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6 7	General Reorganization Counsel for Clarke Project Solutions, Inc.	
8	UNITED STATES BA	ANKRUPTCY COURT
9	CENTRAL DISTRIC	CT OF CALIFORNIA
10	SANTA AN	A DIVISION
11	In Re	
12	CLARKE PROJECT SOLUTIONS, INC.,	Case No. 8:17-bk-10402 TA Chapter 11 Proceeding
13	a California corporation,	DEBTOR'S MOTION FOR ORDER
14	Debtor and Debtor-in-Possession.	APPROVING FIRST STIPULATION WITH CUMMING CONSTRUCTION
15		MANAGEMENT, INC., dba CUMMING CORPORATION FOR USE OF CASH
16		COLLATERAL; MEMORANDUM OF POINTS AND AUTHORITIES AND
17 18		DECLARATION OF CHRISTOPHER CLARKE IN SUPPORT THEREOF
19		
20		DATE: September 27, 2017 TIME: 10:00 a.m. CTRM: Courtroom 5B
21		411 W. Fourth Street
22		Santa Ana, California 92701
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TO THE HONORABLE THEODOR ALBERT UNITED STATES BANKRUPTCY JUDGE: THE OFFICE OF THE UNITED STATES TRUSTEE; DISPUTED SECURED CREDITOR CUMMING CONSTRUCTION MANAGEMENT, INC. AND ITS ATTORNEY; ALL **CREDITORS AND PARTIES IN INTEREST:**

CLARKE PROJECT SOLUTIONS, INC., a California corporation, fka Cumming Clarke, the Debtor and Debtor-in-Possession in the within Chapter 11 case (the "Debtor"), hereby moves this Court for an order approving the STIPULATION WITH CUMMING CONSTRUCTION MANAGEMENT, INC., dba CUMMING CORPORATION REGARDING THE DEBTOR'S USE OF CASH COLLATERAL THROUGH JANUARY 31, 2018 (the "Stipulation"). A true and correct copy of the Stipulation is attached as Exhibit 1 to the Declaration of Christopher Clarke (the "Clarke Declaration") annexed hereto. The proposed form of order granting the Motion and approving the Stipulation is attached to the Motion as Exhibit 5.

This Motion is based upon the Stipulation, the appended Declaration of Christopher Clarke, the points and authorities in support thereof annexed hereto, and upon such other additional evidence, oral or documentary, that the Court may consider prior to or at the time of the hearing on the Motion.

WHEREFORE, the Debtor requests that this Court enter its order:

- A. Approving the Stipulation for the use of cash collateral to the extent that disputed secured creditor Cumming has an interest in cash collateral pursuant to the terms and limitations set forth therein: and
 - B. Granting to the Debtor such other and further relief as is just and proper.

DATED: September 6, 2017 PAMELA JAN ZYLSTRA A PROFESSIONAL CORPORATION

Attorneys for Clarke Project Solutions, Inc.

Debtor and Debtor-in-Possession

MEMORANDUM OF POINTS AND AUTHORITIES

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SUMMARY OF RELIEF REQUESTED

The Debtor filed a voluntary petition under Chapter 11 of the United States Bankruptcy Code on February 2, 2017 (the "Petition Date"). This is the Debtor's third request for court authority to use cash collateral. By the Motion, the Debtor requests approval of the Stipulation between the Debtor and Cumming Construction Management, Inc., dba Cumming Corporation ("Cumming") for the use cash collateral to continue operating the Debtor's business from October 1, 2107, through January 31, 2018. The Stipulation between the Debtor and Cumming is attached as Exhibit 1 to the Clarke Declaration. Appended as Exhibit 1 to the Stipulation is the Cash Budget Thru January 2018 dated 8/29/17 (the "Budget"). Attached as Exhibit 5 to the Clarke Declaration is the proposed form of order approving the Stipulation and authorizing the Debtor's continued use of cash collateral pursuant to the Budget.

The Debtor has been operating on a profitable basis postpetition. The profit on a cash basis, as reported in the Profit & Loss statement, through July 2017, was a combined profit on a cash basis for the first six months of approximately \$290,000.00. A true and correct copy of the Debtor's Profit & Loss statement for the period from February 2, 2017, through July 31, 2017, is attached to the Clarke Declaration as Exhibit 2.

The Debtor's income and expenses for the first six months were consistent with the Debtor's cash budget projections with few exceptions. A true and correct copy of the Debtor's most recent Budget vs Actual report for July 2017 is attached to the Clarke Declaration as Exhibit 3.

The cash collateral as of July 31, 2017, was approximately \$920,000.00 in cash and approximately \$250,00.00 in accounts receivable for an estimated total cash collateral of \$1.2 million. A true and correct copy of the Debtor's A/R Aging as of July 31, 2017, is attached to the Clarke Declaration as Exhibit 4.

The beginning cash collateral, as of the filing of the case on February 2, 2017, consisted of cash of approximately \$600,000.00 and accounts receivable of approximately \$400,000.00 for total beginning cash collateral of approximately \$1.0 million. *See*, Clarke Decl., ¶8.

Cumming is the only creditor that asserts an interest in cash collateral in this case. Cumming asserts both secured and unsecured claims against the Debtor. On May 15, 2017, Cumming filed its Proof of Claim No. 4 asserting an unsecured claim of \$270,358.01, and a secured claim of \$308,702.00. On May 25, 2017, Cumming filed its Amended Proof of Claim No. 4-2, submitting additional documents in support of its Proof of Claim No. 4. Cumming alleges a security interest in the cash, accounts receivable and other assets of the Debtor based on the filing of a UCC Financing Statement on June 6, 2013, with the Office of the California Secretary of State as Document Number 380354800002. The Debtor disputes all claims alleged by Cumming, including the validity, extent and priority of the alleged security interest, and asserts that it has no financial obligations owing to Cumming.

The Debtor is requesting Court approval of the Stipulation between the Debtor and Cumming for the use of cash collateral through January 31, 2018.

II.

STATEMENT OF FACTS

A. Orders Authorizing Use of Cash Collateral Through September 30, 2017

The Debtor filed a motion on an emergency basis requesting authority to use cash collateral. At the request of the Debtor, the Court conducted hearings on February 8, 2017, regarding the interim use of cash collateral and the payment of prepetition payroll and expenses. The Court entered orders authorizing the payment of prepetition payroll and the use of cash collateral on an interim basis and set a final hearing for March 21, 2017.

By agreement, the Debtor produced Christopher Clarke, president of the Debtor, for a Rule 2004 Examination by Cumming on March 1, 2017, regarding the use of cash collateral. Thereafter, Cumming filed opposition to the proposed use of cash collateral. The Debtor was not able to reach an agreed resolution of the objections of Cumming, however, the Debtor did resolve the Limited Opposition of the United States Trustee to the use of cash collateral. After conducting a final hearing, the Court entered an order authorizing the use of cash collateral through May 31, 2017.

The Debtor filed its second motion requesting court authority to use cash collateral to continue operating it business through September 30, 2017. There was no opposition filed in

response to the second motion. The Court granted the second cash collateral motion and authorized use of cash through September 30, 2017, by order entered on entered on May 30, 2017, as ECF Docket No. 105.

B. Description of the Debtor's Business Operations

The Debtor is a disabled veteran small business enterprise that has been operating since 2004. A specific percentage of government contracts are set aside exclusively for performance by qualified small business enterprises (the "Set Aside Programs"). The Set Aside Programs require all bid proposals to include goods and/or services supplied by small business enterprises that qualify as:

1) women owned; 2) minority owned; 3) Native American owned; and 4) service disabled veteran owned.

The regulations for Set Aside Programs require that the disabled veteran have an active and controlling participation in the business, that the veteran or small business enterprise perform greater than 50% of the actual work contracts, receive greater than 50% of the benefits of disabled veteran small business status, and that the veteran or small business enterprise not enter into a relationship in which control of the veteran or small business enterprise impairs the veteran's independent judgment. These requirements are set out in the Veterans Benefit Act 2003, the California Military and Veterans Code § 999 et seq. and related statutes and federal and state regulations and are collectively referred to as "Regulations".

The Debtor was originally created to bid for and perform cost management and cost estimating services under government contracts. Cost estimating contracts may be directly between the Debtor and government entities, such as the Department of Defense. Alternatively, the Debtor may serve as a subcontractor for cost estimating services under a contract bid by an architectural or engineering firm that has a direct contract with a government entity. The Debtor employs two full-time cost estimators. In 2016, the Debtor provided cost estimating services under 25 contracts that generated about eight percent (8.0%) of its business, representing revenue of approximately \$317,000.00.

The principal and sole owner of the Debtor, Christopher Clarke ("Clarke"), began developing facilities management business in 2010. The management of government facilities requires hiring employees and staffing desks in government buildings to perform property management functions.

Under a facilities management contract, the Debtor hires employees to perform tasks identified by the contract, pays the employees, and then submits an invoice for reimbursement of the employee wages, costs of administration and an agreed percentage profit margin. In 2016, the Debtor employed about 35 people to provide facilities management services under two contracts directly with the government and as a subcontractor. The facilities management contracts generated about 90% of the Debtor's business, representing revenue in 2016 of approximately \$3.8 million.

