#### IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

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In re:	
U.S. CONCRETE, INC., et al., <sup>1</sup>	

Debtors.

Chapter 11

Case No. 10-11407 (PJW)

(Joint Administration Requested)

### DISCLOSURE STATEMENT RELATING TO THE JOINT PLAN OF REORGANIZATION OF U.S. CONCRETE, INC., ET AL., PURSUANT TO CHAPTER 11 OF THE BANKRUPTCY CODE

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Dated: April 29, 2010

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<sup>1</sup> The Debtors in these Chapter 11 Cases, along with the last four digits of each debtor's federal tax identification number, include: U.S. Concrete, Inc. (6680); Alberta Investments, Inc. (1497); Alliance Haulers, Inc. (3236); American Concrete Products, Inc. (3187); Atlas Redi-Mix, LLC (3123); Atlas-Tuck Concrete, Inc. (1542); Beall Concrete Enterprises, LLC (3536); Beall Industries, Inc. (2872); Beall Investment Corporation, Inc. (9865); Beall Management, Inc. (9839); Breckenridge Ready Mix, Inc. (2482); Central Concrete Supply Co., Inc. (1859); Central Precast Concrete, Inc. (9358); Concrete Acquisition III, LLC (5638); Concrete Acquisition IV, LLC (5720); Concrete Acquisition V, LLC (5777); Concrete Acquisition VI, LLC (5840); Concrete XXXIII Acquisition, Inc. (6120); Concrete XXXIV Acquisition, Inc. (6167); Concrete XXXV Acquisition, Inc. (6206); Concrete XXXVI Acquisition, Inc. (6240); Eastern Concrete Materials, Inc. (1165); Hamburg Quarry Limited Liability Company (3592); Ingram Concrete, LLC (6753); Local Concrete Supply & Equipment, LLC (6597); Master Mix Concrete, LLC (0135); Master Mix, LLC (8532); MG, LLC (9279); NYC Concrete Materials, LLC (0666); Pebble Lane Associates, LLC (6520); Redi-Mix Concrete, L.P. (4765); Redi-Mix GP, LLC (N/A); Redi-Mix, LLC (6751); Riverside Materials, LLC (3588); San Diego Precast Concrete, Inc. (6282); Sierra Precast, Inc. (4227); Smith Pre-Cast, Inc. (0673); Superior Concrete Materials, Inc. (6503); Titan Concrete Industries, Inc. (6374); U.S. Concrete On-Site, Inc. (0662); USC Atlantic, Inc. (6002); USC Management Co., LLC (6749); USC Payroll, Inc. (0665); and USC Technologies, Inc. (6055). The location of the debtors' corporate headquarters and the debtors' service address is: 2925 Briarpark, Suite 1050, Houston, Texas 77042.

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#### **Important Information About this Disclosure Statement**

This disclosure statement (the "<u>Disclosure Statement</u>") provides information regarding the *Joint Plan of Reorganization of U.S. Concrete, Inc., et al., Pursuant to Chapter 11 of the Bankruptcy Code* (the "<u>Plan</u>") that U.S. Concrete, Inc. and the other debtors in the above-captioned Chapter 11 Cases (collectively, the "<u>Debtors</u>") are seeking to have confirmed by the Bankruptcy Court. A copy of the Plan is attached as <u>Exhibit A</u> hereto. All capitalized terms used but not otherwise defined herein shall have the meaning ascribed to them in the Plan. The Debtors believe that the Plan is in the best interests of all Holders of Claims and Interests. The Debtors urge all Holders of a Claim or an Interest entitled to vote on the Plan to vote in favor of the Plan.

Confirmation and Consummation of the Plan are subject to certain material conditions precedent described in Article IX of the Plan. There is no assurance that the Plan will be confirmed or, if confirmed, that such material conditions precedent will be satisfied or waived.

You are encouraged to read this Disclosure Statement in its entirety, including the Plan, a copy of which is attached as <u>Exhibit A</u> hereto, and the Section herein entitled "Risk Factors" prior to submitting your ballot to vote to accept or reject the Plan.

# The Bankruptcy Court's approval of this Disclosure Statement does not constitute a guarantee of the accuracy or completeness of the information contained herein or an endorsement of the merits of the Plan by the Bankruptcy Court.

Summaries of the Plan and statements made in this Disclosure Statement in connection therewith are qualified in their entirety by reference to the Plan, the exhibits and schedules attached to the Plan, and the Plan Supplement. The statements contained in this Disclosure Statement are made only as of the date of this Disclosure Statement, and there is no assurance that the statements contained herein will be correct at any time after such date. Except as otherwise provided in the Plan or in accordance with applicable law, the Debtors are under no duty to update or supplement this Disclosure Statement.

The information contained in this Disclosure Statement is included for purposes of soliciting acceptances to the Plan and obtaining Confirmation and may not be relied upon for any other purpose. The Debtors believe that the summary of certain provisions of the Plan and certain other documents and financial information contained or referenced in this Disclosure Statement is fair and accurate. The summaries of the financial information and the documents attached to this Disclosure Statement, or otherwise incorporated herein by reference, are qualified in their entirety by reference to those documents. In the event of any inconsistency between this Disclosure Statement and the Plan, the relevant provision of the Plan, as it relates to such inconsistency, shall govern.

No representations concerning the Debtors or the value of the Debtors' property has been authorized by the Debtors other than as set forth in this Disclosure Statement. Any information, representations, or inducements made to obtain acceptance of the Plan, which are other than or inconsistent with the information contained in this Disclosure Statement and in the Plan, should not be relied upon by any Holder of a Claim or Interest entitled to vote to accept or reject the Plan.

Neither the United States Securities and Exchange Commission ("<u>SEC</u>") nor any similar federal, state, local, or foreign regulatory agency, has approved or disapproved of the offered securities or the Plan or passed upon the accuracy or adequacy of the statements contained in this Disclosure Statement.

The Debtors have sought to ensure the accuracy of the financial information provided in this Disclosure Statement, but the financial information contained in, or incorporated by reference into, this

Disclosure Statement has not been and will not be audited or reviewed by the Debtors' independent auditors unless explicitly provided otherwise.

The shares of the common stock to be issued pursuant to the Plan (the "New Equity") as described in this Disclosure Statement will be issued without registration under the Securities Act of 1933, as amended (the "Securities Act"), or similar federal, state, local, or foreign laws, in reliance on the exemptions from the registration requirements of those laws and the exemption set forth in section 1145 of the Bankruptcy Code and other applicable exemptions in foreign jurisdictions. Other shares of the New Equity may be issued pursuant to other applicable exemptions under the federal and foreign securities laws. To the extent exemptions from registration other than section 1145 apply, such securities may not be offered or sold except pursuant to a valid exemption or registration under the Securities Act or similar foreign laws.

The Debtors make statements in this Disclosure Statement that are considered forward-looking statements under the federal securities laws. The Debtors consider all statements regarding anticipated or future matters, including the following, to be forward-looking statements:

- any future effects as a result of the pendency of growth opportunities for existing services; the Chapter 11 Cases;
- financing plans;
- competitive position;
- business strategy;
- budgets;
- projected cost reductions;
- plans and objectives of management for future operations;

- results of litigation;
- disruption of operations;
- contractual obligations;
- projected general market conditions;
- potential asset sales; and
- projected and estimated liability costs, • including tort, and environmental costs and costs of environmental remediation.
- the Debtors' expected future financial position, liquidity, results of operations, profitability, and cash flows;

Statements concerning these and other matters are not guarantees of the Debtors' future performance. Such statements represent the Debtors' estimates and assumptions only as of the date such statements were made. There are risks, uncertainties, and other important factors that could cause the Debtors' actual performance or achievements to be materially different from those they may project, and the Debtors undertake no obligation to update any such statement. These risks, uncertainties, and factors include:

- labor costs:
- limited access to capital resources;
- lower prices for the Debtors' services or a . decline in the Debtors' market share due to competition or price pressure by customers;
- multinational business risks;
- adverse tax changes;
- continued decline in the general economic, • business, and market conditions where the Debtors operate;

- the Debtors' ability to confirm and consummate the Plan;
- the Debtors' ability to reduce their overall financial leverage;
- changes in domestic laws and regulations;
- customer response to the Chapter 11 Cases;
- seasonality and weather conditions;
- disruptions in the Debtors' operations due to natural disasters;
- the Debtors' ability to implement cost reduction initiatives in a timely and effective manner.

- price increases or shortages of raw materials and energy;
- inability to have claims discharged or settled during the Chapter 11 Cases;
- interest rate fluctuations;
- financial conditions of the Debtors' customers;
- commodity prices;
- levels of commercial and residential home construction; and

#### Questions and Answers Regarding this Disclosure Statement and the Plan

#### Why are the Debtors sending me this Disclosure Statement?

The Debtors are seeking to obtain Bankruptcy Court approval of the Plan. Prior to soliciting acceptances of a proposed plan, section 1125 of the Bankruptcy Code requires a debtor to prepare a disclosure statement containing adequate information of a kind, and in sufficient detail, to enable a hypothetical reasonable investor to make an informed judgment regarding whether to accept or reject the Plan. This Disclosure Statement is being submitted in respect of the Plan in accordance with such requirements.

# Am I entitled to vote to accept or reject the Plan? What will I receive from the Debtors if the Plan is consummated?

Your ability to vote and your distribution, if any, depend on what kind of Claim or Interest that you hold. In accordance with section 1123(a)(1) of the Bankruptcy Code, DIP Facility Claims, Administrative Claims, and Priority Tax Claims have not been classified. Such Claims must be satisfied in full in Cash on the Effective Date or, in the case of Priority Tax Claims, within 5 years of the Effective Date in accordance with section 1129(a)(9)(C). Administrative Claims, DIP Facility Claims, and Priority Tax Claims are not entitled to vote to accept or reject the Plan and are conclusively deemed to have accepted the Plan. The remainder of Claims and Interests are classified into the following Classes and their respective voting statuses are as follows:

Class	Claims and Interests	Status	Voting Rights
Class 1	Other Priority Claims	Unimpaired	Not Entitled to Vote (Deemed to
			Accept)
Class 2	Other Secured Claims	Unimpaired	Not Entitled to Vote (Deemed to
C1000 2	Jass 2 Other Secured Claims Ommpared		Accept)
Class 3	General Unsecured Claims	Unimpaired	Not Entitled to Vote (Deemed to
	Class 5 General Onsecured Clamis Oninipared		Accept)
Class 4	Note Claims	Impaired	Entitled to Vote
		I	

Class	Claims and Interests	Status	Voting Rights
Class 5	Intercompany Claims	Unimpaired	Not Entitled to Vote (Deemed to
	s 5 Intercompany claims Chimpaned		Accept)
Class 6	ss 6 Intercompany Interests Unimpaired		Not Entitled to Vote (Deemed to
	Intercompany interests	Uninpared	Accept)
Class 7	Interests in U.S. Concrete, Inc.	Impaired	Entitled to Vote
C1	Section 510(b) Claims	Impaired	Not Entitled to Vote (Deemed to
Class 8		Impaired	Reject)

For more information about the treatment of Claims and Interests, see the Section herein entitled "Treatment of Claims and Interests."

