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INTRODUCTION

I

DAZ Vineyards, LLC is the Debtor in a Chapter 11 bankruptcy case. On February 15, 2010, DAZ Vineyards, LLC commenced a bankruptcy case by filing a voluntary Chapter 11 petition under the United States Bankruptcy Code ("Code"), 11 U.S.C. \$101 et. seq. Chapter 11 allows the Debtor, and under some circumstances, creditors and other parties in interest, to propose a plan of reorganization ("Plan"). The Plan may provide for the Debtor to reorganize by continuing to operate, to liquidate by selling assets of the estate, or a combination of both. DAZ Vineyards, LLC is the party proposing the Plan sent to you in the same envelope as this document. THE DOCUMENT YOU ARE READING IS THE

A. Purpose of This Document.

DISCLOSURE STATEMENT FOR THE ENCLOSED PLAN.

tells you certain information relating to the Plan and the process the Court follows in determining whether or not to confirm the Plan.

READ THIS DISCLOSURE STATEMENT CAREFULLY IF YOU WANT TO KNOW:

This Disclosure Statement summarizes what is in the Plan, and

(1) Who can vote or object,

(2) What the treatment of your claim is (i.e., what your claim will receive if the plan is confirmed), and how this treatment compares to what your claim would receive in liquidation,

(3) The history of the debtor and significant events during the bankruptcy,

- (4) What things the court will look at to decide whether or not to confirm the plan,
- (5) What is the effect of confirmation, and
- (6) Whether this plan is feasible.

This Disclosure Statement cannot tell you everything about your rights. You should consider consulting your own lawyer to obtain more specific advice on how this Plan will affect you and what is the best course of action for you.

Be sure to read the Plan as well as the Disclosure Statement.

If there are any inconsistencies between the Plan and the Disclosure Statement, the Plan provisions will govern.

The Code requires a Disclosure Statement to contain "adequate information" concerning the Plan. The Bankruptcy Court ("Court") has approved this document to enable parties affected by the Plan to make an informed judgment about the Plan. Any party can now solicit votes for or against the Plan.

B. <u>Deadlines for Voting and Objecting; Date of Plan</u> Confirmation Hearing.

THE COURT HAS NOT YET CONFIRMED THE PLAN DESCRIBED IN THIS DISCLOSURE STATEMENT. IN OTHER WORDS, THE TERMS OF THE PLAN ARE NOT YET BINDING ON ANYONE. HOWEVER, IF THE COURT LATER CONFIRMS THE PLAN, THEN THE PLAN WILL BE BINDING ON THE DEBTOR AND ON ALL CREDITORS AND INTEREST HOLDERS IN THIS CASE.

1. Time and Place of the Confirmation Hearing.

The hearing where the Court will determine whether or not to confirm the Plan will take place at the time set forth in the Order Approving the Third Amended Disclosure Statement in the

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United States Bankruptcy Court, 1415 State Street, Courtroom 201, Santa Barbara, California, 93101.

2. Deadline for Voting For or Against the Plan.

If you are entitled to vote, it is in your best interest to timely vote on the enclosed ballot and return the ballot in the enclosed envelope to Beall & Burkhardt, 1114 State Street, Suite 200, Santa Barbara, California, 93101.

Your ballot must be received by the date set forth in the Order Approving the Third Amended Disclosure Statement or it. will not be counted.

3. Deadline for Objecting to the Confirmation of the Plan.

Objections to the confirmation of the Plan must be filed with the Court and served upon Beall & Burkhardt, counsel for the Debtor, by the date set forth in the Order Approving the Disclosure Statement.

4. Identity of Person to Contact for More Information Regarding the Plan.

Any interested party desiring further information about the Plan should contact William C. Beall, (805) 966-6774.

C. Disclaimer.

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The financial data relied upon in formulating the Plan is based on the debtor's books and records. The information contained in this Disclosure Statement is provided by DAZ Vineyards, LLC. The Plan Proponent represents that everything stated in the Disclosure Statement is true to the Proponent's best knowledge. The Court has not yet determined whether or not the

Cas	se 9:10-bk-10689-RR Doc 204 Filed 06/07/12 Entered 06/07/12 12:33:19 Desc Main Document Page 7 of 64
1	Plan is confirmable and makes no recommendation as to whether or
2	not you should support or oppose the Plan.
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4	II
5	BACKGROUND
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7	A. Description and History of the Debtor's Business.
8	The Debtor is a Limited Liability Company.
9	The Debtor is in the business of both producing grapes, and
10	the manufacture and sales of fine wines.
11	The Debtor has been in this business since July of 2005.
12	
13	B. <u>Principals/Affiliates of Debtor's Business</u> .
14	The members of the debtor are Centrium and Associates, LLC,
15	and DAZ Holdings, LLC. See also below.
16	
17	C. Management of the Debtor Before and After the
18	Bankruptcy.
19	The LLC is managed by C. Alexis Zahoudanis and John
20	Zahoudanis.
21	
22	D. <u>Events Leading to Chapter 11 Filing</u> .
23	Here is a brief summary of the circumstances that led to the
24	filing of this Chapter 11 case:
25	The case was filed to prevent Investors Warranty of America,
26	Inc. from completing a foreclosure on the debtor's real property
27	asset.
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Ε. Significant Events During the Bankruptcy.

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Bankruptcy Proceedings. 1.

The following is a chronological list of significant events which have occurred during this case:

The debtor has worked through the Chapter 11 process with various goals in mind. First, the debtor has negotiated treatments with most of its secured creditors. Second, the debtor has made adjustments to its business operations to enhance profitability. The debtor had hoped to bring outside investors into the business, but does not currently have such investors in negotiations. Instead, the debtor believes that it has attained sufficient profitability to sustain the necessary payments to fund the First Amended Plan through operations alone.

2. Other Legal Proceedings.

In addition to the proceedings discussed above, Debtor is currently involved in the following non-bankruptcy legal proceedings:

All non-bankruptcy litigation remains stayed, except an action brought by Pacific Funding, a disputed unsecured creditor. The debtor also is a cross claimant in that action.

3. Actual and Projected Recovery of Preferential or Fraudulent Transfers.

The debtor does not plan to file any avoiding actions.

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4. Current and Historical Financial Conditions.

The identity and fair market value of the estate's assets are listed in the liquidation analysis below. See also the Debtor's financial history set forth in Exhibit B, as well as projections for future financials set forth in Exhibit C.

III

SUMMARY OF THE PLAN OF REORGANIZATION

A. <u>What Creditors and Interest Holders Will Receive Under</u> the Proposed Plan.

As required by the Bankruptcy Code, the Plan classifies claims and interests in various classes according to their right to priority. The Plan states whether each class of claims or interests is impaired or unimpaired. The Plan provides the treatment each class will receive.

B. Unclassified Claims.

Certain types of claims are not placed into voting classes; instead they are unclassified. They are not considered impaired and they do not vote on the Plan because they are automatically entitled to specific treatment provided for them in the Bankruptcy Code. As such, the Proponent has **not** placed the following claims in a class.

Administrative Expenses.

Administrative expenses are claims for costs or expenses of administering the Debtors' Chapter 11 case which are allowed under Code \$507(a)(1). The Code requires that all administrative

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claims be paid on the Effective Date of the Plan, unless a particular claimant agrees to a different treatment.

The following chart lists **all** of the Debtors' §507(a)(1) administrative claims and their treatment under this Plan:

Name	Amount Owed	Treatment
Beall & Burkhardt	\$50,000.00 estimated	Paid in full on the effective date or according to agreement between the parties
Sorenson & Sorenson	\$10,858.50	Paid in full on the effective date or according to agreement between the parties
Clerk's Office Fees	None anticipated	Paid in full on Effective Date
Office of the U.S. Trustee Fees	None anticipated	Paid in full on Effective Date
TOTAL	\$60,858.50 estimated	

Court Approval of Fees Required:

The court must rule on all fees listed in this chart before the fees will be owed. For all fees except Clerk's Office fees and U.S. Trustee's fees, the professional in question must file and serve a properly noticed fee application and the Court must rule on the application. Only the amount of fees allowed by the Court will be owed and required to be paid under this Plan.

As indicated above, the Debtor will need to pay approximately \$60,858.50 worth of administrative claims on the Effective Date of the Plan unless the claimant has agreed to be paid later or the Court has not yet ruled on the claim. As indicated elsewhere in this Disclosure Statement, Debtor will have the necessary cash on hand on the Effective Date of the Plan. The

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source of this cash will be from in part from operations and in part from new investment.

2. Priority Tax Claims.

Priority tax claims are certain unsecured income, employment and other taxes described by Code \$507(a)(8). The Code requires that each holder of such a \$507(a)(8) priority tax claim receive the present value of such claim in deferred cash payments, over a period not exceeding five years from the date of the filing of this case.

The following chart lists all of the Debtor's §507(a)(8) priority tax claims and their treatment under the Plan:

Description	Amount Owed	Treatment
Name: Franchise Tax Board	\$3,583.19	Paid in full with statutory interest from effective date in equal quarterly payments over three years from the effective date.
Name: Internal Revenue Service	\$56,004.11	Paid in full with statutory interest from effective date in equal quarterly payments over three years from the effective date.
Name: Employment Development Dept.	\$11,719.47	Paid in full with statutory interest from effective date in equal quarterly payments over three years from the effective date.
Name: State Board of Equalization	\$38,433.15	Paid in full with statutory interest from effective date in equal quarterly payments over three years from the effective date.
TOTAL	\$109,739.92	

C. <u>Classified Claims and Interests</u>.

1. Classes of Secured Claims.

Secured claims are claims secured by liens on property of the estate. The following chart lists all classes containing Debtor's secured pre-petition claims and their treatment under this Plan.

Clas	Description	Insider s	Impaire d	Treatment
s #	Description	(Y/N	(Y/N)	
1	Secured Claim of: Investors Warranty of America, Inc. secured by a first trust deed encumbering the debtor's property in Los Olivos, CA	N	Y	The Plan incorporates all term of the Loan Modification Agreement dated on or about February 28, 2011 by and amonthe Debtor, Constantin Zahoudinas, and Investor Warranty of America, Inc ("Investors Warranty"), a amended by the First Amendmento Loan Modification Agreemento Loan Modification Agreemento Loan Modification Resolving Reliefrom Stay Motion and Grantin Adequate Protection, wit Investors Warranty retaining alrights, interests, and remedieprovided in the Loan Modification Agreement, a amended. Investors Warrant will be paid in full accordance with the terms seforth in the Loan Modification Agreement, as amended, and will retain all lien rights including, but not limited to its first priority Deed of Trus encumbering the Debtor's reaproperty located in the Count of Santa Barbara and commonl known as 6701 Foxen Canyon Roa in Los Olivos, California. The Plan alters no rights, interest or remedies of Investor Warranty, and alters no obligation of the Debtor, under the Loan Modification Agreement (as that term is defined in the Loan Modification Agreement), a amended. To the extent that an other provision in the Plan in not consistent with the treatment set forth herein, the treatment set forth herein will treatment set fort
2	Claim of Silicon Valley Bank, secured by liens on virtually all of debtor's personal property, including pre-and postpetition accounts receivable and inventory. This Plan treats the Class 2 claim as fully secured pursuant to Bankruptcy Code Section 506(a).	N	Υ	The full amount of the allowe Class 2 claim shall be paid i full with interest at 7% pe annum in quarterly payments of \$12,000.00 per quarter, payable every March 1, June 1, September 1, and December 1. An remaining balance will be paid in full March 1, 2015. The Class 2 claim holder shall retain all of its liens in the Debtor's property, with the sam validity, extent and priority

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				after acquired property of the same type, pending full payment of the Class 2 claim, including any applicable interest, fees and other charges pursuant to the parties' agreement and applicable law
3	Secured Claim of Santa Colina Vineyards secured by a lien on some of the debtor's bulk wine. As of 4/1/12, the remaining balance is \$14,192.00	N	Y	Paid in full with interest at 5% per annum in monthly payments of \$1,900.00, with any balance due and payable one year from the effective date.
4	Secured Claim of Bernice James secured by a lien on the debtor's real property, located in Los Olivos CA	N	Y	Paid in full with statutory interest from effective date in equal quarterly payments over three years from the effective date.
5	Secured Claim of Sierra Madre ranch secured by a lien on some of the debtor's bulk wine	N	Y	The claim is allowed by stipulation. The remaining balance owing was \$40,000.00 as of 2/5/2012. The claim will be paid with agreed interest of \$10,000.00 at \$5,000.00 per month (except that the first payment shall be \$2,500.00) commencing 3/1/12 with the last payment, in the amount of \$2,500.00 paid 12/1/12.
6	Secured Claim of CNH Capital America secured by a lien on some of the debtor's equipment	N	Y	The entire balance with all accrued interest and charges will be paid in full in monthly payments of \$1,696.00 with the first payment due on the effective date.
	TOTAL			

2. Class of Priority Unsecured Claims.

Certain priority claims that are referred to in Code \$507(a)(3), (4), (5), (6), and (7) are required to be placed in classes. These types of claims are entitled to priority treatment as follows: the Code requires that each holder of such a claim receive cash on the Effective Date equal to the allowed amount of such claim. However, a class of unsecured priority claim holders may vote to accept deferred cash payments of a value, as of the Effective Date, equal to the allowed amount of such claims.

