

## PRESSE INFORMATION

# P R E S S R E L E A S E

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### Key performance indicators (€ million)

	Q3 2003	Q3 2002*	Q1-Q3 2003	Q1-Q3 2002*	Q3 2001/2002	Q1-Q3 2001/2002
Sales	2,002.9	2,405.5	5,897.0	6,700.0	2,132.6	6,180.3
GEA	671.8	879.7	1,926.0	2,311.0	736.5	2,055.6
Lurgi	184.6	173.7	404.9	414.5	107.0	323.6
Lurgi Lentjes	88.8	145.7	247.0	410.3	126.7	339.9
Zimmer	51.7	83.2	173.4	216.8	57.8	179.7
Dynamit Nobel	551.7	641.3	1,752.8	1,923.9	646.8	1,870.2
solvadis	327.6	363.0	1,048.6	1,089.4	356.6	1,077.8
Pre-tax earnings	-23.3	144.5	41.4	270.0	79.2	175.8
GEA	34.8	107.0	100.2	189.8	52.5	124.6
Lurgi	0.7	18.0	-20.9	6.2	-4.1	-9.7
Lurgi Lentjes	6.8	5.8	-18.9	-3.0	-0.6	-12.1
Zimmer	1.5	10.6	5.0	15.3	2.7	5.7
Dynamit Nobel	36.1	89.6	137.6	201.0	64.6	160.2
solvadis	0.9	7.7	14.8	22.5	7.7	19.9
Basic earnings per share (€)	0.07	0.43	0.13	0.03	0.26	0.56
New orders in mg engineering	938.4	1,292.5	2,767.6	3,099.2	865.9	2,823.6
GEA	639.4	695.4	2,008.9	2,092.3	694.8	2,210.2
Lurgi	28.1	427.7	120.8	520.5	50.0	149.2
Lurgi Lentjes	197.8	122.1	332.8	291.4	81.2	286.2
Zimmer	73.1	47.3	305.1	195.0	39.9	178.0
Capital expenditure, incl. capital	72.2	109.0	190.4	254.5	67.1	207.0
leases	58.9	106.1	157.1	222.1	48.7	162.2
of which on property, plant and						
equipment and intangible assets						
Employees at the balance sheet date <sup>(1)</sup>	-	-	30,725	32,015	-	33,325

(1) Full-time equivalents (FTEs), excluding trainees

\* Comparable on the basis of the calendar year only

#### Note:

In departure from its practice to date of reporting pre-tax earnings both including and excluding one-off items, for 2003 and subsequent years the mg Group will only report pre-tax earnings. However, the one-off items incurred by the mg Group during the reporting and comparative periods will continue to be disclosed as additional information.

By adopting this procedure the mg Group is complying with the Conditions for Use of Non-GAAP Financial Measures enacted in January 2003 by the Securities and Exchange Commission (SEC) and based on the Sarbanes-Oxley Act of 2002, which prescribe far more restrictive standards for the disclosure of pro-forma results. The mg Group is not subject to SEC reporting requirements and is thus complying with them voluntarily. However, it anticipates that these regulations will shortly be adopted as best practice, in which case they will also become mandatory for companies not subject to SEC reporting requirements.

Effective December 31, 2002 the mg Group changed its fiscal year - which previously ran from October to September - to the calendar year. This report compares the corresponding calendar quarter of 2002 with the quarterly figures published in the current fiscal year. The comparative period for the third quarter of 2003 is thus what used to be the fourth quarter of fiscal 2001/2002, which was thus the final quarter of the fiscal year, while the comparative period for the fourth quarters of fiscal 2001/2002.