Kevin Tang Esq. (SBN: 291051)         LAW OFFICES OF LIONEL GIRON         337 North Vineyard Avenue, Suite 100         Ontario, California 91764         Tel. (909) 397-7260; Fax. (909)-397-7277         notices@lglawoffice.com         Attorney for Debtor: Theodore Venia         UNITED STATES BANKRUPTCY COURT         CENTRAL DISTRICT OF CALIFORNIA         In re:       CHAPTER 11         Theodore Venia       Case No. 8:16-bk-14048-1         NOTICE OF MOTION A       AUTHORITY TO SELL         (31041 MARBELLA VIS)       CAPISTRANO, CA 9267         OF ALL LIENS, CLAIM       AND GRANTING CERT         RELIEF; MEMORAND       AUTHORITIES IN SUPJ         DECLARATION OF LE       SUPPORT THEREOF         HEARING:       Date: July 3, 2017         Time: 2:00 p.m       Place: 411 West Fourth S         Santa Ana, CA 92701       Judge: Honorable Mark 1	12/17 14:04:19	Desc
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Santa Ana, CA 92701		
Judge: Honorable Mark		m 6C
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TO THE HONORABLE MARK WALLACE, UNITED STATES BA JUDGE; THE OFFICE OF THE UNITED STATES TRUSTEE; ANI		

# PARTIES IN INTEREST AND BY AND THROUGH THEIR LEGAL COUNSEL OF RECORD:

PLEASE TAKE NOTE that on July 3, 2017, at 2:00 p.m., or as soon thereafter as the matter may be heard, in Courtroom 6C of the above-entitled United States Bankruptcy Court located at 411 West Fourth Street, Santa Ana, CA 92701, Theodore Venia (the "Debtor") the debtor in the above Chapter 11 Bankruptcy case hereby moves this Court for the entry of an order authorizing and approving the sale of the Debtor's real property located at 31041 MARBELLA VISTA, SAN JUAN CAPISTRANO, CA 92675 (herein after the "Property") free and clear of all liens, claims and interests pursuant to 11 U.S.C. §363, and granting certain additional relief requested herein and in the attached Memorandum of Points and Authorities.

Neville Gupta and Nathalie Marie Gupta (collectively, the "Buyer"), individuals unrelated to the Debtor, have made an offer to purchase the Property for the sum of \$1,300,000.00. By this motion, the debtor seeks approval of the sale of the Property to the Buyer, subject to overbid, and for the additional relief set forth below.

PLEASE TAKE FUTHER MOTICE that pursuant to *Local Bankruptcy Rule 9013-1*, any party opposing the relief sought by the Motion must file a written opposition setting forth the facts and law upon which the opposition is based and must appear at the hearing on the Motion. Any factual allegations set forth in such written response must be supported by competent and admissible evidence.

Any response or opposition to the Motion must be filed with the Court and served on Debtor's counsel, the office of the United States Trustee, and all parties in interest, <u>at least</u> <u>fourteen (14) days prior to the scheduled hearing date on the Motion (not excluding</u> Saturdays, Sundays, or legal holidays).

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3	Pursuant to <i>Local Bankruptcy Rule 90</i> be deemed by the Court to be consent to the g	913-1, any response not timely filed and served may
3 4 5 6 7 8 9 10 11 12 13 14 15	be deemed by the Court to be consent to the g	granting of the relief requested by the Motion
4 5 7 8 9 10 11 12 13 14 15		statisting of the ferrer requested of the filotion
5 6 7 8 9 10 11 12 13 14 15		
5 6 7 8 9 10 11 12 13 14 15	Dated: June 10, 2017	Law Offices of Lionel Giron
7 8 9 10 11 12 13 14 15		<u>/s/ Kevin Tang</u>
8 9 10 11 12 13 14 15		Kevin Tang, Esq. 291051 Attorney for Debtor
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## MOTION

Theodore Venia, the deceased Debtor herein (hereinafter the "Debtor") in the above Chapter 11 Bankruptcy case, by and through his attorney of record, respectfully moves this Court for the entry of an order authorizing and approving the sale of Debtor's real property located at 231041 MARBELLA VISTA, SAN JUAN CAPISTRANO, CA 92675 (the "Property") to Neville Gupta and Nathalie Marie Gupta (collectively, the "buyer"), individuals, unrelated to the Debtor, or such other person or entity as may successfully overbid at the hearing, free and clear of all liens, encumbrances, claims or interests pursuant to 11 U.S.C. §363(f), and granting certain additional relief requested herein and in the attached Memorandum of Points and Authorities.

This Motion is based upon the preceding Notice of Motion; 11 US.C. §363 and 105; Federal Rules of Bankruptcy Procedure 2002 and 6004; Local Bankruptcy Rule 6004-1; the attached Memorandum of Points and Authorities; the Declaration of the Debtor submitted herewith; and such additional evidence and argument as may be presented at or before the hearing on this Motion.

WHEREFORE, the Debtor respectfully requests that the Court enter an order:

- Finding the notice of the Motion was adequate and appropriate under the circumstances;
- (2) Granting the Motion in its entirety:
- (3) Authorizing and approving the sale of the Property to Neville Gupta and Nathalie
   Marie Gupta (collectively, the "Buyer") or to another successful bidder, free and clear of all liens, claims, and interests;
- (4) Approving the bidding procedures described in the Memorandum of Points and Authorities;
- (5) Finding that the successful bidder is a good faith purchaser for the purposes of 11 U.S.C §363(m);

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- (6) Authorizing the Debtor to take all necessary and reasonable steps to consummate the sale of the Property;
- (7) Authorizing the payments of liens, claims and interests on and against the Property (collectively referred to herein as the "Liens, Claims and Interests")'
- (8) Compelling all holders of the liens and encumbrances, if any, to execute any and all documentation that may be required to allow escrow to close;
- (9) Allowing the Debtor, pursuant to 11 U.S.C. § 542(a), to deliver the Property to the purchaser free and clear of any tenancy, except as described herein;
- (10) Granting such other and further relief as the Court deems just and proper under the circumstances.

Dated: June 10, 2017

Law Offices of Lionel Giron /s/ Kevin Tang Kevin Tang, Esq. 291051 Attorney for Debtor

# MEMORANDUM OF POINTS AND AUTHORITIES I. STATEMENT OF FACTS

## A. Background of the Debtor's Bankruptcy Case.

The Debtor commenced his bankruptcy case by filing a voluntary petition under Chapter 13 of 11 U.S.C. § 101 et seq. (the "Bankruptcy Code") on September 28, 2016 and the case was converted to chapter 11 on December 13, 2016. The subject of this Motion is the following real property:

31041 MARBELLA VISTA, SAN JUAN	1 <sup>st</sup> : U.S. Bank Home Mortgage
CAPISTRANO, CA 92675	2 <sup>nd</sup> : Leo Howard as Trustee of the Leo
	and Eleanor Howard Family Trust
	Dated September 21, 1990 and
	Mountain Park Management LLC
	("Howard Trust")

The Debtor commenced this bankruptcy case to liquidate his assets and payoff debts. Debtor is a retired and debtor's income is insufficient to pay his existing debt obligations and living expenses. Debtor passed away on May 17, 2017. The Property is titled under a revocable trust, Theodore A. Venia and Leilani L. Venia, trustees of the Theodore A. Venia and Leilani L. Venia Revocable Family Living Trust dated June 14, 2014 ("Trust"). The Trust became irrevocable upon the death of the debtor on May 17, 2017. The title to the Property passes to the beneficiary of the Trust, Lielani L. Venia, debtor's wife. Although the Property is no longer property of the estate, Debtor seeks court approval for the sale of the Property out of the abundance of caution.

## **B.** Brief Summary of the Terms of the Sale.

On or about December 5, 2016, the Debtor accepted an offer to purchase the Property by Neville Gupta and Nathalie Marie Gupta (collectively, the "Buyer"). A true and correct copy

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of the Purchase Agreement between the Debtor and the Buyer is attached hereto as Exhibit 3 By 1 way of summary, the principal terms of agreement are as follows: 2 (1)The purchase price is \$1,300,000.00. 3 (2)The Buyer has made a deposit of \$20,000.00 into escrow upon execution of the 4 purchase agreement. 5 The Property will be sold "as is, where is" with no warranties or representations of (3) 6 any kind whatsoever. 7 Escrow is to close upon this Court's approval. (4) 8 9 C. Liens, Encumbrances and Other Interests. 10 The proposed sale will payout the first lien holder, U.S. Bank Home Mortgage will be 11 satisfied in full in the approximate amount of \$600,000.00 and second lien holder, Leo Howard 12 Trustee, Leo and Eleanor Howard Family Trust in the approximate amount of \$419,009.00. 13 **D.** Payment of Other Expenses. 14 By this Motion, the Debtor proposes that he be authorized to pay the following 15 additional amounts to the following entities through escrow: 16 (1) Broker's commissions totaling no more than 6% of total sale proceeds, to be 17 split between the buyer's and seller's agents, less any disputed amount. 18 (2) the United Trustee Quarterly fee in the amount of \$6,500. 19 E. Marketing Efforts and Identification of the Buyer. 20 The Debtor listed this property for sale with Jeannie Volin ("Volin" or "Broker") 21 Since that time, the agent has listed the property on the Multiple Listing Service ("MLS") 22 For several months, and shown the property to many interested buyers, advertising locally and 23 nationally. Jeannie Volin, nor the Buyers, have any relation with the Debtor. 24 F. Sale of the Property is in the Best Interest of the Estate. 25 The property is currently a financial burden to the Estate. The Debtor respectfully 26 submits that the proposed sale is in the best interest of his estate and his creditors because, as 27 demonstrated herein, the proposed sale will result in payoff of one of the Debtor's most 28

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significant creditors, (US Bank Home Mortgage and Howard Trust) after the payment of all amounts required to be paid to brokers, taxing authorities and closing costs in connection with the sale of the Property.

G. Recommended Overbidding Procedures. The Debtor proposes the following overbidding procedures: (1) The initial overbid must be must be at least \$10,000 more than the initial bid of \$1,300,000. The overbid must be on substantially the same terms as set forth in the Purchase Agreement attached hereto as Exhibit 3. (2) Overbid increments will be \$10,000 after the initial overbid. (3) Any successful overbidder must be able to close by the Proposed Closing Date, or upon this court's approval whichever is later. (4) Any party wishing to overbid on the Property during the hearing on the Motion must contact debtor's counsel at least 48 hours prior to the hearing and provide evidence of available financial resources such as funds and/or proof of ability to finance to Debtor's Counsel up to the overbidder's maximum bid to the Debtor's reasonable satisfaction. (5) Any overbidder wishing to overbid on the Property during the hearing must also submit, before the time of the hearing, a deposit for the purchase of the Property, by cashier's check or other cash equivalent in the amount of at least \$20,000.00 made payable to "LAW OFFICES OF LIONEL GIRON CLIENT TRUST ACCOUNT." The successful overbidder's deposit will be applied towards the purchase of the Property, and will not be refunded in the event the overbidder cannot successfully close escrow pursuant to the terms of the sale as proscribed herein.

(6) If a broker brings a prospective bidder who is ultimately the successful bidder and to whom the sale is approved, the broker will share in the commission on the terns set forth in the Purchase Agreement attached in Exhibit "A."

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## **II. DISCUSSION**

A. The Court Should Authorize the Debtor to Sell the Property.

# 1. The Debtor Has Complied with All Notice Requirements Under the Bankruptcy Code, Federal Rules of Bankruptcy Procedure, and Local Bankruptcy Rules Governing the Sale of the Property

Section 363(b)(1) provides that the Debtor, "after notice and a hearing, may use, sell or lease, other than in the ordinary course of business, property of the estate." 11 U.S.C. § 363(b)(1). Section 102(1) defines "after notice and a hearing" as "after such notice as is appropriate in the particular circumstances." 11 U.S.C. § 102(1).

Rule 2002(a)(2) of the Federal Rules of Bankruptcy Procedure requires at least 21days notice of a proposed sale of property of the estate other than in the ordinary course of business, unless the Court for cause shown shortened the time or directs another method of giving notice. Fed. R. Bankr. Proc. 2002 (a)(2). Rule 2002(c)(1) requires that the notice of a proposed sale include the date, time and place of any public sales, the terms and conditions of any private sale, and the time fixed for filing objections. Fed R. Bankr. Proc. 2002(c)(1). It also provides that the notice of sale or property is sufficient if it generally describes the property. Id.

Rule 6003(c) provides that a motion for authority to sell property free and clear of liens or other interests must be made in accordance with Rule 9014 and must be served on the parties who have liens or other interests in the property to be sold. Fed R. Bankr. Proc. 6004(c). Local Bankruptcy Rule 9013-1(d)(2) requires that a notice of motion and motion be served at least 21 days before the hearing on the date specified in the notice. Loc. Bankr. R. 9013-1(d)(2).

The Debtor will serve all creditors in his case. The Debtor has complied with all of the above provisions of the Bankruptcy Code, the Federal Rules of Bankruptcy Procedure and the Local Bankruptcy Rules.

> 2. The Sale Motion Should be Approved Because Good Business Reasons Exist to Approve the Sale of the Property, the Purchase Price for the Property is

# Fair and Reasonable, and the Proposed Sale is in the Best Interests of the Debtor's Estate and His Creditors.

As a general matter, a Court considering a motion to approve a sale under §363(b) should determine from the evidence presented before it that a "good business reason" exists to grant such a motion. In re Lionel Corp., 722 F.2d 1063, 1071 (2d. Cir. 1983). In addition, the Court must further find it is in the best interest of the estate. To make this determination, a Court should consider whether:

- (1) the sale is fair and reasonable (i.e., the price to be paid is adequate);
- (2) the property has been given adequate marketing;
- (3) the sale is in good faith (i.e., there is an absence of any lucrative deals with insiders); and

(4) adequate notice has been provided to creditors.

In re Wilde Horse Enterprises, Inc., 136 B.R. 830, 841-2 (Bankr. C.D. Cal. 1991); In re Mama's Original Foods, Inc., 234 B.R. 500, 502-505 (C.D. Cal. 1999). The Debtor submits that the proposed sale of the Property to George Calcote satisfies each of these requirements.

## a. Sound Business Purpose

The Ninth Circuit Bankruptcy Appellate Panel in *Walter v. Sunwest Bank (In re Walter)*, 83 B.R. 14, 19-20 (9th Cir. B.A.P. 1988) has adopted a flexible case-by-case test to determine whether the business purpose for a proposed sale justifies disposition of property of the estate under Section 363(b). The facts pertaining to the sale at issue here amply substantiate the Debtor's business decision that the contemplated sale of the Property to the Buyer or a successful over bidder serves the best interests of the estate's creditors and merits the Court's approval. As discussed herein, the Property has been actively marketed by Jeannie Volin.

The proposed sale, or any overbid, of the Property should result in the Debtor obtaining the highest and best price for the Property. As set forth in the Declaration of Leilani Venia, the Debtor's projected sale of the Property will generate substantial funds to pay the 1st

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lienholder and surplus fund of approximately \$100,000 to the beneficiaries of the Trust. Thus, the Debtor believes that the proposed sale of the Property is in the best interest of the Debtor's estate and his creditors.

## b. Fair and Reasonable Price

In order for a sale to be approved under § 363(b), the purchase price must be fair and reasonable. *See generally, In re Canyon Partnership,* 55 B.R. 520 (Bankr. S.D. Cal. 1985). The trustee is given substantial discretion in this regard. *Id.* In addition, Courts have broad discretion with respect to matters under § 363(b). *See Big Shanty Land Corp. v. Comer Properties, Inc.*, 61 B.R. 272, 278 (Bankr. N.D. Ga. 1985). In any sale of estate assets, the ultimate purpose is to obtain the highest price for the property sold. *In re Wilde Horse Enterprises, Inc.*, 136 B.R. at 841 (*citing Matter of Chung King, Inc., 753 F.2d 547* (*7th Cir. 1985*), *In re Alpha Industries, Inc.*, 84 B.R. 703, 705 (Bankr. Mont. 1988)).

As discussed above, the Property has been actively marketed by Jeannie Volin. The Buyer is a serious buyer and has made a sound offer. Thus, based on the response to the foregoing efforts and the Debtor's familiarity with current market conditions, the Debtor believes that the price offered for the Property by the Buyer, or any over bidder, represents the fair market value of the Property. As a result, the Debtor submits that the final purchase price to be paid by the Buyer or an overbidder represents a fair and reasonable price for the Property.

## c. Adequate Marketing

As discussed above, the efforts of Jeannie Volin to market the Property has been extensive. Volin has mailed and networked with other agents and brokers. She has held open houses and broker's opens. The Debtor has evaluated the offer on the Property and believes the price is reasonable given market values and seeks to apply the proceeds of the sale to pay the lien holders on the Property. Based on the foregoing, the Debtor submits that the Property has been more than adequately marketed.

## d. <u>Good Faith</u>

When a Bankruptcy Court authorizes a sale of assets pursuant to § 363(b)(1), it is required to make a finding with respect to the "good faith" of the purchaser. *In re Abbotts* 

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*Dairies of Pa., Inc.*, 788 F.2d 143, 149 (3d Cir. 1986). With respect to the Trustee's conduct in conjunction with the sale of the Property the good faith requirement focuses principally on whether there is any evidence of "fraud, collusion between the purchase and other bidders or the trustee, or an attempt to take grossly unfair advantage of other bidders." *Id. at 147; In re Wilde Horse Enterprises*, 136 B.R. at 842.

The Debtor negotiated the agreement with the Buyer at arm's length, and the Buyer is not related to, nor an "insider" of the Debtor as that term is defined in the Bankruptcy Code. 11 U.S.C. § 101(31). Moreover, there has been no fraud or collusion in connection with the proposed sale because everyone who expressed an interest in the Property was able to make an offer on the Property and which offer was thoroughly considered by the Debtor. Based on the foregoing, the Debtor submits that the Buyer is a "good faith" purchaser.

## e. Accurate and Reasonable Notice

The purpose of the notice is to provide an opportunity for objections and hearing before the Court if there are objections. *In re Karpe*, 84 B.R. 926, 930 (Bankr. MD.Pa. 1988). A notice is sufficient if it includes the terms and conditions of the sale and if it states the time for filing objections. *Id*.

As set forth above, the Debtor served this Notice of Motion and Motion on the United States Trustee, all of the Debtor's known creditors and all parties requesting special notice. The Notice includes the date, time and place of the hearing and the time fixed for filing objections thereto. This Notice and Motion were served upon the parties who have liens and/or claims against, or interests in, the Property, and the Debtor filed the Notice and Form 6004-2 with the Clerk of the Bankruptcy Court, as required by Local Bankruptcy Rule 6007-1(f), so that the Clerk of the Bankruptcy Court could publish information regarding the proposed sale. Thus, the Debtor submits that the notice of the sale should be deemed adequate, accurate and reasonable by the Court.

> 3. The Sale of the Property Should Be Free and Clear of All Liens, Claims, and Interests Under 11 U.S.C. § 363(f).

Bankruptcy Code § 363(f) provides that a trustee may sell property of the estate

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1	"free and clear of any interest in such property" if:							
2	(1) applicable non-bankruptcy law permits the sale of such property free and clear							
3	of such interest;							
4	(2) such entity consents;							
5	(3) such interest is a lien and the price at which such property is to be sold is greater							
6	than the aggregate value of all liens on such property;							
7	(4) such interest is in bona fide dispute; or							
8	(5) such entity could be compelled, in a legal or equitable proceeding, to accept a							
9	money satisfaction of such interest.							
10	11 U.S.C. § 363(f). Because § 363(f) is in the disjunctive, the Trustee must only meet one							
11	of the five subsections of § 363(f) in order to sell the Property free and clear of all liens,							
12	claims, and interests. In re Whittemore, 37 B.R. 93, 94 (Bankr. D. Or. 1984).							
13	The Debtor will use the proceeds of the sale to pay off the 1 <sup>st</sup> and 2 <sup>nd</sup> lienholders. The							
14	1 <sup>st</sup> and 2 <sup>nd</sup> lienholders will be paid and satisfied in full.							
15	<b>III. CONCLUSION</b>							
15 16	<u>III. CONCLUSION</u> WHEREFORE, the Debtor respectfully requests that the Court enter an order:							
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16 17	WHEREFORE, the Debtor respectfully requests that the Court enter an order:							
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16 17 18 19 20 21 22 23 24	<ul> <li>WHEREFORE, the Debtor respectfully requests that the Court enter an order:</li> <li>(1) Finding that notice of the Motion was adequate and appropriate under the circumstances;</li> <li>(2) Granting the Motion in its entirety;</li> <li>(3) Authorizing and approving the sale of the Property to Neville Gupta and Nathalie Marie Gupta (the "Buyer") or to another successful bidder, free and clear of all liens, claims, and interests;</li> <li>(4) Approving the bidding procedures described in the Memorandum of Points</li> </ul>							
16 17 18 19 20 21 22 23 24 25	<ul> <li>WHEREFORE, the Debtor respectfully requests that the Court enter an order:</li> <li>(1) Finding that notice of the Motion was adequate and appropriate under the circumstances;</li> <li>(2) Granting the Motion in its entirety;</li> <li>(3) Authorizing and approving the sale of the Property to Neville Gupta and Nathalie Marie Gupta (the "Buyer") or to another successful bidder, free and clear of all liens, claims, and interests;</li> <li>(4) Approving the bidding procedures described in the Memorandum of Points and Authorities;</li> </ul>							
16 17 18 19 20 21 22 23 24 25 26	<ul> <li>WHEREFORE, the Debtor respectfully requests that the Court enter an order:</li> <li>(1) Finding that notice of the Motion was adequate and appropriate under the circumstances;</li> <li>(2) Granting the Motion in its entirety;</li> <li>(3) Authorizing and approving the sale of the Property to Neville Gupta and Nathalie Marie Gupta (the "Buyer") or to another successful bidder, free and clear of all liens, claims, and interests;</li> <li>(4) Approving the bidding procedures described in the Memorandum of Points and Authorities;</li> <li>(5) Finding that the successful bidder is a good faith purchaser for the purposes</li> </ul>							

## Case 8:16-bk-14048-MW Doc 118 Filed 06/12/17 Entered 06/12/17 14:04:19 Desc Main Document Page 14 of 78

1		consummate the sale of the Property;
2	(7)	Authorizing the payment of the commissions described in the Memorandum
3		of Points and Authorities at the close of escrow;
4	(8)	Authorizing payments of the liens, claims and interests on and against the
5		Property (collectively referred to herein as the "Liens, Claims and Interest");
6	(9)	Compelling all holders of the liens and encumbrances, if any, to execute any
7		and all documentation that may be required to allow escrow to close;
8	(10)	Allowing the Debtor, pursuant to 11 U.S.C. § 542(a), to deliver the Property
9		to the purchaser free and clear of any tenancy, except as described herein;
10	(11)	Granting such other and further relief as the Court deems just and proper
11		under the circumstances.
12		
13	Dated: Ju	ne 10, 2017 Law Offices of Lionel Giron
14		<u>/s/ Kevin Tang</u> Kevin Tang, Esq. 291051 Attorney for Debtor
15		Attomey for Debtor
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Case 8:16-bk-14048-MW Doc 118 Filed 06/12/17 Entered 06/12/17 14:04:19 Desc Main Document Page 15 of 78

## **DECLARATION OF LEILANI VENIA**

1	DECLARATION OF LEILANI VENIA
2	I, Leilani Venia, do hereby declare that all of the following is true and correct to the best
3	of my personal knowledge and if called upon as a witness, I could and would competently
4	testify to the truthfulness of all of the below statements:
5	1. I am the wife of the Debtor in the instant bankruptcy proceeding, filed on September 28,
7	2016, Case No. 8:16-bk-14048-MW.
8	2. The Debtor passed away on May 17, 2017. A copy of the death certificate is attached at
9	Exhibit 1.
10	3. The owner of the real property located at: 31041 MARBELLA VISTA, SAN JUAN
11 12	CAPISTRANO, CA 92675 ("Property") is Theodore A. Venia and Leilani L. Venia,
12	trustees of the Theodore A. Venia and Leilani L. Venia Revocable Family Living Trust
14	dated June 14, 2014. Attached as <b>Exhibit 2</b> is the title report of the Property.
15	4. I negotiated the Purchase Agreement with the Buyer. A copy of the Purchase
16	Agreement, with all amendments thereto, is attached as Exhibit 3. The Purchase
17 18	Agreement provides for a purchase price of \$1,300,000.00.
19	5. The Property is encumbered by a First Deed of Trust in favor of Nationstar Mortgage
20	LLC. I am informed and believe the amount currently owed on this loan is \$600,000.00.
21	6. The Property is encumbered by a Second Deed of Trust in favor of Leo Howard as
22	Trustee of the Leo and Eleanor Howard Family Trust Dated September 21, 1990 and
23 24	Mountain Park Management LLC. I am informed and believe the amount currently
24	owed on this loan is \$453,118.68. See Exhibit 5.
26	7. In the exercise of my business judgment, I believe it is in the best interests of the Estate
27	to sell the Property at the highest bid price and subject to over-bidding.
28	

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1	8.	Included in the fees if the sum of \$78,000 for payment of broker fees. See Exhibit 4.
2	9.	The Purchase Agreement was negotiated at arm's length. To my knowledge, the Buyer
3		is not insider of the Debtor, and neither I nor my brokers have engaged in fraud or
4		collusion in negotiating the Proposed Sale.
5	10.	The Property is currently a burden on the estate and a sale of the Property will satisfy the
6		first and second liens.
7	I declar	re under penalty of perjury that the foregoing is true and correct. Executed on the 10 <sup>th</sup>
° 9		June 2017, at San Juan Capistrano, California.
10	day of .	
11		Leilani Venia (Jun 10, 2017)
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# CERTIFICATION OF VITAL RECORD

# COUNTY OF ORANGE

# HEALTH CARE AGENCY

1200 N. MAIN STREET, SUITE 100-A SANTA ANA, CALIFORNIA 92701

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DATE ISSUED

CERTIFIED COPY OF VITAL RECORD STATE OF CALIFORNIA, COUNTY OF ORANGE

This is a true and exact reproduction of the document officially registered and placed on file in the office of the Vital Records Section, Orange County Health Care Agency. May 25, 2017

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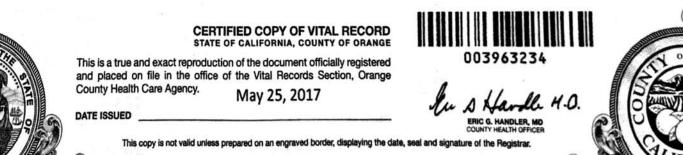
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ERIC G. HANDLER, MD COUNTY HEALTH OFFICER

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Fidelity National Title Company

 19000 MacArthur Blvd., Suite 300, Irvine, CA 92612

 Phone: (949) 788-2800
 • Fax: (949) 341-0251

Issuing Policies of Fidelity National Title Insurance Company

 Title Officer:
 Thomas Robles

 Phone:
 (800) 410-4000

 Fax:
 (949) 341-0251

 Email:
 Teamrobles@fnf.com

ORDER NO.: 00180915-997-OC1-TR2

LOAN NO .:

Pure Logic Escrow 27201 Puerta Real, Ste 300 Mission Viejo, CA 92691

ATTN: Analleli Sierra Ayala YOUR REF: 417-1073-AA

PROPERTY: 31041 Marbella Vista, San Juan Capistrano, CA

## PRELIMINARY REPORT

In response to the application for a policy of title insurance referenced herein, **Fidelity National Title Company** hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a policy or policies of title insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an exception herein or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations or Conditions of said policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Attachment One. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Attachment One. Copies of the policy forms should be read. They are available from the office which issued this report.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

The policy(s) of title insurance to be issued hereunder will be policy(s) of Fidelity National Title Insurance Company, a California Corporation.

Please read the exceptions shown or referred to herein and the exceptions and exclusions set forth in Attachment One of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects and encumbrances affecting title to the land.

Countersigned by:

Authorized Signature

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**Fidelity National Title Company** 

 19000 MacArthur Blvd., Suite 300, Irvine, CA 92612

 Phone: (949) 788-2800
 • Fax: (949) 341-0251

## PRELIMINARY REPORT

EFFECTIVE DATE: May 8, 2017 at 7:30 a.m.

#### ORDER NO.: 00180915-997-OC1-TR2

The form of policy or policies of title insurance contemplated by this report is:

### ALTA Homeowner's Policy of Title Insurance (12-2-13) ALTA Extended Loan Policy (6-17-06)

1. THE ESTATE OR INTEREST IN THE LAND HEREINAFTER DESCRIBED OR REFERRED TO COVERED BY THIS REPORT IS:

A FEE AS TO PARCEL(S) 1; AN EASEMENT(S) MORE FULLY DESCRIBED BELOW AS TO PARCEL 2.

