DISCLOSURE STATEMENT FOR DEBTOR'S JOINT PLAN OF REORGANIZATION – Page 1

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to make an informed judgment about the Plan. In the event of inconsistencies between the Plan and the Disclosure Statement, however, the terms of the Plan shall control. The Court's approval of this Disclosure Statement does not constitute an endorsement of the Plan by the Court.

Pursuant to the Plan, the Debtor shall continue to own, manage and operate its shopping center property and continue the lease-up process following the Effective Date in the ordinary course of business. All Claims that are allowed by the Court shall be paid in full. Holders of Claims secured by the real property and improvements owned by the Debtor shall retain their liens on and security interests in such property until their Claims are fully paid. Unsecured creditors shall also be paid in full over time, with interest on their claims. The Debtor's members shall would retain their equity interests in the Debtor going forward.

The Debtor urges you to accept the proposed Plan and to promptly return your completed ballot to enable your vote to be counted.

# ARTICLE I. DEFINITIONS

Terms used in this Disclosure Statement not specifically defined herein or in the Bankruptcy Code shall be defined as set forth in the Plan that accompanies this Disclosure Statement. In particular, capitalized terms shall have the meanings prescribed for such terms in Section II of the Plan.

# ARTICLE II. BACKGROUND INFORMATION

## A. Historical Background and Events Leading to Bankruptcy

## 1. The Project.

The Debtor owns Sunrise Village, a shopping center in Puyallup's South Hill neighborhood (the "Project"). Completed in 2008, the Project presently comprises over 225,000 square feet of leasable space and features a mix of national, regional and local tenants including Staples, PetSmart, LA Fitness, Party City, Sleep Country, Famous Footwear, Games Workshop and AT&T Mobility. The Project also includes a number of restaurant options for customers, including Qdoba Mexican Grill, the Ram Restaurant, Menchies Yogurt and Northwest Wine Bar. Although not strictly a part of the Project, a Target location in the center also drives significant traffic to the Project. <sup>1</sup>

As of the Petition Date, the Project was approximately about 75% leased and lease-up activities continue. Negotiations are ongoing with prospective new tenants, and there is very little scheduled tenant rollover until 2018. The Debtor also owns additional property slated for future development, which would add approximately 200,000 additional square feet of leasable space.

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<sup>&</sup>lt;sup>1</sup> The reader can visit http://mysunrisevillage.com/Index.htm for further details as to the Project.

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An appraisal of the Project was completed in January 2012 by McKee & Schalka at the request of the Debtor's secured lender ("<u>Project Appraisal</u>"). According to the Project Appraisal, effective July 17, 2012, the "as is" value of the Project is \$59,700,000 with a stabilized value of \$74,400,000.

The Project is a profitable enterprise. Despite being at only about 75% occupancy, as of the Petition Date, the Debtor's monthly net operating income was approximately \$235,000, which had permitted the Debtor to consistently make timely and full payments due under the applicable loan documents. It is projected that net income and enhancement of the value of the Project will both increase as the Debtor completes lease-up activities.

## 2. The Prepetition Loans

**a. The Primary Loan.** Prior to the Petition Date, the Debtor entered into a construction loan with U.S. Bank National Association ("<u>U.S. Bank</u>") to provide funding to complete construction of the Project (the "<u>Primary Loan</u>"). The Primary Loan is secured by the real property and improvements comprising Phase I of the Project, and the tenant leases and rents associated therewith.

Shortly after it originated the Primary Loan, and as contemplated under the provisions of the Loan Agreement, U.S. Bank sold and assigned portions of the Primary Loan to three other lenders (together with U.S. Bank, the "Lender Group") pursuant to an Assignment and Assumption Agreement that was entered into with each such lender. Following the completion of such assignments, the resulting interest held in the Primary Loan by the participating banks was (and, to the Debtor's knowledge, remains) as follows:

Citizens Business Bank: 20.0% Guaranty Bank & Trust Company: 20.0%

- U.S. Bank is the administrative agent bank for the Lender Group. As of the Petition Date, the outstanding balance of the Primary Loan was approximately \$54,900,000. Based upon the as-is valuation reflected in the Project Appraisal, the Lender Group enjoys an equity cushion in its collateral of over \$4,800,000.
- **b. Phase II and III Loan.** In June 2007, the Debtor entered into a construction loan agreement with U.S. Bank to finance construction of Phases II and III, adjacent to the Project (the "Phase II & III Loan"). The initial loan commitment for the Phase II & III Loan was \$41,250,000, much of which was drawn.

During 2010, the Debtor reduced the outstanding balance of the Phase II & III Loan principal paydowns in a total amount of \$1,250,000 (in addition to funding an interest reserve of \$969,000), application of proceeds from the sale of a pad site to Target, and moving a portion of the remaining indebtedness to the Primary Loan.

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The Phase II & III Loan is secured by 14.5 acres of partially improved retail pads ("Phase II & III Real Property"). As of the Petition Date, the outstanding balance of the Phase II & III Loan was \$8,436,000. Unlike with the Primary Loan, U.S. Bank continues to hold all of the lender's rights in the Phase II & III Loan. As of the Petition Date, the Debtor was current on all payments under the Phase II & III Loan.

