

# TEC Foods, Inc.

## Projected Statement of Income and Expenses

	Projected Amounts									
	Pd end 1/18		Pd end 2/15		Pd end 3/15		Pd end 4/12		Total	
Net Sales Revenue	793,502	100.0%	865,524	100.0%	909,303	100.0%	926,952	100.0%	3,495,281	100.0%
Total Cost of Goods Sold	232,972	29.4%	250,859	29.0%	261,003	28.7%	268,974	29.0%	1,013,808	29.0%
Total Labor Expenses	255,584	32.2%	258,310	29.8%	263,086	28.9%	268,511	29.0%	1,045,491	29.9%
Total Controllable Expenses	91,287	11.5%	84,440	9.8%	87,394	9.6%	76,112	8.2%	339,233	9.7%
Rest Controllable Profit	213,659	26.9%	271,915	31.4%	297,820	32.8%	313,355	33.8%	1,096,749	31.4%
Total fixed costs	133,679	16.8%	140,915	16.3%	(54,601)	-6.0%	150,019	16.2%	370,013	10.6%
Restaurant EBITDA	79,980	10.1%	131,000	15.1%	352,421	38.8%	163,336	17.6%	726,736	20.8%
Total G&A expenses	61,792	7.6%	61,015	6.9%	91,446	9.9%	56,446	6.0%	270,699	7.6%
Company EBITDA	18,188	2.5%	69,985	8.2%	260,975	28.8%	106,890	11.6%	456,037	13.2%
Total Other (Income) Expense	87,048	11.0%	86,948	10.0%	86,858	9.6%	86,758	9.4%	347,612	9.9%
Total Non Inc Stmt Exp	117,277	14.8%	111,698	12.9%	104,425	11.5%	105,584	11.4%	438,985	12.6%
Net Income (Loss)	(186,137)	-23.2%	(128,662)	-14.7%	69,692	7.8%	(85,452)	-9.1%	(330,560)	-9.3%
Begin. Cash Balance	512,918		326,781		198,119		267,810		512,918	
Ending Cash Balance	326,781		198,119		267,810		182,358		182,358	