The Debtor's administrative staff include Clarke and three employees. The Debtor's staff of four people provide all financial and administrative oversight to: (a) submit bid proposals for cost estimating and facilities management contracts, (b) retain and compensate employees, (c) complete routine accounting and financial services; and (d) perform all other administrative tasks required for the Debtor's business operations.

C. <u>Description of the Debtor's Current Sources of Income and the Cash Budget</u>

The Debtor generates revenues in the form of accounts receivable for the performance of services under its cost estimating contracts and its facilities management contracts. The collection of those receivables has been consistent and predictable and varies from receipt of payment 20 days after delivery of invoices to payment 45 days after delivery of invoices.

The Debtor prepared a projected Cash Budget for four months, October 1, 2017 through January 31, 2018 (the "Budget"). A true and correct copy of the Budget is attached as Exhibit 1 to the Stipulation, attached to the Clarke Declaration as Exhibit 1.

D. <u>The Stipulation for Use of Cash Collateral and Adequate Protection of the</u> Alleged Claim of Cumming

The Debtor and Cumming have agreed to the Debtor's continued use of cash collateral in connection with the continued operation of the Debtor's business, without interruption, in its furnishing of services to its customers in accordance with the Budget attached as Exhibit 1 to the Stipulation. The Budget indicates that the Debtor will operate on a cash-flow positive basis during the entire budget period and will meet all its post-petition operating expenses, and that its assets will increase in value due to the anticipated cash accumulation during such period. The business assumptions underlying the operations projected in the Budget are very reasonable in that the

expense items are based upon actual historical data and the revenue projected is in accordance with the Debtor's historical experience with its customers. The Budget also indicates that this collateral pool will include cash in excess of \$800,000.00 which is more than the \$600,000.00 that existed on the Petition Date. *See*, Clarke Declaration at ¶¶8-9. The cash balances include the balance in the segregated holding account, to be funded for the potential benefit of Cumming, that will be \$110,000.00 by January 31, 2018.

The Debtor and Cumming have stipulated to the use cash collateral from October 1, 2017 through January 31, 2018 pursuant to the terms and conditions set forth below:

- 1. <u>Budget</u>. The Debtor will be authorized to make the expenditures provided for in the Budget monthly. The Debtor may exceed any line item in the Budget up to fifteen percent (15%) in any one month, as long as the overage for all items in the aggregate does not exceed fifteen percent (15%) of the total budget amount for that month, with the savings in one month to be carried over into subsequent months. *See*, Stipulation, ¶¶1-6.
- 2. Segregation of Voluntary Payments. The Debtor shall deposit in a segregated debtor-in-possession bank account \$10,000.00 per month beginning in October 2017 and each month thereafter through January 2018. This payment is substantially more than accruing interest on any claim that may be allowed in favor of Cumming, and is not required by either contract or by law. The accumulation of cash in this segregated account is proposed as a demonstration of the Debtor's good faith in requesting the use of cash collateral to continue its operations. No payments are to be made to Cumming until its claims are allowed by the Court and the Court enters an order authorizing distribution of the funds. See, Stipulation, ¶4.
- 3. **Replacement Lien**. Cumming will be granted a replacement lien as adequate protection to the same validity, priority and extent as existed in its favor on the Petition Date. *See*, Stipulation, ¶3.
- 4. <u>Financial Reporting</u>. The Debtor will provide Cumming with copies of monthly operating reports required to be submitted to the Office of the United States Trustee, and monthly Budget reports comparing the budgeted line items to actual collections and expenses, broken down by the expense line items contained in the Budget. *See*, Stipulation, ¶8.

- 5. <u>Reservation of Rights</u>. The Debtor and all other parties in interest will reserve any and all rights that they may have regarding the alleged claim(s) of Cumming. *See*, Stipulation, ¶7.
- 6. <u>Additional Disclosures</u>. None of the provisions set forth in Federal Rule of Bankruptcy Procedure Rule 4001(c)(1)(B)(i) through (xi) are proposed to be a part of the relief sought in the Motion. *See*, STATEMENT REGARDING CASH COLLATERALOR DEBTOR-IN-POSSESSION FINANCING [FRBP 4001; LBR 4001-2] that is being filed concurrently herewith confirming the foregoing.

III.

THE COURT MAY APPROVE THE STIPULATION FOR THE CONTINUED USE OF ANY AND ALL CASH COLLATERAL PURSUANT TO 11 U.S.C. § 363

The provisions of 11 U.S.C. §363(c)(2) govern a debtor's use of cash collateral. Section 363(c)(2) provides, in pertinent part, as follows:

The trustee [or debtor in possession] may not use, sell or lease cash collateral... unless:

- (A) each entity that has an interest in such cash collateral consents; or
- (B) the court, after notice and a hearing, authorizes such use, sale, or lease in accordance with the provisions of this section.

11 U.S.C. §363(c)(2).

Accordingly, a court may authorize a debtor's use of creditor's cash collateral in the absence of creditor consent. *See*, 11 U.S.C. §363(e). A debtor-in-possession has all the rights and powers of a trustee with respect to property of the estate, including the right to use property of the estate in compliance with 11 U.S.C. §363. *See*, 11 U.S.C. §1107(a).

11 U.S.C. §363(e) provides that, upon the request of an entity that has an interest in property proposed to be used by the debtor, the court may prohibit or condition such use "as is necessary to provide adequate protection of such interest." The Bankruptcy Code clearly delineates the party, which bears the burden of proof on the relevant cash collateral issues:

(1) the trustee [or debtor in possession] has the burden of proof of the issue of adequate protection; and

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(2) the entity asserting as interest in property has the burden of proof on the issue of the validity, priority, or extent of such interest. 11 U.S.C. § 363(p).

Thus, this Court may authorize the Debtor's use of any cash collateral of Cumming upon determining that *their interests in the cash collateral will be adequately protected. In re McCombs Properties VI, Ltd.*, 88 B.R. 261 (Bankr. C.D. Cal. 1988).

The Debtor has satisfied the statutory standards applicable to use of cash collateral. In this case, the creditor asserting an interest in the cash collateral, Cumming, has consented to the continued use of cash collateral by the Debtor. Absent objection from another creditor or a party-in-interest, the Court may approve the Stipulation between Cumming and the Debtor for the continued use of cash collateral.

IV.

THE CONTINUED USE OF CASH COLLATERAL PROMOTES A SUCCESSFUL REORGANIZATION

In *In re O'Conner*, 808 F.2d 1393 (10th Cir. 1987), the Tenth Circuit Court of Appeals recognized that the ultimate goal of Chapter 11 proceedings is to enhance the prospects of reorganization. In this regard, the Tenth Circuit stated as follows:

[T]he Debtors' efforts are not only to be encouraged, but also their efforts during the administration of the proceeding are to be measured in light of that quest. Because the ultimate benefit to be achieved by a successful reorganization inures to all the creditors of the estate, a fair opportunity must be given to the Debtors to achieve that end.... In order to encourage the Debtor's efforts in the formative period prior to the proposal of a reorganization, the court must be flexible in applying the adequate protection standard.

Id. at 1397-98 (emphasis added); *Accord*, *In re Dynaco Corp.*, 162 B.R. 389, 395 (Bank. D.N.H. 1993) ("[T]he court will generally permit the business operations to continue, at least to the point of plan formulation, if the debtors make a solid evidentiary showing to support their projections..."); *In re Heatron, Inc.*, 6 B.R. 493, 496 (Bankr. W.D. Mo 1980) ("At the beginning of the

reorganization process the Court must work with less evidence than might be desirable and should resolve issues in favor of the reorganization where the evidence is conflicting.").

A determination to grant to the Debtor use of cash collateral will help promote a successful reorganization, as it will allow the Debtor to continue, uninterrupted, the normal operations of its business. The Debtor has a strong potential for successful reorganization. The Debtor's efforts to successfully reorganize its financial affairs, in turn, will be to the ultimate benefit of Cumming (and the unsecured creditors in this case), by preserving and enhancing the value of its secured interest. *See*, Clarke Declaration at ¶13.

The Debtor and Cumming have agreed to the continued use of cash collateral. The Stipulation attached as Exhibit 1 to the Declaration of Christopher Clarke sets forth the agreement of the parties. The Court may approve the Stipulation and authorize the continued use of cash collateral based both on the consent of Cumming.

In addition, the continued operation of the business will likely result in a successful reorganization that will benefit the other creditors and parties-in-interest in this case. The Debtor has a strong potential for successful reorganization if the Debtor is permitted to utilize cash collateral. By contrast, if the Debtor is denied use of cash collateral, it will be forced to close its business and cease operations almost immediately. Such a cessation of operations, even temporarily, would cause irreparable damage to the Debtor's business in the form of immediate client defections, lost revenues, and loss of goodwill. The Debtor provides facilities management services under government contracts for locations nationwide. If the Debtor was permanently prohibited from using cash collateral, the Debtor would be forced to totally cease its operations, and disrupt government services in multiple locations. With the prospect for no reorganization, assets of the Debtor would be distributed to a substantially larger creditor body that would include administrative damage claims for breach of the various facilities management contracts. All factors weigh in favor of authorizing the Debtor to continue continuing operations with the goal of reorganizing its financial affairs. See, Clarke Declaration, ¶13.