The following chart lists all classes containing Debtor's §507(a)(3), (4), (5), (6), and (7) priority unsecured claims and their treatment under this Plan.

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Description	Impaire d (Y/N)	Treatment
Class		
The debtor believes there are no	non-tax priority	claims

3. Class of General Unsecured Claims.

General unsecured claims are unsecured claims not entitled to priority under Code \$507(a). The following chart identifies this Plan's treatment of the class containing **all** of Debtor's general unsecured claims:

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Class #	Description	Impaired (Y/N)	Treatment
7	General unsecured claims Total amount of claims \$515,544.17 undisputed, plus \$4,278,665.00 disputed	Y	The unsecured class will share payments totaling \$120,000 payable at \$8,000 per quarter commencing 3 months after the effective date and every three months thereafter. Each individual creditor will receive its aliquot portion of the fund in annual payments. To the extent claim objections are pending at any payment date, the disbursing agent will retain sufficient funds to make payments to disputed creditors if their claims are allowed. Creditors will receive between 10% and 23% of their unsecured claims, depending on the success of the debtor's claim objections. To the extent the payments described herein are insufficient to pay 10% to members of the class of general unsecured creditors, the debtor will make additional quarterly payments of \$8,000 until sufficient funds have been made to permit a minimum 10% return to Class 7.

4. Class(es) of Interest Holders.

Interest holders are the parties who hold ownership interest (i.e., equity interest) in the Debtor. If the Debtor is a corporation, entities holding preferred or common stock in the Debtor are interest holders. If the Debtor is a partnership, the interest holders include both general and limited partners. If the Debtor is an individual, the Debtor is the interest holder. The following chart identifies this Plan's treatment of the class of interest holders:

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Description	Impaire d (Y/N)	Treatment
Class		
8	N	Holders of membership interests in the debtor will retain their interests

D. Means of Performing the Plan.

1. Funding for the Plan.

The Plan will be funded by the following: The Plan will be funded by the continued business operations of the debtor.

The Effective Date of the Plan will be 30 days after entry of an Order confirming the Plan.

2. Post-Confirmation Management.

Post confirmation management of the debtor will continue to be by John and C. Alexis Zahoudanis.

3. Disbursing Agent.

The debtor shall act as the disbursing agent for the purpose of making all distributions provided for under the Plan. The Disbursing Agent shall serve without bond and shall receive no compensation for distribution services rendered and expenses incurred pursuant to the Plan.

E. Risk Factors.

The proposed Plan has the following risks:

The primary risk factors are that the debtor will be unable to operate the business with the requisite profitability, and that the debtor will be unable to obtain the required new investors.

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		cument			

F. Other Provisions of the Plan.

1. Executory Contracts and Unexpired Leases.

a) Assumptions.

The following are the unexpired leases and executory contracts to be assumed as obligations of the reorganized Debtor under this Plan:

The debtor knows of no such executory contracts.

b) Rejections.

On the Effective Date, the following executory contracts and unexpired leases will be rejected:

The debtor knows of no such executory contracts.

2. Changes in Rates Subject to Regulatory Commission.

This Debtor is not subject to governmental regulatory commission approval of its rates.

3. Retention of Jurisdiction.

The Court will retain jurisdiction to the extent provided by law.

G. Tax Consequences of Plan.

may affect their tax liability should consult with their own accountants, attorneys, and/or advisors. The following disclosure of possible tax consequences is intended solely for the purpose of alerting readers about possible tax issues this Plan may present to the Debtor. The Proponent cannot and does not represent that the tax consequences contained below are the only tax consequences of the Plan because the Tax Code embodies many complicated rules

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which make it difficult to state completely and accurately all the tax implications of any action.

The estate does not anticipate tax consequences from the Plan beyond normal income taxes to be paid for profitable operations.

IV

CONFIRMATION REQUIREMENTS AND PROCEDURES

Persons or entities concerned with confirmation of this Plan should consult with their own attorneys because the law on confirming a Plan of Reorganization is very complex. The following discussion is intended solely for the purpose of alerting readers about basic confirmation issues, which they may wish to consider, as well as certain deadlines for filing claims. The Proponent cannot and does not represent that the discussion contained below is a complete summary of the law on this topic.

Many requirements must be met before the Court can confirm a Plan. Some of the requirements include that the Plan must be proposed in good faith, acceptance of the Plan, whether the Plan pays creditors at least as much as creditors would receive in a Chapter 7 liquidation, and whether the Plan is feasible. These requirements are **not** the only requirements for confirmation.

A. Who May Vote or Object.

1. Who May Object to Confirmation of the Plan.

Any party in interest may object to the confirmation of the Plan, but as explained below not everyone is entitled to vote to accept or reject the Plan.

2. Who May Vote to Accept/Reject the Plan.

A creditor or interest holder has a right to vote for or against the Plan if that creditor or interest holder has a claim which is both (1) allowed or allowed for voting purposes, and (2) classified in an impaired class.

a) What Is an Allowed Claim/Interest.

As noted above, a creditor or interest holder must first have an allowed claim or interest to have the right to vote. Generally, any proof of claim or interest will be allowed, unless a party in interest brings a motion objecting to the claim. When an objection to a claim or interest is filed, the creditor or interest holder holding the claim or interest cannot vote unless the Court, after notice and hearing, either overrules the objection or allows the claim or interest for voting purposes.

The bar date for filing a Proof of Claim in this case was November 1, 2010. A creditor or interest holder may have an allowed claim or interest even if a proof of claim or interest was not timely filed. A claim is deemed allowed if (1) it is scheduled on the Debtor's schedules and such claim is not scheduled as disputed, contingent, or unliquidated, and (2) no party in interest has objected to the claim. An interest is deemed allowed if it is scheduled and no party in interest has objected to the interest.

b) What Is an Impaired Claim/Interest.

As noted above, an allowed claim or interest only has the right to vote if it is in a class that is **impaired** under the Plan. A class is impaired if the Plan alters the legal, equitable, or contractual rights of the members of that class.

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For example, a class comprised of general unsecured claims is impaired if the Plan fails to pay the members of that class 100% of what they are owed.

In this case, the Proponent believes that all Classes are impaired and that holders of claims in each of these classes are therefore entitled to vote to accept or reject the Plan. The Proponent believes that no Class is unimpaired. Parties who dispute the Proponent's characterization of their claim or interest as being impaired or unimpaired may file an objection to the Plan contending that the Proponent has incorrectly characterized the class.

3. Who is Not Entitled to Vote.

The following four types of claims are **not** entitled to vote:

- (1) Claims that have been disallowed;
- (2) Claims in unimpaired classes;
- (3) Claims entitled to priority pursuant to Code \$\\$507(a)1), (a)(2), and (a)(8); and
- (4) Claims in classes that do not receive or retain any value under the Plan.

Claims in unimpaired classes are not entitled to vote because such classes are deemed to have accepted the Plan. Claims entitled to priority pursuant to Code §§507(a)(1), (a)(2), and (a)(7) are not entitled to vote because such claims are not placed in classes and they are required to receive certain treatment specified by the Code. Claims in classes that do not receive or retain any value under the Plan do not vote because such classes are deemed to have

rejected the Plan. Even if your claim is of the type described above, you may still have a right to object to the confirmation of the Plan.

4. Who Can Vote in More Than One Class.

A creditor whose claim has been allowed in part as a secured claim and in part as an unsecured claim is entitled to accept or reject a Plan in both capacities by casting one ballot for the secured part of the claim and another ballot for the unsecured claim.

5. Votes Necessary to Confirm the Plan.

If impaired classes exist, the Court cannot confirm the Plan unless:

- (1) At least one impaired class has accepted the Plan without counting the votes of any insiders with that class; and
- (2) All impaired classes have voted to accept the Plan, unless the Plan is eligible to be confirmed by "cramdown" on non-accepting classes, as discussed later in Section {IV.A.8}.

6. Votes Necessary for a Class to Accept the Plan.

A class of claims is considered to have accepted the Plan when more than one-half (1/2) in number and at least two-thirds (2/3) in dollar amount of the claims which actually voted, voted in favor of the Plan. A class of interests is considered to have accepted the Plan when at least two-thirds (2/3) in amount of the interest holders of such class which actually voted, voted to accept the Plan.

7. Treatment of Nonaccepting Classes.

As noted above, even if **all** impaired classes do not accept the proposed Plan, the Court may nonetheless confirm the

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Plan if the nonaccepting classes are treated in the manner required by the Code. The process by which nonaccepting classes are forced to be bound by the terms of the Plan is commonly referred to as "cramdown". The Code allows the Plan to be "crammed down" on nonaccepting classes of claims or interest if it meets all consensual requirements except the voting requirements of \$1129(a)(8) and if the Plan does not "discriminate unfairly" and is "fair and equitable" toward each impaired class that has not voted to accept the Plan as referred to in 11 U.S.C. \$1129(b) and applicable case law.

8. Request for Confirmation Despite Nonacceptance by Impaired Class(es).

The party proposing this Plan DAZ Vineyards, LLC asks the Court to confirm this Plan by cramdown on any impaired class if any of those classes do not vote to accept the Plan.

B. Liquidation Analysis.

Another confirmation requirement is the "Best Interest Test", which requires a liquidation analysis. Under the Best Interest Test, if a claimant or interest holder is in an impaired class and that claimant or interest holder does not vote to accept the Plan, then that claimant or interest holder must receive or retain under the Plan property of a value not less than the amount that such holder would receive or retain if the Debtor were liquidated under Chapter 7 of the Bankruptcy Code.

In a Chapter 7 case, the Debtor's assets are usually sold by a Chapter 7 trustee. Secured creditors are paid first from the sales proceeds of properties on which the secured creditor has a

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lien. Administrative claims are paid next. Next, unsecured creditors are paid from any remaining sales proceeds, according to their rights to priority. Unsecured creditors with the same priority share in proportion to the amount of their allowed claim in relationship to the amount of total allowed unsecured claims. Finally, interest holders receive the balance that remains after all creditors are paid, if any.

For the Court to be able to confirm the Plan, the Court must find that all creditors and interest holders who do not accept the Plan will receive at least as much under the Plan as such holders would receive under a Chapter 7 liquidation. The Plan Proponent maintains that this requirement is met here for the following reasons:

In a Chapter 7 liquidation, a Trustee would face a daunting task to sell any property whatsoever. The debtor's real property is subject to a lien in favor of Investors Warranty of America, Inc. which the secured creditor contends before modification to be in excess of \$11 million. The debtor does not believe that the property could be sold for sufficient funds to pay the secured debt, let alone to generate funds for unsecured creditors. Similarly, other assets are all subject to security interests, and any liquidation would be very difficult. The most difficult asset to value is the debtor's inventory of wine. As of the writing of this document, the debtor has approximately 4,100 cases of wine, as well as 25,000 gallons of red wine in barrels awaiting bottling. Sold at retail, that wine has significant value. The debtor's retail prices for wine average \$425 per case, so the cased wine alone might bring \$1.7 million. However, selling at

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those prices requires operation of the debtor's business, with concomitant business expenses. Recent research into liquidation prices of wine, such as a Trustee in a Chapter 7 case might obtain, are very different. The debtor estimates that on liquidation, the estate would receive perhaps \$36 per case, and the barreled wine would be sold for somewhat less than that.

