# Docket #0666 Date Filed: 4/5/2012

## UNITED STATES BANKRUPTCY COURT DISTRICT OF NEVADA

In re:	AHERN RENTALS, INC.	Case No.  CHAPTER 11  MONTHLY OPERATE (GENERAL BUSINES		
	SUMMARY OF	FINANCIAL STATE	US	
	MONTH ENDED: Feb-12	PETITION DATE:	12/22/11	
1.	Debtor in possession (or trustee) hereby submits this Monthly Ope the Office of the U.S. Trustee or the Court has approved the Cash Dollars reported in \$1	Basis of Accounting for the	e Debtor).	
		End of Current	End of Prior	As of Petition
2.	Asset and Liability Structure	<u>Month</u>	Month	Filing
	a. Current Assets	\$103,152,454	\$100,598,073	
	b. Total Assets	\$460,314,992	\$466,357,753	\$485,807,118
	c. Current Liabilities	\$31,100,427	\$25,929,904	20000000000000
	d. Total Liabilities	\$659,258,234	\$656,442,349	\$649,919,474
				Cumulative
3.	Statement of Cash Receipts & Disbursements for Month	Current Month	Prior Month	(Case to Date)
	a. Total Receipts b. Total Disbursements	\$63,546,587	\$294,688,852	\$367,336,025
		\$60,643,876	\$300,393,543	\$364,415,370
	c. Excess (Deficiency) of Receipts Over Disbursements (a - b)	\$2,902,711	(\$5,704,691)	\$2,920,655
	d. Cash Balance Beginning of Month	\$3,436,251	\$9,140,942	\$3,418,307
	e. Cash Balance End of Month (c + d)	\$6,338,962	\$3,436,251	\$6,338,962 Cumulative
		C	D. J B.F 41.	
	P. 54//I) 5	Current Month	Prior Month	(Case to Date)
4.	Profit/(Loss) from the Statement of Operations	(\$6,039,878)	(\$11,133,763)	(\$17,173,641)
5.	Account Receivables (Pre and Post Petition)	\$65,783,902	\$65,817,832	
6.	Post-Petition Liabilities	\$274,840,989	\$264,773,894	
7.	Past Due Post-Petition Account Payables (over 30 days)	\$3,615,489	\$3,573,948	
A t th	e end of this reporting month:		Yes	No
8.	Have any payments been made on pre-petition debt, other than pa	yments in the normal	X	
0.	course to secured creditors or lessors? (if yes, attach listing include		See attached notes to MOR	
	payment, amount of payment and name of payee)	0		
9.	Have any payments been made to professionals? (if yes, attach li	sting including date of		X
	payment, amount of payment and name of payee)			
10.	If the answer is yes to 8 or 9, were all such payments approved by	the court?	X	
11.	Have any payments been made to officers, insiders, shareholders,		X	
	attach listing including date of payment, amount and reason for payment,	ayment, and name of payee	)	
12.	Is the estate insured for replacement cost of assets and for general	l liability?	X	
13.	Are a plan and disclosure statement on file?			X
14.	Was there any post-petition borrowing during this reporting perio	d?	X	
15.	Check if paid: Post-petition taxes $\frac{X}{X}$ ; U.S. To tax reporting and tax returns: $\frac{X}{X}$ . (Attach explanation, if post-petition taxes or U.S. Trustee Quarter reporting and tax return filings are not current.)	The same and the s	; Check if filing is current for: or if post-petition tax	Post-petition

I declare under penalty of perjury I have reviewed the above summary and attached financial statements, and after making reasonable inquiry believe these documents are correct.

Date: 4-3-12

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Case No.: 11-53860-BTB Monthly Operating Report February 2012

Question 11: Detail listing of payments to officers, insiders, shareholders, relatives