V. CONCLUSION Based upon the foregoing, the Debtor respectfully requests that this Court enter its Order authorizing the use of cash collateral under the terms and conditions set forth in the Stipulation between Cumming and the Debtor, attached to the Declaration of Christopher Clarke as Exhibit 1. DATED: September 6, 2017 PAMELA JAN ZYLSTRA A PROFESSIONAL CORPORATION Pamela J. Zylstra Attorneys for Clarke Project Solutions, Inc. Debtor and Debtor-in-Possession

DECLARATION OF CHRISTOPHER CLARKE

I, Christopher Clarke, declare and state as follows:

- 1. Oath. I am the CEO of CLARKE PROJECT SOLUTIONS, INC., a California corporation, fka CUMMING CLARKE (the "Debtor") and have served in that capacity since 2015. Prior to that time, I was an employee of the Debtor from 2010 through 2015, but had no managerial authority or input. As a part of my responsibilities as CEO of the Debtor, I oversee the preparation of the Debtor's books and records which occur in the ordinary course of the business of the Debtor at or about the time of the transactions to which they pertain. I am personally responsible for the overseeing the maintenance and custody of the books and records of account of the Debtor and personally participated in the preparation of the financial materials described below and attached to this declaration. The matters stated herein are true and correct and are within my personal knowledge, and if called upon to testify as a witness, I could and would testify competently thereto.
- 2. Purpose. The Debtor filed a voluntary petition under Chapter 11 of the United States Bankruptcy Code on February 2, 2017 (the "Petition Date"). I make this declaration in support of the Debtor's third motion requesting court authority to use cash collateral. By the Motion, the Debtor requests authority to use cash collateral to continue operating its business from October 1, 2107 through January 31, 2018, pursuant to the terms of the STIPULATION WITH CUMMING CONSTRUCTION MANAGEMENT, INC., dba CUMMING CORPORATION REGARDING THE DEBTOR'S USE OF CASH COLLATERAL THROUGH JANUARY 31, 2018 (the "Stipulation"). A true and correct copy of the Stipulation is attached hereto as Exhibit 1.
- 3. First Motion for Use of Cash Collateral. The Debtor filed an emergency motion requesting authority to use cash collateral on February 4, 2017 as ECF Docket No. 6. The alleged creditor, Cumming Construction Management, Inc., ("Cumming') filed opposition to the motion. At the request of the Debtor, the Court conducted hearings on February 8, 2017, regarding the interim use of cash collateral, and the payment of prepetition payroll and expenses. The Court entered its orders authorizing the payment of prepetition payroll and the use of cash collateral on an interim basis, and set a final hearing for March 21, 2017. The Court conducted a final hearing on March 21, 2017, and entered its order authorizing the use of cash collateral through May 31, 2017.

- 4. <u>Second Motion for Use of Cash Collateral</u>. The Debtor filed its second motion requesting court authority to use cash collateral to continue operating it business through September 30, 2017. There was no opposition filed in response to the second motion. The Court granted the second cash collateral motion and authorized use of cash through September 30, 2017.
- 5. <u>Debtor's Operations Profitable Postpetition</u>. The Debtor has been operating on a profitable basis since filing the bankruptcy case. The profit on a cash basis, as reported in the Profit & Loss statement, through July 2017, was a combined profit on a cash basis for the first six months of approximately \$290,000.00. A true and correct copy of the Debtor's Profit & Loss statement for the period from February 2, 2017, through July 31, 2017, is attached hereto as Exhibit 2.
- 6. <u>Cash Budget vs Actual</u>. The Debtor's income and expenses for the first six months were consistent with the Debtor's cash budget projections with few exceptions. A true and correct copy of the Debtor's most recent Budget vs Actual report for July 2017 is attached hereto as Exhibit 3.
- 7. <u>Cash Collateral As Of July 31, 2017</u>. The cash collateral as of July 31, 2017, was approximately \$920,000.00 in cash and approximately \$250,00.00 in accounts receivable for an estimated total cash collateral of \$1.2 million. A true and correct copy of the Debtor's A/R Aging as of July 31, 2017, is attached hereto as Exhibit 4.
- 8. <u>Cash Collateral As Of February 2, 2017</u>. The beginning cash collateral, as of the filing of the case on February 2, 2017, consisted of cash of approximately \$600,000.00 and accounts receivable of approximately \$400,000.00 for total beginning cash collateral of approximately \$1.0 million.
- 9. <u>Budget</u>. The Debtor generates revenues from the performance of services under the facilities management contracts and cost estimating contracts. I worked with my administrative staff to develop a budget projection for the period from October 1, 2017, through January 31, 2018. A true and correct copy of the Cash Budget (the "Budget") is appended as Exhibit 1 to the Stipulation that is attached hereto as Exhibit 1.
- 10. <u>Terms and Conditions for Use of Cash Collateral</u>. The Debtor proposes to use cash collateral through January 31, 2018, pursuant to the terms and conditions set forth in the Stipulation:

- a. <u>Budget</u>. The Debtor will be authorized to make the expenditures provided for in the Budget monthly. The Debtor may exceed any line item in the Budget up to fifteen percent (15%) in any one month, as long as the overage for all items in the aggregate does not exceed fifteen percent (15%) of the total budget amount for that month, with the savings in one month to be carried over into subsequent months. Stipulation, ¶¶1-6.
- b. <u>Segregation of Adequate Protection Payments</u>. The Debtor shall deposit in a segregated debtor-in-possession bank account \$10,000.00 each month. The Debtor made the first monthly deposit in the segregated account in March 2017. This payment is substantially more than accruing interest on any claim that may be allowed in favor of Cumming, and is not required by either contract or by law. The accumulation of cash in this segregated account is proposed as a demonstration of the Debtor's good faith in requesting the use of cash collateral to continue its operations. No payments are to be made to Cumming until its claims are allowed by the Court and the Court enters an order authorizing distribution of the funds. Stipulation, ¶4.
- c. <u>Replacement Lien</u>. Cumming will be granted a replacement lien as adequate protection to the same validity, priority and extent as existed in its favor on the Petition Date. Stipulation, ¶3.
- d. Financial Reporting. The Debtor will provide Cumming with copies of monthly operating reports required to be submitted to the Office of the United States Trustee,
 and monthly Budget reports comparing the budgeted line items to actual collections and expenses, broken down by the expense line items contained in the Budget. Stipulation,
 ¶8.
- e. <u>Reservation of Rights</u>. The Debtor and all other parties in interest will reserve any and all rights that they may have regarding the alleged claim(s) of Cumming. Stipulation, ¶7.
- 11. <u>Budget Assumptions</u>. The Debtor proposes to use cash collateral in connection with the continued operation of its business, without interruption, in its furnishing of services to its customers in accordance with the Budget appended to the Stipulation as Exhibit 1. The Budget

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indicates that the Debtor will operate on a cash-flow positive basis during the entire budget period and will meet all its post-petition operating expenses, and that its assets subject to the liens and replacement liens will remain relatively consistent during such period. The business assumptions underlying the operations projected in the Budget are very reasonable in that the expense items are based upon actual historical data and the revenue projected is in accordance with the Debtor's historical experience with its customers.

- Debtor's Current Administrative Staff. The Debtor's administrative staff consists of four employees and me. The Debtor's staff of five people provide all financial and administrative oversight to: (a) submit bid proposals for cost estimating and facilities management contracts, (b) retain and compensate employees, (c) supervise employees, travel to site locations, etc.; (d) attend conferences, planning meetings, and other events required to fulfill the contracts; (e) complete routine accounting and financial services; and (f) perform all other administrative tasks required for the Debtor's business operations.
- 13. Promote Reorganization. A determination to grant to the Debtor use of cash collateral will help promote a successful reorganization, as it will allow the Debtor to continue, uninterrupted, the normal operations of its business. The Debtor has a strong potential for successful reorganization. The Debtor's efforts to successfully reorganize its financial affairs, in turn, will be to the ultimate benefit of all creditors, including Cumming and all creditors in this case, by preserving and enhancing the value of the assets of the estate. If the Debtor is denied use of cash collateral, it will be forced to close its business and cease operations almost immediately. Such a cessation of operations, even temporarily, would cause irreparable damage to the Debtor's business in the form of immediate client defections, lost revenues, and loss of goodwill. If the Debtor was permanently prohibited from using cash collateral, the Debtor would be forced to totally cease its operations, and disrupt government services in multiple locations. With the prospect for no reorganization, assets of the Debtor would be distributed to a significantly larger creditor body, including administrative damage claims for breach of the various facilities management contracts. All factors weigh in favor of authorizing the Debtor to continue continuing operations with the goal of reorganizing its financial affairs.

- 14. Service Disabled Veteran. I was a member of the Armed Forces and served in combat in the Vietnam War. I am certified with a 30% service connected disability and qualify under Federal and state regulations as a "service disabled veteran".