Below is a demonstration, in balance sheet format, that all creditors and interest holders will receive at least as much under the Plan as such creditor or interest holder would receive under a Chapter 7 liquidation. This information is provided by the debtor and plan proponent).

The debtor believes that a Chapter 7 Trustee might, in the end, be able to create a pool of \$136,000.00 (see chart below) from which to pay unsecured debts. After payment of the Trustee's fees and his professional's fees, as well as approximately \$109,000 in priority unsecured debt consisting of tax creditors, the debtor does not believe a Chapter 7 Trustee would make a distribution to general unsecured creditors.

Asset	Value (at	Secured claim	Available for
	liquidation)		unsecured
			creditors
Land and	\$8,500,000	\$9,530,000	\$0
buildings	based upon		
	appraisal		
	presented by		
·	Investors		
	Warranty of		

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11				
1		America, Inc.		
2		with Motion for		
3		Relief from		
4		Stay		
5	Accounts	\$45,624 (gross)	\$199,000	\$0
6	Receivable	assume 75%		
7		collectible in		
8		liquidation or		
9		\$34,218		
10	Cash	Negligible		\$0
11	Equipment	\$7,000	\$44,000	\$0
12		estimated		
13		liquidation		
14		value		
15	Wine Inventory	\$300,000 (at	\$199,000 (also	\$135,218
16		liquidation,	secured by	
17		estimated)	receivables)	
18				

Below is a demonstration, in tabular format, that all creditors and interest holders will receive at least as much under the Plan as such creditor or holder would receive under a Chapter 7 liquidation.

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Claims and Classes	Payout Percentage Under the Plan	Payout Percentage in Chapter 7 Liquidation
Administrative Claims	100	100
Priority Tax Claims	100	100
Class 1:	, 100	Unknown
Class 2:	100	100
Class 3:	100	100
Class 4:	100	100
Class 5:	100	100
Class 6:	100	100
Class 7:	10-23%	0

C. Feasibility.

Another requirement for confirmation involves the feasibility of the Plan, which means that confirmation of the Plan is not likely to be followed by the liquidation, or the need for further financial reorganization, of the Debtor or any successor to the Debtor under the Plan, unless such liquidation or reorganization is proposed in the Plan.

There are at least two important aspects of a feasibility analysis. The first aspect considers whether the Debtor will have enough cash on hand on the Effective Date of the Plan to pay all the claims and expenses which are entitled to be paid on such date. The Plan Proponent maintains that this aspect of feasibility is satisfied as the debtor will demonstrate at the confirmation hearing the ability to pay the necessary \$60,858.00 in administrative expenses or will offer evidence of agreements with the administrative creditors.

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The second aspect considers whether the Proponent will have enough cash over the life of the Plan to make the required Plan payments.

The Proponent has provided financial statements which include both historical and projected financial information. Please refer to Exhibit B and C for the relevant financial statements. You are advised to consult with your accountant or financial advisor if you have any questions pertaining to these financial statements. In addition to the information provided herein, the debtor will produce evidence at the confirmation hearing of its ability to fund the payments required under the Plan.

As Debtor's financial projections demonstrate, Debtor will have an average cash flow, after paying operating expenses and post-confirmation taxes, to make the payments for the life of the Plan. The Plan Proponent contends that Debtor's financial projections are feasible.

V

EFFECT OF CONFIRMATION OF PLAN

A. Discharge.

This Plan provides that upon substantial consummation, Debtor shall be discharged of liability for payment of debts incurred before confirmation of the Plan, to the extent specified in 11 U.S.C. §1141. However, the discharge will not discharge any liability imposed by the Plan.

B. Revesting of Property in the Debtor.

Except as provided in Section {V.E.}, and except as provided elsewhere in the Plan, the confirmation of the Plan revests all of the property of the estate in the Debtor.

C. Modification of Plan.

The Proponent of the Plan may modify the Plan at any time before confirmation. However, the Court may require a new Disclosure Statement and/or re-voting on the Plan.

D. <u>Post-Confirmation Status Report</u>.

Within 120 days of the entry of the order confirming the Plan, Plan Proponent shall file a status report with the Court explaining what progress has been made toward consummation of the confirmed Plan. The status report shall be served on the United States Trustee, the twenty largest unsecured creditors, and those parties who have requested special notice. Further status reports shall be filed every 120 days and served on the same entities.

E. <u>Post-Confirmation Conversion/Dismissal</u>.

A creditor or party in interest may bring a motion to convert or dismiss the case under \$1112(b), after the Plan is confirmed, if there is a default in performing the Plan. If the Court orders, the case converted to Chapter 7 after the Plan is confirmed, then all property that had been property of the Chapter 11 estate, and that has not been disbursed pursuant to the Plan, will revest in the Chapter 7 estate. The automatic stay will be reimposed upon the revested property, but only to the extent that relief from stay was not previously authorized by the Court during this case.

The order confirming the Plan may also be revoked under very limited circumstances. The Court may revoke the order if the

order of confirmation was procured by fraud and if the party in interest brings an adversary proceeding to revoke confirmation within 180 days after the entry of the order of confirmation.

F. Final Decree.

Once the estate has been fully administered as referred to in Bankruptcy Rule 3022, the Plan Proponent, or other party as the Court shall designate in the Plan Confirmation Order, shall file a motion with the Court to obtain a final decree to close the case.

Respectfully submitted,

Dated:

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Debtor John Zahoudanis,

Manager

Dated: BEALL & BURKHARDT

> William C. DAZ Vineyards, LLC, Debtor,

Plan Proponent

.1 2	BUCHALTER NEMER A Professional Corporation CRAIG C. CHIANG (SBN 209602) BRIAN HARVEY (SBN 238991)					
3		•				
4						
5	Email: cchiang@buchalter.com					
6	Attorneys for Secured Creditor Investors Warranty of America, Inc, an Iowa corporation					
8		BANKRUPTCY COURT				
. 9	9 CENTRAL DISTRICT OF CALIFORNIA					
10	SANTA BARBARA DIVISION					
11						
12	In re	Case No. 9:10-bk-10689 (RR)				
13	DAZ VINEYARDS, LLC dba DEMETRIA ESTATE WINERY,	Chapter 11				
.14 15	Debtor.	STIPULATION RESOLVING RELIEF FROM STAY MOTION AND GRANTING ADEQUATE PROTECTION				
16		Original Hearing Date				
17	·	Date: December 6, 2011 Time: 9:00 a.m. Place 1415 State Street, Courtroom 201				
18		Santa Barbara, California 93101				
19	_	Continued Hearing Date Date: January 4, 2012				
20		Time: 9:00 a.m. Place 1415 State Street, Courtroom 201				
21		Santa Barbara, California 93101				
22		rice of a Adamsta Destruction				
23	This Stipulation Resolving Relief from Stay Motion and Granting Adequate Protection					
24	("Stipulation") is entered into by and between Investors Warranty of America, Inc, an Iowa					
25	corporation ("Investors Warranty") and DAZ Vineyards, LLC, the above-captioned Chapter 11					
26	debtor ("DAZ").					
27	RECITALS					
28	A. On February 15, 2010 (the "F	Petition Date"), DAZ filed a voluntary petition for				
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•	S	TIPULATION				

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relief under chapter 11 of title 11 of the United States Code (the "Bankruptcy Code") in the United States Bankruptcy Court for the Central District of California (the "Bankruptcy Court").

- Prior to the Petition Date, DAZ executed that certain Promissory Note Secured By B. Deed of Trust, dated as of September 20, 2007, in favor of Transamerica Financial Life Insurance Company, a New York corporation ("Original Lender"), in the original principal amount of Seven Million Eight Hundred Sixty-Five Thousand and 00/100ths Dollars (\$7,865,000.00) (the "Note").
- To secure its obligations under the Note, DAZ executed that certain Deed of Trust, C. Assignment of Leases and Rents, Security Agreement and Fixture Filing (the "Deed of Trust"), dated as of September 20, 2007, in favor of Original Lender, recorded September 21, 2007, in the Official Records, as Document Number 2007-0067981, encumbering certain improved real property commonly known as 6701 Foxen Canyon Road, Los Olivos, California, as more particularly described in the Deed of Trust (the "Property").
- Investors Warranty contends that it is the assignee under that certain Assignment D. of Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing (the "Assignment"), dated as of June 29, 2009, made by Original Lender to Investors Warranty, pursuant to which Assignment the Note, the Deed of Trust, and all other documents executed in connection with the loan from Original Lender to DAZ (collectively, the "Secured Loan Documents") were assigned to Investors Warranty.
- Under the terms of the Loan Documents, DAZ was obligated to make quarterly E. debt service payments of principal and interest, as set forth in the Note, until October 2022, when the Note matured by its terms. DAZ did not make the quarterly debt service payment that came due on January 10, 2009 in the amount of \$153,957.38. Investors Warranty declared an acceleration of the loan in or around April 2009, with the accelerated balance of \$9,312,355.85.
- After the Petition Date, DAZ agreed to make quarterly interest only payments for F. January 2011, April 2011, July 2011, and October 2011 in the approximate amount of \$166,775.00 each. The payment schedule is set forth in that certain Loan Modification Agreement attached as Exhibit A to the Disclosure Statement filed by the DAZ on March 30, 2011 (Docket No. 91). As of the filing of its Proof of Claim in October 2010, Investors

STIPULATION

EXHIBIT A Page 26B

Warranty contends that at least \$11,103,353.11 was owing by DAZ under the Secured Loan

Documents. The Loan Modification Agreement, also attached hereto as Attachment 1, provides

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for DAZ to seek confirmation of a Chapter 11 Plan that incorporates all of the terms of the Loan Modification Agreement, which include:

• The outstanding principal amount due and payable under the Note to be adjusted to a lower amount of \$9,530,000 (the "Adjusted Note Amount");

- Interest on the Adjusted Note Amount to accrue at the rate of seven percent (7.0%) per annum from January 1, 2011 through December 31, 2012. Thereafter, the interest rate adjustments to be calculated in accordance with the provisions of Section 1 of the Note;
- Notwithstanding the provisions of Section 1G of the Note providing for payment of principal and interest, DAZ to be required to remit to Investors Warranty quarterly payments of interest only on January 1, 2011, April 1, 2011, July 1, 2011 and October 1, 2011 (the "Interest Only Payments"); thereafter, commencing January 1, 2012, DAZ to remit to Investors Warranty quarterly payments of principal and interest based on a twenty (20) year amortization schedule (the "Principal and Interest Payments");
- DAZ to acknowledge that Investors Warranty has incurred to date certain costs and
 expenses, including, without limitation, legal fees, title expenses, appraisal fees and
 related costs, in the amount of \$120,000. DAZ to agree that such amount to be paid by
 DAZ to Investors Warranty in four equal quarterly payments on April 1, 2011, July 1,
 2011, October 1, 2011, and January 1, 2012 (the "Fee and Cost Payments");
- DAZ to deposit with and to pay to Investors Warranty an amount sufficient for payment of
 estimated taxes and assessments assessed or levied against the Property (the "Tax
 Escrow").
- G. DAZ did not make one or more of the Interest Only Payments, did not make any of the Fee and Cost Payments, and did not deposit any funds for the Tax Escrow.
- H. On December 6, 2011, the Bankruptcy Court considered Investor Warranty's Motion for Relief from the Automatic Stay (the "Stay Relief Motion") pursuant to which Investors Warranty sought relief from the automatic stay to exercise all of its rights and remedies

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STIPULATION

EXHIBIT A Page 27

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under the Secured Loan Documents and applicable law. DAZ opposed the Stay Relief Motion.

