```
Case 2:17-bk-12054-ER Doc 189 Filed 01/10/18 Entered 01/10/18 22:41:29 Desc
                                         Page 1 of 32
                         Main Document
 1
      Daniel J. Weintraub - Bar #132111
      James R. Selth - Bar #123420
 2
      Elaine V. Nguyen – Bar #256432
      WEINTRAUB & SELTH, APC
 3
      11766 Wilshire Boulevard, Suite 1170
      Los Angeles, CA 90025
 4
      Telephone: (310) 207-1494
 5
      Facsimile: (310) 442-0660
      Email: Elaine@wsrlaw.net
 6
      Attorneys for Debtor and Debtor-In-Possession,
 7
      RADIOLOGY SUPPORT DEVICES, INC.
 8
 9
                         UNITED STATES BANKRUPTCY COURT
10
             CENTRAL DISTRICT OF CALIFORNIA – LOS ANGELES DIVISION
11
12
                                         ) Case No. 2:17-bk-12054-ER
13
      In re
                                         ) Chapter 11
14
       RADIOLOGY SUPPORT
                                         ) DEBTOR'S SUBMISSION OF FURTHER
                                         ) EVIDENCE IN SUPPORT OF CONTINUED
      DEVICES, INC.
15
                                         ) USE OF CASH COLLATERAL THROUGH
16
            Debtor and Debtor-in-Possession.
                                         ) MAY 31, 2018;
17
                                         ) DECLARATIONS OF MATTHEW
                                         ) ALDERSON AND BETTE HIRAMATSU IN
18
                                         ) SUPPORT THEREOF
19
20
                                         ) Date: January 24, 2018
                                         ) Time: 10:00 a.m.
21
                                         ) Place: Courtroom 1568
                                                255 E. Temple St.
22
                                                Los Angeles, CA
23
24
25
      TO THE HONORABLE ERNEST M. ROBLES, UNITED STATES BANKRUPTCY
26
27
      JUDGE, AND ALL PARTIES IN INTEREST:
28
```

Radiology Support Devices, Inc., a California corporation, debtor and debtor in possession ("<u>Debtor</u>" or "<u>RSD</u>"), hereby submits its evidence regarding the Debtor's operations in support of its request for continued use of cash collateral through May 31, 2018, and to address the issues set forth in the Court's Order entered September 22, 2017 ("<u>Cash Collateral Order</u>") [Docket #135].

As set forth in detail below, during the last cash collateral budget period, the Debtor has:

- 1. Eliminated its entire backlog such that all Purchase Orders are current, meaning pending for less than 90 days;
- 2. Filed motions to disallow the claims of Chawalit Krautim, Daniel Krautim (collectively, the ("Krautims"), and Michael Kohrman ("Kohrman") and prevailed, disallowing all three claims in their entirety and paving the way for the Debtor's Chapter 11 Plan which provides 100% payment to all creditors;
- 3. Negotiated consensual Plan treatment of the Internal Revenue Service ("IRS") claim and memorialized said agreement in the *Stipulation for Chapter 11 Plan Treatment of Claim Of The Internal Revenue Service* [Docket #177], which was approved by order of the Court [Docket #181];
- 4. Negotiated Plan treatment of the Franchise Tax Board's claim ("FTB") and the parties have circulated a stipulation;
- 5. The Debtor continues to work with Bette Hiramatsu of Hiramatsu & Associates, a certified turnaround consultant, in connection with its financial controls and reporting, and improvements in its business operations;
- 6. Overall, the Debtor has met its projected cash receipts and cash disbursements set forth in the previous cash collateral budget; and

Case 2:17-bk-12054-ER Doc 189 Filed 01/10/18 Entered 01/10/18 22:41:29 Desc Main Document Page 3 of 32

7. Due to the Debtor's post-petition operations, the Debtor has increased its bank balance from \$1,400 on the Petition Date to \$156,893.00 as of January 1, 2018;

Furthermore, the Debtor is currently also in negotiations with Cedars-Sinai Medical Center to develop and supply a new MRI quality control phantom. This new client, along with the Debtor's existing clients will continue to ensure that the Debtor's cash flow remains healthy and provides adequate protection to Debtor's secured creditors.

Perhaps more importantly, the Debtor is in the process of amending its Disclosure Statement and Plan to provide for the consensual Plan treatment of the IRS and FTB claims. With the disallowance of the claims of the Krautims and Kohrman, and the consensual agreements with the IRS and FTB, the Debtor believes the Debtor is headed towards a smooth confirmation process. The current hearing to consider the adequacy of the Debtor's amended Disclosure Statement is February 14, 2018 at 10:00 a.m. Because the Court's prior tentative ruling was to approve the Debtor's Disclosure Statement, the Debtor believes that due to the limited changes in the Amended Disclosure Statement, that the Amended Disclosure Statement will be approved as well.

The Debtor's current cash collateral authority expires January 30, 2018; thus the Debtor requests the use of Cash Collateral for an additional four months through May 31, 2018 to carry the Debtor through the Plan confirmation process. Attached hereto as **Exhibit "1"** to the Declaration of Bette Hiramatsu ("<u>Hiramatsu Declaration</u>") is a *pro forma* budget projecting the income and necessary expenses associated with the Debtor's day to day, ordinary course business operations ("<u>Budget</u>"). Consistent with the Court's prior cash collateral orders [Docket #50, #82, #135], the Debtor requests authorization to exceed the amounts set forth in the Budget by 15% of the budget total, provided that if the Debtor's revenues increase above the projections

Case 2:17-bk-12054-ER Doc 189 Filed 01/10/18 Entered 01/10/18 22:41:29 Desc Main Document Page 4 of 32

in Debtor's operating budget, the Debtor's expenditures may increase in proportion to the increase in actual revenues from budgeted revenues.

The Budget includes compensation to Matthew Alderson of \$2,885.00 per week as provided for in the *Notice of Setting Insider Compensation*, which was served on February 22, 2017 and as to which no objection was made.

Additionally, the Budget provides for (1) monthly adequate protection payments of \$1,820.45. to Wells Fargo Bank; (2) a \$11,235.00 one-time cost for a new compressor, which powers all of the hand tools in the factory; and (3) payment of administrative professional fees (\$5,000 per month for general bankruptcy counsel Weintraub & Selth, APC, and \$5,000.00 per month for Hiramatsu & Associates), which fees will only be drawn down pursuant to fee orders.¹

In support of Debtor's request for continued cash collateral, and to address the issues set forth in the Cash Collateral Order [Docket #135] the Debtor submits the following brief and evidence.

I.

<u>CASH COLLATERAL ORDER</u>

A. Debtor's Sales, Expenses, and Profit Margin

Attached hereto as **Exhibit "2"** to the Hiramatsu Declaration is a detailed report showing the Debtor's actual post-petition sales, expenses, gross profit, and net income covering the period of the Petition Date- December 31, 2017. In summary, the report shows:

¹ On September 5, 2017, the Court approved the interim fees of \$54,135.00 to general bankruptcy counsel Weintraub & Selth, APC [Docket #120] and interim fees of \$45,875.00 to financial consultant Hiramatsu & Associates, Inc. [Docket #121]. The Court also authorized payment of outstanding fees.

3

8

13

14

15

16

17 18

19 20

21 22

23

24

25 26

27

28

- 1. Net Sales/Revenue. \$1,638,739.00. Debtor projected \$1,599,483.00.
- Costs of Goods Sold: \$188,313.00. Debtor projected \$208,053.00.
- Total Operating Expenses: \$983,005.00. Debtor projected \$1,005,800.00.
- 4. Non-Operating Expenses: \$100,617.00. Debtor projected \$130,305.00.

For the post-petition period through December 31, 2017, the Debtor had a net income of \$367,071.00, equating to net profit margin of 22.4%. The Debtor projected net income of \$255,325.00, or a net profit margin of 16%, thus exceeding its net income projection.

B. Extent to Which the Debtor's Performance Varied from the Previous Cash **Collateral Budget Projections**

Attached hereto as Exhibit "3" to the Hiramatsu Declaration is a variance report which shows the Debtor's performance for the Cash Collateral period of September 1, 2017 through December 31, 2017 ("Cash Collateral Period").

- 1. <u>Disbursements</u>. For the Cash Collateral Period, the Debtor projected \$619,986.00 in operating expenses, while the amount actually spent was \$604,049.00. Thus, the Debtor spent \$15,937.00 less than projected.
- 2. Collections: For the Cash Collateral Period, the Debtor projected collections of \$698,083, while it actually collected \$669,660. Thus, the Debtor collected \$28,423.00 less than anticipated during the Cash Collateral Period. This is due to a couple of the Debtor's customers taking longer than the 30 days to make payment due to the holidays in December.
- 3. Ending Bank Balance: For the Cash Collateral Period, the Debtor projected an ending bank balance of \$179,860.00, while the ending bank balance as of December 31, 2017 was \$156,893.00. Thus, the Debtor had \$22,966.00 less cash than was

Case 2:17-bk-12054-ER Doc 189 Filed 01/10/18 Entered 01/10/18 22:41:29 Desc Main Document Page 6 of 32

projected. A customer collection of approximately \$56,000 was received in the first week of January 2018, but was projected to be received in December 2017.

Looking at the Debtor's collections and disbursements as a whole, the Debtor submits that it met its projections.

C. Debtor's Collections on Accounts Receivable

The below chart shows the <u>projected</u> cash collateral collections of accounts receivables versus Debtor's <u>actual</u> collections of accounts receivable. For the post-petition period of March 2017 through December 2017, the Debtor projected collections of \$1,416,443. In actuality, the Debtor collected **more** than projections, and collected \$1,437,770. **This is \$21,327.00 more** than the projected collections, or a 1.5% variance.

ACTUAL COLLECTIONS V. PROJECTED: MARCH - AUGUST 2017

| Projected | Projected | Projected | Projected | Projected | Projected | Projected | | |
|------------------|------------------|------------------|------------------|----------------|-----------------|---------------|--|--|
| 2017 | <u>Mar-17</u> | <u> Apr-17</u> | <u>May-17</u> | <u>Jun-17</u> | <u>Jul-17</u> | Aug-17 | | |
| Collections (\$) | 116,806 | 77,662 | 84,662 152 | | 152,574 140,000 | | | |
| | | | | | | | | |
| | | | | | | | | |
| Actual | Actual | Actual | Actual | Actual | Actual | Actual | | |
| Actual 2017 | Actual Mar-17 | Actual Apr-17 | Actual May-17 | Actual Jun-17 | Actual Jul-17 | Actual Aug-17 | | |
| | | | | | | | | |

| Projected | Projected | Projected | Projected | Projected |
|------------------|------------------|------------------|---------------|---------------------|
| <u>Sep-17</u> | <u>Oct-17</u> | <u>Nov-17</u> | <u>Dec-17</u> | Mar-Dec 2017 |
| 228,512 | 145,789 | 127,764 | 196,017 | 1,416,443 |
| | | | | |
| | | | | |
| Actual | Actual | Actual | Actual | Actual |
| Actual Sep-17 | Actual Oct-17 | Actual Nov-17 | Actual Dec-17 | Actual Mar-Dec 2017 |
| | | | 1 10 001011 | |

D. Debtor Does Not Have A Delinquent "Backlog"

At the time the case was filed, RSD had pending purchase orders in the total amount of \$323,181, consisting of \$164,061 in orders that had been pending for longer than 90 days.

Case 2:17-bk-12054-ER Doc 189 Filed 01/10/18 Entered 01/10/18 22:41:29 Desc Main Document Page 7 of 32

As set forth in Debtor's prior cash collateral brief, RSD implemented several targeted changes to the production department, hired a seasoned and capable production manager, and used its breathing spell in Chapter 11 to work through its purchase orders, so that currently there are no purchase orders are greater than 90 days old.