 15. Set Aside Programs. A specific percentage of government contracts are set aside exclusively for performance by qualified small business enterprises (the "Set Aside Programs"). The
- exclusively for performance by qualified small business enterprises (the "Set Aside Programs"). The bidding environment for government cost estimating and cost management contracts is extremely competitive. A business that is a qualified small business enterprise under one of the Set Aside Programs is significantly more likely to succeed. The Set Aside Programs require all bid proposals to include goods and/or services supplied by small business enterprises that qualify as: 1) women owned; 2) minority owned; 3) Native American owned; and 4) service disabled veteran owned. The regulations for Set Aside Programs require that the disabled veteran have an active and controlling participation in the business, that the veteran or small business enterprise perform greater than 50% of the actual work contracts, receive greater than 50% of the benefits of disabled veteran small business status, and that the veteran or small business enterprise not enter into a relationship in which control of the veteran or small business enterprise impairs the veteran's independent judgment. These requirements are set out in the Veterans Benefit Act 2003, the California Military and Veterans Code § 999 et seq. and related statutes and federal and state regulations and are collectively referred to as "Regulations".
- 16. <u>Formation of Debtor</u>. Cumming Clarke was created in 2004 to bid for and perform cost management and cost estimating services under government contracts. Cost estimating contracts may be directly between the Debtor and government entities, such as the Department of Defense.

 Alternatively, the Debtor may serve as a subcontractor for cost estimating services under a contract bid by an architectural or engineering firm that has a direct contract with a government entity.
- 17. <u>Cumming/CPS</u>. From 2004 through 2015, Cumming performed all management, administrative, accounting, financing and other business functions of the Debtor with employees of Cumming and without my participation. During this period the name changed to Clarke Project Solutions, Inc. and there were a series of ownership changes. The business operated by Cumming first

under the name Cumming Clarke and then under the Clarke Project Solutions, Inc. is referred to as "Cumming/CPS". Cumming: a) developed substantially all the Cumming/CPS business, b) negotiated the terms of all contracts; c) negotiated the terms of payments made to Clarke and Cumming/CPS; d) set the terms of payment by Cumming/CPS to Cumming; e) decided when to change Support Agreements and employed Cumming's lawyers to draft the agreements; f) changed the ownership of the shares of Cumming/CPS; g) cancelled the Sub-Chapter S tax status elected by Cumming/CPS; and h) set all terms for the business relationship between Cumming/CPS and Cumming. Cumming has been and continues to represent itself in the government contract marketplace as Clarke Project Solutions, Inc., a disabled veteran small business enterprise, and continues to provide cost management and cost estimating services under contracts in that name. The entire operation was in the control of Cumming.

- 18. Support Agreements and "Loan and Security Agreement" Attorneys for Cumming prepared operational support agreements between Cumming and Cumming/CPS dated 2004. In 2009 the lawyers for Cumming drafted a new Support Agreement and required Clarke to sign it, stating only that circumstances had changed and a new Support Agreement was necessary. In 2010 lawyers for Cumming drafted yet another Support Agreement as well as a document entitled Loan and Security Agreement which purported to grant Cumming a security interest in all the receivables and assets of Cumming/CPS. Cumming was creating the "debt" and deciding whether Cumming/CPS was going to repay the debt to Cumming since Cumming controlled the collection of Cumming/CPS revenue, determined what expenses to pay, and how much Cumming/CPS should pay to Cumming.
- 19. <u>Alleged Claim(s) of Cumming</u>. Since 2010, Cumming, operating under the Debtor's name, generated annual revenue of between \$2,000,000 and \$3,500,000. According to the claim(s) of Cumming, the operation of Cumming/CPS required "advances" by Cumming under the Support Agreement(s) to pay the expenses and management fee Cumming was collecting for itself out of revenue generated under the Cumming/CPS contracts. Cumming refused my requests for detailed information on Cumming/CPS business operations, profitability, the basis of calculating expenses, allocation of revenue or even the terms by which Cumming was selling its own services to Cumming/CPS. Cumming maintained a bank account in the name of the Debtor, made all the

disbursements from that account without participation of Clarke and collected all revenue invoiced in the name of the Debtor. All customer invoice payments were sent to Cumming at Cumming's address.

- 20. Alleged Claims of Cumming. Cumming asserts both secured and unsecured claims against the Debtor. On May 15, 2017, Cumming filed its Proof of Claim No. 4 asserting an unsecured claim of \$270,358.01, and a secured claim of \$308,702.00. On May 25, 2017, Cumming filed its Amended Proof of Claim No. 4-2, submitting additional documents in support of its Proof of Claim No. 4. Cumming alleges a security interest in the cash, accounts receivable and other assets of the Debtor based on the filing of a UCC Financing Statement on June 6, 2013, with the Office of the California Secretary of State as Document Number 380354800002. The Debtor disputes all claims alleged by Cumming, including the validity, extent and priority of the alleged security interest, and asserts that it has no financial obligations owing to Cumming. In fact, I believe that Cumming owes the Debtor substantial sums as a result of its operation of Cumming/CPS.
- 21. Operation of Cumming/CPS. In 2010 I went to work for Cumming/CPS as its sole employee and began developing the facilities management business. All other services under the Cumming/CPS contracts were performed by employees of Cumming. At that time, the Debtor qualified as a disabled veteran small business enterprise and was eligible to participate in Set Aside Programs under contracts for facilities management services. I developed the facilities management business over time and has managed all services provided under those contracts. In December 2015, Cumming/CPS was performing under two contracts for facilities management services. At the same time, Cumming was providing cost estimating services under approximately 110 contracts in the name of Clarke Project Solutions, Inc. operating as Cumming/CPS. The invoices for cost estimating services were submitted to customers by Cumming/CPS with "Clarke Project Solutions, Inc." and "Disabled Veteran Small Business Enterprise" prominently displayed at the top and the address for Cumming listed at the bottom. All payments were directed to the address for Cumming and Cumming endorsed and deposited all checks payable to Clarke Project Solutions, Inc.
- 22. <u>Cost Estimating Contracts</u>. Currently the Debtor employs two full-time cost estimators. In 2016, the Debtor provided cost estimating services under 25 contracts that generated about eight percent (8.0%) of its business, representing revenue of approximately \$317,000.00.

Facilities Management Contracts. In 2010 I started working as an employee of the 23. 1 Debtor and I began developing facilities management business. The management of government 2 facilities requires hiring employees and staffing desks in government buildings to perform property 3 management functions. Under a facilities management contract, the Debtor hires employees to perform 4 tasks identified by the contract, pays the employees, and then submits an invoice for reimbursement of 5 the employee wages, costs of administration and an agreed percentage profit margin. In 2016, the 6 Debtor employed about 35 people to provide facilities management services under two contracts 7 directly with the government and as a subcontractor. The facilities management contracts generated 8 about 90% of the Debtor's business, representing revenue in 2016 of approximately \$3.8 million. 9 I declare under penalty of perjury under the laws of the United States of America and the 10 State of California that the foregoing is true and correct. 11 Executed this 6th day of September 2017, at Irvine, California. 12 -Clarke 13 CHRISTOPHER CLARKE 14 15 16 19

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EXHIBIT 1

ł	main bocament i ag	JC 21 01 44
1	PAMELA J. ZYLSTRA – State Bar No. 147977 PAMELA JAN ZYLSTRA	
2	A PROFESSIONAL CORPORATION 18191 Von Karman Avenue, Suite 460	
3	Irvine, CA 92612-7114	
4	Telephone:(949) 222-2000	
5	Facsimile: (949) 222-2022 Email: zylstralaw@gmail.com	
6	Conoral Boonganization Councel for	
7	General Reorganization Counsel for Clarke Project Solutions, Inc.	
8	UNITED STATES BA	NKRUPTCY COURT
9	CENTRAL DISTRIC	CT OF CALIFORNIA
10	SANTA ANA	A DIVISION
11	In Re	
12	CLARKE PROJECT SOLUTIONS, INC.,	Case No. 8:17-bk-10402 TA
13	a California corporation,	Chapter 11 Proceeding
14	Debtor and Debtor-in-Possession.	STIPULATION WITH CUMMING
15		CONSTRUCTION MANAGEMENTS, INC., dba CUMMING CORPORATION
16		REGARDING THE DEBTOR'S USE OF CASH COLLATERAL THROUGH
17		JANUARY 31, 2018; DECLARATION OF CHRISTOPHER CLARKE IN
18		SUPPORT THEREOF
19		DATE: September 27, 2017
20		TIME: 10:00 a.m. CTRM: Courtroom 5B
21		411 W. Fourth Street
22		Santa Ana, California 92701
23		
24		LBERT, UNITED STATES BANKRUPTCY
	JUDGE, AND ALL PARTIES IN INTEREST:	
25	This Stipulation Regarding the Debtor's Us	se of Cash Collateral Through January 31, 2018,
26	("Stipulation") is made by and between Clarke Pro	ject Solutions, Inc., a California corporation,
27	("Debtor"), and Cumming Construction Manageme	ent, Inc., dba Cumming Corporation
28	("Cumming") through their respective attorneys of	record, with reference to the following facts:

