## Mitsubishi Motors Announces Production, Sales and Exports for November 2004

**Tokyo, December 24, 2004** — Mitsubishi Motors Corporation (MMC) today announced production, domestic sales and export results for November 2004. Global production in November totaled 112,877 units, a decrease of 4.2 percent compared to the same month last year.

Output in Japan slipped 13.7 percent to 53,668 units. Offshore production reached 59,209 units, an increase of 6.3 percent. By region, production in Asia increased 22 percent to 37,086 vehicles, North American output declined by 42.1 percent to 5,970 units, while European production inched up to 11,970 units, for an improvement of 9.6 percent.

Sales in Japan declined 33.5 percent on year to 17,638 units. Of this, registrations, which exclude 660cc minicars, declined to 5,944 units, or a 27.7 percent decrease from the previous year. Minicar sales also were down from last year to 11,694 units, or 36.1 percent less.

Exports from Japan dropped in November to 25,714 units or 30 percent below last year's figures. By region, exports to Europe tumbled by 42.3 percent to 5,571 units, while exports to North America declined sharply by 71.3 percent, for a total of 3,104 units. Shipments to Asia also slowed, 20 percent down on last year at 3,447 units shipped.

			November 2004		Fiscal Year 2004 ('04/4-'04/11)		Calendar Year 2004 ('04/1-'04/11)	
			Volume	YoY Chg. (%)	Volume	YoY Chg. (%)	Volume	YoY Chg. (%)
Domestic Production	Passenger Cars Commercial Vehicles		43,209 10,459	82.6 106.1	321,619 63,317	77.3 90.3	492,502 98,254	83.0 102.4
	Total		53,668	86.3	384,936	79.2	590,756	85.7
Domestic Sales *	Passenger Cars	Registrations Minicars	4,566 6,017	70.7 55.0	28,036 51,490		58,152 102,135	53.6 73.0
		Total	10,583	60.8	79,526	50.8	160,287	64.6
	Commercial Vehicles	Registrations Minicars	1,378 5,677	78.2 77.2	9,972 37,331	75.2 76.1	17,724 58,710	89.6 84.8
		Total	7,055	77.4	47,303	76.0	76,434	85.8
	Registrations Total		5,944	72.3	38,008	48.3	75,876	59.2
	Minicars Total		11,694	63.9	88,821	63.4	160,845	76.9
	Grand Tatal		17 620	66 F	106 000	⊼0 ∩	026 701	70.2

Exports	Decondor Care	24 006	70.2	220 103	7 ۵۵	211 000	017
Exports	Total	25,714	70.0	238,216	98.6	328,703	95.0
	Domestic Production Overseas Production	53,668 59,209		384,936 535,150		· ·	85.7 93.0
	Total	112,877	95.8	920,086	89.3	1,308,582	89.5