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S.E.C. Registration No.

P I L I P I N O T E L E P H O N E
C O R P O R A T I O N
(Company's Full Name)

25th FLR. S M A R T T O W E R
6 7 9 9 A Y A L A A V E N U E
M A K A T I C I T Y 1 2 2 6
(Business Address: No. Street City/Town/Province)

DEBORAH ANNE N. TAN
Contact Person

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Company Telephone Number

SEC FORM 17-Q				Third Tuesday of May							
1	2	3	1	(As of September 30, 2006)				0	5	1	6
Month		Day		FORM TYPE				Month		Day	
Fiscal Year								Annual Meeting			

Corporation Finance Department		
Department Requiring this Document		Amended Articles Number/Section

25,891 common stockholders as of September 30, 2006 Total No. of Stockholders	Total Amount of Borrowings	
	N.A.	N.A.
	Domestic	Foreign

To be accomplished by SEC Personnel concerned

File Number

Document I.D.

STAMPS

LCU
Cashier

PILIPINO TELEPHONE CORPORATION
MANAGEMENT'S DISCUSSION AND ANALYSIS
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
For the nine months ended September 30, 2006

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the accompanying unaudited consolidated financial statements and the related notes. Our financial statements, and the financial information discussed below, have been prepared in accordance with Philippine generally accepted accounting principles, or Philippine GAAP.

The financial information appearing in this report and in the accompanying unaudited consolidated financial statements is stated in Philippine pesos. All references to "pesos," "Philippine pesos" or "P" are to the lawful currency of the Philippines; all references to "U.S. dollars," "US\$" or dollars are to the lawful currency of the United States and all references to "Japanese yen," "JP¥" or "¥" are to the lawful currency of Japan. Translations of Philippine peso amounts into US dollars in this report and in the accompanying unaudited consolidated financial statements were made based on the exchange rate of P50.249 to US\$1, the volume weighted average exchange rate as of September 30, 2006 quoted through the Philippine Dealing System.

Some information in this report may contain forward-looking statements. We have based these forward-looking statements on our current beliefs, expectations and intentions as to facts, actions and events that will or may occur in the future. Such statements generally are identified by forward-looking words such as "believe", "plan", "anticipate", "continue", "estimate", "expect", "may", "will" or other similar words.

A forward-looking statement may include a statement of the assumptions or bases underlying the forward-looking statement. We have chosen these assumptions or bases in good faith, and we believe that they are reasonable in all material respects. However, we caution you that assumed facts and bases almost always vary from actual results, and the differences between assumed facts and actual results can be material, depending on the circumstances. When considering forward-looking statements, you should keep in mind the description of risks and cautionary statements in this report. You should keep in mind that any forward-looking statements made by us in this report or elsewhere speak only as of the date on which we made it. New risks and uncertainties come up from time to time, and it is impossible for us to predict these events or how they may affect us. We have no duty to, and do not intend to, update or revise the statements in this report after the date hereof. In light of these risks and uncertainties, you should keep in mind that any forward-looking statement made in this report or elsewhere might not occur.

Financial Highlights and Key Performance Indicators

(In ₱ millions, except for ratios)

	Sep 30, 2006	Dec 31, 2005	Increase (Decrease)	
			Amount	%
Balance Sheets				
Total Assets	27,304.6	25,308.5	1,996.1	7.9
Property, Plant and Equipment – net	3,388.9	3,601.8	(212.9)	(5.9)
Total Liabilities	14,355.6	20,817.4	(6,461.8)	(31.0)
Equity	12,949.0	4,491.1	8,457.9	188.3
	Nine months ended Sep 30, 2006	2005	Increase (Decrease)	
			Amount	%
Income Statements				
Service Revenues ¹	8,588.7	7,665.2	923.5	12.0
Sale of Handsets and SIM Packs	389.7	436.2	(46.5)	(10.7)
Other Income	339.6	908.0	(568.4)	(62.6)
Total Revenues	9,318.0	9,009.4	308.6	3.4
Expenses	5,046.1	1,715.2	3,330.9	194.2
Provision for (Benefit from) Income Tax	(4,186.0)	358.2	(4,544.2)	(1,268.6)
Net Income	8,457.9	6,936.0	1,521.9	21.9
Statements of Cash Flow				
Net cash provided by operating activities	12,509.3	161.1	12,348.2	7,664.9
Net cash provided by investing activities	697.8	74.9	622.9	831.6
<i>Capital expenditures</i>	203.1	883.5	(680.4)	(77.0)
Net cash used in financing activities	10,438.8	897.0	9,541.8	1,063.7
	Sep 30, 2006	Sep 30, 2005		
Operational Data				
Number of cellular subscribers	6,379,758	5,007,159	1,372,599	27.4
Number of fixed line subscribers	44,979	46,448	(1,469)	(3.2)
Foreign Exchange Rates				
	Peso to US\$	Peso to JP¥		
September 30, 2006	50.249	0.4252		
December 31, 2005	53.062	0.4504		
September 30, 2005	55.977	0.4933		
December 31, 2004	56.341	0.5495		

¹Piltel states its service revenues based on actual usage, net of the following: (1) Smart's share in *Talk 'N Text* revenues pursuant to the Omnibus Service Agreement, (2) interconnection expense, (3) discounts given to dealers on the sale of prepaid airtime, (4) preloaded airtime, and (5) content provider costs in relation to Piltel's VAS.

Overview

Piltel is the third largest cellular mobile telephone service in the Philippines with 6.4 million subscribers as of September 30, 2006. Piltel also has 44,979 fixed line subscribers under its RTS and E.O. 109 services.

Piltel was incorporated in the Philippines with limited liability on July 18, 1968, and listed on the PSE in July 1995. Until 1991, Piltel's sole business was providing fixed line telecommunications services in eight cities and municipalities in the Philippines. Since 1991, Piltel also operated cellular telephone services using various technologies ranging from the analog AMPS technology to the digital CDMA technology. These services were substantially closed down in 2002. In April 2000, Piltel launched a digital prepaid cellular service, under the *Talk 'N Text* brand, using the GSM platform of Smart, which has since become the main component of its business.

Piltel derives its revenues from two business segments, cellular and fixed line services. The cellular service consists of the prepaid GSM service *Talk 'N Text*, and a lease line service making use of Piltel's remaining AMPS/CDMA network. The fixed line service consists of the RTS and E.O. 109 exchanges in selected parts of Luzon and Mindanao.

Piltel's prepaid GSM service, *Talk 'N Text*, operates on the network of Smart under an Omnibus Service Agreement which provides that Piltel's net revenues will be shared by Piltel and Smart at the rate of 80/20, in favor of Piltel (see discussion under "Related Party Transactions"). Under the arrangement with Smart, Piltel pays for marketing the *Talk 'N Text* service, acquiring subscribers, selling handsets and phone cards, and providing customer service, while Smart provides and manages the GSM infrastructure network.

Piltel added 1,395,333 *Talk 'N Text* subscribers in the first nine months of 2006. The increase in the *Talk 'N Text* subscriber base fueled the increase in Piltel's total revenues by 3.4 percent to ₱9,318.0 million for the first nine months of 2006 from ₱9,009.4 million for the same period last year.

Expenses almost tripled at ₱5,046.1 million for the nine months ended September 30, 2006 from ₱1,715.2 million for the same period last year due mainly to the full amortization of discount on debts prepaid by Piltel. The voluntary debt prepayment in June 2006 resulted in the recognition of additional discount amortization of ₱1,690.6 million. With the submission on October 25, 2006 of the notice of full debt prepayment, Piltel recognized the balance of unamortized debt discount of ₱2,002.6 million as additional financing cost in September 2006, thereby bringing the carrying values of Piltel's remaining restructured long-term debts to their nominal amounts. Piltel's restructured debts are scheduled to be fully prepaid on December 4, 2006. Prior approval from the Bangko Sentral ng Pilipinas is being obtained to allow Piltel to source its dollar payments from authorized agent banks. The additional debt discount, however, was partly offset by the recognition of deferred tax assets relating to the expected tax benefit that would be derived from the disposal of certain assets. With the full debt prepayment, the restrictions under the Mortgage Trust Indenture (MTI) dated June 4, 2001 between Piltel and JPMorgan Chase Bank, N.A. (Manila Branch) as Security Agent for the creditors are expected to be lifted and thus Piltel would be free to dispose its assets and avail of the tax deductions.

Piltel's net income of ₱8,457.9 million in the first nine months of 2006 was 21.9 percent higher than the ₱6,936.0 million net income reported in the same period in 2005.

Results of Operation

The table below shows the contribution of the cellular and fixed line services to revenues, expenses and net income before income tax for the nine months ended September 30, 2006 and 2005:

(In ₱ millions)	Nine months ended Sep 30,		Increase (Decrease)	
	2006	2005	Amount	%
Revenues and Other Income				
Cellular	8,734.0	8,443.3	290.7	3.4
Fixed line	584.0	566.1	17.9	3.2
Total	9,318.0	9,009.4	308.6	3.4
Expenses				
Cellular	4,755.9	1,441.7	3,314.2	229.9
Fixed line	290.2	273.5	16.7	6.1
Total	5,046.1	1,715.2	3,330.9	194.2
Net income before income tax				
Cellular	3,978.1	7,001.6	(3,023.5)	(43.2)
Fixed line	293.8	292.6	1.2	0.4
Total	4,271.9	7,294.2	(3,022.3)	(41.4)

Revenues

Piltel's revenues and other income increased by ₱308.6 million or 3.4 percent to ₱9,318.0 million for the nine months ended September 30, 2006 from ₱9,009.4 million for the same period in 2005, with the increase fueled by the growth in the *Talk 'N Text* subscriber base. The table below shows the breakdown of revenues and other income:

(In ₱ millions)	Nine months ended Sep 30,		Increase (Decrease)	
	2006	2005	Amount	%
Cellular service				
GSM				
<i>Service revenues</i>				
Gross revenues	11,148.0	10,441.7	706.3	6.8
Less: Smart's share	2,100.6	1,942.9	157.7	8.1
Interconnection expenses	1,035.1	1,301.6	(266.5)	(20.5)
Cost of pre-loaded airtime	3.1	97.3	(94.2)	(96.8)
Net service revenues	8,009.2	7,099.9	909.3	12.8
<i>Non-service revenues</i>				
Sale of handsets and SIM packs	389.7	436.2	(46.5)	(10.7)
<i>Other income</i>	332.6	904.7	(572.1)	(63.2)
Net revenues – GSM	8,731.5	8,440.8	290.7	3.4
AMPS/CDMA				
<i>Service revenues</i>	2.5	2.5	–	–
Net revenues – Cellular	8,734.0	8,443.3	290.7	3.4
Fixed line service				
<i>Service revenues</i>				
Gross revenues	666.7	656.4	10.3	1.6
Less: Interconnection expenses	89.7	93.6	(3.9)	(4.2)
Net service revenues	577.0	562.8	14.2	2.5
<i>Other income</i>	7.0	3.3	3.7	112.2
Net revenues – Fixed Line	584.0	566.1	17.9	3.2
Revenues – Total Piltel	9,318.0	9,009.4	308.6	3.4

Cellular

Prepaid GSM Service

As at September 30, 2006, *Talk 'N Text* subscribers reached 6,379,758, an increase of 1,372,599 or 27.4 percent over the subscriber base of 5,007,159 as at September 30, 2005.

From its launch in April 2000, *Talk 'N Text* quickly captured market share by offering subscribers handsets at affordable prices.

Cellular service revenues from *Talk 'N Text* consist of:

- a. revenues derived from actual usage of the network of Smart by *Talk 'N Text* subscribers and any unused peso value of expired prepaid cards or electronic airtime loads, net of value-added tax, discounts given to dealers, the cost of pre-loaded airtime and content provider costs in relation to VAS; and
- b. revenues from incoming calls and messages to *Talk 'N Text* subscribers, net of interconnection expenses;

both net of Smart's share of revenues after interconnection expenses.

Proceeds from sale of the handsets and SIM packs to subscribers are recognized as non-service revenues.

Talk 'N Text accounts for cellular revenues amounting to ₱8,731.5 million (or 93.7 percent of total revenues) and ₱8,440.8 million (or 93.7 percent of total revenues) for the nine months ended September 30, 2006 and 2005, respectively. The remaining cellular revenues of ₱2.5 million for the nine months ended September 30, 2006 and 2005 pertained to the AMPS/CDMA service.

Net service revenues generated from the prepaid GSM service amounted to ₱8,009.2 million for the nine months ended September 30, 2006 versus ₱7,099.9 million for the same period in 2005, a 12.8 percent increase due to a growing subscriber base.

Non-service revenues from the sale of prepaid GSM handsets and SIM packs decreased by 10.7 percent to ₱389.7 million for the nine months ended September 30, 2006 from ₱436.2 million for the same period in 2005. The decline was due to the shift in sales mix to SIM sales in 2006 from phonekit sales in 2005. Phonekits accounted for 3.9 percent of total sales volume in 2006 versus 5.9 percent in 2005. The shift in sales mix also translated to a lower cost of handsets and SIM packs sold, which is included under expenses.

Following is a list of services available to *Talk 'N Text* subscribers:

Unlimited Call and Text promotion. In 2005, in response to market demand for fixed rate or "bucket" plans for voice and text, Piltel introduced a service branded as 25⁸ where subscribers had the option to register for unlimited on-network voice calling or text messaging. 25⁸ has since undergone a number of variations involving changes in load denominations and periods of network availability. The current promotion offers unlimited on-network texting all day with denominations of ₱15, ₱30 and ₱60 carrying expiration periods of one, two and four days, respectively.

- *Flat Rate Call* promotion. This promotion allows a subscriber to make an on-network call of up to three minutes for ₱10 or extend the call to five minutes for ₱15. The *Flat Rate Call* promotion is valid until November 10, 2006.

- *Talk 'N Text Load "All Text"* promotion. This is a new variety of top-up providing a fixed number of messages with prescribed validity periods. Current offerings include *All Text 10 Bonus*, with a suggested retail price of ₱12, which gives 15 messages and no expiration. *All Text 20*, on the other hand, provides for 100 on-network messages with a validity period of one day with a suggested retail price of ₱20. *All Text 10 Bonus* and *All Text 20* are valid until October 31 and November 9, 2006, respectively

The following table summarizes key measures of *Talk 'N Text's* performance for the nine months ended September 30, 2006 and 2005:

	Nine months ended Sep 30,		Increase (Decrease)	
	2006	2005	Amount	%
<u>GSM Net Service Revenues (in ₱ millions)</u>				
<i>By Component</i>				
Data ²	5,062.6	3,657.6	1,405.0	38.4
Voice	2,946.6	3,442.3	(495.7)	(14.4)
Total	8,009.2	7,099.9	909.3	12.8
Data Revenues as a % of GSM Revenues	63.2%	51.5%		
Subscribers	6,379,758	5,007,159	1,372,599	27.4
Average Monthly ARPU ³ – Gross ⁴ (in ₱)	231	255	(24)	(9.4)
Average Monthly ARPU ³ – Net ⁵ (in ₱)	197	209	(12)	(5.7)

Data

Revenues from data services, which include all SMS (or “text messaging”) or text-related services ranging from ordinary text to enhanced services from *Smart zed™*, increased to ₱5,062.6 million for the nine months ended September 30, 2006, an increase of 38.4 percent, from ₱3,657.6 million for the same period in 2005. Wireless data accounted for 63.2 percent and 51.5 percent of GSM revenues for the nine months ended September 30, 2006 and 2005, respectively.

²Refers to all text-related services, such as ordinary text, international text, info-text, mobile banking, ring tones, logos and Smart zed-related services, all expressed net of Smart's share of revenues, interconnect expense on SMS, related VAS content provider costs and dealer discounts.

³All ARPUs are computed by dividing the revenues for the relevant service (based on actual usage) by the average of the beginning and ending number of subscribers for the particular service for the month.

⁴Gross monthly ARPU is computed by dividing the revenues based on usage (gross of dealer discounts and allocated content provider costs) for the service, including interconnection income by the average number of subscribers (beginning number plus ending number divided by two) for the month. The average monthly ARPU for the period is then calculated as the simple average of the monthly ARPUs during the period.

⁵Net monthly ARPU is calculated the same way as described in Note 4 above but net of dealer discounts and allocated content provider costs and with interconnection income expressed net of interconnection expense.

Below is a table providing a breakdown of Piltel's wireless data revenues:

(In ₱ millions)	Nine months ended Sep 30,		Increase (Decrease)	
	2006	2005	Amount	%
Text messaging				
Standard text messaging	2,362.6	2,837.6	(475.0)	(16.7)
Bucket promotions	2,143.4	340.3	1,803.1	529.9
International text messaging	132.2	121.4	10.8	8.9
	<u>4,638.2</u>	<u>3,299.3</u>	<u>1,338.9</u>	<u>40.6</u>
VAS				
Non-zed	282.9	227.2	55.7	24.5
Mobile Banking, Roaming SMS, WAP, <i>Smart Money</i> ⁶ , <i>Pasa Load</i> <i>Smart zed</i> TM	101.5	83.6	17.9	21.4
	<u>40.0</u>	<u>47.5</u>	<u>(7.5)</u>	<u>(15.8)</u>
	<u>424.4</u>	<u>358.3</u>	<u>66.1</u>	<u>18.4</u>
Total	<u><u>5,062.6</u></u>	<u><u>3,657.6</u></u>	<u><u>1,405.0</u></u>	<u><u>38.4</u></u>

Voice

Revenues from voice services, which include all voice traffic, decreased to ₱2,946.6 million for the nine months ended September 30, 2006, or down 14.4 percent from ₱3,442.3 million for the same period in 2005 as usage shifted from voice calls to SMS and VAS. Voice revenues contributed 36.8 percent of GSM revenues for the nine months ended September 30, 2006 compared to 48.5 percent for the same period in 2005.

