Case 2:17-bk-18213-ER

Doc 38

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authorized to continue the operation and management of its business.

Date: July 2017

On or about July 10, 2017, Debtor and California United Bank ("Lender") entered into a stipulation authorizing interim use of cash collateral (the "Stipulation"). Pursuant to the Stipulation, Debtor and Lender stipulated to the use of cash collateral, and, specifically, to the use of income generated by Debtor's business. Lender has a lien on all of Debtor's personal property and general intangibles including Debtor's cash accounts receivable, and certain identified tractors. The Stipulation was approved at the hearing on the Emergency Motion on July 13, 2017, authorizing the interim use of cash collateral.

By this Motion, Debtor requests authorization to continue to use cash collateral to pay Debtor's normal, regular, and reasonable expenses. The continued use of cash collateral is necessary for Debtor to continue its operations. Further, Debtor has provided sufficient evidence in support of the continued use of cash collateral, as required by the Court's order approving the Stipulation.

WHEREFORE, Debtor prays for an order of this Court authorizing Debtor use of cash collateral on the terms set forth in the Motion, and for such other and further relief as the Court may deem just and proper.

Respectfully submitted,

HABERBUSH & ASSOCIATES, LLP

LANE BOGARD, Proposed Attorneys for Debtor

and Debtor-In-Possession

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By its Motion, Debtor seeks an order of this Court seeking an order authorizing Debtor use of cash collateral on the terms set forth herein.

MEMORANDUM OF POINTS AND AUTHORITIES

I. **FACTUAL BACKGROUND**

On July 6, 2017, Debtor filed a voluntary petition for relief under the Bankruptcy Code (the "Petition Date'). Pursuant to Sections 1107 and 1108 of the Bankruptcy Code, Debtor retained possession of its assets and is authorized to continue the operation and management of its business. (See Declaration of Alfredo Barajas at ¶3).

Debtor's Business and Creditors A.

Debtor is a trucking company located in Wilmington, California, that provides trucking services throughout the western United States. (See Declaration of Alfredo Barajas at ¶4).

Debtor has six secured creditors. Five of Debtor's secured creditors have liens on Debtor's trucks and/or equipment. Therefore, Debtor does not have cash collateral in relation to these creditors liens. See 11 U.S.C. § 552. However, Debtor's sixth secured creditor, California United Bank ("Lender"), has a lien on all of Debtor's personal property and general intangibles including Debtor's cash accounts receivable. (See Declaration of Alfredo Barajas at ¶ 5).

As of the Petition Date, Debtor had approximately \$1,500,000 in cash, approximately \$2,000,000 in accounts receivable, and vehicles having a combined value of approximately \$8,000,000. (See Declaration of Alfredo Barajas at ¶ 6).

By way of background, Debtor has filed this bankruptcy proceeding for the primary purpose of resolving its potential liability associated with its practice of compensating its drivers as 1099 independent contractors rather than as W-2 hourly employees. Due to the disputes related to its employment practices that are described below, prior to the bankruptcy filing, Debtor began converting its drivers from independent contractors to employees. Debtor did so not as an admission of having committed unfair labor practices, unfair competition, or any other action involving unlawful employment practices but to ensure that future lawsuits are cut off and so that it can effectively reorganize through this bankruptcy proceeding without risk of future litigation or potential liability. Debtor's conversion of its drivers from independent contractors to hourly employees relates to how the drivers are

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compensated. Previously, Debtor's drivers were paid as 1099 independent contractors with no withholdings taken for taxes. Now, those drivers that have been converted to the new employment model are compensated by W-2 hourly wages and withholdings are taken from this compensation as required by applicable law. This conversion process has not yet been completed, but Debtor has converted approximately 40 of its 80 drivers to hourly employees to date. Debtor will continue to convert its drivers to hourly employees during the bankruptcy process. (See Declaration of Alfredo Barajas at ¶ 7).