RECITALS

- A. <u>Case Background</u>. The Debtor filed a voluntary petition under Chapter 11 of the United States Bankruptcy Code on February 2, 2017 (the "Petition Date"). The Debtor remains in possession of its assets and continues to operate its business as debtor-in-possession pursuant to 11 U.S.C. §§ 1107, 1108.
- B. Secured Claim Alleged by Cumming. Cumming asserts both secured and unsecured claims against the Debtor. On May 15, 2017, Cumming filed its Proof of Claim No. 4 asserting an unsecured claim of \$270,358.01, and a secured claim of \$308,702.00. On May 25, 2017, Cumming filed its Amended Proof of Claim No. 4-2, submitting additional documents in support of its Proof of Claim No. 4. Cumming alleges a security interest in the cash, accounts receivable and other assets of the Debtor based on the filing of a UCC Financing Statement on June 6, 2013, with the Office of the California Secretary of State as Document Number 380354800002. The Debtor disputes all claims alleged by Cumming, including the validity, extent and priority of the alleged security interest, and asserts that it has no financial obligations owing to Cumming.
- C. <u>First Orders Authorizing Use of Cash Collateral Through May 31, 2017</u>. The Debtor filed an emergency motion requesting court authority to use cash collateral to continue operating its business through May 31, 2017. First, the Court authorized the use of cash collateral on an interim basis through March 22, 2017, by order entered February 8, 2017 as ECF Docket No. 33. At the final hearing on March 22, 2017, the Court granted the emergency cash collateral motion and authorized use of cash through May 31, 2017, by order entered on April 17, 2017, as ECF Docket No. 92.
- D. Second Order Authorizing Use of Cash Collateral Through September 30, 2017. The Debtor filed its second motion requesting court authority to use cash collateral to continue operating it business through September 30, 2017. There was no opposition filed in response to the second motion. The Court granted the second cash collateral motion and authorized use of cash through September 30, 2017, by order entered on entered on May 30, 2017, as ECF Docket No. 105.
- E. <u>Use of Cash Collateral Through January 31, 2018</u>. The Debtor asserts that it is necessary to use cash collateral to continue operating its business. By this Stipulation, the Debtor

and Cumming set forth their agreement, subject to Court approval, regarding the terms and conditions on which Cumming consents to the Debtor's continued use of cash collateral through September 30, 2017.

AGREEMENT

- 1. <u>Use of Cash Collateral</u>. The Debtor is authorized to use cash collateral through January 31, 2018, in the amounts set forth in the Cash Budget Thru January 2018 dated 8/29/17 (the "Budget") which is attached as Exhibit "1" to the annexed Declaration of Christopher Clarke.
- 2. <u>Authorized Use Through January 31, 2018</u>. The parties will come back at or before January 31, 2018, with an additional stipulation or new motion regarding the continued use of cash collateral.
- 3. <u>Replacement Lien</u>. Cumming is hereby granted a replacement lien as adequate protection to the same validity, priority and extent as existed in its favor on the Petition Date.
- 4. <u>Monthly Segregation of \$10,000</u>. The Debtor will continue to deposit in a segregated debtor-in-possession bank account \$10,000.00 per month each month. The Debtor commenced making deposits in March 2017, and the deposits shall be included in the cash collateral that is subject to the replacement lien in favor of Cumming. No payments are to be made to Cumming until its claims are allowed by the Court and the Court enters an order authorizing distribution of the funds.
- 5. <u>Legal Fees</u>. The expense line item for "Legal Fees" is a budget item and does not authorize the Debtor to pay attorney fees and costs or retainers to professionals except as authorized by an order of the Court.
- 6. <u>15% Expense Variance</u>. The Debtor is authorized to exceed the amounts set forth in the Budget by as much as 15% of each respective budget total; however, if the Debtor's revenues increase, then the respective Debtor's expenditures may exceed the amount of the expenditures set forth in the respective budget in proportion to the increase in actual revenues from budgeted revenues. Budget savings for any month may be carried over and used by the Debtor in subsequent months.

DECLARATION OF CHRISTOPHER CLARKE

I, Christopher Clarke, declare:

- 1. Oath. I am the CEO of CLARKE PROJECT SOLUTIONS, INC., a California corporation, fka CUMMING CLARKE (the "Debtor") and have served in that capacity since 2015. Prior to that time, I was an employee of the Debtor from 2010 through 2015, but had no managerial authority or input. As a part of my responsibilities as CEO of the Debtor, I oversee the preparation of the Debtor's books and records which occur in the ordinary course of the business of the Debtor at or about the time of the transactions to which they pertain. I am personally responsible for the overseeing the maintenance and custody of the books and records of account of the Debtor and personally participated in the preparation of the financial materials described below and attached to this declaration. The matters stated herein are true and correct and are within my personal knowledge, and if called upon to testify as a witness, I could and would testify competently thereto.
- 2. <u>Purpose</u>. I make this declaration in support of the Stipulation With Cumming Construction Management, Inc., dba Cumming Corporation Regarding the Debtor's Use Of Cash Collateral through January 31, 2018.
- 3. <u>Case Background</u>. The Debtor filed a voluntary petition under Chapter 11 of the United States Bankruptcy Code on February 2, 2017 (the "Petition Date"). The Debtor remains in possession of its assets and continues to operate its business as debtor-in-possession pursuant to 11 U.S.C. §§ 1107, 1108.
- 4. <u>First Orders Authorizing Use of Cash Collateral</u>. The Debtor filed an emergency motion requesting authority to use cash collateral on February 4, 2017 as ECF Docket No. 6. The alleged creditor, Cumming Construction Management, Inc., ("Cumming') filed opposition to the motion. At the request of the Debtor, the Court conducted hearings on February 8, 2017, regarding the interim use of cash collateral, and the payment of prepetition payroll and expenses. The Court entered its orders authorizing the payment of prepetition payroll and the use of cash collateral on an interim basis, and set a final hearing for March 21, 2017. The Court conducted a final hearing on March 22, 2017, and entered its order on April 17, 2017 as ECF Docket No. 92, authorizing the use of cash collateral through May 31, 2017.

- 5. Second Order Authorizing Use of Cash Collateral. The Debtor filed a second motion requesting authority to use cash collateral through September 30, 2017. There was no opposition filed in response to the second motion. The Court granted the second cash collateral motion and authorized use of cash through September 30, 2017, by order entered on entered on May 30, 2017, as ECF Docket No. 105.
- 6. <u>Use of Cash Collateral Through January 31, 2018</u>. It is necessary to use cash collateral to continue operating the Debtor's business. The Debtor has requested the consent of Cumming to the continued use of cash collateral through January 31, 2018, based on the cash projections of the Debtor for that period.
- 7. <u>Budget</u>. The Debtor generates revenues from the performance of services under the facilities management contracts and cost estimating contracts. I worked with my administrative staff to develop a budget projection for the period from October 1, 2017, through January 31, 2018. A true and correct copy of the Cash Budget Thru January 2018 dated 8/29/17 (the "Budget") is attached hereto as Exhibit 1.

Executed this <u>5th</u> day of <u>September</u>, at Irvine, California.

I declare under penalty of perjury under the laws of the United States of America and the State of California that the foregoing is true and correct.

CHRISTOPHER CLARKE

EXHIBIT 1 'BUDGET" APPENDED TO CASH COLLATERAL STIPULATION

CLARKE PROJECT SOLUTIONS, INC CASH BUDGET THRU JANUARY 2018 8/29/2017

	Oct 2017	Nov 2017	Dec 2017	Jan 2018		
Beginning Cash	\$845,224	\$865,501	\$858,366	\$728,344		
Cach Bassints						
Cash Receipts Collected A/R - Cost Estimating	\$15,000	\$15,000	Ć15 000	¢15.000		
-		*	\$15,000	\$15,000		
Collected A/R - Facility Support	\$395,540.57	\$316,990.73	\$316,990.73	\$316,990.73		
Total Cash Receipts	\$1,255,764	\$1,197,492	\$1,190,357	\$1,060,335		
Disbursements						
Direct Personnel Labor	\$210,000	\$200,000	\$300,000	\$200,000		
Consultants - Direct	\$50,000	\$20,000	\$20,000	\$20,000		
Indirect Personnel Labor	\$24,000	\$25,000	\$38,000	\$25,000		
Insurance						
Dental Insurance	\$1,100	\$1,100	\$1,100	\$1,100		
Professional Liability (E&O)	\$897	\$897	\$897	\$897		
Health Insurance	\$8,600	\$8,600	\$8,600	\$8,600		
Life Insurance	\$217	\$217	\$217	\$300		
General Liability & W/C	\$2,074	\$2,074	\$2,074	\$2,074		
Total Insurance	\$12,888	\$12,888	\$12,888	\$12,971		
Payroll Taxes	\$20,475	\$19,688	\$29,575	\$19,688		
Payroll Processing & Fees	\$650	\$650	\$650	\$650		
Office Expenses						
Bank Service Charges	\$0	\$0	\$0	\$0		
Computer Expenses	\$2,000	\$2,000	\$2,000	\$2,000		
Dues and Subscriptions	\$500	\$500	\$500	\$500		
Office Expense - Other	\$100	\$100	\$100	\$100		
Office Supplies	\$200	\$200	\$200	\$200		
Postage, Shipping	\$100	\$100	\$100	\$100		
Total Office Expenses	\$2,900	\$2,900	\$2,900	\$2,900		

