UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re Natrol, Inc. et al.

Case No.:

Reporting Period: July 1, 2014 to July 31, 2014

14-11446 (BLS)

MONTHLY OPERATING REPORT

File with Court and submit copy to United States Trustee within 20 days after end of month.

Submit copy of report to any official committee appointed in the case.

REQUIRED DOCUMENTS	Form No.	Document Attached	Explanation Attached	Affidavit/Supplement Attached
Schedule of Cash Receipts and Disbursements	MOR-1	Х		
Bank Reconciliation (or copies of debtor's bank reconciliations)	MOR-1a			Х
Schedule of Professional Fees Paid	MOR-1b	Х		
Copies of bank statements				Х
Cash disbursements journals				Х
Statement of Operations	MOR-2	Х		
Balance Sheet	MOR-3	Х		
Status of Postpetition Taxes	MOR-4			Х
Copies of IRS Form 6123 or payment receipt				
Copies of tax returns filed during reporting period				
Summary of Unpaid Postpetition Debts	MOR-4	Х		
Listing of aged accounts payable	MOR-4	Х		
Accounts Receivable Reconciliation and Aging	MOR-5	Х		
Debtor Questionnaire	MOR-5	Х		

I declare under penalty of perjury (28 U.S.C. Section 1746) that this report and the attached documents are true and correct to the best of my knowledge and belief.

Signature of Debtor

Signature of Joint Debtor

/s/ Jeffrey C. Perea

Signature of Authorized Individual*

____Jeffrey C. Perea_____ Printed Name of Authorized Individual Date

Date

_____9/2/2014____ Date

Interim Chief Financial Officer Title of Authorized Individual

* Authorized individual must be an officer, director or shareholder if debtor is a corporation; a partner if debtor is a partnership; a manager or member if debtor is a limited liability company.

In re Natrol, Inc. et al.

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 14-11446 (BLS)

 Reporting Period:
 July 1, 2014 to July 31, 2014

GENERAL NOTES AND DISCLAIMER TO MONTHLY OPERATING REPORT

General: The report includes activities from the following Debtors and related case numbers:

Case #	Debtor's Name
14-11446	Natrol, Inc.
14-11447	Natrol Holdings, Inc.
14-11448	Natrol Products, Inc.
14-11449	Natrol Direct, Inc.
14-11450	Natrol Acquisition Corp.
14-11451	Prolab Nutrition, Inc.
14-11452	Medical Research Institute

The financial statements and supplemental information contained herein are unaudited, preliminary, and may not comply with generally accepted accounting principles ("GAAP") in all material respects. In addition, the financial statements and supplemental information contained herein is provided to fulfill the requirements of the Office of the United States Trustee and have been derived from the books and records of the Debtors.

The results of operations contained herein are not necessarily indicative of results that are expected from any other period or for the full year and are not reflective of the results of operations, financial position, and cash flow of the Debtors in the future.

Notes to MOR-1

Cash balances may be different from cash balance in Balance Sheet because Balance Sheet balance includes petty cash. Further, Bank of America #6219 balances are unreconciled and are subject to adjustment.

Despite that all disbursements are paid by Natrol, Inc., accounts payable are booked to the appropriate Debtor's general ledger and disbursements are allocated by Debtor in MOR-1 Continuation Sheet.

In lieu of bank reconciliations, bank and book balances are provided.

Notes to MOR-4

The accounts payable aging is presented at a consolidated level as of July 31, 2014.

Notes to MOR-5

The gross accounts receivable reconciliation and aging are presented at a consolidated level as of July 31, 2014.