Prior to the bankruptcy filing, on or about September 5, 2008, the Attorney General, on behalf of the State of California, brought a lawsuit against Debtor, seeking, among other things a determination of Debtor's liability for unpaid payroll taxes in favor of the State of California. This commenced the case People of the State of California, ex rel. Kamala D. Harris v. Pac Anchor Transportation, Inc., et al., styled case number BC397600, before the Superior Court of California, County of Los Angeles (the "Lawsuit"). The Lawsuit alleged that Debtor engaged in various violations of law due to its employment practice related to its drivers. The operative complaint in the Lawsuit is the Complaint for Restitution, Penalties, and Injunctive Relief filed on September 5, 2008 (the "Complaint") and the Supplemental Complaint filed on February 18, 2016 (the "Supplemental Complaint"). A true and correct copy of the Complaint is attached hereto and incorporated herein, by this reference, as Exhibit "1". A true and correct copy of the Supplemental Complaint is attached hereto and incorporated herein, by this reference, as Exhibit "2". Prior to the bankruptcy case, Debtor employed each of its drivers as an independent contractor. As such, they were not paid W-2 wages and were instead paid 1099 compensation, and no withholdings for taxes or other required withholdings were taken from their compensation. All of the allegations in the Lawsuit relate to this employment practice of Debtor resulting in claims for taxes the State alleges should have been withheld from the drivers' compensation already to be paid and that which the State claims was underpaid. The Lawsuit was pending on the Petition Date and Debtor will remove the Lawsuit to this Court for the reasons set forth below. (See Declaration of Alfredo Barajas at ¶ 8).

The Lawsuit seeks various relief pursuant to alleged violations of California Business and Professions Code § 17200 (unfair competition). The Attorney General, on behalf of the State of

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In addition to the Lawsuit, Debtor has one additional action pending against it related to the way in which it compensated its drivers. This action is entitled Carlos Mosquera, and Juan Francisco Rodriguez on behalf of themselves and all others similarly situated, v. Pac Anchor Transportation, Inc., styled case number BC 664927 filed in the Superior Court of the State of California, County of Los Angeles (the "Class Action"). A true and correct copy of the Class Action Complaint is attached hereto and incorporated herein, by this reference, as Exhibit "3." The Complaint filed in relation to the Class Action shall hereinafter be referred to as the "CAC." (See Declaration of Alfredo Barajas at ¶ 9).

The relief sought in the Attorney General's Supplemental Complaint and the CAC have common allegations related to employment practices, including allegations of misclassification of claims (Supplemental Complaint, page 2, lines 6-7 and page 6, lines 27-28; CAC page 2, lines 10-11 and page 12, lines 6-9), failure to reimburse employees (Supplemental Complaint, page 2, lines 8-9 and page 7, lines 27-28; CAC page 7, lines 5-6), failure to pay minimum wage (Supplemental Complaint, page 2, line 11 and page 8, lines 1-2; CAC page 2, lines 11-17, page 6, lines 7, page 7, line 4, page 14, lines 4-9, page 15, lines 4-6, page 17, lines 18-28, page 19, lines 2-8, and page 21, lines 8-12), failure to provide drivers with itemized statements (Supplemental Complaint, page 7, lines 24-25; CAC page 2, line 18, page 20, line 7-13 and page 21, lines 8-12), that the drivers employed by Debtor do not own their own trucks (Supplemental Complaint, page 2, line 24; CAC page 4, lines 21-22), that the drivers employed by Debtor do not own their own tools and equipment (Supplemental Complaint, page 2, line 25; CAC page 6, line 28-line 1, page 4, line 28 to page 5, line 2), that the drivers employed by Debtor do not own a business or have any customers (Supplemental Complaint, page 2, line 26 and page 7, lines 1-2; CAC page 5, line 16), that the drivers employed by Debtor do not have DOT operating authority (Supplemental Complaint, page 3, lines 1-3; CAC page 5, line 17-19), that the drivers employed by Debtor are not skilled workers (Supplemental Complaint page 3, line 4 and page 7, lines 3-4; CAC page 5, lines 11-12), that the drivers employed by Debtor take all direction from Debtor in the discharge of

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their employment responsibilities (Supplemental Complaint, page 3, lines 5-6 and page 7, lines 4-5; CAC page 4, lines 23-24 and lines 26-27, and page 5, lines 13-14), that the drivers employed by Debtor are an integrated part of Debtor's core business (Supplemental Complaint, page 3, line 7-8; CAC page 5, lines 5-6), and that the drivers employed by Debtor have no significant opportunity for profit or loss, except to work longer hours (Supplemental Complaint, page 3, line 12and page 7, line 7-8; CAC page 5, lines 9-10). With a few exceptions, which are mere factors in support of the core claim of misclassification of employees as independent contractors and not hourly employees, the bulk of the substantial non-penalty related relief sought in both complaints is compensatory in nature: to recover underpayment of alleged employee compensation and employment-related taxes on such compensation. In the Supplemental Complaint, this relief is labeled restitution, whereas in the CAC it is labeled damages.

