## 2Q 2006 <br> Earnings Release

- The information contained herein is based on Korean GAAP.


## Aug 2, 2006

-Any forward-looking statement contained in this presentation represent our best judgment as to what will occur in the future.
-The company's actual results could differ materially from those presented and will depend on a number of competitive and economic factors some of which will be outside of the control of the company.

## 1. Operation

- The number of subscriber increased by 120 thousand to 6.76 million from retail distribution channel improvements.
- MOU and ARPU increased 13.2\% and 2.4\% YoY respectively in Q2 2006 with continued acquisition of high- end customers.
$\square$
$\square$
(Unit:'000)


| $1 Q 05$ | $2 Q 05$ | $3 Q 05$ | $4 Q 05$ | $1 Q 06$ | $2 Q 06$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

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ARPU / MOU
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ARPU(excluding sign-up fee, KRW)
ARPU(excluding CP's portion, sales-discount)
Outgoing MOU $\leftarrow$ Incoming MOU

## ARPU per customer group

(Unit: Thousand KRW)


## 2. Financial Highlights

- Service revenue in 2 Q 2006 increased by $2.9 \%$ to 743 billion KRW QoQ from increased new subscriber and high ARPU customers
- Operating cost is up by $6.7 \%$ QoQ due to increased acquisition cost and penalty levied by KCC and FTC, while operating profit decreased by $10.8 \%$ to 94.8 billion KRW QoQ.
- Recurring profit recorded - 234.8 billion KRW due to the cancellation of IMT 2000 license in the 2.1 GHz spectrum which resulted in one off non- operating expense as the impairment loss on intangible assets.
- Net profit recorded - 195.4 billion KRW because 39.4 billion KRW of deferred tax asset was incurred.


## Income Statement Summary

(unit : billion KRW)

|  | 2Q 2006 | 1Q 2006 | QoQ | 2Q 2005 | Yoy |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Revenue | 987.6 | 942.9 | 4.7\% | 863.0 | 14.4\% |
| 1. Service Revenue | 743.0 | 722.4 | 2.9\% | 662.2 | 12.2\% |
| 2. Handset sales etc. | 244.6 | 220.5 | 10.9\% | 200.8 | 21.8\% |
| Operating Cost | 892.8 | 836.6 | 6.7\% | 770.0 | 15.9\% |
| Operating Profit | 94.8 | 106.3 | -10.8\% | 93.0 | 2.0\% |
| Non-operating Income | 18.2 | 31.1 | -41.5\% | 10.7 | 69.4\% |
| Non-operating expenses | 347.8 | 32.0 | 986.8\% | 29.4 | 1083.5\% |
| Recurring Profit | (234.8) | 105.4 | N/A | 74.3 | N/A |
| Income Tax | (39.4) |  |  | 19.7 | N/A |
| Net Profit | (195.4) | 105.4 | N/A | 54.6 | N/A |
| EBITDA | 194.7 | 208.5 | -6.6\% | 192.6 | 1.1\% |
| EBITDA margin | 26.2\% | 28.9\% |  | 29.1\% |  |

Balance Sheet Summary
(unit : billion KRW)