**Phase IV Loan.** In February 2008, the Debtor entered into a loan agreement with U.S. Bank (the "Phase IV Loan") to finance acquisition of additional property – a vacant parcel referred to as the "Miller Parcel" and an existing building then occupied by Valley Bank (together, the "Phase IV Property").

The initial commitment for the Phase IV Loan was \$1,680,000. During 2010, the Debtor reduced the outstanding balance by way of principal paydowns in a total amount of \$635,000 in addition to funding an interest reserve of \$168,000. The Phase IV Loan is secured by the Phase IV Property. As of the Petition Date, the outstanding balance of the Phase IV Loan was \$1,045,000.

U.S. Bank continues to hold all of the lender's rights in the Phase IV Loan. As of the Petition Date, the Debtor was current on all payments under the Phase IV Loan.

## 3. **Events Leading to Bankruptcy Filing.**

**Extensions of Maturity Date and Lender Group Compensation.** The Loan Agreement for the Primary Loan provided for an initial maturity date of October 4, 2009, with an option to extend maturity to April 4, 2010 upon the satisfaction of certain conditions. Due to the economic recession that was especially acute in the real estate sector, lease-up activities did not proceed during 2008 and 2009 at the pace initially contemplated by the Loan Agreement. The Debtor and the Lender Group therefore entered into a series of amendments to the Loan Agreement, pursuant to which the maturity date was ultimately extended to June 25, 2013.

The Lender Group, however, was well-compensated for these concessions. During 2010 alone, the Debtor made principal paydowns on the Primary Loan in a total amount of over \$7,000,000. The Debtor also agreed to reduce the amount of the Lender Group's commitment as to the Primary Loan by another \$2,116,302. Applying the principal paydowns, the commitment went from \$75,000,000 to \$65,340,468. The Debtor also paid the Lender Group various fees in connection with these amendments to the Loan Agreement totaling more than \$850,000, in addition to the \$375,000 fee that was paid in connection with the origination of the Primary Loan. In addition, beginning in November 2011 the Debtor began making monthly principal payments based upon a "net cash flow" formula that have also reduced principal by approximately \$350,000 in total.

Up to the Petition Date, the Debtor remained current on all payment obligations to the Lender Group. By any measure, the Lender Group has received treatment virtually unseen in today's real estate market – in addition to the equity cushion it enjoys in its collateral.

Addition of Financial Covenant Becomes Sole Source of Default. A financial covenant that was added more than two years after the Primary Loan was originated is the sole issue

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under the Primary Loan. In connection with the Third Amendment to the Loan Agreement, the Lender Group required that a debt service coverage ratio covenant (the "<u>DSCR Covenant</u>"), which does not appear in the original form of the Loan Agreement, be added as a condition to the extension of the maturity date of the Primary Loan.

In 2012, the Lender Group declared the Debtor to be in default under the Primary Loan based upon the DSCR Covenant and demanded immediate payment of \$11,622,422, the amount allegedly owing to bring the Primary Loan into compliance with such covenant. The calculation of the ratio under the DSCR Covenant is in part based upon the application of an interest rate of 6.25%, a rate more than 200 basis points higher than the market rate for loans of this type. The resulting amount allegedly necessary to cure the default equates to approximately twenty percent of the total outstanding balance of the Primary Loan. The Debtor was and remains unable to meet this payment demand.

The Primary Loan contains a commitment from the Lender Group to fund tenant improvements and lease commissions, so as to permit the Debtor to continue with lease-up activities and allow the Project to achieve stabilization and further enhance the value of the Lender Group's collateral. Despite numerous prepetition requests by the Debtor, the Lender Group refused to advance any such funding solely on the basis of the single covenant default.

The Debtor sought to negotiate a workout agreement with the Lender Group to address the covenant default. To that end, the parties entered into the Fourth and Fifth Amendments to the Loan Agreement, pursuant to which the Lender Group agreed to (among other things) forbear from exercising its remedies through May 15, 2012. In addition, and at the request of the Lender Group, the Debtor engaged Capstone Advisory Group, LLC, as its financial consultant to assist it in workout discussions. In consultation with the Debtor, Capstone developed a presentation discussing various alternatives (most of which had already been the subject of unsuccessful discussions between the Lender Group and the Debtor), and the Capstone team also reached out to individual members of the Lender Group seeking to pursue a dialogue towards a workout solution. Unfortunately, one member refused to participate in any discussions and another made demands that the Debtor and its professionals deemed not reasonable (and unworkable) under the circumstances. Despite Capstone's efforts, no progress was made with the Lender Group and the Debtor was otherwise unable to achieve any traction with the Lender Group even as to the rough outline of a possible workout arrangement.

In October 2012, the Debtor learned that three of the Lender Group members were marketing their interests in the Primary Loan for sale. A provision in the Loan Agreement permitted transfers of member interests only to other commercial banks or similar institutions, absent the Debtor's consent. The Lender Group requested that the Debtor waive this protection, but did not offer any consideration in exchange for this waiver. The Debtor declined the request.

