

EXHIBIT "1"

FOUR MONTH FORECAST

Westin La Paloma
Statement of Cash Flow
120 Day Forecast

Opening and Ending Cash Balances Reflect General Ledger Balances.

	FCST Nov-10	FCST Dec-10	FCST Jan-11	FCST Feb-11
Opening Cash Balance Operating	2,167,905	1,789,735	2,625,663	1,898,540
Net Cash Inc/(Dec) for this Month	(378,170)	835,929	(727,123)	652,614
Ending Cash Balance Operating	1,789,735	2,625,663	1,898,540	2,551,154
	0	0	0	0
Operating Income	0	0	0	0
Total Revenue	3,749,289	2,515,456	2,416,062	3,927,040
Less: Operating Expenses	(1,873,188)	(1,680,983)	(1,490,302)	(1,855,443)
Less: Undistributed Direct Expenses	(804,489)	(758,099)	(793,203)	(812,630)
Income Available from Operations (GOP)	1,071,612	76,374	132,557	1,258,967
Rent Taxes & Insurance	(275,251)	(247,251)	(87,089)	(86,064)
Starwood Management Fee Base	(104,960)	(73,240)	(68,653)	(110,804)
Starwood Management Fee Incentive	(8,668)	(8,668)	(4,925)	(4,925)
Asset Management Fee	(12,500)	(15,500)	(12,500)	(12,500)
Legal/Professional Fees (1.5% TR)	(56,239)	(37,732)	(36,241)	(58,906)
Owners Expense	(23,000)	(23,000)	-	-
Income from Operations (EBITDA)	590,994	(329,017)	(76,851)	985,768
Working Capital Changes:	-	-	-	-
(Increase) / Decrease in Accounts Receivable	(14,541)	984,677	(342,553)	(327,449)
(Increase) / Decrease in Inventories	-	-	(696)	-
(Increase) / Decrease in Prepays	100,000	50,000	-	-
(Increase) / Decrease in Other Assets	-	-	-	-
Increase / (Decrease) in Accounts Payable	(9,475)	(38,840)	44,753	257,604
Increase / (Decrease) in Accrued Liabilities	319,080	319,080	(84,491)	-
Net Balance Sheet Working Capital Changes	395,064	1,314,917	(382,987)	(69,845)
Cash from Operations and Balance Sheet Changes	986,058	985,900	(459,838)	915,923
Investing/Financing Activities:	-	-	-	-
Cash Transfer to FF&E Fund	(1,364,228)	497,028	(100,618)	(96,642)
Television Replacement/Armoire - WLP	-	(547,000)	-	-
Freight Elevator - WLP	-	(100,000)	-	-
Interest Income on FF&E Fund	-	-	-	-
Interest Income of Tax Escrow Account	-	-	-	-
(Increase)/Decrease in Liquor License Deposit	-	-	-	-
(Increase)/Decrease in Real Estate Escrow	-	-	-	-
Cash Transfer to Real Estate Tax Escrow	(180,920)	(180,920)	-	-
Real Estate Taxes to be paid from escrow	180,920	180,920	(166,667)	(166,667)
Loan to Hilton Head	-	-	-	-
Reimbursement from loan servicer for insurance	-	-	-	-
(Increase)/Decrease in Fixed Assets	-	-	-	-
(Increase) / Decrease in Long Term Debt	-	-	-	-
Other	-	-	-	-
Interest Payments	-	-	-	-
Owner Contribution (Distribution)	-	-	-	-
Actual Cash Payments from Financing Activities	(1,364,228)	(149,972)	(267,285)	(263,309)
Net Cash Inc/(Dec) for this Month	(378,170)	835,929	(727,123)	652,614

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Westin Hilton Head
Statement of Cash Flow
120 Day Forecast

Opening and Ending Cash Balances Reflect General Ledger Balances.

	FCST Nov-10	FCST Dec-10	FCST Jan-11	FCST Feb-11
Opening Cash Balance Operating	2,954,453	2,346,407	1,398,767	730,785
Net Cash Inc/(Dec) for this Month	(608,046)	(947,640)	(667,982)	(316,312)
Ending Cash Balance Operating	2,346,407	1,398,767	730,785	414,472
	0	0	0	0
Operating Income	0	0	0	0
Total Revenue	1,009,314	714,814	521,964	979,699
Less: Operating Expenses	(732,907)	(533,828)	(502,338)	(724,651)
Less: Undistributed Direct Expenses	(540,559)	(507,918)	(501,667)	(529,743)
Income Available from Operations (GOP)	(264,152)	(326,932)	(482,041)	(274,695)
Rent Taxes & Insurance	(150,160)	(148,310)	(140,569)	(144,144)
Starwood Management Fee Base	(30,197)	(21,397)	(15,659)	(29,391)
Starwood Management Fee Incentive	-	-	-	-
Asset Management Fee	(12,500)	(15,500)	(12,500)	(12,500)
Legal/Professional Fees (1.5% TR)	(15,140)	(10,722)	(7,829)	(14,695)
Owners Expense	(5,538)	(5,538)	(5,538)	(5,538)
Income from Operations (EBITDA)	(477,687)	(528,399)	(664,136)	(480,963)
Working Capital Changes:	-	-	-	-
(Increase) / Decrease in Accounts Receivable	-	-	41,085	(66,493)
(Increase) / Decrease in Inventories	10,000	10,000	-	-
(Increase) / Decrease in Prepays	29,500	500	-	-
(Increase) / Decrease in Other Assets	-	-	-	-
Increase / (Decrease) in Accounts Payable	(71,154)	(53,846)	10,000	110,000
Increase / (Decrease) in Accrued Liabilities	73,795	(28,895)	-	-
Net Balance Sheet Working Capital Changes	42,141	(72,241)	51,085	43,507
Cash from Operations and Balance Sheet Changes	(435,546)	(600,640)	(613,051)	(437,456)
Investing/Financing Activities:	-	-	-	-
Cash Transfer to FF&E Fund	-	-	-	-
Television Replacement - WHH	-	(347,000)	-	-
Cooling Towers Emergency (50% deposit) - WHH	(172,500)	-	(172,500)	-
Interest Income on FF&E Fund	-	-	-	-
Interest Income of Tax Escrow Account	-	-	-	-
(Increase)/Decrease in Liquor License Deposit	-	-	-	-
Cash Transfer to Insurance Escrow	-	-	-	-
Cash Transfer to Real Estate Tax Escrow	-	-	-	-
Real Estate Tax Expense / Vacation Reserve	-	-	117,569	121,144
Loan to Hilton Head	-	-	-	-
Reimbursement from loan servicer for insurance	-	-	-	-
(Increase)/Decrease in Fixed Assets	-	-	-	-
(Increase) / Decrease in Long Term Debt	-	-	-	-
Owner Contribution (Distribution)	-	-	-	-
Interest Payment on Loan	-	-	-	-
Actual Cash Payments from Financing Activities	(172,500)	(347,000)	(54,931)	121,144
Net Cash Inc/(Dec) for this Month	(608,046)	(947,640)	(667,982)	(316,312)

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LA PALOMA DETAIL

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
AVAILABLE ROOMS	15,097	13,636	15,097	14,610	15,097	14,610	15,097	15,097	14,610	15,097	14,610	15,097	177,755	
OCCUPIED ROOMS	7,525	9,088	10,051	9,831	7,886	8,997	10,415	7,289	6,398	10,538	8,237	5,991	102,246	
% OF OCCUPANCY	49.8	66.6	66.6	67.3	52.2	61.6	69.0	48.3	43.8	69.8	56.4	39.7	57.5	
AVERAGE RATE	192.06	183.70	187.63	161.37	145.90	118.67	102.08	102.05	138.69	155.70	172.41	134.70	150.30	
REVPAR	95.73	122.43	124.91	108.58	76.21	73.08	70.43	49.27	60.73	108.68	97.20	53.45	86.45	
REVENUE														
ROOMS	1,445,263	1,669,488	1,885,824	1,586,382	1,150,547	1,067,708	1,063,212	743,808	887,322	1,640,730	1,420,160	806,985	15,367,429	38.1
FOOD & BEVERAGE	1,601,214	1,503,272	1,823,308	1,945,553	1,142,938	1,090,957	1,110,411	610,874	1,357,330	2,872,795	1,604,420	1,217,714	17,880,787	44.3
MINOR OPERATING DEPT	504,350	552,160	685,755	602,118	499,296	459,678	442,486	403,090	434,325	601,561	670,846	433,962	6,289,629	15.6
RENT & OTHER	42,521	96,241	159,642	83,613	60,986	40,080	61,125	86,668	37,188	53,868	53,863	56,795	832,590	2.1
TOTAL REVENUE	3,593,348	3,821,162	4,554,529	4,217,666	2,853,768	2,658,423	2,677,233	1,844,441	2,716,166	5,168,953	3,749,289	2,515,456	40,370,435	100.0
DEPT PROFIT														
ROOMS	1,084,669	1,223,023	1,497,838	1,144,815	781,093	669,038	639,633	417,310	574,578	1,184,682	1,052,150	457,196	10,726,024	69.8
FOOD & BEVERAGE	581,028	518,390	643,266	671,477	211,100	232,629	150,298	-22,011	340,157	1,260,467	514,625	277,964	5,379,390	30.1
MINOR OPERATING DEPT	140,510	167,188	219,049	164,649	34,868	-12,491	-22,172	25,039	-41,786	128,509	255,463	42,518	1,101,346	17.5
RENT & OTHER	42,521	96,241	159,642	83,613	60,986	40,080	61,125	86,668	37,188	53,868	53,863	56,795	832,590	100.0
TOTAL DEPT PROFIT	1,848,727	2,004,843	2,519,795	2,064,554	1,088,047	929,256	828,884	507,006	910,137	2,627,527	1,876,101	834,473	18,039,350	44.7
UNDISTRIBUTED DEPTS														
ADMINISTRATIVE & GEN	229,963	230,632	271,748	254,794	240,178	234,121	213,704	294,472	246,847	279,576	253,956	247,407	2,997,397	7.4
MARKETING	279,173	288,115	356,473	282,474	241,492	239,604	200,545	242,144	205,304	301,339	249,788	219,814	3,106,264	7.7
REPAIRS & MAINTENANCE	147,780	157,489	179,844	175,981	163,020	166,689	166,380	160,731	156,280	176,172	169,745	168,878	1,988,989	4.9
ENERGY	114,865	124,722	104,789	115,551	136,203	126,259	149,967	160,969	123,243	130,000	131,000	122,000	1,539,568	3.8
TOTAL UNDISTRIBUTED D	771,782	800,957	912,853	828,800	780,893	766,672	730,596	858,316	731,674	887,086	804,489	758,099	9,632,218	23.9
GROSS OPER PROFIT	1,076,946	1,203,886	1,606,942	1,235,754	307,154	162,585	98,287	-351,310	178,463	1,740,440	1,071,612	76,374	8,407,133	20.8
MGMT FEE BASE	101,197	107,823	128,868	117,978	81,095	78,723	71,914	53,296	75,504	141,239	104,960	73,240	1,135,837	2.8
MGMT FEE INCENTIVE	3,100	1,979	6,092	5,394	8,198	7,833	-7,886	11,334	14,257	8,668	8,668	8,668	76,305	0.2
INCOME BEF FIXED CHG	972,649	1,094,084	1,471,982	1,112,382	217,861	76,029	34,259	-415,940	88,702	1,590,533	957,984	-5,534	7,194,991	17.8

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
RENT TAXES & INSURANC	276,185	274,401	275,528	275,772	275,299	246,424	245,763	244,676	271,637	276,285	275,251	247,251	3,184,473	7.9
OWNERS EXPENSE	22,385	95,156	19,005	24,170	72,230	58,139			44,478	23,000	23,000	23,000	404,562	1.0
INCOME BEF DEPR	674,079	724,526	1,177,449	812,439	-129,668	-228,534	-211,504	-660,616	-227,413	1,291,248	659,734	-275,785	3,605,955	8.9
INCOME BEF TAXES	674,079	724,526	1,177,449	812,439	-129,668	-228,534	-211,504	-660,616	-227,413	1,291,248	659,734	-275,785	3,605,955	8.9
INCOME AFT TAXES	674,079	724,526	1,177,449	812,439	-129,668	-228,534	-211,504	-660,616	-227,413	1,291,248	659,734	-275,785	3,605,955	8.9
EBITDA	674,079	724,526	1,177,449	812,439	-129,668	-228,534	-211,504	-660,616	-227,413	1,291,248	659,734	-275,785	3,605,955	8.9

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
TRANSIENT	333,140	504,778	625,724	478,533	576,872	478,832	575,955	500,496	459,001	363,174	439,378	381,154	5,717,036	37.2
GROUP	1,057,289	1,113,492	1,217,494	1,082,299	512,473	514,558	421,956	187,371	381,161	1,241,827	932,781	391,731	9,054,431	58.9
NO SHOW, ALLOWANCES, OT	54,834	51,218	42,607	25,550	61,203	74,318	65,301	55,942	47,160	35,728	48,000	34,100	595,961	3.9
NET REVENUE	1,445,263	1,669,488	1,885,824	1,586,382	1,150,547	1,067,708	1,063,212	743,808	887,322	1,640,730	1,420,160	806,985	15,367,429	100.0
PAYROLL & RELATED EXP														
SALARIES AND WAGES	136,178	145,248	149,808	153,828	150,536	149,973	152,262	131,654	124,475	160,849	154,601	143,906	1,753,319	11.4
CONTRACT LABOR	11,362	28,456	22,692	24,585	19,144	29,494	37,952	19,177	15,991	28,807	12,417	10,334	260,410	1.7
VAC-HOL-SICK-BONUS	17,830	19,278	14,051	24,401	20,636	16,258	20,672	19,275	19,718	16,320	18,729	17,723	224,891	1.5
PAYROLL TAX	18,677	12,636	14,640	17,429	13,414	12,846	13,450	12,161	11,952	14,396	13,837	12,880	168,319	1.1
EMPLOYEE MEALS	4,159	4,348	4,153	4,276	2,939	5,220	4,698	3,660	3,438	5,119	4,665	4,290	50,964	0.3
EMPLOYEE BENEFITS	22,133	28,064	25,847	33,134	30,890	30,201	39,892	24,699	32,511	28,914	32,120	31,725	360,130	2.3
TOTAL PAYROLL EXPENSE	210,338	238,031	231,189	257,653	237,561	243,993	268,926	210,627	208,085	254,405	236,369	220,856	2,818,033	18.3
OTHER EXPENSES														
AMENITIES/GUEST SUPP	14,823	18,932	19,718	20,902	16,216	18,117	27,564	15,054	13,675	21,498	16,780	12,302	215,582	1.4
CABLE TELEVISION	5,361	5,361	5,361	5,361	5,361	5,366	5,366	5,366	5,366	5,366	5,366	5,366	64,363	0.4
CLEANING SUPPLIES	2,180	3,048	3,333	4,234	3,072	3,420	1,948	2,693	2,529	3,225	3,692	2,706	36,079	0.2
COMMISSIONS GROUP	53,692	73,886	18,524	38,351	26,209	39,332	28,641	5,267	3,969	65,000	10,000	26,000	388,871	2.5
COMMISSIONS INDIVIDU	2,782	3,998	4,220	5,421	2,684	2,596	2,240	1,470	2,728	3,655	2,853	2,091	36,739	0.2
CONTRACT SERVICES	15,316	13,757	15,268	14,455	14,358	13,917	14,057	11,798	14,330	14,500	14,500	14,500	170,756	1.1
CONTR SVC PUR FEE	295	594	1,068	1,230	446		2,217	561	647	860	671	492	9,081	0.1
DECORATIONS	106	106	-106	125	-125					107	84	5,105	5,403	0.0
EQUIP RENTAL TEMPOR								734					734	0.0
GUEST TRANSPORTATION	368	178	727	331	458	248	158	268	107	322	252	185	3,602	0.0
LAUNDRY DISTRIBUTION	18,508	23,097	22,861	25,865	21,422	22,401	24,006	23,026	19,240	29,886	23,334	17,987	271,634	1.8
LINEN	6,301	9,185	8,165	13,919	2,212	4,374	6,407	4,178	4,075	5,589	6,712	4,921	76,040	0.5
MISCELLANEOUS	317	793	530	1,030	412	1,337	372	359	323	322	1,342	1,353	8,490	0.1
OPERATING SUPPLIES	3,942	15,729	9,181	8,276	6,465	7,048	5,021	4,520	5,574	7,524	7,551	5,536	86,368	0.6
PERSONNEL TRAINING				517							252	185	953	0.0
PRINT & STATIONERY	1,000	2,608	3,659	3,442	1,099	4,351	2,045	3,189	2,019	5,375	2,517	1,845	33,148	0.2
PROMOTIONAL BEVERAGE	532	428	448	373	509	585	512	276	258	500	500	500	5,420	0.0
PROMOTIONAL FOOD	1,244	2,139	2,957	3,072	2,464	2,574	2,278	2,637	1,174	3,000	2,500	2,000	28,039	0.2
PROMOTIONAL OTHER	594	1,312	1,613	2,031	1,003	1,526	1,173	2,331	684	2,150	1,678	1,230	17,325	0.1
REFERRALS/OUTSIDE GU		333	665	145				1,455		258	201	148	3,204	0.0
RESERVATIONS CENTRAL	11,567	13,351	15,087	12,691	9,204	8,540	8,509	6,204	6,839	13,126	11,361	6,456	122,935	0.8
RESERVATION #2	9,620	18,587	20,356	17,807	17,177	17,034	19,370	21,913	-94,645	5,246	5,246	5,246	62,957	0.4
RESERVATION #3									113,850	12,787	11,787	10,787	149,212	1.0
SERVICE PROBLEMS EXP						140	8	-148						
TELECOMMUNICATIONS	485	446	562	445	351	495	700	416	697	500	500	500	6,096	0.0
TRAVEL - MEALS	-7	32		316			72	70	54				538	0.0
TRAVEL-OTHER	105	12	416	1,120	107	91	400	929		200	200	200	3,780	0.0
UNIFORMS	1,124	523	2,185	2,600	643	1,187	1,590	1,306	1,166	645	1,762	1,292	16,023	0.1
TOTAL OTHER EXPENSES	150,256	208,744	159,799	189,314	131,893	152,578	154,952	123,122	104,860	209,742	111,641	128,933	1,823,372	11.9

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
TOTAL DEPT EXPENSE	360,594	446,466	387,985	441,567	369,454	398,670	423,579	326,499	312,744	456,047	368,010	349,789	4,641,405	30.2
DEPT PROFIT/LOSS	1,084,669	1,223,023	1,497,838	1,144,815	781,093	669,038	639,633	417,310	574,578	1,184,682	1,052,150	457,196	10,726,024	69.8

