Case	2:16-bk-23836-SK Doc 182 Filed 06/14 Main Document F	/17 Entered 06/1 ² Page 1 of 45	1/17 11:23:59	Desc						
1	TIMOTHY J. YOO (SBN 155531)									
2	JULIET Y. OH (SBN 211414)	T T D								
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6	Attorneys for Chapter 11 Debtor and Debtor in Possession									
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9	UNITED STATES F	BANKRUPTCY CO	URT							
10	CENTRAL DISTR	ICT OF CALIFOR	NIA							
11	LOS ANGE	LES DIVISION								
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13	In re) Case No. 2:16-bk-	23836-SK							
14	BLUE BEE, INC.,) Chapter 11								
15	Debtor.))								
16		NOTICE OF M FOR ENTRY OF								
17		DEBTOR TO US	SE CASH COL	LATERAL						
18) THROUGH AND) 21, 2017; MEM	ORANDUM O	F POINTS						
19) AND AUTHOR) OF JEFF SUNG								
20		THEREOF								
21			July 13, 2017							
22		Courtroom:	8:30 a.m. 1575							
23			255 E. Temple S Los Angeles, Ca							
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3	11 U.S.C. § 361(2)
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5	11 U.S.C. § 363(a)
6	11 U.S.C. § 363(c)(1)
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12	FEDERAL RULES
13	Fed.R.Bankr.P. 4001
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15	Fed.R.Bankr.P. 4001-2
16	Fed.R.Bankr.P. 9013-1
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PLEASE TAKE NOTICE that a hearing will be held on July 13, 2017 at 8:30 a.m., 2 before the Honorable Sandra R. Klein, United States Bankruptcy Judge for the Central District 3 of California, Los Angeles Division, in Courtroom "1575" located at 255 East Temple Street, Los Angeles, California, for the Court to consider the motion (the "Motion") filed by Blue Bee, 4 Inc., a California corporation d/b/a Angl and the debtor and debtor-in-possession in the above-5 captioned Chapter 11 bankruptcy case (the "Debtor"), for the entry of an order, pursuant to 11 6 U.S.C. § 363, authorizing the Debtor to use cash collateral in accordance with the Debtor's 8 operating budget for the 13-week period from July 23, 2017 through and including October 21, 2017 (the "Budget"), a copy of which is attached as Exhibit "1" to the Declaration of Jeff 10 Sunghak Kim annexed hereto (the "Kim Declaration"). The full basis for the Motion is described in the Memorandum of Points and Authorities and the Kim Declaration attached hereto. 12 13 14

The Motion is based upon 11 U.S.C. § 363, Rules 4001 and 9014 of the Federal Rules of Bankruptcy Procedure, and Local Bankruptcy Rules 4001-2 and 9013-1, the supporting Memorandum of Points and Authorities and the Kim Declaration attached hereto, the statements, arguments and representations of counsel to be made at the hearing on the Motion, and any other evidence properly presented to the Court at or prior to the hearing on the Motion.

PLEASE TAKE FURTHER NOTICE that, pursuant to Local Bankruptcy Rule 9013-1(f), any opposition to the Motion must be in writing, filed with the Court and served upon the United States Trustee as well as counsel for the Debtor at the address set forth in the upper lefthand corner of the first page of this Notice and Motion by no later than fourteen (14) days before the date of the hearing on the Motion.

PLEASE TAKE FURTHER NOTICE that, pursuant to Local Bankruptcy Rule 9013-1(h), the failure to file and serve a timely opposition to the Motion may be deemed by the Court to constitute consent to the granting of the relief requested in the Motion.

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Filed 06/14/17 Entered 06/14/17 11:23:59 Case 2:16-bk-23836-SK Doc 182 Main Document Page 6 of 45 1 WHEREFORE, the Debtor respectfully requests that this Court enter an order in 2 substantially the form attached as **Exhibit "2"** to the Kim Declaration annexed hereto: 3 (1) granting the Motion in its entirety; (2) authorizing the Debtor to use cash collateral to (i) pay all of the expenses set 4 forth in the Budget, with authority to deviate from the line items contained in the Budget by up 5 6 to 20%, on both a line item and aggregate basis, with any unused portions to be carried over into 7 the following week(s); and (ii) pay all quarterly fees owing to the Office of the United States 8 Trustee and all expenses owing to the Clerk of the Bankruptcy Court; and 9 (3) granting such other and further relief as the Court deems just and proper. Dated: June 14, 2017 BLUE BEE, INC. 10 putoh 11 12 13 By:_ TIMOTHY J. YOO 14 JULIET Y. OH LEVENE, NEALE, BENDER, YOO 15 & BRILL L.L.P. Attorneys for Debtor and 16 Debtor in Possession 17 18 19 20 21 22 23 24 25 26 27 28

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MEMORANDUM OF POINTS AND AUTHORITIES

I. STATEMENT OF FACTS

A. Background.

- 1. On October 19, 2016 (the "Petition Date"), Blue Bee, Inc., a California corporation d/b/a Angl and the debtor and debtor-in-possession herein (the "Debtor"), filed a voluntary petition for relief under Chapter 11 of 11 U.S.C. §§ 101 et seq. (the "Bankruptcy Code"). The Debtor is continuing to operate its business, manage its financial affairs and operate its bankruptcy estate as a debtor in possession pursuant to Sections 1107 and 1108 of the Bankruptcy Code.
- 2. The Debtor is a retailer doing business under the "ANGL" brand offering stylish and contemporary women's clothing at reasonable prices to its fashion-savvy customers. As of the Petition Date, the Debtor owned and operated twenty-one (21) retail stores located primarily in shopping malls throughout the state of California (collectively, the "Retail Stores," and individually, a "Retail Store").
- 3. The Debtor is the successor-in-interest to Angl, Inc., a California corporation, which was founded by Jeff Sunghak Kim and his wife, Young Ae Kim, and was dissolved on August 30, 2013. Substantially all of the assets of Angl, Inc. were transferred to, and substantially all of the liabilities of Angl, Inc. were assumed by, the Debtor (which was formed on August 30, 2013) for tax and other corporate restructuring and marketing purposes. The same corporate directors and officers of Angl, Inc. have acted as the corporate directors and officers of the Debtor. Jeff Sunghak Kim and his wife, Young Ae Kim, continue to be actively involved in the Debtor's business operations as the President and Secretary of the Debtor, respectively.
- 4. The Debtor is headquartered near downtown Los Angeles, California in Vernon, California and, as of the Petition Date, employed a workforce of approximately 110 employees. In 2015, the Debtor generated annual gross revenues of more than \$24 million.
- 5. After opening its first retail store approximately 24 years ago in 1992, the Debtor's predecessor, Angl, Inc., substantially expanded its business operations to encompass a

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total of fifty-two (52) retail stores throughout the states of California, Nevada and Arizona by 2015. The vast majority of these new retail stores (approximately 43 stores) were opened within the seven-year period prior to the Petition Date. This large expansion effort, which was conducted within a relatively compressed period of time, took a heavy financial toll on the business operations of the Debtor's predecessor as a whole as it incurred construction and other "start up" costs with the opening of each new store as well as a significant increase in operating expenses typically associated with a retail store chain operation.

- 6. The high cost of expansion combined with decreasing store sales as a result of a general industry-wide shift in consumer shopping preferences from in-store to online shopping, and the increased competition arising therefrom, left the Debtor with insufficient liquidity to meet all of its financial obligations, ultimately resulting in defaults in payments to the Debtor's landlords and vendors. As a result of the Debtor's defaults, numerous landlords began commencing actions to evict the Debtor and/or terminate the Debtor's lease agreements for certain of the Retail Stores. While the Debtor had already closed a number of its less profitable retail store locations, leaving open 21 Retail Stores as of the Petition Date, the Debtor required time to evaluate the viability of the remaining Retail Stores and identify other ways to decrease operational costs and increase profitability. In order to preserve the Debtor's rights under its lease agreements and to have an opportunity to restructure its business and financial affairs and ultimately reorganize, the Debtor filed this Chapter 11 bankruptcy case.
- 7. Through its bankruptcy case, the Debtor intends to identify the core Retail Stores around which the Debtor can successfully reorganize and expeditiously close those Retail Stores which are not likely to be profitable and/or for which the Debtor is unable to obtain meaningful rent concessions from the landlords (a process which the Debtor has already undertaken), which the Debtor believes will ultimately pave the way for the formulation (and confirmation) of a plan of reorganization which restructures the Debtor's existing debt in a cohesive and efficient manner while facilitating the continued operation of the Debtor's longstanding business.

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Postpetition Cash Collateral Use, Business Operations And Reorganization Efforts. B.