By letter dated January 9, 2013, the Lender Group advised the Debtor of its election to begin charging default-rate interest on the Primary Loan, effective immediately. The additional cost to the Debtor is approximately \$250,000 per month, an expense the Debtor does not have the remotest ability to pay. Following a meeting with counsel for the Lender Group, at which the Debtor was

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advised that there was no chance that the Lender Group would suspend the running of default interest on the Primary Loan, the Debtor made the difficult decision to commence this Chapter 11 case.

The purpose of the bankruptcy was and is to allow the Debtor to restructure its financial obligations, including the Primary Loan so that it may continue operations.

# B. Events Since Bankruptcy

The Debtor has previously filed detailed schedules of their assets and liabilities and statements of their financial affairs. These documents may be reviewed at the Bankruptcy Court clerk's office during normal business hours.

- **a. Authority to Use Cash Collateral.** On January 28, 2013, the Court authorized the Debtor to use, on an interim basis, the asserted cash collateral of U.S. Bank and the Lender Group in the Debtor's operations pursuant to a court-approved budget. On March 6, 2013, the Court entered an order granting final approval of the Debtor's use of cash collateral.
- **b. Utilities; Cash Management.** On January 28, 2013, the Court entered orders approving the Debtor's proposed adequate assurances of payment to utility providers, and authorizing the Debtor to continue to use prepetition bank accounts on a going-forward basis.
- **c. Employment of Professionals.** The Court approved the Debtor's employment of Bush Strout & Kornfeld, LLP its bankruptcy counsel by order entered February 12, 2013.
- **d.** Claims Bar Date. By order entered February 20, 2013, the Court established April 5, 2013, as the deadline for the filing of Proofs of Claim in this case.

# ARTICLE III. ASSETS AND LIABILITIES OF THE DEBTOR

## A. Assets

- 1. Real Property. The Project is comprised of 29 parcels of real property comprising the Project, the Phase II & III Real Property and the Phase IV Real Property. The Project Appraisal did not assign a value to each parcel individually but concluded that the Project had an as is value of \$59,700,000. An appraisal commissioned by U.S. Bank in March 2012 concluded that the Phase II & III Real Property had a total combined value of \$9,200,000, as of March 30, 2012. An appraisal commissioned by U.S. Bank in February 2010 concluded that the Phase IV Real Property had a combined "as is" value of \$1,270,000 as of February 23, 2010.
- **2. Personal Property.** As of the Petition Date, the Debtor held the following personal property:

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Furnishings	
Office Equipment and	2,000.00
Accounts Receivable	403,545.04
Sunrise Village IV, LLC	
100% Interest in Meridian	0.00

## B. **Liabilities**

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### 1. **Secured Claims**

## Real Estate Tax Claims - Pierce County Budget & Finance a.

Claim	Tax Parcel	Property
Amount	Securing Claim	
13,331.98	6025660010	Phase I
18,905.39	6025660030	Phase I
6,544.37	6025660040	Phase I
6,638.31	6025660050	Phase I
8,058.67	6025660070	Phase I
10,738.60	6025660080	Phase I
8,999.68	6025660090	Phase I
9,950.37	6025660100	Phase I
8,975.29	6025660120	Phase I
5,344.91	6025660130	Phase I
5,716.03	6025660140	Phase I
8,497.93	6025660150	Phase I
6,035.44	6025660160	Phase I
20,262.99	6025660170	Phase I
46,553.31	6025660180	Phase I
5,417.16	6025660190	Phase I
1,998.48	6025660200	Phase I
13,211.61	6025660210	Phase I
12,686.78	6025660220	Phase I
2,388.70	6025660230	Phase I
3,916.79	6025660240	Phase I
55,616.00	6025660250	Phase I
173.97	6025660270	Phase I
2,465.10	6025660290	Phase I
6,373.01	0419227004	Phase III
9,906.07	0419227028	Phase IV
4,303.79	0419227029	Phase IV

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	Tax Parcel Securing Claim	Property
6,373.01	0419227033	Phase III
44,429.11	6025660060	Phase II

**b.** Lender Group. As described above, the outstanding balance owed by the Debtor to the Lender Group with respect to the Primary Loan was \$54,900,000 as of the Petition Date. The Debtor's obligations under the Primary Loan are secured by a Deed of Trust, Assignment of Rents and Leases and Security Agreement, dated April 4, 2008, and recorded April 4, 2008 under Pierce County Recording No. 200804040458, encumbering the real property and improvements comprising the Project.

## c. U.S. Bank

- (1) **Phase II & III Loan.** As of the Petition Date, the Debtor owed U.S. Bank approximately \$8,436,000 with respect to the Phase II & III Loan. The Phase II & III Loan is secured by a Deed of Trust, Assignment of Rents and Leases and Security Agreement, dated June 28, 2007, and recorded June 29, 2007 under Pierce County Recording No. 200706290611, encumbering the Phase II & III Collateral.
- (2) **Phase IV.** As of the Petition Date, the Debtor owed U.S. Bank approximately \$1,045,000 with respect to the Phase IV Loan. The Phase IV Loan is secured by a Deed of Trust, Assignment of Rents and Leases and Security Agreement, dated April 4, 2008, and recorded April 4, 2008, under Pierce County Recording No. 200804040458, encumbering the Phase IV Collateral.