Below is a table providing a breakdown of Piltel's wireless voice revenues:

(In ₱ millions)	Nine months ended Sep 30,		Increase (Decrease)	
	2006	2005	Amount	%
Local	2,623.9	3,151.1	(527.2)	(16.7)
International long distance	282.3	250.8	31.5	12.6
National long distance	40.4	40.4	-	-
Total	<u><u>2,946.6</u></u>	<u><u>3,442.3</u></u>	<u><u>(495.7)</u></u>	<u><u>(14.4)</u></u>

For a complete list of *Talk 'N Text* rates and tariffs, please refer to Annex B.

Subscriber Base

The *Talk 'N Text* subscriber base increased by 1,372,599 or 27.4 percent from 5,007,159 as of September 30, 2005 to 6,379,758 as of September 30, 2006. Net activations for the nine months ended September 30, 2006 and 2005 were 1,395,333 and 394,709, respectively.

ARPU

Gross ARPU of *Talk 'N Text* subscribers decreased by 9.4 percent to ₱231 for the nine months ended September 30, 2006 from ₱255 in the same period last year. The decline was mainly attributable to a decrease in the average outbound local voice revenue per subscriber, as well as the average inbound revenue per subscriber, partly offset by an increase in the average text messaging revenue per subscriber, particularly from the 25⁸ *Unlimited Text*. On a net basis, ARPU for the first nine months of 2006 was ₱197 or 5.7 percent down from ₱209 for the same period in 2005.

⁶ Revenues generated from SMS usage for *Smart Money*-related transactions, such as balance inquiry, are reflected under GSM data revenues.

Churn

Piltel calculates the average monthly churn rate for prepaid subscribers by dividing total disconnections by the average of the beginning and ending number of subscribers for the month. While prepaid airtime reloads are valid for a period ranging from one day to two months, a prepaid GSM account is disconnected if the subscriber does not reload within four months after full usage or expiry of the last reload. As a result, a subscriber may not be accounted for in our churn calculations for up to 121 days to nine months after the subscriber may have stopped using the service to make calls or send messages (although the subscriber may continue to receive calls and messages).

A prepaid cellular subscriber was recognized as an active subscriber when that subscriber activated and used the SIM card in the handset, which contained pre-stored air time. The pre-stored air time, which can be used for both voice and text, is ₱1 plus 50 free SMS which could only be used upon purchase or reload of air time of any value. A prepaid cellular subscriber is disconnected if the subscriber does not reload within four months after the full usage or expiry of the last load. Piltel's policy is to recognize a prepaid subscriber "active" only when the subscriber activates and uses the SIM card and reloads at least once during the month of initial activation or in the immediate succeeding month. For example, if a customer activated a SIM card in April but had not reloaded by May 31, this customer would not be counted as a subscriber.

The average monthly churn rate for *Talk 'N Text* subscribers for the period ended September 30, 2006 was 3.5 percent, lower than the 5.0 percent churn rate for the same period in 2005. The improvement in churn rate can be attributed to the introduction of promotions geared towards subscriber retention, such as the low denomination top-up *Talk 'N Text Load "All Text"*.

AMPS/CDMA Services

Piltel leases out AMPS/CDMA telephone lines to a few corporate subscribers. Net revenues from this service amounted to ₱2.5 million for the nine months ended September 30, 2006 and 2005. The AMPS/CDMA services were significantly reduced with the decommissioning of all but six cell sites.

Fixed Line

Piltel operates local exchanges in selected Luzon and Mindanao areas offering wireline service, which accounted for 6.3 percent of Piltel's net revenues as of September 30, 2006 and 2005.

Revenues from the fixed line service consist of:

- a. monthly basic service charges, including additional local tolls based on the Local Measured Service in excess of the applicable minimum basic monthly charge;
- b. outbound usage revenues derived from international and domestic long distance calls but net of interconnection fees corresponding to outgoing usage revenues;
- c. incoming revenue share from interconnection with other carriers; and
- d. other miscellaneous charges such as installation charges and other one-time fees.

As of September 30, 2006, total subscribers to the fixed line service numbered 44,979, a decrease of 3.2 percent from 46,448 a year earlier.

Net revenues from the fixed line service amounted to ₱584.0 million for the nine months ended September 30, 2006, an increase of 3.2 percent from ₱566.1 million for the same period in 2005 due mainly to the settlement by Directories Philippines Corporation of Piltel's share in prior period royalty

fees. Gross revenues of ₱666.7 million for the nine months ended September 30, 2006 increased by 1.6 percent from last year's ₱656.4 million.

ARPU for the fixed line service is computed in the same fashion as that of the cellular business. Gross ARPU for the fixed line service was ₱1,490 for the nine months ended September 30, 2006 compared with ₱1,574 for the same period in 2005 or a decrease of 5.3 percent.

Expenses

Total expenses increased by ₱3,330.9 million or 194.2 percent to ₱5,046.1 million for the nine months ended September 30, 2006 from ₱1,715.2 million for the same period in 2005 due mainly to the additional amortization of discount related to debt prepayment, which is included under financing cost.

(in ₱ millions)	Nine months ended Sep 30,				Increase (Decrease)	
	2006		2005		Amount	%
	Amount	%	Amount	%		
Financing cost (gain)	3,631.3	72.0	(316.3)	(18.4)	3,947.6	1,248.1
Cost of handsets and SIM packs sold	432.2	8.5	756.6	44.1	(324.4)	(42.9)
Depreciation and amortization	377.1	7.5	281.5	16.4	95.6	34.0
Selling and promotions	258.5	5.1	426.9	24.9	(168.4)	(39.4)
Maintenance	95.2	1.9	67.1	3.9	28.1	41.9
Taxes and licenses	85.8	1.7	268.9	15.7	(183.1)	(68.1)
Professional and other service fees	67.1	1.3	64.5	3.8	2.6	4.0
Provisions	29.5	0.6	82.7	4.8	(53.2)	(64.3)
Rent	16.0	0.3	31.0	1.8	(15.0)	(48.4)
Insurance and security services	14.3	0.3	12.1	0.7	2.2	18.2
Others	39.1	0.8	40.2	2.3	(1.1)	(2.7)
Total Expenses	5,046.1	100.0	1,715.2	100.0	3,330.9	194.2

Piltel recorded a net financing cost of ₱3,631.3 million for the nine months ended September 30, 2006 compared with a ₱316.3 million net financing gain for the same period last year. The reversal was due to the additional amortization of discount related to debt prepayment, as well as the lower revaluation foreign exchange gains posted in 2006 as against 2005. The breakdown of net financing cost (gain) follows:

(In ₱ millions)	Nine months ended Sep 30,		Increase (Decrease)	
	2006	2005	Amount	%
Amortization of debt discount	4,119.6	515.1	3,604.5	699.8
Interest expense	631.9	703.0	(71.1)	(10.1)
Financing charges	0.5	0.6	(0.1)	(16.7)
Foreign exchange gain	(319.2)	(826.6)	(507.4)	(61.4)
Interest income	(801.5)	(708.4)	93.1	13.1
Net financing cost (gain)	3,631.3	(316.3)	3,947.6	1,248.1

Amortization of debt discount for the nine months ended September 30, 2006 increased by ₱3,604.5 million from ₱515.1 million to ₱4,119.6 million for the same period in 2005. Piltel's voluntary debt prepayment of a portion of its restructured debt in June 2006 resulted in additional discount amortization of ₱1,690.6 million (see section on "Debt Financing"). With the submission on October 25, 2006 of the notice of full prepayment to its creditors, Piltel recognized ₱2,002.6 million of unamortized debt discount as additional financing costs in September 2006, thereby bringing the carrying values of its remaining restructured long-term debts to their nominal amounts. Piltel's restructured debts are scheduled to be fully prepaid on December 4, 2006 (see section on "Debt Prepayment").

Interest expense decreased by 10.1 percent to ₱631.9 million for the nine months ended September 30, 2006 from ₱703.0 million for the same period last year due to lower interest rates and lower principal due to the June prepayment.

The revaluation of Piltel's US dollar and Japanese yen loans resulted in foreign exchange gains of ₱319.2 million for the nine months ended September 30, 2006 as compared to ₱826.6 million foreign exchange gains in the same period last year due mainly to the lower pace of peso appreciation against the US dollar and the Japanese yen (see section on "Foreign Currency Risk").

Interest income increased by ₱93.1 million to ₱801.5 million for the nine months ended September 30, 2006 from ₱708.4 million for the same period last year due mainly to higher levels of money market placements and receivable from Smart. Piltel charges interest on its net receivable from Smart pursuant to a Memorandum of Agreement signed on May 11, 2005 (see section on "Related Party Transactions").

Cost of handsets and SIM packs sold decreased by ₱324.4 million or 42.9 percent to ₱432.2 million from ₱756.6 million for the same period in 2005 due mainly to the shift in sales mix to SIM sales in 2006 from phonekit sales in 2005 (see also discussion on "Revenues").

Depreciation and amortization for the nine months ended September 30, 2006 increased by ₱95.6 million or 34.0 percent to ₱377.1 million from ₱281.5 million for the same period in 2005 due mainly to the capital expenditures for the past year.

Selling and promotions decreased by 39.4 percent to ₱258.5 million for the nine months ended September 30, 2006 from ₱426.9 million for the same period in 2005 due to a refocusing of efforts by doing on-the-ground selling and promotion activities that are more targeted and efficient as against the more traditional television and radio advertising.

Maintenance for the nine months ended September 30, 2006 increased by ₱28.1 million or 41.9 percent to ₱95.2 million from ₱67.1 million for the same period in 2005 due mainly to expenses for the GSM cell sites.

Taxes and licenses decreased by 68.1 percent to ₱85.8 million for the nine months ended September 30, 2006 from ₱268.9 million for the same period in 2005 due mainly to lower real property taxes.

Professional and other service fees increased by 4.0 percent to ₱67.1 million for the nine months ended September 30, 2006 from ₱64.5 million for the same period in 2005. Professional and other service fees are mostly made up of the management fees payable to PLDT and Subicel. Also included under professional and other service fees are audit fees amounting to ₱350.0 thousand for the nine months ended September 30, 2006 and 2005. Audit fees represent expenses incurred for the examination of Piltel's financial statements by independent auditors.

Provisions decreased by 64.3 percent to ₱29.5 million for the nine months ended September 30, 2006 from ₱82.7 million for the same period in 2005 and pertained mainly to the provision for doubtful accounts for the fixed line business and the write-down of *Talk 'N Text* handsets to net realizable value.

(In ₱ millions)	Nine months ended Sep 30,		Increase (Decrease)	
	2006	2005	Amount	%
Doubtful accounts	22.0	28.3	(6.3)	(22.3)
Write-down of inventories to net realizable value	7.5	54.4	(46.9)	(86.2)
Total	29.5	82.7	(53.2)	(64.3)

Rent decreased by 48.4 percent to ₱16.0 million for the nine months ended September 30, 2006 from ₱31.0 million for the same period last year, with lower rent expense for the fixed line exchanges.

Insurance and security services increased by 18.2 percent to ₱14.3 million for the nine months ended September 30, 2006 from ₱12.1 million for the same period last year due to the increase in insurance payments for the year.

Other operating expenses decreased by ₱1.1 million to ₱39.1 million for the nine months ended September 30, 2006 from ₱40.2 million for the same period last year as last year's expense included the payment of PSE fees for the listing of additional common shares of Piltel.

Provision for Income Tax

Piltel recorded benefit from income tax of ₱4,186.0 million for the nine months ended September 30, 2006 against the provision of ₱358.2 million for the same period in 2005. The benefit from income tax consisted of RCIT for the current period of ₱208.6 million and deferred benefit from income tax of ₱4,394.6 million. Benefit from income tax for the nine months ended September 30, 2006 represents mainly the expected tax benefit that would be derived from the disposal of certain assets, which Piltel would be free to dispose of with the expected lifting of the restrictions under the MTI. Piltel is scheduled to prepay in full its outstanding restructured debts on December 4, 2006. The deferred income tax benefit was recognized since future tax deductions could be availed of upon disposal of the assets (see Note 5 – Income Taxes of the notes to unaudited consolidated financial statements).

Net Income

Net income for the first nine months of 2006 was ₱8,457.9 million against ₱6,936.0 million recorded in the same period a year ago. The increase was mainly a result of Piltel's benefit from income tax.

Liquidity and Capital Resources

The following table sets out Piltel's cash flows, capitalization and other selected financial data as of September 30, 2006 and 2005, and December 31, 2005:

(In ₱ millions)	Nine months ended Sep 30,		Increase (Decrease)	
	2006	2005	Amount	%
Cash Flows				
Net cash provided by operating activities	12,509.3	161.1	12,348.2	7,664.9
Net cash provided by investing activities	697.8	74.9	622.9	831.6
Capital expenditures	203.1	883.5	(680.4)	(77.0)
Net cash used in financing activities	10,438.8	897.0	9,541.8	1,063.7
	September 30, 2006	Dec 31, 2005		
Capitalization				
Interest-bearing financial liabilities				
Current	11,762.3	237.1	11,525.2	4,860.9
Noncurrent	36.0	17,432.8	(17,396.8)	(99.8)
Total	11,798.3	17,669.9	(5,871.6)	(33.2)
Equity	12,949.0	4,491.1	8,457.9	188.3

As of September 30, 2006, Piltel's cash and cash equivalents totaled ₱3,119.4 million.

Operating Activities

Cash flow from operations for the nine months ended September 30, 2006 increased by ₱12,348.2 million to ₱12,509.3 million from ₱161.1 million for the same period in 2005 due to the net collection of accounts receivable of ₱4,557.0 million in 2006 compared with the net build-up of ₱5,562.5 million in 2005, as well as a higher cash from operating income before working capital changes. Piltel's net receivable from Smart decreased by ₱5,210.4 million from year-end 2005 balance, accounting mostly for the net collections included in the 2006 cash flows. As of September 30, 2006, Piltel had a net receivable from Smart of ₱12,944.7 million compared to ₱18,155.1 million as of December 31, 2005.

Investing Activities

Piltel's cash provided by investing activities amounted to ₱697.8 million in the first nine months of 2006 against ₱74.9 million for the same period in 2005. The increase was primarily due to lower capital expenditures for the period as net additions to property, plant and equipment for the nine months ended September 30, 2006 decreased to ₱164.2 million from ₱663.1 million for the same period last year. Also, interest received was higher in 2006 due to higher levels of cash and receivable from Smart.

Financing Activities

Net cash used in Piltel's financing activities for the nine months ended September 30, 2006 amounted to ₱10,438.8 million, compared to ₱897.0 million for the same period in 2005 due mainly to the debt prepayment of ₱9,325.5 million in June 2006.

Debt Prepayment

On June 5, 2006, Piltel made a partial voluntary prepayment of principal under its Peso facility, US Dollar facilities, Yen facility and Notes Indenture. The voluntary prepayment was made in lieu of depositing Excess Cash Flow from the operations of Piltel's business into a Sinking Fund Account. The aggregate voluntary prepayment amount was ₱9,325.5 million (₱6,393.3 million to Smart and ₱2,932.2 million to third party creditors) or US\$176.4 million (US\$120.9 million to Smart and US\$55.5 million to third party creditors), which was applied proportionally to the various debt facilities as set out in the Intercreditor Agreement dated June 4, 2001 (the "Intercreditor Agreement").

As of September 30, 2006, Piltel had outstanding debts of ₱11,798.3 million (including current portion), a decrease of ₱5,871.6 million, or 33.2 percent, from ₱17,669.9 million at year-end 2005 because of the prepayment in June 2006. The decrease was also due partly to the revaluation of US dollar and Japanese yen denominated loans, as the Peso appreciated against those currencies.

On October 25, 2006, Piltel submitted to JPMorgan Chase Bank, N.A. (Manila Branch), as Security Agent, a notice to voluntarily prepay all of its outstanding debts under the Intercreditor Agreement. The prepayment will be made on December 4, 2006, in the aggregate amount of \$232.6 million (US dollar equivalent) or ₱11,631.4 million, of which \$161.2 million (US dollar equivalent) or ₱8,061.1 million is owed to Smart. Prior approval from the Bangko Sentral ng Pilipinas is being obtained to allow Piltel to source its dollar payment from authorized agent banks.

In anticipation of the full prepayment on December 4, 2006, Piltel brought its long-term debts to their nominal amounts and the unamortized debt discount of ₱2,002.6 million was recognized as additional financing cost in September (see section on "Expenses – Financing Cost").

Debt Financing

Piltel's restructured obligations are secured by substantially all present and future assets of Piltel under the MTI dated June 4, 2001 between Piltel and JPMorgan Chase Bank, N.A. (Manila Branch) as Security Agent for the creditors.

Piltel likewise agreed to pay into a dedicated account (a Sinking Fund Account) the amount by which (a) earnings before interest, tax, depreciation and amortization, and exceptional items for a financial year is greater than (b) 200 percent of the projected debt service costs and permitted capital expenditure for the following financial year (the "Excess Cash Flow"). The money in the Sinking Fund Account will be used (before drawings are made under the LOS issued by PLDT) to fund cash flow deficiencies of Piltel. Any credit balance in a Sinking Fund Account after two financial years will be used to prepay all participating creditors. Piltel has undertaken, with respect to each financial year (other than the financial year in which the final repayment installment for Tranche B restructured debt falls due), that the aggregate of earnings before interest, tax, depreciation and amortization plus the available amount under the LOS issued by PLDT shall be greater than 1.05 times debt service and 1.5 times interest cost.

