



## STOCK EXCHANGE ANNOUNCEMENT

26 September, 2003

### POWERLAN LIMITED

(ACN: 057 345 785)

ASX CODE: PWR

#### APPENDIX 4C AUGUST 2003

Software developer and vendor Powerlan Limited (ASX: PWR) today announced its monthly cash-flow statement for the month of August. In summary, receipts were \$3.6m and net operating cash flow was \$0.25m for the month.

Despite the positive cash flow in August, Powerlan still predicts it will face negative cash flows from time-to-time as the Company continues to address legacy issues relating to its revenue model and debt payments.

#### About Powerlan

Sydney-based Powerlan Limited is an Australian software vendor, developing and implementing vertical solutions for enterprises both locally and internationally. It also provides managed network and security services.

Its businesses comprise: **Garradin** which offers a suite of software products aimed at investment managers; **Clarity** which offers carrier-grade Operational Support Systems and Network Management Systems; **IMX** which offers international monetary systems focused on travel money and foreign exchange; **Office Converter** which enables large businesses to cheaply, quickly and automatically scan and convert Microsoft Office files which contain Visual Basic code; and **Zento**, a provider of managed services in the IT security and communications areas.

Each of the Powerlan businesses provides a range of complementary specialist implementation and maintenance services such as consulting, business analysis, project management and software engineering. Powerlan's diverse customer base includes high-profile organisations from Australia and overseas such as Macquarie Bank, Reliance Infocom (India), Sri Lanka Telecom, Perpetual Trustees, American Express (globally), Commerze Bank (Germany), Philippines Long Distance Telephone company, Optus, and MyTravel (a major UK-based travel services provider).

Further information on Powerlan Limited, its divisions, products, and customers, can be found at [www.powerlan.com.au](http://www.powerlan.com.au).

For more information:  
Powerlan Limited  
Theo Baker  
Managing Director  
Phone: +612 9925 4602  
[tbaker@powerlan.com.au](mailto:tbaker@powerlan.com.au)  
[www.powerlan.com.au](http://www.powerlan.com.au)

# Appendix 4C

## Monthly report for entities admitted on the basis of commitments

Introduced 31/3/2000. Amended 30/9/2001

Name of entity

POWERLAN LIMITED

ABN

87 057 345 785

PERIOD ENDED

31 AUG 2003

### Consolidated statement of cash flows

	Current month \$A'000	Year to date (2 months) \$A'000
<b>Cash flows related to operating activities</b>		
1.1 Receipts from customers	3,604	7,711
1.2 Payments for		
(a) staff costs	(2,237)	(4,661)
(b) advertising and marketing	(2)	(52)
(c) research and development	-	-
(d) leased assets	(23)	(87)
(e) cost of goods sold - inventory	(518)	(1,039)
(f) rent	(162)	(282)
(g) professional fees	(64)	(151)
(h) travel and accommodation	(111)	(258)
1.3 Dividends received	-	-
1.4 Interest and other items of a similar nature received	1	3
1.5 Interest and other costs of finance paid	-	-
1.6 Income taxes refunded/(paid)	-	-
1.7 Other (provide details if material)	(230)	(504)
<b>Net operating cash flows</b>	<b>258</b>	<b>680</b>

**Appendix 4C**  
**Quarterly report for entities**  
**admitted on the basis of commitments**

	Current month	Year to date (2 months)
	\$A'000	\$A'000
1.8 Net operating cash flows (carried forward)	258	680
<b>Cash flows related to investing activities</b>		
1.9 Payment for acquisition of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	-	-
(e) other non-current assets	-	-
1.10 Proceeds from disposal of:		
(a) businesses (item 5)	-	1,129
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	-	-
(e) other non-current assets	-	-
1.11 Loans to other entities	-	-
1.12 Loans repaid by other entities	-	-
1.13 Other (provide details if material)	-	-
<b>Net investing cash flows</b>	-	1,129
<b>1.14 Total operating and investing cash flows</b>	258	1,810
<b>Cash flows related to financing activities</b>		
1.15 Proceeds from issues of shares, options, etc.	-	-
1.16 Proceeds from sale of forfeited shares	-	-
1.17 Proceeds from borrowings	-	-
1.18 Repayment of borrowings	(145)	(245)
1.19 Dividends paid	-	-
1.20 Other (Deed of Company Arrangement payment)	(200)	(1,449)
<b>Net financing cash flows</b>	(345)	(1,694)
<b>Net increase (decrease) in cash held</b>	<b>(87)</b>	<b>115</b>
1.21 Cash at beginning of period/year to date	1,209	1,007
1.22 Exchange rate adjustments to item 1.20		-
1.23 <b>Cash at end of period</b>	<b>1,122</b>	<b>1,122</b>

**Payments to directors of the entity and associates of the directors**  
**Payments to related entities of the entity and associates of the related entities**

	Current month \$A'000
1.24 Aggregate amount of payments to the parties included in item 1.2	42
1.25 Aggregate amount of loans to the parties included in item 1.11	-

1.26 Explanation necessary for an understanding of the transactions

<u>Directors included in 1.24</u>	<u>Breakdown</u>
Theo Baker	\$13,616
Tom Matic	\$17,287
Anthony Kalcina	\$11,291

**Non-cash financing and investing activities**

2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows

N/A
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2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest

N/A
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**Financing facilities available**

*Add notes as necessary for an understanding of the position. (See AASB 1026 paragraph 12.2).*

	Amount available \$A'000	Amount used \$A'000
3.1 Loan facilities	-	-
3.2 Credit standby arrangements	400	4,494

### Reconciliation of cash

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.

	Current month \$A'000	Previous period \$A'000
4.1 Cash on hand and at bank	1,122	1,209
4.2 Deposits at call	-	-
4.3 Bank overdraft	-	-
4.4 Other (please specify)	-	-
<b>Total: cash at end of month</b> (item 1.23)	<b>1,122</b>	<b>1,209</b>

### Acquisitions and disposals of business entities

	Acquisitions (Item 1.9(a)) \$A'000	Disposals (Item 1.10(a)) \$A'000
5.1 Name of entity	N/A	N/A
5.2 Place of incorporation or registration		
5.3 Consideration for acquisition or disposal	-	-
5.4 Total net assets	-	-
5.5 Nature of business		

### Compliance statement

- This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- This statement does ~~does not~~\* *(delete one)* give a true and fair view of the matters disclosed

Sign here: ..... Date: .....  
 (Director/Company secretary)

Print name: Perry Giannopoulos  
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