27)
Minorin Interest in Consol Subs					•	
Other Noncurrent Liabilities	7,023	7,016	7,003	7,009	7,002	200,7
Intercompany Liabilities	573,87	575 PT	575,67	275,97	573	275,97
Total Liabilities	5189,244	\$186,385	\$187,353	\$186,331	\$185,450	\$185,450
Preferred Stock	0	•	0	¢	0	0
Stock Warrants	0	•	0	•	0	0
Common Stock	21,143	71,143	71,143	71,143	71,143	71,143
Frestuny: Stock	0	0	0	0	0	•
Paid in Capital	30,583	30,583	30,583	30,583	30,583	
Retained Earnings - Beg of Vent	(515.97)	(575,67)	(515,67)	(275,97)	(2,12)	(576.972)
Dividends Paid	0	9	•	•	•	0
Net Income-1TD	댎	1,609	2,648	3,256	900't	9E0'T
Foreign Currency Translation	159'11	11,651	11,651	11,651	11,651	i 65
Pension Equity Adjustment	0	ol	c	٥	•	0
Total Equity	534,847	₹19,614	\$36,653	192,762	538,031	538,031
		-	300 100-	404 8014	10. 100.	.07

·	AN 07	FEB 07	MAR 07	APR 07	MAY 87	2007 YTD
Net income (loss)	3842	1919	81.039	609%	e E	7077
Askel Impairment	G	0		-		979'54
Depreciation	1.475	CLF 1	-		2 ;	9
Amortivation			7.	<u> </u>	1.49.1	
	-	•	7	ſ	•	91
Loss on sale of property, plant and equipment	9	0	0	0	0	. 0
Calli on curtalitiens of postceritement benefit plans	0	0	.0	0	E	
(Increase) decrease in accounts and other receivable	(2.954)	(161)	(134)	(370)	(181)	(151)
(increase) decrease in inventones	(523)	( <u>F</u> )	11	<u> </u>	352	03
(increase) decrease in prepaid assets	=	0	<b>~</b>	6	3	=
(Increase) decrease in roofing	c	0	0	0	c	•
(Acrease) the crease in other asserts	-	0	6	•	· c	
nerease (decrease) in accounts payable	1,399	₽	59	9	20	946
Increase (decrease) in other habilings	(20 <del>4</del> )	(555)	(386)	(381)	90	(1461)
Office, net	7	(c)	35	9	33	98
iste casa ared ta operating activities	(133)	\$1,694	\$2,158	\$1,605	\$2,065	\$7,488
Additions to property, plant and equipment	(9958)	(16581)	(6585)	(8698)	(\$456)	(\$2,896)
Ver cash provided by financing activities	(1171)	(1171)	(3711)	(1174)	(171)	(83.554)
nerease (decrease) in cash	(\$1,310)	\$192	\$862	2196	6681	\$1.038
leginning Cash	6,807	3,498	5,889	6.751	409	(100.9
inding Cash	5,498	5,889	6,751	6,947	7,846	7.846
						!

38

#### **EXHIBIT N**

# Collins & Aikman

2006 Operating Plan

January 24, 2006

## 2006 Operating Plan

## SAFE HARBOR STATEMENT:

(including certain anticipated, believed, planned, forecasted, expected, targeted, and estimated results and Collins & Aikman's outlook concerning future results) that are "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995. Readers are cautioned not to place undue reliance on these in their entirety by reference to the following cautionary statements. All forwardlooking statements speak only as of the date hereof and are based on current expectations and involve a number of assumptions, risks and uncertainties that could cause the actual results to differ materially from such forward-looking This document contains statements relating to future results of Collins & Aikman forward-looking statements and any such forward-looking statements are qualified statements.

transaction. Instead, the following presentation contains financial projections that The financial projections contained in this presentation do not contain certain costsavings and other items that would be necessary to realize for the Debtors to successfully emerge from Chapter 11 through a plan of reorganization or other assume a cost structure consistent with the Debtors continuing to operate in Chapter



## 2006 Operating Plan

- Agreement, Collins & Aikman has prepared a Post Closing Budget for its US, Canada, and Mexico operations for fiscal 2006 (the "2006 Operating Plan"). Per Section 5.01 o) of the Revolving Credit, Term Loan, and Guaranty
- Sheets, and Cash Flows for the US, Canada, and Mexico as well as consolidated The 2006 Operating Plan includes consolidating Income Statements, Balance North America.
- limitation, projections) may differ from the projected results set forth therein by The 2006 Operating Plan is certified to be prepared in good faith on the basis of the period or periods covered by such financial information (including without Aikman to be reasonable as of January 24, 2006. Such financial information, as it relates to future events, is not to be viewed as fact and actual results during assumptions, methods, data, tests, and information believed by Collins & a material amount.



## Opportunities & Risks

## Opportunities

- Potential transfer business from DCX.
- Labor no assumed benefit for savings from modifying any union agreements. The process of analyzing the agreements is underway.
- No recovery is assumed from European administration, MOBIS, Brazil or other material asset sales. i

#### Risks

- Continued erosion of Big 3 market share and/or other volume losses.
- Customer re-sourcing.
- Sufficiency of capital resources to launch new programs.
- Implementation of raw material indexing protocols.
- Timely realization of savings from cost saving initiatives.



# **Budget Assumptions - Sales Revenue**

- The 2006 vehicle volumes are based on J D Power projections with adjustments for instances in which the Company believes it has better information on either start up / balance out dates or volumes and/or significant updates to J D Power data.
- All programs currently awarded to Collins & Aikman are included and assumed to continue.
- Price increases comprise \$150.5 million ordinary course pricing, plus \$11.0 million Q1 surcharges.

# **Budget Assumptions - Other Key Items**

- Working capital assumptions remain largely unchanged
- Big 6 customers continue to pay on a fast pay basis.
- Inventory levels are based on plant projections, adjusted for plant closures and consolidations.
- . Minimal trade credit is assumed.
- Economics
- Hourly union increases are based on contractual terms.
- Material costs are at current price levels. No additional surcharges nor relief from surcharges are included. ı
- Pension payments assume no legislative relief.



# **Budget Assumptions - Other Key Items**

- C&A collects \$22 million of open tooling purchase orders during the first quarter.
- \$5 million of prepetition accounts receivable held in the GE securitization facility is collected in March 2006 and available to fund operations.
- workers' compensation insurance which requires a corresponding paydown on C&A is required to post a \$7 million letter of credit in November 2006 for the DIP facility.
- Professional fees and KERP assumptions are as follows:

<u>Plan</u> <u>Comments</u>	\$90.0 Reclass of \$12MM contingency reserve for acctg investigation	6.2 Adjusted for timing		
Operating Plan	\$90.0	6.2	1.3	\$97.5
Nov	\$78.0	14.0	1.9	\$93.9
	Professional fees (Ch. 11)	Employee Bonuses KERP & Key Executives	Contractual bonuses	Total

Collins & Aikman
Consolidated

	JO NVI	FEB 06	MAR 06	APR 06	MAY 06	JUN 06	JUL 06	AUG 06	SEP 06	OCT 06	NOV 06	DEC 96	2006
Net Sales	209,488	27,385	273,276	196,969	243,768	550,052	114,52	240,848	242,763	112.44	213,246	27. WI	T. 100
Cast of Good Sold	194,051	202,296	237,567	173,239	212,621	225,633	117,558	203,336	205,831	180,560	185,546	182,617	2,320,857
Gross Profit	36,436	SPAPE	15,708	00717	34,107	0Z6'H	(3,035)	515,72	36,934	31,863	101,13	651,7T	6 6
Selling, General & Administrative	24,611	24,226	25,193	22,041	21,350	21,169	21,541	20,605	70,817	20,247	19,666	19,581	261.047
Operating Income	(9,178)	(4,236)	215,01	(0,412)	14.78	13,752	(24,576)	36,907	784,91	11,400	<b>1</b>	(27/2)	**
Net laterat	151,8	1,969	8,757	8,495	127.57	8,495	151,8	127.57	8,495	19,757	8,495	8,757	100,245
Other (Income) / Expense			7	7	7	7	7	7	7	7	1	1	THE STATE
Press Isome	(17,935)	(13,191)	1,752	(£16,81)	<b>K</b> 0'1	5,250	(33,339)	\$143	7,615	2,843	(194)	(11,185)	(****)
Income Tuxes	3,088	3,088	3,088	3,088	3,088	3,068	3,088	3,088	3,068	3,088	3,088	3,088	37,062
Net Income Before Expressionsy Items	(21,022)	(16,2779)	(1,336)	(20,001)	(2,054)	2,162	(36,427)	5,056	4,527	(344)	(355)	(14.273)	99 500
Disc Operations (Gain)/Lone	33	33	33	33	33	33	33	13	33	33	33	22	<b>96</b>
Net Income	(\$21,055)	(816,312)	(\$1,368)	(\$20,834)	(\$2,007)	\$2,130	(\$36,459)	\$5,023	\$4,495	(#2#)	(83,587)	(\$14,305)	(653,8368)
Memor EBITDA Build												Typingure, a	
Operating Income	(09,175)	(\$5,216)	\$10,515	(58. 1Z)	197,43	\$13,752	(\$24,576)	\$16,907	416,117	111,607	¥8,03¥	(2,42)	£36,927
Department	6,409	9,310	8,400	8,237	8,295	8,265	8,249	823	8,268	8,268	8,278	872	20°68
Amortization	1,004	, 100,	1,005	990	566	966	516	686	<b>8</b>	930	<b>SBS</b>	E	
Professional Fees	000'6	000'6	000'6	7,000	000,	7,000	7,000	7,000	7,000	000,7	7,000	7,000	9000
KERP	<b>19</b> 2	<b>19</b> 2	<b>2</b>	9E/	882	986	286	388	786	788	786	7887	0976
Reservations	1,667	1,569	2,561	2,406	1,845	505,1	1,452	690′1	898	528	571	25.	16,019
Amortization of Loss on Sale Leuchach	108	108	108	108	108	108	£08	891	108	108	108	108	1.25
Adjusted ERITOA	200TH	17.563	112,377	811,178	\$2 <b>8</b> ,829	\$32,443	(\$6,003)	\$35,160	£34,236	6E 6Z\$	996,457	\$14,967	126.20

Collins & Aikman
Consolidated

				;	70.00		HT. 06	ADG D6	8	200	NOV DE	NEC 18	
	NN OF	PIERD 06	MAR 06	APRO	MAT US	R To							
1							977	F2 674	95.57	KB 083	\$80,476	181,181	191'161
	A77 1A8	3	200173	\$80,974	27 S.	20.502	\$100,40S	190'0		12	236 155	170774	270 TA
Cash & Cash Equivalence	111100	97 001	377 676	278.705	311,146	327,735	23,860	ant'ex	(t)	Transfer of		13 678	The state of the s
AR - Trade, Ner	100	1		13 CT	13.678	12.678	12.678	12,678	12,678	9/071	7		
All - Other Non-Trade	12,678	7.67	9	700		1	yc. 07	246 655	30,365	148,055	145,821	9 ₹	というないできたい
	164.732	156,513	15,574	157,956	<u>x</u>	9.6		1 00	26.	4 952	4.952	4,92	256
December, reci	300 67	C 053	41 952	41.952	4,952	41,952	7	70¢11		900,000	17.70	027.011	
Tooling and Molding, Net			100 001	109.446	108.585	107,724	106,863	106,002	105,143	U17,200	101	10000	ECCO OF 1
Prepaid Expenses & Other Current Assen	109,829	111,105	110,201		6,000,017	4491 523	\$634.247	\$16693	169'699\$	\$673,912	674,430	110,699	
Current Assess	\$708,787	\$689,200	\$691,259	10/1904	C/0'900					73 84	3	3 %	125.541
	******	100 501	25.50	125.543	25.41	125,55	125.51	1	Į,		100	100	AT 08
Investments in Subsidiades	1			9CM 607	507 109	690'009	600.156	590,663	28,57	297,442		1	A
PPE X	591,450	598,734	70,132	9/1/10		55	207 106	827.506	900,728	67, 306	87, 70	20,70	
Conducti Man	827,306	95. E3	27,70	2 (Z	7/7		2	05.030	24 010	25.939	25,939	20.20	C 2
	25 930	25.939	25,939	25,939	<u> </u>	2	Ď		1000	13.00	500 C	12.925	12.95
Defended in A chiefa, Lang Jean		3000	12 925	17,025	12,925	12,925	12,725	2671	20.		110 40.	117 616	***
Tooling and Molding, Net Long Term	967	1		176.413	124.417	123.421	12.46	121,457	8	0.44	110,11	900	
Other Noncurrent Assets	128411	/O+*/Z1	1 20 20		90	200 008	297,098	297,098	297,098	20,00	20/08	K(1) K(	1000年の日本
Totentemperry Assets	260,098								A. C.	CF4 CF9	87 640 070	\$2,658,039	12.654.030
	52.777.457	\$2,704,154	22,111,22	\$2,699,010	\$2,703,304	\$2,703,819	\$2,645,658	\$2,669,343	100,073	35,0/4,0%	200		
													時、時
Liebilities and Equity				-	2000	309 870	4248.825	\$248.825	5248,825	\$248,825	\$24,142\$	200	i i
Currey Parries of Long Term Debt	\$248,625	\$248,B25	\$248,625	\$248,825	7447			1	R 530	953	9,530	653	
Commercial Control of Control	8.530	653	965	8	3	2	3	5	105 917	107 198	104,122	826,66	1
	101,769	\$6.236	<u>2</u>	101	106,587	108/91	1		12.001	14 516	15,208	15,922	
Account rayane	*	680	900	19X 01	11,058	11,733	12.130	13,121		8	50.05	079.99	70
Accreed Inserted Payable	2077	13	103.057	100,618	<b>3</b> 0,70	93,789	89,050	86,136	177.69	927	600	2652	
Accused & Other Laborates	1	200	AL DOO	670	067 6U	(17,060)	14,880	(17,286)	(9.85b)	(0,0,0)	1		
Income Taxes Payable	(Se 155)	90, 87	200	XX 7 4 4 4	410,4344	\$454 628	1434,599	\$453,592	\$456,433	M57,166	XX.2X	700'60*	
Total Current Liabilities	<b>X</b> 26,055	200	450 PC-1					****	317 301 1	210.74	2 195,736	2,195,736	A 5. 1.
4.00	2.195.736	2,195,736	2,195,736	2,195,756	2,195,736	2,195,736	2,193,136	200,4617		-		•	
			0	•	¢	0	•			17. 73	\$1.278	49.178	
Long Torm Debt	5	2 64	45 478	55.478	55,478	57,53	53,378	53,378	31.2/16	21.70	1	12.00	はは
Capital Lease Obligations, Long Term	ָּבְּרָלְיִבְּיִרְיִּבְּיִרְיִּבְּיִרְיִּבְּיִרְיִּבְּיִרְיִבְּיִרְיִּבְּיִרְיִּבְּיִרְיִּבְּיִרְיִּבְּיִרְיִּבְ		1 2	77.17	771.07	771,42	77,42	<u> </u>	12,13	20,17		9	· ·
Deferred Income Texas	/1 <b>/d</b>	4	8	1	9	3	9	\$	<b>\$</b>	\$	ŧ	1	1000
Memority Interest in Cotto Subs	Ş	469	•		190	200	237.482	177.651	238.113	25,73	282,128	297,762	港海侯
Other Name of Sabilities	239,496	240,208	240,736	29,02	187 FE	61,6		ì	•		•	0	
L. Control of the State of the	•	0	•	0	9	-      		, 000	TOP 050 04	47 DCD 584	OUN 190 CA	\$2 970 874	**********
	115 047 511	\$2,950,515	\$2,958,956	177,996,777	\$2,973,158	\$2,971,544	Ž,	\$2,707,003	42,710,201				Clear Contract
1000 Lawrence			APA 1728	TAL TACA	6269.R540	(\$267,724)	(\$304,183)	(\$299,160)	(\$294,665)	1294.942	(\$256,529)	(\$312,835)	Control of the control
Total Equity	(\$230,054)	(\$540,403)	(3541,130)					177.05	CAN 842 CA	\$2 674 642	\$2,669,070	\$2,658,839	82,554,039
Total I labilities and Equity	12,717,457	52,704,150	52,711,22	\$2,699,010	\$2,783,305	\$2,743,E20	828	200					

### Collins & Aikman Consolidated

•	JAN 96	FEB 06	MAR 06	APR 06	MAY 06	20 NO	JUI. 06	AUG 06	SEP 06	OCT 06	NOV 06	DEC 06	2006
•	(\$21,055)	(\$16,312)	(\$4,368)	(\$20,034)	(\$2,087)	\$2,136	(\$36,459)	\$5,023	\$4,495	(\$277)	(83,587)	(\$14,305)	(1103,036)
Desit	0	0	0	0	0	0	0	0	0	•	0	•	0.4
Department	8,409	0,310	8,400	629	8,295	8,265	8249	8,299	8,268	8,268	8.278	100 BO	20,00
Amortisation	<b>1</b> 00	<b>1</b> 00-	1,005	066	566	966	57.6	686	288	8	296	Ē	
Loss on sale of property, plans and equipment	•	0	0	•	0	0	0	0	0	0	0	•	0.00
Gits on curtifacess of postrativament benefit pla	•	0	0	0	0	0	0	0	0	0	0	•	0
(former) decrease in secounts and other received	(21,263)	(72,232)	11,904	18,940	(22,442)	(16,589)	95,875	(72,240)	(6,946)	24.937	(3.243)	18.581	61
(focuse) decrease in inventories	C2.16.7	8,239	(1,161)	(282)	3,172	6,855	7,502	(6.22.9)	(3,709)	2,309	2234	4.18	80019
(locreme) decreme to propaid assets	38	(4,139)	<b>3</b> 2	98	<b>38</b>	98	<b>38</b>	. T <b>98</b>	38	. ¥8	133	6.613	
(Interesse) decrease in moding	4,750	7,883	13,000	•	0	0	•	0	0	•	•		10.5
(Increase) decrease in other sasen	•	0	0	•	0	0	•	0	0	Đ	0	•	0.000
factorize (decrease) in accounts payable	3	(5,534)	(2,038)	384,7	5,026	222	(18,167)	15,616	640	623140	ă	4.193	T. U. T.
forcesse (decrease) in other liabilities	15,298	10,220	9,452	(4,105)	(1,901)	(4,943)	(6.412)	25	, <del>7</del> 2	1205 1	50	. F. 9	10.70
Other, Ner	(198)	(1,682)	3,127	4,562	157.	3,105	2,877	3,292	3,105	2,894	3,287	3.14	991 OR
Not cash used in operating scrivities	(\$14,499)	(\$1,442)	1813,181	\$16,594	(\$14,824)	\$3,002	\$55,302	(\$44,136).	12,13	\$36,465	518'6\$	M 047 914	#17.13e
Additions to property, plant and equipment	(R14, L56)	(#1 <del>4,</del> 894)	(\$14,418)	(459'94)	(27,8,23)	(\$6,928)	(18,337)	(\$7,805)	(445,778)	(34,137)	(43,113)	(83,635)	(386,487)
Net cash provided by financing activities	(E)	9	(82,100)	8	2	(82,100)	8	<b>3</b>	(62, 100)	<b>§</b>	(82,000)	(82,100)	(mar same)
Increase (demonse) in cash	(659'873)	(\$17,036)	577,303	116,64	(621,446)	(\$6,025)	134,341	(131,941)	( <del>1</del>	827, 228	(8503)	200,018	
Beginning Cash	160'06	61,376	4,340	000,17	80,974	59,528	53,502	100,468	48.527	48 506	BO B34	80.476	30 031
Inding Cash	97E,16	44,340	71,003	B0.974	59,528	23,502	100,468	48,527	48,506	90,R34	BO,476	191'16	91,16

Collins & Aikman

United States

(17.217) (1300.337) \$128,404 \$1,585,110 \$000 \$1,585,110 (9,418) 18,260 (17.5**9**) 785,413) 7,862 7,000,7 190 190 171 123 (3,287) 7,909 (461) (10,746) (11,079) (81297) 4,874 972 7000 7,88 118 118 132,775 117,095 15,080 18,377 333 NOV 06 (\$274) 4,867 975 7000 773 473 £ 5 34.676 128,413 109,737 (1,89<del>8</del>) 1119.937 18,950 (4,019) (4,352) 1,909 1,909 139,380 157 27,72 4,869 474 770 711 114 914 (3.133) (3,467) 8,154 154,666 130,968 84,478 4,935 97,000 7,000 939 117 23,688 19,210 8,171 (560) 333 (3,11) (14.17) (28.5) JUL 06 \$66,435 (31,235) (31,569) (\$23,347) 4,889 967 7,000 1,397 11,997 (\$4,189) 4,741 74,510 **3** 8 € (\$443) 4,916 980 7,000 788 1,405 11,405 (7,851) (R, 1849) 333 8,368 173,746 154,532 \$165,378 2 19,657 33 (5,652) (1,689) 171,8 (808) (\$2,625) \$4,949 980 788 711,17 157,270 17,942 19,598 139,328 (9,318) 33 7,909 (22,636) 2,3 20,552 (\$15,161) 4,915 977 778 788 2,316 117 \$105,625 112,716 333 (4.973) £13 ((12,513) (12.847) 161,456 \$,000 989 9,000 7,000 117 18,492 23,471 333 (13,062) (19,880) (20,213) (\$20,245) (\$13,082) 4,940 990 990 788 1,569 111 \$134,593 22,608 88 5 132,692 333 142,219 (F. 34) (24,223) \$1050 \$2050 \$2000 1121,717 8,171 (J.1890) 123,054 Ą. S2 333 (\$24,256) Net Income Before Extraordinary Items aring of Lots on Sale Leuchark Selling, General & Administrative Disc Operations (Gain)/Loss Other (Income) / Expense Kenec EBITDA Build Adjusted EBITDA Ourside Sales Inver-Company Sules Cost of Good Sold Operating focuse Professional Fees Gross Profit income Texas Art Interest Non States

Collins & Aikman United States

	JAN 06	PEB 06	MAB 06	APR 96	MAY 06	JUN 06	JUL 06	AUG 06	SEP 06	OCT 46	NOV 06	DEC 46	2002
Market .										!	1	1	La transmission of the second
Jack & Cash Equivalents	M3,522	\$30,634	156,058	167,379	146,942	10,918	\$83,000	35,76	¥.	200,500		0,0	
VA - Torke, No.	252,431	26,589	251,825	236,800	263,955	278,627	794,702	257,106	715,217	240,017	243 469	235,108	
AB - Other Non-Trade	14.54	7.5	749.4	4,947	£.	4,947	7.87	<b>₹</b>	4,947	\$	78,	Ţ	<b>3</b>
Personal Para	114,869	107,768	108,099	108,961	106,813	103,955	98,803	105,628	109,527	107,135	104,846	103,654	10,654
Cordine and Molefine. New	25	54,665	41,565	41,665	41,665	41,665	41,665	41,565	41,665	41,665	41,665	1997 ∓	1990
Yeared Parameter & Other Control Assets	78,040	675.87	78.518	77,657	76,797	75,936	25,075	74,214	73,353	72,492	72,358	178.971	F. 18.17
Correct Assets	250,053	\$538,982	\$41,113	\$537,409	\$11,118	\$544,048	\$511,356	\$01,6183	162,623	8531,318	1532, 428	\$538.277	E K
necements in Substitution	239 602	229.602	209,622	229,602	229,602	209'622	229,602	229,602	229,622	229,622	223 602	229,602	20 <b>7</b> 62
PR No.	342.693	527,725	349,915	349,724	127,046	350,459	352,211	351,710	351,088	349,453	346,823	344,308	34.08
7. Table 1.	497.554	492,534	492.554	492,534	492,554	492,554	492,554	492,554	482,554	492,534	462,554	492,554	1972
befored Text Assets, Lone Texts	25,939	25,959	25,939	25,939	25,939	25,939	25,939	25,939	25,939	86,82	25,939	25,939	8617.
Confice and Morting, Net Long Term	153	14,377	14,377	14,377	14,377	14,377	TE,317	1431	T4,377	14,377	14.377	14.377	THE PARTY OF
Pher Nonceptor Asses	93.508	92.518	9,530	90,553	89,573	68,593	929'19	66,653	085,280	<b>94</b> ,705	65,733	82,766	82,766
петсоперату Алест	805,988	800,988	786,988	773,988	763,988	753,988	739,988	737,988	727,988	715,988	703,988	886'169	96.198
Total Amen	12.561.017	82,542,284	\$2,534,816	\$2,514,145	\$2,506,871	\$2,499,558	82,453,652	\$2,467,928	\$2,456,523	\$2,443,934	\$2,429,442	\$2,419,809	A 419 419
the Birther and Possibe													
Correct Perdon of Lone Term Debr	\$248.825	F248.825	\$248,825	\$248,625	E248,825	\$248,825	\$248,825	\$248,\$25	\$248,825	\$248,825	224,1425	\$241,825	20 Her
Surrent Proction of Carolina Leases		0	•	•	•	•	0	•	0	0	0	•	
Accounts Persoble	45.913	39,513	38,122	45,031	48,241	50,539	60,923	47,297	48,77.	44,900	46,171	\$69'9	<b>10</b>
Acrosed Instance Persoble	. F.	R.989	989'6	19,761	11,058	11,733	12,430	13,127	13,801	14,516	15,208	15,922	1,22
Account & Other Libridia	181.08	66,475	111,17	577,23	656'99	64,546	800"19	161,194	196,13	61,635	62,413	68,442	2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
necome Texas Perable	(1.471)	(5.178)	(5,045)	(5,511)	(5,248)	(5,115)	(5,231)	(4,933)	(4,800)	(4,916)	(4,618)	(4,485)	(A.45)
Total Current Lighthian	\$357,812	\$358,624	\$362,700	\$367,479	\$369,835	\$370,628	\$357,954	\$365,510	626"2963	1364,959	1361,000	\$368,400	5 15 C
Tr. Pathion Liabilities	2,195,736	2,195,736	2,193,736	2,195,736	2,195,736	2,195,736	2,195,736	2,195,736	2,195,736	2,195,736	2,199,736	2,195,736	2.05.73
and Term Debe	•		0	0	Φ	0	0	0	•	0	•	•	9
Legis Obligation, Long Term	0	0	•	0	0	0	0	•	0	0	0	•	0
Seferred Increme Texas	20,632	20,632	20,032	20,832	20,832	20,832	20,832	20,832	20,832	20,032	268,05	20,832	
Aspendry Interest in Cornerd Subs	59	\$	\$	<b>597</b>	469	89	<b>\$</b>	469	694	694	469	69	8
Pher Noncurrent Liabilities	178,691	194,570	195,106	193,457	193,512	193,623	161,992	192,211	127,221	191,418	191,997	192,546	182.56
mercrompany Liebslities	0	0	0	0	-	0	0	٥	٥	•	•	Φ	0.0
Total Lishering	\$2,768,719	<b>12,770,231</b>	\$2,774,843	\$2,777,973	12,780,384	\$2,781,288	\$2,766,983	52,774,758	\$2,777,738	\$2,773,414	\$2,770,034	£2 777 983	\$2,777,968
Toral Equity	(\$207,702)	(\$227,947)	(\$240,8ZT)	(\$263,826)	(\$273,513)	(\$281,729)	(\$513,331)	(\$316,830)	(\$321,215)	(\$329,479)	(\$340,591)	(\$358,173)	(118e)
Total Liabilities and Equity	\$2.561.017	12,142,284	\$2,534,816	\$2,514,145	173,506,53	\$3,499,558	\$2,453,652	\$2,467,928	12,456,523	\$2,443,938	\$2,439,443	\$2,479,610	82,419,519

Collins & Aikman United States

	TANGE	FRBOK	MAR 06	APR 06	MAY 06	NOI	JUL 66	AUG 16	SEP 06	OCT 66	NOV 06	DEC 06	2006
No learned floor	(874.76A)	(320.245)	(012.179)	C200-1220	(189,08)	(112,217)	(\$31,601)	(\$3,499)	(94,385)	(192'88)	(\$11,11Z)	(\$17,562)	(12,42)
		Î	}				0	0	0	•	0	•	
Appet Impartment	•	>	•	•		•				170 7	707	4 863	治理 はいかい
Depreciation	2,050	<b>4</b> ,	5,025	4.915	<b>8</b>	4,916	4,109	4,535	Å,	è	r io		
American	96	8	\$	E	986	9	<b>78</b>	676	P.6	5/6	E	*	2
I are no sult of memory above and arribations				0	0	0	•	0	0	0	0	0	0 M
Cain on an article of posterior of posterior and experience	, c	• •		•	0	0	0	•	0	0	0	•	0.45
(Increase) decrease in arrange and other market	(16.756)	9150	97.6	15,025	(27,155)	(229'11)	70,760	(49,239)	(8,211)	25,300	(3,452)	197,8	SR.
(Increase) decrease in interesceion	(1.850)	7,101,	(331)	(862)	2.14	2,856	5,153	(4,825)	(4,693)	2,50	2,289	1,192	176
(Increase) decrease in preparid search	<b>18</b>	(607,1)	` <b>1</b>	901	<b>3</b> 8	<b>38</b>	<b>38</b>	196	98	199	133	(6,613)	6.0
(Increase) decrease in trading	4,750	7,883	13,000	0	0	0	0	0	•	0	0	•	2003
Correspondences in orbon custs			0	0	0	0	•	0	•	0	0	•	
formuse (decrease) in accounts parable	0.323)	(6.400)	(160,0)	606'9	3,209	2,798	(9,616)	6,574	1,474	(1/8/1)	1221	Ř	•
formate (decrease) in other Babilities	1.671	0669	5.172	(3,987)	(4.759)	(2)272)	(5,269)	<b>₹</b>	\$	(1981)	1,356	£578	98
	5	226	939	808	38	808	280	666	906	297	066	2	196
Net cash used in operating activides	(\$20,265)	(\$8,316)	8E01/23	441	(167,491)	(\$12,570)	\$36,723	(\$45,020)	(M6,811)	121,806	(\$2.676)	(2982)	
Additions to property, place and equipment	(67,597)	272,887	(619/21)	(54,725)	(A. M.)	(137'SE)	(14,441)	(M/M)	(94,247)	(11,233)	(62,244)	(52,348)	
Net cash provided by financing activities	2	15,000	812,800	415,000	\$10,800	110,000	114,000	000	810,800	\$12,000	15,000	\$12,000	• m (m •
fucrose (decrease) in cash	(531,162)	(KLT, MAS)	123,423	11,520	(\$28,437)	(verified)	<b>H</b> ,82	(M1,4M)	(91,854)	110,574	<b>1</b>	E. 33	1
Businging	149	43.522	K908	96.058	67,379	24,942	38,918	83,000	35,546	2	65,062	65,142	<b>3</b>
Ending Curb	43,522	10,634	36,058	67,379	46,942	816,918	000'53	35.546	X,488	65,062	65,142	\$56,£7	200

### Collins & Aikman Canada G is branck!

	TANOR	FRB 06	MAR 06	APR 86	MAY 96	JON 06	JUL 06	AUG D6	5EP 06	OCT 06	NOV 06	DEC M	9002
Ounide Sales	\$51.58	\$53.963	\$42,873	150,701	\$59,066	817,02\$	\$29,793	\$69795\$	619'55\$	812,848	015 <b>'953</b>	\$4\$427	. 1634259
lorne Commune Sales	54.78	8,149	9.337	7.569	9,040	6336	4,956	8,733	7,822	8,463	7,641	6,114	95.663
Net Sales	38.86	111,59	77,230	Ę	64,106	111,69	34,749	65,428	63,441	64,741	181,191	ž	
How the safe in the	2003	54.369	62.238	51,708	57,953	59,873	33,408	55,408	55,479	55,147	54,339	47,782	15.44
Gross Froffs	\$	2,742	577.8	3	ST II	25.0	3	629101	596,7	765°6	Int's	1,739	
Selfine General & Administrative	333	\$	. 108	92	629	393	403	276	335	178	Ē	202	100
Operating Income	919%	7,251	8,372	6,197	ezi'i	116'8	828	H1.6	CEST'L	9,416	9,440	987	
Ner Iormest	€	€	€	€	€	£	9	€	€	€	•		(n)
Other (Locume) / Expertse	0		0	0	0	0	٥		٥	٥		•	
Parent Locome	62,42	827,7	9,376	102,0	777.6	8,915	742	9,747	069'L	8	444	97	191
Lipcorne Taxon	2,352	2,352	2,352	2,352	2,352	2,352	2,352	2352	2,352	2,352	2,352	2,352	00 E
Net Jaconse Before Extraordinary Items	802,6	4,903	7,024	3,849	211,1	195'9	(40y)	7,396	\$27.5	7,068	7,292		J19'65
Disc Operations (Gain) (Loss	ė	•	0	0	•	•	•	•	0	0	0	0	077
Ne l'actual	13%	1 60	\$7.624	83.849	87.178	\$6,363	(\$1,409)	966"1.8	85,279	87,868	17,292	\$1,286	and the
												and a second	
Memor EBITOA Build													
Operating Income	\$5,616	157,73	27.50	16,197	52,44	116,83	6661	19.7H	129'13	19,416	04 64 64	255	
Departmen	1,943	1,852	1,852	1,858	1,858	1,860	1,86,1	186	<u>.</u>	1,895	1,895	508/1	2.6
Amortizarkan	13	13	5	12	<u>*</u>	=	7	51	2	Ξ	12	9	<b>6</b>
Professional Pers	0	0	o	0	0	0	•	•	•	•	0	0	
KEN	0	0	Φ	Φ	•	0	0	٠	0	•	0	•	
Restructuring	0	0	×	8	428	130	55	<u>8</u>	S	3	\$2	<b>3</b> 2	8
Amordanisa of Loss on Sale Losschardt	610	(11)	(II)	(11)	(11)	(II)	(11)	(11)	(1)	Œ	Œ	(II)	(ED)
Adjusted EBITDA	\$2,468	90f'6#	\$11,263	98,58	613°118	106'013		\$11,739	575,63	\$11,870	165111		10.114
											l		

Collins & Aikman
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	IAN 96	FIEB 06	MAR 06	APR 06	MAY 06	JUN 06	JUL 06	AUG 06	SEP 06	0CT 06	NOV 96	DBC 06	2006
Auen												,	
Cash & Cash Evanieubran	24.968	14 559	\$5,762	12.43	24,752	\$5,323	14,74	84,758	\$5,366	\$5,753	15,721	¥	1
	27.870	30,843	27.628	27.040	30,485	31,862	15,377	29,262	29,663	79,047	<u> </u>	ี ส์	2
	18	5109	A 01.5	104	6.015	6015	6.015	6,015	\$10.5	6,015	6,015	\$109	5009
Toronton No.	181.81	18081	806	18,052	90,71	16,960	16,067	BM0,71	716,91	17,048	16,835	25,742	
Tradition and Making Not				•	•	•	•	0	•	•	0	#R?	0
Description of Property Assess	22,878	22.878	22.878	22.878	22.878	22,878	22,878	27,578	22,878	22,678	22,878	27,878	22.78
Current Assets	\$79,876	\$82,417	\$81,192	\$78,459	\$81,768	\$3,058	568,209	196'64\$	\$60,739	141,083	\$81,588	\$74,365	9
		•	-	•	0	0	0	9	0	0	0	0	0.7 7. 1.5 4.
	009/021	175.453	305 (1)	136.512	135.590	134530	134,265	135,686	134,703	133,663	137,482	131,864	13,84
Control No.	269 635	286.835	288.835	288.835	288,835	288,835	288.835	288,835	288,835	289,835	288,835	268,835	248.05
Defrant Tot Asses I care Term		0			0	•	0	•	0	0	0	•	
Tradition and Mobiline New Long Term	(1.489)	0.489	(1,489)	(1,489)	(1,489)	(1,489)	(1,489)	(1,483)	(1,489)	(1,489)	(S8) T)	5	
Other Manager Augus	28 476	28.463	8448	28,437	23,472	23,406	28,401	38,386	ZL 27.	28,359	7. 7.	28 337	In the second
Intercontraggy Assets	•	0	•	•	0	0	•	•	0	0	•	•	0.00
Tond	1528,369	\$533.680	\$634,374	\$530,774	121,223	\$533,342	1528,221	\$531,379	\$531,161	\$530,109	\$529,764	8521,912 s	27 23
Liebilinies and Equity												A ALGERT	
Commet Bearing of Long Torm Debt	S	2	2	<b>Ş</b>	<b>3</b>	2	2,	3	<b>Ş</b>	\$		8	10000000000000000000000000000000000000
Corners Bearing of Carinel I part	•	. =		•	•	0	0	0	0	0	•	M	0
Account Duable	1966	20002	20.348	21,596	z,	23,483	19,552	23,103	23,84	23,063	23,215	21,946	3
Americal Transmitter Boards		-		0	•	•	0	0	0	0	0	•	
Account to Other Library	13.190	16.301	10.49	22961	19.751	17.880	16,509	16,637	16,766	568'91	17.034	17,152	17.12
Income Team Penalty	(24.480)	(27.249)	61.55	(20,928)	(18.797)	(16,665)	(14,534)	(12,403)	(10,271)	(8,140)	(900'9)	CORTO	Common Common
Total Correct Linkillities	\$8,674	19,047	\$14,725	\$20,290	\$23,508	\$24,198	\$21,526	127,337	688'623	\$13,158	E F	22,513	
	-	0	•	0	0	•	0	0	0	٥	0	0	
Low Tenn Debt	-	•	0	0	0	•	•	0	0	•	•	•	0
Control Less Obligations Long Term	0	•	0	•	P	•	•	0	0	0	•	•	0.000
Defend lacone Taxes	9.27.6	9.276	9.276	9,276	9,276	9,276	9,276	9,276	9,776	9,276	9,276	9,276	6
Manager Ingered in Corneal States	•			0	•	•	0	•	0	•	•	•	0 4 7 7 7 7
Other Management Libraries	18 105	38.520	38.513	38,497	36,457	38,419	38,373 EF C. 38	38,130	38,282	38,232	38,182		
Improvement Liabilities	419.247	419.247	407,247	394,247	386,247	379,247	368,247	368,247	360,247	350,247	340.247	330,247	330247
Toral Liabilities	\$475,702	\$476,090	\$469,761	\$462,311	\$457,489	\$451,140	\$437,428	\$443,191	\$437,694	\$429,574	421,936	1412,876 E	417.870
Total Equity	\$52,687	157,590	\$64,614	\$68,463	175,639	SB2, 202	\$80,793	\$88,188	\$93,467	\$100,536	\$107,628	\$109.036	\$109.036
. !!	000		14.00	i i	4633 499	CPE 22.00	4614.771	8631 278	1531 163	9530.516	1523,764	214 1255	216 725
Total Liabilities and Equity	152.35		12.4.573	*///	171	ACCOUNT OF							

### Collins & Aikman Canada

	WN 06	FEB 06	MAB 06	APB 06	MAY 96	JON 06	JUL 06	AUG 06	SEP 06	OCT 06	NOV B6	DEC 06	2006
det income (lass)	\$3.268	\$4,903	87,024	\$3,849	\$7,175	\$4,563	(81,409)	\$7,396	15,279	824,068	\$1,292	\$1,206	119°606
and Impairment	0	0	•	٥	•	•	-	0	0	0	٥	0	0 9 10 10 10
Apreciation	1,843	1,852	1,852	1,858	1,856	1,860	1,861	1,86.1	1,894	5691	1,895	5681	243
Bordzanion	13	อ	=1	2	₹.	7.	^	13	5	Ξ	12	10	<b>国籍</b> 新兴 经无限的
one on take of perspecty, plant and equipment	0	0	0	0	0	•	•	0	0	0	0	0	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
win on currelment of posteriorment benefit pla	0	0	•	0	•	9	0	0	0	•	0	0	•
mercate) decrease in accounts and other territoral	(5,585)	(3,053)	3,255	98	(3,445)	(1,396)	16,505	(13,885)	(i @	617	(1,092)	6,693	CEC.
increase) decrease in inventories	138	103	(827)	826	414	677	663	(186)	2	(F3)	213	1,494	3180
ncrease) decrease in propaid users	0	0		Q	0	•	•	<b>Q</b>	0	0	0	0	0 3
Increwe) decrease in tooking	0	0	0	0	•	•	0	Q.	0	0	0	•	のは、後世のこ
notesse) decrease in other susers	0	0	0	0	•	•	0	φ	0	0	Ð	9	B 10.7 10.10
acrese (decrease) in account payable	1398	131	23	1.248	8	930	(3,932)	3,551	162	(160)	25.	(88/1)	
nercase (decrease) in other liabilities	2 302	3,025	3,286	113	£	(2,409)	(512)	8	18	2	78	F	0.005
dher, Ner	(369)	(2.769)	2,131	4,189	2,131	2,131	2,131	2,131	2,131	2,131	2,131	2,131	· 共五十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二
let cash used in operating activities	(Jank)	1,206	\$16,990	\$12,734	\$9,195	\$8,370	\$15,145	\$168	#6°530	£11,243	\$30,682	\$12,239	
defitions to property, plant and equipment	(43,966)	(H,613)	(83,787)	(E1,003)	(95,64)	(4473)	(31,497)	(83,283)	(1166)	(A78)	(\$174)	(SE,277)	
let cash provided by financing activities	98,000	2	(612,000)	(913,000)	(38,000)	(000'4.6)	(611,000)	2	(98,000)	(910,000)	(810,006)	(\$10,000)	(100/10)
nersee (decrees) in cesh	7	(8409)	\$1,203	(87,289)	6423	1151	82,549	(11,114)	8098	278	(273)	36	1
eginolog Cash	1207+	4,968	4559	5,762	4,473	25(*)	5,323	1,871	4,758	3,366	4,753	5,721	100 Mari
Aveling Cash	4,968	4,559	5,762	4,473	4,752	5,323	1.87	4,758	5,366	5,753	12/5	6,684	- 6084°

	27.1	2000	MAD AC	APB 04	MAY 06	10N 06	101.06	AUG 06	SEP 06	0CT 06	NOV 06	DEC 06	2006
	200	NAT.		2000	1575	100 303	618.70K	159 (13	\$31018	63,453	\$32.356	3 946 523	\$302,403
Ounide Sales	536,213	77/30	200	25.75	(after	ì						2 523	學藝術歌
Inner-Company Sales	3,33	4,218	2,062	4,258	4,232	3,734	1,466	2394	S)	SC?	s'm's		5 - C - C - C - C - C - C - C - C - C -
Net Sales	219/65	36,968	44,707	34,801	59,705	18,131	19,763	40,645	706,307	881,9E	264,24	60 E	<b>3 3 3</b>
H <sub>2</sub> No.	02.0 5%	35,227	36.463	33,125	36,650	32,729	20,305	36,842	29,888	36,205	32,584	23,951	
Gross Profit	2,681	1741	125	9,94	20,0	204/9	(1,043)	37804	6,218	3,583	2,809	j	
Californ Contract to Administration	1 129	1.126	1.121	1,125	1,123	1,119	1,124	1,119	1,116	1,119	1,118	1,118	15
Operating Income	<b>158</b>	<b>\$19</b>	6,123	155	1,928	8E'5	(2,163)	3,685	£m3	2,464	1691	£.	
	9	665	98	685	97	685	685	586	586	286	889	<b>6</b>	7,002
Other (Income) / Expenses	829	592	\$	‡	515	906	289	995	509	254	467	3,625	4,082
Person Isonome	335	(567)	0667	(478)	825	991'\$	(3,046)	625,1	4,004	ă,	909	247	16,106
January Turk	£03	403	403	403	E0#	403	403	403	403	403	403	403	4. A. C. LOS
Ner Income Batton Extraordinary Irona	(67)	698	4,487	Re)	422	1,783	(3,449)	1,127	1,601	616	232	2,069	171
in Marine Const.	<u>`</u> =		0	Q	•	•	0	0	0	0	0	0	0
THE Chestons (Card) Tree			, ;	(48)	<b>1</b>	83.763	(83,449)	721.08	109"53	\$168	2273	\$2,069	
Not become	(36)	(d)	ige de	(1000)									
Menoc EBITDA Build												. Company	ではいる
Operating Income	55,533	\$614	\$6,123	\$551	\$1,929	\$5,283	(\$2,166)	\$2,685	\$5,103	\$2,464	\$1,692	07,6	
Departmention	1,516	1,518	<b>†</b> 25	525	B8#'1	1,489	005,1	1,502	š	1,506	1,508	9051	
Amentization	-	-	-	-	-	-	-	-	<b></b>	-	-	- 1 (	
Professional Pers	0	0	0	•	0	0	0	0	0	•		· ·	
KERP	0	0	0	0	0	0	•	0	•	Φ	•	•	
Resocuting	0	0	0	0	0	0	٥	0	0	•	0	<b>-</b>	
Appenionation of Loss on Sale Lessedneck	•		3	3	3	•	2	*	r	_	£	1	
Adjusted EBITDA	\$3,072	82,136	057'48	\$2,080	13,421	\$6,776	(3664)	14,791	119/34	\$3,974	11,20	H H	<b>*</b>

## Collins & Aikman Mexico

•	JAN 06	FEB 06	MAR 06	APR 06	MAY 06	JUNOS	JUL 06	AUG 06	8ESP 06	OCT 06	NOV 86	DEC 06	2006
Aesta											;		N. C.
Cush & Cash Equivalents	\$12,886	\$9,147	\$9,183	19,122	48,4	\$9,262	967 6\$	18,221	\$8,652	\$10,018	£19.613	30.5	
AR - Trade, Ner	17,055	770,71	18,191	14,864	16,705	17,227	719'B	17,72	16,069	17,048	15,747	12.23	
AR - Other Non-Trade	1,717	1,717	1,71.7	1,717	(,717	1,717	מלו	1,717	1,717	1,71,1	1,717	1,717	
Inventory, Net	31,699	30,664	30,667	30,943	30,333	27,013	35,23	21,979	24,021	27,872	<b>34</b> ,1€0	22,671	L922
Textine and Moldine, No.	787	287	782	787	TRZ	782	182	<b>182</b>	787	超	E	787	
Prevaid Expenses & Other Current Awers	8.910	0169	046'8	8,910	8,910	8,910	8,910	8,910	8,910	8,910	8,910	8,910	0168 W. W. S. J. B.
Cutteral Assets	\$72,554	108,728	\$68,954	\$65,843	1865,787	864,415	154,683	\$60,848	559'65\$	£58,18 <b>\$</b>	\$40,414	85.265 85.265	57.8
Immunonits in Subsidence	۰	•	•	0	0	۰	0	Đ	0	0	•	۰	e d
PPE Ner	116.067	115.956	117,450	116,822	116,094	115,080	113,680	112,267	110,783	109,327	108,033	106,533	106518
Goodwill No.	45.917	45,917	45,917	45,917	45,917	45,917	45,917	45,917	45,917	45,917	45,917	45,917	1658
Defend Jus Agen, Long Term	•	•	•	•	0	0	٥	0	0	0	0	Φ	0
Tooline and Moldine, No. Lone Term	86	27	29	38	<b>\$</b>	23	22	<b>39</b>	22	<b>39</b>	<b>3</b>	22	
Other Noncurrent Assets	6,426	6,425	6,424	6,423	6,421	6,420	6,419	6,417	6,416	6,415	6,414	6,412	2000
Learness party Assets	•	•	0	0	•	0	0	0	0	•	•	0	
Total Assets	\$241.001	\$236.117	\$238,782	\$235,042	\$234,257	\$231,869	\$220,736	\$225,487	\$222,808	\$223,548	\$220,615	\$215,268	100 SEC. 100
Liabilities and Equity													
Curran Portion of Lone Term Debt	2	2	2	2	8	2	2	8	<b>2</b>	g.	8	2	
Current Portion of Capital Leases	06230	6.530	8,530	8,530	8,530	0.530	6,530	9	8,530	8,530	83	83	
Accounts Payable	35,892	36,627	35,726	M6'M	35,793	24,789	30,170	136,861	33,747	35,635	34,735	31,286	
Accreed Interest Payable	•	0	9	•	0	•	0	•	0	0	•	•	0
Accrused & Other Liabilities	11,252	11,458	12,453	12,223	11,993	11,763	<b>K</b> 711	11,704	11,074	10,844	10,624	10,384	
Instant Taxes Passable	3.896	4,060	\$23	4,390	4,555	4,720	4,885	5,050	5,215	5,379	5,54	5,709	100
Total Cutters Liabilities	895'65\$	\$60,675	SE 6'09#	T10,00#	176,058	208'65\$	611,853	\$60,744	\$58,565	88C 098	\$59,424	\$55,910	015558
Pre Perision Liabillóns	•	•	0	•	0	•	•	0	0	•	0	•	0
Long Term Debt	0	•	•	0	0	•	0	•	0	•	0	•	•
Cepital Lease Obligations, Long Term	57,578	57,578	\$5,478	55,478	55.478	\$13.378	53,378	877,22	51,278	51,278	51,278	49,178	10 mm
Deferred Income Taxes	(1,931)	(1,89.1)	(1,931)	(1,931)	(186,0)	(1.5931)	(1,931)	(1881)	(1,931)	(1881)	(1,231)	(1,931)	(FD)
Minority Invents to Comed Subn		•	•	0	0	0	0	0	0	0	0	•	•
Other Noocurrent Liabilities	7,120	1,119	711,7	7,116	7,115	511,7	7,112	7,110	7,109	7,108	7,106	7,105	108
Increment Lishilities	89,642	84,642	84,642	82,642	80,642	77,542	74,642	72,642	70,542	68,642	66,642	64,642	6462
Total Liabilities	\$211,979	\$206,084	\$206,242	\$203,383	\$202,175	\$196,005	\$188,320	\$191,944	\$185,664	\$185,486	\$182,520	\$174,905	1174.005
Total Essie	\$29,023	\$28,053	\$32,540	\$31,659	\$32,081	\$35,864	132,416	\$33,542	\$37,144	\$38.063	\$38,295	\$40.364 %	290364
	1914	*********	6938 783	C38 21.03	535 775	6711 269	\$220.7%	8725.487	A772 BOS	8223.548	\$220.815	5215.269 E	600 5128
1 oral Limitalism and Equity	The Ford	ici de la	and / factor		į								

### Collins & Aikman Mexico

	1	ì	200	70 80.7	MAVOK	98 XI H	1UL 46	AUG 06	SEP 06	0CT 06	NOV 06	DEC 06	2006
	WW.	FED OF	E TOTAL	(1684)	472	\$3.783	(83.449)	121,13	\$3,601	\$919	27.78	12,069	T I
Net income (mas)	(£89.)	(4364)	Ì.	•	! °				•	0	0	0	0
Asset Instrument	0	0	0	-	-	5	-	•	,			914	
	1516	1 518	723	555	1,488	1,489	1.50	1,502	ş	Š		חליו	
Tradition and the same of the	,	<u>.</u>	-		-	-	-	-	-	_	•	-	は 一大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大大
Amerization	-	-	-	• •		-	4	_	•	0	0	0	との経過機能は
Loss on eak of property, plant and equipment	0	•	0	•	-	•	•	•	•			•	<b>在</b>
Gain on consultation of posturious transfer pla	0	0	0	0	•	0	•	0	0	>	5		
designed by the second		6	0.115	3.327	(1 <b>8</b> (1)	(g	B,610	(9,116)	- ₹	(986)	765	À	2
The same of the sa	200	104	ŧ	9/2)	909	133	1,457	FZ,	(F	149	( <b>7</b> 98)	1,469	では、一般などのない。
(Increase) decrease in investments		1	) =		0	•	•	0	0	0	0	•	
(increase) decrease in proposid solern	•	-	• •			•	-	•	0	0	0	P	•
(Increase) decrease in tooling	•	0	•	•	-		•			•	-	ď	0 7 1 1 1 1
(Increase) decrease in other attents	0	•	0	0	•	0	=	•	•	•			4
All the second of the second o	2 787	£	6	6	\$3	(F001)	(4,618)	2,690	(2,11. <del>4)</del>	Red 1	(AMA)	(44%)	
societie (decrease) in account (a) are	1	3 3	ì	. €	5	15	(162)	(38)	â	e E	ą	(23)	
facresse (decrease) in other liabilities	ŽĮ.	â	ż	ĝ :	<u>֓</u> ֭֭֭֞֞֞֞֞֞֞֞	<u> </u>	į	370	. 19	165	165	165	15 The last of the
O the Re	165	165	165	165	165	cel		2			10:	5	1年 は は は は は は な に な な な な な な な な な な な な
Net cash used in operating activides	558,23	699728	\$5,152	\$2,637	#####	£1,003	10,434	Ĕ	ŠĮ.	A STATE	in the		では
the state of the s	(82.34)	m Aen	CHOSE	(8688)	(09/4)	(8/7.8)	(\$100)	(gga)		(953)	(\$12g)	(410)	
				Oper Call	A2 000	(001,100)	(93,000)	(62,000)	(34,300)	(62,000)	(82,000)	(\$4,100)	
Net cash provided by intending activities	(market)	(southern)		Ì					1	\$	Spree		
Increase (decrease) In costs	(61,441)	(\$5,736)	2	(lyd)	(81,718)	14.28 14.28	T S	(91,574)	ŝ	À.	Î,	•	にはいる
	77.73	1.7 BBK	0 147	9.183	9,122	7,834	9,262	965'6	177	8,652	10,018	9,613	
Beginning Cash		110	0 183	271.6	¥4.	9,262	<b>8</b> 56	2	8,462	10,018	619'6	3	10.56
Frame Lasts	ngo'y i	(Errit	31,5										

### **EXHIBIT O**

## Collins & Aikman

Lender Group Update - 2006 Operating Plan DRAFT

March 6, 2006

BY

## CAPSTONE ABUTE

Privileged & Confidential

Prepared at the Request of Counsel

## 2006 Operating Plan - Overview

### Plan Overview

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- that will be provided to notential acquirers and exit financing lenders. Cryen the notential tor-limpacting the songoing sale process, we have not provided editorial comments or addressed and sensitized the risks and opportunities inherent in the Plan in this report. Private lenders interested in further insight as to the Plan's The following report is intended to provide lenders with a greater understanding of the assumptions behind the 2006 Operating Plan (the "Plan"), which also serves as the basis for the Company's five-year business plan risks and opportunities are welcome to contact Capstone directly.
- the Plancis die die Liftagee hat was prepared altitost excinsively by the new mainbenness, we kinancial transfer the new CEO, Tim Trenary, the new CFO, and the new EVP Human-Resources, we kinancial Planning, EVP Strategic Planning, President Plastics, VP Plastics, Chief Engineering Officer, EVP General Counsel, VP Internal Audit, and other more junior executives. Kroll Zollo construction creation of this Budget.

١

The Plan reflects a bottoms-up approach to the income statement forecast and additional top-side adjustments (including "stretch opportunities" of \$19 million related to incremental volume and additional cost savings and a \$7 million high-level risk adjustment) to arrive at the \$265 million of projected EBITDA

I



# 2006 Operating Plan - Overview

CAPSTONE

Based on achieving \$123 million of cost savings and \$131 million of price increases, the Company forecasts being cash flow breakeven in 2006. This includes, however, \$118.6 million of extraordinary and bankruptcy related costs, without which the Company would forecast generating \$120 million of free cash flow.