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
BANQUETS	850,547	659,254	807,333	796,499	247,546	280,321	325,706	48,459	523,973	1,486,016	692,232	206,968	6,924,853	38.7
CATERING	115,475	122,688	185,405	297,663	183,963	148,937	96,224	74,581	205,651	293,195	172,940	461,450	2,358,172	13.2
ROOM SERVICE	27,423	35,049	31,228	29,799	32,116	25,919	27,974	24,232	21,847	31,349	31,056	24,336	342,329	1.9
CASUAL RESTAURT	101,344	118,918	137,345	123,543	143,275	129,093	127,172	97,218	103,258	121,720	121,116	119,004	1,443,005	8.1
DINING ROOM #1	5,410	26,053	6,575	22,041	52,506	27,593	5,806	9,072	12,515	48,268	19,366	16,165	251,370	1.4
DINING ROOM #2	56,316	50,228	63,854	69,960	55,103	37,203	50,445	56,413	33,425	38,725	42,000	47,300	600,973	3.4
RESTAURANT #1	7,831	8,990	11,720	13,669	13,816	11,688	10,459	9,735	7,019	11,195	9,250	6,781	122,152	0.7
DELI	5,271	4,388	7,534	6,589	7,403	10,469	7,391	5,936	3,450	6,141	7,465	5,940	77,976	0.4
POOL SERVICE	7,903	12,234	59,941	70,066	105,681	116,809	156,978	85,452	75,903	69,261	34,187	2,460	796,874	4.5
SNACK SHOP	12,197	18,700	25,082	18,299	17,615	14,456	7,793	10,232	10,729	20,724	12,333	9,669	177,828	1.0
LOBBY LOUNGE	87,862	101,276	100,415	83,508	70,730	66,503	66,319	60,063	65,544	96,526	83,648	66,000	948,393	5.3
NET REVENUE	1,277,578	1,157,778	1,436,432	1,531,637	929,754	868,990	882,266	481,392	1,063,314	2,223,120	1,225,593	966,074	14,043,927	78.5
OTHER REVENUE														
AUDIO VISUAL	51,918	105,965	90,788	104,187	42,793	59,498	68,772	18,851	84,597	180,000	140,000	70,000	1,017,368	5.7
OTHER INCOME-GENERAL	2,090	4,690	4,761	3,127	750	600	1,065	27,929	1,950	1,722	1,652	1,085	51,421	0.3
OTHER REVENUE-W\EXPI	2,286	11,879	3,646	3,144	2,802	2,563	652	1,734	1,657	10,141	4,304	5,001	49,808	0.3
PUBLIC ROOMS-#1	18,895	6,459	15,571	10,075	8,045	8,895	5,150	5,600	6,925	17,020	9,000	4,000	115,635	0.6
ROOM SVC -DEL CHARGE	3,787	5,289	4,531	4,163	4,593	4,299	4,994	4,844	3,420	6,625	4,488	3,393	54,427	0.3
SERVICE CHARGE	244,660	211,212	267,580	289,221	154,202	146,112	147,512	70,524	195,468	434,166	219,383	168,161	2,548,201	14.3
NET OTHER INCOME	323,637	345,494	386,876	413,916	213,185	221,966	228,145	129,482	294,017	649,675	378,827	251,640	3,836,860	21.5
TOTAL REVENUE	1,601,214	1,503,272	1,823,308	1,945,553	1,142,938	1,090,957	1,110,411	610,874	1,357,330	2,872,795	1,604,420	1,217,714	17,880,787	100.0
COST OF SALES														
COST OF FOOD	233,331	240,805	271,520	288,080	214,511	197,894	216,094	138,969	254,694	386,105	226,018	215,289	2,883,310	26.5
COST OF BEVERAGE	60,435	52,454	63,420	67,290	42,033	39,149	43,554	33,049	57,958	108,881	62,448	43,380	674,050	21.4
ADJ TO COS PUR FEE		9,834	-12,223	11,771	2,546		4,455	1,806	2,535	4,017	2,299	1,786	28,825	0.2
PROMOTIONAL COST	-10,860	-17,907	-18,544	-13,723	-19,081	-15,867	-15,151	-13,906	-9,795	-17,867	-15,910	-15,435	-184,045	-1.3
EMPLOYEE MEAL FOOD C	-13,231	-12,908	-14,489	-15,013	-9,878	-18,024	-13,997	-11,950	-12,713	-18,664	-15,987	-15,410	-172,265	-1.2
TOTAL COST OF SALES	269,675	272,278	289,683	338,406	230,131	203,152	234,955	147,967	292,679	462,471	258,867	229,611	3,229,875	23.0
COST OF OTHER INCOME														
AV EQUIPMENT COST	29,725	61,902	47,563	56,981	24,159	34,282	37,036	5,955	44,469	100,800	78,400	39,200	560,471	55.1
OTHER COST-W/REV #1	1,031	-2,924	357	424	2,239	1,700		300		4,868	2,066	2,400	12,461	25.0
NET COST OF OTHER INC	30,756	58,978	47,920	57,405	26,398	35,982	37,036	6,255	44,469	105,668	80,466	41,600	572,932	14.9
GROSS PROFIT	1,300,783	1,172,016	1,485,705	1,549,742	886,410	851,823	838,421	456,652	1,020,182	2,304,656	1,265,087	946,503	14,077,979	78.7
PAYROLL & RELATED EXP														
SALARIES AND WAGES	475,022	439,051	543,319	586,183	437,911	409,611	414,898	296,983	428,642	713,419	482,885	436,640	5,664,565	31.7
CONTRACT LABOR	1,440	2,277	8										6,342	0.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
VAC-HOL-SICK-BONUS	36,535	34,213	43,016	46,255	44,043	26,775	73,601	37,474	48,497	58,526	48,307	45,893	543,134	3.0
PAYROLL TAX	61,483	38,902	49,896	60,212	39,717	36,992	40,711	29,227	40,195	62,013	43,092	39,147	541,587	3.0
EMPLOYEE MEALS	8,585	7,759	8,238	8,960	6,147	9,226	7,550	5,898	7,168	10,930	8,810	8,437	97,709	0.5
EMPLOYEE BENEFITS	58,389	61,947	96,895	79,471	57,722	61,672	61,375	50,551	85,754	82,268	70,149	68,550	834,743	4.7
TOTAL PAYROLL EXPENSE	641,454	584,149	742,179	781,081	585,540	544,276	598,134	420,134	612,067	927,156	653,243	598,667	7,688,080	43.0
OTHER EXPENSES														
CHINA	-416	92	4,294	3,610			2,503	740	1,026	15,660	2,856	2,159	32,525	0.2
CLEANING SUPPLIES	1,330	1,599	1,675	3,203	1,188	72	1,273	833	117	2,710	1,836	1,388	17,223	0.1
CONTRACT SERVICES	13,806	12,578	14,871	13,818	13,407	13,498	13,513	10,930	13,503	13,500	13,500	13,500	160,424	0.9
CONTR SVC PUR FEE	1,412	1,268	7,081	-7,255	1,288		2,101	1,072	1,168	1,000	1,000	1,000	11,134	0.1
DECORATIONS	2,492	1,921	742	6,559	4,892	1,117	1,376	887	1,087	2,200	10,000	2,500	35,772	0.2
EQUIP RENTAL TEMPOR	537	1,429	753	3,514	788	322	2	178	324	2,600	800	800	12,046	0.1
GLASSWARE	2,207	1,681	3,280	3,567	384	590	1,236		1,511	2,710	1,632	1,234	20,032	0.1
ICE				240	416		248						904	0.0
KITCHEN FUEL	3,764	2,217	2,427	4,144	2,060	1,577	2,911	645	2,043	4,148	2,343	1,566	29,846	0.2
LAUNDRY DISTRIBUTION	7,932	9,899	9,798	11,085	9,181	9,600	10,288	9,868	8,246	12,808	10,000	7,709	116,415	0.7
LICENSE & INSPECTION	1,811	259	957	259	259	904	259	1,700	479	259	259	259	7,666	0.0
LINEN	2,743	13,251	-4,388	3,799	3,878	200	3,106	1,855	2,819	4,216	3,264	2,468	37,212	0.2
MISCELLANEOUS	-0	0	743		16	50			523	500	500	500	2,831	0.0
MUSIC AND ENTERTAINM	2,787	2,652	1,004	3,686	5,969	5,778	6,440	6,299	4,010	3,500	3,500	3,500	49,126	0.3
OPERATING SUPPLIES	15,013	62	21,072	12,637	12,947	8,100	8,676	2,846	7,563	16,865	9,384	7,094	122,258	0.7
PAPER AND PLASTICS	11,121	8,142	21,163	17,278	11,588	12,209	19,870	10,902	11,271	17,467	12,241	9,254	162,504	0.9
PERSONNEL TRAINING	224	385	660	517	600				282				2,668	0.0
PRINT & STATIONERY	1,488	558	3,299	2,288	2,589	1,560	1,921	1,980	1,462	2,000	1,500	1,500	22,143	0.1
PROMOTIONAL BEVERAGE	438	602	480	541	721	481	634	424	432	500	500	500	6,254	0.0
PROMOTIONAL FOOD	2,831	3,864	2,771	2,533	6,263	5,365	5,443	2,110	2,339	4,517	3,060	3,085	44,180	0.2
PROMOTIONAL OTHER	2,025	2,853	1,722	1,804	3,689	3,134	3,871	2,828	2,822	4,517	3,060	2,313	34,638	0.2
SILVERWARE	1,215	903	1	1,893	952	883			569	602	11,425	3,085	21,528	0.1
TELECOMMUNICATIONS	1,648	1,459	1,856	1,548	1,766	2,308	3,101	2,139	1,742	1,750	1,750	1,750	22,817	0.1
TRAVEL - MEALS			640	1,126									1,765	0.0
TRAVEL-OTHER			416	169	107								692	0.0
ENTERTAINMENT-MEALS	69		-0						395				464	0.0
UNIFORMS	1,351	1,307	1,867	3,849	4,632	7,170	742	291	1,182	2,400	2,400	2,400	29,592	0.2
UTENSILS	473	496	1,079	773	192		476		1,042	602	408	308	5,849	0.0
ALLOC OVERHEAD-F&B			-0	-0		-0	-0						-0	
TOTAL OTHER EXPENSES	78,301	69,476	100,260	97,184	89,770	74,918	89,990	58,528	67,958	117,033	97,219	69,872	1,010,509	5.7
TOTAL DEPT EXPENSE	719,755	653,626	842,439	878,265	675,310	619,194	688,123	478,662	680,025	1,044,189	750,462	668,539	8,698,589	48.6
DEPT PROFIT/LOSS	581,028	518,390	643,266	671,477	211,100	232,629	150,298	-22,011	340,157	1,260,467	514,625	277,964	5,379,390	30.1

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
BANQUETS	696,072	564,618	677,307	696,325	236,588	256,388	301,832	42,119	449,071	1,162,016	560,232	174,968	5,817,535	39.9
CATERING	99,476	108,208	163,205	271,133	165,757	130,945	83,771	66,498	181,070	260,195	146,940	382,450	2,059,648	14.1
ROOM SERVICE	24,605	31,873	27,234	26,323	28,731	23,913	25,460	22,301	19,207	27,781	27,515	21,556	306,500	2.1
CASUAL RESTAURT	87,439	102,089	119,440	105,602	125,732	113,082	111,188	82,054	89,069	105,704	107,298	102,827	1,251,522	8.6
DINING ROOM #1	4,660	21,163	6,575	17,982	45,538	24,629	5,064	8,330	11,963	29,700	16,580	13,860	206,044	1.4
DINING ROOM #2	43,921	38,633	50,370	55,725	45,312	29,893	41,618	44,842	26,507	29,875	33,150	37,250	477,094	3.3
RESTAURANT #1	7,831	8,990	11,720	13,669	13,816	11,688	10,459	9,735	7,019	11,195	9,250	6,781	122,152	0.8
DELI	5,230	4,168	7,447	6,463	7,266	10,185	7,313	5,868	3,393	5,966	7,299	5,813	76,411	0.5
POOL SERVICE	3,300	5,234	26,181	27,972	40,887	44,026	71,590	26,409	23,998	22,014	10,907	1,845	304,363	2.1
SNACK SHOP	4,905	6,675	8,862	8,160	8,279	7,514	3,819	5,474	4,932	7,288	5,202	4,133	75,242	0.5
LOBBY LOUNGE	15,289	20,811	20,096	15,884	18,905	19,601	15,735	14,551	11,539	16,983	17,367	17,407	204,168	1.4
NET REVENUE	992,727	912,462	1,118,436	1,245,237	736,810	671,863	677,849	328,180	827,768	1,678,716	941,740	768,891	10,900,679	74.8
OTHER REVENUE														
AUDIO VISUAL	51,918	105,965	90,788	104,187	42,793	59,498	68,772	18,851	84,597	180,000	140,000	70,000	1,017,368	7.0
OTHER INCOME-GENERAL	2,090	4,690	4,761	3,127	750	600	1,065	27,929	1,950	1,722	1,652	1,085	51,421	0.4
OTHER REVENUE-W\EXPI	2,286	11,879	3,646	3,144	2,802	2,563	652	1,734	1,657	10,141	4,304	5,001	49,808	0.3
PUBLIC ROOMS-#1	18,895	6,459	15,571	10,075	8,045	8,895	5,150	5,600	6,925	17,020	9,000	4,000	115,635	0.8
ROOM SVC -DEL CHARGE	3,787	5,289	4,531	4,163	4,593	4,299	4,994	4,844	3,420	6,625	4,488	3,393	54,427	0.4
SERVICE CHARGE	244,660	211,212	267,580	289,219	154,189	146,108	147,508	70,427	195,461	337,678	175,844	139,601	2,379,486	16.3
NET OTHER INCOME	323,637	345,494	386,876	413,915	213,172	221,962	228,141	129,385	294,009	553,187	335,288	223,079	3,668,144	25.2
TOTAL FOOD INCOME	1,316,364	1,257,956	1,505,313	1,659,152	949,982	893,825	905,990	457,565	1,121,777	2,231,903	1,277,027	991,970	14,568,823	100.0
COST OF SALES														
COST OF FOOD	233,331	240,805	271,520	288,080	214,511	197,894	216,094	138,969	254,694	386,105	226,018	215,289	2,883,310	26.5
ADJ TO COS PUR FEE		9,834	-12,223	11,771	2,546		4,455	1,806	2,535	4,017	2,299	1,786	28,825	0.3
PROMOTIONAL COST	-9,064	-13,958	-16,353	-11,326	-16,513	-13,831	-12,788	-12,229	-8,260	-15,517	-13,560	-13,085	-156,486	-1.4
EMPLOYEE MEAL FOOD C	-13,231	-12,908	-14,489	-15,013	-9,878	-18,024	-13,997	-11,950	-12,713	-18,664	-15,987	-15,410	-172,265	-1.6
TOTAL COST OF SALES	211,036	223,773	228,454	273,512	190,666	166,039	193,763	116,596	236,256	355,940	198,769	188,581	2,583,385	23.7
COST OF OTHER INCOME														
AV EQUIPMENT COST	29,725	61,902	47,563	56,981	24,159	34,282	37,036	5,955	44,469	100,800	78,400	39,200	560,471	55.1
OTHER COST-W/REV #1	1,031	-2,924	357	424	2,239	1,700		300		4,868	2,066	2,400	12,461	25.0
NET COST OF OTHER INC	30,756	58,978	47,920	57,405	26,398	35,982	37,036	6,255	44,469	105,668	80,466	41,600	572,932	15.6
GROSS PROFIT	1,074,572	975,206	1,228,938	1,328,235	732,918	691,805	675,191	334,714	841,051	1,770,295	997,792	761,789	11,412,506	78.3
PAYROLL & RELATED EXP														
SALARIES AND WAGES	457,668	420,562	519,188	555,084	419,474	385,024	391,585	277,671	409,214	685,818	461,290	419,230	5,401,809	37.1
CONTRACT LABOR	1,440	2,277	815						1,811				6,342	0.0
VAC-HOL-SICK-BONUS	35,013	32,410	42,062	49,381	22,717	23,049	71,884	38,266	47,344	59,499	48,793	44,722	524,321	3.6

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PAYROLL TAX	57,970	33,606	44,642	52,638	35,951	32,728	37,151	25,807	37,213	56,839	39,033	35,680	489,259	3.4
EMPLOYEE MEALS	7,824	7,026	7,504	8,253	5,640	8,429	6,909	5,355	6,576	10,057	8,030	7,745	89,349	0.6
EMPLOYEE BENEFITS	54,577	58,015	93,123	74,684	54,373	56,416	58,047	47,357	82,740	77,180	65,175	63,644	785,331	5.4
TOTAL PAYROLL EXPENSE	614,492	553,896	706,335	734,541	558,156	507,746	565,676	392,357	584,897	886,773	620,522	571,021	7,296,410	50.1
OTHER EXPENSES														
CHINA	-416	92	4,294	3,610			2,503	740	1,026	15,660	2,856	2,159	32,525	0.2
CLEANING SUPPLIES	1,330	1,599	1,675	3,203	1,188	72	1,273	833	117	2,710	1,836	1,388	17,223	0.1
CONTRACT SERVICES	13,806	12,578	14,871	13,818	13,407	13,498	13,513	10,930	13,503	13,500	13,500	13,500	160,424	1.1
CONTR SVC PUR FEE	1,065	1,254	7,513	-7,259	1,285		2,303	1,006	1,113	1,000	1,000	1,000	11,280	0.1
DECORATIONS	2,492	1,921	742	6,559	4,892	1,117	1,376	887	1,087	2,200	10,000	2,500	35,772	0.2
EQUIP RENTAL TEMPOR	537	1,429	753	3,514	788	322	2	178	324	2,600	800	800	12,046	0.1
GLASSWARE	2,207	1,681	3,280	3,567	384	590	1,236		1,511	2,710	1,632	1,234	20,032	0.1
ICE				240	416		248						904	0.0
KITCHEN FUEL	3,764	2,217	2,427	4,144	2,060	1,577	2,911	645	2,043	4,148	2,343	1,566	29,846	0.2
LAUNDRY DISTRIBUTION	6,610	8,249	8,165	9,238	7,651	8,000	8,574	8,224	6,872	10,674	8,334	6,424	97,012	0.7
LICENSE & INSPECTION	1,811	259	957	259	259	904	259	1,700	479	259	259	259	7,666	0.1
LINEN	2,743	13,251	-4,388	3,799	3,878	200	3,106	1,855	2,819	4,216	3,264	2,468	37,212	0.3
MISCELLANEOUS	-0	0	743		16	50			523	500	500	500	2,831	0.0
MUSIC AND ENTERTAINM	2,787	2,652	1,004	3,686	5,969	5,778	6,440	6,299	4,010	3,500	3,500	3,500	49,126	0.3
OPERATING SUPPLIES	15,018	62	21,067	12,637	12,947	8,100	8,676	2,846	7,563	16,865	9,384	7,094	122,258	0.8
PAPER AND PLASTICS	11,121	8,142	21,163	17,278	11,588	12,209	19,870	10,902	11,271	17,467	12,241	9,254	162,504	1.1
PERSONNEL TRAINING	224	385	660	517	600				282				2,668	0.0
PRINT & STATIONERY	1,488	558	3,299	2,288	2,589	1,560	1,921	1,980	1,462	2,000	1,500	1,500	22,143	0.2
PROMOTIONAL BEVERAGE	438	602	480	541	721	481	634	424	432	500	500	500	6,254	0.0
PROMOTIONAL FOOD	2,831	3,864	2,771	2,533	6,263	5,365	5,443	2,110	2,339	4,517	3,060	3,085	44,180	0.3
PROMOTIONAL OTHER	2,025	2,853	1,722	1,804	3,689	3,134	3,871	2,828	2,822	4,517	3,060	2,313	34,638	0.2
SILVERWARE	1,215	903	1	1,893	952	883			569	602	11,425	3,085	21,528	0.1
TELECOMMUNICATIONS	1,648	1,459	1,856	1,548	1,766	2,308	3,101	2,139	1,742	1,750	1,750	1,750	22,817	0.2
TRAVEL - MEALS			640	1,126									1,765	0.0
TRAVEL-OTHER			416	169	107								692	0.0
ENTERTAINMENT-MEALS	69		-0						395				464	0.0
UNIFORMS	1,351	1,307	1,867	3,849	4,632	7,170	742	291	1,182	2,400	2,400	2,400	29,592	0.2
UTENSILS	473	496	1,079	773	192		476		1,042	602	408	308	5,849	0.0
ALLOC OVERHEAD-F&B			-0	-0		-0	-0						-0	
TOTAL OTHER EXPENSES	76,637	67,812	99,054	95,333	88,238	73,318	88,477	56,818	66,529	114,899	95,553	68,587	991,253	6.8
TOTAL DEPT EXPENSE	691,129	621,708	805,389	829,874	646,393	581,064	654,152	449,175	651,426	1,001,671	716,074	639,608	8,287,663	56.9
DEPT PROFIT/LOSS	383,443	353,498	423,549	498,361	86,525	110,741	21,038	-114,461	189,625	768,623	281,718	122,181	3,124,843	21.4

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
BANQUETS	154,475	94,635	130,026	100,174	10,959	23,933	23,874	6,340	74,902	324,000	132,000	32,000	1,107,318	33.4
CATERING	15,998	14,480	22,201	26,530	18,206	17,993	12,453	8,084	24,581	33,000	26,000	79,000	298,525	9.0
ROOM SERVICE	2,817	3,177	3,994	3,476	3,385	2,006	2,514	1,931	2,640	3,569	3,541	2,780	35,829	1.1
CASUAL RESTAURNT	13,905	16,829	17,905	17,941	17,543	16,011	15,984	15,165	14,189	16,016	13,818	16,177	191,483	5.8
DINING ROOM #1	750	4,890		4,060	6,968	2,964	742	742	552	18,568	2,786	2,305	45,327	1.4
DINING ROOM #2	12,396	11,596	13,485	14,235	9,792	7,310	8,827	11,571	6,918	8,850	8,850	10,050	123,879	3.7
DELI	41	220	87	127	137	284	78	68	57	175	165	127	1,565	0.0
POOL SERVICE	4,604	7,001	33,760	42,094	64,794	72,783	85,388	59,042	51,905	47,247	23,280	615	492,511	14.9
SNACK SHOP	7,292	12,024	16,220	10,139	9,336	6,942	3,973	4,758	5,797	13,436	7,132	5,536	102,587	3.1
LOBBY LOUNGE	72,573	80,465	80,319	67,624	51,824	46,902	50,584	45,512	54,005	79,543	66,281	48,593	744,225	22.5
NET REVENUE	284,850	245,316	317,995	286,400	192,943	197,127	204,417	153,212	235,546	544,404	283,853	197,183	3,143,248	94.9
OTHER REVENUE														
SERVICE CHARGE				2	13	4	4	97	7	96,488	43,540	28,560	168,716	5.1
NET OTHER INCOME				2	13	4	4	97	7	96,488	43,540	28,560	168,716	5.1
TOTAL BEVERAGE INCOME	284,850	245,316	317,995	286,401	192,956	197,131	204,422	153,309	235,554	640,892	327,393	225,744	3,311,964	100.0
COST OF SALES														
COST OF BEVERAGE	60,435	52,454	63,420	67,290	42,033	39,149	43,554	33,049	57,958	108,881	62,448	43,380	674,050	21.4
PROMOTIONAL COST	-1,796	-3,949	-2,190	-2,396	-2,568	-2,036	-2,362	-1,677	-1,535	-2,350	-2,350	-2,350	-27,559	-0.9
TOTAL COST OF SALES	58,639	48,506	61,229	64,894	39,465	37,113	41,191	31,372	56,423	106,531	60,098	41,030	646,491	20.6
GROSS PROFIT	226,211	196,810	256,766	221,507	153,491	160,018	163,230	121,938	179,131	534,361	267,295	184,714	2,665,473	80.5
PAYROLL & RELATED EXP														
SALARIES AND WAGES	17,354	18,490	24,132	31,099	18,437	24,587	23,313	19,312	19,427	27,601	21,595	17,410	262,756	7.9
VAC-HOL-SICK-BONUS	1,521	1,803	1,952	2,373	1,326	1,626	1,617	1,308	1,153	1,647	1,314	1,171	18,813	0.6
PAYROLL TAX	3,513	5,296	5,254	7,574	3,766	4,264	3,559	3,420	2,982	5,174	4,058	3,467	52,328	1.6
EMPLOYEE MEALS	761	733	734	707	506	797	641	543	592	873	780	692	8,360	0.3
EMPLOYEE BENEFITS	3,812	3,931	3,772	4,786	3,349	5,256	3,328	3,194	3,014	5,087	4,974	4,907	49,412	1.5
TOTAL PAYROLL EXPENSE	26,962	30,253	35,844	46,540	27,384	36,531	32,458	27,778	27,170	40,383	32,721	27,646	391,670	11.8
OTHER EXPENSES														
CONTR SVC PUR FEE	347	15	-432	4	2		-202	65	55				-146	-0.0
LAUNDRY DISTRIBUTION	1,322	1,650	1,633	1,848	1,530	1,600	1,715	1,645	1,374	2,135	1,667	1,285	19,402	0.6
MISCELLANEOUS	-0	0	0											
OPERATING SUPPLIES	-5		5											
ALLOC OVERHEAD-F&B			-0				0						-0	
TOTAL OTHER EXPENSES	1,664	1,664	1,206	1,851	1,532	1,600	1,513	1,710	1,429	2,135	1,667	1,285	19,256	0.6

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
TOTAL DEPT EXPENSE	28,626	31,918	37,050	48,391	28,917	38,131	33,971	29,488	28,599	42,518	34,388	28,931	410,926	12.4
DEPT PROFIT/LOSS	197,585	164,893	219,716	173,116	124,575	121,888	129,260	92,450	150,532	491,843	232,907	155,782	2,254,547	68.1