|  | 2006. 6 | 2006. 3 | QoQ | 2005.6 | YoY |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total Assets | $\mathbf{3 , 2 9 0 . 9}$ | $3,845.9$ | $-14 \%$ | $3,624.6$ | $-9 \%$ |
| Current assets | $\mathbf{1 , 2 8 3 . 9}$ | $1,187.6$ | $8 \%$ | 976.3 | $32 \%$ |
| Investment Assets | $405 . \mathbf{3}$ | 411.7 | $-2 \%$ | 377.1 | $7 \%$ |
| Fixed Assets | $\mathbf{1 , 5 9 8 . 6}$ | $1,605.6$ | $0 \%$ | $1,656.3$ | $-3 \%$ |
| Intangible Assets | $\mathbf{3 . 1}$ | 641.0 | $-100 \%$ | 614.8 | $-99 \%$ |
| Total Liabilities | $\mathbf{2 , 1 3 8 . 7}$ | $2,495.6$ | $-14 \%$ | $2,547.7$ | $-16 \%$ |
| Current Liabilities | $\mathbf{1 , 2 7 0 . 1}$ | $1,227.5$ | $3 \%$ | $1,510.7$ | $-16 \%$ |
| Non-current Liabilities | $\mathbf{8 6 8 . 5}$ | $1,268.1$ | $-32 \%$ | $1,037.0$ | $-16 \%$ |
| Total Shareholder's equity | $\mathbf{1 , 1 5 2 . 3}$ | $1,350.3$ | $-15 \%$ | $1,076.9$ | $7 \%$ |
| Liabilities to equity ratio | $\mathbf{1 8 5 . 6 \%}$ | $184.8 \%$ |  | $236.6 \%$ |  |
| Net debt to equity ratio | $\mathbf{8 6 . 6 \%}$ | $81.9 \%$ |  | $114.5 \%$ |  |

## 3. Revenue

Revenue Breakdown
(unit: billion KRW)

|  | 2Q 2006 | 1Q 2006 | QoQ | 2Q 2005 | YoY |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Gross Revenue | $\mathbf{9 8 7 . 6}$ | 942.9 | $4.7 \%$ | 863.0 | $14.4 \%$ |
| Service Revenue | $\mathbf{7 4 3 . 0}$ | 722.4 | $2.9 \%$ | 662.2 | $12.2 \%$ |
| Sign-up fee | $\mathbf{1 5 . 0}$ | 13.6 | $10.0 \%$ | 9.3 | $60.3 \%$ |
| Monthly fee | $\mathbf{2 9 6 . 2}$ | 284.4 | $4.1 \%$ | 247.2 | $19.8 \%$ |
| Usage charge | $\mathbf{2 1 8 . 7}$ | 206.6 | $5.8 \%$ | 204.2 | $7.1 \%$ |
| Interconnection | $\mathbf{1 6 2 . 2}$ | 154.4 | $5.1 \%$ | 148.9 | $8.9 \%$ |
| (Sales discount) | $\mathbf{4 7 . 7}$ | $\mathbf{4 4 . 1}$ | $8.1 \%$ | $(35.3)$ | $34.9 \%$ |
| Data service | $\mathbf{5 0 . 5}$ | 56.2 | $-10.2 \%$ | 42.1 | $19.9 \%$ |
| V.A.S | $\mathbf{4 8 . 2}$ | 51.3 | $-6.1 \%$ | 45.7 | $5.4 \%$ |
| Handset sales | $\mathbf{2 4 4 . 6}$ | 220.5 | $10.9 \%$ | 200.8 | $21.8 \%$ |

- Service revenue increased by $2.9 \%$ QoQ to 743 billion KRW due to the increased number of average subscribers (1.6\%).
- Usage charge and monthly fee revenue increased by $5.8 \%$ and $4.1 \%$ QoQ to 218.7 billion KRW and 296.2 billion KRW.
- Data revenue decreased by $10.2 \%$ QoQ due to discrepancy of presumption of revenue.
- VAS revenue decreased by $6.1 \%$ QoQ due to decrease in the number of customers of CID payment.