			4							ed Si											
		Total	KA NA	\$ 265.2	28.2 28.2	(96.6)	25.1	(9.8)	27.0	(8.4)	(7.0)	10.3		(94.8)		119.8	(90.0)	(16.0)	(12.6)	5 1.2	
		Home Office Total	& Elims C&A NA	(0.66)	28.2	(0.9)	25.2	(9.8)	ı	,	(7.0)	10.3	(53.0)	(94.8)	(14.5)	(162.3)	(90.0)	,	(17.6)	(264.9) \$	Ļ
		Ħ		\$ 229.2 \$ 143.9 \$ 11.6 \$ (6.7) \$ (13.8) \$		(3.9)			22.0		,	,	4.3		,	4.3	1	•	ı	\$ 109.8 \$ 8.2 \$ (10.3) \$ 4.3 \$	
	h Flow		Fabrics	\$ (6.7)	•	(3.6)	•	•	•	•	•	•	(10.3)		•	(10.3)	1	•	,	\$ (10.3)	
	2006 Operating Plan - Free Cash Flow		Plastics Acoustics Specialty Fabrics Tooling	\$ 11.6	•	(3.4)	•	•	ı	•	•	•	8.2	•	,	8.2	1	•	•	\$ 8.2	
	rating Plan	Carpet &	Acoustic	\$ 143.9	•	(34.1)	•	•	•	-	•	•	109.8	•		109.8	•	•	•	\$ 109.8	
AL PROPERTY OF THE PROPERTY OF	2006 Ope		Plastics	\$ 229.2	•	(50.7)	•	•	1	(8.4	•	•	170.1	•	•	s 170.1	•	(16.0)	•	\$ 154.1	
No. of the last of	The same of the sa	(in millions)		Additional EBITDA	WIC (A/R, Inventory & A/P) (a)	Capex	Customer Funded Capex (a)	Repayment of Cust. Funded Capex (a)	Tooling Reimbursement	Capital Lease - Hermosillo	DIP Paydown for LC Posting	Other Balance Sheet Items & Other	Operating Cash Flow	Cash Interest	Cash Taxes	Free Cash Flow Before Restr. Items	Professional Fees (b)	Restructuring Costs	KERP, Guaranteed Bonuses (b)	Free Cash Flow	
							**											g z			





### **EXHIBIT P**

### Freeman, Alexis

From:

David Barse [dbarse@thirdave.com]

Sent:

Saturday dament 24-2000-5:82 PM

To: Cc: Stamer, Michael; rbelinsky@chanin.com; thill@alvarezandmarsal.com; Goldman, Neal sjindal@chanin.com; akapur@chanin.com; mkvarda@alvarezandmarsal.com; Dubiln, Philip;

Freeman, Alexis

Subject:

RE: coilins

Russ,

I would like to drill down on your "4" point plan.

- 1. Business Plan. Can we provide more direction in terms of driving Frank toward a minimum EBITDA number that incorporates both his new business initiatives with specifics as well as the alleged confidence of the which he is so famous for) and is extended out beyond '06 into '07 thru '10.
- 2. Get some specific understanding of what the new CFO is taking ownership of and how the CFO as well as the other Senior Team members are going to collaberate together to complete the business plan and exit strategy from Chapter 11 as soon as practicable to plicate design to the contract of the contract
- 3. Get more detail on meeting with the OEM's on Thurs and what other steps details on meeting with the OEM's addition, how Frank is going to improve relations between the OEM's and the Creditors (if that is a real concern) and establish credibiltiy for a stand alone plan.
- 4. A should be don't waster ine with Sales Process. Do what is necessary to illustrate that there are no buyers of this company for \$2.5bn and nothing more. Every minute wasted beyond that is wasting everyone else's time and further damaging the Company's chances for emerging as a stand alone feasible company.

Other comments? Anyone.

----Original Message-----

From: Stamer, Michael [mailto:mstamer@AkinGump.com]

Sent: Friday, January 20, 2006 6:36 PM

To: rbelinsky@chanin.com; thill@alvarezandmarsal.com; David Barse; Goldman, Neal

Cc: sjindal@chanin.com; akapur@chanin.com; mkvarda@alvarezandmarsal.com; Dublin, Philip;

Freeman, Alexis Subject: Re: collins

Tom,

In the future, please copy my team and me on this type of correspondence. Thanks.

Michael S. Stamer

Akin, Gump, Strauss, Hauer & Feld, LLP

590 Madison Avenue, 22nd Floor

New York, New York 10022

(212) 872-1025

(212) 872-1002 Fax

SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER

----Original Message----

From: Russ Belinsky

To: Hill, Tom; dbarse@thirdave.com; Goldman, Neal

CC: Sanjay Jindal; Anurag Kapur; Kvarda, Matt; Stamer, Michael

Sent: Fri Jan 20 18:12:39 2006

Subject: RE: collins

( ) As usual, I agree with Tom



From: Hill, Tom [mailto:THill@alvarezandmarsal.com]

Sent: Friday, January 20, 2006 2:05 PM

To: Russ Belinsky; dbarse@thirdave.com; Goldman, Neal

Cc: Sanjay Jindal; Anurag Kapur; Kvarda, Matt

Subject: RE: collins

David/Neal.

The only other points that we would like to emphasize with Frank would be that the Business Plan is Management's Plan encircles and increase plan has a standard to the new business as part of the plan. The earlier that Frank can demonstrate that this business is viable on a standalone basis the sooner he can get it out of bankruptcy, which will have three main benefits. First, it will allow him to win new business faster from the OEM's because it takes away the stigma that is associated with a supplier in bankruptcy. Second, it will cut off the professional meter that is running at a significant monthly rate (and increasing the amount of working capital the Company will need to exit). Finally, it makes Frank richer sooner.

As Russ will tell you, there was a significant amount of rhetoric on today's call about the transcompany's Board will motive a party for a susmess than the is not realistic think we need to tell-brank that is has more years of suconceive industry appropries then all like additionable and that he has should have the straightful word on the assumptions utilized in the Business Plan (not Steve Cooper) because pank with have to live with this plan going forward (not KEE KEC or Larrad).

Best regards,

Tom

Thomas E. Hill

Alvarez & Marsal, LLC

55 W. Monroe St., Suite 3700

Chicago, IL 60603

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312-601-4226

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From: Russ Belinsky [mailto:rbelinsky@chanin.com]

Sent: Priday, January 20, 2006 3:37 PM To: dbarse@thirdave.com; Goldman, Neal

Cc: Hill, Tom; Sanjay Jindal; Anurag Kapur; Russ Belinsky

Subject: collins

David/Neal

Give me a call so I can give you an update on our call with Lazard today regarding standalone plan discussions

Also, our 4 point plan for Frank is as follows:

- Business Plan: 2007-2009 plan-need to focus on new business.
- 2. Build out team: CFO and others to finish plan.
- OEMs: Frank needs to sell them that our standalone plan is feasible (revenue and cost cuts and debt) and backed by long term investors (eg, third ave and McKay)

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Call me when you have time.

SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER.

Russ

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3

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### Dublin, Philip

From:

Stamer, Michael

Sent:

Tuesday, January 24, 2006 8:42 AM

To: Subject: Dublin, Philip Fw: Update

Need to get macher outline done today.

Michael S. Stamer Akin, Gump, Strauss, Hauer & Feld, LLP 590 Madison Avenue, 22nd Floor New York, New York 10022 (212) 872-1025 (212) 872-1002 Fax

----Original Message----

From: David Barse To: Stamer, Michael

Sent: Tue Jan 24 07:36:41 2006

Subject: Update

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Looking for update on conversations w Martin and draft of Frank 4 pt plan.

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### Freeman, Alexis

From:

Dublin, Philip

Sent:

Tuesday, July 03, 2007 10:25 AM

To:

Freeman, Alexis

Subject:

FW: C&A - Privileged & Confidential/Attorney Work Product

Attachments:

EAST-#7534524-v3-C&A\_-\_Memo\_re\_\_Stand\_Alone\_Plan\_Discussions.DOC

Philip C. Dublin Akin Gump Strauss Hauer & Feld LLP 590 Madison Avenue New York, NY 10022 212.872.8083 212.872.1002 (fax) pdublin@akingump.com

From:

Dublin, Philip

Sent:

Tuesday, January 24, 2006 4:09 PM

To: Cc:

'David Barse' Stamer, Michael

Subject:

C&A - Privileged & Confidential/Attorney Work Product

David, attached is a short memo synthesizing the issues related to the 4 point plan for your meeting with Frank Macher. If you have any questions, please contact Mike Stamer at (212) 872-1025 or me at (212) 872-8083. Thanks.

Philip C. Dublin Akin Gump Strauss Hauer & Feld LLP 590 Madison Avenue New York, New York 10022 (212) 872-8083 (212) 872-1002 (fax) pdublin@akingump.com



EAST-#7534524-v3 -C&A\_-\_Memo\_re...

> SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER.

SHARED MATERIAL PURSUANT TO THE STIPULATION

OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE

EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER.

### AKIN GUMP STRAUSS HAUER & FELDLLP

Attorneys at Law

MEMORANDUM

January 24, 2006

To:

David Barse

From:

Akin Gump Strauss Hauer & Feld LLP

Re:

Collins & Aikman Corporation, et al. ("C&A" or the "Company") - Talking

Points for January 26, 2006 meeting with Frank Macher

In contemplation of your scheduled meeting with Frank Macher on Thursday, January 26, 2006, as requested, we have synthesized the issues that you and the Committee's advisors have raised and that should be addressed with Macher relating to (i) the Debtors' long term Business Plan; (ii) the hiring of additional executives; (iii) the Company's discussions with their customers about the future of C&A; and (iv) the prospects for a stand-alone reorganization as approach to a sale of the Company's assets.

### 1. Business Plan

The Company should be focused on preparing and being able to support a Business Plan for years 2007-2009 that is predicated upon the realization of cost savings and obtaining new business. The Business Plan should be prepared by the Company's management team with the assistance of the Company's advisors – not the other way around. Macher needs to reinforce with the Company's advisors that (i) he is committed to reorganizing Collins & Aikman as a stand-alone entity, (ii) the Business Plan is one that will enable the Company to thrive, and (iii) the Company's advisors should support Macher and its plans for the Company or resign from the company or advisors should support Macher and the way no prought on to sell the company or resign from the company or resign from

steoreanizesties@ompanyeasa...comp.sone-qu.

The sooner Macher finalizes the Business Planthar incorporates the substantial cost (citing) initiatives and the newbousine sine expects to be awarded by the GEMs the score time Company will be able emerge from chapter 11. Emerging from chapter 11 will provide the Company with the following benefits, among others: (i) removal of the stigma of chapter 11; (ii) the ability to solidify new business commitments from the OEMs and provide the OEMs with evidence of the Company's financial wherewithal; (iii) a substantial reduction in reorganization costs — most notably the professional fees and expenses of the various constituencies; and (iv) the ability of Macher and his management team to realize upon the millions of dollars in incentive compensation predicated on the enterprise value of the reorganized Company.

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What is the Confidential PRIVILEGED & CONFIDENTIAL ATTORNEY WORK PRODUCT

### 2. Management Team

C&A must finalize, without further delay, the hiring of a CFO and other necessary employees to implement the Business Plan and ensure C&A's continued viability. The surface of the company's projections of the company's projections and admitted that they have not projected a comprehensive model such as the CCP model.

The Committee needs a specific understanding of what tasks the new CFO will be taking ownership of and how the CFO, as well as other senior team members, are going to collaborate to complete the Business Plan and exit strategy. In addition to the normal financial statements processes and procedures, the new CFO should be tasked with taking ownership of the projections and the tracking system to the cost savings. The Company staty so is should be removed from this process to the fulless extent possible.

### OEMs

The Company must sell the idea of a stand alone plan to the OEMs and convince the OEMs that a stand alone plan is feasible and backed by long-term investors (i.e., Third Avenue Management). We need to obtain more information as to what steps Macher is taking to improve relations with the OEMs as well as his efforts to reach a consensual resolution to GM's determination to pull the Lambda program (i.e, through new business at equal or greater EBITDA than the Lambda program would have provided). Additionally, we need to conforce for Macher that the Committee's goal is to have a symbiotic relationship with the Company sequestioners and not an adversarial one. However, this can only be achieved with the Committee getting comfortable that the OEMs are committed to the Company for the long term.

### 4. Stand Alone Plan v. Sale Process

Macher should be told that the Company needs to focus more of its energy on the stand-alone plan. The Company's obligation is to maximize value to all stakeholders and the only way to realize such value is tarough a stanc-alone reorganization more sale process revolving around. Hear and Wilbur Ross. A number of Macher's new business opportunities involve taking business from Lear. The OEM's will be less inclined to re-source Lear business to the Company if there is a possibility that it will circle back to Lear through a sale process. Understanding that the Company will continue to move down a dual-track process regardless of the Committee's position, Macher should be reminded that the Company needs to be amenable to receiving input from the Committee and its advisors on both the stand-alone process and the sale process. For example, the Committee's advisors gave Lazard and KZC the preliminary list of potential exit financing lenders, and Lazard has agreed to pursue this path when they deem it appropriate. However, we understand that the restructuring committee of the board has not authorized Lazard to run the exit financing process. To truly run a dual track, this process should begin as soon as possible, notwithstanding the fact that Lazard has stated that they think the exit financing effort is premature. Chanin has told Lazard that (i) the M&A sale process is premature and (ii) if they want to run an M&A process, they must also run a stand alone process which, by definition, includes exit financing.

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### EXHIBIT Q

### Confidential/Not for Public Release For Discussion Purposes Only Being Delivered Pursuant to E-mailExpress Confidentiality Agreement—Dated February 17, 2006

Summary Term Sheet for Proposed Restructuring of Collins & Aikman Corporation and its debtor subsidiaries (the "Debtors")

February March [ ], 2006

Table 1

### I. Overview

This summary term sheet sets forth certain of the principal terms upon which Third Avenue Trust or its affiliates ("Third Avenue") and Wayzata Investment Partners or its affiliates ("Wayzata") would be willing to serve as standby purchasers (collectively, the "Standby Purchasers") for a rights offering (the "Rights Offering") for New Securities (as defined below) to be implemented through and in conjunction with a chapter 11 plan of reorganization (the "Plan") filed by the Debtors that is satisfactory in all respects to the Standby Purchasers and the Debtors. \( \begin{array}{c} \text{Third Avenue"} \)

This term sheet does not include a description of all of the terms, conditions and other provisions that are to be contained in the definitive documentation governing such matters, which remain subject to discussion and negotiation amongst the Standby Purchasers and the Debtors. This term sheet is proffered in the nature of a settlement proposal in furtherance of settlement discussions, and is intended to be entitled to the protections of Rule 408 of the Federal Rules of Evidence and any other applicable statutes or doctrines protecting the use or disclosure of confidential information and information exchanged in the context of settlement discussions. Nothing herein shall be deemed to be the solicitation of an acceptance or rejection of a plan of reorganization. Further, nothing herein shall be an admission of fact or liability or deemed binding on the Debtors. Capitalized terms not otherwise defined herein shall have the meanings typically associated with such terms in the Bankruptey Code 11 U.S.C. § 101-1330 (the "Bankruptcy Code") and plans of reorganization.

This summary term sheet is being provided on a confidential basis to the Debtors and their advisors, and this term sheet, its contents or it existence may not be distributed, disclosed or discussed with any party other than in accordance with the smailexpress confidentiality agreements between the parties of Fobruary 17, 2006.

This term sheet shall not be considered as a financing commitment of any person. The proposed terms and conditions set forth in this term sheet are intended merely as an outline of certain material terms of a potential financing transaction and are provided for discussion purposes only and do not constitute an offer, agreement or commitment to lend. This term sheet does not include descriptions of all of the terms, conditions and other provisions that would be contained in definitive documentation relating to the proposed financing transaction and is not intended to limit the scope of discussion and negotiation of any matters not consistent with the specific matters set forth herein.

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### II. Plan Treatment:

Class of Claim or Interest	Amount of Claim	Treatment of Claim or Interest
DIP Facility Claims	\$150 million (plus unpaid expenses)	\$13.1 million in undrawn Letters of Credit rolled into First Priority Exit Facility.
		Remaining funded debt paid in full in cash on the Effective Date.
JPM Pre-Petition Facility Claims	\$748 million (plus accrued stub interest and unpaid expenses)	\$56.3 million in undrawn Letters of Credit rolled into First Priority Exit. Facility (however, approximately \$23 million may be drawn before emergence).  Remaining funded debt paid in full in cash on the Effective Date.
OEM Junior DIP Claims	\$82.5 million (plus accrued interest)	Treatment satisfactory to the OEMs, Standby Purchasers, <u>Debtors</u> and the Debtors Official Committee of Unsecured Creditors ("Committee").
General Administrative Claims	\$50 million	Paid in full in cash on the Effective Date. (Amount will increase by Standby Fee.)
OEM Administrative Claims   Section   Section	\$30 million (plus accrued interest)	Treatment satisfactory to the OEMs, Standby Purchasers, <u>Debtors</u> and the <del>Debtors</del> <u>Committee</u> .
Priority Tax Claims	[TBD]	Treated as required pursuant to 11 U.S.C. § 1129(a)(9)(C).
Other Priority Claims	[TBD]	Paid in cash on the Effective Date.
Other Secured Claims	[TBD]	Reinstated, paid in cash, collateral returned or other treatment rendering such claims unimpaired.
Capital Leases Claims	\$[68] million	Reinstated.

(x) estimated 24% of the New Common Stock issued and outstanding on the Management Incentive Plan; and (y) estimated 24% of the Rights described in Section III below.  Senior Note Claims  Senior Note Claims  Senior Note Claims  Senior Subordinated Note Claims  Senior Subordinated Note Claims  Senior Subordinated Note Claims  Senior Subordinated Note Claims  Cancelled in exchange for their prograta share of:  (x) estimated 76% of the New Common Stock issued and outstanding on the Effective Date, subject to dilution by the Management Incentive Plan; and (y) estimated 76% of the Rights described in Section III below.  Senior Subordinated Note Claims  Senior Subordinated Note Claims  Senior Subordinated Note Claims  Troyata share of New Common Stock and Rights discussed above to be distributed to Senior Note Claimants pursuant to 11 U.S.C. § 510(a).  [Distribution (if any) to the Senior Subordinated Notes from the largess and with the consent of the Senior Notes to be discussed]  Convenience Class  [TBD]  Payment of a Convenience Cash Amount acceptable to the Standby Purchasers, Debtors and the Committee.  Intercompany Claims and Interests (other than claims of European subsidiaries)  Pre-petition Preferred, Common and Other Equity and Securities Litigation Claims  Cancelled with no distribution.	Trade & Other General	\$[300] million	Cancelled in exchange for their pro rata
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Senior Note Claims  \$520.7 million  Cancelled in exchange for their prorata share of:  (x) estimated 76% of the New Common Stock issued and outstanding on the Effective Date, subject to dilution by the Management Incentive Plan; and (y) estimated 76% of the Rights described in Section III below.  Senior Subordinated Note Claims  Prograta share of New Common Stock and Rights discussed above to be distributed to Senior Note Claimants pursuant to 11 U.S.C. § 510(a).  [Distribution (if any) to the Senior Subordinated Notes from the largess and with the consent of the Senior Notes to be discussed]  Convenience Class  [TBD]  Payment of a Convenience Cash Amount acceptable to the Standby Purchasers. Debtors and the Committee.  Intercompany Claims and Interests (other than claims of European subsidiaries)  Pre-petition Preferred, Common and Other Equity and Securities  Cancelled in exchange for their prorata share of:  (x) estimated 76% of the New Common Stock and outstanding on the Effective Date, subject to dilution by the Management Incentive Plan; and  (y) estimated 76% of the New Common Stock and Rights described in the Common Stock and Rights discussed above to be distributed to Senior Note Claimants pursuant to 11 U.S.C. § 510(a).  [Distribution (if any) to the Senior Subordinated Notes from the largess and with the consent of the Standby Purchasers, Debtors and the Committee.  Prograta share of:  (a) Prograta share of New Common Stock and Rights discussed above to be discussed.  [TBD]  Payment of a Convenience Cash Amount acceptable to the Standby Purchasers, Debtors and the Committee.  Cancelled the Standby Purchaser, reserve the right to extinguish or cancel any or all Intercompany Claims and Interests.  Cancelled with no distribution.			
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and Other Equity and Securities	Pre-petition Preferred. Common		
			Constitution with no distribution.

<sup>2</sup> Reflects effectuation of subordination provision in the indenture for the Senior Subordinated Notes.



K&E 10983864.4 K&E 10983864.5

### III. Rights Offering Summary:

Rights	In connection with consummation of the Plan, pursuant to the Rights Offering, the Debtors will distribute rights (the "Rights") to all holders of Senior Note Claims and Trade and Other Unsecured Creditors Claims as set forth in Section 2 above (the Senior Note Claimants will receive any Rights that would otherwise be distributable to the Senior Subordinated Note Claims).  The Rights Offering will yield gross proceeds of \$400 million, and Rights will allow the holder of the claims referenced above to purchase, a pro rata share, by units ("Units") of (x) \$40100 Million of New Convertible Second Priority Notes as described on Exhibit 2.
T6 1.'1'4	
Transferability	The Rights will be transferable, subject to conditions agreeable to the Standby Purchasers Debtors and the Debtors Committee
Oversubscription	Each Right will also entitle each holder thereof to purchase, at par, up to its pro rata share of the Units not subscribed to by exercise of the Rights.
Standby Purchasers  for the stand of the sta	Third Avenue and Wayzata are the Standby Purchasers and will have the exclusive right to purchase the Units not subscribed for in the Rights Offering so as to ensure that the Rights Offering generates gross proceeds equal to not less than \$400 million (the "Purchase Commitment").  The Standby Purchasers will be required to purchase the unsubscribed Units for a price equal to 100% of the price set forth in the Rights, less a fully earned, non-refundable utilization fee equal to 1.5% of aggregate price of the unsubscribed Units so purchased.
Standby Fee	Standby Fee – a fully earned non-refundable standby fee equal to 2.55 % of the Purchase Commitment payable in full in cash on the Effective Date.
Breakup Fee	Once the Debtors, Creditors' Committee, and Standby Purchasers have executed an agreement on the terms of a Purchase Commitment and a Plan Term Sheet, the Debtors and the Creditors' Committee will file a joint motion (the "Plan

Sponsor Motion") seeking approval of a breakup fee equal to 3% of the Purchase Commitment (the "Breakup Fee"), bidding procedures <u>acceptable to the Standby Purchasers, Debtors</u> and the Committee, and other mutually agreeable protections for the Standby Purchasers.

The Breakup Fee shall be payable to the Standby Purchaser in the event the Debtors pursue a transaction that causes the Purchase Commitment to terminate or the Rights Offering to be no longer practicable; provided that no Breakup Fee will not be payable if the Standby Purchasers consent to a Topping Proposal (to be negotiated in the Purchase Commitment document).

### Conditions

The Purchase Commitment will be subject to the following conditions precedent:

- a) Filing of a Plan that embodies the terms set forth in this Plan Term Sheet and that is otherwise reasonably satisfactory to the Debiers Committee and the Standby Purchasers, no later than May 1, April 15, 2006;
- b) Entry of a final order by September 30, 2006 (in form and substance reasonably satisfactory to the Standby Purchasers, Debtors and the Debtors Committee) confirming the Plan (in form and substance reasonably satisfactory to the Standby Purchasers, Debtors and the Debtors Committee), and all Plan related documents are in form and substance reasonably satisfactory to the Standby Purchasers, Debtors and the Debtors Committee;
- Purchasers, <u>Debtors</u> and the <u>DebtorsCommittee</u>;

  Prior to the Effective Date, entry by the Debtors into the Eirst Priority Exit Facility in form and substance satisfactory to the Standby Purchasers, <u>Debtors</u> and the <u>DebtorsCommittee</u>;
- The Prior to the entry of an order confirming a plan of reorganization, the Debtors having (1) accounts receivable terms and (2) long-term business arrangements commitments, in each case, with Ford, DCX, GM, Toyota, Honda and Nissan that are reasonably satisfactory to the Standby Purchasers Debtors and the Debtors Committee:
- e) On the Effective Date, drawn amount on first-priority lien exit facility (excluding replacement letters of credit), plus Capital Leases of no more than \$648 million and cashon-hand of \$125 million:
- f) Trade & Other Unsecured Creditors Claims of no more than \${300} million or Plan mechanisms satisfactory to the Debtors and the Standby Purchasers to address

- undetermined Trade & Other Unsecured Creditor Claims;

  g) The Debtors' operations between the execution of the Purchase Commitment agreement and the closing of the Rights Offering shall be at least as favorable in all material respects, taken as a whole, as those reflected in the Debtors' long-term business plan dated as of
- h) Prior to the Confirmation Hearing Date, the Debtors will provide to the Standby Purchasers updated projections for the years 2006 to 2010 (the "Updated Projections") that are reasonably acceptable to the Standby Purchasers.

  Unless the Standby Purchasers consent, the Updated Projections shall be at least as favorable in all material respects, taken as a whole, as those projections set forth in the long-term business plan dated as of February 17, 2006;

February 17, 2006:

- hi) As of the Effective Date, there shall not have been any material adverse change with respect to the Debtors operations, taken as a whole; and
- no later than the date the Plan Sponsor Motion is filed, which due diligence is necessary to confirm the information set forth in the Business Plan and to confirm that there are no financial or operational obstacles which would, in the reasonable opinion of the Standby Purchasers, have a material adverse effect on the ability of the Debtors to achieve the results forecast in the long term Business Plan:
- k) Treatment of the Debtors' pension obligations in a manner reasonably satisfactory to the Standby Purchasers, Debtors and the Committee:
- 1) Treatment of tort claims against the Debtors in a manner reasonably satisfactory to the Standby Purchasers, Debtors and the Committee; and
- m) Resolution of any internal and external investigations of prepetition acts in a manner reasonably satisfactory to the Standby Purchasers, Debtors and the Committee.

### IV. Other:

Corporate Governance	The Board of Directors of Reorganized C&A will be
	comprised of the Chief Executive Officer and six other

	members, of which five members will be selected by the Standby Purchasers and one member will be selected by the Creditors' Committee.
	Management of Reorganized C&A will be satisfactory to the Standby Purchasers.
Management Incentive Plan and Management Employment Contracts	On the Effective Date, a management incentive plan (the "Management Incentive Plan") will be implemented to reserve for designated members of management New Common Stock in Reorganized C&A in an amount up to [ ]% of the New Common Stock (inclusive of New Common Stock distributed pursuant to Success Sharing Plan previously approved by the Bankruptcy Court). The Managements' employment contracts and the Management Incentive Plan will contain terms and conditions that shall be determined by the Board of Directors of Reorganized C&A and which shall be satisfactory to the Standby Purchasers.
Registration Rights	Reorganized C&A will provide customary registration rights for resales by affiliates of shares of the New Convertible Preferred Stock and the New Common Stock issued under the Plan. [Discuss 1145 Issues]
Substantive Consolidation	The Debtors shall be substantively consolidated or the Plan otherwise shall provide for a settlement such that, to resolve issues relating to allocation of joint and several or guaranteed prepetition debt among the Debtors and related concerns, all unsecured creditors of each Debtor shall receive the same treatment.
Subordination    Subordination	The classification and manner of satisfying all Claims and the respective distributions and treatments shall take into account and/or conform to the relative priority and rights of the Claims in each Class in connection with any contractual, legal and equitable subordination rights relating thereto whether arising under general principles of equitable subordination, section 510(a) of the Bankruptcy Code or otherwise, and any and all such rights shall be settled, compromised and released pursuant to the Plan.
Cancellation of Notes, Instruments, Certificates and Other Documents	On the Effective Date, except to the extent otherwise provided herein, all notes, instruments, certificates, and other documents evidencing debt or equity interests in the Debtors shall be cancelled and the obligations of the Debtors or Reorganized Debtors and its subsidiaries thereunder or in any way related thereto shall be discharged.
Issuance of New Securities;	On the Effective Date, Reorganized Debtors shall issue all

Execution of Plan	securities, notes, instruments, certificates, and other documents
Documents	required to be issued pursuant to the Plan.
Releases	The Plan shall include a full release from liability in favor of the Debtors and all current officers, directors, employees,
	advisors, attorneys, professionals, accountants, investment
	bankers, consultants, agents and other representatives
	(including their respective officers, directors, employees,
	members and professionals) of the Debtors from any and all
	claims and causes of action arising on or prior to the Effective Date.
Exculpation	The Plan shall include a full exculpation from liability in favor
	of the Debtors, the Creditors' Committee, the lenders under the
	JPMorgan Prepetition Facility, the Standby Purchasers and all
	of their respective current and former officers, directors,
	members, employees, advisors, attorneys, professionals
	accountants, investment bankers, consultants, agents or other
	representatives (including their respective officers, directors,
	employees, members and professionals) from any and all claims and causes of action arising on or after the Petition
	Date, including any act taken or omitted to be taken in
	connection with, or related to, formulating, negotiating,
	preparing, disseminating, implementing, administering,
	confirming or consumnating the Plan, the Disclosure
	Statement or any contract, instrument, release or other
ppins error Sur out "	agreement or document created or entered into in connection
And Andrews	with the Plan or any other postpetition act taken or omitted to
2 W 1970 1 N	be taken in connection with or in contemplation of the
, we will write the second of	restructuring of the Debtors.
Discharge of the Debtors	Except as otherwise provided herein, on the Effective Date,
TX ON	and effective as of the Effective Date: (1) the rights afforded
	in the Plan and the treatment of all Claims and Equity Interests
	herein shall be in exchange for and in complete satisfaction,
	discharge and release of all Claims and Equity Interests of any
*** **********************************	nature whatsoever, including any interest accrued on such
Amount pulse and the second of	Claims from and after the Petition Date, against the Debtors or
	any of their assets, property or Estates; (2) the Plan shall bind
A Supplementary of Supp	all holders of Claims and Interests, notwithstanding whether
A NO. COMMAND OF THE PROPERTY	any such Holders failed to vote to accept or reject the Plan or
, '	voted to reject the Plan; (3) all Claims against and Equity
	Interests in the Debtors shall be satisfied, discharged and
	released in full, and the Debtors' liability with respect thereto
	shall be extinguished completely, including, without
	limitation, any liability of the kind specified under section
	502(g) of the Bankruptcy Code; and (4) all Persons and
	Entities shall be precluded from asserting against the Debtors,
	the Debtors' Estates, the Reorganized Debtors, their successors

	and assigns, their assets and properties, any other Claims or
	Equity Interests based upon any documents, instruments, or
	any act or omission, transaction or other activity of any kind or
	nature that occurred prior to the Effective Date.
Injunction	From and after the Effective Date, all Persons and Entities are
	permanently enjoined from commencing or continuing in any
	manner, any suit, action or other proceeding, on account of or
	respecting any Claim, demand, liability, obligation, debt, right,
	Cause of Action, interest or remedy released or to be released
	pursuant to the Plan or the Confirmation Order.
Director & Officer	As of the Effective Date, the Debtors shall assume all of the
Liability Policy	D&O Liability Insurance Policies pursuant to section 365(a) of
	the Bankruptcy Code. Entry of the Confirmation Order will
	constitute the Bankruptcy Court's approval of the Debters
	foregoing assumption of each of the D&O Liability Insurance
	Policies. Notwithstanding anything to the contrary contained in
	the Plan, confirmation of the Plan shall not discharge, impair or
	otherwise modify any indemnity obligations assumed by the
	foregoing assumption of the D&O Liability Insurance Policies,
	and each such indemnity obligation will be deemed and treated
	as an executory contract that has been assumed by the Debtors
	under the Plan as to which no proof of claim need be filed.
Indemnification	Under the Plan, all indemnification provisions currently in place
	(whether in the by-laws, certificates of incorporation, articles of
. · ·	limited partnership, board resolutions, contracts or otherwise)
	for the current directors, officers, employees, attorneys, other
er and male in the control of the co	professionals and agents of the Debtors and such current
mandare statement from the statement of	directors' and officers' respective affiliates shall be assumed
1	and shall survive effectiveness of the Plan.
Executory Contracts	The Plan shall provide for the assumption or rejection, as the
See A See See See See See See See See Se	case may be, of executory contracts and unexpired leases that
The state of the s	are acceptable to the Debtors and the Standby Purchasers.
Avoidance Actions and	Pursuant to 11 U.S.C. § 1123(b)(3), the Reorganized Debtors
Other Litigation	shall retain all rights to commence and pursue any and all
and the second s	avoidance actions and other litigation.
Resolution of Disputed	The Plan shall provide for the resolution of disputed Claims and
Claims	any reserves therefor.
Retention of Jurisdiction	The Plan shall provide for the retention of jurisdiction by the
,	Bankruptcy Court for Claims resolution and certain other
	purposes.

### EXHIBIT 1 - TERM SHEET FOR NEW CONVERTIBLE SECOND PRIORITY NOTES<sup>3</sup>

**Issuer:** Reorganized C&A.

**Principal Amount:** \$40100 Million

To fund transactions and distributions contemplated by the Plan. Purpose:

**Guarantors:** Same as First Priority Exit Facility.

[5]10% payable semi-annually, at the Reorganized Debtors' Interest:

> option, in cash or in New Common Stockpavable in kind. Upon Triggering Event, dividendinterest rate shall increase by 2%

Maturity: {15} years from the Effective Date.

Security: The New Convertible Second Priority Notes shall be secured by a

> second priority security interest in all of the collateral securing the First Priority Exit Facility. Such lien shall be second only to the liens securing the First Priority Exit Facility. Intercreditor

arrangements shall be satisfactory to Standby Purchasers.

Amortization: None. Payable in full on maturity date.

Market provisions to be discussed Non-Call first [10] Years. Redemptions:

Redemptions permitted at any time after 10 years, in whole or in

part, at the premiums listed below:

During year 11 - <del>102.5</del>105%

During year 12 - 102104%

During year 13 - 101.5103%

During year 14 - 101102%

During year 15 - 100.5101%.

[Conversion provisions to be discussed] A holder of New Conversion:

Convertible Second Priority Notes will have the right to convert, at any time, the New Convertible Second Priority Notes that it holds into shares of New Common Stock. The New Convertible Second Priority Notes and the New Convertible Preferred Stock will be entitled to convert, in the aggregate, into 85% of the fully

diluted New Common Stock.

Covenants, Restrictions. Defaults, Representations,

Same as the First Priority Exit Facility and satisfactory to Standby Purchasers. Additional covenants and defaults will

Discuss whether notes should be convertible.

and Conditions:

include anti-laying provisions, limitation on incurrence of indebtedness and cross-defaults with senior debt.



### EXHIBIT 2 - SUMMARY NEW CONVERTIBLE PREFERRED STOCK TERM SHEET<sup>4</sup>

**Issuer:** Reorganized C&A.

Type of Security: Convertible Preferred Stock.

**Issue Amount:** \$360300 Million

Liquidation Preference: Issue Amount, plus accrued and unpaid dividends through and

including the date of determination.

Ranking: The New Convertible Preferred Stockwill be senior equity

securities of the Issuer.

Accordingly, they will be:

• junior in right of payment to all of the Issuer's existing and

future debt; and

• senior in right of payment to all of the New Common

Stock and other equity securities is sued by the

Reorganized Debtors, including, without limitation, any

preferred equity securities distributed to the OEMs.

Accrue at [5]10%, payable quarterly, at the option of the Issuer, in cash or New Common Stock. Upon Triggering

Event, dividend rate shall increase by 2%.

Holders of New Convertible Preferred Stock will have the right to vote as a single class with the holders of New

Common Stock on all matters relating to the Issuer for which the holders of New Common Stock are entitled to vote. For purposes of such voting, the shares of New Convertible Preferred Stock will receive a number of votes equal to the

number of shares of New Common Stock underlying the New Convertible Preferred Stock on an "as converted" to New

Common Stock basis.

Required Vote: The consent of 66% of New Convertible Preferred Stock will

be required for, and the holders of the New Convertible Preferred Stock will have class voting rights with respect to, certain matters acceptable to the Standby Purchasers and the Debtors, including, without limitation, (a) amendments to the Issuer's Charter or Bylaws, (b) matters adversely altering the

**Dividends:** 

Voting Rights

<sup>4</sup> General comment: market terms of convertible preferred stock to be discussed.

powers and preferences of the New Convertible Preferred Stock, (c) additional issuances of equity securities, and (d) extraordinary transactions, including the incurrence of indebtedness above certain levels, and certain other matters to be agreed upon by the Debtors and the Standby Purchasers.

**Triggering Events:** 

The certificate of designation creating the New Convertible Preferred Stock will provide for the following Triggering Events:

- breach or violation of any of the terms of the New Convertible Preferred Stock or the covenants set forth in the New Convertible Second Priority Notes (including limitations on incurrence of indebtedness) (after giving effect to applicable grace periods); or
- occurrence of an Event of Default in the First Priority Exit Facility.

Upon the occurrence of a Triggering Event, the dividend rate will increase by 2%, unless otherwise agreed by 66% of the holders of the New Convertible Preferred Stock.

A holder of New Convertible Preferred Stock will have the right to convert, at any time, the New Convertible Preferred Stock that it holds into shares of New Common Stock. The New Convertible Preferred Stock and the New Convertible Second Priority Notes will be entitled to convert, in the aggregate, into [85\_]% [percentage to be based on discount of enterprise value at emergence] of the fully diluted New Common Stock.

Perpetual.

[Market provisions to be discussed]—At any time after the [10]<sup>th</sup> anniversary of the date of issuance, the Issuer may redeem (subject to contractual and other restrictions with respect thereto and to the legal availability of funds therefor) all of the shares of New Convertible Preferred Stock then outstanding at a redemption price equal to (a) during year 11, 102.5% of the Liquidation Preference, (b) during year 12, 102% of the Liquidation Preference, (d) during year 13, 101.5% of Liquidation Preference, (d) during year 14, 101% of the Liquidation Preference and (e) during year 15 and thereafter, 100.5% of the Liquidation Preference.

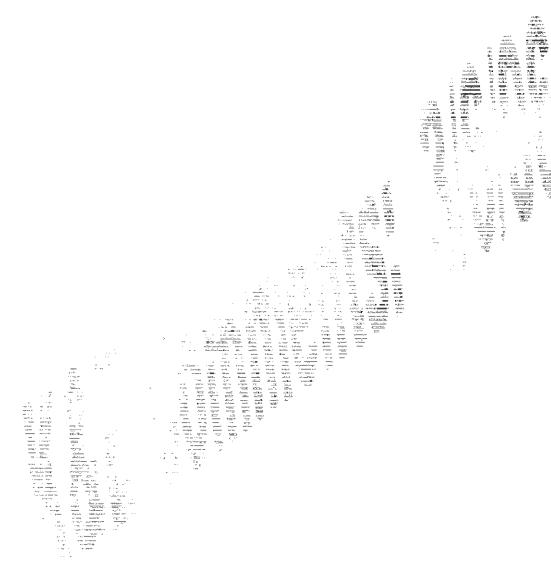
Transferability:

[To be discussed].

Conversion:

Maturity:

Optional Redemption:



100 - 100 -

XX.

XX.

XXX.

XX

K&E 10983864.4 K&E 10983864.5

### **EXHIBIT R**

# Collins & Aikman

# 2006 – 2010 COLLINS & AIKMAN BUSINESS PLAN

February 2006

Contains Confidential Information

# Notice Regarding Confidentiality, Risk Factors and Safe Harbor Statement

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without limitation: (a) market and industry conditions including: a decline in North American, South American and European automobile trim programs; labor unrest (including potential strikes) affecting major customers; increases in the price of raw materials; and changes and light truck builds; the level of competition in the automotive supply industry; changes in the popularity of particular cars and interior risks associated with doing business in foreign countries; and (c) additional risk factors detailed in C&A's filings with the Securities and levels; the adequacy of liquidity and capital resources; the ability to finance needed capital expenditures; fluctuations in the production are based on current expectations and involve a number of assumptions, risks and uncertainties that could cause the actual results to undertaken or completed. This information is necessarily incomplete and should be reviewed in the context of the company's reported their entirety by reference to the following cautionary statements. All forward-looking statements speak only as of the date hereof and to prevailing levels of interest rates; (b) company-specific conditions including: the ability to earn significant "takeaway business" from of vehicles for which C&A is a supplier; pricing pressures from customers; labor unrest (including potential strikes) at operations; and exoncerning results not yet available, a review of thosecresults by C&A and its auditors and additional analyses that have not yet been cautioned not to place undue reliance on these forward-looking statements and any such forward-looking statements are qualified in other suppliers; dependence on significant automotive customers; the ability to obtain financing and service or refinance high debt certain anticipated, believed, planned, forecasted, expected, targeted, and estimated results and C&A's outlook concerning future results) that are "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995. Readers are This document contains statements relating to future results of Collins & Aikman Corporation ("C&A" or the "Company") (including statements and they are preliminary estimates that are subject to change based upon, among other things, additional information results once those are available. Risk factors that could cause material differences in the information contained herein, include, differ materially from such forward-looking statements. Guidance concerning our expected results are such "forward-looking" Exchange Commission.

The financial projections contained in this presentation do not contain certain cost-savings and other items that the Debtors would need to realize to successfully reorganize and emerge from Chapter 11. Instead, the following presentation contains conservative financial projections that assume a cost restructure consistent with the Debtors remaining in Chapter 11.



#### **Table of Contents**

-	EXECUTIVE SUMMARY	3
=	NEW MANAGEMENT TEAM	12
Ξ	NEW BUSINESS GROWTH	19
2	INVESTING IN CUSTOMER VALUED TECHNOLOGY	42
>	BECOMING THE LOW COST PRODUCER OF INTERIORS	48
>	FINANCIAL®PROJECTIONS	99

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#### **Executive Summary**

- Strategic Plan in August 2005 the roadmap for stabilizing and returning the Company Collins & Aikman ("C&A" or the "Company") completed the development of the to profitability, with specific focus upon the Plastics business unit.
- operations, including significant cost reductions and facility and manufacturing capacity The Company immediately implemented initiatives to improve performance and rationalization.
- The Company's new senior management team is now in place.
- The 2006 Budget was approved by C&A's Board of Directors on January 15, 2006 and reflects the Company's return to profitability in 2006.
- The 2006 Budget is the foundation of C&A's 5-year business and strategic plan (the "Business Plan").
- assumptions and predictions in regards to the industry over the next 5 years and The 2006 Budget and the 2006 to 2010 Business Plan reflect management's incorporates the Company's various strategic and operational initiatives.



## Executive Summary (Continued)

## Key Business Plan Strategies

New business growth - Realignment with our customers.

- The core of C&A's Business Plan is new business growth.
- Traditional domestic OEM's account for a significant portion (approximately 80%) of C&A's current revenue. Certain of these customers have experienced a decline in market share.
- Certain new domestic OEMs (e.g., Toyota, Nissan, Honda and Hyundai) are increasing market share in North America.
- domestic OEMs, the Company further intends to enhance business relations with the While C&A intends to maintain the relationships it currently enjoys with the traditional new domestic OEMs. Key initiatives include:

Repair relationships with existing customers.

Expand the scope of business opportunities with new domestic customers: Toyota, Nissan, Honda and Hyundai.

Address near term (2007 and 2008) decline in revenue:

- Targeted short lead-time new awards
- Attract business from certain other OEM suppliers ("takeaway" business)

Win new awards for major programs with all customers in 2009 and beyond.



#### **Executive Summary**

Key Business Plan Strategies

New business growth - Realignment with our customers (Continued)

C&A's strategy to expand the scope of business opportunities with new domestic customers includes: Use the existing relationships C&A enjoys with the new domestics in the carpet, acoustics and accessory mats business unit as a springboard to similar relationships in the Plastics business.

Win new business through continued investment in customer valued

technology.

Utilize joint ventures, keiretsu, and established relationships to broaden the scope of business opportunities.

Establish an engineering sales and marketing presence in Asia.



## Executive Summary (Continued)

## Key Business Plan Strategies

Invest in customer valued technology

 Continuing to invest in customer valued technology is necessary to enhance top-line growth. C&A's industry leading technologies include:

traditional methods; it lowers manufacturing cost by decreasing cycle time and TAC IITM - a revolutionary skin casting process that is more efficient than reducing energy consumption.

2

techniques used to provide high performance invisible airbag door systems for a InvisiTecTM - a family of proprietary designs, materials and manufacturing wide range of vehicles.

Tuflor™ - a unique engineered floor covering that provides superior durability and abrasion resistance, excellent grain and pattern retention, water management, custom color matching and integrative logo design. Akro Edge® - a patented method for a bindless accessory mat edge that offers method changed the industry with more than 60% of North American products customers a molded finished edge without the added cost of surging; this now using this method.



#### **Executive Summary**

## Key Business Plan Strategies

Invest in customer valued technology (Continued)

C&A has certain other competitive advantages including:

Ability to bundle multiple components into integrated, custom packages thereby distinguishing the Company from competitors.

produces components and surfaces for essentially all non-glass interior surface applications. This breadth of product offering provides a significant advantage differentiation and rely upon suppliers for research, engineering, design and as vehicle manufacturers increasingly view the interior as a major point of Industry leadership in product innovation for all of its product lines. C&A styling resources.

The Company is accelerating innovation through the creation of Skunk Works, an innovative initiative to invent and design new features and applications to fulfill customer and market needs and desires.

Development of the next generation of low-cost skin materials (TPU) and lowcost soft instrument panels (EcoSoft™).

Products and Systems (BICEPS) to improve its operational efficiencies, as well as Engineering Green, an environmentally responsible alternative to petroleum. Implementation of C&A Launch Management and "Best in Class" Engineered



## Executive Summary (Continued)

Key Business Plan Strategies

Develop a best in class cost structure

by incorporating best practices for processes, procedures and technologies across the opportunities to improve manufacturing efficiency and right size the cost infrastructure Low cost suppliers grow and prosper. The Company has specifically identified Company's operations.

Over \$100 million near term cost reduction initiatives have been identified

Business Plan incorporates cumulative savings from cost reduction initiatives of \$1.4 billion by 2010.

C&A's cost reduction initiatives include:

Total Cost Management ("TCM").

Purchasing savings (such as leveraging the Company's raw material buy).



#### **Executive Summary**

### Key Business Plan Strategies

Develop a best in class cost structure (Continued)

Outsourcing purchased plastic component parts to low cost countries.

Revamping product development and advanced manufacturing processes to improve the time to market of new products.

Development and engineering improvements - BICEPS.

Consolidating plants, rationalizing manufacturing capacity and selling excess equipment.

Reducing corporate overhead costs

- Tooling for all non-core injection molding will be outsourced to external tool shops -C&A is winding down the majority of its internal plastic tool shops.
- The Company continues to evaluate other opportunities available under the Bankruptcy Code to improve its cost structure and competitive position.
- manufacturing technologies and patented processes, C&A will be among the most With its new and experienced management team and numerous proprietary efficient suppliers in North America.



## Executive Summary (Continued)

Key Business Plan Strategies

Marry robust EBITDA performance with appropriate capital structure

■ Robust EBITDA performance

Strong customer relationships and industry leading products at competitive prices

Strict attention to the business equation: Annual cost reductions in excess of

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customer price downs, and labor and other inflation

Positive net new business

■ Appropriate capital structure

Right-sized funded debt

Adequate liquidity



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## **New Management Team**

New Management Team with extensive industry credentials and experience in turnarounds is in place.

Frank Macher - President and Chief Executive Officer (July 2005)

40+ years of automotive industry experience

2001 - 2004 Federal-Mogul: Chairman and CEO

1997 - 1999 ITT Automotive: CEO

President and General Manager, Automotive Components Division (now Visteon). 1966 - 1997 Ford Motor Company: various senior leadership roles including Vice

Tim Trenary – Executive Vice President, Chief Financial Officer and Treasurer (September 2005) 28 Years of financial and operations experience including transactions, capital formation treasury, audit and turnarounds.

2001 – 2004 Federal-Mogul: Director, Reorganization Finance and Administration; Finance Director, South America; and Director, Financial Services and Processes

1988 – 2000 James Cable Partners: Chief Operating Officer and Chief Financial



Dennis Profitt – President, Plastics (December 2005) 30 years of automotive industry experience with worldwide experience in manufacturing operations. 1974 - 2005 Ford Motor Company: various senior executive roles including Rouge Center Site Manager, the flagship Ford factory.

Millard King – President, Soft Trim (March 1971) 35 years of Fabric, Carpet and Acoustic industry experience.

1971 - Present Collins & Aikman: various senior leadership roles, the past 3 years as President, Soft Trim which included significant European operations

Jim Wynalek – Executive Vice President and Chief Technology Officer (December 2005) 28 Years of design, manufacturing and business development experience in the automotive industry.

2001 - 2004 Dell Computer: Vice President, Engineering and Quality.

1973 - 2001 Ford Motor Company and Visteon: various senior executive roles, including General Manager of a manufacturing division.



■ Mary Ann Wright – Executive Vice President, Sales and Program Management (February 2006)

18 Years in the automotive industry, including finance, business development, and engineering roles.

1988 - 2005 Ford Motor Company: various leadership roles culminating as Director, sustainable Mobility Technologies and Hybrid and Fuel Cell Vehicle Programs.

1. A.z.

Arthur Hariskos – Executive Vice President, Purchasing

(April 2005)

24 Years supply chain experience in the automotive industry.

1996 - 2005 Venture Industries: Vice President, Purchasing.

1988 - 1996 Toyota Motors - Australia: various executive purchasing positions.

■ Stacy Fox – Executive Vice President, Chief Administrative Officer and General Counsel (November 2005)

17 Years of automotive industry experience.

2000 - 2005 Visteon: Senior Vice President, Legal Affairs and General Counsel.

1993 - 1999 Johnson Controls: Group Vice President and General Counsel.



Susan Armstrong - Executive Vice President, Strategic Planning (July 2005)

16 Years of experience as a turnaround/workout executive.

2002 - 2005 Conway, Mackenzie and Dunleavy: Director.

1995 - 2002 PNC Bank: Senior Workout Counsel.

Ā

 Mark Leyda – Executive Vice President, Human Resources (January 2006)

39 Years of extensive experience in all areas of Human Resources

2005 - 2006 Automotive Holding Components: Project Director - Employee

**Development** 

2002 - 2005 Michigan State University: Senior Consultant - Labor and Industrial Relations

1999 - 2002 Executive Director (State Scholarship Program), Michigan Merit Award

1967 - 1999 Ford Motor Company: various senior human resources positions with plant, division, operations and international scope.



 Mike De Irala – Vice President, Advanced Manufacturing (February 2006) 33 Years advanced manufacturing experience in automotive industry.

1973 - 2005 Ford Motor Company: various leadership roles culminating as Executive Director, Manufacturing.

Matti Masanovich - Vice President, Internal Audit

(November 2005)

12 Years of Internal Audit experience.

2001 - 2005 Federal-Mogul: Chief Audit Executive and Director, Audit Services.

1994 - 2001 PriceWaterhouseCoopers: Manager, Global Risk Management.

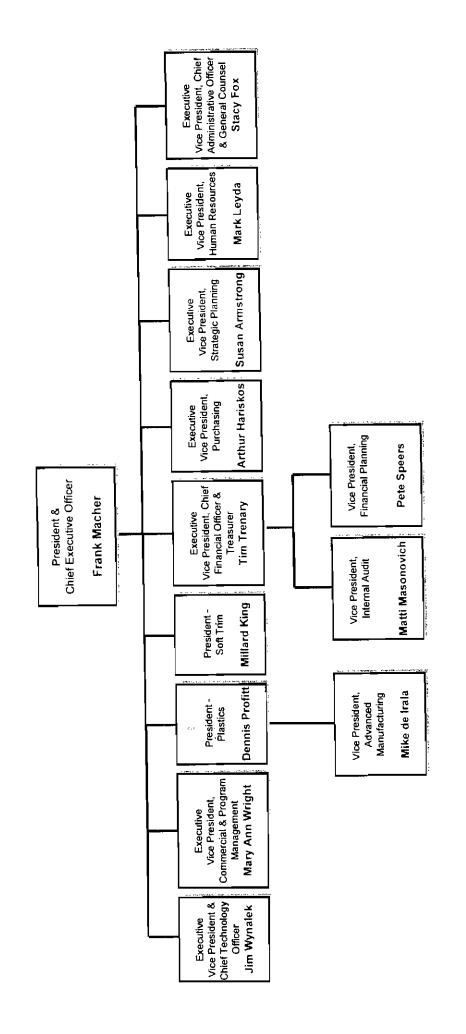
Pete Speers - Vice President, Financial Planning (November 2005) 20 Years of financial experience in the automotive industry, including operations and corporate positions.

2000 - 2005 Visteon: Multi-Plant Controller and Pricing Development Manager

1986 - 2000 Ford Motor Company: various senior financial positions.



## Senior Management Team





#### **New Business Growth**



# Strong Market Share Positions and Solid Reputation

Collins & Aikman is recognized as one of the few interior suppliers offering a full array of interior products, cutting edge innovative technology and an extensive manufacturing footprint in North America that is well positioned to supply components, modules and systems to OEMs.

Collins & Aikman holds a dominant market share position. In the combined product segments in which the Company competes; (injection molded plastics, carpet and acoustics), and convertible roof systems. The Company.

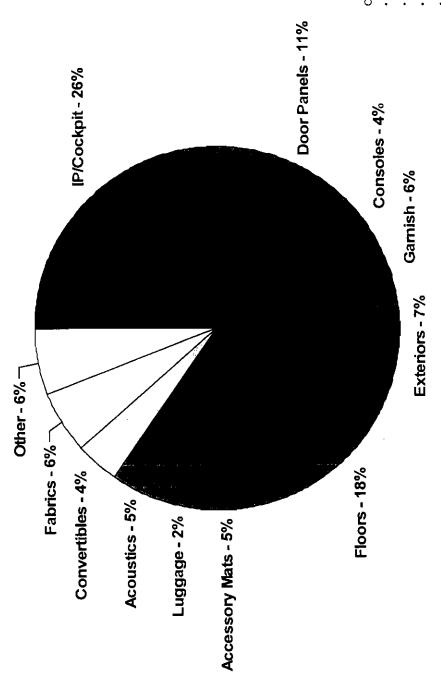
Ranks first or second in nearly all key product offerings (I/P, consoles, carpet and accessory mats) and is recognized as a critical partner by the OEMs.

Is recognized as an industry leader in technology and quality.

Has an extensive manufacturing footprint in close proximity to OEM assembly plants.