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
RENTALS/CONCESSIONS														
CONCESSION-OTHER	1,200	7,745	18,976	17,767	13,646	6,259	2,284	5,335	1,558	12,000	22,000	26,000	134,770	30.6
CONCESSION-RESTAURT					58,960	9,362	7,308	6,261	6,006	8,000	10,000	10,000	115,897	26.3
RENT-AUTO AGENCY	300	300	300	481	404	300	404	829	350	500	500	500	5,168	1.2
RENT-OTHER	10,413	9,884	13,298	13,633	-47,228									
RENT-SPACE	14,740	40,159	34,324	3,504	13,992	13,103	15,006	11,061	11,051	15,400	6,000	6,000	184,340	41.9
TOTAL RENTALS/CONCESS	26,653	58,089	66,898	35,385	39,774	29,024	25,002	23,486	18,965	35,900	38,500	42,500	440,176	100.0
COMMISSIONS														
COMMISSIONS-GENERAL	573	401	1,020	637	18	1,516	14	1,350	636	600	600	600	7,965	100.0
TOTAL COMMISSIONS	573	401	1,020	637	18	1,516	14	1,350	636	600	600	600	7,965	100.0
MISCELLANEOUS INCOME														
ATTRITION			9,945	33,528	5,285				2,663				51,421	13.6
CANCELLATION			65,984		9,304		23,307	50,689	3,494	1,000	2,500	2,500	158,779	42.1
CASH DISCOUNTS	24	25	30	47	26	2	59	22	79				313	0.1
INTEREST INCOME	19	23	18	21	19	24	30	33	30	20	20	20	277	0.1
MISCELLANEOUS INCOME	1,075	1,889	523	1,013	350	205	857	275	351	800	800	800	8,936	2.4
MISCELLANEOUS INC #1							-1		1					
MISCELLANEOUS INC #2	5,763	23,043	5,763	5,763	4,973	7,378	6,205	7,396	6,218	6,000	6,000	6,000	90,502	24.0
MISCELLANEOUS INC #4	6,852	11,385	9,987	4,212	484	1,010	4,884	2,207	4,180	8,188	4,104	3,075	60,568	16.1
MISCELLANEOUS INC #5	416	295	638	364	315	524	718	690	741	500	500	500	6,202	1.6
TOTAL MISC INCOME	14,149	36,660	92,887	44,948	20,755	9,141	36,059	61,314	17,758	16,508	13,924	12,895	376,998	100.0
IN-ROOM MOVIES														
IN-ROOM MOVIE REV	8,744	10,409	13,404	8,212	6,732	7,107	9,354	8,066	6,552	8,599	8,390	7,996	103,566	100.0
CONTRA -IN ROOM MOVI	-7,597	-9,317	-14,568	-5,570	-6,293	-6,708	-9,305	-7,548	-6,722	-7,739	-7,551	-7,197	-96,114	100.0
NET IN-ROOM MOVIES	1,147	1,092	-1,164	2,643	439	399	50	518	-170	860	839	800	7,452	-7.8
TOTAL INCOME	42,521	96,241	159,642	83,613	60,986	40,080	61,125	86,668	37,188	53,868	53,863	56,795	832,590	100.0
DEPT PROFIT/LOSS	42,521	96,241	159,642	83,613	60,986	40,080	61,125	86,668	37,188	53,868	53,863	56,795	832,590	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
SERVICES-GENERAL	4,713	10,507	5,513	10,446	2,866	4,818	3,449	678	2,731	14,738	9,234	5,535	75,230	100.0
NET REVENUE	4,713	10,507	5,513	10,446	2,866	4,818	3,449	678	2,731	14,738	9,234	5,535	75,230	100.0
COST OF SALES														
COST OF SERVICES	958	1,483	1,360	1,008	604	890	422	299	502	2,948	1,847	1,107	13,429	17.9
TOTAL COST OF SALES	958	1,483	1,360	1,008	604	890	422	299	502	2,948	1,847	1,107	13,429	17.9
GROSS PROFIT	3,755	9,024	4,153	9,438	2,262	3,928	3,027	379	2,229	11,791	7,387	4,428	61,801	82.1
PAYROLL & RELATED EXP														
SALARIES AND WAGES	3,407	3,511	3,039	2,808	2,473	2,635	3,353	3,194	3,368	2,762	2,669	2,762	35,981	47.8
VAC-HOL-SICK-BONUS	491	416	355	513	337	360	387	180	387	282	272	282	4,261	5.7
PAYROLL TAX	469	269	219	277	167	217	258	232	246	265	256	265	3,142	4.2
EMPLOYEE MEALS	62	53	45	41	29	52	51	47	52	47	47	49	576	0.8
EMPLOYEE BENEFITS	663	651	625	845	620	634	632	627	630	742	697	702	8,068	10.7
TOTAL PAYROLL EXPENSE	5,092	4,900	4,282	4,485	3,628	3,898	4,681	4,280	4,682	4,098	3,942	4,060	52,028	69.2
OTHER EXPENSES														
CONTR SVC PUR FEE	27	26	25	14	17		28	6	5				149	0.2
OPERATING SUPPLIES	968					538	978	45		295	185	111	3,119	4.1
PRINT & STATIONERY	216	186	186	384	91	237	230	102	208	295	185	111	2,431	3.2
TOTAL OTHER EXPENSES	1,211	212	211	399	108	775	1,237	153	213	590	369	221	5,699	7.6
TOTAL DEPT EXPENSE	6,303	5,112	4,493	4,883	3,736	4,673	5,918	4,433	4,895	4,688	4,311	4,282	57,727	76.7
DEPT PROFIT/LOSS	-2,549	3,912	-340	4,554	-1,473	-745	-2,891	-4,054	-2,666	7,103	3,076	146	4,074	5.4

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
GARAGE REV-GENERAL	9,200	12,660	9,975	8,220	8,865	8,970	8,775	7,545	9,225	10,749	9,229	6,766	110,179	100.0
NET REVENUE	9,200	12,660	9,975	8,220	8,865	8,970	8,775	7,545	9,225	10,749	9,229	6,766	110,179	100.0
DEPT PROFIT/LOSS	9,200	12,660	9,975	8,220	8,865	8,970	8,775	7,545	9,225	10,749	9,229	6,766	110,179	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
GREEN FEES	43,434	57,495	88,686	60,652	39,571	9,464	23,419	16,191	22,309	125,000	70,000	35,000	591,221	12.8
GREEN FEE-PACKAGES	4,354	4,532	2,781	618	7,075	11,445	4,350	8,400	5,614				49,169	1.1
GREEN FEE-SENIOR TOU	35,730	33,670	87,346	39,945	25,992	38,297	1,742	8,712	18,580				290,014	6.3
LESSON FEES	1,580	1,765	3,715	1,490	2,330	1,875	1,770	5,320	1,970	2,000	2,000	2,000	27,815	0.6
MEMBERSHIP FEES	238,384	230,905	223,587	231,197	228,268	227,312	224,297	224,308	223,655	224,500	379,000	224,000	2,879,413	62.2
MERCHANDISE-GENERAL	25,705	32,073	59,565	51,949	31,743	23,890	24,142	17,268	25,709	40,000	35,000	35,000	402,044	8.7
OTHER INCOME-GENERAL	811	3,286	3,023	1,983				499	8,255	2,500	2,500	2,000	24,858	0.5
RENTAL-CART	31,967	32,460	42,351	36,113	29,149	18,322	16,904	18,600	17,303	25,000	28,000	25,000	321,170	6.9
RENTAL-EQUIPMENT	4,691	5,074	8,020	3,863	1,551	831	1,164	417	1,398	12,000	3,000	1,000	43,010	0.9
NET REVENUE	386,655	401,260	519,074	427,811	365,679	331,436	297,787	299,716	324,794	431,000	519,500	324,000	4,628,713	100.0
COST OF SALES														
COST OF MERCHANDISE	16,516	28,582	33,108	24,617	31,018	20,233	16,236	11,997	18,023	27,200	23,800	23,800	275,129	68.4
TOTAL COST OF SALES	16,516	28,582	33,108	24,617	31,018	20,233	16,236	11,997	18,023	27,200	23,800	23,800	275,129	5.9
GROSS PROFIT	370,140	372,678	485,966	403,194	334,661	311,203	281,551	287,719	306,771	403,800	495,700	300,200	4,353,585	94.1
EXP EXCLUDING MAINT. PAYROLL & RELATED EXP														
SALARIES AND WAGES	54,775	50,526	72,814	55,438	55,852	57,689	56,622	57,393	44,194	54,811	53,949	55,524	669,589	14.5
CONTRACT LABOR	1,005	1,779	1,497	1,794	1,640	2,182	1,260	1,757	1,740	1,777	1,771	1,777	19,980	0.4
VAC-HOL-SICK-BONUS	6,958	8,153	9,302	7,948	6,764	8,267	4,711	2,424	4,388	3,618	3,561	3,665	69,758	1.5
PAYROLL TAX	5,640	5,493	7,604	4,649	4,593	4,327	4,441	4,128	5,738	4,385	4,316	4,442	59,756	1.3
EMPLOYEE MEALS	1,279	1,065	1,363	1,137	874	1,425	1,072	984	998	1,260	1,291	1,346	14,094	0.3
EMPLOYEE BENEFITS	6,972	7,494	8,679	7,467	7,191	7,141	7,105	7,933	8,790	9,486	9,466	9,503	97,226	2.1
TOTAL PAYROLL EXPENSE	76,629	74,510	101,259	78,433	76,914	81,031	75,212	74,620	65,848	75,337	74,354	76,256	930,403	20.1
OTHER EXPENSES														
CONTRACT SERVICES					-74					74				
CONTR SVC PUR FEE	5	5	373	100	96		325	120	94				1,117	0.0
DUES AND SUBSCRIPTIO	1,365	1,142	1,086	1,345	1,136	3,235	1,349	1,152	1,058	1,140	1,000	1,000	16,008	0.3
MGT FEES-MINOR OPS	5,265	5,521	7,149	6,125	5,140	4,767	4,264	4,411	4,527	5,464	7,245	5,069	64,948	1.4
MISCELLANEOUS	8,344	8,149	7,256	8,909	6,129	8,508	7,329	6,880	7,491	7,850	7,850	7,850	92,546	2.0
OPERATING SUPPLIES	2,542	3,189	2,437	5,395	1,117	2,262	4,541	562	1,878	3,000	3,000	3,000	32,924	0.7
PERSONNEL TRAINING	1,121	158				23		1,000		200	200	200	2,903	0.1
PRINT & STATIONERY	1,183	572	6,458	1,765	1,411	2,647	712	1,089	842	4,500	3,000	2,850	27,030	0.6
PROFESSIONAL FEES	3,720	3,857	4,021	3,571	4,295	3,886	3,911	3,741	3,786	3,800	3,800	3,800	46,187	1.0
PROMOTIONAL BEVERAGE	7	107	83	684	16	7	9	7	2				922	0.0
PROMOTIONAL FOOD	1,310	1,992	2,073	1,691	1,166	1,088	961	587	778	1,000	1,000	1,000	14,647	0.3
PROMOTIONAL OTHER	862	11,296	4,515	6,305	4,587	3,964	6,991		1,398	4,000	9,000	5,000	57,919	1.3
TELECOMMUNICATIONS	212	263	326	253	306	363	212	423	354	200	200	200	3,312	0.1
TRAVEL-OTHER	264												264	0.0
UNIFORMS	64												8,203	0.2

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
TOTAL OTHER EXPENSES	26,264	36,252	36,354	38,591	26,048	31,139	30,999	20,043	22,322	34,154	36,795	29,969	368,930	8.0
TOTAL DEPT EXPENSE	102,893	110,762	137,612	117,024	102,962	112,170	106,211	94,663	88,170	109,491	111,149	106,225	1,299,332	28.1
COURSE MAINT. EXP														
PAYROLL & RELATED EXP														
SALARIES AND WAGES	67,067	67,741	73,584	70,785	84,513	66,369	69,390	72,342	73,431	72,261	68,523	70,941	856,947	18.5
VAC-HOL-SICK-BONUS	4,309	7,533	6,227	4,751	3,711	5,494	5,569	2,875	8,842	6,106	5,790	8,832	70,040	1.5
PAYROLL TAX	5,945	7,486	9,117	5,676	6,047	5,296	5,077	4,981	8,158	5,673	5,379	5,498	74,333	1.6
EMPLOYEE MEALS	1,739	1,608	1,655	1,559	1,541	1,907	1,491	1,561	1,799	1,832	1,792	1,888	20,374	0.4
EMPLOYEE BENEFITS	11,331	11,815	12,725	11,496	11,437	11,268	10,907	11,132	12,208	11,594	11,460	11,547	138,919	3.0
TOTAL PAYROLL EXPENSE	90,390	96,184	103,308	94,267	107,250	90,335	92,434	92,891	104,438	97,466	92,944	98,705	1,160,613	25.1
OTHER EXPENSES														
CHARGES - INTERDEPAR	-12,305	-12,305	-12,305	-12,305	-12,305	-12,305	-12,305	-12,305	-12,305	-12,305	-12,305	-12,305	-147,660	-3.2
CONTR SVC PUR FEE	77	63	71	80	88		211	56	61	85	85	85	962	0.0
ELECTRIC CURRENT	3,036	1,971	2,659	5,163	6,177	8,420	7,682	4,576	5,315	5,200	3,200	2,500	55,900	1.2
GAS AND OIL	2,082	2,093	1,975	3,566	-1,405	1,867	2,125	2,386	1,900	1,900	1,900	1,900	22,289	0.5
GROUNDS/LANDSCAP-GEN	2,739	707	6,100	2,389	3,829	2,045	2,615	3,745	1,064	4,250	3,250	3,250	35,982	0.8
GRND & LND - CHEM/FE	4,569	7,256	5,465	6,841	7,498	761	6,818	4,674	9,263	6,700	5,200	4,200	69,245	1.5
GRND & LND SEED FLOW	1,272	5,649	2,557	548	6,418	13,081	5,359	5,736	85,584	4,500	4,500	3,500	138,704	3.0
MISCELLANEOUS	1,955	272	42	116	505	10	413						3,313	0.1
OPERATING SUPPLIES	1,152	2,818	1,438	1,716	1,780	2,240	1,945	2,317	492	1,700	1,000	1,000	19,599	0.4
OTHER VEHICLE EXPENS	5,515	4,858	5,538	5,831	6,022	3,816	3,841	6,127	8,656	5,400	5,400	5,400	66,405	1.4
PERSONNEL TRAINING	1,117												1,117	0.0
PRINT & STATIONERY			156						-156					
TELECOMMUNICATIONS	65	56	48	57	57	57	65	49	57	100	100	100	810	0.0
UNIFORMS	582	615	478	655	530	897	450	592	474	2,400	600	600	8,874	0.2
WASTE REMOVAL-TRMT	4,475	2,210	4,554	4,239	2,468	8,165	6,804	1,119	4,078	7,000	5,000	5,000	55,113	1.2
WATER	9,998	-980	20,824	29,628	51,614	57,667	45,801	37,142	39,349	46,000	25,000	14,000	376,043	8.1
TOTAL OTHER EXPENSES	26,330	15,283	39,602	48,522	73,277	86,720	71,824	56,215	143,833	72,930	42,930	29,230	706,695	15.3
TOTAL COURSE MAINTENA	116,720	111,467	142,910	142,789	180,527	177,055	164,258	149,105	248,271	170,396	135,874	127,935	1,867,308	40.3
TOTAL GOLF COURSE EXP	219,614	222,229	280,522	259,813	283,489	289,225	270,469	243,769	336,441	279,887	247,023	234,160	3,166,640	68.4
DEPT PROFIT/LOSS	150,526	150,449	205,444	143,381	51,172	21,978	11,082	43,951	-29,669	123,913	248,677	66,040	1,186,944	25.6

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
LAUNDRY/VALET REV	2,315	3,630	2,361	2,070	704	711	757	431	948	2,150	1,678	1,230	18,984	100.0
NET REVENUE	2,315	3,630	2,361	2,070	704	711	757	431	948	2,150	1,678	1,230	18,984	100.0
OTHER EXPENSES														
OUTSOURCED LAUNDRY	1,122	3,268	1,071	1,710	1,562	466	420	580	365	1,720	1,342	984	14,610	77.0
TOTAL OTHER EXPENSES	1,122	3,268	1,071	1,710	1,562	466	420	580	365	1,720	1,342	984	14,610	77.0
TOTAL DEPT EXPENSE	1,122	3,268	1,071	1,710	1,562	466	420	580	365	1,720	1,342	984	14,610	77.0
DEPT PROFIT/LOSS	1,193	362	1,290	360	-858	245	337	-149	583	430	336	246	4,374	23.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
GUEST SERVICES-GEN	1,326	1,622	2,942	2,790	2,294	3,884	2,568	2,345	1,433	2,000	2,000	1,000	26,204	100.0
NET REVENUE	1,326	1,622	2,942	2,790	2,294	3,884	2,568	2,345	1,433	2,000	2,000	1,000	26,204	100.0
PAYROLL & RELATED EXP														
SALARIES AND WAGES	8,776	8,747	13,285	16,098	22,298	25,798	30,926	23,160	16,772	17,174	15,005	15,532	213,573	815.0
VAC-HOL-SICK-BONUS	837	637	1,084	1,247	1,395	775	1,138	880	960	910	795	823	11,483	43.8
PAYROLL TAX	1,190	772	1,307	1,790	2,117	2,423	2,687	1,988	1,406	1,477	1,275	1,320	19,751	75.4
EMPLOYEE MEALS	291	272	359	461	495	945	787	538	420	547	492	518	6,124	23.4
EMPLOYEE BENEFITS	1,608	1,513	1,376	1,878	1,658	1,666	1,869	1,639	1,597	1,522	1,467	1,479	19,274	73.6
TOTAL PAYROLL EXPENSE	12,702	11,941	17,410	21,475	27,963	31,608	37,408	28,205	21,156	21,631	19,035	19,672	270,206	031.2
OTHER EXPENSES														
CONTR SVC PUR FEE	12	19	1	39	4		54	20	0				148	0.6
MISCELLANEOUS					1,778								1,778	6.8
OPERATING SUPPLIES	822	1,243	2,214	2,293	4,234	2,875	2,707	1,673	1,000	1,500	1,500	500	22,562	86.1
PRINT & STATIONERY			446	20						50	50	50	616	2.4
UNIFORMS				2,346	240								2,586	9.9
TOTAL OTHER EXPENSES	835	1,262	2,661	4,698	6,255	2,875	2,761	1,693	1,001	1,550	1,550	550	27,690	105.7
TOTAL DEPT EXPENSE	13,537	13,203	20,071	26,173	34,219	34,483	40,169	29,898	22,156	23,181	20,585	20,222	297,896	136.8
DEPT PROFIT/LOSS	-12,211	-11,581	-17,129	-23,383	-31,925	-30,599	-37,601	-27,553	-20,723	-21,181	-18,585	-19,222	-271,692	036.8

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
COURT FEE	486	671	1,375	1,819	606	479	374	323	154	1,000	1,000	750	9,036	1.7
FACILITY USE FEES	9,373	8,815	12,911	9,725	10,078	21,351	15,720	9,058	8,965	9,000	12,000	10,000	136,996	25.1
EXERCISE CLASSES	1,260	1,435	1,915	1,190	945	1,112	902	725	745	1,000	1,000	1,000	13,229	2.4
MEMBERSHIP FEES	16,858	20,103	21,332	20,674	20,913	20,367	21,480	21,706	20,255	20,600	20,600	20,600	245,489	45.0
MERCHANDISE-GENERAL	4,769	7,051	12,756	8,162	8,018	7,065	6,031	5,842	5,661	8,000	9,000	6,000	88,356	16.2
RENTAL-EQUIPMENT	68	150	265	290	138	45	80	25	50	400	400	300	2,210	0.4
SWIM CLUB	2,795	1,027	2,265	20,325	4,343	32	3,825	10,451	2,505	500	2,000	500	50,568	9.3
NET REVENUE	35,609	39,253	52,819	62,185	45,040	50,450	48,412	48,129	38,335	40,500	46,000	39,150	545,883	100.0
COST OF SALES														
COST OF MERCHANDISE	3,801	2,355	8,442	5,645	6,359	5,942	3,210	3,278	2,803	4,560	5,130	3,420	54,944	62.2
TOTAL COST OF SALES	3,801	2,355	8,442	5,645	6,359	5,942	3,210	3,278	2,803	4,560	5,130	3,420	54,944	10.1
GROSS PROFIT	31,808	36,898	44,377	56,540	38,681	44,508	45,203	44,851	35,532	35,940	40,870	35,730	490,938	89.9
PAYROLL & RELATED EXP														
SALARIES AND WAGES	24,832	25,508	35,143	25,908	26,257	42,240	45,585	23,567	23,046	30,851	29,792	30,851	363,579	66.6
VAC-HOL-SICK-BONUS	1,218	1,630	1,752	1,392	832	975	1,758	863	1,728	1,481	1,430	1,481	16,539	3.0
PAYROLL TAX	2,275	2,569	3,312	1,964	2,200	2,871	2,643	3,152	2,655	2,530	2,443	2,530	31,144	5.7
EMPLOYEE MEALS	343	309	395	326	305	578	427	304	325	487	484	510	4,792	0.9
EMPLOYEE BENEFITS	3,207	3,313	3,678	3,195	3,230	3,497	3,367	2,813	2,781	3,426	3,394	3,426	39,326	7.2
TOTAL PAYROLL EXPENSE	31,875	33,329	44,279	32,785	32,823	50,161	53,780	30,698	30,535	38,774	37,543	38,797	455,379	83.4
OTHER EXPENSES														
CLEANING SUPPLIES	283	249	249	453	463	80	456	675	651	250	250	250	4,310	0.8
CONTRACT SERVICES	339		179	478	306	301	265	226	219	300	300	300	3,213	0.6
CONTR SVC PUR FEE	5	11	6	15	12		21	16	12				99	0.0
LAUNDRY	500	500	500	500	500	500	500	500	500	500	500	500	6,000	1.1
LINEN					954	2,385	-23			1,000			4,316	0.8
MISCELLANEOUS	1,005	1,000	1,000	1,000	1,402	1,006	1,756	1,034	1,012	1,500	1,500	1,500	14,715	2.7
OPERATING SUPPLIES	1,694	4,552	2,743	5,652	1,416	6,836	3,144	2,946	2,080	3,100	2,100	2,100	38,364	7.0
PRINT & STATIONERY										50	50	50	150	0.0
PROMOTIONAL FOOD			32			35	13	5	3				87	0.0
PROMOTIONAL OTHER			20			22	8	3	2				56	0.0
TELECOMMUNICATIONS	76	72	54	75	77	80	76	94	71	100	100	100	975	0.2
TRAVEL-OTHER	150												150	0.0
UNIFORMS										500			500	0.1
TOTAL OTHER EXPENSES	4,052	6,385	4,784	8,175	5,131	11,244	6,215	5,498	4,551	7,300	4,800	4,800	72,935	13.4
TOTAL DEPT EXPENSE	35,927	39,714	49,063	40,960	37,955	61,404	59,995	36,197	35,086	46,074	42,343	43,597	528,314	96.8