- 8. Since the Petition Date, the Debtor has continued operating its business in the normal course.
- 9. Shortly after the Petition Date, on October 24, 2016, the Debtor filed an emergency motion (the "First CC Motion") seeking an order, among other things, authorizing the Debtor to use cash collateral in accordance with the Debtor's initial 13-week operating budget submitted therewith (the "Initial Budget").
- On November 1, 2016, the Court entered an interim order granting the First CC 10. Motion on an interim basis, pending a final hearing (the "Interim Order"). On December 14, 2016, the Court entered a final order granting the First CC Motion on a final basis and authorizing the Debtor to use cash collateral in accordance with a revised form of the Initial Budget (the "Revised Initial Budget"), subject to the terms and conditions set forth on the record of the Court at the final hearing on the First CC Motion held on November 30, 2016 (the "Final Order," and together with the Interim Order, the "First CC Orders")).
- 11. On December 29, 2016, prior to the expiration of the Debtor's authority to use cash collateral pursuant to the First CC Orders, the Debtor filed a motion (the "Second CC Motion"), pursuant to which the Debtor sought an order authorizing the Debtor to continue using cash collateral in accordance with the Debtor's operating budget for the 13-week period from January 22, 2017 through and including April 22, 2017 (the "Second Budget").
- 12. On January 24, 2017, the Court entered an order granting the Second CC Motion and authorizing the Debtor to continue using cash collateral in accordance with the Second Budget and in accordance with the terms and conditions set forth in the Second CC Motion (the "Second CC Order").
- 13. Pursuant to the First CC Orders and the Second CC Order, the Debtor used its cash collateral in accordance with the Revised Budget and the Second Budget to operate its business.
- On March 31, 2017, prior to the expiration of the Debtor's authority to use cash 14. collateral pursuant to the Second CC Order, the Debtor filed a motion (the "Third CC Motion"),

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pursuant to which the Debtor sought an order authorizing the Debtor to continue using cash collateral in accordance with the Debtor's operating budget for the 13-week period from April 22, 2017 through and including July 22, 2017 (the "Third Budget").

- 15. On April 28, 2017, the Court entered an order granting the Third CC Motion and authorizing the Debtor to continue using cash collateral in accordance with the Third Budget and in accordance with the terms and conditions set forth in the Third CC Motion (the "Third CC Order").
- 16. Pursuant to the Third CC Order, the Debtor is continuing to use its cash collateral to operate its business in accordance with the Third Budget and pursuant to the terms of the Third CC Order.
- The Debtor's authority to use cash collateral pursuant to the Third CC Order will 17. expire on July 22, 2017. The Debtor has therefore filed this Motion to seek an order authorizing the Debtor to continue using cash collateral in accordance with the Debtor's operating budget for the 13-week period from July 23, 2017 through and including October 21, 2017 (the "Budget"), a copy of which is attached as Exhibit "1" to the Declaration of Jeff Sunghak Kim annexed hereto (the "Kim Declaration").
- 18. Shortly after the Petition Date, the Debtor began the process of analyzing the financial performance of each of its twenty-one (21) Retail Stores (on a store-by-store basis) to determine which of the Retail Stores were currently profitable or potentially profitable if rent concessions could be successfully negotiated with the landlords, and which of the Retail Stores were not profitable and therefore needed to be closed on an expeditious basis.
- 19. As a result of such analysis, during the past several months, the Debtor has sought and obtained Court approval to close eight (8) of its Retail Stores and to reject the real property leases associated therewith. Based on the foregoing, the Debtor is currently operating the following thirteen (13) Retail Stores (the "Operating Retail Stores"):

Store No. &	Store Address	Landlord	Lease Status	
Name				
Oxnard (#1)	531 Town Center Dr.	SOCM I, LLC	Lease not	
	Oxnard, CA		assumed.	

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C 4 -	505 D N.	D N	T
Santa	505 Paseo Nuevo	Paseo Nuevo	Lease not
Barbara (#3)	Santa Barbara, CA	Owner LLC	assumed.
Irvine	71 Fortune Drive #810	The Irvine	Lease amended
Spectrum	Irvine, CA	Company LLC	and assumed.
(#5)			
Manhattan	3200 N. Sepulveda Blvd.	6 RREEF America	Lease amendment
Village (#6)	#C15	REIT II Corp.	being negotiated.
	Manhattan Beach, CA	BBB	
Del Amo	21540 Hawthorne Blvd.	Del Amo Fashion	Lease amended
Fashion	#522	Center Operating	and assumed.
Center (#9)	Torrance, CA	Company, LLC	
Topanga	6600 Topanga Canyon	Westfield Topanga	Lease not
Mall (#20)	Blvd. #2066	Owner LLC	assumed.
	Canoga Park, CA		
Fashion	14006 Riverside Dr. #21	Sherman Oaks	Lease not
Square Mall	Sherman Oaks, CA	Fashion	assumed.
(#21)		Associates, LP	
Bella Terra	7777 Edinger Ave. #D148	Bella Terra	Lease not
Mall (#22)	Huntington Beach, CA	Associates, LLC	assumed.
Universal	1000 Universal Center Dr.	Universal	Lease not
City Walk	#172	CityWalk	assumed.
(#28)	Universal City, CA		
Northridge	9301 Tampa Avenue #27	Northridge	Lease not
Fashion	Northridge, CA	Fashion Center	assumed.
Center (#29)			
Glendale	2101 Galleria Way	Glendale II Mall	Lease amended
Galleria	Glendale, CA	Associates, LLC	and assumed.
(#31)	,	,	
Westfield	6000 Sepulveda Blvd.	Culver City Mall	Lease not
Culver City	#1444	LLC	assumed.
(#33)	Culver City, CA		
Newport	1031 Newport Center	Irvine Company	Lease not
Beach	Drive	LLC	assumed.
Fashion	Newport Beach, CA		
Island (#47)			

- 20. As reflected in the table above, the Debtor has sought and obtained Court approval to amend and assume the real property leases for three (3) of its Operating Retail Stores, specifically, the Operating Retail Stores located in Del Amo, California, Glendale, California, and Irvine, California.
- 21. Since the Petition Date, in addition to analyzing the business operations of the Debtor's Retail Stores to determine which of the stores were profitable or potentially profitable, engaging in negotiations with certain of its landlords for rent concessions and other lease

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27 28 modifications, and moving forward with the closure (and rejection of the corresponding leases) of eight (8) of its Retail Stores and the amendment and assumption of three (3) of its Retail Stores, the Debtor has also spent time identifying and implementing cost cutting measures as part of its efforts to streamline its business operations, including by, among other things, reducing the number of its employees and implementing payroll cuts to decrease the overall payroll costs of the company.

- 22. As noted in the table above, there are a total of ten (10) real property leases relating to the Operating Retail Stores which the Debtor has yet to assume or reject.
- 23. One of the real property leases which the Debtor has yet to assume or reject relates to the Debtor's retail store located at in Manhattan Beach, California (the "MB Retail Store"). The Debtor has filed a motion seeking Court approval to amend the lease for the MB Retail Store and to assume such lease (as amended), which motion is still pending.
- 24. The Debtor has also filed a motion seeking Court approval to assume the nine (9) remaining real property leases (collectively, the "Remaining Leases") relating to the nine remaining Operating Retail Stores (collectively, the "Remaining Retail Stores"), which the Debtor has yet to assume or reject. The foregoing motion is still pending Court approval.
- 25. Once the Debtor has obtained Court approval to amend and assume the MB Retail Store lease as well as Court approval to assume the 9 Remaining Leases, the Debtor believes it will be in a position to formulate and file a plan of reorganization in this case. The Debtor hopes to file a plan of reorganization and disclosure statement in this case within the next 30-60 days.

C. The Debtor's Primary Assets And Secured Debts.

- 26. The Debtor's primary assets are as follows:
- As of the Petition Date, the Debtor had cash on hand of Cash. a. approximately \$93,000. The Debtor anticipates that the amount of cash it will have on hand as of July 23, 2017 will be approximately \$271,274.
- Security Deposits. As of the Petition Date, the Debtor had security b. deposits with landlords and other parties in the total sum of approximately \$87,013. The

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Debtor believes that the amount of the Security Deposits remains unchanged since the Petition Date.

- c. <u>Inventory</u>. As of the Petition Date, the Debtor had inventory with an estimated cost value of approximately \$3,500,000. The Debtor believes that the estimated cost value of its inventory has remained relatively constant since the Petition Date as the Debtor has continued to purchase new merchandise to replenish merchandise sold at the Retail Stores.
- d. Other Assets. As of the Petition Date, the Debtor had furniture, fixtures and equipment ("FF&E") with a net book value of \$6,299,306. While the Debtor initially estimated that the FF&E had an estimated aggregate fair value of approximately \$1,000,000, based upon discussions that the Debtor has had with a number of liquidation companies, the Debtor believes that the only FF&E that has any actual value are the FF&E contained at the Remaining Retail Stores (consisting of racks, shelving, and other personal property). The Debtor estimates that the FF&E at the Remaining Retail Stores has an estimated aggregate fair market value of approximately \$650,000 (or approximately \$50,000 per store). The Debtor recently "downsized" from its former warehouse facility in Vernon, California to a substantially smaller office space in Vernon, California. In connection with the move to the smaller office space, and with the consent of the Debtor's senior secured lender, Pacific City Bank, the Debtor disposed of the non-store FF&E that was being maintained at its former warehouse facility, which FF&E the Debtor was not using and the Debtor determined had nominal market value (if any).1

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¹ The Debtor contacted a number of liquidation companies to determine whether the non-store FF&E that was being maintained at the Debtor's former warehouse facility could be sold or otherwise liquidated for cash. All of the liquidation companies contacted by the Debtor declined to purchase, or otherwise be retained to liquidate, such FF&E and informed the Debtor that such FF&E had no market value (and that the Debtor would likely have to pay a third party company out-of-pocket for the cost of removing and disposing of such FF&E).

