2011 Bank of America Global Transportation Conference

United Continental Holdings, Inc.





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Zane Rowe

Executive Vice President & Chief Financial Officer

United Continental Holdings, Inc.

United – the world's leading carrier

Fly to Win



Fund the Future



Make Reliability a Reality



Working Together



Driving towards sustained profitability

Industry Leading Network & Revenue



Capacity Discipline



Integration & Synergies



Operational Performance

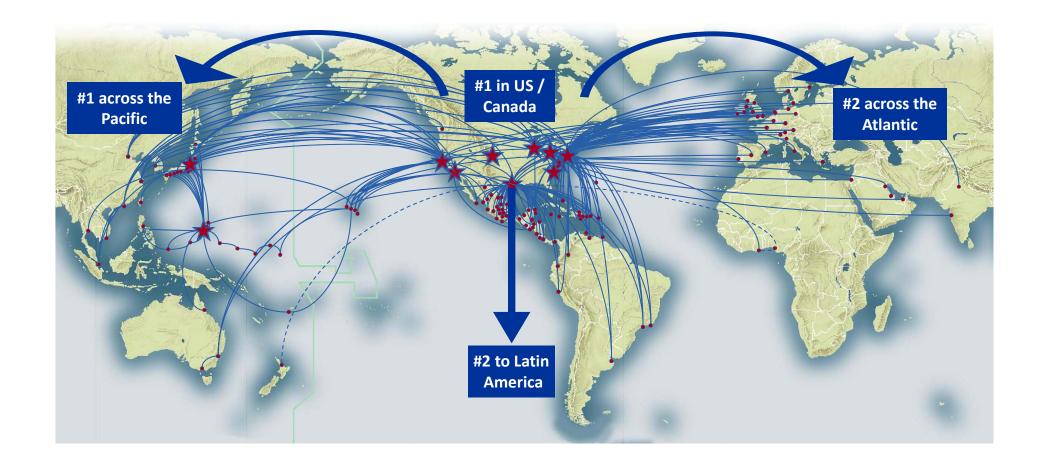


Financial Flexibility





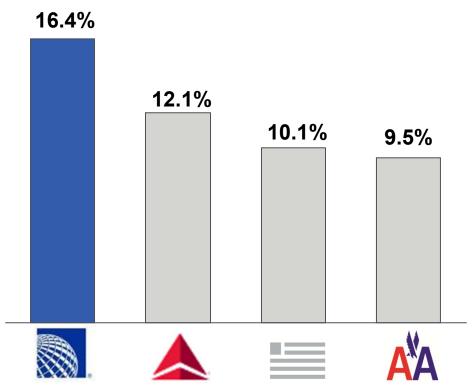
Industry-leading network structured with the business customer in mind...





...driving a revenue premium over our peers





TME 1Q 2011

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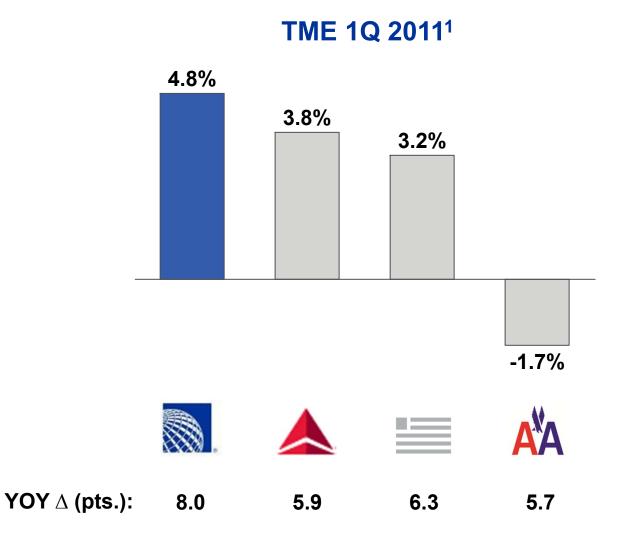
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9.52

10.85

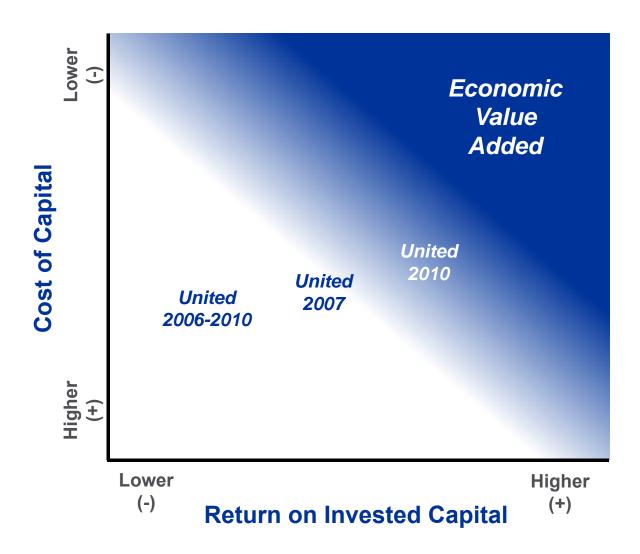


Pre-tax margin performance is best among U.S. network carriers with minimal synergy capture to date