Case No. Reporting Period: 14-11446 (BLS) July 1, 2014 to July 31, 2014

						Receip	ts &	MOR - 1 2 Disburseme	ents	s Report													
		Chase #8671 epository Acc.)		ity National #6908 Depository Acc.)		City National #8196 Disbursement Acc.)		City National #8161 Payroll Acc.)		City National #9443 Utilities Acc)		ity National #9516 (Legal Settlement Acc.)	(I	Chase #8630 Positive Pay Acc.)		ty National #8765 (Inactive)		Chase #8650 (Inactive.)		Bank of America #6219 (Inactive	a	Tota	1
Beginning Book Cash Opening Book Balance	\$	294,962	\$	3,307,579	\$	352,974	\$	379,071	\$	-	\$	-	\$		\$	-	;	\$-	4	15,	064	\$ 4,349	9,650
Receipts Receipts																							
Receipts from Sales	s	377,845	s	8,204,698	\$	-	s	-	\$	-	s	-	\$		\$:	s -	5		-	\$ 8.58;	2,543
Total Receipts	\$	377,845	\$	8,204,698	\$	-	\$	-					\$	-	\$	-	:	\$-	ş		-	\$ 8,582	
Receipts -Transferred from Other Debtor Acc. Miscellaneous Receipts			\$	400,000 14,983	\$	5,225,000	\$	1,100,000	\$	24,000		2,000,000	\$	-	\$	-	:	\$-	\$:	\$ 6,749 2,014	9,000 4,983
Total Receipts	\$	377,845	\$	8,619,680	\$	5,225,000	\$	1,100,000	\$	24,000	\$	2,000,000	\$	-	\$	-	;	\$-	45		-	\$ 17,346	
Disbursements																							
Raw Materials		_				(2,947,310)										-						(2 94-	7,310)
Payroll and Related		_		_		(32,468)		(1,273,598)		_		_		_				_					6,066)
Marketing		_		_		(229,049)		(1,275,550)		_		_		_				_					9,049)
Insurance				-		(391,388)		-		-		-				-					-		1,388)
Taxes, Permits, Licenses & Fees		-		-		(89,796)		-		-		-		-		-		-			-		
		-		-		(465,102)		-		-		-		-		-		-			-		9,796) 5,102)
Freight Broker Commission		-		-		(465,102) (422,777)		-		-		-		-		-		-			-		2,777)
Rent & Utilities		-						-		-		-		-		-		-			-		
SG&A		-				(64,667)		-		-		-		-		-		-			-		4,667)
		(4 454)				(126,345)		-		-		-		-		-		-			-		6,345)
Bank Charge		(1,451)		(959)		(1,077)		(332)		-		-		-		-					-	(3	3,818)
Other		-		(69)		-		-		-		-		-		-		-			-		(69)
Voided Checks Total Operating Disbursements		(1,451)		(1,028)		(4,769,980)		(1,273,930)		-		-		-				-			-	(6,04	- 6,389)
Man Operating Dishumomente																							
Non-Operating Disbursements		-				(04,000)																(0)	4 0000
Bankruptcy Related Professional Fees		-		-		(31,932)		-		-		-		-		-					-	(31	1,932)
Interest Expense		-		-		-		-		-		-		-		-					-	(40	-
Capital Expenditures		-		-		(121,797)		-		-		-		-		-		-			-		1,797)
US Trustee		-		-		(2,275)		-		-		-		-		-					-	(4	2,275)
Other Non-Operating Total Non-Operating Disbursements		-		-		(156,004)		-		-		-		-		-		-			-	(156	6,004)
Operating Cash Flow	\$	376,394	\$	8,618,653	\$	299,016	\$	(173,930)	\$	24,000	\$	2,000,000	\$	-	\$:	\$-	\$			\$ 11,144	4,133
Secured Loan Paydown		-		-		-		-		-		-		-		-		-			-		-
Transfer to Other Debtor Account		(400,000)		(6,349,000)		-		-		-		-		-		-		-			-		9,000)
Net Cash Flow		(23,606)		2,269,653		299,016		(173,930)		24,000		2,000,000		-		-		-			-	4,395	5,133
Closing Book Balance Outstanding Checks	\$	271,356	\$	5,577,232	\$	651,990 186,424	\$	205,141 24,496	\$	24,000	\$	2,000,000	\$	-	\$	-	:	s - -	9		064 614	\$ 8,744 214	4,783 4,534
Ending Cash Balance (Bank)	\$	271,356	\$	5,577,232	\$	838,414	\$	229,637	\$	24,000	\$	2,000,000	\$		\$			\$-	9				9,316
Total Operating Disbursements		(1,451)		(1,028)		(4,769,980)		(1,273,930)		-		-		-		-		-			-	(6,046	6.389)
Non-Operating Disbursements		-		-		(156,004)		-		-				-		-		-			-		6,004)
Secured Loan Paydown		-				-				-				-		-		-			-	(
Transfer to Operating Account		(400,000)		(6,349,000)		-				-				-		-		-			-	(6.74	9,000)
Less: Intercompany transfers		400,000		6,349,000		-										-					-		9,000
Total Disbursements	\$	(1.451)	s	(1.028)	s	(4.925.984)	\$	(1.273.930)	\$	-	s		\$		\$			s -	9			\$ (6.202	
i otai Dispui sements	φ	(1,401)	φ	(1,020)	ę	(7,320,304)	φ	(1,213,330)	φ	-	پ	-	φ	-	φ	-	_	÷ -	4			ψ (0,202	-,032)