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27. The Debtor's senior secured lender is Pacific City Bank (the "Bank"). As of the Petition Date, the Debtor was a borrower under three (3) separate loans with the Bank, as described below:²

- The Debtor is the borrower under a U.S. Small Business Administration a. loan with the Bank (the "SBA Loan"), pursuant to a Loan Agreement dated July 24, 2014 between the Debtor and the Bank. The Debtor is currently indebted to the Bank in the amount of approximately \$1,660,000 under the SBA Loan. The Bank filed UCC-1 financing statements against the Debtor and its predecessor, Angl, Inc. asserting a lien against substantially all of the assets of the Debtor and Angl, Inc.
- b. The Debtor was the borrower under a term loan bearing the Loan Number 134077 with the Bank (the "First Term Loan"), pursuant to a Business Loan Agreement dated November 2, 2015 between the Debtor and the Bank. The First Term Loan was secured by certain non-Debtor assets, including commercial real property owned by the Debtor's affiliate, Peace People, LLC (the "Affiliate Commercial Property"). The Affiliate Commercial Property was recently sold to a third party purchaser, which sale resulted in the full repayment and satisfaction of the First Term Loan. Therefore, the Debtor has no remaining obligations under the First Term Loan.
- The Debtor was the borrower under a second term loan bearing the Loan c. Number 133776 (the "Second Term Loan"), pursuant to a Business Loan Agreement dated July 23, 2014 between the Debtor and the Bank. The Second Term Loan was also secured by the Affiliate Commercial Property, and was fully repaid and satisfied upon

² In accordance with Rule 201 of the Federal Rules of Evidence, the Debtor requests that the Court take judicial notice of the Omnibus Declaration Of Jeff Sunghak Kim In Support Of Debtor's Emergency "First Day" Motions filed by the Debtor on October 24, 2016 [Doc. No. 12], specifically Exhibit "B" thereto, which includes copies of the pre-petition loan and collateral documents with the Bank.

The Debtor also requests that the Court take judicial notice of the Declaration Of Juliet Y. Oh In Support Of Debtor's Emergency Motion For An Interim Order Authorizing The Debtor To Use Cash Collateral On An Interim Basis Pending A Final Hearing [Doc. No. 11], which includes copies of the UCC-1 financing statements filed by the Debtor's alleged secured creditors.

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the recent successful sale of the Affiliate Commercial Property. Therefore, the Debtor has no remaining obligations under the Second Term Loan.

- 28. Prior to the Petition Date, the Debtor obtained a secured loan in the amount of \$6,000 from Fashblvd., Inc. ("Fashblvd"). Flashblvd filed a UCC-1 financing statement (Document No. 57738600002) asserting a lien against substantially all of the assets of the Debtor prior to the commencement of the Debtor's bankruptcy case on October 19, 2016.³
- 29. In addition to the financing statements filed by the Bank and Fashblvd against the Debtor and/or its predecessor, Angl, Inc., there are financing statements that have been filed against the Debtor and Angl, Inc. by the following parties⁴:
 - a. U.S. Bank Equipment Finance. U.S. Bank Equipment Finance has one active financing statement (filing number 13-7390160767), filed on December 10, 2013, which purports to cover certain specified equipment leased or financed from U.S. Bank Equipment Finance. U.S. Bank Equipment Finance does not purport to assert a security interest in the Debtor's cash.
 - California State Board Of Equalization ("SBOE"). SBOE has one active b. state tax lien (filing number 15-7447815850) which was recorded against the Debtor on January 29, 2015.
 - Line & Dot, LLC d/b/a Lumiere Collections ("L&E"). L&E has one c. active judgment lien (filing number 16-7546469513) which was recorded against the Debtor on September 15, 2016. The parties entered into a stipulation to avoid the foregoing judgment lien, which stipulation was approved by the Court pursuant to an order entered on December 22, 2016.

³ In accordance with Rule 201 of the Federal Rules of Evidence, the Debtor requests that the Court take judicial notice of the Declaration Of Juliet Y. Oh In Support Of Debtor's Emergency Motion For An Interim Order Authorizing The Debtor To Use Cash Collateral On An Interim Basis Pending A Final Hearing [Doc. No. 11], specifically Exhibit "2" thereto, which includes evidence of the filing of the UCC-1 financing statement by Fashblvd against the Debtor.

⁴ In accordance with Rule 201 of the Federal Rules of Evidence, the Debtor requests that the Court take judicial notice of the Declaration Of Juliet Y. Oh In Support Of Debtor's Emergency Motion For An Interim Order Authorizing The Debtor To Use Cash Collateral On An Interim Basis Pending A Final Hearing [Doc. No. 11], specifically Exhibit "2" thereto, which includes copies of the UCC-1 financing statements filed against the Debtor.

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- d. Tyler Mall Limited Partnership ("Tyler Mall"). Tyler Mall has one active judgment lien (filing number 16-7542925708) which was recorded against Angl, Inc. on August 22, 2016. The Debtor submits that the foregoing judgment lien, which was recorded within the 90-day period preceding the Petition Date, is avoidable as a preferential transfer and is therefore disputed.
- GGP-Otay Ranch, L.P. ("GGP"). GGP has one active judgment lien e. (filing number 16-7542926072) which was recorded against Angl, Inc. on August 22, 2016. The Debtor submits that the foregoing judgment lien, which was recorded within the 90-day period preceding the Petition Date, is avoidable as a preferential transfer and is therefore disputed.
- f. Valley Plaza Mall, LP ("Valley Plaza"). Valley Plaza has one active judgment lien (filing number 16-7545824507) which was recorded against Angl, Inc. on September 12, 2016. The Debtor submits that the foregoing judgment lien, which was recorded within the 90-day period preceding the Petition Date, is avoidable as a preferential transfer and is therefore disputed.
- 30. Based on the foregoing, the Debtor believes that the Bank, Fashblvd and the SBOE are the only parties that may potentially have a perfected security interest in the Debtor's cash.5

The Need For Use Of Cash Collateral And Proposed New Operating Budget. D.

31. By this Motion, the Debtor seeks an order of the Court authorizing the Debtor to use its cash, during the period from July 23, 2017 through and including October 21, 2017, to pay the expenses set forth in the Budget which is attached as Exhibit "1" to the Kim Declaration annexed hereto, as well as all quarterly fees owing to the Office of the United States Trustee and all expenses owing to the Clerk of the Bankruptcy Court. In addition, the Debtor seeks authority to deviate from the expense line items contained in the Budget, without the need for any further Court order, by up to 20%, on both a line item and aggregate basis, with any unused portions to

⁵ The Debtor does not concede that such creditors have valid and properly perfected security interests and liens in the Debtor's cash and other assets.

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be carried over into the following week(s). The Debtor will not deviate from the Budget beyond the foregoing parameters without further order of the Court.

32. The Debtor requires an order of this Court authorizing the Debtor to use cash collateral in accordance with the Budget to enable the Debtor to pay all of its normal and ordinary operating expenses (such as payroll, rent, utilities, insurance, and payments to vendors) as they come due in the ordinary course of its business and to purchase new inventory to replenish merchandise that is sold to customers at the Debtor's Remaining Retail Stores, which in turn will facilitate the continued operation of the Debtor's business (without any disruption) and the preservation and maximization of the going-concern value of the Debtor's business and assets. If the Debtor does not obtain authority to use its cash collateral, the Debtor's estate will suffer immediate and irreparable harm, including, without limitation, a cessation of the Debtor's business operations and a corresponding (and likely substantial) decline in the value of the Debtor's business and assets.

II. <u>DISCUSSION</u>

A. The Debtor Must Be Authorized To Use Cash Collateral To Operate Its Business And To Maintain And Preserve The Value Of Its Assets.

The Debtor's use of property of the estate is governed by Section 363 of the Bankruptcy Code, which provides, in pertinent part:

If the business of the debtor is authorized to be operated under section. . .1108. . . of this title and unless the court orders otherwise, the trustee may enter into transactions, including the sale or lease of property of the estate, in the ordinary course of business, without notice or a hearing, and may use property of the estate in the ordinary course of business without notice or a hearing.

11 U.S.C. § 363(c)(1).

A debtor in possession has all of the rights and powers of a trustee with respect to property of the estate, including the right to use property of the estate in compliance with section 363. 11 U.S.C. § 1107(a).

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"Cash collateral" is defined as "cash, negotiable instruments, documents of title, securities, deposit accounts or other cash equivalents in which the estate and an entity other than the estate have an interest [.]" 11 U.S.C. § 363(a). Section 363(c)(2) establishes a special requirement with respect to "cash collateral," providing that the trustee or debtor in possession may use "cash collateral" under subsection (c)(1) if:

- (A) each entity that has an interest in such cash collateral consents; or
- (B) the court, after notice and a hearing, authorizes such use, sale or lease in accordance with the provisions of this section.