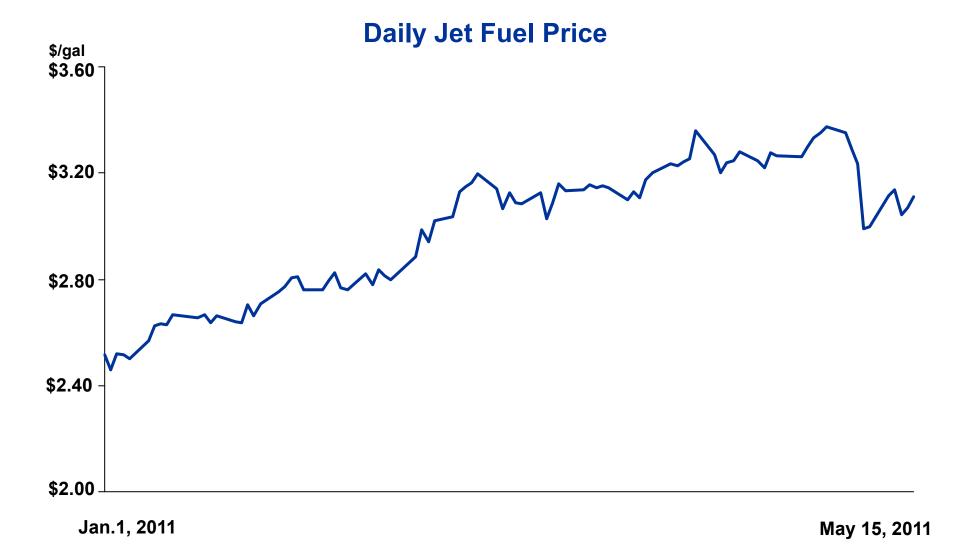


Focused on generating returns that exceed our cost of capital over the business cycle



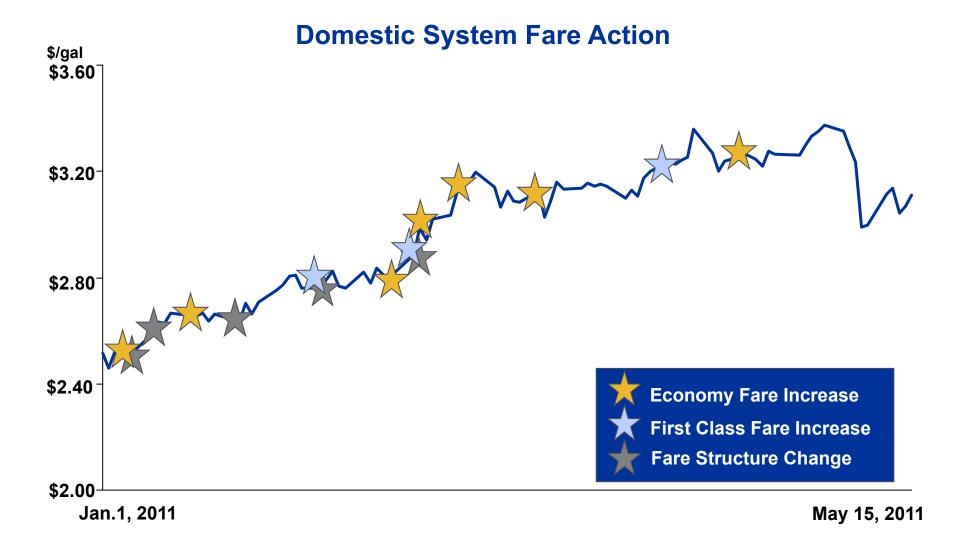


Industry facing high fuel costs and global instability...