In addition to the foregoing, the Supplemental Complaint seeks to establish liability for failure to report, deduct and pay over to the State of California payroll taxes related to the alleged non-payment of compensation to the present and former truck driver employees of Debtor. Nevertheless, all of the non-penalty related relief sought in both actions will involve first a determination as to the employment status of the drivers employed by Debtor and, second, if that employment status was misclassified by Debtor as independent contractors, the determination of the underpayment of compensation, if any, to such drivers. The claims for unpaid taxes related to such compensation is not determinable unless and until both misclassification and underpayment of compensation have been litigated to an outcome favorable to both plaintiffs. Moreover, the exact liability for unpaid payroll taxes arises only if misclassification of the truck driver employees of Debtor as independent contractors is litigated and determined. In that event, the liability for withholding taxes from the *compensation already paid* to the truck drivers as independent contractors and liability for interest and penalties related thereto will arise in favor of the State of California and against Debtor, all of which claims are strictly for the benefit of the State of California, and no one else. Secondly, if the Court determines that misclassification of the

The Supplemental Complaint includes additional allegations of Debtor's failure to obtain workers compensation insurance (page 2, lines 11-12 and page 7, lines 22-23), and Debtor's ability to discharge drivers at any time without cause (page 3, line 12).

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truck driver employees as independent contractors results in additional liability for unpaid compensation to such employees, Debtor has no liability for taxes withheld from such compensation only if and until Debtor pays such compensation to the truck driver employees. It is not until payment of the unpaid wages occurs that the obligation to withhold taxes from such compensation arises. Therefore, the ultimate liability for the withholding taxes does not now exist and will depend upon the actual distribution to be made, if any, to the present and former truck driver employees of Debtor should this Court determine such claims to have been misclassified. Consequently, unless and until distributions are made in this case pursuant to a confirmed Chapter 11 plan of reorganization or a liquidation and distribution under chapter 7 occurs does the obligation to report, withhold, and pay over withholding taxes to the taxing authorities arise. The amount of the compensation to be paid and the taxes to be withheld cannot be determined at this time. However, the determination of prepetition tax claims is a core determination that can and should only be determined by this Court. 28 U.S.C. § 157(b)(2)(B).

Debtor concedes that certain of the claims for relief in the Supplemental Complaint are not subject to the automatic stay of 11 U.S.C. § 362, by virtue of the exception set forth in 11 U.S.C. § 362(b)(4). Those include the requests for civil penalties and injunctive relief. However, all of the penalties sought by the State of California are directly dependent upon a determination of the number of employment law violations committed by Debtor. Thus, the penalties sought to be imposed against Debtor depend upon the same factual determinations as are raised in both actions. Thus, the litigation of the two actions will be duplicative in almost all respects. Further, the determination of the State's claim for unpaid withholding taxes based on compensation already paid is inextricably bound with a determination of whether the truck driver employees were underpaid. The determination of prepetition tax liability, if any, will involve a determination of any tax liability to be incurred upon payment of additional compensation to employees for prepetition debts because all of such liabilities depend upon the State's ability to prove misclassification of the employment status of the truck driver employees. Consequently, proceeding with any portion of the Supplemental Complaint will be a determination of those matters that are strictly the advancement of the State's sole pecuniary interests based upon the allegation of liability for withholding taxes that should have been reported and paid to the State for compensation already paid to the truck driver employees. Additionally, because Debtor is well into

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drivers to hourly employees, Debtor will consent to an injunction requiring it to shift its employment model to hourly wage employment model provided that such consent is not an admission of having committed unfair labor practices, unfair competition, or any other action involving unlawful employment practices. If this Court determines that relief sought by the Supplemental Complaint, other than for

shifting its employment model from independent contractors to hourly wage employees, subject to

certain limitations concerning the time during which Debtor shall have in which to convert all of its

injunctive relief and civil penalties, is not stayed virtue of the exception set forth in 11 U.S.C. §362(b)(4) and is not removable pursuant to 28 U.S.C. §1452(a), Debtor intends to seek injunctive relief from this Court pursuant to its powers under 11 U.S.C. § 105 to prevent duplicative and repetitive litigation of the same underlying facts in two separate forums with possibly two different outcomes and double recoveries² because the underlying determinations of misclassification and underpayment of compensation, if any, are identical in all respects and for the Court to determine. Both actions deal with claims against the estate and, as such, should be adjudicated by this Court as part of this Court's core bankruptcy jurisdiction. 28 U.S.C. § 157(b)(2)(B).

Additionally, if both the Attorney General and the plaintiffs in the Class Action file proofs of claim in this bankruptcy case, Debtor will seek an order modifying the automatic stay to allow for consolidation of the two proceedings because the underlying determinations of misclassification and underpayment of compensation, if any, are identical in all respects and for this Court to adjudicate as part of the claims process.