Non- voice Revenue <Gross Method>

|  | 2Q 2006 |  | 1Q 2006 | QoQ | 2Q 2005 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Data service | $\mathbf{6 3 . 4}$ | 73.3 | $-13.5 \%$ | 56.7 | YoY |
| - Data service(Net method) | $\mathbf{5 0 . 5}$ | 56.2 | $-10.2 \%$ | 42.1 | $19.9 \%$ |
| - Contents usage fee (payable to CP) | $\mathbf{1 2 . 9}$ | 17.1 | $-24.3 \%$ | 14.6 | $-11.3 \%$ |
| V.A.S. | $\mathbf{5 6 . 8}$ | 59.2 | $-4.1 \%$ | 53.1 | $6.9 \%$ |
| - V.A.S(Net method) | $\mathbf{4 8 . 2}$ | 51.3 | $-6.1 \%$ | 45.7 | $5.4 \%$ |
| - Contents usage fee (payable to CP) | $\mathbf{8 . 6}$ | 7.9 | $9.0 \%$ | 7.4 | $16.4 \%$ |
| Total non-voice revenue | $\mathbf{1 2 0 . 2}$ | 132.5 | $-9.3 \%$ | 109.8 | $9.5 \%$ |

## 4. Operating Expenses

Operating Expenses
(unit: billion KRW)

|  | QQ 2006 | Q 2006 | QOQ | 2Q 2005 | YoY |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total operation expense | $\mathbf{8 9 2 . 8}$ | 836.6 | $6.7 \%$ | 770.0 | $15.9 \%$ |
| Wages* | $\mathbf{3 5 . 3}$ | 42.8 | $-17.4 \%$ | 42.9 | $-17.6 \%$ |
| Sales commission fee | $\mathbf{1 8 2 . 4}$ | 171.0 | $6.7 \%$ | 115.3 | $58.2 \%$ |
| Advertising \& promotion | $\mathbf{2 0 . 7}$ | 26.4 | $-21.7 \%$ | 26.4 | $-21.6 \%$ |
| Depreciation | $\mathbf{9 9 . 5}$ | 101.8 | $-2.3 \%$ | 99.1 | $0.3 \%$ |
| Rental expenses | $\mathbf{3 6 . 9}$ | 35.4 | $4.3 \%$ | 41.8 | $-11.7 \%$ |
| Interconnection | $\mathbf{1 0 3 . 4}$ | 97.1 | $6.5 \%$ | 86.0 | $20.3 \%$ |
| Taxes and dues | $\mathbf{2 3 . 3}$ | 8.5 | $174.7 \%$ | 7.4 | $216.0 \%$ |
| Leased line fee | $\mathbf{4 7 . 9}$ | 48.0 | $-0.2 \%$ | 49.0 | $-2.1 \%$ |
| Bad debt expense | $\mathbf{1 9 . 4}$ | 5.4 | $260.2 \%$ | 12.3 | $58.2 \%$ |
| Fees \& charges | $\mathbf{4 9 . 0}$ | 47.4 | $3.3 \%$ | 43.7 | $12.2 \%$ |
| Others | $\mathbf{5 2 . 0}$ | 53.5 | $-2.7 \%$ | 54.0 | $-3.6 \%$ |
| Cost of handset sales | $\mathbf{2 2 2 . 8}$ | 199.3 | $11.8 \%$ | 192.3 | $15.9 \%$ |
| Operating expense | $\mathbf{6 6 9 . 9}$ | 637.3 | $5.1 \%$ | 577.8 | $15.9 \%$ |
| (excluding cost of handset sales) |  |  |  |  |  |

* Wages include employee benefits and severance payments.
- Wages decreased by $17.4 \%$ to 35.3 billion KRW owing to incentives paid out in $1 Q$ and the decline in the number of sales people.
- Bad debt expense recorded 19.4 billion KRW due to increase in account receivable and decrease in the collection rate of $A / R$.
- Interconnection fee increased by $6.5 \%$ QoQ to 103.4 billion KRW due to increased call traffic.
- Taxes and dues recorded 23.3 billion KRW because KCC levied 15.1 billion KRW of penalty for illegal hanset subsidy and FTC imposed 2.5 billion KRW for tariff plan collusion.