2. TITLE TO SAID ESTATE OR INTEREST AT THE DATE HEREOF IS VESTED IN:

Leilani L. Venia, Trustee of the Theodore A. Venia and Leilani L. Venia Revocable family living trust dated June 14, 2014

subject to proceedings pending in the bankruptcy court where a petition for relief was filed.

Name of Debtor: Theodore A. Venia Date of Filing: 05/11/2017 U.S. District Court: Superior Case No: 16-14048

3. THE LAND REFERRED TO IN THIS REPORT IS DESCRIBED AS FOLLOWS:

See Exhibit A attached hereto and made a part hereof.

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Fidelity National Title Company ORDER NO.: 00180915-997-OC1-TR2

#### PRELIMINARY REPORT YOUR REFERENCE: 417-1073-AA

## EXHIBIT A

## **LEGAL DESCRIPTION**

THE LAND REFERRED TO HEREIN BELOW IS SITUATED IN THE CITY OF SAN JUAN CAPISTRANO, IN THE COUNTY OF ORANGE, STATE OF CALIFORNIA, AND IS DESCRIBED AS FOLLOWS:

PARCEL 1:

LOT 4 OF TRACT NO. 12954, IN THE CITY OF SAN JUAN CAPISTRANO, COUNTY OF ORANGE, STATE OF CALIFORNIA, AS SHOWN ON A MAP RECORDED IN BOOK 597, PAGE(S) 1 TO 34 INCLUSIVE, OF MISCELLANEOUS MAPS, RECORDS OF ORANGE COUNTY, CALIFORNIA.

PARCEL 2:

EASEMENTS AS SET FORTH IN THE SECTIONS ENTITLED EASEMENTS FOR OWNERS, "SUPPORT, SETTLEMENT AND ENCROACHMENT" AND "UTILITIES AND CABLE TELEVISION" OF THE ARTICLE ENTITLED "EASEMENTS AND RIGHTS" OF THE DECLARATION OF COVENANTS, CONDITIONS AND RESTRICTIONS RECORDED ON MAY 6, 1988 AS INSTRUMENT NO. 88-211232, OFFICIAL RECORDS OF SAID COUNTY, AND ANY AMENDMENTS THERETO (THE "DECLARATION").

APN: 650-594-28

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PRELIMINARY REPORT YOUR REFERENCE: 417-1073-AA Fidelity National Title Company ORDER NO.: 00180915-997-OC1-TR2

Desc

## EXCEPTIONS

# AT THE DATE HEREOF, ITEMS TO BE CONSIDERED AND EXCEPTIONS TO COVERAGE IN ADDITION TO THE PRINTED EXCEPTIONS AND EXCLUSIONS IN SAID POLICY FORM WOULD BE AS FOLLOWS:

- 1. Property taxes, which are a lien not yet due and payable, including any assessments collected with taxes to be levied for the fiscal year 2017-2018.
- 2. The lien of supplemental or escaped assessments of property taxes, if any, made pursuant to the provisions of Chapter 3.5 (commencing with Section 75) or Part 2, Chapter 3, Articles 3 and 4, respectively, of the Revenue and Taxation Code of the State of California as a result of the transfer of title to the vestee named in Schedule A or as a result of changes in ownership or new construction occurring prior to Date of Policy.

Note: If said supplementals (if any) are not posted prior to the date of closing, this company assumes no liability for payment thereof.

- 3. Water rights, claims or title to water, whether or not disclosed by the public records.
- 4. Easement(s) for the purpose(s) shown below and rights incidental thereto as delineated or as offered for dedication, on the map of said tract/plat;

Purpose:	Public utilities, sewer, domestic water systems, ingress and egress
Affects:	The Northeasterly 7 feet

5. Matters contained in that certain document

Entitled:	Declaration of Establishment of Easements Marbella
Recording Date:	May 5, 1988
Recording No:	88-209165, Official Records

Reference is hereby made to said document for full particulars.

Amended Entitled:Declaration of Establishment of EasementsRecording Date:July 19, 1988Recording No:88-347471, Official Records

Reference is hereby made to said document for full particulars.

Recording Date:	August 31, 1992
Recording No:	1992-584496, Official Records

6. Covenants, conditions and restrictions but omitting any covenants or restrictions, if any, including but not limited to those based upon race, color, religion, sex, sexual orientation, familial status, marital status, disability, handicap, national origin, citizenship, immigration status, primary language, ancestry, source of income, gender, gender identity, gender expression, medical condition or genetic information, as set forth in applicable state or federal laws, except to the extent that said covenant or restriction is permitted by applicable law, as set forth in the document

Recording Date:	May 6, 1988
Recording No:	1988-211232, Official Records

Said covenants, conditions and restrictions provide that a violation thereof shall not defeat the lien of any mortgage or deed of trust made in good faith and for value.

Modification(s) of said covenants, conditions and restrictions

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PRELIMINARY REPORT YOUR REFERENCE: 417-1073-AA Fidelity National Title Company ORDER NO.: 00180915-997-OC1-TR2

Desc

#### EXCEPTIONS (Continued)

Recording Date:	July 19, 1988
Recording No:	88-347470, Official Records;

Recording Date:July 19, 1988Recording No:88-347471, Official Records

and Recording Date:August 31, 1992and Recording No.:92-584496, Official Records

7. Easement(s) for the purpose(s) shown below and rights incidental thereto as set forth in a document:

Purpose:	Public utilities
Recording Date:	August 15, 1988
Recording No.:	88-400434, Official Records
Affects:	The Northeasterly 7 feet

No representation is made as to the present ownership of said easement

8. Easement(s) for the purpose(s) shown below and rights incidental thereto as set forth in a document:

Purpose:	Public utilities
Recording Date:	January 18, 1989
Recording No.:	89-029946, Official Records
Affects:	The Northeasterly 7 feet

No representation is made as to the present ownership of said easement

and Recording Date: July 19, 1988 and Recording No.: 88-347471,

9. A deed of trust to secure an indebtedness in the amount shown below,

Amount:	\$601,800.00
Dated:	April 17, 2006
Trustor/Grantor:	Theodore A. Venia, an unmarried individual
Trustee:	U.S. Bank Trust Company, National Association
Beneficiary:	U.S. Bank National Association N.D.
Loan No.:	Not shown
Recording Date:	May 8, 2006
Recording No:	2006-308127, Official Records

10. A deed of trust to secure an indebtedness in the amount shown below,

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PRELIMINARY REPORT YOUR REFERENCE: 417-1073-AA Fidelity National Title Company ORDER NO.: 00180915-997-OC1-TR2

#### EXCEPTIONS (Continued)

Amount:	\$390,000.00
Dated:	September 23, 2015
Trustor/Grantor:	Theodore A. Venia and Leilani L. Venia, trustees of the Theodore A. Venia and Leilani
	L. Venia Revocable Family Living Trust dated June 14, 2014
Trustee:	Worldwide Lenders, Inc., a Delaware Corporation
Beneficiary:	Val-Chris Investments, Inc., a California Corporation
Loan No.:	10801
Recording Date:	September 30, 2015
Recording No:	2015000500931, Official Records

An assignment of the beneficial interest under said deed of trust which names:

Assignee:	Leo Howard, Trustee of the Leo and Eleanor Howard Family Trust dated September
	21,1990 and Mountain Park Management, LLC, as to an undivided 50% interest, as
	tenants in common as to an undivided 50% interest
Recording Date:	September 30, 2015
Recording No.:	2015000500932, Official Records

This Company will require that the original note, the original deed of trust and a properly executed request for full reconveyance together with appropriate documentation (i.e., copy of trust, partnership agreement or corporate resolution) be in this office prior to the close of this transaction if the above-mentioned item is to be paid through this transaction or deleted from a policy of title insurance.

Any demands submitted to us for payoff must be signed by all beneficiaries as shown on said deed of trust, and/or any assignments thereto. In the event said demand is submitted by an agent of the beneficiary(s), we will require the written approval of the demand by the beneficiary(s). Servicing agreements do not constitute approval for the purposes of this requirement.

If no amounts remain due under the obligation a zero balance demand will be required along with the reconveyance documents.

In addition, we require the written approval of said demand by the trustor(s) on said deed of trust or the current owners if applicable.

A substitution of trustee under said deed of trust which names, as the substituted trustee, the following

Trustee:	Td Foreclosure Services, Inc
Recording Date:	May 27, 2016
Recording No.:	2016000239053, Official Records

A Notice of Default under the terms of said trust deed

Executed By:	Td Foreclosure Services, Inc.
Recording Date:	May 27, 2016
Recording No.:	2016000239054, Official Records

A notice of Trustee's Sale under said deed of trust

Executed By:	Td Foreclosure Services, Inc.
Time and Place of Sale:	At the North Front Entrance to the County Courthouse, 700 Civic Center Drive Test,
	Santa Ana, CA, 9/29/2016 at 12:00PM
Recording Date:	September 2, 2016
Recording No.:	2016000422376, Official Records

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PRELIMINARY REPORT YOUR REFERENCE: 417-1073-AA Fidelity National Title Company ORDER NO.: 00180915-997-OC1-TR2

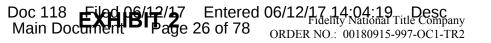
#### EXCEPTIONS (Continued)

11. A state tax lien for the amount shown and any other amounts due,

State Identification No.:	16252621498
Filed By:	Franchise Tax Board of the State of California
Taxpayer:	Theodore A. Venia
Amount:	\$7,875.02
Recording Date:	September 9, 2016
Recording No.:	2016-435091, Official Records

#### PLEASE REFER TO THE "INFORMATIONAL NOTES" AND "REQUIREMENTS" SECTIONS WHICH FOLLOW FOR INFORMATION NECESSARY TO COMPLETE THIS TRANSACTION.

## END OF EXCEPTIONS



## **REQUIREMENTS SECTION**

1. In order to complete this report, the Company requires a Statement of Information to be completed by the following party(s),

Party(s):

The Company reserves the right to add additional items or make further requirements after review of the requested Statement of Information.

NOTE: The Statement of Information is necessary to complete the search and examination of title under this order. Any title search includes matters that are indexed by name only, and having a completed Statement of Information assists the Company in the elimination of certain matters which appear to involve the parties but in fact affect another party with the same or similar name. Be assured that the Statement of Information is essential and will be kept strictly confidential to this file.

2. Any invalidity or defect in the title of the vestees in the event that the trust referred to herein is invalid or fails to grant sufficient powers to the trustee(s) or in the event there is a lack of compliance with the terms and provisions of the trust instrument.

If title is to be insured in the trustee(s) of a trust, (or if their act is to be insured), this Company will require a Trust Certification pursuant to California Probate Code Section 18100.5.

The Company reserves the right to add additional items or make further requirements after review of the requested documentation.

### END OF REQUIREMENTS

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## INFORMATIONAL NOTES SECTION

- 1. None of the items shown in this report will cause the Company to decline to attach CLTA Endorsement Form 100 to an Extended Coverage Loan Policy, when issued.
- 2. Note: The Company is not aware of any matters which would cause it to decline to attach CLTA Endorsement Form 116 indicating that there is located on said Land a Single Family Dwelling, known as 31041 Marbella Vista, San Juan Capistrano, California to an Extended Coverage Loan Policy.
- 3. Note: The policy of title insurance will include an arbitration provision. The Company or the insured may demand arbitration provision. Arbitrable matters may include, but are not limited to any controversy or claim between the Company and the insured arising out of or relating to this policy, any service of the Company in connection with its issuance or the breach of a policy provision or other obligation. Please ask your escrow or title officer for a sample copy of the policy to be issued if you wish to review the arbitration provisions and any other provisions pertaining to your Title Insurance Coverage.
- 4. Unless this company is in receipt of WRITTEN instructions authorizing a particular policy, Fidelity Title will AUTOMATICALLY issue the American Land Title Association Homeowner's Policy (02/03/10) for all qualifying residential 1-4 properties/transactions to insure the buyer at the close of escrow.
- 5. The only deed(s) affecting said land which recorded within twenty-four (24) months of the date of this report, is (are) as follows:

Grantor:	Theodore A. Venia, Trustee of the Survivor's Trust Created under the Theodore A. Venia and Rene C. Venia Family Trust dated August 31, 1988
Grantee:	Leilani L. Venia, Trustee of the Theodore A Venia and Leilani L. Venia Revocable Family Living Trust dated June 14, 2014
Recording Date: Recording No.:	September 25, 2015 2015000492212, Official Records

6. Note: Property taxes for the fiscal year shown below are PAID. For proration purposes the amounts were:

Tax Identification No .:	650-594-28
Fiscal Year:	2016-2017
1st Installment:	\$4,848.05
2nd installment:	\$4,848.05
Exemption:	\$7,000.00
Land:	\$271,918.00
Improvements:	\$658,787.00
Code Area:	23-003
Personal Property:	\$0.00

- 7. If a county recorder, title insurance company, escrow company, real estate broker, real estate agent or association provides a copy of a declaration, governing document or deed to any person, California law requires that the document provided shall include a statement regarding any unlawful restrictions. Said statement is to be in at least 14-point bold face type and may be stamped on the first page of any document provided or included as a cover page attached to the requested document. Should a party to this transaction request a copy of any document reported herein that fits this category, the statement is to be included in the manner described.
- 8. Any documents being executed in conjunction with this transaction must be signed in the presence of an authorized Company employee, an authorized employee of an agent, an authorized employee of the insured lender, or by using Bancserv or other approved third party service. If the above requirements cannot be met, please call the Company at the number provided in this report

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## INFORMATIONAL NOTES (Continued)

9. Amended Civil Code Section 2941, which becomes effective on January 1, 2002, sets the fee for the processing and recordation of the reconveyance of each Deed of Trust being paid off through this transaction at \$45.00. The reconveyance fee must be clearly set forth in the Beneficiary's Payoff Demand Statement ("Demand"). In addition, an assignment or authorized release of that fee, from the Beneficiary to the Trustee of record, must be included. An example of the required language is as follows:

The Beneficiary identified above hereby assigns, releases or transfers to the Trustee of record, the sum of \$45.00, included herein as 'Reconveyance Fees', for the processing and recordation of the Reconveyance of the Deed of Trust securing the indebtedness covered hereby, and the escrow company or title company processing this pay-off is authorized to deduct the Reconveyance Fee from this Demand and forward said fee to the Trustee of record or the successor Trustee under the Trust Deed to be paid off in full.

In the event that the reconveyance fee and the assignment, release or transfer are not included within the demand statement, then Fidelity National Title Insurance Company and its Underwritten Agent may decline to process the reconveyance and will be forced to return all documentation directly to the Beneficiary for compliance with the requirements of the revised statute.

10. Note: Part of the RESPA Rule to simplify and Improve the Process of Obtaining Mortgages and Reduce Consumer Settlement Costs requires the settlement agent to disclose the agent and underwriter split of title premiums, including endorsements as follows:

Line 1107 is used to record the amount of the total title insurance premium, including endorsements, that is retained by the title agent. Fidelity National Title Company retains 88% of the total premium and endorsements.

Line 1108 used to record the amount of the total title insurance premium, including endorsements, that is retained by the title underwriter. Fidelity National Title Insurance Company retains 12% of the total premium and endorsements.

## END OF INFORMATIONAL NOTES

Thomas Robles/cs2

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## FIDELITY NATIONAL FINANCIAL

#### PRIVACY NOTICE

At Fidelity National Financial, Inc., we respect and believe it is important to protect the privacy of consumers and our customers. This Privacy Notice explains how we collect, use, and protect any information that we collect from you, when and to whom we disclose such information, and the choices you have about the use of that information. A summary of the Privacy Notice is below, and we encourage you to review the entirety of the Privacy Notice following this summary. You can opt-out of certain disclosures by following our opt-out procedure set forth at the end of this Privacy Notice.

<b>Types of Information Collected.</b> You may provide us with certain personal information about you, like your contact information, address demographic information, social security number (SSN), driver's license, passport, other government ID numbers and/or financial information. We may also receive browsing information from your Internet browser, computer and/or mobile device if you visit or use our websites or applications.	<b>How Information is Collected.</b> We may collect personal information from you via applications, forms, and correspondence we receive from you and others related to our transactions with you. When you visit our websites from your computer or mobile device, we automatically collect and store certain information available to us through your Internet browser or computer equipment to optimize your website experience.	
<b>Use of Collected Information.</b> We request and use your personal information to provide products and services to you, to improve our products and services, and to communicate with you about these products and services. We may also share your contact information with our affiliates for marketing purposes.	When Information Is Disclosed. We may disclose your information to our affiliates and/or nonaffiliated parties providing services for you or us, to law enforcement agencies or governmental authorities, as required by law, and to parties whose interest in title must be determined.	
<b>Choices With Your Information.</b> Your decision to submit information to us is entirely up to you. You can opt-out of certain disclosure or use of your information or choose to not provide any personal information to us.	<b>Information From Children.</b> We do not knowingly collect information from children who are under the age of 13, and our website is not intended to attract children.	
<b>Privacy Outside the Website.</b> We are not responsible for the privacy practices of third parties, even if our website links to those parties' websites.	<b>International Users.</b> By providing us with you information, you consent to its transfer, processing and storage outside of your country of residence, as well as the fact that we will handle such information consistent with this Privacy Notice.	
The California Online Privacy Protection Act. Some FNF companies provide services to mortgage loan servicers and, in some cases, their websites collect information on behalf of mortgage loan servicers. The mortgage loan servicer is responsible for taking action or making changes to any consumer information submitted through those websites.		
<b>Your Consent To This Privacy Notice</b> . By submitting information to us or by using our website, you are accepting and agreeing to the terms of this Privacy Notice.	Access and Correction; Contact Us. If you desire to contact us regarding this notice or your information, please contact us at privacy@fnf.com or as directed at the end of this Privacy Notice.	

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## FIDELITY NATIONAL FINANCIAL, INC. PRIVACY NOTICE

Fidelity National Financial, Inc. and its majority-owned subsidiary companies providing title insurance, real estate- and loan-related services (collectively, "FNF", "our" or "we") respect and are committed to protecting your privacy. We will take reasonable steps to ensure that your Personal Information and Browsing Information will only be used in compliance with this Privacy Notice and applicable laws. This Privacy Notice is only in effect for Personal Information and Browsing Information collected and/or owned by or on behalf of FNF, including Personal Information and Browsing Information collected through any FNF website, online service or application (collectively, the "Website").

### **Types of Information Collected**

We may collect two types of information from you: Personal Information and Browsing Information.

Personal Information. FNF may collect the following categories of Personal Information:

- contact information (e.g., name, address, phone number, email address);
- demographic information (e.g., date of birth, gender, marital status);
- social security number (SSN), driver's license, passport, and other government ID numbers;
- financial account information; and
- other personal information needed from you to provide title insurance, real estate- and loan-related services to you.

Browsing Information. FNF may collect the following categories of Browsing Information:

- Internet Protocol (or IP) address or device ID/UDID, protocol and sequence information;
- browser language and type;
- domain name system requests;
- browsing history, such as time spent at a domain, time and date of your visit and number of clicks;
- http headers, application client and server banners; and
- operating system and fingerprinting data.

#### How Information is Collected

In the course of our business, we may collect Personal Information about you from the following sources:

- applications or other forms we receive from you or your authorized representative;
- the correspondence you and others send to us;
- information we receive through the Website;
- information about your transactions with, or services performed by, us, our affiliates or nonaffiliated third parties; and
- information from consumer or other reporting agencies and public records maintained by governmental entities that we obtain directly from those entities, our affiliates or others.

If you visit or use our Website, we may collect *Browsing Information* from you as follows:

- <u>Browser Log Files</u>. Our servers automatically log each visitor to the Website and collect and record certain browsing information about each visitor. The Browsing Information includes generic information and reveals nothing personal about the user.
- Cookies. When you visit our Website, a "cookie" may be sent to your computer. A cookie is a small piece of data that is sent to your Internet browser from a web server and stored on your computer's hard drive. When you visit a website again, the cookie allows the website to recognize your computer. Cookies may store user preferences and other information. You can choose whether or not to accept cookies by changing your Internet browser settings, which may impair or limit some functionality of the Website.

#### **Use of Collected Information**

Information collected by FNF is used for three main purposes:

- To provide products and services to you or any affiliate or third party who is obtaining services on your behalf or in connection with a transaction involving you.
- To improve our products and services.
- To communicate with you and to inform you about our, our affiliates' and third parties' products and services, jointly or independently.

#### When Information Is Disclosed

We may provide your Personal Information (excluding information we receive from consumer or other credit reporting agencies) and Browsing Information to various individuals and companies, as permitted by law, without obtaining your prior authorization. Such laws do not allow consumers to restrict these disclosures. Please see the section "Choices With Your Personal Information" to learn how to limit the discretionary disclosure of your Personal Information and Browsing Information.

Disclosures of your Personal Information may be made to the following categories of affiliates and nonaffiliated third parties:

- to third parties to provide you with services you have requested, and to enable us to detect or prevent criminal activity, fraud, material misrepresentation, or nondisclosure;
- to our affiliate financial service providers for their use to market their products or services to you;
- to nonaffiliated third party service providers who provide or perform services on our behalf and use the disclosed information only in connection with such services;
- to nonaffiliated third party service providers with whom we perform joint marketing, pursuant to an agreement with them to market financial products or services to you;
- to law enforcement or other governmental authority in connection with an investigation, or civil or criminal subpoena or court order;

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- to lenders, lien holders, judgment creditors, or other parties claiming an interest in title whose claim or interest must be determined, settled, paid, or released prior to closing; and
- other third parties for whom you have given us written authorization to disclose your Personal Information.

We may disclose Personal Information and/or Browsing Information when required by law or in the good-faith belief that such disclosure is necessary to:

- comply with a legal process or applicable laws;
- enforce this Privacy Notice;
- investigate or respond to claims that any material, document, image, graphic, logo, design, audio, video or any other information provided by you violates the rights of a third party; or
- protect the rights, property or personal safety of FNF, its users or the public.

We maintain reasonable safeguards to keep your Personal Information secure. When we provide Personal Information to our affiliates or third party service providers as discussed in this Privacy Notice, we expect that these parties process such information in compliance with our Privacy Notice or in a manner that is in compliance with applicable privacy laws. The use of your information by a business partner may be subject to that party's own Privacy Notice. Unless permitted by law, we do not disclose information we collect from consumer or credit reporting agencies with our affiliates or others without your consent.

We reserve the right to transfer your Personal Information, Browsing Information, and any other information, in connection with the sale or other disposition of all or part of the FNF business and/or assets, or in the event of our bankruptcy, reorganization, insolvency, receivership or an assignment for the benefit of creditors. You expressly agree and consent to the use and/or transfer of the foregoing information in connection with any of the above described proceedings. We cannot and will not be responsible for any breach of security by a third party or for any actions of any third party that receives any of the information that is disclosed to us.

#### **Choices With Your Information**

Whether you submit Personal Information or Browsing Information to FNF is entirely up to you. If you decide not to submit Personal Information or Browsing Information, FNF may not be able to provide certain services or products to you. The uses of your Personal Information and/or Browsing Information that, by law, you cannot limit, include:

- for our everyday business purposes to process your transactions, maintain your account(s), to respond to law
- enforcement or other governmental authority in connection with an investigation, or civil or criminal subpoenas or court
- orders, or report to credit bureaus;
- for our own marketing purposes;
- for joint marketing with financial companies; and
- for our affiliates' everyday business purposes information about your transactions and experiences.

You may choose to prevent FNF from disclosing or using your Personal Information and/or Browsing Information under the following circumstances ("opt-out"):

- for our affiliates' everyday business purposes information about your creditworthiness; and
- for our affiliates to market to you.

To the extent permitted above, you may opt-out of disclosure or use of your Personal Information and Browsing Information by notifying us by one of the methods at the end of this Privacy Notice. We do not share your personal information with non-affiliates for their direct marketing purposes.

For California Residents: We will not share your Personal Information and Browsing Information with nonaffiliated third parties, except as permitted by California law. Currently, our policy is that we do not recognize "do not track" requests from Internet browsers and similar devices.

For Nevada Residents: You may be placed on our internal Do Not Call List by calling (888) 934-3354 or by contacting us via the information set forth at the end of this Privacy Notice. Nevada law requires that we also provide you with the following contact information: Bureau of Consumer Protection, Office of the Nevada Attorney General, 555 E. Washington St., Suite 3900, Las Vegas, NV 89101; Phone number: (702) 486-3132; email: BCPINFO@ag.state.nv.us.

For Oregon Residents: We will not share your Personal Information and Browsing Information with nonaffiliated third parties for marketing purposes, except after you have been informed by us of such sharing and had an opportunity to indicate that you do not want a disclosure made for marketing purposes.

For Vermont Residents: We will not share your Personal Information and Browsing Information with nonaffiliated third parties, except as permitted by Vermont law, such as to process your transactions or to maintain your account. In addition, we will not share information about your creditworthiness with our affiliates except with your authorization. For joint marketing in Vermont, we will only disclose your name, contact information and information about your transactions.

#### Information From Children

The Website is meant for adults and is not intended or designed to attract children under the age of thirteen (13). We do not collect Personal Information from any person that we know to be under the age of thirteen (13) without permission from a parent or guardian. By using the Website, you affirm that you are over the age of 13 and will abide by the terms of this Privacy Notice.

#### Privacy Outside the Website

The Website may contain links to other websites. FNF is not and cannot be responsible for the privacy practices or the content of any of those other websites.

#### International Users

FNF's headquarters is located within the United States. If you reside outside the United States or are a citizen of the European Union, please note that<br/>we may transfer your Personal Information and/or Browsing Information outside of your country of residence or the European Union for any of the<br/>FNF Privacy Statement (Eff. 5/1/2015) Last Updated March 1, 2017<br/>MISC0219 (DSI Rev. 3/2/17)Copyright © 2017. Fidelity National Financial, Inc. All Rights Reserved<br/>Page 3Order No. 00180915-997-OC1-TR2

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purposes described in this Privacy Notice. By providing FNF with your Personal Information and/or Browsing Information, you consent to our collection and transfer of such information in accordance with this Privacy Notice.

#### The California Online Privacy Protection Act

For some FNF websites, such as the Customer CareNet ("CCN"), FNF is acting as a third party service provider to a mortgage loan servicer. In those instances, we may collect certain information on behalf of that mortgage loan servicer via the website. The information which we may collect on behalf of the mortgage loan servicer is as follows:

- first and last name;
- property address;
- user name and password;
- loan number;
- social security number masked upon entry;
- email address;
- three security questions and answers; and
- IP address.

The information you submit through the website is then transferred to your mortgage loan servicer by way of CCN. The mortgage loan servicer is responsible for taking action or making changes to any consumer information submitted through this website. For example, if you believe that your payment or user information is incorrect, you must contact your mortgage loan servicer.

CCN does not share consumer information with third parties, other than (1) those with which the mortgage loan servicer has contracted to interface with the CCN application, or (2) law enforcement or other governmental authority in connection with an investigation, or civil or criminal subpoenas or court orders. All sections of this Privacy Notice apply to your interaction with CCN, except for the sections titled "Choices with Your Information" and "Access and Correction." If you have questions regarding the choices you have with regard to your personal information or how to access or correct your personal information, you should contact your mortgage loan servicer.

#### Your Consent To This Privacy Notice

By submitting Personal Information and/or Browsing Information to FNF, you consent to the collection and use of the information by us in compliance with this Privacy Notice. Amendments to the Privacy Notice will be posted on the Website. Each time you provide information to us, or we receive information about you, following any amendment of this Privacy Notice will signify your assent to and acceptance of its revised terms for all previously collected information and information collected from you in the future. We may use comments, information or feedback that you submit to us in any manner that we may choose without notice or compensation to you.

#### Accessing and Correcting Information; Contact Us

If you have questions, would like to access or correct your Personal Information, or want to opt-out of information sharing with our affiliates for their marketing purposes, please send your requests to privacy@fnf.com or by mail or phone to:

Fidelity National Financial, Inc. 601 Riverside Avenue Jacksonville, Florida 32204 Attn: Chief Privacy Officer (888) 934-3354

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## **Notice of Available Discounts**

Pursuant to Section 2355.3 in Title 10 of the California Code of Regulations Fidelity National Financial, Inc. and its subsidiaries ("FNF") must deliver a notice of each discount available under our current rate filing along with the delivery of escrow instructions, a preliminary report or commitment. Please be aware that the provision of this notice does not constitute a waiver of the consumer's right to be charged the field rate. As such, your transaction may not qualify for the below discounts.

You are encouraged to discuss the applicability of one or more of the below discounts with a Company representative. These discounts are generally described below; consult the rate manual for a full description of the terms, conditions and requirements for each discount. These discounts only apply to transaction involving services rendered by the FNF Family of Companies. This notice only applies to transactions involving property improved with a one-to-four family residential dwelling.