11 U. S.C. §363(c)(2)(A) and (B).

It is well settled that it is appropriate for a Chapter 11 debtor to use cash collateral for the purpose of maintaining and operating its property. 11 U.S.C. § 363(c)(2)(B); *In re Oak Glen R-Vee*, 8 B.R. 213, 216 (Bankr. C.D. Cal. 1981); *In re Tucson Industrial Partners*, 129 B.R. 614 (9th Cir. BAP 1991). In addition, where the debtor is operating a business, it is extremely important that the access to cash collateral be allowed in order to facilitate the goal of reorganization: "the purpose of Chapter 11 is to rehabilitate debtors and generally access to cash collateral is necessary to operate a business." *In re Dynaco Corporation*, 162 B.R. 389 (Bankr. D.N.H. 1993), *quoting In re Stein*, 19 B.R. 458, 459. (Bankr. E.D. Pa. 1982).

For all of the reasons discussed herein, the Debtor has no ability to continue to maintain its business operations or to preserve and maximize the value of its assets unless the Debtor is authorized to use its cash collateral to pay its projected expenses in accordance with the Budget. The Debtor's inability to pay such expenses would cause immediate and irreparable harm to the Debtor's bankruptcy estate. Indeed, the Debtor's inability to pay its projected expenses, including payroll, rent, utilities and other operating expenses would result in the immediate shutdown of the Debtor's business and the decimation of the value (going-concern or otherwise) of the Debtor's business and assets. The maintenance of the Debtor's business and preservation and maximization of the Debtor's inventory and other assets are of the utmost significance and importance to a successful reorganization of the Debtor through this Chapter 11 case.

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The Debtor's Prepetition Secured Creditors Are Adequately Protected By A В. Substantial Equity Cushion, The Continued Operation Of The Debtor's Business And Other Forms Of Adequate Protection.

Pursuant to section 363(c)(2) of the Bankruptcy Code, the Court may authorize a debtor in possession to use a secured creditor's cash collateral if the secured creditor consents to the use of cash collateral or is adequately protected. In re Mellor, 734 F.2d 1396, 1400 (9th Cir. 1984). See also In re O'Connor, 808 F.2d 1393, 1398 (10th Cir. 1987); In re McCombs Properties VI, Ltd., 88 B.R. 261, 265 (Bankr. C.D. Cal. 1988) ("McCombs").

The Debtor believes that the Bank, Fashblyd, SBOE and any other creditors who assert that they have perfected security interests in the Debtor's cash (collectively, the "Secured Creditors") will ultimately consent to the Debtor's use of cash collateral to pay the expenses set forth in the Budget in accordance with the terms and conditions set forth in this Motion. Accordingly, the Debtor submits that it should be authorized to use cash collateral pursuant to section 363(c)(2)(A) of the Bankruptcy Code.

Even if the Secured Creditors do not consent to the Debtor's use of cash collateral, the Debtor submits that the value of such Secured Creditors' interests in the Debtor's cash collateral will be adequately protected by a substantial equity cushion. As discussed above, the Debtor believes that the Bank, Fashblvd and the SBOE are the only parties that may have perfected security interests in the Debtor's cash.

Pursuant to the Supreme Court case of United Savings Association v. Timbers of Inwood Forest Associates, 108 S.Ct. 626, 629 (1988) ("Timbers") and subsequent case law, the property interest that a debtor must adequately protect pursuant to Sections 361(1) and (2) of the Bankruptcy Code is only the value of the lien that secures the creditor's claim. 108 S.Ct. at 630. See also McCombs, at 266. Section 506(a) "limit[s] the secured status of a creditor (i.e., the secured creditor's claim) to the lesser of the [allowed amount of the] claim or the value of the collateral." McCombs, at 266.

The Ninth Circuit made clear in *Mellor*, *Id.* at 1401, that an equity cushion of 20% is considered clear adequate protection of a secured creditor's interest in cash collateral. See also

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In re McGowan, 6 B.R. 241, 243 (Bankr. E.D. Pa. 1980) (holding a 10% cushion is sufficient to be adequate protection); In re Rogers Development Corp., 2 B.R. 679, 685 (Bankr. E.D. Vir. 1980) (court decided that an equity cushion of approximately 15% to 20% was sufficient adequate protection to the creditor, even though the debtors had no equity in the property.)

Furthermore, in determining whether a secured creditor has equity in property, the Court should consider the "entire security package" not just a portion thereof. *In re Opelika Manufacturing Corporation*, 66 B.R. 444, 447-48 (Bankr. N.D. Ill. 1986).

As of July 23, 2017 (the beginning date of the proposed new Budget), the Debtor anticipates that it will be holding cash on hand of approximately \$271,274, security deposits totaling \$87,013, inventory valued at approximately \$3,500,000 (at cost), and FF&E with an estimated fair market value of approximately \$650,000. Based on the foregoing, the aggregate value of the Debtor's assets as of July 23, 2017 is estimated to be \$4,508,287.

As noted above, the Debtor believes that the total amount owed to the Secured Creditors is approximately \$1,690,160, calculated as follows: (i) approximately \$1,660,000 to the Bank (based upon the SBA Loan only, since both the First Term Loan and Second Term Loan have now been paid off), (ii) \$6,000 to Fashblvd, and (iii) \$24,160.38 to the SBOE. Given the aggregate value of the Debtor's assets (*i.e.*, approximately \$4,508,287), and the total estimated amount owed to the Debtor's Secured Creditors (*i.e.*, approximately \$1,690,160), the Secured Creditors are adequately protected by an equity cushion of more than 266%, which is far in excess of the 20% equity cushion that the Ninth Circuit has indicated constitutes clear adequate protection of a secured creditor's interest in cash collateral.

Furthermore, the Debtor submits that the value of the Secured Creditors' interest in the Debtor's cash collateral will be adequately protected by, among other things, the maintenance and continued operation of the Debtor's business.

The law is clear that the preservation of the value of a secured creditor's lien is sufficient to provide adequate protection to a secured creditor when a debtor seeks to use cash collateral. *In re Triplett*, 87 B.R. 25 (Bankr. W.D.Tex. 1988). *See also In re Stein*, 19 B.R. 458 (Bankr. E.D.Pa. 1982). In *Stein*, the Court found that, as a general rule, a debtor may use cash collateral

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where such use would enhance or preserve the value of the collateral, and allowed the debtor therein to use cash collateral even though the secured party had no equity cushion for protection. The *Stein* Court determined that the use of cash collateral was necessary to the continued operations of the debtor, and that the creditor's secured position could only be enhanced by the continued operation of the debtor's business. *See also In re McCombs, supra*, where the court determined that the debtor's use of cash collateral for needed repairs, renovations and operating expenses eliminated the risk of diminution in the creditor's interest in the cash collateral and such use would more likely increase cash collateral.

As reflected in the Budget, the payment of the expenses necessary for the Debtor to maintain and continue operating its business will adequately protect the Secured Creditors because, by doing so, the Debtor will be able to, among other things, maximize the value of its inventory and generate as much revenue as possible from the sale of such inventory. Other courts have determined that a debtor's continued business operations can constitute the adequate protection of a secured creditor. *See Matter of Pursuit Athletic Footwear, Inc.*, 193 B.R. 713 (Bankr. D. Del. 1996); *In re Newark Airport/Hotel Ltd. Partnership*, 156 B.R. 444, 450 (Bankr. D.N.J. 1993); *In re Dynaco*, 162 B.R. 389, 394-5 (Bankr. D.N.H. 1993); *In re Immenhausen Corp.*, 164 B.R. 347, 352 (Bankr. M.D. Fla. 1994).

Additionally, in determining adequate protection, courts have stressed the importance of promoting a debtor's reorganization. In *In re O'Connor*, *supra*, the Tenth Circuit stated:

"In this case, Debtors, in the midst of a Chapter 11 proceeding, have proposed to deal with cash collateral for the purpose of enhancing the prospects of reorganization. This quest is the ultimate goal of Chapter 11. Hence, the Debtor's efforts are not only to be encouraged, but also their efforts during the administration of the proceeding are to be measured in light of that quest. Because the ultimate benefit to be achieved by a successful reorganization inures to all the creditors of the estate, a fair opportunity must be given to the Debtors to achieve that end. Thus, while interests of the secured creditor whose property rights are of concern to the court, the interests of all other creditors also have bearing upon the question of whether use of cash collateral shall be permitted during the early stages of administration."

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808 F.2d at 1937.