# If the Plan provides that I get a distribution, when do I get it, and what do you mean when you refer to "Confirmation," "Effective Date," and "Consummation?"

Confirmation of the Plan refers to the Bankruptcy Court's approval of the Plan. Confirmation of the Plan does not guarantee that you will receive the distribution indicated under the Plan. After Confirmation of the Plan, there are conditions (described in Article IX of the Plan) that need to be satisfied or waived so that the Plan can be consummated and go effective. References to the Effective Date mean the date that all conditions to the Plan have been satisfied or waived, at which point the Plan may be "consummated." Distributions only will be made after Consummation of the Plan. See the Section herein entitled "Confirmation of the Plan," for a discussion of the conditions to Consummation.

#### How will the Reorganized Debtors fund distributions under the Plan?

The Reorganized Debtors will fund distributions under the Plan with Cash on hand, including Cash from operations, as well as proceeds from the Exit Facility.

#### How is the Plan going to be implemented?

The Restructuring Transactions will be effected in accordance with the Restructuring Transactions Memorandum. The Reorganized Debtors shall issue the New Equity and the New Warrants on the Effective Date.

# What are the contents of the solicitation packages to be sent to Holders of Claims and Interests who are eligible to vote to accept or reject the Plan?

Holders of Claims and Interests who are eligible to vote to accept or reject the Plan will receive appropriate solicitation materials including:

- a cover letter explaining the solicitation process and urging Holders of Claims and Interests in the Voting Classes to vote to accept the Plan;
- this Disclosure Statement (and exhibits thereto, including the Plan);
- the Disclosure Statement Order (excluding the exhibits thereto);
- the Confirmation Hearing Notice;

- an appropriate Beneficial Holder Ballot, and/or Master Ballot, as applicable (together with detailed voting instructions and a pre-addressed, postage prepaid return envelope); and
- such other materials as the Court may direct.

The notices sent to parties in interest will indicate that this Disclosure Statement, the Plan, and all of the exhibits thereto are (and, in the future, the Plan Supplement will be) available for viewing by any party by (a) contacting the U.S. Concrete restructuring hotline at (646) 282-2400, or by writing to U.S. Concrete Balloting, c/o Epiq Bankruptcy Solutions LLC, 757 Third Avenue, 3<sup>rd</sup> Floor, New York, NY 10017; (b) downloading such documents (excluding the Ballots) from the Debtors' restructuring website at http://chapter11.epiqsystems.com/usconcrete; or by (c) visiting the Bankruptcy Court's website (for a fee) at http://www.deb.uscourts.gov.

#### Will the Debtors file reports with the SEC?

The Debtors expect to file reports with the U.S. Securities Exchange Commission after the filing of the Chapter 11 Cases because they expect to be subject to the public reporting requirements of the Exchange Act or the regulations promulgated thereunder, and they also expect to be a reporting issuer in the United States after the filing of the Chapter 11 Cases.

#### What rights will the Debtors' new stockholders have?

Each holder of New Equity issued under the Plan will be entitled to one vote per share of New Equity on all matters subject to a vote of holders of New Equity under applicable law and will be entitled to a pro rata share of any dividends that are declared by the board of directors of New U.S. Concrete Holdings to the extent such dividends are permitted. The New Equity will be the sole class of voting stock of New U.S. Concrete Holdings.

#### Where will New U.S. Concrete Holdings be organized?

New U.S. Concrete Holdings will be organized in the United States under the Delaware General Corporation Law.

# How will the New Equity and New Warrants be distributed? Will holders be entitled to stock certificates?

The New Equity delivered to Holders of the Note Claims and the Interests in U.S. Concrete, Inc. is expected to be delivered to Depository Trust Company ("<u>DTC</u>"). DTC will then distribute the New Equity to accounts at DTC designated by Holders Claims and Interests entitled to a distribution of New Equity under the Plan.

It is not expected that holders of New Equity will be entitled to stock certificates. DTC or its nominee will initially be considered the sole owner or holder of the New Equity issued. Holders of Claims and Interests that receive New Equity will be owners of beneficial interests in such New Equity and will not receive or be entitled to receive physical delivery of such securities.

#### What is the deadline to vote on the Plan?

5:00 p.m., prevailing Eastern Time, on [•], 2010.

#### How do I vote to accept or reject the Plan?

The Debtors are distributing this Disclosure Statement, accompanied by a Beneficial Holder Ballot or Master Ballot, as applicable, to be used for voting to accept or reject the Plan, to the Holders of Claims and Interests entitled to vote to accept or reject the Plan (and Nominees, as applicable). If you are a Holder of a Claim in Class 4 or an Interest in Class 7, you may vote to accept or reject the Plan by completing the Beneficial Holder Ballot and returning it in the envelopes provided.

The Debtors have engaged Epiq Bankruptcy Solutions, LLC to serve as the Notice, Claims, and Balloting Agent. The Notice, Claims, and Balloting Agent is available to answer questions, provide additional copies of all materials, and oversee the voting process. The Notice, Claims, and Balloting Agent will process and tabulate Beneficial Holder Ballots for each Class entitled to vote to accept or reject the Plan.

	BALLOTS
]	Beneficial Holder Ballots and Master Ballots must be actually received by the Notice, Claims, and Balloting Agent by the Voting Deadline, which is :00 p.m., prevailing Eastern Time, on [•], 2010 at the following address:
	U.S. Concrete Balloting c/o Epiq Bankruptcy Solutions, LLC 757 Third Avenue, 3rd Floor New York, NY 10017
	If you received an envelope addressed to your Nominee, please allow enough time when you return your Beneficial Holder Ballot for your Nominee to cast your vote on a Master Ballot before the Voting Deadline.
	If you have any questions on the procedure for voting on the Plan, please call the U.S. Concrete restructuring hotline at:
	(646) 282-2400

More detailed instructions regarding how to vote on the Plan are contained on the Beneficial Holder Ballots distributed to Holders of Claims and Interests that are entitled to vote to accept or reject the Plan and the Master Ballots distributed to Nominees. For your vote to be counted, your Beneficial Holder Ballot must be completed, signed, and received by the Voting Deadline; *provided, however*, that Master Ballots received by the Notice, Claims, and Balloting Agent after the Voting Deadline may be counted only in the sole and absolute discretion of the Debtors.

Any Beneficial Holder Ballot or Master Ballot that is properly executed by the Holder of a Claim or an Interest or a Nominee, but which does not clearly indicate an acceptance or rejection of the Plan, or which indicates both an acceptance and a rejection of the Plan, will not be counted.

Each Holder of a Claim or an Interest entitled to vote to accept or reject the Plan may cast only one Beneficial Holder Ballot for each Claim or Interest held by such Holder. By signing and returning a

Beneficial Holder Ballot, each Holder of a Claim in Class 7 or an Interest in Class 7 will certify to the Bankruptcy Court and the Debtors that no other Beneficial Holder Ballots with respect to such Claim have been cast or, if any other Beneficial Holder Ballots have been cast with respect to such Class of Claims, such earlier Beneficial Holder Ballots are superseded and revoked.

All Beneficial Holder Ballots are accompanied by return envelopes. It is important to follow the specific instructions provided on each Beneficial Holder Ballot. For information regarding voting by Nominees, see the Section herein entitled "Nominee Voting Instructions."

#### When is the Confirmation Hearing expected to occur?

The Bankruptcy Court has scheduled the Confirmation Hearing for [•], 2010 at [•] a.m./p.m., prevailing Eastern Time. The Confirmation Hearing may be adjourned from time to time without further notice except for an announcement of the adjourned date made at the Confirmation Hearing or by notice of any adjournment of the Confirmation Hearing filed by the Debtors and posted on their website at http://chapter11.epiqsystems.com/usconcrete.

#### The Debtors' History and the Chapter 11 Cases

#### **Historical Overview**

U.S. Concrete, Inc. is a Delaware corporation incorporated in 1997. The Debtors began operations in 1999, the year the Debtors completed their initial public offering. Since that time, the Debtors quickly have become a leading provider of concrete and related products in critical construction markets throughout the United States. The Debtors' product offerings and services are designed to provide contractors and developers with performance-based, high-quality concrete materials, extensive industry expertise, emerging concrete technologies, and sustainable solutions to environmental challenges. The Debtor's principal executive offices are located in Houston, Texas. The Debtors employ approximately 2,100 people throughout their more than 160 locations in the United States.

The Debtors operate principally in Texas, California, New Jersey/New York, and Michigan, with those operations representing approximately 35%, 30%, 15%, and 9%, respectively, of the Debtors' consolidated revenues from continuing operations for 2009. According to publicly available industry information, those states represented an aggregate of 31.4% of the consumption of ready-mixed concrete in the U.S. in 2009. The Debtors believe that, because of the size and geographic scope of their operations, they are able to achieve cost savings through consolidated purchasing, which reduces administrative costs on both a national and regional level and aids in moderating the impact of regional economic cycles and weather conditions.

#### The Debtors' Business Segments

The Debtors' business operations are comprised of two business segments: the ready-mixed concrete and concrete-related products segment (the "<u>Ready-Mixed Segment</u>"); and the precast products concrete segment (the "<u>Precast Segment</u>"). Ready-mixed and precast concrete products are important building materials used in the vast majority of commercial, residential, and public works construction projects. The Debtors' consolidated revenues from continuing operations for 2009 were \$534.5 million, of which the Debtors derived approximately 89.3% from the Ready-Mixed Segment and 10.7% from the Precast Segment.

**Ready-Mixed Concrete.** The Debtors' ready-mixed concrete segment engages principally in the formulation, preparation, and delivery of ready-mixed concrete to the job sites of customers. The

Debtors' ready-mixed concrete products consist of proportioned mixes prepared and delivered in an unhardened plastic state for placement and shaping into designed forms at the job site. The Debtors believe they can achieve product differentiation for the mixes they produce because of the variety of mixes produced, the volume production capacity, and the scheduling, delivery, and placement reliability. Additionally, the Debtors' *EF Technology* initiative, which utilizes alternative materials and mix designs that result in lower  $CO_2$  emissions, helps differentiate the Debtors from their competitors. To a lesser extent, the ready-mixed segment also is engaged in the mining and sale of aggregates and the resale of building materials, primarily to the ready-mixed customers. These business are generally complementary and provide the opportunity to cross-sell various products.

From a contractor's perspective, the in-place cost of concrete includes both the amount paid to the ready-mixed concrete manufacturer and the internal costs associated with the labor and equipment the contractor provides. By carefully designing proper mixes and using advances in mixing technology, the Debtors can assist their customers in reducing the amount of reinforcing steel, time, and labor they will require in various applications. The Debtors provide a variety of services in connection with the sale of ready-mixed concrete that can help reduce customer's in-place cost of concrete. These services include:

- production of formulations and alternative product recommendations that reduce labor and materials costs;
- quality control, through automated production and laboratory testing, that ensures consistent results and minimizes the need to correct complete work; and
- automated scheduling and tracking systems that ensure timely delivery and reduce the downtime incurred by the customer's placing and finishing crews.