The below chart, which covers the period from the Petition Date through December 31, 2017, show the Debtor's purchase orders, separated into two categories: those purchase orders that have been in progress greater than 90 days and those that have been in progress for less than 90 days.

13 TOTAL POS 14 POS < 90 Days Old 15 POS < 90 Days %

Os < 90 Days % POs > 90 Days Old

Os > 90 Days %

| Petition | | | | | | | |
|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Date | | | | | | | |
| Actual |
| 2/22/17 | 2/28/17 | 3/31/17 | 4/30/17 | 5/31/17 | 6/30/17 | 7/31/17 | 8/31/17 |
| | | | | | | | |
| \$323,181 | \$308,738 | \$237,614 | \$259,354 | \$214,833 | \$104,829 | \$187,979 | \$385,799 |
| | | | | | | | |
| 164,061 | 126,051 | 16,660 | 128,144 | 78,607 | 57,695 | 187,979 | 385,799 |
| 50.8% | 40.8% | 7.0% | 49.4% | 36.6% | 55.0% | 100.0% | 100.0% |
| | | | | | | | |
| 159,120 | 182,687 | 220,954 | 131,210 | 136,226 | 47,134 | 0 | 0 |
| 49.2% | 59.2% | 93.0% | 50.6% | 63.4% | 45.0% | 0.0% | 0.0% |

| | 9/30/2017 | 10/31/2017 | 11/30/2017 | 12/31/2017 |
|----------------------|---------------|---------------|---------------|---------------|
| | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> |
| TOTAL POs | 364,091 | 302,613 | 202,562 | 311,908 |
| P0s < 90 Days Old | 364,091 | 302,613 | 145,992 | 311,908 |
| POs < 90 Days % | 100% | 100% | 72% | 100% |
| P0s > 90 Days Old | 0 | 0 | 56,570 | 0 |
| POs > 90 Days % | 0% | 0% | 27.9% | 0% |

16

17

18

19

20

21

22

23

24

25

As the above chart shows, on the Petition Date, half of the Debtor's purchase orders were pending longer than 90 days. Now, all of the Debtor's current pending purchase orders are <u>less</u> than 90 days old and total \$311,908.00.

II.

DEBTOR'S CURRENT REQUEST FOR CASH COLLATERAL THROUGH MAY 31, 2018

A. Secured Creditors are Adequately Protected by Debtor's Continued Operations and Replacement Liens

The Debtor submits that secured creditors Citibank, N.A. ("Citibank"), Wells Fargo Bank ("WFB"), and Clay Lorinksy ("Lorinsky" hereinafter collectively with Citibank, WFB, and Lorinksy shall be referred to as the "Secured Creditors") are adequately protected by the Debtor's continued profitable operations and an increase in cash during the budget period. As of January 1, 2018, the Debtor had a beginning balance of \$156,983.00. As set forth in the Cash Projections, the Debtor anticipates having an ending cash balance of \$230,486.00 by the end of May 2018. It is important to note that (1) the Budget includes payment to the Debtor's professionals²; and (2) that on the Petition Date, the Debtor had cash of only \$1,400.00, which balance has grown to \$156,983.00 as of January 1, 2018.

Cedars-Sinai Medical Center Project

RSD was approached by Cedars-Sinai Medical Center to jointly collaborate on a new QA MRI phantom. The phantom is intended to be a first of its kind, 4-dimensional quality assurance

²⁶ 27

² On September 5, 2017, the Court approved the interim fees of \$54,135.00 to general bankruptcy counsel Weintraub & Selth, APC [Docket #120] and interim fees of \$45,875.00 to financial consultant Hiramatsu & Associates, Inc. [Docket #121]. The Court also authorized payment of outstanding fees.

Case 2:17-bk-12054-ER Doc 189 Filed 01/10/18 Entered 01/10/18 22:41:29 Desc Main Document Page 9 of 32

phantom that will validate and confirm an MRI scanner before daily use at hospitals. To develop this phantom, RSD will need to hire a part time Medical Physicist/ Engineer to help facilitate this project. RSD does not expect any other additional costs in labor or significant rise in raw material costs as a result of this project. Thus, the Debtor submits that the Secured Creditors are adequately protected by the Debtor's continued operations.

Post-petition operations and the Budget establish there will not be any diminution in the value of the Secured Creditors' collateral during the budget period and Debtor's going concern value will be preserved by Debtor's ongoing business operations. Notwithstanding the fact that there will be no diminution in the value of the collateral, the Debtor will continue to provide as additional adequate protection a replacement lien in the Debtor's post-petition cash and accounts receivable and the proceeds thereof, to the same extent, validity, and priority of each respective creditor's lien as of the Petition Date and will continue making monthly adequate protection payments to WFB in the amount of \$1,820.45.

Lastly, the Debtor anticipates its amended Disclosure Statement being approved on February 14, 2018. The Debtor is close to confirmation of its Plan.

The Bankruptcy Code expressly provides that granting additional or replacement liens is a means of adequate protection. 11 U.S.C. § 361(2). See In re Center Wholesale, Inc., 759 F.2d 1440, 1450 (9th Cir. 1985) (observing that a lien on additional property of the debtor would likely constitute adequate protection for the secured creditor); In re Musicland Holding Cord., 362 B.R. 644, 648 (Bankr. S.D.N.Y. 2007) (finding that a replacement lien on the estate's postpetition assets would qualify as adequate protection and thus permit the debtor to use the cash collateral).

//

//

| Case | 2:17-bk-12054-ER Doc 189 Filed 01/10/18 Entered 01/10/18 22:41:29 Desc Main Document Page 10 of 32 |
|----------|--|
| 1 | III. |
| 2 | <u>CONCLUSION</u> |
| 3 | WHEREFORE the Debtor respectfully requests that the Court enter an order: |
| 4 | 1. Authorizing the Debtor to use cash on hand and the cash receipts received |
| 5 | _ |
| 6 | from the Debtor's continuing business operations to pay critical and necessary expenses associated |
| 7 | with the Debtor's day to day, ordinary course business operations as outlined in the budget |
| 8 | ("Budget") attached to the Declaration of Bette Hiramatsu ("Hiramatsu Declaration") as Exhibit |
| 9 | "1", which is incorporated herein by this reference. |
| 10 | 2. Authorizing the Debtor to make the expenditures provided for in the |
| 11 | Budget and, if necessary, to exceed the amounts set forth in the Budget by 15% of the budget total |
| 12 | provided that, if the Debtor's revenues increase above the projections in Debtor's operating |
| 13 | budget, then the Debtor's expenditures may increase in proportion to the increase in actual |
| 14 | |
| 15 | revenues from budgeted revenues. |
| 16 | 3. Granting Citibank, N.A. (" <u>Citibank</u> "), Wells Fargo Bank (" <u>WFB</u> "), Clay |
| 17 | Lorinksy ("Lorinsky" hereinafter collectively with Citibank, and WFB referred to as the "Secured |
| 18 | <u>Creditors</u> "), a replacement lien in the Debtor's post-petition assets in the same extent, validity, |
| 19 | and priority of each respective creditor's lien as of the Petition Date. |
| 20 | 4. Authorizing Debtor to make monthly adequate protection payments of |
| 21 | \$1,820.45 to WFB. |
| 22 | |
| 23 | Dated: January 10, 2018 WEINTRAUB & SELTH, APC |
| 24 25 | By: /s/ Elaine V. Nguyen |
| 26 | Daniel J. Weintraub James R. Selth |
| 27 | Elaine V. Nguyen Attorneys for Debtor and Debtor-In-Possession, |
| 28 | RADIOLOGY SUPPORT DEVICES, INC. |
| 20 | |

I, Bette Hiramatsu, declare and state as follow:

course of business.

- 1. I am the principal of Hiramatsu & Associates, Inc. ("<u>H&A</u>"), the financial consultant to Radiology Support Devices, Inc. the debtor and debtor in possession herein ("<u>Debtor</u>" or "<u>RSD</u>"). Unless otherwise stated, each of the facts contained in this declaration is based on my personal knowledge and my review of RSD's books and records kept in the ordinary
- 2. I have been a turnaround and management consultant since 1991. Prior to that, I spent ten years in commercial banking as a Vice President with commercial lending authority.
- 3. I have reviewed the Debtor's historical monthly financial statements for 2016 and 2017 and the Debtor's cash receipts and cash disbursements during this time. I have also reviewed the Debtor's books and records as they relate to the Debtor's customer purchase orders, accounts receivables, and inventory and spent a substantial amount of time on the Debtor's premises and in meetings with management familiarizing myself with the Debtor's operations.
- 4. I also personally prepared the Cash Collateral budgets and projections which were previously submitted to the Court in connection with the *Emergency Motion For Order Authorizing Use Of Cash Collateral Through April 7, 2017* [Docket #4] and *Supplemental Declaration Of Matthew Alderson And Bette Hiramatsu In Support Of Cash Collateral Use Through June 30, 2017* [Docket #44].
- 5. Attached hereto as **Exhibit "1"** is a *pro forma* budget projecting the income and necessary expenses associated with the Debtor's day to day, ordinary course business operations ("<u>Budget</u>").
- 6. Attached hereto as **Exhibit "2"** is a comparative income statement showing the Debtor's projected and actual post-petition sales, gross profit, expenses, and net income covering the period of the Petition Date- December 31, 2017. I prepared this report.
- 7. Attached hereto as **Exhibit "3"** is a variance report that I prepared, showing the Debtor's performance for the cash collateral period of September 1, 2017 through December 31, 2017. I prepared this report.

- a. <u>Disbursements</u>. For the Cash Collateral Period, the Debtor projected \$619,986.00 in operating expenses, while the amount actually spent was \$604,049.00. Thus, the Debtor spent \$15,937.00 less than projected.
- b. <u>Collections</u>: For the Cash Collateral Period, the Debtor projected collections of \$698,083, while it actually collected \$669,660. Thus, the Debtor collected \$28,423.00 less than anticipated during the Cash Collateral Period. This is due to a couple of the Debtor's customers taking longer than the 30 days to make payment due to the holidays in December.
- c. Ending Bank Balance: For the Cash Collateral Period, the Debtor projected an ending bank balance of \$179,860.00, while the ending bank balance as of December 31, 2017 was \$156,893.00. Thus, the Debtor had \$22,966.00 less cash than was projected. A customer collection of approximately \$56,000 was received in the first week of January 2018, but was projected to be received in December 2017.
- 8. I reviewed the Debtor's collections and accounts receivables and prepared a summary of the Debtor's collections. For the post-petition period of March 2017 through December 2017, the Debtor projected collections of \$1,416,443. In actuality, the Debtor collected more than projections, and collected \$1,437,770. This is \$21,327.00 more than the projected collections, or a 1.5% variance. Below is a chart that I created of the Debtor's collections:

| | ACTUAL COLLECTIONS V. PROJECTED: MARCH - AUGUST 2017 | | | | | | | | | |
|------------------|---|----------------|---------------|--------------------|---------------|---------------|--|--|--|--|
| Projected | Projected | Projected | Projected | Projected | Projected | Projected | | | | |
| 2017 | <u>Mar-17</u> | <u> Apr-17</u> | <u>May-17</u> | <u>Jun-17</u> | <u>Jul-17</u> | <u>Aug-17</u> | | | | |
| Collections (\$) | 116,806 | 77,662 | 84,662 | 152,574 | 140,000 | 146,657 | | | | |
| | | | | | | | | | | |
| Actual | Actual | Actual | Actual | tual Actual Actual | | Actual | | | | |
| 2017 | <u>Mar-17</u> | Apr-17 | May-17 | <u>Jun-17</u> | <u>Jul-17</u> | Aug-17 | | | | |
| Collections (\$) | 161,541 | 77,809 | 137,921 | 151,518 | 145,453 | 92,427 | | | | |
| % Change | 38.3% | 0.2% | 62.9% | -0.7% | 3.9% | -37.0% | | | | |

| Projected | Projected | Projected | Projected | Projected |
|---------------|-----------|---------------|---------------|--------------|
| Sep-17 | Oct-17 | Nov-17 | Dec-17 | Mar-Dec 2017 |
| 228,512 | 145,789 | 127,764 | 196,017 | 1,416,443 |
| | | | | |
| Actual | Actual | Actual | Actual | Actual |
| <u>Sep-17</u> | Oct-17 | <u>Nov-17</u> | <u>Dec-17</u> | Mar-Dec 2017 |
| 194,522 | 163,816 | 130,303 | 182,461 | 1,437,770 |
| -14.9% | 12.4% | 2.0% | -6.9% | 1.5% |

9. At the time the case was filed, RSD had pending purchase orders in the total amount of \$323,181, consisting of \$164,061 in orders that had been pending for longer than 90 days. As set forth in Debtor's prior cash collateral brief, RSD implemented several targeted changes to the production department, hired a seasoned and capable production manager, and used its breathing spell in Chapter 11 to work through its purchase orders, so that currently there are no purchase orders are greater than 90 days old.