## 2. General Unsecured Claims

The Debtor's records reflected that, as of the Petition Date it owed approximately \$1,075,000 in prepetition unsecured claims. Of this amount, approximately \$58,000 constitutes the Debtor's liability with respect to security deposits provided by its tenants that the Debtor is not yet obligated to return.

# ARTICLE IV. SUMMARY OF PROPOSED PLAN OF REORGANIZATION

A complete copy of the proposed Plan accompanies this Disclosure Statement. The discussion of the Plan that follows constitutes a summary only. You are urged to read the Plan itself with care before deciding to accept or reject the Plan.

# A. Explanation of Impaired and Unimpaired Claims

The term "Impaired" as used herein refers to those creditors to whom this Disclosure Statement (and the related Ballots and other materials delivered together herewith) are being furnished

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and who are entitled to accept or reject the Plan. Holders of Claims in impaired classes are entitled to vote to accept or reject the Plan.

The term "Unimpaired" refers to those creditors whose claims or interests remain unaltered by the reorganization effectuated by the Plan. Because of this favorable treatment, these creditors are conclusively deemed to have accepted the Plan. Accordingly, under Section 1126(f) of the Bankruptcy Code, it is not necessary to solicit acceptances from the holders of claims or interests in such classes.

## B. Classification of Claims and Interests

The Plan establishes six (6) classes of claims and one class of interests with respect to the Debtor. If the Plan is confirmed by the Court and becomes effective, the class into which each Allowed Claim and Allowed Interest fits will determine the manner in which such claim or interest will be treated. The classes defined in the proposed Plan are summarized below.

## 1. Unclassified Claims

## a. Administrative Claims

As defined under the Plan, Administrative Expense Claims are Allowed Claims for costs or expenses of the Chapter 11 Case that are allowed under sections 503(b) and 507(a)(1) of the Bankruptcy Code, which will primarily be comprised of the allowed claims of Professional Persons and amounts owed the United States Trustee pursuant to 28 U.S.C. § 1930. Under the Plan, each Holder of an Allowed Administrative Expense Claim against the Debtor shall be paid in full on or before the Distribution Date or upon entry of a Final Order allowing such claim, whichever shall occur later, unless the Holder of such claim agrees to different treatment.

Each Holder of an Allowed Administrative Expense Claim against the Debtor shall receive such distribution from the Disbursing Agent, either upon, or as promptly as practicable after the Distribution Date <u>provided</u>, <u>however</u>, that Allowed Administrative Expense Claims which are Ordinary Course Administrative Expense Claims shall be deemed allowed in the amount shown in the Debtor's records unless such claim is a Disputed Claim, and shall be paid in the ordinary course of business in accordance with the terms and conditions of the particular agreements governing such Ordinary Administrative Expense Claims

## **b.** Priority Tax Claims

As defined under the Plan, Priority Tax Claims are Allowed Claims of Taxing Agencies that are entitled to priority in accordance with section 507(a)(8) of the Bankruptcy Code. Priority Tax Claims include the principal portion of the applicable tax and interest accrued thereon through the Effective Date but do not include any penalties. Pursuant to § 1129(a)(9)(C) of the Bankruptcy Code, all Priority Tax Claims against the Debtor shall be paid in full within five (5) years following the Petition Date with interest at the lowest applicable statutory rate. Claims of taxing agencies for

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penalties against the Debtor shall be Class 6 claims to the extent they are Allowed Claims and shall not be treated under this paragraph.

Notwithstanding the foregoing, the Claim of Pierce County Budget and Finance for unpaid real property taxes is a Secured Claim (and therefore not a Priority Tax Claim) and is being treated under Section IV.B.1 below of the Plan. However, consistent with Section 1129(a)(9)(D) of the Bankruptcy Code, Pierce County shall receive treatment more favorably under the Plan than it would if it was treated as holding a Priority Tax Claim and paid pursuant to the provisions of Section 1129(a)(9)(C) of the Bankruptcy Code.

#### 2. **Classified Claims and Interests**

Class 1: Secured Claim of Pierce County Budget and Finance Group

Class 2: Secured Claim of the Lender Group

Class 3: Secured Claim of U.S. Bank - Phase II & III

Class 4: Secured Claim of U.S. Bank - Phase IV

Class 5: Administrative Convenience Claims

Class 6: Unsecured Claims Other Than Class 5 and Class 7 Claims

Class 7: Allowed Security Deposit Claims

Class 8: Membership Interests

### C. **Treatment of Claims and Interests Under the Plan**

The Treatment of Claims and Interests Under the Plan, and the Means for Execution of the Plan, are set forth in Sections V and VI, respectively, of the Plan and are summarized below. Notwithstanding the summary provided below, the terms of the Plan shall control the classification and treatment of claims and all other aspects of the Debtor's rights and obligations as to matters governed by the Plan following the Effective Date. Parties are urged to read the Plan with care to determine the treatment proposed for their Claim or Interest.