Prior to the hearing on the Stay Relief Motion, Investors Warranty and DAZ . I. reached terms to resolve the Stay Relief Motion and to provide adequate protection to Investors Warranty through approval of all terms of the Loan Modification Agreement as modified by this Stipulation.

STIPULATION

IT IS THEREFORE STIPULATED AS FOLLOWS:

- All terms of the Loan Modification Agreement, as amended by the First Amendment to Loan Modification Agreement dated March 25, 2011, also attached hereto under Attachment 1, are approved except as further modified by this Stipulation;
- DAZ will pay Investors Warranty \$30,000 by December 31, 2011, representing a 2. quarterly payment of costs and expenses under section 6.e. of the Loan Modification Agreement, representing a Fee and Cost payment, with the remaining three quarterly payments of \$30,000 each to be added to the Adjusted Note Amount under the Loan Modification Agreement;
- DAZ will make quarterly payments of \$150,000 each on February 10, 2012, May 10, 2012, August 10, 2012, and November 10, 2012 representing an extension of partial Interest Only Payments; thereafter, commencing on January 1, 2013, DAZ will remit to Investors Warranty quarterly Principal and Interest Payments based on a twenty (20) year amortization schedule, as contemplated in section 6.a.iii of the Loan Modification Agreement;
- Investors Warranty is allowed a secured claim in he amount of the Adjusted Note 4. Amount under the Loan Modification Agreement which includes the \$9,530,000 set forth in the Loan Modification Agreement, in addition to (1) a quarterly payment of interest in the amount of \$166,775 that was to be made to Investors Warranty under section 6.a. of the Loan Modification Agreement in or around July 2011, representing an Interest Only Payment, (2) the remaining three quarterly payments of \$30,000 each under section 6.e. of the Loan Modification Agreement, representing the Fee and Cost Payments, (3) all additional interest, above the \$150,000 partial Interest Only Payments to be made on February 10, 2012, May 10, 2012, August 10, 2012, and November 10, 2012, that comes due before confirmation of a Chapter 11 Plan in DAZ'

STIPULATION

EXHIBIT A Page 28

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bankruptcy case, and (4) any amount that Investors Warranty may be entitled to under applicable law;

- 5. DAZ will pay all upcoming post-petition property tax obligations for the Property on a timely basis directly to the applicable tax collector beginning with the payment that came due on December 10, 2011, instead of depositing funds into the Tax Escrow, and will provide Investors Warranty with evidence of payment;
- 6. DAZ will maintain adequate insurance coverage on the Property, and will provide Investors Warranty with evidence of such insurance coverage;
- 7. A Chapter 11 Plan that incorporates all terms of the Loan Modification
 Agreement, as amended by the First Amendment to Loan Modification Agreement and the
 Stipulation, must be confirmed by July 31, 2012, with its Effective Date no later than August 15,
 2012. Should DAZ fail to confirm a Chapter 11 Plan by July 31, 2012, with its Effective Date no
 later than August 15, 2012, that incorporates all terms of the Loan Modification Agreement, as
 amended by the First Amendment to Loan Modification Agreement and the Stipulation, the
 automatic stay will terminate on August 1, 2012 to allow Investors Warranty to exercise all rights
 and remedies under the Secured Loan Documents and applicable law;
- 8. DAZ will not propose or support any Chapter 11 Plan that seeks to modify Investors Warranty's rights under the Secured Loan Documents, as amended by the First Amendment to Loan Modification Agreement and the Stipulation;
- 9. Should DAZ breach any payment terms of the Stipulation, Investors Warranty will be granted relief from the automatic stay by submitting a declaration that DAZ has failed to make such payment and has failed to cure such payment default within 15 calendar days following Investors Warranty's providing a written notice of default via overnight mail or courier to DAZ and its counsel;
- 10. Application of any payment received from DAZ by Investors Warranty shall not be deemed, in any manner, to constitute a setoff or other "action" as that term is used or defined in section 726 of the California Code of Civil Procedure, to constitute a violation of the "one action rule," or be considered an effort by Investors Warranty to collect a deficiency judgment.

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	1 11. Any payments already made to Investors Warranty since the Petition Date shall be				
•	2 subject to this Stipulation;				
	The Stipulation shall be binding upon and shall inure to the benefit of the				
٠.	4 successors and assigns of the DAZ and Investors Warranty;				
	The Stipulation can be amended, modified or terminated only by a writing				
	6 executed by DAZ and Investors Warranty;				
	7 14. The Stipulation may be executed in one or more counterparts, each of which shall				
	be deemed an original for the purpose of effectuating the Stipulation, but all of which together				
:	shall constitute one and the same instrument. Any faxed counterpart of this Stipulation shall be				
. 10	deemed to be an original;				
13	15. All terms, conditions, provisions of the Secured Loan Documents, other than as				
12					
13	Tany 3				
14					
15	By C.				
16	Craig C. Chiang Attorneys for Investors Warranty of America, Inc.				
17 18	Tatolinojo 101 investere ivalianty er ramonsus and				
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20	January 3,2012 Dated: December 12011 BEALL & BURKHARDT				
21	11.A/- 17 0				
22	By: William C. Beall				
23	Attomeys for DAZ Vineyards, LLC				
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STIPULATION					

PROOF OF SERVICE OF DOCUMENT

I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is: Buchalter Nemer, 333 Market St., 25th Floor, San Francisco, CA 94105

A true and correct copy of the foregoing document described as STIPULATION RESOLVING RELIEF FROM STAY MOTION AND ADEQUATE PROTECTION will be served or was served (a) on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner stated below:

1. TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC FILING (NEF): Pursuant to controlling General Order(s) and LBR, the foregoing document will be served by the court via NEF and hyperlink to the document. On January 5, 2012, I checked the CM/ECF docket for this bankruptcy case or adversary proceeding and determined that the following person(s) are on the Electronic Mail Notice List to receive NEF transmission at the email address(es) stated below:

- William C Beall, artyc@aol.com
- Brian D Fittipaldi, brian.fittipaldi@usdoj.gov
- Gary M Kaplan, gkaplan@fbm.com
- · Jason R Wolf, jwolf@dl.com
- · Thomas B Watson, watsont@hdlitigation.com
- Robert Mockler, mocklerr@hbdlawyers.com
- David M S Taam, dtaam@glazlaw.com
- Karen L Grant, kgrant@silcom.com
- · Neal C Swensen, neal@swensenlaw.com
- Diane C Weil, dcw@dcweillaw.com
- Gary M Kaplan, gkaplan@fbm.com
- United States Trustee, ustpregion16.wh.ecf@usdoj.gov

	Service information continued on attached page	
INTER CTATES MAIL	OP OVERNIGHT MAIL (state method for each	

2. SERVED BY UNITED STATES MAIL OR OVERNIGHT MAIL (state method for each person or entity served): On January 5, 2012, I served the following person(s) and/or entity(ies) at the last known address(es) in this bankruptcy case or adversary proceeding by placing a true and correct copy thereof in a sealed envelope in the United States mail, first class, postage prepaid, and/or with an overnight mail service addressed as follows. Listing the judge here constitutes a declaration that mailing to the judge will be completed no later than 24 hours after the document is filed.

Via U.S. Mail David M S Taam 23945 Calabasas Road, Suite 200 Calabasas, CA 91302

Via U.S. Mail Neal C. Swensen 310 S. Magnolia Ave. Fullerton, CA 92833 Via U.S. Mail Bernice James Treasurer-Tax Collector P.O. Box 579 Santa Barbara, CA 93102

Via FedEx Honorable Robin L. Riblet United States Bankruptcy Court – Central District of California 1415 State Street / Courtroom 201 Santa Barbara, California 93101-2511

Service information continued on attached page

3. <u>SERVED BY PERSONAL DELIVERY,</u> FAC	CSIMILE TRANSMISSION OR EMAIL
(state method for each person or	
entity served): Pursuant to F.R.Civ.P. 5 and/or	
controlling LBR, on	, I served the following
person(s) and/or entity(ies) by personal delivery, o	r (for those who consented in writing to such
service method), by facsimile transmission and/or	email as follows. Listing the judge here
constitutes a declaration that personal delivery on	
hours after the document is filed.	J
	Service information continued on attached page
declare under penalty of perjury under the laws o	f the United States that the foregoing is true and
correct.	
Date: January 5, 2012 :	Te fall fall
	This was a second of the secon
Printe	d.
Name	: Hallina Pohyar

20 Largest Unsecured Creditors Served Via U.S. Mail

Sorenson & Sorenson, CPAs 2027 Village Lane Suite 203 Solvang, CA 93463 Nomblot Cuves en baton depuis 1922 2 route de Beaune 71210 ECUISSES State Board of Equalization 3321 Power Inn Road Suite 210 Sacramento, CA 95826-3889

Finkle Newton
Farming, Inc.
dba Coastal Vineyard Care
Associate
P.O. Box 1184
Santa Ynez, CA 93460

Euro-Machines, Inc. 497 Edison Court, Suite G Fairfield, CA 94534 Jay's Landscapes, Inc. 4209 Carpinteria Avenue Carpinteria, CA 93013-1805

State of California Franchise Tax Board Attention: Bankruptcy P.O. Box 2952 Sacramento, CA 95812-2952 Tonnellerie Claude Gillet Pere et Fils 21190 Saint Romain, France Salud Ayala Farm Labor Contractor P.O. Box 990 Selma, CA 93662

Grgich Hills Cellar P.O. Box450 Rutherford, CA 94573 Bel Air Tonnellerie 42 route de Creon 33360 CENAC

ATTACHMENT 1

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Demetria Winery

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LOAN MODIFICATION AGREEMENT

This LOAN MODIFICATION AGREEMENT (this "Agreement") is entered into as of February 25, 2011 by and among DAZ VINEYARDS, LLC, a California limited liability company ("Borrower"), CONSTANTINE A. ZAHOUDINAS ("Guarantor"), and INVESTORS WARRANTY OF AMERICA, INC., an Iowa corporation ("Lender"), acting by and through and AEGON USA Realty Advisors, LLC, as servicer for Lender ("Agent"), with reference to the following facts:

RECITALS

- A. Lender is the assignee under that certain Assignment of Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing (the "Assignment"), dated as of June 29, 2009, made by Transamerica Financial Life Insurance Company, a New York corporation ("Original Lender"), to Lender, and recorded June 30, 2009 in the Official Records of the County Recorder of Santa Barbara County, California (the "Official Records"), as Document No. 2009-703867, pursuant to which Assignment all of the Secured Loan Documents (as defined below) were assigned to Lender.
- B. Agent is the servicer for Lender with respect to the Secured Loan Documents. All references to "Lender" hereunder shall mean Lender, as successor to Original Lender, acting by and through Agent in its capacity as servicer for Lender.
- C. The Secured Loan Documents include that certain Promissory Note Secured By Deed of Trust, dated as of September 20, 2007, made by Borrower in favor of Original Lender, in the original principal amount of Seven Million Eight Hundred Sixty-Five Thousand and 00/100ths Dollars (\$7,865,000.00) (the "Note"). The Note has been endorsed to Lender pursuant to the Assignment.
- D. Pursuant to the Assignment, Lender obtained and became the legal and equitable owner and holder of the following documents in addition to the Note (together with the Note, the "Secured Loan Documents"):
- 1. That certain Deed of Trust, Assignment of Leases and Rents, Security Agreement and Fixture Filing (the "Deed of Trust"), dated as of September 20, 2007, executed by Borrower in favor of Original Lender, recorded September 21, 2007, in the Official Records, as Document Number 2007-0067981, encumbering certain improved real property situated in the City of Los Olivos, County of Santa Barbara, State of California, as more particularly described therein (the "Property").
- 2. That certain UCC-I Financing Statement (the "Financing Statement"), dated as of September 20, 2007, executed by Borrower, as debtor, in favor of Original Lender, as secured party, filed with the California Secretary of State on September 20, 2007 as Document Number 077129648175, which Financing Statement was assigned to Lender pursuant to that certain UCC-2 Financing Statement filed with the California Secretary of State on June 29, 2007 as Document Number 0972008692 (the "UCC Assignment").