As of March 15, 2010 the Debtors had 125 fixed and 11 portable ready-mixed concrete plants. The Debtors construct wet batch plants to serve markets that they expect will have consistently high demand, as opposed to dry batch plants that will serve those markets that they expect will have a less consistent demand. A wet batch plant generally has a higher initial cost and daily operating expenses, but yields greater consistency with less time required for quality control in the concrete produced and generally has greater daily production capacity than a dry batch plant. The size and geographic scope of the Debtors' operations enable them to achieve cost savings through consolidated purchasing, reduction of administrative costs, and moderating the impact of regional economic cycles and weather conditions.

After receiving the specifications for a particular job, the Debtors use computer modeling, industry information, and information from previous jobs to formulate a variety of mixtures of cement, aggregates, water, and admixtures. The Debtors then perform testing to determine which mix design is most appropriate to meet the required specifications. The testing center than creates and maintains a project file that details the mixture and samples of concrete delivered to the job site for quality control purposes. If the job is large enough, the Debtors obtain quotes from suppliers as to the cost of raw materials. To fill an order:

- the customer services office coordinates the timing and delivery of the concrete to the job site;
- a load operator supervises and coordinates the receipt of the necessary raw materials and operates the hopper that dispenses those materials into the appropriate storage bins;

- a batch operator, using a computerized batch panel, prepares the specified mixture from the order and oversees the loading of the mixer with either dry ingredients and water in a dry batch plant or the premixed concrete in a wet batch plant; and
- the driver of the mixer truck delivers the load to the job site, discharges the load and, after washing the truck, departs at the direction of the dispatch office.

**Precast Concrete Products Segment.** The Debtors produce precast concrete products at 7 plants in 3 states, with 5 in California, one in Arizona, and one in Pennsylvania. The precast concrete products consist of ready-mixed concrete that the Debtors either produce on-site or purchases from third parties, which is then poured into reusable molds at the plants. After the concrete sets, the Debtors strip the molds from the finished products and either place them in inventory or ship them to customers. The precast technology produces a wide variety of finished products, including a variety of architectural applications, such as free-standing walls used for landscaping, soundproofing and security walls, signage, utility vaults, manholes, panels to clad a building façade, highway barriers, pre-stressed bridge girders, concrete piles, catch basins, and curb inlets.

Because precast concrete products are not perishable, the Debtors place these products into inventory and stage them at plants or other distribution sites to serve a larger geographic market area. The cost of transportation and storage usually limits the market area for these types of products to within approximately 150 miles of the Debtors' plant sites and, therefore, sales are generally driven by the level of construction activity within the market area served by the plant sites.

#### The Debtors' Business Operations

The Debtors seek to grow in existing markets by expanding existing plants and identifying complementary products or services to provide to customers on a cost-effective basis. In addition, the Debtors also seek growth by targeting opportunities to acquire businesses in their existing markets and entering new geographic markets on a select basis. Specifically, the growth strategy targets (a) the vertical integration of existing ready-mixed concrete markets with the acquisition of aggregate quarries, (b) the acquisition of precast concrete manufacturing businesses with similar operating strategies and complementary product mixes, and (c) selectively acquiring ready-mixed concrete operations.

Of the Debtors' 2009 revenues, approximately 55% came from commercial and industrial construction contractors, 19% from residential construction contractors, and 26% from street and highway construction contractors and other public works and infrastructure contractors. In 2009, no single customer represented more than 5% of the Debtors' total revenue. The Debtors rely heavily on repeat customers.

As of March 15, 2010, the Debtors had approximately 500 salaried employees, including executive officers and management, sales, technical, administrative and clerical personnel, and approximately 1,600 hourly personnel. In addition, as of March 15, 2010, approximately 700 of the Debtors employees were represented by labor unions having collective bargaining agreements.

#### **Sales and Marketing**

General contractors typically select their suppliers of ready-mixed concrete and precast concrete. In large, complex projects, an engineering firm or division within a state transportation or public works department may influence the purchasing decisions, particularly if the concrete has complicated design specifications. In those projects and in government-funded projects generally, the general contractor or project engineer usually awards supply orders on the basis of either direct negotiation or competitive bidding. The Debtors believe the purchasing decisions for many jobs ultimately are relationship-based. Thus, the Debtors' marketing efforts target general contractors, developers, design engineers, architects, and homebuilders whose focus extends beyond the price of the product to quality, consistency, and reducing the in-place cost.

#### The Debtors' Prepetition Organizational Structure

A chart depicting the Debtors' prepetition organizational structure is attached hereto as Exhibit D.

#### The Debtors' Prepetition Capital Structure

As of the Petition Date, the Debtors have total consolidated funded debt of approximately \$312 million, including approximately \$40 million in prepetition secured debt and \$285 million in principal amount outstanding and accrued interest of 8.375% unsecured notes. These amounts exclude accrued interest and fees outstanding through the Petition Date as well as open but undrawn letters of credit.

#### **Prepetition Secured Credit Agreement**

Debtor U.S. Concrete, Inc., as borrower, and certain of its Debtor affiliates, as guarantors, JPMorgan Chase Bank, N.A., as administrative agent (the "Prepetition Secured Agent"), Bank of America, N.A., as syndication agent, JP Morgan Chase Bank, as documentation agent, and the lenders party thereto (together with the Prepetition Secured Agent, the "Prepetition Secured Lenders") are parties to that certain Amended and Restated Credit Agreement, as further amended (the "Prepetition Secured Credit Agreement"), dated as of June 30, 2006. The Prepetition Secured Credit Agreement provides for a \$60 million revolving credit facility, of which approximately \$40 million remains outstanding, excluding \$17.9 million of unfunded letters of credit Agreement matures on March 11, 2012. Apart from Debtor U.S. Concrete, Inc., which serves as borrower, and Beall Investment Corporation, Inc., each of the Debtors guarantee the Prepetition Secured Credit Agreement: Builders' Redi-Mix, LLC; BWB, Inc. of Michigan; Kurtz Gravel Company; Superior Holdings, Inc.; and USC Michigan, Inc. (collectively, the "Non-Filers"). The Prepetition Secured Credit Agreement is secured by substantially all of the assets of the Debtors and Non-Filers, with the exception of Michigan Joint Venture-related assets.

#### 8.375% Unsecured Notes Due 2014

Debtor U.S. Concrete, Inc., as issuer, certain of its Debtor affiliates, as guarantors, and Wells Fargo Bank, National Association, as trustee (the "<u>Note Indenture Trustee</u>"), are parties to that certain Indenture, dated as of March 31, 2004, as supplemented by the First Supplemental Indenture, dated as of July 5, 2006 (the "<u>Note Indenture</u>" and, together with the Prepetition Secured Credit Agreement, the "<u>Debt Instruments</u>"). Under the Notes Indenture, U.S. Concrete, Inc. issued a total of \$285 million in 8.375% unsecured notes due 2014 (the "<u>Notes</u>") to holders (the "<u>Noteholders</u>"). U.S. Concrete, Inc. issued the Notes to redeem its prior 12% senior subordinated notes, prepay the outstanding debt under the Prepetition Secured Credit Agreement, and finance certain acquisitions. As of the Petition Date, approximately \$285 million of Notes, in principal and accrued interest, was outstanding. Apart from U.S. Concrete, Inc., who serves as issuer, and Beall Investment Corporation, Inc., each of the Debtors and the Non-Filers guarantee the Notes.

#### Equity Interests in U.S. Concrete, Inc.

As shown in the corporate organizational chart attached as <u>Exhibit D</u>, U.S. Concrete, Inc. is the Debtors' top-level entity.

U.S. Concrete Inc.'s stock is traded on the Nasdaq Global Stock Market under the symbol "RMIX." As of March 15, 2010, shares of U.S. Concrete Inc. common stock were held by approximately 519 stockholders of record. The closing price for U.S. Concrete's common stock was \$0.46 per share on March 12, 2010. U.S. Concrete, Inc. has not paid or declared any dividends since its formation and currently intends to retain any earnings to fund its working capital and growth initiatives. The Debtors received a letter from the Nasdaq Global Stock Market indicating that the bid price for their common stock over 30 consecutive business days had closed below the minimum \$1.00 per share required for continued listing under the Nasdaq Marketplace Rules. The Debtors have been provided an initial period of 180 calendar days, or until September 7, 2010, to regain compliance. Compliance can be attained if at any time before September 7, 2010; the bid price of the Debtors common stock closes at \$1.00 per share or more for a minimum of 10 consecutive business days. In the event the Debtors cannot demonstrate compliance with the minimum bid price rule by September 7, 2010, their securities are subject to delisting.

#### **Events Leading to the Chapter 11 Cases**

As discussed above, the Debtors have approximately \$312 million of indebtedness. Over the course of the last eighteen months, a series of events has occurred that ultimately led to the Debtors' filing of these chapter 11 cases. Those events include (1) the unprecedented downturn in the United States construction industry, (2) the cost savings initiatives implemented by the Debtors as a result thereof, (3) the Debtors' prepetition restructuring negotiations, (4) amendments to the Prepetition Secured Credit Agreement, (5) defaults under the Debt Instruments, and (6) the Debtors' successful negotiations with certain of the Noteholders in connection with the pre-arranged Plan.

#### 1. The Downturn in the United States Construction Industry.

Since the middle of 2006, the United States building materials construction market has become increasingly challenging. In recent years, the construction industry, particularly the ready-mixed concrete industry, has been characterized by significant overcapacity, fierce competition, and rapidly declining sales. The Debtors' business has not been immune to these pressures. The steep decline in new home construction in the United States residential construction market, stemming from the turmoil in the global credit markets and, in particular, the United States recession, has severely affected the Debtors' financial position

As the following chart demonstrates, the downturn in the construction industry has had a dramatic impact on demand for the Debtors' products in each of the last four years.



The housing market downturn in the United States intensified during 2007, with housing starts in 2007 falling almost 25% from the 2006 rate to 1.4 million, and continued during 2008 and 2009, with housing starts in 2008 falling over 33% from the 2007 rate to approximately 905,000. Housing starts in 2009 fell over 38% from the 2008 rate to approximately 554,000. Moreover, while it is unclear whether the housing market will begin to recover in 2010 given the uncertainties in forecasting housing starts, housing starts are unlikely to reach mid-2000 levels for several years.

The overall decline in the construction industry coupled with market saturation of building products suppliers is also causing a drop in the price the Debtors are able to charge for their products. The Debtors expect ready-mixed concrete pricing declines in 2010 compared to 2009 in most of their markets, which will have a negative effect on their revenues and gross margins.