### **FNF Underwritten Title Company**

**FNF Underwriter** 

FNTIC - Fidelity National Title Insurance Company

FNTC - Fidelity National Title Company FNTCCA – Fidelity National Title Company of California

#### **Available Discounts**

### CREDIT FOR PRELIMINARY REPORTS AND/OR COMMITMENTS ON SUBSEQUENT POLICIES (FNTIC)

Where no major change in the title has occurred since the issuance of the original report or commitment, the order may be reopened within 12 months and all or a portion of the charge previously paid for the report or commitment may be credited on a subsequent policy charge within the following time period from the date of the report.

#### **DISASTER LOANS (FNTIC)**

The charge for a lender's Policy (Standard or Extended coverage) covering the financing or refinancing by an owner of record, within 24 months of the date of a declaration of a disaster area by the government of the United States or the State of California on any land located in said area, which was partially or totally destroyed in the disaster, will be 50% of the appropriate title insurance rate.

#### CHURCHES OR CHARITABLE NON-PROFIT ORGANIZATIONS (FNTIC)

On properties used as a church or for charitable purposes within the scope of the normal activities of such entities, provided said charge is normally the church's obligation the charge for an owner's policy shall be 50% to 70% of the appropriate title insurance rate, depending on the type of coverage selected. The charge for a lender's policy shall be 40% to 50% of the appropriate title insurance rate, depending on the type of coverage selected.

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#### CALIFORNIA LAND TITLE ASSOCIATION STANDARD COVERAGE POLICY – 1990

#### EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- 2. Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
- (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant;
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- 4. Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- 6. Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

## **EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I**

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.

Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public records.

- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

#### CLTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13) ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE

#### EXCLUSIONS

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;
  - d. improvements on the Land;
  - e. land division; and
  - f. environmental protection.
  - This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.
- 2. The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
   Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;

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- c. that result in no loss to You; or
- d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- 5. Failure to pay value for Your Title.
- 6. Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.
  - This Exclusion does not limit the coverage described in Covered Risk 11 or 21.
- 7. The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

#### LIMITATIONS ON COVERED RISKS

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows:

• For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A.

The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

		Our Maximum Dollar
	Your Deductible Amount	Limit of Liability
	1.00% % of Policy Amount Shown in Schedule A or	
Covered Risk 16:	\$2,500.00 (whichever is less)	\$ 10,000.00
	1.00% % of Policy Amount Shown in Schedule A or	
Covered Risk 18:	\$5,000.00 (whichever is less)	\$ 25,000.00
	1.00% of Policy Amount Shown in Schedule A or	
Covered Risk 19:	\$5,000.00 (whichever is less)	\$ 25,000.00
	1.00% of Policy Amount Shown in Schedule A or	
Covered Risk 21:	\$2,500.00 (whichever is less)	\$ 5,000.00

#### 2006 ALTA LOAN POLICY (06-17-06)

#### EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;
  - (c) resulting in no loss or damage to the Insured Claimant;
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 13 or 14); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the Insured Mortgage in the Public Records. This Exclusion does not modify or limit the coverage provided under Covered Risk 11(b).

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### **EXCEPTIONS FROM COVERAGE**

(Except as provided in Schedule B - Part II,( t(or T)his policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

# Case 8:16-bk-14048-MW Doc 118 Filed 06/12/17 Entered 06/12/17 14:04:19 Desc Main Document Page 36 of 78

(The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the Public Records.

#### PART II

In addition to the matters set forth in Part I of this Schedule, the Title is subject to the following matters, and the Company insures against loss or damage sustained in the event that they are not subordinate to the lien of the Insured Mortgage:)

#### 2006 ALTA OWNER'S POLICY (06-17-06)

#### EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;
  - or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.
  - (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;
  - (c) resulting in no loss or damage to the Insured Claimant;
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 and 10); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- 4. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A, is
  - (a) a fraudulent conveyance or fraudulent transfer; or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- 5. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

## **EXCEPTIONS FROM COVERAGE**

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

(The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown in the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and that are not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the Public Records.
- 7. (Variable exceptions such as taxes, easements, CC&R's, etc. shown here.)

#### Case 8:16-bk-14048-MW Doc 118 Filed 06/12/17 Entered 06/12/17 14:04:19 Desc Main Document Page 37 of 78 ALTA EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (12-02-13)

#### EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

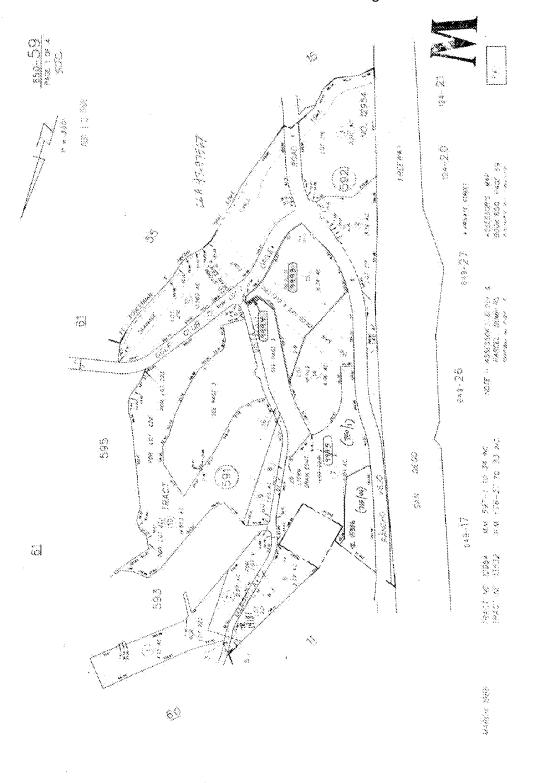
1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to

- (i) the occupancy, use, or enjoyment of the Land;
- (ii) the character, dimensions, or location of any improvement erected on the Land;
- (iii) the subdivision of land; or
- (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.

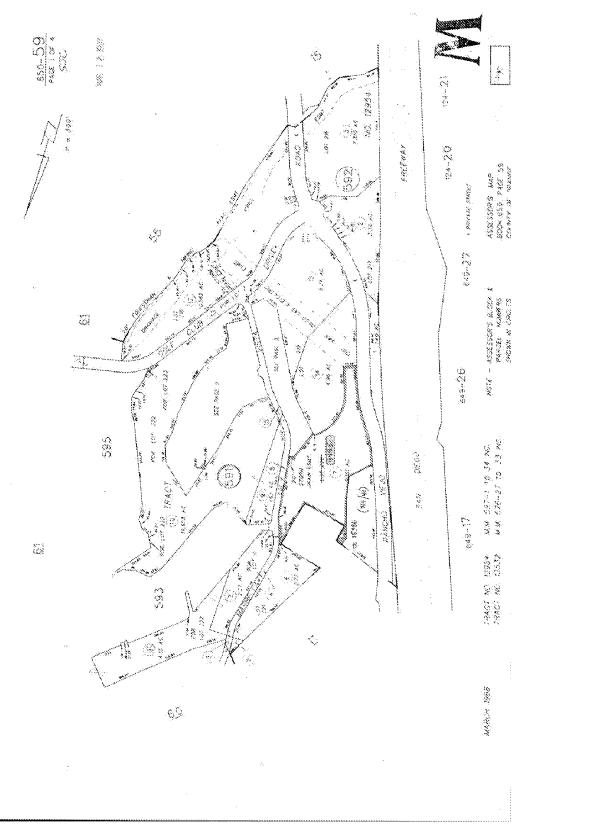
- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;
  - (c) resulting in no loss or damage to the Insured Claimant;
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 16, 17, 18, 19, 20, 21, 22, 23, 24, 27 or 28); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury, or any consumer credit protection or truth-in-lending law. This Exclusion does not modify or limit the coverage provided in Covered Risk 26.
- 6. Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to Advances or modifications made after the Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11.
- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching subsequent to Date of Policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11(b) or 25.
- 8. The failure of the residential structure, or any portion of it, to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This Exclusion does not modify or limit the coverage provided in Covered Risk 5 or 6.
- 9. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 27(b) of this policy.
- 10. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 11. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

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This map/plat is being furnished as an aid in locating the herein described Land in relation to adjoining streets, natural boundaries and other land, and is not a survey of the land depicted. Except to the extent a policy of title insurance is expressly modified by endorsement, if any, the Company does not insure dimensions, distances, location of easements, Fidelity National Title Company This map/plat is being furnished as an aid in locating the herein described Land in relation to adjoining streets, natural boundaries and other land, and is not a survey of the land depicted. Except to the extent a policy of title insurance is expressly modified by endorsement, if any, the Company does not insure dimensions, distances, location of easements, acreage or other matters shown thereon.

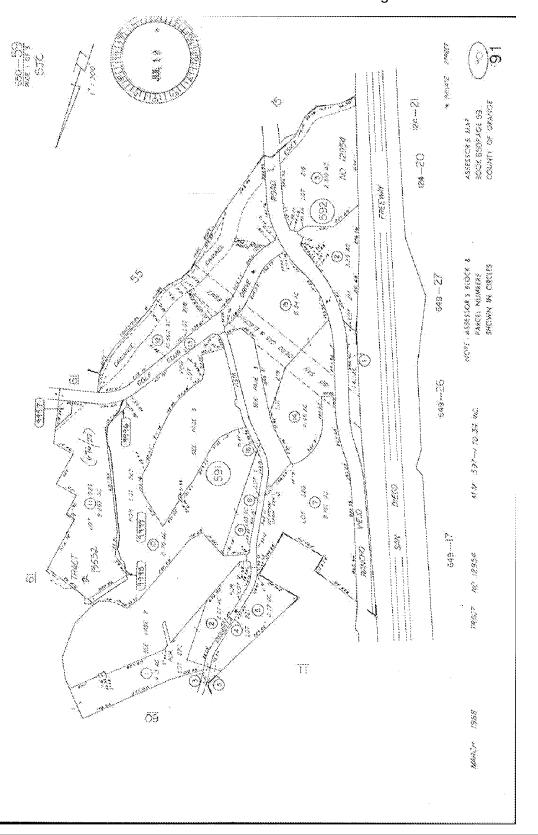
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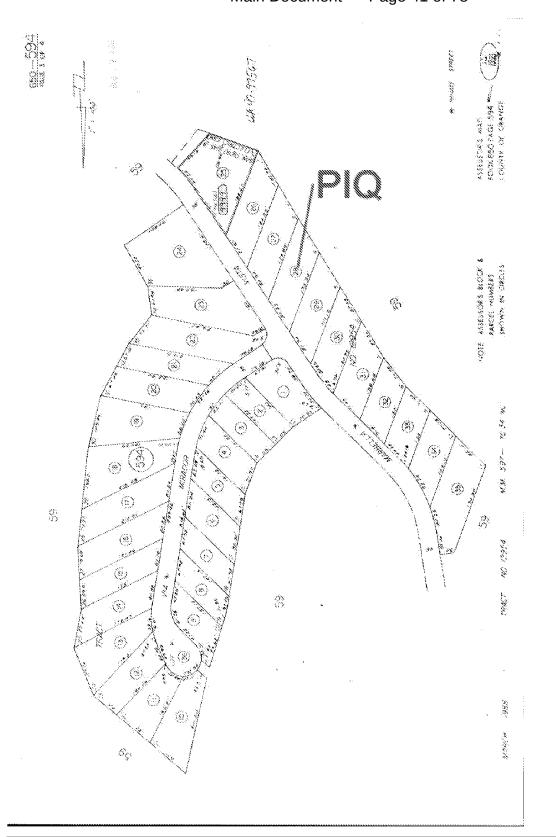
Fidelity National Title Company This map/plat is being furnished as an aid in locating the herein described Land in relation to adjoining streets, natural boundaries and other land, and is not a survey of the land depicted. Except to the extent a policy of title insurance is expressly modified by endorsement, if any, the Company does not insure dimensions, distances, location of easements, acreage or other matters shown thereon.

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Fidelity National Title Company This map/plat is being furnished as an aid in locating the herein described Land in relation to adjoining streets, natural boundaries and other land, and is not a survey of the land depicted. Except to the extent a policy of title insurance is expressly modified by endorsement, if any,

the Company does not insure dimensions, distances, location of easements, acreage or other matters shown thereon.

# Case 8:16-bk-14048-MW Doc 118 Field 06/12/17 Entered 06/12/17 14:04:19 Desc COMPLETION OF THIS FORM MELEXPEDITE YOUR OF DER AND WILL HELP PROTECT YOU.

THE STREET ADDRES	S of the property in this transaction	n is:		
ADDRESS:		CITY:		
OCCUPIED BY: DWNER	RESIDENCE DIFFERENCE MULTIPLE RESIDENCE LESSEE NDS TO BE USED FOR CONSTRUCTION:	□ COMMERCIAL □TENANTS □ YES □ NO		
NAME		SPOUSES NAME		
FIRST MIDDLE	LAST	FIRST	MIDDLE	LAST
BIRTHPLACE	BIRTH DATE	BIRTHPLACE		BIRTH DATE
I HAVE LIVED IN CALIFORNIA SINCE	SOCIAL SECURITY NUMBER	I HAVE LIVED IN CALIFORNIA SINCE	SOCIA	AL SECURITY NUMBER
DRIVER'S LICENSE NO.		DRIVER'S LICENSE NO.		
WIFE'S MAIDEN NAME:				
WE WERE MARRIED ON	DEGIDENCE/(0)			
	RESIDENCE(S)	FOR LAST 10 YEARS		
NUMBER AND STREET	СІТҮ		FROM	ТО
NUMBER AND STREET	CITY		FROM	ТО
NUMBER AND STREET	CITY		FROM	ТО
NUMBER AND STREET	CITY		FROM	ТО
HUSBAND	OCCUPATION(S	) FOR LAST 10 YEARS		
PRESENT OCCUPATION	FIRM NAME	ADDRESS	NO. OF YEARS	
PRIOR OCCUPATION	FIRM NAME	ADDRESS	NO. OF YEARS	
PRIOR OCCUPATION WIFE	FIRM NAME	ADDRESS	NO. OF YEARS	
PRESENT OCCUPATION	FIRM NAME	ADDRESS	NO. OF YEARS	
PRIOR OCCUPATION	FIRM NAME	ADDRESS	NO. OF YEARS	
PRIOR OCCUPATION	FIRM NAME	ADDRESS	NO. OF YEARS	
FORMER MARRIAGES: IF NO FO	ORMER MARRIAGES, WRITE "NONE":			
NAME OF FORMER SPOUSE				
IF DECEASED: DATE		WHERE		
CURRENT LOAN ON PROPERTY				
PAYMENTS ARE BEING MADE T	):	2		
1		3		
HOMEOWNERS ASSOCIATION		NU!	MBER:	
DATE	SIGNATURE			
	HOME PHONE	BUSINESS PHON	NE	

Case 8:16-bk-14048-MW	Doc 118 Filed 16/12/17 Main Document Page	Entered 06/12/17 14:04:19 43 of 78	Desc
RECORDING REQUESTED BY Fidelity National Title Company WHEN RECORDED MAIL TO: =addressee=			
ORDER NO.: 00180915-997-TR2			
	SPACE ABO	VE THIS LINE FOR RECORDER'S U	JSE

# **CERTIFICATION OF TRUST** California Probate Code Section 18100.5

The undersigned declare(s) under penalty of perjury under the laws of the State of California that the following is true and correct:

1.	The Trust known as,
	The Trust known as,     executed on, is a valid and existing trust.
2.	The name(s) of the settlor(s) of the Trust is (are):
3.	The name(s) of the currently acting trustee(s) is (are):
4.	The trustee(s) of the Trust have the following powers (initial applicable line(s)):
	Power to acquire additional property.
	Power to sell and execute deeds.
	Power to encumber, and execute deeds of trust.
	Other:
5.	The Trust is (check one): Revocable Irrevocable
	The name of the person who may revoke the Trust is:
6.	The number of trustees who must sign documents in order to exercise the powers of the Trust is (are):, whose name(s) is (are):
7.	Title to Trust assets is to be taken as follows:
8.	The Trust has not been revoked, modified or amended in any manner which would cause the representations contained herein to be incorrect.
9.	I (we) am (are) all of the currently acting trustees.
10.	I (we) understand that I (we) may be required to provide copies of excerpts from the original Trust documents which designate the trustees and confer the power to act in the pending transaction.

Dated: \_\_\_\_\_

# Case 8:16-bk-14048-MW Doc 118 Filed 06/12/17 Entered 06/12/17 14:04:19 Desc Main Document Page 44 of 78

# CERTIFICATE OF ACKNOWLEDGEMENT OF NOTARY PUBLIC

A notary public or other officer completing this
certificate verifies only the identity of the
individual who signed the document to which this
certificate is attached, and not the truthfulness,
accuracy or validity of that document

STATE OF CALIFORNIA COUNTY OF

**}** ss:

On \_\_\_\_\_

a Notary Public, personally appeared \_\_\_\_\_

who proved to me on the basis of satisfactory evidence to be the person(s)whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies) and that by his/her/their signature(s)on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature \_\_\_\_

# CERTIFICATE OF ACKNOWLEDGEMENT OF NOTARY PUBLIC

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNIA COUNTY OF

**}** ss:

On \_\_\_\_

before me,

before me,

a Notary Public, personally appeared

who proved to me on the basis of satisfactory evidence to be the person(s)whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies) and that by his/her/their signature(s)on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature \_\_\_\_\_

Case 8:16-bk-14048-MW	Doc 118 Filed 06/12/17 Entered 06/12/17 14:04:19 Main Document Page 45 of 78	Desc
RECORDING REQUESTED BY		
Fidelity National Title Company		
WHEN RECORDED MAIL TO:		
=addressee=		
ORDER NO.: 00180915-997-TR2		
	SPACE ABOVE THIS LINE FOR RECORDER'S U	SE

# **CERTIFICATION OF TRUST** California Probate Code Section 18100.5

The undersigned declare(s) under penalty of perjury under the laws of the State of California that the following is true and correct:

1.	The Trust known as,
	The Trust known as
2.	The name(s) of the settlor(s) of the Trust is (are):
3.	The name(s) of the currently acting trustee(s) is (are):
4.	The trustee(s) of the Trust have the following powers (initial applicable line(s)):
	Power to acquire additional property.
	Power to sell and execute deeds.
	Power to encumber, and execute deeds of trust.
	Other:
5.	The Trust is (check one): Revocable Irrevocable
	The name of the person who may revoke the Trust is:
6.	The number of trustees who must sign documents in order to exercise the powers of the Trust is (are):, whose name(s) is (are):
7.	Title to Trust assets is to be taken as follows:
8.	The Trust has not been revoked, modified or amended in any manner which would cause the representations contained herein to be incorrect.
9.	I (we) am (are) all of the currently acting trustees.
10.	I (we) understand that I (we) may be required to provide copies of excerpts from the original Trust documents which designate the trustees and confer the power to act in the pending transaction.

Dated: \_\_\_\_\_

\_\_\_\_\_

# Case 8:16-bk-14048-MW Doc 118 Filed 06/12/17 Entered 06/12/17 14:04:19 Desc Main Document Page 46 of 78

# CERTIFICATE OF ACKNOWLEDGEMENT OF NOTARY PUBLIC

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this
certificate is attached, and not the truthfulness,
accuracy, or validity of that document.
STATE OF CALLEODNIA

STATE OF CALIFORNIA COUNTY OF

**}** ss:

On \_\_\_\_

before me,

a Notary Public, personally appeared \_\_\_\_

who proved to me on the basis of satisfactory evidence to be the person(s)whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies) and that by his/her/their signature(s)on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature \_\_\_\_\_

# CERTIFICATE OF ACKNOWLEDGEMENT OF NOTARY PUBLIC

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNIA COUNTY OF

**}** ss:

On \_\_\_\_\_

\_ before me,

a Notary Public, personally appeared

who proved to me on the basis of satisfactory evidence to be the person(s)whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies) and that by his/her/their signature(s)on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature \_\_\_\_\_

Case 8:16-bk-14048-MW Doc 118 Fied 06/12/17 Entered 06/12/17 14:04:19 Desc Main Document Page 47 of 78 Fidelity National Title Company 19000 MacArthur Blvd., Suite 300, Irvine, CA 92612 Phone: (949) 788-2800 • Fax: (949) 341-0251

# **CREDIT LINE / EQUITY LINE OF CREDIT CLOSURE REQUEST**

Date: \_\_\_\_\_\_

 Attention: Payoff Dept.

 Reference: Account/Loan #

 Property Address:
 31041 Marbella Vista, San Juan Capistrano, CA 92675

To Whom It May Concern:

Please accept this letter as a request to close/freeze the above-referenced credit line or equity line of credit as of this date.

I/We agree not to request any advances on this account on or after the date of this letter.

You will be receiving payment in full from the proceeds of our escrow transaction. Upon receipt of payoff, please send your Reconveyance or Release of Lien to:

#### **Fidelity National Title Company**

19000 MacArthur Blvd., Suite 300 Irvine, CA 92612 Attn: Thomas Robles Ref: 00180915-997-TR2

Sincerely,

(All borrowers must sign)

CALIFORNIA Association

OF REALTORS<sup>®</sup>

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# RESIDENTIAL PURCHASE AGREEMENT AND JOINT ESCROW INSTRUCTIONS

(C.A.R. Form RPA-CA, Revised 12/15)

		Prepared: 04/28/2017		
1.	1.2	FER: THIS IS AN OFFER FROM Neville Gupta, Nathalie Marie Gupta		("Buyer").
	B.	THE REAL PROPERTY to be acquired is 31041 Marbella Vista, San Juan Capistrano, CA 926	75	, situated in
	ш.	San Juan Capistrano (City), (County), California, 92675 (Zip Code), Assessor's Parcel No.	65059428	("Property").
	C.	THE PURCHASE PRICE offered is One Million, Three Hundred Thousand		
		Dollars \$ 1,300,00	0.00	·
		CLOSE OF ESCROW shall occur on(date)(or X 60 E Buyer and Seller are referred to herein as the "Parties." Brokers are not Parties to this Agreement.	Jays Allel A	cceptance).
2		Buyer and Seller are referred to herein as the Parties. Brokers are not Parties to this Agreement.		
4.		DISCLOSURE: The Parties each acknowledge receipt of a X "Disclosure Regarding Real Estate	Agency	Relationships"
		(C.A.R. Form AD).		
	Β.	CONFIRMATION: The following agency relationships are hereby confirmed for this transaction:		
		Listing Agent (PB13342) Jeannie Mai-Tram Volin, Broker dba CFirst Realty (Print Firm Name) is	the agent of	of (check one):
		X the Seller exclusively; or both the Buyer and Seller.	11 m + 4	41-
		Selling Agent Harcourts Prime Properties (Print Firm Nan	ne) (If not th and Sollar	e same as the
	C	Listing Agent) is the agent of (check one): X the Buyer exclusively; or the Seller exclusively; or both the Buyer POTENTIALLY COMPETING BUYERS AND SELLERS: The Parties each acknowledge received	nt of a	Y "Possible
	0.	Representation of More than One Buyer or Seller - Disclosure and Consent" (C.A.R. Form PRBS).	pr or u	N 10331010
3.	FIN	NANCE TERMS: Buyer represents that funds will be good when deposited with Escrow Holder.		
	Α.	INITIAL DEPOSIT: Deposit shall be in the amount of	\$	20,000.00
		(1) Buyer Direct Deposit: Buyer shall deliver deposit directly to Escrow Holder by electronic funds		
		transfer, Cashier's check, personal check, other within 3 business days		
	OF	after Acceptance (or); (2) Buyer Deposit with Agent: Buyer has given the deposit by personal check (or); (1)		
	UN	to the agent submitting the offer (or to), made payable to		
		to the agent submitting the offer (or to), made payable to		
		with Escrow Holder within 3 business days after Acceptance (or).		
		Deposit checks given to agent shall be an original signed check and not a copy.		
		ote: Initial and increased deposits checks received by agent shall be recorded in Broker's trust fund log.)		
	В.	INCREASED DEPOSIT: Buyer shall deposit with Escrow Holder an increased deposit in the amount of	\$	
		within Days After Acceptance (or). If the Parties agree to liquidated damages in this Agreement, they also agree to incorporate the increased		
		deposit into the liquidated damages amount in a separate liquidated damages clause (C.A.R. Form		
		RID) at the time the increased deposit is delivered to Escrow Holder.		
	C.	ALL CASH OFFER: No loan is needed to purchase the Property. This offer is NOT contingent on Buyer		
		obtaining a loan. Written verification of sufficient funds to close this transaction IS ATTACHED to this offer or		
	-	Buyer shall, within 3 (or) Days After Acceptance, Deliver to Seller such verification.		
	D.	LOAN(S):	0	4 400 000 00
		(1) FIRST LOAN: in the amount of	\$	1,100,000.00
		assumed financing (C.A.R. Form AFA), Other This loan shall be at a fixed		
		rate not to exceed% or, an adjustable rate loan with initial rate not to exceed%.		
		Regardless of the type of loan, Buyer shall pay points not to exceed % of the loan amount.		
		(2) SECOND LOAN in the amount of	\$	
		This loan will be conventional financing or Seller financing (C.A.R. Form SFA), assumed		
		financing (C.A.R. Form AFA), Other This loan shall be at a fixed rate not to exceed% or, an adjustable rate loan with initial rate not to exceed%. Regardless of		
		the type of loan, Buyer shall pay points not to exceed% of the loan amount.		
		(3) FHA/VA: For any FHA or VA loan specified in 3D(1), Buyer has 17 (or ) Days After Acceptance		
		to Deliver to Seller written notice (C.A.R. Form FVA) of any lender-required repairs or costs that		
		Buyer requests Seller to pay for or otherwise correct. Seller has no obligation to pay or satisfy lender		
		requirements unless agreed in writing. A FHA/VA amendatory clause (C.A.R. Form FVAC) shall be a		
	F	part of this Agreement. ADDITIONAL FINANCING TERMS:		
	her t	ADDITIONAL FINANCING TERMS.		
	F.	BALANCE OF DOWN PAYMENT OR PURCHASE PRICE in the amount of	S	180,000.00
		to be deposited with Escrow Holder pursuant to Escrow Holder instructions.	*	1001000100
	G.	PURCHASE PRICE (TOTAL):	\$	1,300,000.00
		1 1-1		
Run	or'e	Initials $(\underline{NG})(\underline{NMG})$ Seller's Initials $(\underline{MG})$	2	$\sim$
		2015, California Association of REALTORS®, Inc.		-' 1=)
		V		EQUAL HOUSING
INP'	H-0	A REVISED 12/15 (PAGE 1 OF 10) CALIFORNIA RESIDENTIAL PURCHASE AGREEMENT (RPA-CA PAGE 1 OF 10)		Devolution (1)
Hare	ourts	Prime Properties, 3 Monarch Bay Plaza ste 100 Dana Point, CA 92629 Phone: (949)584-5007 Fax:		31041 Marbella
		ktistov Produced with zipForm® by zipLogix 18070 Fifteen Mile Road, Fraser, Michigan 48026 www.zipLogix.com		or of the office