# 2006 Sales by Product Line - \*Total Sales = \$2.4 billion

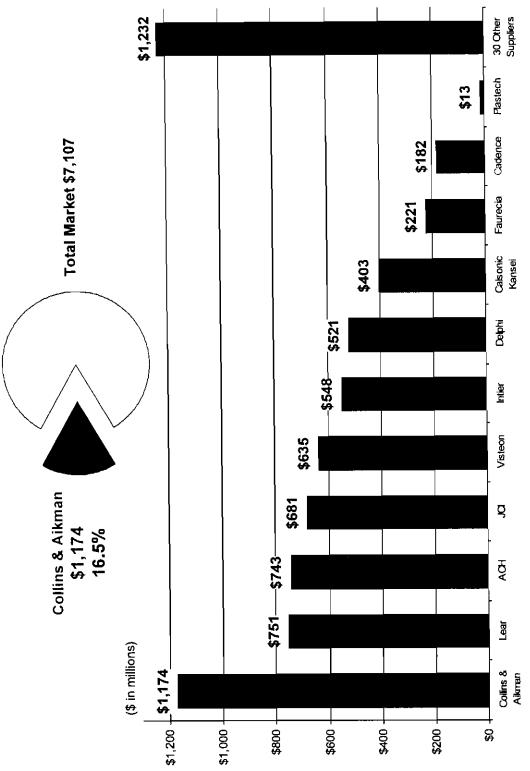


Other Includes:

- Air Registers 0.4%
- · Cargo Products 0.2%
- · Headliners 0.2%
- Misc. Plastics 2.9%
- Non Auto 1.6%
- Plastics Service 0.7%

# 2006 North American Injection Molded Plastic Market

(Instrument Panels, Door Panels and Consoles Only)

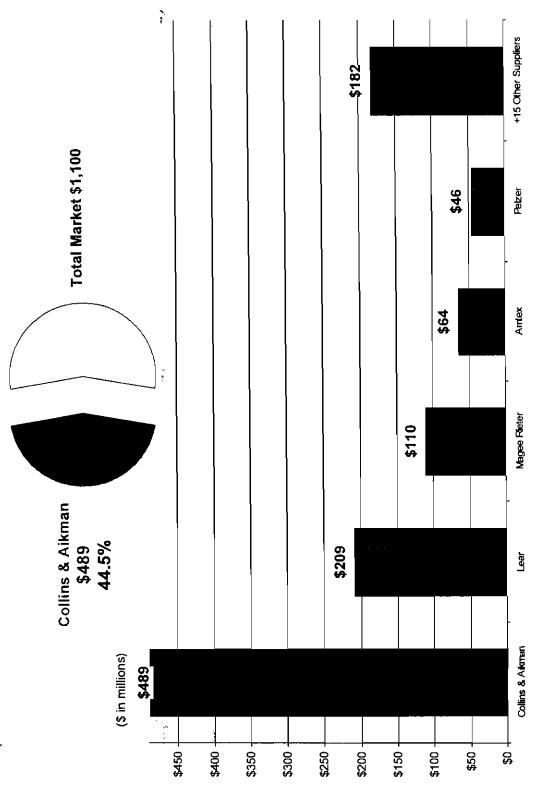




Source: CSM Worldwide and C&A Management Estimates

# 2006 North American Flooring and Trunk Trim Market

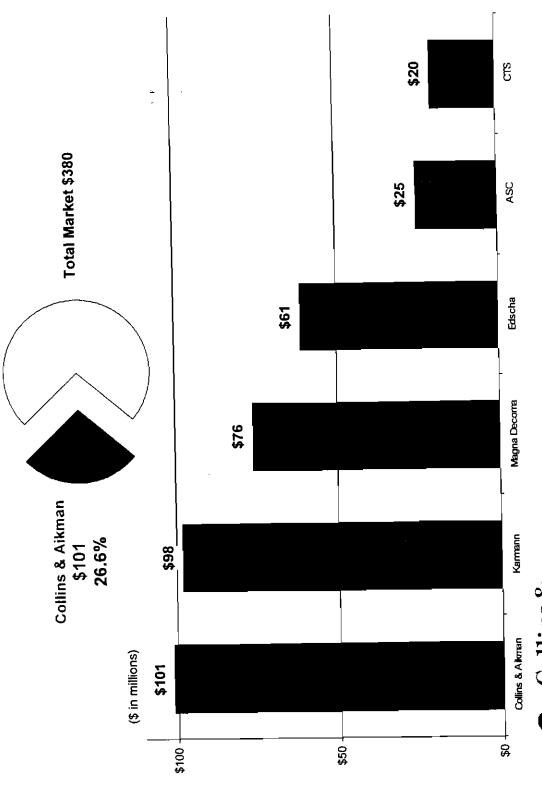
(Does not include Acoustics or Accessory Mats)



23 Collins & Aikman

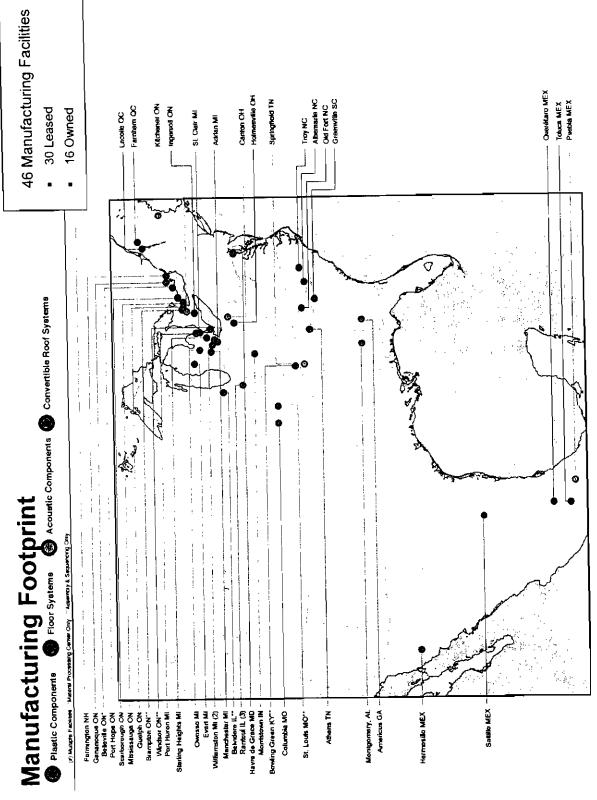
Source: CSM Worldwide and C&A Management Estimates

# 2006 North American Convertible Roof Assembly Market



24 Collins & Aikman

Source: CSM Worldwide and C&A Management Estimates





## **Current Market and Industry Conditions**

 Traditional domestic OEMs are at a crossroads facing overcapacity and escalating labor costs:

GM & Ford continue to lose market share.

announced a significant number of plant closures and workforce reduction initiatives. GM & Ford are consolidating their manufacturing footprint and have recently

The OEMs are looking to reduce the number of key suppliers.

Many of their suppliers are facing significant financial and operational challenges.

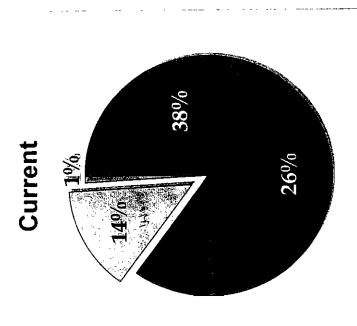
New domestic (Asian) OEMs continue to grow their North American positions.

Toyota, Nissan and Honda are increasing market share and production volumes.

business. C&A's goal is to diversify and balance its current customer base by growing The traditional domestic OEMs account for approximately 80% of C&A's book of its business with the Asian OEMs by 2010.







 $26^{0/0}$ Vision 1% 4% 23%

revenue with Asian OEM's by Through takeaway business, 2010 creating a balanced projects 64% growth in business awards, C&A joint ventures and new customer base.

> \$2.644 billion 2010

General Motors ■ Ford

DaimlerChrysler

\$2.469 billion

2006

☐ Asian OEMs

□ Other

■ New Service Parts



# New Business Growth - Assumptions and Actions

- The Company used December 2005 JD Power North American production volumes to forecast sales.
- Revenues reflect programs balancing out, new model replacement business and takeaway business (near and long-term).
- Asian OEMs are important to long term success.

有意

Carpet and Acoustics currently enjoys an excellent relationship with the Asian

The objective is to increase sales to Asian OEMs to 23% of 2010 revenues from 14% in 2006.

meeting with the Asian OEMs to present C&A's technology portfolio, manufacturing Enhancement of existing Asian OEM relationships is underway. Management is expertise and engineering / design disciplines.

Management is actively working with Asian OEMs to identify global partners.



# New Business Growth - Assumptions and Actions (Continued)

■ The establishment of a meaningful past model service business is an element of the growth strategy.

Independent sales group will market new "service parts" capabilities to OEMs and Tier I suppliers.

C&A will dedicate facilities solely for service parts manufacturing capability.

Quality and production metrics to meet customers' needs and expectations are being established.



# New Business Growth - Assumptions and Actions (Continued)

 Resourcing of business from competitors to C&A is an important near term element of the growth strategy - "takeaway business".

Specific opportunities have been identified.

Pursuit teams have been engaged.

■ New business awards are a key element of long term success.

Specific opportunities have been identified.

Pursuit teams have been engaged.



## Consolidated Revenue Forecast 2006 - 2010

	2(	2006 Sales	12	2007 Sales	(2)	2008 Sales	2	2009 Sales	2	2010 Sales	
100% Booked Business	s	2,408,743,837	₩	1,881,572,784	4	\$ 1,665,722,199	₩.	\$ 1,525,567,880	₩	1,409,717,301	
Replacement Business	€	•	₩		€>		<b>₩</b>	66,247,500	<b>₩</b>	137,831,000	
New Business											
Domestic: Takeover Business \$	<del>ເກ ເ/</del>	60,256,163	<del>и</del> и	346,013,991 20,000,000	<del>и</del> и	435,2 <b>5</b> 8,922 71,668,240	<del>6</del> 6	405,467,126 168,494,837	<b>ь</b>	379,390,679 344,910,754	
*: Domestic Opportunities Subtotal	·   •	60,256,163	·   40	366,013,991	<b> </b>	506,927,162	₩	573,961,962	\$	724,301,433	
Asian: Takeover Business \$ New Business \$	ν ν <del>Α</del> Α		<del>и</del> и	1,601,400	₩ ₩	1,698,840 173,970,713	<b>••</b> ••	3,842,535	<del>\$\ \$\ \\$\</del>	3,927,855	
Asian Opportunities Subtotal	<u>~</u>	•	₩.	10,473,571	<b>~</b>	175,669,553	မှေ	278,541,599	≉∐°	475,522,856	I
Total New Business	🚓	60,256,163	₩	376,487,562	₩	682,596,715	مار	852,503,562	44	1,149,824,289	X.
Less: Net Annual Price Downs			•	(12,760,346) \$	\$ (	(20,818,914)	ا پ	(37,218,942) \$	٠.	(53,772,590)	<u>_</u>
Total Revenue Forecast	s l	2,469,000,000	₩	2,245,300,000	8	2,327,500,000		2,407,100,000		2,643,600,000	1

<sup>\*</sup> Based on December JD Power volumes \*\* Annual Price Downs (1%, 1%, 1%, 1%) excluding 1st year awards

## New Business Growth Overview - Summary

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	2000110		A STATE OF THE STA		
	9000	2007	Lotal Bolifesia (Eligered Edulation)	2009	2010
20	£ 256 163		290,861,916 \$	260,173,497 \$	227,206,999
<u> </u>			93.986.984	103,806,984 \$	218,230,809
For		77 114 303	72 078 262 \$	109,981,482 \$	178,863,625
WE :		000000000000000000000000000000000000000	\$ 000,000,00	100,000,000	100,000,000
New Service		9	4ne 907 460 &	573 961 963 \$	724,301,433
Total	\$ 60,256,163	**	1		
		Domestic Take	Domestic Takeover/Conquest Business		9700
	2006	2007	2008	2009	0102
X		335,214,851	5 271,474,416 \$	241,158,247 \$	227,200,355
Fort		\$ 38,684,817	\$ 91,706,244 \$	92,309,064 \$	82,215,055
P N		\$ 72,114,323	5 72,078,262 \$	71,999,815 \$	96,968,625
Now Cooled	•			,	•
Subtotal	\$ 60,256,163	346,013,991 \$	\$ 435,258,922 \$	405,467,126 \$	379,390,679
			Domestic New Business		
		2007	9008	2003	2010
	2006	1007	\$ 987 500 \$	19.015.250 \$	,
	·	9 4	2 280 740 \$	11 497.920 \$	136,015,754
Ford	1 ·	A 4		37,981,667 \$	108,895,000
₩5:	46	, , , , , , , , , , , , , , , , , , , ,	\$ 000,000,000	\$ 000,000 \$	100,000,000
New Service	1 P			158 494 837 S	344.910.754
Subtotal		\$ 000,000,02	* At7'000'1)		
		Total Asia	Total Asian Targeted Business		
	2006	2007	2008	2009	2010
Honda		\$ 8,872,171	\$ 34,816,713 \$	48,237,705 \$	929,959,95
Mitenbishi		1,601,400	\$ 1,698,840 \$	1,744,260 \$	1,829,580
Donald-Nice of				26,756,910 \$	52,695,562
Cubaci-insagi				2,098,275 \$	2,098,275
Zunalu	÷ •		14,154,000 \$	49,704,449 \$	112,242,812
loyota	9 6		125,000,000 \$	150,000,000 \$	200,000,000
Asian (JV)	e	47 674 674	175 669 553 5	278.541.599 \$	425,522,857
Total	· .	5 10,473,371	a contraction		
		Asian Taked	Asian Takeover/Conquest Business		
	2006	2007	2008	2009	0107
Honda	49	•	₩ .		
Mitsubishi	•	\$ 1,601,400	1,698,840 \$	* (47,44),	000,620,1
Renault-Nissan	•	•	A 1	\$ 375 800 5	2 098 275
Subaru	·	·	A (	* C170007	' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '
Toyota	•	•	A 4		•
Asian (JV)				4 4 5 CY C C	1 927 855
Subtotal	9)	\$ 1,601,400	1,698,840 \$	5,642,555	200132010
		Asia	Asian New Business		
	2006	2007	۱	2009	2010
Honda		\$ 8,872,171	\$ 34,816,713 \$	48,237,705 \$	56,656,628
Mitsubishi		•		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Renault-Nissan		•		\$ 016,56,750	700'060'70
Subaru	•	•	1	4 077 701 07	442 242 842
Toyota	•	, •	\$ 14,154,000 \$	48,704,440	200,000,000
Asian (JV)	*	,	\$ 125,000,000 \$	\$ 000,000,000	ANG ESS DOS
Subtotal		\$ 8,872,171	\$ 173,970,713 \$	274,099,004	300'00C'174

## DaimlerChrysler Strategy

program management, engineering and commercial disciplines to better position the development programs. We are leveraging our incumbency while enhancing our Targeted Business is a balance of near term takeover awards and long term Company for new programs.

Implementing Toyota production system principles throughout C&A

Enhance operations and quality leadership within our plastics operations

Establishing improved program development processes (CALM)

Lear Corporation's stated desire to exit the interior trim market has presented C&A with significant new business opportunities in the immediate future. The ability to absorb these programs is enhanced by the following:

Programs require minimal engineering and design support

Utilize existing capital resources

Can be sourced to C&A as Tier I or Tier II business

C&A is more price competitive

Programs targeted include, but are not limited to:

- 2006 Ram Truck
- 2007 Minivan
- 2006 Crossover



### Ford Target Strategy

<u>2010</u> 218
104
2008 94
2007 39
<u>2006</u> 0

(**¥**§)

In order to sustain and grow our business with Ford C&A plans to:

Leverage our senior management team's product knowledge, customer relationships and industry credibility with Ford management.

Build upon our success on the Fusion/Milan/Zephyr programs.

Expand our soft trim technology advantage.

Improve relationship with customer so that C&A is viewed as a preferred source for existing business.

Target competitor programs (short-term) that minimize risk to Ford during C&A's reorganization:

2007 F-Series Truck

Cost advantage over Current Supplier with VA/VE opportunities.

Existing Capacity.

No Development Costs for C&A.

Volume tools available to transition from current supplier.

Targeted development programs (long-term) with higher content - total interior programs that will showcase our capabilities and maximize customer value:

#### 2010 Focus

- Demonstrated development expertise (Total interiors).
- Technology advantage (Driving innovation with creativity).
- Price / cost and logistical advantage.
- Award date coincides with Chapter 11 exit.



## **General Motors Strategy**

(**%**₩)

- program and fills short term revenue gap in 2007 2008 and new business growth in C&A's Targeted Business plan with GM replaces loss revenue from the Lambda 2009 - 2010.
- We are pursuing programs (short- and long-term) that have minimal risk to GM during C&A's re-organization.

2006 Envoy/Trailblazer/Rainer program.

GMT, SRX, SRS AND STS programs.

New Business Growth

- C&A is targeting mid-cycle takeover business.
- C&A is targeting current GM production programs that have multiple tools.
  - Utilizes existing capacity and technology.
- No development costs.
- We are pursuing longer-term programs

2010 Camaro Program

- C&A is negotiating additional business on the new Camaro to offset the loss of the Lambda program.
- Early involvement with the GM program team will allow C&A to influence design direction and interior content.
  - Leverage the C&A Acoustics technology portfolio advantage.
- Program timing will allow for proper staffing during development phase.



## **Honda Target Strategy**

	<u>2010</u> 57	
	<u>2009</u> 48	
(\$ <b>W</b>	2008 35	
	2007	•
	2006	,

development programs. These programs require enhancing our program management, Targeted Business focuses on short-term takeover business and long-term engineering and commercial disciplines as follows:

Complete implementation of Asian-OEM Production System principles

Enhance Operations and Quality Leadership within our Plastics Operations

Establishing comprehensive Program Development processes (CALM)

Improve our Commercial relationship and overall responsiveness

Collins & Aikman will focus on our strategic advantage in Carpet & Acoustics to create incremental opportunities within Plastics, targeting:

Programs that require minimal engineering and design support

Utilize existing capital resources

Can be sourced to C&A as Tier I or Tier II business

C&A is more price competitive

■ Programs targeted include, but may not be limited to Accord, Acura TL, Civic, Odyssey and Ridgeline.



## Renault-Nissan Strategy

(**X**\$)

Targeted Business is contingent upon reestablishing relationships via:

Engaging Renault-Nissan in co-development programs while identifying new technology applications. Enhancing operations and quality leadership within our Plastics operations and aligning ourselves with Nissan production metrics.

Developing Cost Reduction / VAVE programs with Nissan.

Institutionalizing the use of best practice program management, engineering &design activities and production methodology.

Maintaining stable business levels while demonstrating long-term viability.

Targeted Business focuses on longer lead time, new awards with the introduction of IP technology.

2009 Frontier/Pathfinder/Xterra

- Development timeline allows for C&A to influence the final IP design.
- Early involvement of engineering and design to demonstrate C&A's technical competence.
- Utilizing existing capacity and technology to ensure high quality product launches.



### **Toyota Target Strategy**

programs. We are leveraging our incumbency while addressing our Business Model Targeted Business is a balance of near term awards and long term development with Toyota, to that end the following have been undertaken: Top Executive meetings with key members of Toyota's Board of Directors in Japan, the President of Toyota Technical Center in Ann Arbor, MI, and Toyota, N.A. Headquarters. Continuing implementation of Toyota Production System principles throughout C&A.

Enhance Operations and Quality Leadership within our Plastics Operations.

Support Toyota's desire to increase North American supplier goodwill.

Enable C&A to participate in development programs to demonstrate our technological capabilities.

Explore Toyota sponsored partnerships with Keiretsu suppliers.



## Toyota Target Strategy (Continued)

 $\begin{array}{c|cccc} & & & & & & & & & & & & & & \\ \hline 2006 & 2007 & 2008 & 2009 & 2010 \\ \hline 0 & 0 & 14 & 50 & 112 \\ \hline \end{array}$ 

- C&A is targeting programs where it possesses a logistical, manufacturing, and/or technology advantage, while considering the following:
- Programs targeted include, but are not limited to:

2009 Sienna

2008 RAV4/Scion

2010 Avalon

- Leverage the C&A acoustics technology portfolio advantage.
- Program timing that allows for proper staffing during development phase.
- and interior content properly match technology, performance expectations and cost. Early involvement with program teams will allow C&A to influence design direction
- Toyota wants to grow C&A at a sustainable rate.

**Hyundai Target Strategy** 

(**%**W\$)

2010 TBD 2009 TBD 2008 TBD 2007 TBD 2006 TBD

 Targeted business is a combination of immediate in-cycle awards as well as long-term pursuit programs.

Hyundai is interested in increasing NAFTA content, which will in turn leverage our logistics advantages in Mexico.

Future alliances with Hyundai owned suppliers will allow for immediate Tier 2 opportunities. C&A's targeted business focuses on introducing soft trim and acoustic technology.

#### Santa FE

- Incumbent supplier on the I/P.
- Logistics and incumbency advantage.
- Utilize existing capacity.

### Hyundai/Kia Pickup

- OEM building a new facility.
- Logistics and advantage.
- JV opportunity.

#### Kia large SUV

- Logistics advantage.
- Currently working with Kia on acoustics technology.

## Tier 2 Target Business Plan

 Targeted Business focuses on near term business programs. We are working with other Tier 1 suppliers who have been awarded business, but do not have the manufacturing or technological capabilities without a significant investment.

Requires no capital investment or up-front development costs

Eliminate further industry overcapacity

Absorbs fixed overhead at facilities in business transition

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Offers opportunity for technology licensing

Maintains OEM customer relationships



# IV Investing in Customer Valued Technology



## **Customer Valued Technology**

Collins & Aikman is building on its proprietary product portfolio to create and maintain a competitive advantage. Investing in technological innovation is key to Collins & Aikman's top-line growth.

Collins & Aikman is focused on the following:

- Accelerating innovation though its Skunk Works operations:
- Customer / market (consumer) desires
- Commercial application of emerging technologies
- Delivering low-cost manufacturing capabilities:
- Process improvements and Innovations
- New material applications
- Providing flawless program execution

#### C&A's Technology Driving Factors

- Craftsmanship extensive offering in surface materials and technologies will support growth as the demand for highly crafted interiors increases.
- Time-to-market implementing high speed prototyping and lean product development processes to quickly adopt emerging technologies and react to consumer demands.
- Leverage strong customer relationships with customers' engineering and purchasing groups.
- Leverage reputation in the market place as low-cost producer.
- Build on current strong market position (first or second in six product lines).



# Proprietary Product & Process Portfolio

technology advanced cast skin manufacturing process - TAC II, and acoustically tuned materials and Collins & Aikman's proprietary portfolio includes its line of invisible airbag technologies -InvisiTec<sup>™</sup>, products - ACT<sup>TM</sup> technologies.

#### 338 Active US Patents Patents Use

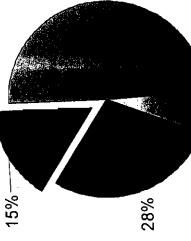
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## **Portfolio Ranking**

Airbag/energy management

Key areas of Protection

■ Manufacturing technology



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Interior trim – (general)

■ Acoustics

Carpets

■ High Potential 15% ■ Current Production 28% %

Not in Production 50%

Service 7%



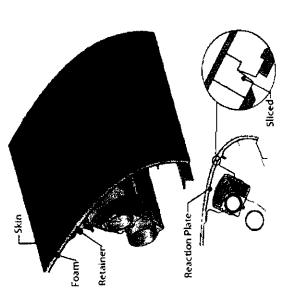
# Technology Portfolio – Instrument Panel Industry Leader

Company has also developed a number of industry firsts including its line of invisible airbag technologies instrument panel construction in the plastic automotive components market. Throughout its history, the Collins & Aikman continues to be a technological leader with the broadest offering of technologies for InvisiTec™, which provide a competitive advantage.

Delphi Faurecia Intier JCI Lear Plastec Visteon		all provides the section		() 情况()		The second secon		The state of the s		
Cadence Delphi										
C&A										
Technology	Cast Skin	In House Material Development	Shell Tooling	Appliques	A/C Registers	Invisible Hard PAB	Invisible Soft PAB	Two Shot Molding	Spray PU	Vac Forming

Invisitec™ Soft Invisible Air Bag Technology Example

- Proven designs available to match system requirements
- Superior tactility with in-house proprietary skin materials
- Industry leader with over 10 million units produced



# Technology Portfolio – "Silence is Golden" Flooring and Acoustics

Collins & Aikman delivers optimized flooring and acoustic vehicle system solutions utilizing its light weight, high performance products and industry leading testing and development capabilities.

Act™ Technologies - A family of materials and products engineered to be acoustically finetuned to meet specific sound management requirements. 

Light weight, high performance optimization

Overall dB Linear Level - 100 Hz to 5kHz - with Full

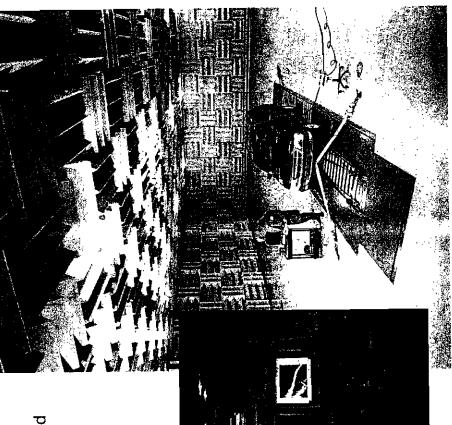
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DASH TESTS (Sound Intensity Survey)



fisenstel (8b)

punas

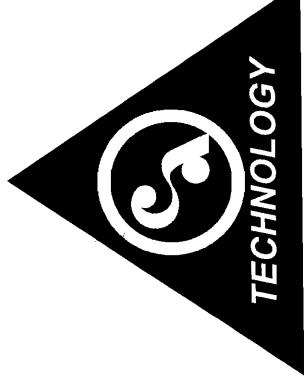
Pt No. (increment of 1)

857-58 Pt No. (Increment of 15)

C&A's Hemi Anechoic Dynamometer Test Chamber in Plymouth, Michigan is the largest supplier owned and operated facility of its kind in North America.



### Feature Innovations



17

Process/Material **Technology** 

Flawless Program Execution

47 | Callins & Aikman

Becoming the Low Cost Producer of Interiors



C&A has developed a comprehensive strategy to become the low cost producer of interiors and to achieve manufacturing excellence.

Total Cost Management

VA/VE

Operational cost reductions and efficiencies:

- Facility and manufacturing capacity rationalization
- Purchasing savings
- Labor efficiencies
- SG&A reductions



## Total Cost Management ("TCM")

Facility management is accountable for all costs, including material, labor, overhead and purchased parts and is therefore aligned with purchasing and engineering to evaluate alternative sources, material substitutions, reprocessed material opportunities, etc.

TCM - A bottom up, phased approach to achieving cost reductions.

Cost reduction initiatives initiated at the facility level.

Develop 3 year cost reduction plan by facility and product.

Management reviews the one year plan (the budget) monthly. Management reviews the 3 year cost reduction plan on a quarterly basis.

All projects are prioritized based on amount of cost savings, capital expenditures payout / payback and timing. Funds are allocated on the basis of return (biggest bang for the buck and quality) and affordability.

projects. These will be used to provide continued cost reduction momentum as A cost savings "bookshelf" will be developed to include currently unaffordable cash flow improves. Comprehensive materials and VA/VE programs will be institutionalized to support



### **VA/VE Process**

### Product focused

Address major vehicle systems (e.g, Door Trim, Console) and high volume vehicle

#### Cross Functional

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materials, purchasing and program management with appropriate involvement of Includes integrated teams consisting of engineering, quality, manufacturing, sales and finance.

### ■ Facility/Vendor Participation

Solicit participation from facilities and major component / material suppliers.

## Budget for resources, test and tooling

Additional resources added to accelerate implementation of cost savings initiatives.

Recover resource cost through first year savings.



VA/VE	2006 Savings
■ Design	.\$1,100,000
Optimize manufacturability through product redesign Alternate material substitutions through use of CAE tools	
■ Material Selection	2,000,000
Optimize material specification and supply base Resin and paint color optimization	
Regrind initiatives	
■ Labor Content	200,000
Reduction in plant labor through design optimization	
■ Product Complexity	1,200,000
Reduce component count through redesign Commonization of fasteners	
■ Low Cost Design / Sourcing	300,000
Continue use of low cost offshore design	
Optimize engineering staff workload	
	\$5,100,000

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# Operational Cost Reductions and Efficiencies

- Plastics Division is a key area of focus.
- Improvement actions include:

Completing a total management review by the end of the 2<sup>nd</sup> quarter.

Creating goals, strategies and supporting metrics concurrent with the management review process.

Implementing and enhancing TCM with accountable plant management.

- Manufacturing capacity utilization will be improved through increased closures and consolidations of additional facilities (5-7) over the next two years.
- Equipment utilization will be improved by selling or reallocating 200 250 pieces of equipment presently leased or owned within these facilities.



# Operational Cost Reductions and Efficiencies (Continued)

- All sequencing centers are under review for potential joint ventures or alternative relationships.
- quarter of 2006, with an emphasis on low volume manufacturing efficiency, schedule Growing the service parts business by establishing centers of excellence by the third performance, quick change capability and operational flexibility.
- ■. Launch excellence: Implementation of a launch quality operating system.
- Utilize input from the plants, the advanced manufacturing experts and program launch team to develop check lists to prevent disruptions during launch of new



# Operational Cost Reductions and Efficiencies (Continued)

Cost reductions: Every plant has been assigned an average 3% annual improvement through:

Labor improvements via work practices, industrial engineering and automation

Thru-put improvements

Kaizen activities

Die-set time reductions

Process improvements

Overtime reductions through improved project management

Reduce re-work

Optimized indirect labor

Inventory reduction targets have been set for 2006.

Average 10%

Contingent upon stability and achieving operational discipline.

Reduction of 35% by 2010



# Operational Cost Reductions and Efficiencies (Continued)

- Material savings are projected at 2%/year based upon process improvements such as reduced width or thickness.
- Technology / innovation: Implement "Best in Class" processes to:

Protect leadership in key commodities

Incorporating state of the art equipment with value added return to the customer such as TAC II, spray urethane and low-pressure molding.

■ Analysis of the business case will drive all decisions – optimize cost and maintain quality.



# Cost Reduction Initiatives Summary

year Total	807.6	368.7	167.7	80.0	1,424.0
2010 5	258.2 \$	120.4	41.3	17.0	436.9 \$
	↔				<b>.</b>
2009	214.1 \$	94.1	41.3	17.0	366.5
- 41	↔				<b>│</b> ⊷│
2008	166.0 \$	73.0	413	17.0	297.3
₹ <b>N</b> I	€9				هر
2007	108.9	53.3	20.7	17.0	199.9
M					<u>م</u>
2006	60.4	27.9	23.1	12.0	123.4
6.41	↔				\$
	avings: Operations	Purchasina/Sourcing	Closures/Consolidation	Selling & Administrative	Gross Savings-EBITDA Impact

. (16.0) \$ (17.0) \$			- (11.0)	-	(17.0) \$ (17.0)
() () ()			(15.5) (1	(2.7)	(38.2) \$ (2
¥	•				<b>.</b>
Cost to Attain Savings	Operations	Purchasing/Sourcing	Closures/Consolidation	Selling & Administrative	Total Cost to Attain Savings

3 24

(88.0)

(18.0) \$

(17.0) \$

(26.5)

(18.0)

(17.0) \$

€9	40.4	€9	92.9	€9	149.0	↔	197.1	<b>↔</b>	240.2	↔	719.6	
	27.9		53.3		73.0		<u>¥</u>		120.4		368.7	
	7.6		9.7		41.3		41.3		41.3		141.2	
	9.3		17.0		17.0		17.0		17.0		77.3	
بد	85.2	<b>\$</b>	172.9	•	280.3	<b>س</b>	349.5	۰,	418.9	<b>\$</b>	1,306.8	
s	85.2	s	258.1	s	538.4	<u>ب</u>	887.9	ς.	1,306.8			

Cumulative Net Cash Flow

Closures/Consolidation Selling & Administrative Total Net Cash Flow

Purchasing/Sourcing

Net Cash Flow Operations



## Cost Reductions - Operations

Operational Reductions	***	2006	<b>%</b>	2007	MI	2008	**	2009		2010
Plastics	မာ	32.8	↔		↔	9.62	↔	101.4	<del>6)</del>	123.7
Carnet & Accousites	-	19.1		33.0		47.3		61.5		75.9
Convertibles	_	3.5				9.1		11.2		13.6
VAVE		5.0		15.0		30.0		40.0		45.0
Incremental FBITDA		60.4		108.9		166.0		214.1		258.2
Capital Expenditures		(20.0)		(16.0)		(17.0)		(17.0)		(18.0)
Allet Cash Flow	€	40.4	69	92:9	क	149.0	↔	197.1	\$	240.2
									<u> </u>	

1. 777

Key Divisions - by category of spend	7	2006	141	2007		2008	•	2009
Plastics								!
Material	↔	10.1	↔	19.5	6	33.7	क	45.6
Labor		15.6		21.6		27.0		33.9
Overhead		7.1		12.6		18.9		21.9
	↔	32.8	₩.	53.7	44	9.62	\$	101.4
Carpet & Acoustics								
Material	क	9.7	↔	18.8	↔	28.3	↔	37.7
Labor		6.9		10.5		14.1		17.7
Overhead		2.5		3.7		4.9		6.1
	₩	19.1	₩.	33.0	\$	47.3	₩.	61.5
					L		_	



# Cost Reductions-Facility Rationalization

Manufacturing Rationalization	2006	2007	2008	2009	2010
Number of Facilities Closing	8	8	,		
Gmes FRITTA Impact	,23.1	41.3	41.3	41.3	41.3
Cost to Attain Savings	(16.0)	(11.0)		•	-
Net Incremental Cash Flow	\$ 15.1	\$ 33.3	\$ 41.3	\$ 41.3 \$	\$ 41.3

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Includes Lease Rejection of \$5 million in 2006 and \$2 million in 2007

# Purchasing Cost Reductions (Continued)

- Total North American C&A procurements externally is \$1.0 billion.
- Plastics procurements are \$700 million; Soft Trim procurements are \$300 million
- Purchased components total cost base approximates \$450 million
- C&A has entered into a contract with a 3rd party sales representative to purchase components from Asia and other low cost countries. In 2006-2007 we anticipate a savings of 4% on the outsourced components.
- C&A is pursuing strategic alliances which will provide for outsourcing of 30 50%of purchased components from low-cost countries at a projected savings of 20%. This is expected to be in place by the end of 2007.

# Purchasing Cost Reductions (Continued)

■ Resins – Total cost base approximates \$260 million.

C&A purchases 260 million pounds of resin on an annual basis.

its base resin requirements and expects to enter into a long-term contract and begin C&A is currently engaged in discussions with a two off-shore material suppliers for testing these products by the 2nd quarter 2006.

The Company is targeting to purchase 30% of its total resin buy from off-shore sources and to achieve the full benefits of this objective starting in 2007.



# Purchasing Cost Reductions (Continued)

### Alternative Materials Sourcing

C&A has entered into a supply contract with an off-shore alternative material supplier to provide 20 million lbs of base and compounded grade materials for a three-year period reviewed annually.

Contracts have been finalized for the CoPP and reactor PP compounded products.

Start up will occur by the 3rd quarter with a 20% improvement in the our overall cost structure.

### Expedited Freight

Current annual freight expense is approximately \$40 million.

Methods to attain cost reduction:

- 5% savings by centralizing carrier appointment, trailer rental and dock management.
- 5% savings through utilization of information management to optimize network scheduling by the 3<sup>rd</sup> quarter 2007.



## Cost Reductions - Purchasing

Purchasing/Sourcing	• <b>•</b> )	2006	· */	2007	- *1	2008	. 41	5003	<b>V</b> I	0107
Purchased Components	€3	10.4	ь	16.0	↔	24.0	υ	39.0	↔	59.0
Resin Sourcing	·	6.2		26.2		37.4		41.2		45.0
Regring and Re-processing		8.3		10.3		12.3		16.2		20.1
MBO		8.		1.8		2.9		4.0		5.1
Expedited Freight	_	2.7		2.7		2.7		2.7		2.7
Various Attained to Date		4.4		4.4		4.4		4.4		4.4
Carnet & Accoustics		6.4		11.4		15.9		20.4		25.1
Risk Adjustment		(12.3)		(19.5)		(26.6)		(33.8)		(41.0)
Gross EBITDA Impact	s	27.9	\$	53.3	\$	73.0	\$	94.1	s	120.4
					L		ļ		<u> </u>	

### Labor Strategy

#### **Current Status**

- C&A's U.S. labor rates are competitive. Canadian labor rates are significantly higher than the U.S. rates. Mexican labor rates remain attractive.
- The fully-loaded, non-union rate is \$3.40/hour and below competitors within the sector.
- The average fully-loaded union rate for the U.S. and Canada is slightly below the competitor average, influenced by high Canadian rates as mentioned previously.

#### **Recent Changes**

- C&A has successfully negotiated significantly reduced "new work" rates at UAW and USW facilities.
- The most recent agreement (CAW) in Canada provides for no increase in wage rates over the life of the agreement (ratified: 2/01/06 - Expires: 1/31/09).
- A framework for a new, low-cost, Canadian facility has been established with the objective of reducing the fully-loaded rate by \$9 (Canadian) per hour.
- Presentations are being made at all major C&A unions in conjunction with the business planning process, emphasizing the need for reduced labor costs, and / or increased labor productivity.



## Cost Reductions-SG&A

tion Reductions \$ 6.0 \$ 9.0 \$ 9.0 \$ 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 8 9.0 \$ 9.0	Selling & Adminitrative	(4)	<u>2006</u>	۷I	2007	<b>⊘</b> I	2008	• • •	<u>2009</u>	M	2010
\$ 6.0 \$ 9.0 \$ 9.0 \$ 9.0 \$ \$ 3.0 \$ \$ 2.0 \$ \$ 3.		F									
2.0       \$ 3.0       \$	Headcount Attrition Reductions	↔	6.0	<del>(A</del>	9.0	↔	9.0	₩	9.0	₩	9.0
Relocation       4.0       \$       5.0       \$       5.0       \$       5.0       \$         12.0       17.0 </td <td>IT Efficiencies</td> <td>-</td> <td>2.0</td> <td>67</td> <td>3.0</td> <td><del>69</del></td> <td>3.0</td> <td>↔</td> <td>3.0</td> <td>မှ</td> <td>3.0</td>	IT Efficiencies	-	2.0	67	3.0	<del>69</del>	3.0	↔	3.0	မှ	3.0
12.0 17.0 17.0 17.0 17.0 w	Headquarters Relocation		4.0	↔	5.0	G	5.0	<del>(A</del>	5.0	↔	5.0
(2.7) - (2.7) w	EBITDA		12.0		17.0		17.0		17.0		17.0
w \$ 9.3 \$ 17.0 \$ 17.0 \$	Cost to Attain		(2.7)		1		i i		•		1
	Net Cash Flow	49	9.3	s	17.0	\$	17.0	\$	17.0	\$	17.0

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VI Financial Projections

Selected 2006 Financial Highlights - Income Statement & EBITDA Build

	3 Q4 2006	\$625.4	548.7	\$76.7	59.5	\$8.4 \$17.2 \$36.9	26.0	0.1	(\$8.7)	9.3	(\$26.8) (\$18.0) (\$103.1)		\$17.2	27.8	21.0	2.4	3.5 0.9 16.0	0.3	\$63.4 \$69.6 \$265.2	
2006	02 03	\$691.2	611.5	\$79.7	64.6	(\$3.8) \$15.1	25.7	0.1	(\$10.5)	9.3	(\$19.8)		\$15.1	27.8	21.0	2.4	5.8 5.8	0.3	\$72.4	
	\$(millions)	Net Sales \$704.1	pods Sold	l	eral & Administrative				n ome		1		Operating Income (\$	n & Amortization			y Rationalization		l	



Selected 2006 Financial Highlights - Cash Flow Statement & Liquidity

		207			
(\$ in millions)	[D	Q2	පි	Q4	2006
NetIncome	(\$38.5)	(\$19.8)	(\$26.8)	(\$18.0)	(\$103.1)
Add: Depreciation & Amortization	28.1	27.8	27.8	27.8	111.5
	27.0	21.0	21.0	21.0	0.06
Less: Capital Expenditures	44.2	20.2	21.3	10.9	9.96
	36.6	(14.0)	8.3	43.8	74.7
All Other, net	(0.9)	8.8	7.2	0.2	15.3
Cash Flow from Operations	\$8.1	\$3.6	\$16.2	\$63.9	\$91.8
Less: Professional Fees	27.0	21.0	21.0	21.0	0.06
Cash Flow	(\$18.9)	(\$17.4)	(\$4.8)	\$42.9	\$1.8
Cash – Beginning	\$90.0	\$71.1	\$53.7	\$48.9	\$90.0
Add: Cash Flow	(\$18.9)	(\$17.4)	(\$4.8)	\$42.9	\$1.8
Cash before Opportunities	\$71.1	\$53.7	\$48.9	\$91.8	\$91.8
Opportunities:					6
Annuity Contract (2)	\$3.3				<del>\$3.3</del>
Sale of MOBIS (3)		\$4.3			\$4.3
Sale of Intellectual Property (4)	\$5.5			\$0.8	\$6.3
Pre-Petition Receivables (5)	\$5.0	\$10.0			\$15.0
Disposal of Idle Assets (6)	\$1.5	\$1.5	\$1.5	\$1.5	\$6.0
Sale of C&A Europe (7)			\$35.0	\$35.0	\$70.0
Cash after Opportunities	\$86.4	\$84.8	\$116.5	\$196.7	\$196.7
				i i	

Notes: (1) Includes restricted cash of \$26 million.

(2) Monetization of annuity contract - approx. \$6.5 million. 50/50 split with lenders - DIP

(3) Sale of MOBIS JV. \$8.5 million. 50/50 split with lenders - DIP amendment pending

(4) Sale of intellectual property - 12.5 million 50/50 split with lenders - DIP amendment pending

(5) Collection of pre-petition receivables. Range \$5 to \$25 million, net of approximately \$23 million to GECC

(6) Disposal of idle assets - \$6.0 million est. DIP amendment pending

(7) Sale of C&A Europe. Range \$50 to \$90 million. Availability subject to UK Administrator's distribution plan and waiver of loan covenants.



### **Key Assumptions**

Revenue build incorporates:

**Build out of current programs** 

New and replacement program wins

Takeaway business from competitors

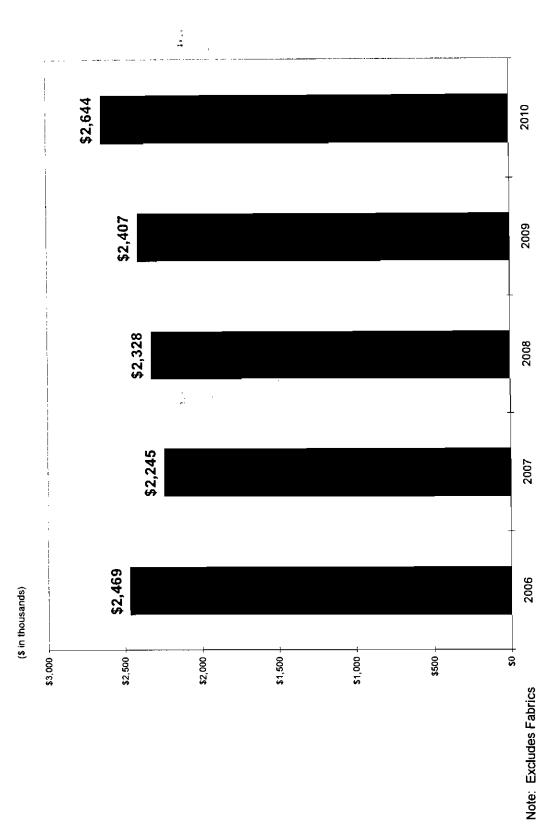
Expansion of the service parts product line

Incremental Asian opportunities

- Light vehicle build based on JD Power December dataset
- Pricing reflects Customer Agreements, as agreed; otherwise 1% annual price downs on existing and new business
- Fabrics is assumed to be sold or closed and is excluded from the 2006 2010 projections
- Facility and manufacturing capacity rationalization and other cost reduction initiatives as described herein
- Material costs remain at current levels, reflecting indexing in accordance with Customer Agreements
- Non-union salary and wage inflation is 2.5% annually in U.S. and Canada, and 4.5% annually in Mexico
- Union wages reflect existing contracts
- Currency exchange impact is assumed to be neutral

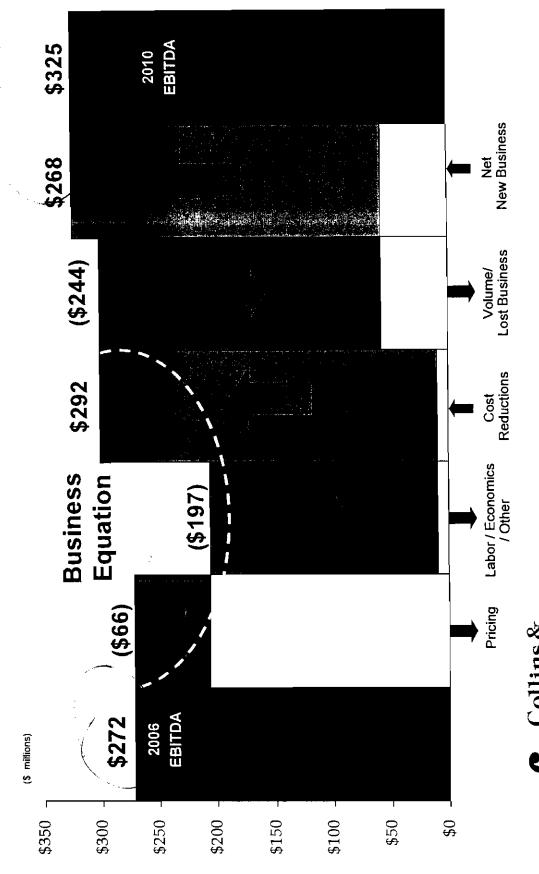


### **Revenue Projection**





# 2006 to 2010 High Level EBITDA Bridge





Consolidated Income Statement	e Stateme	ınt			
\$ in thousands	2006	2007	2008	2009	2010
Revenues	\$ 2,469.0	\$ 2,245.3	\$ 2,327.5	\$ 2,407.1	\$ 2,643.6
Less:					
Material	1,242.6	1,133.0	1,089.7	1,109.7	1,193.5
Direct Labor	191.1	180.0	178.9	188.7	208.2
Overhead	630.0	559.4	626.1	655.4	740.8
Cash Gross Profit	405.3	372.9	432.8	453.3	501.1
Less: SG&A	248.3	143.0	160.8	162.3	176.1
ЕВПОА	\$ 157.0	\$ 229.9	\$ 272.0	\$ 291.0	\$ 325.0
Restructuring Expense Professional Fees KERP & Guaranteed Bonuses	16.0 90.0 9.5	11.0			
Adjusted EBITDA Adjusted EBITDA % of Sales	272.5	240.9	272.0	291.0	325.0 12.3%

Note: Excludes Fabrics



### Capital Spending

s \$45 \$58 \$62 nents 20 27 27 Other 26 27 26	(\$ in millions)	2006	2007	2008	2009	2010
s \$45 \$58 \$62 nents 20 27 27 Other 26 27 26						
nents     20     27     27       Other     26     27     26       Annual Control     301     \$112     \$115	New Business	\$45	\$28	\$62	\$65	\$71
Other 26 27 26 36 3115 \$115	Cost Improvements	20	27	27	28	30
\$91 \$112 \$115		26	27	26	27	29
n	Total Spending	\$91	\$112	\$115	\$120	\$130

Note: The Company is refining the capital required to obtain the projected new business and maintain existing programs.

4.9% 40.0%

5.0%

4.9% 42.3%

5.0% 46.7%

3.7%

% of Revenue % of EBITDA

33.5%

41.2%



### **EXHIBIT S**

### ollins & kman

( )

# **COLLINS & AIKMAN BUSINESS PLAN PRESENTATION**

February 28, 2006

Contains Confidential Information

# Consolidated Revenue Forecast 2006 - 2010

		2006 Sales	,,,	2007 Sales	7.7	2008 Sales	()	2009 Sales		2010 Sales
100% Booked Business	49	2,408,743,837	44	1,881,572,784	<b>~</b>	1,665,722,199	44	1,525,567,880	<b>₩</b>	1,409,717,301
Replacement Business	45	•	•	•	<b></b>	,	<b></b>	66,247,500	45	137,831,000
New Business										
Domestic:										
Takeaway Business	₩	60,256,163	₩	346,013,991	49	435,258,922	<del>63</del>	405,467,126	<del>63</del>	379,390,679
New Business	49	•	₩	20,000,000	<del>63</del>	71,668,240	49	168,494,837	₩	344,910,754
Domestic Opportunities Subtotal	<b>∽</b>	60,256,163	€9	366,013,991	49	506,927,162	<b>69</b>	573,961,962	45	724,301,433
Asian:										
Takeaway Business	49	•	43	1,601,400	<del>67)</del>	1,698,840	₩	3,842,535	₩	3,927,855
New Business	49	•	₩	8,872,171	₩.	173,970,713	₩	274,699,064	47	421,595,001
Aslan Opportunities Subtotal	••		••	10,473,571	<b></b>	175,669,553	s	278,541,599	49	425,522,856
Total New Business	49	60,256,163	<b>45</b>	376,487,562	45	682,596,715	€9	852,503,562	45	1,149,824,289
Less: Net Annual Price Downs			49	(12,760,346)	49	(20,818,914)	40	(37,218,942)	•	(53,772,590)
Total Revenue Forecast	<b>.</b>	2,469,000,000	•	\$ 2,469,000,000 \$ 2,245,300,000 \$ 2,327,500,000 \$ 2,407,100,000 \$ 2,643,600,000	•	2,327,500,000	•	2,407,100,000	•	2,643,600,000

<sup>\*</sup> Based on December JD Power volumes \*\* Annual Price Downs (1%, 1%, 1%, 1%) excluding 1st year awards

### **EXHIBIT T**

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# DRAFT: PREPARED IN CONTEMPLATION OF LITIGATION PREPARED AT THE DIRECTION OF COUNSEL

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Summary of Preliminary Bids ( suttre 🗢 )

# Collins & Aikman

Collins & Aikman Corporation

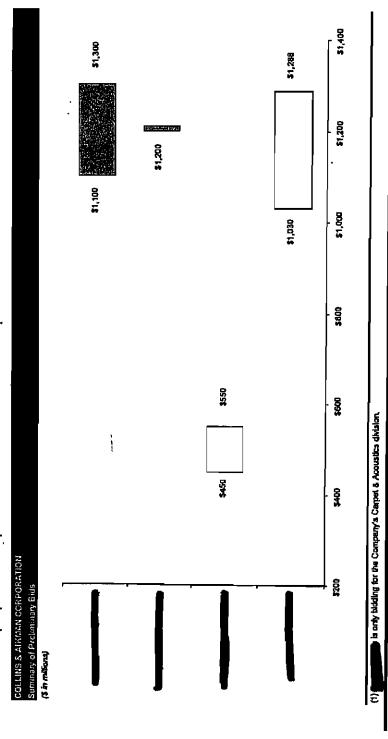
March 2006

SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER.

Cp CHANIN CAPITAL PARTNERS

## Summary of Preliminary Bids

- Chanin Capital Partners, has made a preliminary review of the Collins & Aikman Corporation bages a side-by-side comparison of the proposals that have been presented to C&A.
- All proposals are presented on a "debt-free" enterprise value basis.



CHANIN CAPITAL PARTNERS

SHARED MATERIAL PURSUANT TO THE STIPULATION age 1 / Preliminary; Confidential OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER.

### Summary of Term Sheets Submitted by Third Avenue and Wilbur Ross & Co.

### 1. Third Avenue – February 17, 2006

### a. Treatment of Claims:

- DIP Facility Claims (\$150m): \$13.1m in undrawn Letter s of Credit rolled into First Priority Exit Facility; Remaining funded debt paid in full in cash on the Effective Date.
- JPM Pre-Petition Facility Claims (\$748m): \$56.3m in undrawn Letters of Credit rolled into First Priority Exit Facility; remaining funded debt paid in full in cash on the Effective Date.
- OEM Junior DIP Claims (\$82.5m): Treatment satisfactory to the OEMs, Standby Purchasers, and the Debtors.
- General Administrative Claims (\$50m): Paid in full in cash on the Effective Date.
- OEM Administrative Claims (\$30m): Treatment satisfactory to the OEMs, Standby Purchasers, and the Debtors.
- Priority Tax Claims: Treated as required pursuant to Code.
- Other Priority Claims: Paid in cash on the Effective Date.
- Other Secured Claims: Reinstated, paid in cash, collateral returned or other treatment rendering such claims unimpaired.
- Capital Leases Claims (\$68m): Reinstated.
- Trade & Other General Unsecured Creditors Claims: Cancelled in exchange for their pro rata share of:
  - Estimated 24% of the New Common Stock issued and outstanding; and
  - Estimated 24% of the Rights Offering.
- Senior Note Claims (\$520m): Cancelled in exchange for their prorata share of:
  - Estimated 76% of the New Common Stock issue and outstanding; and
  - Estimated 76% of the Rights Offering described below.

- Senior Subordinated Note Claims (\$414m): Cancelled with no distribution; pro rata share of New Common Stock and Rights Offering to be distributed to Senior Note Claimants.
- Convenience Class: Payment of a Convenience Cash Amount.
- Intercompany Claims and Interests: Reinstated; provided the Debtors, with the consent of the Standby Purchaser, reserve the right to extinguish or cancel any or all Intercompany Claims and Interests.
- Prepetition Preferred, Common and Other Equity: Cancelled with no distribution
- b. <u>Rights Offering</u>: will yield gross proceeds of \$400 million, and Rights will allow the holder of the claims referenced above to purchase a pro rata share, by units, of:
  - \$40 million of New Convertible Second Priority Notes and
  - \$360m of New Convertible Preferred Stock

### c. Conditions.

- Filing of a Plan that embodies the terms set forth in this Term Sheet and is otherwise reasonably satisfactory to the Debtors and the Standby Purchasers no later than April 15, 2006;
- Entry of a final order by September 30, 2006 confirming the Plan.
- Prior to the Effective Date, entry by the Debtors into the First Priority Exit Facility.
- The Debtors having business arrangements with Ford, DCX, GM, Toyota, Honda and Nissan.
- On the Effective Date, drawn amount on first-priority lien exit facility plus Capital Leases of no more than \$648 million.
- Trade & Other Unsecured Creditors Claims of no more than \$300m.
- Prior to the Confirmation hearing Date, the Debtors will provide to the Standby Purchasers updated projections for the years 2006 to 2010.
- No Material Adverse Change.
- Completion of the Standby Purchasers' due diligence by no later than the date the Plan sponsor Motion is filed.

3

### 2. Wilbur Ross – March 21, 2006 (as amended on March 23 and March 24)

a. <u>Purchasers</u>: International Automotive Components Group LLC (composed of Wilbur Ross, Lear Corp. and Franklin Mutual Advisors).

### b. Consideration.

- Sale of assets under Section 363 for \$1.03b to \$1.288b (4.0x to 5.0x of 2007 EBITDA of \$257.6m).
- IAC would consider participating in a plan of reorganization on the following basis: C&A believes it can raise \$570 million in a term loan and have the \$82.5 million OEM subordinated DIP loan roll into a debt or preferred instrument. In order to raise the additional capital required to satisfy C&A's priority claims, reorganized C&A would sell 75% of its fully diluted equity for \$500 million. The creditors will subscribe to a minimum of \$125 million of equity and IAC would commit to subscribe for \$250 million of equity and to "backstop" an additional \$125 million of equity. The balance of the reorganized C&A equity will be issued to C&A 's unsecured creditors. IAC would "back stop" the rights offering and make the equity commitment in exchange for:
  - A 4% commitment fee and
  - Be named the stalking horse bidder and an \$7.5m break up fee.

### c. Conditions

- Net debt of no more than \$495.5 million in reorganized C&A
- Pension obligation of no more than \$116 million post freezing the current plan and converting to a 401k plan.
- Justification of the baseline 2007 EBITDA forecast of \$240.9m.
- Justification of capital expenditure budget to support the projected level of program growth and maintenance requirements for current business.
- Satisfactory confirmation of alternative purchasing arrangements, and terms of such arrangements for resins and other procured components.
- Documented "new business" of no less than \$376m for 2007 by June 30, 2006.

- Confirmation of contractual LTA's and expected impact compared to 1% annual price downs in the forecast.
- Understanding of price increases provided by OEMs and terms of any raw material indexing arrangements
- Further detail and specific action plans to achieve operational cost reductions in forecast.
- A commitment to allow IAC to discuss with the creditor committee the merits of combining on a non-dilutive basis IAC's operations in Europe and Brazil as part of the transaction.