Date of		Amount of	Reason for
Payment	Name of Payee	Payment	Payment
02/07/2012	Tim Lotspeich	2,500.00	Payroll
02/07/2012	Gary Willingham	623.00	Payroll
02/07/2012	Evan Ahern	7,692.31	Payroll
02/07/2012	Howard Brown	3,461.54	Payroll
02/07/2012	John Ahern	2,403.85	Payroll
02/07/2012	Terry Quattrocchi	1,346.15	
	Ryan Ahern	1,923.08	The second secon
02/07/2012		1,923.08	
	Philip Keesling		Payroll
02/07/2012	The state of the s	15,846.15	<u> </u>
02/07/2012		3,846.15	
A COMMENT OF THE PARTY OF THE P	Tim Lotspeich	2,500.00	+ 10 mm - 10 mm
The transfer of the second	Gary Willingham	The second secon	Payroll
02/14/2012			
	Howard Brown	7,692.31	the state of the s
		3,461.54	· · · · · · · · · · · · · · · · · · ·
02/14/2012		2,403.85	And the second s
	Terry Quattrocchi	1,346.15	A CONTRACTOR OF THE CONTRACTOR
	Ryan Ahern	1,923.08	The factor of the control of the con
02/14/2012	CONTRACTOR OF STATE O	1,923.08	
	Philip Keesling		Payroll
02/14/2012		15,846.15	
02/14/2012	The state of the s	3,846.15	Payroll
	Tim Lotspeich	2,500.00	Payroll
THE RESERVE AND ADDRESS OF THE PARTY.	Gary Willingham	623.00	Payroll
02/21/2012	Evan Ahern	7,692.31	Payroll
02/21/2012	Howard Brown	3,461.54	Payroll
02/21/2012	John Ahern	2,403.85	Payroll
02/21/2012	Terry Quattrocchi	1,346.15	Payroll
02/21/2012	Ryan Ahern	1,923.08	Payroll
02/21/2012	Fan Chou	1,923.08	Payroll
02/21/2012	Philip Keesling	240.38	Payroll
02/21/2012	Don Ahern	15,846.15	Payroll
02/21/2012	Kirk Hartle	3,846.15	Payroll
02/28/2012	Tim Lotspeich	2,500.00	Payroll
02/28/2012	Gary Willingham	623.00	Payroll
NAME AND POST OFFICE ADDRESS OF THE OWNER, T	Evan Ahern	7,692.31	Payroll
A COLUMN TWO IS NOT THE OWNER.	Howard Brown	3,461.54	Payroll
02/28/2012	John Ahern	2,403.85	Payroll
The second secon	Terry Quattrocchi	1,346.15	<u> </u>
CONTRACTOR OF THE PARTY OF THE	Ryan Ahern	1,923.08	
02/28/2012		1,923.08	
	Philip Keesling		Payroll
02/28/2012	A STATE OF THE PARTY OF THE PAR	15,846.15	
02/28/2012	THE RESIDENCE AND ADDRESS OF THE PERSON OF T	3,846.15	The state of the s
02/28/2012		781,378.50	
	Philip Keesling	24,801.32	
	Don & Paul, LLC	56,430.00	Company of the Compan
	Xtreme Manufacturing		Parts, rerents, and equipment
02/06/2012	The second secon		Car allowance
02/07/2012			Employee loan repayments
	Diamond A Equipment LLC	60,207.00	
	Xtreme Financial		Pass through commission
	Xtreme Manufacturing	32,636.82	- WEST CONTROL OF THE
	Howard Brown		Expense reimbursement
02/14/2012		4,754.32	Employee loan repayments
	Equipment Connections LLC	1,944.25	Contract consulting services
02/14/2012	Xtreme Manufacturing	20,403.78	Parts and equipment

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Case No.: 11-53860-BTB Monthly Operating Report February 2012

Question 11: Detail listing of payments to officers, insiders, shareholders, relatives

Date of		Amount of	Reason for
Payment	Name of Payee	Payment	Payment
02/15/2012	Ahern IT LLC	14,337.60	Fiber contract
02/15/2012	American Sports Works	1,835.35	Parts
02/15/2012	Diamond A Equipment LLC	24,897.93	Parts
02/15/2012	Xtreme Manufacturing	314,559.24	Parts, rerents, and equipment
02/21/2012	Don Ahern	4,963.26	Employee loan repayments
02/21/2012	American Sports Works	962.21	Parts
02/21/2012	Diamond A Equipment LLC	13,509.84	Parts
02/22/2012	Evan Ahern	1,795.70	Expense reimbursement
02/22/2012	Xtreme Manufacturing	48,459.00	Parts and equipment
02/27/2012	American Sports Works	303.28	Parts
02/27/2012	Diamond A Equipment LLC	10,068.08	Parts
02/27/2012	Don F Ahern Family LP	38,406.00	Rent
02/27/2012	Evan Ahern	717.62	Expense reimbursement
02/27/2012	Xtreme Manufacturing	425,884.84	Parts, rerents, and equipment
02/28/2012	Don Ahern	4,781.63	Employee loan repayments
02/29/2012	Equipment Connections LLC	2,366.74	Contract consulting services

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## STATEMENT OF OPERATIONS

(General Business Case)