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Property Address: 31041 Marbella Vista, San Juan Capistrano, CA 92675	Date: April 28, 2017
B GOVERNMENT REQUIREMENTS AND RETROFIT:	
(1) Buyer X Seller shall pay for smoke alarm and carbon monoxide device insta Law. Prior to Close Of Escrow ("COE"), Seller shall provide Buyer written staten	llation and water heater bracing, if required by nent(s) of compliance in accordance with state
<ul> <li>and local Law, unless Seller is exempt.</li> <li>(2) (i) Buyer X Seller shall pay the cost of compliance with any other minimum n if required as a condition of closing escrow under any Law.</li> </ul>	nandatory government inspections and reports
<ul> <li>(ii) Buyer X Seller shall pay the cost of compliance with any other minim required as a condition of closing escrow under any Law, whether the work is r</li> </ul>	um mandatory government retrofit standards required to be completed before or after COE.
(iii) Buyer shall be provided, within the time specified in paragraph 14A, a co point-of-sale inspection report prepared pursuant to this Agreement or in anticip	py of any required government conducted or
C. ESCROW AND TITLE:	
(1) (a) X Buyer X Seller shall pay escrow fee <u>Each to pay their own customary</u>	fees
<ul> <li>(b) Escrow Holder shall be <u>Seller's choice</u></li> <li>(c) The Parties shall, within 5 (or ) Days After receipt, sign and return Escr</li> </ul>	ow Holder's general provisions
<ul> <li>(2) (a) X Buyer X Seller shall pay for owner's title insurance policy specified in pa</li> <li>(b) Owner's title policy to be issued by seller's choice</li> </ul>	ragraph 13E each their own fee
(Buyer shall pay for any title insurance policy insuring Buyer's lender, unless of	herwise agreed in writing.)
D. OTHER COSTS:	
(1) Buyer X Seller shall pay County transfer tax or fee	· · · · · · · · · · · · · · · · · · ·
<ul> <li>(2) Buyer X Seller shall pay City transfer tax or fee</li> <li>(3) Buyer X Seller shall pay Homeowners' Association ("HOA") transfer fee</li> </ul>	
(4) Seller shall pay HOA fees for preparing documents required to be delivered by	Civil Code \$4525
(5) Buyer $\mathbf{X}$ Seller shall pay HOA fees for preparing all documents other than the	ose required by Civil Code §4525.
(6) Buyer to pay for any HOA certification fee.	
(7) Buyer X Seller shall pay for any private transfer fee	
(8) Buyer Seller shall pay for	
<ul> <li>(9) Buyer Seller shall pay for</li> <li>(10) Buyer X Seller shall pay for the cost, not to exceed \$ 550.00</li> </ul>	of a standard (or Vungraded)
one-year home warranty plan, issued by <i>Fidelity National Home Warranty</i>	, or a standard (or <u>A</u> upgraded) , with the
following optional coverages: X Air Conditioner X Pool/Spa Other:	1
Buyer is informed that home warranty plans have many optional coverages in a	
to investigate these coverages to determine those that may be suitable for Buye	
OR Buyer waives the purchase of a home warranty plan. Nothing in this	paragraph precludes Buyer's purchasing
a home warranty plan during the term of this Agreement. 8. ITEMS INCLUDED IN AND EXCLUDED FROM SALE:	
A. NOTE TO BUYER AND SELLER: Items listed as included or excluded in the	MLS, flyers or marketing materials are not
included in the purchase price or excluded from the sale unless specified in paragra	
B. ITEMS INCLUDED IN SALE: Except as otherwise specified or disclosed,	
<ol> <li>All EXISTING fixtures and fittings that are attached to the Property;</li> </ol>	A second second second second second
(2) EXISTING electrical, mechanical, lighting, plumbing and heating fixtures, ceiling solar power systems, built-in appliances, window and door screens, awnings	
coverings, television antennas, satellite dishes, air coolers/conditioners, pools	
controls, mailbox, in-ground landscaping, trees/shrubs, water features and fount	
systems/alarms and the following if checked: X all stove(s), except	; X all refrigerator(s)
except; X all washer(s) and dryer(s), exce	ept;
(3) The following additional items:	· · · · · · · · · · · · · · · · · · ·
(4) Existing integrated phone and home automation systems, including necessary connected hardware or devices, control units (other than non-dedicated mob	
applicable software, permissions, passwords, codes and access information, ar	
(5) LEASED OR LIENED ITEMS AND SYSTEMS: Seller shall, within the time spe	
if any item or system specified in paragraph 8B or otherwise included in the	e sale is leased, or not owned by Seller, or
specifically subject to a lien or other encumbrance, and (ii) Deliver to Buyer a	
etc.) concerning any such item. Buyer's ability to assume any such lease, or	
<ul><li>any such lien or encumbrance, is a contingency in favor of Buyer and Seller as s</li><li>(6) Seller represents that all items included in the purchase price, unless otherwise</li></ul>	
be transferred free and clear of liens and encumbrances, except the items and s	
	without Seller warranty regardless of value.
C. ITEMS EXCLUDED FROM SALE: Unless otherwise specified, the following items	
components (such as flat screen TVs, speakers and other items) if any such item i	
bracket or other mechanism attached to the component or item is attached to the F	Property; (II) furniture and other items secured
to the Property for earthquake purposes; and (iii)	
	ceilings for any such component, furniture
or item shall remain with the Property (or will be removed and holes or other	damage shall be repaired, but not painted).
Buyer's Initials ( $\underline{NU}$ ) ( $\underline{NMG}$ ) Seller's I	Initials ( ( ) ( ) ( )
RPA-CA REVISED 12/15 (PAGE 3 OF 10)	
CALIFORNIA RESIDENTIAL PURCHASE AGREEMENT (RPA-	CA PAGE 3 OF 10)

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#### Property Address: 31041 Marbella Vista, San Juan Capistrano, CA 92675

Date: April 28, 2017

#### 9. CLOSING AND POSSESSION:

- A. Buyer intends (or ] does not intend) to occupy the Property as Buyer's primary residence.
- B. Seller-occupied or vacant property: Possession shall be delivered to Buyer: (i) at 6 PM or (\_\_\_\_\_\_AM/\_\_\_PM) on the date of Close Of Escrow; (ii) \_\_\_\_\_ no later than \_\_\_\_\_\_ calendar days after Close Of Escrow; or (iii) \_\_\_\_\_ at \_\_\_\_\_AM/\_\_PM on \_\_\_\_\_.
- C. Seller remaining in possession After Close Of Escrow: If Seller has the right to remain in possession after Close Of Escrow, (i) the Parties are advised to sign a separate occupancy agreement such as C.A.R. Form SIP, for Seller continued occupancy of less than 30 days, C.A.R. Form RLAS for Seller continued occupancy of 30 days or more; and (ii) the Parties are advised to consult with their insurance and legal advisors for information about liability and damage or injury to persons and personal and real property; and (iii) Buyer is advised to consult with Buyer's lender about the impact of Seller's occupancy on Buyer's loan.
- D. Tenant-occupied property: Property shall be vacant at least 5 (or \_\_\_\_) Days Prior to Close Of Escrow, unless otherwise agreed in writing. Note to Seller: If you are unable to deliver Property vacant in accordance with rent control and other applicable Law, you may be in breach of this Agreement.
- OR Tenant to remain in possession (C.A.R. Form TIP).
- E. At Close Of Escrow: Seller assigns to Buyer any assignable warranty rights for items included in the sale; and Seller shall Deliver to Buyer available Copies of any such warranties. Brokers cannot and will not determine the assignability of any warranties.
- F. At Close Of Escrow, unless otherwise agreed in writing, Seller shall provide keys, passwords, codes and/or means to operate all locks, mailboxes, security systems, alarms, home automation systems and intranet and Internet-connected devices included in the purchase price, and garage door openers. If the Property is a condominium or located in a common interest subdivision, Buyer may be required to pay a deposit to the Homeowners' Association ("HOA") to obtain keys to accessible HOA facilities.

#### 10. STATUTORY AND OTHER DISCLOSURES (INCLUDING LEAD-BASED PAINT HAZARD DISCLOSURES) AND CANCELLATION RIGHTS:

- A. (1) Seller shall, within the time specified in paragraph 14A, Deliver to Buyer: (i) if required by Law, a fully completed: Federal Lead-Based Paint Disclosures (C.A.R. Form FLD) and pamphlet ("Lead Disclosures"); and (ii) unless exempt, fully completed disclosures or notices required by sections 1102 et. seq. and 1103 et. seq. of the Civil Code ("Statutory Disclosures"). Statutory Disclosures include, but are not limited to, a Real Estate Transfer Disclosure Statement ("TDS"), Natural Hazard Disclosure Statement ("NHD"), notice or actual knowledge of release of illegal controlled substance, notice of special tax and/or assessments (or, if allowed, substantially equivalent notice regarding the Mello-Roos Community Facilities Act of 1982 and Improvement Bond Act of 1915) and, if Seller has actual knowledge, of industrial use and military ordnance location (C.A.R. Form SPQ or ESD).
  - (2) Any Statutory Disclosure required by this paragraph is considered fully completed if Seller has answered all questions and completed and signed the Seller section(s) and the Listing Agent, if any, has completed and signed the Listing Broker section(s), or, if applicable, an Agent Visual Inspection Disclosure (C.A.R. Form AVID). Nothing stated herein relieves a Buyer's Broker, if any, from the obligation to (i) conduct a reasonably competent and diligent visual inspection of the accessible areas of the Property and disclose, on Section IV of the TDS, or an AVID, material facts affecting the value or desirability of the Property that were or should have been revealed by such an inspection or (ii) complete any sections on all disclosures required to be completed by Buyer's Broker.
  - (3) Note to Buyer and Seller: Waiver of Statutory and Lead Disclosures is prohibited by Law.
  - (4) Within the time specified in paragraph 14A, (i) Seller, unless exempt from the obligation to provide a TDS, shall, complete and provide Buyer with a Seller Property Questionnaire (C.A.R. Form SPQ); (ii) if Seller is not required to provide a TDS, Seller shall complete and provide Buyer with an Exempt Seller Disclosure (C.A.R. Form ESD).
  - (5) Buyer shall, within the time specified in paragraph 14B(1), return Signed Copies of the Statutory, Lead and other disclosures to Seller.
  - (6) In the event Seller or Listing Broker, prior to Close Of Escrow, becomes aware of adverse conditions materially affecting the Property, or any material inaccuracy in disclosures, information or representations previously provided to Buyer, Seller shall promptly provide a subsequent or amended disclosure or notice, in writing, covering those items. However, a subsequent or amended disclosure shall not be required for conditions and material inaccuracies of which Buyer is otherwise aware, or which are disclosed in reports provided to or obtained by Buyer or ordered and paid for by Buyer.
  - (7) If any disclosure or notice specified in paragraph 10A(1), or subsequent or amended disclosure or notice is Delivered to Buyer after the offer is Signed, Buyer shall have the right to cancel this Agreement within 3 Days After Delivery in person, or 5 Days After Delivery by deposit in the mail, by giving written notice of cancellation to Seller or Seller's agent.
- B. NATURAL AND ENVIRONMENTAL HAZARD DISCLOSURES AND OTHER BOOKLETS: Within the time specified in paragraph 14A, Seller shall, if required by Law: (i) Deliver to Buyer earthquake guide(s) (and questionnaire), environmental hazards booklet, and home energy rating pamphlet; (ii) disclose if the Property is located in a Special Flood Hazard Area; Potential Flooding (Inundation) Area; Very High Fire Hazard Zone; State Fire Responsibility Area; Earthquake Fault Zone; and Seismic Hazard Zone; and (iii) disclose any other zone as required by Law and provide any other information required for those zones.
- C. WITHHOLDING TAXES: Within the time specified in paragraph 14A, to avoid required withholding, Seller shall Deliver to Buyer or qualified substitute, an affidavit sufficient to comply with federal (FIRPTA) and California withholding Law (C.A.R. Form AS or QS).
- D. MEGAN'S LAW DATABASE DISCLOSURE: Notice: Pursuant to Section 290.46 of the Penal Code, information about specified registered sex offenders is made available to the public via an Internet Web site maintained by the Department of Justice at www.meganslaw.ca.gov. Depending on an offender's criminal history, this information will include either the address at which the offender resides or the community of residence and ZIP Code in which he or she resides. (Neither Seller nor Brokers are required to check this website. If Buyer wants further information, Broker recommends that Buyer obtain information from this website during Buyer's inspection contingency period. Brokers do not have expertise in this area.)
- E. NOTICE REGARDING GAS AND HAZARDOUS LIQUID TRANSMISSION PIPELINES: This notice is being provided simply to inform you that information about the general location of gas and hazardous liquid transmission pipelines is available to the public via the National Pipeline Mapping System (NPMS) Internet Web site maintained by the United States Department of Transportation at http://www.npms.phmsa.dot.gov/. To seek further information about possible transmission pipelines near the Property, you may contact your local gas utility or other pipeline operators in the area. Contact information for pipeline operators is searchable by ZIP Code and county on the NPMS Internet Web site.
- F. CONDOMINIUM/PLANNED DEVELOPMENT DISCLOSURES:

(1) SELLER HAS: 7 (or \_\_\_\_) Days After Acceptance to disclose to Buyer if the Property is a condominium, or is located in a planned development or other common interest subdivision (C.A.R. Form SPQ or ESD).

NMG Buver's Initials ( 11 RPA-CA REVISED 12/15 (PAGE 4 OF 10)

Seller's Initials

CALIFORNIA RESIDENTIAL PURCHASE AGREEMENT (RPA-CA PAGE 4 OF 10) Produced with zipForm® by zipLogix 18070 Fifteen Mile Road, Fraser, Michigan 48026 www.zipLogix.com

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Property Address: 31041 Marbella Vista, San Juan Capistrano, CA 92675

Date: April 28, 2017

- (2) If the Property is a condominum or is located in a planned development or other common interest subdivision. Seller has 3 (or \_\_\_\_) Days After Acceptance to request from the HOA (C.A.R. Form HOA1): (i) Copies of any documents required by Law; (ii) disclosure of any pending or anticipated claim or litigation by or against the HOA; (iii) a statement containing the location and number of designated parking and storage spaces; (iv) Copies of the most recent 12 months of HOA minutes for regular and special meetings; and (v) the names and contact information of all HOAs governing the Property (collectively, "CI Disclosures"). (vi) private transfer fees; (vii) Pet fee restrictions; and (viii) smoking restrictions. Seller shall itemize and Deliver to Buyer all CI Disclosures in Seller's possession. Buyer's approval of CI Disclosures is a contingency of this Agreement as specified in paragraph 14B(3). The Party specified in paragraph 7, as directed by escrow, shall deposit funds into escrow or direct to HOA or management company to pay for any of the above.
- 11. CONDITION OF PROPERTY: Unless otherwise agreed in writing: (i) the Property is sold (a) "AS-IS" in its PRESENT physical condition as of the date of Acceptance and (b) subject to Buyer's Investigation rights; (ii) the Property, including pool, spa, landscaping and grounds, is to be maintained in substantially the same condition as on the date of Acceptance; and (iii) all debris and personal property not included in the sale shall be removed by Close Of Escrow.
  - A. Seller shall, within the time specified in paragraph 14A, DISCLOSE KNOWN MATERIAL FACTS AND DEFECTS affecting the Property, including known insurance claims within the past five years, and make any and all other disclosures required by law.
  - B. Buyer has the right to conduct Buyer Investigations of the Property and, as specified in paragraph 14B, based upon information discovered in those investigations: (i) cancel this Agreement; or (ii) request that Seller make Repairs or take other action.
  - C. Buyer is strongly advised to conduct investigations of the entire Property in order to determine its present condition. Seller may not be aware of all defects affecting the Property or other factors that Buyer considers important. Property improvements may not be built according to code, in compliance with current Law, or have had permits issued.
- 12. BUYER'S INVESTIGATION OF PROPERTY AND MATTERS AFFECTING PROPERTY:
  - A. Buyer's acceptance of the condition of, and any other matter affecting the Property, is a contingency of this Agreement as specified in this paragraph and paragraph 14B. Within the time specified in paragraph 14B(1), Buyer shall have the right, at Buyer's expense unless otherwise agreed, to conduct inspections, investigations, tests, surveys and other studies ("Buyer Investigations"), including, but not limited to: (i) a general physical inspection; (ii) an inspection specifically for wood destroying pests and organisms. Any inspection for wood destroying pests and organisms shall be prepared by a registered Structural Pest Control company; shall cover the main building and attached structures; may cover detached structures; shall NOT include water tests of shower pans on upper level units unless the owners of property below the shower consent; shall NOT include roof coverings; and, if the Property is a unit in a condominium or other common interest subdivision, the inspection shall include only the separate interest and any exclusive-use areas being transferred, and shall NOT include common areas; and shall include a report ("Pest Control Report") showing the findings of the company which shall be separated into sections for evident infestation or infections (Section 1) and for conditions likely to lead to infestation or infection (Section 2); (iii) inspect for lead-based paint and other lead-based paint hazards; (iv) satisfy Buyer as to any matter specified in the attached Buyer's Inspection Advisory (C.A.R. Form BIA); (v) review the registered sex offender database; (vi) confirm the insurability of Buyer and the Property including the availability and cost of flood and fire insurance; and (vii) review and seek approval of leases that may need to be assumed by Buyer. Without Seller's prior written consent, Buyer shall neither make nor cause to be made: invasive or destructive Buyer Investigations, except for minimally invasive testing required to prepare a Pest Control Report; or inspections by any governmental building or zoning inspector or government employee, unless required by Law.
  - B. Seller shall make the Property available for all Buyer Investigations. Buyer shall (i) as specified in paragraph 14B, complete Buyer Investigations and either remove the contingency or cancel this Agreement, and (ii) give Seller, at no cost, complete Copies of all such Investigation reports obtained by Buyer, which obligation shall survive the termination of this Agreement.
  - C. Seller shall have water, gas, electricity and all operable pilot lights on for Buyer's Investigations and through the date possession is made available to Buyer.
  - D. Buyer indemnity and seller protection for entry upon property: Buyer shall: (i) keep the Property free and clear of liens; (ii) repair all damage arising from Buyer Investigations; and (iii) indemnify and hold Seller harmless from all resulting liability, claims, demands, damages and costs. Buyer shall carry, or Buyer shall require anyone acting on Buyer's behalf to carry, policies of liability, workers' compensation and other applicable insurance, defending and protecting Seller from liability for any injuries to persons or property occurring during any Buyer Investigations or work done on the Property at Buyer's direction prior to Close Of Escrow. Seller is advised that certain protections may be afforded Seller by recording a "Notice of Non-Responsibility" (C.A.R. Form NNR) for Buyer Investigations and work done on the Property at Buyer's obligations under this paragraph shall survive the termination of this Agreement.

13. TITLE AND VESTING:

- A. Within the time specified in paragraph 14, Buyer shall be provided a current preliminary title report ("Preliminary Report"). The Preliminary Report is only an offer by the title insurer to issue a policy of title insurance and may not contain every item affecting title. Buyer's review of the Preliminary Report and any other matters which may affect title are a contingency of this Agreement as specified in paragraph 14B. The company providing the Preliminary Report shall, prior to issuing a Preliminary Report, conduct a search of the General Index for all Sellers except banks or other institutional lenders selling properties they acquired through foreclosure (REOs), corporations, and government entities. Seller shall within 7 Days After Acceptance, give Escrow Holder a completed Statement of Information.
- B. Title is taken in its present condition subject to all encumbrances, easements, covenants, conditions, restrictions, rights and other matters, whether of record or not, as of the date of Acceptance except for: (i) monetary liens of record (which Seller is obligated to pay off) unless Buyer is assuming those obligations or taking the Property subject to those obligations; and (ii) those matters which Seller has agreed to remove in writing.
- C. Within the time specified in paragraph 14A, Seller has a duty to disclose to Buyer all matters known to Seller affecting title, whether of record or not.
- D. At Close Of Escrow, Buyer shall receive a grant deed conveying title (or, for stock cooperative or long-term lease, an assignment of stock certificate or of Seller's leasehold interest), including oil, mineral and water rights if currently owned by Seller. Title shall vest as designated in Buyer's supplemental escrow instructions. THE MANNER OF TAKING TITLE MAY HAVE SIGNIFICANT LEGAL AND TAX CONSEQUENCES. CONSULT AN APPROPRIATE PROFESSIONAL.

NU NMG Buyer's Initials ( RPA-CA REVISED 12/15 (PAGE 5 OF 10)

Seller's Initials

CALIFORNIA RESIDENTIAL PURCHASE AGREEMENT (RPA-CA PAGE 5 OF 10) Produced with zipForm® by zipLogix 18070 Fifteen Mile Road, Fraser, Michigan 48026 www.zipLogix.com

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#### Property Address: 31041 Marbella Vista, San Juan Capistrano, CA 92675

Date: April 28, 2017

- E. Buyer shall receive a CLTA/ALTA "Homeowner's Policy of Title Insurance", if applicable to the type of property and buyer. If not, Escrow Holder shall notify Buyer. A title company can provide information about the availability, coverage, and cost of other title policies and endorsements. If the Homeowner's Policy is not available, Buyer shall choose another policy, instruct Escrow Holder in writing and shall pay any increase in cost.
- 14. TIME PERIODS; REMOVAL OF CONTINGENCIES; CANCELLATION RIGHTS: The following time periods may only be extended, altered, modified or changed by mutual written agreement. Any removal of contingencies or cancellation under this paragraph by either Buyer or Seller must be exercised in good faith and in writing (C.A.R. Form CR or CC).
  - A. SELLER HAS: 7 (or \_\_\_\_) Days After Acceptance to Deliver to Buyer all Reports, disclosures and information for which Seller is responsible under paragraphs 5, 6, 7, 8B(5), 10A, B, C, and F, 11A and 13A. If, by the time specified, Seller has not Delivered any such item, Buyer after first Delivering to Seller a Notice to Seller to Perform (C.A.R. Form NSP) may cancel this Agreement.
  - B. (1) BUYER HAS: 17 (or \_\_\_\_\_) Days After Acceptance, unless otherwise agreed in writing, to: (i) complete all Buyer Investigations; review all disclosures, reports, lease documents to be assumed by Buyer pursuant to paragraph 8B(5), and other applicable information, which Buyer receives from Seller; and approve all matters affecting the Property; and (ii) Deliver to Seller Signed Copies of Statutory and Lead Disclosures and other disclosures Delivered by Seller in accordance with paragraph 10A.
    - (2) Within the time specified in paragraph 14B(1), Buyer may request that Seller make repairs or take any other action regarding the Property (C.A.R. Form RR). Seller has no obligation to agree to or respond to (C.A.R. Form RRR) Buyer's requests.
    - (3) By the end of the time specified in paragraph 14B(1) (or as otherwise specified in this Agreement), Buyer shall Deliver to Seller a removal of the applicable contingency or cancellation (C.A.R. Form CR or CC) of this Agreement. However, if any report, disclosure or information for which Seller is responsible is not Delivered within the time specified in paragraph 14A, then Buyer has 5 (or \_\_\_\_) Days After Delivery of any such items, or the time specified in paragraph 14B(1), whichever is later, to Deliver to Seller a removal of the applicable contingency or cancellation of this Agreement.
    - (4) Continuation of Contingency: Even after the end of the time specified in paragraph 14B(1) and before Seller cancels, if at all, pursuant to paragraph 14D, Buyer retains the right, in writing, to either (i) remove remaining contingencies, or (ii) cancel this Agreement based on a remaining contingency. Once Buyer's written removal of all contingencies is Delivered to Seller, Seller may not cancel this Agreement pursuant to paragraph 14D(1).
    - (5) Access to Property: Buyer shall have access to the Property to conduct inspections and investigations for 17 (or \_\_\_\_\_) Days After \_\_\_\_\_ Acceptance, whether or not any part of the Buyer's Investigation Contingency has been waived or removed.
  - C. REMOVAL OF CONTINGENCIES WITH OFFER: Buyer removes the contingencies specified in the attached Contingency Removal form (C.A.R. Form CR). If Buyer removes any contingency without an adequate understanding of the Property's condition or Buyer's ability to purchase, Buyer is acting against the advice of Broker.
  - D. SELLER RIGHT TO CANCEL:
    - (1) Seller right to Cancel; Buyer Contingencies: If, by the time specified in this Agreement, Buyer does not Deliver to Seller a removal of the applicable contingency or cancellation of this Agreement, then Seller, after first Delivering to Buyer a Notice to Buyer to Perform (C.A.R. Form NBP), may cancel this Agreement. In such event, Seller shall authorize the return of Buyer's deposit, except for fees incurred by Buyer.
    - (2) Seller right to Cancel; Buyer Contract Obligations: Seller, after first delivering to Buyer a NBP, may cancel this Agreement if, by the time specified in this Agreement, Buyer does not take the following action(s): (i) Deposit funds as required by paragraph 3A, or 3B or if the funds deposited pursuant to paragraph 3A or 3B are not good when deposited; (ii) Deliver a notice of FHA or VA costs or terms as required by paragraph 3D(3) (C.A.R. Form FVA); (iii) Deliver a letter as required by paragraph 3J(1); (iv) Deliver verification, or a satisfactory verification if Seller reasonably disapproves of the verification already provided, as required by paragraph 3C or 3H; (v) In writing assume or accept leases or liens specified in 8B5; (vi) Return Statutory and Lead Disclosures as required by paragraph 10A(5); or (vii) Sign or initial a separate liquidated damages form for an increased deposit as required by paragraph 3B and 21B; or (viii) Provide evidence of authority to sign in a representative capacity as specified in paragraph 19. In such event, Seller shall authorize the return of Buyer's deposit, except for fees incurred by Buyer.
  - E. NOTICE TO BUYER OR SELLER TO PERFORM: The NBP or NSP shall: (i) be in writing; (ii) be signed by the applicable Buyer or Seller; and (iii) give the other Party at least 2 (or \_\_\_\_) Days After Delivery (or until the time specified in the applicable paragraph, whichever occurs last) to take the applicable action. A NBP or NSP may not be Delivered any earlier than 2 Days Prior to the expiration of the applicable time for the other Party to remove a contingency or cancel this Agreement or meet an obligation specified in paragraph 14.
  - F. EFFECT OF BUYER'S REMOVAL OF CONTINGENCIES: If Buyer removes, in writing, any contingency or cancellation rights, unless otherwise specified in writing, Buyer shall conclusively be deemed to have: (i) completed all Buyer Investigations, and review of reports and other applicable information and disclosures pertaining to that contingency or cancellation right; (ii) elected to proceed with the transaction; and (iii) assumed all liability, responsibility and expense for Repairs or corrections pertaining to that contingency or cancellation right, or for the inability to obtain financing.
  - G. CLOSE OF ESCROW: Before Buyer or Seller may cancel this Agreement for failure of the other Party to close escrow pursuant to this Agreement, Buyer or Seller must first Deliver to the other Party a demand to close escrow (C.A.R. Form DCE). The DCE shall: (i) be signed by the applicable Buyer or Seller; and (ii) give the other Party at least 3 (or \_\_\_\_\_) Days After Delivery to close escrow. A DCE may not be Delivered any earlier than 3 Days Prior to the scheduled close of escrow.
  - H. EFFECT OF CANCELLATION ON DEPOSITS: If Buyer or Seller gives written notice of cancellation pursuant to rights duly exercised under the terms of this Agreement, the Parties agree to Sign mutual instructions to cancel the sale and escrow and release deposits, if any, to the party entitled to the funds, less fees and costs incurred by that party. Fees and costs may be payable to service providers and vendors for services and products provided during escrow. Except as specified below, release of funds will require mutual Signed release instructions from the Parties, judicial decision or arbitration award. If either Party fails to execute mutual instructions to cancel escrow, one Party may make a written demand to Escrow Holder for the deposit. (C.A.R. Form BDRD or SDRD). Escrow Holder, upon receipt, shall promptly deliver notice of the demand to the other Party. If, within 10 Days After Escrow Holder's notice, the other Party does not object to the demand, Escrow Holder shall disburse the deposit to the Party making the demand. If Escrow Holder complies with the preceding process, each Party shall be deemed to have released Escrow Holder from any and all claims or liability related to the disbursal of the deposit. Escrow Holder, at its discretion, may nonetheless require mutual cancellation instructions. A Party may be subject to a civil penalty of up to \$1,000 for refusal to sign cancellation instructions if no good faith dispute exists as to who is entitled to the deposited funds (Civil Code §1057.3).