The use of cash collateral is critical to the Debtor's ability to implement an effective reorganization strategy for the benefit of all creditors. As discussed above, the Debtor has filed motions seeking to assume the leases for its Remaining Retail Stores and believes it will be in a position to formulate and file a plan of reorganization within the next 30-60 days. Therefore, the period covered by the Budget (*i.e.*, July 23, 2017 – October 21, 2017) represents a highly critical period in the Debtor's case. If the Debtor is not permitted to use cash collateral during this period so that the Debtor can focus on formulating and pursuing its ultimate reorganization strategy in this case, while continuing to operate the Debtor's business (without any disruption) and preserving and maximizing the going-concern value of the Debtor's business and assets, the Debtor will be forced to immediately halt all business operations, which will significantly and negatively impact the value of the Debtor's business and assets and the Debtor's ability to successfully reorganize. Clearly, the use of cash collateral will only enhance the prospect of the Debtor's successful reorganization.

In addition to the forms of adequate protection discussed above, the Debtor also proposes to provide its Secured Creditors with replacement liens and security interests against the Debtor's post-petition assets, with such replacement liens to have the same extent, validity, and priority as the pre-petition liens held by such Secured Creditors against the Debtor's assets. Such replacement liens will provide the Secured Creditors with further adequate protection.

Given the foregoing forms of adequate protection being provided to the Debtor's prepetition Secured Creditors for the Debtor's use of cash collateral, the Debtor submits that the requirements of Bankruptcy Code Section 363(c)(2) have been satisfied and that the Debtor should be authorized to use cash collateral in accordance with the terms set forth in this Motion.

III.

PROCEDURAL REQUIREMENTS REGARDING APPROVAL OF THE MOTION HAVE BEEN SATISFIED

Rule 4001(b) of the Federal Rules of Bankruptcy Procedure ("<u>Bankruptcy Rules</u>") sets forth the procedural requirements for obtaining authority to use cash collateral. The Debtor

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submits that it has complied with these procedural requirements. First, the Motion must contain a copy of the proposed form of order granting the Motion, which has been done by attaching the proposed order as **Exhibit "2"** to the Kim Declaration annexed hereto. Second, the Motion provides a concise statement of the relief requested, which was done above. Third, the Motion is required to be served on any entity with an interest in the Debtor's cash collateral, any committee appointed or the twenty largest unsecured creditors if there is no committee, and on such other parties as the Court directs. Here, the Debtor has served the Motion and all supportive papers upon the Office of the United States Trustee, all alleged secured creditors and their counsel (if known), the twenty largest unsecured creditors of the Debtor (as no committee yet exists), and all parties who have requested special notice. Accordingly, the Motion complies with the procedural requirements of Bankruptcy Rule 4001(b)-(d).

In addition, in compliance with Bankruptcy Rule 4001(b)(1)(B) and Local Bankruptcy Rule 4001-2, the Debtor has filed concurrently herewith the mandatory Court-approved Form F4001-2 (Statement Regarding Cash Collateral Or Debtor In Possession Financing) which discloses whether the proposed order granting the Motion and authorizing the Debtor's use of cash collateral contains certain provisions of findings of fact. Accordingly, the Motion complies with the procedural requirements of Local Bankruptcy Rule 4001-2.

IV.

CONCLUSION

WHEREFORE, the Debtor respectfully requests that this Court enter an order in substantially the form attached as **Exhibit "2"** to the Kim Declaration annexed hereto:

- (1) granting the Motion in its entirety;
- (2) authorizing the Debtor to use cash collateral to (i) pay all of the expenses set forth in the Budget, with authority to deviate from the line items contained in the Budget by up to 20%, on both a line item and aggregate basis, with any unused portions to be carried over into the following week(s); and (ii) pay all quarterly fees owing to the Office of the United States Trustee and all expenses owing to the Clerk of the Bankruptcy Court; and

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1	(3) granting su	uch other	and furthe	er relief	as the Court deems just and proper.	
2	Dated: June 14, 2017			BLUE	BEE, INC.	
3 4					Juliotoh	
5				By:		
6					TIMOTHY J. YOO JULIET Y. OH	
7					LEVENE, NEALE, BENDER, YO & BRILL L.L.P.	О
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DECLARATION OF JEFF SUNGHAK KIM

I, Jeff Sunghak Kim, hereby declare as follows:

- 1. I am over 18 years of age. I am the co-founder and President of Blue Bee, Inc., a California corporation d/b/a ANGL and the debtor and debtor-in-possession herein (the "Debtor"), and am therefore familiar with the business operations and financial books and records of the Debtor. I have personal knowledge of the facts set forth below and, if called to testify as a witness, I could and would competently testify thereto.
- I have access to the Debtor's books and records. As the co-founder and President of the Debtor, I am familiar with the history, organization, operations and financial condition of the Debtor. The records and documents referred to in this Declaration constitute writings taken, made, or maintained in the regular or ordinary course of the Debtor's business at or near the time of act, condition or event to which they relate by persons employed by the Debtor who had a business duty to the Debtor to accurately and completely take, make, and maintain such records and documents. The statements set forth in this declaration are based upon my own personal knowledge and my review of the Debtor's books and records.
- 3. I make this declaration in support of the Debtor's motion to which this declaration is attached (the "Motion") which seeks the entry of an order authorizing the Debtor to use cash collateral in accordance with the Debtor's operating budget for the 13-week period from July 23, 2017 through and including October 21, 2017 (the "Budget"), a copy of which is attached as Exhibit "1" hereto. All capitalized terms not specifically defined herein shall have the meanings ascribed to them in the Motion.
- On October 19, 2016 (the "Petition Date"), the Debtor filed a voluntary petition 4. for relief under Chapter 11 of the Bankruptcy Code. The Debtor is continuing to operate its business, manage its financial affairs and operate its bankruptcy estate as a debtor in possession.
- 5. The Debtor is a retailer doing business under the "ANGL" brand offering stylish and contemporary women's clothing at reasonable prices to its fashion-savvy customers. As of the Petition Date, the Debtor owned and operated twenty-one (21) retail stores located primarily in shopping malls throughout the state of California (collectively, the "Retail Stores," and

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individually, a "Retail Store").

- 6. The Debtor is the successor-in-interest to Angl, Inc., a California corporation, which was founded by my wife, Young Ae Kim, and me, and was dissolved on August 30, 2013. Substantially all of the assets of Angl, Inc. were transferred to, and substantially all of the liabilities of Angl, Inc. were assumed by, the Debtor (which was formed on August 30, 2013) for tax and other corporate restructuring and marketing purposes. The same corporate directors and officers of Angl, Inc. have acted as the corporate directors and officers of the Debtor. My wife, Young Ae Kim, and I continue to be actively involved in the Debtor's business operations as the Secretary and President of the Debtor, respectively.
- 7. The Debtor is headquartered near downtown Los Angeles, California in Vernon, California and, as of the Petition Date, employed a workforce of approximately 110 employees. In 2015, the Debtor generated annual gross revenues of more than \$24 million.
- 8. After opening its first retail store approximately 24 years ago in 1992, the Debtor's predecessor, Angl, Inc., substantially expanded its business operations to encompass a total of fifty-two (52) retail stores throughout the states of California, Nevada and Arizona by 2015. The vast majority of these new retail stores (approximately 43 stores) were opened within the seven-year period prior to the Petition Date. I believe this large expansion effort, which was conducted within a relatively compressed period of time, took a heavy financial toll on the business operations of the Debtor's predecessor as a whole as it incurred construction and other "start up" costs with the opening of each new store as well as a significant increase in operating expenses typically associated with a retail store chain operation.
- 9. I believe the high cost of expansion combined with decreasing store sales as a result of a general industry-wide shift in consumer shopping preferences from in-store to online shopping, and the increased competition arising therefrom, left the Debtor with insufficient liquidity to meet all of its financial obligations, ultimately resulting in defaults in payments to the Debtor's landlords and vendors. As a result of the Debtor's defaults, numerous landlords began commencing actions to evict the Debtor and/or terminate the Debtor's lease agreements for certain of the Retail Stores. While the Debtor had already closed a number of its less

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profitable retail store locations, leaving open approximately 21 Retail Stores as of the Petition Date, the Debtor required time to evaluate the viability of the remaining Retail Stores and identify other ways to decrease operational costs and increase profitability. In order to preserve the Debtor's rights under its lease agreements and to have an opportunity to restructure its business and financial affairs and ultimately reorganize, the Debtor filed this Chapter 11 bankruptcy case.

10. Through its bankruptcy case, the Debtor intends to identify the core Retail Stores around which the Debtor can successfully reorganize and expeditiously close those Retail Stores which are not likely to be profitable and/or for which the Debtor is unable to obtain meaningful rent concessions from the landlords (a process which the Debtor has already undertaken), which the Debtor believes will ultimately pave the way for the formulation (and confirmation) of a plan of reorganization which restructures the Debtor's existing debt in a cohesive and efficient manner while facilitating the continued operation of the Debtor's longstanding business.