The substantial deterioration in the construction industry was followed by the rapid softening of the economy and tightening of the U.S. financial markets in the second half of 2008, which resulted in the effective collapse of the U.S. credit markets.

Notwithstanding that the U.S. credit market has begun to show some signs of improvement during the first few months of 2010, commercial construction starts are expected to be down significantly from prior year levels. The Debtors also faced significant delays in the delivery of products and services to job sites during in January and February of this year due to severe inclement weather in their markets. Because of the time-sensitive nature of wet concrete, the Debtors generally maintain only a few days' inventory of raw materials on hand and coordinate their daily materials purchases with the time-sensitive delivery requirements of their customers. Even minor weather delays can result in production delays and lost profits.

#### 2. Cost Savings Initiatives.

In response to the protracted, declining sales volumes, the Debtors have implemented cost reduction programs in an effort to return to profitability. From 2007 through 2009, the Debtors implemented workforce reductions, plant idling, rolling stock dispositions, and divestitures of nonperforming business units to reduce structural costs. In 2010, the Debtors implemented further cost-cutting measures, including wage freezes, elimination of their 401(k) company match program, and other reductions in other employee benefits, and a significant scaling back of capital investment in their equipment.

Nonetheless, the continued weakening economic conditions, including ongoing softness in residential construction, further softening of demand in the commercial sector, and delays in public works projects in many of the Debtors' markets, have placed significant distress on the Debtors' liquidity position, a trend which is expected to continue throughout 2010.

#### 3. The Debtors' Prepetition Restructuring Negotiations.

Over the course of the last three months, the Debtors have been engaged in extensive discussions with legal and financial advisors to the Informal Noteholders Committee regarding the terms of a consensual out-of-court restructuring. However, because the Debtors' parent entity is a public company with numerous small retail Noteholders, it was not feasible for the Debtors to complete the proposed debt-for-equity exchange on an out-of-court basis. As a result, the Debtors shifted their efforts towards accomplishing a reorganization through a consensual chapter 11 plan.

#### 4. Amendments to the Prepetition Secured Credit Agreement.

As the Debtors continued to engage in discussions with counsel to the Informal Noteholder Committee toward a consensual prearranged restructuring, the depressed state of the concrete industry undermined the Debtors' ability to avoid defaults under the Debt Instruments.

In order to continue their prenegotiated plan discussions, on February 19, 2010, the Debtors entered into an amendment (the "Fourth Amendment") to the Prepetition Secured Credit Agreement. The Fourth Amendment provided additional liquidity so that the Debtors could meet their financial obligations by, among other things, waiving the Debtors' solvency representation and warranty through April 30, 2010 and increasing short-term liquidity by providing an additional \$2.5 million of available credit through March 10, 2010 and an additional \$5 million of available credit through April 30, 2010.

On March 24, 2010, the Debtors further amended the Prepetition Secured Credit Agreement, again in connection with their continued negotiations of a prearranged plan (the "<u>Fifth Amendment</u>"). The Fifth Amendment, among other things, increased short-term liquidity by providing an additional \$18.5 million of available credit. In return, the Prepetition Secured Lenders were granted a first priority security interest in certain previously excluded collateral, including any real estate assets owned by the Debtors. In addition, as previously stated herein, JPMorgan Chase Bank, N.A. replaced Citicorp North America, Inc. as Secured Agent.

#### 5. Defaults under the Debt Instruments.

Recognizing the need for maximum liquidity while the Debtors continued to negotiate a prearranged restructuring with the Noteholders, the Debtors elected not to make an interest payment due under the Note Indenture on April 1, 2010 (the "Interest Payment Default").

Although the Note Indenture provided for a 30-day grace period before the Interest Payment Default became an actionable event of default, the Interest Payment Default would have an immediate and actionable event of default under the Prepetition Secured Credit Agreement; however, in connection with the Fourth Amendment, the Prepetition Secured Lenders temporarily agreed to waive any default or event of default arising from the Interest Payment Default through April 30, 2010.

#### 6. The Debtors Successful Negotiations with the Informal Noteholder Committee in connection with the Prearranged Plan.

After good-faith, arm's-length negotiations, the Debtors reached an agreement with counsel to the Informal Noteholder Committee with respect to a consensual restructuring on the terms set forth in the Term Sheet and formalized by the Restructuring and Lock-Up Agreement, dated April 28, 2010.

The Debtors received an executed Restructuring and Lock-Up Agreement (the "<u>Restructuring and Lock-Up Agreement</u>") from a significant majority of the Noteholders.

#### 7. The Debtors Commence These Chapter 11 Cases.

The Debtors filed these chapter 11 cases to effectuate the terms of the Restructuring and Lock-Up Agreement. Based on the Restructuring and Lock-Up Agreement, the Debtors are prepared to seek confirmation of the Plan shortly after the filing of these chapter 11 cases. Indeed, because the Plan is based on a consensual deal with the Debtors' key stakeholders and contemplates a significant deleveraging of the Debtors' balance sheet—including satisfaction in full of the Prepetition Secured Credit Agreement Obligations through debtor-in-possession financing proceeds, equitization of the Notes, and a full recovery to holders of General Unsecured Claims (as defined in the Plan)—confirmation of the Plan is expected to occur over a relatively short timeframe. Specifically, pursuant to the Restructuring and Lock-Up Agreement, the Debtors have agreed that the Disclosure Statement must be filed within 10 days of the Petition Date, the Disclosure Statement and accompanying solicitation materials must be approved and a hearing to confirm the Plan must be scheduled, within 40 days after the filing of the Plan, the Plan must be confirmed within 60 days of the date on which the Disclosure Statement is approved (subject to a 15-day extension under certain circumstances)

#### Initial Motions of the Chapter 11 Cases and Certain Related Relief

In order to minimize disruption to the Debtors' operations and effectuate the terms of the Plan Term Sheet, the Debtors obtained certain relief, including the relief summarized below.

#### Motion for Authority to Enter into a Postpetition Financing Agreement

On [•], 2010, the Bankruptcy Court entered an order authorizing the Debtors to enter into the DIP Facility on an interim basis pending the final hearing on the motion. Pursuant to this order, the Debtors are authorized to use proceeds of the DIP Facility to (a) pay off the Prepetition Secured Credit Agreement Obligations, (b) pay vendors in the ordinary course of business, (c) fund fees and expenses of the Chapter 11 Cases, and (d) fund operational needs—all of which are necessary to preserve and maintain the Debtors' going-concern value and, ultimately, effectuate a successful reorganization.

#### Motion to Pay Employee Wages and Associated Compensation

On [•], 2010, the Bankruptcy Court entered an order authorizing it (a) to pay certain prepetition wages, salaries, and other compensation, reimbursable employee expenses, and employee medical, pension, and similar benefits and (b) to continue their workers' compensation program. The order also authorizes the Debtors to remit any outstanding payroll taxes or deductions to the appropriate third-party or taxing authority.

#### Motion to Pay Prepetition General Unsecured Claims

On [•], 2010, the Bankruptcy Court entered an order authorizing the Debtors to pay general unsecured claims (excluding Note Claims) in their sole discretion and in the ordinary course of business.

#### Motion to Pay Taxes and Fees

On [•], 2010, the Debtors obtained approval authorizing, but not directing, the payment of certain taxes and fees that in the ordinary course of business accrued or arose before the Petition Date.

#### Motion to Prohibit Utilities from Terminating Service

On [•], 2010, the Bankruptcy Court entered an order (a) setting a final hearing to approve, among other things, the Debtors' proposed adequate assurance of payment for future service to the utility providers and procedures governing any requests for additional or different adequate assurance and (b) prohibiting the utility providers from altering, refusing, or discontinuing utility services on account of any unpaid prepetition charges, or discriminating against the Debtors, or requiring payment of a deposit or receipt or any other security for continued service as a result of the Debtors' bankruptcy filing or any outstanding prepetition invoices without further Bankruptcy Court order.

#### NOL Motion

On [•], 2010, the Bankruptcy Court entered an order establishing notification and hearing procedures that must be satisfied before certain transfers of common stock in U.S. Concrete, Inc., or of any beneficial interest therein, including options to acquire such stock, are deemed effective.

#### **Customer Programs Motion**

On [•], 2010, the Bankruptcy Court entered an order authorizing, but not directing, the Debtors, in their sole discretion, to (a) maintain and administer customer programs, (b) honor prepetition obligations earned by and owing to their customers related thereto in the ordinary course of business and in a manner consistent with past practice, and (c) provide credit adjustments and discounts to their customers in satisfaction of accrued prepetition obligations incurred by the Debtors under the customer programs.

#### **Other Related Relief**

In addition, the Debtors filed the following motions, which were granted after a hearing in the Bankruptcy Court, obtaining: (a) an order directing the joint administration of the 44 Chapter 11 Cases under a single docket, Case Number [•]; and (b) orders (i) authorizing the Debtors to continue to use their centralized cash management system, bank accounts, and perform intercompany transactions; (ii) establishing procedures for interim compensation and reimbursement of expenses of retained professionals in the Chapter 11 Cases; (iii) establishing procedures for retention and compensation of professionals utilized in the ordinary course of the Debtors' business; (iv) authorizing the Debtors to continue prepetition insurance policies and program and to maintain premium financing agreements for insurance coverage entered into prepetition; (v) approving this Disclosure Statement and the solicitation and voting procedures; and (vii) establishing certain dates and deadlines.

#### **Treatment of Claims and Interests**

Claims and Interests, except for Administrative Claims, DIP Facility Claims, and Priority Tax Claims are classified in the Classes set forth in Article III of the Plan. A Claim or Interest is classified in a particular Class only to the extent that the Claim or Interest qualifies within the description of that Class and is classified in other Classes to the extent that any portion of the Claim or Interest qualifies within the description of such other Classes. A Claim or Interest also is classified in a particular Class for the purpose of receiving distributions pursuant to the Plan only to the extent that such Claim or Interest is an Allowed Claim or and Allowed Interest in that Class and has not been paid, released, or otherwise satisfied prior to the Effective Date.

Distributions under the Plan will be made only to Holders of Allowed Claims or Allowed Interests. As more fully described in Articles II and III of the Plan, Holders of Disputed Claims or Disputed Interests will receive no distributions unless and until their Claims or Interests become Allowed.

Pursuant to the terms of the Plan, except for Claims or Interests that are (a) expressly exempted from the discharge provisions of the Bankruptcy Code or (b) specifically identified as being reinstated, all Claims or Interests that arose prior to Confirmation will be discharged.

#### Administrative Claims

In accordance with section 1123(a)(1) of the Bankruptcy Code, Administrative Claims, DIP Facility Claims, and Priority Tax Claims have not been classified and, thus, are excluded from the Classes of Claims and Interests set forth in Article III of the Plan.