In summary, the Plan treats the various classes as follows:

#### 1. Class 1: Secured Claim of Pierce County Budget and Finance.

Class 1 consists of the Secured Claim of Pierce County Budget and Finance (the "Class 1 Claim"). The Plan provides that the Class 1 Claim would be allowed in the aggregate amount of Proofs of Claim previously filed with the Court. Pierce County shall retain its liens against the real property and improvements owned by the Debtor and shall be paid in twenty-four equal monthly payments commencing during the first full month following the Effective Date.

#### 2. **Class 2: Secured Claim of Lender Group.**

Class 2 consists of the Secured Claim of the Lender Group arising from the Primary Loan (the "Class 2 Claim"). The Plan provides that the Class 2 Claim shall be allowed in such amount as to which the Debtor may agree or the Court may approve. Following the Effective Date, the Lender

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Group shall retain its liens and security interests against the various real and personal property in the Project that secure the Primary Loan until the Class 2 Claim has been paid in full. Following the Effective Date, the Debtor will make (i) monthly interest-only payments on the Class 2 Claim during each of the first sixty (60) full months following the Effective Date, followed by (ii) equal monthly principal and interest payments on the Class 2 Claim based upon a 30-year amortization and an interest rate of two and three-quarters percent (2.75%) per annum through the Class 2 Maturity Date. The Plan also provides for additional provisions related to the treatment of new tenant leases, use of revenues from the Project, partial releases of collateral securing the Class 2 Claim, and loan covenants.

### 3. Class 3: Secured Claim of U.S. Bank (Phase II & III).

Class 3 consists of the Secured Claim of U.S. Bank arising from the Phase II & III Loan (the "Class 3 Claim"). The Plan provides that the Class 3 Claim shall be allowed in such amount as to which the Debtor may agree or the Court may approve. Following the Effective Date, the Lender Group shall retain its liens and security interests against the various real and personal property comprising the Phase II & III until the Class 3 Claim has been paid in full. Following the Effective Date, the Debtor will make (i) monthly interest-only payments on the Class 3 Claim during each of the first sixty (60) full months following the Effective Date, followed by (ii) equal monthly principal and interest payments on the Class 3 Claim based upon a 30-year amortization and an interest rate of three and one-quarter percent (3.25%) per annum through the Class 3 Maturity Date. The Plan also provides for additional provisions related to the treatment of new tenant leases, and loan covenants.

## 4. Class 4: Secured Claim of U.S. Bank (Phase IV).

Class 4 consists of the Secured Claim of U.S. Bank arising from the Phase IV Loan (the "Class 4 Claim"). The Plan provides that the Class 4 Claim shall be allowed in such amount as to which the Debtor may agree or the Court may approve. Following the Effective Date, the Lender Group shall retain its liens and security interests against the various real and personal property comprising the Phase IV until the Class 4 Claim has been paid in full. Following the Effective Date, the Debtor will make (i) monthly interest-only payments on the Class 4 Claim during each of the first thirty-six (36) full months following the Effective Date, followed by (ii) equal monthly principal and interest payments on the Class 4 Claim based upon a 30-year amortization and an interest rate of two and three-quarters percent (2.75%) per annum through the Class 4 Maturity Date. The Plan also provides for additional provisions related to the treatment of new tenant leases, and loan covenants.

#### 5. **Class 5: Administrative Convenience Claims**

Class 5 consists of each Administrative Convenience Claim, which are defined in the Plan as "All Allowed Claims (i) in the amount of \$600.00 or less, and (ii) in an amount greater than \$600.00 of claimants electing to be treated as if holding an Allowed Claim in the amount of \$600.00" (the "Class 5 Claims"). The Plan provides that each Class 5 Claim shall be allowed or disallowed in such amount as to which the Debtor may agree or the Court may approve. Each holder of a Class 5 Claim will receive a Cash payment equal to the full amount of their Allowed Claim, on the later of (i) ten (10) Business Days after the Effective Date, or (ii) three Business Days following the date upon

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which the Debtor receives notice that such Claim has become an Allowed Claim. Holders of Unsecured Claims in an amount greater than \$600 shall have the option to elect treatment under Class 5 by agreeing to reduce the amount of such Unsecured Claim to \$600. The Plan also provides for a procedure in the event of an over-election by creditors for treatment under Class 5.

#### 6. Class 6: Unsecured Claims Other Than Class 5 or Class 7 Claims

Class 6 consists of all Unsecured Claims other than (i) Claims that qualify for or elect treatment under Class 5, or (ii) that qualify as a Class 7 Claim (the "Class 6 Claims"). The Plan provides that each Class 6 Claim shall be allowed or disallowed in such amount as to which the Debtor may agree or the Court may approve. The Debtor shall pay each Class 6 Claim in full in twenty-four (24) equal monthly payments, commencing in the first full month following the Effective Date, with interest on the unpaid principal balance of each Class 6 Claim at the Federal Judgment Rate.