On July 7, 2006, Piltel, PLDT and JPMorgan Chase Bank, N.A. (Manila Branch), as Security Agent on behalf of the Finance Parties under the Intercreditor Agreement, agreed to the amendment of Clause 25 thereof to allow the amendment of any term of the MTI and the release and sale of certain properties or assets from the security interests created by the MTI upon the instructions of the creditor representatives. On the same date, and following the effectivity of the amendment of the Intercreditor Agreement, Piltel and the Security Agent, executed the Amendment to the Mortgage Trust Indenture, pursuant to which Piltel is allowed to sell or dispose of certain categories of assets or properties with the consent of the Majority Bank Creditors, the Majority Trade Creditors and the Trustee, provided, however that for as long as Avenue Asia holds majority of Piltel's Conversion Notes, the prior consent of Avenue Asia will be required for (i) any sale or disposition of any of the real properties of Piltel, and (ii) any sale or disposition of assets to Smart, PLDT or any of its affiliates.

Refer to Note 15 – Interest-bearing Financial Liabilities of the accompanying notes to consolidated financial statements for further details of Piltel's debts.

Equity Financing

As of September 30, 2006, Piltel had an authorized capital of ₱12.8 billion, divided into the following:

- a. 12,060 million common shares with a par value of ₱1.00 per share of which 11,771.7 million shares are issued and outstanding.
- b. 120.0 million Class I preferred shares, with a par value of ₱2.00 per share of which the following are issued and outstanding:

	<u>In million shares</u>
Series A	1.9
Series C	5.2
Series D	0.1
Series J	4.9
<u>Total</u>	<u>12.1</u>

Class I preferred shares have preference over the common shares in relation to dividends and assets in the event of liquidation, dissolution or winding up.

- c. 500.0 million Class II preferred shares, with a par value of ₱1.00 per share of which there are no shares issued and outstanding.

Piltel's stockholders' equity increased by ₱8,457.9 million or 188.3 percent to ₱12,949.0 million as of September 30, 2006 from ₱4,491.1 million as of December 31, 2005. Piltel's deficit decreased by ₱8,457.9 million to ₱23,862.1 million as of September 30, 2006 from ₱32,320.0 million as of December 31, 2005 as a result of the net income for the first nine months of 2006.

Other Financial Data

(In ₱ millions)

	Sep 30, 2006	Dec 31, 2005	Increase (Decrease)	
			Amount	%
ASSETS				
Noncurrent Assets				
Property, plant & equipment	3,388.9	3,601.8	(212.9)	(5.9)
Investment properties	693.2	693.2	–	–
Deferred income tax assets	6,395.2	2,000.6	4,394.6	219.7
Investments and refundable deposits	13.1	77.9	(64.8)	(83.2)
Long-term receivable from Smart	–	10,355.8	(10,355.8)	(100.0)
Total noncurrent assets	10,490.4	16,729.3	(6,238.9)	(37.3)
Current Assets				
Cash and cash equivalents	3,119.4	344.3	2,775.1	806.0
Trade and other receivables – net	13,118.1	7,327.1	5,791.0	79.0
Inventories – at net realizable value	118.3	142.9	(24.6)	(17.2)
Prepayments	458.4	764.9	(306.5)	(40.1)
Total current assets	16,814.2	8,579.2	8,235.0	96.0
	27,304.6	25,308.5	1,996.1	7.9
EQUITY AND LIABILITIES				
Equity	12,949.0	4,491.1	8,457.9	188.3
Noncurrent Liabilities				
Unearned revenue on co-location (net of current portion)	502.6	804.2	(301.6)	(37.5)
Interest-bearing financial liabilities (net of current portion)	36.0	17,432.8	(17,396.8)	(99.8)
Total noncurrent liabilities	538.6	18,237.0	(17,698.4)	(97.0)
Current Liabilities				
Trade and other payables	1,245.8	1,566.3	(320.5)	(20.5)
Income tax payable	208.6	219.1	(10.5)	(4.8)
Current portion of unearned revenue on co-location	402.1	402.1	–	–
Unearned revenue on sale of prepaid cards	198.2	155.8	42.4	27.2
Current portion of interest-bearing financial liabilities	11,762.3	237.1	11,525.2	4,860.9
Total current liabilities	13,817.0	2,580.4	11,236.6	435.5
	27,304.6	25,308.5	1,996.1	7.9

Noncurrent Assets

- Property, plant and equipment decreased by 5.9 percent to ₱3,388.9 million as of September 30, 2006 from ₱3,601.8 million at year-end 2005 due mainly to the depreciation on capital expenditures for the GSM network for the past year.
- Investment property, which pertains to the land and buildings rented out to Smart, remained at year-end 2005 level.
- Deferred income tax assets increased by 219.7 percent to ₱6,395.2 million as of September 30, 2006 from ₱2,000.6 million at year-end 2005 due to the recognition of the expected tax benefit that would be derived from the disposal of certain assets, as well as the de-recognition of the deferred tax liabilities on unamortized debt discount. Deferred tax liabilities is netted-out of the deferred tax assets for presentation purposes (see Note 5 – Income Taxes of the notes to unaudited consolidated financial statements).
- Investments and refundable deposits decreased by 83.2 percent to ₱13.1 million as of September 30, 2006 from ₱77.9 million at year-end 2005.
- Long-term receivable from Smart, which pertained to non-current inter-company transactions in 2005 is now classified as “Trade and other receivables” under the current assets section in anticipation of these being collected to finance the debt repayment by the end of the year.

Current Assets

- f. Cash and cash equivalents increased to ₱3,119.4 million as of September 30, 2006 from ₱344.3 million at year-end 2005. (See accompanying statements of cash flows for details of the increase.)
- g. Trade and other receivables increased by 79.0 percent to ₱13,118.1 million as of September 30, 2006 from ₱7,327.1 million at year-end 2005 primarily as a result of the reclassification of the long-term receivable from Smart.
- h. Inventories decreased by 17.2 percent to ₱118.3 million as of September 30, 2006 from ₱142.9 million at year-end 2005 due to the decrease in volume of SIM cards and handsets inventory for *Talk 'N Text*.
- i. Prepayments of ₱458.4 million as of September 30, 2006 decreased by 40.1 percent from ₱764.9 million at year-end 2005 due mainly to the decrease in deferred input VAT.

Equity

- j. Equity almost tripled to ₱12,949.0 million as of September 30, 2006 compared to ₱4,491.1 million at year-end 2005 due to the net income for the first nine months of 2006.

Noncurrent Liabilities

- k. Unearned revenue on co-location (net of current portion) decreased by 37.5 percent to ₱502.6 million as of September 30, 2006 from ₱804.2 million at year-end 2005 due mainly to the amortization for the period of the co-location income from Smart.
- l. Interest-bearing financial liabilities (net of current portion) decreased by 99.8 percent to ₱36.0 million as of September 30, 2006 from ₱17,432.8 million at year-end 2005 due mainly to the voluntary prepayment of a portion of the restructured debt in June 2006 and also to the reclassification from non-current to current liabilities of the remaining restructured debt in anticipation of the full prepayment by the end of the year (see section on “Debt Financing”).

Current Liabilities

- m. Trade and other payables decreased by 20.5 percent to ₱1,245.8 million as of September 30, 2006 from ₱1,566.3 million at year-end 2005 due mainly to the decrease in accruals for rent, utilities and maintenance.
- n. Income tax payable decreased by 4.8 percent to ₱208.6 million as of September 30, 2006 from ₱219.1 million at year-end 2005 due mainly to the utilization of creditable taxes withheld against Piltel’s income tax liabilities.
- o. Current portion of unearned revenue on co-location remained at year-end 2005 level.
- p. Unearned revenues on sale of prepaid cards increased by 27.2 percent to ₱198.2 million as of September 30, 2006 from ₱155.8 million at year-end 2005 due to higher end-of-period card sales.
- q. Current portion of interest-bearing financial liabilities increased from ₱237.1 million at year-end 2005 to ₱11,762.3 million. The current portion includes the remaining restructured debt at nominal amount, scheduled for full prepayment by the end of the year.

Contractual Obligations

As of September 30, 2006, Piltel had no outstanding short-term contractual obligations.

For a discussion on Piltel’s long-term debt obligations, please see the section “Debt Financing”.

Piltel entered into an agreement for the financial lease of the Palawan Telecommunications System of the MTPO with the DOTC on June 3, 1994. The MTPO Contract is a 30-year contract for Piltel to lease facilities for PCO stations in the Palawan area, with revenues going to Piltel. In consideration, Piltel pays the DOTC an escalating annual lease fee. The total lease payment for thirty years is ₱482.6 million.

The estimated future annual lease commitments under this lease arrangement are as follows:

<i>(In ₱ Millions)</i>	
Within one year	20.2
After one year but not more than five years	40.0
More than five years	416.6
Total minimum lease payments	476.8
Less amount representing interest	434.3
Present value of net minimum lease payments	42.5
Less current maturities	6.5
Long-term obligations	36.0

The foregoing financial lease is the subject of assessment by the DOTC (see Note 18b - Contingencies of the notes to unaudited consolidated financial statements).

Commercial Commitments

As of September 30, 2006, Piltel had no outstanding commercial commitments.

Financial Risk Management Objectives and Policies

Piltel's principal financial instruments comprise bank loans, finance leases, cash and short-term deposits. The main purpose of these financial instruments is to fund Piltel's operations. Piltel has various other financial instruments such as trade payables and trade receivables, which arise directly from its operations. It is, and has been throughout the period under review, Piltel's policy that no trading in financial instruments shall be taken.

The main risks arising from Piltel's financial instruments are interest rate risk, liquidity risk, foreign currency risk and credit risk.

Interest Rate Risk

Piltel is exposed to interest rate risks as its long-term loans are subject to floating interest rates (see Note 15 – Interest-bearing Financial Liabilities of the notes to unaudited consolidated financial statements). It has not entered into interest rate swaps, however, as its Peso facility, Dollar facilities and Trade Creditor Agreements provide that indebtedness relating to foreign currency and/or interest rate swaps are subject to a maximum exposure at anytime of US\$5.0 million or its equivalent.

As of September 30, 2006, Piltel had outstanding restructured debts of ₱11,709.4 million, with interest rates and interest payment dates as follows:

	Tranche B and Tranche C Loans	Term Notes Facility	Conversion Notes Facility
Outstanding amount	₱8,032.2 million	₱291.7 million	₱3,385.5 million
Interest rate	<p><u>Peso facility</u> - Philippines 91-day treasury bill rate (T-Bill Rate) or the average of the 91-day T-Bill Rate and the 90-day Philippine inter-bank offered rate (PHIBOR), if 90-day PHIBOR is different from the T-Bill Rate by more than 2.50%, plus 1.00% p.a.</p> <p><u>U.S. dollar facilities</u> - London interbank rate for U.S. dollar deposits (LIBOR) for three-month deposits plus 1.00% p.a.</p> <p><u>Yen facility</u> - London interbank rate for Yen deposits for three month deposits plus 1.00% p.a.</p>	181- day T-Bill Rate or the average of the 181-day T-Bill Rate and the 6-months PHIBOR, if 6-months PHIBOR is different from the T-Bill Rate by more than 2.50%, plus 1.00% p.a.	LIBOR for three-month deposits plus 1.00% p.a.
Interest payment dates	Quarterly in arrears	Semi-annually	

Foreign Currency Risk

Piltel has recognized in its consolidated statements of income foreign exchange revaluation gains of ₱319.2 million on its foreign-currency denominated liabilities as of September 30, 2006 as compared with ₱826.6 million gains as of September 30, 2005. This resulted from the movements of the Philippine peso against the US dollar and the Japanese yen as shown in the following table:

	<u>Peso to US dollar</u>	<u>Peso to Japanese yen</u>
September 30, 2006	50.249	0.4252
December 31, 2005	53.062	0.4504
September 30, 2005	55.977	0.4933
December 31, 2004	56.341	0.5495

The following table shows Piltel's foreign currency-denominated monetary assets and liabilities and their peso equivalents (at nominal values) as of September 30, 2006 and as of December 31, 2005:

	September 30, 2006			December 31, 2005		
	<u>US dollars</u>	<u>Japanese yen</u>	<u>Pesos</u>	<u>US dollars</u>	<u>Japanese yen</u>	<u>Pesos</u>
<i>(In Millions)</i>						
Assets						
Cash and cash equivalents	0.0		0.0	0.0		0.9
Liabilities						
Long-term debt	107.1	8,657.5	9,065.4	191.8	15,612.7	17,210.1
Net foreign currency-denominated liabilities	107.1	8,657.5	9,063.9	191.8	15,612.7	17,209.2

In translating the foreign currency-denominated monetary assets and liabilities into peso amounts, Piltel used the exchange rates as shown on the table above.

As at November 6, 2006, the peso-dollar exchange rate was ₱49.765 to US\$1 and peso-yen exchange rate was ₱0.4214 to ¥1. Using these exchange rates, Piltel's net foreign currency-denominated liabilities as of September 30, 2006 would have decreased by ₱85.8 million.

While a certain percentage of Piltel's revenues are US dollar-linked, a substantial portion of Piltel's liabilities are denominated in foreign currencies, particularly in US dollars and Japanese yen. However, Piltel has not entered into a foreign currency swap as its Dollar facilities and Trade Creditor Agreements provide that indebtedness relating to foreign currency and/or interest rate swaps are subject to a maximum aggregate exposure at anytime of US\$5.0 million or its equivalent.

As of September 30, 2006, approximately 76.8 percent of Piltel's debts were denominated in foreign currencies. Of the foreign currency-denominated loans, 40.6 percent are in Japanese yen and the balance in US dollars. Thus, any weakening of the peso against the US dollar or Japanese yen will increase both the principal amount of Piltel's foreign currency-denominated debts, and interest expense in peso terms. In addition, many of Piltel's financial ratios and other financial tests will be negatively affected. If, among other things, the value of the peso against the US dollar or the Japanese yen drops from its current level, Piltel may be unable to maintain compliance with these ratios. For further information on Piltel's loan covenants see Note 15 – Interest-bearing Financial liabilities of the notes to unaudited consolidated financial statements.

Credit Risk

Piltel trades only with recognized, creditworthy third parties. It is Piltel's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that Piltel's exposure to bad debts is not significant.

There is no significant concentration of credit risk within Piltel as Piltel's main business is prepaid GSM service.

With respect to credit risk arising from other financial assets, which comprise cash and cash equivalents, the exposure to credit risk arises from default of the counterparty, with a maximum exposure to the carrying amount of these instruments.

Liquidity Risk

Piltel's current liabilities as of September 30, 2006 are made up of the current portion of interest-bearing financial liabilities of ₱11,762.3 million, which includes the nominal values of Piltel's restructured debt scheduled to be paid in full by the end of the year, accrued expenses and trade liabilities with 30-day to 60-day payment terms.

On the other hand, the biggest components of Piltel's current assets of ₱16,814.2 million are receivable from affiliates and receivable from dealers with credit terms of less than one month (Note 11 – Trade and Other Receivables of the notes to unaudited consolidated financial statements). Moreover, Piltel still has available LOS from PLDT of US\$50.2 million as of September 30, 2006 to cover any funding shortfall (Note 15 – Interest-bearing Financial Liabilities of the notes to unaudited consolidated financial statements).

Commodity Price Risk

This risk is not applicable to Piltel.

Related Party Transactions

In the ordinary course of business, Piltel has transactions with Smart, PLDT and other related parties. Description of major transactions follows:

Agreements Between Piltel and Smart

- a. In December 2004, Piltel entered into an Omnibus Service Agreement (OSA) with Smart to cover in one agreement all the services which are subject of the existing service agreements between the two companies, and define a single revenue sharing arrangement for the year 2004. The OSA provides that Piltel's net revenues will be shared between Piltel and Smart at the rate of 80/20, in favor of Piltel, effective January 1, 2004 up to December 31, 2004. Similar to the provision in the original Facilities Service Agreement (FSA), Piltel's net revenues will consist of: (1) actual usage of the network of Smart by *Talk 'N Text* subscribers and any unused peso value of expired cards or electronic airtime loads, net of value-added tax and content provider costs in relation to VAS; and (2) revenues from incoming calls and messages to *Talk 'N Text* subscribers, net of interconnection expenses.

Under the OSA, Piltel and Smart have also agreed that they will, from time to time, discuss the possible allocation of capital expenditure obligation, which may arise as a result of the provision of the GSM services. As of September 30, 2006, the carrying value of GSM network assets purchased by Piltel under the OSA amounted to ₱1,576.7 million.

The OSA supersedes the following service agreements between Piltel and Smart:

- 1) FSA dated July 14, 2000 for Piltel's use of Smart's existing GSM network and facilities under which Piltel and Smart have a revenue sharing arrangement at the rate of 50/50 applied to Piltel's GSM net revenues;
- 2) Facilities Management Agreement (FMA) dated November 13, 2000, the Addendum to FMA dated May 25, 2001, and the Second Addendum Agreement to the FMA in November 2003 under which Smart has undertaken the management, operations and maintenance of Piltel's cellular mobile telephone system, for which services Piltel pays Smart monthly management fees;
- 3) Customer Service Agreement (CSA) dated November 13, 2000 and the Addendum to CSA dated May 24, 2001 under which Smart has undertaken the management of Piltel's CMTS customer service operations, for which services Piltel likewise pays Smart monthly management fees; and
- 4) Administrative Support and Management Services Agreements (ASMSA) dated November 13, 2000 and the Amendment Agreement to the ASMSA dated March 3, 2003 under which Smart provides administrative support and services in certain aspects of Piltel's CMTS business operations, for which services Piltel likewise pays Smart monthly management fees.