#### General Administrative Claims

Except as specified in Article II of the Plan, unless otherwise agreed to by the Holder of a General Administrative Claim and the Debtors or the Reorganized Debtors, as applicable, each Holder of an Allowed General Administrative Claim will receive, in full satisfaction of its General Administrative Claim, Cash equal to the amount of such Allowed General Administrative Claim the ordinary course of the Debtors' business, pursuant to the terms and conditions of the particular transaction giving rise to such Allowed General Administrative Claims, without any further action by the Holders of such Allowed General Administrative Claims.

#### **DIP Facility Claims**

Notwithstanding anything to the contrary in the Plan, and subject to the terms of the DIP Facility, in full and final satisfaction, settlement, release, and discharge of and in exchange for release of all DIP Facility Claims, on the Effective Date, the DIP Facility Claims shall convert into the Exit Facility or be paid off in full and in Cash.

#### **Professional Compensation**

#### **Final Fee Applications**

All final requests for payment of Professional Fee Claims, including the Holdback Amount and Professional Fee Claims incurred during the period from Petition Date through the Confirmation Date, must be filed with the Bankruptcy Court and served on the Reorganized Debtors no later than 45 days after the Confirmation Date, unless the Debtors agree otherwise. After notice and a hearing in accordance with the procedures established by the Bankruptcy Code and prior orders of the Bankruptcy Court in the

Chapter 11 Cases, the allowed amounts of such Professional Fee Claims shall be determined by the Bankruptcy Court.

#### **Post-Confirmation Date Fees and Expenses**

Except as otherwise specifically provided in the Plan, from and after the Confirmation Date, the Reorganized Debtors shall, in the ordinary course of business and without any further notice to or action, order, or approval of the Bankruptcy Court, pay in Cash the reasonable legal, professional, or other fees and expenses related to implementation and Consummation of the Plan incurred by the Reorganized Debtors. Upon the Confirmation Date, any requirement that Professionals comply with sections 327 through 331 and 1103 of the Bankruptcy Code in seeking retention or compensation for services rendered after such date shall terminate, and the Reorganized Debtors may employ and pay any Professional in the ordinary course of business without any further notice to or action, order, or approval of the Bankruptcy Court.

#### Priority Tax Claims

Except to the extent that a Holder of an Allowed Priority Tax Claim agrees to a less favorable treatment, in full and final satisfaction, settlement, release, and discharge of and in exchange for each Allowed Priority Tax Claim, each Holder of such Allowed Priority Tax Claim shall be treated in accordance with the terms set forth in section 1129(a)(9)(C) of the Bankruptcy Code.

#### **Classified Claims and Interests.**

#### Class 1 -- Other Priority Claims

Classification: Class 1 consists of all Other Priority Claims.

*Treatment:* Except to the extent that a Holder of an Allowed Class 1 Claim agrees to a less favorable treatment, in full and final satisfaction, settlement, release, and discharge of and in exchange for each Class 1 Claim, each such Holder shall be paid in full in Cash by the Debtors or the Reorganized Debtors, as applicable, in the ordinary course of business.

*Voting:* Class 1 is Unimpaired by the Plan. Holders of Claims in Class 1 are conclusively presumed to have accepted the Plan pursuant to section 1126(f) of the Bankruptcy Code. Therefore, such Holders are not entitled to vote to accept or reject the Plan.

#### Class 2 - Other Secured Claims

Classification: Class 2 consists of all Other Secured Claims.

*Treatment*: Except to the extent that a Holder of an Allowed Class 2 Claim agrees to a less favorable treatment, in full and final satisfaction, settlement, release, and discharge of and in exchange for each Class 2 Claim, each such Claim shall be Reinstated or otherwise rendered Unimpaired for the benefit of the Holders thereof.

*Voting*: Class 2 is Unimpaired by the Plan. Holders of Claims in Class 2 are conclusively presumed to have accepted the Plan pursuant to section 1126(f) of the Bankruptcy Code. Therefore, such Holders are not entitled to vote to accept or reject the Plan.

#### Class 3 – General Unsecured Claims

Classification: Class 3 consists of all General Unsecured Claims.

*Treatment*: On the Effective Date, except to the extent that a Holder of a General Unsecured Claim agrees to less favorable treatment of its Allowed General Unsecured Claim or has been paid prior to the Effective Date, each Allowed General Unsecured Claim shall be paid in full, in Cash, in the ordinary course of business or otherwise rendered Unimpaired. An Allowed Unsecured Ongoing Operations Claim that is not due and payable on or before the Effective Date shall be paid thereafter (i) in the ordinary course of business in accordance with the terms of any agreement that governs such General Unsecured Claim or (ii) in accordance with the course of practice between the Debtors and such Holder with respect to such General Unsecured Claim. Holders of General Unsecured Claims who received payment(s) from the Debtors during the Chapter 11 Cases pursuant to any Bankruptcy Court Final Order shall not be excluded from receiving distributions under the Plan of Reorganization on account of such Claims unless such Claims were fully satisfied by any prior payments from the Debtors. The Debtors reserve the right to challenge the legal basis and amount of any General Unsecured Claim.

*Voting:* Class 3 is Unimpaired under the Plan. Holders of Claims in Class 3 are conclusively presumed to have accepted the Plan pursuant to section 1126(f) of the Bankruptcy Code. Therefore, such Holders are not entitled to vote to accept or reject the Plan.

#### Class 4 –Note Claims

Classification: Class 4 Consists of all Note Claims.

*Treatment:* On the Effective Date, except to the extent that a Holder of a Note Claim agrees to less favorable treatment of its Allowed Note Claim, each Holder of an Allowed Note Claim against the Debtors shall receive its Pro Rata share of 100% of the New Equity issued on the Effective Date (subject to dilution by amounts reserved pursuant to the Management Equity Incentive Plan and the New Warrants).

*Voting:* Class 4 is Impaired by the Plan. Each Holder of a Note Claim is entitled to vote to accept or reject the Plan.

#### Class 5 - Intercompany Claims

Classification: Class 5 consists of all Intercompany Claims.

*Treatment*: Intercompany Claims may be Reinstated as of the Effective Date or, at the Debtors' or the Reorganized Debtors' option, be cancelled, and no distribution shall be made on account of such Claims.

*Voting*: Class 5 is Unimpaired by the Plan. Holders of Claims in Class 5 are conclusively presumed to have accepted the Plan pursuant to section 1126(f) of the Bankruptcy Code. Therefore, such Holders are not entitled to vote to accept or reject the Plan.

#### Class 6- Intercompany Interests

Classification: Class 6 consists of all Intercompany Interests.

*Treatment*: In full and final satisfaction, settlement, release, and discharge of and in exchange for each Class 6 Interest, such Interests shall be Reinstated for the benefit of the Holders thereof.

*Voting*: Class 6 is Unimpaired by the Plan. Holders of Interests in Class 6 are conclusively presumed to have accepted the Plan pursuant to section 1126(f) of the Bankruptcy Code. Therefore, such Holders are not entitled to vote to accept or reject the Plan.

#### Class 7 – Interests in U.S. Concrete, Inc.

Classification: Class 7 consists of Interests in U.S. Concrete, Inc..

*Treatment*: On the Effective Date, except to the extent that a Holder of an Interest in U.S. Concrete, Inc. agrees to less favorable treatment of its Allowed Interest, each Holder of an Interest in U.S. Concrete, Inc. shall receive its Pro Rata share of the New Warrants.

*Voting*: Class 7 is Impaired by the Plan. Holders of Interests in Class 7 are entitled to vote to accept or reject the Plan.

#### Class 8 - Section 510(b) Claims

Classification: Class 8 consists of all Section 510(b) Claims.

Treatment: On the Effective Date, all Class 8 Claims shall be cancelled without any distribution.

*Voting*: Class 8 is Impaired by the Plan. Holders of Claims in Class 8 are conclusively presumed to have rejected the Plan pursuant to section 1126(g) of the Bankruptcy Code. Therefore, such Holders are not entitled to vote to accept or reject the Plan.

#### **Management of the Debtors**

Biographical information for Mr. Michael W. Harlan, Mr. Robert D. Hardy, and Mr. Curt M. Lindeman is set forth below:

Mr. Harlan has served as U.S. Concrete Inc.'s President and Chief Executive Officers since 2007, and as one of U.S. Concrete Inc.'s directors since 2006. Previously, he served as one of U.S. Concrete Inc.'s directors from 1999 to 2003. From 2003 through 2007, Mr. Harlan served as U.S. Concrete's Executive Vice President and Chief Operating Officer. Mr. Harlan served as U.S. Concrete Inc.'s Chief Financial Officer from 1998 to 2004, as Senior Vice President from 1998 to 2003, and as Corporate Secretary from 1998 to 1999. Prior to founding U.S. Concrete Inc., Mr. Harlan served as Senior Vice President and Chief Financial Officer of Apple Orthodontix, Inc., an orthodontic practice management company, from 1996 to 1998. Mr. Harlan is on the Board of Directors of Waste Connections, Inc., a publicly-traded solid waste services firm, where he serves as Chairman of the Audit committee.

Mr. Hardy has served as U.S. Concrete Inc.'s Executive Vice President and Chief Financial Officers since 2007. From 2004 through 2007, he served as U.S. Concrete Inc.'s Senior Vice President and Chief Financial Officer. From January 2004 through November 20004, Mr. Hardy was self-employed as a business consultant to NL Industries, Inc., an international chemical company. From 1992 through 2003, Mr. Hardy held various positions of increasing responsibility in the tax, accounting, and finance departments of NL Industries.

Mr. Lindeman has served as U.S. Concrete Inc.'s Vice President and General Counsel since 2007, and as Corporate Secretary since 2006. From 2006 to 2007, Mr. Lindeman served as U.S. Concrete Inc.'s Assistant General Counsel. From 2002 through 2006, Mr. Lindeman was self-employed as an attorney representing various companies, including U.S. Concrete Inc. In 1999, Mr. Lindeman served as counsel

for Coral Energy, L.P., a wholesale natural gas and power marketing and trading company affiliated with Shell Oil Company. From 1997 to 1999, he served as an attorney with Shook, Hardy & Bacon L.L.P.

#### **Composition of New Board of Directors**

The Reorganized Debtors and New U.S. Concrete Holdings shall have 5-person board of directors, which shall consist of Reorganized U.S. Concrete Holdings' Chief Executive Officer and 4 directors, that will be selected by the Informal Noteholders Committee.

Pursuant to section 1129(a)(5) of the Bankruptcy Code, the Debtors will disclose in advance of the Plan Confirmation Hearing, to the extent known, the identity and affiliations of any Person proposed to serve on the initial board of directors or be an officer of each of the Reorganized Debtors and New U.S. Concrete Holdings. To the extent any such director or officer of the Reorganized Debtors or New U.S. Concrete Holdings is an "insider" under the Bankruptcy Code, the Debtors will also disclose the nature of any compensation to be paid to such director or officer.