10. The below chart, which covers the period from the Petition Date through December 31, 2017, show the Debtor's purchase orders, separated into two categories: those purchase orders that have been in progress greater than 90 days and those that have been in progress for less than 90 days. I prepared the below chart by reviewing the Debtor's purchase orders.

| 23 | |
|----|----------------------|
| 24 | TOTAL POs |
| 25 | P0s < 90 Days Old |
| _ | Os < 90 Days % |
| 26 | P0s > 90 Days |
| 27 | Old |

s > 90 Days %

| Petition | | | | | | | |
|-----------|-----------|-----------|-----------|-----------|-----------|----------------|-----------|
| Date | | | | | | | |
| Actual | Actual |
| 2/22/17 | 2/28/17 | 3/31/17 | 4/30/17 | 5/31/17 | 6/30/17 | <u>7/31/17</u> | 8/31/17 |
| | | | | | | | |
| \$323,181 | \$308,738 | \$237,614 | \$259,354 | \$214,833 | \$104,829 | \$187,979 | \$385,799 |
| | | | | | | | |
| 164,061 | 126,051 | 16,660 | 128,144 | 78,607 | 57,695 | 187,979 | 385,799 |
| 50.8% | 40.8% | 7.0% | 49.4% | 36.6% | 55.0% | 100.0% | 100.0% |
| | | | | | | | |
| 159,120 | 182,687 | 220,954 | 131,210 | 136,226 | 47,134 | 0 | 0 |
| 49.2% | 59.2% | 93.0% | 50.6% | 63.4% | 45.0% | 0.0% | 0.0% |

| 1 | | | | | |
|----|--------------------------------|----------------|---------------|---------------|--|
| 2 | | | | | |
| | | 9/30/2017 | 10/31/2017 | 11/30/2017 | I |
| 3 | 70711.00 | <u>Actual</u> | <u>Actual</u> | <u>Actual</u> | |
| 4 | TOTAL POs | 364,091 | 302,613 | 202,562 | |
| 5 | P0s < 90 Days Old | 364,091 | 302,613 | 145,992 | |
| 6 | POs < 90 Days % | 100% | 100% | 72% | |
| 7 | POs > 90 Days | | | | |
| 8 | Old | 0 | 0 | 56,570 | |
| 9 | POs > 90 Days % | 0% | 0% | 27.9% | THE RESERVED TO SERVED THE PERSON NAMED TO SERVE |
| 10 | | | | | |
| 11 | | | | | |
| 12 | I declare under pe | enalty of peri | ury under the | a lawa of the | ĭ |
| 13 | | | | | |
| | is true and correct, and the | | ation was exe | ecuted by me | |
| 14 | at <u>65 Analle</u> California | a. | | Po | |
| 15 | | | | BETTE HIR | |
| 16 | | | | | |
| 17 | | | | | |
| 18 | | | | | |
| 19 | | | | | |
| 20 | | | | | |
| | | | | | |

| 1 | | |
|---------------------------------|--------------------------|--|
| was executed by me on the 10th | day of January, 2017 | |
| nder the laws of the United Sta | ites, that the foregoing | |

12/31/2017

Actual

311,908

311,908

100%

0%

Case 2:17-bk-12054-ER Doc 189 Filed 01/10/18 Entered 01/10/18 22:41:29 Desc Main Document Page 15 of 32

DECLARATION OF MATTHEW ALDERSON

- I, Matthew Alderson, hereby declare and state as follows:
- 1. I am an individual over the age of eighteen and am the President of Radiology Support Devices, Inc., a California corporation and the debtor and debtor in possession herein ("Debtor" or "RSD"). Each of the facts contained in this declaration is based on my personal knowledge and books and records of the Debtor kept in the ordinary course. If called as a witness, I could and would competently testify thereto.
- 2. On February 21, 2017 ("Petition Date"), RSD commenced the instant bankruptcy case ("Case") by filing an emergency petition under Chapter 11 of the United States Bankruptcy Code, 11 U.S.C. § 101 et seq. RSD filed this Case in order to restructure its financial affairs and confirm a plan providing for the repayment of the allowed claims of its creditors over time in accordance with the provisions of the Bankruptcy Code. The Debtor generates enough revenue from its operations to pay creditor claims, but needs the relief and restructuring afforded by the Code in order to do so.
- 3. I reviewed and assisted Ms. Hiramatsu in the preparation of the *pro forma* budget projecting the income and necessary expenses associated with the Debtor's day to day, ordinary course business operations ("<u>Budget</u>"), which is attached to the Hiramatsu Declaration as **Exhibit** "1".
- 4. I reviewed and assisted Ms. Hiramatsu in the preparation of the **Exhibit "2"** comparative income statement, which accurately reflects the Debtor's post-petition sales, gross profit, expenses, and net income covering the period of the Petition Date December 31, 2017.
 - 5. I reviewed and assisted Ms. Hiramatsu in preparation of the Exhibit "3" variance report.
- 6. I have also reviewed the accounts receivable report, and purchase order report. Everything is accurate based on my review of RSD's books and records.

Case 2:17-bk-12054-ER Doc 189 Filed 01/10/18 Entered 01/10/18 22:41:29 Desc Main Document Page 16 of 32

- 7. RSD was approached by Cedars-Sinai Medical Center to jointly collaborate on a new QA MRI phantom. The phantom is intended to be a first of its kind, 4-dimensional quality assurance phantom that will validate and confirm an MRI scanner before daily use at hospitals. To develop this phantom, RSD will need to hire a part time Medical Physicist/ Engineer to help facilitate this project. RSD does not expect any other additional costs in labor or significant rise in raw material costs as a result of this project.
- 8. With the new relationship with Cedars-Sinai Medical Center, and RSD's continued operations I believe that the Secured Creditors are adequately protected by the company's continued operations.

I declare under penalty of perjury, under the laws of the United States, that the foregoing is true and correct, and that this declaration was executed by me on the ____ day of January, 2018 at______, California.

MATTHEW ALDERSON

EXHIBIT 1

| | _ | | | | | | | | | | | |
|---|-------|---------------------|-------|---------------------|-------|---------------------|----------------|---------------------|----------------|---------------------|----|------------------------|
| | Р | rojected | Р | rojected | Р | rojected | Р | rojected | Pi | rojected | _ | rojected |
| | | Jan-18 | | Feb-18 | | Mar-18 | | Apr-18 | | May-18 | Ja | an - May 2018 |
| Cash Receipts | | | | | | | | | | | | |
| VR Collections | \$ | 196,997 | \$ | 167,615 | \$ | 180,796 | \$ | 182,775 | \$ | 176,258 | \$ | 904,441 |
| Other Cash Receipts | | | | | | | | | | | | |
| Total Cash Receipts | \$ | 196,997 | \$ | 167,615 | \$ | 180,796 | \$ | 182,775 | \$ | 176,258 | \$ | 904,441 |
| | | | | | | | | | | | | |
| Cash Disbursements | | | | | | | | | | | | |
| Product Purchases | \$ | 19,831 | \$ | 19,740 | \$ | 19,039 | \$ | 20,813 | \$ | 16,763 | \$ | 96,18 |
| Production Equipment Purchases/Repairs | \$ | 13,700 | \$ | 700 | \$ | 700 | \$ | 700 | \$ | 700 | \$ | 16,500 |
| Shipping Expense/Supplies | \$ | 9,609 | \$ | 9,991 | \$ | 9,636 | \$ | 9,541 | \$ | 9,100 | | 47,878 |
| Payroll - Production (17) | \$ | 43,960 | \$ | 44,040 | \$ | 53,800 | \$ | 44,040 | \$ | 44,040 | | 229,88 |
| Payroll Taxes (All Payroll) | \$ | 9,030 | \$ | 9,040 | \$ | 10,820 | \$ | 9,040 | \$ | 9,040 | \$ | 46,970 |
| Production Manager | \$ | 4,200 | \$ | 4,200 | \$ | 5,250 | \$ | 4,200 | \$ | 4,200 | \$ | 22,05 |
| Production Contractor (Wallace, Phan, Goesch) | \$ | 3,500 | \$ | 3,500 | \$ | 3,500 | \$ | 3,500 | \$ | 3,500 | \$ | 17,50 |
| Bank & Finance Charges | \$ | 325 | \$ | 325 | \$ | 325 | \$ | 325 | \$ | 325 | \$ | 1,62 |
| Dues & Subscriptions | \$ | 30 | \$ | 30 | \$ | 30 | \$ | 30 | \$ | 30 | \$ | 15 |
| Insurance- General Liability | \$ | 314 | \$ | 314 | \$ | 330 | \$ | 330 | \$ | 330 | \$ | 1,61 |
| Insurance- Workers' Compensation | \$ | 4,100 | \$ | 4,100 | \$ | 4,100 | \$ | 4,100 | \$ | 4,100 | \$ | 20,50 |
| Insurance- Auto | \$ | 165 | \$ | 165 | \$ | 165 | \$ | 165 | \$ | 165 | \$ | 82 |
| Insurance- Health | \$ | 1,060 | \$ | 1,060 | \$ | 1,060 | \$ | 1,060 | \$ | 1,060 | \$ | 5,30 |
| Interest | \$ | 1,820 | \$ | 1,820 | \$ | 1,820 | \$ | 1,820 | \$ | 1,820 | \$ | 9,10 |
| IT Expenses - Software & Licenses | \$ | 100 | \$ | 100 | \$ | 100 | \$ | 100 | \$ | 100 | \$ | 50 |
| Marketing/Advertising | \$ | 500 | \$ | 500 | \$ | 500 | \$ | 500 | \$ | 500 | \$ | 2,50 |
| Meals & Entertainment | \$ | 400 | \$ | 400 | \$ | 400 | \$ | 400 | \$ | 400 | \$ | 2,00 |
| Supplies-Office | \$ | 1,200 | \$ | 1,200 | \$ | 1,200 | \$ | 1,200 | \$ | 1,200 | \$ | 6,00 |
| Supplies-Janitorial | Ψ | 1,200 | Ψ | 1,200 | Ψ | 1,200 | Ψ | 1,200 | Ψ | 1,200 | \$ | - |
| Outside Services (Bookkeeper) | \$ | 1.600 | \$ | 1.345 | \$ | 1.345 | \$ | 1.345 | \$ | 1,345 | \$ | 6.98 |
| Payroll - Executive (Matthew Alderson) | \$ | 11,538 | \$ | 11,538 | \$ | 14,423 | \$ | 11,538 | \$ | 11,538 | \$ | 60,57 |
| Payroll - Director of Finance (P.T.) | Ψ | 11,000 | Ψ | 11,000 | Ψ | 11,120 | Ψ | 11,000 | Ψ | 11,000 | \$ | - |
| Payroll - Office (2) | \$ | 9,760 | \$ | 9,760 | \$ | 9,760 | \$ | 9,760 | \$ | 9,760 | \$ | 48,80 |
| Payroll Processing | \$ | 350 | \$ | 350 | \$ | 350 | \$ | 350 | \$ | 350 | \$ | 1,75 |
| Permits and Licenses | \$ | 500 | Ψ | 000 | Ψ | 550 | \$ | 4.620 | Ψ | 000 | \$ | 5,12 |
| Postage | \$ | 25 | \$ | 25 | \$ | 25 | \$ | 25 | \$ | 25 | \$ | 12 |
| Professional Fees - CPA | Ψ | 20 | Ψ | 20 | Ψ | 20 | \$ | 3,000 | Ψ | 20 | \$ | 3.00 |
| Professional Fees-Legal (General/Krautim Litigation) | | | | | | | Ψ | 0,000 | | | \$ | - |
| Professional Fees-Legal (Kohrman Litigation) | \$ | 10,000 | | | | | | | | | \$ | 10,00 |
| Rent | \$ | 13,000 | \$ | 13,529 | \$ | 13,529 | \$ | 13,529 | \$ | 13,529 | \$ | 67,11 |
| Rubbish Removal | \$ | 200 | \$ | 200 | \$ | 200 | \$ | 200 | \$ | 200 | \$ | 1,00 |
| Telephone (Land Line) | \$ | 2.200 | \$ | 2.200 | \$ | 2.200 | \$ | 2.200 | \$ | 2.200 | \$ | 11,00 |
| Telephone (Mobile) | \$ | 450 | \$ | 450 | \$ | 450 | \$ | 450 | \$ | 450 | \$ | 2,250 |
| • • • | Ψ | 400 | Ψ | 400 | Ψ | 400 | Ψ | 400 | \$ | 10,000 | \$ | 10,000 |
| Trade Show (Exhibitor Rooth and Travel) | | | | | | | | | Ψ | 10,000 | \$ | - |
| Trade Show (Exhibitor Booth and Travel) | | | | | | | | | | | | |
| Trade Show (Travel) | | | | | | | | | | | | - |
| Trade Show (Travel) Travel (Non-Trade Show) | ¢ | 2 600 | • | 2 600 | ¢ | 2 600 | • | 2 600 | ¢ | 2 600 | \$ | - |
| Trade Show (Travel) Travel (Non-Trade Show) Utilities (Water/Power) | \$ | 2,600 | \$ | 2,600 | \$ | 2,600 | \$ | 2,600 | \$ | 2,600 | \$ | 13,000 |
| Trade Show (Travel) Travel (Non-Trade Show) | \$ \$ | 2,600 100 480 | \$ \$ | 2,600 100 480 | \$ \$ | 2,600 100 480 | \$ \$ \$ | 2,600 100 880 | \$ \$ \$ | 2,600 100 480 | \$ | 13,000 500 2,800 |