The change in revenue sharing arrangement between Piltel and Smart, and the elimination of the management fees payable by Piltel to Smart resulted from a review done by an external professional telecommunications consultant engaged by both companies. The OSA covers the provision of all the services under the previous arrangements, in consideration of a revenue sharing arrangement of 80/20 in favor of Piltel, a ratio which allows Smart to largely recover its costs while providing Smart and Piltel with a more equitable revenue sharing arrangement in the context of the latter's increased subscriber base, the resulting economies of scale, as well as declining network and operating costs per subscriber derived from improvements in productivity and technology.

Piltel entered into an Amendment to the OSA with Smart also in December 2004. The amendment covers the period effective January 1, 2005 and onwards, and seeks to amend the revenue sharing arrangement between the two companies for the said extended period. Both parties agreed that the 80/20 rate provided in the OSA will be adjusted upwards if Piltel meets the gross annual GSM subscriber revenue targets set for a given year.

Smart's share in Piltel's GSM net revenues as of September 30, 2006 and September 30, 2005 under the OSA amounted to ₱2,100.6 million and ₱1,942.9 million, respectively.

Also in December 2004, Piltel entered into a Memorandum of Agreement (MOA) with Smart to amend the revenue sharing arrangement and the management fees paid by Piltel to Smart. Under the MOA, Smart will compensate Piltel with the amount of ₱3,707.3 million as a result of Piltel's having achieved a critical mass of subscribers and the resultant economies of scale arising from this achievement, which will be offset against service fees to be paid by Piltel to Smart under the OSA. As of September 30, 2006, the full amount of ₱3,707.3 million had been offset against the service fees due from Piltel to Smart under the OSA.

In May 2005, Piltel entered into a MOA with Smart, under which both parties agreed to pay the other monthly interest charge on net liability based on the 91-day treasury bill rate plus one percent. Interest income on Piltel's net receivable from Smart amounted to ₱729.6 million for the period ended September 30, 2006. The MOA is effective from January 1, 2005.

Outstanding net receivable from Smart arising from these agreements amounted to ₱12,944.7 million and ₱18,155.1 million as of September 30, 2006 and December 31, 2005, respectively. In a MOA dated June 20, 2005, Piltel and Smart agreed to defer the settlement of the outstanding balance as of December 31, 2004 to a date not earlier than December 31, 2006.

- b. In February 2000, Piltel entered into a MOA with Smart, under which the parties agreed to cooperate in the establishment of their respective BTS whereby one party can co-locate its BTS on the existing BTS site of the other party subject to certain terms and conditions. Under said agreement, the monthly fee for co-location for each BTS site is ₱45,000, subject to an annual increase of 10 percent. This agreement is renewable every year unless terminated by either party.

In December 2003, Piltel entered into a MOA with Smart whereby Smart advanced the payment for the co-location fees for the period January 1, 2004 up to December 31, 2008. Total advance payment amounted to ₱782.9 million.

In December 2004, Smart paid additional co-location fees for the period January 1, 2004 up to December 31, 2008 amounting to ₱1,227.5 million as a result of a review made by an external professional telecommunications consultant of the existing financial agreements regarding the co-location fees for the use by Smart of Piltel's transmission facilities.

Co-location income under this agreement amounted to ₱301.6 million as of September 30, 2006 and 2005. As of September 30, 2006, the unamortized balance of the unearned co-location fees was ₱904.7 million.

- c. In November 2001, Piltel entered into a Billing Service Agreement with Smart for the printing and delivery of the billing statements of Piltel's LEC subscribers. Under the agreement, Piltel agrees to pay Smart an average of ₱4.60 per bill printed and an average of ₱5.40 per bill delivered. Total fees under this agreement amounted to ₱6.2 million and ₱1.3 million for the nine months ended September 30, 2006 and 2005, respectively.

Agreement Between Piltel and PLDT

On July 19, 2001, Piltel entered into a FMA with PLDT under which PLDT undertakes the management, operation and maintenance of Piltel's regional telecommunication and E.O. 109 network operations and services, including E.O. 109 fixed line build out installations, public calling offices, and payphone facilities and the systems required to support these services. The agreement covers Piltel's RTS in Baguio, Puerto Princesa, Masbate, and Boac and E.O. 109 service in Alabel, Banga, Dapitan, Davao, Digos, Dipolog, General Santos, Kiamba, Koronadal, Pagadian, Polomolok and Surallah. Under the agreement, PLDT also undertakes the management of the computer system, billing, revenue assurance and inter-carrier settlements reporting of Piltel's regional telecommunication service in Olongapo and Subic.

The monthly management fee payable by Piltel is based on cost, and for cost components where margin is allowed, 15 percent will be applied. All third party invoices will be passed on to Piltel at cost, including value-added tax. The agreement, effective for three years until July 2004, was extended for nine months until October 20, 2004 on July 28, 2004. The agreement shall be automatically renewed at the end of every renewal quarter for another three-month period under the same terms and conditions.

Total management fees under these agreements amounted to ₱39.2 million and ₱39.3 million as of September 30, 2006 and 2005, respectively.

Agreement Between Piltel and SubicTel

On September 5, 2001, Piltel and SubicTel, a subsidiary of PLDT, entered into a FMA covering the regional telephone network, customer operations, network operations and payphones of Piltel in Subic and Olongapo City. The monthly management fee payable by Piltel is based on cost, and for cost components where margin is allowed, 15 percent will be applied. In addition, Piltel will pay a monthly variable cost per account in the amount of ₱44.00 for repairs and maintenance and ₱6.00 for bill delivery from an exchange to a subscriber. The agreement, effective for three years until July 2004, was extended for nine months until October 2, 2004 on July 28, 2004. The agreement shall be automatically renewed at the end of every renewal quarter for another three-month period under the same terms and conditions.

Total management fees under this agreement amounted to ₱15.8 million and ₱15.6 million as of September 30, 2006 and 2005, respectively.

Glossary of Terms

In this document, unless the context otherwise requires, the following words and expressions shall have the following meanings:

AMPS	Advanced Mobile Phone System
ARPU	Average Revenue Per User
BTS	Base Transceiver Station
CDMA	Code Digital Multiple Access
DOTC	Department of Transportation and Communication
E.O. 109	Executive Order 109
GSM	Global System for Mobile Communications
LEC	Local Exchange Carrier
LOS	Letter of Support
MTPO	Municipal Telephone Public Office
PCO	Public Call Office
Piltel	Pilipino Telephone Corporation
PLDT	Philippine Long Distance Telephone Company
PSE	Philippine Stock Exchange
RCIT	Regular Corporate Income Tax
RTS	Regional Telephone Service
Series J Stock	Piltel Class I Series J Preferred Stock
SIM	Subscriber Identity Module
Smart	Smart Communications, Inc.
SMS	Short Messaging Service
Subicotel	Subic Telecommunications Company, Inc.
VAS	Value-Added Service

ANNEX B

RATES AND TARIFFS

Talk 'N Text

Piltel holds promotions with varying rates for calls and SMS/VAS. These promotions and the corresponding rates are discussed in the section on revenues. The rates for regular call and SMS/VAS follow:

Call Rates

Beginning January 2004, *Talk 'N Text* subscribers pay the following airtime rates per minute:

<i>Talk 'N Text</i> -to- <i>Talk 'N Text</i> subscribers	₱5.50
<i>Talk 'N Text</i> -to-Other Mobile Operators and Fixed Lines	6.50
NDD	6.50

SMS/VAS Rates

Charge for point-to-point SMS for *Talk 'N Text* subscribers is ₱1.00 per message, and charges for SMS-based VAS are as follows:

- ₱15.00 per international text;
- ₱2.50 per SMS for e-text and information-on-demand services (such as news, stock and entertainment updates);
- ₱15.00 per download of ring tones, logos, picture messages and MMS wallpapers;
- ₱2.50 per *Mobile Banking* and *Smart Money* transaction (such as balance inquiry and funds transfer);
- ₱30 and ₱45 per ringtone depending on property rights; and
- ₱30 per videoke download.

MMS Rates

Charge for point-to-point MMS is ₱1.00 per message for a *Talk 'N Text* subscriber to another Smart or *Talk 'N Text* subscriber and ₱2.00 per message to subscribers of other carriers.

Call and Text Loads

Subscribers can reload their airtime by purchasing prepaid “call and text” cards that are sold in denominations of ₱300, ₱500 and ₱1,000; by purchasing additional air time “over the air” via *Talk 'N Text Load*, which comes in smaller denominations of ₱30, ₱60, ₱115, ₱200 and ₱300; and by receiving loads of ₱2, ₱5, ₱10 and ₱15 via *Pasa Load*, or through their handsets using *Smart Money*. Reloads have validity periods ranging from one day to two months, depending on the amount reloaded. *Talk 'N Text* subscribers who reload other *Talk 'N Text* or Smart subscribers via *Pasa Load* are charged ₱1.


Like all prepaid accounts, accounts using *Talk 'N Text Load* and *Pasa Load* will be disconnected if the subscriber does not reload within four months after full usage or expiry of the last reload.

SIGNATORIES

Pursuant to the requirements of the Securities Regulation Code, Pilipino Telephone Corporation has duly caused this report to be signed on its behalf by the following persons in their capacities stated below in the City of Makati on November 6, 2006.

PILIPINO TELEPHONE CORPORATION

By:


NAPOLEON L. NAZARENO
President & CEO


AILEEN M. MALTO
Controller

PILIPINO TELEPHONE CORPORATION
AND SUBSIDIARIES
(A Subsidiary of Smart Communications, Inc.)

Unaudited Consolidated Financial Statements
September 30, 2006 and December 31, 2005
And For The Nine Months Ended
September 30, 2006 and 2005

PILIPINO TELEPHONE CORPORATION AND SUBSIDIARIES
(A Subsidiary of Smart Communications, Inc.)

CONSOLIDATED BALANCE SHEETS

(In Million Pesos, Except Par Value Per Share Amounts)

	September 30, 2006 (Unaudited)	December 31, 2005 (Audited)
ASSETS		
Noncurrent Assets		
Property, plant and equipment - net (Notes 2, 7, 15 and 17)	3,388.9	3,601.8
Investment properties (Notes 2 and 8)	693.2	693.2
Deferred income tax assets (Notes 2 and 5)	6,395.2	2,000.6
Investments and refundable deposits (Note 9)	13.1	77.9
Long-term receivable from Smart (Note 17)	-	10,355.8
Total Noncurrent Assets	10,490.4	16,729.3
Current Assets		
Cash and cash equivalents (Notes 2, 10 and 20)	3,119.4	344.3
Trade and other receivables - net (Notes 2, 11, 17 and 20)	13,118.1	7,327.1
Inventories - at net realizable value (Notes 2 and 12)	118.3	142.9
Prepayments (Note 13)	458.4	764.9
Total Current Assets	16,814.2	8,579.2
	27,304.6	25,308.5
EQUITY AND LIABILITIES		
Equity (Notes 14 and 15)		
Preferred stock, Class I, ₱2 par value, authorized 120,000,000 shares; issued and outstanding 12,145,363 shares; Class II, ₱1 par value, authorized 500,000,000 shares; no shares issued and outstanding	24.3	24.3
Common stock, ₱1 par value, authorized 12,060,000,000 shares; issued and outstanding 11,771,748,431 shares	11,771.7	11,771.7
Additional paid-in capital	25,051.1	25,051.1
Deficit	(23,862.1)	(32,320.0)
Cost of treasury stock held	(36.0)	(36.0)
Equity	12,949.0	4,491.1
Noncurrent Liabilities		
Unearned revenue on co-location - net of current portion (Note 17)	502.6	804.2
Interest-bearing financial liabilities - net of current portion (Notes 2, 14, 15, 18 and 20)	36.0	17,432.8
Total Noncurrent Liabilities	538.6	18,237.0
Current Liabilities		
Trade and other payables (Notes 2, 16, 17, 18 and 20)	1,245.8	1,566.3
Income tax payable (Note 5)	208.6	219.1
Current portion of unearned revenue on co-location (Note 17)	402.1	402.1
Unearned revenue on sale of prepaid cards	198.2	155.8
Current portion of interest-bearing financial liabilities (Notes 2, 14, 15, 18 and 20)	11,762.3	237.1
Total Current Liabilities	13,817.0	2,580.4
	27,304.6	25,308.5

See accompanying Notes to Consolidated Financial Statements.

PILIPINO TELEPHONE CORPORATION AND SUBSIDIARIES
(A Subsidiary of Smart Communications, Inc.)

UNAUDITED CONSOLIDATED STATEMENTS OF INCOME
(In Million Pesos, Except Per Share Amounts)

	Nine months ended September 30,		Three months ended September 30,	
	2006	2005	2006	2005
REVENUES				
Service revenues (Note 17)	8,588.7	7,665.2	2,937.2	2,471.1
Sale of handsets and SIM packs	389.7	436.2	160.1	156.3
Other income (Note 17)	339.6	908.0	124.3	681.2
	9,318.0	9,009.4	3,221.6	3,308.6
EXPENSES				
Financing cost (gain) (Notes 4 and 19)	3,631.3	(316.3)	1,449.7	(64.6)
Cost of handsets and SIM packs sold	432.2	756.6	170.6	234.3
Depreciation and amortization (Note 7)	377.1	281.5	127.6	104.7
Selling and promotions	258.5	426.9	53.1	104.1
Maintenance	95.2	67.1	17.5	23.5
Taxes and licenses	85.8	268.9	22.6	146.7
Professional and other service fees (Note 17)	67.1	64.5	24.3	21.0
Provisions (Note 4)	29.5	82.7	-	16.0
Rent	16.0	31.0	6.0	11.5
Insurance and security services	14.3	12.1	10.0	7.5
Other expenses	39.1	40.2	14.5	6.8
	5,046.1	1,715.2	1,895.9	611.5
INCOME BEFORE INCOME TAX	4,271.9	7,294.2	1,325.7	2,697.1
PROVISION FOR (BENEFIT FROM) INCOME TAX (Note 5)	(4,186.0)	358.2	(2,624.5)	325.5
NET INCOME (Note 6)	8,457.9	6,936.0	3,950.2	2,371.6
Earnings Per Common Share (Note 6)				
Basic	0.69	0.56	0.33	0.19
Diluted	0.69	0.56	0.32	0.19

See accompanying Notes to Consolidated Financial Statements.

PILIPINO TELEPHONE CORPORATION AND SUBSIDIARIES
(A Subsidiary of Smart Communications, Inc.)
UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
(In Million Pesos)

	Preferred Stock Class I	Common Stock	Additional Paid-in Capital	Deficit	Treasury Stock	Total
Balances at December 31, 2004	24.3	11,771.7	25,051.1	(45,778.7)	(36.0)	(8,967.6)
Net income for the period	-	-	-	6,936.0	-	6,936.0
Balances at September 30, 2005	24.3	11,771.7	25,051.1	(38,842.7)	(36.0)	(2,031.6)
Balances at December 31, 2005	24.3	11,771.7	25,051.1	(32,320.0)	(36.0)	4,491.1
Net income for the period	-	-	-	8,457.9	-	8,457.9
Balances at September 30, 2006	24.3	11,771.7	25,051.1	(23,862.1)	(36.0)	12,949.0

See accompanying Notes to Consolidated Financial Statements.

PILIPINO TELEPHONE CORPORATION AND SUBSIDIARIES
(A Subsidiary of Smart Communications, Inc.)

UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In Million Pesos)

	Nine months ended September 30	
	2006	2005
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	4,271.9	7,294.2
Adjustments:		
Amortization of debt discount (Note 4)	4,119.6	515.1
Interest expense (Note 4)	631.9	703.0
Depreciation and amortization (Note 7)	377.1	281.5
Provisions (Note 4)	29.5	82.7
Charges to cost of sales	(4.8)	-
Gain on sale of property, plant and equipment	(10.2)	(32.1)
Foreign exchange gains (Note 4)	(319.2)	(826.6)
Interest income (Note 4)	(801.5)	(708.4)
Operating income before working capital changes	8,294.3	7,309.4
Decrease (increase) in:		
Trade and other receivables	4,557.0	(5,562.5)
Inventories	21.9	26.4
Prepayments	301.5	(264.3)
Increase (decrease) in:		
Trade and other payables	(493.8)	(1,221.1)
Unearned revenue on sale of prepaid cards	42.4	(44.0)
Cash generated from operations	12,723.3	243.9
Income taxes paid	(214.0)	(82.8)
Net cash provided by operating activities	12,509.3	161.1
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest received	787.0	708.5
Proceeds from sale of property, plant and equipment	10.2	28.8
Additions to property, plant and equipment	(164.2)	(663.1)
Decrease in investments and refundable deposits	64.8	0.7
Net cash provided by investing activities	697.8	74.9
CASH FLOWS FROM FINANCING ACTIVITIES		
Payment of long-term debt	(9,551.8)	(23.1)
Interest paid	(585.4)	(589.2)
Decrease in unearned revenue on co-location	(301.6)	(284.7)
Net cash used in financing activities	(10,438.8)	(897.0)

(Forward)

	Nine months ended September 30	
	2006	2005
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	6.8	(4.9)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	2,775.1	(665.9)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	344.3	723.4
CASH AND CASH EQUIVALENTS AT END OF PERIOD	3,119.4	57.5

See accompanying Notes to Consolidated Financial Statements.

PILIPINO TELEPHONE CORPORATION AND SUBSIDIARIES
(A Subsidiary of Smart Communications, Inc.)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Corporate Information

Pilipino Telephone Corporation (Pitel) is the third largest cellular mobile telephone service (CMTS) provider in the Philippines as measured by the number of subscribers. Pitel also provides fixed line telephone services.