Marketing expenses Breakdown
(unit: billion KRW)

|  | 2Q 2006 | 1Q 2006 | QoQ | 2Q 2005 | YoY |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Acquisition fee | $\mathbf{1 6 0 . 6}$ | 148.9 | $7.9 \%$ | 95.5 | $68.2 \%$ |
| Gross profit from handset sales | $\mathbf{( 2 1 . 8}$ | $(21.2)$ | $2.8 \%$ | $(8.6)$ | $154.3 \%$ |
| On-going commission | $\mathbf{2 1 . 8}$ | 22.1 | $-1.4 \%$ | 19.8 | $9.9 \%$ |
| Advertising | $\mathbf{1 2 . 5}$ | 13.7 | $-8.8 \%$ | 14.2 | $-12.0 \%$ |
| Sales promotion | $\mathbf{8 . 2}$ | 12.7 | $-35.5 \%$ | 12.2 | $-32.7 \%$ |
| Total | $\mathbf{1 8 1 . 3}$ | 176.2 | $2.9 \%$ | 133.2 | $36.2 \%$ |

[^0]- Sales promotion fee decreased to 8.2 billion KRW due to the decrease of promotion events.

|  |  |  |  |  | (unit: billion KRW) |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 2Q 2006 | 1Q 2006 | 2005 | 1Q 2005 | 2Q 2005 | 3Q 2005 | 4Q 2005 |
| Network | $\mathbf{8 2 . 6}$ | 35.3 | 289.4 | 85.2 | 80.7 | 53.9 | 69.6 |
| IT | $\mathbf{2 . 4}$ | 1.2 | 22.4 | 3.4 | 6.4 | 4.4 | 8.2 |
| O thers | $\mathbf{7 . 7}$ | 21.7 | 22.0 | 4.7 | 6.5 | 4.8 | 6.0 |
| Total | $\mathbf{9 2 . 7}$ | 58.2 | 333.8 | 93.3 | 93.6 | 63.1 | 83.8 |
| CAPEXSales ratio | $\mathbf{1 3} \%$ | $\mathbf{8 \%}$ | $13 \%$ | $15 \%$ | $14 \%$ | $9 \%$ | $12 \%$ |

[^1]
## 5. Non-operating Income / Expenses

Non- operating Income / Expenses Breakdown
(unit: billion KRW)

|  | 2Q 2006 | 1Q 2006 | QoQ | 2Q 2005 | YoY |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Non-operating income | $\mathbf{1 8 . 2}$ | 31.1 | $-41 \%$ | 10.7 | $69 \%$ |  |
| Interest income | $\mathbf{8 . 0}$ | 14.2 | $-44 \%$ | 3.6 | $122 \%$ |  |
| Others | $\mathbf{1 0 . 2}$ | 16.9 | $-40 \%$ | 7.1 | $43 \%$ |  |
| Non-operating expense | $\mathbf{3 4 7 . 8}$ | 32.0 | $987 \%$ | 29.4 | $1083 \%$ |  |
| Interest expense* | $\mathbf{1 8 . 9}$ | 19.7 | $-4 \%$ | 22.4 | $-16 \%$ |  |
| Loss on acc. receivable sold | $\mathbf{1 . 3}$ | 2.0 | $-35 \%$ | 3.3 | $-60 \%$ |  |
| Impairment Loss on | $\mathbf{3 2 3 . 4}$ |  |  |  |  |  |
| Intangible assets | $\mathbf{4 . 1}$ | 10.3 | $-60 \%$ | 3.7 | $11 \%$ |  |
| $\quad$ Others | $\mathbf{3 2 9 . 6}$ | $(.9)$ |  | $(18.6)$ |  |  |
| Balance |  |  |  |  |  |  |

* Bond issuing expenses and amortization on discount on bond Issued are included in interest expense.
- Decrease in non- operating income QoQ resulted from interest income of matured ABS account receivable in 1Q 2006.
- Increase in non- operating expense resulted from recognizing 2.1 GHz spectrum fee of 323.4 billion KRW as impairment loss on intangible asset in 2Q 2006.