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
DEPT PROFIT/LOSS	-4,118	-2,816	-4,686	15,581	727	-16,896	-14,792	8,654	446	-10,134	-1,473	-7,867	-37,376	-6.8

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
INTERNET REV - GUEST	13,530	17,852	23,393	14,178	9,630	12,853	20,267	11,907	13,481	15,049	16,780	12,302	181,223	58.8
INTERNET REV - MEETI	3,540	17,816	4,062	9,712	6,105	485	10,935	775	3,395	12,282	7,695	4,613	81,414	26.4
LOCAL							1	-1						
LONG DISTANCE	1,163	1,883	2,553	2,476	3,513	614	1,112	580	1,711	2,150	1,678	1,230	20,661	6.7
TELEPHONE REV-GEN.	1,022	2,380	3,245	1,570	2,020	145	1,595	355	69	7,524	3,356	1,845	25,126	8.1
ALLOW-F&B DISC/EMPL						-816	816							
NET REVENUE	19,255	39,931	33,253	27,936	21,268	13,280	34,725	13,617	18,656	37,005	29,509	19,990	308,424	100.0
COST OF SALES														
COST OF LOCAL-LINES	1,431	1,145	1,717	1,433	1,433	1,471	1,499	1,329	1,482	1,500	1,500	1,500	17,442	
COST OF LONG DISTANC	3,438	2,842	3,381	3,474	3,754	3,093	3,899	3,436	3,430	3,500	3,500	3,500	41,247	199.6
COST OF INTERNET-GST	950	950	950	950	950	950	950	950	950	950	950	950	11,400	6.3
COST OF INTERNET-OTH	1,920	8,958	2,398	4,986	4,831	-1,427	6,271	-310	1,698	6,141	3,848	2,306	41,619	51.1
COST OF INT GUES POR	263	263	263	263	263	-1,313								
COST OF INTERNET-NET	3,001	3,029	3,029	3,029	3,029	3,043	3,043	3,043	2,918	3,000	3,000	3,000	36,166	
TOTAL COST OF SALES	11,003	17,186	11,738	14,134	14,260	5,819	15,662	8,448	10,478	15,091	12,798	11,256	147,875	47.9
GROSS PROFIT	8,252	22,745	21,515	13,802	7,008	7,461	19,062	5,168	8,177	21,914	16,712	8,734	160,549	52.1
PAYROLL & RELATED EXP														
SALARIES AND WAGES	10,898	9,878	7,650	8,094	9,411	7,746	8,631	7,342	7,301	9,487	8,771	8,678	103,888	33.7
VAC-HOL-SICK-BONUS	1,608	1,345	-144	1,343	-164	1,145	1,057	821	883	963	890	881	10,628	3.4
PAYROLL TAX	1,977	1,216	1,583	1,657	1,449	1,173	1,323	1,212	1,115	973	900	890	15,469	5.0
EMPLOYEE MEALS	331	273	186	198	176	246	222	194	197	270	257	259	2,809	0.9
EMPLOYEE BENEFITS	1,855	1,893	1,645	602	978	916	973	929	999	1,397	1,375	1,372	14,933	4.8
TOTAL PAYROLL EXPENSE	16,671	14,605	10,920	11,894	11,849	11,225	12,206	10,498	10,495	13,091	12,193	12,080	147,727	47.9
OTHER EXPENSES														
MISCELLANEOUS	292	292	292	292	292	292	292	290	283	295	295	295	3,502	1.1
OPERATING SUPPLIES								-2	2					
UNIFORMS								-51	51					
TOTAL OTHER EXPENSES	292	292	292	292	292	292	239	343	283	295	295	295	3,502	1.1
TOTAL DEPT EXPENSE	16,963	14,897	11,212	12,186	12,141	11,517	12,445	10,841	10,778	13,386	12,488	12,375	151,229	49.0
DEPT PROFIT/LOSS	-8,711	7,848	10,303	1,616	-5,134	-4,056	6,618	-5,673	-2,600	8,528	4,223	-3,641	9,320	3.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PAYROLL & RELATED EXP														
SALARIES AND WAGES	77,063	75,671	87,304	84,019	83,656	76,573	79,869	82,812	79,950	84,473	80,464	87,994	979,848	32.7
CONTRACT LABOR									939				939	0.0
VAC-HOL-SICK-BONUS	26,715	20,642	14,535	26,648	21,766	16,970	21,323	21,224	22,218	11,103	18,422	19,099	240,666	8.0
PAYROLL TAX	10,587	6,338	9,736	7,265	6,313	5,826	6,833	5,719	7,842	6,428	5,190	5,588	83,664	2.8
EMPLOYEE MEALS	995	833	916	909	673	1,075	874	871	898	1,007	996	1,079	11,126	0.4
EMPLOYEE BENEFITS	12,398	11,686	10,318	13,346	10,939	10,657	10,934	10,229	10,129	11,602	11,182	11,416	134,837	4.5
TOTAL PAYROLL EXPENSE	127,759	115,170	122,808	132,188	123,347	111,101	119,832	120,856	121,976	114,613	116,253	125,177	1,451,080	48.4
OTHER EXPENSES														
ARMORED CAR SERVICES	292	292	292	296	292	292	292	292	292	292	292	292	3,513	0.1
BAD DEBTS EXPENSE	1,809	-5,676	-1,812	-2,877	1,391	6,509	-8,609	11,137	10,454		7,499	5,031	24,857	0.8
BANK CHARGES	1,968	1,833	1,891	987	1,113	778	1,559	1,361	1,486	1,500	1,500	1,500	17,475	0.6
CASH OVER/SHORT	-172	1,071	-667	-3	109	-183	-32	108	-53				178	0.0
CORP SUPPORT/TRAVEL	160	308	437	405	34	463	1,638	924	997	400	400	400	6,566	0.2
COMPUTER SYSTEM MAIN	2,472	3,006	3,600	1,707	4,385	1,250	2,723	2,746	3,840	4,000	4,000	4,000	37,729	1.3
COMPUTER-CENTRAL FEE	11,855	10,568	10,658	10,560	10,673	13,743	10,692	10,982	10,152	11,500	11,500	11,500	134,382	4.5
COMPUTER-IT PROF SVC	7,950	9,882	7,901	8,746	10,762	5,118	8,106	5,714	7,873	8,750	8,750	8,750	98,302	3.3
CONTRACT SERVICES	1,670	2,846	2,571	6,945	3,053	1,906	4,704	6,295	4,620	6,000	3,500	3,500	47,611	1.6
CONTR SVC PUR FEE	26	40	22	36	39		76	27	26	50	50	50	442	0.0
CREDIT CARD COMMISSN	54,172	61,419	89,239	69,578	51,743	59,785	45,854	40,903	39,637	93,041	67,487	45,278	718,138	24.0
CREDIT AND COLLECTIO		2,500	1,209	162	150		262	113		279	279	279	5,233	0.2
DONATIONS		150	750				317	317	317	1,869			3,718	0.1
DUES AND SUBSCRIPTIO	342	2,987	342	637	385	372	1,346	466	1,292	500	500	500	9,672	0.3
EMPLOYEE SURVEY											4,195		4,195	0.1
LICENSE & INSPECTION	1,262	200		663				-1,569	1,528				2,084	0.1
LOSS & DAMAGE			503	150	22	108	524	4,369	250	200	200	200	6,526	0.2
MISCELLANEOUS	245	-175	-1,610	-2,530	-1,802	-1,507	-1,193	-409	150	500	500	500	-7,330	-0.2
OPERATING SUPPLIES	1,138	1,472	2,559	3,208	2,207	3,766	1,021	1,901	3,166	2,000	2,000	2,000	26,438	0.9
PAYROLL SERVICE	2,535	2,216	2,374	3,502	2,306	2,560	2,467	2,407	3,506	3,600	2,400	2,400	32,273	1.1
PERSONNEL RECOGNITIO	1,729	6,932	2,274	998	2,072	3,065	2,776	2,382	1,675	3,500	2,500	17,000	46,905	1.6
PERSONNEL RECRUITING	760	1,120	4,105	1,901	2,030	3,272	1,288	966	6,275	4,400	2,100	2,100	30,318	1.0
PERSONNEL RELOCATION		14	6,889		3,062	2,517		61,868	10,666	5,000			90,015	3.0
PERSONNEL TRAINING	2,963	565	2,114	1,049	6,280	1,912	3,781	4,984	2,557	3,500	3,500	2,500	35,704	1.2
POSTAGE	704	1,843	747	2,828	1,014	3,006	2,739	2,484	563	2,000	2,000	2,000	21,929	0.7
PRINT & STATIONERY	1,562	1,112	2,474	3,021	2,635	2,915	1,730	2,097	2,400	2,600	2,600	2,600	27,746	0.9
LEGAL FEES				36						500	400	400	1,336	0.0
PROMOTIONAL BEVERAGE	235	236	451	268	409	367	457	406	274	350	350	350	4,153	0.1
PROMOTIONAL FOOD	1,097	1,523	1,785	2,078	3,700	2,355	2,271	2,555	2,396	2,000	2,000	2,000	25,761	0.9
PROMOTIONAL OTHER	1,787	1,662	1,258	2,901	2,531	1,399	1,953	2,574	1,650	2,200	2,200	2,200	24,315	0.8
TELECOMMUNICATIONS	615	1,015	746	732	345	582	667	512	556	600	600	600	7,570	0.3
TELEPHONE MAINTENANC	2,870	2,835	2,477	2,461	2,640	2,445	3,021	2,656	2,526	2,500	2,500	2,500	31,429	1.0
TRAVEL - MEALS			1,040				12	381		300	300	300	2,333	0.1
TRAVEL-OTHER	101	1,117	2,059	932	1,361	2,782	966	1,780	1,278	1,800	1,000	1,000	16,176	0.5
ENTERTAINMENT-MEALS		547	179	1,223	1,744	865	611		875	1,100	500	500	8,143	0.3
UNIFORMS			80						84		100		485	0.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
TOTAL OTHER EXPENSES	102,205	115,461	148,940	122,605	116,831	123,020	93,872	173,616	124,871	164,963	137,702	122,231	1,546,317	51.6
TOTAL DEPT EXPENSE	229,963	230,632	271,748	254,794	240,178	234,121	213,704	294,472	246,847	279,576	253,956	247,407	2,997,397	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PAYROLL & RELATED EXP														
SALARIES AND WAGES	64,797	49,938	68,337	66,365	62,339	62,243	53,491	65,175	68,639	63,436	59,893	73,771	758,426	24.4
VAC-HOL-SICK-BONUS	25,899	27,566	22,621	31,702	28,652	-5,737	-42,158	13,302	6,837	11,680	11,124	13,300	144,787	4.7
PAYROLL TAX	7,816	2,684	5,973	6,908	5,081	3,494	7,351	5,632	5,748	6,470	6,109	7,525	70,792	2.3
EMPLOYEE MEALS	587	494	538	558	398	675	431	545	581	575	562	726	6,670	0.2
EMPLOYEE BENEFITS	12,350	7,692	11,198	9,223	7,313	7,317	6,793	6,816	8,837	8,793	8,280	8,710	103,322	3.3
TOTAL PAYROLL EXPENSE	111,449	88,373	108,666	114,757	103,784	67,992	25,908	91,470	90,642	90,955	85,968	104,032	1,083,996	34.9
OTHER EXPENSES														
CONTRACT SERVICES	72	72	72	172	198	89	1,101	107	82	1,000	1,000	1,000	4,966	0.2
CONTR SVC PUR FEE	6	27	27	17	25		19	16	8	52	37	25	260	0.0
DUES AND SUBSCRIPTIO			790	2,569	1,455	2,089	920	270	745	200	3,000	200	12,238	0.4
MISCELLANEOUS	698	1,413	655	725	420	850	1,094	995	1,026	1,000	1,000	1,000	10,876	0.4
OPERATING SUPPLIES	218	94	227	851	684	102	449	105	224	250	250	250	3,703	0.1
PERSONNEL TRAINING	400		170	1,719	1,922	190	790	115	-120	500	500	500	6,686	0.2
POSTAGE	155	469	323	186	209	280	192	71	136	400	400	400	3,222	0.1
PRINT & STATIONERY	1,891	373	3,558	3,168	979	1,192	1,050	1,752	1,638	3,000	1,500	1,500	21,602	0.7
SEMINARS AND TRAININ				635		115				500	500	500	2,250	0.1
TELECOMMUNICATIONS	678	614	675	602	462	597	681	695	1,298	700	700	700	8,402	0.3
TRAVEL - MEALS	178	557	1,213		326	352	75	130		750	750	750	5,081	0.2
TRAVEL-OTHER	1,376	6,967	16,819	908	7,863	3,138	2,836	4,157	5,163	10,900	6,000	3,500	69,627	2.2
ENTERTAINMENT-MEALS	316	866	1,491	-43	1,383	441	835	333	372	1,300	300	300	7,893	0.3
ENTERTAINMENT-OTHER	31		381	40	17		409						877	0.0
TOTAL OTHER EXPENSES	6,019	11,453	26,402	11,550	15,942	9,435	10,451	8,747	10,571	20,552	15,937	10,625	157,685	5.1
ADVERTISING														
AD AGENCY FEES	15,450	15,550	19,450	4,000		3,150	300						57,900	1.9
BROCHURES							2,607						2,607	0.1
COLLATERAL MATERIAL	1,321	3,672	2,756	2,346	7,255	1,131	8,885	256		2,400	2,100	4,100	36,221	1.2
CO-OP ADVERTISING	15,503	503	503	503	503	503	503	503	503	3,000			22,524	0.7
DIRECT MAIL ADVERTIS	279		-279											
MEDIA-INTERNET/ADV	7,108	2,793	12,631	8,152	17,323	19,402	3,399	13,608	8,948	10,000	10,000	10,000	123,362	4.0
MEDIA-PRINT/ADVERTIS	27,872	6,037	4,478	9,295	1,555	6,620	8,226	9,390	2,926	3,000	11,000	3,000	93,399	3.0
MEDIA-PRINT/PRODUCTI	1,318	1,808	1,014	915	1,610	1,805	1,106	1,534	3,172	2,750	850	400	18,282	0.6
MEDIA-RADIO AND TV/A	2,050	4,525	2,100	3,450	3,000			1,500	1,000				17,625	0.6
NATIONAL MARKETING	53,125	71,358	75,669	70,835	39,377	50,421	44,322	28,268	44,866	89,733	65,088	43,668	676,731	21.8
TRADEOUT - ROOMS		19,269	19,269		-140	37,850	37,850	37,850					151,948	4.9
TOTAL ADVERTISING	124,025	125,514	137,590	99,497	70,482	120,881	107,198	92,909	61,414	110,883	89,038	61,168	1,200,598	38.7
PROMOTIONAL														
CONVENTION EXPENSE		362	6,100	720	334	329	9,085		2,707	8,650	2,500	4,200	34,987	1.1
FREQUENT GUEST PROGR	29,253	41,058	50,376	48,639	33,538	29,688	26,551	27,871	23,710	44,300	38,344	21,789	415,116	13.4
PHOTOGRAPHY	-318		318											
PROMOTIONAL BEVERAGE	584	2,576	727	530	913	597	750	1,344	569	1,000	1,000	1,000	11,591	0.4
PROMOTIONAL FOOD	2,896	3,847	19,563	9,610	3,820	3,411	4,443	3,109	6,100	9,400	5,000	5,000	57,404	1.8

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PROMOTIONAL OTHER PUBLIC RELATIONS	5,250 16	12,932	15,749 -16	4,171	12,879	7,270	16,458	13,894	12,284	20,000	12,000	12,000	144,887	4.7
TOTAL PROMOTIONAL	37,680	62,775	83,815	56,670	51,284	41,296	56,988	49,018	42,677	78,950	58,844	43,989	663,984	21.4
TOTAL DEPT EXPENSE	279,173	288,115	356,473	282,474	241,492	239,604	200,545	242,144	205,304	301,339	249,788	219,814	3,106,264	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PAYROLL & RELATED EXP														
SALARIES AND WAGES	52,316	50,707	54,661	54,984	54,126	50,465	57,614	48,565	46,783	57,204	55,265	56,970	639,660	32.2
VAC-HOL-SICK-BONUS	6,285	5,901	7,529	8,974	7,132	6,444	7,693	6,289	6,130	6,064	6,933	7,114	82,486	4.1
PAYROLL TAX	7,054	4,079	5,259	5,436	4,959	4,390	5,203	4,420	4,381	4,817	4,653	4,797	59,448	3.0
EMPLOYEE MEALS	945	861	882	883	688	1,064	951	824	803	1,041	1,035	1,088	11,066	0.6
EMPLOYEE BENEFITS	-4,170	7,468	7,227	10,651	8,823	6,873	8,333	6,235	6,554	7,266	6,828	11,880	83,969	4.2
TOTAL PAYROLL EXPENSE	62,431	69,017	75,558	80,927	75,727	69,236	79,794	66,333	64,652	76,392	74,715	81,848	876,629	44.1
OTHER EXPENSES														
AUTOMOBILE		527		59		516		144		350	350	350	2,296	0.1
BUILDING	9,552	4,653	14,880	6,201	7,444	7,986	-2,784	9,911	7,650	6,350	6,350	5,350	83,543	4.2
BUILDING-WINDOW/GLAS	441	667		404							7,000		8,512	0.4
COMMON AREA EXPENSES						79		-79						
CONTRACT SERVICES	1,670	1,920	1,680	1,420	1,295	1,477	2,261	3,602	2,721	2,000	2,000	2,000	24,046	1.2
CONTR SVC PUR FEE	168	241	223	241	199		579	233	199	275	275	275	2,908	0.1
ELECTRICAL/MECHAN EQ	4,351	4,605	3,800	8,080	3,035	5,727	11,898	5,745	2,725	7,000	3,000	3,000	62,965	3.2
ELECTRIC BULBS	3,421	3,686	7,853	1,060	1,341	2,352	1,327	2,367	3,623	3,500	3,500	3,500	37,531	1.9
ELEVATORS	4,351	6,392	4,365	7,507	4,351	4,351	5,713	8,153	4,351	5,655	5,655	5,655	66,499	3.3
ENGINEERING SUPPLIES	6,337	2,725	2,640	1,279	2,076	685	1,740	1,514	3,164	3,750	3,750	3,750	33,410	1.7
EQUIP RENTAL TEMPOR	1,954	2,699	114	2,338			1,762	3,374	369	250	250	250	13,360	0.7
EQUIPMENT MAINTENANC						438		-438						
FLOOR COVERINGS	835	1,505	291	362	384	1,754	440	916	4,678	750	750	750	13,415	0.7
FURNITURE & EQUIPMEN	-133		1,762	249	430	785	151	6		500	500	500	4,751	0.2
GROUNDS/LANDSCAP-GEN	16,630	16,630	16,630	16,630	16,630	16,630	16,630	16,630	16,630	17,500	17,500	17,500	202,170	10.2
HVAC	1,281	7,034	5,790	8,378	5,898	13,951	7,144	2,826	4,276	5,000	5,000	5,000	71,578	3.6
INTERIOR PLANTS	785	595	909	681	4,448	1,584	1,173	1,375	900	1,250	1,250	1,250	16,199	0.8
KEYS AND LOCKS	1,197	466	1,685	1,118	1,675	990	553	350	911	1,000	500	500	10,946	0.6
KITCHEN EQUIPMENT	1,324	4,142	3,799	5,341	8,649	2,706	1,709	3,723	7,815	5,000	6,000	6,000	56,207	2.8
LAUNDRY EQUIPMENT	1,931	1,025	3,519	6,743	5,005	3,510	2,036	5,956	2,255	11,000	2,750	2,750	48,481	2.4
MAINTENANCE CONTRACT	3,543	1,427	5,236	3,543	3,543	5,256	3,568	3,566	5,261	4,250	4,250	4,250	47,691	2.4
MISCELLANEOUS	-145	-200	-200	-200	936	-200	-200	-200	-200	200	200	200	200	-9
OPERATING SUPPLIES	61	2,726		71			249	71	171	1,000	1,000	1,000	6,349	0.3
PAINTING AND DECORAT	206	-17	1,290	73	1,790	38	487	979	936	750	750	750	8,033	0.4
PERSONNEL TRAINING	99					760				100	100	100	1,159	0.1
PEST CONTROL	3,143	2,514	2,639	3,293	2,814	2,664	3,143	4,814	3,143	3,500	3,500	3,500	38,668	1.9
PLUMBING	9,792	11,971	12,695	10,737	5,605	14,736	11,176	8,225	8,376	10,000	8,000	8,000	119,312	6.0
PRINT & STATIONERY	216	246	199	384	91	237	230	102	509	300	300	300	3,114	0.2
SIGNS	221			35			1,401	131		300	300	300	2,688	0.1
SWIMMING POOL-FOUNTA	5,676	4,144	3,041	2,118	3,781	3,417	5,929	6,777	4,193	2,000	4,000	4,000	49,075	2.5
TELECOMMUNICATIONS	532	469	573	535	155	181	256	142	144	400	400	400	4,188	0.2
TELEVISION AND RADIO	22	1,093	2,871	1,090	1,364		325	446	1,217	500	500	500	9,928	0.5
TOOLS	164	523	902	544	945	371	659	199	876	550	550	550	6,833	0.3
UNIFORMS	2,206	493	240	380	-200	70	426		582	300	300	300	5,096	0.3
WASTE REMOVAL-TRMT	3,517	3,572	4,860	4,363	3,608	4,401	6,606	2,835	4,156	4,500	4,500	4,500	51,418	2.6
TOTAL OTHER EXPENSES	85,349	88,472	104,286	95,055	87,293	97,453	86,586	94,398	91,629	99,780	95,030	87,030	1,112,360	55.9