Case 2:17-bk-12054-ER Doc 189_{RADIOLOGY} Descriptors D

| | ojected | Р | rojected | rojected Mar-18 | rojected | rojected May-18 | _ | rojected an - May 2018 |
|----------------------------|---------------|----|----------|--------------------|---------------|--------------------|----|------------------------------|
| Administrative Claims: | | | | | | | \$ | _ |
| US Trustee (Quarterly Fee) | \$ 4,875 | | | | \$ 4,875 | | \$ | 9,750 |
| Weintraub, Selth & Nguyen | \$ 5,000 | \$ | 5,000 | \$ 5,000 | \$ 5,000 | \$ 5,000 | \$ | 25,000 |
| Hiramatsu & Associates | \$ 5,000 | \$ | 5,000 | \$ 5,000 | \$ 5,000 | \$ 5,000 | \$ | 25,000 |
| | | | | | | | \$ | - |
| Total Cash Disbursements | 181,522 | | 153,802 | 168,237 | 167,337 | 159,951 | | 830,849 |
| | | | | | | | | |
| Net Cash Flow | \$ 15,475 | \$ | 13,813 | \$ 12,559 | \$ 15,438 | \$ 16,307 | \$ | 73,593 |
| Beginning Bank Balance | \$ 156,893 | \$ | 172,368 | \$ 186,181 | \$ 198,740 | \$ 214,178 | \$ | 156,893 |
| Ending Bank Balance | \$ 172,368 | \$ | 186,181 | \$ 198,740 | \$ 214,178 | \$ 230,486 | \$ | 230,486 |

EXHIBIT 2

Doc 189 Filed 01/10/18 Entered 01/10/18 22:41:29 Desc colliaiso Dockument. Actual grave 14 Actual grave 24 Act

| | Projected Feb 22 - | Projected | Projected | Projected | Projected | Projected | Projected | Projected | Projected | Projected | Projected Feb 22 - | Projected |
|--|-----------------------|-----------------|------------------|------------------|------------------|-----------|---------------------|-----------------|------------|---------------------|-----------------------|---------------|
| | Mar 31, 2017 | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Dec 31, 2017 | % of Sales |
| Sales/Revenue: Gross Sales/Revenue | 150,000 | 176,231 | 150,000 | 140,000 | 146,657 | 138,512 | \$ 228,512 | \$ 145,789 | \$ 127,764 | \$ 196,017 | 1,599,483 | 100.0% |
| Less: Returns/Discounts Net Sales/Revenue | 150,000 | 176,231 | 150,000 | 140,000 | 146,657 | 138,512 | 228,512 | 145,789 | 127,764 | 196,017 | - 1,599,483 | 100.0% |
| Cost of Goods Sold: | | | | | | | | | | | | |
| Beginning Inventory at cost Purchases | 18,500 | 18,750 | 36,250 | 9,900 | 17,819 | 20,258 | 28,827 | 23,900 | 18,067 | 15,782 | 208,053 | 13.0% |
| Less: Ending Inventory at cost Cost of Goods Sold (COGS) | 18,500 | 18,750 | 36,250 | 9,900 | 17,819 | 20,258 | 28,827 | 23,900 | 18,067 | 15,782 | 208,053 | 13.0% |
| Gross Profit | 131,500 | 157,481 | 113,750 | 130,100 | 128,838 | 118,254 | 199,685 | 121,889 | 109,697 | 180,235 | 1,391,430 | 87.0% |
| Operating Expenses: | 12 200 | 0.222 | 11 540 | 11 540 | 11 520 | 11 520 | ć 14.422 | ć 44 F20 | Ć 44 F20 | Ć 14.422 | 120 (11 | 7.50/ |
| Payroll - Insiders Payroll - Other Employees | 13,300 45,300 | 9,232 43,000 | 11,540 53,750 | 11,540 43,000 | 11,538 42,840 | 42,840 | \$ 14,423 63,000 | 52,640 | 52,640 | \$ 14,423 65,800 | 120,611 504,810 | 7.5% 31.6% |
| Payroll Taxes | 7,600 | 7,200 | 9,000 | 7,200 | 7,069 | 7,069 | \$ 10,065 | \$ 8,343 | \$ 8,343 | \$ 10,429 | 82,318 | 5.1% |
| Other Taxes & Licenses (Itemize) | 0 | 2,775 | 0 | 0 | 0 | 0 | \$ 500 | \$ 500 | \$ 500 | \$ 500 | 4,775 | 0.3% |
| Depreciation and Amortization | 40.000 | 40.000 | 40.000 | 40.000 | 46 740 | 40.000 | 4 40 000 | | 4 40 000 | 4 40 000 | - | 0.0% |
| Rent Expense - Real Property | 12,600 | 13,000 | 13,000 | 13,000 | 16,713 | 13,000 | \$ 13,000 | \$ 13,000 | \$ 13,000 | \$ 13,000 | 133,313 | 8.3% 0.0% |
| Lease Expense - Personal Property Insurance (Itemized Below) | | | | | | | | | | | | 0.0% |
| Real Property Taxes | | | | | | | | | | | _ | 0.0% |
| Telephone and Utilities | 2,210 | 2,952 | 2,886 | 2,886 | 2,650 | 2,650 | 2,650 | 3,000 | 3,000 | 3,000 | 27,884 | 1.7% |
| Repairs and Maintenance | | | | | | | | | | | - | 0.0% |
| Travel and Entertainment (Itemize) | | | | | | | | | | | - | 0.0% |
| Miscellaneous Operating Expenses (Itemize) | 6,037 | 25,201 | 13,031 | 9,676 | 14,984 | 16,184 | 10,819 | 9,419 | 11,919 | 14,819 | 132,089 | 8.3% |
| Total Operating Expenses | 87,047 | 103,360 | 103,207 | 87,302 | 95,794 | 93,281 | 114,457 | 98,441 | 100,941 | 121,971 | 1,005,800 | 62.9% |
| Net Gain/(Loss) from Operations | 44,453 | 54,121 | 10,543 | 42,798 | 33,044 | 24,973 | 85,228 | 23,449 | 8,757 | 58,264 | 385,629 | 24.1% |
| Non-Operating Income: | | | | | | | | | | | | |
| Interest Income | | | | | | | | | | | - | 0.0% |
| Net Gain on Sale of Assets (Itemize) | | | | | | | | | | | - | 0.0% |
| Other (Federal Income Tax Refund 2014) | | | | | | | | | | | - | 0.0% |
| Total Non-Operating income | 0 | 0 | 0 | 0 | 0 | 0 | | | | | 0 | 0.0% |
| Non-Operating Expenses: | | | | | | | | | | | | |
| Interest Expense | 1,820 | 1,820 | 1,820 | 1,820 | 1,820 | 1,820 | \$ 1,820 | | \$ 1,820 | \$ 1,820 | 18,205 | 1.1% |
| Legal and Professional (Itemize) | 0 | 0 | 3,000 | 0 | 3,000 | 0 | 30,000 | 21,000 | 22,500 | 21,875 | 101,375 | 6.3% |
| Other (Itemize) | 1,820 | 975 2,795 | 4,820 | 0 1,820 | 4,875 9,695 | 1,820 | 0 31,820 | 4,875 27,695 | 24,320 | 23,695 | 10,725 130,305 | 0.7% 8.1% |
| Total Non-Operating Expenses | 1,020 | 2,793 | 4,020 | 1,020 | 5,095 | 1,020 | 31,820 | 27,095 | 24,320 | 23,095 | 130,305 | 0.170 |
| NET INCOME/(LOSS) | 42,633 | 51,326 | 5,723 | 40,978 | 23,349 | 23,153 | 53,407 | (4,247) | (15,564) | 34,568 | 255,325 | 16.0% |