Net debt
(unit: billion KRW)

|  | 2006.6 | 2006.3 | QoQ | 2005.6 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net debt | 998.2 | $1,106.4$ | $-10 \%$ | $1,227.5$ | $-19 \%$ |
| Net interest expense | $\mathbf{1 0 . 9}$ | 5.5 | $99 \%$ | 18.8 | $-42 \%$ |
| Average interest rate | $5.87 \%$ | $5.95 \%$ |  | $6.71 \%$ |  |

- Net debt, as of June 2006, decreased by $19 \%$ YoY to 998.2 billion KRW in accordance to the steady growth of cash flow as a result of operating activities and debt repayment.
- Increase in net interest expense resulted from interest income of matured ABS A/R in 1Q 2006.

Number of employees
(unit: billion KRW)

|  | $\mathbf{2 0 0 6 . 6}$ | 2006.3 | 2005.12 | 2005.9 | 2005.6 |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Regular- base | 1,429 | 1,423 | 1,461 | 1,452 | 1,465 |
| Contract- base | 536 | 532 | 551 | 533 | 484 |
| Total | $\mathbf{1 , 9 6 5}$ | $\mathbf{1 , 9 5 5}$ | $\mathbf{2 , 0 1 2}$ | $\mathbf{1 , 9 8 5}$ | $\mathbf{1 , 9 4 9}$ |

[^2]
## 6. Balance Sheet

Assets
(unit: billion KRW)

|  | 2006.6 | 2006. 3 | QoQ | 2005.6 | YoY |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Current Assets | $\mathbf{1 , 2 8 3 . 9}$ | $1,187.6$ | $8.1 \%$ | 976.3 | $31.5 \%$ |
| Quick Assets | $\mathbf{1 , 2 2 2 . 9}$ | $1,099.5$ | $11.2 \%$ | 900.3 | $35.8 \%$ |
| - Cash etc.* | $\mathbf{4 9 8 . 5}$ | 395.0 | $26.2 \%$ | 430.3 | $15.9 \%$ |
| - Accounts receivable | $\mathbf{7 2 4 . 4}$ | 704.5 | $2.8 \%$ | 470.0 | $54.1 \%$ |
| Inventories | $\mathbf{6 1 . 1}$ | 88.0 | $-30.6 \%$ | 76.1 | $-19.7 \%$ |
| Non-current Assets | $\mathbf{2 , 0 0 7 . 0}$ | $2,658.4$ | $-24.5 \%$ | $2,648.3$ | $-24.2 \%$ |
| Investment Assets | $\mathbf{4 0 5 . 3}$ | 411.7 | $-1.6 \%$ | 377.1 | $7.5 \%$ |
| Tangible Assets | $\mathbf{1 , 5 9 8 . 6}$ | $1,605.6$ | $-0.4 \%$ | $1,656.3$ | $-3.5 \%$ |
| Intangible Assets | $\mathbf{3 . 1}$ | 641.0 | $-99.5 \%$ | 614.8 | $-99.5 \%$ |
| $\quad$ - 3G Spectrum license | - | 637.5 | $-100.0 \%$ | 609.9 | $-100.0 \%$ |
| Total Assets | $\mathbf{3 , 2 9 0 . 9}$ | $3,845.9$ | $-14.4 \%$ | $3,624.6$ | $-9.2 \%$ |

* 'Cash etc.' includes short- term deposit and some Available for sale securities (Trust).
- Total assets decreased by $14.4 \%$ QoQ to 3.2909 trillion KRW.
- Cash \& cash equivalent increased by $26.2 \%$ QoQ to 498.5 billion KRW due to the increase in beneficiary certificate.
- Intangible assets decreased by $99.5 \%$ QoQ to 3.1 billion KRW due to the cancellation of IMT 2000 license in the 2.1 GHz spectrum.