Pitel was incorporated in the Philippines with limited liability on July 18, 1968, and listed on the Philippine Stock Exchange (PSE) in July 1995. Until 1991, Pitel's sole business was providing fixed line telecommunications services in eight cities and municipalities in the Philippines. Since 1991, Pitel also operated cellular telephone services using various technologies ranging from the analog AMPS technology to the digital CDMA technology. These services were substantially closed down in 2002. In April 2000, Pitel launched a digital prepaid cellular service, under the *Talk 'N Text* brand, using the GSM platform of Smart Communications, Inc. (Smart), which has since become the main component of its business.

Pitel operates under the jurisdiction of the Philippine National Telecommunications Commission (NTC) and the Subic Bay Metropolitan Authority (SBMA) for the Subic and Olongapo exchanges, which jurisdiction extends, among other things, to approving major services offered, including the rates charged by Pitel to its subscribers.

Pitel is 92.1 percent-owned by Smart as of September 30, 2006.

As a result of outsourcing fully its activities to the Philippine Long Distance Telephone Company (PLDT) Group (Note 17), aside from its officers, Pitel has no employees as of September 30, 2006.

Pitel's registered office address is at 25th Floor, SMART Tower, 6799 Ayala Avenue, Makati City.

The accompanying consolidated financial statements were reviewed by and authorized for issuance by the Board of Directors on November 6, 2006.

2. Summary of Significant Accounting Policies

Basis of Preparation

Pitel's unaudited consolidated financial statements were presented in conformity with the provisions of Philippine Financial Reporting Standards.

Pitel's unaudited consolidated financial statements have been prepared based on historical cost convention as modified by the revaluation of financial instruments and the investment properties that have been measured at fair value.

The unaudited consolidated financial statements of Piltel include, in the opinion of management, all adjustments consisting of normal recurring adjustments, necessary to present fairly the results of operations for the interim periods. The results of operations for the nine months ended September 30, 2006 are not necessarily indicative of the results of operations that may be expected for the full year.

Piltel's unaudited consolidated financial statements are presented in Philippine pesos and all values are rounded to the nearest million except when otherwise indicated.

Statement of Compliance

Piltel applied the accounting principles set forth below to all the periods presented. Piltel's unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the Philippines as set forth in Philippine Financial Reporting Standards, or PFRSs.

Basis of Consolidation

The unaudited consolidated financial statements include the accounts of Piltel and the following wholly owned subsidiaries (collectively known as "the Company"):

Name of Subsidiary	Place of Incorporation	Principal Activity
Telecommunication Service Providers, Inc. (Telserv)	Philippines	Operator services
Piltel International Holdings Corporation (PIHC)	British Virgin Islands	Issuance of bonds convertible into common shares of Piltel
Piltel (Cayman) Ltd.	Cayman Islands	Bring into the debt restructuring plan holders of Piltel's convertible bonds

Subsidiaries are consolidated from the date when control is transferred to Piltel and cease to be consolidated from the date when control is transferred out of Piltel.

Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Material intercompany balances and transactions are eliminated in the consolidation.

Foreign Currency Translations

The functional and presentation currency of Piltel is the Philippine peso. Transactions in foreign currencies are initially recorded in the functional currency rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rate of exchange ruling at the balance sheet date. All differences are taken to the consolidated statements of income, except for foreign exchange losses that qualified as capitalizable borrowing costs during construction period. For income tax purposes, exchange gains or losses are treated as taxable income or deductible expenses in the period such are realized.

Financial statements of consolidated foreign subsidiaries that are integral to the operations of Piltel are translated as if the transactions of the foreign operations had been those of Piltel. At each balance sheet date, foreign currency monetary items are translated using the closing

rate, nonmonetary items which are carried at historical cost are translated using the historical rate as of the date of the acquisition and nonmonetary items which are carried at fair value are translated using the exchange rate that existed when the values were determined. Income and expense items are translated at the exchange rates on the dates of the transactions. Resulting exchange differences are recognized in the consolidated statements of income.

Property, Plant and Equipment

Property, plant and equipment, except land, are stated at cost less accumulated depreciation and amortization and any impairment in value. Land is stated at cost, less any impairment in value.

The initial cost of property, plant and equipment comprises its purchase price and any costs directly attributable in bringing the asset to its working condition and location for its intended use. Expenditures incurred after the assets have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to income in the period the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property, plant and equipment. Cost also includes asset retirement obligation, interest on borrowed funds used during the construction period and qualified borrowing costs from foreign exchange losses related to foreign currency-denominated liabilities used to acquire such assets. When assets are sold or retired, their costs and accumulated depreciation, amortization and impairment losses, if any, are eliminated from the accounts and any gain or loss resulting from their disposal is included in the consolidated statement of income of such period.

Depreciation and amortization are calculated using the straight-line method over the estimated useful lives of the assets.

The useful lives, residual values and depreciation and amortization method are reviewed periodically to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

Property under construction is stated at cost. This includes cost of construction, plant and equipment and other direct costs. Property under construction is not depreciated until such time that the relevant assets are completed and put into operational use.

Borrowing Costs

Borrowing costs are capitalized if they are directly attributable to the acquisition, construction or production of a qualifying asset. Capitalization of borrowing costs commences when activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are ready for their intended use. If the resulting carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognized. Borrowing costs include interest charges and other costs incurred in connection with borrowing of funds, as well as exchange differences arising from foreign currency borrowings used to finance these projects to the extent that they are regarded as an adjustment to interest cost.

All other borrowing costs are generally expensed as incurred.

Borrowing costs are treated as deductible expenses for income tax reporting purposes in the period they are incurred or realized.

Asset Retirement Obligation

The net present value of legal and constructive obligations associated with the retirement of an item of property, plant and equipment that resulted from the acquisition, construction or development and the normal operation of property, plant and equipment is recognized in the period in which it is incurred.

Investment Properties

Initially, investment properties are measured at cost including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the costs of day to day servicing of an investment property. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the balance sheet date. Gains or losses arising from changes in the fair values of investment properties are included in the consolidated statement of income in the period in which they arise.

Investment properties are derecognized when they have either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Any gains and losses on the retirement or disposal of an investment property are recognized in the consolidated statement of income in the period of retirement or disposal.

Asset Impairment

Property, plant and equipment, investments and other long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized in the consolidated statements of income. The recoverable amount is the higher of the asset's net selling price or value in use. The net selling price is the amount obtainable from the sale of an asset in an arm's-length transaction while value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset or from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. Reversal of impairment losses recognized in prior years is recorded when there is an indication that the impairment losses recognized for the asset no longer exist or have decreased. The reversal is recorded as income. However, the increased carrying amount of an asset due to a reversal of an impairment loss is recognized to the extent it does not exceed the carrying amount that would have been determined had the impairment loss not been recognized for that asset in prior years, net of depreciation.

Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and with original maturities of three months or less from date of acquisition and that are subject to an insignificant risk of change in value.

Receivables

Receivables are stated at face value, net of allowance for doubtful accounts.

Allowance for Doubtful Accounts

Allowance for doubtful accounts is maintained at a level considered adequate to provide for potentially uncollectible receivables. The level of allowance is evaluated by management based on past collection experience and other factors that may affect the collectibility of the individual accounts. A review of the receivables, designed to identify accounts to be provided with allowance, is made on a regular basis. Bad debts are written off when identified.

Inventories

Inventories consisting of terminal units and accessories are stated at the lower of cost or net realizable value. Cost is determined using weighted average cost method. Net realizable value is the current replacement cost.

Installation Materials, Parts, and Supplies

Installation materials, parts and supplies are stated at cost less any impairment in value. Cost is determined based on weighted average cost. These are classified in the consolidated balance sheets as part of inventories.

Interest-Bearing Loans and Borrowings

All loans and borrowings are initially recognized at the fair value of the consideration received less directly attributable transaction costs.

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the effective interest method.

Gains and losses are recognized in net profit or loss when the liabilities are derecognized as well as through the amortization process.

Financial Assets and Liabilities

Pitell recognizes a financial asset or a financial liability in its consolidated balance sheets when it becomes a party to the contractual provisions of the instrument and derecognizes a financial asset when it no longer controls the contractual rights to the cash flows that comprise the financial instrument which is normally the case when the instrument is sold, or all the cash flows attributable to the instrument have already expired or are passed through to an independent third party. A financial liability (or a part of a financial liability) is derecognized when the financial obligation is extinguished. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, are done using settlement date accounting.

Transaction costs are included in the initial measurement of all financial assets and liabilities, except for financial instruments measured at fair value through profit and loss. Fair value is determined by reference to the transaction price or other market prices. If such market prices are not reliably determinable, the fair value of the consideration is estimated as the sum of all future cash payments or receipts, discounted using the prevailing market rates of interest for similar instruments with similar maturities.

After initial recognition, the following financial assets and liabilities are measured at amortized cost using the effective interest rate method: (a) loans and receivables; (b) held-to-maturity investments; and (c) financial liabilities other than liabilities measured at fair values through profit and loss.

Amortizations of discounts and premiums are taken directly to net profit or loss for the period. Changes in the fair value of financial assets and liabilities measured at fair value of (a) all derivatives (except for those eligible for hedge accounting); (b) other items intended to be actively traded; and (c) any item designated as held "at fair value through profit and loss" at origination, are taken directly to net profit or loss for the period. Changes in the fair value of available-for-sale securities are recognized in equity, except for the foreign exchange fluctuations on available-for-sale debt securities and the interest component which is taken directly to net profit or loss for the period based on the asset's effective yield.

Financial assets and liabilities include financial instruments which may be a primary instrument, such as receivables, payables and equity securities, or a derivative instrument, such as financial options, futures and forwards, interest rate swaps and currency swaps.

Financial instruments are classified as a financial liability, or a financial asset or an equity in accordance with the substance of the contractual arrangement. Financial instruments that contain both liability and equity elements are classified separately as financial liabilities, financial assets or equity instruments. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity net of any related income tax benefits. Financial instruments are offset when Piltel has a legally enforceable right to offset and Piltel intends to settle either on a net basis or to realize the asset and settle the liability simultaneously.

Provisions

Provisions are recognized when Piltel has present obligations, legal or constructive, as a result of past events, if it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an additional provision. Where Piltel expects some or all of the provision to be reimbursed, the reimbursement is recognized.

Leases

Lease obligations having provisions for bargain purchase options, ownership transfer at the end of the lease term, or the present value of minimum lease payments, which approximate the fair market value of the property are capitalized. Any initial direct cost of the lessee is added to the amount capitalized. The related obligations are recognized as liabilities. Finance lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability.

A finance lease gives rise to a depreciation expense for the asset as well as a borrowing cost for each period. Finance charges are charged directly to current operations. The depreciation policy for leased assets is consistent with that for depreciable assets that are owned.

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased assets and liabilities and

recognized over the lease term on the same basis as the lease income. Operating lease payments are recognized as expense in the consolidated statements of income on a straight-line basis over the lease term. For income tax reporting purposes, expenses that should have been incurred under lease agreements are considered as deductible expenses.

Revenue Recognition

Revenues for all telecommunications services provided, including prepaid and electronic load related to GSM services, are recorded under the accrual basis, excluding value added tax and net of the related share in telecommunications administration costs under existing interconnection agreements. In addition, revenues related to GSM services are net of the share of Smart pursuant to the Omnibus Service Agreement (Note 17a).

Service Revenues

Subscriptions

Piltel provides telephone communication services under postpaid payment arrangements to its fixed line subscribers. Revenues, including fees for installation and activation, are accrued upon subscription.

Air time, traffic and value-added services

Prepaid service revenues collected in advance are deferred and recognized based on the earlier of actual usage or upon expiration of the usage period. Interconnection revenues for call termination, call transit and network usage are recognized in the period the traffic occurs. Revenues related to local, long distance, network-to-network, roaming and international call connection services are recognized when the call is placed or connection is provided, net of amounts payable to other telecommunication carriers for terminating calls in their territories. Revenues related to products and value-added services are recognized upon delivery of the product or service.

Non-service Revenues

Sale of handsets and SIM packs are recorded net of handset discounts and commissions. The cost of handsets and SIM packs sold is shown as cost of sales in the consolidated statements of income.

Other Income

Interest income is recognized as it accrues on a time proportion basis taking into account the principal amount outstanding and the effective interest rate.

Income Tax

Current Tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as at the balance sheet date.

Deferred Tax

Deferred income tax is provided using the balance sheet liability method on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognized for all taxable temporary differences. Deferred income tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from excess minimum corporate income tax, or MCIT, and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward of unused tax credits and unused tax losses can be utilized. Deferred income tax, however, is not recognized when it arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred income tax assets are reassessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted as at the balance sheet date.

Income tax relating to items recognized directly in equity is recognized in equity and not in the consolidated statement of income.

Earnings Per Share (EPS)

Basic EPS is calculated by dividing net income or loss for the period attributable to common shareholders (net income adjusted for dividends on all series of preferred shares, except for dividends on preferred stock subject to mandatory redemption) by the weighted average number of common shares outstanding during the period after giving retroactive effect to any stock dividend declarations.

Diluted EPS is calculated in the same manner assuming that, at the beginning of the period or at the time of issuance during the period, convertible preferred shares are converted to common shares and appropriate adjustments to the net income are effected for the related expenses and income on preferred shares.

Where the effect of the assumed conversion of the preferred shares and the exercise of all outstanding options have an anti-dilutive effect, basic and diluted EPS are stated at the same amount.

If the required dividends to be declared on each series of convertible preferred shares divided by the number of equivalent common shares, assuming such convertible preferred shares are converted to common shares, would decrease the basic EPS, then such convertible preferred shares would be deemed dilutive. As such, the diluted EPS will be calculated by dividing net income attributable to common shareholders (net income, adding back any dividends and/or other charges recognized in the period related to the dilutive convertible preferred shares classified as liability, less dividends on non-dilutive preferred shares except for dividends on preferred stock subject to mandatory redemption) by the weighted average number of

common shares including the common share equivalent arising from the conversions of dilutive convertible preferred shares.

Management's Use of Estimates and Judgment

Piltel's consolidated financial statements prepared in Philippine GAAP requires management to make estimates and assumptions that affect amounts reported in the consolidated financial statements and related notes. In preparing these consolidated financial statements, Piltel has made its best estimates and judgments of certain amounts, giving due consideration to materiality. Piltel believes the following represent a summary of these significant estimates and judgments and related impact and associated risks in its consolidated financial statements:

Estimating Useful Lives of Property, Plant and Equipment

The useful lives of property, plant and equipment are estimated based on the period over which the assets are expected to be available for use. The estimated useful lives of the property, plant and equipment are reviewed at least annually and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, the estimation of the useful lives of the property, plant and equipment is based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future results of operations could be materially affected by changes in estimates brought about by changes in the factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the estimated useful lives of property, plant and equipment would increase the recorded operating expenses and decrease noncurrent assets.

The carrying value of property, plant and equipment as of September 30, 2006 and December 31, 2005 amounted to ₱3,388.9 million and ₱3,601.8 million, respectively (see Note 7).

Asset Impairment

Philippine GAAP requires that an impairment review be performed when certain impairment indicators are present.

Determining the value of property, plant and equipment and investments, which require the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires Piltel to make estimates and assumptions that can materially affect its consolidated financial statements. Future events could cause Piltel to conclude that property, plant and equipment, and investment are impaired. Any resulting impairment loss could have a material adverse impact on Piltel's financial condition and results of operations.

The preparation of the estimated future cash flows involves significant judgment and estimations. While Piltel believes that its assumptions are appropriate and reasonable, significant changes in these assumptions may materially affect Piltel's assessment of recoverable values and may lead to future additional impairment charges under Philippine GAAP.

Investment Properties

Piltel has adopted the fair value approach in determining the carrying value of its investment properties. While Piltel has opted to rely on independent appraisers to determine the fair value of its investment properties in land, such fair value was determined based on recent prices of similar properties, with adjustments to reflect any changes in economic conditions since the date of the transactions that occurred at those prices. The amounts and timing of recorded changes in fair value for any period would differ if Piltel made different judgments and estimates or utilized different basis for determining fair value.

Total investment properties as at September 30, 2006 and December 31, 2005 amounted to ₱693.2 million (see Note 8).

Deferred Tax Assets

Piltel reviews the carrying amounts at each balance sheet date and reduces deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. However, there is no assurance that Piltel will generate sufficient taxable profit to allow all or part of its deferred tax assets to be utilized.

Unrecognized deferred tax assets as of September 30, 2006 and December 31, 2005 amounted to ₱4.8 million and ₱5,579.8 million, respectively (see Note 5).

Financial Assets and Liabilities

Philippine GAAP requires that Piltel carry certain of its financial assets and liabilities at fair value, which requires extensive use of accounting estimates and judgment. In addition, certain liabilities acquired through debt restructuring are required to be carried at fair value at the time of the restructuring. While significant components of fair value measurement were determined using verifiable objective evidence (i.e. foreign exchange rates, interest rates, volatility rates), the amount of changes in fair value would differ if Piltel utilized different valuation methodology. Any changes in fair value of these financial assets and liabilities would affect directly Piltel's profit and loss and equity.

Financial assets and liabilities as of September 30, 2006 amounted to ₱16,237.5 million and ₱13,044.1 million, respectively. Financial assets and liabilities as of December 31, 2005 amounted to ₱18,027.2 million and ₱19,236.2 million, respectively (see Note 20).

Estimating Allowance for Doubtful Accounts

The allowance for doubtful accounts relating to trade receivables is estimated based on two methods. The amounts calculated using each of these methods are combined to determine the total amount reserved. First, specific accounts are evaluated based on information that certain customers may be unable to meet their financial obligations. In these cases, judgment is used, based on the best available facts and circumstances, including but not limited to, the length of relationship with the customer and the customer's current credit status based on third party credit reports and known market factors, to record specific reserves against amounts due to reduce receivable amounts expected to be collected. These specific reserves are re-evaluated and adjusted as additional information received impacts the amounts estimated. Second, a collective assessment of historical collection, write-off, experience and customer payment terms, is determined. Full allowance is provided for receivables from permanently disconnected subscribers and from customers with accounts more than 90 days old.