Case 2:17-bk-12054-ER Doc 189abiology port belief, inc Entered 01/10/18 22:41:29 Desc collaboration for the collaboration of the collab

| F | Projected Feb 22 - Mar 31, 2017 | Projected Apr-17 | Projected May-17 | Projected Jun-17 | Projected Jul-17 | Projected Aug-17 | | ojected Sep-17 | | ojected | | ojected ov-17 | | ojected Dec-17 | Projected Feb 22 - Dec 31, 2017 | Projected % of Sales |
|--|--|------------------|-------------------|------------------|------------------|------------------|----|-------------------|----|---------|----------|------------------|----|-------------------|---------------------------------|----------------------------|
| Southern California AQMD | | | | | | | | | | | | | | | - | |
| City of Carson | | | | | | | | | | | | | | | - | |
| Los Angeles County Tax Collector | | | | | | | | | | | | | | | - | |
| California Department of Public Health | | | | | | | | | | | | | | | - | |
| Los Angeles County Fire Department | | | | | | | | | | | | | | | - | |
| State Board of Equalization | | | | | | | | | | | | | | | - | |
| Property Taxes (Paid to Wilmington Associates) | | 2.775 | 0 | 0 | 0 | 0 | | 0 | | 0 | | 0 | | 0 | 2 775 | 0.20/ |
| Miscellaneous Operating Expenses- Subtota | 0 | 2,775 | U | U | U | U | | U | | U | | U | | U | 2,775 | 0.2% |
| Miscellaneous Operating Expenses (Itemize) | | | | | | | | | | | | | | | | 0.004 |
| Advertising | 060 | 505 | 400 | 400 | 4 200 | 400 | , | 400 | , | 400 | , | 400 | , | 400 | - | 0.0% |
| Auto Expenses | 960 | 505 | 480 | 480 | 1,280 | 480 | | | \$ | | \$ | | \$ | 480 | 6,105 | 0.4% |
| Bank Service Charges | 300 | 150 | 150 | 150 | 200 | | \$ | | \$ | | \$ | 200 | \$ | 200 | 1,950 | 0.1% |
| Bookkeeping Consulting Considers (Breduction) | 1,200 1,750 | 1,280 10,000 | 1,600 3,000 | 1,280 | 1,800 3,000 | 1,800 5,000 | Þ | 2,000 1,000 | \$ | 1,600 | \$ \$ | 1,600 2,500 | \$ | 2,000 | 16,160 26,250 | 1.0% 1.6% |
| Consulting Services (Production) Dues and Subscriptions (IT) | 1,750 | 430 | 130 | 130 | 130 | 130 | | 130 | | 130 | Ş | 130 | | 130 | 1,470 | 0.1% |
| Insurance - General Liability | 640 | 300 | 300 | 300 | 314 | 314 | ċ | 314 | ċ | 314 | ċ | | \$ | 314 | 3,424 | 0.1% |
| Insurance - Workers' Compensation | 040 | 6,101 | 6,101 | 6,101 | 6,110 | 6,110 | | | \$ | 4,100 | | 4,100 | \$ | 4,100 | 46,923 | 2.9% |
| Insurance - Auto | 300 | 150 | 150 | 150 | 165 | 165 | \$ | , | \$ | , | \$ | 165 | \$ | 165 | 1,740 | 0.1% |
| Insurance - Health | 537 | 545 | 545 | 545 | 1,045 | | \$ | | \$ | | \$ | | \$ | 1,045 | 8,442 | 0.5% |
| Insurance - Property | 557 | 3.3 | 5.5 | 3.3 | 2,0.5 | 2,0 .5 | Ψ. | 2,0 .5 | Ψ. | 2,0 .5 | Ψ. | 1,0 .5 | Ψ. | 2,0 .5 | - | 0.0% |
| Meals and Entertainment | | | | | 200 | 200 | \$ | 400 | \$ | 400 | \$ | 400 | \$ | 400 | 2,000 | 0.1% |
| | | | | | | | Ċ | | | | | | | | , | |
| Office Expenses | | | | | | | \$ | 500 | \$ | 500 | \$ | 500 | \$ | 500 | 2,000 | 0.1% |
| Payroll Processing Fees | 200 | 140 | 175 | 140 | 215 | 215 | \$ | 260 | \$ | 260 | \$ | 260 | \$ | 260 | 2,125 | 0.1% |
| Postage | | 100 | 100 | 100 | 25 | 25 | \$ | 25 | \$ | 25 | \$ | 25 | \$ | 25 | 450 | 0.0% |
| Supplies | | 5,300 | 100 | 100 | 300 | 300 | | | | | | | | | 6,100 | 0.4% |
| Rubbish Removal | 150 | 200 | 200 | 200 | 200 | 200 | \$ | 200 | \$ | 200 | \$ | 200 | \$ | 200 | 1,950 | 0.1% |
| Trade Show - Travel | | | | | | | | | | | | | | 5,000 | 5,000 | 0.3% |
| Trade Show - Meals | | | | | | | | | | | | | | | - | |
| Miscellaneous Operating Expenses- Subtota_ | 6,037 | 25,201 | 13,031 | 9,676 | 14,984 | 16,184 | | 10,819 | | 9,419 | | 11,919 | | 14,819 | 132,089 | 0.0% 8.3% |
| Non-Operating Income: | | | | | | | | | | | | | | | | |
| Interest Income | | | | | | | | | | | | | | | | |
| Other (Federal Tax Refund 2014) Non-Operating Income-Subtotal | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | | 0 | | 0 | | 0 | 0 | 0.0% |
| Non-operating income-subtotal | U | U | U | U | U | U | | U | | U | | U | | U | Ü | 0.0% |

Case 2:17-bk-12054-ER Doc 189abiology port belief, inc Entered 01/10/18 22:41:29 Desc collaboration for the collaboration of the collab

| | | Projected |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | Feb 22 - | | | | | | | | | | Feb 22 - | |
| | Mar 31, | | | | | | | | | | Dec 31, | % of |
| | 2017 | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | 2017 | Sales |
| Non-Operating Expenses: | | | | | | | | | | | | |
| Legal and Professional (Itemize) | | | | | | | | | | | | |
| Legal Fees (Tiedt & Hurdt for Krautim Litigat | tion) | | | | 3,000 | | | | | | 3,000 | 0.2% |
| Legal Fees (Weintraub Selth & Nguyen) | | | | | | | \$ 15,000 | \$ 11,000 | \$ 11,000 | \$ 11,000 | 48,000 | 3.0% |
| Legal Fees (Sheppard Mullin for Kohrman Li | tigation) | | | | | | | | | | - | |
| Accounting Fees (Servatius, O'Brien & Fong, | CPAs) | | 3,000 | | | | | | \$ 1,500 | | 4,500 | 0.3% |
| Financial Advisory (Hiramatsu & Assoc) | | | | | | | \$ 15,000 | \$ 10,000 | \$ 10,000 | \$ 10,875 | 45,875 | 2.9% |
| Legal and Professional - Subtotal | 0 | 0 | 3,000 | 0 | 3,000 | 0 | 30,000 | 21,000 | 22,500 | 21,875 | 101,375 | 6.3% |
| Other (Itemize): | | | | | | | | | | | - | 0.0% |
| U.S. Trustee Quarterly Fees | | 975 | | | 4,875 | | | 4,875 | | | 10,725 | 0.7% |
| Other Non-Operating Expenses | 0 | 975 | 0 | 0 | 4,875 | 0 | 0 | 4,875 | 0 | 0 | 10,725 | 0.7% |

Doc 189 Filed 01/10/18 Inc Entered 01/10/18 22:41:29 Desc coMaiso Dockument. Acturia com 24 and marks

| | Actual Feb 22 - | Actual | Actual Preliminary | Actual Feb 22 - | Actual | Projected Feb 22 - | Actual Feb 22 - | Variance | |
|--|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|-----------------------|--------------------|---------------|-----------------------|--------------------|---------------------|----------------------|
| | Mar 31, 2017 | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | Dec 31, 2017 | % of Sales | Dec 31, 2017 | Dec 31, 2017 | (Better/ (Worse) | Comments |
| Sales/Revenue: Gross Sales/Revenue | 189,814 | 180,208 | 162,400 | 160,258 | 130,843 | 155.576 | 142.676 | 164,722 | 190,351 | 161,912 | 1,638,760 | 100.0% | 1,599,483 | 1,638,760 | 39,278 | |
| Less: Returns/Discounts | | | | · | · | · | - | | | - | | | | | | |
| Net Sales/Revenue | 194,898 | 180,208 | 162,400 | 160,258 | 130,843 | 155,576 | 142,676 | 164,722 | 190,351 | 161,912 | 1,638,760 | 100.0% | 1,599,483 | 1,638,760 | 39,278 | |
| Cost of Goods Sold: Beginning Inventory at cost | | | | | | | | | | | | | | | | |
| Purchases Less: Ending Inventory at cost | 16,799 | 20,147 | 20,013 | 29,418 | 17,575 | 21,224 | 21,610 | 8,225 | 10,888 | 22,412 | 188,313 | 11.5% | 208,053 | 188,313 | 19,740 | |
| Cost of Goods Sold (COGS) | 16,799 | 20,147 | 20,013 | 29,418 | 17,575 | 21,224 | 21,610 | 8,225 | 10,888 | 22,412 | 188,313 | 11.5% | 208,053 | 188,313 | 19,740 | |
| Gross Profit | 178,098 | 160,061 | 142,387 | 130,840 | 113,268 | 134,352 | 121,066 | 156,497 | 179,463 | 139,500 | 1,450,448 | 88.5% | 1,391,430 | 1,450,448 | 59,018 | |
| Operating Expenses: | | | | | | | | | | | | | | | | |
| Payroll - Insiders | 14,976 | 9,216 | 9,216 | 11,520 | 10,944 | 14,400 | 11,520 | 11,520 | 14,400 | 11,520 | 119,232 | 7.3% | 120,611 | 119,232 | 1,379 | |
| Payroll - Other Employees | 41,912 | 41,148 | 44,525 | 52,775 | 48,328 | 58,373 | 49,947 | 58,782 | 68,371 | 62,814 | 526,975 | 32.2% | 504,810 | 526,975 | (22,165) | |
| Payroll Taxes | 7,341 | 5,041 | 4,502 | 5,288 | 4,290 | 5,500 | 5,095 | 5,380 | 6,855 | 9,269 | 58,562 | 3.6% | 82,318 | 58,562 | 23,757 | |
| Other Taxes & Licenses (Itemize) | 0 | 1,055 | 0 | 2,761 | 2,430 | 1,063 | 1,063 | 2,937 | 1,493 | 1,818 | 14,619 | 0.9% | 4,775 | 14,619 | (9,844) | |
| Depreciation and Amortization | | | | | | | | | | | - | 0.0% | | - | - | |
| Rent Expense - Real Property | 12,544 | 12,836 | 12,836 | 11,773 | 11,773 | 11,773 | 11,773 | 11,773 | 11,773 | 11,773 | 120,627 | 7.4% | 133,313 | 120,627 | 12,686 | |
| Lease Expense - Personal Property | | | | | | | | | | | - | 0.0% | - | - | - | |
| Insurance (Itemized Below) | | | | | | | | | | | - | 0.0% | - | - | - | |
| Real Property Taxes | | | | | | | | | | | - | 0.0% | - | - | - | |
| Telephone and Utilities | 1,569 | 1,713 | 2,433 | (218) | 2,183 | 4,541 | 3,773 | 3,985 | 3,550 | 5,521 | 29,050 | 1.8% | 27,884 | 29,050 | (1,166) | Unexpected repair of |
| Repairs and Maintenance | 758 | 200 | | 260 | 184 | 60 | 883 | 677 | 194 | 2,190 | 5,407 | 0.3% | - | 5,407 | (5,407) | production oven |
| Travel and Entertainment (Itemize) | | | | | | 166 | | | | | 166 | 0.0% | - | 166 | (166) | |
| Miscellaneous Operating Expenses (Itemize) | 9,189 | 9,531 | 12,950 | 9,361 | 9,869 | 10,348 | 11,382 | 17,041 | 5,718 | 12,980 | 108,368 | 6.6% | 132,089 | 108,368 | 23,721 | |
| Total Operating Expenses | 88,287 | 80,740 | 86,461 | 93,520 | 90,000 | 106,224 | 95,435 | 112,095 | 112,355 | 117,886 | 983,005 | 60.0% | 1,005,800 | 983,005 | 22,795 | |
| Net Gain/(Loss) from Operations | 89,811 | 79,321 | 55,926 | 37,320 | 23,267 | 28,127 | 25,631 | 44,402 | 67,107 | 21,613 | 467,442 | 28.5% | 385,629 | 467,442 | 81,813 | |
| Non-Operating Income: | | | | | | | | | | | | | | | | |
| Interest Income | | | | | | | | 246 | | | 246 | 0.0% | - | 246 | 246 | |
| Net Gain on Sale of Assets (Itemize) | | | | | | | | | | | - | 0.0% | - | - | - | |
| Other (Federal Income Tax Refund 2014) | | | | | | | | | | | - | 0.0% | - | - | - | |
| Total Non-Operating income | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 246 | 0 | 0 | 246 | 0.0% | - | 246 | 246 | |
| Non-Operating Expenses: | | | | | | | | | | | | | | | | |
| Interest Expense | | 1,820 | 1,820 | 1,820 | 1,820 | 1,841 | 1,825 | 1,826 | 2,070 | 1,820 | 16,665 | 1.0% | 18,205 | 16,665 | 1,539 | |
| Legal and Professional (Itemize) | 0 | 0 | 0 | 3,000 | 3,000 | 0 | 18,000 | 10,000 | 21,156 | 18,071 | 73,227 | 4.5% | 101,375 | 73,227 | 28,148 | |
| Other (Itemize) | 0 | 975 | 0 | 0 | 4,875 | 0 | 0 | 4,875 | 0 | 0 | 10,725 | 0.7% | 10,725 | 10,725 | - | |
| Total Non-Operating Expenses | 0 | 2,795 | 1,820 | 4,820 | 9,695 | 1,841 | 19,825 | 16,701 | 23,226 | 19,891 | 100,617 | 6.1% | 130,305 | 100,617 | 29,687 | |
| NET INCOME/(LOSS) | 89,811 | 76,525 | 54,106 | 32,500 | 13,572 | 26,286 | 5,806 | 27,947 | 43,881 | 1,722 | 367,071 | 22.4% | 255,325 | 367,071 | 111,746 | |