#### **Capital Structure of the Reorganized Debtors upon Consummation**

#### **Exit Facility**

On the Effective Date, the Reorganized Debtors shall enter into the Exit Facility, the terms of which shall be disclosed in the Plan Supplement. Confirmation shall be deemed approval of the Exit Facility (including the transactions contemplated thereby, and all actions to be taken, undertakings to be made, and obligations to be incurred by the Reorganized Debtors in connection therewith) and authorization for the Reorganized Debtors to enter into and execute the Exit Facility documents, subject to such modifications as the Reorganized Debtors may deem to be reasonably necessary to consummate such Exit Facility.

#### **Intercompany Account Settlement**

The Debtors and the Reorganized Debtors, as applicable, will be entitled to transfer funds between and among themselves as they determine to be necessary or appropriate to enable the Reorganized Debtors to satisfy their obligations under the Plan. Except as set forth in the Plan, any changes in intercompany account balances resulting from such transfers will be accounted for and settled in accordance with the Debtors' historical intercompany account settlement practices and will not violate the terms of the Plan.

#### **Issuance of New Warrants and New Equity**

The issuance of the New Warrants and New Equity, including options, or other equity awards, if any, reserved for the Management Equity Incentive Plan, by New U.S. Concrete Holdings is authorized without the need for any further corporate action or without any further action by the Holders of Claims or Interests.

All of the shares of New Equity issued pursuant to the Plan shall be duly authorized, validly issued, fully paid, and non-assessable. Each distribution and issuance referred to in Article VI of the Plan shall be governed by the terms and conditions set forth in the Plan applicable to such distribution or issuance and by the terms and conditions of the instruments evidencing or relating to such distribution or issuance, which terms and conditions shall be deemed to have the value assigned to it based upon, among other things, the New U.S. Concrete Total Enterprise Value, regardless of the date of distribution.

#### **Management Equity Incentive Plan**

On the Effective Date, 9.5% of the New Equity, on a fully-diluted basis, shall be reserved for issuance as grants of stock, restricted stock, options, or stock appreciation rights or similar equity awards to management and employees in connection with the Management Equity Incentive Plan, and 0.5% of the New Equity, on a fully-diluted basis shall be reserved for Director Equity. The terms and conditions of the grant of the Director Equity shall be set forth in the Management Equity Incentive Plan.

A minimum of 3.5% of the fully-diluted New Equity shall be issued to management and employees within 30 days of the Effective Date pursuant to the terms of the Management Equity Incentive Plan. The initial allocation of New Equity to the Debtors' Chief Executive Officer, Chief Financial Officer, General Counsel, and Vice President of Human Resources shall be determined prior to Confirmation. Such initial awards of New Equity shall vest quarterly 33% in the first year after the Effective Date, 33% in the second year after the Effective Date, and 33% in the third year after the Effective Date, provided that in the event an employee is terminated without cause, any New Equity previously awarded and any New Equity awards that would have vested in the six month period following such employee's termination shall vest immediately and shall be exercisable by such employee within the twelve month period following termination. A material portion of such New Equity shall be comprised of restricted stock units.

All New Equity reserved pursuant to the Management Equity Incentive Plan and not issued shall be granted to managers of the Reorganized Debtor within 5 years of the Effective Date.

#### Summary of Legal Proceedings<sup>2</sup>

#### The Debtors' Legal Proceedings

Because of the size and nature of the Debtors' business, the Debtors' are party to numerous legal proceedings. Most of these legal proceedings have arisen in the ordinary course of the Debtors' business and involve Claims for money damages. Whether these Claims are or will be liquidated or resolved in the Bankruptcy Court or in some other jurisdiction depends upon the nature of the Claims and the debt arising therefrom. Generally, if the debt underlying such Claims was incurred by the Debtors prior to the date the Plan is confirmed, such debt, in accordance with section 1141 of the Bankruptcy Code, will be discharged through bankruptcy, depending upon the nature of the relief sought, regardless of whether the Claim is liquidated and resolved before or after the Effective Date. Claims arising from conduct occurring after the Effective Date, unless provided for under the Plan, generally are not dischargeable through bankruptcy, and will be handled by the Reorganized Debtors in the ordinary course of their business after emergence.

<sup>&</sup>lt;sup>2</sup> This summary is not intended as an exhaustive description of all pending legal matters or proceedings in which the Debtors are involved. Certain legal proceedings may be subject to appeal in or outside the Bankruptcy Court. Nothing in this discussion is deemed to be an admission by the Debtors of any liability or wrongdoing or a waiver of any rights or defenses.

#### California Wage and Hour Class Actions

Debtor Central Concrete Supply Co., Inc. ("<u>Central Concrete</u>"), is a defendant in a class action pending in Alameda Superior Court (California). Four class actions were filed between April 6, 2007 and September 27, 2007 on behalf of various Central Concrete ready-mixed concrete and transport drivers, alleging, primarily, that Central Concrete failed to provide meal and rest breaks as required under California law. The Debtors have settled with the class consisting of the transport drivers and have entered into settlements with more than half of the individual ready-mix drivers for approximately \$2.5 million. The remaining three classes have been consolidated and a single class was certified on July 24, 2009. Prior to the Petition Date, the Debtors reached a preliminary settlement with counsel to the pending class actions under which the Debtors will pay \$1.5 million (plus administrative costs not to exceed \$50,000 plus Central Concrete's portion of any withholding taxes on such amount) to the class members in the aggregate in return for a dismissal with prejudice of the class action lawsuit (the "Proposed California Wage and Hour Settlement"). The Debtors are continuing to take steps during the Chapter 11 Cases to finalize and approve the Proposed California Wage and Hour Settlement.

#### Teamsters Local 641 Pension Fund Withdrawal Liability Assessment

The Debtors were assessed a complete withdrawal liability from the Teamsters Local 641 Pension Fund on January 27, 2010, in the amount of \$1,376,505. The payment schedule calls for 21 quarterly payments of \$76,642 and a final payment of \$19,362. The Debtors filed a timely request for review on February 16, 2010 and have preserved their rights to contest the assessment and to proceed to arbitration. Despite the request for review, the Employee Retirement Income Secured Act ("<u>ERISA</u>") requires that the Debtors comply with the payment schedule. The Debtors' first payment was due on or around March 27, 2010; however, the Debtors did not make this payment, which resulted in a default. Under ERISA section 4219, in the event of a default, the pension fund may demand immediate payment of the entire amount and proceed to court to collect the delinquency. The term "default" is defined as a "failure to cure" within 60 days of a notice from the Pension Fund. As of the Petition Date, the Debtors had not received any such notice from the Pension Fund.

#### Teamsters Local 863 Pension Fund Funding Deficiency Litigation

On or about March 19, 2010, Debtor Eastern Concrete Materials, Inc. was sued by Local 863 Pension Fund seeking payment of the Debtor's share of funding deficiencies for plan years ending August 31, 2003 and August 31, 2005 through August 31, 2008. If at the end of any plan year, the pension fund had "negative credit balance," the contributing employers were required by law to pay their share of the deficiency, defined as a violation of the minimum funding standards. In addition, an employer is also required to pay an excise tax to the Internal Revenue Services ("IRS") in the amount of 5% of the employer's liability for each plan year. The amount of the excise tax can be increased to 100% if the employer does not pay the assessment within 90 days of notice of the deficiency from the IRS. The complaint against the Debtors demands payment of \$1,802,583 plus attorneys fees and accruing interest. While there may be substantive defenses available to the Debtors, they are considering a settlement proposal and payment schedule to ease cash flow burdens.

#### Valuation Analysis

THE VALUATION INFORMATION CONTAINED IN THIS SECTION WITH REGARD TO THE REORGANIZED DEBTORS IS NOT A PREDICTION OR GUARANTEE OF THE ACTUAL MARKET VALUE THAT MAY BE REALIZED THROUGH THE SALE OF ANY SECURITIES TO BE ISSUED PURSUANT TO THE PLAN.

#### 1. Overview

The Debtors' financial advisor, Lazard Frères & Co. LLC ("<u>Lazard</u>"), has estimated the value of the Reorganized Debtors as of the date of this Disclosure Statement. Lazard has undertaken this valuation analysis to determine the value available for distribution to Holders of Allowed Claims and Allowed Interests pursuant to the Plan and to analyze the relative recoveries to such Holders thereunder. The estimated total value available for distribution to Holders of Allowed Claims and Allowed Interests, as applicable (the "<u>Total Enterprise Value</u>") consists of the estimated value of the Reorganized Debtors' operations on a going-concern basis, which includes the estimated value of the Reorganized Debtors' 60% equity interest in the Michigan Joint Venture on a going-concern basis. The valuation analysis assumes that the Effective Date occurs on July 31, 2010 (the "<u>Assumed Effective Date</u>") and is based on the Financial Projections, a copy of which is attached hereto as <u>Exhibit C</u>.

Based on the Financial Projections and solely for purposes of the Plan, Lazard estimates that the Total Enterprise Value of the Reorganized Debtors falls within a range from approximately \$180 million to \$208 million, with a mid-point estimate of \$194 million. For purposes of this valuation, Lazard assumes that no material changes that would affect value occur between the date of this Disclosure Statement and the Assumed Effective Date. Based on an estimated net debt balance of approximately \$51 million projected as of the Assumed Effective Date, Lazard's mid-point estimate of Total Enterprise Value implies a value for the New Equity (the "Equity Value") of approximately \$143 million. Lazard's estimate of Total Enterprise Value does not constitute an opinion as to fairness from a financial point of view of the consideration to be received under the Plan or of the terms and provisions of the Plan.

THE ASSUMED TOTAL ENTERPRISE VALUE RANGE, AS OF THE ASSUMED EFFECTIVE DATE OF JULY 31, 2010, REFLECTS WORK PERFORMED BY LAZARD ON THE BASIS OF INFORMATION AVAILABLE TO LAZARD AS OF THE DATE OF THIS DISCLOSURE STATEMENT. ALTHOUGH SUBSEQUENT DEVELOPMENTS MAY AFFECT LAZARD'S CONCLUSIONS, NEITHER LAZARD, NOR THE DEBTORS HAVE ANY OBLIGATION TO UPDATE, REVISE, OR REAFFIRM THE VALUATION ANALYSIS.

Lazard assumed that the Financial Projections were reasonably prepared in good faith and on a basis reflecting the Debtors' most accurate currently available estimates and judgments as to the future operating and financial performance of the Reorganized Debtors. Lazard's estimated Total Enterprise Value range assumes the Reorganized Debtors will achieve the Financial Projections in all material respects, including revenue and earnings before interest, taxes, depreciation and amortization ("<u>EBITDA</u>") growth and improvements in EBITDA margins, earnings, and cash flow as projected. If the business performs at levels below those set forth in the Financial Projections, such performance may have a materially negative impact on Total Enterprise Value. Conversely, if the business performs at levels above those set forth in the Financial Projections, such performance may have materially positive impact on Total Enterprise Value.