The amount and timing of recorded expenses for any period would therefore differ based on the judgments or estimates made. An increase in Piltel's allowance for doubtful accounts would increase its recorded operating expenses and decrease its current assets.

Trade and other receivables, net of allowance for doubtful accounts, amounted to ₱13,118.1 million and ₱7,327.1 million as of September 30, 2006 and December 31, 2005, respectively (see Note 11).

Revenue Recognition

Piltel's revenue recognition policies require it to make use of estimates and assumptions that may affect the reported amounts of its revenues and receivables.

Piltel's agreements with domestic and foreign carriers for inbound and outbound traffic subject to settlements require traffic reconciliations before actual settlement is done, which may not be the actual volume of traffic as measured by Piltel. Initial recognition of revenues is based on Piltel's observed traffic adjusted by its normal experience adjustments, which historically are not material in Piltel's consolidated financial statements. Differences between the amounts initially recognized and actual settlements are taken up in the accounts upon reconciliation. However, there is no assurance that such use of estimates may not result to material adjustments in future periods.

Contingencies

Piltel is currently involved in various legal and administrative proceedings. Piltel's estimate of the probable costs for the resolution of these claims has been developed in consultation with its counsel handling the defense in these matters and is based upon an analysis of potential results. Piltel currently does not believe these proceedings will have a material adverse effect on the consolidated financial statements. It is possible, however, that future results of operations could be materially affected by changes in estimates or in the effectiveness of strategies relating to these proceedings (see Note 18).

Outstanding provisions to cover these contingencies amounted to ₱113.9 million as of December 31, 2005 (see Note 18). There were no more provisions as of September 30, 2006.

3. Segment Information

Piltel derives its revenues from the cellular and fixed line services. Most of the revenues are derived from the Philippines. The revenues derived outside the Philippines consist primarily of revenues from incoming international calls to the Philippines.

The segment assets and results of operations of Piltel's reportable segments as of September 30, 2006 and December 31, 2005 and for the nine months ended September 30, 2006 and 2005 reported under accounting principles generally accepted in the Philippines are as follows:

	Cellular	Fixed Line	Total
	<i>(In Million Pesos)</i>		
As of and for the nine months ended September 30, 2006			
Revenues			
Service revenues	8,011.7	577.0	8,588.7
Sale of handsets and SIM packs	389.7	-	389.7
Other income	332.6	7.0	339.6
Total revenues	8,734.0	584.0	9,318.0
Results			
Segment income before income tax	3,978.1	293.8	4,271.9
Other segment information			
Segment depreciation and amortization	256.2	120.9	377.1
Segment provisions	7.5	22.0	29.5
Assets			
Segment assets	15,456.2	1,694.1	17,150.3
Unallocated corporate assets			10,154.3
Total assets			27,304.6
For the nine months ended September 30, 2005			
Revenues			
Service revenues	7,102.4	562.8	7,665.2
Sale of handsets and SIM packs	436.2	-	436.2
Other income	904.7	3.3	908.0
Total revenues	8,443.3	566.1	9,009.4
Results			
Segment income before income tax	7,001.6	292.6	7,294.2
Other segment information			
Segment depreciation and amortization	158.9	122.6	281.5
Segment provisions	69.4	13.3	82.7

	Cellular	Fixed Line	Total
	<i>(In Million Pesos)</i>		
As of December 31, 2005			
Assets			
Segment assets	20,667.8	1,698.6	22,366.4
Unallocated corporate assets			2,942.1
Total assets			25,308.5

4. **Revenues and Expenses**

Financing cost (gain) consist of:

	Nine months ended September 30,	
	2006	2005
	<i>(In Million Pesos)</i>	
Amortization of debt discount	4,119.6	515.1
Interest expense	631.9	703.0
Financing charges	0.5	0.6
Foreign exchange gain (see Note 19)	(319.2)	(826.6)
Interest income	(801.5)	(708.4)
	3,631.3	(316.3)

Piltel's voluntary debt prepayment of a portion of its restructured debt in June 2006 resulted in the recognition of additional discount amortization of ₱1,690.6 million. With the submission on October 25, 2006 of the notice of full debt prepayment, Piltel recognized the balance of unamortized debt discount of ₱2,002.6 million as additional financing cost in September 2006, thereby bringing the carrying values of Piltel's remaining restructured long-term debts to their nominal amounts. Piltel's restructured debts are scheduled to be fully prepaid on December 4, 2006 (see Note 15).

Provisions pertain to:

	Nine months ended September 30,	
	2006	2005
	<i>(In Million Pesos)</i>	
Doubtful accounts	22.0	28.3
Write-down of inventories to net realizable value	7.5	54.4
	29.5	82.7

5. Income Taxes

The components of Piltel's net deferred income tax assets recognized in the consolidated balance sheets are as follows:

	September 30, 2006 (Unaudited)	December 31, 2005 (Audited)
<i>(In Million Pesos)</i>		
Deferred income tax assets on:		
Asset impairment	5,131.0	1,372.9
Unrealized foreign exchange losses	777.5	1,556.9
Unearned revenues on co-location charges	316.6	422.2
Allowance for doubtful accounts	136.0	-
Unearned revenues on sale of prepaid cards	69.4	54.6
Others	7.5	34.4
Deferred income tax liabilities on:		
Debt discount	-	(1,400.9)
Investment property	(42.8)	(39.5)
	6,395.2	2,000.6

Piltel has unrecognized deferred tax assets amounting to ₱4.8 million and ₱5,579.8 million as of September 30, 2006 and December 31, 2005, respectively.

Provision for (benefit from) income tax consists of:

	Nine months ended September 30,	
	2006	2005
<i>(In Million Pesos)</i>		
Current	208.6	170.6
Deferred	(4,394.6)	187.6
	(4,186.0)	358.2

The reconciliation between the provision for income tax at the applicable statutory tax rate and the actual provision for income tax follows:

	Nine months ended September 30,	
	2006	2005
<i>(In Million Pesos)</i>		
Provision for tax at statutory tax rate	1,495.2	2,344.1
Tax effects of:		
Net changes in unrecognized deferred income tax assets	(5,574.9)	(2,029.0)
Tax rate adjustment	(106.3)	43.1
Actual provision for (benefit from) income tax	(4,186.0)	358.2

The deferred income tax assets and the provision for income tax include the effect of the change in income tax rates under Republic Act (RA) No. 9337 which took effect on November 1, 2005. RA 9337 provides that, starting November 1, 2005, the income tax rate on the taxable income of domestic corporations shall be 35 percent, provided that, effective January 1, 2009, the income tax rate shall be 30 percent. Prior to the effective date of RA 9337, income tax rate of domestic corporations is 32 percent.

As of September 30, 2006, Piltel has unutilized NOLCO as follows:

Year Incurred	Year Expiring	Amount
		<i>(In Million Pesos)</i>
2003	2006	2.5
2004	2007	1.2
2005	2008	9.3
		13.0
Tax benefit		4.6

6. Earnings Per Common Share

The following table presents information necessary to calculate earnings per common share:

	Nine months ended September 30,				Three months ended September 30,			
	2006		2005		2006		2005	
	Basic	Diluted	Basic	Diluted	Basic	Diluted	Basic	Diluted
	<i>(In Million Pesos Except Per Share Amounts)</i>				<i>(In Million Pesos Except Per Share Amounts)</i>			
Net income of the parent company for the period	8,458.4	8,458.4	6,936.8	6,936.8	3,950.1	3,950.1	2,371.8	2,371.8
Dividends on preferred stock	(333.5)	(332.6)	(333.5)	(332.6)	(111.2)	(110.9)	(111.2)	(110.9)
Net income applicable to common stock	8,124.9	8,125.8	6,603.3	6,604.2	3,838.9	3,839.2	2,260.6	2,260.9
Common shares, beginning	11,771.7	11,771.7	11,771.7	11,771.7	11,771.7	11,771.7	11,771.7	11,771.7
Convertible preferred shares – Class I Series A, C & D	–	29.2	–	29.2	–	29.2	–	29.2
Unrestructured convertible bonds	–	35.6	–	37.8	–	34.7	–	37.8
Weighted average number of common shares	11,771.7	11,836.5	11,771.7	11,838.7	11,771.7	11,835.6	11,771.7	11,838.7
Earnings per common share	0.6902	0.6865	0.5609	0.5578	0.3261	0.3244	0.1920	0.1910

7. Property, Plant and Equipment

This account consists of:

	Land	Building and Improvements	Telecommunications Equipment	Transportation Equipment, Furniture and Tools	Installation Materials, Parts and Supplies	Total
<i>(In Million Pesos)</i>						
At December 31, 2005						
Cost	108.0	439.5	11,655.8	1,005.0	49.0	13,257.3
Accumulated depreciation and amortization	–	(236.1)	(2,755.6)	(1,000.4)	–	(3,992.1)
Accumulated impairment losses	–	–	(5,663.4)	–	–	(5,663.4)
Net book value	108.0	203.4	3,236.8	4.6	49.0	3,601.8
For the Period Ended September 30, 2006						
Opening net book value	108.0	203.4	3,236.8	4.6	49.0	3,601.8
Additions	–	3.2	128.8	3.2	67.9	203.1
Disposals/retirement:						
Cost	–	–	–	(6.9)	(39.0)	(45.9)
Accumulated depreciation and amortization	–	–	–	7.0	–	7.0
Depreciation and amortization	–	(9.8)	(365.3)	(2.0)	–	(377.1)
Net book value	108.0	196.8	3,000.3	5.9	77.9	3,388.9
At September 30, 2006						
Cost	108.0	442.7	11,784.6	1,001.3	77.9	13,414.5
Accumulated depreciation and amortization	–	(245.9)	(3,120.9)	(995.4)	–	(4,362.2)
Accumulated impairment losses	–	–	(5,663.4)	–	–	(5,663.4)
Net book value	108.0	196.8	3,000.3	5.9	77.9	3,388.9

Cellular Assets

Piltel has AMPS/CDMA assets with carrying value of ₱210.5 million as of September 30, 2006 (₱241.8 million as of December 31, 2005). Piltel also has GSM assets with carrying value of ₱1,576.7 million as of September 30, 2006 (₱1,651.6 million as of December 31, 2005). The GSM network assets were purchased in connection with the Omnibus Service Agreement between Piltel and Smart (see Note 17).

Fixed Line Assets

Piltel carries out annual impairment tests on its assets based on the net present value of future cash flows from the continued use of these assets. The tests resulted in impairment charges on Piltel's E.O. 109 fixed line network assets of ₱1,438.2 million and ₱4,214.7 million in 2003 and 2002, respectively. Impairment reviews carried out in December 2005 and 2004, however, showed that no further impairment charge is required since the net present value of future cash flows arising from the E.O. 109 fixed line business is greater than the net book value of the assets as of December 31, 2005 and 2004. Critical to the impairment review done in 2005 is the assumption that the E.O. 109 fixed line business would generate cash flows of about ₱78.0 million a year from 2006 until 2016, when bulk of the E.O. 109 assets would have been fully depreciated. The net book value of the remaining E.O. 109 fixed wireline assets amounted to ₱497.3 million as of September 30, 2006 (₱528.0 million as of December 31, 2005).

In addition to the E.O. 109 fixed line assets, Piltel also has Regional Telephone System (RTS) assets with a carrying value of ₱1,107.1 million as of September 30, 2006 and ₱1,183.2 million as of December 31, 2005. Piltel also carried out an impairment review of the RTS assets in December 2005 and is of the opinion that no impairment charge is required

since the net present value of future cash flows from the RTS fixed line business is greater than the net book value of these assets as of December 31, 2005. Annual cash flow from the RTS assets is projected at ₱408.0 million from 2006 to 2012, when bulk of the RTS assets would have been fully depreciated.

The useful lives of the assets are estimated as follows:

Building and improvements	10 to 25 years
Telecommunications equipment	10 to 25 years
Transportation equipment, furniture and tools	5 years

8. Investment Properties

This account consists of:

	September 30, 2006 (Unaudited)	December 31, 2005 (Audited)
	<i>(In Million Pesos)</i>	
Beginning balance	693.2	693.2
Net gain from fair value adjustment	-	-
Ending balance	693.2	693.2

Investment properties are stated at fair value, which has been determined based on valuations performed by a qualified independent appraiser in December 2005. The valuation undertaken was based on an open market value, supported by market evidence in which assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction at the date of valuation.

9. Investments and Refundable Deposits

This account consists of:

	September 30, 2006 (Unaudited)	December 31, 2005 (Audited)
	<i>(In Million Pesos)</i>	
Investments in shares of stock:		
At cost:		
ACeS Philippines Cellular Satellite Corporation (ACeS)	280.4	280.4
Others	20.0	20.0
	300.4	300.4
Less allowance for impairment loss	300.4	300.4
	-	-
At equity	0.1	0.1
Total investments	0.1	0.1
Refundable deposits	-	64.8
Others	13.0	13.0
	13.1	77.9

10. Cash and Cash Equivalents

This account represents cash on hand and in banks. Cash in banks earns interest at the prevailing bank deposit rates. Temporary investments were made for varying periods of up to three months depending on the cash requirements of Piltel. Due to the short-term nature of such transactions, the carrying value approximates the fair value of the temporary investments.

	September 30, 2006 (Unaudited)	December 31, 2005 (Audited)
	<i>(In Million Pesos)</i>	
Cash on hand and in banks	24.6	16.3
Temporary investments	3,094.8	328.0
	3,119.4	344.3

11. Trade and Other Receivables

This account consists of:

	September 30, 2006 (Unaudited)	December 31, 2005 (Audited)
	<i>(In Million Pesos)</i>	
Smart (Note 17)	12,944.7	7,799.3
Dealers	239.6	9.0
Customers	115.9	558.3
Others	206.4	191.3
	13,506.6	8,557.9
Allowance for doubtful accounts	(388.5)	(1,230.8)
	13,118.1	7,327.1

Long-outstanding receivables from AMPS/CDMA subscribers amounting to ₱864.4 million and ₱1,139.7 million were written-off in March 2006 and December 2005, respectively. The receivables, fully provided with valuation allowance, were certified as uncollectible by third party collection agents. The write-offs were approved by Piltel's Board of Directors on May 9, 2006 and January 31, 2006.

12. Inventories

This account consists of:

	September 30, 2006 (Unaudited)	December 31, 2005 (Audited)
	<i>(In Million Pesos)</i>	
Terminal and cellular phone units:		
At net realizable value	111.8	121.1
At cost	128.1	134.8
Spare parts and supplies:		
At net realizable value	6.5	21.8
At cost	6.5	21.8
	118.3	142.9

13. Prepayments

This account consists of:

	September 30, 2006 (Unaudited)	December 31, 2005 (Audited)
	<i>(In Million Pesos)</i>	
Prepayments	250.2	551.7
Taxes withheld	208.2	213.2
	458.4	764.9

14. Capital Stock

Preferred stock and common stock consist of:

	September 30, 2006 (Unaudited)		December 31, 2005 (Audited)	
	Shares	Amount	Shares	Amount
	<i>(In Millions, Except Per Share Amounts)</i>			
Preferred Stock				
Class I - 10% cumulative serial preferred stock - ₱2 par value				
Authorized	120.0		120.0	
Issued and outstanding				
Series A	1.9	3.8	1.9	3.8
Series C	5.2	10.4	5.2	10.4
Series D	0.1	0.2	0.1	0.2
Series J	4.9	9.9	4.9	9.9
	12.1	24.3	12.1	24.3
Class II - cumulative nonconvertible serial preferred stock - ₱1 par value				
Authorized	500.0		500.0	
Issued and outstanding				
Series A	-	-	-	-
Series B	-	-	-	-
	-	-	-	-
Common Stock - ₱1 par value				
Authorized	12,060.0		12,060.0	
Issued and outstanding	11,771.7	11,771.7	11,771.7	11,771.7
Treasury Stock	2.0	36.0	2.0	36.0

Preferred Stock

Pitel's preferred stock consists of Class I and Class II preferred shares. The preferred shares are redeemable and carry no voting rights apart from those specifically granted by law. Class I preferred shares have preference over the common shares as to dividend and assets in the

event of liquidation, dissolution or winding up. Class II Series A and B preferred shares, aggregating ₱450.0 million, were included in Piltel's debt restructuring.

There are currently four series of Class I preferred shares issued and outstanding, namely: Series A, Series C, Series D and Series J. The Class I preferred shares issued as Series A are entitled to an annual cash dividend of up to ₱124,600; those issued as Series C and Series D shares are entitled to a quarterly cash dividend of up to 10 percent per annum on the par value. Series J shares are entitled to annual cumulative dividends of ₱90.00 per share. Series A, C and D shares are convertible into common shares of Piltel.

As part of Piltel's drawings under the Letter of Support (LOS), PLDT subscribed to a total of 4,927,093 Series J preferred shares of Piltel at a subscription price of ₱1,000 per share comprising of 209,100 shares for ₱209.1 million in 2003, 362,100 shares for ₱362.1 million in 2002, 2,755,893 shares for ₱2,755.9 million in 2001 and 1,600,000 shares for ₱1,600.0 million in 2000.

Piltel may, beginning on the day following the earlier of (i) the fifteenth anniversary of the date of issue of the Series J preferred shares; or (ii) the full repayment of the restructured indebtedness of Piltel under the MRA, redeem all or a portion of the outstanding Series J preferred shares pro-rata, at issue value plus any accrued and unpaid dividends.