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MOR - 1 - CONTINUATION SHEET Schedule of Bank Account Balances

Entity	Bank	Account Number	Name/Type	Book Balance		Bank Balance
Natrol, Inc.	Chase	XXX8671	Depository Acc.	\$	271,356	\$ 271,356
Natrol, Inc.	City National	XXX6908	Depository Acc.		5,577,232	5,577,232
Natrol, Inc.	City National	XXX8196	Disbursement Acc.		651,990	838,414
Natrol, Inc.	City National	XXX8161	Payroll Acc.		205,141	229,637
Natrol, Inc.	City National	XXX9443	Utilities Acc.		24,000	24,000
Natrol, Inc.	City National	XXX9516	Legal Settlement Acc.		2,000,000	2,000,000
Natrol, Inc.	Chase	XXX8630	Positive Pay Acc.		-	-
Natrol, Inc.	City National	XXX8765	Inactive		-	-
Natrol, Inc.	Chase	XXX8650	Inactive		-	-
Natrol, Inc.	Bank of America	XXX6219	Inactive		15,064	18,678
				\$	8,744,783	\$ 8,959,316

Schedule of Disbursements by Legal Entity

Case #	Debtor's Name	Disburs	sement by Entity		
14-11446	Natrol, Inc.	\$	6,017,426		
14-11447	Natrol Holdings, Inc.		-		
14-11448	Natrol Products, Inc.		-		
14-11449	Natrol Direct, Inc.		-		
14-11450	Natrol Acquisition Corp.		-		
14-11451	Prolab Nutrition, Inc.		6,301		
14-11452	Medical Research Institute		178,665		
		\$	6,202,392		

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In re Natrol, Inc. et al.

Debtor

Case No. 14-11446 (BLS)

MOR - 1 Continuation Declaration Regarding the Cash Disbursement Schedule For period July 1, 2014 to July 31, 2014

Jeffrey C. Perea hereby declares under penalty of perjury:

1. I am the Interim Chief Financial Officer for Natrol, Inc. et al., the above-captioned debtors and debtors in possession (collectively, the "Debtors").

2. The Debtors submit this Declaration regarding cash disbursements in lieu of providing copies of the cash disbursement schedule.

3. All statements in the Declaration are based on my personal knowledge, my review of the relevant documents, or my discussions with Debtor's employees. I am authorized to submit this Declaration on behalf of the Debtors.

4. The Debtors have, on a timely basis, disbursed approximately \$6,202,392 for post-petition and allowable prepetition amounts for the period July 1, 2014 to July 31, 2014. Copies of the cash disbursement schedules are available for inspection upon request by the Office of the United States Trustee.

Dated: 9/2/2014

Jeffrey C. Perea, Interim Chief Financial Officer

/s/__Jeffrey C. Perea____

Chapter 11

In re Natrol, Inc. et al.