In estimating the Total Enterprise Value and the Equity Value of the Reorganized Debtors, Lazard: (a) reviewed certain historical financial information of the Debtors for recent years and interim periods; (b) reviewed certain internal financial and operating data of the Debtors, which data were prepared and provided to Lazard by the management of the Debtors and which relate to the Reorganized Debtors' business and its prospects; (c) met with and discussed the Debtors' operations and future prospects with the senior management team; (d) reviewed certain publicly available financial data for, and considered the market value of, public companies that Lazard deemed generally comparable to the operating business of the Reorganized Debtors; (e) considered certain economic and industry information relevant to the operating business; and (f) conducted such other studies, analyses, inquiries, and investigations as it deemed appropriate. Although Lazard conducted a review and analysis of the Reorganized Debtors' business, operating assets and liabilities and the Reorganized Debtors' business plan, it assumed and relied on the accuracy and completeness of all financial and other information furnished to it by the Reorganized Debtors as well as publicly available information.

In addition, Lazard did not independently verify the Financial Projections in connection with preparing estimates of Total Enterprise Value, and no independent valuations or appraisals of the Debtors were sought or obtained in connection herewith. Such estimates were developed solely for purposes of the formulation and negotiation of the Plan and the analysis of implied relative recoveries to Holders of Allowed Claims and Allowed Interests thereunder.

Lazard's estimated Total Enterprise Value of the Reorganized Debtors does not constitute a recommendation to any Holder of Allowed Claims or Allowed Interests as to how such Holder should vote or otherwise act with respect to the Plan. Lazard has not been asked to and does not express any view as to what the trading value of the Reorganized Debtors' securities would be when issued pursuant to the Plan or the prices at which they may trade in the future. The estimated Total Enterprise Value of the Reorganized Debtors set forth herein does not constitute an opinion as to fairness from a financial point of view to any Holder of the consideration to be received by such Holder under the Plan or of the terms and provisions of the Plan.

Lazard's estimate of Total Enterprise Value reflects the application of standard valuation techniques and does not purport to reflect or constitute appraisals, liquidation values, or estimates of the actual market value that may be realized through the sale of any securities to be issued pursuant to the Plan, which may be significantly different than the amounts set forth herein. The value of an operating business is subject to numerous uncertainties and contingencies which are difficult to predict and will fluctuate with changes in factors affecting the financial condition and prospects of such a business. As a result, the estimated Total Enterprise Value range of the Reorganized Debtors set forth herein is not necessarily indicative of actual outcomes, which may be significantly more or less favorable than those set forth herein. Neither the Reorganized Debtors, Lazard, nor any other person assumes responsibility for any differences between the Total Enterprise Value range and such actual outcomes. Actual market prices of such securities at issuance will depend upon, among other things, the operating performance of the Reorganized Debtors, prevailing interest rates, conditions in the financial markets, the anticipated holding period of securities received by prepetition creditors (some of whom may prefer to liquidate their investment rather than hold it on a long-term basis), developments in the Reorganized Debtors' industry and economic conditions generally, and other factors which generally influence the prices of securities.

#### 2. Valuation Methodology

The following is a brief summary of certain financial analyses performed by Lazard to arrive at its range of estimated Total Enterprise Values for the Reorganized Debtors. In performing the financial analyses described below and certain other relevant procedures, Lazard reviewed all significant assumptions with the management of the Debtors. Lazard's valuation analysis relies predominantly on the discounted cash flow analysis and the comparable company analysis; while a precedent transaction analysis was performed, Lazard's reliance on such methodology for purposes of determining the Total

Enterprise Value was lower than the two other methodologies. Lazard's valuation analysis must be considered as a whole. Reliance on only one of the methodologies used or portions of the analysis performed could create a misleading or incomplete conclusion as to the Total Enterprise Value. For reasons discussed in detail below, Lazard made judgments as to the relative significance of each analysis in determining the value of the Reorganized Debtors' operations on a going-concern basis and applied 40% weight to the Discounted Cash Flow Analysis, 40% weight to the Comparable Company Analysis, and 20% weight to the Precedent Transactions Analysis.

#### **Discounted Cash Flow Analysis**

The discounted cash flow analysis ("<u>DCF Analysis</u>") is a forward-looking enterprise valuation methodology that estimates the value of an asset or business by calculating the present value of expected future cash flows to be generated by that asset or business. Under this methodology, projected future cash flows are discounted by the business' weighted average cost of capital (the "<u>Discount Rate</u>"). The Discount Rate reflects the estimated blended rate of return that would be required by debt and equity investors to invest in the business based on its capital structure. The enterprise value of the firm is determined by calculating the present value of the Reorganized Debtors' unlevered after-tax free cash flows based on the Financial Projections plus an estimate for the value of the firm beyond the period contained within the Financial Projections known as the terminal value. The terminal value is derived by evaluating two (2) approaches: 1) applying a multiple to the Reorganized Debtors' estimated EBITDA in the year following the period covered in the Financial Projections, discounted back to the assumed date of emergence by the Discount Rate; and 2) dividing the estimated unlevered free cash flow in the year following the period covered by the Financial Projections by the Discount Rate minus a range of perpetual growth rates, discounted back to the assumed date of emergence by the Discount Rate.

To estimate the Discount Rate, Lazard used the cost of equity and the after-tax cost of debt for the Reorganized Debtors, assuming a targeted long-term debt-to-total capitalization ratio based on an assumed range of Reorganized Debtors' pro forma capitalization and the average leverage ratio of the Peer Group. Lazard calculated the cost of equity based on the "Capital Asset Pricing Model," which assumes that the required equity return is a function of the risk-free cost of capital and the correlation of a publicly traded stock's performance to the return on the broader market. To estimate the cost of debt, Lazard estimated what would be the Reorganized Debtors' blended cost of debt based on current capital markets conditions and the financing costs for comparable companies with leverage similar to the Reorganized Debtors' target capital structure. In determining the terminal multiple, Lazard used a historical one year forward EBITDA multiple based on the Reorganized Debtors' multiple range over the last five years.

Although formulaic methods are used to derive the key estimates for the DCF Analysis methodology, their application and interpretation still involve complex considerations and judgments concerning potential variances in the projected financial and operating characteristics of the Reorganized Debtors, which in turn affect its cost of capital and terminal multiples. Lazard calculated its DCF valuation on a range of Discount Rates, terminal value EBITDA multiples and perpetuity growth rates as indicated below:

Discounted Cash Flow Analysis Assumptions			
Discount Rate	Terminal Multiple	Perpetuity Growth Rate	
14.5% - 15.5%	6.5x – 7.5x	2.0% - 4.0%	

In applying the above methodology, Lazard utilized management's detailed Financial Projections for the period beginning July 31, 2010, and ending December 31, 2014, to derive unlevered after-tax free cash flows. Free cash flow includes sources and uses of cash not reflected in the income statement, such as changes in working capital and capital expenditures. For purposes of the DCF Analysis, the Reorganized Debtors are assumed to be full taxpayers at the applicable regional corporate income tax rates (the effective tax rate is assumed to be 40%). Lazard assumes that the Debtors' existing NOL carryforwards are fully utilized to offset some of the income resulting from the cancellation of debt upon the Effective Date. Any cancellation of debt on the Effective Date in excess of the NOL carryforward is then utilized to reduce the tax basis in assets. Further tax diligence will be required to confirm the underlying tax assumptions used in the valuation.

#### **Comparable Company Analysis**

The comparable company valuation analysis estimates the value of a company based on a relative comparison with other publicly traded companies with similar operating and financial characteristics. Under this methodology, the enterprise value for each selected public company was determined by examining the trading prices for the equity securities of such company in the public markets and adding the aggregate amount of outstanding net debt for such company (at book value) and minority interest less the market value of unconsolidated investments. Those enterprise values are commonly expressed as multiples of various measures of operating statistics, most commonly sales, EBITDA and EBIT. In addition, each of the selected public company's operational performance, operating margins, profitability, leverage, and business trends were examined. Based on these analyses, financial multiples and ratios are calculated to apply to the Reorganized Debtors' actual and projected operational performance. Lazard focused primarily on EBITDA multiples of the selected comparable companyes.

A key factor to this approach is the selection of companies with relatively similar business and operational characteristics to the Reorganized Debtors. Common criteria for selecting comparable companies for the analysis include, among other relevant characteristics, similar lines of businesses, level of integration through the value chain, business risks, growth prospects, maturity of businesses, location, market presence, and size and scale of operations. The selection of appropriate comparable companies is often difficult, a matter of judgment, and subject to limitations due to sample size and the availability of meaningful market-based information.

Lazard selected the following publicly traded companies (the "<u>Peer Group</u>") on the basis of general comparability to the Reorganized Debtors in one or more of the factors described above: CEMEX, S.A.B. de C.V., Eagle Materials Inc., Texas Industries Inc., and Martin Marietta Materials Inc. It should be noted that there is no pure-play, publicly traded North American ready mix concrete business.

Lazard calculated market multiples for the Peer Group based on 2010 and 2011 estimated EBITDA by dividing the enterprise value of each comparable companies as of April 27, 2010, by the projected 2010 and 2011 EBITDA as estimated by equity research analysts. In determining the applicable EBITDA multiple ranges, Lazard considered a variety of factors, including both qualitative attributes and quantitative measures such as historical and projected revenue and EBITDA results, historical enterprise value/EBITDA trading multiples, EBITDA margins, financial distress impacting trading values, size, growth, positioning within the heavy building materials value chain, and similarity in business lines. Accordingly, a trading discount was applied to the Peer Group's 2010 and 2011 EBITDA multiples based on the Reorganized Debtors' historical trading multiples relative the selected Peer Group's. Based on this analysis, Lazard's selected EBITDA multiple ranges for 2010 and 2011 EBITDA are set forth in the table below.

	Enterprise Value/EBITDA Multiple			
	Low	High	Peer Median	
2010E	12.6x	13.6x	14.6x	
2011E	10.5x	11.5x	12.5x	

Lazard then applied the range of multiples described above to the Reorganized Debtors' 2010E and 2011E income from operations before depreciation and amortization, impairment charges, stock compensation expense, and other operating expenses, such as special charges and loss on sale or retirement of assets ("Adjusted EBITDA") to determine a range of Total Enterprise Value.

#### **Precedent Transactions Analysis**

The precedent transactions valuation analysis is based on the enterprise values of companies involved in public merger and acquisition transactions that have operating and financial characteristics similar to the Reorganized Debtors. Under this methodology, the enterprise value of such companies is determined by an analysis of the consideration paid and the debt assumed in the merger or acquisition transaction. As in a comparable company valuation analysis, those enterprise values are commonly expressed as multiples of various measures of operating statistics, such as sales, EBITDA, and EBIT. Lazard reviewed industry-wide valuation multiples for companies in similar lines of business to the Reorganized Debtors. The derived multiples are then applied to the Reorganized Debtors' operating statistics to determine the Total Enterprise Value or value to a potential strategic buyer. Similar to the comparable company analysis, Lazard focused mainly on EBITDA multiples in comparing the valuations of the Reorganized Debtors and the selected companies involved in relevant precedent transactions.