Maii Doo	igc 23 01 ++	T-T					
_	Oct 2017	Nov 2017	Dec 2017	Jan 2018			
Telephone	\$650	\$650	\$650	\$650			
Contributions	\$100	\$100	\$100	\$100			
Conferences / Tradeshows	\$500	\$500	\$500	\$500			
Professional & Outside Services							
Accounting & Finance	\$10,000	\$10,000	\$10,000	\$10,000			
Legal Fees	\$15,000	\$15,000	\$15,000	\$15,000			
IT & Technology	\$1,500	\$1,500	\$1,500	\$1,500			
Total Prof. & Outside Services	\$26,500	\$26,500	\$26,500	\$26,500			
Travel & Entertainment							
Airfare	\$3,500	\$2,500	\$2,500	\$2,500			
Ground Transportation	\$1,500	\$1,000	\$1,000	\$1,000			
Fuel	\$200	\$100	\$100	\$100			
Lodging	\$3,000	\$2,000	\$2,000	\$2,000			
Meals and Entertainment	\$2,500	\$2,000	\$2,000	\$2,000			
Mileage Reimbursement	\$500	\$250	\$250	\$250			
Parking & Tolls	\$300	\$200	\$200	\$200			
Total Travel & Entertainment	\$11,500	\$8,050	\$8,050	\$8,050			
Other Expense							
Secured Debt - Cumming	\$10,000	\$10,000	\$10,000	\$10,000			
US Trustee Qtrly Fees	\$6,500	\$0	\$0	\$0			
Federal Income Tax Expense	\$12,000	\$12,000	\$12,000	\$12,000			
State & Local Tax Expense	\$2,200	\$800	\$800	\$800			
Total Other Expense	\$30,700	\$22,800	\$22,800	\$22,800			
Total Disbursements	\$390,263	\$339,126	\$462,013	\$339,209			
Ending Cash	\$865,501	\$858,366	\$728,344	\$721,126			
Cumming Holding Account Balance	\$80,000	\$90,000	\$100,000	\$110,000			
Total Cash	\$945,501	\$948,366	\$828,344	\$831,126			

EXHIBIT 2

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Clarke Project Solutions, Inc. (post B)
Profit & Loss

February through July 2017

Cash Basis

12:30 PM 08/08/17

TOTAL	293,670.07 2,185,078.51	2,478,748.58	2,478,748.58	1,394,920.95	1,394,920.95	1,394,920.95	350,678.03	350,678.03	1,745,598.98	733,149.60	0.00	150,180.30	6,028.43 5,383.98 49,144.18 1,295.40 11,723.43 74.26	1 P P P P P P P P P P P P P P P P P P P
Jul 17	14,665.49 400,940.81	415,606.30	415,606.30	215,662.95	215,662.95	215,662.95	70,968,88	70,968.88	286,631.83	128,974.47	0.00	23,604.82	1,084.25 897.33 8,906.58 222.90 2,303.90 0.00	
	Ordinary Income/Expense Income 42700 · Fee Revenues 42710 · Revenue - Estimating 42730 · Revenue - Facility Services	Total 42700 · Fee Revenues	Total Income	Cost of Goods Sold 50200 · Direct Costs 50210 · Salaries Direct 50220 · Direct Personnel Labor 50230 · Direct Personnel Bonuses	Total 50210 · Salaries Direct	Total 50200 · Direct Costs	50300 · Other Direct Expenses 50320 · Consultants · Direct Other	Total 50300 · Other Direct Expenses	Total COGS	Gross Profit	Expense Payroll Exchange 60000 · Operating Expenses 60100 · Salaries Indirect 60110 · Indirect Personnel Labor	Total 60100 · Salaries Indirect	61000 · Employee Relations & Benefits 61100 · Insurance 61110 · Dental Insurance 61120 · Professional Liability (E&O) 61130 · Health Insurance 61140 · Life Insurance 61160 · General Liability & W/C 61165 · Disability Benefits Insurance Total 61100 · Insurance	

No assurance is provided on these financial statements.

Clarke Project Solutions, Inc. (post B) Profit & Loss

2017
July
through
ruary i
Feb

Cash Basis

12:30 PM

TOTAL	127,679.95 3,895.14 2,685.00	207,909.77	0.00 3,728.81 787.48 42.68	2,011,49 361.04	722.07 300.00 2,874.37	3,896,44	12,271.15	225.00 1,100.80	1,325.80	6,744.50 1,226.32 3,947.46	11,918.28	11,304.39 3,805.00 425.86 11,660.54 7,188.60 4,128.71
Jul 17	18,870.55 708.52 0.00	32,994.03	0.00 592.95 165.00 0.00	213.20 6.59	125.66 50.00 500.00	675.66	1,653.40	00.0	00'0	337.50 722.35 670.00	1,729.85	899.66 211.38 16.08 324.48 405.02 571.92
	61190 · Payroll Taxes 61200 · Processing & Administration Fee 61220 · Training	Total 61000 · Employee Relations & Benefits	62000 · Office Expenses 62120 · Bank Service Charges 62130 · Computer Expenses 62140 · Dues and Subscriptions 62160 · Interest Expense 62200 · Office Expense · Other	62210 · Office Supplies 62230 · Postage, Shipping & Delivery 62290 · Telephone - Reimbursements	62291 · Verizon 62292 · Internet 62290 · Telephone - Reimbursements - Other	Total 62290 · Telephone - Reimbursements	Total 62000 · Office Expenses	63000 · Marketing & Business Developmen 63130 · Contributions 63140 · Conferences & Tradeshows	Total 63000 · Marketing & Business Developmen	64000 · Professional & Outside Services 64100 · Accounting & Finance 64110 · Consultants 64130 · IT & Technology	Total 64000 · Professional & Outside Services	65000 · Travel & Entertainment 65100 · Airfare 65110 · Ground Transportation 65120 · Fuel 65140 · Lodging 65150 · Meals and Entertainment 65160 · Mileage Reimbursement

No assurance is provided on these financial statements.

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4	Main Do	cument	Page	33 of 44	

Clarke Project Solutions, Inc. (post B)	Profit & Loss	February through July 2017
12:30 PM	08/08/17	Cash Basis

TOTAL	785.45 28.99	39,327.54	422,932.84	422,932.84	310,216.76	-164.26 5,912.68 11,375.00	17,123.42	17,123.42	-17,123.42	293,093.34
Jul 17	45.60 0.00	2,474.14	62,456.24	62,456.24	66,518.23	0.00 1,721.06 6,500.00	8,221.06	8,221.06	-8,221.06	58,297.17
	65170 · Parking & Tolls 65000 · Travel & Entertainment - Other	Total 65000 · Travel & Entertainment	Total 60000 · Operating Expenses	Total Expense	Net Ordinary Income	Other Income/Expense Other Expense 70500 · Other Expense 70530 · Federal Income Tax Expense 70540 · State & Local Tax Expense 70560 · U.S. Trustee Fees	Total 70500 · Other Expense	Total Other Expense	Net Other Income	Net Income

Page 6

No assurance is provided on these financial statements.

Usfush / Cash Basis	February through July 2017	gh July 2017				С
	Feb 17	Mar 17	Apr 17	May 17	Jun 17	ase
Ordinary Income/Expense Income 42700 · Fee Revenues 42710 · Revenue - Estimating 42730 · Revenue - Facility Services	27,616.00 214,658.04	67,468.86 391,850.64	96,495.27 393,174.35	58,915.00 550,001.05	28,509.45 234,453.62	8:17-bk-10
Total 42700 · Fee Revenues	242,274.04	459,319.50	489,669.62	608,916.05	262,963.07)40
Total Income	242,274.04	459,319.50	489,669.62	608,916.05	262,963.07	2-T
Cost of Goods Sold 50200 · Direct Costs 50210 · Salaries Direct 50220 · Direct Personnel Labor 50230 · Direct Personnel Bonuses	212,097.68	228,073.77	203,356.65	208,816.59 0.00	326,913.31	A Doc 14 Main
Total 50210 · Salaries Direct	212,097.68	228,073.77	203,356.65	208,816.59	326,913.31	
Total 50200 · Direct Costs	212,097.68	228,073.77	203,356.65	208,816.59	326,913.31	
50300 · Other Direct Expenses 50320 · Consultants - Direct Other	0.00	65,945.75	72,550.83	66,096.46	75,116.11	iled 0 nent
Total 50300 · Other Direct Expenses	0.00	65,945.75	72,550.83	66,096.46	75,116.11	9/0
Total COGS	212,097,68	294,019.52	275,907.48	274,913.05	402,029.42	6/1 Pa
Gross Profit	30,176.36	165,299.98	213,762.14	334,003.00	-139,066.35	.7 ge (
Expense Payroll Exchange 60000 · Operating Expenses 60100 · Salaries Indirect	0.00	0.00	0.00	00.00	0.00	Entere 34 of 44
60110 · Indirect Personnel Labor	21,542.32	21,317.32	23,792.32	23,267.32	36,656.20	d 0 I
Total 60100 · Salaries Indirect	21,542.32	21,317.32	23,792.32	23,267.32	36,656.20	9/0
61000 · Employee Relations & Benefits 61100 · Insurance 61110 · Dental Insurance 61120 · Professional Liability (E&O) 61130 · Health Insurance 61140 · Lie Insurance 61140 · Lie Insurance	910.77 897.33 7,335.35 216.42	-305.21 897.33 -106.98	2,300,23 897,33 16,193.50	1,040.88 897.33 8,216.68 216.90	997.51 897.33 8,599.05 216.90	6/17 13:38:0
61165 - Disability Benefits Insurance	2,074.89	432.96 0.00	2,303.89	2,303.89 0.00	2,303.90 74.26)2
Total 61100 · Insurance	11,434.76	918.10	22,117.23	12,675.68	13,088.95	Desc