Post-Petition Cash Collateral Use, Business Operations And Reorganization Efforts

- 11. Since the Petition Date, the Debtor has continued operating its business in the normal course.
- 12. Shortly after the Petition Date, on October 24, 2016, the Debtor filed an emergency motion (the "<u>First CC Motion</u>") seeking an order, among other things, authorizing the Debtor to use cash collateral in accordance with the Debtor's initial 13-week operating budget submitted therewith (the "<u>Initial Budget</u>").
- 13. I am advised and believe that, on November 1, 2016, the Court entered an interim order granting the First CC Motion on an interim basis, pending a final hearing (the "<u>Interim Order</u>"). I am further advised and believe that, on December 14, 2016, the Court entered a final order granting the First CC Motion on a final basis and authorizing the Debtor to use cash collateral in accordance with a revised form of the Initial Budget (the "<u>Revised Initial Budget</u>"), subject to the terms and conditions set forth on the record of the Court at the final hearing on the First CC Motion held on November 30, 2016 (the "<u>Final Order</u>," and together with the Interim Order, the "<u>First CC Orders</u>")).

cash collateral pursuant to the First CC Orders, the Debtor filed a motion (the "Second CC

On December 29, 2016, prior to the expiration of the Debtor's authority to use

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- Motion"), pursuant to which the Debtor sought an order authorizing the Debtor to continue using cash collateral in accordance with the Debtor's operating budget for the 13-week period from January 22, 2017 through and including April 22, 2017 (the "Second Budget").

 15. I am advised and believe that, on January 24, 2017, the Court entered an order granting the Second CC Motion and authorizing the Debtor to continue using cash collateral in accordance with the Second Budget and in accordance with the terms and conditions set forth in the Second CC Motion (the "Second CC Order").

 16. Pursuant to the First CC Orders and the Second CC Order, the Debtor used its
- cash collateral in accordance with the Revised Budget and the Second Budget to operate its business.
- 17. On March 31, 2017, prior to the expiration of the Debtor's authority to use cash collateral pursuant to the Second CC Order, the Debtor filed a motion (the "<u>Third CC Motion</u>"), pursuant to which the Debtor sought an order authorizing the Debtor to continue using cash collateral in accordance with the Debtor's operating budget for the 13-week period from April 22, 2017 through and including July 22, 2017 (the "<u>Third Budget</u>").
- 18. I am advised and believe that, on April 28, 2017, the Court entered an order granting the Third CC Motion and authorizing the Debtor to continue using cash collateral in accordance with the Third Budget and in accordance with the terms and conditions set forth in the Third CC Motion (the "Third CC Order").
- 19. Pursuant to the Third CC Order, the Debtor is continuing to use its cash collateral to operate its business in accordance with the Third Budget and pursuant to the terms of the Third CC Order.
- 20. The Debtor's authority to use cash collateral pursuant to the Third CC Order will expire on July 22, 2017. The Debtor has therefore filed the Motion to seek an order authorizing the Debtor to continue using cash collateral in accordance with the Debtor's operating budget for the 13-week period from July 23, 2017 through and including October 21, 2017 (the

- 21. Shortly after the Petition Date, the Debtor began the process of analyzing the financial performance of each of its twenty-one (21) Retail Stores (on a store-by-store basis) to determine which of the Retail Stores were currently profitable or potentially profitable if rent concessions could be successfully negotiated with the landlords, and which of the Retail Stores were not profitable and therefore needed to be closed on an expeditious basis.
- 22. As a result of such analysis, during the past several months, the Debtor has sought and obtained Court approval to close eight (8) of its Retail Stores and to reject the real property leases associated therewith. Based on the foregoing, the Debtor is currently operating the following thirteen (13) Retail Stores (the "Operating Retail Stores"):

Cu NI O	G(A 11	T 11 1	T Ct t	
Store No. & Name	Store Address	Landlord	Lease Status	
Oxnard (#1)	531 Town Center Dr.	SOCM I, LLC	Lease not	
Oxilalu (#1)	Oxnard, CA	SOCIVI I, LLC	assumed.	
Santa	505 Paseo Nuevo	Paseo Nuevo	Lease not	
		Owner LLC		
Barbara (#3) Irvine	Santa Barbara, CA 71 Fortune Drive #810	The Irvine	assumed.	
			Lease amended	
Spectrum	Irvine, CA	Company LLC	and assumed.	
(#5) Manhattan	2200 N. Samulyada Plant	6 RREEF America	Lease amendment	
	3200 N. Sepulveda Blvd. #C15			
Village (#6)	= = 0	REIT II Corp.	being negotiated.	
D 1	Manhattan Beach, CA	BBB	T 1 1	
Del Amo	21540 Hawthorne Blvd.	Del Amo Fashion	Lease amended	
Fashion	#522	Center Operating	and assumed.	
Center (#9)	Torrance, CA	Company, LLC		
Topanga	6600 Topanga Canyon	Westfield Topanga	Lease not	
Mall (#20)	Blvd. #2066	Owner LLC	assumed.	
	Canoga Park, CA			
Fashion	14006 Riverside Dr. #21	Sherman Oaks	Lease not	
Square Mall	Sherman Oaks, CA	Fashion	assumed.	
(#21)		Associates, LP		
Bella Terra	7777 Edinger Ave. #D148	Bella Terra	Lease not	
Mall (#22)	Huntington Beach, CA	Associates, LLC	assumed.	
Universal	1000 Universal Center Dr.	Universal	Lease not	
City Walk	#172	CityWalk	assumed.	
(#28)	Universal City, CA			
Northridge	9301 Tampa Avenue #27	Northridge	Lease not	
Fashion	Northridge, CA	Fashion Center	assumed.	
Center (#29)				

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Glendale	2101 Galleria Way	Glendale II Mall	Lease amended
Galleria	Glendale, CA	Associates, LLC	and assumed.
(#31)			
Westfield	6000 Sepulveda Blvd.	Culver City Mall	Lease not
Culver City	#1444	LLC	assumed.
(#33)	Culver City, CA		
Newport	1031 Newport Center	Irvine Company	Lease not
Beach	Drive	LLC	assumed.
Fashion Newport Beach, CA			
Island (#47)			

- 23. As reflected in the table above, the Debtor has sought and obtained Court approval to amend and assume the real property leases for three (3) of its Operating Retail Stores, specifically, the Operating Retail Stores located in Del Amo, California, Glendale, California, and Irvine, California.
- 24. Since the Petition Date, in addition to analyzing the business operations of the Debtor's Retail Stores to determine which of the stores were profitable or potentially profitable, engaging in negotiations with certain of its landlords for rent concessions and other lease modifications, and moving forward with the closure (and rejection of the corresponding leases) of eight (8) of its Retail Stores and the amendment and assumption of three (3) of its Retail Stores, the Debtor has also spent time identifying and implementing cost cutting measures as part of its efforts to streamline its business operations, including by, among other things, reducing the number of its employees and implementing payroll cuts to decrease the overall payroll costs of the company.
- 25. As noted in the table above, there are a total of ten (10) real property leases relating to the Operating Retail Stores which the Debtor has yet to assume or reject.
- 26. One of the real property leases which the Debtor has yet to assume or reject relates to the Debtor's retail store located at in Manhattan Beach, California (the "MB Retail Store"). The Debtor has filed a motion seeking Court approval to amend the lease for the MB Retail Store and to assume such lease (as amended), which motion is still pending.
- 27. The Debtor has also filed a motion seeking Court approval to assume the nine (9) remaining real property leases (collectively, the "Remaining Leases") relating to the nine

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remaining Operating Retail Stores (collectively, the "Remaining Retail Stores"), which the Debtor has yet to assume or reject. The foregoing motion is still pending Court approval.

28. Once the Debtor has obtained Court approval to amend and assume the MB Retail Store lease as well as Court approval to assume the 9 Remaining Leases, I believe that the Debtor will be in a position to formulate and file a plan of reorganization in this case. I anticipate that the Debtor will be able to file a plan of reorganization and disclosure statement in this case within the next 30-60 days.

The Debtor's Primary Assets And Secured Debts

- 29. The Debtor's primary assets are as follows:
- Cash. As of the Petition Date, the Debtor had cash on hand of a. approximately \$93,000. I anticipate that the amount of cash that the Debtor will have on hand as of July 23, 2017 will be approximately \$271,274.
- b. Security Deposits. As of the Petition Date, the Debtor had security deposits with landlords and other parties in the total sum of approximately \$87,013. I believe that the amount of the Debtor's Security Deposits remains unchanged since the Petition Date.
- <u>Inventory</u>. As of the Petition Date, the Debtor had inventory with an c. estimated cost value of approximately \$3,500,000. I believe that the estimated cost value of the Debtor's inventory has remained relatively constant since the Petition Date as the Debtor has continued to purchase new merchandise to replenish merchandise sold at the Retail Stores.
- d. Other Assets. As of the Petition Date, the Debtor had furniture, fixtures and equipment ("FF&E") with a net book value of \$6,299,306. While the Debtor initially estimated that the FF&E had an estimated aggregate fair value of approximately \$1,000,000, based upon discussions that the Debtor and its counsel have had with a number of liquidation companies (including Reich Brothers, LLC, Cheaper Office Solutions, and Pope's Antiques & Auctions, Inc.), I believe that the only FF&E that has any actual value are the FF&E contained at the Remaining Retail Stores (consisting of

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racks, shelving, and other personal property). Based upon my experience and knowledge of the retail industry, I estimate that the FF&E at the Remaining Retail Stores has an estimated aggregate fair market value of approximately \$650,000 (or approximately \$50,000 per store). The Debtor recently "downsized" from its former warehouse facility in Vernon, California to a substantially smaller office space in Vernon, California. In connection with the move to the smaller office space, and with the consent of the Debtor's senior secured lender, Pacific City Bank, the Debtor disposed of the non-store FF&E that was being maintained at its former warehouse facility, which FF&E the Debtor was not using and the Debtor determined had nominal market value (if any).