In addition, other factors not directly related to a company's business operations can affect a valuation based on precedent transactions, including: (a) circumstances surrounding a merger transaction may introduce "diffusive quantitative results" into the analysis (*e.g.*, a buyer may pay an additional premium for reasons that are not solely related to competitive bidding); (b) the market environment is not identical for transactions occurring at different periods of time; (c) the limited universe of public transaction information involving companies with similar product concentration; and (d) circumstances pertaining to the financial position of the company may have an impact on the resulting purchase price (*e.g.*, a company in financial distress may receive a lower price due to perceived weakness in its bargaining leverage).

As with the comparable company analysis, because no precedent merger or acquisition used in any analysis will be identical to the target transaction, valuation conclusions cannot be based solely on quantitative results. The reasons for and circumstances surrounding each acquisition transaction are specific to such transaction, and there are inherent differences between the businesses, operations, and prospects of each target. Many of the transactions also occurred under drastically different fundamental, credit, and other market conditions from those prevailing in the current marketplace. Therefore, qualitative judgments must be made concerning the differences between the characteristics of these transactions and other factors and issues that could affect the price an acquirer is willing to pay in an acquisition. The number of completed transactions for which public data is available also limits this analysis. Furthermore, the data available for all the precedent transactions may have discrepancies due to varying sources of information. As described above, the precedent transactions analysis explains other aspects of value besides the inherent value of a company. As a result of these significant limitations as to the usefulness of this methodology, Lazard's reliance on the precedent transactions analysis in determining the Total Enterprise Value was less than other methodologies.

In deriving a range of Total Enterprise Values for the Reorganized Debtors under this methodology, Lazard calculated multiples of total transaction value ("<u>Transaction Value</u>") to the last twelve months ("<u>LTM</u>") EBITDA of the acquired companies and applied these multiples to the 2009 Adjusted EBITDA for the Reorganized Debtors.

Lazard evaluated various merger and acquisition transactions that have occurred in the heavy building materials over the last twelve years. Lazard calculated multiples of the target companies by dividing the disclosed purchase price of the target's equity, plus any debt assumed as part of the transaction less any cash on the target's balance sheet, by estimated LTM EBITDA. Based on this calculation and the qualitative factors described above, Lazard selected the EBITDA multiple ranges set forth in the table below:

	Enterprise Value/ EBITDA Multiple		
	Low	High	Precedent Median
LTM EBITDA	7.0x	8.0x	8.0x

#### **Other Assets/ Liabilities Valuation**

Other restructuring costs and professional fees were taken into account when estimating beginning cash balance of the Reorganized Debtors upon emergence.

Lazard estimated the enterprise value of the Michigan Joint Venture utilizing the same methodologies and assumptions described above. All value to the Reorganized Debtors from its 60% equity interest in the Michigan Joint Venture is after distributions to creditors of the non-debtor entity.

THE SUMMARY SET FORTH ABOVE DOES NOT PURPORT TO BE A COMPLETE DESCRIPTION OF THE ANALYSES PERFORMED BY LAZARD. THE PREPARATION OF A VALUATION ESTIMATE INVOLVES VARIOUS DETERMINATIONS AS TO THE MOST APPROPRIATE AND RELEVANT METHODS OF FINANCIAL ANALYSIS AND THE APPLICATION OF THESE METHODS IN THE PARTICULAR CIRCUMSTANCES AND, THEREFORE, SUCH AN ESTIMATE IS NOT READILY SUITABLE TO SUMMARY DESCRIPTION. IN PERFORMING THESE ANALYSES, LAZARD AND THE DEBTORS MADE NUMEROUS ASSUMPTIONS WITH RESPECT TO INDUSTRY PERFORMANCE, BUSINESS AND ECONOMIC CONDITIONS, AND OTHER MATTERS. THE ANALYSES PERFORMED BY LAZARD ARE NOT NECESSARILY INDICATIVE OF ACTUAL VALUES OR FUTURE RESULTS, WHICH MAY BE SIGNIFICANTLY MORE OR LESS FAVORABLE THAN SUGGESTED BY SUCH ANALYSES.

#### **Liquidation Analysis**

Under the "best interests" of creditors test set forth in 1129(a)(7) of the Bankruptcy Code, the Bankruptcy Court may not confirm a plan of reorganization unless the plan provides each Holder of a Clam or an Interest who does not otherwise vote in favor of the plan with property of a value that is not less than the amount that such holder would receive or retain if the debtor was liquidated under chapter 7 of the Bankruptcy Code. The Debtors, together with their Professionals, have prepared a liquidating analysis (the "Liquidation Analysis"), a copy of which is attached as <u>Exhibit B</u>, to assist Holders of Claims and Interests, as applicable, in determining whether to vote to accept or reject the Plan.

The Liquidation Analysis is based upon the value of the Debtors' assets and liabilities as of a certain date and incorporates various estimates and assumptions. Further, the Liquidation Analysis is

subject to the possibility of material change, including changes with respect to economic and business conditions and legal rulings. Therefore, the actual liquidation value of the Debtors could vary materially from the estimates provided in the Liquidation Analysis. The Valuation Analysis is based on data and information as of [•], 2010. The Debtors make no representations as to changes to such data that may have occurred, or any information that may have become available, since that date.

The Debtors believe that the Plan satisfies the "best interests" test. Specifically, Administrative Claims, Other Secured Claims, Priority Tax Claims, Other Priority Claims, and General Unsecured Claims are Unimpaired under the Plan and therefore do not receive less than the amount such Claims would receive in a chapter 7 liquidation. In addition, the Debtors have a commitment from certain Holders of Note Claims, sufficient in both amount and number pursuant to section 1126(c) of the Bankruptcy Code, to ensure that the Class 4 Note Claims is an accepting Class, and Holders of Interests in U.S. Concrete, Inc., who would receive no recovery in a chapter 7 liquidation, will receive the New Warrants under the Plan. Finally, Section 510(b) Claims also would receive no recovery in a chapter 7 liquidation and, therefore, are not receiving less recovery under the Plan.

#### **Projected Financial Information**

Attached as <u>Exhibit C</u> is projected financial statement information, including balance sheets, income statements, and statements of cash flows (collectively, the "<u>Financial Projections</u>") for the Reorganized Debtors from January 1, 2010 through December 31, 2014 (the "<u>Projection Period</u>"). The Financial Projections assume an Effective Date of July 31, 2010.

The Financial Projections have been prepared by the Debtors' management. Such Financial Projections were not prepared to comply with the guidelines for prospective financial statements published by the American Institute of Certified Public Accountants and the rules and regulations of the United States Securities and Exchange Commission. The Debtors relied upon the accuracy and completeness of publicly available information and portions of the information herein may be based upon certain statements, estimates, and forecasts provided by third parties with respect to the anticipated future performance of the Reorganized Debtors. The Debtors did not attempt independently to audit or verify such information. Further, the Debtors' independent accountants have neither examined nor compiled the accompanying actual results and projections and, accordingly, do not express an opinion or any other form of assurance with respect to the Financial Projections, assume no responsibility for the Financial Projections and disclaim any association with the Financial Projections. Except for purposes of this disclosure statement, the Debtors do not publish projections of their anticipated financial position or results of operations.

The Financial Projections contain certain statements that are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are subject to a number of assumptions, risks, and uncertainties, many of which are and will be beyond the control of the Reorganized Debtors, including the implementation of the Plan, the continuing availability of sufficient borrowing capacity or other financing to fund future principal payments of debt, existing and future governmental regulations and actions of government bodies, natural disasters and unusual weather conditions, and other market and competitive conditions. Holders of Claims and Interests are cautioned that the forward-looking statements speak as of the date made and are not guarantees of future performance. Actual results or developments may differ materially from the expectations expressed or implied in the forward-looking statements, and the Debtors and the Reorganized Debtors undertake no obligation to update any such statements.

The Financial Projections, while presented with numerical specificity, are necessarily based on a variety of estimates and assumptions which, though considered reasonable by the Debtors, may not be

realized and are inherently subject to significant business, economic, competitive, industry, regulatory, market, and financial uncertainties and contingencies, many of which are and will be beyond the Reorganized Debtors' control. The Debtors caution that no representations can be made or are made as to the accuracy of the historical financial information or the Financial Projections or to the Reorganized Debtors' ability to achieve the projected results. Some assumptions may prove to be inaccurate. Moreover, events and circumstances occurring subsequent to the date on which the Financial Projections were prepared may be different from those assumed, or, alternatively, may have been unanticipated, and thus the occurrence of these events may affect financial results in a materially adverse or materially beneficial manner. The Debtors and the Reorganized Debtors do not intend and undertake no obligation to update or otherwise revise the Projections to reflect events or circumstances existing or arising after the date this Disclosure Statement is initially filed or to reflect the occurrence of unanticipated events. The Financial Projections, therefore, may not be relied upon as a guaranty or other assurance of the actual results that will occur. In deciding whether to vote to accept or reject the Plan, Holders of Claims or Interests must make their own determinations as to the reasonableness of such assumptions and the reliability of the Financial Projections.

Creditors and other interested parties should see the section entitled "Risk Factors" of this Disclosure Statement for a discussion of certain factors that may affect the future financial performance of the Reorganized Debtors.

The Financial Projections make certain assumptions regarding, among other things, the improved health of the U.S. economy, the growth in the construction sector, concrete demand for residential, commercial, and public works markets, level of competition in regional markets, the cost of raw materials, fleet efficiency, and the ability to ramp up operations. Moreover, the Financial Projections have been prepared based on assumption that the Effective Date will occur on July 31, 2010, and the Financial Projections assume the successful implementation of the Reorganized Debtors' business plan. Although the Debtors presently intend to cause the Effective Date to occur as soon as practicable following Confirmation, there can be no assurance as to when the Effective Date actually will occur.

The Financial Projections are based on, among other things: (a) current and projected market conditions in each of the Reorganized Debtors' respective markets; (b) the ability to maintain sufficient working capital to fund operations; and (c) Confirmation.

#### **Risk Factors**

Holders of Claims and Interests entitled to vote should read and consider carefully the risk factors set forth below, as well as the other information set forth in this Disclosure Statement and the documents delivered together herewith, referred to or incorporated by reference herein, prior to voting to accept or reject the Plan. These factors should not be regarded as constituting the only risks present in connection with the Debtors' business or the Plan and its implementation.

#### The conditions precedent to the Confirmation and Consummation of the Plan may not occur.

As more fully set forth in Article IX of the Plan, the occurrence of Confirmation of the Plan and the Effective Date are each subject to a number of conditions precedent.

• Parties in Interest May Object to the Plan's Classification of Claims and Interests. Section 1122 of the Bankruptcy Code provides that a plan may place a Claim or an Interest in a particular Class only if such Claim or Interest is substantially similar to the other Claims or Interests in such Class. The Debtors believe that the classification of Claims and Interests under the Plan complies with the requirements set forth in the Bankruptcy Code because the Debtors created Classes of Claims and