### 3. Third Avenue ("Standby Purchasers") – May 12, 2006 (as revised on May 15, 2006)

### a. Treatment of Claims

- DIP Facility Claims (\$150m): \$13.1m in undrawn letters of credit replaced by letters of credit issued under the exit facility; remaining funded debt paid in full in cash on the effective date of the Plan.
- JPM Prepetition Facility Claims (\$748m): \$56.3m in undrawn letters of credit replaced by letters of credit issued under the Exit Facility; remaining funded debt paid in full in cash on the Effective Date.
- OEM Junior DIP Claims (\$82.5m): Treatment satisfactory to the OEMS, Standby Purchasers and the Debtors.
- General Administrative Claims (\$50m): Paid in full in cash on the Effective Date, according to terms.
- OEM Administrative Claims (\$30m): Treatment satisfactory to the OEMs, Standby Purchasers and the Debtors.
- Priority Tax Claims: Treated as required pursuant to the Code.
- Other Priority Claims. Paid in cash on the Effective Date.
- Other Secured Claims: To extent such claims are secured: reinstate, paid in cash, collateral returned, or other treatment rendering such claims unimpaired.
- Capital Leases Claims (\$68m): Reinstated or other treatment so as to render such Claims unimpaired.
- Trade & Other General Unsecured Creditors Claims: Cancelled in exchange for their pro rata share of:
  - A to be determined percentage of 100% of the common stock of reorganized C&A;
  - A to be determined percentage of the Rights Offering; and
  - A to be determined percentage of 100% of the beneficial interest in the Litigation Trust.
- Senior Note Claims (\$520.7m):
  - A to be determined percentage of 100% of the common stock of reorganized C&A;

- A to be determined percentage of the Rights Offering; and
- A to be determined percentage of 100% of the beneficial interest in the Litigation Trust.
- Senior Subordinated Note Claims (\$414.3m): In accordance with Section 510(a) of the Code, distributions, if any, to Senior Subordinated Note Claims holders must be agreed to by Senior Note Claims holders.
- Convenience Class: Payment of a cash amount, subject to an aggregate cap, acceptable to the Standby Purchasers, the Debtors and the Official Committee of Unsecured Creditors.
- Intercompany Claims and Interests: TBD.
- Prepetition Preferred, Common and Other Interests and Securities Litigation Claims: Cancelled with no distribution.
- b. <u>Rights Offering</u>: The exercise of the Rights will yield gross proceeds of \$400m in the aggregate, and Rights will allow the holders thereof to purchase a pro rata share of units consisting of:
  - \$125m of New Junior Lien Notes and
  - \$275m of New Convertible Preferred Stock.

### c. Conditions

- Filing of the Plan Sponsor Motion within one business days after execution of the Agreement;
- Prior to filing the Plan but in no event later than August 1, 2006, the Debtors having business arrangements with Ford, DCX, GM, Toyota, Honda and Nissan, including accounts receivable terms and long-term business arrangements that are reasonably satisfactory to the Standby Purchasers and the Debtors.
- The Standby Purchasers have completed their legal due diligence with respect to the Debtors.
- [Prior to filing the Plan, the Standby Purchasers shall be reasonably satisfied with the Debtors' proposed Plan treatment of the Debtors' pension and OPEB obligations.]
- Filing of a Plan that embodies the Term Sheet.

- Prior to the confirmation hearing date, the Debtors shall provide updated projections for the years 2006 to 2010.
- Entry of a final order confirming the Plan.
- The Debtors shall have an EBITDA in an amount not less than
  - For the quarter ending June 30, 2006, \$121m;
  - For the quarter ending September 30, 2006, \$179m; and
  - For the quarter ending December 31, 2006, \$242m.
- On the Effective Date, must comply with Adjusted Net Debt Formula.
- On the Effective Date, net working capital balance of not less than \$218m.
- On the Effective Date, the Debtors' senior executive operations management team shall be reasonably satisfactory to the Standby Purchasers.
- From and after the Effective Date, Reorganized C&A shall be a private company.
- No Material Adverse Change.

### 4. Wilbur Ross – May 16, 2006

- a. Treatment of Claims
  - DIP Facility Claims (\$150m): \$13.1m in undrawn letters of credit replaced by letters of credit issued under the New Bank Facility; remaining funded debt paid in full in cash on the Effective Date.
  - JPM Prepetition Facility Claims (\$748m): Up to \$56.3m in undrawn letters of credit replaced by letters of credit issued under the New Bank Facility; remaining funded debt paid in full in cash on the Effective Date.
  - OEM Capex Funding Claims (\$40m): To be assumed by Newco.
  - All Other Priority OEM Claims (\$112.5m): If an OEM has satisfied the Booked Business Condition, the Other Priority Claims of such OEM will be paid in full in cash on the Effective Date. If an OEM has not satisfied the Booked Business Condition as of the Effective Date, (1) an amount equal to lesser of 0.85 multiplied by such OEM's Initial Shortfall and such OEM's Other Priority Claim will be deposited into the OEM Escrow and an amount equal to the balance of such OEM's Other Priority Claim will be paid in cash on the Effective Date.
  - General Administrative Claims (\$50m): Paid in full in cash.
  - Priority Tax Claims: N/A
  - Other Priority Claims: N/A
  - Other Secured Claims: N/A
  - Capital Leases Claims (\$68m): Reinstated or other treatment so as to render such Claims unimpaired.
  - Trade & Other General Unsecured Creditor Claims: Cancelled in exchange for Pro Rata Share of:
    - Rights Offering and Gifted Stock
    - Stock Escrow; and
    - The recovery of the Litigation Trust
  - Senior Note Claims (\$520.7m): Cancelled in exchange for their prorata share of:
    - Rights Offering and Gifted Stock

- Stock Escrow; and
- The recovery of the Litigation Trust
- Senior Subordinated Note Claims: Cancelled in exchange for their pro rata share of:
  - Rights Offering and Gifted Stock
  - Stock Escrow; and
  - The recovery of the Litigation Trust
- Intercompany Claims and Interests: Cancelled
- Prepetition Preferred, Common, and other Securities Claims:
   Cancelled.
- b. <u>Gifted Stock</u>: Up to 10% of New Common Stock.
- c. <u>Rights Offering</u>: The Standby Purchaser will purchases 50.1% of the New Common Stock for \$276.94 million and Newco will distribute pro rata rights to purchase 44.9% of the New Common Stock (for an aggregate price of \$248.06m) to the Unsecured Creditors. The purchase of the New Common Stock by the Standby Purchaser plus the exercise of the Rights will yield gross proceeds of \$525m in the aggregate.

### d. <u>Conditions</u>

- Filing of the Purchase Motion within two days after execution of the Purchase Agreement;
- Entry of a final order no later than 15 days after the filing of the Purchase Motion, approving the Purchase Agreement;
- Filing a Plan and other Definitive Plan Documents that embody the terms set forth in this Term Sheet;
- Standby Purchaser being satisfied with the Debtors' activities in furtherance of the Plan and its confirmation;
- Creditors of the Debtors having exercised no less than one-half of the Rights;
- Prior to filing the Plan, the Standby Purchaser being satisfied with the proposed treatment of, or outcome of, all accounting and investigation matters, tort claims, tax claims, and environmental claims;

- The claim amounts reflected above being correct in all material respects (within \$10m);
- Entry of a final order confirming the Plan and all Plan related documents;
- Newco obtaining third-party bank financing, including a term loan facility of no less than \$570m and a revolving credit facility of no less than \$300m;
- On the Effective Date, drawn amounts under the New Bank
   Facility plus capital leases and less cash on hand or expected
   proceeds from non-core asset sales being no more than \$474.8m;
- Net working capital being no less than a minimum specified in the Purchase Agreement;
- No material adverse change with respect tot the Debtors' results of operations since March 31, 2006 or the reasonable likelihood of the Debtors achieving their projections;
- The Debtors not having been notified that a current program or replacement program will be re-sourced;
- There being no reason to believe that any of the Debtors' major customers have become insolvent;
- Ernst & Young having delivered its opinion that the carve-out financial statements for the Business fairly present the Business;
- The OEMs having agreed in writing to the treatment of their Claims described above;
- The holders of the JPM Prepetition Facility Claims having received payment in full in cash of such Claims;
- Pursuant to the Plan or otherwise, the Debtors having sold or provided for the disposition of their fabrics business with net proceeds of at least \$25.4m;
- The Debtors having business arrangements with Ford, DCX, GM, Toyota, Honda and Nissan, including accounts receivable terms and documented long-term business for 2006, 2007, and 2008 (and related capital expenditure and start-up cost requirements), that support and are demonstrably consistent with the Debtors' business plan;

- Written confirmation of SABIC providing resin supply with pricing as indicated in the Debtors' business plan;
- Newco being satisfied that its assumed environmental obligations will not be greater than \$17.7m;
- There being no material variance from the 2006 Operating Plan;
- Year-to-date cost savings targets for each division being met according to the Debtors' business plan; and
- Prior to filing the Plan, the Standby Purchaser being satisfied with the Debtors' proposed Plan treatment of the Debtors' pension obligations, that shall not exceed \$114m for U.S. and Canadian employees and retirees and that Newco will assume no more than \$75.5m of OPEB liabilities.

### 5. Wilbur Ross – July 6, 2006

- a. Treatment of Claims
  - DIP Facility Claims (\$150m): \$13.1m in undrawn letters of credit replaced by letters of credit issued under the New Bank Facility; remaining funded debt paid in full in cash on the Effective Date.
  - LuxCo Loan Guarantee (\$19m): Paid in full in cash on the Effective Date.
  - JPM Prepetition Facility Claims (\$748m): Up to \$27.4m in undrawn letters of credit replaced by letters of credit issued under the New Bank Facility; 80% of the remaining allowed claim paid in full in cash; 20% of the remaining allowed claim paid in full in cash following the completion of the audit relating to Newco's 2007 fiscal year.
  - OEM Capex Funding Claims (\$36m): To be assumed by Newco.
  - OEM Administrative Loan (\$30m): Paid in full in cash.
  - All Other Priority OEM Claims (\$82.5m): Paid in full in cash following the completion of the audit relating to Newco's 2008 fiscal year.
  - General Administrative Claims (\$50m): Paid in full in cash.
  - Priority Tax Claims: N/A
  - Other Priority Claims: N/A
  - Other Secured Claims: N/A
  - Capital Leases Claims (\$66m): Reinstated or other treatment so as to render such Claims unimpaired.
  - Trade & Other General Unsecured Creditor Claims: Cancelled in exchange for Pro Rata Share of:
    - Rights Offering; and
    - The recovery of the Litigation Trust
  - Senior Note Claims (\$520.7m): Cancelled in exchange for their prorata share of:
    - Rights Offering; and

- The recovery of the Litigation Trust
- Senior Subordinated Note Claims (\$414.3m): Cancelled in exchange for their pro rata share of:
  - Rights Offering and Gifted Stock
  - Stock Escrow; and
  - The recovery of the Litigation Trust
- Intercompany Claims and Interests: Cancelled
- Prepetition Preferred, Common, and other Securities Claims:
   Cancelled.
- b. <u>Rights Offering</u>: The Standby Purchaser will purchases 50.1% of the New Common Stock for \$200.4 million and Newco will distribute pro rata rights to purchase 49.9% of the New Common Stock (for an aggregate price of \$199.6m) to the Unsecured Creditors. The purchase of the New Common Stock by the Standby Purchaser plus the exercise of the Rights will yield gross proceeds of \$400m in the aggregate.

### c. Conditions

- Filing of the Purchase Motion within two days after mutual agreement of the Term Sheet;
- Entry of a final order ASAP after the filing of the Purchase Motion approving the Purchase Agreement;
- Filing a Plan and other Definitive Plan Documents that embody the terms set forth in this Term Sheet;
- Standby Purchaser being satisfied with the Debtors' activities in furtherance of the Plan and its confirmation;
- Creditors of the Debtors having exercised no less than one-half of the Rights;
- Prior to filing the Plan, the Standby Purchaser being satisfied with the proposed treatment of, or outcome of, all accounting and investigation matters, tort claims, tax claims, and environmental claims;
- The claim amounts reflected above being correct in all material respects (within \$10m);
- Entry of a final order confirming the Plan and all Plan related documents:

- Newco obtaining third-party bank financing, including a term loan facility of no less than \$450m and a revolving credit facility of no less than \$300m;
- On the Effective Date, drawn amounts under the New Bank
   Facility plus capital leases and less cash on hand or expected proceeds from non-core asset sales being no more than \$356.4m;
- Net working capital being no less than a minimum specified in the Purchase Agreement;
- No material adverse change with respect tot the Debtors' results of operations since March 31, 2006 or the reasonable likelihood of the Debtors achieving their projections;
- The Debtors not having been notified that a current program or replacement program will be re-sourced;
- There being no reason to believe that any of the Debtors' major customers have become insolvent;
- KPMG having delivered its opinion that the carve-out financial statements for the Business fairly present the Business;
- The OEMs having agreed in writing to the treatment of their Claims described above;
- The holders of the JPM Prepetition Facility Claims having received payment in full in cash of such Claims;
- Pursuant to the Plan or otherwise, the Debtors having sold or provided for the disposition of their fabrics business with net proceeds of at least \$25.4m;
- The Debtors having business arrangements with Ford, DCX, GM, Toyota, Honda and Nissan, including accounts receivable terms and documented long-term business for 2006, 2007, and 2008 (and related capital expenditure and start-up cost requirements), that support and are demonstrably consistent with the Debtors' business plan;
- Written confirmation of SABIC providing resin supply with pricing as indicated in the Debtors' business plan;
- Newco being satisfied that its assumed environmental obligations will not be greater than \$16.0m;
- There being no material variance from the 2006 Forecast (4+8);

- Year-to-date cost savings targets for each division being met according to the Debtors' business plan; and
- Prior to filing the Plan, the Standby Purchaser being satisfied with the Debtors' proposed Plan treatment of the Debtors' Prepetition pension and OPEB obligations, namely that Newco will have no liability for the Debtors' Prepetition US and Canadian employees and retirees or any Prepetition OPEB liabilities.
- The closure or other disposition of the eight non-performing C&A plastic plants (i.e., Evart, St. Louis, Morristown, Belvedere, Owosso, New Baltimore, Stratford and Windsor) unless the economic condition of those plants can be changed to provide a competitive cost structure and a satisfactory case rate of return on invested capital, as agreed by the Standby Purchaser.

### **EXHIBIT U**

Wilbur L. Ross, Jr. Chairman and Chief Executive Officer

March 21, 2006

### TRANSMITTED ELECTRONICALLY

Mr. Robert S. Kost Managing Director Lazard Frères & Co. LLC 30 Rockefeller Plaza New York, NY 10020

Dear Mr. Kost,

In accordance with your letter dated March 7, 2006, International Automotive Components Group, LLC ("IAC") is pleased to submit a non-binding indication of interest (the "Proposal") in purchasing the North American operations of Collins & Aikman Corporation ("C&A").

### 1. Description of the Businesses Included in the Proposal

The Proposal is made for C&A's North American operations including the Plastics, Soft Trim and Convertible Tops operations in the US, Canada and Mexico. The Proposal does not contemplate the inclusion of the Fabrics operation.

### 2. Description of the Type and Structure of Proposal

IAC would prefer an asset sale pursuant to Section 363 of the Bankruptcy Code pursuant to which the assets would be purchased by one or more subsidiaries of IAC (the "Purchaser"). In such a transaction, IAC expects that the Purchaser would receive (subject to Bankruptcy Court approval) customary stalking horse protections. As indicated in Paragraph 4 below, however, IAC is willing to consider participating in an approach that involves a plan of reorganization if the parties believe that approach is more likely to succeed.

WL Ross & Co. LLC 600 Lexington Avenue New York, NY 10022 Fax;

Telephone: 212-826-2111 212-317-4891

E-mail: Website: wiross@wiross.com www.wiross.com

### 3. Purchase Price / Valuation

Based on the information received to date, we propose a preliminary purchase valuation range of 4.0x — 5.0x expected 2007 EBITDA of \$257.6 million (comprised of \$240.9 million of forecasted EBITDA plus \$16.7 million for pension expense not assumed), which would result in a purchase price of \$1,030 to \$1,288 million for the purchased assets. This valuation assumes full cash consideration at closing, that the assets are acquired unencumbered and on a debt-free and cash-free basis and that the Purchaser does not assume any liabilities other than ordinary course trade accounts payable and executory contract obligations. In particular, this valuation assumes that the Purchaser does not assume any pension or other employee benefit liabilities.

The Proposal is based on the information provided to date by Lazard Frères & Co. LLC ("Lazard"), including the following:

- Collins & Aikman information memorandum (December 2005);
- Revised 2006 Operating Plan and assumptions (January 2006);
- 2006-2010 Collins & Aikman Business Plan (February 2006);
- 2006-2010 financial projections, excluding Fabrics business unit (February 2006).

The preliminary purchase valuation is subject to ongoing due diligence and certain key valuation factors including, but not limited to:

- i) Justification of the baseline 2007 EBITDA forecast of \$240.9 million
- ii) Justification of capital expenditure budget to support the projected level of program growth and maintenance requirements for current business
- iii) Satisfactory confirmation of alternative purchasing arrangements, and terms of such arrangements, for resins and other procured components / materials
- iv) Documented "new business" of no less than \$376 million for 2007 by June 30, 2006
- v) We have assumed that IAC would not take the obligations of the pension program and accordingly have adjusted EBITDA upward in our valuation
- vi) Confirmation of contractual LTA's and expected impact compared to 1% annual price downs in the forecast
- vii) Understanding of price increases provided by OEM's and terms of any raw material indexing arrangements
- viii) Further detail and specific action plans to achieve operational cost reductions in forecast

IAC received just prior to submission of this Proposal an analysis from C&A of potential synergies between IAC's current operations and those of C&A. Given the short period of time we have not reflected any synergies in this Proposal. We will analyze potential synergies and impact in the next phase of the process.

### 4. Consideration and Financing

The consideration for the Proposal is contemplated to be 100% cash. The entire purchase price would be generated by capital contributed to IAC by investment funds managed by WL Ross & Co. ("WLR") and Franklin Mutual Advisers, LLC ("FMA").

If, however, C&A elects to pursue a plan of reorganization instead of a Section 363 sale, IAC would consider participating on the following basis. C&A has approximately \$1,060 million of priority claims. It is our understanding that C&A believes it can raise \$660 million debt financing in an exit facility. The remaining \$400 million would be raised by a rights offering to creditors of C&A pursuant to which such creditors would be offered the opportunity to purchase equity in reorganized C&A. IAC would "back stop" the rights offering in exchange for (i) a fee of 4% plus out of pocket expenses and (ii) reorganized C&A's acquisition of IAC (i.e., formerly C&A's European and Brazilian operations) for newly issued shares of the reorganized C&A on a basis that would not be dilutive to either party's projected 2007 EBITDA.

Regardless of which approach is taken, the Purchaser's or IAC's obligation to close a transaction would not be subject to any financing contingency. At such time that C&A concludes which route it prefers and IAC completes its due diligence, IAC would be willing to provide a firm financing commitment in support of either the Purchaser's proposed purchase of the C&A assets or the rights offering.

### 5. Conditions to Proposal

Other than the receipt of Bankruptcy Court and any required regulatory approvals (including antitrust), we are not currently aware of any specific conditions that we would require in connection with the definitive documentation of the Proposal. As noted above, the Proposal will not be subject to a financing contingency.

### 6. Timing

We are prepared to devote the resources necessary to close a transaction as quickly as possible within the constraints imposed by the bankruptcy process.

### 7. Confidentiality

The facts and contents of this letter and the enclosures, as well as our indication of interest generally, are strictly confidential and both the existence and the substance of this letter must be treated as confidential in accordance with the existing confidentiality agreement among the parties.

### 8. Non-binding

Until the execution of definitive documentation, none of IAC or its owners or other affiliates will be under any obligation with respect to the matters contemplated hereby.

### 9. Other Information

IAC is a joint venture between WLR, FMA and Lear Corporation. WLR and FMA currently own 99.99% of IAC. IAC is currently negotiating to acquire Lear's European interiors (ISD) business. If successful, Lear would become a minority shareholder of IAC. No assurances can be made that a transaction with Lear will be finalized. This Proposal is not contingent upon the outcome of the Lear negotiations.

### WL Ross & Co. LLC

WL Ross oversees in excess of \$4.5 billion in private investments focused on private equity, hedge fund investments and real estate. The firm's most notable transaction was the creation of International Steel Group (ISG), regrouping Bethlehem, LTV and Acme Steel, to become the second largest US integrated

steel company. ISG went public in December 2003 and was acquired by Mittal Steel in November 2004 in a deal valuing it in excess of \$4 billion.

### Franklin Mutual Advisers, LLC

Franklin Mutual Advisers, LLC manages the Mutual Series family of mutual funds and other accounts totaling more than \$40 billion in assets. FMA is a subsidiary of Franklin Resources, Inc. (NYSE: BEN), a global investment management organization.

### Lear Corporation

Lear Corporation is one of the world's largest suppliers of automotive interior components and systems. Lear provides complete seating systems, interior trim products and electrical & electronics systems. With annual net sales of \$17 billion in 2004, Lear ranks #127 among the Fortune 500. The company's world-class products are designed, engineered and manufactured by a diverse team of more than 110,000 employees in 34 countries. Lear's headquarters are in Southfield, Michigan, and Lear stock is traded on the New York Stock Exchange under the symbol LEA. Further information about Lear is available on the Internet at http://www.lear.com.

Any correspondence with respect to this Proposal should be directed to:

WL Ross & Co. LLC 600 Lexington Avenue, 19th Floor New York, NY 10022

Attn: Wilbur L. Ross

Chairman & CEO

Tel. 212-826-2111

Fax. 212-317-4891

E-mail: wlross@wlross.com

Please feel free to contact us with any questions or clarifications. We look forward to hearing from you with respect to this Proposal.

Sincerely,

Wilbur L. Ross

WL Ross & Co. LLC

Willey J. Paul.

### EXHIBIT V

# DRAFT: PREPARED "I CONTEMPLATION OF LITIGAT IN PREPARED AT THE DIRECTION OF COUNSEL

Prepared for the Unsecured Creditors Committee Preliminary Valuation Analysis



Collins & Aikman Corporation

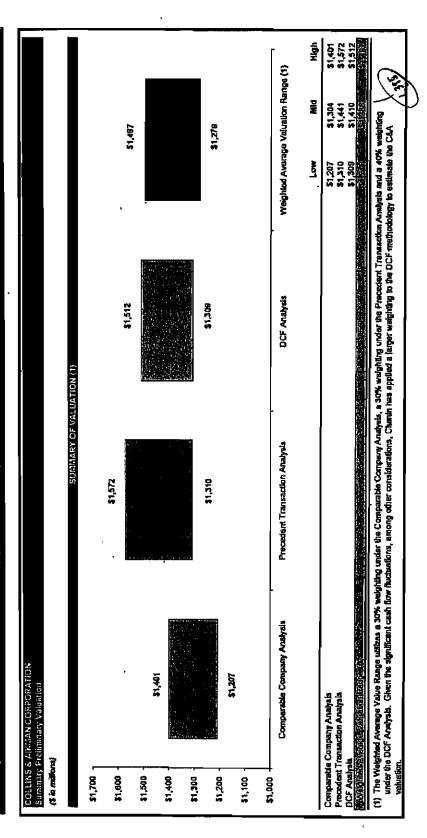
March 2006

SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER.



# Preliminary Valuation Summary

o believe the range Valuation Analysis, we enterprise values for C&A is approximately \$1.3 billion to \$1.5 billion. Case Base Preliminary Chanin's Based on





CHANIN CAPITAL PARTNERS

SHARED MATERIAL PURSUANT TO THE STIPULATION Page 5 / Preliminary; Confidential OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER

### **EXHIBIT W**

Wilbur L. Ross, Jr. Chairmen and Chief Executive Officer

April 28, 2006

### TRANSMITTED ELECTRONICALLY

Mr. Robert S. Kost Managing Director Lazard Frères & Co. LLC 30 Rockefeller Plaza New York, NY 10020

Dear Mr. Kost:

This letter responds to your request to submit a Summary Term Sheet for the restructuring of Collins & Aikman Corporation's North American operations ("C&A" or the "Company"). As you know International Automotive Components Group, LLC ("IAC") is very excited about a potential transaction with C&A and has spent a significant amount of time and resources performing due diligence on C&A, including:

- Attending several meetings with representatives of Kroll Zolfo Cooper, C&A's advisor, to discuss the Company's business;
- Spending multiple days at C&A's headquarters meeting with members of the Company's management team;
- Meeting with certain customers of C&A; and
- Reviewing the material included on the electronic data room and other information presented to us.

After performing this due diligence and reviewing our findings, IAC remains very interested in pursuing a transaction with C&A; however there are a number of major open issues raised by C&A's business plan that prevent us from submitting a meaningful term sheet at this time. We believe these open issues, a summary of which are below, have a significant impact on the outlook for the Company's 2007 financial performance and thus valuation.

Fax:

Telephone: 212-826-2111 212-317-4891 wiross@wiross.com

WL Ross & Co. LLC 600 Lexington Avenue New York, NY 10022

E-mail: Website:

www.wiress.com

Item	Issue	Potential 2007 EBITDA Impact
New business	Our understanding is that there still has not been any decision made by any of the OEMs with respect to the projected business on existing platforms that C&A plans to take from other suppliers. C&A's business plan is heavily dependent on getting this business. Additionally, we have not received any information supporting the incremental margin assumed from this business.	\$86 million
OBM price downs	C&A's business plan projects a 1% annual price down for all non-GM business. The GM contracted LTA's are well in excess of 1% and are factored into the business plan. We have done extensive comparisons to peers as well as independent research and to date do not have a reasonable basis to support the assumption. Our internal analysis of C&A's peer group results in an average annual price down of 2%.	\$13 million
Resin purchase savings	We understand that C&A has not yet had substantive discussions with SABIC concerning the alternative resin sourcing arrangement. This would materially impact the business plan. If the arrangement is firmed up, we will want to understand the practicality of transitioning 100% of the primary resin buy (PPO, PC ABS, ABS and TPO) to a new single source immediately.	\$26 million
Service-parts business	We believe the assumptions for service parts business are aggressive. To date, we have received no information that would justify the assumption that C&A can achieve 3x production cost, 35%-40% contribution margin and substantially galn market share.	\$7 million
Pension liabilities / OPEB	We have a number of outstanding issues regarding the current pension underfunding and projected liabilities.  Additionally we understand that there are \$75.5 million of projected OPEB liabilities which would need to be considered in the valuation.	TBD
2006 CapEx underspend	Only \$10 million of the \$46 million YTD capex budget has been spent. This may lead to additional "catch up" capex spend.	N/A
Fabrics liquidation	Casb proceeds from the Pabrics liquidation appear to be forecasted to be less than the \$30 million originally expected from monetizing the division.	N/A
Plastics cost cuts	The Plastics Division cost cuts have been significantly below forecast. Additionally, the \$5 million cushion runs out in June which will make it difficult to achieve the cost savings necessary.	TBD
Actuals through March	Adjusted actual versus budgeted EBITDA is approximately \$6.3 million or 10.6% below forecast.	\$25 million annualized

Given the magnitude of these open items when compared to the projected profitability of C&A, we do not believe it is practical or fair to you for us to submit a term sheet at this time. We would like to continue to work with you to resolve these open issues and once we have a more refined view of these items we would be in position to promptly submit a detailed proposal.

Please feel free to call me if you have any questions.

Sincerely,

Wilbur L. Ross, Jr.

Willer J. Pauk.

Chairman and Chief Executive Officer

### EXHIBIT X

### **COLLINS & AIKMAN**

Collins & Aikman Corporation and North American Subsidiaries (millions)

Q1 2006 Actual Compared to "2006 Operating Plan"

	Variance (%)	3.5%	-6.2%
	Variance (%) Variance (%)	\$24.6	(\$3.7)
2006 Operating	Plan	\$704.1	\$59.8
	Actual	\$728.7	\$56.1
		Sales	Adjusted EBITDA

Source: DIP Credit Facility Monthly Reporting Package March 31, 2006 Debtor Response to the June 20, 2007 Information Request

#### **EXHIBIT Y**

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### **COLLINS & AIKMAN**

Excluding the problems at the EVART plant, operating cost savings are slightly ahead of Plan. However, the total cost savings in the Plan are highly back-ended as shown in the chart below.

#### (millions)

	Total	\$888.5
Yan.	æ	\$31.0
Savings 2006-1	Q3	\$31.2
Fotal Manufacturing Cost Savings 2006-Plar	03	816.8
Total Manuf	٥١	\$9.5

Source: Lender Group Update February 2006 YTD Operating Results & March 2006 Outlook May 9, 2006

#### **EXHIBIT Z**

### **COLLINS & AIKMAN**

Comparison of Income Statement Items to 2006 Operating Plan For the 12 month period January 1, 2006 - December 31, 2006 Collins & Aikman Corporation and North American Subsidiaries Amounts in US Dollars Millions

DATE OF ES REPORT CE TRANSMITTAL	2%	30-Mar-06	1% 8-May-06	9% 2-Jun-06	3% 29-Jun-06	5% 14-Aug-06	5% 31-Aug-06	2% 29-Sep-06	%(	%8	%(
SALES VARIANCE	-3.25%	8.00%	5.01%	10.59%	-12.10%	-0.46%	-14.85%	-24.02%	3.49%	-1.58%	-3 50%
SALES VARIANCE	(6.8)	17.7	13.7	19.8	(29.5)	(1.2)	(17.0)	(57.9)	24.6	(10.9)	(6.1.3)
BUDGETED	209.5	221.3	273.3	186.9	243.8	260.6	114.5	241.0	704.1	691.3	1 750 0
ACTUAL SALES	202.7	239.0	287.0	206.7	214.3	259.4	97.5	183.1	728.7	680.4	1 680 7
ADJUSTED EBITDA VARIANCE	-65.3%	5.8%	%9.6	48.2%	-52.4%	-34.6%	-280.0%	-93.2%	-6.2%	43.8%	70L C.S.
ADJUSTED EBITDA VARIANCE	(7.7)	6.0	3.1	(5.4)	(15.1)	(11.2)	(16.8)	(32.8)	(3.7)	(31.7)	(85.0)
BUDGETED ADJUSTED EBITDA	11.8	15.6	32.4	11.2	28.8	32.4	(0.9)	35.2	59.8	72.4	7 171
ACTUAL ADJUSTED EBITDA	4.1	16.5	35.5	5.8	13.7	21.2	(22.8)	2.4	56.1	40.7	76.4
REPORTING DATE	31-Jan-06	28-Feb-06	31-Mar-06	29-Apr-06	27-May-06	30-Jun-06	29-Jul-06	26-Aug-06	01-06	02-06	Ang VTD

Source: DIP Credit Facility Monthly Reporting Packages

#### **EXHIBIT AA**



Presentation for Prepetition Secured and DIP Lenders

June 20, 2006

# Notice Regarding Confidentiality, Risk Factors and Safe Harbor Statement

This document is furnished subject to the terms of the Confidentiality Agreement previously delivered and, accordingly, may not be copied, reproduced, distributed or disclosed except in compliance with such Confidentiality Agreement.

results once those are available. Risk factors that could cause material differences in the information contained herein, include, without ight truck builds; the level of competition in the automotive supply industry; changes in the popularity of particular cars and interior trim risks associated with doing business in foreign countries; and (c) additional risk factors detailed in C&A's filings with the Securities and evels; the adequacy of liquidity and capital resources; the ability to finance needed capital expenditures; fluctuations in the production are based on current expectations and involve a number of assumptions, risks and uncertainties that could cause the actual results to undertaken or completed. This information is necessarily incomplete and should be reviewed in the context of the company's reported their entirety by reference to the following cautionary statements. All forward-looking statements speak only as of the date hereof and programs; labor unrest (including potential strikes) affecting major customers; increases in the price of raw materials; and changes to concerning results not yet available, a review of those results by C&A and its auditors and additional analyses that have not yet been of vehicles for which C&A is a supplier; pricing pressures from customers; labor unrest (including potential strikes) at operations; and cautioned not to place undue reliance on these forward-looking statements and any such forward-looking statements are qualified in imitation: (a) market and industry conditions including: a decline in North American, South American and European automobile and prevailing levels of interest rates; (b) company-specific conditions including: the ability to earn significant "takeaway business" from other suppliers; dependence on significant automotive customers; the ability to obtain financing and service or refinance high debt This document contains statements relating to future results of Collins & Aikman Corporation ("C&A" or the "Company") (including certain anticipated, believed, planned, forecasted, expected, targeted, and estimated results and C&A's outlook concerning future results) that are "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995. Readers are statements and they are preliminary estimates that are subject to change based upon, among other things, additional information differ materially from such forward-looking statements. Guidance concerning our expected results are such "forward-looking" Exchange Commission. The financial projections contained in this presentation do not contain certain cost-savings and other items that the Debtors would need to realize to successfully reorganize and emerge from Chapter 11. Instead, the following presentation contains conservative financial projections that assume a cost restructure consistent with the Debtors remaining in Chapter 11. This document is meant to be released in conjunction with an oral presentation. Both components are considered to be an integral and necessary part of this work product. We do not recommend the use of these observations and analyses as a basis for drawing conclusions regarding C&A's financial condition without understanding the substance of the oral presentation.



- Overview
- Year to Date Performance
- Revised 2006 Forecast (4+8)
- Revised 2007 2008 Forecast
- Appendices
- Appendix I: Selected Financial Information
  - Appendix II: Cost Reductions
- Appendix III: NA Light Vehicle Production



### Overview

- Company EBITDA \$179.4 million Unfavorable \$85.6 million
- Plastics EBITDA \$146.2 million Unfavorable \$67.8 million

Manufacturing performance

Service parts pricing

Cost reductions

Sequencing

- Convertibles EBITDA \$5.7 million Unfavorable \$5.9 million
- Solstice program
- Soft Trim EBITDA \$132.2 million Unfavorable \$8.6 million

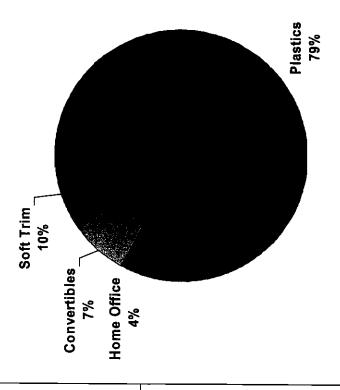
Customer re-sourcing

## Revenue and EBITDA

Forecast

B/(W)	(133.5)	59.0	\$ (11.1)	\$ (85.6)
	₩	↔	↔	<del>(8)</del>
Sudget	\$ 2,618.7	\$ 2,205.9	\$ 147.8	265.0
ш	↔	₩	↔	8
recast	\$ 2,485.2	\$2,146.9	\$ 158.9	\$ 179.4
F	\$	↔	↔	မှာ
	Revenue	Cash COGS	SG&A	EBITDA Margin

### **EBITDA Underperformance** to Plan by Segment



### Overview

■ Volume/Mix - Favorable \$3.0 million

Manufacturing - \$10.3 million

Sequencing - (\$7.3) million

Pricing - Unfavorable \$19.6 million

Service Parts – (\$12.2) million

Other - (\$7.4) million

■ Lost Business - Unfavorable \$27.8 million

DCX Business opportunity – (\$11.8) million Other – (\$16.0) million

Material - Unfavorable \$2.1 million

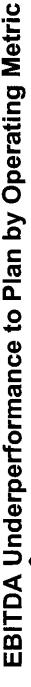
Manufacturing Performance - Unfavorable \$24.2 million

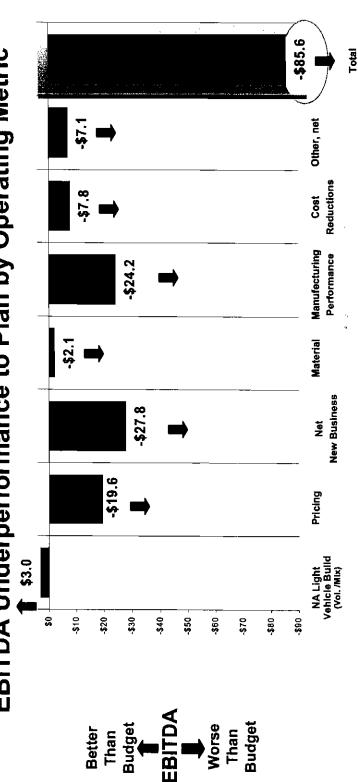
Morristown Hermosillo

Saltillo

Cost Reductions - Unfavorable \$7.8 million Guelph

Other, net - Unfavorable \$7.1 million



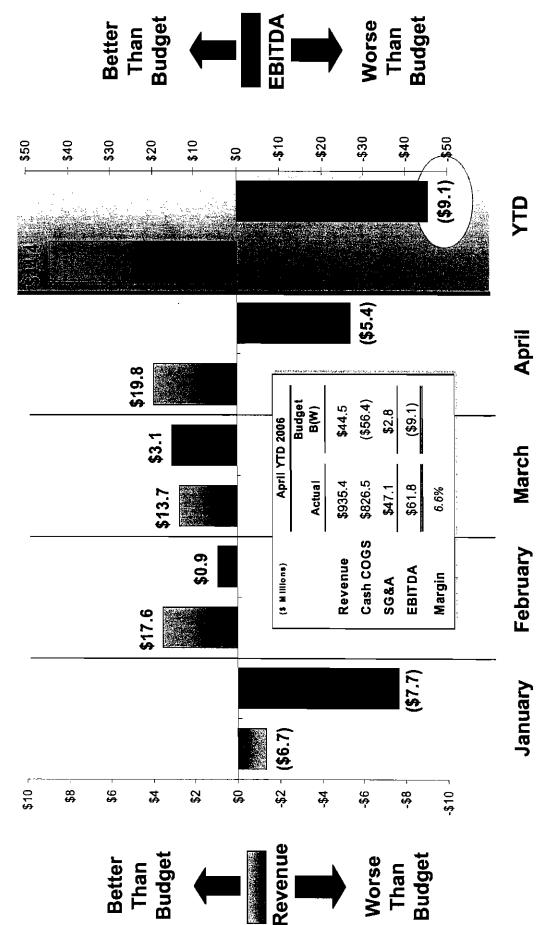




## Year to Date Performance

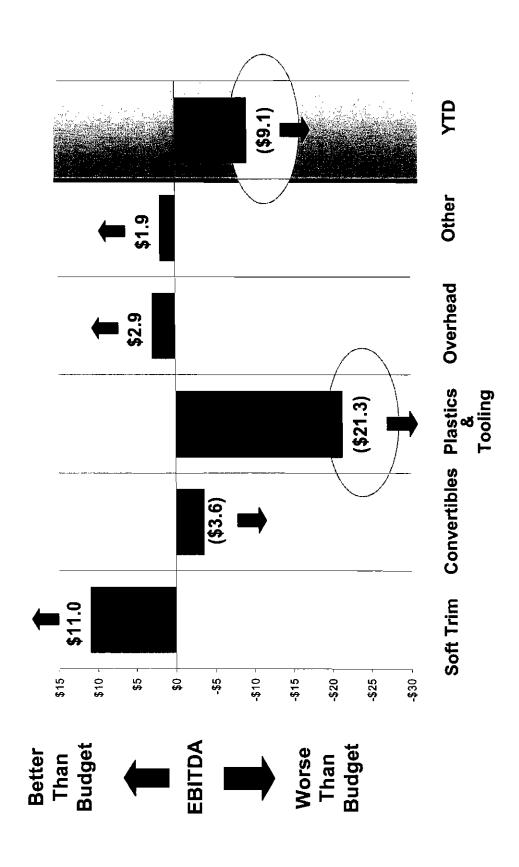


# April YTD Financial Performance - EBITDA and Revenue by Month



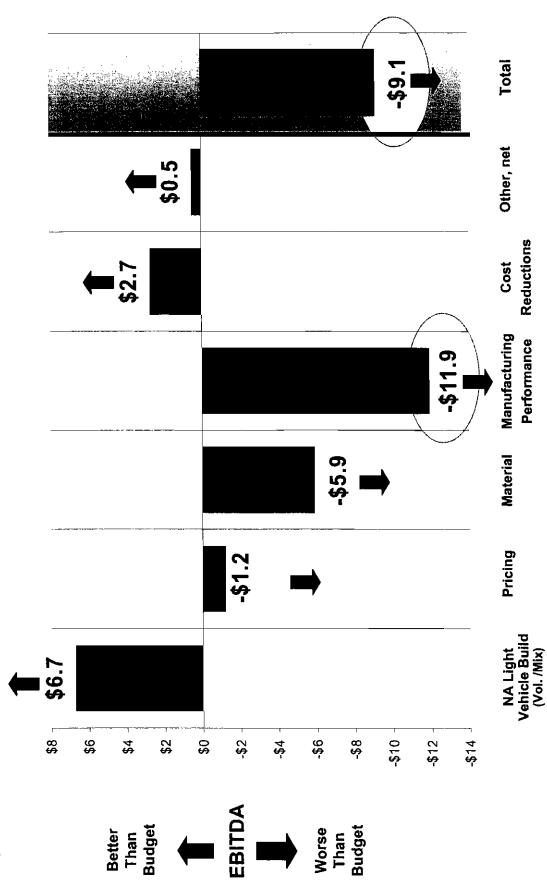


# April YTD Financial Performance – EBITDA by Segment





# April YTD Financial Performance - EBITDA by Operating Metric



C Collins & Aikman

\_\_\_\_\_

Revised 2006 Forecast (4+8)



## **Process and Key Assumptions**

#### **Process**

- Objectives:
- Identify performance gap to plan
- Identify actions to close gap
- Identify risks and opportunities to achievement of forecast
- Bottom-up
- Iterative

## **Key Assumptions**

- NA light vehicle build forecast JD Power dataset (adjusted for 13 week customer releases)
- Raw material costs current levels
- Liquidity adequate for spending associated with cost reductions
- Delphi production not materially disrupted



## Company EBITDA Bridge - Budget to Forecast

(\$ Millions)

Budget	\$ 265.0	
Volume / Mix - Manufacturing	10.3	
Volume / Mix - Sequencing	(7.3)	La
1	(12.2)	å
Other Pricing	(7.4)	တိ
		ı
oddo	(11.8)	Õ
Lost Business	(16.0)	æ
のでは、100mmの		
Material	(2.1)	ፎ
Manufacturing Performance	(24.2)	Щ
Cost Reductions	(7.8)	
古の一名では日本の一名の一名の一名の一名の一名の一名の一名の一名の一名の一名の一名の一名の一名の		
Other, net	(7.1)	S
	THE STREET STREET	
Net Change	(85.6)	
Forecast	\$ 179.4	



abor inefficiencies associated with reduced volumes

elay in implementation of pricing strategy

olstice Program; Pricedowns associated with retention of business and future sourcing

elayed

e-sourced business - primanily GM Lambda program and Nissan and Toyota mat programs

ricing

ал (\$10.9), Hermosillo (\$2.5), Morristown (\$2.5), Saltillo (\$2.2) Guelph (\$2.7)

ae Appendix I



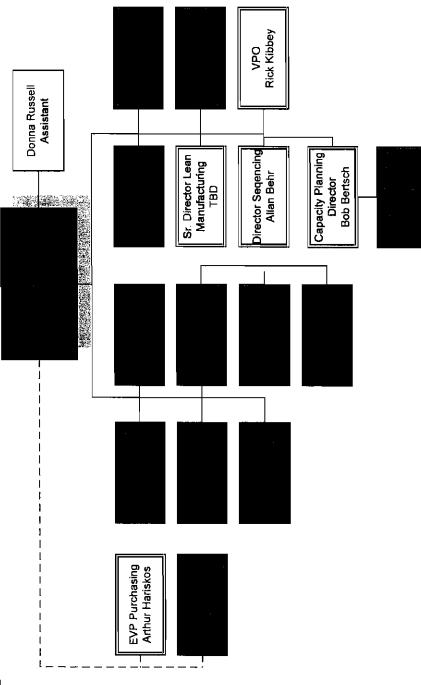
## Company Revenue and EBITDA Bridge by Segment Budget to Forecast

(\$ Millions)	Con	Company nue EB	IV EBITDA	Plasi Revenue	Plastics enue	EBITDA	Reve	Soft Trim Revenue	m EBITDA	8	Convertibles Revenue EBIT	bles		Corp	Corporate nue EBITDA	DA
Budget	\$ 2,618.7	\$ 2	265.0	*	1,551.2	\$ 214.0	•	952.6 \$	140.8	•	100.6	11.6	<b>9</b>	14.3	•	(101.4)
Volume / Mix - Manufacturing Volume / Mix - Sequencing Service Part Priffing Pricedowns DCX Business Opportunity Lost Business - Other Manufacturing Performance Gost Reductions ####################################	((0.4) (16.9) ((12.2) (59.8) (51.4) (51.4) - - 38.6	4, (2) (3) (4) (4) (5) (6) (6) (6) (6) (6) (6) (6) (6) (6) (6	(7.3) (7.3) (7.4) (7.4) (16.0) (24.2) (7.8) (7.8) (7.1)		(16.9) (18.0) (18.0) (18.0) (18.0) (24.0)	(7.3) (7.3) (10.5) (4.6) (4.5) (25.9) (9.5)		(31.3)] (2.3) (13.2) (33.4) 	(11.4) (11.4) (11.4) (11.4) (11.4) (11.4) (11.7)		(5.4)	(0)	(0.8)	0.3		0.3 
Net Change Forecast	(133.9) \$ 2,485.2 \$	2 \$	179.4	•	. 1 1	\$ 146.2		876.9 \$	132.2	<b> </b>	97.1 (	4	5.7	14.6		(104.7)



## Plastics Organization

Confidential

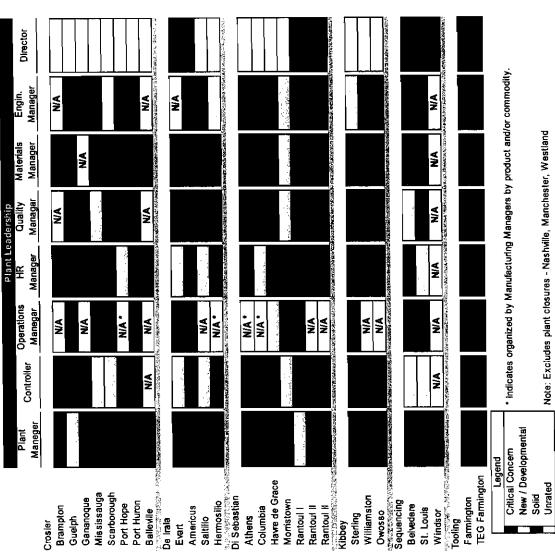


### **New Plant Managers**

- \* Laura Safle Sterling Heights
  - \* George Lovell Evari \* Barry Stuart Port Huron

## Plant Leadership Assessment - Plastics

Confidential



Collins & Aikman

## Next Steps - Plastics

Confidential

## Standardization

- **Quality Operating System**
- Production Operating System Business Operating System
  - Launch Operating System
- Cost reduction best practices
- Material Usage System
- Maintenance Operating System
- Labor strategy
- Health and safety operating system
- Transportation rationalization
- Non production material optimization
- Make/Buy sourcing and part profitability
- Rationalize tooling organization
- Ongoing rationalization of manufacturing footprint

## Plastics Forecast - Risks and Opportunities

(\$ Thousands)	Location	02	8 Months - SALES Q3 Q4	SALES Q4	FY	Q2	8 Months - EBITDA Q3 Q4	EBITDA Q4	FY
Risks Ford Raw Material Recovery (all in 4th quarter) Ford Raw Material Recovery Multiple Manufacturing performance Service Parts pricing Service Parts pricing Cost reductions Cost reductions RS (Minvan) Production Volume MOBIS Divestiture MOBIS Raw Material Re-sourcing / Pricing Mobis Manufacturing performance Sterling Heights	arter) Hermosillo Multiple Gueliph Evart/Americus Hermosillo Port Huron Columbia/Rentoul MOBIS g Belleville		\$300 \$3.900 \$400 \$700	\$2.700 \$2.300 \$500 \$700	\$3.000 \$2,300 \$3.900 \$900 \$1,400	\$1,000 \$400	\$1,000 \$1,000 \$300 \$500 \$500 \$600 \$400	\$10,400 \$1,500 \$2,700 \$2,300 \$500 \$700 \$300	\$10.400 \$3.000 \$3.000 \$3.000 \$1.000 \$1.200 \$1.300 \$800
	Hermesillo Hermesillo Muttiple Muttiple Guelph Rantoul			\$2,600	\$2,600		\$200	\$1700 \$2,600 \$300 \$100 \$500 \$2,000	\$31700 \$2,600 \$200 \$200 \$1,300 \$500 \$2,000



## Soft Trim Forecast - Risks and Opportunities

8 Months - SALES 8 Months - EBITD 90	FY	\$1324 \$800 \$300 \$300	\$500 \$300 \$300 \$300 \$125 \$75 \$75 \$50 \$50 \$50 \$50 \$50
8 Months - SALES 2 Q3	SITDA Q4	\$400 \$400	\$500 \$135 \$125 \$125 \$15 \$15
8 Months - SALES 2 Q3 Q4 FY Q2 2 Q3 Q4 FY Q2 2 Q5 G5		\$454 14 \$400 \$300	\$100 \$300 \$300 \$100 \$25 \$20 \$20
8 Months - SALES 2 Q3 Q4 FY FY 5 8125 \$125		\$376. \$50	\$400 \$70 \$70 \$50 \$15 \$15
8 Months - SALES 2 Q3 Q4 F 5 S125 8125	o —		
2	FΥ		\$12.
2	SALES Q4		\$125
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ation lants lants field lants affer lants lants affer lants	<b>Q</b> 2		S p
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GSTP GSTP GSTP Kitcher GSTP GGTP GGTP GGTP GGTP GGTP GGTP GGTP	Locatio		higersoll CST Plants Old Fort Greenville / GST Plants Abernarle Greenville Greenville Abernarle ingersoll Garetaro
GST GST Kitch Kitch GST GST GST GRee Gree Gree Gree Gree Gree Gree			Inger GST Old F Gree Gree Gree Aber Aber Aber Aber
overies T		overies (**	Δ
sks  Epro Raw Material Recovery  Cother (non-Ford) Material Recoveries Material change Kitchener severance expense Toyota Forkliff Ford Raw Material Recovery Material Recovery Material Recovery Material Recovery Material Change Service Part pricing Overtine Expendable packaging recovery Vondian pricing Service Part pricing Service Part pricing Overtine Expendable packaging recovery Vondian pricing Service Savings Energy Savings		Recovery Iterial Reco	sourcing Recovery ing recove
Material Fard Material Fard Material Ma		Material F n-Ford) Ma hange severance	es deflay re- Material F hange ck costs ck costs art pricing le packag incing erg erg
Risks  Fig. Raw Material Recovery  Other (non-Ford) Material Recoveres  Material change  Kitchener severance expense  Toyota Forkliff  PS/CS Urderlay re-sourcing  Ford Raw Material Recovery  Material change  Naterial change  Service Part pricing  Overtime  Expendable packaging recovery  Voridian brising  Covertime  Expendable packaging  Freudenberg  Switch to returnable packaging  Energy Savings	Thousands)	Ford Raw Other (nor Material C Kitchener Toyota Eb	Opportunities RS/CS Underlay re-sourcing Ford Raw Material Recovery Material change Nissan rack costs Fiber reduction Service Part pricing Overtime Expendable packaging recovery Voridian pricing Freudenberg Switch to returnable packaging Energy Savings



## Convertibles Forecast - Risks and Opportunities

		3
	FY	<b>. \$1</b> ,100
8 Months - EBITDA	Q4	\$400
8 Months	Q3	00 #\$
	Q2	000\$
_		
	۴¥	\$1,100
3 Months - SALES	Q.4	\$400
8 Months	Q3	\$400
	Q2	006\$
	Location	Adrian
	\$ Thousands)	Risks Solstice Program Pricing

\$200 \$200 \$500 \$500	\$650	
Adrian	Adrian	e.
Opportunities Solstice Program Pricing	Thunderbird Engineering Cost Recovery	Ford warranty claim reserve



## Other Forecast Risks and Opportunities

#### Risks

General business environment

■ Execution

Substance and timing of DCX business opportunity

### **Opportunities**

■ GE / Textron leases

■ Wall thickness of skins

■ Foam density

■ Offal reduction

■ Regrind usage

Intracompany shipping costs

■ Make/Buy

Cost of quality - premium freight / inspection

■ Energy savings - load shedding

■ Labor contracts

Manufacturing footprint rationalization

Program / Product pricing



## Revised 2007 – 2008 Forecast



## Revised FY2007 - FY2008 Business Plan Key Assumptions, Risks & Opportunities

### KEY ASSUMPTIONS

Revenue updated for known changes from Commercial Group from original Business Plan New Domestics, Service and Tier 1 business opportunities included Fabrics and Convertibles included in FY2006 only

## RISKS & OPPORTUNITIES

General business environment

Hermosillo pricing

Price downs in excess of assumed 1.5% for DCX /Ford and 2% for GM

New Domestic, Service and Tier 1 business coming on stream at a forecasted contribution margin of

20%, 25% and 30%, respectively

Substance and timing of the DCX business opportunity

Achievment of VAVE initiatives

Engineering design and development cost recovery

Evart - execution

Achievment of cost reduction initiatives

#### Opportunities

Make vs Buy

Rationalization of Sequencing operations

Energy Savings - Shedding and Rates

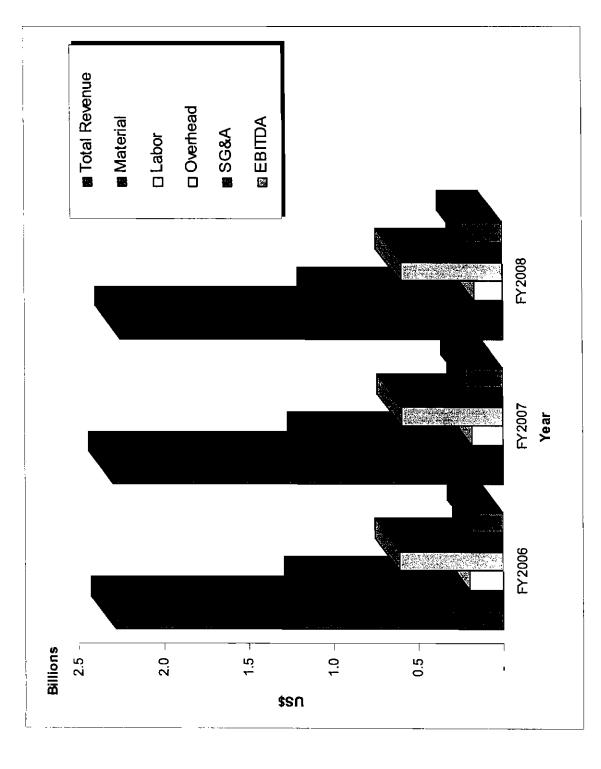
Labor Contracts

Cost of quality - premium freight / inspection



Collins & Aikman Revised Business Plan FY2006 - FY2008

	To	Total Co. incl Con & Fab	Cove	Covertibles & Fabrics		Total ( Conv	Compa	Total Company Excluding Convertibles & Fabrics	ding	
	4 +	+ 8 Forecast	4 + 8	+ 8 Forecast	4 +	+ 8 Forecast	Re	Revised Business Plan	sines	ss Plan
\$ In Millions		FY2006	Ĺ	FY2006		FY2006	Ē	FY2007	<u>"</u>	FY2008
Total Revenue	<del>\$</del>	2,484.9	₩	201.3	<del>⇔</del>	2,283.6	<del>⇔</del>	2,296.3	↔	2,250.2
Less COGS:										
Material		(1,258.9)		(120.4)		(1,138.5)	٠	(1,120.6)		(1,061.1)
Material %		50.7%		59.8%		49.9%	•	48.8%		47.2%
Labor		(218.5)		(20.5)		(198.0)		(183.5)		(169.0)
Labor %		8.8%		10.2%		8.7%		8.0%		7.5%
Overhead		(665.5)		(53.3)		(612.2)		(597.7)		(299.6)
Overhead %		26.8%		26.5%		26.8%		26.0%		26.6%
Cash Gross Profit		342.0		7.1		334.9		394.5		420.4
Cash Gross Profit %		13.8%		3.5%		14.7%		17.2%		18.7%
SG&A		(162.6)		(7.6)		(155.0)		(178.5)		(178.9)
SG&A %		6.5%		3.8%		6.8%		7.8%		7.9%
EBITDA	₩	179.4	49	(0.5)	₩	179.9	₩	216.0	49	241.6
EBITDA %		7.2%		-0.2%		7.9%		9.4%		10.7%