NMG) Buyer's Initials ( NU RPA-CA REVISED 12/15 (PAGE 6 OF 10)

Seller's Initials

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#### Property Address: 31041 Marbella Vista, San Juan Capistrano, CA 92675

Date: April 28, 2017

- 15. FINAL VERIFICATION OF CONDITION: Buyer shall have the right to make a final verification of the Property within 5 (or ) Days Prior to Close Of Escrow, NOT AS A CONTINGENCY OF THE SALE, but solely to confirm: (i) the Property is maintained pursuant to paragraph 11; (ii) Repairs have been completed as agreed; and (iii) Seller has complied with Seller's other obligations under this Agreement (C.A.R. Form VP).
- 16. REPAIRS: Repairs shall be completed using the transmission of condition unless otherwise agreed in writing. Repairs to be performed at Seller's expense may be performed by Seller or through others, provided that the work complies with applicable Law, including governmental permit, inspection and approval requirements. Repairs shall be performed in a good, skillful manner with materials of quality and appearance comparable to existing materials. It is understood that exact restoration of appearance or cosmetic items following all Repairs may not be possible. Seller shall: (i) obtain invoices and paid receipts for Repairs performed by others; (ii) prepare a written statement indicating the Repairs performed by Seller and the date of such Repairs; and (iii) provide Copies of invoices and paid receipts and statements to Buyer prior to final verification of condition.
- 17. PRORATIONS OF PROPERTY TAXES AND OTHER ITEMS: Unless otherwise agreed in writing, the following items shall be PAID CURRENT and prorated between Buyer and Seller as of Close Of Escrow: real property taxes and assessments, interest, rents, HOA regular, special, and emergency dues and assessments imposed prior to Close Of Escrow, premiums on insurance assumed by Buyer, payments on bonds and assessments assumed by Buyer, and payments on Mello-Roos and other Special Assessment District bonds and assessments that are now a lien. The following items shall be assumed by Buyer WITHOUT CREDIT toward the purchase price: prorated payments on Mello-Roos and other Special Assessment bistrict bonds and assessments by Buyer WITHOUT CREDIT toward the purchase price: prorated payments on Mello-Roos and other Special Assessment District bonds and assessments and HOA special assessments that are now a lien but not yet due. Property will be reassessed upon change of ownership. Any supplemental tax bills shall be paid as follows: (i) for periods after Close Of Escrow, by Buyer; and (ii) for periods prior to Close Of Escrow, by Seller (see C.A.R. Form SPT or SBSA for further information). TAX BILLS ISSUED AFTER CLOSE OF ESCROW SHALL BE HANDLED DIRECTLY BETWEEN BUYER AND SELLER. Prorations shall be made based on a 30-day month.
- 18. BROKERS:
  - A. COMPENSATION: Seller or Buyer, or both, as applicable, agree to pay compensation to Broker as specified in a separate written agreement between Broker and that Seller or Buyer. Compensation is payable upon Close Of Escrow, or if escrow does not close, as otherwise specified in the agreement between Broker and that Seller or Buyer.
  - B. SCOPE OF DUTY: Buyer and Seller acknowledge and agree that Broker: (i) Does not decide what price Buyer should pay or Seller should accept; (ii) Does not guarantee the condition of the Property; (iii) Does not guarantee the performance, adequacy or completeness of inspections, services, products or repairs provided or made by Seller or others; (iv) Does not have an obligation to conduct an inspection of common areas or areas off the site of the Property; (v) Shall not be responsible for identifying defects on the Property, in common areas, or offsite unless such defects are visually observable by an inspection of reasonably accessible areas of the Property or are known to Broker; (vi) Shall not be responsible for inspecting public records or permits concerning the title or use of Property; (viii) Shall not be responsible for identifying the location of boundary lines or other items affecting title; (viii) Shall not be responsible for verifying square footage, representations of others or information contained in Investigation reports, Multiple Listing Service, advertisements, flyers or other promotional material; (ix) Shall not be responsible for providing the fair market value of the Property or any personal property included in the sale; (x) Shall not be responsible for providing legal or tax advice regarding any aspect of a transaction entered into by Buyer or Seller; and (xi) Shall not be responsible for providing other advice or information that exceeds the knowledge, education and experience required to perform real estate licensed activity. Buyer and Seller agree to seek legal, tax, insurance, title and other desired assistance from appropriate professionals.
- 19. REPRESENTATIVE CAPACITY: If one or more Parties is signing this Agreement in a representative capacity and not for him/herself as an individual then that Party shall so indicate in paragraph 31 or 32 and attach a Representative Capacity Signature Disclosure (C.A.R. Form RCSD). Wherever the signature or initials of the representative identified in the RCSD appear on this Agreement or any related documents, it shall be deemed to be in a representative capacity for the entity described and not in an individual capacity, unless otherwise indicated. The Party acting in a representative capacity (i) represents that the entity for which that party is acting already exists and (ii) shall Deliver to the other Party and Escrow Holder, within 3 Days After Acceptance, evidence of authority to act in that capacity (such as but not limited to: applicable portion of the trust or Certification Of Trust (Probate Code §18100.5), letters testamentary, court order, power of attorney, corporate resolution, or formation documents of the business entity).
- 20. JOINT ESCROW INSTRUCTIONS TO ESCROW HOLDER:
  - A. The following paragraphs, or applicable portions thereof, of this Agreement constitute the joint escrow instructions of Buyer and Seller to Escrow Holder, which Escrow Holder is to use along with any related counter offers and addenda, and any additional mutual instructions to close the escrow: paragraphs 1, 3, 4B, 5A, 6, 7, 10C, 13, 14G, 17, 18A, 19, 20, 26, 29, 30, 31, 32 and paragraph D of the section titled Real Estate Brokers on page 10. If a Copy of the separate compensation agreement(s) provided for in paragraph 18A, or paragraph D of the section titled Real Estate Brokers on page 10 is deposited with Escrow Holder by Broker, Escrow Holder shall accept such agreement(s) and pay out from Buyer's or Seller's funds, or both, as applicable, the Broker's compensation provided for in such agreement(s). The terms and conditions of this Agreement not set forth in the specified paragraphs are additional matters for the information of Escrow Holder, but about which Escrow Holder and will execute such provisions within the time specified in paragraph 7C(1)(c). To the extent the general provisions are inconsistent or conflict with this Agreement, the general provisions will control as to the duties and obligations of Escrow Holder only. Buyer and Seller will execute additional instructions, documents and forms provided by Escrow Holder or HOA or HOA management company or others any fee required by paragraphs 7, 10 or elsewhere in this Agreement.
  - B. A Copy of this Agreement including any counter offer(s) and addenda shall be delivered to Escrow Holder within 3 Days After Acceptance (or \_\_\_\_\_\_\_). Buyer and Seller authorize Escrow Holder to accept and rely on Copies and Signatures as defined in this Agreement as originals, to open escrow and for other purposes of escrow. The validity of this Agreement as between Buyer and Seller is not affected by whether or when Escrow Holder Signs this Agreement. Escrow Holder shall provide Seller's Statement of Information to Title company when received from Seller. If Seller delivers an affidavit to Escrow Holder to satisfy Seller's FIRPTA obligation under paragraph 10C, Escrow Holder shall deliver to Buyer a Qualified Substitute statement that complies with federal Law.

NG IL NMG) Buyer's Initials ( RPA-CA REVISED 12/15 (PAGE 7 OF 10)

Seller's Initials

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# Property Address: 31041 Marbella Vista, San Juan Capistrano, CA 92675

Date: April 28, 2017

- C. Brokers are a party to the escrow for the sole purpose of compensation pursuant to paragraph 18A and paragraph D of the section titled Real Estate Brokers on page 10. Buyer and Seller irrevocably assign to Brokers compensation specified in paragraph 18A, and irrevocably instruct Escrow Holder to disburse those funds to Brokers at Close Of Escrow or pursuant to any other mutually executed cancellation agreement. Compensation instructions can be amended or revoked only with the written consent of Brokers. Buyer and Seller shall release and hold harmless Escrow Holder from any liability resulting from Escrow Holder's payment to Broker(s) of compensation pursuant to this Agreement.
- D. Upon receipt, Escrow Holder shall provide Seller and Seller's Broker verification of Buyer's deposit of funds pursuant to paragraph 3A and 3B. Once Escrow Holder becomes aware of any of the following, Escrow Holder shall immediately notify all Brokers: (i) if Buyer's initial or any additional deposit or down payment is not made pursuant to this Agreement, or is not good at time of deposit with Escrow Holder; or (ii) if Buyer and Seller instruct Escrow Holder to cancel escrow.
- E. A Copy of any amendment that affects any paragraph of this Agreement for which Escrow Holder is responsible shall be delivered to Escrow Holder within 3 Days after mutual execution of the amendment.

#### 21. REMEDIES FOR BUYER'S BREACH OF CONTRACT:

- A. Any clause added by the Parties specifying a remedy (such as release or forfeiture of deposit or making a deposit non-refundable) for failure of Buyer to complete the purchase in violation of this Agreement shall be deemed invalid unless the clause independently satisfies the statutory liquidated damages requirements set forth in the Civil Code.
- B. LIQUIDATED DAMAGES: If Buyer fails to complete this purchase because of Buyer's default, Seller shall retain, as liquidated damages, the deposit actually paid. If the Property is a dwelling with no more than four units, one of which Buyer intends to occupy, then the amount retained shall be no more than 3% of the purchase price. Any excess shall be returned to Buyer. Except as provided in paragraph 14H, release of funds will require mutual, Signed release instructions from both Buyer and Seller, judicial decision or arbitration award. AT THE TIME OF ANY INCREASED DEPOSIT BUYER AND SELLER SHALL SIGN A SEPARATE LIQUIDATED DAMAGES PROVISION INCORPORATING THE INCREASED DEPOSIT AS LIQUIDATED DAMAGES (C.A.R. FORM RID).

Buyer's Initials NG / NMG

Seller's Initials

#### 22. DISPUTE RESOLUTION:

- A. MEDIATION: The Parties agree to mediate any dispute or claim arising between them out of this Agreement, or any resulting transaction, before resorting to arbitration or court action through the C.A.R. Real Estate Mediation Center for Consumers (www.consumermediation.org) or through any other mediation provider or service mutually agreed to by the Parties. The Parties also agree to mediate any disputes or claims with Broker(s), who, in writing, agree to such mediation prior to, or within a reasonable time after, the dispute or claim is presented to the Broker. Mediation fees, if any, shall be divided equally among the Parties involved. If, for any dispute or claim to which this paragraph applies, any Party (i) commences an action without first attempting to resolve the matter through mediation, or (ii) before commencement of an action, refuses to mediate after a request has been made, then that Party shall not be entitled to recover attorney fees, even if they would otherwise be available to that Party in any such action. THIS MEDIATION PROVISION APPLIES WHETHER OR NOT THE ARBITRATION PROVISION IS INITIALED. Exclusions from this mediation agreement are specified in paragraph 22C.
- **B. ARBITRATION OF DISPUTES:**

The Parties agree that any dispute or claim in Law or equity arising between them out of this Agreement or any resulting transaction, which is not settled through mediation, shall be decided by neutral, binding arbitration. The Parties also agree to arbitrate any disputes or claims with Broker(s), who, in writing, agree to such arbitration prior to, or within a reasonable time after, the dispute or claim is presented to the Broker. The arbitrator shall be a retired judge or justice, or an attorney with at least 5 years of residential real estate Law experience, unless the parties mutually agree to a different arbitrator. The Parties shall have the right to discovery in accordance with Code of Civil Procedure §1283.05. In all other respects, the arbitration shall be conducted in accordance with Title 9 of Part 3 of the Code of Civil Procedure. Judgment upon the award of the arbitrator(s) may be entered into any court having jurisdiction. Enforcement of this agreement to arbitrate shall be governed by the Federal Arbitration Act. Exclusions from this arbitration agreement are specified in paragraph 22C.

"NOTICE: BY INITIALING IN THE SPACE BELOW YOU ARE AGREEING TO HAVE ANY DISPUTE ARISING OUT OF THE MATTERS INCLUDED IN THE 'ARBITRATION OF DISPUTES' PROVISION DECIDED BY NEUTRAL ARBITRATION AS PROVIDED BY CALIFORNIA LAW AND YOU ARE GIVING UP ANY RIGHTS YOU MIGHT POSSESS TO HAVE THE DISPUTE LITIGATED IN A COURT OR JURY TRIAL. BY INITIALING IN THE SPACE BELOW YOU ARE GIVING UP YOUR JUDICIAL RIGHTS TO DISCOVERY AND APPEAL, UNLESS THOSE RIGHTS ARE SPECIFICALLY INCLUDED IN THE 'ARBITRATION OF DISPUTES' PROVISION. IF YOU REFUSE TO SUBMIT TO ARBITRATION AFTER AGREEING TO THIS PROVISION, YOU MAY BE COMPELLED TO ARBITRATE UNDER THE AUTHORITY OF THE CALIFORNIA CODE OF CIVIL PROCEDURE. YOUR AGREEMENT TO THIS ARBITRATION PROVISION IS VOLUNTARY."

"WE HAVE READ AND UNDERSTAND THE FOREGOING AND AGREE TO SUBMIT DISPUTES ARISING OUT OF THE MATTERS INCLUDED IN THE 'ARBITRATION OF DISPUTES' PROVISION TO NEUTRAL ARBITRATION."

Buyer's Initials

Seller's Initials

- C. ADDITIONAL MEDIATION AND ARBITRATION TERMS:
  - (1) EXCLUSIONS: The following matters are excluded from mediation and arbitration: (i) a judicial or non-judicial foreclosure or other action or proceeding to enforce a deed of trust, mortgage or installment land sale contract as defined in Civil Code §2985; (ii) an unlawful detainer action; and (iii) any matter that is within the jurisdiction of a probate, small claims or bankruptcy court.

 $\mathcal{N}(\mathcal{A})(\mathcal{N}\mathcal{M}\mathcal{G})$ Buyer's Initials ( RPA-CA REVISED 12/15 (PAGE 8 OF 10)

Seller's Initials

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#### Property Address: 31041 Marbella Vista, San Juan Capistrano, CA 92675

Date: April 28, 2017

(2) PRESERVATION OF ACTIONS: The following shall not constitute a waiver nor violation of the mediation and arbitration provisions: (i) the filing of a court action to preserve a statute of limitations; (ii) the filing of a court action to enable the recording of a notice of pending action, for order of attachment, receivership, injunction, or other provisional remedies; or (iii) the filing of a mechanic's lien.

- (3) BROKERS: Brokers shall not be obligated nor compelled to mediate or arbitrate unless they agree to do so in writing. Any Broker(s) participating in mediation or arbitration shall not be deemed a party to this Agreement.
- 23. SELECTION OF SERVICE PROVIDERS: Brokers do not guarantee the performance of any vendors, service or product providers ("Providers"), whether referred by Broker or selected by Buyer, Seller or other person. Buyer and Seller may select ANY Providers of their own choosing.
- 24. MULTIPLE LISTING SERVICE ("MLS"): Brokers are authorized to report to the MLS a pending sale and, upon Close Of Escrow, the sales price and other terms of this transaction shall be provided to the MLS to be published and disseminated to persons and entities authorized to use the information on terms approved by the MLS.
- 25. ATTORNEY FEES: In any action, proceeding, or arbitration between Buyer and Seller arising out of this Agreement, the prevailing Buyer or Seller shall be entitled to reasonable attorney fees and costs from the non-prevailing Buyer or Seller, except as provided in paragraph 22A.
- 26. ASSIGNMENT: Buyer shall not assign all or any part of Buyer's interest in this Agreement without first having obtained the separate written consent of Seller to a specified assignee. Such consent shall not be unreasonably withheld. Any total or partial assignment shall not relieve Buyer of Buyer's obligations pursuant to this Agreement unless otherwise agreed in writing by Seller. (C.A.R. Form AOAA).

27. EQUAL HOUSING OPPORTUNITY: The Property is sold in compliance with federal, state and local anti-discrimination Laws.

28. TERMS AND CONDITIONS OF OFFER:

- This is an offer to purchase the Property on the above terms and conditions. The liquidated damages paragraph or the arbitration of disputes paragraph is incorporated in this Agreement if initialed by all Parties or if incorporated by mutual agreement in a counter offer or addendum. If at least one but not all Parties initial, a counter offer is required until agreement is reached. Seller has the right to continue to offer the Property for sale and to accept any other offer at any time prior to notification of Acceptance. The Parties have read and acknowledge receipt of a Copy of the offer and agree to the confirmation of agency relationships. If this offer is accepted and Buyer subsequently defaults, Buyer may be responsible for payment of Brokers' compensation. This Agreement and any supplement, addendum or modification, including any Copy, may be Signed in two or more counterparts, all of which shall constitute one and the same writing.
- 29. TIME OF ESSENCE; ENTIRE CONTRACT; CHANGES: Time is of the essence. All understandings between the Parties are incorporated in this Agreement. Its terms are intended by the Parties as a final, complete and exclusive expression of their Agreement with respect to its subject matter, and may not be contradicted by evidence of any prior agreement or contemporaneous oral agreement. If any provision of this Agreement is held to be ineffective or invalid, the remaining provisions will nevertheless be given full force and effect. Except as otherwise specified, this Agreement shall be interpreted and disputes shall be resolved in accordance with the Laws of the State of California. Neither this Agreement nor any provision in it may be extended, amended, modified, altered or changed, except in writing Signed by Buyer and Seller.
- 30. DEFINITIONS: As used in this Agreement:
  - A. "Acceptance" means the time the offer or final counter offer is accepted in writing by a Party and is delivered to and personally received by the other Party or that Party's authorized agent in accordance with the terms of this offer or a final counter offer.
  - B. "Agreement" means this document and any counter offers and any incorporated addenda, collectively forming the binding agreement between the Parties. Addenda are incorporated only when Signed by all Parties.
  - C. "C.A.R. Form" means the most current version of the specific form referenced or another comparable form agreed to by the parties.
  - D. "Close Of Escrow", including "COE", means the date the grant deed, or other evidence of transfer of title, is recorded.
  - E. "Copy" means copy by any means including photocopy, NCR, facsimile and electronic.
  - F. "Days" means calendar days. However, after Acceptance, the last Day for performance of any act required by this Agreement (including Close Of Escrow) shall not include any Saturday, Sunday, or legal holiday and shall instead be the next Day.
  - G. "Days After" means the specified number of calendar days after the occurrence of the event specified, not counting the calendar date on which the specified event occurs, and ending at 11:59 PM on the final day.
  - H. "Days Prior" means the specified number of calendar days before the occurrence of the event specified, not counting the calendar date on which the specified event is scheduled to occur.
  - "Deliver", "Delivered" or "Delivery", unless otherwise specified in writing, means and shall be effective upon: personal receipt by Buyer or Seller or the individual Real Estate Licensee for that principal as specified in the section titled Real Estate Brokers on page 10, regardless of the method used (i.e., messenger, mail, email, fax, other).
  - J. "Electronic Copy" or "Electronic Signature" means, as applicable, an electronic copy or signature complying with California Law. Buyer and Seller agree that electronic means will not be used by either Party to modify or alter the content or integrity of this Agreement without the knowledge and consent of the other Party.
  - K. "Law" means any law, code, statute, ordinance, regulation, rule or order, which is adopted by a controlling city, county, state or federal legislative, judicial or executive body or agency.
  - L. "Repairs" means any repairs (including pest control), alterations, replacements, modifications or retrofitting of the Property provided for under this Agreement.
- M. "Signed" means either a handwritten or electronic signature on an original document, Copy or any counterpart.

31. EXPIRATION OF C	OFFER: This offer shall be deemed revoked and the deposit, if any,	shall be returned to Buyer unless t	he offer is Signed
by Seller and a Co	ppy of the Signed offer is personally received by Buyer, or by	Andrei Feoktistov	
who is authorized to	p receive it, by 5:00 PM on the third Day after this offer is signed by I	Buyer (or by	AM/ PM,
on	(date)).		
tund .	rs is signing this Agreement in a representative capacity and r		al. See attached

Date	BUYER Neville Gupta	3	04/29/2017 10:24:21
(Print name) N	eville Gupta	114	
Date	BUYER Nathalie Marie Gupta		04/28/2017 19:20:16
(Print name) N	athalie Marie Gupta		
Additional Sig	gnature Addendum attached (C.A.R. Form ASA).	Seller's Initials (MA.)	
		Seller S millais (	/ 1=1

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Property Address: 31041 Marbella Vista, San Juan Capistra	ano, CA 92675	Date: April 28, 2017			
32. ACCEPTANCE OF OFFER: Seller warrants that Seller is Seller accepts the above offer, and agrees to sell th acknowledges receipt of a Copy of this Agreement, and author	the owner of the Property, or ne Property on the above te prizes Broker to Deliver a Signed	rms and conditions. Seller has read a Copy to Buyer.	and		
(If checked) SELLER'S ACCEPTANCE IS SUBJECT TO ATTACHED COUNTER OFFER (C.A.R. Form SCO or SMCO) DATED:					
One or more Sellers is signing this Agreement in a representative capacity and not for him/herself as an individual. See attached Representative Capacity Signature Disclosure (C.A.R. Form RC\$D-S) for additional terms.					
Date 5/13/2017 SELLER Juhan X.	Usia		_		
(Print name) Leilani L Venia, Trustee of the Theodore A Venia					
Date SELLER					
(Print name)					
x Additional Signature Addendum attached (C.A.R. Form ASA).					
(/) (Do not initial if making a counter offer. personally received by Buyer or Buyer's author AM/ PM. A binding Agreement is c Buyer or Buyer's authorized agent wheth is not legally required in order to create Confirmation of Acceptance has occurred.	rized agent on (date) reated when a Copy of Sign her or not confirmed in this d a binding Agreement; it is	ed Acceptance is personally received ocument. Completion of this confirmati	by ion		
REAL ESTATE BROKERS:					
A. Real Estate Brokers are not parties to the Agreement bet					
<ul> <li>B. Agency relationships are confirmed as stated in paragrap</li> <li>C. If specified in paragraph 3A(2), Agent who submitted the offer</li> </ul>		of deposit.			
D. COOPERATING BROKER COMPENSATION: Listing Bro	oker agrees to pay Cooperation	ng Broker (Selling Firm) and Cooperati			
Broker agrees to accept, out of Listing Broker's proceeds	in escrow, the amount specifie	d in the MLS, provided Cooperating Brok	ker		
is a Participant of the MLS in which the Property is offer are not both Participants of the MLS, or a reciprocal ML					
specified in a separate written agreement (C.A.R. Form C	BC). Declaration of License ar				
document that tax reporting will be required or that an exempt	tion exists.				
Real Estate Broker, (Selling and marcourts Prime Properties		CalBRE Lic. # 01446803			
Real Estate Broker (Selling rm) <u>Harcourts Prime Properties</u> By <u>Andrei Feakustar</u> <u>Andrei Feakustar</u>	ov CalBRE Lic. # 01973186	Date 04/28/2017 19:04:	:12		
By	CalBRE Lic. #	Date	_		
Address 3 Monarch Bay Plaza, Suite 100 Telephone (949)585-5007 Fax	City Dana Point E-mail apgf777@gr	State CA Zip 92629			
Real Estate Broker (Listing Firm) (PB13342) Jeannie Mai-Tram	Volin, Broker dba CFirst Realty	CalBRE Lic. # 01710476			
By Jeannie Volin (PJEANNVO) Jeannie Vo	<u>lin</u> CalBRE Lic. # 01710476 CalBRE Lic. #	Date5/13/2017			
By Address 1370 Valley Vista Drive Suite 204	City Diamond Bar	State CA Zip 92831	-		
Telephone 714-612-2242 Fax 714-882-8144	E-mail jvolin@casht		_		
ESCROW HOLDER ACKNOWLEDGMENT:					
Escrow Holder acknowledges receipt of a Copy of this Agreement, (if			),		
counter offer numbers Selle		subject to paragraph 20 of this Agreement, a	101		
supplemental escrow instructions and the terms of Escrow Holder's g		subject to paragraph 20 of this Agreement, a	any		
Escrow Holder is advised that the date of Confirmation of Acceptance	of the Agreement as between Buy	er and Seller is			
Escrow Holder		#	_		
By Address	Date		-		
Phone/Fax/E-mail					
Escrow Holder has the following license number # Department of Business Oversight, Department of Insurance,	Bureau of Real Estate				
	ker presented this offer to Seller on	5/13/2017 (date	e).		
REJECTION OF OFFER: () () No counter offer is	being made. This offer was rejecte	d by Seller on (date)			
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form, or any portion thereof, by photocopy machine or any other means, including THIS FORM HAS BEEN APPROVED BY THE CALIFORNIA ASSOCIATION ( OR ACCURACY OF ANY PROVISION IN ANY SPECIFIC TRANSACTION, TRANSACTIONS. IF YOU DESIRE LEGAL OR TAX ADVICE, CONSULT AN A	OF REALTORS® (C.A.R.). NO REPRE A REAL ESTATE BROKER IS THE P	SENTATION IS MADE AS TO THE LEGAL VALIDIT	TY TE		
Published and Distributed by: Buyer Acknowledge	es that page 10 is part of this Agreemen				
Published and Distributed by: Buyer Acknowledge REAL ESTATE BUSINESS SERVICES, INC. a subsidiary of the CALIFORNIA ASSOCIATION OF REALTORS®		Buyer's Initials	6		
525 South Virgil Avenue, Los Angeles, California 90020		Reviewed by	a		
RPA-CA REVISED 12/15 (PAGE 10 of 10)	IASE ACDEEMENT (DDA OF	Broker or Designee			
CALIFORNIA RESIDENTIAL PURCH Produced with zipForm® by zipLogix 18070 Fifteen					

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# **SELLER COUNTER OFFER No. 1**

May not be used as a multiple counter offer.

(C.A.R. Form SCO, 11/14)

Date May 13, 2017

		nt, 🗌 Buyer Counter Offer No, or 🗌 Other	("Offer"),
	ounter offer to the: X Purchase Agreeme April 28, 2017 , on property know		("Property"),
dated	April 28, 2017 , on property known	ville Gupta, Nathalie Marie Gupta	("Buyer")
between	The Theodore A Ve	nia and Leilani L Venia RFLT dated 06142014	("Seller").

1. TERMS: The terms and conditions of the above referenced document are accepted subject to the following:

A. Paragraphs in the Offer that require initials by all parties, but are not initialed by all parties, are excluded from the final agreement unless specifically referenced for inclusion in paragraph 1C of this or another Counter Offer or an addendum.

- B. Unless otherwise agreed in writing, down payment and loan amount(s) will be adjusted in the same proportion as in the original Offer.
- C. OTHER TERMS: Section 3 I. Remove the appraisal contingency or cancel this Agreement within 14 Days After

Acceptance.

Section 7 A. Buyer to obtain CLUE report if needed.

Section 8 B (2). Washer and dryer is not included in sale.

Section 14 B (1). Buyer has 15 Days After Acceptance.

- D. The following attached addenda are incorporated into this Seller Counter offer: X Addendum No. 1
- 2. EXPIRATION: This Seller Counter Offer shall be deemed revoked and the deposits, if any, shall be returned:
  - A. Unless by 5:00pm on the third Day After the date it is signed in paragraph 4 (if more than one signature then, the last signature (date)) (i) it is signed in paragraph 5 by Buyer and (ii) a copy of the signed Seller AM PM on date)(or by , who is authorized to receive it. Counter Offer is personally received by Seller or
- OR B. If Seller withdraws it anytime prior to Acceptance (CAR Form WOO may be used).
- OR C. If Seller accepts another offer prior to Buyer's Acceptance of this counter offer.
- 3. MARKETING TO OTHER BUYERS: Seller has the right to continue to offer the Property for sale. Seller has the right to accept any other offer received, prior to Acceptance of this Counter Offer by Buyer as specified in 2A and 5. In such event, Seller is advised to withdraw this Seller Counter Offer before accepting another offer.

# 4. OFFER: SELLER MAKES THIS COUNTER OFFER ON THE TERMS ABOVE AND ACKNOWLEDGES RECEIPT OF A COPY.

Seller Julum	A. Venia	Leilani L Venia, Trustee of The Theodore A Venia and Leilani L Venia	Date	5/13/2017
Seller	97	RFLT dated 06142014	Date	
Seller				

5. ACCEPTANCE: I/WE accept the above Seller Counter Offer (If checked SUBJECT TO THE ATTACHED COUNTER OFFER) and acknowledge receipt of a Copy. 

Buyer	Neville Gupta Date	lime	
Buyer	Nathalie Marie Gupta Date	Time	AM/ PM

#### CONFIRMATION OF ACCEPTANCE:

( /) (Initials) Confirmation of Acceptance: A Copy of Signed	Acceptance	e was personally received by Seller, or Seller's
authorized agent as specified in paragraph 2A on (date)	at	AM/ PM. A binding Agreement is
created when a Copy of Signed Acceptance is personally received b	v Seller or	
confirmed in this document.		

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				EQUAL HOUSING OPPORTUNITY
•	SELLER COUNT	ER OFFER (SCO PAGE 1 OF 1)		
Cfirst Realty, 600 Anton Blvd, Jeannie Volin	Floor 11 STE 1188 Costa Mesa, CA 92626 Produced with zipForm® by zipLogix 18070	Phone: 714.612.2242 Fifteen Mile Road, Fraser, Michigan 48026 www.zipLogix.co	Fax: 714.882.8144	Marbella Vis

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#### ADDENDUM

(C.A.R. Form ADM, Revised 12/15)

No. 1

The following terms and conditions are hereby incorporated in and made a part of the: X Purchase Agreement, Residential Lease or Month-to-Month Rental Agreement, Transfer Disclosure Statement (Note: An amendment to the TDS may give the Buyer a right to rescind), Other \_\_\_\_\_\_,

dated	April 28, 2017	, on property known as	31041 Marbella Vis
		San Juan Capistrano, CA 92675	
in which		Neville Gupta, Nathalie Marie Gupta	is referred to as ("Buyer/Tenant")
and		A Venia and Leilani L Venia RFLT dated 06142014	is referred to as ("Seller/Landlord").
Section 5	A. Court Confirmatio	on Addendum attached. (C.A.R. Form CCA)	
Section 5	B. Trust Advisory at	tached. (C.A.R. Form TA)	
Section 7	C (1) (a). Escrow hol	der shall be Pure Logic Escrow.	
Section 7	C (1) (b). Owner's tit	le policy to be issue by Fidelity National Title Insur	ance Company.
Section 8	B (2). Washer and d	ryer is not included in sale.	
Section 14	B (1). Buyer has 15	Days After Acceptance.	
Offer is su	bject to Bankruptcy	court approval and overbid. Overbid is in incremen	nts of \$10,000.

The foregoing terms and conditions are hereby agreed to, and the undersigned acknowledge receipt of a copy of this document.