### 7. **Class 7: Security Deposit Claims.**

Class 7 consists of the Security Deposit Claims. The Debtor shall pay each Holder of an Security Deposit Claim in the ordinary course of business and in accordance with the terms of the contract between the Debtor and such Holder.

### 8. Class 8: Allowed Interests of the Equity Holders.

Class 8 consists of the Allowed Membership Interests of the Equity Holders. The Equity Holders shall retain their interests in the Debtor following Confirmation and shall retain and exercise in their discretion all the privileges and benefits arising from such interests.

# ARTICLE V. MEANS FOR IMPLEMENTATION; DISTRIBUTIONS; **RETENTION OF CLAIMS**

#### Α. **General Terms**

The Means for Execution of the Plan are set forth in Article VII of the Plan. As detailed therein, the Debtor shall pay all Allowed Claims in full over time from the income generated from the operation of the Project. Holders of Allowed Claims in Classes 1, 2, 3 and 4 shall retain their liens and security interests in property of the estate following the Effective Date until such Claims are paid in full. Holders of Unsecured Claims in Classes 6 and 7 shall also be paid in full over time, while holders of Unsecured Claims in Class 5 will be paid in full on the Effective Date.

#### В. **Retention of Claims and Causes of Action**

The Plan provides that, unless otherwise waived under the Plan, all rights, claims and causes of action, whether equitable or legal, of the Debtors or the Reorganized Debtors against all persons are reserved for the Reorganized Debtors, including without limitation all rights, claims and causes of

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action of the Debtors or the Reorganized Debtors arising under §§ 544, 545, 547, 548, 549 and 550 of the Bankruptcy Code, or under applicable non-bankruptcy law, for the recovery of avoidable preferences, fraudulent transfers or other conveyances.

## C. Distributions Under the Plan

- **1. Sources of Funds for Distribution.** The distributions under the Plan shall be made from amounts generated from operations of the Reorganized Debtor.
  - **2. Disbursing Agent.** The Debtor shall act as the Disbursing Agent.
- 3. **Disputed Claims.** Notwithstanding any provision of the Plan specifying the time for payment of distributions to holders of Claims, no payment or distribution shall be made to the Holder of any Disputed Claim until the time such Claim has been determined to be an Allowed Claim. Notwithstanding the existence of a Disputed Claim in a Class to which a distribution under this Plan is due, such distribution to other creditors shall not be affected by any delay in the resolution of the Disputed Claim. Upon the allowance of any Disputed Claim, the holder shall be paid the amount that such holder would have received had its Claim been an Allowed Claim on the Effective Date.
- **4. Distributions by the Disbursing Agent.** The Disbursing Agent shall make all distributions required to be distributed under this Plan.

# D. Rights of Action

The Reorganized Debtor shall acquire all claims and causes of action of the Debtor and shall also acquire all defenses, counterclaims and setoffs, whether equitable or legal, of the Debtor to claims held or asserted to be held against the Debtor. Without limiting the foregoing, under the Plan, all rights, claims and causes of action, whether equitable or legal, of the Debtor or the Reorganized Debtor against all persons are reserved for the Reorganized Debtor, including without limitation all rights, claims and causes of action of the Debtor or the Reorganized Debtor arising under §§ 544, 545, 547, 548, 549 and 550 of the Bankruptcy Code, or under applicable non-bankruptcy law, for the recovery of avoidable preferences, fraudulent transfers or other conveyances.

# ARTICLE VI. EXECUTORY CONTRACTS AND UNEXPIRED LEASES

As detailed therein, the Plan constitutes a motion by the Debtor to assume as of the Effective Date all executory contracts and unexpired leases identified in Exhibit B to the Plan that have not previously been assumed or rejected.

# ARTICLE VII. LIQUIDATION ANALYSIS

The Bankruptcy Code requires that a creditor with a right to vote either accept the Plan, or that such creditor receive under the Plan at least as much as it would receive if the Debtor's assets were

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liquidated in and the proceeds distributed under a Chapter 7 liquidation. This is generally known as the "best interests" test. To apply the test, the Debtor's assets are valued at the dollar amount that would be generated from their distressed liquidation in the context of a Chapter 7 case by a trustee appointed by the Bankruptcy Court. The analysis for purposes of this case assumes that a trustee would hold the property for a limited amount of time, not add any further tenants, and sell the Project over a shorter marketing period than would be recommended to maximize on its value.

All creditors will receive full payment on their Claims from the cash flow generated from the Debtor's ongoing operation of the Project. In contrast, the Debtor believes that unsecured creditors would receive nothing in a hypothetical Chapter 7. Although the Debtor enjoys equity in the Project, the Plan is based upon the retention and ongoing operation of the Project. In a Chapter 7 liquidation, two dynamics would operate against the interests of unsecured creditors and their chance for full payment.