Collins & Aikman Revised Business Plan - By Division

	Tota	Total Co. (Incl Con & Fab)	Con	& Fab)			Total Cc	mpan	Total Company Excluding Convertibles & Fabrics	g Con	vertibles	. & Fab	rics		
\$ In Millions		4 + 8 Forecast	recas		4+8	4 + 8 Forecast	ast			Re	Revised Business Plan	slness	Plan		
		FY2006	900		Ę	FY2006			FY2007	07			FY2008	88	
	œ	Revenue		EBITDA	Revenue	Н	EBITDA	œ	Revenue	EB	EBITDA	ď	Revenue	EBI	EBITDA
Plastics (incl. tooling) Margin %	<del>59</del>	1,619.0	<del>⇔</del>	146.0 9.0%	\$ 1,619.0	<del>\$\$</del>	146.0 9.0%	<del>⇔</del>	1,569.0	↔	212.0 13.5%	↔	1,464.8	<del>⇔</del>	222.5 15.2%
Soft Trim Margin %		772.2		138.5 17.9%	772.2	8	138.5		780.6		135.0 17.3%		757.6		132.6 17.5%
Convertibles & Fabrics Margin %		201.3		(0.5) -0.2%											
New Domestics, Service and Tier 1 Business Margin %		1		, '	•		, '		44.1		12.2 27.7%		124.1		29.7 23.9%
Corporate Margin %		14.7		(104.6) 4.2%	14.7	7	(104.6) 4.6%		ı		(143.2) 6.2%		1		(143.2) 6.4%
Eliminations		(122.3)			(122.3)	3			(97.4)				(86.3)		
Total Margin %	<b>6</b>	2,484.9	<b>S</b>	179.4 7.2%	\$ 2,283.6	\$	179.9 7.9%	<b>∞</b>	2,296.3	<b>\$</b>	216.0 9.4%	<b>6</b>	2,250.2	<b>∞</b>	10.7%
Prior Business Plan Less: Convertibles & Fabrics Total Margin %	<b>м</b>   <mark>м</mark>	2,469.0 N/A 2,469.0	s  s	272.0 N/A 272.0 11.0%				φ   φ	2,245.0 88.1 2,156.9	φ φ	240.0 7.8 232.2 10.8%	<b>м</b>	2,327.0 98.6 2,228.4	<b>м</b>	272.0 11.2 260.8



Soft Trim Revised Business Plan Collins & Aikman

\$ In Millions		4+8	Rev	Revised Business Plan	iness	Plan
	<u></u>	FY2006	ĬL.	FY2007	Ĭ.	FY2008
Total Revenue	↔	772.2	↔	780.6	↔	757.6
Material		(385.5)		(387.6)		(367.0)
Material %		49.9%		49.7%		48.4%
Direct Labor		(56.7)		(57.9)		(57.0)
Direct Labor %		7.3%		7.4%		7.5%
Overhead		(177.0)		(187.5)		(187.5)
Overhead %		22.9%		24.0%		24.7%
Cash Gross Profit		153.0		147.6		146.1
Cash Gross Profit %		19.8%		18.9%		19.3%
SG&A		(14.5)		(12.6)		(13.5)
SG&A %		1.9%		1.6%		1.8%
EBITDA	ઝ	138.5	↔	135.0	↔	132.6
EBITDA Margin %		17.9%		17.3%		17.5%

Collins & Aikman Plastics (including tooling)

		4+8	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Revised Business Plan	sine	ss Plan
\$ In Millions	Ē	FY 2006	<u>"</u>	FY 2007	Ĺ	FY 2008
Total Revenue	↔	\$ 1,619.0	<del>\$</del>	\$ 1,569.0	↔	1,464.8
Less COGS:		(875.3)		(811.3)		(734 0)
Material %		54.1%		51.7%		50.1%
Labor		(141.3)		(122.7)		(103.3)
Labor %		8.7%		7.8%		7.1%
Overhead		(435.2)		(400.3)		(382.8)
Overhead %		26.9%		25.5%		26.1%
Cash Gross Profit	₩	167.2	s	234.7	₩	244.6
Cash Gross Profit %		10.3%		15.0%		16.7%
SG&A		(21.2)		(22.7)		(22.1)
SG&A %		1.3%		1.4%		1.5%
EBITDA	₩.	146.0	₩	212.0	<b>↔</b>	222.5
EBITDA %		%0'6		13.5%		15.2%

Collins & Aikman New Domestic, Service, Tier 1 and Other Business - Plastics

\$ In Millions Revenue: Tier 1 New Service New Domestics Total Revenue	<u>₩</u>	\$ 24.1 20.0 \$ 44.1	E & &	\$ 24.1 50.0 50.0 \$ 124.1	
Less COGS: Material Material Material % Labor Labor Overhead Overhead Cash Gross Profit Cash Gross Profit SG&A SG&A	₩	(19.1) 43.2% (2.9) 6.7% (9.9) 22.4% 12.2	₩	(56.4) 45.5% (8.7) 7.0% (29.3) 23.6% 23.9%	
EBITDA EBITDA%	ss.	<b>12.2</b> 27.7%	↔	29.7	

## Appendix I - Selected Financial Information



# Company EBITDA Bridge - "Other, net" Detail

### (\$ Millions)

	Engine
Engineering Department (4.4)	Engine
Corporate - Home office (1.7)	Self-in
	Deferra
Forecasted cost reductions home office (4.1)	Corpor
THE MARKET WITH THE PROPERTY AND THE METERS OF THE PROPERTY OF	and op
	Engine
	Cost s
Plastics plants (5.4)	Include
	sedne
Plastics overhead (4.1)	Additic
以此項外的政治政治的,這個人的一個人的政治政治的政治政治的政治政治政治政治政治政治政治政治政治、(O.3)	

sering headcount and cost increase for existing and new business awards sering headcount increase for planned DCX business

sured medical claim increase

al of data center move to December 2006

rate cost reduction plans not achievable (primarily GE lease savings in litigation oen commercial issues)

sering cost recovery for Lambda, U387/388 and V229

avings associated with plant shutdown by September 2006

as delayed plant shutdowns, higher than expected lease expense (Textron) and ncing inefficiencies

onal plastics salaried positions in operations, finance, advanced manufacturing

(\$7.1)



## **Corporate Overhead**

			Forecast	<b>经验证证据证据证据证据证据证据证据证据证据证据证据证证证据证证证证证证证证证证</b>
(\$ Millions)	Forecast	Budget	B/(W)	Çommanis
Corporate Overhead				
Commercial	\$17.6	\$17.8	\$0.2	
Engineering	62.9	47.1	(15.8)	Reference Corporate Overhead - Memo Items pg. 36
Finance	16.3	18.0	1.7	Staffing
Human Resources	5.6	2.2	(0.4)	
Information Systems	13.0	11.9	(1.1)	Data center relocation deferred
Facilities Management	9.1	8.4	(0.7)	Corporate of fice relocation
Executive Management	1.9	2.3	0.4	
Strategic Planning	9.0	0.7	0.1	
Legal	3.8	4.1	0.3	
Aircraft	2.9	3.5	9.0	
Corporate Overhead	\$130.7	\$116.0	(\$14.6)	
Overlays				
Customer Price Surcharges	(\$12.8)	(\$11.3)	\$1.5	
Medical claims	1.7	0.0	(1.7)	Medical claims
Pension expense	2.4	3.6	1.2	Costs moved to discontinued operations
Plastics hedge	1.7	5.0	3.3	
Commercial Recoveries	(10.4)	0.0	10.4	Engineering-Lambda \$4.2mil; U387/8 \$2.7mil; V229 \$3.5mil
Europe - IT support, patents, licenses	(0.8)	0.0	9.0	Retro payment
Cost reductions	(7.8)	(11.9)	(4.1)	Reference Corporate Overhead - Memo Items pg. 36
Total Corporate Overhead	\$104.7	\$101.4	(\$3.3)	



## Corporate Overhead - Memo Items

### Engineering

338/378	
(\$ Millions)  Budget  Program support - DCX LX, Challenger, Ford 338/378  DCX Business Opportunity  Quality Engineers  Pursuit Business  Net Division Transfers  Other	

## **Topside Cost Reductions**

Forecast

\$62.9

	Forecast	Budget	Forecast B/(W)	Comments
(\$ Millions) Salary strive	\$4.1	\$6.2	(\$2.1)	(\$2.1) Actuals April YTD offset in the respective departments
GE lease	0.0	2.0	(2.0)	(2.0). Pending litigation
Commercial pricing	2.0	3.0	(1.0)	(1.0) Nissan pricing(\$0.3); Commercial pricing (\$0.7)
Other	1.7	0.7	1.0	
Net Total	\$7.8	\$11.9	(\$4.1)	



## Appendix II - Cost Reductions



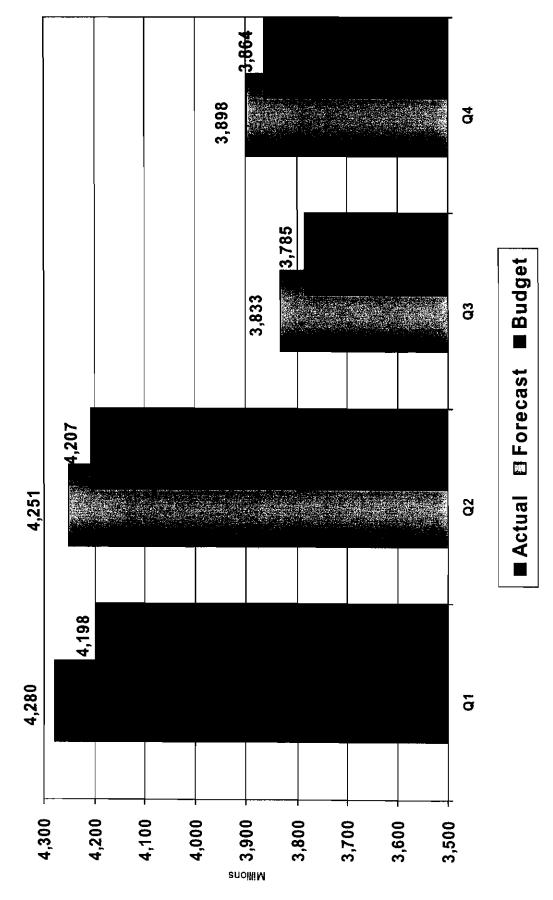
# Cost Reduction Performance to Plan by Segment

		April YTD			2006	
(\$ Millions)	Actual	Budget	% ACHIEVED	Forecast	Budget	% ACHIEVED
Soft Trim	\$6.4	\$4.2	152%	\$23.7	\$21.6	110%
Fabrics	1.6	4.1	114%	1.6	5.5	78%
Convertibles	0.4	0.4	100%	2.5	2.4	104%
Plastics	6.4	6.6	%59	50.3	59.0	85%
Tooling	4.9	4.	136%	5.8	5.1	114%
Plastics Hedge	0.0	(3.3)	ΣZ	(1.7)	(2.0)	ΣZ
Company	\$16.7	\$14.0	119%	\$82.2	\$88.6	93%

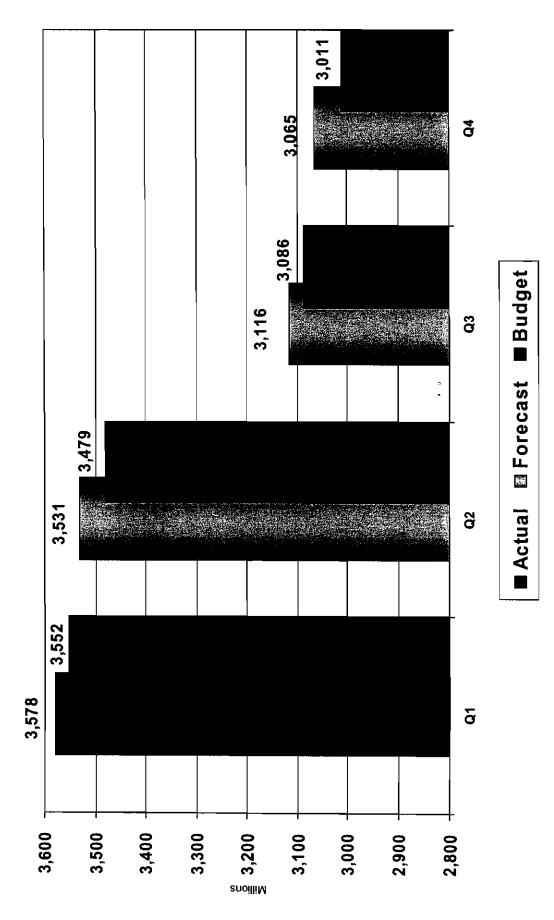
# Appendix III - NA Light Vehicle Production



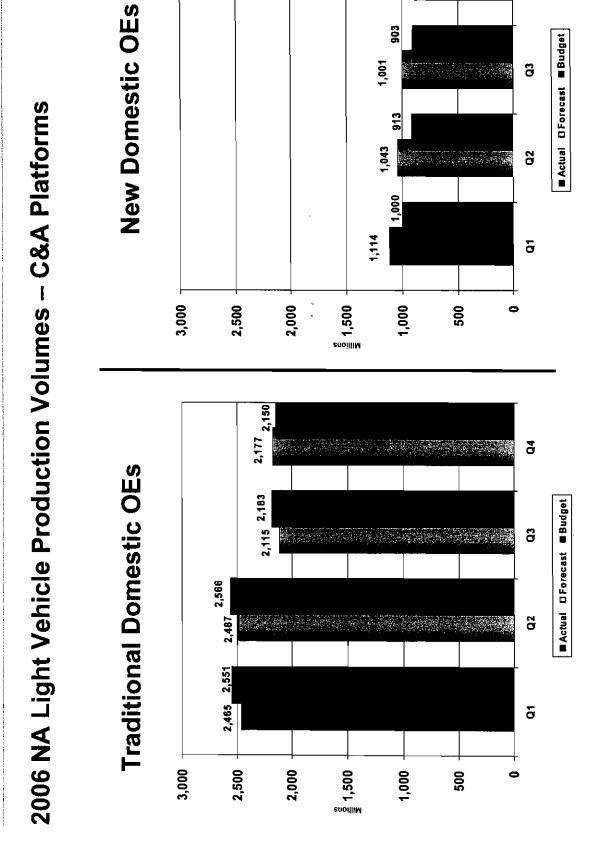
# 2006 NA Light Vehicle Production Volumes



# 2006 NA Light Vehicle Production Volumes - C&A Platforms







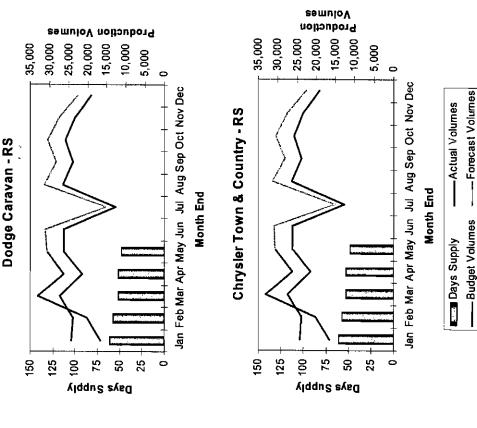
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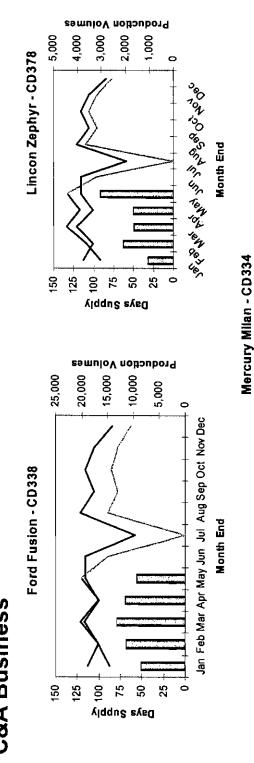
## 2006 DCX RS Platform Production Volumes & Days Supply Dodge Caravan and Chrysler Town & Country

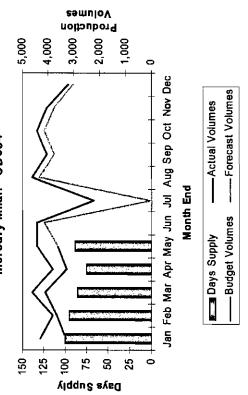






## 2006 Ford CD Platform Production Volumes & Days Supply Ford Fusion, Mercury Milan and Lincoln Zephyr 14% of C&A Business

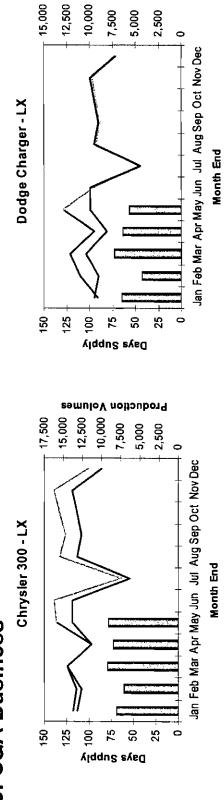




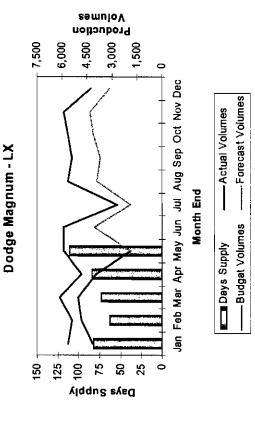


## 2006 DCX LX Platform Production Volumes & Days Supply Dodge Charger & Magnum and Chrysler 300

## 11% of C&A Business

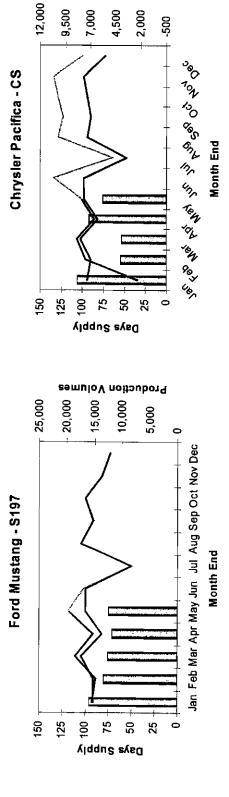


Production Volumes

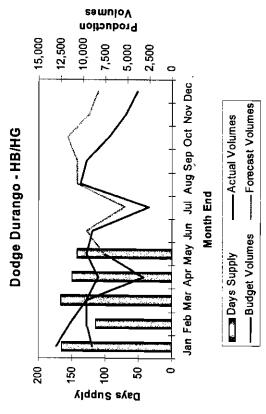


## Ford Mustang, Chrysler Pacifica and Dodge Durango 2006 Production Volumes & Days Supply

## 9% of C&A Business



Production Volumes



### **EXHIBIT BB**

### Collins & Aikman Comparison of 2006 Operating Plan to Updated Forecasts in millions

in millions	Updated '06 EB 8-Jun-06 <u>"4+8"</u>	ITDA Forecasts 22-Aug-06 <u>"6+6"</u>
2006 Operating Plan	265.0	265.0
Revenue Improvements		
Volume Mix	10.3	9.3
Volume Mix-Sequencing	(7.3)	(7.3)
Pricing-Givebacks	(7.4)	(7.4)
Lost Business	(16.0)	(16.0)
Ford Resin Recovery	-	(11.8)
Service Part Pricing	(12.2)	(15.2)
DCX Business Opportunity	(11.8)	(13.3)
Revenue Imp. Fav(Unfav) Variance from Operating Plan	(44.4)	<u>(61.7</u> )
Subtotal	220.6	203.3
Expense Improvements		
Manufacturing Performance	(26.7)	(51.4)
Cost Reductions	(5.8)	(15.6)
Geulph Material Forecast Anomaly	-	(6.4)
Tooling Overuns Related to Outsourcing	-	(5.5)
NAFTA Recovery	-	(2.5)
Textron Lease Reduction	(0.6)	(3.0)
GE Lease Reduction	(2.0)	(2.0)
Overhead Expense Reduction	(17.4)	(17.4)
Program Cancellation Claims	10.9	9.2
Other	0.4	(3.2)
Expense Imp. Fav(Unfav) Variance from Operating Plan	(41.2)	<u>(97.8)</u>
Adjusted Forecast Per Indicated Forecast Update	<u>179.4</u>	105.5

### Note:

Rollforward information provided by C&A/ZKC per Examiner's request.

### **EXHIBIT CC**

## **COLLINS & AIKMAN**

Collins & Aikman Corporation

(2-7)	FREE CASH FLOW*	I FLOW*	
(in millions)			
	2006		
	Operating		
	Plan	4+8 Plan	
Adjusted EB1TDA	\$265.2	\$179.3	
W/C (A/R, Inventory & A/P) (a)	28.20	28.20	
Capex	(09.96)	(96.60)	
Customer Funded Capex (a)	25.20	25.20	
Repayment of Cust. Funded Capex (a)	(6.80)	(08.6)	
Tooling Reimbursement	22.00	22.00	
Capital Lease Hermosillo	(8.40)	(8.40)	
DIP Paydown for LC Posting	(7.00)	(7.00)	
Other Balance Sheet Items & Other	10.30	10.30	
Operating Cash Flow	229.10	143.20	
Cash Interest	(94.80)	(94.80)	
Cash Taxes	(14.50)	(14.50)	
Free Cash Flow Before Restr. Items	119.80	33.90	
Professional Fees (b)	(90.00)	(00.06)	
Restructuring Costs	(16.00)	(16.00)	
KERP, Guaranteed Bonuses (b)	(12.60)	(12.60)	
Free Cash Flow	1.20	(84.70)	

<sup>\*</sup> Based on analysis performed by Capstone in the Lender Group Update - 2006 Operating Plan, March 6, 2006 p5

<sup>(</sup>a) Balance sheet not prepared on a business unti basis; therefore amounts are shown as Home Office (b) Total assumed paid in 2006; assumes no holdbacks for professional fees

### EXHIBIT DD

## **COLLINS & AIKMAN**

Collins & Aikman Corporation and North American Subsidiaries (millions)

May 2006 YTD Actual Compared to "2006 Operating Plan" and "4+8 Plan"

		2006						
		Operating						
	Actual	Plan	Variance (\$)	Plan Variance (\$) Variance (%) 4+8 Plan Variance (\$) Variance (%)	4+8 Plan	Variance (\$)	Variance (%)	
Net Sales	\$1,149.7	\$1,134.8	\$14.9	1.3%	\$1,149.3	\$0.4	%0.0	
:								
Adjusted EBITDA (reported)	\$75.6	\$90.5	(\$14.9)	<b>~5.91-</b>	\$73.7	\$1.9	7.6%	
Adinsted FRITDA (corrected)	7 3 2 2 3	600	(5.04.7)	790 700				
trajasta trajasta (concerta)	9	677.0	(7: <b>+</b> 7 <b>6</b> )	0/7:47-				

## May 2006 Month Actual Compared to "2006 Operating Plan" and "4+8 Plan"

/ariance (%)	0.2%	16.1%
Variance (\$)	\$0.4	<b>\$</b> 1.9
4+8 Plan	\$213.9	\$11.8
ing  Variance (\$) Variance (%) 4+8 Plan Variance (\$) Variance (\$)	-12.1%	-52.4%
Variance (\$)	(\$29.5)	(\$15.1)
2006 Operating Plan	\$243.8	\$28.8
Actual	\$214.3	\$13.7
	Net Sales	Adjusted EBITDA

Source: DIP Credit Facility Monthly Reporting Package May 27, 2006 Debtor Response to the June 20, 2007 Information Request

### **EXHIBIT EE**

### WL ROSS & CO. LLC

Wilbur L. Ross, Jr. Chairman and Chief Executive Officer

July 6, 2006

### **VIA E-MAIL**

Mr. Robert S. Kost Managing Director Lazard Frères & Co. LLC 30 Rockefeller Plaza New York, NY 10020

Dear Mr. Kost:

We are pleased to submit our revised term sheet for acquiring the North American plastics and soft trim business of Collins & Aikman Corporation ("C&A"). As you know, we are committed to building a global automotive components company, and C&A's operations could play a central role in this company.

As a condition to moving forward in accordance with this term sheet, we are requesting that the open commercial issue between IAC Group, LLC ("IAC") and C&A, related to defective tooling sold by C&A to IAC, be resolved. As previously discussed with C&A management, we believe this would entail an ordinary course payment of \$3.76 million by C&A to IAC for damages incurred.

We are eager to discuss our term sheet with you, your clients and Kroll Zolfo Cooper, and we will consider in good faith any further suggestions anyone on your side might have regarding this term sheet.

Sincerely,

( ) relun d. Pau L.

Wilbur L. Ross, Jr. Chairman and Chief Executive Officer

Telephone: 212-826-2111

Fax:

212-317-4891

E-mail: Website:

wlross@wlross.com www.wiross.com

WL Ross & Co. LLC 600 Lexington Avenue New York, NY 10022

### CONFIDENTIAL: FOR SETTLEMENT PURPOSES ONLY

### INDICATIVE TERMS FOR PROPOSED RESTRUCTURING OF COLLINS & AIKMAN CORPORATION ("C&A") AND ITS CHAPTER 11 DEBTOR SUBSIDIARIES (COLLECTIVELY, THE "DEBTORS")

July 6, 2006

### I. <u>OVERVIEW</u>:

This Term Sheet sets forth certain of the indicative terms upon which International Automotive Components Group, LLC ("IACG") would capitalize a newly formed company ("Newco") to acquire the North American plastics and soft trim business (together, the "Business") of the Debtors and participate in the restructuring of the Debtors. IACG also would, among other things, serve as the standby purchaser (IACG, together with Newco, the "Standby Purchaser") for a rights offening (the "Rights Offering") of Newco common stock (the "New Common Stock") to be implemented through and in conjunction with a chapter 11 plan of reorganization, the principal terms of which are set forth in this Term Sheet (the "Plan").

This Term Sheet does not include a description of all of the terms, conditions and other provisions that are to be contained in the definitive documentation governing such matters (the "Definitive Plan Documents"), which remain subject to discussion and negotiation among the Standby Purchaser and the Debtors. The principal Definitive Plan Documents include:

- A definitive asset purchase and equity commitment agreement (the "Purchase Agreement");
- The disclosure statement (the "<u>Disclosure Statement</u>");
- The Plan, including as exhibits thereto constituent documentation for Newco and other customary documentation; and
- Procedures ("Bid Procedures") permitting the Debtors to receive and negotiate fully documented alternative proposals up to a date to be specified therein.

The parties will negotiate in good faith with the objective of submitting a mutually agreed Term Sheet and mutually acceptable Bid Procedures to the Bankruptcy Court by July 11, 2006, executing a Purchase Agreement on or prior to July 21, 2006, obtaining Bankruptcy Court approval of the Purchase Motion (as defined below) on or prior to July 28, 2006, filing with the Bankruptcy Court mutually acceptable forms of the balance of the Definitive Plan Documents by August 4, 2006 and confirming and consummating the Plan by September 30, 2006 (the "Effective Date"). The Debtors would agree in the Purchase Agreement to coordinate their activities in furtherance of the Plan with the

Standby Purchaser. Neither the Standby Purchaser nor Newco would be responsible for any aspect of the Plan other than as set forth in the Purchase Agreement.

As to parties in interest in the Debtors' chapter 11 cases, this Term Sheet is proffered in the nature of a settlement proposal in furtherance of settlement discussions, and is intended to be entitled to the protections of Rule 408 of the Federal Rules of Evidence and any other applicable statutes or doctrines protecting the use or disclosure of confidential information and information exchanged in the context of settlement discussions. Nothing herein shall be deemed to be the solicitation of an acceptance or rejection of a plan of reorganization. Further, nothing herein shall be an admission of fact or liability or deemed binding on IACG, Newco, the Debtors or any other party. Capitalized terms not otherwise defined herein shall have the meanings typically associated with such terms in the Bankruptcy Code, 11 U.S.C. §§ 101-1330 (the "Bankruptcy Code"), and chapter 11 plans of reorganization for substantial companies.

This Term Sheet is highly confidential, and this Term Sheet, its contents or its existence may not be distributed, disclosed or discussed with any party other than in accordance with the express terms of the confidentiality agreement among C&A, WL Ross & Co. LLC ("WLR & Co.") and certain other parties. Without limiting the generality or effect of the foregoing, the Debtors will implement procedures to assure that the existence and contents of this Term Sheet are not disclosed to any other potential bidder or its representatives, including any member of the Unsecured Creditors Committee or any representative thereof, unless such disclosure is either approved by the Standby Purchaser in writing prior thereto or the recipient irrevocably commits not to submit, encourage, solicit or otherwise participate in the making of any proposal that is intended, or could be reasonably expected, to reduce the likelihood that the transactions contemplated hereby will be completed.

Except for the immediately preceding paragraph (which is intended to be binding on the Standby Purchaser, the Debtors and their respective representatives), neither this Term Sheet nor any other document constitutes a binding obligation of any person or entity, such obligations to arise only under the Definitive Plan Documents and then only on the terms and subject to the conditions and limitations thereof.

### II. PLAN TREATMENT:

CLASS OF CLAIM OR INTEREST	AMOUNT OF CLAIM	TREATMENT OF CLAIM OR INTEREST
DIP Facility Claims	\$150 million (or lesser amount then outstanding, plus accrued	\$13.1 million in undrawn letters of credit replaced by letters of credit issued under the New Bank Facility (defined below).
	stub interest, unpaid expenses and	Remaining allowed claim paid in full in cash on the Effective Date.

CLASS OF CLAIM OR INTEREST	AMOUNT OF CLAIM	TREATMENT OF CLAIM OR INTEREST
	amounts due pursuant to Section 10.05 of the DIP facility agreement)	
LuxCo Loan Guarantee	\$19 million (or lesser amount then outstanding, including accrued stub interest and unpaid expenses)	Paid in full in cash on the Effective Date.
JPM Pre-Petition Facility Claims	\$748 million (or lesser amount then outstanding, plus accrued stub interest and unpaid expenses)	Up to \$27.4 million in undrawn letters of credit replaced by letters of credit issued under the New Bank Facility.  80% of the remaining allowed claim paid in full in cash on the Effective Date.  20% of the remaining allowed claim paid in full in cash following the completion of the audit relating to Newco's 2007 fiscal year, subject to the terms of the EBITDA Eam-Out (see Annex A).
OEM Capex Funding Claims	\$36 million	To be assumed by Newco.
OEM Administrative Loan	\$30 million	Paid in full in cash on the Effective Date.
All Other Priority OEM Claims	\$82.5 million (plus accrued interest)	Paid in full in cash following the completion of the audit relating to Newco's 2008 fiscal year, subject to the terms of the OEM Eam-Out (see Annex B).
General Administrative Claims	\$50 million	Paid in full in cash on the Effective Date, or according to terms.
Priority Tax Claims	<u>\$ - 0 -</u>	N/A

CLASS OF CLAIM OR INTEREST	AMOUNT OF CLAIM	TREATMENT OF CLAIM OR INTEREST
Other Priority Claims	<b>\$-</b> 0-	N/A
Other Secured Claims	<b>\$-</b> 0-	N/A
Capital Leases Claims	\$66 million	Reinstated or other treatment so as to render such Claims unimpaired.
Trade & Other General Unsecured Creditor Claims	\$ - 0 -	Cancelled in exchange for their Individual Pro Rata Share¹ of (1) the Rights (defined below) and (2) the recovery of the Litigation Trust (the "Litigation Recovery Interests").
10.75% Senior Note Claims	\$520.7 million	Cancelled in exchange for their Individual Pro Rata Share of (1) the Rights and (2) the Litigation Recovery Interests.
12.875% Senior Subordinated Note Claims	\$414.3 million	Cancelled in exchange for their Individual Pro Rata Share of (1) the Rights and (2) the Litigation Recovery Interests.
Intercompany Claims and Interests	N/A	Cancelled with no distribution.
Pre-petition Preferred, Common and Other Interest and Securities Litigation Claims	N/A	Cancelled with no distribution.

### III. RIGHTS OFFERING AND PURCHASE COMMITMENT SUMMARY:

Purchase Commitment and Rights	In connection with consummation of the Plan, the Standby Purchaser will purchase 50.1% of the New Common Stock for \$200.4 million and Newco will distribute pro rata rights (the "Rights") to purchase 49.9% of the New Common Stock (for an aggregate price of \$199.6 million) to the Unsecured Creditors (being the Trade & Other General Unsecured Creditor Class and the 10.75% and 12.875% Noteholders).
	The purchase of New Common Stock by the Standby Purchaser plus the exercise of the Rights will yield gross proceeds of \$400.0 million in the aggregate (the

For purposes of this Term Sheet, the term "Individual Pro Rata Share" means as to the Trade & General Unsecured Creditor Class, the 10.75% Senior Note Class and the 12.875% Senior Subordinated Class (the "Unsecured Creditors"), the aggregate allowed amount of each particular class divided by the sum of the aggregate allowed amount of all such classes.

	"Purchase Commitment").		
Transferability	Rights will be transferable in accordance with applicable		
,	securities laws.		
Backstop Commitment	The Standby Purchaser will be obligated to exercise the		
•	Rights not exercised by the creditors.		
Standby Fee	Standby Fee – a fully earned non-refundable standby fee		
_	equal to \$16.0 million payable in full in cash upon the		
	launch of the Rights Offering.		
Breakup Fee/ Expenses	Once the Debtors and the Standby Purchaser have		
	submitted a mutually agreed Term Sheet, the Debtors		
	will file a motion (the "Purchase Motion") seeking		
	approval of, among other things, (1) payment on a		
	monthly basis, commencing with the first month after		
	Bankruptcy Court approval of the Purchase Motion, of		
	the Standby Purchaser's documented third-party		
	expenses, up to \$5.0 million, incurred in connection with		
	its due diligence efforts (including those before the date		
	of this Term Sheet) and with negotiating the Definitive		
	Plan Documents and this Term Sheet (but not for		
	expenses arising as a result of any dispute related		
	thereto) (the "Expense Reimbursement") and (2) a		
	breakup fee of \$20.0 million (the "Breakup Fee"), (3) Bid		
	Procedures, including form of bids and minimum		
	overbids, acceptable to the Standby Purchaser, the		
	Debtors and the Committee, and (4) other mutually agreeable protections for the Standby Purchaser.		
	agreeable protections for the Standby Purchaser.		
	The Expense Reimbursement and Breakup Fee shall be		
	granted super priority administrative expense status		
	under Section 507(b) of the Bankruptcy Code. The		
	Breakup Fee shall be paid to the Standby Purchaser if		
	(1) the Debtors or the Standby Purchaser terminates the		
	Purchase Agreement for any reason other than the		
	failure of a Business Plan Condition (defined below) or		
	(2) at any time prior to the Purchase Agreement's		
	termination for any reason or within 18 months		
	thereafter, the Debtors propose another plan or enter into		
	an agreement to sell (by asset sale, recapitalization,		
	reorganization or any other means), in one or more		
	related or unrelated transactions, a major portion		
	(defined as 25% or more of the Business, measured by		
	EBITDA) of the Business. For the avoidance of doubt:		
	(a) the Breakup Fee will be paid upon the earlier to occur		
	of the events described in clauses (1) and (2) of the preceding sentence, (b) if the Standby Fee is paid, the		
	Breakup Fee shall be reduced to \$4.0 million, and (c) the		
	breakup i ee siiaii be reduced to \$4.0 million, and (c) the		

	Expense Reimbursement will be paid in all
	circumstances.
Conditions	The Purchase Commitment and Backstop Commitment will be subject to customary conditions for comparable transactions and the satisfaction on or prior to the Effective Date (or earlier, if so specified) of the following conditions precedent:
	<ol> <li>Filing of the Purchase Motion within two business days after mutual agreement of the Term Sheet;</li> <li>Entry of a final order (in form and substance satisfactory to the Standby Purchaser and the Debtors) as soon as possible approving the Purchase Agreement and the Bid Procedures;</li> <li>Filing of a Plan and the other Definitive Plan Documents that embody the terms set forth in this Term Sheet and that are satisfactory to the Standby Purchaser as soon as possible, but no later than 15 business days after execution of the Purchase</li> </ol>
	Agreement; 4) The Standby Purchaser being satisfied with the Debtors' activities in furtherance of the Plan and its confirmation;
	5) Prior to filing the Plan, the Standby Purchaser being satisfied with the proposed treatment of, or outcome of, as applicable, all accounting and investigation matters, tort Claims, tax Claims and environmental Claims;
	6) The claim amounts reflected in Section II hereof being correct in all material respects ("material" being defined for this purpose as \$10 million or more);
	7) Entry of a final order (in form and substance satisfactory to the Standby Purchaser) confirming the Plan (in form and substance satisfactory to the Standby Purchaser) and all Plan related documents (in form and substance satisfactory to the Standby
	Purchaser); 8) Newco obtaining third-party bank financing (the "New Bank Facility"), including a term loan facility of no less than \$450.0 million and a revolving credit facility of no less than \$300.0 million, on terms acceptable to the Standby Purchaser;
	<ol> <li>On the Effective Date, (1) drawn amounts under the New Bank Facility (excluding outstanding, undrawn letters of credit), (2) plus capital leases, and (3) less cash on hand or expected proceeds from non-core</li> </ol>

- asset sales being no more than \$356.4 million;
- 10)On the Effective Date, net working capital being no less than a minimum to be specified in the Purchase Agreement;
- 11)As of the Effective Date, there having been no material adverse change with respect to the Debtors' results of operations since March 31, 2006 or the reasonable likelihood of the Debtors achieving their revised projections;
- 12) The Debtors not having been notified that a current program or replacement program will be re-sourced;
- 13) There being no reason to believe that any of the Debtors' major customers have become insolvent;
- 14)KPMG or another internationally recognized audit firm having delivered its opinion that the carve-out financial statements for the Business fairly present, in all material respects, the financial condition, results of operations and cash flows of the Business in accordance with GAAP, and such opinion having no qualifications other than customary qualifications as to the Business as a going concern (without the Plan) and for carve-out financial statements;
- 15) The OEMs having agreed in writing to the treatment of their Claims as described in Part II above;
- 16) Pursuant to the Plan or otherwise, the Debtors having sold or provided for the disposition of their fabrics business and/or other tangible assets not related to the Business, with net proceeds of at least \$25.4 million;
- 17)The Debtors having business arrangements with Ford, DCX, GM, Toyota, Honda and Nissan, including accounts receivable terms and documented long-term business for 2006, 2007 and 2008 (and related capital expenditure and start-up cost requirements), that support and are demonstrably consistent with the Debtors' revised business plan;
- 18) Written confirmation of SABIC providing resin supply with pricing as indicated in Debtors' business plan and on terms satisfactory to the Standby Purchaser including adequate successor provisions;
- 19) Newco being satisfied that its assumed environmental obligations will not be greater than \$16.0 million;
- 20) There being no material variance from the 2006 Forecast (4+8);
- 21)Year-to-date cost savings targets for each division being met according to the Debtors' business plan;

- 22) The Standby Purchaser being satisfied with the Debtors' successful negotiation, prior to filing the Plan, of the proposed Plan the Debtors have shared with the Standby Purchaser regarding the treatment of the Debtors' prepetition pension and OPEB obligations. Namely, that Newco will have no liability for the Debtors' prepetition U.S. and Canadian employees and retirees or any prepetition OPEB liabilities; and
- 23) The closure or other disposition of the eight nonperforming C&A plastic plants (i.e., Evart, St. Louis,
  Morristown, Belvedere, Owosso, New Baltimore,
  Stratford and Windsor) unless the economic condition
  of those plants can be changed to provide a
  competitive cost structure and a satisfactory cash rate
  of return on invested capital, as agreed by the
  Standby Purchaser. To the extent such closures
  and/or dispositions yield net proceeds, it is
  anticipated that such proceeds will be used to help
  fund the Plan in accordance with Section II above.

The conditions specified in clauses (17) – (23) above are referred to herein as the "Business Plan Conditions."

### IV. OTHER:

Corporate Governance	The Board of Directors of Newco will be comprised of the Chief Executive Officer of C&A and eight other members, of whom six members will be selected by the Standby Purchaser and two will be selected by the Committee. The nominees of the Standby Purchaser will include the Chairman of WLR & Co. Two of the Standby Purchaser's nominees and one of the Committee's nominees must be a nominee that would qualify as an "independent" director under NYSE guidelines (whether or not the New Common Stock is listed). The Standby Purchaser and the Committee will consult in good faith with the representatives of the Debtors regarding the selection of such members.
Management Incentive Plan and Management Employment Contracts	On or promptly after the Effective Date, a management incentive plan (the "Management Incentive Plan") will be implemented to reserve New Common Stock for designated members of management.  Newco expects to implement new employment
	agreements for designated members of management.

	The terms of the Management Incentive Plan and such new employment agreements will be set forth on exhibits to the Plan.
Exculpation	The Plan will include a full exculpation from liability in favor of the Debtors, the Committee, the agent, lenders and steering committee under the Debtors' prepetition, senior secured credit facility, the agent and lenders under the Debtors' senior, secured postpetition credit facility, the Standby Purchaser and all of their respective current and former officers, directors, members, employees, advisors, attorneys, professionals, accountants, investment bankers, consultants, agents or other representatives (including their respective officers, directors, employees, members and professionals) from any and all Claims and causes of action arising on or after the Petition Date, including any act taken or omitted to be taken in connection with, or related to, formulating, negotiating, preparing, disseminating, implementing, administering, confirming or consummating the Plan, the Disclosure Statement or any contract, instrument, release or other agreement or document created or entered into in connection with the Plan or any other postpetition act taken or omitted to be taken in connection with or in contemplation of the restructuring of the Debtors.
Substantive Consolidation	The Debtors will be substantively consolidated or the Plan shall otherwise provide for a settlement to resolve issues relating to allocation of joint and several or guaranteed prepetition debt among the Debtors and related concerns.
Discharge of the Debtors	Except as otherwise provided herein, on the Effective Date, and effective as of the Effective Date: (1) the rights afforded in the Plan and the treatment of all Claims and interests herein will be in exchange for and in complete satisfaction, discharge and release of all Claims and interests of any nature whatsoever, including any interest accrued on such Claims from and after the Petition Date, against the Debtors or any of their assets, property or their estates; (2) the Plan will bind all holders of Claims and interests, notwithstanding whether any such holders failed to vote to accept or reject the Plan or voted to reject the Plan; (3) all Claims against and interests in the Debtors will be satisfied, discharged and released in full, and the Debtors' liability with respect thereto will be extinguished completely, including any

	liability of the kind specified under section 502(g) of the Bankruptcy Code; and (4) all persons and entities shall be precluded from asserting against the Debtors, the Debtors' estates, the Reorganized Debtor(s), their successors and assigns, their assets and properties, any other Claims or interests based upon any documents, instruments, or any act or omission, transaction or other activity of any kind or nature that occurred prior to the Effective Date.
Injunction	From and after the Effective Date, all persons and entities will be permanently enjoined from commencing or continuing in any manner, any suit, action or other proceeding, on account of or respecting any Claim, demand, liability, obligation, debt, right, cause of action, interest or remedy released or to be released pursuant to the Plan or the confirmation order.
Indemnification	Continuing and new directors and officers will be offered customary director and officer indemnity arrangements.
Director & Officer Liability Policy	As of the Effective Date, the Debtors will assume all of the D&O liability insurance policies pursuant to section 365(a) of the Bankruptcy Code. Entry of the confirmation order will constitute the Bankruptcy Court's approval of the Debtors' foregoing assumption of each of the D&O liability insurance policies.
Executory Contracts	The Plan will provide for the assumption and assignment to Newco or rejection, as the case may be, of executory contracts and unexpired leases that are acceptable to the Standby Purchaser.
Avoidance Actions and Other Litigation	Except as otherwise agreed to among the Debtors, Standby Purchaser and the Committee, pursuant to 11 U.S.C. § 1123(b)(3), the Reorganized Debtors will retain all rights to commence and pursue any and all avoidance actions and other litigation, except as released, provided, however, that neither the Reorganized Debtors nor the Litigation Trust may commence or pursue any avoidance action or other litigation after the Effective Date against any vendor of Newco without Newco's prior written consent. Notwithstanding anything herein to the contrary, the Debtors and other persons who benefit under the "Releases" provision in the Plan will release those parties listed in the Exculpation section of this Term Sheet.
Litigation Trust	A litigation trust (the "Litigation Trust") will be formed on the Effective date, and the Debtors will transfer to the Litigation Trust on the Effective Date the causes of action to be specified in the Definitive Plan Documents. The

Resolution of Disputed	Litigation Trust trustee will be selected by the Committee. The Litigation Trust will be governed by a committee comprised of [number constituting a majority] members selected by the Debtors and members selected by the Committee. The other terms of the Litigation Trust agreement shall be satisfactory to the Standby Purchaser, Debtors and the Committee. The Reorganized Debtors will have no obligation to fund any expenses of the Litigation Trust beyond the funding described above.  The Plan will provide for the resolution of disputed Claims and any reserves therefor.
Retention of Jurisdiction	The Plan will provide for the retention of jurisdiction by the Bankruptcy Court for Claims resolution and certain other purposes.

### **EBITDA EARN OUT**

Holders of the JPM Pre-Petition Facility Claims will be eligible for a one-time earn-out payment if Newco's EBITDA for its 2007 fiscal year exceeds \$185 million.

The 20% of the remaining allowed claim, plus interest, will be paid in full only if Newco's EBITDA for its 2007 fiscal year is equal to at least \$225 million.

To the extent Newco's EBITDA for its 2007 fiscal year is between \$185 million and \$225 million, the 20% of the remaining allowed claim, plus interest, will be paid proportionately in accordance with the amount that 2007 fiscal year EBITDA is between \$185 million and \$225 million (e.g., if Newco had 2007 EBITDA of \$205 million (the midpoint between \$185 million and \$225 million), Newco would fund 10% of the remaining allowed claim (50% of the total potential earn out)).

### **OEM EARN OUT**

Each applicable OEM will be eligible for a one-time earn-out payment that will be equal to, subject to negotiations with management, [20]% of the incremental total revenue amount generated by such OEM in excess of the Target Revenue Amount applicable for such OEM, as determined by Newco, based on its 2007 and 2008 audit, subject to the Recovery Cap.

"Recovery Cap" means for each OEM the total amount of other priority claims such OEM did not previously recover.

"Target Revenue Amount" means, for each OEM, the revenue forecast included in the 2007 and 2008 business plan indicating total revenue of \$2.30 billion and \$2.26 billion, respectively. The applicable Target Revenue Amount for each OEM is identified in the column headed "Total" below:

	2007	2008	Total
DCX	[TBD]	[TBD]	[TBD]
Ford	[TBD]	[TBD]	[TBD]
GM	[TBD]	[TBD]	[TBD]
Honda	[TBD]	[TBD]	[TBD]
Toyota	[TBD]	[TBD]	[TBD]
Nissan	[TBD]	[TBD]	[TBD]

### **EXHIBIT FF**

## Collins & Aikman

Conference Call Presentation to Lender Group

August 22, 2006

Confidential - Contains Material Non-Public Information

# Notice Regarding Confidentiality, Risk Factors and Safe Harbor Statement

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without limitation: (a) market and industry conditions including: a decline in North American, South American and European automobile trim programs; labor unrest (including potential strikes) affecting major customers; increases in the price of raw materials; and changes and light truck builds; the level of competition in the automotive supply industry; changes in the populanty of particular cars and interior risks associated with doing business in foreign countries; and (c) additional risk factors detailed in C&A's filings with the Securities and are based on current expectations and involve a number of assumptions, risks and uncertainties that could cause the actual results to undertaken or completed. This information is necessarily incomplete and should be reviewed in the context of the company's reported levels; the adequacy of liquidity and capital resources; the ability to finance needed capital expenditures; fluctuations in the production their entirety by reference to the following cautionary statements. All forward-looking statements speak only as of the date hereof and to prevailing levels of interest rates; (b) company-specific conditions including: the ability to earn significant "takeaway business" from concerning results not yet available, a review of those results by C&A and its auditors and additional analyses that have not yet been cautioned not to place undue reliance on these forward-looking statements and any such forward-looking statements are qualified in of vehicles for which C&A is a supplier; pncing pressures from customers; labor unrest (including potential strikes) at operations; and This document contains statements relating to future results of Collins & Aikman Corporation ("C&A" or the "Company") (including certain anticipated, believed, planned, forecasted, expected, targeted, and estimated results and C&A's outlook concerning future results) that are "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995. Readers are ofther suppliers; dependence on significant automotive customers; the ability to obtain financing and service or refinance high debt statements and they are preliminary estimates that are subject to change based upon, among other things, additional information results once those are available. Risk factors that could cause material differences in the information contained herein, include, differ materially from such forward-looking statements. Guidance concerning our expected results are such "forward-looking" Exchange Commission. The financial projections contained in this presentation do not contain certain cost-savings and other items that the Debtors would need to realize to successfully reorganize and emerge from Chapter 11. This document is meant to be released in conjunction with an oral presentation. Both components are considered to be an integral and necessary part of this work product. We do not recommend the use of these observations and analyses as a basis for drawing conclusions regarding C&A's financial condition without understanding the substance of the oral presentation.



### Management Participants

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President and Chief Executive Officer

John Boken

Chief Restructuring Officer

■ Tim Trenary

EVP - Chief Financial Officer and Treasurer

■ Jim Wynalek

President, Plastics

■ Mary Ann Wright

EVP - Engineering, Product Development, Commercial and Program Management

Stacy Fox

EVP - Chief Administrative Officer and General Counsel



#### **Presentation Agenda**

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- Financial Projections
- Liquidity and Cash Flow
- YTD Performance Issues
- Key Operational Initiatives Plastics
- Customer Update
- Wrap-up and Summary
- Questions

John Boken

Tim Trenary

John Boken

Frank Macher

Jim Wynalek

Mary Ann Wright

John Boken

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#### Overview



#### Overview

- YTD variances from Business Plan have been significant
- Plastics turnaround has not yet materialized
- Manufacturing execution in Plastics still sub-par
- Arrangements for OEM transfer business not finalized
- Challenges encountered in enhancing service revenues / EBITDA
- OEM re-sourcing of programs has had negative impact
- Industry dynamics have impacted performance and constrained POR alternatives
- Critical need for POR in near-term
- Liquidity requirements
- OEM support key condition to successful reorganization



#### Overview

- Lender-sponsored POR represents optimum recovery opportunity and platform
- POR will equitize pre-petition lender claims
- Preserves M&A and other disposition options with manageable risk
- De-leveraged and recapitalized C&A enhances lender recovery opportunity
- Management confident that Plastics operation can be restructured and contribute to overall recoveries

#### ■ M&A process continuing

- Extensive sale process conducted since January (more than 45 parties contacted)
- Significant uncertainty around Plastics financial performance detrimental to process
- Several parties remain interested and are in various stages of due diligence
- Ability to sell Company will be incorporated into Lender-sponsored POR
- Suspension of adequate protection payments essential bridge to reorganization



#### Financial Projections



# Financial Projections - 2006 Forecast (6 + 6)

(\$ in Millions)

		CARPET &			TOOLING / MATERIALS	CORPORATE &	
	PLASTICS	ACOUSTICS	CONVERTIBLES	FABRICS	DEVELOPMENT	ELIMS	2006
Net Sales	\$1,560.3	\$777.1	\$97.5	\$104.1	\$51.2	(\$110.0)	\$2,480.2
Direct Materials	907.2	387.1	63.1	57.4	14.1	(124.0)	1,304.9
Direct Labor	137.7	57.0	7.1	13.1	13.4	0.0	228.2
Variable Overhead	278.1	120.0	12.9	21.0	24.1	0.0	456.1
Fixed Overhead	138.2	56.2	7.1	11.4	11.4	0.0	224.2
Manufacturing Depreciation	58.6	22.7	3.3	6.3	3.4	•	94.3
Subtotal COGS	\$1,519.6	\$643.0	\$93.5	\$109.2	\$66.5	(\$124.0)	\$2,307.8
Gross Profit	\$40.6	\$134.1	\$4.0	(\$5.1)	(\$15.3)	\$14.0	\$172.4
SG&A Expense	16.3	15.9	2.3	5.8	6.3	114.6	161.3
SG&A Depreciation	•	•	,	,	•	3.7	3.7
Amortization	0.2	1.7	0.0	1	•	8.6	10.5
Subtotal SG&A	\$16.5	\$17.7	\$2.3	\$5.8	\$6.3	\$126.8	\$175.4
Operating Income (EBIT)	\$24.2	\$116.4	\$1.7	(\$10.9)	(\$21.6)	(\$112.8)	(\$3.0)
Depreciation	58.6	22.7	3.3	6.3	3.4	3.7	0.86
Amortization	0.2	1.7	0.0	•	•	9.8	10.5
EBITDA	\$82.9	\$140.8	\$5.1	(\$4.6)	(\$18.2)	(\$100.6)	\$105.5

Note: Includes actuals through June; projections for July - December

4.3%

**EBITDA Margin** 



### Financial Projections - 2006

#### Adjusted EBITDA

Proforma Impact on		\$105.5		7.7	4,9	4.6	(5.1) 12.1	II):	~; ·	7.8	4./	(0.3) 21.9		(12.8)	(10.0)	(3.5) (26.3)	12.9	\$126.1
(S. Millions)	(0.10)	2006 EBITDA (6+6 Forecast)	Discontinued Operations:	Manufacturing Facility Closures	Premier Tooling Closure	Fabrics	Convertibles	Manufacturing Capacity Restructuring (Phase II):	Figure 1, 2, and 3	Plant 4	riant 5	Plant 6	Significant Non-recurring Items:	Customer Surchardes	Commercial Recoveries	C&A Europe IT Support	Pension Expense, net of DC Plan	Adjusted 2006 EBITDA (6+6 Forecast)



Other Considerations:

Resin Indexing Lease Re-negotiations

7.0 est. 10.0 est.

### Financial Projections - 2007

(\$ in Millions)

	PLASTICS	CARPET & ACOUSTICS	TOOLING / MATERIALS DEVELOPMENT	PENSION	CORPORATE	ELIMS	2007
Net Sales	\$1,371.2	\$702.4		•	•	(\$78.3)	\$1,995.3
Direct Materials	756.0	351.5	,	,	i	(78.3)	1,029.2
Direct Labor	104.7	53.4	î	•	r	•	158.1
Variable Overhead	236.2	115.2	•	(10.3)	•	•	341.1
Fixed Overhead	103.0	55.3	•	•	•	•	158.3
Subtotal Cash COGS	\$1,199.9	\$575.4	8	(\$10.3)	1	(\$78.3)	\$1,686.7
Cash Gross Profit	\$171.3	\$127.0	•	\$10.3	•		\$308.7
Cash SG&A Expense	20.0	15.3	6.0	(2.6)	113.0		151.7
EBITDA =	\$151.3	\$111.7	(\$6.0)	\$12.9	(\$113.0)		\$157.0
						EBITDA Margin	7.9%



### Financial Projections – 2007

#### Plastics Roll Forward

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				Manufacturing Capacity		-				
		NNB, Volume	Targeted	Restructuring				2006 Plant		
	2006	& Mix (a)	Business (b)	(Phase II) (c)	Cost Reductions (d) Resin Strategy (e)	Resin Strate	)y (e)	Closures (f)	Other, net	2007
Net Sales	\$1,560.3	(\$293.6)	\$217.3	(\$48.0)	\$0.0		\$5.6	(\$59.7)	(\$10.6)	\$1,371.2
Direct Materials	907.2	(170.3)	123.9	(28.5)	(21.9)		(20.2)	(40.9)	6.8	756.0
Direct Labor	137.7	(26.4)	13.0	(7.4)	(9.0)			(6.9)	3.7	104.7
Variable Overhead	278.1	(26.4)	19.6	(16.8)	(4.7)		•	(10.5)	(3.0)	236.2
Fixed Overhead	138.2	. '	•	(13.7)	(1.7)			(9.1)	(10.7)	103.0
Subtotal Cash COGS	\$1,461.1	(\$223.2)	\$156.5	(\$66.4)	(\$37.3)	95	(\$20.2)	(\$67.4)	(\$3.1)	\$1,199.9
Cash Gross Profit	\$99.2	(\$70.5)	6'09\$	\$16.4	\$37.3		\$25.8	1.72	(\$7.5)	\$171.3
Cash SG&A Expense & Other	16.3	•	•	ı	1.7			•	2.0	20.0
ЕВІТОА	\$82.9	(\$70.5)	\$60.9	\$18.4	\$35.6		\$25.8	\$7.7	(\$9.5)	\$151.3

#### Footnotes:

(a) Net new business (exclusive of targeted business and closures), volume and mix.