Clarke Project Solutions, Inc. (post B)
Profit & Loss

12:30 PM 08/08/17

Page 2

Clarke Project Solutions, Inc. (post B)

Profit & Loss

February through July 2017

Cash Basis

12:30 PM 08/08/17

	Feb 17	Mar 17	Apr 17	May 17	Jun 17
61190 · Payroll Taxes 61200 · Processing & Administration Fee 61220 · Training	22,160.30 546.31 0.00	20,587.00 654.33 0.00	18,597.83 558.01 0.00	18,553.93 563.23 0.00	28,910.34 864.74 2,685.00
Total 61000 · Employee Relations & Benefits	34,141.37	22,159.43	41,273.07	31,792.84	45,549.03
62000 · Office Expenses 62130 · Bank Conrido Charact	0000	ç ç	ć		;
ozizo dell'india del vice cilatges	30.06	-30.00	0.00	0.00	00.0
62130 · Computer Expenses	0.00	1,429.99	825.71	880.16	0.00
62140 · Dues and Subscriptions	105.33	101.61	0.00	415.54	00.0
62160 · Interest Expense	0.00	0.00	0.00	42.68	0.00
62200 · Office Expense - Other	54.06	00:00	0.00	1.389.15	000
62210 · Office Supplies	179.99	186.39	542,97	115.13	773.81
62230 · Postage, Shipping & Delivery	49.00	51.21	50.98	203.26	00'0
62290 · Telephone - Reimbursements					
62291 · Verizon	0.00	160.53	160.55	149.68	125.65
62292 · Internet	50.00	50.00	50.00	50.00	50.00
62290 · Telephone - Reimbursements - Other	450.00	400.00	450.00	624.37	450.00
Total 62290 · Telephone - Reimbursements	200.00	610.53	660.55	824.05	625.65
Total 62000 · Office Expenses	918.38	2,349.73	2,080.21	3,869.97	1,399.46
63000 · Marketing & Business Developmen 63130 · Contributions 6340 · Conference & Tendackers	0.00	125.00	100.00	0.00	0.00
of the collegences of Italieshows	0.00	1,000.00	0.00	100.80	0.00
Total 63000 · Marketing & Business Developmen	00.00	1,125.00	100,00	100.80	00:00
64000 · Professional & Outside Services 64100 · Accounting & Finance 64110 · Consultants 64130 · IT & Technology	0.00 0.00 0.00	2,990.50 115.47 731.97	2,183.00 145.00 670.00	820.50 0.00 670.00	413.00 243.50 1 205.40
Total 64000 . Descentional 9 Outside Section	, , , , , , , , , , , , , , , , , , ,				01.004
oral atomor. Truessional & Outside Services	0.00	3,837.94	2,998.00	1,490.50	1,861.99
65000 · Travel & Entertainment 65100 · Airfare	636 40	3 184 45	3 245 00	2000 70	0000
65110 · Ground Transportation	159.73	1.177.59	3,243.90 1,340,41	359.70	2,039.20 556.75
65120 · Fuel	0.00	111.27	111.10	87.89	99.52
65140 · Lodging	0.00	3,121,59	3.370.25	2.564.86	22.22
65150 · Meals and Entertainment	162.21	1,581.58	2,608.64	1,100.37	1.330.78
65160 • Mileage Reimbursement	590.11	462.74	1,240.35	740.67	522.92

Clarke Project Solutions, Inc. (post B) Profit & Loss

1	7107
41.	mroudh
1 th	

Cash Basis

12:30 PM 08/08/17

	Feb 17	Mar 17	Apr 17	May 17	Jun 17	
65170 · Parking & Tolls 65000 · Travel & Entertainment - Other	00:0	316.01 0.00	193.32 24.00	168.00	62.52	
Total 65000 · Travel & Entertainment	1,548.45	9,955.23	12,133.97	6,324.70	6,891.05	
Total 60000 · Operating Expenses	58,150.52	60,744.65	82,377.57	66,846.13	92,357.73	
Total Expense	58,150.52	60,744.65	82,377.57	66,846.13	92,357.73	
Net Ordinary Income		104,555.33	131,384.57	267,156.87	-231,424.08	
Other Income/Expense Other Expense 70500 · Other Expense 70530 · Federal Income Tax Expense 70540 · State & Local Tax Expense 70540 · U.S. Trustee Fees	-164.26 -51.00 0.00	0.00 821.55 0.00	0.00 2,127.74 4,875.00	0.00 640.85 0.00	0.00 652.48 0.00	Main Do
Total 70500 · Other Expense	-215.26	821.55	7,002.74	640.85	652.48	cu
Total Other Expense	-215.26	821.55	7,002.74	640.85	652.48	me
Net Other Income	215.26	-821.55	-7,002.74	-640.85	-652.48	nt
Net Income	-27,758.90	103,733.78	124,381.83	266,516.02	-232,076.56	F
)

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EXHIBIT 3

Case 8:17-bk-10402-TAKE POCC144un Filed 09/06/17 Entered 09/06/17 13:38:42 Desc CASH Main Document Page 38 of 49

JULY 2017

	BUDGET	ACTUAL	
	JULY 2017	JULY 2017	Variand
eginning Cash	\$807,826	\$868,317	7%
Cash Receipts			
Collected A/R - Cost Estimating	\$25,000	\$14,665	-70%
Collected A/R - Facility Support	\$399,127	\$400,941	0%
Total Cash Receipts	\$1,231,953	\$1,283,923	
Disbursements			
Direct Personnel Labor	\$221,000	\$215,663	-2%
Consultants - Direct	\$70,000	\$70,969	1%
Indirect Personnel Labor	\$25,000	\$23,605	-6%
Insurance			
Dental Insurance	\$912	\$1,084	16%
Professional Liability (E&O)	\$897	\$897	0%
Health Insurance	\$7,450	\$8,907	16%
Life Insurance	\$217	\$223	3%
General Liability & Workers Comp	\$2,074	\$2,304	10%
Disability Benefits Insurance	\$0	\$0	#DIV/0
Total insurance	\$11,550	\$13,415	
Payroll Taxes	\$21,525	\$18,871	-14%
Payroll Processing & Fees	\$650	\$709	8%
Training	\$0	\$0	
-	Ş 0	Şü	#DIV/0!
Office Expenses Bank Service Charges	\$0	\$0	#00///0
Computer Expenses	\$2,008	\$5 9 3	#DIV/0
Dues and Subscriptions	\$500	•	-237%
Interest Expense	\$300 \$0	\$165 CO	-203%
•		\$0 60	#DIV/0
Office Expense - Other	\$100	\$0	#DIV/0
Office Supplies	\$200	\$213	6%
Postage, Shipping Total Office Expenses	\$100 \$2,900	\$7 \$978	-1417%
Telephone	\$650	\$676	4%
Marketing & Business Development			
Contributions	\$100	\$0	#DIV/0!
Conferences & Tradeshows	\$500	\$0 \$0	#DIV/0!
Total Marketing & Business Dev.	\$600	\$0	- #517/0!
Professional & Outside Services			
Accounting & Finance	\$10,000	\$338	-2863%
Consultants	\$10,000	\$338 \$722	
Legal Fees	\$15,000	\$722 \$0	100%
IT & Technology	\$1,500	\$670	#DIV/0! -124%
Total Professional & Outside Services	\$26,500	\$1,730	-124%
	<i>920,30</i> 0	71,750	
Travel & Entertainment Airfare	63.500	čono	2004
	\$3,500	\$900	-289%
Ground Transportation Fuel	\$1,500	\$211	-610%
	\$200	\$16	-1144%
Lodging	\$3,000	\$324	-825%
Meals and Entertainment	\$2,500	\$405	-517%
Mileage Reimbursement	\$500	\$572	13%
Parking & Tolls	\$300	\$46	-558%
Travel & Entertainment Other	\$0	\$0	#DIV/0!
Total Travel & Entertainment	\$11,500	\$2,474	
Other Expense	640.000	A10.005	
Secured Debt - Cumming	\$10,000	\$10,000	0%
US Trustee Qtrly Fees	\$6,500	\$6,500	0%
Federal Income Tax Expense	\$10,000	\$0	#DIV/01
State & Local Tax Expense Total Other Expense	\$2,200 \$28,700	\$1,721 \$18,221	-28%
Total Disbursements	\$419,975	\$367,309	
ng Cash	\$811,978	\$916,614	
<u> </u>	7/	~~~~,U.L~	

EXHIBIT 4

Case 8:17-bk-10402-TA

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Main Document Page 40 of 44
Clarke Project Solutions, Inc. (post B)
A/R Aging Summary