For the Month Ended 02/29/12

		Current Month	
	D	Actual	Cumulative (Case to Date)
1	Revenues: Gross Sales	\$28,157,308	\$65,328,636
2	less: Sales Returns & Allowances	000 175 000	0/4 000 /0/
	Net Sales less: Cost of Goods Sold (Schedule 'B')	\$28,157,308 \$0	\$65,328,636
5	less: Cost of Goods Sold (Schedule 'B') Gross Profit	\$28,157,308	\$65,328,636
6	Interest	Ψ20,137,300	\$05,520,050
7	Other Income: Other, net	(\$8,144)	(\$559)
8			
9.			
10	Total Revenues	\$28,149,164	\$65,328,077
	Expenses:		
11			
12			
13	Commissions		
14	***************************************		
1.0	Rent/Lease:		
15	Personal Property		
16 17	Real Property Insurance		
18	Management Fees		
19	Depreciation	\$7,360,206	\$17,173,821
53	Taxes:		
20	Employer Payroll Taxes		
21	Real Property Taxes	**************************************	
22	Other Taxes		
23	Other Selling		
24	Other Administrative		
25	Interest		
	Other Expenses:		
	Cost of equipment rental operations	\$13,742,590	\$33,011,532
	Cost of rental equipment sales Cost of new equipment sales and other	\$959,028 \$1,395,838	\$1,489,373 \$2,478,630
	Selling, general & administrative	\$4,812,298	\$11,542,799
31	Sennig, general & administrative	94,012,270	911,542,777
32			
33			
34	Interest expense	\$4,973,409	\$11,633,621
35	Total Expenses	\$33,243,369	\$77,329,776
36	Subtotal	(\$5,094,205)	(\$12,001,699)
	Reorganization Items:		
37	Professional Fees	(\$945,673)	(\$5,161,542)
38		(4515,075)	(\$0,101,012)
	Interest Earned on Accumulated Cash from		
	Resulting Chp 11 Case		
40	Gain or (Loss) from Sale of Equipment		
41	U.S. Trustee Quarterly Fees	\$0	(\$10,400)
42			
43	Total Reorganization Items	(\$945,673)	(\$5,171,942)
	Net Profit (Loss) Before Federal & State Taxes	(\$6,039,878)	(\$17,173,641)
	Federal & State Income Taxes	(0( 020 070)	(\$17.172.641)
40	Net Profit (Loss)	(\$6,039,878)	(\$17,173,641)

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## **BALANCE SHEET**

(General Business Case)

For the Month Ended 02/29/12

Ass	sets		
	Current Assets	From Schedules	Book Value
	Current Assets		
1	Cash and cash equivalents - unrestricted		
2	Cash and cash equivalents - restricted		\$6,338,962
3	Accounts receivable (net)	A	\$65,783,902
4	Inventory	В	\$25,178,519
5	Prepaid expenses		\$2,637,444
6	Professional retainers		\$524,422
7	Other: Deposits		\$2,689,205
8			
9	<b>Total Current Assets</b>		\$103,152,454
	Property and Equipment (Book Value)		
10	Real property	С	\$0
11	Machinery and equipment	D	\$290,376,426
12	Furniture and fixtures	D	\$9,441,183
13	Office equipment	D	\$0
14	Leasehold improvements	D	\$27,840,600
15	Vehicles	D	\$20,658,877
16	Other:	D	
17	3 <del></del>		
18			
19			
20		D	
21	Total Property and Equipment		\$348,317,086
	Other Assets		
22	Loans to shareholders		
23	Loans to affiliates		
24	Debt issuance costs		\$5,808,778
25	Other		\$3,036,674
26		<del></del>	+-,,

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29

**Total Other Assets** 

**Total Assets** 

\$8,845,452

\$460,314,992

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# Liabilities and Equity (General Business Case)

#### Liabilities From Schedules

## Post-Petition

#### **Current Liabilities**

30	Salaries and wages	\$3,198,422
31	Payroll taxes	\$702,342
32	Real and personal property taxes	\$1,277,095
33	Income taxes	\$0
34	Sales taxes	\$1,994,863
35	Notes payable (short term)	
36	Accounts payable (trade) A	\$13,862,287
37	Real property lease arrearage	
38	Personal property lease arrearage	
39	Accrued professional fees	
40	Current portion of long-term post-petition debt (due within 12 months)	
41	Other: Insurance and other	\$1,611,191
42	Interest payable (see attached notes to MOR)	\$7,030,156
43	Lease exit costs	\$1,424,071
44	Total Current Liabilities	\$31,100,427
45	Long-Term Post-Petition Debt, Net of Current Portion	\$243,740,562
46	Total Post-Petition Liabilities	\$274,840,989
	Pre-Petition Liabilities	
47	Secured claims F	\$379,244,086
48	Priority unsecured claims F	\$54,901
49	General unsecured claims F	\$5,118,258
50	Total Pre-Petition Liabilities	\$384,417,245
51	Total Liabilities	\$659,258,234
	Equity (Deficit)	
52	Retained Earnings/(Deficit) at time of filing	(\$184,866,047)
53	Capital Stock	\$5,915,214
54	Additional paid-in capital	
55	Cumulative profit/(loss) since filing of case	(\$17,173,641)
56	Post-petition contributions/(distributions) or (draws)	
57	Year end 2011 audit adjustments	(\$2,818,768)
58	Market value adjustment	
59	Total Equity (Deficit)	(\$198,943,242)
60	Total Liabilities and Equity (Deficit)	\$460,314,992

