

	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17
Sales												
Shoes	209,282	279,342	517,681	521,224	591,467	675,629	703,614	1,045,861	791,711	752,179	733,757	695,889
Apparel	53,366	71,230	204,388	220,350	274,758	296,894	263,785	201,307	185,099	219,846	302,872	337,161
Socks	19,131	25,536	57,529	61,214	79,270	89,781	89,068	127,237	98,502	99,261	99,810	124,011
Accessories	17,576	23,460	44,179	46,016	54,167	76,545	75,977	93,524	77,316	77,576	77,237	120,781
LL Brand	811	1,082	0	0	0	0	0	0	29,904	(20)	1,216	1,858
Total Revenues	300,166	400,650	823,778	848,804	999,662	1,138,850	1,132,445	1,467,929	1,182,532	1,148,841	1,214,892	1,279,700
COGS												
Shoes	126,280	168,553	312,366	314,504	356,888	407,672	424,558	631,067	477,715	453,861	442,746	419,896
Apparel	31,688	42,296	121,365	130,843	163,150	176,295	156,635	119,536	109,911	130,544	179,845	200,205
Socks	9,134	12,192	27,467	29,226	37,847	42,865	42,525	60,749	47,029	47,392	47,654	59,208
Accessories	10,596	14,143	26,633	27,741	32,654	46,145	45,803	56,381	46,610	46,767	46,562	72,812
LL Brand	811	1,082	0	0	0	0	0	0	29,904	(20)	1,216	1,858
Vendor Discount	(13,388)	(17,870)	(36,587)	(37,674)	(44,291)	(50,473)	(50,214)	(65,080)	(53,338)	(50,891)	(53,852)	(56,549)
Total COGS	165,121	220,397	451,245	464,641	546,250	622,504	619,306	802,653	657,832	627,652	664,171	697,432
Gross Margin %												
Shoes	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%
Apparel	40.6%	40.6%	40.6%	40.6%	40.6%	40.6%	40.6%	40.6%	40.6%	40.6%	40.6%	40.6%
Socks	52.3%	52.3%	52.3%	52.3%	52.3%	52.3%	52.3%	52.3%	52.3%	52.3%	52.3%	52.3%
Accessories	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%	39.7%
LL Brand												
Total GM %	45.0%	45.0%	45.2%	45.3%	45.4%	45.3%	45.3%	45.3%	44.4%	45.4%	45.3%	45.5%
Gross Profit \$												
Shoes	83,002	110,788	205,315	206,720	234,578	267,958	279,057	414,793	313,996	298,318	291,012	275,993
Apparel	21,677	28,934	83,023	89,507	111,607	120,599	107,150	81,772	75,188	89,302	123,027	136,956
Socks	9,997	13,344	30,062	31,988	41,423	46,916	46,543	66,488	51,473	51,869	52,156	64,803
Accessories	6,980	9,317	17,546	18,275	21,512	30,400	30,174	37,143	30,706	30,809	30,675	47,968
LL Brand	0	0	0	0	0	0	0	0	0	0	0	0
Vendor Discount	13,388	17,870	36,587	37,674	44,291	50,473	50,214	65,080	53,338	50,891	53,852	56,549
Total GP \$	135,045	180,253	372,533	384,163	453,412	516,346	513,139	665,276	524,701	521,189	550,721	582,268
Store Operating Expenses												
Payroll	151,385	151,385	151,385	151,385	151,385	227,077	169,867	220,189	177,380	172,326	182,234	227,077
Occupancy Costs	114,979	114,979	114,979	114,979	114,979	114,979	114,979	114,979	114,979	114,979	114,979	114,979
Store Level SG&A	70,000	70,000	70,000	70,000	70,000	70,000	70,000	70,000	70,000	70,000	70,000	70,000
Total Store Op Expense	336,364	336,364	336,364	336,364	336,364	412,056	354,846	405,168	362,359	357,305	367,213	412,056
Store Profit (Loss)	(201,319)	(156,111)	36,169	47,799	117,048	104,290	158,293	260,108	162,342	163,884	183,508	170,212
COGS Adjust to Cash Basis												
	165,121	220,397	230,848	13,396	81,609	76,254	(3,197)	183,346	(144,821)	(30,180)	36,518	33,261
Store Net Cash Flow	(36,198)	64,286	267,017	61,195	198,657	180,544	155,095	443,454	17,521	133,704	220,027	203,473
Corporate Expenses												
Payroll	24,000	24,000	24,000	24,000	24,000	36,000	24,000	24,000	24,000	24,000	24,000	36,000
Insurance	8,000	19,300	11,300	11,300	11,300	11,300	11,300	11,300			11,300	11,300
Occupancy Costs		12,000										
Marketing	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000
Turkey Trot											21,000	
Gift Card Redemption			50,000	35,000	20,000	10,000	10,000	5,000				
Cash out life insurance		(100,000)	(100,000)									
Asset sales												
Utility Adqt Assurance Deposit		3,000	3,000	3,000	3,000							
Total Corporate Expenses	39,000	(34,700)	(4,700)	80,300	65,300	64,300	52,300	47,300	31,000	31,000	63,300	54,300
Net CF before restructuring cost	(75,198)	98,986	271,717	(19,105)	133,357	116,244	102,795	396,154	(13,479)	102,704	156,727	149,173
Cumulative CF bef restruct	0	98,986	370,703	351,598	484,955	601,199	703,994	1,100,148	1,086,669	1,189,373	1,346,100	1,495,273
Restructuring Expenses												
16% COGS Finance	1,651	2,204	4,512	4,646	5,462	6,225	6,193	8,027	6,578	6,277	6,642	6,974
US Trustee's Fee				6,500			6,500			6,500		
Legal	50,000	50,000	30,000	25,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000
JSA / CRO	5,000	12,000	15,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Creditor Adequate Assurance Pmt				7,500	7,500	7,500	7,500	15,000	15,000	15,000	15,000	15,000
Total restructuring cost	56,651	64,204	49,512	48,646	37,962	38,725	45,193	48,027	46,578	52,777	46,642	46,974
CF after restructuring cost	(131,850)	34,782	222,204	(67,751)	95,394	77,519	57,602	348,128	(60,058)	49,928	110,085	102,199
Cumulative CF after restruct	0	34,782	256,987	189,235	284,629	362,148	419,751	767,878	707,821	757,748	867,833	970,032