(b) Substantially all is transfer business.

(c) One plant closure projected to occur as of 1/1/2007, five plant closures as of 7/1/2007.

(d) Cost reduction plans including scrap/labor and variable OH (\$17.2); net purchasing savings (\$12.4); and VAVE (\$6.0).

(e) Estimated savings from alternate resin source and resin cost recovery from indexing.

(f) Impact of 2006 plant closures and sales on 2007.

### Financial Projections – 2007

### Key Opportunities and Risks

#### ■ Opportunities

- OEM price negotiations
- Carpet & Acoustics business awards

#### Risks

- Targeted OEM transfer business
- Implementation of cost reductions
- Execution and timing of plant closures
- Implementation and timing of resin strategy
- Production volumes



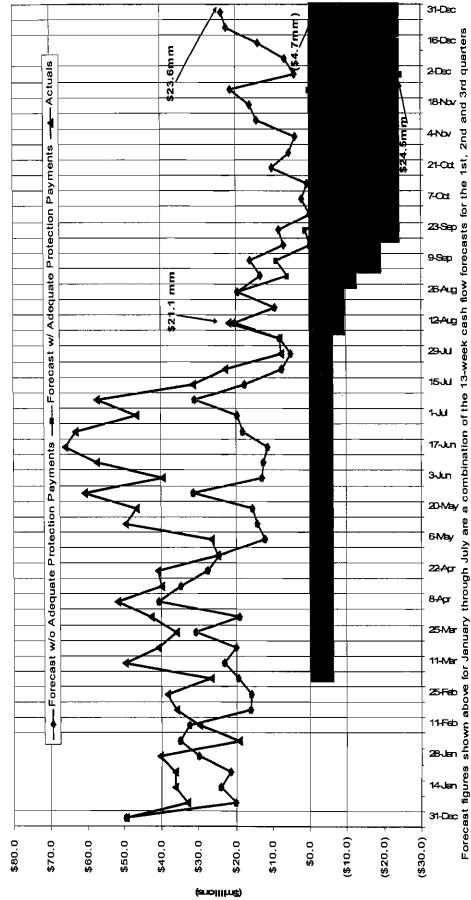


- Liquidity position has been and will remain tight
- Operating performance has eroded anticipated cushion
- Generally operating with only 1 to 2 days of unrestricted cash
- No margin for unexpected events or changes in industry environment
- Funds accumulating in Net Transaction Proceeds Account represents limited cushion
- Maximum of \$25 million available for operational purposes
- Up to \$35 million available for unique capex needs (OEM transfer business)
- Infusions resulting from "self-help" efforts have allowed C&A to start to rebuild balance sheet and maintain moderate liquidity base during Chapter 11 proceeding

			Note: "Self-help" infusions shown here do not	include \$150 million DIP financing and the working	capital benefit of the agreement with OEMs on	accelerated 5 day payment terms.		
\$30.0	82.5	82.5	0.69	74.0	35.0	80.0	64.0	\$517.0
OEM Administrative Funding	OEM Subordinated DIP	OEM Surcharges (Round 1)	OEM Surcharges (Round 2)	OEM CapEx, Launch, and Tooling Funding	Price Increases (Q4 2006)	Price Increases (Jan-July 2006)	Misc. Settlements and Recoveries	Total

- Current liquidity is insufficient to manage business with reasonable operating margin
- Suspension of adequate protection payments necessary bridge to POR

# Unrestricted Cash Balances (Book Basis)



forecast figures for August through December are based on preliminary cash flow analyses reflacting performance consistent with the 2006 6+6 financial projections and other assumptions related to resolution of OEM commercial issues. (Q3 through July) used for DIP Financing covenant purposes as provided to the DIP Lenders on January 5, April 5 and July 5 respectively. The

Progress being made on non-core asset sales and other transactions with funds accumulating in Net Transactions Proceeds Account

Transaction	Status	Amount (\$MM)
SERP	Done	\$1.7
Mobis JV	August 31 2006 Closing	\$11.4
Fabrics Wind-Down	In Process	\$18 - \$20
Williamston Facility	In Process	\$3 - 5
Recovery from C&A Europe	In Process	\$50 - \$70
Convertibles Sale	TBD	\$10 - \$25
Other Assets	TBD	\$5 - \$10
		\$99.1 - \$143.1

# Currently preparing and filing claims in C&A Europe Administration

- Preliminary agreement with Administrator on claims representing approx 80% of estimated recovery
- Reconciling remaining claims and accumulating support documents
- Will need to address, if necessary, objections to C&A claims from other creditors
- Substantial portion of creditor distributions not anticipated until late Q4 2006



### YTD Performance Issues



### **YTD Performance Issues**

- Carpet & Acoustics operation has been consistently strong performer
- Solid management team
- Industry leader
- Profitable business with excellent cost controls
- Plastics operation remains critical problem area
- Management, manufacturing, process, and control issues deeper and broader than anticipated
- Severe cultural and legacy problems
- Plant level leadership
- Infrastructure
- Technical manufacturing skill sets on plant floor
- Accountability and communications
- Facilities management and maintenance
- Financial controls, policies, and procedures
- Active resistance to change affected implementation of turnaround initiatives
- Initial senior management fix in early 2006 proved unsuccessful



# Key Operational Initiatives - Plastics



# Key Operational Initiatives - Plastics

- Organizational actions
- Operational controls and manufacturing systems
- Manufacturing footprint



## Key Operational Initiatives – Plastics

#### Organizational Actions

#### Senior Management

- Jim Wynalek President
- Joe Baldarotta Vice President Operations
- Jim Thompson Vice President, Finance
- Dana Drescher Vice President, Business and Capacity Planning

#### ■ Temporary Staffing

- 35 new engineering positions
- 9 high priority existing positions at 9 plants
- 17 agency engineers
- 15 current employees, redeployed
- 2 automotive industry veterans
- Harry Jones Operations and profitability
- John Tobiczyk Scrap coordinator



#### Operational Controls and Manufacturing Systems Key Operational Initiatives - Plastics

- Work standard revision
- Manpower planning
- Uptime optimization
- Quality management
- Analyze / drive plant cost reductions
- Freight optimization
- Purchasing efficiency
- Best practice deployment "Copy Exact"
- Rationalize tooling group
- Collins & Aikman Manufacturing Systems "CAMS"



# Key Operational Initiatives - Plastics

#### Manufacturing Footprint

- Identified six additional Plastics plants for potential closure
- Underperformers / limited prospects for turnaround in near-term
- Currently evaluating program transfer/consolidation alternatives
- Anticipate timing in Q4 2006 through Q3 2007
- Net benefit to EBITDA starting in 2007



#### **Customer Update**



#### **Customer Update**

- Interfacing and communications with OEMs improved over past 6 months
- Negotiating with one OEM on significant volume of transfer business
- Discussing opportunities for new business with other OEMs
- OEMs interested in C&A's emergence from Chapter 11 as well-capitalized supplier
- Generally pleased with management changes and initiative
- Working constructively to address long-standing quality, delivery, and service issues
- Developing comprehensive agreements for global settlements with OEMs
- Term sheets intended to address both restructuring issues and outstanding commercial items
- Series of difficult issues will need to be resolved during negotiations
- Believe settlements are attainable
- OEMs supportive of lender-sponsored POR
- Key concerns are capitalization upon emergence, treatment of claims, and POR timing



#### Wrap Up and Summary



#### Wrap Up and Summary

- Deep rooted cultural, management, manufacturing, and industry issues have hurt performance, liquidity, OEM support, and M&A interest
- Issues and impediments now fully understood, incremental resource needs identified and actions initiated
- Management is focused on keys to operational success, maximizing value
- Global settlements with OEMs
- OEM transfer business
- Resin supply arrangement
- Plastics restructuring
- Cost reduction initiatives
- C&A at critical juncture
- Need to proceed with POR to preserve recovery opportunity
- Lender support essential to maintain adequate liquidity
- Suspension of adequate protection payments
- Lender-sponsored POR necessary to maintain flexibility and maximize value



#### Appendix



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Coop Brogger								3rd Quarter	arter						
U.S.A Canada	-	2	6	4	5	9	7	8	6	10	11	12	13	Remng	Total
(000\$)	8-Jul	15-Jul	22-Jul	29-Jul	5-Aug	12-Aug	19-Aug	Ze-Aug	2-Sep	9-Sep	16-Sep	23-Sep	30-Sep	3rdQ '06	3rd Qtr
Production Revenue	8	40.370	40.058	28 713	24 787	24 787	34 787	31 787	34 952	1361	34 952	34 952	34.952	294.915	362.864
NonTop 6 OEM	1,423	2,912	3,499	5,001	4,335	4,335	4,335	4,335	4,766	3,813	4,766	4,766	4,766	40,216	53,051
Other			.	, ,	,	-	,		. 00	- 12	20 740	20.740	20.748	226 124	415 015
Production Revenue	r85,0T	13,282	764'57	33,714	30,121	30,121	30,121	30,121	20,700	11.10	חולים	00,1,00	011,50		
Total Production Revenue	10,331	13,282	23,457	33,714	36,121	36,121	36,121	36,121	39,718	31,774	39,718	39,718	39,718	335,131	415,915
Cash Receipts															
Top 6 OEM A/R	38,126	13,212	17,748	19,911	28,976	31,787	31,787	31,787	31,787	34,952	27,961	34,952	34,952	288,940	377,936
Non Top 6 OEM A/R	8,267	(1,078)	362	2,561	2,000	4,500	1,423	2,912	3,499	5,000	4,335	4,335	4,335	12.000	12.000
Drice Ingresses	. ,	. . 		.   ,	3 .					(3.400)				(3,400)	(3,400)
Retro/Settlements						,		10,000	4,000		1			14,000	14,000
OEM CapEx PiecePrice Reimb.	,			•		•	ı	•	4				(2,800)	(2,800)	(2,800)
Mexico	254	1,458	•	•	3,753		750		750		750		750	6,753	8,465
Indexing Reimbursement	•		- 4 564			002 7		1 300	- (800)	.	. .	2,000	. -	7 400	8 964
Noving Kembursement	•	•	1,304	•		3		0001	(00)	. .	·   •	200,2		3	-
Other/Settlement	.   .	. .	. .	.   .	. .	34	·   ·				4,500			4,844	4,844
Canada GST	490	189	230	265	361	361	361	1,861	397	318	387	397	397	4,851	6,025
Total Cash Receipts	47,137	13,781	20,503	22,736	46,390	41,692	34,321	47,860	39,833	41,868	37,943	41,683	37,633	369,223	473,382
Operating Disbursements Vendor Payments	120 777	(2027)	(305 01)	(00)	14.40 54.47	(400 444)	47.044)	(40 005)	(18 000)	(10 875)	(40 025)	(40 808)	(40.745)	(186 488)	(200) RBR
Trade Payables Other	(6/9(11)	(14,258)	(13,790)	(10,402)	(+,0,4)	1,500	(11,914)	(13,923)	, (00,00)	-			(04,101)	1,500	1,500
Payroll											!				į
Salaries and Wages	(4,484)	(3,652)	(2,548)	(9,607)	(6,003)	(3,328)	(5,273)	(4,828)	(11,322)	(4,328)	(5,273)	(4,328)	(10,822)	(55,507)	(75,798)
Benefits Davrell Toyac	(1,206)	7 738)	(3,292)	(2,572)	(3,700)	(2,048)	(2,465)	(1,319)	(4 753)	(1901)	(2.316)	(1901)	(4,753)	(24 169)	(34.264)
Other/KERP		(2,234)	-		, , , ,	1,00,1	(5,010)	,	/ma./'E/				(20)	- '	(2,234)
Rent (Occupancy, Operating Leases)		(335)	(1,155)	(1,747)	(1,619)	(100)	(1,641)	(1,650)	(1,584)	(1,300)	(1,541)	(1,300)	(670)	(11,405)	(15,738)
Kam, Utimes, GS1 and Other	(4,695)	(4,475)	(pcn'q)	(5).103)	(4,800)	(6/0/9)	(2) (17)	(4,529)	(150'0)	(4,033)	(5,635)	3,408	(550,0)	(49,007)	(414,60)
Projected Cost Savings	•					٠,							•		
Total Operating Disbursements Net Operating Cash Flows	(28,612)	(31,639)	(28,104)	(36,437)	(36,224)	(28,070) 13,622	(35,622)	(35,152) 12,708	(43,541)	(36,355) 5,513	(38,579)	(34,343)	(43,515) (5,882)	(331,401)	(456,193) 17,189
Other Dichureaments															
C&A Funded CapEx	(529)	(940)	(281)	(1,172)	(1,000)	(1,000)	(2,000)	(2,000)	(1,000)	(2,000)	(1,000)	(2,000)	(1,000)	(13,000)	(15,922)
Additional CapEx	. 600	. 697	,	,	. (002)	, 1003/	- (200)	(600)	, (ECO)	- (660)	- (580)	- (580)	- (580)	(UUB F)	(5 702)
Contingency/Sable	(40)	0	0000	(35)	(nne)	0	0	(000)	,		-	(3,500)	-	(3,500)	(3,500)
Financing Payments					4 50 27				7,044				(004)	(000 c)	(000 6)
Merest Payments Adomists Protection	(7.167)	. .	. .	. .	(7,194)	٠.	. .	.   ,	(+'0'+)	.   .		.   .	(301)	(7.194)	(14.361)
Other (Bank Fees)	,	(321)	١.				(120)							(150)	(471)
Professional Fees, inc. Holdbacks	.	(1,000)	1		, ,		(2,000)	, ,			(7,000)	. 60		(14,000)	(21,000)
Total Other Disbursements	(7,737)	(8,324)	(848)	1,434)	(9,708)	(1,500)	(9,650)	(2,500)	(2,5/4)	(2,360)	(000'8)	(090'9)	(1,541)	(45,653)	(pcn'+q)
Total Disbursements	(36,349)	(39'963)	(26,952)	(37,931)	(45,932)	(29,570)	(45,272)	(37,652)	(46,115)	(38,915)	(47,139)	(40,403)	(46,056)	(377,054)	(520,249)
Net Cash Receipts (Disbursements)	10,788	(26,181)	(8,449)	(15,195)	459	12,122	(10,951)	10,208	(8,282)	2,953	(9,196)	1,260	(6,423)	(7,831)	(46,868)
Net Cash Relance															
Beginning Balance	46,606	57,394	31,212	22,764	7,569	8,028	20,149	9,198	19,406	13,124	16,077	6,880	8,161	7,569	46,506
Net Cash Receipts (Disburse)	10,788	(26,181)	(8,449)	(15,195)	459	12,122	(10,951)	10,208	(6,282)	2,953	(9,196)	1,280	(8,423)	(7,831)	(46,868)
PaydowryDraws on DIP Oraw from NTPA Escrow									٠,		.   .		5,262	5,262	5,262
Ending Balance	57,394	31,212	22,764	7,569	8,028	20,149	9,198	19,406	13,124	16,077	6,880	8,161	2,000	9,000	5,000

Note: Figures presented herein for Weak 1 (8-July) through Week 4 (29-July) are actuals. The forecasted figures presented herein need to be reviewed in conjunction with an understanding of the assumptions on which this forecast is based

'I <b>A</b> F			<b>T</b>	9	2	(5)	` <u>ଲ</u> ୍ଲା	<u></u>	I																			
NOC		Total	3rd Ott	9.48	15,00	(5,26	(5,262)	19,23																				
PRELIMINARY AND CON		Remng	3rdQ 76	9.499	15,000	(5,262)	(5,262)	13,975																				
PRELIN		13	30-Sep	24.499		(5.262)	(5,262)	19,237		9,499	11,400	2,653	1,671		   		15,724	15,000	25,223	24,499	724	884	16,608	13.537	3,500		17,037	10,000 2,653
		12	23-Sep	22.823	1.878			24,499		9,499	11,400	2,653	1,671				15,724	15,000	25,223	24,499	724	884 884	16,608	13.537	2,800		16,337	10,000
		11	18-Sep	22.570	253	,		22,823		9,499	11,400	253	1,671				13,324	13,324	22,823	22,823		\$ 5	13,406	10.337	2,100	3,200	15,837	10,000
		10	9-Sep	15.070	7.500	<u> </u>	,	22,570		9,499	11,400		1,671	1		.	13,071	13,071	22,570	22,570			13,071	10 337	4,600		14,937	
۲	Jarter	8	2-Sep	11 170	3.900	,		15,070		9,499	3,900	•	1,671				5,571	5,571	15,070	15,070	1		5,571	10 337	3,900		14,237	
JRECAST	3rd Quarter	8	26-Aup	11 170		\ \ \		11,170		9,499			1,671	,			1,871	1,671	11,170	11,170	•		1,671	10 437	3.200		13,537	
CASH FL		7	19-Aup	9 499	1.671		•	11,170		9,499			1,671				1,671	1,671	11,170	11,170		t	1,671	5.637	2.400	4,500	12,737	
ర		9	12-Aug	9 400			-	9,499		9,499							.	1	9,499	9,499				5.837	6.100		11,937	
		5	5-Auq	0 499	2010			9,499		9,499	,						-		9,499	9,499				5,837	5,300		11,137	
		4	<u>29-Jul</u>											•			·	•		•	•	•	•	,	•	•	•	
		6	22-Jul																									
		2	15-Jul																									
		-	<u>8-Jul</u>																									
			(000\$)							mend)	100%	75%	100%	75%	200	75% 75%	dment			_	គ្គ		Sales					nount over
á	orecast	٠		NTPA (Liquidity Account)	Adde to Account	(Drawe)Renavment	Cumulative (Draws)	alance	of MTPA	Current NTPA Bal. (3rd Amend)	4th Amendment Asset Sales MOBIS 11,400	17,037				91,208	Funds NTPA-4th Amendment	iquidity	In NTPA	Total Aveilable for Liquidity	Available for Taksaway CapEx	Amount Used to Paydown DIP	Total Amount of Asset Sales	rics Escrow	spun	Escrow	Total: Escrow/Accrual	Amount to NFTA 75%25% Escrow Amount over to NTPA
•	Cash Flow Forecast	U.S.& Canade		NTPA (Liquidity Acc	Adde		Cumin	Ending Balance	Components of MTPA	Current NT	Ath Amend	Fabrics	SERP	Convertibles	TATAL TO THE	Williamston Other Subtotal	Funds N7	Amt for Liquidity	Total Funds In NTPA	Total Aveilab	Available for	=	c Total Amo	Fabrics Escrow	Accused Funds	Transfer to Escrow	Total: Esc	Amount to N 75%/25% to NTPA

CASH FL

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i.							2100								
Cash Flow Forecast	_	2	F7	4	le.	*   	ui dualter	80	57	10	1	12	13	Subtotal	Total
(000\$)	7-0ct	14-Oct	21-0ct	28-Oct	4-Nov	11-Nov	18-Nov	25-Nov	2-Dec	9-Dec	16-Dec	23-Dec	30-Dec	4thQ '06	2006
Production Revenue		1	100		6	070	0.00	960	000 70	000 10	090 76	090 86		407 634	1 618 000
Top 6 OEM	34,865	34,865	34,865	34,865	35,649	35,649	35,649	2.917	34,960	34,960	4.767	4.767	٠,	55,587	342,106
Other	,				-		-				<u>.</u>		,	-	22,995
Production Revenue	39,619	39,619	39,619	39,619	40,510	40,510	40,510	24,306	39,727	39,727	39,727	39,727		463,221	1,984,099
Total Production Revenue	39,619	39,619	39,619	39,619	40,510	40,510	40,510	24,306	39,727	39,727	39,727	39,727	Ţ.	463,221	2,026,567
Cash Receipts															
Top 6 OEM A/R	34,952	34,865	34,865	34,865	34,865	35,649	35,649	35,649	21,389	34,960	34,960	34,960	34,960	442,586	1,695,269
Non Top 6 OEM A/R	4,335	4,766	3,813	4,766	4,766	4,766	4,754	4,754	4,754	4,754	15,000	4,861	4,861	19,000	319,826 45,034
Price Increases		000,4	. .	, ,	 	,	.   .				200	ļ,			48.014
Retro/Settlements		.	7,500		-	7,500		.		1		ļ.		15,000	51,382
OEM CapEx PlecePrice Reimb.					1	<b>.</b>						(2,800)		(2,800)	(5,600)
Mexico		750		750		750		750		120		750		4,500	35,590
Tooling Remoursement	1 .		.	.   ,	. .	.	. .	. .	. 2000	. .	.   ،	.   .		5 000	23.134
Net Tooling Receipts	, .	٠.	. .	,   -	. .			   	30,0				,	- '	3,945
Other/Settlement														-	12,986
Canada GST	396	396	396	396	405	405	405	243	397	397	397	397	, 00	4,632	24,660
Total Cash Receipts	39,683	44,777	46,574	40,777	40,036	49,070	40,808	41,396	31,541	40,862	55,218	38,168	39,821	548,731	2,254,241
Operating Disbursements Vendor Payments															
Trade Payables	(19,845)	(19,845)	(19,845)	(20,476)	(20,476)	(20,476)	(12,486)	(20,103)	(20'003)	(20,003)	(20,003)	(11,182)	(11,182)	(235,923)	(1,044,169)
Other					-										13,330
Salaries and Wages	(3,805)	(4,771)	(3,862)	(10,375)	(5,616)	(3,805)	(4,827)	(3,805)	(10,827)	(3,805)	(4,827)	(3,805)	(10,827)	(74,960)	(345,074)
Benefits	(3,699)	(3,953)	(2,759)	(1,700)	(3,700)	(4,048)	(2,465)	(1,819)	(3,745)	(3,665)	(4,809)	(1,819)	(1,700)	(39,881)	(156,094)
Payroll Taxes	(1,709)	(2,134)	(1,734)	(4,266)	(2,297)	(1,709)	(2,159)	(1,709)	(4,799)	(1,709)	(2,159)	(1,709)	(4,799)	(32,892)	(162,627)
Other/KERP	(000 0)	74 404.7	(4.644)	(4 050)	(4.640)	1700/	/4 644)	(4 650)	(4 504)	1000	(1 6.41)	1000)	(079)	- (40,004)	(3,552)
R&M Utilities GST and Other	(4 307)	(5.405)	(5.366)	(4.983)	(4.902)	(5,682)	(6.125)	(4.810)	(4.987)	(5.984)	(5.467)	(7.964)	(6.162)	(72.125)	(283,393)
Intercompany Funding	(100'1)	(cor.,c)	(alana)	(COOC'L	(1,002)	(0,000)	(a)	(21.2)	10001	/ corta	101.0	(1)001)	(12)	, - , - ,	-
Projected Cost Savings											•			1	'
Total Operating Disbursements	(35,565)	(37,209)	(35,207)	(43,430)	(38,610)	(36,624)	(29,703)	(33,896)	(45,945)	(36,067)	(38,808)	(27,379)	35.34	(473,783)	(2,046,122)
Net Operating Cash Flows	4,118	7,568	11,367	(2,653)	1,426	12,445	11,105	32.476	(14,404)	4,795	16,412	10,789	22,072	74,949	74,949
Other Disbursements															
C&A Funded CapEx	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(1,000)	(13,000)	(48,499)
Additional CapEx	, !	-				- 1	- 1							- 000	- 00
Kestructuring Costs	(825)	(626)	(929)	(626)	(1,100)	(00L,r)	(1,100)	(1,100)	(1,190)	(1,180)	(1),160()	(1,190)	(1,150)	(13,900)	(3,4/9)
Financing Payments	r						1	'							(2000)
Interest Payments			,		(1,014)	•	$ \cdot $		(981)			1	(1,014)	(3,009)	(51,413)
Adequate Protection			1.						ı	Ì				- 3	(14,361)
Other (Bank Fees)		(000 4/					(00)				(000 2)	,		(150)	(989)
Total Other Disbursements	(1.925)	(8.925)	(1.925)	(1.925)	(3.114)	(2,100)	(9,250)	(2,100)	(3,141)	(2,160)	(9,160)	(2,160)	(3,174)	(51,059)	(229,950)
Total Disbursements	(37,490)	(48.134)	(37.132)	(45,355)	(41.724)	(38.724)	(36,953)	(35,996)	(49,086)	(38,227)	(47,966)	(29,539)	(38,515)	(524,842)	(2,276,072)
	7 7 7 7	(4,004)		(4.5.7)	000 17	1000	, ,		(47 6 40)	2630	7 252	000		. 000	004 004
Net Cash Receipts (Disbursements)	2,193	(/cc/1)	9,442	5,701	(1,986)	10,345	CCC'	5,399 15,912	0¥C')-1	7,033	zezi,	670'0	2,277	23,889	(169(17)
Net Cash Balance							,				1	100,	1		000
Beginning Balance Net Cash Receipts (Disburse)	5,000	(1,357)	5,836	15,000	(1,688)	10,345	15,000	15,951 5,399	(17,546)	5,000	7,252	14,867	1,306	23,889	49,580
Paydown/Draws on DIP	•		•	•			-		,	1	ļ	. :		. !	(4,121)
Draw from NTPA Escrow Finding Releases	7 193	5.836	(278)	10.422	8 734	(4,080)	(904)	21.351	1,195	7 635	14 887	(1,195)	23 627	(5,262)	23.627
	Note: The forecasted foures presented herei	sasted foures	oresenled he		be reviewed	in conjunction	3	erstanding of the		assumptions on which this forecast is based	this forecast	is based			

Note: The forecasted figures presented herein need to be reviewed in conjunction with an understanding of the assumptions on which this forecast is based

IND CONF (IAL	L	Subtotal Total	2006 11.327		19,237 9,499	15,000	5,262	24,499 24,499	ļ																						
PRELIMINARY AND CONF			30-Dec 4th		24,499			24,499		9,499		11,400	9,028	1,671	13,125	17,440				52,684 15,000		62,163	24,499	33,544	86,208		17,037			17,037	5,000
ž			23-Dec 30-		23,304 24	,	1,195	24,499 24		9,499 9			9,028		13,125 13	- 17				35,224 52 15,000 15	П			7.384 33			17,037 17			17,037 17	5,000 5
			16-Dec 23		23,304	1	1	23,304 2		9,499			9,028		13,125	1		ļ		35,224	П		1	7.384	ľ		17,037			17,037	5,000
			9-Dec		23,304			(1,195) 23,304		9,499		11,400	9,028	1,671	13,125	¢	,			35,224	П				42,608		17,037			17,037	5,000
			2-Dec		24,499		(1,195)	(1,195) 23,304		9,499		11,400	9,028	1,671	13,125	,				35,224		44,723	24,499	7 384	42,608		17,037			17,037	5,000
			25-Nov		24,499		١.	24,499		9,499		11,400	9,028	1,871	13,125	,				35,224	a da	44,723	24,499	7 384	42,608		17,037			17,037	2,000
	4th Quarter		18-Nov		23,595	-	904	24,499		9,499		11,400	9,028	1,871		ı				22,099	200101	31,598	24,499	890'/	25,108		17,037			17,037	2,000
	4		11-Nov		19,515	-	4,080	23,595		9,499		11,400	9,028	1,671		•				22,099	200	31,598	24,499	860'/	25,108		17,037			17,037	2.000
		2	4-Nov		19,515	•	-	(4,984)		9,499		11,400	9,028	1,671	٠					22,099	200101	31,598	24,499	9000	25,108		17,037			17,037	2.000
		4	28-Oct		19,515		-	(4,984)		9,499		11,400	9,028	1,671	٠					22,089	20062	31,598	24,499	860'r	25,108		17,037			17,037	5.000
		3	21-04		19,237	-	278	(4,984) 19,515		9,499		11,400	8,403	1,871		•				19,474	200	28 973	24 499	2 13/	21,808		13,537		3,500	17,037	2,000
		2	14-Oct		19,237	•	<u>.</u>	(5,262)		9,499		11,400	2,653	1,871			•			15,724	200/21	25,223	24,499	724	16,608		13,537	3,500		17,037	10.000
		1	7-0d		19,237	•	r	(5,262)		9,499		11,400	2,653	1,671						15,724	200,01	25,223	24,499	124	16,608		13,537	3,500		17,037	10.000
			(000\$)					11		nend}	80	100%	75%	100%	75%	40% 	75%	75%		ment	1			X 9	afes	ľ					ount over
	Cash Flow Forecast	ada		NTPA (Liquidity Account)	Starting Balance	Adds to Account	(Draws)Repayment	Cumulativa (Draws) Ending Balance		Components of NTPA Current NTPA Bal. (3rd Amend)	4th Amendment Asset Sales	11,400	17,037			43,600	6	ļ	91,208	Funds NTPA-4th Amendment	fundani)	ts in NTPA	Total Available for Liquidity	Available for Takeaway CapEx	Total Amount of Asset Sales	7100	Escrow Account Balance	1 Funds	Transfar to Escrow	Total: Escrow/Accrual	Amount to NFTA 75%/25% Escrow Amount over
	Cash Flow	U.S.& Canada		NTPA (LI9	Startin	Adc	ē	Cur Ending		Componer Current	4th Ame	MOBIS	Fabrics	SERP	Convertibles	Europe	Williamston	Other	Subtotal	Funds		Total Funds in NTPA	Total Avail	Available 1	C Total A	Cobyles Eseron	Escrow	Accrued Funds	Transfa	Total: E	Amou

#### **EXHIBIT GG**

#### **COLLINS & AIKMAN**

Collins & Aikman Corporation and North American Subsidiaries

June 2006 YTD Actual Compared to "2006 Operating Plan" and "4+8 Plan"

(millions)

		2006					
		Operating					
	Actual	Plan	Variance (\$) Variance (%)	Variance (%)	4+8 Plan	4+8 Plan Variance (\$) Variance (%)	Variance (%)
Net Sales	\$1,409.1	\$1,395.4	\$13.7	1.0%	\$1,398.4	\$10.7	0.8%
Adjusted EBITDA	8.968	\$132.2	(\$35.4)	-26.8%	\$100.5	(\$3.7)	-3.7%

June 2006 Month Actual Compared to "2006 Operating Plan" and "4+8 Plan"

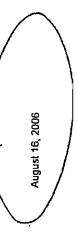
·	Actual	Operating Plan	Variance (\$) Variance (%)	Variance (%)	4+8 Plan	4+8 Plan Variance (\$) Variance (	
Net Sales Adjusted EBITDA	\$259.4	\$260.6	(\$1.2)	-0.5%	\$249.1	\$10.3	4.1%

Source: DIP Credit Facility Monthly Reporting Package June 30, 2006
Debtor Response to the June 20, 2007 Information Request

#### **EXHIBIT HH**

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### Presentation to Stakeholders



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without limitation: (a) market and industry conditions including: a decline in North American, South American and European automobile trim programs; labor unrest (including potential strikes) affecting major customers; increases in the price of raw materials; and changes and light truck bulids; the level of competition in the automotive supply industry; changes in the popularity of particular cars and interior are based on current expectations and involve a number of assumptions, risks and uncertainties that could cause the actual results to levels; the adequacy of liquidity and capital resources; the ability to finance needed capital expenditures; fluctuations in the production isks associated with doing business in foreign countries; and (c) additional risk factors detailed in C&A's filings with the Securities and undertaken or completed. This information is necessarily incomplete and should be reviewed in the context of the company's reported their entirety by reference to the following cautionary statements. All forward-looking statements speak only as of the date hereof and statements and they are preliminary estimates that are subject to change based upon, among other things, additional information concerning results not yet available, a review of those results by C&A and its auditors and additional analyses that have not yet been to prevailing levels of interest rates; (b) company-specific conditions including: the ability to earn significant "takeaway business" from of vehicles for which C&A is a supplier; pricing pressures from customers; labor unrest (including potential strikes) at operations; and cautioned not to place undue reliance on these forward-looking statements and any such forward-looking statements are qualified in certain anticipated, believed, planned, forecasted, expected, targeted, and estimated results and C&A's outlook concerning future results) that are "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995. Readers are other suppliers; dependence on significant automotive customers; the ability to obtain financing and service or refinance high debt This document contains statements relating to future results of Collins & Aikman Corporation ("C&A" or the "Company") (including esults once those are available. Risk factors that could cause material differences in the information contained herein, include, differ materially from such forward-looking statements. Guidance concerning our expected results are such "forward-looking" Exchange Commission.

The financial projections contained in this presentation do not contain certain cost-savings and other items that the Debtors would need to realize to successfully reorganize and emerge from Chapter 11. Instead, the following presentation contains financial projections that assume a cost structure consistent with the Debtors remaining in Chapter 11.



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## Legacy Issues

- Plastics senior management team
- Operational and financial leadership at plant level
- Plant floor skill sets

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- Operational execution
- Facilities management and maintenance
- Operational / financial controls, policies and procedures



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## **Corrective Actions**

- Organizational actions
- Operational controls
- Manufacturing systems

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■ Manufacturing footprint

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# Recent Organizational Actions - Plastics (see Appendix I)

## Senior Management

- Jim Wynalek President
- Joe Baldarotta Vice President Operations
- Jim Thompson Vice President, Finance
- Dana Drescher Vice President, Business and Capacity Planning

## ■ Temporary Staffing

- 35 new engineering positions
- 9 high priority existing positions at 9 plants
- 17 agency engineers
- 15 current employees, redeployed
- 2 automotive industry veterans
- Harry Jones Operations and profitability
- John Tobiczyk Scrap coordinator



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## **Operational Controls**

- Tracking and monitoring systems being implemented
- Daily Operating System
  - Quality Delivery
- Cost
- Weekly Financial Flash Report

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- Sales
- Material / scrap
- Labor
- EBITDA
- Extraordinary items (launch/premium costs)
- Monthly Business Operating System
  - Safety
- People
- Quality Delivery Cost



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## Manufacturing Systems

- Work standard revision
- Manpower planning
- Uptime optimization
- Quality management
- Analyze / drive plant cost reductions
- Freight optimization
- Purchasing efficiency
- Best practice deployment "Copy Exact"
- Rationalize tooling group
- Collins & Aikman Manufacturing Systems "CAMS"



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# Manufacturing Footprint - Plant Closure / Transfer / Price Increase

Action	Plant / OEM Impacted	Timing	Rationale
Close / Price Increase	Port Huron DCX / Ford	Q3 07	LX door business rolls off in mid 2007 (\$40 million). GM door assets (\$30 Million) can be redeployed to SHO and appliqués outsourced (\$19 million) purchasing has lower cost quotes for selected appliqué parts.
Close	Morristown Toyota / Ford	Q4 06	Low asset utilization and losses on existing business mandate closure. Redeploy profitable products to Athens and Columbia and outsource or giveback unprofitable parts.
Transfer / Price Increase	Hermosillo Ford		Current profitability does not reflect GE fease and Ford Capex repayments that make the plant breakeven at best on a cash flow basis. Ford's reluctance to grant resin price increases has further undermined profitability. C&A has requested a \$42 million price increase and is evaluating cost reduction initiatives to improve profitability.
Transfer/Sell / Close / Price Increase	Evart Belvidere Windsor DCX	Q4 06	Not fixable in the short term. Even under the most optimistic conditions it would require a 10% price increase from the customer, more likely 20%. Sequencing centers would be transferred also due to off standards at Evart impacting financial performance. The Company will likely request a price increase to allow the plant to operate at a break even level and work with DCX to transfer the programs, sell the plant and/or close the facility. Price increases would occur in Q4 06; transition out of Evart during 2007.
Transfer/Sell/ Close / Price Increase	Farmington DCX	Q4 06	Not fixable in the short term. Flex bright line and PM/MK tooling are creating scrap that is not financially viable.



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e to (4+8)			EBITDA Bridge	(\$ millions)	EBITDA 4 + 8 \$ 179.3	Volume/mix (1.0)	Manufacturing performance (27.7)	Cost reductions (9.8)	Ford recovery - resin/non-NAFTA (14.3)	Guelph forecasting (6.4)	Tooling cost overruns (5.5)	Service part pricing (3.0)	Plastics administration (5.4)	Other, net (0.7)	Net change \$ (73.8)	EBITDA 6 + 6 \$ 105.5		
h varianc	are B/(	\$ (4.8)	\$ (66.6)	\$ (2.4)	(73.8)				Unfavorable \$73.8 million		Unfavorable \$75.6 million				\$2.2 million	.7 million	- Unfavorable \$0.6 million	Unfavorable \$5.5 million
(6+6) with	4+8	\$ 2,485.0	\$ 2,146.8	\$ 158.9	\$ 179.3	7.2%					- Unfavorable	ø			n – Favorable	Favorable \$1		
Foreeast	EBITDA 6+6	\$ 2,480.2	\$ 2,213.4	\$ 161.3	\$ 105.5	4.3%	·		105.5 million -		\$82.9 million -	Manufacturing performance	/ery	tions	4 \$140.8 millio	(\$4.6) million	TDA \$5.1 millic	(\$18.2) million
Overview of Forecast (6+6) with variance to (4+8)	Revenue and EBITDA	Revenue	Cash COGS	SG&A	EBITDA	Margin			Company EBITDA \$105.5 million -		■ Plastics EBITDA \$82.9 million — I	- Manufactur	<ul> <li>Resin recovery</li> </ul>	<ul> <li>Cost reductions</li> </ul>	<ul><li>Soft Trim EBITDA \$140.8 million – Favorable \$2.2 million</li></ul>	■ Fabrics EBITDA (\$4.6) million - Favorable \$1.7 million	■ Convertibles EBITDA \$5.1 million	■ Tooling EBITDA (\$18.2) million

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■ Corporate Overhead (\$100.5) – Favorable \$4.0 million

Financial Highlights – 2006 to 2007 (See Appendix II)

(S Millions)											
							Exect	<b>Execution Risk</b>			
	2006	Baseline	8	VOL/MIX		MOT		MED		HIGH	2007
Revenue	\$2	2,480.2	₩	(256.3)	49	\$ (313.7)	4	5.6	မှာ	224.1	\$ 2,139.9
<b>EBITDA</b> ~						ن يا :					112
Plastics	<del>()</del>	82.9	<b>↔</b>	(34.8)	<del>⇔</del>	-21.1	<del>⇔</del>	46.2	↔	51.1	\$ 166.5
Soft Trim		140.8		(30.0)		0,1		τ		1	110.9
Other (1)		6.1		1		0.8		r			6.9
Corporate		(124.3)		,		11.3					(113.0)
Total	↔	105.5	€	(64.8)	\$	33.3	<del>s</del>	46.2	8	51.1	\$ 171.3
Cumulative			<b>↔</b>	40.7	<del>⇔</del>	74.0	<del>⇔</del>	120.2	49	17:1.3	
(1) Baselize includes Convertibles, Fabrics and Tooling	o avert ib kes	. Fabrics and Tool	, <b>2</b>							•	



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## Critical Issues - Short Term

Resolve restructuring issues with all OEMs

Expedited payment terms

Extension of non-resourcing commitment

New business awards

Treatment of existing OEM/C&A claims and setoffs

Releases

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Takeaway business

Plant rationalizations – Evart, Belvidere, Farmington, Windsor

Price increases

Other open commercial

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## Critical Issues - Short Term

Ford

- Hermosillo

- Other open commercial issues

■ GM

Solstice

- Camaro

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■ Pre-petition lenders

- Adequate protection

■ Resin supply agreement

■ Collective bargaining

■ Pension treatment

■ OPEB treatment



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## **Next Steps**

File POR and disclosure statement	8/31/06
- Audit issues	
<ul><li>Customer settlements</li></ul>	90/08/6
- Restructuring	
- Commercial	
Finalize adequate protection agreement	8/31/06
■ Finalize resin supply agreement	8/31/06
<ul><li>Resolve labor issues</li></ul>	by confirmation
<ul><li>Execute plant rationalization program</li><li>Morristown</li></ul>	04 06
<ul> <li>Evart/Belvidere/Farmington/Windsor</li> </ul>	Q4 06
- Hermosillo	Q4 06
- Port Huron	Q3 07
Initiate corporate SG&A reduction program	Q4 06 / Q1 07
■ Finalize outstanding issues with government agencies	Q4 06

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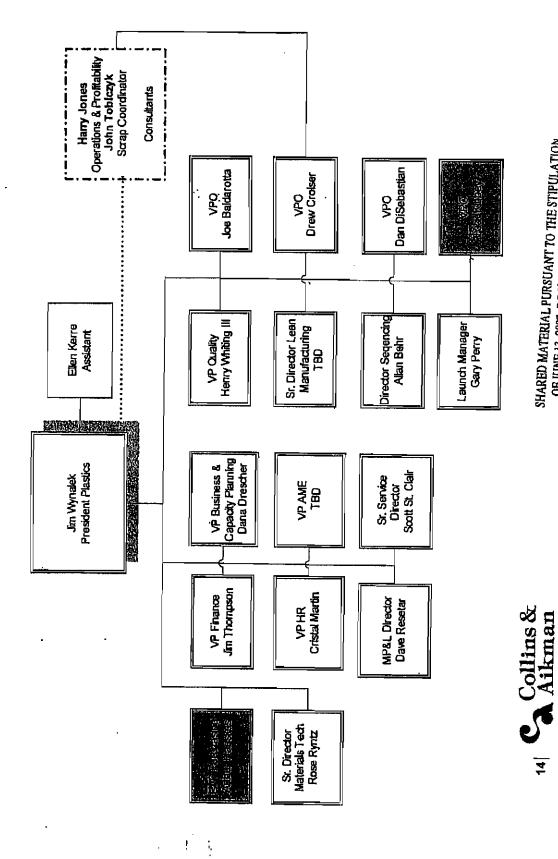
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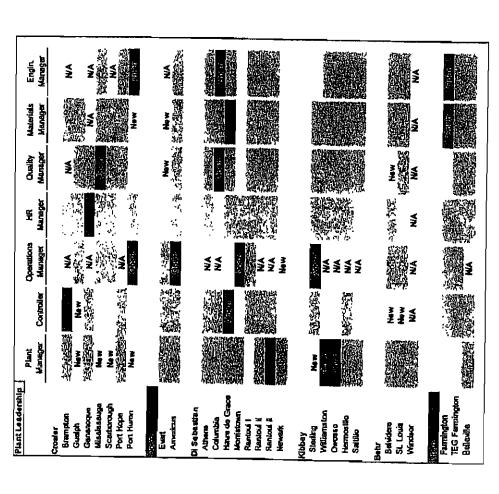
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## Plastics Organization Chart



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## Organizational Assessment: Plant Leadership



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=19 (11%)





=120 (69%)



## Organizational Assessment: Technical Personnel

Specific Process Expertise		Molding		Madrit	Process Eng	Appendix	
industrial Engineering			734 234 234	Now W			
Combination Quality Adfg							,.
Quality Enghaering							
Process/ Manufacturing Engineering							
	Croster Brampton Guelph Gananoque Massissauga	Port Hope Port Huron	St. Clair Everyphysical Americal	Di Sebestan Abbers Columbia Have de Grace Montstown Rantou i Rantou i Rentou i Newark	fibbey Steding Williamston Owosso Sautto Harmoellio	Sequencing Betwiere St. Louis Windsor	Footing Familigion TEG Familigion Belleulla

**%** 

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=14 (14%) =17 (18%)



## Appendix II - Selected Financial Highlights

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Appendix II - Selected Financial Highlights

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		2004	
	CORPORATE	ELLMS	
TOOLING	MATERIALS	DEVELOPMENT	
		FABRICS	
		ACCUSTICS CONVERTIBLES FABRICS	
	CARPET &	ACOUSTICS	
		PLASTICS	

A STATE OF STREET	19. 中国建筑设置,19. 19. 19. 19. 19. 19. 19. 19. 19. 19.	1878-17-18-17-18-17-18-17-18-17-18-17-18-17-18-17-18-17-18-17-18-17-18-17-18-17-18-17-18-17-18-17-18-17-18-17	1000年の日本		1.	つれては地方の形式を見ばれている。	大変に変
Na Saba	1,560,261.7	9080,TT	97,502.9	104,125.8	51,175.9	(109,970.4)	2,480,178.8
Direct Materials	907,168.5	347,140,5	63.129.8	47 431.0	1.4008.4	W. 150 161)	1040140
Dieza Labor	137,691.4	56.991	7,055.3	13,076.2	[3.116.2	(Company)	276.56
Variable Overhead	Z78,050.6	120,014.7	12.907.8	298672	74.000.2	3.75	1 300 237
Fixed Overhead	138,164.1	56.1746	7,067.3		11 40 2	} =	Y 90 1 72L
Manufacturing Depreciation	58,534.9	22,671.0	3,19.9	6.572.6	14347	3	18.3
Subcoed COGS	1,519,632.6	642,993.1	93,480.1	1,921,401	9-587-799	(123,995.9)	2,177,704.5
Gress Profi	10,631.0	134087.8	4,022.8	(2,050.6)	(15,309.8)	14,025.5	172,406.9
SG&A Expense	16,254.4	15,939.5	2277.2	5.812.2	6 122 4	1114 587 E	2 530 170
SG&A Deneration	60	ē			1	Cipre	200
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Collins & Aikman

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SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007 DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER.

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## Collins & Aikman

2006 PF PLASTICS BRIDGS - PLANT CONSOLIDATIONS (\$ 16 002)

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r Labor	PAR.	0	0	(1,7 <del>5.</del> 9)	(1871)	P.C.P.	(4,180)	0	312	(15,549)	6,511)
or Greeced	120,872	UCS !	۰	(12,871)	( <del>; +</del> ;)	P&(1)	(5.12)	0	234,319	(10,731)	(45.7%)
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ALCONO.	1,461,078	(299°t)	(J#22)	(100,641)	(2,840)	(37,809)	(31,(40)	33,687	1316.850	(14,227)	(9.9%)
<b>ி</b> கம் ரெவ் Profit	29,166	1,663	3,622	15,497	(180)	<b>*11*</b> 1	750,4	0	134,052	24,866	25.1%
Cath SG&A Express	16.291	0	Ð	0	o	0	•	٥	16.29	٥	0.0%
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## Collins & Aikman

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	2002	A. Miz-*	Priving	Rechittions >	Economics	[]	Purchaelug	Closur	Outsede Sales	Other	2007	1. Change
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## EXHIBIT II

## Jacobs, Ryan

Subject: FW: Just the text due to broken email

From: Anurag Kapur [mailto:akapur@chanin.com] Sent: Wednesday, August 30, 2006 7:39 PM

To: Dublin, Philip; Freeman, Alexis

Cc: Thomas Carlson

Subject: FW: Just the text due to broken email

FYI -- this was sent to Chanin and A&M

SHARED MATERIAL PURSUANT TO THE STIPULATION
OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE
EXCEPT PURSUANT TO THE TERMS OF THE
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Gromaniciae Enemarana (chimenane) di resvaccia

Sent: Wednesday, August 23, 2006 10:30 AM

To: Anurag Kapur; Russ Belinsky

Subject: Just the text due to broken email

I am told they tried to send this to you, but it did not make it through.

I don't know if you have this already or not.

In 3 minutes I was able to come up with many questions that frankly would challenge these numbers (ie, normalized EBITDA is higher). I need to spend more time to put them down coherently.

However, I would appreciate It if you (whoever does this stuff) can create a list of topics/questions predominately based on 2007 EBITDA that if nothing else highlights the potential opportunities in the numbers. My goal is to first have a cohesive list and then you can challenge the company and get their lame answers.

This is a leady the down case in a 1 40% confidence interval. 460 Pyon 15 To Total new health prease in the 160% confidence interval ASAP.

Given where this is going, you need to get comfortable with the conservativeness of the numbers due to:

- -never meeting expectations (although this is an incompetent mgmt team issue, not normalized performance)
- -including certain 1x costs that in essence capitalize value on the balance sheet for the future (ie, tooling costs, it has \$9M of DCX launch costs and \$4M of other launch costs)
- -future takeaway opps as DPH is for sale (OEMs may or may not like new owners), other supplier ch. 11 filing will happen (including some plastic guys, and then they are in the box)
- -Existing environment has close to trough NA market share from big 3 (F cut 21% in 4Q production, do we really think there is more downside than upside? And the Fusion facility was not even impacted much)
- -lack of real cost cutting (what was G&A in 05? 06? and 07 is up 13%? What the HLLI Fire some people, cut back and consolidate, don't need lots of people to mess up the works; how much is that corporate jet? and get rid of all the darn food and drinks in corporate, they deserve no luxuries as their salaries afford them the oppy to buy their own \$0.75 soda...while you are at it, shut off the A/C! And why is utilities cost increasing? Do they project electric costs? last I heard from Frank is there is plenty of savings potential in utilities)
- -lack of real consolidation plan (expect to lose business and over 1 1/2 years later finally thinking about a consolidation plan) and the real potential impact on EBITDA.
- -Upside resin oppy (realize there is risk, but get the facts of the upside; used to be far more than \$13M)
- -Plastic labor economics of 2.5% (Frank has always talked about 3% normally and in this case far more low hanging fruit, hill GST has 3% and they are a fine machine)

--Etc....

They will file late next week and I am out all week. Things will move quickly after filing in an ugly way. I need you

all to step it up and get prepared in advance as once they file and fight, I am sure the Company will further slow down the information flow, communication, and answers.

Please let me know when you can send me a draft of items/questions regarding the model.

Thanks, Mike

Michael Fineman, CFA
Third Avenue Management LLC
622 Third Ave, 32nd Floor
New York, NY 10017
(w) 212-906-1142
(c) 908-303-7421
mfineman @thirdaye.com

SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE / EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER.

Michael Finemaa, CFA
Third Avenue Management LLC
622 Third Ave, 32nd Floor
New York, NY 10017
(w) 212-906-1142
(c) 908-303-7421
m5neman @thirdave.com

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## Dublin, Philip

Subject: FW: CKC

From: Michael Fineman [mfineman@thirdaye.com]

Sent: Thursday, August 31, 2006 3:00 PM

To: Dublin, Philip; Stamer, Michael

Sorry, did not include you in my initial emails.

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STIPULATION AND PROTECTIVE ORDER.

Thanks, Mike

From: Michael Einerpai Sent-Santal Vallation

To akaput@cnauhream, nkvarda@avarezandmarsaucom an III@avarezandmarsakcom/ rbelinsky@chanin.com

Cc: David Barse Subject: CKC

## Gentlemen:

Just wanted to check in as I have heard nothing regarding a list of questions/topics as it relates to the Company's buinsess plan (my email from early last week). I realize the company may be slow in getting back to you, but frankly remain skeptical that will change.

As such, I would appreciate you sending me what we have regarding the existing business plan; or at least provide me a date when I can expect such a list of items and potential impact on EBITDA for 06, 07 and beyond.

Also, I had recommended a meeting with Millard as his business is in essence the total amount of the valuation currently put forth in the banks plan. Other than hearing how Millard is open to splitting off, I have heard nothing else back. His business is the one that has most recently showed a large decline in EBITDA in 07 that was not included in prior plans. Regardless of what corporate says, he would have the best insights as to what business can ultimately be won back and who is currently responsible for dealing with the OEMs (Mary Ann or Millard).

Today's call already highlighted \$2M in EBITDA in July being ahead of plan and Lambda which can provide additional EBITDA in the future. There are many more Cadence's out there that will be in trouble and CKC will have a strong shot to win the business. Hence, normalized EBITDA is greater than what they show.

Please let me know ASAP when we will have something toward this goal. All of your efforts should recursion supporting the fact that current business financials are crazy low and the normalized levels are 2200 as great.

Thanks, Mike

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## **EXHIBIT JJ**

HIGHLY CONFIDENTIM

Kirkland & Ellis Draft as of: August 28, 2006 Confidential and Subject to Federal Rule of Evidence 408

## **CUSTOMER AGREEMENT**

Dated as of September \_\_\_, 2006

Among

Collins & Aikman Corporation and Its Direct and Indirect Subsidiaries

and

Ford Motor Company and Its Affiliates Listed on Exhibit A to this Agreement

## **Table of Contents**

Article I.	Conditions to Effectiveness.	1
Article II.	Expedited Payment Terms.	2
Article III.	Inclusion on Bid Lists and Removal from Business Hold Lists	2
Article IV.	Support for the Chapter 11 Cases	3
Article V.	New/Replacement Business	
Article VI.	Article Intentionally Omitted	3
Article VII.	Re-Sourcing and Cancellation.	3
Article VⅢ.	Sourcing Acknowledgement	4
Article IX.	Right of Last Refusal.	4
Article X.	Material Cost Reductions.	4
Article XI.	Raw Material Issues	5
Article XII.	Customer-Owned Property.	5
Article XIII.	Engineering & Design Recovery.	
Article XIV.	Cooperation in Re-Sourcing Components and Facility Wind-Downs	7
Article XV.	Service Part Components and Pricing.	
Article XVI.	Tooling Costs	9
Article XVII.	Repayment of Cap-Ex Advances.	
Article XVI∏.	Resolution of Commercial Obligations and Prepetition Claims	10
Article XIX.	Warranty Claims	10
Article XX.	Amounts Owed Under this Agreement	10
Article XXI.	Effect of this Agreement	11
Article XXII.	Confidentiality.	11
Article XXIII.	Entire Agreement.	11
Article XXIV.	Severability	11
Article XXV.	Jurisdiction	11
Article XXVI.	Governing Law.	12
Article XXVII.	Further Assurances.	12
Article XXVIII.	Counterparts	
Article XXIX.	Binding Authority.	12
Article XXX.	Product of Negotiation	12
Article XXXI.	Successors	13
Article XXXII.	No Third-Party Beneficiaries	
Article XXXIII.	Amendments.	
Article XXXIV	Notice Provision	

## Table of Exhibits

<u>Exhibit</u>	<u>Document</u>	Exhibit Title
	<u>Reference</u>	
Exhibit A		Customers
Exhibit B	Recital A	Current Components
Exhibit C	Article 1.1(h)	Releases
Exhibit D	Article 5.1	New/Replacement Components
Exhibit E	Article 10.2	Contractual Price Downs
Exhibit F	Article 11.1(a)	Raw Material Indexing
Exhibit G	Article 15.3	Past Model Service Part Schedule
Exhibit H	Article 17.1	Repayment Schedule for Cap-Ex Advances
Exhibit I	Article XVIII	Commercial Obligations and Prepetition Claims

Collins & Aikman Corporation and its direct and indirect domestic, and to the extent applicable, foreign, subsidiaries (collectively, "Collins & Aikman") and the customers set forth on **Exhibit A** attached hereto (collectively, the "Customer," and together with Collins & Aikman, the "Parties") enter into this Agreement (including the Exhibits attached hereto, this "Agreement") as of September , 2006.