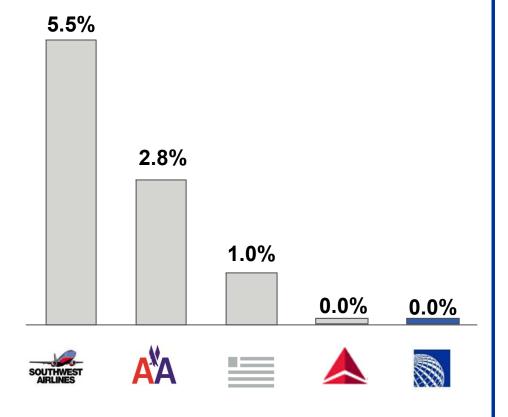
...and taking action to pass through higher fuel prices





United has led the industry in resizing our operation

FY 2011 Consolidated **Capacity Guidance**



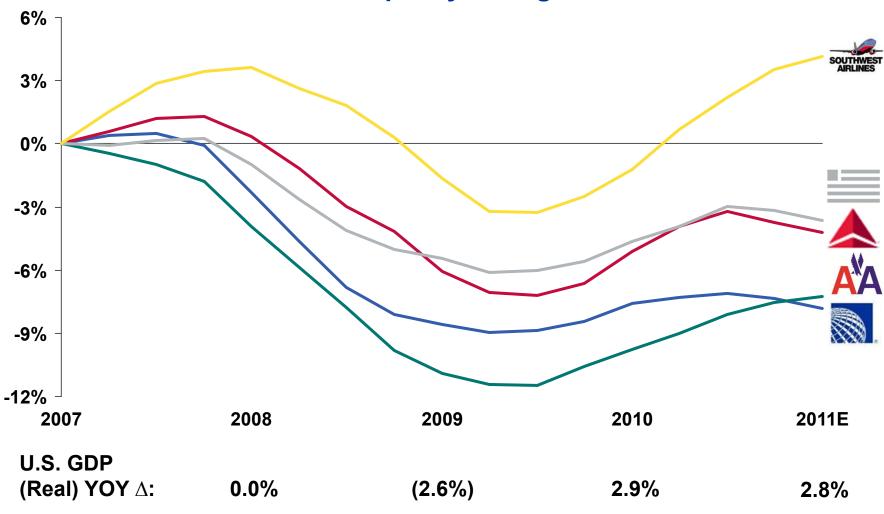
Currently expect flat consolidated capacity year-over-year in 2011

- United has twice reduced planned FY 2011 capacity growth in light of rising fuel prices
- Will continue to evaluate demand environment, macro economy and fuel prices to determine if further actions are needed



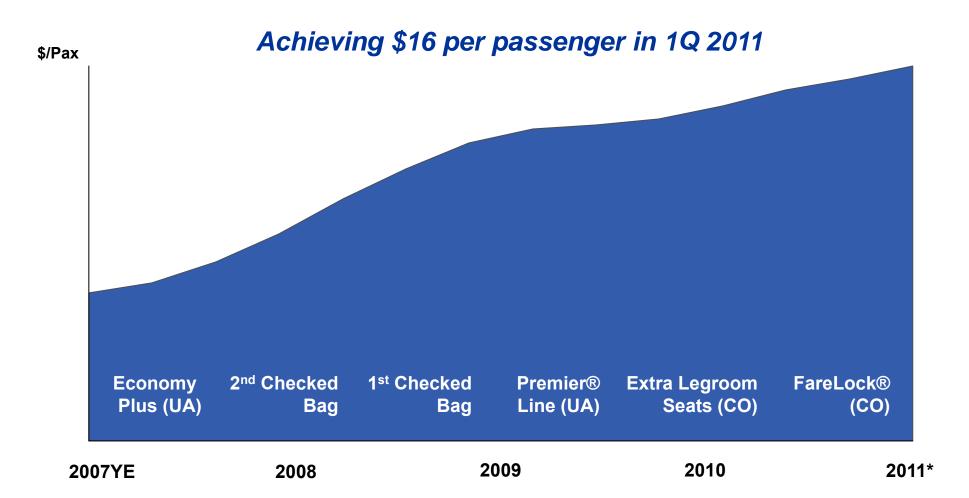
Industry continues to exhibit capacity discipline

Indexed Capacity Change Since 2007





Ancillary revenue per passenger has increased 150% since 2007





Integration starting to be more visible externally

New Check-in Lobby at ORD





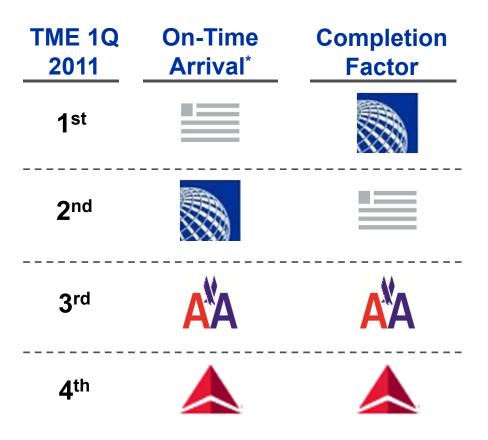
Key Merger Milestones

- Extend branding to remaining hubs by 4Q 2011
- Receive Single Operating Certificate by year-end 2011
 - Single reservation system in place by mid 2012

On track to achieve 25% of gross synergies in 2011



Working together to deliver best-in-class operational performance and financial results