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The claims asserted in the Supplemental Complaint for restitution are the very same claims as are asserted by the Plaintiffs in the Class Action and thus are duplicative. Pursuant to 11 U.S.C. § 502, a determination of the extent of the duplication of the claims will necessarily take place before this Court and will involve the presentation of the same evidence as will be presented at the trial of the Supplemental Complaint. Judicial economy and avoidance of conflicting and confusing results is best served by imposing a stay while the underlying claims of the Class Action and the claim for restitution in the Supplemental Complaint are litigated and the parties entitled, if any, to such restitution are determined by this Court. Once that determination has been made, and if it is favorable to the plaintiffs in both actions, the stay may terminate so that the Supplemental Complaint may proceed forward with respect to the imposition of penalties based upon the unlawful labor practices having been determined by this Court in a strictly civil context.

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B. Terms of Security Agreement with Lender

On or about January 10, 2017, Debtor and Lender entered into each of the following (collectively, each as amended, modified, supplemented and restated, the "Loan Documents"):

- A Business Loan Agreement (the "Revolving Loan Agreement") pursuant to which 1. Lender agreed to provide to Debtor, and Debtor agreed to pay to Lender, among other obligations, loans and advances up to an aggregate principal amount of \$250,000.00 (Loan No. 10802223-1, and referred to as the "Revolving LOC").
 - 2. A Promissory Note evidencing the Revolving LOC.
- 3. A Commercial Security Agreement (the "Revolving LOC Security Agreement"). True and correct copies of the Revolving Loan Agreement, the Promissory Note evidencing the Revolving LOC, the Revolving LOC Security Agreement, and all related documents in Debtor's possession are attached to the Declaration of Alfredo Barajas as Exhibit "4."
- A Promissory Note evidencing a loan in the original principal amount of \$910,170.00 to 4. be paid over a number of months (Loan No. 10802223-5, and referred to as the "Term Loan").
- 5. A Commercial Security Agreement (the "Term Loan Security Agreement"). True and correct copies of the Promissory Note, the Term Loan Security Agreement, and all related documents in Debtor's possession are attached attached to the Declaration of Alfredo Barajas as Exhibit "5." (See Declaration of Alfredo Barajas at ¶ 10).

Pursuant to the Revolving LOC Security Agreement, Debtor granted in favor of Lender a security interest in and lien on all of Debtor's assets, including equipment, inventory, accounts and general intangibles. Pursuant to the Term Loan Security Agreement, Debtor granted in favor of Lender a security interest in and lien on certain identified tractors, as well as all attachments, products and related accounts and general intangibles. (See Declaration of Alfredo Barajas at ¶ 11).

Pursuant to the language of the Revolving LOC Security Agreement, and the language of the Term Loan Security Agreement, the obligations of the Revolving LOC and the obligations of the Term Loan are cross-collateralized. As a result the security interest granted as to the collateral assets set forth in the Revolving LOC Security Agreement and the security interest granted as to the collateral assets described in the Term Loan Security Agreement (collectively, the "Collateral Assets") secure the faithful

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performance of Debtor's obligations under both the Revolving LOC and the Term Loan. (See Declaration of Alfredo Barajas at ¶ 12).

The liens on the Collateral Assets, including the liens on any of the identified tractors in which a lien is currently held by Lender, are perfected and senior in priority to all other liens, interests, claims and encumbrances affecting the Collateral Assets pursuant to a UCC financing statement, filed with the California Secretary of State, on January 19, 2017 as Instrument No. 177566981565, except only as to those liens on specifically identified vehicles which were financed by other lenders and perfected under applicable law. Debtor obtained a UCC-search to show the liens have been perfected and are senior in priority to all other liens, interests, claims and encumbrances affecting the Collateral Assets. True and correct copies of the UCC-search results and UCC-1 Financing Statements, showing the liens have been perfected and are senior in priority to all other liens, interests, claims and encumbrances affecting the Collateral Assets are attached to the Declaration of Alfredo Barajas as Exhibits "6," and "7," respectively. In addition, true and correct copies of the Certificates of Titles of the vehicles on which Lender has a lien, are attached to the Declaration of Alfredo Barajas as Exhibit "8." (See Declaration of Alfredo Barajas at ¶ 13).

After application of a payment of \$200,000 made shortly before the Petition Date, as of that date, Debtor owes an indebtedness to Lender pursuant to the Loan Documents in the total sum of approximately \$635,000 under the Term Loan, and such other allowed fees, costs and charges as defined in the Loan Documents. As of the Petition Date, there was no unpaid advance under the Revolving LOC. (See Declaration of Alfredo Barajas at ¶ 14).