## Recitals

- A. Collins & Aikman provides or will provide for the Customer, either directly or indirectly, certain component parts or assembled systems for applicable vehicle programs (each, a "Component"). The Components that are currently being provided by Collins & Aikman to the Customer, include, but are not limited to, the Components for the programs set forth on **Exhibit B** attached hereto (each, a "Current Component").
- B. Collins & Aikman Corporation and certain of its direct and indirect domestic subsidiaries filed their voluntary petitions for relief under chapter 11 of the Bankruptcy Code, 11 U.S.C. §§ 101-1330 (the "Bankruptcy Code"), on May 17, 2005 (the "Petition Date"). The chapter 11 cases are being jointly administered under In re Collins & Aikman Corporation, et al., Case No. 05-55927 (the "Chapter 11 Cases") and are pending in the United States Bankruptcy Court for the Eastern District of Michigan (the "Court").1
- C. The Parties have certain prepetition claims and certain pre- and/or postpetition material commercial disputes against one another that remain unresolved.
- D. Pursuant to a final order entered by the Court on August 11, 2005 [Docket No. 922], the Customer and other major customers of Collins & Aikman provided a loan to Collins & Aikman for \$30,000,000 (the "\$30 Million Advance"), which order granted such \$30 Million Advance administrative expense status under 11 U.S.C. § 503(b).
- E. Pursuant to a final order entered by the Court on August 11, 2005 [Docket No. 916] (the "August 2005 Agreement Order"), the Customer was a party to an agreement with Collins & Aikman whereby the Customer and other major customers of Collins & Aikman provided an \$82,500,000 subordinated debtor in possession secured loan (the "\$82.5 Million DIP Loan"),

The Debtors in the jointly administered cases include: Collins & Aikman Corporation; Amoo Convertible Fabrics, Inc., Case No. 05-55949; Becker Group, LLC (d/b/a/ Collins & Aikman Premier Mold), Case No. 05-55977; Brut Plastics, Inc., Case No. 05-55957; Collins & Aikman (Gibraltar) Limited, Case No. 05-55989; Collins & Aikman Accessory Mats, Inc. (f/k/a the Akro Corporation), Case No. 05-55952; Collins & Aikman Asset Services, Inc., Case No. 05-55959; Collins & Aikman Automotive (Argentina), Inc. (IV/a Textron Automotive (Argentina), Inc.), Case No. 05-55965; Collins & Aikman Automotive (Asia), Inc. (f/k/a Textron Automotive (Asia), Inc.), Case No. 05-55991; Collins & Aikman Automotive Exteriors, Inc. (f/k/a Textron Automotive Exteriors, Inc.), Case No. 05-55958; Collins & Aikman Automotive Interiors, Inc. (f/k/a Textron Automotive Interiors, Inc.), Case No. 05-55986; Collins & Aikman Automotive International, Inc., Case No. 05-55980; Collins & Aikman Automotive International Services, Inc. (f/k/a Textron Automotive International Services, Inc.), Case No. 05-55985; Collins & Aikman Automotive Mats, LLC, Case No. 05-55969; Collins & Aikman Automotive Overseas Investment, Inc. (f/k/a Textron Automotive Overseas Investment, Inc.), Case No. 05-55978; Collins & Aikman Automotive Services, LLC, Case No. 05-55981; Collins & Aikman Canada Domestic Holding Company, Case No. 05-55930; Collins & Aikman Carpet & Acoustics (MI), Inc., Case No. 05-55982; Collins & Aikman Carpet & Acoustics (TN), Inc., Case No. 05-55984; Collins & Aikman Development Company, Case No. 05-55943; Collins & Aikman Europe, Inc., Case No. 05-55971; Collins & Aikman Fabrics, Inc. (d/b/a Joan Automotive Industries, Inc.), Case No. 05-55963; Collins & Aikman Intellimold, Inc. (d/b/a M&C Advanced Processes, Inc.), Case No. 05-55976; Collins & Aikman Interiors, Inc., Case No. 05-55970; Collins & Aikman International Corporation, Case No. 05-55951; Collins & Aikman Plastics, Inc., Case No. 05-55960; Collins & Aikman Products Co., Case No. 05-55932; Collins & Aikman Properties, Inc., Case No. 05-55964; Comet Acoustics, Inc., Case No. 05-55972; CW Management Corporation, Case No. 05-55979; Dura Convertible Systems, Inc., Case No. 05-55942; Gamble Development Company, Case No. 05-55974; JPS Automotive, Inc. (d/b/a PACJ, Inc.), Case No. 05-55935; New Baltimore Holdings, LLC, Case No. 05-55992; Owosso Thermal Forming, LLC, Case No. 05-55946; Southwest Laminates, Inc. (d/b/a Southwest Fabric Laminators Inc.), Case No. 05-55948; Wickes Asset Management, Inc., Case No. 05-55962; and Wickes Manufacturing Company, Case No. 05-55968.

provided immediate price increases, funded certain capital requirements, agreed not to re-source certain components and agreed to certain additional matters.

F. Pursuant to an order entered by the Court on October 14, 2006 [Docket No. 1551] (the "October 2005 Agreement Order"), the Court approved an agreement between the Parties regarding a certain commercial issues.

## References to Defined Terms

- a. "\$30 Million Advance" shall be as defined in Recital D.
- b. "\$82.5 Million DIP Loan" shall be as defined in Recital E.
- c. "AAA" shall be as defined in Article 25.2.
- d. "Agreement" shall be as defined in the preamble.
- e. "Approval Date" shall be as defined in Article 1.1(c).
- f. "Approval Motion" shall be as defined in Article 1.1(a).
- g. "Approval Order" shall be as defined in Article 1.1(a).
- h. "Arbitration Submission" shall be as defined in Article 25.2.
- i. "August 2005 Agreement Order" shall be as defined in Recital E.
- j. "August 31 Plan" shall be as defined in 1.1(d).
- k. "Bankruptcy Code" shall be as defined in Recital B.
- 1. "Bankruptcy Rules" shall be as defined in Article 1.1(a).
- m. "Base Price" shall be as defined in Article 11.1(a).
- n. "Chapter 11 Cases" shall be as defined in Recital B.
- o. "Collins & Aikman" shall be as defined in the preamble.
- p. "Component" shall be as defined in Recital A.
- q. "Condition Precedent" shall be as defined in Article 1.1.
- r. "Court" shall be as defined in Recital B.
- s. "Current Component" shall be as defined in Recital A.
- t. "Customer" shall be as defined in the preamble.
- u. "Customer-Owned Tooling" shall be as defined in Article 12.1.
- v. "E&D Costs" shall be as defined in Article 13.1.
- w. "E&D Payment" shall be as defined in Article 13.1.
- x. "Effective Date" shall be as defined in Article 1.1(i).
- y. "Life of the Program" shall be as defined in Article 8.1.
- z. "Market Price" shall be as defined in Article 11.1(b).
- aa. "Measurement Date" shall be as defined in Article 11.1(c).
- bb. "Measurement Period" shall be as defined in Article 11.1(d).
- cc. "Neutral Member" shall be as defined in Article 25.2.
- dd. "New Business Condition" shall be as defined in Article 5.2.
- ee. "New/Replacement Component" shall be as defined in Article 5.1.

- ff. "October 2005 Agreement Order" shall be as defined in Recital F.
- gg. "Outstanding Tooling Costs" shall be as defined in Article 16.1.
- hh. "Parties" shall be as defined in the preamble.
- ii. "Petition Date" shall be as defined in Recital B.
- ij. "Plan" shall be as defined in Article 1.1(c).
- kk. "Price Down" shall be as defined in Article 10.2.
- ll. "Proprietary Designs" shall be as defined in Article 11.2.
- mm. "Quarterly E&D Payment Amount" shall be as defined in Article 13.1.
- nn. "Raw Material" shall be as defined in Article 11.1.
- oo. "Raw Material Price Change" shall be as defined in Article 11.1(f).
- pp. "Reporting Date" shall be as defined in Article 11.1(e).
- qq. "Re-sourcing Plan" shall be as defined in Article 14.2(a).
- rr. "ROLR" shall be as defined in Article 9.1.
- ss. "Tooling Documentation" shall be as defined in Article 16.1.
- tt. "VA/VE Costs" shall be as defined in Article 10.1.

NOW, THEREFORE, in consideration of the foregoing recitals and the mutual covenants, agreements and understandings contained herein and intending to be legally bound, the Parties agree to settle the foregoing and other items as follows:

### Article I. Conditions to Effectiveness.

- 1.1. Except as set forth herein, the provisions of this Agreement shall only be effective in the event that each of the following conditions (each, a "<u>Condition Precedent</u>") is satisfied, unless such conditions are modified or waived as mutually agreed upon in writing by the Parties.
  - (a) <u>Approval Motion</u>. By no later than September 30, 2006, Collins & Aikman files a motion (the "<u>Approval Motion</u>") under section 363(b) of the Bankruptcy Code and pursuant to Rule 9019 of the Federal Rules of Bankruptcy Procedure (the "<u>Bankruptcy Rules</u>") seeking an order of the Court approving this Agreement (the "<u>Approval Order</u>").
  - (b) <u>Seeking the Approval Order</u>. Collins & Aikman uses its reasonable best efforts to have the Court enter the Approval Order on or before October 15, 2006, or as soon thereafter as is practicable.
  - (c) Entering the Approval Order. The date of entry by the Court of the Approval Order (the "Approval Date") is no later than the date on which the Court enters an order confirming a plan of reorganization in the Chapter 11 Cases (as amended from time to time, the "Plan").
  - (d) Post-Emergence Capital Structure. The Plan provides for a post-emergence capital structure, including availability of financing, that is sufficient to support Collins & Aikman's continued operations and successful launch and completion of Components currently awarded or to be awarded by the Customer under the terms of this Agreement and similar agreements to be executed by Collins & Aikman and its other major customers. The Customer acknowledges that the proposed plan of reorganization filed by Collins & Aikman on or before August 31, 2006 (the "August 31 Plan") satisfies this condition.
  - (e) <u>Post-Emergence Owners</u>. The Customer is reasonably satisfied with the ownership structure of reorganized Collins & Aikman upon emergence. The Customer acknowledges that the August 31 Plan satisfies this condition.
  - (f) Post-Emergence Management. The Customer is reasonably satisfied with Collins & Aikman's (i) Chief Executive Officer, (ii) Executive Vice President, Chief Financial Officer, (iii) President of Soft Trim, (iv) President of Plastics and (v) Executive Vice President of Engineering and Commercial. The Customer acknowledges that the (i) Chief Executive Officer, (ii) Executive Vice President, Chief Financial Officer, (iii) President of Soft Trim, (iv) President of Plastics and (v) Executive Vice President of Engineering and Commercial as of the date hereof satisfies this condition.

- (g) Treatment of Existing Obligations to the Customer. The Plan and any settlements approved by the Court pursuant to Bankruptcy Rule 9019 provide treatment that is reasonably satisfactory to the Customer for the (1) \$30 Million Advance and (2) \$82.5 Million DIP Loan. The Customer acknowledges that the treatment in the August 31 Plan of the \$30 Million Advance and the \$82.5 Million DIP Loan satisfies this condition.
- (h) <u>Release</u>. Collins & Aikman obtains Court approval of a mutual release with the Customer, substantially in the form set forth on <u>Exhibit C</u> attached hereto, which shall be effective on the effective date of the Plan (the "Effective Date").
- (i) <u>Plan Effective Date</u>. The Effective Date has occurred on or before February 28, 2007.
- 1.2. If Collins & Aikman is unable to timely satisfy any of the conditions set forth herein, the Customer agrees to consider in good faith Collins & Aikman's request to extend any of the deadlines for a period not to exceed 90 days from the original deadline.
- 1.3. To the extent applicable, no later than the deadline the Court sets for objections to confirmation of the Plan, the Parties shall confirm to one another whether they believe the Conditions Precedent are satisfied.

### Article II. <u>Expedited Payment Terms.</u>

- 2.1. The Customer agrees to extend the expedited payment accommodation expiring on September 30, 2006 as follows: (a) five-day payment terms through 180 days after the Effective Date; (b) 15-day payment terms for the following 180 days thereafter; (c) 30-day payment terms for the following 180 days thereafter; and (e) the purchase order payment terms thereafter; provided that, in all instances, such payment terms are without any discount.
- 2.2. Immediately upon the signing of this Agreement by the Parties, the Customer agrees to continue, through 180 days after the Effective Date, the five-day payment terms currently set to expire on September 30, 2006.

### Article III. Inclusion on Bid Lists and Removal from Business Hold Lists.

- 3.1. Immediately upon the signing of this Agreement by the Parties, the Customer agrees to place Collins & Aikman on its respective "bid lists" and consider, in good faith, Collins & Aikman and its successors for new business awards.
- 3.2. Immediately upon the signing of this Agreement by the Parties, the Customer agrees to remove Collins & Aikman from any "business hold" list or any other listing of suppliers that restricts Collins & Aikman from being awarded new Components from the Customer.

### Article IV. Support for the Chapter 11 Cases.

4.1. Immediately upon the signing of this Agreement by the Parties, the Customer shall take reasonable steps to support Collins & Aikman in the Chapter 11 Cases to the extent not inconsistent with this Agreement. Without limiting the generality of the foregoing, subject to entry of the Approval Order and the approval by the Court of a disclosure statement as containing adequate information in accordance with section 1125 of the Bankruptcy Code, the Customer agrees to vote all of its claims against Collins & Aikman in favor of the August 31 Plan or such amendment or modification thereof that meets the requirements of this Agreement.

### Article V. New/Replacement Business.

- 5.1. Subject to Collins & Aikman's timely fulfillment of each of the Conditions Precedent and the New Business Conditions (as defined below) with respect to such Components, the Customer agrees to award or confirm that they have awarded, as applicable, to Collins & Aikman the Components for the programs set forth on **Exhibit D** attached hereto on the terms set forth thereon (each, a "New/Replacement Component").
- 5.2. <u>Conditions Precedent to Award of New Business</u>. The new business conditions (each, a "New Business Condition") for each New/Replacement Component are:
  - (a) Collins & Aikman being competitive in the areas of quality and delivery;
  - (b) Agreement of the Parties on the price for New/Replacement Components for which the listing on **Exhibit D** attached hereto does not include an agreed upon price, which price shall be based upon affordable cost targets; and
  - (c) Collins & Aikman satisfying the Conditions Precedent.

### Article VI. Article Intentionally Omitted.

### Article VII. Re-Sourcing and Cancellation.

- 7.1. Effective as of the signing of this Agreement by the Parties, the Customer agrees that it will not re-source Current Components or New/Replacement Components for the Life of the Program (as defined herein), other than as a result of one or more of the following conditions (and only with respect to such particular Component to which the condition applies):
  - (a) a material and demonstrable decline in overall quality of the particular Component without cure within 60 days of written notice;
  - (b) Collins & Aikman becomes a debtor under the Bankruptcy Code after the Effective Date and such a case is not dismissed within 90 days after Collins & Aikman becoming a debtor;
  - (c) if agreed to by the Parties; or

- (d) subject to this Agreement, including Article VIII and Article XIV hereof, beginning 18 months after the Effective Date, based on a lack of price competitiveness for such Component determined through the market test process; provided that the evaluation of price competitiveness shall include only (i) the relevant Component and (ii) suppliers with capabilities and resources that are similar to or greater than those of Collins & Aikman.
- 7.2. If the Customer cancels a vehicle program for which Collins & Aikman is supplying one or more Components, the Customer shall settle and fund reasonable termination claims no later than 90 days after Collins & Aikman produces reasonable supporting documentation of Collins & Aikman's unrecovered investment, which termination claims shall include, but are not limited to, the following costs incurred plus Collins & Aikman's contractual obligations related thereto, to the extent applicable: engineering and design (including, but not limited to, program engineers, design and outstanding engineering); program and engineering management (including, but not limited to, labor, tooling follow-through costs and travel expenses); testing (including, but not limited to, materials, prototypes and laboratory costs); and tooling (including, but not limited to, development and validation costs).

### Article VIII. Sourcing Acknowledgement.

8.1. Subject to Article 7.1 hereof, the Customer agrees that its obligations to Collins & Aikman for all Current Components and New/Replacement Components include the award of such Components for the life of the applicable vehicle program, which includes refreshes and redesigns of and facelifts for current vehicles for which Collins & Aikman supplies Components to the Customer, which refreshes, redesigns and facelifts do not involve structural changes, changes to locating strategy, changes to attachment strategy or changes to critical hard points for such Components (the "Life of the Program").

### Article IX. Right of Last Refusal.

9.1. The Customer grants Collins & Aikman a right of last refusal ("ROLR") on the following: (a) the first follow-on or next-generation vehicle program, even if using a different nameplate or platform, for the vehicles on which Current Components and New/Replacement Components are supplied; and (b) any Component to be terminated based on, in whole or part, price competitiveness pursuant to Article 7.1(d) hereof.

### Article X. Material Cost Reductions.

- 10.1. The Parties agree that, for ongoing value analysis/value engineering (VA/VE) costs that Collins & Aikman incurs to increase its efficiency and cost competitiveness, which efficiency and cost competitiveness the Parties shall work in good faith to maximize, (collectively, the "VA/VE Costs"), after Collins & Aikman has recouped the VA/VE Costs, each of Collins & Aikman and the Customer shall realize one-half of the cost reductions realized by Collins & Aikman from the involvement of such VA/VE Costs.
- 10.2. There shall be no year-over-year price downs (each, a "<u>Price Down</u>") except any as set forth on <u>Exhibit E</u> attached hereto.

### Article XI. Raw Material Issues.

- 11.1. The Parties agree to the following raw material indexing adjustment mechanism to be used immediately upon the signing of this Agreement by the Parties, with respect to each raw material identified on **Exhibit F** attached hereto (the "Raw Material").
  - (a) "Base Price" means the Market Price for the Raw Material for the relevant index set forth on **Exhibit F** on the date on which the Agreement is signed by the Parties.
  - (b) "Market Price" means, for each Measurement Date, the average spot price during the Measurement Period for the relevant index set forth on **Exhibit F**.
  - (c) "<u>Measurement Date</u>" means March 31, June 30, September 30 and December 31 of each year; <u>provided</u> that if such date is not a business day, the Measurement Date shall be the previous business day.
  - (d) "Measurement Period" means the calendar quarters ending on each Measurement Date.
  - (e) "Reporting Date" means the date that Collins & Aikman reports in writing the quantity of the Raw Material used by Collins & Aikman to manufacture the Components during the Measurement Period to the Customer, which date shall be no later than 30 days after the Measurement Date.
  - (f) If on the Measurement Date, the Market Price for the Raw Material is less than or exceeds the Base Price for the Raw Material for the Measurement Period (such difference being the "Raw Material Price Change"), Collins & Aikman or the Customer, as applicable, shall make a lump-sum payment to the other party no later than 30-days after the Reporting Date in an amount equal to (a) the quantity of the for the Raw Material used by Collins & Aikman to manufacture the Components during the Measurement Period, multiplied by (b) the Raw Material Price Change.
- 11.2. Collins & Aikman may present to the Customer proprietary developments, designs, formulations and specifications of raw materials (collectively, the "Proprietary Designs"), and the Customer shall not unreasonably deny acceptance of such Proprietary Designs. No later than 30 days after such presentation, the Customer agrees to inform Collins & Aikman in writing that (a) such Proprietary Designs are acceptable to the Customer or (b) such Proprietary Designs are not acceptable to the Customer, agrees that the Use of Customer, Collins & Aikman shall have 60 days to cure any deficiencies. The Customer agrees that the use by Collins & Aikman of any Proprietary Designs for any of the Components shall not affect or impair Collins & Aikman's ownership rights of the Proprietary Designs.

### Article XII. <u>Customer-Owned Property</u>.

12.1. <u>Customer-Owned Tooling</u>. Collins & Aikman acknowledges and agrees that, any and all tooling, dies, test and assembly fixtures, jigs, gauges, patterns, casting patterns, cavities, molds and documentation, including engineering specifications and test reports, together with any

accessions, attachments, parts, accessories, substitutions, replacements and appurtenances thereto used by Collins & Aikman in connection with its manufacture of the parts for the Components and for which Collins & Aikman has been fully paid by the Customer (collectively, the "Customer-Owned Tooling") are owned by the Customer and are being held by Collins & Aikman, or to the extent Collins & Aikman has transferred the Customer-Owned Tooling to third parties, by such third parties, as bailees at will. In no event, however, shall Customer-Owned Tooling include or be deemed to include (a) Collins & Aikman's intellectual property or any right to use Collins & Aikman's intellectual property and (b) secondary equipment not specifically paid for by the Customer.

- 12.2. <u>List of Customer-Owned Tooling</u>. The Customer shall supply to Collins & Aikman a list of the Customer-Owned Tooling on or before the first hearing date on the confirmation of the Plan. Collins & Aikman agrees to cooperate with the Customer in determining which of Collins & Aikman's tooling is Customer-Owned Tooling.
- 12.3. <u>Interest in Customer-Owned Tooling</u>. The Approval Order shall provide that Collins & Aikman does not have any right, title or interest in the Customer-Owned Tooling other than the rights of Collins & Aikman to utilize the Customer-Owned Tooling in the manufacture of Components pursuant to the terms of the purchase orders, and subject to the rights of the Customer to take possession of Customer-Owned Tooling in its discretion pursuant to the terms of this Agreement.
- 12.4. Conditions to Possession and Access to Customer-Owned Tooling. Subject to the terms of this Agreement, including, without limitation Article VI, upon reasonable advance written notice to Collins & Aikman, without further court hearings, which rights to such hearings, if any, are hereby waived, and without further payment for the tooling from the Customer to Collins & Aikman, the Customer or its designees shall have the right to enter the premises of Collins & Aikman during normal business hours and take possession of any and all Customer-Owned Tooling, and Collins & Aikman agrees to provide the Customer or its designees with such access; provided that the Customer shall not unreasonably disrupt the operations or businesses of Collins & Aikman or damage Collins & Aikman's plants, property or equipment in exercising such rights.

### Article XIII. Engineering & Design Recovery.

design costs after the Approval Date (the "<u>E&D Costs</u>"), the Parties will agree upon an amount that the Customer will pay to Collins & Aikman for the E&D Costs (the "<u>E&D Payment</u>"), which payments will be made in accordance with this Agreement. The E&D Payment shall be paid by the Customer in equal payments calculated by dividing (a) the total E&D Payment by (b) the number of three-month periods between (i) the date of the commencement of the program for which the E&D Costs will be incurred and (ii) the expected date of the launch of such program (the total being a "<u>Quarterly E&D Payment Amount</u>"). The Customer shall pay (a) the first Quarterly E&D Payment Amount on the date of the commencement of the program for which the E&D Costs will be incurred and (b) each subsequent Quarterly E&D Payment Amounts each three-month period thereafter until all Quarterly E&D Payment Amounts have been paid. For all scope changes that result in additional costs, the Parties shall agree on an amount to be paid to Collins & Aikman for

such additional costs at the time the Parties agree upon the scope change, and the Customer shall pay such amount to Collins & Aikman no later than 30 days thereafter.

13.2. For all Components for which Collins & Aikman has incurred E&D Costs on or before the Approval Date that remain due and owing to Collins & Aikman, (a) Collins & Aikman will provide the Customer with reasonable documentation to support the E&D Costs incurred through the Approval Date that remain due and owing to Collins & Aikman on or before September 30, 2006, and the Customer will pay such amounts no later than October 31, 2006 and (b) for E&D Costs to be incurred after the Approval Date for such Components, the Parties will agree upon the E&D Payment to be made in accordance with this Agreement. The Quarterly E&D Payment Amount that shall be paid by the Customer in equal payments for these E&D Payments shall be calculated by dividing (a) the total E&D Payment by (b) the number of three-month periods between (i) the Approval Date and (ii) the expected date of the launch of such program. The Customer shall pay (a) the first Quarterly E&D Payment Amount 90 days after the Approval Date and (b) each subsequent Quarterly E&D Payment Amounts each three-month period thereafter until all Quarterly E&D Payment Amounts have been paid. For all scope changes that result in additional costs, the Parties shall agree on an amount to be paid to Collins & Aikman for such additional costs at the time the Parties agree upon the scope change, and the Customer shall pay such amount to Collins & Aikman no later than 30 days thereafter.

### Article XIV. Cooperation in Re-Sourcing Components and Facility Wind-Downs.

- 14.1. To the extent Collins & Aikman determines in good faith that any particular Collins & Aikman facility cannot provide components at a reasonable profit or that any Component cannot be provided at a reasonable profit after taking into account all reasonable and achievable cost reduction efforts and initiatives, Collins & Aikman shall consult with the Customer in a timely manner regarding Collins & Aikman's proposed wind-down of any such facility or Collins & Aikman's request that the Customer re-source the applicable Components, as the case may be, and the Customer shall work with Collins & Aikman to implement such request. In such case, Collins & Aikman and the Customer will jointly develop a transition plan which shall include the elements of a Re-Sourcing Plan (as defined herein), and in addition, shall include a budget and appropriate cost reimbursement associated with the proposed transition as well as an interim price increase on those Components on which Collins & Aikman does not make a reasonable profit, which price increase shall apply throughout the period of the transition of such Components to another supplier or suppliers, in order for Collins & Aikman to break-even on an operating basis on any such Components.
- 14.2. In addition to the foregoing, the Parties acknowledge that to the extent, consistent with the terms of this Agreement, components are re-sourced to other suppliers or moved to other Collins & Aikman facilities, whether pursuant to a Collins & Aikman initiated wind-down of any of its facilities or otherwise, the following provisions shall apply to any such re-sourcings and facility wind-downs:
  - (a) In the event that any Component is re-sourced to another supplier or suppliers, C&A shall cooperate and use its reasonable best efforts in assisting the Customer in the orderly transition of any such Component to the replacement suppliers chosen by the Customer. Such transition will take place pursuant to a

written re-sourcing plan and agreement on terms mutually acceptable to the Customer and Collins & Aikman, which plan shall define, to the extent applicable, such items as timing, bank build requirements, identification and transfer of necessary tooling, files, and data, recovery of unreimbursed engineering and design costs, use of Collins & Aikman intellectual property, sale of program specific Collins & Aikman equipment, and cost reimbursement (the "Re-Sourcing Plan"); provided that Collins & Aikman shall have no obligation to transfer or permit the use of any cost and accounting information, material formulations, production equipment settings, cycle parameters, production procedures, labor utilization or other items of a confidential and proprietary nature.

(b) Similarly, in the event the Customer and Collins & Aikman agree that the production of any Component shall move from one Collins & Aikman facility to another Collins & Aikman facility, the Parties shall work together to ensure an orderly transition of such Component to the new Collins & Aikman facility.

### Article XV. Service Part Components and Pricing.

- 15.1. Pricing on all service part Components, including, but not limited to, past model service parts, shall be 110% of the sum of (a) the total of the last production price for such service part Component adjusted based on a raw material indexing adjustment mechanism comparable to that which is set forth in Article 11.1 hereof, plus (b) identifiable additional costs, including the incremental costs of any unique packaging, unique processing, material handling, purchased part premium and set-up time.
- 15.2. Except as set forth in Article 15.3 and Article 15.4 hereof, which provisions shall govern, if applicable, to the extent that the Customer places a purchase order for service part Components after September 30, 2006, the Customer agrees that (a) Collins & Aikman shall determine, in its reasonable discretion, the minimum amount of service part Components to be manufactured and (b) the Customer shall purchase no less than such minimum amount of service part Components, if at all.
- 15.3. The Customer agrees that the final purchase orders, if any, for all past model Components that have not been in normal production by Collins & Aikman during the five years ending September 30, 2006, shall be issued by the Customer no later than 30 days after the Approval Date with the information set forth on **Exhibit G** attached hereto, which exhibit shall contain a description of the relevant Components and the quantity for each such Component to be included in the final purchase order (the "Past Model Service Part Schedule"). Except for the Customer enforcing the agreement to provide such Components as set forth on the Past Model Service Part Schedule, Collins & Aikman shall not be responsible for and the Customer hereby waives and releases any claim against Collins & Aikman for claims arising from Collins & Aikman not delivering service part Components that have not been in normal production by Collins & Aikman during the five years ending September 30, 2006.
- 15.4. The Customer agrees that the final purchase orders, if any, for all service part Components manufactured at a facility subject to a wind-down, shall be issued no later than 30 days after the Customer receives notice of such wind-down. Except for the Customer enforcing the

agreement to provide such Components as set forth in a timely submitted final purchase order, Collins & Aikman shall not be responsible for and the Customer hereby waives and releases any claim against Collins & Aikman for claims arising from Collins & Aikman not delivering service part Components that were manufactured at a facility subject to a wind-down.

15.5. The Parties agree to work in good faith to calculate by September 30, 2006, the amounts due from the Customer to Collins & Aikman for all zero-priced service part Components, which amounts shall be calculated in conformity with Article 15.1 hereof. The Customer shall pay such amounts due to Collins & Aikman no later than 30 days after agreement on such calculation.

### Article XVI. Tooling Costs.

- Component that has been used in production for at least six months or was used for a Component that has been canceled as of September 30, 2006, whether such tooling was manufactured by Collins & Aikman or purchased by Collins & Aikman from third parties, on or before September 30, 2006, Collins & Aikman shall provide the Customer with reasonable documentation (such documentation being the "Tooling Documentation") sufficient to support its direct costs, which costs shall include, but are not limited to, all costs for the design, production and testing of the relevant tools (such costs being the "Outstanding Tooling Costs"). As full, final and complete settlement of any and all amounts owed by the Customer to Collins & Aikman to purchase the tooling that is the subject of such Outstanding Tooling Costs, the Customer shall pay to Collins & Aikman on or before October 31, 2006, the amount of the Outstanding Tooling Costs. After such payment has been received by Collins & Aikman, the tooling will become Customer-Owned Tooling.
- 16.2. For tooling that the Customer has requested from Collins & Aikman before the Approval Date that has not been used in production for at least six months as of September 30, 2006 or is used for a Component on a vehicle program that has been canceled on or after September 30, 2006 before such tooling has been used in production for at least six months, Collins & Aikman shall provide the Customer with the Tooling Documentation to support its Outstanding Tooling Costs after the tools have been used in production for at least six months or after the vehicle program has been canceled, as applicable. As full, final and complete settlement of any and all amounts owed by the Customer to Collins & Aikman to purchase the tooling that is the subject of such Outstanding Tooling Costs, the Customer shall pay to Collins & Aikman no later than 30 days after the Tooling Documentation for such tooling is submitted to the Customer, the amount of the Outstanding Tooling Costs. After such payment has been received by Collins & Aikman, the tooling will become Customer-Owned Tooling.
- 16.3. For tooling that the Customer requests from Collins & Aikman on or after the Approval Date, Collins & Aikman shall provide the Customer with the Tooling Documentation to support its Outstanding Tooling Costs after the tools have been used in production for at least six months or after the vehicle program for such Component has been canceled, as applicable. As full, final and complete settlement of any and all amounts owed by the Customer to Collins & Aikman to purchase the tooling that is the subject of such Outstanding Tooling Costs, the Customer shall pay to Collins & Aikman no later than 30 days after the Tooling Documentation for such tooling is submitted to the Customer, the amount owed to Collins & Aikman for such tooling, which amounts shall include, but are not limited to, all costs for the design, production and testing of

the relevant tools and reasonable overhead costs allocated to tooling development, validation and tool-shop program management and follow-up with respect to such tooling. After such payment has been received by Collins & Aikman, the tooling will become Customer-Owned Tooling.

### Article XVII. Repayment of Cap-Ex Advances.

17.1. Collins & Aikman shall repay to the Customer in accordance with the schedule set forth on **Exhibit H** attached hereto, the capital expenditure advances made to Collins & Aikman pursuant to the August 2005 Agreement Order and the October 2005 Agreement Order.

### Article XVIII. Resolution of Commercial Obligations and Prepetition Claims.

- 18.1. Immediately upon the signing of this Agreement by the Parties, the Customer shall pay Collins & Aikman any unpaid obligations agreed to be owing by the Customer to Collins & Aikman as set forth on **Exhibit I** attached hereto, which obligations shall be agreed to on or before September 30, 2006.
- 18.2. Immediately upon the signing of this Agreement by the Parties, the Parties shall implement the price increases set forth on **Exhibit I** attached hereto, which price increases shall be agreed to on or before September 30, 2006.
- 18.3. As full, final and complete settlement of any and all pre-Petition Date amounts owed or asserted to be owed by Collins & Aikman to the Customer and by the Customer to Collins & Aikman, after taking into account all defenses (including, without limitation, offsets and counterclaims) of any nature or kind, the Parties shall implement the settlements with respect thereto set forth on **Exhibit I** attached hereto, which settlements shall be agreed to on or before September 30, 2006.

### Article XIX. Warranty Claims.

- 19.1. On the Effective Date, the Customer shall waive any and all warranty claims against Collins & Aikman that arose prior to the Effective Date. After the Effective Date, Collins & Aikman shall comply with the Customer's warranty policies.
- 19.2. The Customer shall not seek and Collins & Aikman shall not be liable to the Customer for any amounts for warranty claims that arise from goods included in any Components provided by Collins & Aikman to the Customer to the extent such goods are from a Customer's directed source.

### Article XX. Amounts Owed Under this Agreement.

20.1. Except as specifically set forth in this Agreement, all amounts owed by Collins & Aikman to the Customer and by the Customer to Collins & Aikman shall be paid on the terms set forth in this Agreement without any defenses (including, without limitation, offsets and counterclaims) of any nature or kind.

### Article XXI. Effect of this Agreement.

- 21.1. To the extent this Agreement conflicts with any previous agreement between the Parties, including purchase orders, the provisions of this Agreement shall govern.
- 21.2. Except to the extent a future agreement between the Parties, including purchase orders, specifically states that such agreement supersedes the provisions of this Agreement, the provisions of this Agreement shall govern.

### Article XXII. Confidentiality.

22.1. The Parties agree: (a) to maintain the terms of this Agreement (and discussions or writings related thereto) in confidence; and (b) not to share or disclose the contents of the Agreement with any third party, including Collins & Aikman's other customers, except (i) their own advisers, (ii) as required by applicable law, (iii) the senior, secured pre-Petition Date lenders for Collins & Aikman and their advisers, (iv) the agent for the senior, secured post-Petition Date lenders for Collins & Aikman and their advisers and (v) the Official Committee of Unsecured Creditors in the Chapter 11 Cases and their advisers; provided that Collins & Aikman may disclose such information as is necessary to obtain the Approval Order, understanding that Collins & Aikman will seek to file this Agreement and any related documents under seal and only disclose as much of this Agreement in any filing with the Court as Collins & Aikman's counsel reasonably believes is necessary to support such filing.

### Article XXIII. Entire Agreement.

23.1. This Agreement, which includes the Exhibits attached hereto, constitutes the entire agreement between the Parties, superseding all prior oral and written representations, negotiations, understandings and agreements, on the subject matter hereof. There are no conditions to this Agreement other than as specifically set forth herein.

### Article XXIV. Severability.

24.1. Any term or provision of this Agreement that is invalid or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such invalidity or unenforceability without rendering invalid or unenforceable the remaining terms and provisions of this Agreement in any other jurisdiction. If any provision of this Agreement is so broad as to be unenforceable, such provision shall be interpreted to be only as broad as is enforceable. Any determination that the application of any provision of this Agreement to any person or circumstance is illegal or unenforceable shall not affect the enforceability or validity of such provision as it may apply to any other persons or circumstances.

### Article XXV. Jurisdiction.

25.1. Until the Effective Date, the Parties agree that the Court shall retain jurisdiction over this Agreement, to enable any of the Parties to apply to the Court at any time for such further order, direction and relief as may be necessary or appropriate for the construction or interpretation of this Agreement or to effectuate or enforce compliance with its terms.

25.2. After the Effective Date, the Parties agree that any dispute, controversy or claim arising out of or relating to this Agreement, its interpretation, or the breach, termination, applicability or validity thereof that is not resolved by the Parties within 30 days shall be submitted to final and binding arbitration (the "Arbitration Submission") under the commercial rules and regulations of the American Arbitration Association (the "AAA"), subject to the following: (a) the Arbitration Submission shall be heard by a three member panel; (b) one member shall be selected by the Customer from a list of approved arbitrators provided by the AAA; (c) one member shall be selected by Collins & Aikman from a list of approved arbitrators provided by the AAA; and (d) a third neutral member (the "Neutral Member") shall be mutually agreed upon by the Parties; provided that if the Parties are unable to select the Neutral Member from a list of approved arbitrators provided by the AAA within seven days of the Arbitration Submission, then the Neutral Member shall be selected by the AAA.

### Article XXVI. Governing Law.

26.1. This Agreement shall be governed by the internal laws of the State of Michigan and shall be construed and interpreted in accordance with its laws, notwithstanding its conflict of laws, principles or any other rule, regulation or principle that would result in the application of any other state's law.

### Article XXVII. Further Assurances.

27.1. The Parties agree to furnish upon request to each other such further information, to execute and deliver to each other such other documents, and to do such other acts and things, all as the other Parties may reasonably request for the purposes of carrying out the intent of this Agreement and the documents referred to herein.

### Article XXVIII. Counterparts.

28.1. This Agreement may be executed in any number of identical counterparts, no one of which needs to be executed by all of the Parties, and this Agreement shall be binding upon all the Parties with the same force and effect as if all the Parties had signed the same document, with each such signed counterpart constituting an original.

### Article XXIX. Binding Authority.

29.1. Each Party signing this Agreement represents to the other that it has full power and authority to enter into this Agreement and that the persons signing below on behalf of each such Party have been duly authorized to execute this Agreement.

### Article XXX. <u>Product of Negotiation</u>.

30.1. This Agreement is the product of negotiation; and no one Party shall be deemed to be the drafter of this Agreement, the Exhibits or any part thereof.

### Article XXXI. Successors.

31.1. The Parties acknowledge that each and every covenant, warranty, release and agreement contained herein shall inure to the benefit of, and be binding upon, the agents, subsidiaries, employees, officers, directors, assigns and successors in interest of the Parties.

### Article XXXII. No Third-Party Beneficiaries.

32.1. This Agreement is for the sole benefit of and binding upon the Parties and their successors and permitted assigns; and nothing herein express or implied, is intended to or shall confer upon any other person or entity any legal right or equitable right, benefit or remedy of any nature whatsoever under or by reason of this Agreement.

### Article XXXIII. Amendments.

33.1. This Agreement may be amended only by a writing signed by the Parties herein.

### Article XXXIV. Notice Provision.

- 34.1. All notices required to be given or otherwise made pursuant to this Agreement shall be deemed to be sufficient if contained in a written instrument delivered in person, or duly sent by facsimile, certified mail, return receipt requested, postage prepaid, or by overnight courier, addressed to such Party at such Party's address for notice set forth below.
  - (a) If to Collins & Aikman:
    - Attn: Chief Executive Officer General Counsel
       Collins & Aikman Corporation 26533 Evergreen Rd.
       Travelers Tower II
       Southfield, Michigan 48076
       Facsimile: (248) 728-2114
    - ii. with copies to:
      Attn: David Eaton
      Ray Schrock
      Kirkland & Ellis LLP
      200 East Randolph Drive
      Chicago, Illinois 60601-6636
      Facsimile: (312) 861-2200

(b)	If to	the Customer:
	i.	
	ii.	with copies to:

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their undersigned, duly authorized agents.

COLLINS & AIKMAN CORPORATION for itself and its subsidiaries set forth in the Preamble	CUSTOMER for itself and those of its subsidiaries listed on Exhibit A
Ву:	Ву:
Print Name:	Print Name:
Title:	Title:
Dated:	Dated:

### EXHIBIT KK



# Presentation To Pre-Petition Secured Lenders

April 26, 2007

Chapter 11 Plan and Status of Sale / Wind Down Process

Highly Confidential

Subject to FRE 408

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# Notice Regarding Confidentiality, Risk Factors and Safe Harbor Statement

This document is furnished subject to the terms of the Confidentiality Agreement previously delivered and, accordingly, may not be copied, reproduced, distributed or disclosed except in compliance with such Confidentiality Agreement.

statements. Estimates, projections and guidance concerning the expected sale transactions, creditor recoveries, confirmation of the are subject to change based upon, among other things, additional information concerning circumstances and events to occur in the future, information that is not yet available, review of the forward-looking statements by C&A and its accountants and additional analyses that have not yet been undertaken or completed. This information is necessanily incomplete and should be reviewed in the context of actual results once those are known and become available. Various factors could cause material differences in the actual popularity of particular cars and interior trim programs; labor unrest and potential strikes affecting major customers, increases in the This document contains statements relating to expected future results of Collins & Aikman Corporation ("C&A" or the "Company"), looking statements, and any such forward-looking statements are qualified in their entirely by reference to the following cautionary outcomes, performance and results compared to the information contained herein, include, without limitation: the parties' ability to agreements with customers and unions and shareholder approvals); C&A's ability to obtain Bankruptcy Court approval of the sale statements. All forward-looking statements speak only as of the date hereof and are based on current expectations and involve a largeted, and estimated results and C&A's outlook concerning these matters) that are "forward-looking statements" as defined in significant automotive customers; the ability to obtain financing and service or refinance high debt levels; the adequacy of liquidity price of raw materials; and, changes to prevailing levels of interest rates); company-specific conditions (including dependence on number of assumptions, risks and uncertainties that could cause the actual results to differ materially from such forward-looking transactions; general economic conditions; conditions in the markets and industry in which C&A operates (including a decline in and capital resources); risk factors detailed in C&A's filings with the Securities and Exchange Commission; and, additional risks scenario presented in this document, including, but not limited to: reactions of major customers, suppliers and employees to the the U.S. Private Securities Litigation Reform Act of 1995. Readers are cautioned not to place undue reliance on these forwardfactors specific to the sale of all principal operating assets and the wind down of remaining operations, as contemplated in the outcomes of sale transactions and creditor recovenes (including certain anticipated, believed, planned, forecasted, expected sale and wind down; difficulty or inability to transition business to potential buyers or afternative suppliers; inability to receive satisfy all of the conditions to consummation of the sales transactions (including satisfaction of due diligence, negotiation of North American automobile and light truck builds; the level of competition in the automotive supply industry; changes in the necessary consents to sell and transfer assets; and maintaining control over the sale and wind down process.

and necessary part of this work product. We do not recommend the use of these observations and analyses as a basis for drawing This document is meant to be reviewed in conjunction with an oral presentation. Both components are considered to be an integral conclusions regarding C&A's financial condition or financial performance without understanding the substance of the oral



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### Presentation Agenda

- Current Status
- Summary of Chapter 11 Plan
- Evolution of Chapter 11 Plan
- Summary of Customer Agreement
- Principal Drivers of Creditor Recoveries

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- Carpet & Acoustics Transaction
- Plastics Interiors Transaction
- Other Key Transactions, Recoveries and Developments
- Recovery Analysis Update
- Litigation Trust
- Current Timeline and Key Milestones
- Q&A

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**Current Status** 

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CHAPTER 11 PLAN AND STATUS OF SALE / WIND DOWN PROCESS

### **Current Status**

- Chapter 11 Plan confirmation hearing scheduled for May 24, 2007
- Voting deadline May 7, 2007
- Committee, implements the Bankruptcy Court-approved Customer Agreement that committed overhead costs; and, (b) supporting the sale of the Carpet & Acoustics business and certain OEMs to, among other things: (a) funding Plastics and Convertibles operations and certain Chapter 11 Plan, which is supported by the Steering Committee, OEMs and Creditors Plastics operations to qualified buyers
- Leafter extensive marketing processes, a stalking horse was chosen for the Plastics Interiors operations (Cadence)
- Bidding procedures approved on April 19, 2007
- Final auction set for May 14, 2007
- Final sale approval hearing set for May 17, 2007
- After extensive marketing processes, a stalking horse was chosen for the Carpet & Acoustics business (IAC NA)
- Bidding procedures hearing set for April 30, 2007
- Final sale approval hearing expected May 24, 2007
- Several other smaller asset sales in process



STIPULATION AND PROTECTIVE ORDER CHAPTER 11 PLAN AND STATUS OF SALE / WIND DOWN PROCESS SHARED MATERIAL PURSUANT TO THE STIPULA!; OF JUNE 13, 2007. DO NOT DISCLOSE 1'O ANYONE EXCEPT PURSUANT TO THE TERMS OF THE



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### Summary of Chapter 11 Plan

with the participation of the Steering Committee for the Pre-Petition Secured Lenders (the Chapter 11 Plan, filed on December 22, 2006, were outlined in the Chapter 11 Plan Term andem with the negotiation of the Customer Agreement. Many of the basic terms of the "Steering Committee"), the Creditors Committee and C&A's principal OEM customers in The terms of C&A's First Amended Joint Plan (the "Chapter 11 Plan") were determined Sheet that was an exhibit to the Customer Agreement.

The Chapter 11 Plan provides for the continuation of the sale and wind down of C&A's businesses after C&A's externom bankruptcy and establishes the distributions that the various classes of creditors will receive from the proceeds of the sale and wind down process.

Under the Chapter 11 Plan, C&A's assets will be transferred to three trusts:

Post-Consummation Trust

Purpose is to continue the sale and wind down of C&A's businesses (property transferred includes all of C&A's assets not transferred to other trusts) and distribute the proceeds

Litigation Trust

Purpose is to: (a) prosecute avoidance actions, including D&O preference and fraudulent transfer claims, and other causes of action; (b) litigate claims objections; and, (c) distribute the net proceeds

Residual Trusts

Property transferred to the Residual Trusts will be segregated to provide for: (a) environmental obligations that cannot be discharged; and, (b) insurance assets for the benefit of certain asbestos-related tort claimants

6 Collins & Aikman

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### Summary of Chapter 11 Plan

Pre-Petition Secured Lender Recovery

- Pre-Petition Secured Lenders will receive all net proceeds from the Post-Consummation Trust
- Pre-Petition Secured Lenders will receive 75 percent of net proceeds from the Litigation Trust, until such time as their claims are paid in full (including interest)

....

Certain Conditions to Confirmation

- Approval of the Customer Agreement (January 2007)
- Termination of Pension Plan (terminated March 31, 2007)
- Settlement with PBGC will be heard by Bankruptcy Court on April 30, 2007
- Termination of OPEB obligations (expected May 2007)
- Completion of Carpet & Acoustics sale transaction (expected June 2007)

Note: The Chapter 11 Plan has the support of the Steering Committee, C&A's principal OEM customers and the Creditors Committee.



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## Summary of Chapter 11 Plan

Plan Timeline

December 22, 2006 Chapter 11 Plan Filed

Disclosure Statement Approved and First Amended Joint Plan January 25, 2007

Filed

Solicitation Packages and Ballots Distributed to Creditors February 14, 2007

Litigation Trust Allocation Exhibit for Unsecured Creditors Filed - ■ =104erch 12, 2007

☐ May 2, 2007 List of Residual Trust Assets to be Filed

☐ May 7, 2007 Voting / Objection Deadline

☐ May 24, 2007 Confirmation Hearing

☐ Expected Effective Date is 30-60 Days after Confirmation

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## **Evolution of Chapter 11 Plan**

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## **Evolution of Chapter 11 Plan**

consisted of evaluating both a sale of the Company and a stand alone reorganization. Ultimately, given controlled sale, wind down of operations would yield the maximum recovery opportunity. The following reorganization, C&A, the Steering Committee and the Creditors Committee jointly concluded that a C&A's continued acute operating challenges (particularly in the Plastics Business), the state of the The Chapter 11 Plan was the product of extensive efforts to pursue a "dual track" strategy that industry and the capital that would need to be infused and put at risk to pursue a stand alone briefly summarizes the evolution of the Chapter 11 Plan.

	,	,
05/05 - 10/05	Severe crisis period requiring C&A to	Severe crisis period requiring C&A to secure significant financing, surcharge funding, price
	increases and other accommodation	increases and other accommodations from principal OEM customers to continue operating
	and preserve restructuring afternatives other than quick sale.	es other than quick sale.

!

Extensive efforts to market C&A business to numerous potential acquirors and simultaneously solicit proposals from prospective sponsors for stand alone plan; Implementation of business plan, including operational improvement and cost reduction initiatives
1 <b>2/06</b> ~ 06/06

Business operational improvement initiatives fail to generate anticipated results and third-painty acquisition and third-painty acquisition and third-painty are deemed or insufficient value by Steering Committee resulting in decision to constant alone plan
07/06 ~ 08/06

Filing of Joint Plan of Reorganization (the "Stand Alone Plan"), confirmation of which was contingent on, among other things, reaching acceptable long-term supply agreements with principal OEM customers and obtaining exit financing
90/30/06



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## **Evolution of Chapter 11 Plan**

90/60 - 90/80

09/06 - 10/06 ·

Further extensive negotiations with principal OEM customers on accommodations required in long-term supply agreements to mitigate certain substantial operating risks in Stand Alone Plan scenario

10/24/06

finability to reach agreement with puncpal OEM customers on acceptable long-term sup ecommendation by C&A and Steering Committee to pursue controlled saleth agreements and reassessment of risk-adjusted cash flow projections drives entirety of Coat's operations (the "Sale/Wind Down"

8 – party negotiations of Customer Agreement and terms of Chapter 11 Plan and initiation of segmented marketing efforts for portions of C&A operations (Carpet & Acoustics, Plastics Interiors, Plastics Exteriors, certain individual Plastics plants)

10/06 - 12/06

Filing of Chapter 11 Plan (amended on 01/25/07)

12/22/06 - present

Implementation of sales plan and restructuring actions committed to in Customer Agreement and Chapter 11 Plan



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## Summary of Customer Agreement

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SUBJECT TO FRE 408

## Customer Agreement – Background

In November 2006, C&A initiated negotiations with its principal OEM customers and the Agent for the Pre-Petition Secured Lenders regarding the terms of the Customer Agreement. The primary objectives of these negotiations were as follows:

- Establish mechanism and protocols for the funding of C&A's operations during the Sale/Wind Down process, including funding for:
- Any negative operating cash flows in Plastics and Convertibles plants
- Corporate overhead expenses.
- Retention and severance costs
- Capital expenditures for near-term program launches
- Professional fees
- Identify business units and plants with a likelihood of sale and obtain OEM support of those sale efforts (i.e., non-resourcing commitments) for reasonable, defined periods
- Provide structure for the orderly wind down of production at, and closure of, non-sale
- Establish a framework for the resolution of outstanding pre-petition and post-petition commercial issues
- Establish processes for the collection and monetization of working capital assets, principally accounts receivable and inventories



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## Customer Agreement – Key Terms

The Customer Agreement was executed in mid-December 2006 by C&A, JPMorgan Chase Bank (as Agent for the Pre-Petition Secured Lenders), GM, DCX, Ford, Honda and AAI. C&A received interim approval of the Customer Agreement from the Bankruptcy Court on December 14, 2006 and final approval was granted on January 11, 2007. The Effective Date of the Customer Agreement is November 26, 2006. The following outlines the key lerms and conditions of the Customer Agreement:

Covers the period from November 26, 2006 through June 30, 2007,

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- Provides for significant funding of certain C&A operations from OEMs during the Sale/Wind Down process (including mechanism for sharing of certain costs)
- Pre-Petition Secured Lenders consent to continued use of cash collateral for operating purposes
- OEMs agree to support orderly sale process for C&A businesses
- Provides for retention bonuses to certain key employees, funded mostly by OEMs
- OEMs agree to limit any setoff or reductions against post-petition receivables
- OEMs waive substantial claims under Chapter 11 Plan in consideration for, in part, releases
- OEMs agree to purchase their related inventory at Plastics and Convertibles plants
- OEMs agree to continue expedited payment terms (5 days)
- OEMs and Steering Committee agree to support Chapter 11 Plan



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# Sone agreement — Implementation and S

All parties to the Customer Agreement are currently in full compliance with their obligations settlements aggregating to approximately \$190 million in connection with the Customer under the arrangement. As of April 20, 2007, C&A has received funding and reached Agreement.

Since the inception of the C&A proceedings, C&A's principal OEM customers have been the source of in excess of \$750 million of incremental funding for operations and the orderly Sale/Wind Down process.

· OEM Administrative Financing		
	30.0	
OEM Subordinated Financing	82.5	
Initial OEM Surcharges	82.5	
Additional OEM Surcharges	66.5	
OEM CapEx/Tooling/Launch Funding	74.0	
Contract Price increases (thru Dec 2006)	155.0	
Miscellaneous Settlements	77.0	OF TIME 12 AND THE STIBIL PURSUANT TO THE STIBIL AND ASSESSED.
Customer Agreement Funding (a)	190.0	EXCEPT PIPERIANT DESCLOSE TO ANYONE
Total \$	\$ 757.5	STIPULATION AND PROTECTIVE ORDER

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(a) Customer Agreement Funding includes surcharges relating to the Plastics and Convertibles operations, various settlements, the OEM inventory purchase, tooling advances and capex funding



## Principal Drivers of Creditor Recoveries

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## Principal Drivers of Creditor Recoveries

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From the point that C&A and its creditor constituencies began to evaluate the Sale/Wind Down alternative, it was evident that creditor recoveries would be dependent on the following principal factors:

- and securing other significant accommodations, including support of the sale process Ability to reach agreement with the OEMs on funding of the Sale/Wind Down process
- Value of the Carpet & Acoustics business in a going-concern sale
- Value of the Hermosillo operation in a going-concern sale

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- Ability to create a market for certain potentially salable Plastics operations and assets that would result in aggregate transaction proceeds in excess of liquidation value
- Value of inter-company claims against C&A Europe in UK Administration
- Ability to monetize working capital assets (primarily accounts receivable and inventories) while minimizing offsets and discounts
- Value of various tooling, pre-petition receivables and commercial claims against the
- Relative ability to control and mitigate administrative claims and other costs of the Sale/Wind Down process that would need to be borne by the C&A estates
- Ability to manage amount of priority obligations payable by the C&A estates



## Carpet & Acoustics Transaction

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SUBJECT TO FRE 408 HIGHLY CONFIDENTIAL

# Carpet & Acoustics Transaction - Executive Summary

On April 20, 2007, C&A announced the sale of its Carpet & Acoustics division to International Automotive Components North America ("IAC NA").

- Cash consideration of \$134 million plus: (i) the assumption of certain liabilities; and, (ii) certain earn-out and co-investment rights
- Up to \$45 million in deferred consideration based on future financial performance
- Ability to co-invest for up to 25 percent of IAC NA at equity investors' basis
- forecast EBITDA as estimated by IAC NA and 4.2x 2008 forecast EBITDA as estimated After adding back one-time costs, transaction is valued at approximately 4.7x average by C&A management
- C&A and the Steering Committee support the transaction for the following reasons:
- Carpet & Acoustics has been marketed for over 15 months to more than 55 potential buyers
- Several potential buyers have performed significant due diligence and IAC NA's package is better than what other bidders were offering
- Potential for significant additional consideration through earn-out and co-investment opportunity
- Forecast financial performance has declined significantly over the last year due to volume declines and lost programs
- Significant impediments to a stand alone pían include over \$110 million in one time costs, significant resourcing risk and procurement of exit financing without audited financials
- C&A and the Pre-Petition Secured Lenders have up to 30 days to pursue a higher and better transaction



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# Carpet & Acoustics Transaction – Overview of M&A Process

- M&A process for C&A began in January 2006
- M&A process was conducted for the entire business initially and, subsequently, for Plastics and Carpet & Acoustics as separate units
- Feedback on Carpet & Acoustics from the initial M&A process included the following: Moderate interest in Carpet & Acoustics business
- No strategic buyers were interested in acquiring the Carpet & Acoustics business

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- Thraugust 2006, O&A and the Steering Committee stifted their focus from M&A4to the odevelopment of the Stand Alone Plant
- gearthair (a)।©&As principal(OEW customers)worlid:not provide <u>C&As with sa</u>tisfactor) hong-term supply arrangements (b) exit financing worlid be a severe challenge; and (c) ■ un en en 2006, as the consolidated operation continued to struggle and it hecame any retums would entail high risk. G&A and the Steering Committee embarked on a bleaking M&A strategy. F



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#### Carpet & Acoustics Transaction - Potential Buyers

In early 2006, more than 55 potential buyers were approached to purchase C&A in whole or in parts

STRATEGIC

#### FINANCIAL

Cadence Innovation	American Industrial Partners	MSD Capital
Exco Technologies	Angelo Gordon	One Equity
Faurecía	Apollo	Pardus Capital
Flex-N-Gate	Blackstone	Platinum Equity
HP Pelzer Automotive	Cartyle	Questor Funds
Magna International	Cerberus Capital Mgmt	Sun Capital
Johnson Controls	Charlesbank Capital	TPG
Key Plastics (Ewing Mgmt)	D.E. Shaw	Thayer Capital
Koch Industries	Friedman Fleischer	Third Avenue
Lear / WL Ross / FM	Greenbrier	Well
Lund International	Investoorp	Willis Stein
New Venture Holdings	Kelso & Co.	Wynnchurch Capital
NYX Inc.	Kahlberg & Co.	York Capital
Plastech	KPS Special Situations	Yucaipa Companies
Plastic Omnium	Leucadia Nationa	
Progressive Moulded	Morgan Stanley	
Renco Group		
Rieter AG		

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4 Unknowns (professional called)

Wanxiang

Siemens VDO Automotive Group

Stanklewicz Gmbh TATA Automotive Toyota Boshoku

#### Carpet & Acoustics Transaction - Summary of Interest

■ In October 2006, Lazard re-approached 13 potential buyers to purchase Carpet & Acoustics on a stand alone basis, including the following:

- WL Ross / IAC NA
- Intier Automotive Inc.