Doc 189 Filed 01/10/18 Entered 01/10/18 22:41:29 Desc colliaiso Dockument. Acturia gove 5 Actures.

| | Actual Feb 22 - Mar 31, 2017 | Actual Apr-17 | Actual May-17 | Actual Jun-17 | Actual Jul-17 | Actual Aug-17 | Actual Sep-17 | Actual Oct-17 | Actual | Actual Preliminary Dec-17 | Actual Feb 22 - Dec 31, 2017 | Actual % of Sales | Projected Feb 22 - Dec 31, 2017 | Actual Feb 22 - Dec 31, 2017 | Variance (Better/ (Worse) | Comments |
|---|---------------------------------------|---------------|---------------|------------------|------------------|---------------|------------------|---------------|--------|---------------------------------|--|-------------------|---------------------------------|--|---|------------------------|
| (Attach exhibit listing all itemizations required above | | | | | | | | | | | | | | | | |
| Operating Expenses: Other Taxes & Licenses (Itemize): Franchise Tax Board Southern California AQMD City of Carson Los Angeles County Tax Collector California Department of Public Health | | 203 852 | | 823 876 | 59 1,308 | | | | 32 | 716 | - 882 203 1,568 876 1,340 | | - - - - | - 882 203 1,568 876 1,340 | (882) (203) (1,568) (876) (1,340) | |
| Los Angeles County Fire Department | | | | | | | | 1,506 | 398 | | 1,904 | | | | | |
| State Board of Equalization Property Taxes (Paid to Wilmington Associates) | | | | 1,063 | 1,063 | 1,063 | 1,063 | 368 1,063 | 1,063 | 1,102 | 368 7,478 | | | 7,478 | (7,478) | |
| Miscellaneous Operating Expenses- Subtota | 0 | 1,055 | 0 | 2,761 | 2,430 | 1,063 | 1,063 | 2,937 | 1,493 | 1,102 | 14,619 | 0.9% | 2,775 | 14,619 | (11,844) | |
| | | | | | | | | | | | | | | | | |
| Miscellaneous Operating Expenses (Itemize) | | | | 45 | | 240 | | | | | 205 | 0.00/ | | 205 | (205) | |
| Advertising Auto Expenses | 850 | 470 | 450 | 45 450 | 450 | 240 450 | 2,001 | 698 | | 429 | 285 6,248 | 0.0% 0.4% | 6,105 | 285 6,248 | (285) (143) | |
| Bank Service Charges | 278 | 45 | 265 | 310 | 155 | 320 | 355 | 290 | 340 | 229 | 2,587 | 0.2% | 1,950 | 2,587 | (637) | |
| Bookkeeping | 720 | 510 | | 1,085 | 220 | 1,530 | 1,450 | 1,640 | 800 | 1,110 | 9,065 | 0.6% | 16,160 | 9,065 | 7,095 | |
| Consulting Services (Production) | 1,450 | | (345) | | 2,375 | | | 7,425 | | 1,750 | 12,655 | 0.8% | 26,250 | 12,655 | 13,595 | |
| Dues and Subscriptions (IT) | 0 | | | 1,530 | | | | | 24 | 24 | 1,578 | 0.1% | 1,470 | 1,578 | (108) | |
| Insurance - General Liability | 0 | 595 | 612 | 298 | 298 | | 826 | 595 | 298 | 298 | 3,819 | 0.2% | 3,424 | 3,819 | (395) | |
| Insurance - Workers' Compensation | 2,227 | 6,108 | 6,108 | 2,994 | 4,012 | 4,005 | 4,088 | 4,012 | | 4,005 | 37,559 | 2.3% | 46,923 | 37,559 | 9,364 | |
| Insurance - Auto | 0 | 158 | | 154 | 150 | 150 | | | 163 | 163 | 937 | 0.1% | 1,740 | 937 | 803 | |
| Insurance - Health | 537 | 537 | 1,074 | 1,029 | 1,029 | 1,037 | 1,074 | 500 | 1,037 | 1,037 | 8,892 | 0.5% | 8,442 | 8,892 | (450) | |
| Insurance - Property | 0 | 161 | | 161 | 161 | 161 | 457 | 148 | 148 | 148 | 1,087 | 0.1% | - | 1,087 | (1,087) | |
| Meals and Entertainment | 266 | | | | | | 457 | 538 | 431 | 1,030 | 2,722 | 0.2% | 2,000 | 2,722 | (722) | Purchase of computers, |
| Office Expenses | 1,761 | 433 | 815 | 837 | 718 | 400 | 622 | 832 | 980 | 712 | 8,111 | 0.5% | 2,000 | 8,111 | | printers |
| Payroll Processing Fees | 226 | 336 | 256 | 291 | 252 | 238 | 317 | 187 | 353 | 432 | 2,887 | 0.2% | 2,125 | 2,887 | (762) | printers |
| Postage | 0 | | | | 49 | | 20 | | 49 | 49 | 166 | 0.0% | 450 | 166 | 284 | |
| Supplies | 874 | | 3,536 | | | 1,644 | | | | | 6,054 | 0.4% | 6,100 | 6,054 | 46 | |
| Rubbish Removal | 0 | 178 | 178 | 178 | | 173 | 173 | 176 | 173 | 173 | 1,401 | 0.1% | 1,950 | 1,401 | 549 | |
| Trade Show - Travel | | | | | | | | | 224 | 1,393 | 1,617 | | | | | |
| Trade Show - Meals | | | | | | | | | 700 | | 700 | | | | | |
| | 0 | | | | | | | | | | - | 0.0% | - | - | - | |
| Miscellaneous Operating Expenses- Subtota | 9,189 | 9,531 | 12,950 | 9,361 | 9,869 | 10,348 | 11,382 | 17,041 | 5,718 | 12,980 | 108,368 | 6.6% | 132,089 | 108,368 | 23,721 | |
| Non-Operating Income: Interest Income | | | | | | | | | 246 | | - 246 | 0.0% 0.0% | - | - 246 | - 246 | |
| Other (Federal Tax Refund 2014) | | | | | | | | | 50,889 | | 50,889 | 3.1% | _ | 50,889 | 50,889 | |
| Non-Operating Income-Subtotal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 51,135 | 0 | 51,135 | 3.1% | - | 51,135 | 51,135 | |
| | | | | | | | | | | | | | | | | |

Doc 189 Filed 01/10/18 Inc. Entered 01/10/18 22:41:29 Desc collability Deschillent. Actual Geometric States and College States

| | | | | | | | | | | Actual | | |
|---|----------|--------|--------|--------|--------|--------|--------|--------|--------|-------------|----------|--------|
| | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Preliminary | Actual | Actual |
| | Feb 22 - | | | | | | | | | | Feb 22 - | |
| | Mar 31, | | | | | | | | | | Dec 31, | % of |
| | 2017 | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 | 2017 | Sales |
| Non-Operating Expenses: | | | | | | | | | | | | |
| Legal and Professional (Itemize) | | | | | | | | | | | | |
| Legal Fees (Tiedt & Hurdt for Krautim Litigat | | | | | 3,000 | | | | | | 3,000 | 0.2% |
| Legal Fees (Weintraub Selth & Nguyen) | | | | | | | 10,000 | 5,000 | 5,000 | 7,500 | 27,500 | |
| Legal Fees (Sheppard Mullin for Kohrman Li | | | | | | | | | 11,156 | 3,071 | 14,227 | |
| Accounting Fees (Servatius, O'Brien & Fong, | | | | 3,000 | | | | | | | 3,000 | 0.2% |
| Financial Advisory (Hiramatsu & Assoc) | | | | | | | 8,000 | 5,000 | 5,000 | 7,500 | 25,500 | |
| Legal and Professional - Subtotal | 0 | 0 | 0 | 3,000 | 3,000 | 0 | 18,000 | 10,000 | 21,156 | 18,071 | 73,227 | 4.5% |
| Other (Itemize): | | | | | | | | | | | - | 0.0% |
| U.S. Trustee Quarterly Fees | | 975 | | | 4,875 | | | 4,875 | | | 10,725 | 0.7% |
| Other Non-Operating Expenses | 0 | 975 | 0 | 0 | 4,875 | 0 | 0 | 4,875 | 0 | 0 | 157,179 | 9.6% |

| Projected | Actual | | |
|-----------|----------|-----------|----------|
| Feb 22 - | Feb 22 - | Variance | |
| Dec 31, | Dec 31, | (Better/ | |
| 2017 | 2017 | (Worse) | Comments |
| | | | |
| | | | |
| 3,000 | 3,000 | - | |
| 48,000 | 27,500 | 20,500 | |
| - | 14,227 | (14,227) | |
| 4,500 | 3,000 | 1,500 | |
| 45,875 | 25,500 | 20,375 | |
| 101,375 | 73,227 | 28,148 | |
| - | - | - | |
| 10,725 | 10,725 | - | |
| 10,725 | 157,179 | (146,454) | |

EXHIBIT 3

Case 2:17-bk-12054-ER Doc 189abioTocythe Profite Inc. Entered 01/10/18 22:41:29 Desc Main មិនជាមានគេសៃ Profite អ្នក និង មាន 2:41:29 Desc