Piltel issued Series K Class I convertible preferred shares in exchange for the conversion of 50 percent of the restructured debt in September 2001 (see Note 15). On July 2, 2004, Smart entered into a Sale and Purchase Agreement with PLDT to acquire PLDT's 59.3 million shares of Series K Stock in Piltel (representing total outstanding shares of Series K Stock at that time) for ₱2,066 million. Smart converted 4.825 million shares of Series K Stock into 820.3 million shares of Piltel common stock on July 9, 2004, and the remaining 54.5 million shares of Series K Stock to 9,259.5 million shares of common stock on December 28, 2004.

On April 25, 2005, Smart entered into a Subscription and Assignment Agreement with PLDT pursuant to which Smart acquired PLDT's 767.0 million Piltel common shares in exchange for 11.3 million preferred shares of Smart issued by Smart for a total issue price of ₱157.2 million. Smart also acquired 120 Piltel common shares through the PSE on April 22, 2005.

As of September 30, 2006, Smart holds 10,846.8 million shares of Piltel common stock, representing 92.1 percent of the total outstanding common stock of Piltel, while PLDT no longer has any shares of Piltel common stock.

As of September 30, 2006, cumulative dividends accruing to Piltel preferred shareholders totaled ₱2,414.9 million, of which only ₱4.9 million has been booked.

Common Stock

On September 20, 1996, the Securities and Exchange Commission (SEC) approved the registration of 145,828,349 common shares to provide for the future conversion of Class I preferred stock into common stock and the conversion of 1.75 percent convertible bonds into Piltel's common stock. As of September 30, 2006, 43,640 shares of Class I Series C preferred stock have been approved for conversion to common stock.

15. Interest-bearing Financial Liabilities

This account consists of:

	September 30, 2006 (Unaudited)	December 31, 2005 (Audited)
<i>(In Million Pesos)</i>		
Restructured debt	11,709.4	17,578.4
Unrestructured debt	46.4	49.0
Liability under capital lease	42.5	42.5
	11,798.3	17,669.9
Less current portion	11,762.3	237.1
	36.0	17,432.8

Of the total restructured debt of ₱11,709.4 million and ₱17,578.4 million as of September 30, 2006 and December 31, 2005, respectively, ₱8,123.0 million and ₱12,432.1 million is owed to Smart.

	September 30, 2006 (Unaudited)		December 31, 2005 (Audited)	
<i>(In Millions)</i>				
Restructured Debt				
Peso:				
10-year Tranche B	₱1,219.9		₱1,702.0	
15-year Tranche C	1,178.8		1,697.6	
15-year Term Notes Facility	291.7		205.6	
	₱2,690.4		₱3,605.2	
US Dollar:				
10-year Tranche B	US\$19.7	₱992.7	US\$26.9	₱1,430.1
15-year Tranche C	19.1	959.6	26.6	1,409.9
15-year Conversion Notes Facility	67.4	3,385.5	91.5	4,855.5
	US\$106.2	₱5,337.8	US\$145.0	₱7,695.5
Japanese Yen:				
10 year Tranche B	JP¥4,403.0	₱1,872.2	JP¥7,055.2	₱3,177.7
15 year Tranche C	4,254.5	1,809.0	6,882.9	3,100.0
	JP¥8,657.5	₱3,681.2	JP¥13,938.1	₱6,277.7
Total	₱11,709.4		₱17,578.4	
Unrestructured Debt				
US Dollar:				
Convertible bonds	US\$0.9	₱46.4	US\$0.9	₱49.0

On September 4, 2001, Piltel completed the restructuring of approximately ₱41.1 billion of indebtedness and other claims owed to banks, trade creditors, bondholders and preferred shareholders (herein referred to as the financial debt), representing 98 percent of its total liabilities as of that date.

As a result of the restructuring, 50 percent of the financial debt of each participating creditor was released in consideration for the allotment of Piltel Class I Series K convertible preferred shares, which shares were immediately and mandatorily converted into PLDT convertible preferred shares. One PLDT Series V, VI or VII convertible preferred share was issued for every five (5) Piltel Class I Series K convertible preferred shares. Approximately half of the remaining 50 percent of all participating creditors' (except for bondholders and preferred shareholders) financial debt became their participation in a Tranche B Loan in the same currency as their previous financial debt and the other half became their participation in a Tranche C Loan also in the same currency as their previous financial debt. In the case of bondholders and preferred shareholders, the remaining 50 percent of their financial debt became their participation in the Conversion Notes Facility and in a single Tranche Peso loan (the Term Notes Facility), respectively.

Additional creditors participated in the debt restructuring plan in 2002 and 2003, such that only convertible bonds with principal amount of US\$0.7 million (approximately US\$0.9 million redemption price at the option of the holders) remain unstructured.

The following are summaries of the key economic terms relating to the restructuring of the financial debt taking the form of Tranche B Loan, Tranche C Loan, Term Notes Facility and Conversion Notes Facility.

	Tranche B Loans	Tranche C Loans	Term Notes Facility	Conversion Notes Facility
Final maturity	10 years from September 4, 2001	15 years from September 4, 2001	15 years plus 10 days from September 4, 2001	15 years from September 4, 2001
Amortization	Years 1 and 2 ▶ 0.00% Years 3 to 9 ▶ 0.10% Year 10 ▶ 99.30%	Years 1 and 2 ▶ 0.00% Years 3 and 4 ▶ 0.10% Year 5 ▶ 2.00% Years 6 to 14 ▶ 10.00% Year 15 ▶ 7.80%	Years 1 and 2 ▶ 0.00% Years 3 to 14 ▶ 0.10% Year 15 ▶ 98.80%	Years 1 and 2 ▶ 0.00% Years 3 and 4 ▶ 0.10% Year 5 ▶ 1.05% Years 6 to 9 ▶ 5.05% Year 10 ▶ 54.65% Years 11 to 14 ▶ 5.00% Year 15 ▶ 3.90%
Interest rate	<p><u>Peso facility</u> - Philippines 91-day treasury bill rate (T-Bill Rate) or the average of the 91-day T-Bill Rate and the 90-day Philippine inter-bank offered rate (PHIBOR), if 90-day PHIBOR is different from the T-Bill Rate by more than 2.50%, plus 1.00% p.a.</p> <p><u>U.S. dollar facilities</u> - London interbank rate for U.S. dollar deposits (LIBOR) for three-month deposits plus 1.00% p.a.</p> <p><u>Yen facility</u> - London interbank rate for Yen deposits for three month deposits plus 1.00% p.a.</p>		181- day T-Bill Rate or the average of the 181-day T-Bill Rate and the 6-months PHIBOR, if 6-months PHIBOR is different from the T-Bill Rate by more than 2.50%, plus 1.00% p.a.	LIBOR for three-month deposits plus 1.00% p.a.
Interest payment dates	Quarterly in arrears		Semi-annually	

Under the terms of the restructuring, PLDT issued a LOS for the benefit of Piltel and its creditors under which PLDT has agreed to cover any funding shortfalls of Piltel up to a maximum amount of US\$150.0 million less all amounts paid or committed to be paid to or on behalf of Piltel or any of its subsidiaries or affiliates on or after March 23, 2000. Under the LOS, PLDT shall provide funding to Piltel in the event that the cash flows from Piltel's operations fall short of the amount required by it to discharge in full its obligations to any creditor of Piltel and all its operating and financing subsidiaries and affiliates. As of September 30, 2006, the undrawn balance available under the PLDT LOS is US\$50.2 million (December 31, 2005 - US\$50.2 million) due to prior investments made from March 2000 to December 2002 aggregating to US\$99.8 million through PLDT's subscription to Class I Series J preferred shares of Piltel.

Piltel's restructured obligations are secured by substantially all present and future assets of Piltel under the Mortgage Trust Indenture (MTI) dated September 4, 2001 between Piltel and JPMorgan Chase Bank, N.A. (Manila Branch) as Security Agent for the creditors, which established the security arrangements relating to the restructured debts. The participating creditors (other than the participating holders of the Peso Term Notes Facility) will share equally in first ranking security, while non-participating creditors and the participating holders of the Peso Term Notes Facility will share equally in second ranking security created under the MTI. Such mortgage was approved by at least two-thirds of Piltel's stockholders at its annual meeting on April 18, 2001 and by the NTC on May 18, 2001.

Piltel likewise agreed to pay into a dedicated account (a Sinking Fund Account) the amount by which (a) earnings before interest, tax, depreciation and amortization, and exceptional items for a financial year is greater than (b) 200 percent of the projected debt service costs and permitted capital expenditure for the following financial year (the Excess Cash Flow). The money in that Sinking Fund Account will be used (before drawings are made under the LOS) to fund cash flow deficiencies of Piltel. Also, if actual capital expenditure for a financial year differs from the projected capital expenditure, Piltel will either pay into the Sinking Fund Account established at the end of that year an amount equal to any over-projection of capital expenditure or will be entitled to withdraw funds, if any, equal to any under-projection. Any credit balance in a Sinking Fund Account after two financial years will be used to prepay all participating creditors ratably.

Piltel has undertaken, with respect to each financial year (other than the financial year in which the final repayment installment for Tranche B falls due), that the aggregate of earnings before interest, tax, depreciation and amortization plus the available amount under the LOS shall be greater than 1.05 times debt service and 1.5 times interest cost.

On July 2, 2004, Smart acquired US\$289.3 million (US dollar equivalent) or approximately 69.4 percent of Piltel's US\$416.9 million (US dollar equivalent) restructured debt from Piltel's creditors in exchange for US\$283.2 million in new Smart debt and US\$1.5 million in cash. In addition, Smart had received, from a significant portion of Piltel creditors who did not participate in the transaction, waivers to certain provisions of the agreements governing Piltel's restructured indebtedness, which allowed Smart to close the transaction.

On June 5, 2006, Piltel made a partial voluntary prepayment of principal under its peso facility, US dollar facilities, Yen facility and Notes Indenture. The voluntary prepayment was made in lieu of depositing the Excess Cash Flow from the operations of Piltel's business into a Sinking Fund Account. The aggregate voluntary prepayment amount was ₱9,325.5

million (₱6,393.3 million to Smart and ₱2,932.2 million to third party creditors) or US\$176.4 million (US\$120.9 million to Smart and US\$55.5 million to third party creditors), which was applied proportionally to the various debt facilities as set out in the Intercreditor Agreement dated June 4, 2001.

On July 7, 2006, Piltel, PLDT and JPMorgan Chase Bank, N.A. (Manila Branch), as Security Agent on behalf of the Finance Parties under the Intercreditor Agreement (ICA), agreed to the amendment of Clause 25 of the ICA to allow the amendment of any term of the MTI and the release and sale of certain properties or assets from the Security Interests created by the MTI upon the instructions of the Creditor Representatives. On the same date, and following the effectivity of the amendment of the ICA, Piltel and the Security Agent, executed the Amendment to the Mortgage Trust Indenture, pursuant to which Piltel is allowed to sell or dispose of certain categories of assets or properties with the consent of the Majority Bank Creditors, the Majority Trade Creditors and the Trustee, provided, however that for as long as Avenue Asia holds majority of Piltel's Conversion Notes, the prior consent of Avenue Asia will be required for (i) any sale or disposition of any of the real properties of Piltel, and (ii) any sale or disposition of assets to Smart, PLDT or any of its affiliates.

On October 25, 2006, Piltel submitted to JPMorgan Chase Bank, N.A. (Manila Branch), as Security Agent, a notice to voluntarily prepay all of its outstanding debts under the Intercreditor Agreement. The prepayment will be made on December 4, 2006, in the aggregate amount of \$232.6 million (US dollar equivalent) or ₱11,631.4 million, of which \$161.2 million (US dollar equivalent) or ₱8,061.1 million is owed to Smart. Prior approval from the Bangko Sentral ng Pilipinas is being obtained to allow Piltel to source its dollar payments from authorized agent banks. This would bring Piltel's restructured debts to zero.

In anticipation of the full prepayment on December 4, 2006, Piltel brought its long-term debt to their nominal values and the unamortized debt discount of ₱2,002.6 million was recognized as additional financing cost in September 2006.

As of September 30, 2006, Piltel is not in compliance with the terms of convertible bonds with principal amount of US\$0.7 million (approximately US\$0.9 million redemption price at the option of the holders). Accordingly, the amount was presented as part of current portion of interest-bearing financial liabilities.

Liability under capital lease

Piltel entered into an agreement for the financial lease of the Palawan Telecommunications System of the Municipal Telephone Public Office (MTPO) with the Department of Transportation and Communication (DOTC) on September 3, 1994. The MTPO Contract is a 30-year contract for Piltel to lease facilities for public call office (PCO) stations in the Palawan area, with revenues going to Piltel. In consideration, Piltel pays the DOTC an escalating annual lease fee. The total lease payment for thirty years is ₱482.6 million.

Telecommunications equipment includes the following amounts for leases that have been capitalized as of September 30, 2006 and December 31, 2005:

	September 30, 2006 (Unaudited)	December 31, 2005 (Audited)
	<i>(In Million Pesos)</i>	
Cost	46.3	46.3
Less accumulated depreciation	22.7	21.3
	23.6	25.0

The estimated future annual lease commitments under these lease arrangements are as follows:

	Amounts
	<i>(In Million Pesos)</i>
Within one year	20.2
After one year but not more than five years	40.0
More than five years	416.6
Total minimum lease payments	476.8
Less amount representing interest	434.3
Present value of net minimum lease payments	42.5
Less current maturities	6.5
Long-term obligations	36.0

The foregoing financial lease is the subject of assessment by the DOTC (Note 18b).

16. Trade and Other Payables

This account consists of:

	September 30, 2006 (Unaudited)	December 31, 2005 (Audited)
	<i>(In Million Pesos)</i>	
Trade	200.9	350.0
Accruals:		
Taxes, licenses and fees (Notes 2 and 18)	528.7	418.1
Selling and promotions	210.8	272.2
Interest on various loans (Note 15)	147.7	101.1
Rent, utilities and maintenance	103.8	405.8
Others	53.9	19.1
	1,245.8	1,566.3

17. Related Party Transactions

In the ordinary course of business, Piltel has transactions with PLDT, Smart and other related parties. Description of major transactions follows:

Agreements Between Piltel and Smart

- a. In December 2004, Piltel entered into an Omnibus Service Agreement (OSA) with Smart to cover in one agreement all the services which are subject of the existing service agreements between the two companies, and define a single revenue sharing arrangement for the year 2004. The OSA provides that Piltel's net revenues will be shared between Piltel and Smart at the rate of 80/20, in favor of Piltel, effective January 1, 2004 up to December 31, 2004. Similar to the provision in the original Facilities Service Agreement (FSA), Piltel's net revenues will consist of: (1) actual usage of the network of Smart by Talk 'N Text subscribers and any unused peso value of expired cards or electronic airtime loads, net of value-added tax and content provider costs in relation to VAS; and (2) revenues from incoming calls and messages to Talk 'N Text subscribers, net of interconnection expenses.

Under the OSA, Piltel and Smart have also agreed that they will, from time to time, discuss the possible allocation of capital expenditure obligation, which may arise as a result of the provision of the GSM services. As of September 30, 2006, the carrying value of GSM network assets purchased by Piltel under the OSA amounted to ₱1,576.7 million.

The OSA supersedes the following service agreements between Piltel and Smart:

- 1) FSA dated July 14, 2000 for Piltel's use of Smart's existing GSM network and facilities under which Piltel and Smart have a revenue sharing arrangement at the rate of 50/50 applied to Piltel's GSM net revenues;
- 2) Facilities Management Agreement (FMA) dated November 13, 2000, the Addendum to FMA dated May 25, 2001, and the Second Addendum Agreement to the FMA in November 2003 under which Smart has undertaken the management, operations and maintenance of Piltel's cellular mobile telephone system, for which services Piltel pays Smart a monthly management fee;
- 3) Customer Service Agreement (CSA) dated November 13, 2000 and the Addendum to CSA dated May 24, 2001 under which Smart has undertaken the management of Piltel's CMTS customer service operations, for which services Piltel likewise pays Smart monthly management fees; and
- 4) Administrative Support and Management Services Agreements (ASMSA) dated November 13, 2000 and the Amendment Agreement to the ASMSA dated March 3, 2003 under which Smart provides administrative support and services in certain aspects of Piltel's CMTS business operations, for which services Piltel likewise pays Smart monthly management fees.

The change in revenue sharing arrangement between Piltel and Smart, and the elimination of the management fees payable by Piltel to Smart resulted from a review

done by an external professional telecommunications consultant engaged by both companies. The OSA covers the provision of all the services under the previous arrangements, in consideration of a revenue sharing arrangement of 80/20 in favor of Piltel, a ratio which allows Smart to largely recover its costs while providing Smart and Piltel with a more equitable revenue sharing arrangement in the context of the latter's increased subscriber base, the resulting economies of scale, as well as declining network and operating costs per subscriber derived from improvements in productivity and technology.

Piltel entered into an Amendment to the OSA with Smart also in December 2004. The amendment covers the period effective January 1, 2005 and onwards, and seeks to amend the revenue sharing arrangement between the two companies for the said extended period. Both parties agreed that the 80/20 rate provided in the OSA will be adjusted upwards if Piltel meets the gross annual GSM subscriber revenue targets set for a given year.

Smart's share in Piltel's GSM net revenues as of September 30, 2006 and September 30, 2005 under the OSA amounted to ₱2,100.6 million and ₱1,942.9 million, respectively.

Also in December 2004, Piltel entered into a Memorandum of Agreement (MOA) with Smart to amend the revenue sharing arrangement and the management fees paid by Piltel to Smart. Under the MOA, Smart will compensate Piltel with the amount of ₱3,707.3 million as a result of Piltel's having achieved a critical mass of subscribers and the resultant economies of scale arising from this achievement, which will be offset against service fees to be paid by Piltel to Smart under the OSA.