Liability (interest bearing debt)
(unit: billion KRW)

|  | 2006.6 | 2006. 3 | QoQ | 2005. 6 | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term borrowings | 175.0 | 250.3 | -30\% | 220.0 | -20\% |
| Current portion of long-term debt | 276.7 | 285.0 | -3\% | 698.9 | -60\% |
| Domestic debenture | 663.4 | 718.1 | -8\% | 525.1 | 26\% |
| Long-term borrowings | 170.0 | 100.0 | 70\% | 16.7 | 920\% |
| Financial lease |  |  |  | 73.6 | -100\% |
| Total interest bearing debt | 1,285.0 | 1,353.4 | -5\% | 1,534.3 | -16\% |

- All financial lease was repaid as of 1Q 2006.


## 7. Financial Statement - B/S



## 7. Financial Statement - B/S

| Classification | 2006. 6 | 2006. 3 | 2005. 12 | 2005. 9 | 2005. 6 | 2005. 3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| III. Liabilities |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 1. Current Liabilities | 1,270,142 | 1,227,512 | 1,295,489 | 1,349,154 | 1,510,682 | 1,489,853 |
| 1) Accounts payable | 133,928 | 153,475 | 112,366 | 109,282 | 64,069 | 96,074 |
| 2) Short-term borrowings | 175,000 | 250,257 |  | 200,091 | 220,000 | 128,097 |
| 3) Short-term notes pay able | 42,631 | 70,111 | 112,184 | 111,156 | 66,530 | 70,379 |
| 4) Short-term account payable | 326,268 | 190,109 | 262,362 | 188,340 | 214,343 | 196,340 |
| 5) Advance receipts | 35,464 | 34,362 | 30,972 | 30,756 | 22,779 | 22,490 |
| 6) Withholdings | 29,917 | 30,364 | 28,214 | 28,601 | 28,985 | 27,242 |
| 7) Accrued expenses | 205,920 | 183,786 | 209,189 | 188,747 | 183,429 | 167,409 |
| 8) Current portion of long-term debt | 276,667 | 285,000 | 528,990 | 480,866 | 698,922 | 769,668 |
| 9) Unearned income | 6,024 | 5,614 | 5,857 | 5,958 | 6,163 | 6,393 |
| 10) Debt allowance | 4,771 | 5,502 | 5,354 | 5,357 | 5,462 | 5,761 |
| 11) Accrued corp.taxes | 33,553 | 18,931 |  |  |  |  |
|  |  |  |  |  |  |  |
| 2. Non-current Liabilities | 868,515 | 1,268,100 | 1,220,417 | 1,189,021 | 1,037,029 | 1,028,245 |
| 1) Bonds | 614,914 | 676,938 | 623,163 | 608,627 | 494,464 | 463,558 |
| 2) Long-term borrowings | 170,000 | 100,000 | 100,000 | 78,333 | 16,667 | 25,000 |
| 3) Rental deposit | 5,657 | 5,752 | 7,209 | 7,192 | 7,327 | 7,241 |
| 4) Long-term account payable |  | 415,289 | 433,501 | 442,027 | 461,329 | 471,102 |
| 5) Accrued severance benefits | 29,503 | 28,910 | 27,060 | 27,153 | 26,645 | 25,790 |
| 6) Derivatives debts | 48,442 | 41,211 | 29,484 | 25,688 | 30,597 | 35,553 |
|  |  |  |  |  |  |  |
| Total Liabilities | 2,138,657 | 2,495,612 | 2,515,906 | 2,538,175 | 2,547,711 | 2,518,098 |
|  |  |  |  |  |  |  |
| IV. Shareholder's Equity |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 1. Paid in Capital | 1,386,392 | 1,386,392 | 1,386,392 | 1,386,392 | 1,386,392 | 1,386,392 |
| Common Stock | 1,386,392 | 1,386,392 | 1,386,392 | 1,386,392 | 1,386,392 | 1,386,392 |
|  |  |  |  |  |  |  |
| 2. Capital Surplus | 11,579 | 11,579 | 11,579 | 11,579 | 11,579 | 11,579 |
| Paid-in Capital over Par | 11,579 | 11,579 | 11,579 | 11,579 | 11,579 | 11,579 |
|  |  |  |  |  |  |  |
| 3. Retained Earnings | - 233,729 | - 38,366 | -143,743 | - 225,611 | - 312,270 | - 366,892 |
| 1) Unappropriated retained earnings | -143,743 | - 143,743 | - 391,871 | - 383,690 | - 386,582 | - 389,329 |
| 2) Net income in fiscal year | - 89,986 | 105,377 | 248,128 | 158,079 | 74,312 | 22,437 |
|  |  |  |  |  |  |  |
| 4. Capital Adjustment | -11,983 | - 9,281 | -4,621 | - 5,656 | - 8,790 | -11,287 |
| 1) Securities valuation gain | 936 | 1,010 | 1,168 | 855 | 801 | 232 |
| 2) Securities valuation loss | - 2,429 | - 3,131 | - 3,562 | - 2,537 | - 3,859 | - 1,092 |
| 3) Derivatives valuation gain | - 10,490 | - 7,160 | - 2,227 | - 3,973 | - 5,732 | -10,427 |
|  |  |  |  |  |  |  |
| Total Shareholders' Equity | 1,152,259 | 1,350,324 | 1,249,607 | 1,166,705 | 1,076,912 | 1,019,792 |