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
TOTAL DEPT EXPENSE	147,780	157,489	179,844	175,981	163,020	166,689	166,380	160,731	156,280	176,172	169,745	168,878	1,988,989	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
OTHER EXPENSES														
ELECTRIC CURRENT	62,969	69,599	63,821	66,095	84,992	83,177	102,513	114,265	89,648	90,000	77,000	68,000	972,079	63.1
FUEL GAS	43,973	44,479	35,189	36,768	27,777	21,449	16,595	23,328	22,485	23,000	36,000	40,000	371,043	24.1
MISCELLANEOUS	-3,214	-5,851	-7,520	-5,574	-5,245	-6,579	-5,648	-5,709	-7,520	-6,000	-6,000	-6,000	-70,859	-4.6
WATER	11,137	16,495	13,298	18,262	28,679	28,212	36,507	29,085	18,630	23,000	24,000	20,000	267,305	17.4
TOTAL OTHER EXPENSES	114,865	124,722	104,789	115,551	136,203	126,259	149,967	160,969	123,243	130,000	131,000	122,000	1,539,568	100.0
TOTAL DEPT EXPENSE	114,865	124,722	104,789	115,551	136,203	126,259	149,967	160,969	123,243	130,000	131,000	122,000	1,539,568	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
RENT														
FURNITURE AND EQUIP	33,105	37,216	33,729	35,200	34,816	33,931	35,085	33,997	32,958	36,860	35,825	35,825	418,548	13.1
EQUIPMENT	38,880	38,880	41,095	41,095	41,095	13,095	13,095	13,095	41,095	38,880	38,880	10,880	370,066	11.6
TOTAL RENT	71,985	76,096	74,824	76,295	75,911	47,026	48,180	47,092	74,054	75,740	74,705	46,705	788,613	24.8
TAXES														
PERSONAL PROPERTY TA	12,608	4,199	6,597	5,370	5,281	5,281	5,281	5,281	5,281	6,946	6,946	6,946	76,017	2.4
REAL PROPERTY TAX	152,101	154,072	154,072	154,072	154,072	154,072	152,258	152,258	152,258	154,000	154,000	154,000	1,841,237	57.8
TOTAL TAXES	164,710	158,271	160,669	159,443	159,354	159,354	157,539	157,539	157,539	160,946	160,946	160,946	1,917,254	60.2
INSURANCE														
INSURANCE - GENERAL	24,890	26,030	26,030	26,030	26,030	26,030	26,030	26,030	26,030	25,000	25,000	25,000	308,129	9.7
BUILDING AND CONTENT	14,600	14,004	14,004	14,004	14,004	14,015	14,015	14,015	14,015	14,600	14,600	14,600	170,476	5.4
TOTAL INSURANCE	39,490	40,034	40,034	40,034	40,034	40,044	40,044	40,044	40,044	39,600	39,600	39,600	478,605	15.0
TOTAL DEPT EXPENSE	276,185	274,401	275,528	275,772	275,299	246,424	245,763	244,676	271,637	276,285	275,251	247,251	3,184,473	100.0
OWNERS EXPENSE														
OWNER EXP-GENERAL	6,601	4,855	3,328	13,570	5,199	58,139				4,000	4,000	4,000	103,692	25.6
ASSET MANAGEMENT FEE	15,784	15,167	15,677	6,000						15,000	15,000	15,000	97,628	24.1
PROFESSIONAL FEES		75,134		4,600	67,031				44,478	4,000	4,000	4,000	203,243	50.2
TOTAL OWNERS EXPENSE	22,385	95,156	19,005	24,170	72,230	58,139			44,478	23,000	23,000	23,000	404,562	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PAYROLL & RELATED EXP														
SALARIES AND WAGES	4,887	3,973	3,734	3,694	3,639	3,845	3,900	2,801	3,286	4,061	3,924	4,061	45,805	19.6
VAC-HOL-SICK-BONUS	666	502	420	537	458	528	495	533	474	500	483	500	6,095	2.6
PAYROLL TAX	613	303	339	399	311	310	331	323	330	315	304	315	4,193	1.8
EMPLOYEE BENEFITS	487	457	428	331	437	440	438	426	423	454	450	454	5,223	2.2
TOTAL PAYROLL EXPENSE	6,653	5,234	4,921	4,961	4,845	5,123	5,164	4,084	4,513	5,330	5,160	5,330	61,317	26.2
OTHER EXPENSES														
FOOD COST - EMPLOYEE	13,231	12,909	14,489	15,013	9,878	18,024	13,997	11,950	12,713	18,664	15,987	15,410	172,265	73.6
OPERATING SUPPLIES		385											385	0.2
TOTAL OTHER EXPENSES	13,231	13,294	14,489	15,013	9,878	18,024	13,997	11,950	12,713	18,664	15,987	15,410	172,650	73.8
TOTAL DEPT EXPENSE	19,884	18,528	19,410	19,974	14,723	23,147	19,161	16,034	17,226	23,994	21,147	20,739	233,966	100.0
TOTAL DISTRIBUTED	-19,884	-18,528	-19,410	-19,974	-14,723	-23,147	-19,161	-16,034	-17,226	-23,994	-21,147	-20,739	-233,966	100.0
ROOMS														
ROOMS	4,159	4,348	4,153	4,276	2,939	5,220	4,698	3,660	3,438	5,119	4,665	4,290	50,964	21.8
BUSINESS CENTER	62	53	45	41	29	52	51	47	52	47	47	49	576	0.2
GOLF COURSE	1,279	1,065	1,363	1,137	874	1,425	1,072	984	998	1,260	1,291	1,346	14,094	6.0
GOLF COURSE MAINTEN.	1,739	1,608	1,655	1,559	1,541	1,907	1,491	1,561	1,799	1,832	1,792	1,888	20,374	8.7
GUEST SERVICES	291	272	359	461	495	945	787	538	420	547	492	518	6,124	2.6
SPA	343	309	395	326	305	578	427	304	325	487	484	510	4,792	2.0
TELECOMMUNICATIONS	331	273	186	198	176	246	222	194	197	270	257	259	2,809	1.2
ADMIN. & GENERAL	995	833	916	909	673	1,075	874	871	898	1,007	996	1,079	11,126	4.8
MARKETING	587	494	538	558	398	675	431	545	581	575	562	726	6,670	2.9
REPAIR & MAINTENANCE	945	861	882	883	688	1,064	951	824	803	1,041	1,035	1,088	11,066	4.7
LAUNDRY	568	653	681	665	457	734	607	609	545	879	716	550	7,663	3.3
FOOD-GENERAL						11							11	0.0
FOOD-BANQUETS	3,787	3,661	3,816	4,466	2,556	3,704	3,077	1,843	3,252	6,184	4,202	3,886	44,433	19.0
FOOD-CATERING	348	299	338	336	259	392	307	339	271	413	399	433	4,132	1.8
FOOD-ROOM SERVICE	578	526	553	514	378	581	512	481	469	565	570	519	6,248	2.7
FOOD-CASUAL RESTAURT	1,845	1,521	1,639	1,540	1,301	2,035	1,580	1,420	1,390	1,658	1,724	1,730	19,384	8.3
FOOD-DINING ROOM #2	1,003	802	848	914	650	990	812	800	754	820	819	921	10,133	4.3
FOOD-RESTAURANT #1	77	61	71	81	58	90	67	57	61	89	73	77	861	0.4
FOOD-DELI	142	125	136	145	97	202	151	139	132	145	144	152	1,712	0.7
FOOD-POOL SERVICE	37	25	102	257	341	426	400	291	244	181	98	29	2,431	1.0
FOOD-LOBBY LOUNGE	8	6	1			-2	2	-14	3				4	0.0
BEV-BANQUETS	190	227	209	221	110	172	120	84	183	264	176	152	2,107	0.9
BEV-DINING ROOM #2	11	16	16	18	5	7	7	6	5	13	10	14	129	0.1
BEV-POOL SERVICE	46	61	79	96	91	161	158	123	97	137	116	34	1,200	0.5
BEV-SNACK SHOP	76	65	85	68	72	81	72	76	51	92	91	96	925	0.4
BEV-LOBBY LOUNGE	437	363	346	305	228	376	284	254	256	368	387	395	3,999	1.7
TOTAL DEPT DISTRIBUTI	19,884	18,528	19,410	19,974	14,723	23,147	19,161	16,034	17,226	23,994	21,147	20,739	233,966	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PAYROLL & RELATED EXP														
SALARIES AND WAGES	17,099	19,095	20,873	20,419	19,380	19,045	21,409	20,485	18,450	28,068	22,458	17,330	244,111	62.9
CONTRACT LABOR	2,123	6,944	5,350	8,163	4,575	5,022	4,651	5,308	1,527	2,848	2,223	1,630	50,365	13.0
VAC-HOL-SICK-BONUS	2,204	1,855	1,849	2,377	2,300	2,130	2,516	2,169	2,240	3,368	2,695	2,080	27,783	7.2
PAYROLL TAX	2,273	1,540	1,874	2,070	1,753	1,595	1,890	1,605	1,573	2,391	1,913	1,477	21,954	5.7
EMPLOYEE MEALS	568	653	681	665	457	734	607	609	545	879	716	550	7,663	2.0
EMPLOYEE BENEFITS	3,239	3,327	3,286	3,592	3,425	3,416	1,667	2,976	3,393	4,254	4,003	3,811	40,389	10.4
TOTAL PAYROLL EXPENSE	27,506	33,413	33,913	37,285	31,891	31,942	32,739	33,152	27,729	41,808	34,009	26,877	392,264	101.1
OTHER EXPENSES														
CONTR SVC PUR FEE	50	44	79	61	16		184	41	46	50	50	50	672	0.2
CREDITS INTERDEPT	-4,466	-4,801	-5,446	-4,955	-4,812	-3,868	-3,445	-3,294	-3,893	-4,000	-4,500	-4,000	-51,481	-13.3
LAUNDRY SUPPLIES	3,350	4,340	4,117	4,554	3,634	3,927	4,817	2,996	3,604	4,837	3,776	2,768	46,720	12.0
OPERATING SUPPLIES			-5	5										
UNIFORMS					-126								-126	-0.0
TOTAL OTHER EXPENSES	-1,066	-417	-1,255	-335	-1,288	59	1,555	-257	-243	887	-675	-1,182	-4,215	-1.1
TOTAL DEPT EXPENSE	26,440	32,996	32,659	36,950	30,603	32,001	34,294	32,895	27,486	42,695	33,334	25,695	388,049	100.0
TOTAL DISTRIBUTED	-26,440	-32,996	-32,659	-36,950	-30,603	-32,001	-34,294	-32,895	-27,486	-42,695	-33,334	-25,695	-388,049	100.0
ROOMS														
ROOMS	18,508	23,097	22,861	25,865	21,422	22,401	24,006	23,026	19,240	29,886	23,334	17,987	271,634	70.0
FOOD-GENERAL	6,610	8,249	8,165	9,238	7,651	8,000	8,574	8,224	6,872	10,674	8,334	6,424	97,012	25.0
BEVERAGE-GENERAL	1,322	1,650	1,633	1,848	1,530	1,600	1,715	1,645	1,374	2,135	1,667	1,285	19,402	5.0
TOTAL DEPT DISTRIBUTI	26,440	32,996	32,659	36,950	30,603	32,001	34,294	32,895	27,486	42,695	33,334	25,695	388,049	100.0

HILTON HEAD DETAIL

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
AVAILABLE ROOMS	12,772	11,536	12,772	12,360	12,772	12,360	12,772	12,772	12,360	12,772	12,360	12,772	150,380	
OCCUPIED ROOMS	1,549	5,125	6,802	8,497	7,623	10,378	11,391	9,124	8,281	7,654	4,001	2,597	83,022	
% OF OCCUPANCY	12.1	44.4	53.3	68.7	59.7	84.0	89.2	71.4	67.0	59.9	32.4	20.3	55.2	
AVERAGE RATE	107.05	107.56	137.70	196.25	164.00	192.66	218.36	177.49	144.78	150.03	128.98	154.13	167.92	
REVPAR	12.98	47.78	73.33	134.92	97.88	161.76	194.75	126.80	97.00	89.91	41.75	31.34	92.71	
REVENUE														
ROOMS	165,816	551,236	936,610	1,667,566	1,250,134	1,999,379	2,487,361	1,619,452	1,198,957	1,148,308	516,053	400,266	13,941,139	53.5
FOOD & BEVERAGE	172,022	387,585	600,172	1,078,475	736,954	1,326,892	1,133,799	954,064	664,292	894,228	326,822	188,995	8,464,302	32.5
MINOR OPERATING DEPT	117,439	146,975	207,855	300,669	276,144	358,421	428,039	587,632	289,030	247,626	157,325	117,813	3,234,968	12.4
RENT & OTHER	23,892	9,554	12,105	124,639	65,762	26,917	23,621	64,314	46,175	20,407	9,115	7,738	434,241	1.7
TOTAL REVENUE	479,169	1,095,351	1,756,742	3,171,349	2,328,995	3,711,609	4,072,819	3,225,462	2,198,454	2,310,569	1,009,314	714,814	26,074,649	100.0
DEPT PROFIT														
ROOMS	-484	259,951	548,310	1,226,138	855,826	1,529,812	1,932,469	1,168,358	798,932	761,442	279,879	231,667	9,592,298	68.8
FOOD & BEVERAGE	-61,337	-28,171	111,441	326,023	142,702	530,475	376,648	260,620	118,161	301,800	-3,022	-35,604	2,039,735	24.1
MINOR OPERATING DEPT	-22,612	16,096	11,809	30,358	32,177	86,156	102,700	301,568	70,255	23,311	-9,565	-22,816	619,438	19.1
RENT & OTHER	23,892	9,554	12,105	124,639	65,762	26,917	23,621	64,314	46,175	20,407	9,115	7,738	434,241	100.0
TOTAL DEPT PROFIT	-60,542	257,431	683,665	1,707,158	1,096,467	2,173,360	2,435,437	1,794,859	1,033,524	1,106,960	276,407	180,986	12,685,711	48.7
UNDISTRIBUTED DEPTS														
ADMINISTRATIVE & GEN	167,887	185,389	211,556	236,577	221,264	230,003	270,996	224,592	225,158	210,594	165,078	159,337	2,508,431	9.6
MARKETING	102,140	155,677	186,868	284,718	224,154	240,567	264,528	238,263	204,758	182,733	159,449	145,952	2,389,807	9.2
REPAIRS & MAINTENANCE	132,379	133,540	143,227	146,682	155,960	141,682	148,594	146,091	135,508	148,769	141,675	140,453	1,714,559	6.6
ENERGY	88,970	98,137	114,396	100,466	81,285	113,973	120,673	104,262	106,390	118,180	74,358	62,176	1,183,265	4.5
TOTAL UNDISTRIBUTED D	491,376	572,744	656,047	768,442	682,663	726,225	804,790	713,208	671,813	660,276	540,559	507,918	7,796,062	29.9
GROSS OPER PROFIT	-551,918	-315,314	27,618	938,715	413,804	1,447,135	1,630,647	1,081,652	361,711	446,684	-264,153	-326,932	4,889,650	18.8
MGMT FEE BASE	14,375	32,861	52,523	95,319	69,869	111,350	122,184	96,764	65,933	69,205	30,197	21,397	781,977	3.0
MGMT FEE INCENTIVE	3,948	3,429	-7,377				51,730	53,876	-11,676	-93,929				
INCOME BEF FIXED CHG	-570,241	-351,604	-17,529	843,396	343,935	1,335,785	1,456,734	931,012	307,454	471,409	-294,349	-348,330	4,107,673	15.8

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
RENT TAXES & INSURANC	138,578	145,370	146,855	142,316	175,397	122,551	121,459	368,182	163,139	155,060	150,160	148,310	1,977,376	7.6
OWNERS EXPENSE	24,290	20,730	33,712	22,875	5,538	5,538	5,538	8,921	3,712	5,538	5,538	5,538	147,466	0.6
INCOME BEF DEPR	-733,109	-517,704	-198,096	678,205	163,000	1,207,696	1,329,737	553,909	140,603	310,812	-450,047	-502,177	1,982,831	7.6
INCOME BEF TAXES	-733,109	-517,704	-198,096	678,205	163,000	1,207,696	1,329,737	553,909	140,603	310,812	-450,047	-502,177	1,982,831	7.6
INCOME AFT TAXES	-733,109	-517,704	-198,096	678,205	163,000	1,207,696	1,329,737	553,909	140,603	310,812	-450,047	-502,177	1,982,831	7.6
EBITDA	-733,109	-517,704	-198,096	678,205	163,000	1,207,696	1,329,737	553,909	140,603	310,812	-450,047	-502,177	1,982,831	7.6

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
TRANSIENT	104,955	137,928	364,102	759,409	684,003	954,841	1,707,344	884,567	610,718	502,176	297,485	204,336	7,211,863	51.7
GROUP	35,016	365,110	511,535	641,422	447,412	895,866	611,739	618,487	490,202	551,937	154,551	45,417	5,368,695	38.5
CONTRACTED	901	-901					-550						-550	-0.0
NO SHOW,ALLOWANCES,OT	24,944	49,099	60,972	266,736	118,719	148,672	168,827	116,398	98,037	94,196	64,018	150,513	1,361,131	9.8
NET REVENUE	165,816	551,236	936,610	1,667,566	1,250,134	1,999,379	2,487,361	1,619,452	1,198,957	1,148,308	516,053	400,266	13,941,139	100.0
PAYROLL & RELATED EXP														
SALARIES AND WAGES	49,041	98,055	120,569	148,609	147,719	165,542	180,197	167,076	133,839	145,958	83,182	64,687	1,504,475	10.8
CONTRACT LABOR	10,015	22,900	39,723	30,386	27,092	32,650	40,100	30,010	30,868	24,135	14,661	10,599	313,137	2.2
VAC-HOL-SICK-BONUS	12,676	15,187	20,134	17,506	17,695	-2,264	28,480	20,622	15,323	14,840	8,845	7,079	176,122	1.3
PAYROLL TAX	6,004	10,198	10,926	13,244	13,054	13,664	14,134	12,850	11,394	13,574	8,152	6,339	133,533	1.0
EMPLOYEE MEALS	1,760	3,169	2,925	4,014	4,421	5,832	6,055	6,476	4,145	4,849	3,076	2,492	49,213	0.4
EMPLOYEE BENEFITS	19,915	20,708	22,224	31,182	24,191	26,288	36,021	27,155	36,561	20,799	17,676	13,746	296,465	2.1
TOTAL PAYROLL EXPENSE	99,411	170,216	216,501	244,940	234,172	241,712	304,986	264,188	232,130	224,155	135,593	104,941	2,472,944	17.7
OTHER EXPENSES														
AMENITIES/GUEST SUPP	6,707	13,406	16,179	19,327	22,174	20,936	21,611	23,502	17,110	18,660	8,262	5,454	193,327	1.4
CABLE TELEVISION	3,902	3,902	3,902	3,902	3,902	3,902	3,902	3,902	3,902	3,902	3,902	3,902	3,902	0.3
CLEANING SUPPLIES	868	3,130	2,923	2,264	2,459	2,145	4,331	1,783	2,278	2,333	826	818	26,157	0.2
COMMISSIONS GROUP	3,164	6,889	31,296	12,979	12	56,175	10,122	20,952	17,761	17,110	9,289	2,001	187,750	1.3
COMMISSIONS INDIVIDU	1,690	3,597	1,762	4,116	4,984	3,927	16,081	-1,884	4,270	4,019	2,064	1,601	46,225	0.3
CONTRACT SERVICES	15,972	15,005	15,220	17,682	22,052	20,921	36,108	20,191	17,190	16,100	16,000	16,000	228,440	1.6
CONTR SVC PUR FEE	-138	974	327	939	674	734	880	805	467	574	258	200	6,694	0.0
DECORATIONS	2,447	1,635	3,126	2,223	1,357	4,358	1,172	1,753	1,710	6,930	3,530	6,000	36,242	0.3
DUES AND SUBSCRIPTIO						275	10						285	0.0
EQUIP RENTAL TEMPOR				642	59	471	887	887					2,946	0.0
GUEST TRANSPORTATION	37	15	226	97	177	249	499	674	863	933	165	109	4,044	0.0
GUEST TRANSP-OTHER			-150				140						-10	-0.0
LAUNDRY	11,773	16,336	32,963	40,418	31,421	48,008	55,791	43,736	37,140	34,210	18,176	11,590	381,563	2.7
LICENSE & INSPECTION	786	920			920	920	920	920	920	920	920	920	9,069	0.1
LINEN		19,906	5,790	16,198	13,182	2,134	15,534	5,377	4,712	15,000	15,000		112,832	0.8
MISCELLANEOUS	111	11	97	26	167	1,287	861	605	348	505	207	136	4,360	0.0
MUSIC AND ENTERTAINM			150	204		418	301	97	204	204	204	204	1,985	0.0
OPERATING SUPPLIES	664	8,467	5,623	10,398	4,325	7,596	9,676	2,614	6,373	4,276	2,644	1,118	63,772	0.5
PERSONNEL TRAINING					1,735	446	689	764	810				4,444	0.0
PRINT & STATIONERY	620		2,543	2,870	2,083	1,696	1,133	2,121	3,560	2,333	826	545	20,331	0.1
PROMOTIONAL FOOD	1,817	4,445	1,054	13,491	6,101	5,906	10,731	12,826	16,764	6,220	3,305	1,773	84,433	0.6
PROMOTIONAL OTHER	1,589	1,954	5,679	8,594	7,722	8,237	13,696	9,195	892	4,665	3,098	2,182	67,501	0.5
REFERRALS/OUTSIDE GU	1,526	310		379	451	321	2,172	1,113	1,436				7,708	0.1
RESERVATION-GENERAL	11,927	13,840	37,792	33,959	30,466	34,187	39,079	32,448	27,099	21,818	9,805	7,605	300,026	2.2
SERVICE PROBLEMS EXP	81										100		181	0.0
TELECOMMUNICATIONS	1,350	1,342	1,411	1,774	1,381	1,522	1,624	1,805	1,640	1,500	1,500	1,500	18,349	0.1
TRAVEL - MEALS					182		366						549	0.0
TRAVEL-OTHER					1,422	502	1,010		477				4,793	0.0
ENTERTAINMENT-MEALS													157	0.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
UNIFORMS		4,122	3,370	4,008	730	427	578	720	-29	500	500		14,925	0.1
TOTAL OTHER EXPENSES	66,890	121,069	171,799	196,489	160,136	227,856	249,906	186,906	167,895	162,711	100,581	63,658	1,875,897	13.5
TOTAL DEPT EXPENSE	166,301	291,285	388,300	441,429	394,309	469,568	554,892	451,094	400,025	386,866	236,174	168,599	4,348,841	31.2
DEPT PROFIT/LOSS	-484	259,951	548,310	1,226,138	855,826	1,529,812	1,932,469	1,168,358	798,932	761,442	279,879	231,667	9,592,298	68.8