8:33 AM 08/09/17

As of July 31, 2017

0.00	0.00 0.0		13,980.00	0.00		0.00		40,000,00
		0	13,980.00					13,980.00
0.00	0.00			מ	0.00		.00	13,980.00
0.00			0.00	0.00		1,310.00		1,310.00
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	0.00		0.00	6,040.00		0.00	_	6,040.00
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	0.00 0.00 0.00 0.00 0.00 0.00		0.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00		11,880.00 4,150.00 9,670.00 12,320.00 7,770.00 1,480.00		11,880.00 4,150.00 9,670.00 12,320.00 7,770.00 1,480.00
0.00	0.0	0	0.00)	0.00	47,270.	00 —	47,270.00
	0.00		0.00	129.50		3,910.50		4,040.00
0.00	0.0)	0.00) 1	29.50	3,910.	50	4,040.00
	0.00		0.00	4,475.00		0.00		4,475.00
0.00	0.0)	0.00) 4,4	75.00	0.	00	4,475.00
	167,937.35		0.00	0.00		0.00		167,937.35
0.00	167,937.3	5	0.00)	0.00	0.1	00 —	167,937.35
	0.00		0.00	7,964.85		0.00		7,964.85
0.00	0.00)	0.00	7,9	64.85	0.4	oo —	7,964.85
0.00	167,937.3	;	13,980.00	18,6	09.35	52,490.	 50	253,017.20
	0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.00	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 167,937.35 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00	0.00 0.00 6,0 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 129.50 0.00 0.00 129.50 0.00 0.00 4,475.00 0.00 0.00 0.00 4,4 167,937.35 0.00 0.00 0.00 167,937.35 0.00 0.00 0.00 0.00 7,964.85 0.00 0.00 0.00 7,964.85 0.00	0.00 0.00 6,040.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 129.50 0.00 0.00 129.50 0.00 0.00 4,475.00 0.00 0.00 0.00 4,475.00 0.00 167,937.35 0.00 0.00 0.00 167,937.35 0.00 0.00 0.00 0.00 7,964.85 0.00 0.00 7,964.85	0.00 0.00 6,040.00 0.00 0.00 0.00 0.00 11,880.00 0.00 0.00 0.00 4,150.00 0.00 0.00 0.00 9,670.00 0.00 0.00 0.00 12,320.00 0.00 0.00 0.00 7,770.00 0.00 0.00 0.00 7,770.00 0.00 0.00 0.00 47,270 0.00 0.00 129.50 3,910.50 0.00 0.00 129.50 3,910.50 0.00 0.00 4,475.00 0.00 0.00 0.00 4,475.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 167,937.35 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 7,964.85 0.00	0.00 0.00 6,040.00 0.00 0.00 0.00 0.00 11,880.00 0.00 0.00 0.00 4,150.00 0.00 0.00 0.00 9,670.00 0.00 0.00 0.00 12,320.00 0.00 0.00 0.00 7,770.00 0.00 0.00 0.00 7,770.00 0.00 0.00 0.00 47,270.00 0.00 0.00 129.50 3,910.50 0.00 0.00 129.50 3,910.50 0.00 0.00 4,475.00 0.00 0.00 0.00 4,475.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 167,937.35 0.00 0.00 0.00 0.00 0.00 7,964.85 0.00 0.00 0.00 7,964.85 0.00

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EXHIBIT 5

	Main Document Paç	je 42 01 44
1	PAMELA J. ZYLSTRA – State Bar No. 147977 PAMELA JAN ZYLSTRA	
2	A PROFESSIONAL CORPORATION	
3	18191 Von Karman Avenue, Suite 460 Irvine, CA 92612-7114	
4	Telephone:(949) 222-2000 Facsimile: (949) 222-2022	
5	Email: zylstralaw@gmail.com	
6	Ganaval Baarganization Councel for	•
7	General Reorganization Counsel for Clarke Project Solutions, Inc.	
8	UNITED STATES BA	ANKRUPTCY COURT
9	CENTRAL DISTRIC	CT OF CALIFORNIA
10	SANTA AN	A DIVISION
11	In Re	G N 0 17 11 10 100 77 1
12	CLARKE PROJECT SOLUTIONS, INC.,	Case No. 8:17-bk-10402 TA
13	a California corporation,	Chapter 11 Proceeding
14	Debtor and Debtor-in-Possession.	ORDER GRANTING DEBTOR'S MOTION FOR ORDER APPROVING
15	V	FIRST STIPULATION WITH
16		CUMMING CONSTRUCTION MANAGEMENT, INC., dba CUMMING
17		CORPORATION FOR USE OF CASH COLLATERAL
18		[ECF DOCKET NO]
19		DATE: September 27, 2017 TIME: 10:00 a.m.
20		CTRM: Courtroom 5B
21		411 W. Fourth Street Santa Ana, California 92701
22		
23	The hearing on the DEBTOR'S MOTION F	FOR ORDER APPROVING FIRST STIPULATION
24	WITH CUMMING CONSTRUCTION MANAGEM	ENT, INC., dba CUMMING CORPORATION
25	FOR USE OF CASH COLLATERAL; MEMORAN.	DUM OF POINTS AND AUTHORITIES AND
26	DECLARATION OF CHRISTOPHER CLARKE IN	SUPPORT THEREOF [ECF DOCKET NO]
27	(the "Motion") came on for hearing before the und	ersigned United States Bankruptcy Judge on
28	September 27, 2017, at 10:00 a.m. Pamela J. Zyls	tra, Esq. of Pamela Jan Zylstra A Professional
	1	

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Corporation appeared as counsel on behalf of CLARKE PROJECT SOLUTIONS, INC., a California 1 2 corporation, fka CUMMING CLARKE, the Debtor and Debtor-in-Possession (the "Debtor"). Talin Keshishian, Esq. of Brutzkus Gubner Rozansky Seror Weber LLP appeared telephonically on behalf 3 of Cumming Construction Management, Inc. ("Cumming"). 4 Based on the Motion, the Declaration of Christopher Clarke in support thereof, the notice 5 given of the hearing, and good cause appearing, 6 IT IS ORDERED: 7 1. The Motion is granted; 8 2. The Stipulation attached as Exhibit 1 to the Motion is approved: 9 3. The Debtor is authorized to use cash collateral through January 31, 2018, in the 10 amounts set forth in the Cash Budget Thru January 2018 dated 8/29/17 (the "Budget") which is 11

attached as Exhibit "1" to the Stipulation;

- 4. Granting a replacement lien to Cumming as adequate protection to the same validity, priority and extent as existed in its favor on the Petition Date; and
- 5. The parties will come back at or before January 31, 2018, with an additional stipulation or new motion regarding the continued use of cash collateral.

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PROOF OF SERVICE OF DOCUMENT

I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is: 18111 Von Karman, Suite 460, Irvine, California 92612-7152.

A true and correct copy of the foregoing document entitled (specify): DEBTOR'S MOTION FOR ORDER APPROVING FIRST STIPULATION WITH CUMMING CONSTRUCTION MANAGEMENT, INC., dba CUMMING CORPORATION FOR USE OF CASH COLLATERAL; MEMORANDUM OF POINTS AND AUTHORITIES AND DECLARATION OF CHRISTOPHER CLARKE IN SUPPORT THEREOF

will be served or was served (a) on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner stated below:

				controlling General Orders and ment. On (date) September 6,
				determined that the following
persons are on the Elec	tronic Mail Notice List	to receive NEF transmiss	sion at the email add	resses stated below:
 Richard Burst Steven T Gub Talin Keshish Queenie K Ng Dale K Quinla United States Pamela Jan Z 	ner sgubner <u>@bglar</u> ian tkeshishian@b g <u>quee</u> an <u>dkqla</u> Trustee (SA) <u>ustpr</u>	nie.k.ng@usdoj.gov aw@gmail.com region16.sa.ecf@usdoj.	ubner.com Cou f@brutzkusgubner Special L	om Counsel for Cumming risel for Cumming Come Counsel for Cumming US Trustee itigation Counsel for Debtor US Trustee Counsel for Debtor
		F	7 . Camaina informatio	on continued on attached name
2. SERVED BY UNITE	D STATES MAIL	L] Service information	on continued on attached page
bankruptcy case or adv States mail, first class,	ersary proceeding by p postage prepaid, and a		copy thereof in a se ing the judge here c	own addresses in this ealed envelope in the United onstitutes a declaration that
			Service information	on continued on attached page
for each person or entit the following persons a such service method), I	y served): Pursuant to nd/or entities by persor by facsimile transmission	F.R.Civ.P. 5 and/or cont nal delivery, overnight ma on and/or email as follows	rolling LBR, on (<i>date</i> ill service, or (for tho s. Listing the judge I	ON OR EMAIL (state method e) September 6, 2017, I served use who consented in writing to here constitutes a declaration hours after the document is
VIA PERSONAL D	ELIVERY:			
Hon. Theodor Albert, 4	11 West Fourth St. St	uite 5085, Santa Ana, C	CA 92701-4593	
l declare under penalty	of perjury under the lav	ws of the United States th		
9/06/2017		Pamela Zylstra	fanul	a ypsea
Date	Printed Name		Signature	
				V -