- 30. Based on the foregoing, the aggregate value of the Debtor's assets as of July 23, 2017 is estimated to total \$4,508,287.
- 31. The Debtor's senior secured lender is Pacific City Bank (the "Bank"). As of the Petition Date, the Debtor was a borrower under three (3) separate loans with the Bank, as described below:
 - a. The Debtor is the borrower under a U.S. Small Business Administration loan with the Bank (the "SBA Loan"), pursuant to a Loan Agreement dated July 24, 2014 between the Debtor and the Bank. The Debtor is currently indebted to the Bank in the amount of approximately \$1,660,000 under the SBA Loan. I am advised and believe that the Bank filed UCC-1 financing statements against the Debtor and its predecessor, Angl, Inc. asserting a lien against substantially all of the assets of the Debtor and Angl, Inc.
 - b. The Debtor was the borrower under a term loan bearing the Loan Number 134077 with the Bank (the "<u>First Term Loan</u>"), pursuant to a Business Loan Agreement

⁶ As noted herein, the Debtor and its counsel contacted a number of liquidation companies to determine whether the non-store FF&E that was being maintained at the Debtor's former warehouse facility could be sold or otherwise liquidated for cash. All of the liquidation companies contacted by the Debtor declined to purchase, or otherwise be retained to liquidate, such FF&E and informed the Debtor that such FF&E had no market value (and that the Debtor would likely have to pay a third party company out-of-pocket for the cost of removing and disposing of such FF&E).

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27 28 dated November 2, 2015 between the Debtor and the Bank. The First Term Loan was secured by certain non-Debtor assets, including commercial real property owned by the Debtor's affiliate, Peace People, LLC (the "Affiliate Commercial Property"). Affiliate Commercial Property was recently sold to a third party purchaser, which sale resulted in the full repayment and satisfaction of the First Term Loan. Therefore, the Debtor has no remaining obligations under the First Term Loan.

- The Debtor was the borrower under a second term loan bearing the Loan Number 133776 (the "Second Term Loan"), pursuant to a Business Loan Agreement dated July 23, 2014 between the Debtor and the Bank. The Second Term Loan was also secured by the Affiliate Commercial Property, and was fully repaid and satisfied upon the recent successful sale of the Affiliate Commercial Property. Therefore, the Debtor has no remaining obligations under the Second Term Loan.
- 32. Prior to the Petition Date, the Debtor obtained a secured loan in the amount of \$6,000 from Fashblvd, Inc. ("Fashblvd"). I am advised and believe that Flashblvd filed a UCC-1 financing statement (Document No. 57738600002) asserting a lien against substantially all of the assets of the Debtor prior to the commencement of the Debtor's bankruptcy case on October 19, 2016.
- 33. I am advised and believe that, in addition to the financing statements filed by the Bank and Fashblvd against the Debtor and/or its predecessor, Angl, Inc., there are financing statements that have been filed against the Debtor and Angl, Inc. by the following parties:
 - U.S. Bank Equipment Finance. I am advised and believe that U.S. Bank a. Equipment Finance has one active financing statement (filing number 13-7390160767), filed on December 10, 2013, which purports to cover certain specified equipment leased or financed from U.S. Bank Equipment Finance. U.S. Bank Equipment Finance does not purport to assert a security interest in the Debtor's cash.
 - b. California State Board Of Equalization ("SBOE"). I am advised and believe that SBOE has one active state tax lien (filing number 15-7447815850) which was recorded against the Debtor on January 29, 2015.

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- c. <u>Line & Dot, LLC d/b/a Lumiere Collections ("L&E")</u>. I am advised and believe that L&E recorded a judgment lien against the Debtor (filing number 16-7546469513) on September 15, 2016. The Debtor and L&E entered into a stipulation to avoid the foregoing judgment lien, which stipulation I am advised and believe was approved by the Court pursuant to an order entered on December 22, 2016.
- d. <u>Tyler Mall Limited Partnership ("Tyler Mall")</u>. I am advised and believe that Tyler Mall has one active judgment lien (filing number 16-7542925708) which was recorded against Angl, Inc. on August 22, 2016. The Debtor submits that the foregoing judgment lien, which was recorded within the 90-day period preceding the Petition Date, is avoidable as a preferential transfer and is therefore disputed.
- e. <u>GGP-Otay Ranch, L.P. ("GGP")</u>. I am advised and believe that GGP has one active judgment lien (filing number 16-7542926072) which was recorded against Angl, Inc. on August 22, 2016. The Debtor submits that the foregoing judgment lien, which was recorded within the 90-day period preceding the Petition Date, is avoidable as a preferential transfer and is therefore disputed.
- f. <u>Valley Plaza Mall, LP ("Valley Plaza")</u>. I am advised and believe that Valley Plaza has one active judgment lien (filing number 16-7545824507) which was recorded against Angl, Inc. on September 12, 2016. The Debtor submits that the foregoing judgment lien, which was recorded within the 90-day period preceding the Petition Date, is avoidable as a preferential transfer and is therefore disputed.
- 34. Based on the foregoing, I believe that the Bank, Fashblvd and the SBOE are the only parties that may potentially have a perfected security interest in the Debtor's cash.⁷

The Need For Use Of Cash Collateral And Proposed New Operating Budget

35. By this Motion, the Debtor seeks an order of the Court authorizing the Debtor to use its cash, during the period from July 23, 2017 through and including October 21, 2017, to pay the expenses set forth in the Budget which is attached as Exhibit "1" hereto, as well as all

⁷ The Debtor does not concede that such creditors have valid and properly perfected security interests and liens in the Debtor's cash and other assets.

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quarterly fees owing to the Office of the United States Trustee and all expenses owing to the Clerk of the Bankruptcy Court. In addition, the Debtor seeks authority to deviate from the expense line items contained in the Budget, without the need for any further Court order, by up to 20%, on both a line item and aggregate basis, with any unused portions to be carried over into the following week(s). The Debtor will not deviate from the Budget beyond the foregoing parameters without further order of the Court.

- 33. The Debtor requires authority to use cash collateral in accordance with the Budget to enable the Debtor to pay all of its normal and ordinary operating expenses (such as payroll, rent, utilities, insurance, and payments to vendors) as they come due in the ordinary course of its business and to purchase new inventory to replenish merchandise that is sold to customers at the Debtor's Remaining Retail Stores. I do not believe the Debtor has the ability to maintain its business operations or to preserve and maximize the value of its assets unless the Debtor is authorized to use its cash to pay its projected expenses in accordance with the Budget. I believe the Debtor's inability to pay such expenses would cause immediate and irreparable harm to the Debtor's bankruptcy estate. Indeed, the Debtor's inability to pay its projected expenses, including payroll, rent, utilities and other operating expenses would result in the immediate shutdown of the Debtor's business and the decimation of the value (going-concern or otherwise) of the Debtor's business and assets.
 - 36. The proposed order granting the Motion is attached as **Exhibit "2"** hereto.

I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge.

Executed on this 12th day of June, 2017, at Los Angeles, California.

JEFF SUNGHAK KIM

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BLUE BEE, INC. 13 Week Cash Flow Projection From 7/23/2017 To 10/21/2017

Week No	1	2	3	4	5	6	7	8	9	10	11	12	13
Week Beginning	23-Jul	30-Jul	6-Aug	13-Aug	20-Aug	27-Aug	3-Sep	10-Sep	17-Sep	24-Sep	1-0ct	8-Oct	15-Oct
Week Ending	29-Jul	5-Aug	12-Aug	19-Aug	26-Aug	2-Sep	9-Sep	16-Sep	23-Sep	30-Sep	7-0ct	14-Oct	21-Oct
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Beginning Balance	271,274	336,865	199,835	268,305	276,775	342,366	365,336	268,006	264,176	326,846	386,137	243,807	306,477
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Sales	125,000	125,000	125,000	125,000	125,000	125,000	115,000	115,000	115,000	115,000	115,000	115,000	115,000
Merchandise Payments	50,000	50,000	50,000	50,000	50,000	50,000	46,000	46,000	46,000	46,000	46,000	46,000	46,000
Gross Profit	75,000	75,000	75,000	75,000	75,000	75,000	69,000	69,000	69,000	69,000	69,000	69,000	69,000
Rent & Related		160,000					160,000				160,000		
Payroll & Payroll Taxes		45,000		45,000		45,000		45,000			45,000		45,000
General & Adminstrave Exp	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Bank & Card Processing Fee	2,500	2,500	2,500	2,500	2,500	2,500	2,300	2,300	2,300	2,300	2,300	2,300	2,300
Equipment Payment	2,879				2,879					2,879			
Insurance				15,000				15,000					15,000
Repair & Maintenance		500				500				500			
Postage & Delivery	30	30	30	30	30	30	30	30	30	30	30	30	30
Miscellaneous	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
Total Disbursements	9,409	212,030	6,530	66,530	9,409	52,030	166,330	66,330	6,330	9,709	211,330	6,330	66,330
Operating Cash Flow	65,591	(137,030)	68,470	8,470	65,591	22,970	(97,330)	2,670	62,670	59,291	(142,330)	62,670	2,670
UST Fees							<u></u>	6,500					
Net Cash Flow	65,591	(137,030)	68,470	8,470	65,591	22,970	(97,330)	(3,830)	62,670	59,291	(142,330)	62,670	2,670
Ending Balance	336,865	199,835	268,305	276,775	342,366	365,336	268,006	264,176	326,846	386,137	243,807	306,477	309,147