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
BANQUETS	22,419	126,071	208,347	390,481	143,639	429,614	260,207	240,510	173,973	201,271	80,030	17,830	2,294,390	27.1
CATERING	63,613	35,779	57,446	82,010	124,550	120,578	83,965	74,203	63,463	240,277	48,455	51,351	1,045,689	12.4
ROOM SERVICE	5,964	9,539	18,796	27,077	18,273	25,445	25,603	22,039	16,344	17,162	11,191	5,536	202,967	2.4
CASUAL RESTAURT	7,635	46,298	66,521	116,841	97,953	129,208	181,165	141,363	99,904	93,777	73,447	29,934	1,084,045	12.8
DINING ROOM #1				1,989	7,229	16,849	24,559	21,499	21,028	22,153			115,306	1.4
POOL SERVICE	-510		9,555	107,539	132,713	192,828	249,413	197,228	111,719	65,392	11,612		1,077,488	12.7
SNACK SHOP	2,144	6,627	7,713	11,171	10,613	17,956	24,516	17,599	10,565	8,847	5,182	2,688	125,621	1.5
PRIMARY LOUNGE	16,594	45,476	86,157	83,330	64,201	83,540	100,218	79,353	58,609	60,395	35,834	21,396	735,104	8.7
NET REVENUE	117,858	269,788	454,535	820,438	599,171	1,016,017	949,646	793,793	555,604	709,274	265,750	128,734	6,680,610	78.9
OTHER REVENUE														
AUDIO VISUAL	25,910	68,767	42,624	101,910	27,437	83,725	37,361	37,105	23,466	29,700	15,300	3,000	496,305	5.9
OTHER INCOME #1				91									91	0.0
OTHER INCOME-GENERAL	1,388	1,495	3,910	17,863	7,501	12,557	7,093	13,575	8,962	7,774	4,864	4,068	91,047	1.1
OTHER REVENUE-W\EXPL	6,241	764	6,085	5,712	17,636	28,873	8,762	6,728	6,227	5,795	1,437	851	95,112	1.1
OTHER REVENUE-W\EXPL2				278									278	0.0
PUBLIC ROOMS-#1	2,300	12,145	36,100	13,900	23,350	38,126	34,777	18,902	20,175	42,100	7,450	36,750	286,075	3.4
ROOM SVC -DEL CHARGE	720	1,266	2,430	2,910	2,127	3,063	3,195	2,966	1,995	3,744	2,753	1,576	28,745	0.3
SERVICE CHARGE	17,605	33,359	54,209	115,652	59,733	144,532	92,966	80,994	47,863	95,841	29,268	14,016	786,038	9.3
NET OTHER INCOME	54,164	117,797	145,637	258,037	137,783	310,875	184,154	160,271	108,688	184,954	61,072	60,261	1,783,692	21.1
TOTAL REVENUE	172,022	387,585	600,172	1,078,475	736,954	1,326,892	1,133,799	954,064	664,292	894,228	326,822	188,995	8,464,302	100.0
COST OF SALES														
COST OF FOOD	26,250	103,087	122,490	201,571	136,207	226,650	214,989	207,118	140,785	188,406	81,574	36,834	1,685,962	32.8
COST OF BEVERAGE	6,395	6,630	24,146	53,799	35,452	52,335	49,561	42,292	30,175	39,643	9,512	7,867	357,807	23.2
ADJUSTMENT TO COS				-1,042						-369	-139	-71	-1,620	-0.0
ADJ TO COS PUR FEE	1,388	1,012	-2,635	2,089	1,213	2,502	-929	2,389	1,741	2,489	984	549	12,791	0.2
PROMOTIONAL COST	-6,067	-12,572	-24,870	-33,255	-15,769	-16,780	-19,829	-19,810	-28,260	-13,104	-9,109	-6,041	-205,467	-3.1
EMPLOYEE MEAL FOOD C	-7,276	-10,109	-9,485	-9,254	-12,127	-14,366	-14,803	-16,156	-11,819	-11,181	-7,925	-6,255	-130,758	-2.0
TOTAL COST OF SALES	20,690	88,047	109,646	213,907	144,976	250,340	228,987	215,834	132,623	205,884	74,897	32,883	1,718,713	25.7
COST OF OTHER INCOME														
AV EQUIPMENT COST	15,028	39,885	4,765	56,280	13,246	46,357	24,252	19,893	12,538	17,226	8,874	1,740	260,083	52.4
OTHER COST-W/REV #1	5,627	658	3,268	5,705	16,909	26,233	7,180	2,342	6,593	5,505	1,365	809	82,193	86.4
NET COST OF OTHER INC	20,656	40,543	8,033	61,985	30,154	72,590	31,432	22,234	19,130	22,731	10,239	2,549	342,277	19.2
GROSS PROFIT	130,677	258,995	482,493	802,583	561,824	1,003,962	873,380	715,996	512,539	665,612	241,686	153,564	6,403,312	75.7
PAYROLL & RELATED EXP														
SALARIES AND WAGES	100,206	170,904	221,877	273,870	250,809	301,542	304,169	266,300	236,990	227,699	154,568	116,052	2,624,984	31.0
CONTRACT LABOR													36,294	0.4

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
VAC-HOL-SICK-BONUS	15,261	18,710	25,498	28,583	22,456	19,000	31,989	17,366	21,343	19,347	14,386	12,039	245,980	2.9
PAYROLL TAX	14,552	15,329	21,830	27,375	24,887	29,081	32,313	28,471	22,963	21,166	14,398	10,949	263,315	3.1
EMPLOYEE MEALS	2,609	4,758	3,598	6,422	7,565	8,704	8,576	9,132	7,487	6,239	4,897	3,581	73,569	0.9
EMPLOYEE BENEFITS	31,013	31,808	28,229	47,714	35,695	39,750	39,579	42,908	48,412	30,848	21,432	16,025	413,415	4.9
TOTAL PAYROLL EXPENSE	163,643	243,643	306,588	397,410	351,081	399,071	414,663	369,850	337,982	305,299	209,680	158,646	3,657,556	43.2
OTHER EXPENSES														
CHINA		745	2,974	194	-229	3,618	2,622		702	407			11,034	0.1
CLEANING SUPPLIES	399	401	1,011	1,389	616	398	896	329	781	491	487	382	7,580	0.1
CONTRACT SERVICES	15,560	15,560	15,560	15,560	16,018	16,392	16,458	15,560	15,560	15,600	15,600	15,600	189,028	2.2
CONTR SVC PUR FEE	-715	1,019	4,710	1,065	900	947	3,383	1,161	831	818	764	762	15,643	0.2
DECORATIONS		580	2,731	1,350	107	656	520	1,484		1,419	1,310	2,689	12,846	0.2
DISHWASHER SUPPLIES	148	61	448	72	1,409	716	913	1,795	1,001	650	350	400	7,963	0.1
EQUIP RENTAL TEMPOR	631	710	592	113				-71	133				2,108	0.0
GLASSWARE		746			1,212	995		5,314	-241	3,057			11,083	0.1
KITCHEN FUEL	162	1,094	1,269	2,391	1,810	1,897	2,146	1,893	1,093	1,100	1,000	1,000	16,854	0.2
LAUNDRY	43	11	238	423	409	762	512	251	571	200	200	200	3,818	0.0
LICENSE & INSPECTION	1,706	1,174	1,200	1,560	280	280	280	784	280	2,055	2,063	2,086	13,747	0.2
LINEN	3,393	6,543	8,555	13,908	9,728	16,137	11,494	10,939	8,496	13,000	5,000	1,500	108,693	1.3
MENUS AND BEVERAGE L	35	1,347	5,334	1,962	119	126	1,954	246	205	350	2,000		13,678	0.2
MISCELLANEOUS	522	40	180	180	6,298	-4,565	461				300		3,235	0.0
MUSIC AND ENTERTAINM	890	755	1,581	3,152	2,690	12,972	14,448	16,398	9,564	1,550	1,550	2,000	67,549	0.8
OPERATING SUPPLIES	2,640	2,366	3,376	8,519	8,194	3,918	5,047	5,086	2,423	3,500	500	500	46,068	0.5
PAPER AND PLASTICS	977	4,051	6,644	12,160	8,227	10,396	11,882	13,862	6,176	4,877	2,104	1,054	82,409	1.0
PERSONNEL TRAINING			750										750	0.0
PRINT & STATIONERY	424	896	897	264	139	810	942	782	2,772	300	600	200	9,026	0.1
PROMOTIONAL BEVERAGE			20			26		13					59	0.0
PROMOTIONAL FOOD	747	4,333	1,150	3,433	2,845	2,374	2,485	2,227	4,773	2,500	200	800	27,869	0.3
PROMOTIONAL OTHER	77	149	476	1,698	1,128	715	729	755	41	400	400	750	7,318	0.1
SVC EXPRESS-OP SUPPL				1,140									1,140	0.0
SILVERWARE					1,082	235	1,969	1,817	47	2,340			7,490	0.1
TELECOMMUNICATIONS	483	483	526	484	550	529	645	539	544	400	400	400	5,983	0.1
ENTERTAINMENT-OTHER									21				21	0.0
UNIFORMS	250	500	4,156	7,152	4,621	3,713	1,451	1,937	322	3,500			27,601	0.3
UTENSILS			228	981	-112	368	833	2,424	301		200	200	5,424	0.1
ALLOC OVERHEAD-KTCHN					-0		-0		-0				-0	
ALLOC OVERHEAD-F&B					-0	0	-0		0				-0	
TOTAL OTHER EXPENSES	28,372	43,523	64,464	79,149	68,041	74,416	82,070	85,526	56,396	58,514	35,027	30,523	706,021	8.3
TOTAL DEPT EXPENSE	192,015	287,166	371,052	476,559	419,122	473,487	496,732	455,377	394,377	363,812	244,708	189,168	4,363,577	51.6
DEPT PROFIT/LOSS	-61,337	-28,171	111,441	326,023	142,702	530,475	376,648	260,620	118,161	301,800	-3,022	-35,604	2,039,735	24.1

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
BANQUETS	19,909	121,291	186,382	342,607	123,094	366,947	243,424	216,171	164,399	177,395	70,940	15,230	2,047,789	29.7
CATERING	49,685	34,319	39,013	66,354	88,267	81,082	60,449	49,693	46,239	169,397	42,155	35,251	761,902	11.0
ROOM SERVICE	4,796	6,997	13,756	20,413	13,351	19,450	20,972	17,674	11,736	12,606	8,815	4,418	154,985	2.2
CASUAL RESTAURT	7,419	44,814	64,273	109,484	93,659	124,351	173,963	135,008	95,099	88,252	68,453	27,798	1,032,571	15.0
DINING ROOM #1				349	1,805	4,878	3,579	2,672	4,031	4,665			21,979	0.3
POOL SERVICE	-510		5,717	58,744	76,271	101,610	130,921	104,620	59,178	36,387	7,176		580,113	8.4
SNACK SHOP	2,144	6,627	7,713	11,171	10,613	17,956	24,516	17,118	10,262	8,847	5,182	2,688	124,837	1.8
PRIMARY LOUNGE	7,811	26,894	49,557	38,589	33,913	49,062	64,770	47,700	32,369	33,215	20,428	12,858	417,167	6.0
NET REVENUE	91,253	240,942	366,411	647,710	440,972	765,337	722,595	590,656	423,314	530,763	223,149	98,242	5,141,344	74.5
OTHER REVENUE														
AUDIO VISUAL	25,910	68,767	42,624	101,910	27,437	83,725	37,361	37,105	23,466	29,700	15,300	3,000	496,305	7.2
OTHER INCOME #1				91									91	0.0
OTHER INCOME-GENERAL	1,388	1,495	3,910	17,863	7,501	12,557	7,093	13,575	8,962	7,774	4,864	4,068	91,047	1.3
OTHER REVENUE-W\EXPI	6,241	764	6,085	5,712	17,636	28,873	8,762	6,728	6,227	5,795	1,437	851	95,112	1.4
OTHER REVENUE-W\EXPI2				278									278	0.0
PUBLIC ROOMS-#1	2,300	12,145	36,100	13,900	23,350	38,126	34,777	18,902	20,175	42,100	7,450	36,750	286,075	4.1
ROOM SVC -DEL CHARGE	720	1,266	2,430	2,910	2,127	3,063	3,195	2,966	1,995	3,744	2,753	1,576	28,745	0.4
SERVICE CHARGE	17,605	33,359	54,209	115,652	59,733	144,532	81,272	72,505	47,863	95,021	28,840	13,814	764,406	11.1
NET OTHER INCOME	54,164	117,797	145,637	258,037	137,783	310,875	172,459	151,782	108,688	184,133	60,644	60,060	1,762,059	25.5
TOTAL FOOD INCOME	145,417	358,739	512,048	905,747	578,754	1,076,212	895,054	742,437	532,001	714,897	283,793	158,302	6,903,403	100.0
COST OF SALES														
COST OF FOOD	26,250	103,087	122,490	201,571	136,207	226,650	214,989	207,118	140,785	188,406	81,574	36,834	1,685,962	32.8
ADJUSTMENT TO COS										-208	-96	-40	-344	-0.0
ADJ TO COS PUR FEE	1,388	1,012	-2,635	2,089	1,213	2,502	-929	2,389	1,741	2,489	984	549	12,791	0.2
PROMOTIONAL COST	-5,800	-11,798	-22,383	-28,239	-12,799	-13,387	-17,721	-17,404	-23,298	-13,104	-9,109	-6,041	-181,083	-3.5
EMPLOYEE MEAL FOOD C	-7,276	-10,109	-9,485	-9,254	-12,127	-14,366	-14,803	-16,156	-11,819	-11,181	-7,925	-6,255	-130,758	-2.5
TOTAL COST OF SALES	14,562	82,192	87,986	166,167	112,494	201,398	181,535	175,948	107,410	166,402	65,427	25,046	1,386,568	27.0
COST OF OTHER INCOME														
AV EQUIPMENT COST	15,028	39,885	4,765	56,280	13,246	46,357	24,252	19,893	12,538	17,226	8,874	1,740	260,083	52.4
OTHER COST-W\REV #1	5,627	658	3,268	5,705	16,909	26,233	7,180	2,342	6,593	5,505	1,365	809	82,193	86.4
NET COST OF OTHER INC	20,656	40,543	8,033	61,985	30,154	72,590	31,432	22,234	19,130	22,731	10,239	2,549	342,277	19.4
GROSS PROFIT	110,200	236,004	416,029	677,595	436,106	802,224	682,087	544,255	405,461	525,764	208,126	130,707	5,174,559	75.0
PAYROLL & RELATED EXP														
SALARIES AND WAGES	92,069	159,112	203,867	251,980	232,983	281,713	287,257	251,218	224,586	216,557	143,241	107,664	2,452,245	35.5
CONTRACT LABOR	2,133	5,556	13,446	9,669	994	1,963	5,673	787					36,294	0.5
VAC-HOL-SICK-BONUS	14,486	17,719	28,862	31,367	20,810	16,753	8,866	21,144	20,124	19,747	13,935	11,513	232,818	3.4

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PAYROLL TAX	13,423	13,982	19,542	24,238	22,392	26,385	29,477	26,109	21,024	20,191	13,342	10,083	240,188	3.5
EMPLOYEE MEALS	2,236	4,170	3,112	5,745	6,875	7,938	7,953	8,437	6,946	5,674	4,207	3,031	66,325	1.0
EMPLOYEE BENEFITS	28,647	29,365	25,125	43,855	31,826	35,957	36,227	39,909	45,825	29,438	20,179	15,040	381,392	5.5
TOTAL PAYROLL EXPENSE	150,862	226,482	281,064	366,631	324,614	370,740	389,616	347,249	319,393	290,577	194,704	147,330	3,409,262	49.4
OTHER EXPENSES														
CHINA		745	2,974	194	-229	3,618	2,622		702	407			11,034	0.2
CLEANING SUPPLIES	399	401	1,011	1,389	616	398	896	329	781	491	487	382	7,580	0.1
CONTRACT SERVICES	15,560	15,560	15,560	15,560	16,018	16,392	16,458	15,560	15,560	15,600	15,600	15,600	189,028	2.7
CONTR SVC PUR FEE	-715	1,014	4,713	997	849	857	3,317	1,067	812	801	760	759	15,230	0.2
DECORATIONS		580	2,731	1,350	107	656	520	1,484		1,419	1,310	2,689	12,846	0.2
DISHWASHER SUPPLIES	148	61	448	72	1,409	716	913	1,795	1,001	650	350	400	7,963	0.1
EQUIP RENTAL TEMPOR	631	710	592	113				-71	133				2,108	0.0
GLASSWARE		746			1,212	747		5,314	-241	3,057			10,835	0.2
KITCHEN FUEL	162	1,094	1,269	2,391	1,810	1,897	2,146	1,893	1,093	1,100	1,000	1,000	16,854	0.2
LAUNDRY	43	11	238	423	409	762	512	251	571	200	200	200	3,818	0.1
LICENSE & INSPECTION	1,706	1,174	1,200	1,560	280	280	280	784	280	2,055	2,063	2,086	13,747	0.2
LINEN	3,393	6,543	8,555	13,908	9,728	16,137	11,494	10,939	8,496	13,000	5,000	1,500	108,693	1.6
MENUS AND BEVERAGE L	35	1,347	5,334	1,962	119	126	1,954	246	205	350	2,000		13,678	0.2
MISCELLANEOUS	522		40	180	6,298	-4,565	461				300		3,235	0.0
MUSIC AND ENTERTAINM	890	755	1,581	3,152	2,690	12,972	14,448	16,398	9,564	1,550	1,550	2,000	67,549	1.0
OPERATING SUPPLIES	2,640	2,366	3,376	8,519	8,199	3,918	5,067	5,086	2,423	3,500	500	500	46,093	0.7
PAPER AND PLASTICS	977	4,051	6,644	12,160	8,227	10,396	11,882	13,862	6,176	4,877	2,104	1,054	82,409	1.2
PERSONNEL TRAINING			750										750	0.0
PRINT & STATIONERY	424	896	897	264	139	810	942	782	2,772	300	600	200	9,026	0.1
PROMOTIONAL BEVERAGE			20			26							46	0.0
PROMOTIONAL FOOD	747	4,333	1,150	3,433	2,845	2,374	2,485	2,227	4,773	2,500	200	800	27,869	0.4
PROMOTIONAL OTHER	62	132	257	1,458	875	517	546	532	41	400	400	750	5,970	0.1
SVC EXPRESS-OP SUPPL				1,140									1,140	0.0
SILVERWARE					1,082	235	1,969	1,817	47	2,340			7,490	0.1
TELECOMMUNICATIONS	483	483	526	484	550	529	645	539	544	400	400	400	5,983	0.1
ENTERTAINMENT-OTHER									21				21	0.0
UNIFORMS	250	500	4,156	7,182	4,621	3,713	1,451	1,937	322	3,500			27,631	0.4
UTENSILS			228	981	-112	368	833	2,424	301		200	200	5,424	0.1
ALLOC OVERHEAD-KTCHN					-0		-0		-0				-0	
ALLOC OVERHEAD-F&B			-0	0	-0		-0		0				-0	
TOTAL OTHER EXPENSES	28,356	43,502	64,249	78,872	67,742	73,881	81,841	85,196	56,376	58,497	35,023	30,520	704,054	10.2
TOTAL DEPT EXPENSE	179,218	269,984	345,313	445,503	392,355	444,621	471,457	432,445	375,769	349,075	229,728	177,850	4,113,316	59.6
DEPT PROFIT/LOSS	-69,019	-33,979	70,716	232,092	43,751	357,603	210,630	111,810	29,693	176,689	-21,601	-47,142	1,061,243	15.4

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
BANQUETS	2,510	4,780	21,965	47,874	20,545	62,666	16,783	24,339	9,574	23,876	9,090	2,600	246,602	15.8
CATERING	13,928	1,460	18,433	15,657	36,283	39,496	23,516	24,511	17,224	70,880	6,300	16,100	283,787	18.2
ROOM SERVICE	1,168	2,541	5,040	6,663	4,922	5,995	4,631	4,365	4,608	4,556	2,375	1,118	47,983	3.1
CASUAL RESTAURNT	217	1,484	2,248	7,358	4,295	4,857	7,202	6,354	4,805	5,525	4,993	2,136	51,474	3.3
DINING ROOM #1				1,640	5,424	11,971	20,980	18,827	16,996	17,488			93,326	6.0
POOL SERVICE			3,838	48,795	56,443	91,218	118,491	92,608	52,540	29,005	4,436		497,375	31.9
SNACK SHOP								481	302				783	0.1
PRIMARY LOUNGE	8,783	18,581	36,600	44,741	30,288	34,478	35,448	31,653	26,240	27,181	15,407	8,538	317,937	20.4
NET REVENUE	26,605	28,847	88,124	172,728	158,199	250,680	227,051	203,138	132,290	178,511	42,601	30,493	1,539,267	98.6
OTHER REVENUE														
SERVICE CHARGE							11,694	8,489		820	428	201	21,632	1.4
NET OTHER INCOME							11,694	8,489		820	428	201	21,632	1.4
TOTAL BEVERAGE INCOME	26,605	28,847	88,124	172,728	158,199	250,680	238,745	211,627	132,290	179,331	43,029	30,694	1,560,899	100.0
COST OF SALES														
COST OF BEVERAGE	6,395	6,630	24,146	53,799	35,452	52,335	49,561	42,292	30,175	39,643	9,512	7,867	357,807	23.2
ADJUSTMENT TO COS				-1,042						-161	-43	-31	-1,276	-0.1
PROMOTIONAL COST	-268	-774	-2,487	-5,017	-2,970	-3,393	-2,108	-2,406	-4,962				-24,385	-1.6
TOTAL COST OF SALES	6,128	5,856	21,660	47,740	32,482	48,942	47,452	39,886	25,213	39,482	9,469	7,837	332,146	21.6
GROSS PROFIT	20,477	22,991	66,464	124,988	125,718	201,739	191,293	171,741	107,077	139,849	33,560	22,857	1,228,753	78.7
PAYROLL & RELATED EXP														
SALARIES AND WAGES	8,138	11,792	18,010	21,889	17,827	19,829	16,912	15,082	12,404	11,141	11,327	8,388	172,739	11.1
VAC-HOL-SICK-BONUS	773	992	1,636	1,217	1,586	1,247	1,323	1,463	1,119	630	651	526	13,161	0.8
PAYROLL TAX	1,130	1,347	2,288	3,137	2,496	2,696	2,836	2,362	1,938	976	1,056	866	23,127	1.5
EMPLOYEE MEALS	374	588	486	677	690	765	623	695	541	565	690	550	7,244	0.5
EMPLOYEE BENEFITS	2,367	2,443	3,104	3,859	3,869	3,793	3,353	2,999	2,587	1,410	1,253	986	32,022	2.1
TOTAL PAYROLL EXPENSE	12,781	17,161	25,524	30,779	26,467	28,331	25,047	22,601	18,589	14,721	14,976	11,316	248,294	15.9
OTHER EXPENSES														
CONTR SVC PUR FEE		4	-4	68	51	90	66	95	20	17	4	3	413	0.0
GLASSWARE						248							248	0.0
OPERATING SUPPLIES					-5		-20						-25	-0.0
PROMOTIONAL BEVERAGE								13					13	0.0
PROMOTIONAL OTHER	15	17	219	239	254	198	183	223					1,349	0.1
UNIFORMS				-30									-30	-0.0
ALLOC OVERHEAD-F&B			0	-0		0	-0							
TOTAL OTHER EXPENSES	15	17	219	278	300	300	535	229	130	17	4	3	1,967	0.1

