

A	B	C	D	E	DA	DB	DC	DD	DE	FO	FP	FQ	FR	FS	FT	FU	FV
1																	
2																	
3										Beginning Cash	-						
4																	
5				Collection Revenue													
6				Commercial Front - Load													
7				Commercial Front - Load	1,276,738	1,237,431	1,304,549	1,317,970	1,080,565		1,117,565	1,119,757	1,144,277	Excludes schools			
8				Total Commercial Front - Load	1,276,738	1,237,431	1,304,549	1,317,970	1,080,565								
9				Rolloff Collection													
10				Rolloff Collection	654,378	627,316	706,281	646,892	685,049		720,415	734,299	737,552				
11				Total Rolloff Collection	654,378	627,316	706,281	646,892	685,049								
12				Residential Collection													
13				Residential Collection	189,264	205,066	150,970	120,683	84,379		89,361	89,361	89,361	Pending decision by Forest City			
14				Total Residential Collection	189,264	205,066	150,970	120,683	84,379								
15																	
16				Recycle Revenue	19,250	18,053	10,636	7,149	10,731		10,422	10,422	10,922				
17																	
18				Total Collection Revenue	2,139,630	2,087,866	2,172,436	2,092,694	1,860,724		1,937,763	1,953,839	1,982,111				
19																	
20				Disposal Fees & Taxes													
21				Disposal Fees													
22				Disposal Fees - MSW	959,894	962,789	1,042,346	942,762	785,304		802,894	801,653	797,852				
23				Disposal Fees - C&D	88,517	84,048	97,141	71,341	95,738		93,119	97,546	103,575				
24				Disposal Fees - Other	15,229	5,083	13,096	5,695	3,925		10,549	8,037	8,037				
25				Customer Pad Rental Expense	2,094	2,094	2,094	2,094	4,188		2,094	2,094	2,094				
26				Subcontract Services													
27				Total Disposal Fees	1,065,734	1,054,014	1,154,677	1,021,892	889,155		908,656	909,330	911,557				
28					50%	50%	53%	49%	48%		47%	47%	46%				
29				Excise Tax Expense	100,517	93,074	96,842	89,663	84,741		85,156	86,255	88,980				
30				Total Excise Taxes	100,517	93,074	96,842	89,663	84,741		85,156	86,255	88,980				
31																	
32				Total Disposal Fees & Taxes	1,166,251	1,147,088	1,251,519	1,111,555	973,896		993,813	995,585	1,000,537				
33																	
34				Collection Net Revenue	973,379	940,778	920,917	981,139	886,828		943,950	958,254	981,575				
35				Net Revenue %	45.5%	45.1%	42.4%	46.9%	47.7%		48.7%	49.0%	49.5%				
36				Other Revenue													
37				Hydraulics Sales & Services	26,213	20,272	69,679	27,245	76,235		18,000	18,000	20,000				
38				Other Revenue													
39				Total Recycle & Other Revenue	26,213	20,272	69,679	27,245	76,235		18,000	18,000	20,000				
40																	
41				Total HPH & Other COGS	4,922	5,141	6,385	5,986	36,827		3,012	3,012	2,414				
42																	
43				Other Revenue Gross Profit	21,291	15,131	63,294	21,259	39,408		14,988	14,988	17,586				
44				TOTAL REVENUE, NET	994,670	955,909	984,211	1,002,398	926,236		958,938	973,242	999,161				
45				Operating Expenses													
46				Direct Labor													
47				Salaries and Wages													
48				Shop - Regular	61,472	62,020	65,285	66,945	63,753		63,753	63,753	63,753				
49				Shop - OT	33,147	30,693	34,421	34,983	25,838		25,838	25,838	25,838				
50				Route Drivers - Regular	153,412	149,781	160,106	159,494	140,009		140,009	140,009	140,009				
51				Route Drivers - OT	136,536	122,393	139,305	125,221	112,757		112,757	112,757	112,757				
52				HPH - Regular	-	-	-	-	-		-	-	-				
53				HPH - OT	-	-	-	-	-		-	-	-				
54				Personal Leave & Other	18,553	10,966	27,434	20,962	13,784		13,784	13,784	13,784				
55				Capitalized Labor	(6,287)	(26,330)	(19,995)	(28,180)	(15,543)								
56				Total Salaries and Wages	396,833	349,523	406,556	379,425	340,598		356,141	356,141	356,141				
57				Payroll Tax & Benefits													
58				Payroll Tax	30,943	29,896	31,470	31,659	26,784		26,784	26,784	26,784				
59				Benefits	37,115	34,550	36,498	23,118	33,608		33,608	40,330	40,330				
60				Worker Compensation Ins.	39,037	45,869	45,902	45,857	49,097		49,097	49,097	49,097				
61				Total Payroll Tax & Benefits	107,095	110,315	113,870	100,634	109,489		109,489	116,211	116,211				