Date	Date 5/13/2017
Buyer/Tenant X Neville Gupta Buyer/Tenant X	Seller/Landlord X Jum Venia A Venia and Lollani L Venia RFLT dated Leilani L Venia, Trustee of The Theodore A Venia and Lollani L Venia RFLT dated 06142017 Seller/Landlord
Nathalie Marie Gupta	
this form, or any portion thereof, by photocopy machine or any other means, inc THIS FORM HAS BEEN APPROVED BY THE CALIFORNIA ASSOCIATION OR ACCURACY OF ANY PROVISION IN ANY SPECIFIC TRANSACTION. TRANSACTIONS. IF YOU DESIRE LEGAL OR TAX ADVICE, CONSULT AN A This form is made available to real estate professionals through an agreement	OF REALTORS® (C.A.R.). NO REPRESENTATION IS MADE AS TO THE LEGAL VALIDIT A REAL ESTATE BROKER IS THE PERSON QUALIFIED TO ADVISE ON REAL ESTAT
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Cfirst Realty, 600 Anton Blvd, Floor 11 STE 1188 Costa Mesa, CA 92626 Jeannie Volin Produced with zinForm® by zinLonix, 18070 Fi	Phone: 714.612.2242 Fax: 714.882.8144 Marbella Vis

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#### COURT CONFIRMATION ADDENDUM

(C.A.R. Form CCA, 11/12)

This is an addendum to the X California Residential Purchase Agreement, Counter Offer No.		
	("Agreement"), dated	April 28, 2017 , on
property known as	31041 Marbella Vis, San Juan Capistrano, CA 92675	("Property"),
between	Neville Gupta, Nathalie Marie Gupta	("Buyer"),
and	The Theodore A Venia and Leilani L Venia RFLT dated 06142014	("Seller").

(date). If court confirmation is not The Agreement is contingent upon court confirmation on or before June 30, 2017 obtained by that date, Buyer may cancel the Agreement in writing. Court confirmation may be required in probate, conservatorship, guardianship, receivership, bankruptcy, divorce or other proceedings. The court may allow open, competitive bidding, resulting in the Property being sold to the highest bidder. Broker recommends that Buyer appear at the court confirmation hearing. Buyer understands that (i) Broker and others may continue to market the Property; and (ii) Broker may represent other competitive bidders prior to and at the court confirmation.

By signing below Buyer and Seller acknowledge that each has read, understands, has received a copy of and agrees to the terms of this Court Confirmation Addendum.

Date		Date	5/13/2017	1
Buyer	Х	Seller	x Liitani O	L. Venia
	Neville Gupta	Leilani L Venia, Trustee	of The Theodore A Venia and Leilani L	Venia RFLT dated 06142014

Buyer X

Nathalie Marie Gupta

Seller

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	Reviewed by Date	<b>f=</b>	
CCA 11/12 (PAGE 1 OF 1) COURT CONFIRMATION ADDENDUM (CCA PAGE 1 OF 1)			
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Jeannie Volin Produced with zipForm® by zipLogix 18070 Fiftee	en Mile Road, Fraser, Michigan 48026 www.zipLogix.com		

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CALIFORNIA ASSOCIATION OF REALTORS

## TRUST ADVISORY (LISTING)

For Properties Being Sold by the Trustee of a Trust (C.A.R. Form TAL, Revised 4/11)

Property Address: <u>31041 Marbella Vis, San Juan Capistrano, CA 92675</u> ("Property"). The Property is being held in a revocable or irrevocable trust for the benefit of those persons or entities named as beneficiaries in the trust. For the purpose of the sale of the Property, the trustee of the trust is treated as the Seller. Many obligations imposed upon sellers, particularly sellers of real property containing one-to-four dwelling units, may not be applicable to the sale of the Property. However, even though Seller is exempt from many obligations, Seller must still comply with many others. Further, even though a Seller may be exempt from certain obligations, a real estate broker's obligations may still apply. This Advisory is intended to inform Buyer and Seller of their rights and obligations independent of those established by the contract between them.

#### EXEMPTIONS:

- 1. TDS, NHD, Mello-Roos, Improvement Bond Act, Supplemental Property Taxes, Private Transfer Tax: Seller is exempt from providing Buyer with the Real Estate Transfer Disclosure Statement (TDS), Natural Hazard Disclosure Statement (NHD), a Mello-Roos district lien disclosure, an Improvement Bond Act of 1915 notice, a Supplemental Property Tax notice, and a Notice of Private Transfer Tax pursuant to California Civil Code §§ 1102 et seq. However, this exemption does NOT apply to a seller if the seller is a natural person, who is the sole trustee of a revocable trust, and he or she is either a former owner of the Property or was an occupant in possession of the Property within the preceding year.
- Earthquake Guides: Seller is <u>exempt</u> from providing either a Homeowner's or Commercial Property Owner's Guide to Earthquake Safety.
- 3. Smoke Detectors: The sale is <u>exempt</u> from the State requirements that, for <u>single family residences</u>, operable smoke detectors be in place and that a written statement of compliance be provided to Buyer.

#### REQUIREMENTS:

- Disclosures: Seller is <u>not exempt</u> from common law and statutory duties concerning fraud and deceit, even though the specific TDS Form is not required to be completed. Seller remains obligated to disclose known material facts affecting the value and desirability of the Property.
- 2. Hazard Zones: Seller is <u>not exempt</u> from applicable statutory obligations to disclose earthquake fault zones, seismic hazard zones, state fire responsibility areas, very high fire hazard severity zones, special flood hazard areas and flood hazard zones pursuant to the Public Resources Code, Government Code and United States Code, even though, pursuant to the Civil Code, the specific NHD Form is not required to be completed.
- 3. Water Heaters: The sale is <u>not exempt</u> from the State requirement that water heaters be properly anchored, braced or strapped and that Seller provide a written statement of compliance to Buyer.
- 4. Lead-based Paint: The Seller is <u>not exempt</u> from the federal obligation to: (i) disclose known lead-based paint and lead-based paint hazards; (ii) provide Buyer copies of reports or studies covering lead-based paint and hazards on the Property; (iii) provide Buyer with the pamphlet "Protect Your Family From Lead In Your Home;" and (iv) give Buyer a 10-day opportunity to inspect for lead-based paint and hazards, if the Property contains residential dwelling units and was constructed prior to 1978.
- 5. Carbon Monoxide Devices: The sale is <u>not exempt</u> from the State requirement that on or before July 1, 2011, for all existing single family dwelling units, and on or before January 1, 2013, for all other existing dwelling units, the owner must install a carbon monoxide device approved and listed by the State Fire Marshall in the dwelling unit if the dwelling unit has a fossil fuel burning heater or appliance, fireplace, or an attached garage.

Broker's Initials ( \_\_\_\_\_) ( \_\_\_\_\_)

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Seller's Initial

TAL REVISED 4/11	(PAGE 1	OF 2)

Reviewed by \_\_\_\_\_

Date



#### TRUST ADVISORY (LISTING) (TAL PAGE 1 OF 2)

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Jeannie Volin	Produced with zipForm® by zipLogix 18070 Fifteen Mile Roa	d, Fraser, Michigan 48026 www.zipLogix.co		

#### Doc 118 Filed 06/12/17 Entered 06/12/17 14:04:19 Main Document Page 61 of 78 Case 8:16-bk-14048-MW Desc

Property Address: 31041 Marbella Vis, San Juan Capistrano, CA 92675

5/13/2017 Date:

- 6. Megan's Law Database Disclosure: The sale is not exempt from the requirement that residential sales contracts contain the following notice regarding the availability of information about registered sex offenders: "Notice: Pursuant to Section 290.46 of the Penal Code, information about specified registered sex offenders is made available to the public via an Internet Web site maintained by the Department of Justice at www.meganslaw.ca.gov. Depending on an offender's criminal history, this information will include either the address at which the offender resides or the community of residence and ZIP Code in which he or she resides." (Neither Seller nor Brokers are required to check this website. If Buyer wants further information, Broker recommends that Buyer obtain information from this website during Buyer's inspection contingency period. Brokers do not have expertise in this area.)
- 7. Tax Withholding: The sale is not exempt from providing information pertaining to the withholding obligation under either the federal "FIRPTA" or the California withholding requirements upon the sale of real property. Federal: For federal purposes, a non-resident alien includes a fiduciary. A trustee is treated as a nonresident even if all beneficiaries are citizens or residents of the United States. State: The trust may be exempt from withholding (but not the completion of the real estate withholding certificate) if: (i) the trust was revocable prior to the decedent's death; (ii) the Property was last used as the decedent's principal residence; and (iii) the trustee is electing to treat the trust as part of the decedent's estate under IRC § 645 (see Instructions for FTB Form 593-C).

#### 8. Brokers:

- A. Inspection: The sale is not exempt from the Broker's obligation to conduct a reasonably competent and diligent visual inspection of the accessible areas of the Property and disclose to Buyer material facts revealed by such an inspection in the sale of residential property containing one-to-four dwelling units. Brokers may do so on C.A.R. Form AVID.
- B. Agency: The sale is not exempt from the obligation to provide agency relationship disclosure and confirmation forms in the sale of residential property containing one-to-four dwelling units.

#### OTHER CONSIDERATIONS:

- 1. Local Law: Local law may impose obligations on the transfer of real property (such as the installation of low flow toilets or shower heads, emergency gas shut-off valves or installation of smoke detectors). Local law should be consulted to determine if sales by a trustee of a trust are exempt from such requirements.
- 2. Death: If the Property is being sold because of the death of an occupant of the Property, and if Buyer has concerns about the manner, location or details of the death, then Buyer should direct any specific questions to Seller.

#### By signing below, the undersigned acknowledge that each has read, understands and has received a copy of this Trust Advisory (Listing). 1

Seller X Autom Vema Leilani L Venia, Trus The Theodore A Venia and Leilani L Venia RFLT dated 06142014	tee of Date
Seller	Date
Real Estate Broker CFirst Realty	
By Jeannie Volin	Date 5/13/2017

Jeannie MT Volin

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# REPRESENTATIVE CAPACITY SIGNATURE DISCLOSURE (FOR SELLER REPRESENTATIVES)

(C.A.R. Form RCSD-S, Revised 6/16)

This form is not an assignment. It should not be used to add new parties after a contract has been formed. The purpose of this form is to identify who the principal is in the transaction and who has authority to sign documents on behalf of the principal.

	isclosure to the 🗶 Purchase Agreement, [		
for the prov	perty known as	dated	<u>04/28/2017</u> , ("Agreement" ("Property"
hotwoon		STU4T Marbella VIS	("Buyer", Listing Broke
and	The Theodore A Venia and I	Leilani L Venia RFLT dated 0614	2014, ("Seller")
	dentify Seller as the trustee(s) of the trus	at or by simplified trust name (ex.	John Doe, co-trustee, Jane Doe
co-trustee	or Doe Revocable Family Trust 3.). Full r	name of trust should be identified	in 1A below. If power of attorney
	cipal's name as Seller.		ana cente pressa note, un <sup>5</sup> 0 seconario i terro constructore del
	TRUST: (1) The Property is held in trust pu	ursuant to a trust document, titled (F	Full name of Trust) The Theodor
	A Venia and Leilani L Venia Revocable		
			dated 06/14/2014
	(2) The person(s) signing below is/are So		
B.	ENTITY: Seller is a Corporation, Limit		
	which has authorized the officer(s), mana		
	behalf. An authorizing resolution of the ap		
C.	POWER OF ATTORNEY: Seller ("Princip "Power of Attorney" or "POA") to ac		
	( Specific Power of Attorney for the F		
	Attorney. A Power of Attorney must have	ve already been executed before	this form is used
□D.	ESTATE: (1) Seller is an estate, co		
	name as		, Case #
	(2) The person(s) signing below is/are court		designated as Sole or Co-Executor
	Administrator, Conservator, Guardian) of	the estate, conservatorship or gua	rdianship identified above.
2. Seller's	Representative represents that the trust, entit	ity or power of attorney for which tha	t Party is acting already exists.
Seller:	A /		
ву	litans L. Vina		Date: 5/13/2017
·	e of Trustee, Officer, Managing Member, P.		
	esentative Name) Leilani L Venia	artier, Automey-In-1 act of Adminis	
(Find Kepi			Title: Trustee
Ву			Date:
	e of Trustee, Officer, Managing Member, P	artner, Attorney-in-Fact or Adminis	strator/Executor)
(Print Repr	esentative Name)		Title:
Acknowled	gement of Receipt By Other Party:		
(Listing_Bro	oker) CFirst Realty		
	annis Volin		Date: 5/13/2017
1			
(Buyer)			Date:
(Print Buye			Dato:
(Buyer)			Date:
(Print Buye	r Name)		
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	uth Virgil Avenue, Los Angeles, California 90020	Reviewed by	<b>[=]</b>
RCSD-S RE	VISED 6/16 (PAGE 1 OF 1)		

REPRESENTATIVE CAPACITY SIGNATURE DISCLOSURE (RCSD-S PAGE 1 OF 1)

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# DISCLOSURE REGARDING REAL ESTATE AGENCY RELATIONSHIP

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(Selling Firm to Buyer)

#### (As required by the Civil Code)

(C.A.R. Form AD, Revised 12/14)

[] (If checked) This form is being provided in connection with a transaction for a leasehold interest exceeding one year as per Civil Code section 2079.13(k) and (m).

When you enter into a discussion with a real estate agent regarding a real estate transaction, you should from the outset understand what type of agency relationship or representation you wish to have with the agent in the transaction. SELLER'S AGENT

A Seller's agent under a listing agreement with the Seller acts as the agent for the Seller only. A Seller's agent or a subagent of that agent has the following affirmative obligations:

To the Seller: A Fiduciary duty of utmost care, integrity, honesty and loyalty in dealings with the Seller.

To the Buyer and the Seller:

(a)Diligent exercise of reasonable skill and care in performance of the agent's duties.

(b)A duty of honest and fair dealing and good faith.

(c)A duty to disclose all facts known to the agent materially affecting the value or desirability of the property that are not known to, or within the diligent attention and observation of, the parties. An agent is not obligated to reveal to either party any confidential information obtained from the other party that does not involve the affirmative duties set forth above.

#### BUYER'S AGENT

A selling agent can, with a Buyer's consent, agree to act as agent for the Buyer only. In these situations, the agent is not the Seller's agent, even if by agreement the agent may receive compensation for services rendered, either in full or in part from the Seller. An agent acting only for a Buyer has the following affirmative obligations:

To the Buyer: A fiduciary duty of utmost care, integrity, honesty and loyalty in dealings with the Buyer.

To the Buyer and the Seller:

(a)Diligent exercise of reasonable skill and care in performance of the agent's duties.

- (b)A duty of honest and fair dealing and good faith.
- (c)A duty to disclose all facts known to the agent materially affecting the value or desirability of the property that are not known to, or within the diligent attention and observation of, the parties.

An agent is not obligated to reveal to either party any confidential information obtained from the other party that does not involve the affirmative duties set forth above.

#### AGENT REPRESENTING BOTH SELLER AND BUYER

A real estate agent, either acting directly or through one or more associate licensees, can legally be the agent of both the Seller and the Buyer in a transaction, but only with the knowledge and consent of both the Seller and the Buyer.

In a dual agency situation, the agent has the following affirmative obligations to both the Seller and the Buyer:

(a)A fiduciary duty of utmost care, integrity, honesty and loyalty in the dealings with either the Seller or the Buyer.

(b)Other duties to the Seller and the Buyer as stated above in their respective sections.

In representing both Seller and Buyer, the agent may not, without the express permission of the respective party, disclose to the other party that the Seller will accept a price less than the listing price or that the Buyer will pay a price greater than the price offered.

The above duties of the agent in a real estate transaction do not relieve a Seller or Buyer from the responsibility to protect his or her own interests. You should carefully read all agreements to assure that they adequately express your understanding of the transaction. A real estate agent is a person qualified to advise about real estate. If legal or tax advice is desired, consult a competent professional.

Throughout your real property transaction you may receive more than one disclosure form, depending upon the number of agents assisting in the transaction. The law requires each agent with whom you have more than a casual relationship to present you with this disclosure form. You should read its contents each time it is presented to you, considering the relationship between you and the real estate agent in your specific transaction. This disclosure form includes the provisions of Sections 2079.13 to 2079.24, inclusive, of the Civil Code set forth on page 2. Read it carefully. I/WE ACKNOWLEDGE RECEIPT OF A COPY OF THIS DISCLOSURE AND THE PORTIONS OF THE CIVIL CODE PRINTED ON THE BACK (OR A SEPARATE/PAGE)//

X Buyer Seller	Landlord Tenant JVeVILLE	10ta 04/29/2017 10:24:21 Date	
X Buyer Seller I	New Gupthalio Adam	e Gupta 04/28/2017 19:20:16 Date	
	Nathalie Marie Gupta		
Agent	Harcourts Prime Properties	BRE Lic. # 01446803	
By <u>Andrei Fea</u> (S	Resperson or Broker-Associate) Andrei Feokti		
different AD form sign • When Seller/Landlord Seller/Landlord and ( presented to Seller/La Seller/Landlord	erage company also represents Buyer/Tenant: The hed by Buyer/Tenant. i and Buyer/Tenant are represented by different bri (ii) the Buyer's/Tenant's Agent shall have one Al and ord for signature prior to presentation of the off 5/13/2017 Date (Theodore A Venia and Leilani L Venia RFLT dated June 14, 2014)	okerage companies: (i) the Listing Agent shall hav D form signed by Buyer/Tenant and either that fer. If the same form is used, Seller may sign here Seller/Landlord	e one AD form signed by same or a different AD form
unauthorized reproduction	Jnited States (Title 17 U.S. Code) forbid the of this form, or any portion thereof, by photocopy ns, including facsimile or computerized formats.		
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	DISCLOSURE REGARDING REAL ESTAT		
Harcourts Prime Properties, 3 M Andrei Fcoktistov	Ionarch Bay Plaza ste 100 Dana Point, CA 92629 Produced with zipForm® by zipLogix 18070 Fifteen	Phone: (949)584-5007 Fax: Mile Road, Fraser, Michigan 48026 www.zipl.ogix.com	31041 Marbella

#### Doc 118 Filed 06/12/17 Entered 06/12/17 14:04:19 Main Document Page 64 of 78 Case 8:16-bk-14048-MW Desc

#### CIVIL CODE SECTIONS 2079.24 (2079.16 APPEARS ON THE FRONT)

2079.13 As used in Sections 2079.14 to 2079.24, inclusive, the following terms have the following meanings: (a) "Agent" means a person acting under provisions of Title 9 (commencing with Section 2295) in a real property transaction, and includes a person who is licensed as a real estate broker under Chapter 3 (commencing with Section 10130) of Part 1 of Division 4 of the Business and Professions Code, and under whose license a listing is executed or an offer to purchase is obtained. (b) "Associate licensee" means a person who is licensed as a real estate broker or salesperson under Chapter 3 (commencing with Section 10130) of Part 1 of Division 4 of the Business and Professions Code and who is either licensed under a broker or has entered into a written contract with a broker to act as the broker's agent in connection with acts requiring a real estate license and to function under the broker's supervision in the capacity of an associate licensee. The agent in the real property transaction bears responsibility for his or her associate licensees who perform as agents of the agent. When an associate licensee owes a duty to any principal, or to any buyer or seller who is not a principal, in a real property transaction, that duty is equivalent to the duty owed to that party by the broker for whom the associate licensee functions. (c) "Buyer" means a transferee in a real property transaction, and includes a person who executes an offer to purchase real property from a seller through an agent, or who seeks the services of an agent in more than a casual, transitory, or preliminary manner, with the object of entering into a real property transaction. "Buyer" includes vendee or lessee. (d) "Commercial real property" means all real property in the state, except single-family residential real property, dwelling units made subject to Chapter 2 (commencing with Section 1940) of Title 5, mobilehomes, as defined in Section 798.3, or recreational vehicles, as defined in Section 799.29. (e) "Dual agent" means an agent acting, either directly or through an associate licensee, as agent for both the seller and the buyer in a real property transaction. (f) "Listing agreement" means a contract between an owner of real property and an agent, by which the agent has been authorized to sell the real property or to find or obtain a buyer. (g) "Listing agent" means a person who has obtained a listing of real property to act as an agent for compensation. (h) "Listing price" is the amount expressed in dollars specified in the listing for which the seller is willing to sell the real property through the listing agent. (i) "Offering price" is the amount expressed in dollars specified in an offer to purchase for which the buyer is willing to buy the real property. (j) "Offer to purchase" means a written contract executed by a buyer acting through a selling agent that becomes the contract for the sale of the real property upon acceptance by the seller. (k) "Real property" means any estate specified by subdivision (1) or (2) of Section 761 in property that constitutes or is improved with one to four dwelling units, any commercial real property, any leasehold in these types of property exceeding one year's duration, and mobilehomes, when offered for sale or sold through an agent pursuant to the authority contained in Section 10131.6 of the Business and Professions Code. (I) "Real property transaction" means a transaction for the sale of real property in which an agent is employed by one or more of the principals to act in that transaction, and includes a listing or an offer to purchase. (m) "Sell," "sale," or "sold" refers to a transaction for the transfer of real property from the seller to the buyer, and includes exchanges of real property between the seller and buyer, transactions for the creation of a real property sales contract within the meaning of Section 2985, and transactions for the creation of a leasehold exceeding one year's duration. (n) "Seller" means the transferor in a real property transaction, and includes an owner who lists real property with an agent, whether or not a transfer results, or who receives an offer to purchase real property of which he or she is the owner from an agent on behalf of another. "Seller" includes both a vendor and a lessor. (o) "Selling agent" means a listing agent who acts alone, or an agent who acts in cooperation with a listing agent, and who sells or finds and obtains a buyer for the real property, or an agent who locates property for a buyer or who finds a buyer for a property for which no listing exists and presents an offer to purchase to the seller. (p) "Subagent" means a person to whom an agent delegates agency powers as provided in Article 5 (commencing with Section 2349) of Chapter 1 of Title 9. However, "subagent" does not include an associate licensee who is acting under the supervision of an agent in a real property transaction.

2079.14 Listing agents and selling agents shall provide the seller and buyer in a real property transaction with a copy of the disclosure form specified in Section 2079.16, and, except as provided in subdivision (c), shall obtain a signed acknowledgement of receipt from that seller or buyer, except as provided in this section or Section 2079.15, as follows: (a) The listing agent, if any, shall provide the disclosure form to the seller prior to entering into the listing agreement. (b) The selling agent shall provide the disclosure form to the seller as soon as practicable prior to presenting the seller with an offer to purchase, unless the selling agent previously provided the seller with a copy of the disclosure form pursuant to subdivision (a). (c) Where the selling agent does not deal on a face-to-face basis with the seller, the disclosure form prepared by the selling agent may be furnished to the seller (and acknowledgement of receipt obtained for the selling agent from the seller) by the listing agent, or the selling agent may deliver the disclosure form by certified mail addressed to the seller at his or her last known address, in which case no signed acknowledgement of receipt is required. (d) The selling agent shall provide the disclosure form to the buyer as soon as practicable prior to execution of the buyer's offer to purchase, except that if the offer to purchase is not prepared by the selling agent, the selling agent shall present the disclosure form to the buyer not later than the next business day after the selling agent receives the offer to purchase from the buyer.

2079.15 In any circumstance in which the seller or buyer refuses to sign an acknowledgement of receipt pursuant to Section 2079.14, the agent, or an associate licensee acting for an agent, shall set forth, sign, and date a written declaration of the facts of the refusal.

2079.16 Reproduced on Page 1 of this AD form.

2079.17 (a) As soon as practicable, the selling agent shall disclose to the buyer and seller whether the selling agent is acting in the real property transaction exclusively as the buyer's agent, exclusively as the seller's agent, or as a dual agent representing both the buyer and the seller. This relationship shall be confirmed in the contract to purchase and sell real property or in a separate writing executed or acknowledged by the seller, the buyer, and the selling agent prior to or coincident with execution of that contract by the buyer and the seller, respectively. (b) As soon as practicable, the listing agent shall disclose to the seller whether the listing agent is acting in the real property transaction exclusively as the seller's agent, or as a dual agent representing both the buyer and seller. This relationship shall be confirmed in the contract to purchase and sell real property or in a separate writing executed or acknowledged by the seller and the listing agent prior to or coincident with the execution of that contract by the seller.

(c) The confirmation required by subdivisions (a) and (b) shall be in the following form. (DO NOT COMPLETE, SAMPLE ONLY) is the agent of (check one): 
the seller exclusively; or the buyer and seller. (DO NOT COMPLETE. SAMPLE ONLY) (Name of Listing Agent)

is the agent of (check one): 
the buyer exclusively; or the seller exclusively; or (DO NOT COMPLETE, SAMPLE ONLY) (Name of Selling Agent if not the same as the Listing Agent) both the buyer and seller.

(d) The disclosures and confirmation required by this section shall be in addition to the disclosure required by Section 2079.14.

2079.18 No selling agent in a real property transaction may act as an agent for the buyer only, when the selling agent is also acting as the listing agent in the transaction.

2079.19 The payment of compensation or the obligation to pay compensation to an agent by the seller or buyer is not necessarily determinative of a particular agency relationship between an agent and the seller or buyer. A listing agent and a selling agent may agree to share any compensation or commission paid, or any right to any compensation or commission for which an obligation arises as the result of a real estate transaction, and the terms of any such agreement shall not necessarily be determinative of a particular relationship.

2079.20 Nothing in this article prevents an agent from selecting, as a condition of the agent's employment, a specific form of agency relationship not specifically prohibited by this article if the requirements of Section 2079.14 and Section 2079.17 are complied with.

2079.21 A dual agent shall not disclose to the buyer that the seller is willing to sell the property at a price less than the listing price, without the express written consent of the seller. A dual agent shall not disclose to the seller that the buyer is willing to pay a price greater than the offering price, without the express written consent of the buyer. This section does not alter in any way the duty or responsibility of a dual agent to any principal with respect to confidential information other than price.

2079.22 Nothing in this article precludes a listing agent from also being a selling agent, and the combination of these functions in one agent does not, of itself, make that agent a dual agent.

2079.23 A contract between the principal and agent may be modified or altered to change the agency relationship at any time before the performance of the act which is the object of the agency with the written consent of the parties to the agency relationship.

2079.24 Nothing in this article shall be construed to either diminish the duty of disclosure owed buyers and sellers by agents and their associate licensees, subagents, and employees or to relieve agents and their associate licensees, subagents, and employees from liability for their conduct in connection with acts governed by this article or for any breach of a fiduciary duty or a duty of disclosure.

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AD REVISED 12/14 (PAGE 2 OF 2)

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Reviewed by \_ Date



DISCLOSURE REGARDING REAL ESTATE AGENCY RELATIONSHIP (AD PAGE 2 OF 2) 31041 Marbella

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# BUYER'S INSPECTION ADVISORY

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(C.A.R. Form BIA, Revised 11/14)

#### Property Address: 31041 Marbella Vista, San Juan Capistrano, CA 92675

("Property").

Desc

1. IMPORTANCE OF PROPERTY INVESTIGATION: The physical condition of the land and improvements being purchased is not guaranteed by either Seller or Brokers. You have an affirmative duty to exercise reasonable care to protect yourself, including discovery of the legal, practical and technical implications of disclosed facts, and the investigation and verification of information and facts that you know or that are within your diligent attention and observation. A general physical inspection typically does not cover all aspects of the Property nor items affecting the Property that are not physically located on the Property. If the professionals recommend further investigations, including a recommendation by a pest control operator to inspect inaccessible areas of the Property, you should contact gualified experts to conduct such additional investigations.

2. BROKER OBLIGATIONS: Brokers do not have expertise in all areas and therefore cannot advise you on many items, such as those listed below. If Broker gives you referrals to professionals, Broker does not guarantee their performance.

3. YOU ARE STRONGLY ADVISED TO INVESTIGATE THE CONDITION AND SUITABILITY OF ALL ASPECTS OF THE PROPERTY, INCLUDING BUT NOT LIMITED TO THE FOLLOWING. IF YOU DO NOT DO SO, YOU ARE ACTING AGAINST THE ADVICE OF BROKERS.