SEPTEMBER - DECEMBER 2017

| Total Cash Receipts 228,512 145,789 127,764 386,017 686,050 345,622 128,651 12 | | | Proj Sep-17 | | Proj Oct-17 | ı | Proj Nov-17 | | Proj Dec-17 | Se | Proj pt-Dec 2017 | | Actual Sep-17 | Actual Oct-17 | ctual ov-17 | | /Estim c-17 | Actual/Estim Sept-Dec 2017 | В | etter/(Worse) Variance |
|---|--|-----|----------------|----|----------------|----|----------------|----|----------------|----|---------------------|---|------------------|------------------|----------------|------|----------------|-------------------------------|---|---------------------------|
| Ches Coath Receipts 228,512 145,789 127,764 186,017 668,683 186,522 168,816 128,861 128,461 669,600 (28,401 128,601 128,601 128,861 128,461 669,600 (28,401 128,601 | | | | | | | | | | | | | | | | | | | | |
| Cash Disbursements | | \$ | 228,512 | \$ | 145,789 | \$ | 127,764 | \$ | 196,017 | \$ | 698,083 | | \$ 194,522 | \$ 163,816 | \$ 128,861 | \$ 1 | 182,461 | 669,660 | | (28,423) |
| Product Purchasee Production Computer Purchasee Repairs \$74,289 \$74,289 \$70,285 \$12,000 \$70 | | | 228,512 | | 145,789 | | 127,764 | | 196,017 | | 698,083 | | 194,522 | 163,816 | 128,861 | | 182,461 | 669,660 | | (28,423) |
| Producter Purchaseer Producter Compense \$ 2,42.88 \$ 20,38 \$ 14,301 \$ 12,100 \$ 70,829 \$ 2,0428 \$ 21,055 \$ 1,918 \$ 14,787 \$ 2,782 \$ 2,782 \$ 3,989 \$ 2,782 \$ 2,105 \$ 2,800 \$ 4,66 \$ 6 \$ 2,371 \$ 2,782 \$ 2,782 \$ 3,989 \$ 3,989 \$ 3,989 \$ 3,989 \$ 3,989 \$ 3,989 \$ 3,989 \$ 3,989 \$ 3,989 \$ 3,989 \$ 3,989 \$ 3,999 \$ 1,795 \$ 6,500 | - | | | | | | | | | | | | | | | | | | | |
| Production Equipment Purchasea/Repairs \$ 7.00 \$ 7.00 \$ 7.00 \$ 7.00 \$ 2,800 \$ 2,800 \$ 5,900 \$ 1,900 \$ 1,700 | | | | | | | | | | | | | | | | | | | | |
| Silepting Experience Supplies S. J.R.S. S. J. J.R.S. S. J. J.R.S. S. J. | | | , | | -, | | , | | | | -, | | | , | 13,918 | | , | - , - | | (11,275) |
| Payrol Production (17) \$ 4,900 \$ 38,900 \$ 30,900 \$ 5,900 \$ | | | | | | | | | | | , | | | - | | | , | , | | 2,018 |
| Payrol Taxos (Al Payrol) | | | , | | , | | , | | | | , | | | , | , | | , | , | | (5,017) |
| Production Consularit (Mercer) Production Consularit (Mercer) Production Consularit (Mercer) Production Consularit (Mercer) Production Confractor (Wallace, Phan) 5 1,000 5 - \$ 2,500 | | | , | | , | | , | | | | | | | | | | , | , | | 2,421 |
| Production Consultant (Mercer) Production Consultant (Mercer) Production Consultant (Mercer) Production Contractor (Wallace, Phan) S 1,000 S 2,500 S 3,500 | | | | | | | | | | | - | | | | | | | | | 2,208 |
| Advertising Bank & Finance Charges \$ 2.00 \$ 2.00 \$ 2.00 \$ 2.00 \$ 8.00 Dues & Subscriptions \$ 3.0 \$ \$ 3.0 \$ \$ | • , , | Ş | 3,100 | Ş | 4,000 | Ş | 4,000 | Ş | 3,100 | Ş | 16,560 | | 3,672 | 4,000 | 3,230 | | 4,200 | 17,202 | | 2,206 |
| Advertising Bank & Finance Charges Bank & Finance Charges Bank & Finance Charges S 200 \$ 200 \$ 200 \$ 800 Bank & Finance Charges S 30 \$ 30 \$ 30 \$ 30 \$ 30 \$ 120 Financial Advisory (Hiramatsu & Assoc) Insurance- General Libribity S 314 \$ 314 \$ 314 \$ 314 \$ 125 Insurance- Workers' Compensation Insurance- Workers' Compensation S 4,100 \$ 4,100 \$ 4,100 \$ 4,100 \$ 4,100 \$ 4,100 \$ 16,000 Insurance- Horitorial Insurance- Horit | , , | ς | 1 000 | ¢ | _ | \$ | 2 500 | | | ς | 3 500 | | | 7 425 | | | | 7 425 | | (3,925) |
| Bank & Finance Charges \$ 200 \$ 200 \$ 200 \$ 200 \$ 800 \$ 355 200 \$ 325 214 \$1,184 \$1,000 \$ | r roduction Contractor (wallace, r rian) | 7 | 1,000 | 7 | | Y | 2,300 | | | , | 3,300 | | | 7,423 | | | | 7,423 | | (3,323) |
| Dues & Subscriptions | Advertising | | | | | | | | | | - | | | | | | | - | | - |
| Financial Advisory (Hiramatsis & Assoc) 5 15,000 5 10,000 5 10,000 5 10,000 5 10,000 5 10,000 5 10,000 5 10,000 5 10,000 5 10,000 | | | | | | | | | | | | | 355 | 290 | 325 | | 214 | 1,184 | | (384) |
| Insurance- Ceneral Liability S 314 S 314 S 314 S 314 S 314 S 134 S | · | | | | | | | | | | | | | | | | | - | | 120 |
| Insurance- Workers' Compensation \$ 4,100 \$ 4,100 \$ 4,100 \$ 4,100 \$ 1,600 \$ 1,6400 \$ 1,0410 | · · · · · · · · · · · · · · · · · · · | | , | | , | | | | | | | | | | , | | , | , | | 20,375 |
| Insurance Auto | • | | | | | | | | | | , | | | | | | | , | | 66 |
| Insurance Health | · | | | | | | | | | | - | | | 4,012 | | | | - | | 358 |
| Interest S | | | | | | | | | | | | | | F00 | | | | | | 170 2 |
| Figure F | | | , | | , | | , | | , | | , | | , | | , | | , | , | | (2) |
| Meals & Entertainment | | | | | | | , | | | | , | | | 1,820 | 1,820 | | | , | | 93 |
| Meals & Entertainment | • | ٦ | 100 | ڔ | 100 | ڔ | 100 | ڔ | 100 | ڔ | - | | 283 | | | | 24 | - | | - |
| Supplies-Janitorial Oulside Services (Bookkeeper) Supplies-Janitorial Supplies-Janitorial Oulside Services (Bookkeeper) Supplies-Janitorial Supplies-Janitorial Supplies-Janitorial Supplies-Janitorial Oulside Services (Bookkeeper) Supplies-Janitorial Suppli | | Ś | 400 | Ś | 400 | Ś | 400 | Ś | 400 | Ś | 1.600 | | 457 | 538 | 431 | | 261 | 1.686 | | 89 |
| Supplies Janitorial Outside Services (Bookkeeper) \$ 2,000 \$ 1,600 \$ 1,600 \$ 2,000 \$ 7,200 2,180 1,320 1,120 880 5,500 1.7 Payroll - Office (2) Payroll - Director of Finance (P.T.) Payroll - Office (2) Payroll - Offi | | | | | | | | | | | - | | | | | | | , | | (2,663) |
| Outside Services (Bookkeeper) \$ 2,000 \$ 1,500 \$ 1,600 \$ 2,000 \$ 7,200 \$ 7,200 \$ 1,320 \$ 1,320 \$ 1,120 \$ 880 \$ 5,500 \$ 1,700 \$ 1,100 \$ 1,150 \$ 1,500 \$ 1,150 \$ 1,500 \$ 1,150 \$ 1,500 \$ 1,500 \$ 1,1538 \$ 1,4,423 \$ 1,538 \$ 1,4,423 \$ 5,5223 \$ 1,520 \$ 1,500 \$ 1,500 \$ 1,500 \$ 5,923 \$ 1,500 \$ 1,400 \$ 1,500 \$ 1,500 \$ 5,920 \$ 1,500 \$ 1,000 \$ 1, | • • | ļ . | | | | | | | | ľ | - | | , | , | , - | | , - | - | | - |
| Payroll - Office (2) | • • | \$ | 2,000 | \$ | 1,600 | \$ | 1,600 | \$ | 2,000 | \$ | 7,200 | | 2,180 | 1,320 | 1,120 | | 880 | 5,500 | | 1,700 |
| Payroll - Office (2) | Payroll - Executive (Matthew Alderson) | \$ | 14,423 | \$ | 11,538 | \$ | 11,538 | \$ | 14,423 | \$ | 51,923 | | 11,520 | 11,520 | 14,400 | | 11,520 | 48,960 | | 5,843 |
| Payroll Processing \$ 260 \$ 260 \$ 260 \$ 260 \$ 260 \$ 1,040 \$ 1,308 \$ 368 \$ 250 \$ 2,652 \$ 4,578 \$ 1,900 \$ Postage \$ 500 \$ 500 \$ 500 \$ 500 \$ 500 \$ 2,000 \$ 1,308 \$ 368 \$ 250 \$ 2,652 \$ 4,578 \$ 1,900 \$ Professional Fees - CPA \$ 2.5 \$ 2.5 \$ 2.5 \$ 2.5 \$ 2.5 \$ 1,500 \$ 2,000 \$ 2.0 | Payroll - Director of Finance (P.T.) | | | | | | | | | | - | | | | | | | - | | - |
| Permits and Licenses | | | , | | , | | , | | | | , | | , | , | , | | , | , | | 4,360 |
| Postage | , , | | | | | | | | | | , | | | | | | | , | | (248) |
| Professional Fees - CPA | | | | | | | | | | | , | | | 368 | 250 | | 2,652 | , | | (1,960) |
| Professional Fees-Legal (WS&N) Professional Fees-Legal (Krautim Litigation) Rent Rubbish Removal \$ 13,000 \$ 13,000 \$ 13,000 \$ 13,000 \$ 52,000 Telephone (Land Line) \$ 5 200 \$ 200 \$ 200 \$ 200 \$ 3,650 Telephone (Land Line) \$ 650 \$ 1,000 \$ 10,000 \$ 10,000 \$ 10,000 \$ 10,000 Trade Show (Exhibitor Booth and Travel) Trade Show (Travel) Trade Show (Travel) Trade Show (Utilities (Gas) Utilities (Gas) \$ 100 | · · | | 25 | | 25 | | | \$ | 25 | \$ | | | 20 | | | | | 20 | | 80 |
| Professional Fees-Legal (Krautim Litigation) Rent | | | - | | - | | , | | 4.070 | \$ | | | 40.000 | | | | 7.500 | - | | 1,500 |
| Rent \$ 13,000 \$ 13,000 \$ 13,000 \$ 13,000 \$ 52,000 \$ 20 | • , | \$ | 15,000 | \$ | 11,000 | \$ | 11,000 | \$ | 1,070 | \$ | 38,070 | | 10,000 | 5,000 | 5,000 | | 7,500 | 27,500 | | 10,570 |
| Rubbish Removal \$ 200 \$ 200 \$ 200 \$ 200 \$ 300 \$ 300 \$ 3,650 \$ 1,73 \$ 173 \$ 702 \$ 1 | • | ¢ | 13 000 | ¢ | 13 000 | ¢ | 13 000 | ¢ | 13 000 | ¢ | 52 000 | | 12 007 | 12 09/ | 12 09/ | | 13 022 | 51 097 | | 13 |
| Telephone (Land Line) \$ 650 \$ 1,000 \$ 1,000 \$ 1,000 \$ 3,650 | | ' | | | -, | | | | -, | | - | | | | | | | - | | 98 |
| Telephone (Mobile) \$ 450 \$ 450 \$ 450 \$ 450 \$ 5,000 \$ 1,800 \$ 449 1,656 \$ 302 2,406 \$ 66 | | - | | | | | | | | | | | | | | | | | | (2,751) |
| Trade Show (Exhibitor Booth and Travel) Trade Show (Travel) Trade Show (Travel) Trade Show (Travel) Trade Show (Travel) Trade Show) Utilities (Water/Power) Utilities (Gas) Vehicle Expense Show (Stable Flow (Stable | | | | | , | | , | | | | , | | | , | _, | | , | , | | (606) |
| Travel (Non-Trade Show) Utilities (Water/Power) \$ 1,450 \$ 1,450 \$ 1,450 \$ 1,450 \$ 5,800 Utilities (Gas) \$ 100 \$ 100 \$ 100 \$ 400 Vehicle Expense \$ 480 \$ 480 \$ 480 \$ 480 \$ 1,920 US Truster (Quarterly Fee) \$ - \$ 4,875 \$ - \$ \$ 4,875 Total Cash Disbursements 175,105 150,035 143,328 151,518 619,986 Net Cash Flow 53,407 (4,246) (15,564) 44,499 78,097 Beginning Bank Balance 101,763 155,170 150,924 135,361 101,763 Travel (Non-Trade Show) | . , | | | | | | | | | | · - | | | | | | | - | | - |
| Utilities (Water/Power) \$ 1,450 \$ 1,450 \$ 1,450 \$ 1,450 \$ 5,800 Utilities (Gas) \$ 100 \$ 100 \$ 100 \$ 100 \$ 400 Utilities (Gas) \$ 480 \$ 480 \$ 480 \$ 480 \$ 1,920 Utilities (Gas) \$ 1,450 | Trade Show (Travel) | | | | | | | \$ | 5,000 | \$ | 5,000 | | | | 924 | | 1,461 | 2,384 | | 2,616 |
| Utilities (Gas) \$ 100 \$ 100 \$ 100 \$ 100 \$ 100 \$ 400 Vehicle Expense \$ 480 \$ 480 \$ 480 \$ 480 \$ 480 \$ 1,920 2,001 698 429 3,128 429 3,128 (1,2 4,275) Miscellaneous - | Travel (Non-Trade Show) | | | | | | | | | | - | | | | | | | - | | - |
| Vehicle Expense \$ 480 \$ 480 \$ 480 \$ 480 \$ 1,920 2,001 698 429 3,128 3,1 | Utilities (Water/Power) | | | | , | | | | | | 5,800 | | 2,395 | 5,224 | 1,708 | | 1,334 | 10,661 | | (4,861) |
| Miscellaneous - 4,875 - \$ 4,875 - \$ 4,875 - | , , | | | | | | | | | | | | | | | | • | | | 392 |
| US Trustee (Quarterly Fee) \$ - \$ 4,875 \$ - <td>•</td> <td>\$</td> <td>480</td> <td>\$</td> <td>480</td> <td>\$</td> <td>480</td> <td>\$</td> <td>480</td> <td>\$</td> <td>1,920</td> <td></td> <td>2,001</td> <td>698</td> <td></td> <td></td> <td>429</td> <td>3,128</td> <td></td> <td>(1,208)</td> | • | \$ | 480 | \$ | 480 | \$ | 480 | \$ | 480 | \$ | 1,920 | | 2,001 | 698 | | | 429 | 3,128 | | (1,208) |
| Total Cash Disbursements 175,105 150,035 143,328 151,518 619,986 157,986 153,761 146,746 145,556 604,049 15,986 Net Cash Flow Beginning Bank Balance 53,407 (4,246) (15,564) 44,499 78,097 36,536 10,055 (17,885) 36,905 65,611 (12,485) Beginning Bank Balance 101,763 155,170 150,924 135,361 101,763 91,283 127,818 137,873 119,988 91,283 (10,485) | | ے ا | | , | 4.075 | ć | | | | ۲. | 4.075 | | | 4.075 | | | | 4.075 | | - |
| Net Cash Flow 53,407 (4,246) (15,564) 44,499 78,097 36,536 10,055 (17,885) 36,905 65,611 (12,4 86) 86,000 101,763 155,170 150,924 135,361 101,763 91,283 127,818 137,873 119,988 91,283 (10,4 10,4 10,4 10,4 10,4 10,4 10,4 10,4 | | > | 175 105 | \$ | | \$ | 1/12 228 | | 151 510 | > | | | 157 086 | | 1/6 7/6 | , | 1/15 556 | | | 15,937 |
| Beginning Bank Balance 101,763 155,170 150,924 135,361 101,763 91,283 127,818 137,873 119,988 91,283 (10,4 | Total Cash Dispuisements | | 1/3,103 | | 130,033 | | 143,320 | | 131,310 | | 015,500 | | 137,900 | 133,701 | 140,740 | | 173,330 | 004,049 | | 13,337 |
| Beginning Bank Balance 101,763 155,170 150,924 135,361 101,763 91,283 127,818 137,873 119,988 91,283 (10,4 | Net Cash Flow | | 53.407 | | (4.246) | | (15,564) | | 44.499 | | 78.097 | | 36.536 | 10.055 | (17,885) | | 36,905 | 65.611 | | (12,486) |
| | | | , | | | | | | | | , | | | , | | : | , | , | | (10,480) |
| Ending Bank Balance 155,170 150,924 135,361 179,860 179,860 127,818 137,873 119,988 156,893 156,893 (22,9 | Ending Bank Balance | | 155,170 | | 150,924 | | 135,361 | | 179,860 | | 179,860 | İ | 127,818 | 137,873 | 119,988 | | 156,893 | 156,893 | | (22,966) |