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
TOTAL DEPT EXPENSE	12,796	17,183	25,740	31,057	26,767	28,866	25,276	22,931	18,609	14,738	14,980	11,319	250,261	16.0
DEPT PROFIT/LOSS	7,681	5,808	40,725	93,931	98,951	172,872	166,017	148,809	88,469	125,111	18,580	11,539	978,492	62.7

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
RENTALS/CONCESSIONS														
CONCESSION-VALET	388	2,002	6,660	8,432	6,823	12,109	10,666	10,902	6,825	10,836	1,652	1,084	78,379	62.4
RENT-SPACE	3,874	4,195	3,876	3,917	4,325	3,917	3,917	4,018	3,990	3,700	3,700	3,700	47,129	37.6
TOTAL RENTALS/CONCESS	4,262	6,197	10,536	12,349	11,148	16,026	14,583	14,920	10,815	14,536	5,352	4,784	125,508	100.0
COMMISSIONS														
COMMISSIONS-GENERAL	18,264	284	87	557	3,036	1,090	2,447	1,089	1,316	778	413	273	29,634	98.7
COMM-OTHER MACHINE			61	97		58	54	54	51				376	1.3
TOTAL COMMISSIONS	18,264	284	148	654	3,036	1,148	2,501	1,143	1,367	778	413	273	30,010	100.0
MISCELLANEOUS INCOME														
ATTRITION				35,248	7,178	5,903		42,373					90,702	36.6
CANCELLATION	602	1,389		64,473	41,989	-700	3,250		30,591	1,033	774	801	144,202	58.2
MISCELLANEOUS INCOME	545	593	374	4,158	211	1,781	26	1,645	850	1,166	826	545	12,722	5.1
TOTAL MISC INCOME	1,147	1,982	374	103,879	49,378	6,985	3,276	44,019	31,441	2,200	1,600	1,346	247,626	100.0
IN-ROOM MOVIES														
IN-ROOM MOVIE REV	1,803	2,395	5,137	6,644	6,057	6,684	8,968	7,319	4,747	7,153	3,801	2,509	63,215	100.0
CONTRA -IN ROOM MOVI	-1,352	-1,942	-4,531	-6,160	-6,055	-6,182	-8,484	-5,643	-4,367	-6,438	-3,420	-2,258	-56,833	100.0
NET IN-ROOM MOVIES	451	453	606	484	2	502	485	1,675	380	715	380	251	6,383	-11.2
IN-ROOM VIDEO														
IN-ROOM VIDEO RENTAL	-39	128	320	568	517	774	918	683	214	488	196	51	4,816	100.0
CONTRA -IN ROOM VIDE	-71	-84	-195	-212	-175	-401	-380	-80	109	-244	-98	-25	-1,855	100.0
NET IN-ROOM VIDEO	-110	45	125	355	342	373	538	602	323	244	98	25	2,960	159.5
OTHER EXP #1														
OTHER REV-WITH EXP#1				10,792	6,005	6,055	6,496	6,689	6,218	5,845	5,845	5,845	59,790	100.0
CONTRA -MISC W/EXP 1				-4,190	-4,349	-4,399	-4,840	-5,033	-4,562	-4,900	-4,900	-4,900	-42,074	100.0
NET OTHER EXP #1				6,602	1,656	1,656	1,656	1,656	1,656	945	945	945	17,716	-42.1
OTHER EXP #3														
PACKAGE HANDLING REV	255	734	949	818	564	841	933	766	557	1,620	483	171	8,689	100.0
CONTRA -PACKAGE HNDL	-378	-140	-632	-502	-363	-612	-351	-466	-363	-630	-157	-57	-4,651	100.0
NET OTHER EXP #3	-122	594	317	316	201	229	582	300	194	989	326	114	4,038	-86.8
TOTAL INCOME	23,892	9,554	12,105	124,639	65,762	26,917	23,621	64,314	46,175	20,407	9,115	7,738	434,241	100.0
DEPT PROFIT/LOSS	23,892	9,554	12,105	124,639	65,762	26,917	23,621	64,314	46,175	20,407	9,115	7,738	434,241	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
BEACH/POOL-GENERAL	-17		2,886	3,657	2,992	23,148	19,626	12,572	663	3,110	413	273	69,323	48.4
MERCHANDISE-GENERAL			42	590	3,269	9,451	14,086	8,679	1,953				38,069	26.6
OTHER INCOME-GENERAL						479	2,249	38	117				2,883	2.0
RENTAL-CABANA				5	1,611	3,525	4,685	2,510	548				12,884	9.0
RENTAL-EQUIPMENT	81	84	1,266	3,008	1,926	3,037	3,981	2,301	1,709	1,944	413	273	20,023	14.0
NET REVENUE	64	84	4,194	7,259	9,799	39,639	44,626	26,100	4,990	5,054	826	545	143,181	100.0
COST OF SALES														
COST OF MERCHANDISE				3,249	3,479		717						7,445	19.6
TOTAL COST OF SALES				3,249	3,479		717						7,445	5.2
GROSS PROFIT	64	84	4,194	4,010	6,320	39,639	43,909	26,100	4,990	5,054	826	545	135,736	94.8
PAYROLL & RELATED EXP														
SALARIES AND WAGES			543	5,679	15,537	26,164	27,898	16,659	6,617				99,097	69.2
VAC-HOL-SICK-BONUS			22	87	115	135	206	307	129				1,001	0.7
PAYROLL TAX			47	494	1,400	2,416	2,270	1,301	334				8,262	5.8
EMPLOYEE MEALS			10	138	556	912	932	677	235				3,460	2.4
EMPLOYEE BENEFITS	87	42	117	138	134	595	-262	1,092	514	44	44	44	2,589	1.8
TOTAL PAYROLL EXPENSE	87	42	739	6,536	17,742	30,221	31,044	20,036	7,829	44	44	44	114,409	79.9
OTHER EXPENSES														
CONTR SVC PUR FEE	-9						10						0	0.0
LAUNDRY	957	374	519	8,521	2,842	9,773	14,489	11,094	5,251				53,820	37.6
LINEN				8,826		559	-5						9,380	6.6
MISCELLANEOUS	-0			1,709									1,709	1.2
OPERATING SUPPLIES				5,214	4,182	12,028	7,442	12,010	1,458	950			43,284	30.2
UNIFORMS					3,178	-116	606		826				4,495	3.1
TOTAL OTHER EXPENSES	948	374	519	24,270	10,203	22,244	22,541	23,104	7,535	950			112,688	78.7
TOTAL DEPT EXPENSE	1,035	416	1,258	30,806	27,945	52,465	53,585	43,140	15,364	994	44	44	227,097	158.6
DEPT PROFIT/LOSS	-971	-332	2,936	-26,796	-21,625	-12,826	-9,676	-17,040	-10,374	4,059	782	501	-91,361	-63.8

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
GUARANTEED NO SHOW	-826					743			942				859	0.1
CONDO RENTAL-GENERAL	1,708	8,364	31,579	42,268	36,607	78,513	128,154	96,540	49,754	30,000	12,000	5,000	520,487	46.1
CONDO-H/K Admin Fee	10,913	21,439	24,392	33,306	36,953	36,361	38,959	34,122	31,363	20,000	25,000	11,000	323,807	28.7
CONDO-H/K Fee Other	1,187	839	652	10,780	3,181	320	667	12,292	3,895	600	500	500	35,414	3.1
CONDO-Owner Payments	-1,935	-5,557	-17,805	-23,248	-17,405	-43,182	-70,724	179,856						
CONDO-Oth. Income TA	28,783	17,776	18,032	8,451	13,952	14,745	39,766	45,162	19,458	12,000	13,000	17,000	248,125	22.0
NET REVENUE	39,832	42,861	56,850	71,557	73,287	87,500	136,822	367,971	105,412	62,600	50,500	33,500	1,128,692	100.0
PAYROLL & RELATED EXP														
SALARIES AND WAGES	15,609	13,198	15,641	15,285	14,667	12,148	12,489	22,030	15,016	15,170	13,940	14,116	179,308	15.9
CONTRACT LABOR									1,066	750	750	750	3,316	0.3
VAC-HOL-SICK-BONUS	1,497	1,224	1,268	1,029	1,250	928	1,617	2,245	1,427	1,183	1,087	1,101	15,856	1.4
PAYROLL TAX	1,575	1,488	1,408	1,388	1,186	938	983	2,010	1,263	1,365	1,241	1,256	16,102	1.4
EMPLOYEE MEALS	409	321	213	277	328	245	225	625	377	355	377	421	4,172	0.4
EMPLOYEE BENEFITS	1,977	1,908	1,893	2,221	1,637	1,638	1,580	2,360	1,604	1,972	1,812	1,835	22,436	2.0
TOTAL PAYROLL EXPENSE	21,067	18,138	20,423	20,199	19,068	15,898	16,893	29,271	20,752	20,795	19,208	19,479	241,190	21.4
OTHER EXPENSES														
CONTRACT SERVICES	15,262	10,683	24,880	27,587	22,335	30,601	41,660	33,994	26,244	25,666	20,705	13,735	293,353	26.0
CONTR SVC PUR FEE	0	0	0	3	5	2	1	6	8	2	2	1	30	0.0
LAUNDRY	1,377	795	2,428	3,540	2,358	2,938	4,688	6,050	4,123	2,066	1,667	1,106	33,135	2.9
MISCELLANEOUS	23		155	1,697		103	18	5,892	416	94	76	50	8,524	0.8
OPERATING SUPPLIES	150	81	1,077	303	338	151	581	132	465	438	51	34	3,799	0.3
PRINT & STATIONERY	19	41	95		6				157	126	126	84	528	0.0
TELECOMMUNICATIONS	155	157	169	151	154	155	155	165	337	260	260	260	2,379	0.2
UNIFORMS					182	97							279	0.0
TOTAL OTHER EXPENSES	16,986	11,755	28,805	33,282	25,378	34,048	47,104	46,239	31,592	28,682	22,886	15,269	342,026	30.3
TOTAL DEPT EXPENSE	38,053	29,893	49,228	53,482	44,447	49,946	63,997	75,509	52,343	49,478	42,093	34,748	583,217	51.7
DEPT PROFIT/LOSS	1,779	12,968	7,622	18,075	28,840	37,554	72,825	292,462	53,069	13,122	8,407	-1,248	545,475	48.3
OCC VILLA RM NT	46	38	232	356	133	471	748	538	317				2,879	0.3
UNAVAIL BY OWNER RM														
AVERAGE DAILY RATE	37.14	220.11	136.12	118.73	275.24	166.69	171.33	179.44	156.95					

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
LAUNDRY/VALET REV	48	392	794	1,638	463	515	850	1,100	196	1,009	372	245	7,623	100.0
NET REVENUE	48	392	794	1,638	463	515	850	1,100	196	1,009	372	245	7,623	100.0
OTHER EXPENSES														
OUTSOURCED LAUNDRY	79	269	879	1,433	589	695	877	1,697	433	636	234	155	7,976	104.6
TOTAL OTHER EXPENSES	79	269	879	1,433	589	695	877	1,697	433	636	234	155	7,976	104.6
TOTAL DEPT EXPENSE	79	269	879	1,433	589	695	877	1,697	433	636	234	155	7,976	104.6
DEPT PROFIT/LOSS	-31	123	-84	204	-126	-180	-27	-597	-237	374	138	91	-353	-4.6

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
BEVERAGE-GENERAL	6	7	72	79	72	73	104	13	46	126	39	31	668	0.2
EXERCISE CLASSES	524	300	370	340	628	1,155	611	871	381	778	826	545	7,329	2.0
HEALTH CLUB-GENERAL		-20		128	185	1,316	378	68	53	44	16	17	2,184	0.6
MEMBERSHIP FEES	22,703	36,314	29,872	30,262	30,000	30,349	23,125	22,275	40,127	29,000	29,000	29,000	352,027	97.2
NET REVENUE	23,233	36,601	30,313	30,809	30,885	32,894	24,218	23,228	40,607	29,947	29,881	29,593	362,208	100.0
COST OF SALES														
COST OF BEVERAGE			68			242			207	21	7	5	550	82.3
TOTAL COST OF SALES			68			242			207	21	7	5	550	0.2
GROSS PROFIT	23,233	36,601	30,246	30,809	30,885	32,652	24,218	23,228	40,400	29,925	29,874	29,588	361,658	99.8
PAYROLL & RELATED EXP														
SALARIES AND WAGES	6,755	6,548	9,698	9,161	10,255	12,562	10,318	9,747	8,286	9,832	7,838	7,717	108,717	30.0
VAC-HOL-SICK-BONUS	408	415	497	214	252	228	473	444	373	472	376	370	4,522	1.2
PAYROLL TAX	533	369	776	552	602	802	598	512	376	855	682	671	7,328	2.0
EMPLOYEE MEALS	202	204	182	198	244	337	278	313	237	264	257	286	3,002	0.8
EMPLOYEE BENEFITS	897	894	781	1,231	864	995	1,501	1,676	858	999	796	784	12,276	3.4
TOTAL PAYROLL EXPENSE	8,795	8,431	11,934	11,355	12,217	14,925	13,167	12,691	10,129	12,422	9,949	9,829	135,845	37.5
OTHER EXPENSES														
CONTRACT SERVICES	2,400	2,490	3,305	3,540	3,435	3,505	715	6,235	3,540	3,450	3,450	3,450	39,515	10.9
CONTR SVC PUR FEE	59	5	149	20	42	4	-61	11	5				234	0.1
LAUNDRY	1,100	1,100		3,000	1,500	1,500	1,500	1,500	2,777	1,500	1,100	1,100	17,677	4.9
LICENSE & INSPECTION	446												446	0.1
MISCELLANEOUS			51	59	64	608	179	318	152				1,430	0.4
OPERATING SUPPLIES	555	756	1,542	960	554	1,645	1,097	26	773	778	413	818	9,916	2.7
TELECOMMUNICATIONS	68	66	80	66	67	67	67	66	72	140	143	142	1,045	0.3
UNIFORMS			-32	1,345		-712							601	0.2
TOTAL OTHER EXPENSES	4,628	4,418	5,095	8,990	5,662	6,617	3,497	8,156	7,317	5,868	5,106	5,510	70,865	19.6
TOTAL DEPT EXPENSE	13,423	12,849	17,029	20,345	17,879	21,542	16,665	20,848	17,447	18,290	15,055	15,339	206,710	57.1
DEPT PROFIT/LOSS	9,810	23,752	13,217	10,464	13,006	11,110	7,553	2,380	22,953	11,635	14,819	14,249	154,948	42.8

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
BEVERAGE-GENERAL							3,893	3,893	-7,786					
MASSAGE-SPA TREATMNT	26,263	28,116	45,937	68,662	65,925	73,203	75,610	61,943	64,196	59,090	30,983	23,643	623,572	56.6
OTHER INCOME-GENERAL							553	553					1,105	0.1
SPA TREATMENT-HAIR	7,734	7,358	16,135	25,079	21,435	24,362	25,231	17,646	17,825	20,215	10,328	6,818	200,165	18.2
RETAIL REV SKIN CARE	2,882	1,540	3,839	3,951	3,314	4,845	7,712	3,108	2,556	4,665	2,479	2,754	43,643	4.0
RETAIL REV-SALON PRO	924	409	986	1,051	1,124	832	1,355	1,548	1,239	933	496	545	11,443	1.0
RETAIL REV - SPA PRO	1,289	873	1,575	2,759	3,450	3,246	2,937	2,735	2,278	3,110	1,652	1,091	26,996	2.5
TREATMENT-FACILITY							286						286	0.0
SPA TREATMENT-BODY	2,848	2,376	2,988	4,281	4,517	4,849	7,715	4,960	3,816	4,276	2,272	1,500	46,399	4.2
SPA TREATMENT-SKIN C	5,912	6,700	13,100	15,693	16,277	15,650	20,112	14,473	14,998	12,051	6,899	5,999	147,866	13.4
NET REVENUE	47,852	47,371	84,561	121,477	116,044	126,988	145,403	110,860	99,121	104,341	55,108	42,350	1,101,474	100.0
COST OF SALES														
CST MDSE - SPA PROD	1,848	3,103	17,168	-6,340	4,288	6,007	7,884	5,485	5,127	5,287	2,809	1,854	54,520	202.0
TOTAL COST OF SALES	1,848	3,103	17,168	-6,340	4,288	6,007	7,884	5,485	5,127	5,287	2,809	1,854	54,520	4.9
GROSS PROFIT	46,004	44,269	67,393	127,817	111,755	120,981	137,519	105,375	93,994	99,054	52,298	40,496	1,046,954	95.1
PAYROLL & RELATED EXP														
SALARIES AND WAGES	24,631	18,870	34,796	53,133	34,700	43,212	54,745	38,295	36,268	43,603	28,422	22,457	433,132	39.3
CONTRACT LABOR	2,937	3,447	8,864	12,168	17,751	5,705	11,403	12,737	5,223	5,459	2,751	1,340	89,785	8.2
VAC-HOL-SICK-BONUS	2,648	2,841	4,346	2,808	3,562	-922	6,322	3,459	2,585	3,034	2,047	2,109	34,839	3.2
PAYROLL TAX	3,356	3,018	4,468	4,810	4,611	4,703	6,340	4,254	3,944	4,613	3,007	2,376	49,499	4.5
EMPLOYEE MEALS	521	415	525	692	909	875	1,002	891	975	845	667	620	8,937	0.8
EMPLOYEE BENEFITS	5,527	5,767	5,749	8,167	6,996	9,353	5,704	5,231	6,465	10,893	8,678	7,176	85,706	7.8
TOTAL PAYROLL EXPENSE	39,620	34,358	58,747	81,777	68,528	62,926	85,517	64,867	55,461	68,448	45,573	36,076	701,898	63.7
OTHER EXPENSES														
CONTRACT SERVICES	2,646	2,646	3,566	3,566	3,566	3,566	3,566	3,566	3,566	3,566	2,600	2,600	39,020	3.5
CONTR SVC PUR FEE	-18	81	18	4	119	59	33	123	86	10	5	4	523	0.0
DECORATIONS	387	537	579	537	138	550	375	625	462	490	490	890	6,061	0.6
DUES AND SUBSCRIPTIO								439					439	0.0
LAUNDRY	1,001	231	731	1,133	1,685	941	1,092	1,099	771	1,356	882	720	11,641	1.1
LICENSE & INSPECTION	1,009	250	50					100	-50	138	138	138	1,773	0.2
LINEN				996	-110			468	550	500			2,405	0.2
MISCELLANEOUS	49		44	101	67	36	42	95	85				518	0.0
OPERATING SUPPLIES	2,000	1,932	4,235	7,786	7,165	4,952	7,514	2,466	5,856	5,217	3,196	2,795	55,115	5.0
PERSONNEL TRAINING					75						1,500		1,575	0.1
PRINT & STATIONERY		319		586				68	-408	574	358		275	0.2
PROMOTIONAL FOOD													2,041	0.2
PROMOTIONAL OTHER	939	1,285	762	4,069	1,964	1,374	1,485	584	1,271	1,148	606	466	15,952	1.4
TELECOMMUNICATIONS	106	118	125	115	115	108	94	111	102	155	120	199	1,468	0.1
TRAVEL - MEALS													110	0.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
TRAVEL-OTHER		63							437				501	0.0
UNIFORMS		2,243	157										2,401	0.2
TOTAL OTHER EXPENSES	8,119	9,705	10,267	18,894	14,783	11,586	14,202	9,743	12,839	13,154	9,895	10,128	143,315	13.0
TOTAL DEPT EXPENSE	47,739	44,063	69,014	100,671	83,311	74,512	99,719	74,611	68,300	81,602	55,468	46,204	845,213	76.7
DEPT PROFIT/LOSS	-1,736	206	-1,621	27,146	28,444	46,469	37,801	30,764	25,694	17,452	-3,169	-5,708	201,741	18.3