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- 3. That certain Guaranty (the "Guaranty"), dated as of September 20, 2007, by Guarantor in favor of Original Lender.
- 4. That certain Brivironmental Indemnity Agreement made as of February 11, 2008, by Borrower in favor of Original Lender.
 - All other documents executed in connection with the Loan.
- E. The Secured Loan Documents encumber, among other things, the Property and certain other property more particularly described in the Secured Loan Documents (collectively, the "Collateral").
- F. Borrower is in default under the Secured Loan Documents in several respects (the "Existing Defaults"), each of which is material, and as to which all notice and cure periods have expired and with respect to which Lender recorded a Notice of Default and commenced nonjudicial foreclosure proceedings (the "Foreclosure"). Prior to the completion of the Foreclosure, on or about February 15, 2010, Borrower filed a voluntary petition for Chapter 11 Bankruptcy in United States Bankruptcy Court, Central District (the "Court"), Bankruptcy No. 9:10-bk-10689-RR (the "Action"). As of the date hereof, the Action is still pending. Each of the Existing Defaults constitutes an "Event of Default" as defined under the Secured Loan Documents.
- G. Borrower has requested that Lender agree to modify the Secured Loan Documents, as set forth below.

AGREEMENT

NOW THEREFORE, in consideration of the foregoing and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

- I. <u>Definitions</u>. For purposes of this Agreement, "Obligations" shall mean the "Secured Obligations" and "Indebtedness" (as defined in the Secured Loan Documents) and all other payment and performance obligations of Borrower under the Secured Loan Documents. Except as defined or redefined in this Agreement, initially capitalized terms in this Agreement shall have the meanings assigned in the Secured Loan Documents.
- 2. <u>Incorporation of Recitals.</u> The foregoing Recitals are incorporated herein by this reference, and the parties agree that each of such Recitals is true and correct in all material respects.
- 3. Acknowledgment of Obligations. The Secured Loan Documents are legal, valid and binding obligations of Borrower and remain in full force and effect. Borrower acknowledges and agrees that it has no claims, setoffs, defenses or causes of action of any kind or nature whatsoever that can be asserted to reduce or eliminate all or any part of its liability to repay the outstanding indebtedness and Obligations of Borrower to Lender. Borrower hereby reaffirms and ratifies the execution of, and agrees that it is bound by all of the provisions of the Secured Loan Documents and the grant of the security interests granted to Lender thereunder,

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which reaffirmation and ratification shall be deemed effective as of the date hereof. As of the
date of execution of this Agreement, there is presently due and owing to Lender by Borrower the
following amounts: the principal amount of
and/100 Dollars (\$) (the "Current Note Amount") remains due and owing to
Lender pursuant to the terms of the Note, which includes unpaid principal, interest, attorneys'
fees, late fees and costs and other amounts that are due and owing under the Secured Loan
Documents, all of which continue to accrue.

- 4. Acknowledgments of Defaults. Borrower hereby acknowledges and agrees that it is currently in default under the Secured Loan Documents by reason of the Existing Defaults. Borrower hereby waives any and all right it may have to contest or dispute the validity of the Existing Defaults or, subject to the terms and conditions herein, the exercise of any rights of Lender in reliance thereon. Borrower hereby further acknowledges and agrees that Lender is relying upon Borrower's acknowledgment of the existence of the Existing Defaults and Borrower's waiver of any right to dispute the existence thereof or, subject to the terms and conditions herein, to contest any enforcement of Lender's rights based thereon in entering into this Agreement.
- 5. No Waiver. Except as expressly provided herein, this Agreement does not constitute a waiver or release by Lender of any Obligations of Borrower to Lender or of any defaults which may arise in the future after the date of execution of this Agreement. If Borrower shall fail to comply with the terms of this Agreement and the Secured Loan Documents, as amended hereby, Lender shall have no further obligations under this Agreement and shall be permitted to exercise at such time any rights and remedies against Borrower as it deems appropriate, in its sole and absolute discretion, opinion and judgment.

Amendments to Secured Loan Documents.

- a. The Note is hereby amended as follows:
- i. The outstanding principal amount due and payable under the Note shall be adjusted to \$9,530,000 (the "Adjusted Note Amount").
- ii. Interest on the Adjusted Note Amount shall accrue at the rate of seven percent (7.0%) per annum from January 1, 2011 through December 31, 2012. Thereafter, the interest rate adjustments shall be calculated in accordance with the provisions of Section I of the Note;
- iii. Notwithstanding the provisions of Section 1G of the Note, Borrower shall be required to remit to Lender quarterly payments of interest only on January 1, 2011, April 1, 2011, July 1, 2011 and October 1, 2011; thereafter, commencing January 1, 2012, Borrower shall remit to Lender quarterly payments of principal and interest based on a twenty (20) year amortization schedule.
 - b. The Deed of Trust is hereby amended as follows:

Notwithstanding the provisions of the Deed of Trust, commencing April 1, 2011, Borrower shall deposit with and pay to Lender, on each payment date specified in the

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Note, sums calculated by Lender for payment of the estimated taxes and assessments assessed or levied against the Property. Lender shall use such deposits to pay the taxes and assessments when the same become due. Borrower shall procure and deliver to Lender, in advance, statements for such charges. If the total payments made by Borrower under this paragraph exceed the amount of payments actually made by Lender for taxes and assessments, such excess shall be credited by Lender on subsequent deposits to be made by Borrower. If, however, the deposits are insufficient to pay the taxes and assessments when the same shall be due and payable, Borrower shall pay to Lender any amount necessary to make up the deficiency, five (5) business days before the date when payment of such taxes and assessments shall be due. If at any time Borrower shall tender to Lender, in accordance with the provisions of the Note, full payment of the entire indebtedness represented thereby, Lender shall, in computing the amount of such indebtedness, credit to the account of Borrower any balance remaining in the funds accumulated and held by Lender under the provisions of this paragraph. If there is an Event of Default resulting in a public sale of the Property, or if Lender otherwise acquires the Property after an Event of Default, Lender shall apply, at the time of commencement of such proceedings, or at the time the Property is otherwise acquired, the balance then remaining in the funds accumulated under this paragraph as a credit toward any delinquent or accrued taxes and then in such priority as Lender elects to the other indebtedness. Any funds held under this paragraph shall not constitute any deposit or account of Borrower or moneys to which Borrower is entitled upon demand, or upon the mere passage of time or sums to which Borrower is entitled any interest or crediting of interest by virtue of Lender's mere possession of such deposits. Lender shall not be required to segregate such deposits and may hold such deposits in its general account or any other account and may commingle such deposits with any other moneys of Lender or moneys which Lender is holding on behalf of any other person or entity.

- c. Within 30 days of the date of this Agreement, Borrower shall file with the Court in the Action a Chapter 11 Plan that (i) incorporates the terms of this Agreement and (ii) provides for satisfaction of all delinquent real estate taxes and assessments outstanding as of the date of Order confirming such Chapter 11 Plan. Failure to timely file the Chapter 11 Plan shall constitute an Event of Default.
- d. On or before July 31, 2011, Borrower shall have obtained from the Court an Order confirming such Chapter 11 Plan. Failure to timely obtain the Order shall be an Event of Default: provided, however, so long as, in Lender's reasonable determination, Borrower is diligently and timely pursuing the obtainment of such Order, then Borrower shall have additional time to obtain the same.
- e. Borrower acknowledges that Lender has incurred to date, in connection with the Existing Defaults and this Agreement, certain costs and expenses, including, without limitation, legal fees, title expenses, appraisal fees and related costs, in the amount of \$120,000. Borrower agrees that such amount shall be paid by Borrower to Lender in four equal quarterly payments with the payments due on the Loan on April 1, 2011, July 1, 2011, October 1, 2011 and January 1, 2012. Failure to timely make such payments shall constitute an Event of Default.
- 7. Agreement: No Novation. Borrower and Lender agree that in no event shall the effect of this Agreement be deemed to be a novation of the Secured Loan Documents, the intent of Borrower and Lender hereunder being to confirm the obligations of Borrower under the

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Secured Loan Documents with all of the terms and provisions of the Secured Loan Documents remaining in full force and effect save and except those expressly modified by this Agreement. Without limiting the generality of the foregoing, nothing in this Agreement shall be deemed to limit, alter or modify (i) Borrower's obligation to make quarterly payments as provided for in the Secured Loan Documents unless and until the indebtedness evidenced by the Secured Loan Documents is paid in full or (ii) Lender's remedies upon the occurrence of an Event of Default, other than the Existing Defaults. This Agreement is hereby expressly acknowledged to be one of the Secured Loan Documents.

Conditions Precedent.

Borrower and Lender hereby agree that the modification above is expressly conditioned upon the fulfillment and satisfaction, in form and substance reasonably acceptable to Lender, of each and all of the following conditions precedent, on or before February _____, 2011:

- a. This Agreement, fully and unconditionally executed by Borrower, Guarantor and by such other persons or entities as are identified in the signature blocks set forth at the end of this Agreement, shall be delivered by Borrower to Lender,
- b. Borrower shall have timely paid the quarterly interest payment due and payable under the Note on January 1, 2011 based on an interest rate of seven percent (7.0%) per amount.
- c. No event or circumstance shall have occurred or be continuing which, upon the effective date of this Agreement, would constitute an Event of Default (other than the Existing Defaults); and
- d. Borrower shall execute and deliver to Lender all such other certifications, representations, approvals, financing statements, consents, and opinions as Lender may reasonably request in order to evidence, affirm, and/or perfect the rights and interests of Lender pursuant to this Agreement, provided that the same shall be consistent with the provisions of this Agreement and the Secured Loan Documents and shall not impose any additional liabilities on Borrower that are not expressly contemplated by this Agreement or the Secured Loan Documents or deprive Borrower of any rights provided for in this Agreement or the Secured Loan Documents.
- 9. Additional Remedies. In addition to any other remedies to which Lender may be entitled under the Secured Loan Documents, at law or in equity, all of which are cumulative, in the event of any default under the terms hereof or any additional Events of Default under the terms of the Secured Loan Documents other than the Existing Default, Borrower and Guarantor each acknowledges and agrees that, with respect to the Foreclosure, (a) there has been no rescission of any notice of default issued with respect thereto and no waiver by Lender of any of the notice periods that have already elapsed with respect thereto, (b) all of such notices remain valid and in full force and effect and (c) to the extent not prohibited by California law, any requirement for further notices are hereby waived; however, if Borrower performs all obligations, and pays all amounts due, under this Agreement through and including the payment

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due on October 1, 2012 and is not otherwise in default under the Secured Loan Documents, as amended or modified, then Lender agrees to rescind the Notice of Default.

- 10. <u>Further Assurances</u>. Borrower and Guarantor each agrees to execute such other and further documents as may be reasonably requested by Lender to implement the terms and conditions of this Agreement and, in particular, Lender's ability to pursue its rights and remedies under the Secured Loan Documents, including, without limitation, a Deed in Lieu of Foreclosure Agreement in form and substance satisfactory to Lender.
- No Offset. Borrower acknowledges that it is in material default under the Secured Loan Documents because of the Existing Defaults. Borrower specifically waives and relinquishes any offsets and/or claims against Lender and Agent and, therefore, Borrower acknowledges, admits and confirms that it does not have any legal right or theory on which to invoke or obtain legal or equitable relief, whether injunctive relief or otherwise, in order to abate, postpone or terminate enforcement of the Obligations under the Secured Loan Documents, and specifically waives and relinquishes any such right to legal or equitable relief or to cause any such abatement, postponement or termination of enforcement proceedings. Borrower further agrees, in consideration of the facts and circumstances under which this Agreement is executed and of the terms, conditions and provisions of this Agreement, that time is of the essence with respect to all terms, conditions and performances required hereunder and that all deadlines and time periods provided for under this Agreement are absolute and final. Borrower acknowledges that Lender has a legal right to commence or recommence, as applicable, collection procedures, including, but not limited to, foreclosure proceedings, to obtain payment of all of the Obligations of Borrower under the Secured Loan Documents, together with all of the rights and remedies of a creditor at law or in equity.
- 12. <u>Representations and Warranties</u>. Borrower and Guarantor each represents and warrants to Lender, and Lender is relying thereon, as follows:
- a. No Event of Default has occurred and is continuing under the Secured Loan Documents, except for the Existing Defaults.
- b. The security interests in and liens encumbering the Collateral described in and granted under the Secured Loan Documents are valid, binding and enforceable, in accordance with their terms and to any applicable documents and instruments executed in connection herewith:
- c. Borrower's property has not been pledged, hypothecated, encumbered or conveyed, except as set forth in the Secured Loan Documents, and the applicable documents and instruments executed in connection therewith, and is owned by Borrower free and clear of all security interests, liens, encumbrances and rights of others except as to Lender;
- d. Borrower is a California limited liability company, in good standing and duly organized and existing under the laws of the State of California;
- Guarantor is an individual and has the requisite capacity to execute and deliver this Agreement and any other documents and instruments executed in accordance with this Agreement.