C. Cash Collateral

Because the Loan Documents provide a security interest in Collateral Assets, including Debtor's accounts receivable and funds on hand as of the Petition Date, Debtor filed an emergency motion (the "Emergency Motion") seeking an order approving a stipulation between Debtor and Lender, authorizing interim use of cash collateral (the "Stipulation"). A true and correct copy of the Stipulation is attached to the Declaration of Alfredo Barajas as Exhibit "9." (See Declaration of Alfredo Barajas at ¶ 15).

As indicated in the Stipulation, Debtor and Lender stipulated to the use of cash collateral, and, specifically, to the use of income generated by Debtor's business. The Stipulation was approved at the

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Pursuant to the Order, Debtor files this Motion in support of its continued use of cash collateral. Payments of the reasonable, necessary and ordinary monthly expenses must be made out of the accounts receivable and cash on hand in order to increase the value to the estate and Lender by allowing Debtor to continue its operations and continue to protect the viability of the business. Therefore, Debtor requests authorization to continue to use cash collateral to pay Debtor's normal, regular, and reasonable expenses. The continued use of cash collateral is necessary for Debtor to continue its operations. (See Declaration of Alfredo Barajas at ¶ 17).

II. **AUTHORITY TO USE CASH COLLATERAL**

Jurisdiction and Venue

This Court has jurisdiction over the case at bar pursuant to 28 U.S.C. §§ 157 and 1334. This matter is considered a core proceeding, pursuant to 28 U.S.C. §§ 157(b)(2)(A) and (M). The statutory basis for the relief sought herein arises from 11 U.S.C. §§ 363(c)(2), as well as Federal Rule of Bankruptcy Procedure 4001(b). Venue of Debtor's Chapter 11 proceedings in the Central District of California is proper, pursuant to 28 U.S.C. §§ 1408 and 1409.

В. Summary of Requested Relief

By this Motion, the above-captioned Debtor respectfully seeks the issuance and entry of an order for authority to, among other things, the continued use (subject to certain terms and conditions) of cash collateral within the meaning of section 363(a) of the Bankruptcy Code in which Lender has claimed security interests. Debtor seeks leave of Court for continued use cash collateral for a period until December 31, 2017. Debtor anticipates filing a motion on regular notice for continued use of cash collateral to be heard on or before December 31, 2017.

Payments of the reasonable, necessary and ordinary monthly expenses must be made out of the accounts receivable and cash on hand in order to increase the value to the estate and Lender by allowing Debtor to continue its operations and continue to protect the viability of the business. Therefore, the

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continued use of cash collateral is necessary for Debtor to continue its operations. (See Declaration of Alfredo Barajas at ¶ 17).

All funds and accounts receiveable collected in the operation Debtor's business that existed on the Petition Date constitute cash collateral as defined by 11 U.S.C. § 363 (the "Cash Collateral").

Debtor has a need for continued use of cash collateral to avoid immediate and irreparable harm to the bankruptcy estate. If such Cash Collateral is not immediately made available to Debtor, it cannot operate its business and will cause an immediate diminution in the value of property of the bankruptcy estate. Because the continued viability of Debtor's business is in the best interests of all creditors, including Lender, Debtor requests that the Court authorize the continued use of the Cash Collateral for the payment of expenses incurred in the ordinary course of operating Debtor's business.

C. The Terms of the Use of Cash Collateral

As discussed above, Debtor and Lender entered into a stipulation for interim use of the Cash Collateral. The Stipulation is attached to the Declaration of Alfredo Barajas as Exhibit "9". Debtor now seeks continued an order for continued use of cash collateral. The terms of the continued use of cash collateral and substantially similar to the Stipulation. Debtor has provided mandatory Local Bankruptcy Rule Form 4001-2 as required by the Local Rules. Further, attached as Exhibit "11", Debtor has provided a copy of the proposed Order in relation to this Motion (the "Order"). In addition, consistent with Federal Bankruptcy Rule 4001(b)(1)(B), Debtor hereby details the following relevant information:

Bankruptcy Rule 4001(b)(1)(B)(i): The name of each entity with an interest in the cash collateral:

The only entity with an interest in the cash collateral is Lender. The background facts of Lender's interest in the cash collateral is described in the Order at page 2, line 9 to page 3, line 18 and above.

Bankruptcy Rule 4001(b)(1)(B)(ii): The purposes for the use of the cash collateral:

The purposes for the use of cash collateral is to pay Debtor's necessary expenses related to Debtor's continued operations. In support of the Emergency Motion, Debtor provided a proposed budget for the month of July 2017. The proposed budget was approved by Lender. Debtor has proposed a budget for the first six months of the bankruptcy case. The proposed budget, is attached to this Motion as Exhibit "12". Debtor's need for cash collateral is also described in the Order at page 3, lines 27-28.