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
REVENUE														
LONG DISTANCE	-368	5,373	4,806	7,079	4,250	11,701	9,609	5,482	3,333	5,800	3,082	2,034	62,183	100.0
NET REVENUE	-368	5,373	4,806	7,079	4,250	11,701	9,609	5,482	3,333	5,800	3,082	2,034	62,183	100.0
COST OF SALES														
COST OF LOCAL TELEP.	6,946	6,871	7,197	3,534	10,079	7,017	6,900	6,910	6,898	7,000	7,000	7,000	83,353	
COST OF LOCAL-LINES		78	78	102	78	78	77	27	76				594	
COST OF LONG DISTANC	1,308	1,183	1,087	1,241	1,153	1,049	1,211	1,066	1,151	870	462	305	12,086	19.4
COST OF INTERNET-GST	1,621	1,621	1,621	1,621	1,621	1,621	1,621	1,621		1,621	1,621	1,621	17,826	
TOTAL COST OF SALES	9,875	9,753	9,983	6,498	12,930	9,765	9,809	9,623	8,125	9,491	9,083	8,926	113,858	183.1
GROSS PROFIT	-10,242	-4,379	-5,176	582	-8,680	1,936	-200	-4,141	-4,792	-3,690	-6,001	-6,891	-51,675	-83.1
PAYROLL & RELATED EXP														
SALARIES AND WAGES	9,838	10,187	14,081	12,776	13,270	15,263	18,517	16,143	17,915	19,229	17,036	13,534	177,789	285.9
VAC-HOL-SICK-BONUS	1,058	1,041	1,278	1,066	1,187	1,273	1,547	1,596	1,392	1,577	1,397	1,110	15,521	25.0
PAYROLL TAX	1,113	892	1,222	1,180	1,152	1,448	1,591	1,326	1,100	1,776	1,570	1,245	15,614	25.1
EMPLOYEE MEALS	251	306	221	284	367	435	468	525	513	484	478	403	4,734	7.6
EMPLOYEE BENEFITS	1,686	1,581	1,394	2,158	1,435	1,502	1,735	1,249	1,892	1,924	1,707	1,360	19,623	31.6
TOTAL PAYROLL EXPENSE	13,945	14,007	18,197	17,465	17,411	19,922	23,857	20,838	22,812	24,989	22,188	17,651	233,281	375.2
OTHER EXPENSES														
OPERATING SUPPLIES				-5							5			
TOTAL OTHER EXPENSES				-5							5			
TOTAL DEPT EXPENSE	13,945	14,007	18,197	17,460	17,411	19,922	23,857	20,838	22,812	24,989	22,193	17,651	233,281	375.2
DEPT PROFIT/LOSS	-24,188	-18,386	-23,373	-16,878	-26,092	-17,985	-24,057	-24,979	-27,604	-28,679	-28,194	-24,542	-284,957	458.3

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PAYROLL & RELATED EXP														
SALARIES AND WAGES	62,966	59,887	72,568	74,926	79,281	81,036	81,509	76,700	72,933	72,685	62,050	58,729	855,271	34.1
CONTRACT LABOR		2,843	1,688	169		1,495	2,173	2,150	2,617				13,135	0.5
VAC-HOL-SICK-BONUS	12,077	17,649	22,165	29,580	12,691	-13,743	14,839	12,327	11,307	10,851	9,788	9,455	148,985	5.9
PAYROLL TAX	7,368	5,918	7,719	6,545	6,250	6,535	6,345	5,388	6,374	6,047	5,163	4,886	74,539	3.0
EMPLOYEE MEALS	1,006	987	816	923	1,155	1,263	1,199	1,223	1,173	1,098	1,059	1,150	13,052	0.5
EMPLOYEE BENEFITS	11,131	10,999	5,802	15,185	11,527	5,978	12,497	12,560	11,374	10,954	10,592	8,851	127,448	5.1
TOTAL PAYROLL EXPENSE	94,547	98,283	110,757	127,328	110,903	82,564	118,563	110,348	105,778	101,636	88,651	83,071	1,232,431	49.1
OTHER EXPENSES														
ARMORED CAR SERVICES	579	579	579	579	579	579	185	185	185	185	185	185	4,584	0.2
BAD DEBTS EXPENSE	5,792	2,938	716	5,429		-7,573			14,717			6,000	28,019	1.1
BANK CHARGES	1,682	1,086	1,133										3,901	0.2
CASH OVER/SHORT	-637	-4		-66	224	-55	-29	204	-181				-542	-0.0
CORP SUPPORT/TRAVEL	971	1,370	-787	827	1,558	535	614	1,196	2,423	1,384	906	713	11,709	0.5
COMPUTER SYSTEM MAIN	6,798	6,277	-168	13,717	18	2,630	1,514	4,337	5,346	3,500	3,500	3,500	50,968	2.0
IT LICENSES		99											99	0.0
COMPUTER-CENTRAL FEE	14,248	13,946	12,396	10,406	20,047	16,119	16,088	12,415	12,740	16,550	16,550	16,550	178,053	7.1
COMPUTER-IT PROF SVC					1,862								1,862	0.1
COMPUTER-IT HARDWARE	1,469	106	2,351	465	1,838	2,197	25	654	2,821	500	500	500	13,426	0.5
CONTRACT SERVICES	1,714	2,197	1,120	2,975	1,331	938	2,767	1,544	2,525	2,150	2,150	2,150	23,562	0.9
CONTR SVC PUR FEE	358	28	351	58	197	99	338	98	89	92	40	29	1,778	0.1
CREDIT CARD COMMISSN	11,952	25,047	50,617	38,360	59,056	68,075	81,019	61,053	45,367	46,021	20,081	14,229	520,877	20.8
CREDIT AND COLLECTIO	46	463	255	472	378	302	336	415	1,144	320	300	300	4,731	0.2
DATA PROCESSING								64					64	0.0
DONATIONS			-248	248			109	411	465				985	0.0
DUES AND SUBSCRIPTIO				125		424	200		-10	430	430	430	2,029	0.1
EMPLOYEE SURVEY										1,700			1,700	0.1
HUMAN RESOURCE EXPEN	295	1,617	876	1,725	471	1,584	606	354	766	727	619	489	10,128	0.4
LICENSE & INSPECTION	2,304	889	1,938	1,863	2,597	1,863	1,863	2,135	2,644	1,863	1,863	1,863	23,684	0.9
LOSS & DAMAGE		71	-225	340		325		-510	90	34	49		173	0.0
MISCELLANEOUS	111	-14	-28	-31	221	17	122	86	136	103	147	147	871	0.0
OPERATING SUPPLIES	957	63	192	903	2,043	396	2,024	1,363	963	692	302	214	10,112	0.4
PAYROLL SERVICE	2,851	2,189	1,825	2,105	2,071	5,366	2,514	2,393	2,176	3,000	3,000	5,500	34,990	1.4
PERSONNEL RECOGNITIO	3,326	2,703	4,378	2,216	4,293	2,471	8,159	4,166	8,081	15,917	4,530	3,210	63,448	2.5
PERSONNEL RECRUITING	6,639	13,334	7,907	4,452	7,001	11,494	2,017	14,570	6,794	5,000	8,000	5,000	92,208	3.7
PERSONNEL RELOCATION			2,457	3,592	610	23,689	12,806	610	3,444		5,000		5,000	2.3
PERSONNEL TRAINING	2,472			8,591	18	660	4,397	200	2,106	800		3,000	22,243	0.9
POSTAGE			833		-9	2,965							3,789	0.2
OVERNIGHT	120	253	126	34	304	117	118	40	136	215	163	330	1,956	0.1
PRINT & STATIONERY	784	1,153	1,438	1,204	1,007	920	1,461	396	-63	923	403	285	9,910	0.4
LEGAL FEES						3,993	7,393						11,385	0.5
PROMOTIONAL FOOD	126	416	327	702	1,166	1,153	867	1,044	713	1,384	604	428	8,930	0.4
PROMOTIONAL OTHER	2,448	2,142	4,192	2,636	1,651	1,127	1,518	1,919	1,119	700	372	245	20,068	0.8
STORAGE SPACE	1,785	2,482	397		-5,060									
TELECOMMUNICATIONS	1,131	1,109	1,351	1,296	1,304	1,842	1,326	1,289	1,316	1,300	1,300	1,300	15,865	0.6
TELEPHONE MAINTENANC	2,545	2,545	2,545	2,545	2,545	2,545	2,545	2,545	2,545	2,545	2,545	2,545	26,445	1.1

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
TRAVEL - MEALS	63		312	348	158	93				159	1,007	121	2,260	0.1
TRAVEL-OTHER	257	1,924	1,643	737	884	290	68	684	741	478	1,914	1,788	11,408	0.5
ENTERTAINMENT-MEALS							194	154	87	62	27	19	544	0.0
UNIFORMS	152	100						34		136		147	569	0.0
TOTAL OTHER EXPENSES	73,340	87,106	100,799	109,249	110,361	147,438	152,433	114,244	119,379	108,958	76,426	76,266	1,276,000	50.9
TOTAL DEPT EXPENSE	167,887	185,389	211,556	236,577	221,264	230,003	270,996	224,592	225,158	210,594	165,078	159,337	2,508,431	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PAYROLL & RELATED EXP														
SALARIES AND WAGES	44,823	43,158	50,437	47,728	50,431	52,700	52,244	58,544	53,783	57,971	51,405	51,502	614,726	25.7
VAC-HOL-SICK-BONUS	12,570	12,878	13,195	11,060	12,625	5,327	14,309	12,953	12,143	12,047	11,410	11,420	141,939	5.9
PAYROLL TAX	5,000	4,221	4,818	2,921	3,957	4,069	4,519	7,261	4,345	4,986	4,421	4,429	54,946	2.3
EMPLOYEE MEALS	632	611	408	524	637	669	645	859	752	759	777	862	8,135	0.3
EMPLOYEE BENEFITS	5,795	5,764	4,511	8,986	6,378	6,651	7,298	7,239	6,549	8,493	7,531	7,545	82,741	3.5
TOTAL PAYROLL EXPENSE	68,820	66,632	73,369	71,220	74,028	69,416	79,015	86,856	77,572	84,256	75,544	75,758	902,486	37.8
OTHER EXPENSES														
CONTRACT SERVICES	972	1,207	973	972	972	972	973	972	972	972	972	1,372	12,303	0.5
CONTR SVC PUR FEE	25	7	25	14	23	17	0	65	26	8	7	9	226	0.0
DUES AND SUBSCRIPTIO	1,745	665	550	1,050	2,235	790	1,831	3,366	2,551	2,516	2,861	7,096	27,255	1.1
MISCELLANEOUS			130		35								165	0.0
OPERATING SUPPLIES	394	225	416	640	1,090	1,305	3,896	2,209	824	1,100	1,100	1,100	14,299	0.6
PERSONNEL TRAINING	120	8,000	1,100	60	50		179		360				9,869	0.4
POSTAGE			877			1,665		50	1,100			500	4,191	0.2
OVERNIGHT	137	160	195	278	333	298	309	504	197	200	200	200	3,012	0.1
PRINT & STATIONERY	337		684	389	4,406	236	-177	59	604	2,000	2,500	300	11,337	0.5
TELECOMMUNICATIONS	706	720	725	734	699	608	718	750	718	700	700	700	8,478	0.4
TRAVEL - MEALS	53	1,617	239	44	796	-148	252	50	51	300	641	350	4,244	0.2
TRAVEL-OTHER	772	10,992	6,592	2,182	7,457	-1,249	3,412	638	4,416	3,100	7,459	14,320	60,091	2.5
ENTERTAINMENT-MEALS	116	754	1,302	446	1,663	826	803	584	385	800	739	500	8,919	0.4
ENTERTAINMENT-OTHER	53	184	920	1,935	587	447	408	829	966			300	6,629	0.3
TOTAL OTHER EXPENSES	5,431	24,530	14,726	8,746	20,346	5,766	12,604	10,077	13,170	11,696	17,179	26,747	171,017	7.2
ADVERTISING														
ADVERTISING-F&B	1,150		1,178	2,355	2,546	1,088	1,888	1,394	-652		2,650	1,200	14,798	0.6
BROCHURES	78		103		-441	5,136		-111					4,765	0.2
DIRECT MAIL ADVERTIS			2,080		21		2,080						4,181	0.2
MEDIA-INTERNET/ADV	497	12,278	7,421	26,211	25,711	19,475	14,951	14,284	12,065	6,946	9,946	15,046	164,832	6.9
MEDIA-PRINT/ADVERTIS	600	2,319		-230	2,845	405	775	405	1,055				8,174	0.3
MEDIA-PRINT/PRODUCTI			1,900	1,000		475	475	420	475	475	475	475	6,170	0.3
MEDIA-RADIO AND TV/A									2,267				2,267	0.1
MEDIA-TRADE DIR AD.	499	499	499	499	499	499	499	499	499	499	499	499	5,984	0.3
MEDIA-TRADE DIRECTOR		787		1,134	499	499	499	2,150	467				5,036	0.2
MEDIA -YELLOW PAGES	1,251	2,502	-900	-351	351	351	351	351	351	351	351	351	5,310	0.2
MISCELLANEOUS ADVERT	2,878	1,890	2,396	6,281	2,769	1,940	2,291	3,931	1,629	794	794	1,294	28,887	1.2
NATIONAL MARKETING	14,429	21,104	41,077	60,256	44,364	70,520	77,383	61,284	41,757	43,830	19,125	13,552	508,679	21.3
TOTAL ADVERTISING	21,381	41,378	51,773	100,134	79,666	100,389	100,693	84,606	59,914	52,895	33,840	32,417	759,084	31.8
PROMOTIONAL														
CIVIC/PROMOTIONAL EV	1,600	2,500				1,780			1,100	2,200			9,180	0.4
CONVENTION EXPENSE	-3,559		56	1,000	4,195	-1,565	2,545	-160		850	3,300	225	6,887	0.3
FREQUENT GUEST PROGR	5,954	12,466	18,444	37,994	27,967	48,866	59,098	42,507	48,377	25,837	11,611	8,806	347,927	14.6
PHOTOGRAPHY													12,041	0.5

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PROMOTIONAL FOOD	1,357	2,310	12,864	16,861	5,596	6,919	2,840	4,043	2,533	3,000	5,000	1,000	64,323	2.7
PROMOTIONAL OTHER	1,156	1,361	6,696	40,833	9,206	5,997	3,216	7,334	2,092	2,000	12,975	1,000	93,865	3.9
PUBLIC RELATIONS		4,500	1,500	4,824	3,106	3,000	3,068	3,000					22,997	1.0
TOTAL PROMOTIONAL	6,507	23,137	47,001	104,618	50,114	64,997	72,216	56,724	54,102	33,887	32,886	11,031	557,220	23.3
TOTAL DEPT EXPENSE	102,140	155,677	186,868	284,718	224,154	240,567	264,528	238,263	204,758	182,733	159,449	145,952	2,389,807	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
PAYROLL & RELATED EXP														
SALARIES AND WAGES	39,092	38,260	44,950	43,969	41,682	41,579	41,686	43,315	42,060	46,806	43,362	41,779	508,541	29.7
CONTRACT LABOR	2,884	2,584	3,200	2,416	2,300	2,416	2,680	2,416	2,560	3,629	3,506	3,629	34,219	2.0
VAC-HOL-SICK-BONUS	6,023	6,095	6,075	4,958	6,127	-2,524	6,583	4,514	4,375	5,254	4,893	4,727	57,100	3.3
PAYROLL TAX	4,082	4,196	4,123	3,397	3,055	3,291	3,225	3,241	3,148	4,119	3,816	3,677	43,369	2.5
EMPLOYEE MEALS	979	855	586	711	812	803	740	929	840	952	996	1,078	10,280	0.6
EMPLOYEE BENEFITS	7,941	7,735	8,124	11,029	8,697	9,020	9,438	8,629	8,001	8,888	8,235	7,934	103,671	6.0
TOTAL PAYROLL EXPENSE	61,000	59,725	67,058	66,479	62,672	54,585	64,352	63,045	60,985	69,648	64,807	62,822	757,179	44.2
OTHER EXPENSES														
ALARM MAINTENANCE		602	786	158	2,086	1,027			-500	200	200	200	4,759	0.3
AUTOMOBILE	-44	38	5	5	1,220	1,631	264	236	253	100	100	100	3,910	0.2
BUILDING	1,604	6,338	3,903	6,026	2,938	5,177	5,286	1,925	6,895	6,500	6,500	6,500	59,592	3.5
CONTR SVC PUR FEE	200	128	231	139	370	277	192	148	277	346	403	431	3,142	0.2
ELECTRICAL/MECHAN EQ	5,729	4,541	1,737	3,881	4,228	1,395	5,673	6,832	1,513	3,500	3,500	3,500	46,028	2.7
ELECTRIC BULBS	970	2,348	4,044	1,248	2,144	3,364	1,273	2,545	421	1,300	1,300	1,300	22,258	1.3
ELEVATORS	4,243	4,243	5,765	4,243	4,243	4,243	4,243	5,493	4,152	4,100	4,100	4,100	53,166	3.1
ENGINEERING SUPPLIES	2,730	4,734	4,123	4,842	5,041	6,752	3,281	3,859	4,474	4,000	4,000	4,000	51,836	3.0
EQUIPMENT MAINTENANC		20											20	0.0
FLOOR COVERINGS	10,710	1,374	727	3,040	5,223	289	3,187	3,798	2,115	800	800	800	32,862	1.9
FURNITURE & EQUIPMEN						7,068	3,825						10,893	0.6
GROUPS/LANDSCAP-GEN	13,590	13,590	17,378	13,590	13,815	14,274	13,590	13,667	14,187	14,750	14,750	14,750	171,930	10.0
HEALTH CLUB MAINTENA		175	833	415	450	175	175	195	175	300	300	300	3,493	0.2
HVAC	3,738	1,605	1,863	2,196	853	758	2,310	-52	1,339	2,300	2,300	2,300	21,508	1.3
INTERIOR PLANTS	1,653	1,668	1,686	1,635	1,701	1,668	1,668	1,668	1,668	1,700	1,700	1,700	20,116	1.2
KEYS AND LOCKS		759	324	2,533	4,091	1,876	951	1,221	418	1,200	1,200	1,200	15,774	0.9
KITCHEN EQUIPMENT		1,443	3,198	3,015	3,368	3,906	5,148	2,815	2,197	2,750	2,750	2,750	33,340	1.9
MAINTENANCE CONTRACT	7,832	7,429	7,743	8,947	10,191	7,734	9,649	10,627	7,829	10,250	9,375	9,375	106,980	6.2
MISCELLANEOUS				11	305	21							337	0.0
OPERATING SUPPLIES	156		218	123	224	244	217	354	1,298	150	150	150	3,284	0.2
PAINTING AND DECORAT	3,046	2,160	1,070	1,712	754	541	2,802	2,799	2,801	5,250	5,250	5,250	33,435	2.0
PERSONNEL TRAINING										100	100	100	300	0.0
PEST CONTROL	1,178	1,178	1,400	1,178	1,728	2,356	1,260	2,503	1,461	1,400	1,665	1,400	18,707	1.1
PLUMBING	886	2,134	5,750	637	1,699	5,824	2,134	2,299	2,333	4,200	4,200	4,200	36,296	2.1
PRINT & STATIONERY	19		47					220		25	25	25	361	0.0
SIGNS	230	2,255	2,207			295	-12	3,377	65	300	300	300	9,318	0.5
SWIMMING POOL-FOUNTA	7,325	8,197	4,948	11,531	9,443	5,876	7,477	8,456	7,967	5,500	4,800	4,800	86,320	5.0
TELECOMMUNICATIONS	604	861	593	699	576	566	581	568	1,644	900	900	900	9,393	0.5
TELEVISION AND RADIO	290	800		125	8,560	-9	397	0	474	100	100	100	10,937	0.6
TOOLS	266	242	171	278	1,110	386	948	194	517	400	400	400	5,312	0.3
UNIFORMS	352	640	88	26		615	328	489	206	200	200	200	3,344	0.2
WASTE REMOVAL-TRMT	4,070	4,314	5,330	7,970	6,927	8,767	7,393	6,813	8,345	6,500	5,500	6,500	78,429	4.6
TOTAL OTHER EXPENSES	71,379	73,816	76,168	80,202	93,287	87,097	84,242	83,046	74,523	79,121	76,868	77,631	957,380	55.8
TOTAL DEPT EXPENSE	132,379	133,540	143,227	146,682	155,960	141,682	148,594	146,091	135,508	148,769	141,675	140,453	1,714,559	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
OTHER EXPENSES														
ELECTRIC CURRENT	59,340	68,518	79,733	67,014	34,519	83,086	74,372	74,526	66,289	78,528	49,572	40,905	776,401	65.6
FUEL GAS	18,004	16,596	15,590	18,890	24,664	14,182	13,277	10,873	14,585	16,328	12,806	11,181	186,976	15.8
WATER	11,626	13,023	19,073	14,562	22,102	16,705	33,023	18,864	25,516	23,325	11,980	10,090	219,888	18.6
TOTAL OTHER EXPENSES	88,970	98,137	114,396	100,466	81,285	113,973	120,673	104,262	106,390	118,180	74,358	62,176	1,183,265	100.0
TOTAL DEPT EXPENSE	88,970	98,137	114,396	100,466	81,285	113,973	120,673	104,262	106,390	118,180	74,358	62,176	1,183,265	100.0

Actuals through period 09 then Current Forecast

	January	February	March	April	May	June	July	August	September	October	November	December	Total	%
RENT														
RENT - GENERAL	11,263	12,022	16,796	13,988	14,223	4,412	10,191	9,187	8,621	11,000	11,000	11,000	133,703	6.8
SPACE RENT	2,033	8,075	4,787	3,046	21,505	-1,421	-8,291	1,104	3,197	8,000	13,000	15,000	70,034	3.5
CONDO - PMT OWNERS								234,181	31,762	16,500	6,600	2,750	291,793	14.8
TOTAL RENT	13,296	20,098	21,583	17,033	35,728	2,991	1,899	244,472	43,579	35,500	30,600	28,750	495,530	25.1
TAXES														
TAXES - GENERAL								4,150					4,150	0.2
PERSONAL PROPERTY TA	16,714	16,704	16,704	16,714	16,714	16,714	16,714	16,714	16,714	16,714	16,714	16,714	200,549	10.1
REAL PROPERTY TAX	72,530	72,530	72,530	72,530	72,530	72,530	72,530	72,530	72,530	72,530	72,530	72,530	870,360	44.0
TOTAL TAXES	89,244	89,234	89,234	89,244	89,244	89,244	89,244	93,394	89,244	89,244	89,244	89,244	1,075,058	54.4
INSURANCE														
INSURANCE - GENERAL	1,541	1,541	1,541	1,541	1,541	1,541	1,541	1,541	1,541	1,541	1,541	1,541	18,486	0.9
BUILDING AND CONTENT	34,498	34,498	34,498	34,498	48,885	28,775	28,775	28,775	28,775	28,775	28,775	28,775	388,302	19.6
TOTAL INSURANCE	36,038	36,038	36,038	36,038	50,426	30,316	30,316	30,316	30,316	30,316	30,316	30,316	406,788	20.6
TOTAL DEPT EXPENSE	138,578	145,370	146,855	142,316	175,397	122,551	121,459	368,182	163,139	155,060	150,160	148,310	1,977,376	100.0
OWNERS EXPENSE														
OWNER EXP-GENERAL	24,290	20,730	33,712	22,875	5,538	5,538	5,538	8,921	3,712	5,538	5,538	5,538	147,466	100.0
TOTAL OWNERS EXPENSE	24,290	20,730	33,712	22,875	5,538	5,538	5,538	8,921	3,712	5,538	5,538	5,538	147,466	100.0