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- f. Each person executing this Agreement, the documents and instruments executed in connection with this Agreement and the Secured Loan Documents in a representative capacity has been duly authorized to execute said documents and instruments by all appropriate action and is empowered to do so:
- g. Borrower agrees that it will not take any action that would interfere with the performance of this Agreement or the documents and instruments executed in connection therewith;
- h. This Agreement and the documents and instruments executed in connection herewith constitute legal, valid and binding obligations of Borrower to Lender,
- i. There are no actions, suits or proceedings, or to the knowledge of Borrower, threatened against them or affecting Borrower, or actions, suits or proceedings involving the validity or enforceability of this Agreement, the documents and instruments executed in connection herewith and/or the Secured Loan Documents, the priority of the liens thereof, at law or in equity, or before or by any governmental agency;
- j. Except as provided herein, no event has occurred or is continuing that constitutes a default under this Agreement, the documents and instruments executed in connection herewith or the Secured Loan Documents, or would constitute a default, but for the requirements that notice be given or time elapse, or both, and
- k. Borrower shall not change its state of organization and/or its name without the written consent of Lender.
- 13. Prior Agreement. Except as expressly provided for in this Agreement, the Secured Loan Documents are hereby ratified and reaffirmed and shall remain in full force and effect. This Agreement is not a novation and the terms and conditions of this Agreement shall be in addition to and supplemental to all terms and conditions set forth in the Secured Loan Documents. In the event of any conflict or inconsistency between this Agreement and the terms of such documents, the terms of this Agreement shall be controlling, but such document shall not otherwise be affected or the rights therein impaired.
- 14. No Other Advances. Other than as specifically set forth in this Agreement, the parties agree and acknowledge that Lender shall not, and has no obligation to, advance, provide or loan any further or additional monies or credit to Borrower. The parties further agree and acknowledge that Lender shall not, and has no obligation to, grant any other or further forbearance nor further extend the time for payment of any obligation to Lender.

Release by Borrower and Guarantor.

a. Borrower and Guarantor do hereby forever relieve, release, and discharge Original Lender, Lender and Agent and their present or former employees, officers, directors, agents, representatives, attorneys, and each of them, from any and all claims, debts, liabilities, demands, obligations, promises, acts, agreements, costs and expenses, actions and causes of action, of every type, kind, nature, description or character whatsoever, whether known or unknown, suspected or unsuspected, absolute or contingent, arising out of or in any manner

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whatsoever connected with or related to facts, circumstances, issues, controversies or claims existing or arising from the beginning of time through and including the date of execution of this Agreement (collectively, "Released Claims"). Without limiting the foregoing, the Released Claims shall include any and all liabilities or claims arising out of or in any manner whatsoever connected with or related to the Secured Loan Documents, this Agreement and the Recitals hereto, any instruments, agreements or documents executed in connection with any of the foregoing or the origination, negotiation, administration, servicing and/or enforcement of any of the foregoing.

- b. In furtherance of this release, Borrower and Guarantor expressly acknowledge and waive any and all rights under Section 1542 of the California Civil Code, which provides as follows:
 - "A general release does not extend to claims which the creditor does not know or expect to exist in his or her favor at the time of executing the release, which if known by him or her must have materially affected his settlement with the debtor."
- c. By entering into this release, Borrower and Guarantor recognize that no facts or representations are ever absolutely certain and they may hereafter discover facts in addition to or different from those which they presently know or believe to be time, but that it is the intention of Borrower and Guarantor hereby to fully, finally and forever settle and release all matters, disputes and differences, known or unknown, suspected or unsuspected; accordingly, if Borrower and/or Guarantor should subsequently discover that any fact that they relied upon in entering into this release was untrue, or that any understanding of the facts was incorrect, Borrower and Guarantor shall not be entitled to set aside this release by reason thereof, regardless of any claim of mistake of fact or law or any other circumstances whatsoever. Borrower and Guarantor each acknowledges that it is not relying upon and has not relied upon any representation or statement made by Original Lender, Lender or Agent with respect to the facts underlying this release or with regard to any of such party's rights or asserted rights.
- d. This release may be pleaded as a full and complete defense and/or as a cross-complaint or counterclaim against any action, suit, or other proceeding that may be instituted, prosecuted or attempted in breach of this release. Borrower acknowledges that the release contained herein constitutes a material inducement to Lender to enter into this Agreement and that Lender would not have done so but for Lender's expectation that such release is valid and enforceable in all events.
- e. Borrower and Guarantor each hereby represents and warrants to Lender, and acknowledge that Lender is relying thereon, as follows:
- (1) Except as expressly stated in this Agreement, neither Lender nor any agent, employee or representative of Lender has made any statement or representation to Borrower regarding any fact relied upon by Borrower in entering into this Agreement.
- (2) Borrower and Guarantor have made such investigation of the facts pertaining to this Agreement and all of the matters appertaining thereto, as they deem necessary.

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(3) The terms and Recitals of this Agreement are contractual and not a

mere recital.

- (4) This Agreement has been carefully read by Borrower and Guarantor, the contents hereof are known and understood by Borrower and Guarantor, and this Agreement is signed freely, and without duress by Borrower and Guarantor.
- f. Borrower and Guarantor represent and warrant that they are the sole and lawful owners of all right, title and interest in and to every claim and every other matter which they release herein, and that they have not heretofore assigned or transferred, or purported to assign or transfer, to any person, firm or entity any claims or other matters herein released. Borrower and Guarantor shall, jointly and severally, indemnify Original Lender, Lender and Agent and their respective representatives and officers, defend and hold it harmless from and against all claims based upon or arising in connection with prior assignments or purported assignments or transfers of any claims or matters released herein.
- 16. Guaranty. Guarantor hereby acknowledges and agrees that the Guaranty is unmodified and in full force and effect.
- 17. Applicable Law. This Agreement, the Secured Loan Documents and the documents and instruments referred to herein, except as otherwise expressly stated, and the rights and obligations of the parties hereto shall be governed by and construed in accordance with the laws of the State of California.
- Expenses and Fees. In the event that Lender incurs attorneys' fees and costs to modify, amend, enforce, remedy, prevent or obtain relief from a breach and/or default of this Agreement, or the Secured Loan Documents arising out of a breach and/or default of or in connection with or contesting the validity of this Agreement, the Secured Loan Documents, any of the terms, covenants, provisions and all conditions hereof or thereof or of any of the matters referred to herein or therein or in connection with any bankruptcy or post-judgment proceeding, Lender shall be entitled to be reimbursed by Borrower, on demand, for all of its reasonable attorneys' fees and costs, whether or not suit is filed and, including, without limitation, those incurred in each and every action, suit or proceeding, including any and all appeals and petitions therefrom and all reasonable fees and costs incurred by Lender. In the event that Lender obtains a judgment in connection with the enforcement or interpretation of this Agreement, the documents and instruments executed in connection herewith, and/or the Secured Loan Documents, Lender shall be entitled to recover from Borrower all reasonable costs and expenses incurred in connection with the enforcement of such judgment, including, without limitation, reasonable attorneys' fees and costs, whether incurred prior to or after the entry of the judgment. The provisions of this Paragraph 17 are severable from the other provisions of this Agreement, and the documents and instruments executed in connection herewith, the Secured Loan Documents shall survive termination of this Agreement and the entry of any judgment referred to herein, and shall not be deemed merged into any judgment.
- 19. <u>Counterparts</u>. This Agreement may be executed in one or more counterparts but all of the counterparts shall constitute one agreement. This Agreement shall be effective only when executed by all of the parties hereto.

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- 20. No Admission of Liability. Nothing contained herein shall be construed as an admission by Lender of any liability of any kind, all such liability being expressly denied.
- 21. Severability. If any provision of this Agreement is found to be illegal, invalid or unenforceable under present or future laws effective during the term of this Agreement, such provision shall be fully severable; this Agreement shall be construed and enforced as if such illegal, invalid or unenforceable provision never comprised a part of this Agreement; and the remaining provisions of this Agreement shall remain in full force and effect and shall not be affected by the illegal, invalid or unenforceable provision or by severance from this Agreement.
- 22. <u>Entire Agreement</u>. This Agreement and the documents and instruments executed in connection herewith constitute the complete agreement of the parties with respect to the subject matters referred to herein and supersedes all prior or contemporaneous negotiations, promises or agreements of every kind or nature whatsoever with respect thereto, all of which have become merged and finally integrated into this Agreement.
- 23. <u>Amendments</u>. No amendment or modification of any provision of this Agreement shall be effective unless the same shall be in writing and signed by all parties.
- 24. No Waiver; Remedies. No failure or delay on the part of Lender in exercising any right or remedy hereunder or under the documents and instruments referred to herein shall operate as a waiver thereof. The rights and remedies hereunder are cumulative and not exclusive of any remedies provided by law or by agreement.
- 25. <u>Construction</u> This Agreement constitutes the product of the negotiation of the parties hereto, and in the enforcement thereof shall be interpreted in a neutral manner and not more strongly for or against any party based upon the source of the draftsmanship hereof.
- 26. <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of each of the parties hereto and their respective successors, heirs and assigns.
- 27. <u>Acknowledgments</u>. Each party executing this agreement hereby acknowledges that (a) it has received or has had the opportunity to receive independent legal advice from attorneys of its choice with respect to the negotiation and execution of this Agreement. (b) it fully understands the significance and consequence of each and every term and condition of this Agreement and has made an independent and voluntary decision to enter into this Agreement; (c) and in the event legal counsel has not been consulted, such party has knowingly and voluntarily waived the right to consult with independent legal counsel.
- 28. <u>Jury Trial Waiver</u>. Borrower and Guarantor each hereby knowingly, voluntarily and intentionally waives any right (whether arising under the Constitution of the United States, the State of California or of any other state, or any foreign jurisdiction, under any statutes regarding or rules of civil procedure applicable in any state or federal or foreign legal proceeding, under common law, or otherwise) to demand or have a trial by jury of any claim, demand, action or cause of action arising under this Agreement, the documents and instruments referred to in this Agreement and the Secured Loan Documents, in any way connected with or related or incidental to the discussions, dealings or actions of such persons or any of them (whether oral or written) with respect thereto, or

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to the transactions related thereto, in each case whether now existing or hereafter arising, and whether sounding in contract or tort or otherwise; and Borrower and Guarantor each agrees and consents that any such claim, demand, action or cause of action shall be decided by trial court without a jury, and that Lender may file an original counterpart or a copy of this Agreement with any court as written evidence of their waiver of right to trial by jury. Borrower and Guarantor each agrees that it has received full and sufficient consideration for this provision (and each other provision of each other related document to which they are a party) and that this provision is a material inducement for Lender accepting this Agreement. By waiving a jury trial, the parties intend claims and disputes to be resolved by a judge acting without a jury in order to avoid the delays, expense and risk of mistaken interpretations which each party acknowledges to be greater with jury trials than with non-jury trials.

