

PODIUM PERFORMANCE, LLC

APPENDIX "A" - CONTINUED USE OF CASH COLLATERAL BUDGET

	January	February	2 Month Totals
Income			
Annual Membership Dues	42,000.0	42,000.0	84,000.0
Coaching/Training/Testing	2,000.0	4,000.0	6,000.0
Athlete Testing Services	2,000.0	4,000.0	6,000.0
Retail	1,000.0	2,000.0	3,000.0
Total Income	47,000	52,000	99,000
Cost of Sales			
Annual Membership Dues	-	-	-
Coaching/Training/Testing	1,000.0	2,000.0	3,000.0
Athlete Testing Services	1,000.0	2,000.0	3,000.0
Retail	500.0	1,000.0	1,500.0
Total Cost of Sales	2,500	5,000	7,500
Gross Margin	44,500	47,000	91,500
Salaries and Wages			
Owner's Compensation			-
Salaries	4,200	4,200	8,400
Payroll	8,000	8,000	16,000
Independent Contractors	1,500	2,500	4,000
Payroll Taxes and Benefits	685	735	1,420
Total Salary and Wages	14,385	15,435	29,820
Fixed Business Expenses			
Advertising	4,000	4,000	8,000
Customer Discounts and Refunds	576	691	1,267
Dues and Subscriptions	400	400	800
Entertainment	1,000	1,000	2,000
Insurance (Liability and Property)	1,121	1,121	2,242
Internet	46	46	92
Legal and Professional Fees	-	-	-
Office Expenses	250	250	500
Postage and Delivery	100	100	200
Rent (on business property)	10,288	10,288	20,576
Rent of Vehicles and Equipment	1,000	1,000	2,000
Repairs and Maintenance	2,500	2,500	5,000
Supplies	100	100	200
Telephone and Communications	440	440	880
Travel	300	300	600
Utilities	1,200	1,200	2,400
Total Fixed Business Expenses	23,321	23,436	46,757
Other Expenses			
Commercial Loan	2,784	2,784	5,568
Line of Credit (Pawnee)	-	-	-
Taxes	800	800	1,600
Total Other Expenses	3,584	3,584	7,168
Net Income	3,210	4,545	7,755