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Bankruptcy Rule 4001(b)(1)(B)(iii): The material terms, including duration, of the use of the cash collateral: The full terms of the use the cash collateral are set forth in the Order. The material terms of the

cash collateral are that Debtor is authorized to continue to use the Cash Collateral in order to continue its business operations in accordance with the Budget set forth in Exhibit "12", and Debtor will not to exceed the amounts set forth in the Budget by more than ten percent both (i) on a line-item basis for each expense category and (ii) in the aggregate.

The authorization to use Cash Collateral shall commence on August 9, 2017 and terminating on the earlier of any of the following dates (the "Expiration Date"): (a) December 31, 2017, or such further date as may be agreed to in writing, signed by an authorized agent of Lender, and (b) the first date on which an event of default has occurred.

The full terms for use of the Cash Collateral are described in the Order at page 3, line 19 to page 11, line 3.

Bankruptcy Rule 4001(b)(1)(B)(iv): Any liens, cash payments, or other adequate protection that will be provided to each entity with an interest in the cash collateral or, if no additional adequate protection is proposed, an explanation of why each entity's interest is adequately protected:

As adequate protection of Lender's security interest, Lender shall have and is hereby granted by Debtor, effective as of the Petition Date, a "replacement lien" pursuant to Bankruptcy Code sections 361 and 363(e) (a "Postpetition Lien") in all prepetition and postpetition assets in which and to the extent Debtor holds an interest, whether tangible or intangible, whether by contract or operation of law, and including all profits and proceeds thereof (collectively, the "Postpetition Collateral", and collectively with the Prepetition Collateral, the "Collateral"), including claims or causes of action possessed by Debtor's bankruptcy estate under sections 544, 545, 547, 548, 553(b), or 723(b), and all proceeds therefrom, but only to the extent there is a diminution in value of the Prepetition Collateral, whether from the use of Cash Collateral or otherwise. The Postpetition Lien in favor of Lender shall be senior in priority to any and all prepetition and postpetition claims, rights, liens and interests, but subject only to any lien or security interest that is valid, perfected and senior to the interest of Lender effective as of the Petition Date and not otherwise avoided and preserved under section 551. This gives Lender the

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same secured position it would have outside of bankruptcy and protects Lender since its Cash Collateral will be used to fund future operations.

Further, all Cash Collateral, now or hereafter in possession of Debtor shall be deposited by Debtor in a segregated account (the "Designated Account") with Lender and shall be subject to Lender's liens, including the Postpetition Lien (as defined herein).

As further adequate protection, Debtor shall further pay Lender adequate protection payments, in cash, in the amount of \$18,555.74 each month, commencing on August 1, 2017, and on the first business day of each month thereafter. This amount is equal to the amount owing under the Loan Documents. Lender may, at its sole discretion, apply such adequate protection payments to any obligations owed by Debtor to Lender under the Loan Documents. This further protects Lender and is sufficient to show that Lender will be paid its secured claim.

Debtor shall timely provide Lender with (a) a monthly report comparing actual collections and expenditures (by expense category) on a cash basis to those set forth in the Budget for each month (a "Reconciliation Report") to be delivered to Lender not later than the 15th day of the month following the month covered by the Reconciliation Report, (b) all reporting and other information as required under the Loan Documents, (c) all documents and information submitted by Debtor to the United States Trustee contemporaneous with such submission, and (d) upon the reasonable request of Lender, such other information pertaining to Debtor's operations, financial affairs, and the Collateral, including bills, invoices, bank statements, cancelled checks, and receipts. Upon the request of Lender, Debtor shall permit Lender reasonable access to any premises occupied by Debtor for the purpose of enabling Lender to inspect and audit the Collateral and Debtor's books and records. Debtor shall also maintain at all times casualty and loss insurance coverage of the Collateral in compliance with the United States Trustee Guidelines and in an amount acceptable to Lender to sufficiently cover Lender's interests in the Collateral. Such insurance shall specifically include Lender as a loss payee and additional insured. Debtor shall deliver proof of such insurance to Lender within 5 days of the entry of the Order. This will allow Lender to ensure the Cash Collateral is protected and that Debtor complies with the terms of the Order.