INITIALS:

Borrower:

Guarantor:

- 29. <u>Survival of Warranties</u>. All agreements, representations and warranties made herein shall survive the execution and delivery of this Agreement.
- 30. <u>Failure of Indulgence Not Waiver</u>. No failure or delay on the part of Lender in the exercise of any right, power, or privilege hereunder or under the documents or instruments referred to herein shall operate as a waiver thereof, and no single or partial exercise of any such power, right, or privilege shall preclude a further exercise of any right, power, or privilege.
- 31. <u>Assignability</u>. This Agreement shall be binding upon and inure to the benefit of Lender and Borrower, and their respective successors and assigns, except that Borrower's right hereunder are not assignable without the prior written consent of Lender, which consent Lender may give or withhold in its sole and absolute opinion and judgment.

(Signatures on following page)

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IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed as of the date first set forth below.

BORROWER:

DAZ VINEYARDS, LLC, a California limited

liability company

Dated: February 28 2011

Dated: February 28th 2011

Manager

GUARANTOR:

CONSTANTINE A. ZAHOUDINAS

LENDER:

INVESTORS WARRANTY OF AMERICA,

INC., an Iowa corporation

Dated: February 29, 2011

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FIRST AMENDMENT TO LOAN MODIFICATION AGREEMENT

This FIRST AMENDMENT TO LOAN MODIFICATION AGREEMENT (this "Amendment") is entered into as of March Z \(\) 2011 by and among DAZ VINEYARDS, LLC, a California limited liability company ("Borrower"), CONSTANTINE A. ZAHOUDINAS ("Gnarantor"), and INVESTORS WARRANTY OF AMERICA, INC., an Iowa corporation ("Lender"), acting by and through and AEGON USA Realty Advisors, LLC, as servicer for Lender ("Agent"), with reference to the following facts:

Recitals

- A. Lender, Borrower and Guarantor have entered into that certain Loan Modification Agreement, dated as of February __[sic], 2011 (the "Loan Modification Agreement"), a copy of which is attached hereto. Capitalized terms used herein and not otherwise defined shall have the meanings set forth in the Loan Modification Agreement.
- B. Lender, Borrower and Guarantor now wish to amend the Loan Modification Agreement, as set forth below.

Agreement

NOW THEREFORE, in consideration of the foregoing and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

- 1. <u>Incorporation of Recitals</u>. The foregoing Recitals are incorporated herein by this reference, and the parties agree that each of such Recitals is true and correct in all material respects.
- 2. Agreement Date. The parties agree that, for all purposes, the date of the Loan Modification Agreement shall be deemed to be February 28, 2011.
- 3. <u>Current Note Amount.</u> The parties agree that the Current Note Amount is \$9,530,000.00.

Amendments to Loan Modification Agreement.

- (a) Section 6.b of the Loan Modification Agreement is amended and restated to read as follows:
 - b. The Deed of Trust is hereby amended as follows:

Notwithstanding the provisions of the Deed of Trust, Borrower shall deposit with and pay to Lender: (i) on July 1, 2011 and October 1, 2011, the amount of \$18,000.00; and thereafter (ii) (A) on each January payment date specified in the Note, commencing January 1, 2012, the amount of \$36,000.00, and (B) on each July and October payment date specified in the Note, commencing July 1, 2012 and October 1, 2012, the amount of \$18,000, in each

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case for payment of the estimated taxes and assessments assessed or levied against the Property. Lender shall use such deposits to pay the taxes and assessments when the same become due. Borrower shall procure and deliver to Lender, in advance, statements for such charges. If at any time Borrower shall tender to Lender, in accordance with the provisions of the Note, full payment of the entire indebtedness represented thereby, Lender shall, in computing the amount of such indebtedness, credit to the account of Borrower any balance remaining in the funds accumulated and held by Lender under the provisions of this paragraph. If there is an Event of Default resulting in a public sale of the Property, or if Lender otherwise acquires the Property after an Event of Default, Lender shall apply, at the time of commencement of such proceedings, or at the time the Property is otherwise acquired, the balance then remaining in the funds accumulated under this paragraph as a credit toward any delinquent or accrued taxes and then in such priority as Lender elects to the other indebtedness. Any funds held under this paragraph shall not constitute any deposit or account of Borrower or moneys to which Borrower is entitled upon demand, or upon the mere passage of time or sums to which Borrower is entitled any interest or crediting of interest by virtue of Lender's mere possession of such deposits. Lender shall not be required to segregate such deposits and may hold such deposits in its general account or any other account and may commingle such deposits with any other moneys of Lender or moneys which Lender is holding on behalf of any other person or entity.

- (b) Section 6.c of he Loan Modification Agreement is amended and restated to read as follows:
 - c. On or before April 10, 2011, Borrower shall pay real estate taxes due on the Property on such date in the amount of \$35,511.00, and failure to do so shall constitute an Event of Default. On or before March 31, 2011, Borrower shall file with the Court in the Action a Chapter 11 Plan that (i) incorporates the terms of this Agreement and (ii) provides for satisfaction, on or before three (3) years from the date of the Order confirming the Chapter 11 Plan, of all delinquent real estate taxes and assessments outstanding as of the date of such Order. Failure to timely file such Chapter 11 Plan shall constitute an Event of Default.
- (c) On or before April 1, 2011, Borrower shall timely pay the quarterly interest payment due and payable under the Note on such date.

Conditions Precedent.

Borrower and Lender hereby agree that the effectiveness of this Amendment above is expressly conditioned upon the fulfillment and satisfaction, in form and substance reasonably acceptable to Lender, of each and all of the following conditions precedent, on or before March 18, 2011:

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- This Amendment, fully and unconditionally executed by Borrower, Guarantor and by such other persons or entities as are identified in the signature blocks set forth at the end of this Amendment, shall be delivered by Borrower to Lender, and
- No event or circumstance shall have occurred or be continuing which, upon the effective date of this Amendment, would constitute an Event of Default (other than the Existing Defaults); and
- Prior Agreements. Except as expressly provided for in this Amendment, the Loan Modification Agreement and the Secured Loan Documents are hereby ratified and reaffirmed and shall remain in full force and effect.
- Counterparts. This Amendment may be executed in one or more counterparts but 6. all of the counterparts shall constitute one agreement. This Amendment shall be effective only when executed by all of the parties hereto.
- Jury Trial Waiver. Borrower and Guarantor each hereby knowingly, voluntarily and intentionally waives any right (whether arising under the Constitution of the United States, the State of California or of any other state, or any foreign jurisdiction, under any statutes regarding or rules of civil procedure applicable in any state or federal or foreign legal proceeding, under common law, or otherwise) to demand or have a trial by jury of any claim, demand, action or cause of action arising under the Loan Modification Agreement, the documents and instruments referred to in the Loan Modification Agreement and the Secured Loan Documents, in any way connected with or related or incidental to the discussions, dealings or actions of such persons or any of them (whether oral or written) with respect thereto, or to the transactions related thereto, in each case whether now existing or hereafter arising, and whether sounding in contract or tort or otherwise; and Borrower and Guarantor each agrees and consents that any such claim, demand, action or cause of action shall be decided by trial court without a jury, and that Lender may file an original counterpart or a copy of this Amendment to the Loan Modification Agreement with any court as written evidence of their waiver of right to trial by jury. Borrower and Guarantor each agrees that it has received full and sufficient consideration for this provision (and each other provision of each other related document to which they are a party) and that this provision is a material inducement for Lender accepting this Amendment. By waiving a jury trial, the parties intend claims and disputes to be resolved by a judge acting without a jury in order to avoid the delays, expense and risk of mistaken interpretations which each party acknowledges to be greater with jury trials than with non-jury trials.

INITIALS:

Borrower: ______

Guarantor: CL

Reaffirmation of Provisions of Loan Modification Agreement. Borrower and Guarantor ratify and reaffirm that all representations and statements made in the Loan Modification Agreement remain true in all material respects as of the date of this Amendment and are deemed made as of the date of this Amendment.

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- 9. <u>Continued Validity of Loan Modification Agreement and Secured Loan Documents</u>. Except as amended by this Amendment, the Loan Modification Agreement and the Secured Loan Documents shall continue in full force and effect as originally constituted and are ratified and affirmed by the parties hereto. Each reference in the Loan Modification Agreement or in the Secured Loan Documents to the Loan Modification Agreement shall mean the Loan Modification Agreement as amended hereby unless the context otherwise requires. This Amendment and the Loan Modification Agreement shall be read as one document.
- 10. <u>Authorization</u>. Each party hereto represents to the other that the individual executing this Amendment on its behalf is the duly appointed signatory of such party and that such individual is authorized to execute this Amendment by or on behalf of such party and to take all action required by the terms of this Amendment.
- 11. When Amendment is Effective. This Amendment shall be deemed binding and effective when Bank has received (i) this fully executed Amendment executed by Borrower. Guarantor and Lender; (ii) evidence, in form and content satisfactory to Lender, that the (iii) payment by Borrower to the insurance companies of the cost of such endorsements.
- 12. <u>Severability</u>. Each provision of this Amendment shall be severable from every other provision of this Amendment for the purpose of determining the legal enforceability of any specific provision.
- 13. <u>Entire Agreement.</u> This Amendment constitutes the entire agreement by and among the parties hereto with respect to the subject matter hereof and supersedes all prior and contemporaneous negotiations, communications, discussions and agreements concerning such subject matter.
- 14. <u>Counterparts</u>. This Amendment may be executed in any number of counterparts, each of which shall be an original, but all of which shall together constitute one and the same agreement.
- 15. Failure or Indulgence Not Waiver. No failure or delay on the part of Lender in the exercise of any right, power or privilege hereunder or under the documents or instruments referred to herein shall operate as a waiver thereof, and no single or partial exercise of any such power, right, or privilege shall preclude a further exercise of any right, power or privilege.

(Signatures on following page)

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IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed as of the date first set forth below.

BORROWER:

DAZ VINEYARDS, LLC, a California limited

liability company

Dated: March 25, 2011

By: John Zahoudame

GUARANTOR:

Title:

Dated: March 25, 2011

CONSTANTINE A. ZAHOUDINAS

LENDER:

INVESTORS WARRANTY OF AMERICA,

INC., an Iowa corporation

Dated: March <u>29</u>, 2011

By: Mandell R. SMITH

Name: RANDITUE RESTRENT

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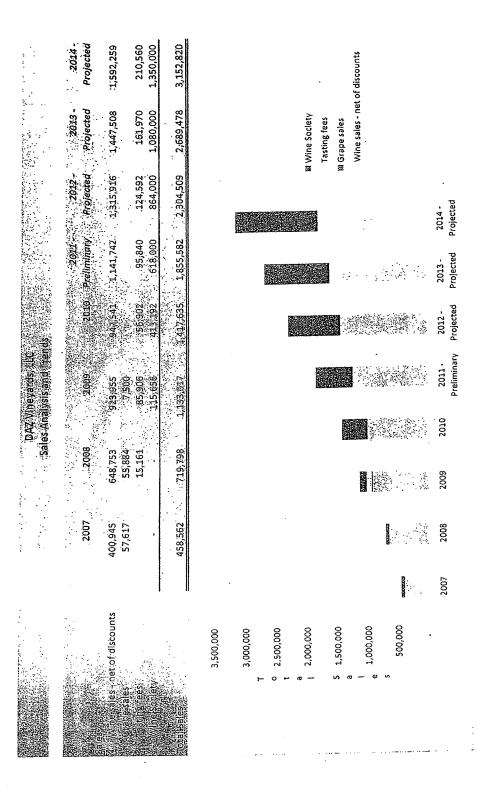