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#### SCHEDULES TO THE BALANCE SHEET

(General Business Case)

# Schedule A Accounts Receivable and (Net) Payable

Receivables and Payables Agings	Accounts Receivable [Pre and Post Petition]	Accounts Payable [Post Petition]	Past Due Post Petition Debt
0 -30 Days	\$27,131,950	\$10,246,798	
31-60 Days	\$14,522,270	\$3,615,489	
61-90 Days	\$7,503,015		\$3,615,489
91+ Days	\$19,787,890		
Total accounts receivable/payable	\$68,945,125	\$13,862,287	
Allowance for doubtful accounts	\$3,161,223	( <del></del>	
Accounts receivable (net)	\$65,783,902		
	Schedule B Inventory/Cost of Goods Sold		
Types and Amount of Inventory(ies)	Cost of Goods Sold		

#### Inventory(ies) Balance at End of Month **Inventory Beginning of Month** Add -Retail/Restaurants -Net purchase Product for resale Direct labor Manufacturing overhead Distribution -Freight in Products for resale \$25,178,519 Other: Manufacturer -Raw Materials Work-in-progress Less -Finished goods Inventory End of Month Shrinkage Personal Use Other - Explain Cost of Goods Sold \$0 TOTAL \$25,178,519 Method of Inventory Control **Inventory Valuation Methods** Do you have a functioning perpetual inventory system? Indicate by a checkmark method of inventory used. Yes X How often do you take a complete physical inventory? Valuation methods -FIFO cost Weekly See attached Notes to MOR LIFO cost Monthly Lower of cost or market Quarterly Retail method Semi-annually Other Annually Explain Date of last physical inventory was See attached Notes to MOR See attached Notes to MOR Date of next physical inventory is See attached Notes to MOR

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## Schedule C Real Property

Description NONE	Cost	Market Value
Total	\$0	\$0
Schedule D Other Depreciable Assets		
Description	Cost	Book Value
Machinery & Equipment -  Rental equipment, net	\$290,376,426	\$290,376,426
Total	\$290,376,426	\$290,376,426
Furniture & Fixtures - Other property and equipment, net	\$9,441,183	\$9,441,183
Total	\$9,441,183	\$9,441,183
Office Equipment -		\$0
Total	\$0	\$0
Leasehold Improvements -  Leasehold improvements, net  Construction in progress	\$24,010,978 \$3,829,622	\$24,010,978 \$3,829,622
Total	\$27,840,600	\$27,840,600
Vehicles - Transportation equipment, net	\$20,658,877	\$20,658,877
Total	\$20,658,877	\$20,658,877