Johnson Controls, Inc.

Koch Industries Inc.

Pelzer, H.P.

- Rieter AG
- Stankiewicz Gmbh
- Carlyle Group
- Cerberus Capital Management
- Oracle Partners
- Sun Capital Partners
- Third Avenue
- Wellspring Capital

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# Carpet & Acoustics Transaction - Stand Alone Sale Process

■ October 18, 2006

Initiated Stand Alone Sale Process

■ November 6, 2006

Initial Bid Deadline (Received 5 Bids)

■ November 13 – December 5

Negotiated and Received Revised Bids

■ December 5, 2006

Selected Cerberus as "Stalking Horse" Bidder (Note: not disclosed publicly)

■ December 13, 2006

Issued Stalking Horse Press Release

■ Dēcember 14 - February 14

Cerberus Due Diligence

■ February 14, 2007

Received Revised Cerberus Bid

February 15, 2007

Re-opened Sale Process to Alternative Bidders

■ March 5, 2007

Received Revised Bids from 3 Parties

■ March - April, 2007

April 20, 2007

WL Ross / IAC NA Due Diligence

Executed APA and Announced WL Ross / IAC NA transaction

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# Carpet & Acoustics Transaction – December 2006 Cerberus Proposal

■ Summary of December 5, 2006 Cerberus Offer

Gross consideration of \$345 million

Reduced by \$23 million for Canadian pension/OPEB (to be assumed)

Reduced by \$54 million working capital adjustment

Net consideration of \$268 million

After performing substantial due diligence, Cerberus identified several key concerns that resulted in a significant decrease in its offer Cerberus provided revised written offers in mid-February and early March that resulted in a substantial decrease in value and excluded the Canadian operations SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER



# Carpet & Acoustics Transaction - Summary of Economics

illustrative analysis employs assumptions for additions and deductions that are currently assuming that certain "Contingent Programs" are not awarded prior to closing. This The following table estimates the net proceeds to C&A from the IAC NA transaction unknown and does not include value attributable to the co-investment right.

Carpet & Acoustics Illu	Cappet & Acousties Illustrative Consideration Analysis	
(S millions)		
	Estimate	Notes
Gross Consideration	\$210.6	<b>a</b>
Deduct: Normalize Working Capital	(41.9)	(e)
Deduct: Environmental and Other Costs Assumed		<b>@</b>
Deduct: Canadian Restructuring Costs Assumed	Assumed (26.2)	<b>a</b>
Net Consideration Before Adjustments	134.0	. <b>a</b>
Add: Vatue of Retained AR	34,1	æ
Add: Value of Retained Prepaids & Deposits		<u>@</u>
Less: Canadian Tax Liability Retained	(12.5)	9
Less: Working Capital Adjustment	(6.6)	<u>@</u>
Less: Retained Accrued Revenue Liabilitiy		Ξ
Less: Retained Corporate Accrual Liabilities		( <u>a</u>
Less: Cure Payments	(0.4)	3
Less: Capital Expenditure True Up	(G.E.)	€
Plus: Retained Cash	6.0	e
Total Adjustments	18.2	3
Net Consideration	152.2	
Maximum Contingent Consideration	45.0	3 1
Total Potential Consideration	\$1972	
Maximum Contingent Consideration Total Potential Consideration	45	9 2

Note: The notes on page 27 of this presentation are an integral component of this analysis.



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#### Carpet & Acoustics Transaction - Contingent Value

The following tables estimate the hypothetical value of the earnout and co-investment right. The range of IAC NA pro forma EBITDA is hypothetical as we have not been provided diligence materials on IAC NA

Hypoth	Typothetical Value of Earnout	arrout (1)		Hyl	Hypothetical Value of Co-Investment	ue of Co-Ir	rvestment	Right (m)	
	Management Forecast	nt Forecast			Va	Value of Operations	ations		
	Excluding	Including				2008 Cons	2008 Consolidated EBITDA	KTDA	
			;		\$45	\$50	\$33	<b>9</b> 33	\$98
\$.	Contingent	Conungent Connagent	Maximum	اد 4.0	S180	2200	8220	973 973	097.5
Forerst Revenue	176 13	r rugnanis	C1 OCO	qilli 3	× \$203	\$225	5248	5270	2293
Resoline Revenue (Fixed)	1660	099	400,14 100,14	υΜ 0.5	\$255 ×	\$250	\$275	2300	8328
Variance	22	, 22 20 27	60°,	5.5	× 5248	\$275	202	<b>0£53</b>	\$358
Value @ 0.15x Variance	\$11	EES	\$45	769′	7. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.		ć,	•	

	I		2008 Cons	2008 Consolidated EBITIDA	SITDA	
•		\$45	250	\$55	) 98	\$65
əļ	4.0x	283	265	\$102	\$107	\$112
ائثو	4.5x	238	\$103	\$109	\$115	\$120
υM	5.0x	\$103	\$110	911\$	\$122	\$128
	5.5x	\$109	\$116	\$123	\$130	\$137
۲	Value of Co-Investment Right Assuming \$80,7mm Cost Basis	nvestnent	Right Ass	umlag S80	7mm Cost	Basis
			2008 Conse	2008 Consolidated EBITDA	MUTUA	
		272	960			300

	\$65	ES	35	<b>5</b> 2	356
ITDA	998	9ZS	<b>5</b> 2	¥	\$
lidated EB	\$55	221	873	235	翠
2008 Conso	520	\$16	573	823	Š
	\$45	11\$	217	23	828
[		4.0x	4,5x	2.0x	5.5x
	l	əļ	qijili	ηW	

Note: The notes on page 27 of this presentation are an integral component of this analysis.

# Carpet & Acoustics Transaction – Summary of Economics (Notes)

influence net proceeds include but are not limited to (I) the result of WL Ross/IAC NA's diligence efforts, (ii) capital spending before closing, (iii) he working capital adjustment and the amounts of the retained liabilities, (iii) the ability to achieve certain future revenue forecasts and book ransaction may be significantly different than the proceeds provided herein. The proceeds set forth in this presentation are not necessarily indicative of actual outcomes which may be significantly more or less favorable than those set forth herein. Specific factors that could These analyses estimate the hypothetical proceeds of the IAC NA transaction. Actual net proceeds that may be realized through the specific programs, (iv) the value of the co-investment right, and (v) the ability to collect accounts receivable and prepaids.

(a) Purchase price of \$134 mm is net of deductions to (i) normalize working capital, (ii) account for environmental liabilities and one-time costs

(b) Book value of retained AR as of January 2007 is \$59.2mm. Amounts less than 90 days past due are assumed to be collectible and equal to transfer business, and (iii) account for certain Canadian restructuring costs approximately \$34.1 mm. Some AR may be subject to setoffs.

prepaids, largely comprised of cash in advance payments, have a book value of approximately \$13.8 mm and are assumed to be collectible at (c) Certain prepaids, supplies inventory and deposits of approximately \$5.4mm are assumed to be purchased by tAC NA. The remaining 75% of book value. Some prepaids and deposits may be subject to setoffs.

(d) Contingent GAAR tax liability of \$12.5mm.

•

Working capital adjustment has a zero reference balance for certain accounts that were not reflected in the purchase price including (i) petty (e) estimated working capital adjustritent includes change in working capital accounts from January reference balance sheet through March. cash and certain prepaid expenses to be purchased and (ii) accrued other liabilities that will be assumed. Actual working capital adjustment will be tested on the dosing date.

(t) Certain Accrued Revenue balances will be retained by the Estate, including OE capital advances other than Honda.

(g) Certain accruals related to the Soft Trim business are maintained on the corporate books. Corporate accruals will be retained by the Estate with the exception of environmental, pension and OPEB accruals, \$2.0 mm is an estimate of these accruals

(f) APA includes a monthly minimum capital expenditures budget. Amounts expected to be spent through June 30 (assumed closing date) are (h) Cure payments up to \$250,000 will be paid by buyer. \$4.0mm is an estimate of the cure costs to be refained by the Estate

approximately \$3.6 mm lower than APA budget resulting in a purchase price reduction.

(k) Contingent payment is based on achieving certain revenue milestones and will be tested on March 31, 2009. Up to \$30 million of the Cash other then petty cash will remain with the Estate.

contingent payment may be paid at closing depending on the Company's ability to achieve certain contract negotiations before closing. Contingent consideration does not include the potential value of the co-investment rights.

million contributed by the senior lenders through the coinvestment right. The value of the right is determined by subtracting the right cost basis (m) In the absence of due diligence information on IAC NA's current operations, this analysis estimates potential TEV based on a hypothetical (f) Earnout calculation assumes the maximum column solves for the revenue required to achieve the maximum \$45 million contingent payout company. Total equity value is assumed to equal TEV plus pro forma net cash where net cash is estimated to be \$108.2 million plus \$80.8 range of multiples and EBITDA. The range of EBITDA figures may not represent the proforma earnings expectations for the combined from 25% of the calculated hypothetical equity value.



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#### Carpet & Acoustics Transaction - Timeline to Closing

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Sale and Bidding Procedures Motion Filed with APA ■ April 20, 2007

Bidding Procedures Hearing Date ■ April 30, 2007

WL Ross/IAC NA Due Diligence Deadline ■ May 2, 2007

Initial Bid Deadline ■ May 17, 2007

Sale Hearing Auction ■ May 21, 2007

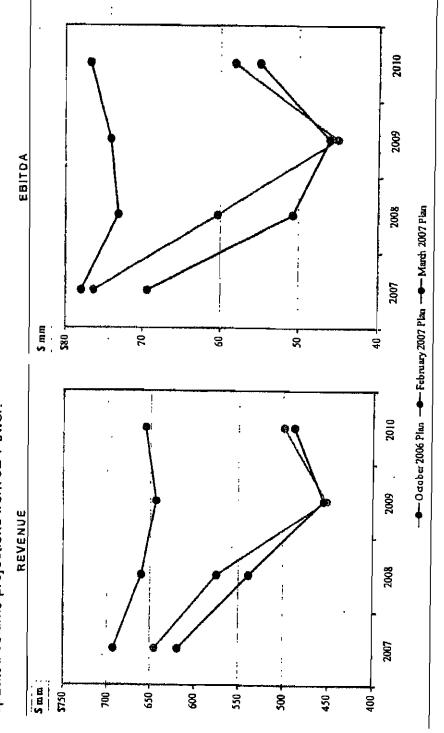
Closing ■ May 24, 2007 ■ June, 2007



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#### Califord & Neousties I russetion Forebastes

The March 2007 Carpet & Acoustics forecast is substantially lower than the October 2006 plan largely due to: (i) the removal of significant targeted business that no longer appeared achievable; and, (ii) updated volume projections from JD Power.

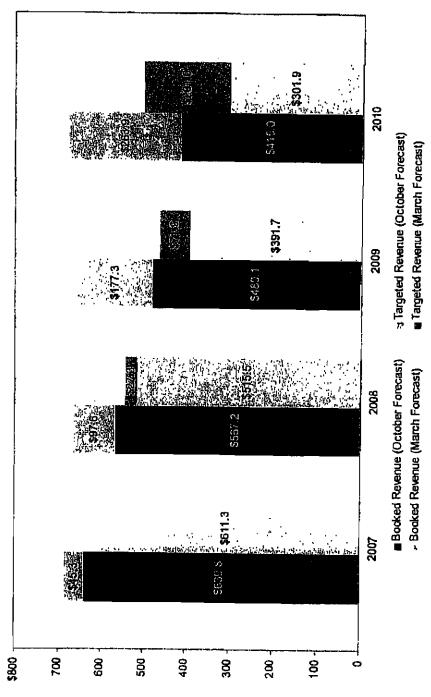




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#### Carpet & Acoustics Transaction – Revenue Build

The March 2007 Carpet & Acoustics revenue build is substantially lower than the October 2006 plan largely due to: (i) the removal of significant targeted business that no longer appeared achievable; and, (ii) updated volume projections from JD Power.



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# Carpet & Acoustics Transaction – Stand Alone Challenges

- Non-diversified revenue base with 100 percent of revenues in North America, 72 percent of which are generated from Ford, GM and DCX
- Impact of chapter 11 and historical OEM negotiations on customer relationships with particular risk in resourcing and ability to win new business
- Backlog deteriorates rapidly

를 /

- Management estimates that more than \$100 million of annual revenue is at risk in the near term alone without the support of a credible plan sponsor
- Ability to obtain exit financing without stand alone GAAP financials
- Challenge of building stand alone infrastructure and relying on C&A for transition
- Estimated one-time costs / non-ordinary course liabilities of approximately \$110 million
  - \$59 million of Canadian restructuring costs
- \$12.5 million Canadian GAAR tax liability
- \$3.2 million of environmental costs (excluding Zanesville plant)
- \$4.9 million of one-time transition costs
- \$31 million working capital deficit

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# Carpet & Acoustics Transaction - Stand Alone Challenges

- Likely conversion of cases to Chapter 7
- Trustee, not management, would operate and liquidate business
- Strong tendency toward forced liquidation value
- OEMs will not continue to support process
- Ability to resource
- Ability to remove tools
- High risk of dismemberment by other secured creditors and lessors (e.g., GECC, OEMs, Textron, tooling vendors, etc.)
- Likely distribution delay
- C&A estates may be forced to fund environmental clean up costs currently compromised under Chapter 11 Plan

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# Carpet & Acoustics Transaction - Stand Alone Cost Details

Stand alone operation requires investment of approximately \$110 million over time plus approximately \$27 million per year in incremental overhead costs.

#### (\$ in millions)

Total		: 1	S71.6	Total Cost
Other	\$4.9	Total	12.5	GAAR Tax Liability
IT Support	1.9	Albemarle Building/ Office	5.8	Pension Wind Down
Finance	0.1	Southfield Relocation	102	Pension Underfunding
Design	0.1	Design Licenses	102	OPEB Underfunding
Product Development/Engin	1,5	HR Agency Fee & Relocation	112	Severence Cost
Commercial	\$1.4	IT Equipment & Software	\$21.7	Relocation Cost
Incremental Stand Alone		One Time Transition Costs	Costs	CN Restructuring Tax Costs

\$73	73	2.1	41.	3.6	22	226.6	
Commercial	Product Development/ Enginearing	Design	Finance	IT Support	Other	Total	
\$1.4	1,5	0.1	0.1	1.9	54.9		

e Overhead Costs

mton.	8. 1.	Current AR
olmewille	-	Trend AD

Environmental Costs		Working Capital Requirement	
Canton	8 1.8	Current AR<90 Days Due	\$34.1
Holmesville	0.1	Target AR @ 40 Days	8.79
Springfield, TN	0.3	AR Adjustment	(33.7)
Albemark	9.0	Current Inventory	232
Old Fort	0.3	Target Inventory @ 14 Days	225
Greenville, SC	0.4	Inventory Adjustment	0.7
Kitchener	9	Current AP	10.1
Total	\$3.2	Target AP @ 15 Days	13.5
		AP Adjustment	3.4

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(\$29.6)

Total WC Adjustment

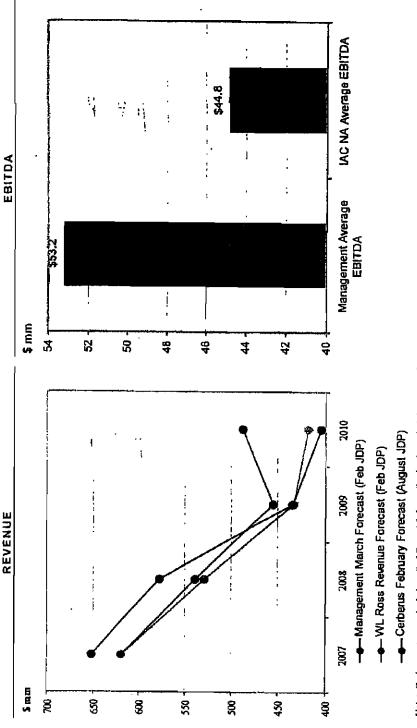
Note: Forecast Includes stand alone overhead costs and cost savings associated with CN restructuring



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# Carpet & Acoustics Transaction – Buyer Forecast Estimates

Potential buyers generally had more pessimistic views of the future performance of Carpet & Acoustics than management based on a combination of: (i) discussions with customers; (ii) probability weighting of target business; and, (iii) different views on impact of LTAs.



Note: Certerus revenue Includes all of Carpet & Acoustics business but does not reflect February JD Power estimates. "Average EBITDA" includes periods from July 2007 through year end 2010. Certerus EBITDA estimate based on discussions with Cerberus and exclude Canada



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#### Plastics Interiors Transaction

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#### Plastics Interiors Transaction - Marketing Process

S&A retained flooredly Reningfull maceimber 2006 to to Restics Interiors business and certain individual plants.

Plastics Interiors was marketed as a whole and in parts

Strategic Buyers 153	Financial Buyers 52	205
32	75	47
32	15	47
16	٢	17
	0	7
2	0	2
-	0	-

■ Initial bids included offers for individual facilities, several facilities and the majority of the facilities

Two offers for the majority of facilities provided superior value to C&A and had performed greater levels of due diligence

Each party increased their bid through several iterations

#### Timeline

December 2006 Initial Contacts

Distributed Information Memorandums and Held Company Presentations December 2006 - February 2007

January 2007 - February 2007 Received Initial Offers

February 2007 - March 2007 Received Final Bids

March 6, 2007

March 30, 2007

Executed LOI with Cadence Innovation LLC ("Cadence")

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Executed APA with Cadence

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#### Plastics Interiors Transaction - Considerations

C&A concluded that the Cadence bid provided the greatest recovery opportunity for C&A.

- Highest cash consideration
- Cadence is not requesting C&A to fund plant consolidation costs
- Hermosillo and the outcome of those negotiations does not affect proceeds to C&A Cadence bears the risk for negotiating new leases with Textron and GECC for
- OEMs have indicated willingness to support the Cadence transaction
- ... Financial capability Harbinger and Yucaipa own Cadence and support this acquisition
- Significant diligence conducted prior to execution of LOI and APA

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# Plastics interiors Transaction – Summary of Cadence APA

- **Business Acquired**
- Substantial portion of Interior Plastics business identified as "sale facilities" in the Customer Agreement
- Nine plants / facilities: Athens, TN (including Bowling Green, KY); Rantoul, IL (I, II & III); Newark, DE; Hermosillo and Saltillo, Mexico; Belleville and Guelph, Ontario
- Certain programs and related equipment at Non-Acquired Facilities will be relocated to Acquired Facilities
- \$68 million Cash Consideration

<u>c</u>

- Purchase price adjustment to the extent inventory at Hermosillo is less than or greater than \$13 million

Hermosillo Lease

- Cadence will negotiate a lease agreement with GECC (approximately \$75 million) and separately assume the obligations to GECC relating to Hermosillo
- Textron Leases
- Cadence will separately negotiate a new lease / purchase price for the Textron equipment they are acquiring
- Consolidation Costs
- Cadence is responsible for the cost of moving Acquired Programs to Acquired SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007 DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE Facilities



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CHAPTER 11 PLAN AND STATUS OF SALE / WIND DOWN PROCESS

## Plastics Interiors Transaction - Total Transaction Value

(\$ in millions)

Cash Purchase Price

\$68

Assumed Liabilities;

GECC Hermosillo lease

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Textron equipment leases

10 - 20

5

76

Total Transaction Value

\$154- \$164

Does not include:

- Consolidation costs
- Working capital requirements

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#### Plastics Interiors Transaction - Timeline

Bid Procedures Hearing April 19, 2007

Exclusivity Ends - Re-approach Potential Buyers April 20, 2007

Schedules Agreed May 1, 2007

Due Diligence Complete

Alternative Contracts Complete:

GE / Textron leases

Customer agreements

CBA memorandum of understanding

Bids Due May 10, 2007

Objection Deadline

Auction May 14, 2007

May 11, 2007

Sale Hearing May 17, 2007

Closing June 2007

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#### Plastics Interiors Transaction - Closing Risks

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Customer Agreements

- Current and future program awards and pricing
- Plant consolidation costs

Leaseholders

Reach agreement with Textron and GECC

CBAs

- Reach agreements with unions
- Protect supply at facilities expected to be closed

Due Diligence

Hermosillo inventory adjustment

Transition Planning

- Risk associated with transferring programs
- Will require certain plants to stay open past June 30, 2007 Customer Agreement deadline

Ability to Meet Transaction Timing - Value Erosion Due To:

- Customer re-sourcing of programs
- Loss of key personnel

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## Other Key Transactions, Recoveries and Developments

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CHAPTER 11 PLAN AND STATUS OF SALE / WIND DOWN PROCESS



- Recoveries on Claims Against C&A Europe
- DIP Loan Repayment
- Other Plant Transactions

Plastics Exteriors Transaction

Williamston Transaction

- Owosso Transaction
- Columbia Transaction
- Status and Timing of Plastics and Convertibles Plant Closures and Pending Sale Transactions
- OEM Inventory Purchase
- DOJ and SEC Settlements
- Termination of U.S. Defined Benefit Pension Plan
- C&A Canada
- Environmental Settlement
- Asbestos Claimants Settlement

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Recoveries on Claims Against C&A Europe

- C&A Europe filed for Joint UK Administration on July 15, 2005
- Once the entities filed for Joint UK Administration in Europe, control of the European operations were legally put in the hands of the Administrator
- At the time of the filing for Administration, C&A had substantial intercompany claims against C&A άV Europe entities
- On November 28, 2005, the Administrator agreed to sell substantially all of the European operations to IAC with a closing in early 2006
- with representatives of the Administrator to respond to questions and further substantiate claims Throughout 2006, C&A prepared the documentation necessary to support its claims and worked
- C&A filed a total of 47 daims against C&A Europe entities (\$ in millions)

\$ 320	တ	\$ 341	\$ 60 - \$ 65	\$ 19
Gross Claims	European Administration Setoffs	Net Allowed Claims	Estimated Recoveries	Distributions Made to Date

Note: Only one claim was rejected by the Administrator, all other claims have been allowed (though some claims are still subject to risk of actions of other creditors who might seek to have C&A's claims subordinated)



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DIP Loan Repayment

■ C&A's obligations under the \$150 million DIP Loan agreement have been fully satisfied

Funded borrowings have been fully repaid as of April 4, 2007

■ \$10.55 million of letters of credit have been cash collateralized at 105 percent (\$11.1 million)

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Summary of DIP Loan Paydown (including Letters of Credit)	rs of Credit)	
Original Balance (May 2005)	\$ 149,400	I_
Proceeds from Europe IP (primarily-March 2006)	(3, 125)	_
Balance at Aug 1, 2006	146,275	J .
Proceeds from Fabrics Wind Down (Aug-Nov)	(6.232)	_
Balance at November 15, 2006	140,043	٠l
Sweep of Proceeds from CapEx Takeaway Acct	(18,829)	_
Proceeds from Fabrics Wind Down (December)	(7.854)	_
Sweep of Net Transaction Proceeds Acct	(14,838)	
Other	(290)	
OEM Inventory Purchase (Initial Payment)	(40.666)	
Balance at January 1, 2007	57 266	J
Proceeds from Fabrics Wind Down (Jan-March)	(2,863)	_
Sale of Equipment from Closed Plants	(3.079)	_
Various OEM Settlements	(19, 156)	_
Paydown from General Funds	(32,168)	_
DIP Balance as of April 4, 2007	4	. 1

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Plastics Exteriors Transaction

C&A is in the process of finalizing negotiations with a third party for an APA on the sale of a portion of its Plastics Exteriors business.

- Proposed transaction includes the Evart, Belvidere and Windsor facilities and the equipment at C&A's St. Louis facility
- Financial terms of transaction:

;

- Property, plant and equipment \$6.5 million (net of payment to Textron for buyout of leased equipment)
- Inventory owned by the estate TBD based on inventory counts prior to close
- Current timeline contemplates closing in May 2006

#### Williamston Transaction

On March 30, 2007, C&A closed on the sale of its Williamston, Michigan facility to Williamston Products Inc.

- 2006 revenues for Williamston were approximately \$16 million
- Gross cash consideration was \$3.3 million
- Net proceeds to C&A were \$2.7 million after inventory payments to OEMs and buyout of GECC leased equipment SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE



STIPULATION AND PROTECTIVE ORDER

Owosso Transaction

On March 9, C&A closed on the sale of its Owosso, Michigan facility to S-Group Automotive.

- 2006 revenues for Owosso were approximately \$9 million
- Net proceeds to C&A were \$0.5 million after inventory payments to OEMs and buyout of GECC leased equipment

Columbia Transaction

C&A is in the process of negotiating the sale of the Columbia facility.

- Gross cash consideration of approximately \$5.5 million
- Net proceeds to C&A expected to be \$1.8 million to \$2.0 million after buyout of Textron leased equipment

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Status and Timing of Plastics and Convertibles Plant Closures and Pending Sale Transactions

		Planned Closure			Sale Closing	
Plant	Action	Date	Plant	Action	Date	
Gananoque	Closed	02/09/07	Columbia	Potential sale	May 2007	
Americus	Closed	02/16/07		<b>1</b>		
Morristown	Closed	04/13/07	Belleville	Sale-Cadence	June 2007	
, 'n			Newark DE	Sale-Cadence	June 2007	Š
Scarborough	To be closed	05/21/07	Athens	Sale-Cadence	June 2007	•
Farmington TEG	To be closed	05/28/07	Bowling Green	Sale-Cadence	1110 2007	
St. Louis	To be closed	05/31/07	Guelph	SaleCadence	lune 2007	
Adrian	To be closed	06/30/07	Rantoul	Sale-Cadence	line 2007	
Farmington	To be closed	06/30/07	Saltillo	Sale-Cadence	1005 only	
Port Hope	To be closed	06/30/07	Hermosillo	Sale Codense	1000 Oni	
Sterling Heights	To be closed	07/01/07			7007 Alunc	
Port Huron	To be closed	07/27/0	Belvidere	Safe.Exteriore	May 2007	
Brampton	To be closed	07/30/07		Salo Exteriors	May 2007	
Mississauga	To be closed	TBD	Windsor	Sale Exteriors	May 2007	
Havre de Grace	To be closed	CEL		Calefalendis	Ividy 2007	
			Toluca	Potential Sale	June 2007	
SHARED MA OF JUNE L: EXCEPT STIPUI	SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER	E STIPULATION TO ANYONE IS OF THE ORDER	Owosso Williamston	Sold	March 2007 March 2007	



**OEM Inventory Purchase** 

- substantially all of the usable and merchantable inventory at 24 Plastics and Convertibles plants, as of November 25, 2006 and excluded all raw materials and in-process relating to the Service Business. OEM inventory purchase, pursuant to the Customer Agreement, involved the sale of
- OEMs challenged certain calculations C&A used to support the value of usable and merchantable inventory
- Agreement in principal was reached with OEMs in April 2007
- Agreement on value of undisputed items \$42.7 million
- Isolated and established a framework to resolve dispute items \$3.6 million
- Expect to receive final proceeds from undisputed items \$2.5 million \$3.0 million
- Anticipate additional proceeds of \$4.0 million to \$5.0 million from other inventory
- Substantially all of C&A's inventories not recovered in the above is expected to be included in the Plastics Interiors and Plastics Exteriors Transactions

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DOJ and SEC Settlements

C&A entered into a non-prosecution agreement with the U.S. DOJ on March 23, 2007.

- C&A will not be prosecuted
- C&A has a continuing obligation to cooperate
- No fines, penalties or restitution will be assessed against C&A

C&A entered into a consent agreement with the SEC in March 2007.

- C&A did not deny or admit certain violations of securities laws
- No fines or penalties will be assessed against C&A

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Termination of U.S. Defined Benefit Pension Plan

- C&A has reached agreement with the PBGC to terminate C&A's U.S. defined benefit pension plan as of March 31, 2007
- Termination has been structured as an involuntary termination, primarily due to the fact that, unlike C&A, the PBGC does not need consent from the unions to terminate the pension plan
- ि <u>श्री nement includes granting the PBGC an administrative claim for \$8 5 million</u> (<u>Including) \$034 million agreed to secure</u> releases of foreign control group members) and
- PBGC also agreed to release C&A and all controlled group members (including foreign controlled group members) from liabilities in connection with the U.S. defined benefit pension plan, including any additional unfunded benefits liability upon termination

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C&A Canada

■ C&A has been assessing its alternatives to facilitate a sale/restructuring of its operations in Canada Sea has approximately \$72 million (USD) in liabilities for statutory Canadian severance and inderfunded gension labilities

\$42 million-in-statutory-severance, \$30 million of which relates to Plastics

\$30 million in undergunded pension. \$16 million Plastics related

■-Statutory severance payments have been made to Gananoque employees (\$2 million) and are expected to be made to Scarborough employees (\$5 million) shortly

Port Hope facility, a DCX-focused plant with \$14 million in statutory severance obligations, remains the primary open severance liability within Plastics. Payments were funded in part by C&A, but with substantial contributions from the OEMs with production at those facilities

Given relatively low mix of valuable assets in Canada, and high level of employee and other liabilities, little to no recovery is expected to U.S. estates 

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#### Recovery Analysis Update

SHARED MATERIAL PURSUA<sup>, tr</sup>to the Stipulation Of June 13, 2007. Do not disclose to anyone Except pursuant to the terms of the Stipulation and protective order

CHAPTER 11 PLAN AND STATUS OF SALE / WIND DOWN PROCESS



#### Recovery Analysis Update

range of 30.5 percent to 58.3 percent on Pre-Petition Secured Lender claims. As the Sale/Wind Down process has significantly advanced since that time, C&A believes that its recovery estimate should be revised downward, to a range of 24.5 percent to 42.0 percent, not taking into account recoveries from the Litigation Trust and any value ascribed to the co-invest opportunity in the Carpet & Acoustics sale In the Amended Disclosure Statement dated February 9, 2007, C&A provided an estimated recovery

The revised estimate is a result of the following developments:

- Reduction in the assumed range of proceeds from the sale of Carpet & Acoustics (reduction of \$45 million to \$68 million)
- Note that the proposed terms of the Carpet & Acoustics sale transaction also results in the reduction of certain liabilities in the aggregate Wind Down Costs and Claims estimate
- Reduction in the assumed range of proceeds from the sale of Plastics Interiors (reduction of \$17 million to \$89 million)
- Recovery on inventories (reduction of \$11 million to \$18 million)
- Reduction in assumed recoveries on accounts receivable and commercial issues (reduction of \$16 million to \$26 million)
- Partially offsetting these reductions, there are decreases in administrative claim estimates (reduction of \$32 million to \$77 million in Wind Down Costs and Claims)





#### Recovery Analysis Update

Updated Estimated Plan Estimated Recoveries	High Low High Low		\$ 773,000 \$ 565,675 \$ 566,900 \$ 482,250		ims \$ 337,209 \$ 337,209 \$ 256,020 \$ 300,520	\$ 435,791 \$ 228,466 \$ 310,880 \$ 181,730	747,121 747,121 740,300 740,300	58.3% 30.6% 42.0% 24.5%
Plan		Estimated Proceeds		Less: Costs		Net Proceeds Available for Distribution \$ 4	Pre-petition Facility Claims	Estimated Recovery %

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OF JUNE 13, 2007. DO NOT DISCLOSE TO ACKAMER 11 PLAN AND STATUS OF SALE / WIND DOWN PROCESS
EXCEPT PURSUANT TO THE TERMS OF THE
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#### Litigation Trust

SHARED MATERIAL PURSI'4, YT TO THE STIPULATION OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER



CHAPTER 11 PLAN AND STATUS OF SALE / WIND DOWN PROCESS

### **Litigation Trust**

to the Pre-Petition Secured Lenders and 25 percent to unsecured creditors, until such time against third parties. The net proceeds of the Litigation Trust will be distributed 75 percent purpose of pursuing retained causes of action relating to potential claims that C&A has The Litigation Trust will be established pursuant to the Chapter 11 Plan for the primary as the Pre-Petition Secured Lenders are paid in full on their claims (with interest).

- Alan Miller (former Weil Gotshal bankruptcy partner) has been selected as the Litigation Trust Administrator
- Litigation Trust will be governed and managed by the Litigation Trust Committee, which will consist of these members, two of whom will be appointed by the Agent for the Pre-Petition Secured Lenders
- Bankruptcy Court approval), to pursue the retained causes of action on behalf of the The following law firms have been engaged on a contingency fee basis (subject to Litigation Trust:

- Togut, Segal & Segal LLP Preference Actions

Rosen Slome Marder LLP Fraudulent Conveyance Actions

- Lerach Coughlin et al Breach of Fiduciary Duty Claims

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# Litigation Trust – Potential Preference Claims

C&A has compiled, sorted and analyzed payments made within the preference period. The table below summarizes the population of gross potential preference claims. The total number of individual invoices included in the data base exceeds 100,000.

Summary of Potential	Number of		% of Total
Preference Payments	Creditors	Dollars	Dollars
Amounts >\$500,000	215	\$463,833,192.55	79.0%
Amounts >\$250,000	135	48,634,319.45	8.3%
Amounts >\$100,000	272	43,921,427.32	7.5%
Amounts >\$25,000	583	30,528,686.47	5.2%
' ļ	1,205	\$586,917,625.79	100.0%

The table below summarizes the population of gross potential insider preference payments. The majority of insider payments consisted of intercompany transactions that will be not be pursued.

Dollars	95.5%	2.1%	2.4%	100.0%
Dollars	\$18,552,329.71	401,592.46	471,950.90	\$19,425,873.07
Creditors	22	-	2	∞
Insider Preferences	Amounts >\$500,000	Amounts >\$250,000	Amounts >\$100,000	
	Creditors Dollars	es Creditors Dollars Dol 5 \$18,552,329.71	es Creditors Dollars Doll 5 \$18,552,329.71 ( 1 401,592.46	es Creditors Dollars Doll 5 \$18,552,329.71 ( 1 401,592.46 2 471,950.90

potential preference recoveries. C&A is not prepared to provide an estimate on potential preference Note: Based on limited work performed to date by C&A, available defenses will likely significantly reduce recoveries at this time.



EXCEPT PURSUANT TO THE TERMS GHARTER 11 PLAN AND STATUS OF SALE / WIND DOWN PROCESS SHARED MATERIAL PURSUAN'I TO THE STIPLE. OF JUNE 13, 2007 DO NOT DISCLOSE TO ANTINY

STIPULATION AND PROTECTIVE ORDER

# Litigation Trust - Potential Preference Claims

On April 6, 2007, demand letters were sent to creditors receiving between \$1,000 and \$25,000 during the preference period.

- were classified as payments to employees, charitable organizations, taxing authorities, Approximately 600 potential actions totaling \$2.6 million were omitted because they and/or governmental organizations.
- Total of 1,876 demand letters representing aggregate potential preference payments of \$13.7 million were sent out
- Togut, Segal & Segal has been in contact with over 400 creditors and has collected in excess of \$127,000 to date
- There are currently a number of additional pending settlements

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# Litigation Trust - Potential Preference Claims

With certain exceptions, formal preference actions will be brought for those creditors receiving made in the year prior to filing will be the subject of formal claims in court. These actions, \$25,000 or more during the preference period. In addition, a number of insider payments totaling approximately 1,200 individual suits, will be filed no later than May 16, 2007.

- Payments to employees, charitable organizations, taxing authorities, and/or governmental organizations generally will not be subject to formal suits
- asserting the largest possible claim with a subsequent reaction to defenses as they are The Litigation Trust Administrator and counsel have generally articulated a strategy of raised by the defendant

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## **Current Timeline and Key Milestones**

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## **Current Timeline and Key Milestones**

Voting / Confirmation Objection Deadline ■ May 7, 2007

Plan Exhibit Filing Deadline ■ May 14, 2007

■ May 17, 2007

Carpet & Acoustics Bid Deadline

Carpet & Acoustics Auction ■ May 21, 2007 Confirmation and Carpet & Acoustics sale hearing

■ Expected Effective Date 30-60 Days after Confirmation

May 24, 2007

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### **EXHIBIT LL**

### Debtors' Disclosure of Material Assumptions, Risks, and Challenges

Note: Many of the same factors were disclosed in multiple business plans. For the most part, factors are listed herein only once, at the point when they were first disclosed.

### Strategic Business Plan - August 31, 2005

### **Assumptions**

- Future prospects of C&A as stand-alone entity are heavily dependent on primary customers taking C&A off of "new business hold" and affording C&A opportunity to bid on new programs
- Assuming C&A would become industry leader in EBITDA margin performance (as percentage of sales).... Concern that primary customers would attempt to leverage C&A back to within recent industry EBITDA margin range

### Risks 8 1

- Some of the most significant risk factors that are likely to affect future operating performance:
  - Revenues are heavily dependent on sales volume of Chrysler, GM and Ford vehicles at time when market shares of those OEMs continue to deteriorate
  - Outcome of final negotiations with primary customers on contract repricing
  - Ability to obtain commitments from primary customers on long-term sourcing that does not require material compromise to fair and reasonable re-pricing requests
  - Potential increase over time in primary customers' ability to re-source any material, core contracts
  - Sufficiency of capital resources to maintain production and progress on launches and future programs during restructuring period
  - Ability to pass through future supplier price increases in resin and other key raw materials and components

### Challenges

- Operating performance in first 3+ months of Chapter 11 proceeding has been poor
  - Significant negative cash flow

- Forecasts indicate that performance problems are not solely due to timing or other factors that might be expected to "self-correct"
- Complex and inefficient operating infrastructure has constrained ability to mitigate negative results through pure cost cutting
- Situation is not sustainable and illustrates significant viability problem with business model

### Post-Closing Date Budget - September 22, 2005

### **Assumptions**

- All programs currently awarded to C&A are included in the Budget. No assumption has been made for potential contract rejection or loss of business due to actions taken by the customers to move business. 80% business has been included in 2006 (\$29.6 million) and YTD 5/30/07 (\$33.5).
- C&A estimates that it can achieve significant ongoing price relief through repricing negotiations with primary customers. Price increases, including surcharges, in 2005: \$141.5 million; 2006: \$175.0 million; and YTD 5/30/07: \$51.4 million are included in the Budget.
- C&A estimates that it can generate significant cost savings through plant consolidations, manufacturing efficiencies, purchasing optimization, material usage improvements and productivity enhancements:
  - 2005 \$6.18 million
  - 2006 \$86.85 million
  - YTD 5/30/07: \$49.1 million

### Revised Post-Closing Budget - November 22, 2005

### <u>Assumptions</u>

- The revenue forecast was adjusted for the following:
  - Matched price increases and surcharges to actual term-sheet levels
  - Adjusted DCX fourth quarter volumes for extended shutdown
  - Removed 80% Target business

### 2006 Operating Plan - January 24, 2006

### **Assumptions**

- All programs currently awarded to C&A are included and assumed to continue
- Price increases comprise \$150.5 million ordinary course pricing, plus \$11 million
   Q1 surcharges

### Risks

- Continued erosion of Big 3 market share and/or other volume losses
- Customer re-sourcing
- Sufficiency of capital resources to launch new programs
- Implementation of raw material indexing protocols
- Timely realization of savings from cost saving initiatives

### Five Year Business Plan - February 2006

### **Assumptions**

- Revenues reflect programs balancing out, new model replacement business and takeaway business (near and long-term)
- The establishment of a meaningful past model service business is an element of the growth strategy
- Resourcing of business from competitors to C&A is an important near term element of the growth strategy – "takeaway business"
  - Specific opportunities have been identified
- New business awards are a key element of long term success
- Material costs remain at current levels, reflecting indexing in accordance with Customer agreements

### Revised Forecast 2006-2008 (4+8) - June 20, 2006

### **Assumptions**

- Raw material costs current levels
- Liquidity adequate for spending associated with cost reductions

### <u>Risks</u>

- General Business environment
- Execution
- Substance and timing of DCX Opportunity
- Hermosillo pricing
- New Domestic, Service and Tier 1 business coming on stream at a forecasted contribution margin of 20%, 25% and 30%, respectively
- Achievement of VA/VE initiatives
- Achievement of cost reduction initiatives

### Revised Forecast 2006-2007 (6+6) - August 22, 2006

### Substantive Developments in Future Operating Performance

- Plastics turnaround has not yet materialized
- Manufacturing execution in Plastics still sub-par
- Arrangements for OEM transfer business not finalized
- Challenges encountered in enhancing service revenues/EBITDA
- OEM re-sourcing of programs has had negative impact
- Liquidity and Cash Flow
  - Operating performance has eroded anticipated cushion
  - Generally operating with only 1 to 2 days of unrestricted cash
  - No margin for unexpected events or changes in industry environment
  - Infusions resulting from "self-help" efforts have allowed C&A to start to rebuild balance sheet and maintain moderate liquidity base during Chapter 11 proceeding
  - Current liquidity is insufficient to manage business with reasonable operating margin
    - Suspension of adequate protection payments necessary to bridge to POR
- Plastics operation remains critical problem area
  - Management, manufacturing, process, and control issues deeper and broader than anticipated
  - Severe cultural and legacy problems
    - Plant level leadership
    - Infrastructure
    - Technical manufacturing skill sets on plant floor
    - Accountability and communications
    - Facilities management and maintenance

- Financial controls, policies, and procedures
- Active resistance to change affected implementation of turnaround initiatives
- Initial senior management fix in early 2006 proved unsuccessful

### Risks

- Targeted OEM transfer business
- Implementation of cost reductions
- Execution and timing of plant closures
- Implementation and timing of resin strategy
- Production volumes

### **EXHIBIT MM**

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	Extremses	\$103,753.19	\$214,011.03	\$200,699.89	\$151,631.17		\$155,090.24	\$127,577.41	\$142,575.60	\$123,389.33	\$140,333.77	\$133,234.12	\$143,533.32	\$166,730.02	\$192,286.07	\$199,743.14	\$178,693.89	\$197,335.97	\$192,411.84	\$197,348.94	\$166,211.61	\$143,216.66	\$172,904.32	\$151,242.15	\$190,578.68	\$164,946.12			\$3,949,478.48
22	Fees	\$710,932.00	\$2,144,604.00	\$1,734,054.00	\$1,735,152.00	<u>'</u>	\$1,619,467.00	\$1,505,916.50	\$1,359,190.50	\$1,102,658.00	\$1,599,796.50	\$1,460,968.50	\$1,721,551.50	\$1,505,250.50	\$1,938,052.00	\$2,096,753.00	\$1,578,005.00	\$2,018,138.00	\$1,647,745.00	\$1,790,995.50	\$1,510,929.00	\$1,222,697.00	\$1,706,150.50	\$1,347,630.50	\$1,722,370.00	\$1,507,696.50	\$1,680,000.00	\$1,439,000.00	\$41,405.703.00
AND	Expenses F		-	-	-	\$466,026.14	\$84,920.32	\$83,723.91	\$75,076.81	\$36,987.61	\$40,323.92	\$25,596.81	\$39,951.46	\$13,752.83	\$44,653.54	\$61,420.64	\$26,957.93	\$47,859.26	\$53,304.53	\$63,312.15	\$29,692.76	\$65,311.39	\$29,140.89	\$31,892.74	\$44,055.48	\$63,242.14			\$1,427,203,26
KIRKLAND	Fees			-	-	\$5,256,119.50	\$1,425,827.00	\$1,327,731.00	\$1,265,528.00	\$869,191.50	\$1,026,206.25	\$1,096,340.00	\$987,797.50	\$1,018,303.50	\$1,109,545.50	\$964,306.50	\$960,605.50	\$1,177,477.50	\$866,526.50	\$1,163,100.00	\$765,703.00	\$692,802.50	\$1,102,009.50	\$1,234,510.50	\$1,460,021.50	\$1,415,512.00	\$1,342,000.00	\$1,424,000.00	\$29,951,164.75
	Expenses F	;				\$70,569.00	\$31,885.00	\$15,824.00	\$12,751.00	\$5,533.00	\$8,546.00	\$13,457.00	\$12,762.00	\$6,937.00	\$14,399.00	\$25,307.00	\$2,938.00	\$2,930.00	\$3,863.00	\$3,396.00	\$2,429.00	\$1,164.00	-	:	1	;			9234,690.00
N V	Fees	-	:		-	\$600,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	1			1			\$3,000,000,00
ANIN	Expenses	-	\$10,291.33	\$17,257.02	\$43,172.94	-	\$21,505.41	\$17,173.26	\$16,038.29	\$13,526.81	\$22,563.25	\$12,797.89	\$19,073.75	\$7,749.90	\$6,606.35	\$11,815.11	\$17,140.82	\$16,283.06	\$17,406.09	\$6,170.29	\$2,739.00	\$7,672.93	\$6,141.18	\$4,561.44	\$4,147.88	\$7,110.32			68 \$308,944.32
SH2		1	-		ı	\$420,000.00	\$150,000.00	\$150,000.00	\$150,000	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$150,000.00	\$138,709.68	\$100,000.00	\$100,000.00	\$100,000.00	\$104,000.00		\$3,362,709.68
AKN GUID	Expenses Fees		\$3,448.58	\$62,776.93	\$48,674.59	-	\$40,607.67	\$21,050.15		\$31,626.90	ı	\$9,091.04	\$23,463.50	\$24,821.65	\$16,444.20	\$16,596.17	\$42,372.73	\$41,372.80	\$18,360.64	\$24,542.02	\$21,414.52	\$7,509.50	\$4,868.55	\$15,244.77	\$10,368.72				\$531,972.31 \$3,362,709
AKING	Fees		\$324,920.00	\$455,441.50	\$506,740.00		\$432,223.00	\$460,504.00	\$287,946.00	\$239,313.75	\$178,494.00	\$222,842.50	\$339,504.25	\$330,039.50	\$240,615.50	\$227,627.25	\$310,612.75	\$272,679.25	\$269,900.75	\$125,964.25	\$63,994.50	\$101,763.25	\$149,069.50	\$95,616.00	\$114,145.50	\$22,276.50	\$47,000.00	\$67,000.00	\$5,886,233.50
MONTH.	A SECTION OF SECTION O	May-2005	Jun-2005	Jul-2005	Aug-2005	May 05 - Aug 05	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Mar-2007	Apr-2007	May-2007	Jun-2007	

# MONTHLY FEE STATEMENTS OF SELECT PROFESSIONALS - COLLINS AIKMAN BANKRUPTY CASE

ARSON FISCHER	Expenses	\$4,901.10	\$15,023.51	\$13,138.15	\$9,321.76	\$7,433.38	\$2,607.01	\$2,700.74	\$3,751.26	\$2,420.30	\$1,918.06	\$2,667.92	\$1,683.98	\$2,655.98	\$3,797.23	\$6,026.89	\$4,442.42	\$1,522.00	\$2,433.57	\$1,071.11	\$1,750.93	\$2,922.37	\$3,143.38	\$2,173.68	\$2,097.69			\$101,604.42
CARSON	1.000	\$113,746.00	\$223,602.50	\$234,507.00	\$232,849.50	\$214,827.50	\$144,904.50	\$110,744.00	05'092'26\$	\$125,131.00	\$113,321.50	\$119,320.00	\$85,648.00	\$122,889.50	\$172,563.00	\$123,826.50	\$174,166.00	\$177,086.00	\$165,243.00	\$142,539.50	\$83,849.50	\$153,359.50	\$117,981.00	\$122,186.50	\$188,753.50	\$185,000.00	\$150,000.00	\$3,895,605.50
PERIOD		May-2005	3002-unf	3007-Inf	Aug-2005	Sep-2005	Oct-2005	S005-AON	Dec-2005	Jan-2006	Feb-2006	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Mar-2007	Apr-2007	May-2007	Jun-2007	TOTALS

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RD	Expanses	\$87,566.23	\$88,686.56	\$58,782.96	\$38,265.50	\$35,330.9	\$12,161.2		\$320,793.3
	Fees	\$515,000.00	\$600,000.00	\$600,000.00	\$600,000.00	\$600,000.00	\$400,000.00	\$102,000.00	\$3,417,000,00
PERIOD		2/02-8/05	9/05-12/05	1/06-4/06	90/8-90/9	9/06-12/06	1/07-4/07	May-2007	TOTALS

5/05-4/30/07	FEES	EXPENSES	F&E
TOTALS	\$90,918,616.43	\$90,918,616.43 \$6,874,686.17	\$97,793,302.60
Ali Others	\$20,569,480.88	\$2,674,430.82	\$23,243,911.70
			\$121,037,214.30

### **EXHIBIT NN**

Dhaff: For Discussion Purposes Only

ATTORNEY-CLIENT PRIVILEGED

PREPARED AT THE DIRECTION OF COUNSEL

Preliminary; Confidential

Preliminary Solvency Analysis

Collins & Aikman

Collins & Aikman Corporation

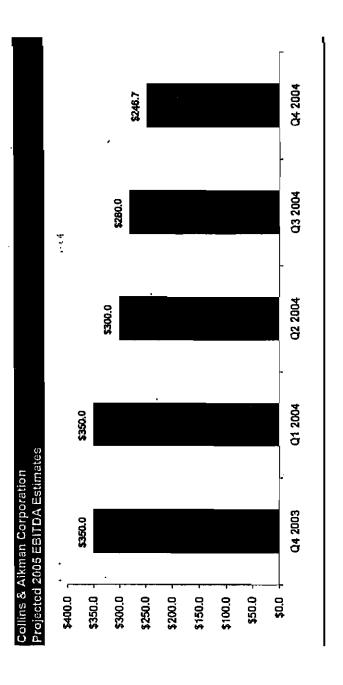
July 2006

SHARED MATERIAL PURSUANT TO THE STIPULATION OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER.

Cp CHANIN CAPITAL PARTNERS

# Capital Adequacy Test: EBITDA Estimate

The Company's projected 2005 EBITDA estimates from Wall Street research declined materially from \$350 million in the Q4 2003 Timeframe to \$246.7 million in the Q4 2004 Timeframe.



Source: Wall Street Research.



CHANIN CAPITAL PARTNERS

OF JUNE 13, 2007. DO NOT DISCLOSE TO ANYONE Page 12 / Preliminary: Confidential SHARED MATERIAL PURSUANT TO THE STIPULATION EXCEPT PURSUANT TO THE TERMS OF THE STIPULATION AND PROTECTIVE ORDER

### **EXHIBIT 00**

### **COLLINS & AIKMAN**

Collins & Aikman North America (millions)

## ADJUSTED EBITDA REVISIONS

2006 Operating Plan	24-Jan-06	\$11.8	15.6	32.4	11.2	28.8	32.4	(0.9)	35.2	34.2	29.3	25.4	15.0	\$265.3
Revised Post Closing Date	22-Nov-05	\$29.9	23.8	32.3	16.5	27.5	26.0	(1.6)	30.2	20.8	27.0	22.4	10.1	\$264.9
	'	Jan-06	Feb-06	Mar-06	Apr-06	May-06	90-unf	90-InC	Aug-06	Sep-06	Oct-06	Nov-06	Dec-06	Total

Change	(26.2)	2.4	14.0	10.2	0.4
	59.8	72.4	63.4	69.7	265.3
					<del>()</del>
	86.0	70.0	49.4	59.5	264.9
					<del>s</del>
	Q1-06	Q2-06	Q3-06	Q4-06	Total

### **EXHIBIT PP**



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### Privileged & Confidential

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Kirkland & Ellis LLP
Citigroup Center
153 East 53<sup>rd</sup> Street
New York, New York 10022
Attn: Richard M. Cieri, Esq.
David Eaton, Esq.
Ray Schrock, Esq.

Lazard Freres & Co. LLC 30 Rockefeller Plaza New York, New York 10020 Attn: Mr. Barry Ridings Akin Gump Strauss Hauer & Feld LLP 590 Madison Avenue
New York, New York 10022
Attn: Michael S. Stamer, Esq.

Chanin Capital Partners
11150 Santa Monica Boulevard
6<sup>th</sup> Floor
Los Angeles, California 90025
Attn: Mr. Russell Belinsky

Re: Collins & Aikman Corporation (together with its debtor subsidiaries, the "Debtors")

### Gentlemen:

In connection with the above referenced Debtors' chapter 11 cases, as you know, Third Avenue Trust ("Third Avenue") is a member and the Chair of the Official Committee of Unsecured Creditors (the "Creditors' Committee"). Reference is made to the recently commenced and ongoing discussions between Third Avenue and the Debtors regarding (i) the terms and conditions of a potential rights offering that would provide the liquidity necessary to fund a chapter 11 plan and (ii) Third Avenue serving as a potential standby purchaser for such rights offering.

Based on our discussions with the Debtors and their representatives and with the professionals for the Creditors' Committee, Third Avenue believes the potential rights offering and its willingness to consider serving as a standby purchaser are in the best

<sup>1</sup> The discussions were undertaken by Third Avenue with the knowledge and acquiescence of the professionals for the Creditors' Committee and with the goal of preserving the going concern value of the Debtors' assets and businesses and maximizing value.

interests of the Debtors' estates and will serve to maximize the chances of a successful restructuring. Third Avenue is also very mindful of and sensitive to its duties and obligations as a member of the Creditors' Committee. In that regard, Third Avenue has engaged the law firm of Fried, Frank, Harris, Shriver & Jacobson LLP ("Fried Frank") as its independent counsel.

Third Avenue believes that the best way for it to help facilitate the Debtors' successful restructuring is by Third Avenue's continued service on the Creditors' Committee. Third Avenue recognizes and believes that its continued service on the Creditors' Committee is, in the first instance, in the discretion of the Creditors' Committee, with respect to its continuing participation on the Creditors' Committee, necessarily, Third Avenue also must defer in all respects to the judgment of the Debtors, the Office of the United States Trustee and the Court. Assuming that it is agreed that Third Avenue should continue in its role as a member and Chair of the Creditors' Committee, Third Avenue also recognizes, that consistent with the Committee's bylaws, there will be occasions when the Creditors' Committee may need to meet in executive session (without Third Avenue) or when Third Avenue may need to be recused or recuse itself from certain votes of the Creditors' Committee. In these instances, Third Avenue will seek out and rely upon the advice and counsel of the professionals for the Creditors' Committee and will be guided and act accordingly.

Third Avenue recognizes that others may have different views and perspectives about how best to proceed. Third Avenue has an open mind about that and will consider any and all other suggestions and ideas. For Third Avenue, the paramount goals and objectives are maximizing the value of the Debtors' estates and providing liquidity to facilitate the Debtors' near term and successful emergence from chapter 11 as fully rehabilitated and financially sound suppliers. To best achieve these goals, Third Avenue believes it should remain as an active and committed member of the Creditors' Committee. If the Debtors, the Creditors' Committee, or their respective advisors desire to further review and discuss the subject of this letter, Third Avenue's counsel Brad Eric Scheler (212-859-8019) and I are available at your convenience.

Best regards.

Very truly yours,

David Barse

cc: Brad Eric Scheler, Esq. Vivek Melwani, Esq.

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### **EXHIBIT QQ**



September 22, 2006

Michael Stamer, Esq. Akin Gump Strauss Hauer & Feld LLP 590 Madison Avenue New York, NY 10022-2524

Re:

In re Collins & Aikman Corporation, et al. (the "Debtors")

Chapter 11 Case No. 05-55927 (SWR)

Dear Mr. Stamer:

As counsel to the Unsecured Creditors Committee of Collins & Aikman Corporation, please be advised that Third Avenue has resigned its position as Chair of, and its membership on, the Unsecured Creditors Committee both effective immediately. Third Avenue's resignation as without prejudice to and Third Avenue expressives expressives all of its rights to take any and all actions in the Debtors bank tupicy cases (including pictures or assen) and all claims against the Debtors all professionals and the Debtors estates in these cases.

Very truly yours,

David Barse

Chief Executive Officer

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