## 8. Financial Statement - P/L

(unit: million KRW)

| Classification | 2Q 2006 | 1Q 2006 | 4Q 2005 | 3Q 2005 | 2Q 2005 | 1Q 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| I. Sales | 987,570 | 942,908 | 937,305 | 883,873 | 862,994 | 825,276 |
| 1.Service Revenue | 742,991 | 722,401 | 712,036 | 672,403 | 662,189 | 628,493 |
| 2.Handset Sales | 244,579 | 220,506 | 225,269 | 211,471 | 200,805 | 196,784 |
| II. Operating Expenses | 892,761 | 836,627 | 817,681 | 782,421 | 770,038 | 779,364 |
| 1.Salaries | 35,336 | 42,794 | 47,799 | 43,098 | 42,902 | 53,277 |
| 2.Utility Charge | 7,567 | 7,930 | 7,778 | 8,695 | 6,762 | 6,713 |
| 3.Taxes \& Dues | 23,296 | 8,481 | 2,070 | 4,896 | 7,372 | 9,588 |
| 4.Rentals | 36,918 | 35,400 | 44,389 | 44,267 | 41,828 | 38,978 |
| 5. Depreciation | 99,471 | 101,809 | 102,248 | 101,949 | 99,135 | 96,413 |
| 6. Insurance | 4,665 | 4,238 | -6,754 | 8,136 | 7,215 | 6,754 |
| 7.Advertising | 12,482 | 13,692 | 9,025 | 8,112 | 14,180 | 17,026 |
| 8.Sales commission | 182,402 | 170,953 | 134,841 | 109,551 | 115,323 | 111,637 |
| 9.Fees \& Charges | 48,983 | 47,436 | 50,411 | 43,295 | 43,661 | 45,669 |
| 10.Sales promotion | 8,216 | 12,745 | 15,715 | 13,505 | 12,211 | 21,578 |
| 11.Interconnection fee | 103,420 | 97,067 | 96,114 | 90,463 | 85,970 | 77,270 |
| 12.Frequency usage fee | 9,046 | 8,731 | 8,811 | 8,583 | 8,184 | 8,437 |
| 13.Leased line fee | 47,935 | 48,013 | 48,987 | 45,652 | 48,963 | 49,151 |
| 14.Ordinary R\&D expenses | 3,196 | 5,772 | - 2,377 | 5,541 | 6,360 | 7,620 |
| 15.External service | 8,914 | 8,708 | 8,488 | 8,384 | 8,335 | 8,428 |
| 16. International Roaming SVC | 2,764 | 2,767 | 2,838 | 2,587 | 2,286 | 2,218 |
| 17.Bad debt expense | 19,444 | 5,399 | 13,471 | 15,992 | 12,290 | 16,498 |
| 18. Intangible amortiz ation | 425 | 436 | 542 | 539 | 539 | 539 |
| 19.cost of handset sales | 222,827 | 199,350 | 216,836 | 204,844 | 192,252 | 187,576 |
| 20.others | 15,454 | 14,906 | 16,449 | 14,329 | 14,270 | 13,994 |
| III. Operation income | 94,809 | 106,280 | 119,623 | 101,453 | 92,956 | 45,913 |