- A. GENERAL CONDITION OF THE PROPERTY, ITS SYSTEMS AND COMPONENTS: Foundation, roof (condition, age, leaks, useful life), plumbing, heating, air conditioning, electrical, mechanical, security, pool/spa (cracks, leaks, operation), other structural and nonstructural systems and components, fixtures, built-in appliances, any personal property included in the sale, and energy efficiency of the Property.
- B. SQUARE FOOTAGE, AGE, BOUNDARIES: Square footage, room dimensions, lot size, age of improvements and boundaries. Any numerical statements regarding these items are APPROXIMATIONS ONLY and have not been verified by Seller and cannot be verified by Brokers. Fences, hedges, walls, retaining walls and other barriers or markers do not necessarily identify true Property boundaries.
- C. WOOD DESTROYING PESTS: Presence of, or conditions likely to lead to the presence of wood destroying pests and organisms.
- D. SOIL STABILITY: Existence of fill or compacted soil, expansive or contracting soil, susceptibility to slippage, settling or movement, and the adequacy of drainage.
- E. WATER AND UTILITIES; WELL SYSTEMS AND COMPONENTS;WASTE DISPOSAL: Water and utility availability, use restrictions and costs. Water quality, adequacy, condition, and performance of well systems and components. The type, size, adequacy, capacity and condition of sewer and septic systems and components, connection to sewer, and applicable fees.
- F. ENVIRONMENTAL HAZARDS: Potential environmental hazards, including, but not limited to, asbestos, lead-based paint and other lead contamination, radon, methane, other gases, fuel oil or chemical storage tanks, contaminated soil or water, hazardous waste, waste disposal sites, electromagnetic fields, nuclear sources, and other substances, materials, products, or conditions (including mold (airborne, toxic or otherwise), fungus or similar contaminants).
- G. EARTHQUAKES AND FLOODING: Susceptibility of the Property to earthquake/seismic hazards and propensity of the Property to flood.
- H. FIRE, HAZARD AND OTHER INSURANCE: The availability and cost of necessary or desired insurance may vary. The location of the Property in a seismic, flood or fire hazard zone, and other conditions, such as the age of the Property and the claims history of the Property and Buyer, may affect the availability and need for certain types of insurance. Buyer should explore insurance options early as this information may affect other decisions, including the removal of loan and inspection contingencies.
- BUILDING PERMITS, ZONING AND GOVERNMENTAL REQUIREMENTS: Permits, inspections, certificates, zoning, other governmental limitations, restrictions, and requirements affecting the current or future use of the Property, its development or size.
- J. RENTAL PROPERTY RESTRICTIONS: Some cities and counties impose restrictions that limit the amount of rent that can be charged, the maximum number of occupants, and the right of a landlord to terminate a tenancy. Deadbolt or other locks and security systems for doors and windows, including window bars, should be examined to determine whether they satisfy legal requirements.
- K. SECURITY AND SAFETY: State and local Law may require the installation of barriers, access alarms, self-latching mechanisms and/or other measures to decrease the risk to children and other persons of existing swimming pools and hot tubs, as well as various fire safety and other measures concerning other features of the Property.
- L. NEIGHBORHOOD, AREA, SUBDIVISION CONDITIONS; PERSONAL FACTORS: Neighborhood or area conditions, including schools, law enforcement, crime statistics, registered felons or offenders, fire protection, other government services, availability, adequacy and cost of internet connections or other technology services and installations, commercial, industrial or agricultural activities, existing and proposed transportation, construction and development that may affect noise, view, or traffic, airport noise, noise or odor from any source, wild and domestic animals, other nuisances, hazards, or circumstances, protected species, wetland properties, botanical diseases, historic or other governmentally protected sites or improvements, cemeteries, facilities and condition of common areas of common interest subdivisions, and possible lack of compliance with any governing documents or Homeowners' Association requirements, conditions and influences of significance to certain cultures and/or religions, and personal needs, requirements and preferences of Buyer.

By signing below, Buyers acknowledge that they have read, understand, accept and have received a Copy of this Advisory. Buyers are encouraged to read it careful

Buyer Neville Jupta	04/29/2017 10:24:21 B	uyer Nathalie	Marie Gupta	04/28/2017 19:20:16
Neville Gupta © 1991-2004, California Association of REALTORS®, REPRESENTATION IS MADE AS TO THE LEGAL VAI THE PERSON QUALIFIED TO ADVISE ON REAL ESTA	LIDITY OR ACCURACY OF	ANY PROVISION IN AN	CALIFORNIA ASSOCIATIO	ON. A REAL ESTATE BROKER IS
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# CALIFORNIA ASSOCIATION OF REALTORS<sup>®</sup>

# POSSIBLE REPRESENTATION OF MORE THAN ONE BUYER OR SELLER - DISCLOSURE AND CONSENT

(C.A.R. Form PRBS, 11/14)

A real estate broker (Broker), whether a corporation, partnership or sole proprietorship, may represent more than one buyer or seller. This multiple representation can occur through an individual licensed as a broker or salesperson or through different individual broker's or salespersons (associate licensees) acting under the Broker's license. The associate licensees may be working out of the same or different office locations.

Multiple Buyers: Broker (individually or through its associate licensees) may be working with many prospective buyers at the same time. These prospective buyers may have an interest in, and make offers on, the same properties. Some of these properties may be listed with Broker and some may not. Broker will not limit or restrict any particular buyer from making an offer on any particular property whether or not Broker represents other buyers interested in the same property.

**Multiple Sellers:** Broker (individually or through its associate licensees) may have listings on many properties at the same time. As a result, Broker will attempt to find buyers for each of those listed properties. Some listed properties may appeal to the same prospective buyers. Some properties may attract more prospective buyers than others. Some of these prospective buyers may be represented by Broker and some may not. Broker will market all listed properties to all prospective buyers whether or not Broker has another or other listed properties that may appeal to the same prospective buyers.

**Dual Agency:** If Seller is represented by Broker, Seller acknowledges that broker may represent prospective buyers of Seller's property and consents to Broker acting as a dual agent for both seller and buyer in that transaction. If Buyer is represented by Broker, buyer acknowledges that Broker may represent sellers of property that Buyer is interested in acquiring and consents to Broker acting as a dual agent for both buyer and seller with regard to that property.

In the event of dual agency, seller and buyer agree that: (a) Broker, without the prior written consent of the Buyer, will not disclose to seller that the Buyer is willing to pay a price greater than the offered price; (b) Broker, without the prior written consent of the seller, will not disclose to the buyer that seller is willing to sell property at a price less than the listing price; and (c) other than as set forth in (a) and (b) above, a dual agent is obligated to disclose known facts materially affecting the value or desirability of the property to both parties.

Offers not necessarily confidential: Buyer is advised that seller or listing agent may disclose the existence, terms, or conditions of buyer's offer unless all parties and their agent have signed a written confidentiality agreement. Whether any such information is actually disclosed depends on many factors, such as current market conditions, the prevailing practice in the real estate community, the listing agent's marketing strategy and the instructions of the seller.

Buyer and seller understand that Broker may represent more than one buyer or more than one seller and even both buyer and seller on the same transaction and consents to such relationships.

Seller and/or Buyer acknowledges reading and understanding this Possible Representation of More Than One Buyer or Seller - Disclosure and Consent and agrees to the agency possibilities disclosed.

Seller Anham X. Vinia	Da	te 5/13/2017
Seller (Leilani L Venia, Trustee of the Theodore A Venia and Leilani L V	/enia RFLT dated June 14, 2014) Da	te
Buyer Neville. autota 20129/2017 10:24:21	Neville Gupta Da	te
Buyer Nathalie Marie Gupta	Nathalie Marie Gupta Da	te
Real Estate Broker (Firm) (PB13342) Jeannie Mai-Tram Volin, Br	dba CFirst Realty oker A CalBRE Lic # 01710476 Da	te 5/13/2017
By Jeannie Volin (PJEANNVO) Jeannie Volin	CalBRE Lic # 01710476 Da	te 5/13/2017
(PSDANNVO) Seanne vonn		
Real Estate Broker (Firm) Harcourts Prime Prime rties	CalBRE Lic # 01446803 Da	te
By Andrei Feaktistar 04/28/2017 19:04	E12 CalBRE Lic # 01973186 Da	te
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Andrei Feoktistov

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	•	EXHIBIT 4		
Á	CALIFORNIA RESIDEN	ITIAL LISTING AGREEM	ENT	
	ASSOCIATION (Exclusion)	sive Authorization and Right	to Sell)	
	OF REALTORS <sup>®</sup>	(C.A.R. Form RLA, Revised 12/15)		
	Prepared: <u>02/18/2017</u>			("Seller")
		Theodore A. Venia, Leila CFIRST REALTY		("Broker")
he	nereby employs and grants beginning (date) <b>February 18, 2017</b> an			Listing Period")
De	he exclusive and irrevocable right to sell or exchange	inge the real property described a		
ហ	he exclusive and mevocable fight to sell of oxona	, situated in	San Juan Capistrano	(City),
	Orange (County), California	a. 92675 (Zip Code), Asset	ssor's Parcel No. 65059428	("Property").
	This Property is a manufactured (mobile) home.	See addendum for additional term	ns. Our addreadum far additional tar	ma
	This Property is being sold as part of a probate,	conservatorship or guardianship.	See addendum for additional ten	115.
	LISTING PRICE AND TERMS:			
Α	A. The listing price shall be:	1	Dollars (\$ 1,300,000.00	}
_	One million three hund	red		/·
В	B. Listing Terms: Subject to bankrupcty court	approva		•
N	COMPENSATION TO BROKER: Notice: The amount or rate of real estate com	missions is not fixed by law. T	hey are set by each Broker in	dividually and
	may be negotiable between Seller and Broker (	real estate commissions include	e all compensation and tees to	DIOKEI).
A	Soller agrees to pay to Broker as compensation	on for services irrespective of age	ncy relationship(s), either 🛆 🔤	b.00 percent
	of the listing price (or if a purchase agreement	t is entered into, of the purchase p	price), or\$	, as follows:
	(1) If during the Listing Period, or any extent	sion, Broker, cooperating broker,	seller or any other person pro	er provided the
	willing, and able buyer(s) whose offer to p Buyer completes the transaction or is prev	urchase the Property of any pro-	Broker is entitled to compensati	on whether any
	escrow resulting from such offer closes dur	ing or after the expiration of the Li	sting Period, or any extension.)	
0	<b>OR (2)</b> If within $365$ calendar days (a) after	the end of the Listing Period or a	ny extension; or (b) after any cal	ncellation of this
U	Arroomont unloss otherwise arread Selle	er enters into a contract to sell. co	nvev, lease or otherwise transfer	r the Property to
	anyone ("Prospective Buyer") or that pers	on's related entity; (i) who physica	ally entered and was shown the	Property during
	the Listing Period or any extension by Bi	roker or a cooperating proker; or	(II) for whom Broker or any cod	peraling broker
	submitted to Seller a signed written offer	to acquire lease, exchange or ob	otain an option on the Property.	Seller, nowever,
	shall have no obligation to Broker unde extension or cancellation, Broker has give	r paragraph 3A(2) unless, not la	ater than the end of the Listing	Fellou of ally
~	extension or cancellation, Broker has give OR (3) If, without Broker's prior written consent	t the Property is withdrawn fro	om sale, conveved, leased, re	nted, otherwise
	transforred or made unmarketable by a vi	oluntary act of Seller during the Lis	sting Period, or any extension.	
В	B If completion of the sale is prevented by a party	to the transaction other than Seller	r, then compensation which other	wise would have
	been earned under paragraph 3A shall be pa	vable only if and when Seller col	lects damages by suit, arbitratio	n, semement or
	otherwise, and then in an amount equal to the	lesser of one-half of the damages	recovered or the above compen	sation, after first
_	deducting title and escrow expenses and the ex	penses of collection, if any.		
C	<ul> <li>C. In addition, Seller agrees to pay Broker:</li> <li>D. Seller has been advised of Broker's policy regarder</li> </ul>	rding cooperation with and the amo	ount of compensation offered to,	other brokers.
U	<ul> <li>(1) Broker is authorized to cooperate with and</li> </ul>	t compensate brokers participatin	a through the multiple listing se	rvice(s) ("MLS")
	by offering to MLS brokers out of Broker	s compensation specified in 3A,	either X 3.00	percent of the
	ourchase price or \$			
	(2) Broker is authorized to cooperate with and	compensate brokers operating ou	itside the MLS as per Broker's po	blicy.
E	E. Seller hereby irrevocably assigns to Broker th	te above compensation from Sell	er's funds and proceeds in esch	ing the Property
	submit this Agreement, as instructions to com	pensate Broker pursuant to para	graph SA, to any escrow regard	ing the importy
r	involving Seller and a buyer, Prospective Buye F. (1) Seller represents that Seller has not previous	ly entered into a listing agreement v	vith another broker regarding the P	Property.
	unless specified as follows:			
	(2) Seller warrants that Seller has no obligat	ion to pay compensation to any	other broker regarding the Prop	perty unless the
	Property is transferred to any of the following	ng individuals or entities:		
				······································
	(3) If the Property is sold to anyone listed abo not entitled to compensation under this Ag	ove during the time Seller is obligation	ated to compensate another bio	transaction
	not entitled to compensation under this Age A. ITEMS EXCLUDED AND INCLUDED: Unless	reement; and (ii) bloker is not oblig	ate purchase agreement, all fixt	ures and fittings
4. A	that are attached to the Property are included,	and personal property items are e	excluded, from the purchase price	е.
	ADDITIONAL ITEMS INCLUDED:			•
			A	
		Seller's Initials (X	2U VIX LAND	$\mathbf{\wedge}$
© 201	15, California Association of REALTORS®, Inc.			1=1
	A REVISED 12/15 (PAGE 1 OF 5)			EQUAL HOUSING OPPORTUNITY
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	t Realty, 600 Anton Blvd, Floer 11 STE 1188 Costa Mesa, CA 92626 nie Volin Produced with zipForm® by zipLo	Phon gix 18070 Fifteen Mile Road, Fraser, Michigan 480	ne: 714.612.2242 Fax: 714.882.8144	Marbella Vis
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Property Address: 31041 Marbella Vis, S	an Juan Capistrano, CA_9	2675

Date: 02/18/2017

Seller intends that the above items be excluded or included in offering the Property for sale, but understands that: (i) the purchase agreement supersedes any intention expressed above and will ultimately determine which items are excluded and included in the sale; and (ii) Broker is not responsible for and does not guarantee that the above exclusions and/or inclusions will be in the purchase agreement.

<b>B</b> .	(1)	Leased	Items:	The	following	items	are	leased

Solar power system Alarm system Propane tank

Water Softener

Other (2) Liened Items: The following items have been financed and a lien has been placed on the Property to secure payment: Heating/Ventilation/Air conditioning system Windows or doors Solar power system

Other

Seller will provide to Buyer, as part of the sales agreement, copies of lease documents, or other documents obligating Seller to pay for any such leased or liened item.

- 5. MULTIPLE LISTING SERVICE:
- A. Broker is a participant/subscriber to Pacific West Assoc. of Realtors Multiple Listing Service (MLS) and possibly others. Unless otherwise instructed in writing the Property will be listed with the MLS(s) specified above. That MLS is (or if checked [] is not) the primary MLS for the geographic area of the Property. All terms of the transaction, including sales price and financing, if applicable, (i) will be provided to the MLS in which the property is listed for publication, dissemination and use by persons and entities on terms approved by the MLS and (ii) may be provided to the MLS even if the Property was not listed with the MLS.

# BENEFITS OF USING THE MLS; IMPACT OF OPTING OUT OF THE MLS; PRESENTING ALL OFFERS

WHAT IS AN MLS? The MLS is a database of properties for sale that is available and disseminated to and accessible by all other real estate agents who are participants or subscribers to the MLS. Property information submitted to the MLS describes the price, terms and conditions under which the Seller's property is offered for sale (including but not limited to the listing broker's offer of compensation to other brokers). It is likely that a significant number of real estate practitioners in any given area are participants or subscribers to the MLS. The MLS may also be part of a reciprocal agreement to which other multiple listing services belong. Real estate agents belonging to other multiple listing services that have reciprocal agreements with the MLS also have access to the information submitted to the MLS. The MLS may further transmit listing information to Internet sites that post property listings online.

EXPOSURE TO BUYERS THROUGH MLS: Listing property with an MLS exposes a seller's property to all real estate agents and brokers (and their potential buyer clients) who are participants or subscribers to the MLS or a reciprocating MLS.

CLOSED/PRIVATE LISTING CLUBS OR GROUPS: Closed or private listing clubs or groups are not the same as the MLS. The MLS referred to above is accessible to all eligible real estate licensees and provides broad exposure for a listed property. Private or closed listing clubs or groups of licensees may have been formed outside the MLS. Private or closed listing clubs or groups are accessible to a more limited number of licensees and generally offer less exposure for listed property. Whether listing property through a closed, private network - and excluding it from the MLS - is advantageous or disadvantageous to a seller, and why, should be discussed with the agent taking the Seller's listing.

NOT LISTING PROPERTY IN A LOCAL MLS: If the Property is listed in an MLS which does not cover the geographic area where the Property is located then real estate agents and brokers working that territory, and Buyers they represent looking for property in the neighborhood, may not be aware the Property is for sale.

OPTING OUT OF MLS: If Seller elects to exclude the Property from the MLS, Seller understands and acknowledges that: (a) real estate agents and brokers from other real estate offices, and their buyer clients, who have access to that MLS may not be aware that Seller's Property is offered for sale; (b) Information about Seller's Property will not be transmitted from the MLS to various real estate Internet sites that are used by the public to search for property listings; (c) real estate agents, brokers and members of the public may be unaware of the terms and conditions under which Seller is marketing the Property.

REDUCTION IN EXPOSURE: Any reduction in exposure of the Property may lower the number of offers and negatively impact the sales price.

PRESENTING ALL OFFERS: Seller understands that Broker must present all offers received for Seller's Property unless Seller gives Broker written instructions to the contrary.

Broker's/agent's Initials ( Seller's Initials ( Ж

B. MLS rules generally provide that residential real property and vacant lot listings be submitted to the MLS within 2 days or some other period of time after all necessary signatures have been obtained on the listing agreement. Broker will not have to submit this listing to the MLS if, within that time, Broker submits to the MLS an appropriate form signed by Seller.

Seller elects to exclude the Property from the MLS as provided by C.A.R. Form SELM or the local equivalent form.

Seller's Initials  $(x - \gamma + d)(x - d)$ 



RLA REVISED 12/15 (PAGE 2 OF 5) **RESIDENTIAL LISTING AGREEMENT - EXCLUSIVE (RLA PAGE 2 OF 5)** Produced with zipForm® by zipLogix 18070 Fifteen Mile Road, Fraser, Michigan 48026 www.zipLogix.com

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Date: 02/18/2017

C. MLS rules allow MLS data to be made available by the MLS to additional Internet sites unless Broker gives the MLS instructions to the contrary. Seller acknowledges that for any of the below opt-out instructions to be effective, Seller must make them on a separate instruction to Broker signed by Seller. Specific information that can be excluded from the Internet as permitted by (or in accordance with) the MLS is as follows:

(1) Property Availability: Seller can instruct Broker to have the MLS not display the Property on the Internet.

(2) Property Address: Seller can instruct Broker to have the MLS not display the Property address on the Internet.

Seller understands that the above opt-outs would mean consumers searching for listings on the Internet may not see the Property or Property's address in response to their search.

(3) Feature Opt-Outs: Seller can instruct Broker to advise the MLS that Seller does not want visitors to MLS Participant or Subscriber Websites or Electronic Displays that display the Property listing to have the features below. Seller understands (i) that these opt-outs apply only to Websites or Electronic Displays of MLS Participants and Subscribers who are real estate broker and agent members of the MLS; (ii) that other Internet sites may or may not have the features set forth herein; and (iii) that neither Broker nor the MLS may have the ability to control or block such features on other Internet sites.

(a) Comments And Reviews: The ability to write comments or reviews about the Property on those sites; or the ability to link to another site containing such comments or reviews if the link is in immediate conjunction with the Property display.

(b) Automated Estimate Of Value: The ability to create an automated estimate of value or to link to another site containing such an estimate of value if the link is in immediate conjunction with the Property display. Seller elects to opt out of certain Internet features as provided by C.A.R. Form SELI or the local equivalent form.

6. SELLER REPRESENTATIONS: Seller represents that, unless otherwise specified in writing, Seller is unaware of: (i) any Notice of Default recorded against the Property; (ii) any delinquent amounts due under any loan secured by, or other obligation affecting, the Property; (iii) any bankruptcy, insolvency or similar proceeding affecting the Property; (iv) any litigation, arbitration, administrative action, government investigation or other pending or threatened action that affects or may affect the Property or Seller's ability to transfer it; and (v) any current, pending or proposed special assessments affecting the Property. Seller shall promptly notify Broker in writing if Seller becomes aware of any of these items during the Listing Period or any extension thereof.

#### 7. BROKER'S AND SELLER'S DUTIES:

- A. Broker agrees to exercise reasonable effort and due diligence to achieve the purposes of this Agreement. Unless Seller gives Broker written instructions to the contrary, Broker is authorized, but not required, to (i) order reports and disclosures including those specified in 7C as necessary, (ii) advertise and market the Property by any method and in any medium selected by Broker, including MLS and the Internet, and, to the extent permitted by these media, control the dissemination of the information submitted to any medium; and (iii) disclose to any real estate licensee making an inquiry the receipt of any offers on the Property and the offering price of such offers.
- B. Seller agrees to consider offers presented by Broker, and to act in good faith to accomplish the sale of the Property by, among other things, making the Property available for showing at reasonable times and, subject to paragraph 3F, referring to Broker all inquiries of any party interested in the Property. Seller is responsible for determining at what price to list and sell the Property.
- C. Investigations and Reports: Seller agrees, within 5 (or \_\_\_) Days of the beginning date of this Agreement, to pay for the following pre-sale reports: X Structural Pest Control X General Property Inspection X Homeowners Association Documents
- D. Seller further agrees to indemnify, defend and hold Broker harmless from all claims, disputes, litigation, judgments attorney fees and costs arising from any incorrect or incomplete information supplied by Seller, or from any material facts that Seller knows but fails to disclose.
- 8. DEPOSIT: Broker is authorized to accept and hold on Seller's behalf any deposits to be applied toward the purchase price.

#### 9. AGENCY RELATIONSHIPS:

- A. Disclosure: The Seller acknowledges receipt of a X "Disclosure Regarding Real Estate Agency Relationships" (C.A.R. Form AD).
- **B.** Seller Representation: Broker shall represent Seller in any resulting transaction, except as specified in paragraph 3F.
- C. Possible Dual Agency With Buyer: Depending upon the circumstances, it may be necessary or appropriate for Broker to act as an agent for both Seller and buyer, exchange party, or one or more additional parties ("Buyer"). Broker shall, as soon as practicable, disclose to Seller any election to act as a dual agent representing both Seller and Buyer. If a Buyer is procured directly by Broker or an associate-licensee in Broker's firm, Seller hereby consents to Broker acting as a dual agent for Seller and Buyer. In the event of an exchange, Seller hereby consents to Broker collecting compensation from additional parties for services rendered, provided there is disclosure to all parties of such agency and compensation. Seller understands and agrees that: (i) Broker, without the prior written consent of Seller, will not disclose to Buyer that Seller is willing to sell the Property at a price less than the listing price; (ii) Broker, without the prior written consent of Buyer, will not disclose to Seller that Buyer is willing to pay a price greater than the offered price; and (iii) except for (i) and (ii) above, a dual agent is obligated to disclose known facts
- materially affecting the value or desirability of the Property to both parties.
   D. Confirmation: If the Property includes residential property with one-to-four dwelling units, Broker shall confirm the agency relationship described above, or as modified, in writing, prior to or concurrent with Seller's execution of a purchase agreement.
- E. Potentially Competing Sellers and Buyers: Seller understands that Broker may have or obtain listings on other properties, and that potential buyers may consider, make offers on, or purchase through Broker, property the same as or similar to Seller's Property. Seller consents to Broker's representation of sellers and buyers of other properties before, during and after the end of this Agreement. Seller acknowledges receipt of a X "Possible Representation of More than One Buyer or Seller Disclosure and Consent" (C.A.R. Form PRBS).

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Seller's Initials (X



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Date: 02/18/2017

10. SECURITY AND INSURANCE: Broker is not responsible for loss of or damage to personal or real property, or person, whether attributable to use of a keysafe/lockbox, a showing of the Property, or otherwise. Third parties, including, but not limited to, appraisers, inspectors, brokers and prospective buyers, may have access to, and take videos and photographs of, the interior of the Property. Seller agrees: (i) to take reasonable precautions to safeguard and protect valuables that might be accessible during showings of the Property; and (ii) to obtain insurance to protect against these risks. Broker does not maintain insurance to protect Seller.

### 11. PHOTOGRAPHS AND INTERNET ADVERTISING:

- A. In order to effectively market the Property for sale it is often necessary to provide photographs, virtual tours and other media to buyers. Seller agrees (or \_\_\_\_\_\_ checked, does not agree) that Broker may photograph or otherwise electronically capture images of the exterior and interior of the Property ("Images") for static and/or virtual tours of the Property by buyers and others for use on Broker's website, the MLS, and other marketing materials and sites. Seller acknowledges that once Images are placed on the Internet neither Broker nor Seller has control over who can view such Images and what use viewers may make of the Images, or how long such Images may remain available on the Internet. Seller further assigns any rights in all Images to the Broker and agrees that such Images are the property of Broker and that Broker may use such Images for advertising, including post sale and for Broker's business in the future.
- B. Seller acknowledges that prospective buyers and/or other persons coming onto the property may take photographs, videos or other images of the property. Seller understands that Broker does not have the ability to control or block the taking and use of Images by any such persons. (If checked) Seller instructs Broker to publish in the MLS that taking of Images is limited to those persons preparing Appraisal or Inspection reports. Seller acknowledges that unauthorized persons may take images who do not have access to or have not read any limiting instruction in the MLS or who take images regardless of any limiting instruction in the MLS. Once Images are taken and/or put into electronic display on the Internet or otherwise, neither Broker nor Seller has control over who views such Images nor what use viewers may make of the Images.
- 12. KEYSAFE/LOCKBOX: A keysafe/lockbox is designed to hold a key to the Property to permit access to the Property by Broker, cooperating brokers, MLS participants, their authorized licensees and representatives, authorized inspectors, and accompanied prospective buyers. Broker, cooperating brokers, MLS and Associations/Boards of REALTORS® are not insurers against injury, theft, loss, vandalism or damage attributed to the use of a keysafe/lockbox. Seller does (or if checked does not) authorize Broker to install a keysafe/lockbox. If Seller does not occupy the Property, Seller shall be responsible for obtaining occupant(s)' written permission for use of a keysafe/lockbox (C.A.R. Form KLA).

**13. SIGN:** Seller does (or if checked does not) authorize Broker to install a FOR SALE/SOLD sign on the Property.

14. EQUAL HOUSING OPPORTUNITY: The Property is offered in compliance with federal, state and local anti-discrimination laws.

15. ATTORNEY FEES: In any action, proceeding or arbitration between Seller and Broker regarding the obligation to pay compensation under this Agreement, the prevailing Seller or Broker shall be entitled to reasonable attorney fees and costs from the non-prevailing Seller or Broker, except as provided in paragraph 19A.

16. ADDITIONAL TERMS: REO Advisory Listing (C.A.R. Form REOL) Short Sale Information	on and Advisory (C.A.R. Form SSIA)
Trust Advisory (C.A.R. Form TAL)	

17. MANAGEMENT APPROVAL: If an associate-licensee in Broker's office (salesperson or broker-associate) enters into this Agreement on Broker's behalf, and Broker or Manager does not approve of its terms. Broker or Manager has the right to cancel this Agreement, in writing, within 5 Days After its execution.

**18. SUCCESSORS AND ASSIGNS:** This Agreement shall be binding upon Seller and Seller's successors and assigns.

#### **19. DISPUTE RESOLUTION:**

A. MEDIATION: Seller and Broker agree to mediate any dispute or claim arising between them regarding the obligation to pay compensation under this Agreement, before resorting to arbitration or court action. Mediation fees, if any, shall be divided equally among the parties involved. If, for any dispute or claim to which this paragraph applies, any party (i) commences an action without first attempting to resolve the matter through mediation, or (ii) before commencement of an action, refuses to mediate after a request has been made, then that party shall not be entitled to recover attorney fees, even if they would otherwise be available to that party in any such action. THIS MEDIATION PROVISION APPLIES WHETHER OR NOT THE ARBITRATION PROVISION IS INITIALED. Exclusions from this mediation agreement are specified in paragraph 19C.

**B. ARBITRATION OF DISPUTES:** 

Seller and Broker agree that any dispute or claim in Law or equity arising between them regarding the obligation to pay compensation under this Agreement, which is not settled through mediation, shall be decided by neutral, binding arbitration. The arbitrator shall be a retired judge or justice, or an attorney with at least 5 years of residential real estate Law experience, unless the parties mutually agree to a different arbitrator. The parties shall have the right to discovery in accordance with Code of Civil Procedure §1283.05. In all other respects, the arbitration shall be conducted in accordance with Title 9 of Part 3 of the Code of Civil Procedure. Judgment upon the award of the arbitrator(s) may be entered into any court having jurisdiction. Enforcement of this agreement to arbitrate shall be governed by the Federal Arbitration Act. Exclusions from this arbitration agreement are specified in paragraph 195.