Exhibit B

A	B	C	D	E	DA	DB	DC	DD	DE	FO	FP	FQ	FR	FS	FT	FU	FV
1																	
2																	
3										Beginning Cash	-						
4																	
62																	
63				Total Direct Labor	503,928	459,838	520,426	480,059	450,087		465,630	472,352	472,352				
64																	
65				Fixed Operating Expense													
66				Property Rent	66,302	66,708	66,709	66,709	67,793		66,411	66,411	56,581	Pending disposition of HAST lease.			
67				Insurance	45,222	50,976	50,816	52,155	51,390		51,383	51,383	52,091				
68				Equipment Rental	2,462	3,680	1,658	10,114	4,770		1,495	1,495	1,495				
69				Total Fixed Operating Expense	113,986	121,364	119,183	128,978	123,953		119,289	119,289	110,167				
70																	
71				Variable Operating Expense													
72				Fuel	81,370	66,784	77,188	75,312	62,985		66,777	66,777	66,197				
73				Direct Truck Maintenance	93,961	84,749	83,220	100,455	81,629		72,050	72,050	71,500				
74				Other Truck/Container Maintenance	109,080	108,160	91,113	106,214	70,460		75,404	75,100	68,795				
75				Total Variable Operating Expense	284,411	259,693	251,521	281,981	215,074		214,231	213,927	206,492				
76																	
77				Operations Support													
78				Operations Support - Labor	13,464	12,887	13,041	13,243	10,769		13,588	25,304	25,304				
79				PR Taxes, Benefits, Workers Comp	1,671	2,306	1,893	1,672	2,076		1,973	2,367	2,367				
80				Operations Support - Fixed	-	-	-	-	-		-	-	-				
81				Operations Support - Variable	23,733	25,786	17,514	12,675	18,332		17,722	18,060	18,060				
82				Total Operations Support	38,868	40,979	32,448	27,590	31,177		33,283	45,731	45,731				
83																	
84				Total Operating Expenses	941,193	881,874	923,578	918,608	820,291		832,433	851,299	834,741				
85																	
86				Gross Profit	53,477	74,035	60,633	83,790	105,945		126,505	121,943	164,419				
87																	
88				Selling, General & Administrative Expense													
89				SG&A Labor													
92				SG&A - Salaries and Wages	88,783	78,146	77,581	73,853	76,135		88,569	90,660	90,661				
93				Commissions - Sales	3,979	-	446	5,634	6,433		1,245	2,648	2,648				
94				PR Taxes, Workers Comp, Benefits	15,477	11,854	13,702	11,041	10,839		14,178	17,014	17,014				
95				Total SG&A Labor	108,239	90,000	91,729	90,528	93,407		103,992	109,935	109,936				
96																	
97				SG&A - Fixed													
98				Rent	8,100	9,126	5,900	5,900	5,900		5,900	5,900	5,900				
99				Insurance	-	-	-	-	-		-	-	-				
100				Total SG&A - Fixed	8,100	9,126	5,900	5,900	5,900		5,900	5,900	5,900				
101																	
102				SG&A - Variable													
103				Advertising, Ent, Communications	3,754	4,630	4,129	5,452	3,013		4,544	4,544	5,591				
104				Bad Debt Expense	7,348	6,935	7,300	6,485	6,368		5,782	5,830	5,807				
105				Professional Fees	175	1,887	350	-	1,021		-	-	-				
106				Other Office Admin	69,506	68,583	38,157	38,723	43,300		31,046	31,046	27,959				
107				Total SG&A - Variable	80,783	82,035	49,936	50,660	53,702		41,372	41,420	39,357				
108																	
109				Total Selling, General & Administrative Expenses	197,122	181,161	147,565	147,088	153,009		151,264	157,255	155,193				
110																	
111				ROLLOFFS HAWAII EBITDA	(143,645)	(107,126)	(86,932)	(63,298)	(47,064)		(24,759)	(35,312)	9,227				
112																	
113				Depreciation	115,026	114,767	113,339	112,145	112,184								
114				Amortization	3,748	3,748	3,605	3,581	3,605								
115				Interest Expense	25,193	27,584	25,057	24,121	23,064		25,000	25,000	25,000				
116				(Gain)/Loss	-	-	(6,825)	(99,476)	-								
117				Rolloffs Hawaii Net Income	(287,612)	(253,225)	(222,107)	(103,669)	(185,917)		(49,759)	(60,312)	(15,773)				
118																	
119				TrashMasters Corporate Operating Expenses													
120				Labor	10,816	40,783	27,767	27,920	27,916		27,916	21,352	21,352				

	A	B	C	D	E	DA	DB	DC	DD	DE	FO	FP	FQ	FR	FS	FT	FU	FV
1																		
2																		
3											Beginning Cash	-						
4																		
121					SG&A Expenses	17,281	22,190	20,995	18,736	31,149		7,439	2,439	2,439	No legal fees included for BK/Transad			
122					Total Corporate Expenses	28,097	62,973	48,762	46,656	59,065		35,355	23,791	23,791				
123																		
124					Interest Income	(1,875)	(1,875)	(1,875)	(1,875)	(1,875)								
125					Equity Compensation													
126					Sponsor Fees	71,084	70,114	35,178	35,178	35,178								
127					TrashMasters Net Income	(97,306)	(131,212)	(82,065)	(79,959)	(92,368)		(35,355)	(23,791)	(23,791)				
128																		
129					CONSOLIDATED UNADJUSTED EBITDA	(171,742)	(170,099)	(135,694)	(109,954)	(106,129)		(85,114)	(84,104)	(39,565)				
130											Ending Cash	(85,114)	(169,218)	(208,782)				