In the event of a default, Lender shall give written notice of default (a "Notice of Default") via

email, facsimile or overnight mail to (a) Debtor and (b) counsel for Debtor. On and after the Expiration
Date, or upon delivery of a Notice of Default, Debtor shall be prohibited from any further use of Cash
Collateral without either (i) further written consent of Lender or (ii) order of the Court which order was
obtained after actual notice to Lender and its counsel. Even though Debtor cannot use Cash Collateral
after delivery of a Notice of Default, if Debtor cures such default in full on or before the fifth calendar
day after delivery of the Notice of Default, Debtor's ability to use Cash Collateral under the terms of this
Order is restored on the express terms of the Order. If Debtor fails to cure an Event of Default on or
before the 5th calendar day after delivery of the Notice of Default, Lender may (i) file a declaration
setting forth the evidence of the default to which the Notice of Default relates and (ii) lodge an order
granting Lender immediate relief from the automatic stay to exercise any and all rights and remedies
with respect to its Collateral. Debtor waives any objection to entry of the order, and the Court shall enter
the order without further notice or hearing. Additionally, any such order shall (A) include a waiver of
the 14-day stay described by Bankruptcy Rule 4001(a)(3) and (B) be binding and effective despite any
conversion of this Case to a case under any other chapter of the Bankruptcy Code. The automatic stay
provisions of section 362 and any other restriction or injunction imposed by an order of the Court or by
law are hereby modified and vacated without further notice, application, motion, hearing, or order of the
Court to the extent necessary to permit Lender to perform any act authorized or permitted under the
Order.

These terms are described in the Order at page 5, line 4 to page 9, line 21.

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In sum, because use of cash collateral is essential to Debtor's continued operations and viability
Debtor requests that this Court grant the Motion and authorize Debtor to use the Cash Collateral on the
terms described herein and in the Order, attached as Exhibit"10" to this Motion.

Respectfully submitted,

HABERBUSH & ASSOCIATES, LLP

Date: July **Q**\$\overline{\psi}\$, 2017

CONCLUSION

III.

LANE BOGARD, Proposed Attorneys for Debtor and Debtor-In-Possession

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DECLARATION OF ALFREDO BARAJAS

I, Alfredo Barajas, hereby declare and state:

- I am an individual over the age of 18 years and have personal knowledge of the facts stated herein. If I were called as a witness, I would and could competently testify to the following facts, under penalty of perjury.
- 2. I am the owner and President of Pac Anchor Transportation, Inc., Consisting of the Merger of Pac Anchor Transportation, Inc. and Green Anchor Lines, Inc. ("Debtor"). I am actively involved in all of Debtor's operations. I personally participate in and have personal knowledge of all of Debtor's operations, finances, and activities. As President of the Debtor, I am one of the custodians of the books, records, and files of the Debtor that relate to the Loan Documents. I have personally reviewed those books, records, and files, and as to the following facts, I know them to be true of my own knowledge or I have gained knowledge of them from the business records of the Debtor on behalf of the Debtor, which were made at or about the time of the events recorded, and which are maintained in the ordinary course of the Debtor's business at or near the time of the acts, conditions, or events to which they relate. Any such document was prepared in the ordinary course of business of the Debtor by a person who had personal knowledge of the event being recorded and had, or has, a business duty to record accurately such event. The business records are available for inspection and copies can be submitted to the Court if required. I kept books and records in relation to the Debtor's business and operations prior to the filing of the bankruptcy. This declaration is given in support of Debtor's Motion for an order approving use of cash collateral (the "Motion").
- 3. On July 6, 2017, Debtor filed a voluntary petition for relief under the Bankruptcy Code (the "Petition Date"). Pursuant to Sections 1107 and 1108 of the Bankruptcy Code, Debtor retained possession of its assets and is authorized to continue the operation and management of its business.
- 4. Debtor is a trucking company located in Wilmington, California, that provides trucking services throughout the western United States.
- 5. Debtor has six secured creditors. Five of Debtor's secured creditors have liens on Debtor's trucks and/or equipment. Therefore, Debtor does not have cash collateral in relation to these creditors liens. See 11 U.S.C. § 552. However, Debtor's sixth secured creditor, California United Bank

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("Lender"), has a lien on all of Debtor's personal property and general intangibles including Debtor's cash accounts receivable.