First, the Debtor believes that the Project in the hands of a Chapter 7 trustee would sell for a price less than its appraised value, for at least two reasons. First, a Chapter 7 trustee would generally have a more limited period of time in which to market and sell the Project. Less marketing time will generally translate into a lower price for the property, especially given that this is a \$60 million retail center and not (for example) a single-family residence. Second, the Project being marketed for sale by a Chapter 7 trustee would be viewed by potential buyers as "distressed" property and, everything else being equal, would yield a lesser return than if it was being sold by its owner outside of a bankruptcy case. In fact, many secured lenders today are obtaining two values in their appraisals: an "as is" value and a lower "disposition" value, the latter frequently being some 20%-25% lower than the former. The Debtor believes that the combination of these factors would inevitably lead to a sale price for the Project significantly lower than the appraised value. For purposes of this analysis, the Debtor assumes the gross sales price would be the appraised value less fifteen percent (15%).

Second, a Chapter 7 trustee would incur various expenses in liquidating the Project that the Debtor would not incur following Confirmation of its Plan. These expenses include but would not be limited to (i) real estate commissions (assume 1%), (ii) excise taxes (1.78%), (iii) trustee's commission (assume 3%),<sup>2</sup> and (iv) attorney fees (assume \$50,000).

These assumptions yield the following outcome:

Gross sale proceeds (\$59,700,000 less 15%):			\$50,745,000
Less:	Real estate commission:	\$507,450	
	Excise taxes:	903,261	
	Trustee's commission:	\$1,522,350	
	Attorney fees:	50,000	
	•		\$2,983,061
	Net proceeds:		\$47,761,939

<sup>&</sup>lt;sup>2</sup> A trustee's commission under 11 U.S.C. § 326(a) would be a blended rate that would actually exceed 3% in the aggregate, but a 3% rate is used here for simplicity.

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It is clear that unsecured creditors would receive nothing in a Chapter 7 liquidation. As of the Petition Date, the outstanding principal balance of the Primary Loan was approximately \$54,780,000, an amount that exceeds the net proceeds above by over \$7,000,000. Under the circumstances, a Chapter 7 trustee would likely abandon the Project, its value and revenue-generating capacity would be lost, and unsecured creditors would receive nothing. It is plain that the Plan represents a much better alternative for unsecured creditors.

# ARTICLE VII. TAX CONSEQUENCES

## A. <u>Tax Consequences for Debtor</u>

The Debtor is a Washington limited liability company taxed as a partnership for federal income tax purposes. It is anticipated that the consummation of the Plan will not result in any federal income tax liability on the part of the Debtor provided that its status as a tax partnership is maintained. The Debtor is unable to offer an opinion as to whether partnership minimum gain will be triggered under Treas. Reg. § 1.704-1(b)(2) and (d), whether partnership minimum gain chargeback would be triggered under Treas. Reg. § 1.704-2, or any other effect under Subchapter K of the IRC.

The Plan may or may not create tax consequences to the Equity Holders in connection with the inclusion in their allocable shares of partnership income, gain, loss, deduction, credit and other items in their taxable income. The Debtor offers no opinion on these matters.

EACH AND EVERY EQUITY HOLDER IS STRONGLY URGED TO CONSULT A PROFESSIONAL TAX ADVISOR REGARDING THE FEDERAL, STATE AND LOCAL TAX CONSEQUENCES OF THE TRANSACTIONS DESCRIBED HEREIN AND IN THE PLAN.

## B. <u>Tax Consequences to Creditors</u>

The Debtor expects that creditors will report any payments received under the Plan and any amounts disbursed in accordance with their normal method of accounting.

## VIII. CONFIRMATION OF THE PLAN

## A. <u>Voting Procedures</u>

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If more than one-half in number of claimants voting and at least two-thirds in amount of the allowed claims of such claimants in each class of claims vote to accept the Plan, such classes will be deemed to have accepted the Plan. If at least two-thirds in amount of the shares voted in a class of equity interests are voted to accept the Plan, such Class will be deemed to have accepted the Plan. For purposes of determining whether a class of claims or interests has accepted or rejected the Plan, only the votes of those who have timely returned their ballots will be considered.

#### В. **Hearing on Confirmation**

The hearing on confirmation of the Plan has been set for \_\_\_\_ before the Honorable Brian D. Lynch, United States Bankruptcy Judge, in Courtroom I, United States Bankruptcy Court, 1717 Pacific Avenue, Tacoma WA 98402-3233. The Bankruptcy Court shall confirm the Plan at that hearing only if certain requirements, as set forth in § 1129 of the Bankruptcy Code, are satisfied.

### C. **Best Interests of Creditors**

In order to satisfy one of the requirements under § 1129, the Debtor must establish that with respect to each Class 1 through Class 7, each holder of a Claim in that class has accepted the Plan or will receive or retain under the Plan on account of such claim property of a value that is not less than the amount that such holder would receive if the Debtor were to be liquidated under Chapter 7 of the Bankruptcy Code. The Debtor believes that the Plan satisfies the requirements of the best interests of creditors standard. Accordingly, the Debtor anticipates that the Court will find that the Plan satisfies the best interests of creditors standard at the time of the hearing on Confirmation.

The Plan contemplates full payment to creditors, and thus, it satisfies the best interests of creditors standard.