## 8. Financial Statement - P/L

| Classification | 2Q 2006 | 1Q 2006 | 4Q 2005 | 3Q 2005 | 2Q 2005 | 1Q 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| IV. Non- Operating Income | 18,204 | 31,095 | 20,147 | 11,934 | 10,747 | 23,666 |
| 1. Interest Income | 8,042 | 14,234 | 7,594 | 5,741 | 3,620 | 11,554 |
| 2.Gain on F/C Transactions | 15 | 12 | 20 | 11 | 6 | 5 |
| 3.Rental income | 957 | 1,715 | 1,499 | 1,324 | 1,142 | 1,384 |
| 4.Commission earned | 929 | 866 | 1,060 | 1,051 | 889 | 1,030 |
| 5.Gain on F/C Translations | 3,063 | 7,276 | 4,902 | - 2,666 | -21 | 3,808 |
| 6. Miscellaneous Income | 4,905 | 6,974 | 4,953 | 6,454 | 4,997 | 5,883 |
| 7.0thers | 293 | 17 | 119 | 19 | 116 |  |
| V. Non-operating expense | 347,764 | 31,998 | 57,903 | 26,728 | 29,385 | 36,089 |
| 1. Interest Expense | 17,953 | 18,237 | 19,707 | 20,861 | 20,729 | 23,322 |
| 2.Loss on Disposal of Tangible Assets | 270 | 2,183 | 4,968 | 69 | 307 | 2,094 |
| 3.Loss on Accounts Receivable Sold | 1,300 | 1,989 | 27,552 | 2,070 | 3,266 | 3,583 |
| 4.Amort. on Discount on Bond Issued | 981 | 1,471 | 1,530 | 1,620 | 1,693 | 1,962 |
| 5.Impairment Loss on Invest Securities | 57 | 97 | - 283 | 159 | 1,021 | 83 |
| $6 . L$ Loss on Derivatives Valuation | 3,062 | 7,276 | 4,903 | - 2,665 | -23 | 3,808 |
| 7.0ther bad debt expense |  |  | 192 | -186 | 445 | 759 |
| 8.Impairment Loss on Tangible assets | 139 | 455 | - 1,506 | 3,904 | 1,413 |  |
| 9.Impairment Loss on Intangible assets | 323,409 |  |  |  |  |  |
| 10.Miscellaneous Losses | 185 | 156 | 78 | 685 | 323 | 236 |
| 11.0thers | 407 | 134 | 762 | 211 | 210 | 240 |
| VI. Ordinary income | - 234,751 | 105,377 | 81,868 | 86,659 | 74,319 | 33,490 |
| VII. Income taxes | - 39,388 |  |  |  | 19,696 | 8,511 |
| VIII. Net income | - 195,363 | 105,377 | 81,868 | 86,659 | 54,623 | 24,979 |


[^0]:    - Marketing expense recorded 181.3 billion KRW, up by $2.9 \%$ QoQ, due to the increase in acquisition cost in overheated competition environment.

[^1]:    * Above amount excluded non- depreciation related asset such as deposit and premium.
    - Total CAPEX is 92.7 billion KRW which was mostly executed to expand network capacity and coverage to serve increased number of subscribers.

[^2]:    * No. of Bank-On part-time workers is not included in No. of contract-base employees.