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## STATEMENT OF CASH RECEIPTS AND DISBURSEMENTS

Increase/(Decrease) in Cash and Cash Equivalents

For the Month Ended 02/29/12

		Actual Current Month	Cumulative (Case to Date)
Ca	sh Receipts	<u>Garrent Honar</u>	(case to Date)
1	Rent/Leases Collected		
2	Cash Received from Sales	\$29,937,578	\$72,747,415
3	Interest Received	P-100-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	
4	Borrowings	\$33,609,009	\$294,588,610
5	Funds from Shareholders, Partners, or Other Insiders		
6	Capital Contributions	Visit of the second of the sec	
7	Action • On the control of the contr		NAME OF TAXABLE PARTY.
8		9	<del></del>
9		(	
10		<u>.</u>	
11			
12	Total Cash Receipts	\$63,546,587	\$367,336,025
Ca	sh Disbursements		
13	Payments for Inventory	·	
14	Selling		
15	Administrative		
16	Capital Expenditures	\$770,023	\$981,240
17	Principal Payments on Debt	\$28,712,437	\$309,715,544
18	Interest Paid	\$2,695,770	\$3,588,689
	Rent/Lease:		
19	Personal Property	0	
20	Real Property	\$1,211,357	\$2,424,419
	Amount Paid to Owner(s)/Officer(s)		
21	Salaries	-	
22	Draws		
23	Commissions/Royalties		7
24	Expense Reimbursements		
25	Other	3000	
26	Salaries/Commissions (less employee withholding)	\$5,539,454	\$12,597,123
27	Management Fees		
	Taxes:		
28	Employee Withholding	-	
29	Employer Payroll Taxes	\$2,213,714	\$5,486,472
30	Real Property Taxes	V	
31	Other Taxes	\$6,842,610	\$6,951,062
32	Other Cash Outflows:		
33	Operating disbursements	\$5,571,794	\$10,702,190
34	Other selling, general, and administrative	\$1,873,546	\$2,902,682
35	Equipment held for sale	\$1,431,620	\$1,617,793
36	Insurance	\$1,710,873	\$2,491,682
37	Restructuring expenses	\$2,070,678	\$4,956,474
38	Total Cash Disbursements:	\$60,643,876	\$364,415,370
39 Ne	t Increase (Decrease) in Cash	\$2,902,711	\$2,920,655
40 <b>Ca</b>	sh Balance, Beginning of Period	\$3,436,251	\$3,418,307
41 Ca	sh Balance, End of Period	\$6,338,962	\$6,338,962

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In re: AHERN RENTALS, INC.
Case No.: 11-53860-BTB
MONTHLY OPERATING REPORT
GENERAL NOTES
FEBRUARY 2012

#### **Basis of Presentation**

The financial statements and related information contained herein are unaudited, preliminary, and may not comply with generally accepted accounting principles in the United States of America ("U.S. GAAP") in all material respects. The unaudited financial statements have been derived from the books and records of the Debtor. The financial information furnished herein includes normal recurring adjustments necessary for a fair statement of the results for the period. The results of operations presented herein are not necessarily indicative of results that may be expected for any other period.

#### Method of Inventory Control and Accounting

Parts managers at each of Debtor's branches perform a daily cycle count of at least 1% of inventory (not including rental equipment) so that a full cycle count is completed in approximately 6 months. Branch managers perform a monthly inventory count of all rental equipment assigned to their branch. Additionally, Debtor's Internal Audit department performs test counts of inventories during routine branch audits and ensures compliance with Debtor's inventory policies.

Debtor's inventories (not including rental equipment) are valued at the lower of market or cost determined by the average cost method, except to new serialized equipment units held for sale, the cost of which is determined using the specific identification method.

#### Bank Accounts and Reconciliation - Schedule H

The Debtor has, on a timely basis, completed all bank account reconciliations in the ordinary course of business. Copies of bank statements, check registers, and reconciliations are available for inspections upon request by the United States Trustee's Office.

The Debtor's bank account structure is fairly complex and the amounts reflected as Cash in Bank on Debtor's Balance Sheet are comprised of either deposits in transit or amounts drawn on the DIP Credit Facility to fund for disbursements, and until the disbursement clear the bank, this funding will show as cash in bank. The structure of the Debtor's bank accounts is very much like a zero balance sweep structure wherein draws are made on the DIP credit facility to fund disbursements as they occur and the DIP credit facility is paid down as deposits clear the bank and are swept.

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In re: AHERN RENTALS, INC.
Case No.: 11-53860-BTB
MONTHLY OPERATING REPORT
GENERAL NOTES
FEBRUARY 2012

#### Interest payable

Interest payable included in the post-petition liabilities section of the Monthly Operating Report includes the following:

- · Accrued and unpaid interest on the DIP revolving credit facility
- Interest accrued post-petition on the Debtor's first-lien last-out Term Loan ("Term Loan"). The
  Term Loan and interest accrued pre-petition on the Term Loan are included in Pre-petition
  liabilities Secured Claims. The Debtor is authorized to pay post-petition interest on the Term
  Loan monthly in cash.
- Interest accrued post-petition on the Debtor's Second Priority Senior Secured Notes ("2<sup>nd</sup> Lien Notes"). The 2<sup>nd</sup> Lien Notes and interest accrued pre-petition on the 2<sup>nd</sup> Lien Notes are included in Pre-petition liabilities – Secured Claims.

It has not been determined by the Bankruptcy Court that all the debt of the Debtor is fully secured and hence may not be entitled to interest. However, in the interest of being conservative, and until such determination is made by the Bankruptcy Court, the financial statements reflect an interest accrual on all debt.

### Payments made on pre-petition debt

The Debtor has paid prepetition obligations since the filing per first day orders and subsequent orders approved by the Bankruptcy Court. Such orders include but are not limited to: employees related obligations, shipping and warehouseman costs, selected customer practices costs, 503 b (9) claims, DIP financing costs and taxes.