#### D. **Feasibility**

The Debtor must also establish that confirmation of the Plan is not likely to be followed by the Debtor's liquidation, or the need for further financial reorganization. For purposes of determining whether the Plan meets this requirement, the Debtor, along with its professionals, analyzed the future prospects of the Debtor and its ability to meet its obligations under the Plan. The Debtor has analyzed its ability to meet its obligations under the Plan and have prepared projections (the "Projections") for the years 2013 through 2017. The Projections, and the significant assumptions upon which they are based, are attached as Exhibit A to this Disclosure Statement. Based on the Projections, the Debtor believes that Confirmation is not likely to be followed by the liquidation or further financial reorganization of the Debtor. To the extent necessary, the Debtor will present additional evidence at the hearing on Confirmation in support of such a finding.

THE PROJECTIONS ARE BASED UPON A NUMBER OF SIGNIFICANT ASSUMPTIONS INCLUDING, BUT NOT LIMITED TO, RECENT HISTORICAL OPERATING RESULTS AND THE TERMS OF THE PLAN OF REORGANIZATION ON FILE AS OF THE DATE

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OF THIS DISCLOSURE STATEMENT. ACTUAL OPERATING RESULTS AND VALUES MAY VARY SIGNIFICANTLY FROM THESE PROJECTIONS. THE PROJECTIONS WERE NOT PREPARED WITH A VIEW TOWARD COMPLYING WITH THE GUIDELINES FOR PROSPECTIVE FINANCIAL STATEMENTS PUBLISHED BY THE AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS. NO INDEPENDENT AUDITOR HAS COMPILED OR EXAMINED THE ACCOMPANYING PROSPECIVE FINANCIAL INFORMATION TO DETERMINE THE REASONABLENESS THEREOF AND, ACCORDINGLY, HAS NOT EXPRESSED AN OPINION OR ANY OTHER FORM OF ASSURANCE WITH RESPECT THERETO. THE PROJECTIONS MADE BY THE DEBTOR CONSTITUTE A FORWARD-LOOKING STATEMENT AS DEFINED IN 15 USC § 78u-5, AND ARE BASED UPON DATA AVAILABLE AS OF THE DATE OF THIS DISCLOSURE STATEMENT TO THE DEBTOR. IMPORTANT FACTORS THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE IN THE PROJECTIONS INCLUDE, BUT ARE NOT LIMITED TO, THE ACCURACY OF THE DATA THAT FORM THE BASIS FOR THE PROJECTIONS AND THE GENERAL ECONOMIC CONDITIONS THAT MAY EXIST AT THAT TIME.

THE DEBTOR DOES NOT, AS A MATTER OF COURSE, PUBLISH PROJECTIONS OF THEIR ANTICIPATED FINANCIAL POSITION, RESULTS OF OPERATIONS OR CASH FLOWS. ACCORDINGLY, THE DEBTOR DOES NOT INTEND TO AND DISCLAIMS ANY OBLIGATION TO (A) FURNISH UPDATED PROJECTIONS TO HOLDERS OF ALLOWED CLAIMS OR EQUITY INTERESTS PRIOR TO THE EFFECTIVE DATE OR TO ANY OTHER PARTY AFTER THE EFFECTIVE DATE OR (B) OTHERWISE MAKE SUCH UPDATED INFORMATION PUBLICLY AVAILABLE.

### Ε. **Treatment of Dissenting Classes of Creditors**

The Bankruptcy Code requires the Bankruptcy Court to find that the Plan does not discriminate unfairly, and is fair and equitable, with respect to each class of claims or interests that is impaired under, and has not accepted, the Plan. Upon such a finding, the Bankruptcy Court may confirm the Plan despite the objections of a dissenting class. The Debtor has requested that the Court confirm the Plan even if creditors holding claims in impaired classes do not accept the Plan.

#### F. **Effect of Confirmation**

Confirmation of the Plan shall operate on the Effective Date as a discharge of the Debtor from all claims and indebtedness that arose before the Effective Date, except for those unclassified claims that the Debtor agrees to pay as a continuing obligation. All such discharged claims and indebtedness shall be satisfied by the cash payment or other consideration provided under the Plan. Upon Confirmation, all property of the Debtor shall be free and clear of all claims and interests of creditors, except as otherwise provided in the Plan or the order of the Bankruptcy Court confirming the Plan. The Reorganized Debtor shall be vested with all assets of the Debtor. The provisions of the Plan shall bind the Debtor and all other parties in interest, including any creditor of the Debtor, whether or not such creditor is impaired under the Plan and whether or not such creditor has accepted the Plan.

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1	G. Consequences of the Fa	ailure to Confirm the Plan	
2	In the event the Court declines to confirm the Plan, whether due to a failure of creditor support		
3	or otherwise, the Court may approve a competing plan. Alternatively, a liquidation of the Debtor's assets might ultimately result, either through a revised Plan under Chapter 11 or conversion of this Chapter 11 case to a bankruptcy under Chapter 7 of the Bankruptcy Code with the increased trustee fees and delays that will follow.		
4			
5	RESPECTFULLY SUBMITTED this 27th day of March.		
6		MERIDIAN SUNRISE VILLAGE, LLC	
7			
8		By /s/ Martin Waiss	
9		Martin Waiss, President, Investco Financial Corp. Its Manager	
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