EXHIBIT B Page 53

DAZ Vineyards, LLC Cash Position

	2011 - Preliminary	2012 - Projected	2013 - Projected	2014 - Projected
Sources of Cash 2 Sales - Projected 2012 and 2013 Sales - actual through December 31, 2011	1,855,582	2,304,509	2,689,478	3,152,820
	1,855,582	2,304,509	2,689,478	3,152,820
Uses of Cash Current cash used in operations				•
Projected Cash Used in Operations 2012 and 2013		1,370,000	1,570,000	1,800,000
Reserve 10% for contigency fund		137,000	157,000	180,000
Through December 31, 2011 - actual	1,372,551			
Cash used in operations	1,372,551	1,507,000	1,727,000	1,980,000
Funds available for Debt Service	483,031	797,509	962,478	1,172,820
Debt Service				
Payments to Aegon Proposed		600,000	600,000	600,000
Payments to Creditors		164,774	170,348	<i>170,</i> 348
Payments to Aegon	430,325			•
Payments to Silicon Valley Bank	82,500			
Debt Service	512,825	764,774	770,348	770,348
Cash available	(29,794)	32,735	192,130	402,472
Cash at beginning of year	13,305	(16,489)	16,245	208,375
Projected ending Cash	(16,489)	16,245	208,375	610,847

See Sales Analysis and Trends

DAZ Vineyards, LLC Payment Plan - Pre-Petition Payables

	Beginning					Beginning				
	Balance -2012	2012-01	2012-02	2012-03	2012-04	Balance -2013	2013-01	2013-02	2013-Q3	2013-Q4
Secured Creditors										
Taxes (FTB/IRS/EDD/SBOE)	106,000			7,500		91,000			7,500	
Property Taxes	180,000			10,000	10,000	160,000	10,000	10,000	10,000	10,000
Silicon Valley Bank	199,204		12,000	12,000		151,204		••	12,000	
Grapes (Sierra Madre)	20,000		15,000	15,000						
Grapes (Premier Pacific)	13,600	5,700	5,700	2,200		•				
CNH Capital	32,810			2,087		22,636	5,087	5,087	5,087	2,087
Non Secured Creditors	267,660				8,000	259,660	8,000	8,000	8,000	8,000
Totals	849,275	28,200	32,700	51,787	52,087	684,501	42,587	42,587	42,587	42,587

	Beginning Balance -2014	2014-01	2014-02	2014-Q3	2014-04	Beginning Balance -2015
cured Creditors				7		000 15
Taxes (F1B/IRS/EDD/SBOE)	91,000		006'	one'		000,10
Property Taxes	120,000	•	10,000	10,000	10,000	80,000
Silicon Valley Bank	103,204	12,000	12,000	12,000	•	55,204
Grapes (Sierra Madre)	•					
Grapes (Premier Pacific)						,
CNH Capital	2,288	5,087	5,087	5,087	2,087	(18,060)
	, 049 7 6 6	000 8	טטט	8.000	8.000	195,660
סט אבנחובה כובחונסוא	0001/27		200/0			
Totals			603 67	783 67	42 587	343.805
	514,153	42,587	46,307			

Silicon Valley Bank Computation of amount due

 Principal Loan Balance
 178,130.88

 Accrued interest @ 1/31/2012
 1,073.46

 Legal Reimbursement
 20,000.00

 Total Due at 1/31/2012
 199,204.34

Secured Creditors

Claim No.	Claimant	Amount Scheduled	Amount Filed	Comment
1	CNH Capital America	\$34,120.32	\$35,181.89	
2	CNH Capital America	\$10,104.31	\$13,223.62	
75	CNH Capital America		\$35,181.89	Disallowed as Duplicative
6	CNH Capital America		\$13,233.62	Disallowed as Duplicative
19	Investors Warrant of Amer.	\$8,989,000.00	\$11,103,353.11	
20	Silicon Valley Bank	\$326,000.00	\$353,806.97	
24	Santa Colina Vineyards	\$23,691.50	\$23,692.00	Balance owed \$14,192.00
26	Bernice James	\$125,000.00	\$248,978.79	
28	Logan Diversified		\$1,713,143.13	Objection to be filed-no security iden
	Sierra Madre Ranch	\$84,882.00		Allowed at \$40,000 per stipulation

Priority Creditors

Claim No.	Claimant	Amount Scheduled	Amount Filed	Comment
4	Franchise Tax Board	\$12,212.48	\$3,583.19	Claim amended
9	Internal Revenue Service		\$64,879.44	Claim amended
17	EDD .		\$13,246.80	
18	State Board of Equalization	\$28,469.46	\$38,433.15	

Unsecured Creditors

Claim No.	Claimant	Amount Scheduled	Amount Filed	Comment
3	Savanna Farms, LLC	\$31,140.00	\$31,140.00	
7	Sorenson & Sorenson	\$72,371.00	\$79,188.00	
8	Finkle Newton Farming	\$24,959.35	\$24,959.35	
10	Bonna Sabla		\$25,120.00	
11	Pacific Funding Group	Unknown	\$500,000.00	Subject to Pending Action in Superior Ct.
12	Bonna Sabla		\$25,120.00	Disallowed as Duplicative
13	Jay's Landscapes	\$13,482.27	\$16,251.87	
14	Artisan Barrels		\$5,171.40	
15	Impulse Internet Services	,	\$292.50	
16	LA Center, Inc.		\$2,065,521.96	To be settled at \$120,000.00
21	Euro Machines, Inc.	\$24,422.66	\$24,422.66	
22	Rancho Salsipuedes		\$204,000.00	Allowed by Stipulation
23	Santa Colina Vineyards		\$96,000.00	Allowed by Stipulation
25	LA Center, Inc. (Wolf)		\$2,065,521.96	Duplicates #15 and subject to same &Hene
27	Gray Lift, Inc.		\$1,943.39	
30	Employers Compensation		\$7,055.00	
	Bell Air Tonnellerie	\$5,748.70		
	Fidelity National Title	Unknown		
	Grgich Hills Cellar	\$6,000.00		
	Nomblot Cuves	\$29,141.15		Disallowed as Duplicative
	Salud Ayala Farm Labor	\$8,088.00		
	Tonnellerie Claude Gillet	\$8,142.81		

EXD Pg 57

In re:		CHAPTER 11
DAZ Vineyards, LLC	Debtor(s).	CASE NUMBER 9:10-bk-10689-RR

NOTE: When using this form to indicate service of a proposed order, **DO NOT** list any person or entity in Category I. Proposed orders do not generate an NEF because only orders that have been entered are placed on the CM/ECF docket.

PROOF OF SERVICE OF DOCUMENT

I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is: 1114 State Street, Suite 200, Santa Barbara, CA 93101

A true and correct copy of the foregoing document described <u>DISCLOSURE STATEMENT DESCRIBING SECOND AMENDED</u> <u>CHAPTER 11 PLAN</u> will be served or was served (a) on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner indicated below:

I. TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC FILING ("NEF") – Pursuant to controlling General Order(s) and Local Bankruptcy Rule(s) ("LBR"), the foregoing document will be served by the court via NEF and hyperlink to the document. On 4/30/12 I checked the CM/ECF docket for this bankruptcy case or adversary proceeding and determined that the following person(s) are on the Electronic Mail Notice List to receive NEF transmission at the email address(es) indicated below:

William C Beall artyc@aol.com, bbassist@beallandburkhardt.com;carissa@beallandburkhardt.com

Craig C Chiang cchiang@buchalter.com Brian D Fittipaldi brian.fittipaldi@usdoj.gov

Karen L Grant kgrant@silcom.com

Gary M Kaplan gkaplan@fbm.com
Robert Mockler mocklerr@hbdlawyers.com

United States Trustee (ND) ustpregion16.nd.ecf@usdoj.gov Thomas B Watson twatson@mckoolsmithhennigan.com

Thomas B Watson watsont@hdlitigation.com

Diane C Weil dcw@dcweillaw.com

Jason R Wolf jwolf@dl.com

II. SERVED BY U.S. MAIL OR OVERNIGHT MAIL(indicate method for each person or entity served):

On _____ I served the following person(s) and/or entity(jes) at the last known address(es) in this bankruptcy case or adversary proceeding by placing a true and correct copy thereof in a sealed envelope in the United States Mail, first class, postage prepaid, and/or with an overnight mail service addressed as follows. Listing the judge here constitutes a declaration that mailing to the judge will be completed no later than 24 hours after the document is filed.

III. <u>SERVED BY PERSONAL DELIVERY, FACSIMILE TRANSMISSION OR EMAIL</u> (indicate method for each person or entity <u>served</u>): Pursuant to F.R.Civ.P. 5 and/or controlling LBR, on <u>4/30/12</u> I served the following person(s) and/or entity(ies) by personal delivery, or (for those who consented in writing to such service method), by facsimile transmission and/or email as follows. Listing the judge here constitutes a declaration that personal delivery on the judge <u>will be</u> completed no later than 24 hours after the document is filed.

<u>Judge's Copy:</u>
Honorable Robin Riblet
United States Bankruptcy Court
Central District of California
141 5 State Street
Santa Barbara, CA 93101

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declare under penalty	of perjury under the laws of the office office	ti. A	$\Lambda \rightarrow 11$
		1/1/////	12 K/2 ()//
4/30/12	of perjury under the laws of the United States of William C. Beall	VI Vain	Tax
4/30/12		Cianotura	,
Date	Type Name	Signature 🔪	

This form is mandatory. It has been approved for use by the United States Bankruptcy Court for the Central District of California.

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In re:		also and a second secon		CHAPTER 11
	/ineyards, LLC			
	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1		Debtor(s).	CASE NUMBER 9:10-bk-10689-RR

NOTE: When using this form to indicate service of a proposed order, DO NOT list any person or entity in Category I. Proposed orders do not generate an NEF because only orders that have been entered are placed on the CM/ECF docket.

PROOF OF SERVICE OF DOCUMENT

I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is: 1114 State Street, Suite 200, Santa Barbara, CA 93101

A true and correct copy of the foregoing document described **DISCLOSURE STATEMENT DESCRIBING THIRD AMENDED** CHAPTER 11 PLAN will be served or was served (a) on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner indicated below:

- I. TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC FILING ("NEF") Pursuant to controlling General Order(s) and Local Bankruptcy Rule(s) ("LBR"), the foregoing document will be served by the court via NEF and hyperlink to the document. On 6/7/12 I checked the CM/ECF docket for this bankruptcy case or adversary proceeding and determined that the following person(s) are on the Electronic Mail Notice List to receive NEF transmission at the email address(es) indicated below:
 - Craig C Chiang cchiang@buchalter.com
 - Brian D Fittipaldi brian.fittipaldi@usdoj.gov
 - Karen L Grant kgrant@silcom.com
 - Gary M Kaplan gkaplan@fbm.com

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Continuations

- Robert Mockler mocklerr@hbdlawyers.com
- United States Trustee (ND) ustpregion16.nd.ecf@usdoj.gov
- Thomas B Watson twatson@mckoolsmithhennigan.com
- Thomas B Watson watsont@hdlitigation.com
 - Diane C Weil dcw@dcweillaw.com
 - Jason R Wolf irwolf@jonesday.com

II. SERVED BY U.S. MAIL OR OVERNIGHT MAIL (indicate method for each person or entity served):

On served the following person(s) and/or entity(ies) at the last known address(es) in this bankruptcy case or adversary proceeding by placing a true and correct copy thereof in a sealed envelope in the United States Mail, first class, postage prepaid, and or with an overnight mail service addressed as follows. Listing the judge here constitutes a declaration that mailing to the judge will be completed no later than 24 hours after the document is filed.

III. SERVED BY PERSONAL DELIVERY, FACSIMILE TRANSMISSION OR EMAIL (indicate method for each person or entity served): Pursuant to F.R.Civ.P. 5 and/or controlling LBR, on 6/7/12 I served the following person(s) and/or entity(ies) by personal delivery, or (for those who consented in writing to such service method), by facsimile transmission and/or email as follows. Listing the judge here constitutes a declaration that personal delivery on the judge will be completed no later than 24 hours after the document is filed.

Judge's Copy:

- Rubert ().

Honorable Robin Riblet United States Bankruptcy Court Central District of California 1415 State Street Santa Barbara, CA 93101

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declare under penalty of penalty of penalty of penalty under the laws of the United States of America that the foregoing is true and correct.

6/7/12		Natalie A. Spilborghs		
Date	443 45	Type Name	Signature	

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