Debtor

Case No. 14-11446 (BLS)

MOR - 1a Declaration Regarding the Bank Reconciliations For period July 1, 2014 to July 31, 2014

Jeffrey C. Perea hereby declares under penalty of perjury:

1. I am Interim Chief Financial Officer for Natrol, Inc. et al., the above-captioned debtors and debtors in possession (collectively, the "Debtors"). I am familiar with the Debtors' day-to-day operations, business affairs and books and records.

2. All statements in the Declaration are based on my personal knowledge, my review of the relevant documents, or my discussions with Debtor's employees. I am authorized to submit this Declaration on behalf of the Debtors.

3. To the best of my knowledge, all of the Debtors' bank balances are reconciled in an accurate and timely manner.

Dated: 9/2/2014

Jeffrey C. Perea, Interim Chief Financial Officer

_/s/_Jeffrey C. Perea_____

Chapter 11

In re Natrol, Inc. et al.

Debtor

 Case No.
 14-11446 (BLS)

 Reporting Period:
 July 1, 2014 to July 31, 2014

MOR 1B

SCHEDULE OF PROFESSIONAL FEES AND EXPENSES PAID

This schedule is to include all retained professional payments from case inception to current month.

		Amount Paid This Period [a]	Cumulative Amount Paid
Professionals	_	Fees and Expenses	Fees and Expenses
Epiq Bankruptcy Solutions, LLC Gronek & Associates	[b]	\$31,932 \$1,000	\$31,932 \$1,000

Footnote

[[]a] An ordinary course professional was inadvertently paid prior to such professional's compliance with the Order Authorizing the Debtors to Retain, Employ, and Compensate Certain Professionals Utilizing in the Ordinary Course of Business, which was entered by the Court on July 16, 2014. Those funds have been returned to the Debtors.

[[]b] Payment made pursuant to Epiq Bankruptcy Solutions, LLC's retention under 28 U.S.C. 156(c).

MOR 2 CONSOLIDATING STATEMENTS OF OPERATIONS For the Month of July 2014

	1	Natrol, Inc.	Nat	trol Products, Inc.	Pr	rolab Nutrition, Inc.	Me	dical Research Institute	Natrol Direct	, Inc.	Elimination	Combined
Net Sales	\$	1,027,961	\$	5,576,282	\$	220,529	\$	404,540	\$ 23	8,003		\$ 7,252,315
Cost of goods sold		15,778		2,654,311		149,557		333,777	3	,821		3,157,244
Gross profit		1,012,183		2,921,971		70,972		70,763	19	,182		4,095,071
Operating expenses												
Selling and marketing expenses		(1,497,806)		2,853,325		24,235		295,219		-		1,674,973
General and administrative expenses		559,806		2,214		32,168		132,919		884		727,991
Total operating expenses		(938,000)		2,855,539		56,403		428,138		884		2,402,964
Operating income		1,950,183		66,432		14,569		(357,375)	18	8,298		1,692,107
Other income (expenses)												
Other income (expenses)		17		-		-		-		-		17
Interest expenses		(883,425)		-		18,501		33,887		-		(831,037)
Restructuring expenses		(3,153,772)		-		-		-		-		(3,153,772)
Income before income taxes		(2,086,997)		66,432		33,070		(323,488)	18	8,298		(2,292,685)
Income tax provision (benefit)		(823,530)		26,214		13,050		(127,648)	7	,221		(904,693)
Net loss	\$	(1,263,467)	\$	40,218	\$	20,020	\$	(195,840)	\$ 11	,077		\$ (1,387,992)

Case No. Reporting Period:

14-11446 (BLS) July 1, 2014 to July 31, 2014

MOR 3 CONSOLIDATING BALANCE SHEETS As of July 31, 2014

		Natrol, Inc.	Na	trol Products, Inc.	P	Prolab Nutrition, Inc.	Me	edical Research Institute	Natrol Direct, Inc.		Elimination	Combined
Assets												
Current assets									•			
Cash and cash equivalents	\$	8,749,312	\$	-	\$	-	\$	-	\$-		\$	8,749,312
Accounts receivable, net		9,665,829		-		1,445,916		798,809	-			11,910,554
Inventory		12,280,712		-		1,462,792		2,039,092	-			15,782,596
Income taxes receivable		4,976,224		7,000		1,287		(1,832,509)	-			3,152,002
Def. Tax Current portion Prepaid expenses and other current assets		523,196 972,430		- 2.145		- 8,700		- 109,058	- 8			523,196 1,092,341
Frepaid expenses and other current assets		972,430		2,145		8,700		109,038	0			1,092,341
Total current assets		37,167,703		9,145		2,918,695		1,114,450	8		-	41,210,001
Property and equipment												
Machinery and equipment		6,420,762		-		158,501		678	-			6,579,941
Furniture and office equipment		2,292,630		-		2,669		10,601	-			2,305,900
		8,713,392		-		161,170		11,279	-		-	8,885,841
Accumulated depreciation and amortization		(7,273,853)		-		(161,170)		(9,253)	-		-	(7,444,276)
Total property and equipment, net		1,439,539		-		-		2,026	-		-	1,441,565
Deferred income taxes		(511,407)		-		-		1,395,421	-			884,014
Goodwill, net of accumulated		19,458,686				2.025.815						21,484,501
amortization and impairment charges Trademarks		19,456,666		-		2,025,615		-	-			11,897,670
Intangible assets, net of		11,097,070		-		-		-	-			11,097,070
accumulated amortization		4,625,094		_		_		1,484,455				6,109,549
Notes receivable – related parties		1,746,805				802,360		157,576				2,706,741
Intercompany receivable, net		3,471,409		8,949,789		-		107,070	1,462,841		(13,884,039)	2,700,741
Other assets		37,321,643				2,144,174		336,645			(10,004,000)	39,802,462
		01,021,010				2,,		000,010				00,002,102
Total assets	\$	116,617,142	\$	8,958,934	\$	7,891,044	\$	4,490,573	\$ 1,462,849	\$	(13,884,039) \$	125,536,503
Liabilities and Stockholders' Equity												
Current liabilities												
Accounts payable	\$	3,081,948	\$	-	\$	(29,361)	\$	130,824	\$-		\$	3,183,411
Accounts payable-Liabilities subject to		0.007.000										0 750 4 40
compromise		8,007,193		-		230,977		1,511,970 294,478	-			9,750,140
Accrued expenses Accrued payroll and related liabilities		5,604,690 758,311		- 190,419		964,379		104,982	-			6,863,547 1,053,712
Accrued payron and related liabilities		756,311		190,419		-		104,962	-			1,053,712
Total current liabilities		17,452,142		190,419		1,165,995		2,042,254	-			20,850,810
Long-term debt to Cerberus		68,961,557		-		-		-	-			68,961,557
Capital Lease		312,117		-		-		-	-			312,117
Intercompany payable, net		· · ·		-		7,871,072		6,012,967	-		(13,884,039)	-
Total liabilities	\$	86,725,816	\$	190,419	\$	9,037,067	\$	8,055,221	\$-	\$	(13,884,039) \$	90,124,484
Commitments and contingencies												
Stockholders' equity												
Additional paid-in-capital	\$	10,073,349	\$	30,000	\$	27,444,544	s	8,539,095	\$ 30		\$	46,087,018
Accumulated deficit	Ŷ	19,846,421	Ŷ	8,738,515	Ŷ	(28,590,567)	Ŷ	(12,103,743)	1,462,819		Ŷ	(10,646,555)
Accumulated other comprehensive loss		(28,444)		-				-	-			(28,444)
Total stockholders' equity	\$	29,891,326	\$	8,768,515	\$	(1,146,023)	\$	(3,564,648)	\$ 1,462,849	\$	- \$	35,412,019
	¢	146 647 440	e .	0.050.00.1	ç	7 004 044	e	4 400 570	¢ 4 400 6 40	¢	(12.001.000)	105 500 500
Total liabilities and stockholders' equity	\$	116,617,142	φ	8,958,934	\$	7,891,044	¢	4,490,573	\$ 1,462,849	\$	(13,884,039) \$	125,536,503