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8		EXHIBIT "2"	
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A hearing was held on July 13, 2017 at 8:30 a.m., before the Honorable Sandra R. Klein, United States Bankruptcy Judge for the Central District of California, Los Angeles Division, in Courtroom "1575" located at 255 E. Temple Street, Los Angeles, California, to consider the motion (the "Motion") filed by Blue Bee, Inc., a California corporation d/b/a ANGL and the debtor and debtor-in-possession in the above-captioned Chapter 11 bankruptcy case (the "Debtor"), for the entry of an order authorizing the Debtor to use its cash collateral in accordance with the Debtor's operating budget for the 13-week period from July 23, 2017 through and including October 21, 2017 (the "Budget"), a copy of which is attached as Exhibit "1" to the Declaration of Jeff Sunghak Kim annexed to the Motion and is also attached as Exhibit "A" hereto, and granting related relief. Appearances at the hearing on the Motion were made as set forth on the record of the Court.

The Court, having considered the Motion, all papers filed by the Debtor in support of the Motion, and the oral arguments and statements of counsel made at the hearing on the Motion, proper and adequate notice of the Motion and the hearing on the Motion having been provided, and other good cause appearing therefor,

IT IS HEREBY ORDERED AS FOLLOWS:

- A. The Motion is granted.
- B. The Debtor is authorized to use cash collateral to (i) pay all of the expenses set forth in the Budget, with authority to deviate from the line items contained in the Budget by not more than 20%, on both a line item and aggregate basis, with any unused portions to be carried over into the following week(s) and (ii) pay all quarterly fees owing to the Office of the United States Trustee and all expenses owing to the Clerk of the Bankruptcy Court.

IT IS SO ORDERED.

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8		EXHIBIT "A"	
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Doc 182 Filed 06/14/17 Entered 06/14/17 11:23:59 Desc Main Document Page 42 of 45 PROOF OF SERVICE OF DOCUMENT 1 I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business 2 address is 10250 Constellation Boulevard, Suite 1700, Los Angeles, CA 90067 3 A true and correct copy of the foregoing document entitled **NOTICE OF MOTION AND MOTION FOR** ENTRY OF ORDER AUTHORIZING DEBTOR TO USE CASH COLLATERAL THROUGH AND 4 INCLUDING OCTOBER 21, 2017; MEMORANDUM OF POINTS AND AUTHORITIES; DECLARATION OF JEFF SUNGHAK KIM IN SUPPORT THEREOF will be served or was served (a) on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner stated below: 6 1. TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC FILING (NEF): Pursuant to controlling General Orders and LBR, the foregoing document will be served by the court via NEF and hyperlink to the document. On June 14, 2017, I checked the CM/ECF docket for this bankruptcy case or adversary proceeding and determined that the following persons are on the Electronic Mail Notice List to 8 receive NEF transmission at the email addresses stated below: 9 Franklin C Adams franklin.adams@bbklaw.com. arthur.iohnston@bbklaw.com:lisa.spencer@bbklaw.com 10 Marc Andrews bankruptcycls@wellsfargo.com, andrewma@wellsfargo.com Dustin P Branch branchd@ballardspahr.com, carolod@ballardspahr.com;hubenb@ballardspahr.com 11 Lynn Brown notices@becket-lee.com 12 Brian W Byun bbyun@ci.vernon.ca.us John H Choi johnchoi@kpcylaw.com, christinewong@kpcylaw.com 13 Brian D Huben hubenb@ballardspahr.com, carolod@ballardspahr.com Dare Law dare.law@usdoj.gov 14 tmclaughlin@allenmatkins.com, igold@allenmatkins.com Thor D McLaughlin Juliet Y Oh jyo@Inbrb.com, jyo@Inbrb.com 15 Ernie Zachary Park ernie.park@bewleylaw.com Ronald M Tucker rtucker@simon.com, 16 cmartin@simon.com;psummers@simon.com;Bankruptcy@simon.com United States Trustee (LA) ustpregion16.la.ecf@usdoj.gov 17 Michael A Wallin mwallin@slaterhersey.com, mrivera@slaterhersey.com Larry D Webb Webblaw@gmail.com, larry@webblaw.onmicrosoft.com 18 19 2. SERVED BY UNITED STATES MAIL: On June 14, 2017, I served the following persons and/or 20 completed no later than 24 hours after the document is filed. 21 22 23

entities at the last known addresses in this bankruptcy case or adversary proceeding by placing a true and correct copy thereof in a sealed envelope in the United States mail, first class, postage prepaid, and addressed as follows. Listing the judge here constitutes a declaration that mailing to the judge will be

Service information continued on attached page

SERVED BY PERSONAL DELIVERY, OVERNIGHT MAIL, FACSIMILE TRANSMISSION OR EMAIL (state method for each person or entity served): Pursuant to F.R.Civ.P. 5 and/or controlling LBR, on June 14, 2017, I served the following persons and/or entities by personal delivery, overnight mail service, or (for those who consented in writing to such service method), by facsimile transmission and/or email as follows. Listing the judge here constitutes a declaration that personal delivery on, or overnight mail to, the judge will be completed no later than 24 hours after the document is filed.

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Blue Bee, Inc.

Top 20, Secured Creditors, OUST, RSN

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IRS/OHIO P.O. BOX 145595

CINCINNATI OH 45250

LINE & DOT, LLC DBA LUMIERE COLLECTIONS

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PACIFIC CITY BANK

3701 WILSHIRE BLVD., SUITE 310

LOS ANGELES CA 90010

BOARD OF EQUALIZATION

PO BOX 942879

SACRAMENTO CA 94279

TYLER MALL LIMITED PARTNERSHIP, A

DELAWARE LIMITED PARTNERSHIP

24011 VENTURA BLVD., STE. 201

CALABASAS CA 91302

PACIFIC CITY BANK

3701 WILSHIRE BLVD., SUITE 100

LOS ANGELES CA 90010

GGP-OTAY RANCH, L.P., A DELAWARE

LIMITED PARTNERSHIP

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CALABASAS CA 91302

FASHBLVD., INC. 1700 E. 58TH PL., #9 LOS ANGELES, CA 90001

VALLEY PLAZA MALL, LP, A DELAWARE

LIMITED PARTNERSHIP

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CALABASAS CA 91302

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CA State Board of Equalization

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Internal Revenue Service

P.O. Box 7346

Philadelphia, PA 19101-7346

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Macerich Fresno LP PO Box 849418

Los Angeles, CA 90084-9418

L'atiste

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Paseo Nuevo Owner LLC

PO Box 780268

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Macerich SMP LP c/o David M. Cohen, Esq. 5950 Canoga Avenue, Suite 605 Woodland Hills, CA 91367

Nine Planet 1022 S. Wall Street Los Angeles, CA 90015

SEVEND 2301 E. 7th St.

Suite E-200 Los Angeles, CA 90023 Plaza Bonita, LLC

Blackmar, Principe & Schmelter, APC

600 B. Street, Suite 2250 San Diego, CA 92101

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The Retail Property Trust

Brea Mall PO Box 772827

Chicago, IL 60677-2827

Shops at Mission Viejo LLC 7415 Solution Center Chicago, IL 60677-7004

South Bay Center SPE LLC

PO Box 72056

Cleveland, OH 44192-0056

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Tyler Mall Limited Partnership SDS-12-3113 PO Box 86 Minneapolis, MN 55486-3113 W/A SVT Holdings VI LLC PO Box 749659 Los Angeles, CA 90074-9659 Integrity Payment Systems 1700 Higgins Road # 690 Des Plaines, IL 60018

<u>Counsel to Caribbean Queen Inc.</u> Law Offices of Jacqueline N. Anker 27 W Anapamu, Suite 325 Santa Barbara, CA 93101 Counsel to Macerich Cerritos LLC
David M. Cohen, Esq.
5950 Canoga Avenue, Suite 605
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Michael A. Wallin Slater Hersey & Lieberman LLP 18301 Von Karman Ave, Suite 1060 Irvine, CA 92612

Marc Andrews Office of the General Counsel Wells Fargo & Company 21680 Gateway Center Drive, Suite 280 Diamond Bar, CA 91765-2435 RREEF America REIT II Corp. BBB P.O. Box 209268 Austin, TX 78720-9268