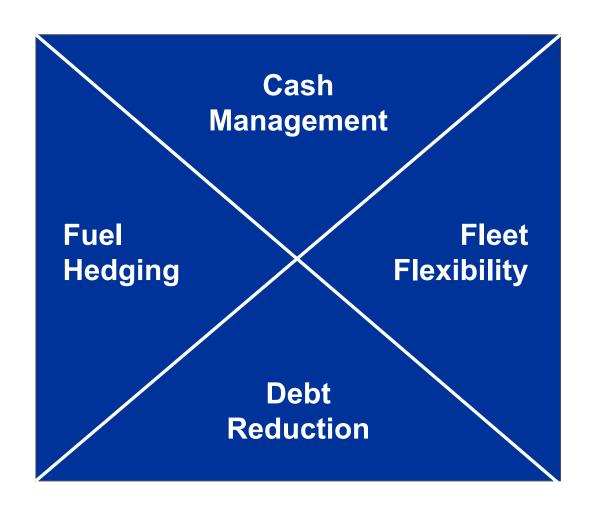
*According to recently published arrival data by the U.S. Department of Transportation, the Company ranked highest in on-time performance for domestic scheduled flights as measured by the U.S. DOT (flights arriving within 14 minutes of scheduled arrival time) between April 1, 2010 and March 31, 2011, when compared to the largest U.S. global carriers based on available seat miles, enplaned passengers or passenger revenue, which includes Delta (including its Northwest subsidiary), American, and US Airways. Source: Department of Transportation Air Travel Consumer Report





Senior Vice President – Finance & Treasurer United Continental Holdings, Inc.

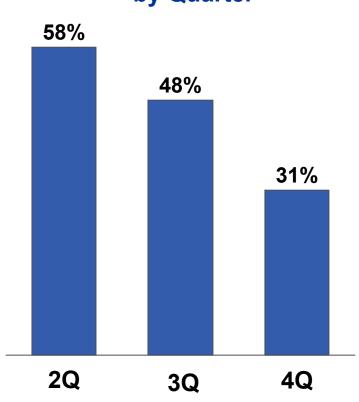
Beyond fare and capacity actions, we are managing business risks in light of fuel price and global instability





Reducing near-term fuel price volatility through hedging program

2011 Hedge Positions by Quarter



- 46% of remaining 2011 expected consolidated fuel consumption hedged
- Product mix of distillates and crude oil, mitigating volatility in refining margin
- Operational initiatives underway to reduce fuel consumption



Continues to lead industry with unrestricted liquidity

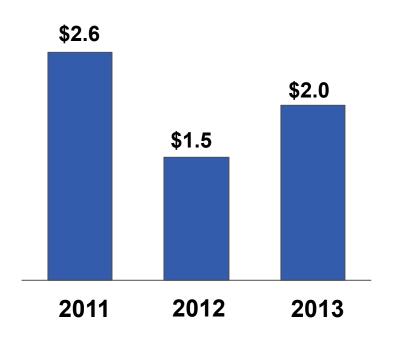


- Unrestricted cash balance represents 25.5% of trailing twelve month revenue
- Even in light of elevated fuel prices, sufficient liquidity available for integration needs



Expect to strengthen balance sheet over next 3 years through scheduled debt and capital lease payments

Annual Scheduled Debt and Capital Lease Maturities (\$B)

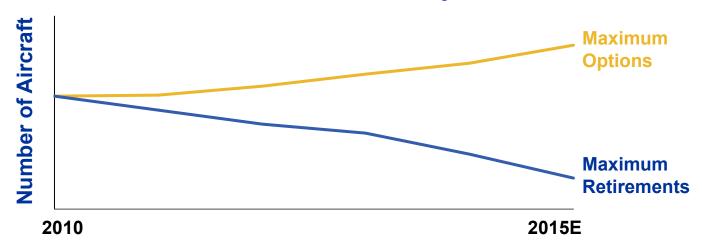


- Focused on reducing debt and unencumbering assets
- \$1.2B of scheduled debt and capital lease obligations due in 2Q 2011
 - \$726M convertible debt



By 2015 nearly half of United mainline aircraft will come off lease or have debt maturing

Mainline Fleet Flexibility







Driving towards sustained profitability



Industry Leading Network & Revenue

Capacity Discipline

Integration & Synergies

Operational Performance

Financial Flexibility



United Continental Holdings, Inc.

Appendix A GAAP to non-GAAP reconciliation

(in \$ millions)	Twelve Months Ended 3/31/2011
Pre-Tax Margin	
Earnings / (Loss) before income taxes and equity in earnings of affiliates	\$821
Add: Special items	855
Adjusted Pre-tax Income / (Loss)	\$1,676
Total Operating Revenue	\$34,833
Adjusted Pre-tax Margin	4.8%