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AUG Seller's Initials (X

RESIDENTIAL LISTING AGREEMENT - EXCLUSIVE (RLA PAGE 4 OF 5) Produced with zipForm® by zipLogix 18070 Fifteen Mile Road, Fraser, Michigan 48026 www.zipLogix.com

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Date: 02/18/2017

"NOTICE: BY INITIALING IN THE SPACE BELOW YOU ARE AGREEING TO HAVE ANY DISPUTE ARISING OUT OF THE MATTERS INCLUDED IN THE 'ARBITRATION OF DISPUTES' PROVISION DECIDED BY NEUTRAL ARBITRATION AS PROVIDED BY CALIFORNIA LAW AND YOU ARE GIVING UP ANY RIGHTS YOU MIGHT POSSESS TO HAVE THE DISPUTE LITIGATED IN A COURT OR JURY TRIAL. BY INITIALING IN THE SPACE BELOW YOU ARE GIVING UP YOUR JUDICIAL RIGHTS TO DISCOVERY AND APPEAL, UNLESS THOSE RIGHTS ARE SPECIFICALLY INCLUDED IN THE 'ARBITRATION OF DISPUTES' PROVISION. IF YOU REFUSE TO SUBMIT TO ARBITRATION AFTER AGREEING TO THIS PROVISION, YOU MAY BE COMPELLED TO ARBITRATE UNDER THE AUTHORITY OF THE CALIFORNIA CODE OF CIVIL PROCEDURE. YOUR AGREEMENT TO THIS ARBITRATION PROVISION IS VOLUNTARY."

"WE HAVE READ AND UNDERSTAND THE FOREGOING AND AGREE TO SUBMIT DISPUTES ARISING OUT OF THE MATTERS INCLUDED IN THE 'ARBITRATION OF DISPUTES' PROVISION TO NEUTRAL ARBITRATION."

> Broker's/agent's Initials 1 Seller's Initials 1

- C. ADDITIONAL MEDIATION AND ARBITRATION TERMS: The following matters shall be excluded from mediation and arbitration: (i) a judicial or non-judicial foreclosure or other action or proceeding to enforce a deed of trust, mortgage or installment land sale contract as defined in Civil Code §2985; (ii) an unlawful detainer action; (iii) the filing or enforcement of a mechanic's lien; and (iv) any matter that is within the jurisdiction of a probate, small claims or bankruptcy court. The filing of a court action to enable the recording of a notice of pending action, for order of attachment, receivership, injunction, or other provisional remedies, shall not constitute a waiver or violation of the mediation and arbitration provisions.
- 20. ENTIRE AGREEMENT: All prior discussions, negotiations and agreements between the parties concerning the subject matter of this Agreement are superseded by this Agreement, which constitutes the entire contract and a complete and exclusive expression of their agreement, and may not be contradicted by evidence of any prior agreement or contemporaneous oral agreement. If any provision of this Agreement is held to be ineffective or invalid, the remaining provisions will nevertheless be given full force and effect. This Agreement and any supplement, addendum or modification, including any photocopy or facsimile, may be executed in counterparts.
- 21. OWNERSHIP, TITLE AND AUTHORITY: Seller warrants that: (i) Seller is the owner of the Property; (ii) no other persons or entities have title to the Property; and (iii) Seller has the authority to both execute this Agreement and sell the Property. Exceptions to ownership, title and authority are as follows:

REPRESENTATIVE CAPACITY: This Listing Agreement is being signed for Seller by an individual acting in a Representative Capacity as specified in the attached Representative Capacity Signature Disclosure (C.A.R. Form RCSD-S). Wherever the signature or initials of the representative identified in the RCSD appear on this Agreement or any related documents, it shall be deemed to be in a representative capacity for the entity described and not in an individual capacity, unless otherwise indicated. Seller (i) represents that the entity for which the individual is signing already exists and (ii) shall Deliver to Broker, within 3 Days After Execution of this Agreement, evidence of authority to act (such as but not limited to: applicable trust document, or portion thereof, letters testamentary, court order, power of attorney, resolution, or formation documents of the business entity).

By signing below, Seller acknowledges that Seller has read, understands, received a copy of and agrees to the terms of this

Agreement.	12 1		6 II	1
Seller x Thurdon a	Venia		Date//.	8/11
Theodore A. Venia			State CA	Zip <b>92675</b>
Address 31041 Marbella Vis		_ City <u>San Juan Capistrano</u>		_ 2ip <u>92075</u>
Telephone	_Fax	E-mail tedvenia@g		
Seller x Kulami de Va	ema		Date <u>2-1</u>	8-17
Leilani L. Venia			01-1- 04	7
Address 31041 Marbella Vis		_ City San Juan Capistrano		Zip <u>92675</u>
Telephone	_Fax	E-mail <i>leilanilozada</i>	a@yahoo.com	
Real Estate Broker (Firm) CFIRST RE	ALTY		Cal BRE Lic. # 01710	476
Address 1370 Valley Vista Dr. #200		City Diamond Bar	State CA	Zip <b>91765</b>
By Spennie Vol	Tel.(714)612-2242	E-mail jvolin@cfirstrealty.com	_CalBRE Lic.# <u>017104</u>	76_Date_2/18/1/
JEANNIE MT VOLIN				Date
Ву	Tel	_E-mail		
Two Brokers with different compani	ies are co-listing the	property. Co-listing Broker inforr	mation is on the attac	hed Additional Broker
Advantagement (CAR Form ABA)				
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RESIDENTIAL LISTING AGREEMENT -EXCLUSIVE (RLA PAGE 5 OF 5)				
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#### EXHIBIT 4 SELLER'S ADVISORY

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(C.A.R. Form SA, Revised 12/15)

# Property Address: 31041 Marbella Vis, San Juan Capistrano, CA 92675

("Property")

1. INTRODUCTION: Selling property in California is a process that involves many steps. From start to finish, it could take anywhere from a few weeks to many months, depending upon the condition of your Property, local market conditions and other factors. You have already taken an important first step by listing your Property for sale with a licensed real estate broker. Your broker will help guide you through the process and may refer you to other professionals, as needed. This advisory addresses many things you may need to think about and do as you market your Property. Some of these things are requirements imposed upon you, either by law or by the listing or sale contract. Others are simply practical matters that may arise during the process. Please read this document carefully and, if you have any questions, ask your broker or appropriate legal or tax advisor for help.

#### 2. DISCLOSURES:

- A. General Disclosure Duties: You must affirmatively disclose to the buyer, in writing, any and all known facts that materially affect the value or desirability of your Property. You must disclose these facts whether or not asked about such matters by the buyer, any broker, or anyone else. This duty to disclose applies even if the buyer agrees to purchase your Property in its present condition without requiring you to make any repairs. If you do not know what or how to disclose, you should consult a real estate attorney in California of your choosing. Broker cannot advise you on the legal sufficiency of any disclosures you make. If the Property you are selling is a residence with one to four units except for certain subdivisions, your broker also has a duty to conduct a reasonably competent and diligent visual inspection of the accessible areas and to disclose to a buyer all adverse material facts that the inspection reveals. If your broker discovers something that could indicate a problem, your broker must advise the buyer.
- B. Statutory Duties: (For one-to-four Residential Units):
  - (1) You must timely prepare and deliver to the buyer, among other things, a Real Estate Transfer Disclosure Statement ("TDS"), and a Natural Hazard Disclosure Statement ("NHD"). You have a legal obligation to honestly and completely fill out the TDS form in its entirety. (Many local entities or organizations have their own supplement to the TDS that you may also be asked to complete.) The NHD is a statement indicating whether your Property is in certain designated flood, fire or earthquake/seismic hazard zones. Third-party professional companies can help you with this task.
  - (2) Depending upon the age and type of construction of your Property, you may also be required to provide and, in certain cases you can receive limited legal protection by providing, the buyer with booklets entitled "The Homeowner's Guide to Earthquake Safety," "The Commercial Property Owner's Guide to Earthquake Safety," "Protect Your Family From Lead in Your Home" and "Environmental Hazards: A Guide For Homeowners and Buyers." Some of these booklets may be packaged together for your convenience. The earthquake guides ask you to answer specific questions about your Property's structure and preparedness for an earthquake. If you are required to supply the booklet about lead, you will also be required to disclose to the buyer any known lead-based paint and lead-based paint hazards on a separate form. The environmental hazards guide informs the buyer of common environmental hazards that may be found in properties.
  - (3) If you know that your property is: (i) located within one mile of a former military ordnance location; or (ii) in or affected by a zone or district allowing manufacturing, commercial or airport use, you must disclose this to the buyer. You are also required to make a good faith effort to obtain and deliver to the buyer a disclosure notice from the appropriate local agency(ies) about any special tax levied on your Property pursuant to the Mello-Roos Community Facilities Act, the Improvement Bond Act of 1915, and a notice concerning the contractual assessment provided by section 5898.24 of the Streets And Highways Code (collectively, "Special Tax Disclosures").
  - (4) If the TDS, NHD, or lead, military ordnance, commercial zone or Special Tax Disclosures are provided to a buyer after you accept that buyer's offer, the buyer will have 3 days after delivery (or 5 days if mailed) to terminate the offer, which is why it is extremely important to complete these disclosures as soon as possible. There are certain exemptions from these statutory requirements; however, if you have actual knowledge of any of these items, you may still be required to make a disclosure as the items can be considered material facts.
- C. Death and Other Disclosures: Many buyers consider death on real property to be a material fact in the purchase of property. In some situations, it is advisable to disclose that a death occurred or the manner of death; however, California Civil Code Section 1710.2 provides that you have no disclosure duty "where the death has occurred more than three years prior to the date the transferee offers to purchase, lease, or rent the real property, or [regardless of the date of occurrence] that an occupant of that property was afflicted with, or died from, Human T-Lymphotropic Virus Type III/Lymphadenopathy-Associated Virus." This law does not "immunize an owner or his or her agent from making an intentional misrepresentation in response to a direct inquiry from a transferee or a prospective transferee of real property, concerning deaths on the real property."
- D. Condominiums and Other Common Interest Subdivisions: If the Property is a condominium, townhouse, or other property in a common interest subdivision, you must provide to the buyer copies of the governing documents, the most recent financial statements distributed, and other documents required by law or contract. If you do not have a current version of these documents, you can request them from the management of your homeowner's association. To avoid delays, you are encouraged to obtain these documents as soon as possible, even if you have not yet entered into a purchase agreement to sell your Property.
- 3. CONTRACT TERMS AND LEGAL REQUIREMENTS:
  - A. Contract Terms and Conditions: A buyer may request, as part of the contract for the sale of your Property, that you pay for repairs to the Property and other items. Your decision on whether or not to comply with a buyer's requests may affect your ability to sell your Property at a specified price.

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# B, Inc. Seller's Initials (X MU) (X MU) SELLER'S ADVISORY (SA PAGE 1 OF 2)

Marbella Vis

 Cfirst Realty, 600 Anton Blvd, Floor 11 STE 1188 Costa Mesa, CA 92626
 Phone: 714.612.2242
 Fax: 714.882.8144

 Jeannie Volin
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Date: 2/18/2017

B. Withholding Taxes: Under federal and California tax laws, a buyer is required to withhold a portion of the purchase price from your sale proceeds for tax purposes unless you sign an affidavit of non-foreign status and California residency, or some other exemption applies and is documented.

EXHIBIT 4

- C. Prohibition Against Discrimination: Discriminatory conduct in the sale of real property against individuals belonging to legally protected classes is a violation of the law.
- D. Government Required Repairs, Replacements and Alterations: Under State law, Property owners with limited exceptions, are required to: (1) Install operable smoke alarms and brace water heaters and provide a Buyer with a statement of compliance. Existing operable smoke alarms, that met compliance standards when installed, do no have to be removed even if not up to current legal requirements. Smoke alarms that are added or that replace older versions must comply with current law; and (2) install carbon monoxide detection devices. Some city and county governments may impose additional requirements, including, but not limited to, installing low-flow toilets and showerheads, gas shut-off valves, tempered glass, and barriers around swimming pools and spas. You should consult with the appropriate governmental agencies, inspectors, and other professionals to determine which requirements apply to your Property, the extent to which your Property complies with such requirements, and the costs, if any, of compliance.
- E. EPA's LEAD-BASED PAINT RENOVATION, REPAIR AND PAINTING RULE: The new rule requires that contractors and maintenance professionals working in pre-1978 housing, child care facilities, and schools with lead-based paint be certified; that their employees be trained; and that they follow protective work practice standards. The rule applies to renovation, repair, or painting activities affecting more than six square feet of lead-based paint in a room or more than 20 square feet of lead-based paint on the exterior. Enforcement of the rule begins October 1, 2010. See the EPA website at www.epa.gov/lead for more information.
- F. Legal, Tax and Other Implications: Selling your Property may have legal, tax, insurance, title or other implications. You should consult an appropriate professional for advice on these matters.

#### 4. MARKETING CONSIDERATIONS:

- A. Pre-Sale Inspections and Considerations: You should consider doing what you can to prepare your Property for sale, such as correcting any defects or other problems, making cosmetic improvements, and staging. <u>Many people are not aware of defects in or problems with their own Property. One way to make yourself aware is to obtain professional inspections prior to sale. Pre-sale inspections may include a general property inspection; an inspection for wood destroying pest and organisms (Structural Pest Control Report) and an inspection of the septic or well systems, if any, among others. By doing this, you then have an opportunity to make repairs before your Property is sold, which may enhance its marketability. Keep in mind, however, that any problems revealed by such inspection reports or repairs that have been made, whether or not disclosed in a report, should be disclosed to the buyer (see "Disclosures" in paragraph 2 above). This is true even if the buyer gets his/her own inspections covering the same area. Obtaining inspection reports may also assist you during contract negotiations with the buyer. For example, if a Structural Pest Control Report has both a primary and secondary recommendation for clearance, you may want to specify in the purchase agreement those recommendations, if any, for which you are going to pay.</u>
- **B.** Post-Sale Protections: It is often helpful to provide the buyer with, among other things, a home protection/warranty plan for the Property. These plans will generally cover problems, not deemed to be pre-existing, that occur after your sale is completed. In the event something does go wrong after the sale, and it is covered by the plan, the buyer may be able to resolve the concern by contacting the home protection company.
- C. Safety Precautions: Advertising and marketing your Property for sale, including, but not limited to, holding open houses, placing a keysafe/lockbox, erecting FOR SALE signs, and disseminating photographs, video tapes, and virtual tours of the premises, may jeopardize your personal safety and that of your Property. You are strongly encouraged to maintain insurance, and to take any and all possible precautions and safeguards to protect yourself, other occupants, visitors, your Property, and your belongings, including cash, jewelry, drugs, firearms and other valuables located on the Property, against injury, theft, loss, vandalism, damage, and other harm.
- **D.** Expenses: You are advised that you, not the Broker, are responsible for the fees and costs, if any, to comply with your duties and obligations to the buyer of your Property.

5. OTHER ITEMS:

Seller has read and understands this A	dvisory. By signing be	low, Seller acknowledges receipt	of a copy of	this document.
Seller Theodose a	Vania		Date	2/18/17
Print Name Theodore A. Venia	•			, .,
Seller Leilumi A. V.	ina		Date	2-18-17
Print Name Leilani L. Venia		· · · · · · · · · · · · · · · · · · ·		
Real Estate Broker CFIRST/REALTY			CalBF	RELic.#: 01710476
By Acquirel of	JEAN	INIE MT VOLIN CalBRE Lic.# 017	10476	Date 2/18/17
By		CalBRE Lic.#		Date
Address 1370 Valley Vista Dr. #200		City Diamond Bar	State CA	Zip <b>91765</b>
Telephone (714)612-2242	Fax (714)882-8144	E-mail jvolin@cfirstre	alty.com	

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SA REVISED 12/15 (PAGE 2 OF 2)

Reviewed by \_\_\_\_\_ Date \_\_\_\_\_



SELLER'S ADVISORY (SA PAGE 2 OF 2)

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# BENEFICIARY'S DEMAND

Ana Ayala Escrow Officer PURE LOGIC ESCROW 17451 Bastanchury Rd. Ste 201-47 Yorba Linda, CA 92886 P: 714-544-1371 - Office P: 714-769-6743 - Direct Escrow # 417-1073-AA

Re: 2nd Trust Deed: Loan #10801

Borrower- Theodore A. Venia & Leilani L. Venia

Title: Theodore A. Venia and Leilani L. Venia trustees of the Theodore A. Venia and Leilani L. Venia Revocable Family Living Trust dated June 14, 2014

Address: 31041 Marbella Vista, San Juan Capistrano, CA 92675 APN:650-594-28

Lenders: Mountain Park Management, LLC and Leo Howard Trust

### Upon full payoff, I HAND YOU HEREWITH:

- 1. Note and Promissory Note Endorsement for \$390,000 dated 9/23/2015
- Trust Deed dated 9/23/2015 securing same covering above describe property and recorded in Official Records, Orange County, CA Instrument No.2015000500931 09/30/15 at 4:26pm (Copy of Assignment of Deed of Trust)
- 3. Substitution of Trustee and Full Reconveyance thereof executed by: Mountain Park Management, LLC and Leo Howard Trust

Please remit the principal sum of \$391,504.32 with interest on the sum of \$391,504.32 at the rate of 10.99 per cent per annum from July 15, 2017 (at the rate of \$117.88 per day) to date of payment to Mountain Park Management, LLC and made payable to same.

Additionally, per the attached payoff journal, remit payment in the amount of \$61,264.36 plus \$350 for certified mailings, handlings, notary, etc., and any additional legal fees that may have accrued since their last statement dated 6/7/17 to be provided before close of escrow.

Recording of Reconveyance & recording fees are to be paid by Borrower and Recording of the Reconveyance to be recorded by Pure Logic Escrow.

Make disbursement by wire, instructions given below. You will as my agent, waive my interest in any fire or other insurance policies handled by you.

Mountain Park Management, LLC, 3241 Mountain Park Dr, Calabasas, CA 91302 Telephone #310 494-0035 Bank of America: Routing number: 026009593 Account number: 000851413585

Signature: C

Andy Howard - Managing Member Mountain Park Management, LLC

Signature:

Leo Howard- Trustee of the Leo and Eleanor Howard Family Trust dated September 21, 1990

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Payoff Journal

As of 7/15/17 -The following is what is n	eeded to bring the Loan	Current excluding bringing the following current: 1st TD, property taxes, HOA, and insurance.	
5/15/16 thru 3/15/17 Loan pmts past due	\$39,789.64	see below paid 10/15/16-3/15/17 credited	
Late fees- 3(361.73)+7(361.73)+30	\$3,647.30	11/15/15,3/15/16,4/15/16 + 5/15/16 thru 9/15/17+5/15/17+6/15/17 Paid on 3/10/17 late fees 10/15/16-3/15/17=\$2170.38	
Trustee Fees*	\$5,343.62		
Forced Insurance*	\$3,352.40	) Expires 6/28/17	
Service Fees*	\$480.00	) Incl \$30 notary 3/31/16	
Trustee-Publish Fees*	\$1,368.00		
Attorney Fees*	\$18,135.12		
5/15/17 thru 7/15/17 Loan pmts due	\$10,851.72		
Loan pmts Oct 2016-Mar 2017 past due	-\$21,703.44	Paid per APO 3/10/17 + late fees of \$2,170.38 10/15/16-3/15/17	
Total	\$61,264.36		
	\$350.00	Certified mailings, handling, notary, prep reonveyance & payoff demand fees	
	\$391,504.32	Principal 6/15/17	
TOTAL PAYOFF	\$453,118.68	Plus interest from 7/15 till payoff (\$117.88/day) + addl attorney fees after 5/31/17 to be provided by coe	HT BB
	see journal below		
	*acct 1376	\$28.679.14	

#### JOURNAL OF EXPENSES

DATE	CHK #	PAYEE	AMOUNT
3/31/2016	Cash	Notary	\$30.00
5/25/2016	10465	Trustee	\$2,195.30
7/11/2016	10475	Forced Insu	\$3,352.40
8/1/2016	n/a	MPM-mis costs	\$450.00
8/15/2016	10482	Trustee-Auth to Publ	\$1,368.00
9/30/2016	10491	Attorney-Sarver	\$2,000.00
10/10/2016	10495	Trustee	\$1,459.71
11/6/2016	10500	Trustee	\$1,413.61
11/6/2016	10502	Attorney-Sarver	\$1,442.82
12/12/2016	10511	Attorney-Sarver	\$2,863.75
1/8/2017	10513	Attorney-Sarver	\$2,063.00
2/6/2017	10516	Attorney-Sarver	\$4,006.30
3/4/2017	10518	Attorney-Sarver	\$2,819.63
4/6/2017	10522	Trustee	\$275.00
4/8/2017	10523	Attorney-Sarver	\$1,984.62
6/7/2017	10526	Attorney-Sarver	\$955.00

TOTAL

\$28,679.14

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In re: Theodore A. Venia

CASE NUMBER: 8:16-bk-14048-MW Debtor(s).

CHAPTER: 13

# **PROOF OF SERVICE OF DOCUMENT**

I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is: 337 N. Vineyard Ave., Suite 100, Ontario, CA 91764

A true and correct copy of the foregoing document entitled (specify): \_\_\_\_NOTICE OF MOTION AND MOTION FOR AUTHORITY TO SELL ESTATE PROPERTY (31041 MARBELLA VISTA, SAN JUAN CAPISTRANO, CA 92675) FREE AND CLEAR OF ALL LIENS, CLAIMS AND INTERESTS; AND GRANTING CERTAIN OTHER RELATED RELIEF; MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT THEREOF; DECLARATION OF LEILANI VENIA IN SUPPORT THEREOF will be served or was served (a) on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner stated below:

1. TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC FILING (NEF): Pursuant to controlling General Orders and LBR, the foregoing document will be served by the court via NEF and hyperlink to the document. On \_\_\_\_\_6/12/17 , I checked the CM/ECF docket for this bankruptcy case or adversary proceeding and determined that the following persons are on the Electronic Mail Notice List to receive NEF transmission at the email addresses stated below:

#### Lynn Brown on behalf of Interested Party Courtesy NEF notices@becket-lee.com

Lionel E Giron on behalf of Debtor Theodore A Venia notices@lglawoffice.com, tangkevin911@gmail.com Michael J Hauser on behalf of U.S. Trustee United States Trustee (SA) michael.hauser@usdoj.gov Carlos R Hernandez-Vivoni on behalf of Creditor U.S. BANK NATIONAL ASSOCIATION

Carlos.Hernandez-Vivoni@BuckleyMadole.com

John Rafferty on behalf of Creditor U.S. BANK NATIONAL ASSOCIATION john.rafferty@buckleymadole.com

Allan D Sarver on behalf of Creditor Leo Howard Trustee of the Leo and Eleanor Howard Family Trust dated September 21,?? 1990 ADSarver@aol.com

Allan D Sarver on behalf of Creditor Mountain Park Management LLC ADSarver@aol.com

Kevin Tang on behalf of Debtor Theodore A Venia tangkevin911@gmail.com

United States Trustee (SA) ustpregion16.sa.ecf@usdoj.gov

Kristin A Zilberstein on behalf of Creditor Nationstar Mortgage LLC

bknotice@mccarthyholthus.com, kzilberstein@mccarthyholthus.com;kzilberstein@ecf.inforuptcy.com

Kristin A Zilberstein on behalf of Creditor Nationstar Mortgage LLC, its assignees and/or successors

bknotice@mccarthyholthus.com, kzilberstein@mccarthyholthus.com;kzilberstein@ecf.inforuptcy.com

Service information continued on attached page

#### 2. SERVED BY UNITED STATES MAIL:

On 6/12/17 , I served the following persons and/or entities at the last known addresses in this bankruptcy case or adversary proceeding by placing a true and correct copy thereof in a sealed envelope in the United States mail, first class, postage prepaid, and addressed as follows. Listing the judge here constitutes a declaration that mailing to the judge will be completed no later than 24 hours after the document is filed.

Honorable Mark Wallace, 411 W. Fourth Street, Suite 6135, Santa Ana, CA 92701

Service information continued on attached page

3. SERVED BY PERSONAL DELIVERY, OVERNIGHT MAIL, FACSIMILE TRANSMISSION OR EMAIL (state method for each person or entity served): Pursuant to F.R.Civ.P. 5 and/or controlling LBR, on \_\_\_\_\_, I served the following persons and/or entities by personal delivery, overnight mail service, or (for those who consented in writing to such service method), by facsimile transmission and/or email as follows. Listing the judge here constitutes a declaration that personal delivery on, or overnight mail to, the judge will be completed no later than 24 hours after the document is filed.

Service information continued on attached page

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

June 12, 2017	Alma Perez	/s/ Alma Perez
Date	Printed Name	Signature

This form is mandatory. It has been approved for use by the United States Bankruptcy Court for the Central District of California.

Label Matrix for local noticing 0973-8 Case 8:16-bk-14048-MW Central District of California Santa Ana

Linda Ocampo dba Access II Real Estate 18377 Beach Blvd Ste 333 Huntington Beach, CA 92648-5694

Thu Feb 2 16:31:21 PST 2017

Nationstar Mortgage LLC, its assignees and/o c/o McCarthy & Holthus, LLP 1770 Fourth Avenue San Diego, CA 92101-2607

American Express Bank FSB c/o Becket and Lee LLP PO Box 3001 Malvern PA 19355-0701

County of Orange P.O. Box 4515 Santa Ana, CA 92702-4515 Attn: Bankruptcy Unit

Leo Howard Trustee Howard Family Trust et al 3241 Mountain Park Drive Calabasas, CA 91302-2324

TD Foreclosure Services Inc 5023 N Parkway Calabasas Calabasas, CA 91302-1421

United States Trustee (SA) 411 W Fourth St., Suite 7160 Santa Ana, CA 92701-4500

Wells Fargo Bank, N.A. Wells Fargo Card Services PO Box 10438, MAC F8235-02F Des Moines, IA 50306-0438

Main Document to Page 77 of 78 Ontario, CA 91764-4454

Mountain Park Management LLC Law Offices of Allan D. Sarver 16000 Ventura Blvd Suite 1000 Encino, CA 91436-2762

U.S. BANK NATIONAL ASSOCIATION 14841 Dallas Parkway Suite 300 Dallas, Tx 75254-7883

American Express Centurion Bank c/o Becket and Lee LLP PO Box 3001 Malvern PA 19355-0701

FRANCHISE TAX BOARD BANKRUPTCY SECTION MS A340 PO BOX 2952 SACRAMENTO CA 95812-2952

Mountain Park Management LLC 3241 Mountain Park Drive Calabasas, CA 91302-2324

Theodore A Venia 31041 Marbella Vista San Juan Capistrano, CA 92675-1728

Veripro Solutions, Inc. PO BOX 3572 Coppell, TX 75019-9572

Kevin Tang Tang & Associates 633 West Fifth St., Suite 2600 Los Angeles, CA 90071-2053

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> Suite 1000 Encino, CA 91436-2762

Nationstar Mortgage LLC c/o McCarthy & Holthus, LLP 1770 Fourth Avenue San Diego, CA 92101-2607

Santa Ana Division 411 West Fourth Street, Suite 2030, Santa Ana, CA 92701-4500

Bank Of America, N.A. PO BOX 31785 Tampa, FL 33631-3785

INTERNAL REVENUE SERVICE PO BOX 7346 PHILA PA 19101-7346

(p) NATIONSTAR MORTGAGE LLC PO BOX 619096 DALLAS TX 75261-9096

U.S. Bank National Association (See 410) c/o U.S. Bank Home Mortgage a division of U.S. Bank National Assoc. 4801 Frederica Street Owensboro, Kentucky 42301-7441

Wells Fargo Bank, N.A. 435 Ford Road, Suite 300 St. Louis Park, MN 55426-4938

Lionel E Giron Law Offices of Lionel E Giron 337 N. Vineyard Ave. Suite 100 Ontario, CA 91764-4454

The preferred mailing address (p) above has been substituted for the following entity/entities as so specified by said entity/entities in a Notice of Address filed pursuant to 11 U.S.C. 342(f) and Fed.R.Bank.P. 2002 (g)(4). Nationstar Mortgage LLC PO Box 619096 Dallas, TX 75261-9741

The following recipients may be/have been bypassed for notice due to an undeliverable (u) or duplicate (d) address.

(u) Courtesy NEF

(d)U.S. BANK NATIONAL ASSOCIATION 14841 Dallas Parkway, Suite 300 Dallas, TX 75254-7883 (d)American Express Bank, FSB c/o Becket and Lee LLP PO Box 3001 Malvern PA 19355-0701

(u)Leo Howard Trustee, Leo and Eleanor Howard

(d)Theodore A Venia 31041 Marbella Vista San Juan Capistrano, CA 92675-1728 End of Label Matrix Mailable recipients 26 Bypassed recipients 5 Total 31