PROOF OF SERVICE OF DOCUMENT

I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is:

11766 Wilshire Blvd., Ste. 1170, Los Angeles, CA 90025

A true and correct copy of the foregoing document entitled (*specify*): DEBTOR'S SUBMISSION OF FURTHER EVIDENCE IN SUPPORT OF CONTINUED USE OF CASH COLLATERAL THROUGH MAY 31, 2018; DECLARATIONS OF MATTHEW ALDERSON AND BETTE HIRAMATSU IN SUPPORT THEREOF will be served or was served (a) on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner stated below:

1. <u>TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC FILING (NEF)</u>: Pursuant to controlling General Orders and LBR, the foregoing document will be served by the court via NEF and hyperlink to the document. On **January 10, 2018**, I checked the CM/ECF docket for this bankruptcy case or adversary proceeding and determined that the following persons are on the Electronic Mail Notice List to receive NEF transmission at the email addresses stated below:

Ronald K Brown ron@rkbrownlaw.com

Lazaro E Fernandez lef17@pacbell.net, lef-karina@pacbell.net;lef-mari@pacbell.net;lefkarina@gmail.com
Brian Matthew Grossman bgrossman@trgllp.com, bmg@bgrolaw.com;eantoniou@trgllp.com;mvera@trgllp.com
Elaine Nguyen elaine@wsrlaw.net, vinnet@ecf.inforuptcy.com;elayna@wsrlaw.net

J. Alexandra Rhim arhim@hemar-rousso.com

James R Selth jim@wsrlaw.net, jselth@yahoo.com;melissa@wsrlaw.net;vinnet@ecf.inforuptcy.com

Najah J Shariff najah.shariff@usdoj.gov, USACAC.criminal@usdoj.gov

United States Trustee (LA) ustpregion16.la.ecf@usdoj.gov

Daniel J Weintraub dan@wsrlaw.net, melissa@wsrlaw.net;vinnet@ecf.inforuptcy.com

Hatty K Yip hatty.yip@usdoj.gov

2. SERVED BY UNITED STATES MAIL:

On (*date*) **January 10, 2018**, I served the following persons and/or entities at the last known addresses in this bankruptcy case or adversary proceeding by placing a true and correct copy thereof in a sealed envelope in the United States mail, first class, postage prepaid, and addressed as follows. Listing the judge here constitutes a declaration that mailing to the judge will be completed no later than 24 hours after the document is filed.

X See Attached Mailing List

3. <u>SERVED BY PERSONAL DELIVERY, OVERNIGHT MAIL, FACSIMILE TRANSMISSION OR EMAIL</u> (state method for each person or entity served): Pursuant to F.R.Civ.P. 5 and/or controlling LBR, on (*date*) **January 10, 2018**,, I served the following persons and/or entities by personal delivery, overnight mail service, or (for those who consented in writing to such service method), by facsimile transmission and/or email as follows. Listing the judge here constitutes a declaration that personal delivery on, or overnight mail to, the judge <u>will be completed</u> no later than 24 hours after the document is filed.

Personal delivery to Chambers of Hon. Ernest M. Robles, United States Bankruptcy Court, Los Angeles Division

| lc | decl | are ι | und | er i | pena | alt۱ | / of | per | iur∖ | una (| der | the | law: | s of | f th | າe ∣ | Uni | ted | St | tate | es t | that | t t | he i | fore | eac | inc | ı İS | tru | ue | and | CC | orre | ct. |
|----|------|-------|-----|------|------|------|------|-----|------|-------|-----|-----|------|------|------|------|-----|-----|----|------|------|------|-----|------|------|-----|-----|------|-----|----|-----|----|------|-----|
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

| January 10, 2018, | Elaine Nguyen | /s/ Elaine Nguyen |
|-------------------|---------------|-------------------|
| Date | Printed Name | Signature |

20 LARGEST UNSECURED CREDITORS

California Water Service 2632 W. 237th Street Torrance, CA 90505-5230

Carson Industrial Hardware 20840 Leapwood Ave Carson, CA 90746

Chempoint.com, Inc. 411 108th Ave. NE #1050 Bellevue, WA 98004

Clay Lorinsky Law Office 12424 Wilshire Boulevard # 1200 Los Angeles, CA 90025

Costco Membership P.O. Box 34783 Seattle, WA 98124-1783

Del Amo Chemical Co., Inc. 535 W. 152nd Street Gardena, CA 90248

Direct TV P.O. Box 5007 Carol Stream, IL 60197-5007

Edison PO Box 6400 Rancho Cucamonga, CA 91729-6400 Employment Development Dept. Bankruptcy Group MIC 92E P.O. Box 826880 Sacramento, CA 94280-0001

Franchise Tax Board Bankruptcy Section, MS: A-340 P.O. Box 2952 Sacramento, CA 95812-2952

Holiday Paper Products 17625 Fabrica Way Cerritos, CA 90703

Internal Revenue Service P.O. Box 7346 Philadelphia, PA 19101-7346

Liberty Mutual P.O. Box 85830 San Diego, CA 92186-5830

Mirion Technologies 2652 McGaw Ave Irvine, CA 92614

Packaging Systems, Inc. 26435 Summit Circle Santa Clarita, CA 91350

Takahashi Accountancy Corporation 4030 Spencer Street #101 Torrance, CA 90503

The Hartford P.O. Box 15257 Clearwater, FL 33766-5257

Tied & Hurd 980 Montecito Drive # 209 Corona, CA 92879

Waste Management -LA PO Box 541065 Los Angeles, CA 90054-1065

Wilmington Associates Landlord 27405 Puerta Real # 120 Mission Viejo, CA 92691