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MOR 3 - Continuation Sheet BALANCE SHEET - continuation sheet

Other Assets

Deposits	\$ 32,891,287	[a]
Trade Credit	701,248	
Capitalized Loan Fees	4,911,107	
Accum. Amort. Loan	(1,879,837)	
Net Receivable Natrol UK	 3,178,657	
	\$ 39,802,462	

[a] The Debtors' books and records reflect an advance to Fabtech in the amount of \$25.0 million made in connection with the construction of four new production lines for the Debtors. The Debtors are evaluating the accounting for this matter and, upon completion of this evaluation, will make an appropriate amendment to MOR-3.

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MOR 4 SUMMARY OF UNPAID POSTPETITION DEBTS

	 Amount
Past Due 1-30	\$ 3,010,223
Past Due 31-60	173,188
Past Due 61-90	-
Past Due Over 90	 -
Total Gross Accounts Payable	\$ 3,183,411

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In re Natrol, Inc. et al.

Chapter 11

Debtor

Case No. 14-11446 (BLS)

MOR - 4 Declaration Regarding Status of Postpetition Taxes For period July 1, 2014 to July 31, 2014

Jeffrey C. Perea hereby declares under penalty of perjury:

1. I am the Interim Chief Financial Officer for Natrol, Inc. et al., the above-captioned debtors and debtors in possession (collectively, the "Debtors"). I am familiar with the Debtors' day-to-day operations, business affairs and books and records.

2. All statements in the Declaration are based on my personal knowledge, my review of the relevant documents, or my discussions with Debtor's employees. I am authorized to submit this Declaration on behalf of the Debtors.

3. To the best of my knowledge, all of the Debtors have filed all necessary federal, state and local tax returns and made all required post-petition tax payments in connection therewith on a timely basis or have promptly remedied any late filing or payments that may have occurred due to unintentional oversight.

Dated: <u>9/2/2014</u> Jeffrey C. Perea, Interim Chief Financial Officer

/s/ Jeffrey C. Perea

Case No. Reporting Period: 14-11446 (BLS) July 1, 2014 to July 31, 2014

MOR 5 ACCOUNTS RECEIVABLE AGING

Accounts Receivable Aging	Amount
Current	\$ 10,041,652
1 - 30 days past due	2,925,413
31-60 days past due	1,219,719
61-90 days past due	695,515
91-120 days past due	2,802,967
Total Gross Accounts Receivable	\$ 17,685,266
Less: allowance for doubtful accounts, reserves, and returns	 (5,774,712)
Accounts Receivable (Net)	\$ 11,910,554

DEBTOR QUESTIONNAIRE

Must be completed each month	Yes	No
1. Have any assets been sold or transferred outside the normal course of business		Х
this reporting period? If yes, provide an explanation below.		
2. Have any funds been disbursed from any account other than a debtor in possession		Х
account this reporting period? If yes, provide an explanation below.		
3. Have all postpetition tax returns been timely filed? If no, provide an explanation	Х	
below.		
4. Are workers compensation, general liability and other necessary insurance	Х	
coverages in effect? If no, provide an explanation below.		
5. Has any bank account been opened during the reporting period? If yes, provide		
documentation identifying the opened account(s). If an investment account has been opened	Х	
provide the required documentation pursuant to the Delaware Local Rule 4001-3.		

Question 5 Explanation

City National Bank Acc #9443 and City National Bank Acc #9516 was opened in July to hold utility deposit and certain litigation settlement funds, respectively, and in accordance with orders of the Court. Copies of the bank account statements for these accounts will be made available to the U.S. Trustee upon request.