In May 2005, Piltel entered into a MOA with Smart, under which both parties agree to pay the other monthly interest charge on net liability based on the 91-day treasury bill rate plus one percent. Interest income on Piltel's net receivable from Smart amounted to ₱729.6 million for the period ended September 30, 2006. The MOA is effective from January 1, 2005.

Outstanding net receivable from Smart arising from these agreements amounted to ₱12,944.7 million and ₱18,155.1 million as of September 30, 2006 and December 31, 2005, respectively. In a MOA dated September 20, 2005, Piltel and Smart agreed to defer the settlement of the outstanding balance as of December 31, 2004 to a date not earlier than December 31, 2006. Outstanding net receivable from Smart is presented under current assets in September 2006.

- b. In February 2000, Piltel entered into a MOA with Smart, under which the parties agreed to cooperate in the establishment of their respective base transceiver stations (BTS) whereby one party can co-locate its BTS on the existing BTS site of the other party subject to certain terms and conditions. Under said agreement, the monthly fee for co-location for each BTS site is ₱45,000, subject to an annual increase of 10 percent. This agreement is renewable every year unless terminated by either party.

In December 2003, Piltel entered into a MOA with Smart whereby Smart advanced the payment for the co-location fees for the period January 1, 2004 up to December 31, 2008. Total advance payment amounted to ₱782.9 million.

In December 2004, Smart paid additional co-location fees for the period January 1, 2004 up to December 31, 2008 amounting to ₱1,227.5 million as a result of a review made by an external professional telecommunications consultant of the existing financial agreements regarding the co-location fees for the use by Smart of Piltel's transmission facilities.

Co-location income under this agreement amounted to ₱301.6 million as of September 30, 2006 and 2005. As of September 30, 2006, the unamortized balance of the unearned co-location fees was ₱904.7 million.

- c. In November 2001, Piltel entered into a Billing Service Agreement with Smart for the printing and delivery of the billing statements of Piltel's LEC subscribers. Under the agreement, Piltel agrees to pay Smart an average of ₱4.60 per bill printed and an average of ₱5.40 per bill delivered. Total fees under this agreement amounted to ₱6.2 million and ₱1.3 million for the nine months ended September 30, 2006 and 2005, respectively.

Agreement Between Piltel and PLDT

On July 19, 2001, Piltel entered into a FMA with PLDT under which PLDT undertakes the management, operation and maintenance of Piltel's regional telecommunication and E.O. 109 network operations and services, including E.O. 109 fixed line build out installations, public calling offices, and payphone facilities and the systems required to support these services.

The agreement covers Piltel's RTS in Baguio, Puerto Princesa, Masbate, and Boac and E.O. 109 service in Alabel, Banga, Dapitan, Davao, Digos, Dipolog, General Santos, Kiamba, Koronadal, Pagadian, Polomolok and Surallah.

Under the agreement, PLDT also undertakes the management of the computer system, billing, revenue assurance and inter-carrier settlements reporting of Piltel's regional telecommunication service in Olongapo and Subic.

The monthly management fee payable by Piltel is based on cost, and for cost components where margin is allowed, 15 percent will be applied. All third party invoices will be passed on to Piltel at cost, including value-added tax.

The agreement, effective for three years until July 2004, was extended for nine months until October 20, 2004 on July 28, 2004. The agreement shall be automatically renewed at the end of every renewal quarter for another three-month period under the same terms and conditions.

Total management fees under these agreements amounted to ₱39.2 million and ₱39.3 million as of September 30, 2006 and 2005, respectively.

Agreement Between Piltel and SubicTel

On September 5, 2001, Piltel and SubicTel, a subsidiary of PLDT, entered into a FMA covering the regional telephone network, customer operations, network operations and payphones of Piltel in Subic and Olongapo City. The monthly management fee payable by Piltel is based on cost, and for cost components where margin is allowed, 15 percent will be applied. In addition, Piltel will pay a monthly variable cost per account in the amount of ₱44.00 for repairs and maintenance and ₱6.00 for bill delivery from an exchange to a subscriber. Total management fees under this agreement amounted to ₱15.8 million and ₱15.6 million as of September 30, 2006 and 2005, respectively. The agreement, effective for

three years until July 2004, was extended for nine months until October 2, 2004 on July 28, 2004. The agreement shall be automatically renewed at the end of every renewal quarter for another three-month period under the same terms and conditions.

Compensation of Key Management Personnel of the Company

None of the officers of Piltel received compensation from Piltel in 2006 and 2005. Piltel's directors do not receive compensation from Piltel, except per diem of ₱15,000 for each meeting of the BOD attended effective May 9, 2006. Prior to this, the directors received per diem of ₱8,000 for each BOD meeting.

18. Contingencies

Except as disclosed in the following paragraphs, the Company is not a party to, and no property of the Company is subject to, any other pending material legal proceedings.

a. Bureau of Internal Revenue (BIR) Assessments

Piltel received the following assessment notices from the BIR:

Year	Tax Assessment Type	Basic	Interest	Total
			<i>(In Million Pesos)</i>	
1998	Value Added Tax (VAT)	85.8	68.7	154.5
	Overseas Communications Tax	31.8	25.5	57.3
	Income Tax	12.4	9.4	21.8
	Administrative Penalties	0.1	-	0.1
1999	VAT	94.5	67.8	162.3
	Income Tax	22.7	13.8	36.5
2001	VAT	56.2	35.1	91.3
	Income Tax	13.4	8.9	22.3

On December 12, 2005, Piltel filed a collective application for compromise settlement with the BIR for the deficiency tax assessments arising from taxable years 1998, 1999 and 2001, citing "reasonable doubt as to the validity of the tax assessments" as basis. The prescribed minimum percentage of compromise settlement for such basis is forty percent (40%) of the basic assessed tax. On January 27, 2006, Piltel received the favorable recommendation and approval from the BIR on the said application for compromise settlement. On January 31, 2006, Piltel settled the total amount of ₱113.9 million, which is equivalent to forty percent (40%) of the basic taxes per final assessment notices received, to effect the immediate cancellation of the tax assessments. On February 24, 2006, the BIR accepted Piltel's application for compromise settlement of the Minimum Corporate Income Tax (MCIT) and VAT for the years 1998 and 1999 and income tax and VAT for the year 2001, and accordingly, issued a Certificate of Availment on the said date.

Piltel also availed of and was granted the BIR's Enhanced Voluntary Assessment Program (EVAP). Said program grants last priority in audit for taxpayers paying the required increase in tax payment from the base year or the minimum EVAP payment, whichever is higher. Piltel's EVAP availment covered the income tax for the taxable year 2003 and the expanded withholding tax for the taxable years 2003 and 2004. Piltel still awaits the issuance of an EVAP Certificate of Qualification from the BIR.

b. Finance Lease

Piltel has an existing finance lease agreement for the Palawan Telecommunications System of the MTPO with the DOTC (Note 15). Presently, the eighteen (18) PCO stations, which were put up pursuant to the MTPO Contract are no longer working. The last payment by Piltel to the DOTC was made in July 2000. No payments have been made since that time. In two letters dated April 4, 2003, Piltel has been assessed by the DOTC for interest due on the late payment of unpaid accounts in the total amount of ₱208.1 thousand. Piltel informed the DOTC, in a letter dated March 27, 2003, that it will pre-terminate the MTPO Contract effective immediately. The DOTC replied in a letter dated May 19, 2003 which Piltel received on August 21, 2003, that Piltel's intention to pre-terminate the MTPO Contract may result in the imposition of sanctions in the form of liquidated damages. It should be noted that the MTPO Contract provides for the payment of liquidated damages in the amount of ₱23.0 million for non-compliance with the terms of the MTPO Contract that results in the cancellation or termination thereof. In the meantime, Piltel received from the DOTC on January 9, 2004 a letter stating, among others that "unless superseded by another agreement, the agreement entered into by and between DOTC and Piltel shall be in force". Piltel has since then been receiving statements of accounts for unpaid annual lease amounts, plus interest and penalties from the DOTC. In March 2005, Piltel received a statement of account as of February 28, 2005 for ₱9.1 million, inclusive of interest and penalty charges.

On July 19, 2005, Piltel again wrote a letter to the DOTC reiterating that, as manifested during the meeting held at the DOTC office and as stated in the letter dated March 27, 2003, Piltel is no longer capable of maintaining the facilities under the Palawan MTPO Contract and thus, Piltel pre-terminated the aforementioned Palawan MTPO Contract in the March 27, 2003 letter. Piltel, likewise, stated that it was willing to meet with the DOTC to discuss a mutually beneficial compromise agreement for the pre-termination of the Palawan MTPO contract.

No meeting has taken place since then and Piltel continues to receive from the DOTC statements of account, the latest of which is dated August 8, 2005, which states that as of July 31, 2005 Piltel has an unpaid balance of ₱12.2 million, inclusive of penalties and interest.

c. Others

Piltel is also involved in certain other legal actions and claims arising in the ordinary course of its business.

Piltel's management believes that, based on the opinion of its legal counsel, the ultimate disposition of the above matters will not have any material adverse effect on the Company's operations or its financial condition taken as a whole.

19. Financial Risk Management Objectives and Policies

Piltel's principal financial instruments comprise bank loans, finance leases, cash and short-term deposits. The main purpose of these financial instruments is to fund Piltel's operations. Piltel has various other financial instruments such as trade payables and trade receivables, which arise directly from its operations. It is, and has been throughout the period under review, Piltel's policy that no trading in financial instruments shall be taken.

The main risks arising from Piltel's financial instruments are interest rate risk, liquidity risk, foreign currency risk and credit risk.

Interest Rate Risk

Piltel is exposed to interest rate risks as its long-term loans are subject to floating interest rates (Note 15). It has not entered into interest rate swaps, however, as its Peso Facility, Dollar Facility and Trade Creditor Agreements provide that indebtedness relating to foreign currency and/or interest rate swaps are subject to a maximum exposure at anytime of US\$5.0 million or its equivalent.

As of September 30, 2006, Piltel had outstanding restructured debts of ₱11,709.4 million, with interest rates and interest payment dates as follows:

	Tranche B and Tranche C Loans	Term Notes Facility	Conversion Notes Facility
Outstanding amount	₱8,032.2 million	₱291.7 million	₱3,385.5 million
Interest rate	<p><u>Peso facility</u> - Philippines 91-day treasury bill rate (T-Bill Rate) or the average of the 91-day T-Bill Rate and the 90-day Philippine inter-bank offered rate (PHIBOR), if 90-day PHIBOR is different from the T-Bill Rate by more than 2.50%, plus 1.00% p.a.</p> <p><u>U.S. dollar facilities</u> - London interbank rate for U.S. dollar deposits (LIBOR) for three-month deposits plus 1.00% p.a.</p> <p><u>Yen facility</u> - London interbank rate for Yen deposits for three month deposits plus 1.00% p.a.</p>	181- day T-Bill Rate or the average of the 181-day T-Bill Rate and the 6-months PHIBOR, if 6-months PHIBOR is different from the T-Bill Rate by more than 2.50%, plus 1.00% p.a.	LIBOR for three-month deposits plus 1.00% p.a.
Interest payment dates	Quarterly in arrears	Semi-annually	

Foreign Currency Risk

Piltel has recognized in its consolidated statement of income foreign exchange revaluation gains of ₱319.2 million on its foreign-currency denominated liabilities as of September 30, 2006 as compared with ₱826.6 million gains as of September 30, 2005. This resulted from the movements of the Philippine peso against the US dollar and the Japanese yen as shown in the following table:

	Peso to US Dollar	Peso to Japanese Yen
September 30, 2006	50.249	0.4252
December 31, 2005	53.062	0.4504
September 30, 2005	55.977	0.4933
December 31, 2004	56.341	0.5495

The following table shows Piltel's foreign currency-denominated monetary assets and liabilities and their peso equivalents (at nominal values) as of September 30, 2006 and December 31, 2005:

	September 30, 2006			December 31, 2005		
	<i>(In Millions)</i>					
	<u>US dollars</u>	<u>Japanese yen</u>	<u>Pesos</u>	<u>US dollars</u>	<u>Japanese yen</u>	<u>Pesos</u>
Assets						
Cash and cash equivalents	0.0		1.5	0.0		0.9
Liabilities						
Long-term debt	107.1	8,657.5	9,065.4	191.8	15,612.7	17,210.1
Net foreign currency-denominated liabilities	107.1	8,657.5	9,063.9	191.8	15,612.7	17,209.2

In translating the foreign currency-denominated monetary assets and liabilities into peso amounts, Piltel used the exchange rates as shown on the table above.

As at November 6, 2006, the peso-dollar exchange rate was ₱49.765 to US\$1 and peso-yen exchange rate was ₱0.4214 to ¥1. Using these exchange rates, Piltel's net foreign currency-denominated liabilities as of September 30, 2006 would have decreased by ₱85.8 million.

While a certain percentage of Piltel's revenues are US dollar-linked, a substantial portion of Piltel's liabilities are denominated in foreign currencies, particularly in US dollars and Japanese yen. However, Piltel has not entered into a foreign currency swap as its Dollar Facility and Trade Creditor Agreements provide that indebtedness relating to foreign currency and/or interest rate swaps are subject to a maximum aggregate exposure at anytime of US\$5.0 million or its equivalent.

As of September 30, 2006, approximately 76.8 percent of Piltel's debts were denominated in foreign currencies. Of the foreign currency-denominated loans, 40.6 percent are in Japanese yen and the balance in US dollars. Thus, any weakening of the peso against the US dollar or Japanese yen will increase both the principal amount of Piltel's foreign currency-denominated debts, and interest expense in peso terms. In addition, many of Piltel's financial ratios and other financial tests will be negatively affected. If, among other things, the value of the peso against the US dollar or the Japanese yen drops from its current level, Piltel may be unable to maintain compliance with these ratios. For further information on Piltel's loan covenants, see Note 15.

Credit Risk

Pitel trades only with recognized, creditworthy third parties. It is Pitel's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that Pitel's exposure to bad debts is not significant.

There is no significant concentration of credit risk within Pitel as Pitel's main business is prepaid GSM service.

With respect to credit risk arising from other financial assets, which comprise cash and cash equivalents, the exposure to credit risk arises from default of the counterparty, with a maximum exposure to the carrying amount of these instruments.

Liquidity Risk

Pitel's current liabilities as of September 30, 2006 are made up of the current portion of interest-bearing financial liabilities of ₱11,762.3 million, which includes the nominal values of Pitel's restructured debt scheduled to be paid in full in December 2006, accrued expenses and trade liabilities with 30-day to 60-day payment terms.

On the other hand, the biggest components of Pitel's current assets of ₱16,814.2 million are receivable from affiliates and receivable from dealers with credit terms of less than one month (see Note 11). Moreover, Pitel still has available LOS from PLDT of US\$50.2 million as of September 30, 2006 to cover any funding shortfall (see Note 15).

20. Financial Instruments

The carrying value and the estimated fair value of the financial instruments, included in the respective account captions as of September 30, 2006 and December 31, 2005, are as follows:

	Carrying Value		Fair Value	
	September 30, 2006	December 31, 2005	September 30, 2006	December 31, 2005
<i>(In Million Pesos)</i>				
Financial Assets				
Cash and cash equivalents	3,119.4	344.3	3,119.4	344.3
Accounts receivable	13,118.1	17,682.9	13,118.1	17,682.9
Total Assets	16,237.5	18,027.2	16,237.5	18,027.2
Financial Liabilities				
Trade and other payables	1,245.8	1,566.3	1,245.8	1,566.3
Long-term debt (including current portion)	11,798.3	17,669.9	11,798.3	17,669.9
Total Liabilities	13,044.1	19,236.2	13,044.1	19,236.2

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value:

Cash and cash equivalents: The carrying amount reported in the consolidated balance sheets approximates fair value due to the short-term nature of the transactions.

Accounts receivable: The net carrying value represents the fair value due to the short-term maturities of these receivables. The carrying value of the long-term receivable approximates fair value because of recent and regular repricing based on market conditions.

Trade and other payables: The carrying value reported in the consolidated balance sheets approximates the fair value due to the short-term maturities of these liabilities.

Long-term debt: Piltel's long-term indebtedness consists of variable rate loans for which carrying value approximates fair value because of recent and regular repricing based on market conditions.

21. Reclassification of Accounts

Certain accounts in the December 31 and September 30, 2005 financial statements were reclassified to conform with the presentation of the September 30, 2006 financial statements.

SUPPLEMENTARY SCHEDULE

PILIPINO TELEPHONE CORPORATION
Aging of Accounts Receivable
September 30, 2006
In Million Pesos

Type of Accounts Receivable	Total	Current	30-59 Days	60-89 Days	90-119 Days	120 days and over
I. Trade Receivables						
Customers						
CMTS	₱ 7.8	₱ -	₱ -	₱ -	₱ -	₱ 7.8
Fixed Line	108.1	45.5	28.3	13.0	6.6	14.7
Dealers	239.6	-	-	-	-	239.6
Due From Smart	12,944.7	2,588.9	-	-	-	10,355.8
Total Trade Receivables	13,300.2	2,634.4	28.3	13.0	6.6	10,617.9
II. Non-Trade Receivables						
Other Receivables	206.4	-	-	-	-	206.4
Subtotal	206.4	-	-	-	-	206.4
Total Accounts Receivable	13,506.6	2,634.4	28.3	13.0	6.6	10,824.3
Less: Allowance for doubtful accounts (net of VAT)						
Customers	26.1	-	-	-	-	26.1
Dealers	215.2	-	-	-	-	215.2
Other Receivables	147.2	-	-	-	-	147.2
Total Allowance for D/A	388.5	-	-	-	-	388.5
Net Receivables	₱ 13,118.1	₱ 2,634.4	₱ 28.3	₱ 13.0	₱ 6.6	₱ 10,435.8