- 6. As of Petition Date, Debtor had approximately \$1,500,000 in cash, approximately \$2,000,000 in accounts receivable, and vehicles having a combined value of approximately \$8,000,000.
- 7. By way of background, Debtor has filed this bankruptcy proceeding for the primary purpose of resolving its potential liability associated with its practice of compensating its drivers as 1099 independent contractors rather than as W-2 hourly employees. Due to the disputes related to its employment practices that are described below, prior to the bankruptcy filing, Debtor began converting its drivers from independent contractors to employees. Debtor did so not as an admission of having committed unfair labor practices, unfair competition, or any other action involving unlawful employment practices but to ensure that future lawsuits are cut off and so that it can effectively reorganize through this bankruptcy proceeding without risk of future litigation or potential liability. Debtor's conversion of its drivers from independent contractors to hourly employees relates to how the drivers are compensated. Previously, Debtor's drivers were paid as 1099 independent contractors with no withholdings taken for taxes. Now, those drivers that have been converted to the new employment model are compensated by W-2 hourly wages and withholdings are taken from this compensation as required by applicable law. This conversion process has not yet been completed, but Debtor has converted approximately 40 of its 80 drivers to hourly employees to date. Debtor will continue to convert its drivers to hourly employees during the bankruptcy process.
- 8. Prior to the bankruptcy filing, on or about September 5, 2008, the Attorney General, on behalf of the State of California, brought a lawsuit against Debtor, seeking, among other things a determination of Debtor's liability for unpaid payroll taxes in favor of the State of California. This commenced the case People of the State of California, ex rel. Kamala D. Harris v. Pac Anchor Transportation, Inc., et al., styled case number BC397600, before the Superior Court of California, County of Los Angeles (the "Lawsuit"). The Lawsuit alleged that Debtor engaged in various violations of law due to its employment practice related to its drivers. The operative complaint in the Lawsuit is the Complaint for Restitution, Penalties, and Injunctive Relief filed on September 5, 2008 (the "Complaint") and the Supplemental Complaint filed on February 18, 2016 (the "Supplemental

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Complaint"). A true and correct copy of the Complaint is attached hereto and incorporated herein, by this reference, as Exhibit "1". A true and correct copy of the Supplemental Complaint is attached hereto and incorporated herein, by this reference, as Exhibit "2". Prior to the bankruptcy case, Debtor employed each of its drivers as an independent contractor. As such, they were not paid W-2 wages and were instead paid 1099 compensation, and no withholdings for taxes or other required withholdings were taken from their compensation. All of the allegations in the Lawsuit relate to this employment practice of Debtor resulting in claims for taxes the State alleges should have been withheld from the drivers' compensation already to be paid and that which the State claims was underpaid. The Lawsuit was pending on the Petition Date and Debtor will remove the Lawsuit to this Court for the reasons set forth below.

- 9. In addition to the Lawsuit, Debtor has one additional action pending against it related to the way in which it compensated its drivers. This action is entitled Carlos Mosquera, and Juan Francisco Rodriguez on behalf of themselves and all others similarly situated, v. Pac Anchor Transportation, Inc., styled case number BC 664927 filed in the Superior Court of the State of California, County of Los Angeles (the "Class Action"). A true and correct copy of the Class Action Complaint is attached hereto and incorporated herein, by this reference, as Exhibit "3." The Complaint filed in relation to the Class Action shall hereinafter be referred to as the "CAC."
- 10. On or about January 10, 2017, Debtor and Lender entered into each of the following (collectively, each as amended, modified, supplemented and restated, the "Loan Documents"):
- A Business Loan Agreement (the "Revolving Loan Agreement") pursuant to which Lender agreed to provide to Debtor, and Debtor agreed to pay to Lender, among other obligations, loans and advances up to an aggregate principal amount of \$250,000.00 (Loan No. 10802223-1, and referred to as the "Revolving LOC").
 - ii. A Promissory Note evidencing the Revolving LOC.
- iii. A Commercial Security Agreement (the "Revolving LOC Security Agreement"). True and correct copies of the Revolving Loan Agreement, the Promissory Note evidencing the Revolving LOC, the Revolving LOC Security Agreement, and all related documents in Debtor's possession are attached hereto and incorporated herein, by this reference, as Exhibit "4."

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- iv. A Promissory Note evidencing a loan in the original principal amount of \$910,170.00 to be paid over a number of months (Loan No. 10802223-5, and referred to as the "Term Loan").
- A Commercial Security Agreement (the "Term Loan Security Agreement"). True and correct copies of the Promissory Note, the Term Loan Security Agreement, and all related documents in Debtor's possession are attached hereto and incorporated herein, by this reference, as Exhibit "5."
- 11. Pursuant to the Revolving LOC Security Agreement, Debtor granted in favor of Lender a security interest in and lien on all of Debtor's assets, including equipment, inventory, accounts and general intangibles. Pursuant to the Term Loan Security Agreement, Debtor granted in favor of Lender a security interest in and lien on certain identified tractors, as well as all attachments, products and related accounts and general intangibles.
- Pursuant to the language of the Revolving LOC Security Agreement, and the language 12. of the Term Loan Security Agreement, the obligations of the Revolving LOC and the obligations of the Term Loan are cross-collateralized. As a result the security interest granted as to the collateral assets set forth in the Revolving LOC Security Agreement and the security interest granted as to the collateral assets described in the Term Loan Security Agreement (collectively, the "Collateral Assets") secure the faithful performance of Debtor's obligations under both the Revolving LOC and the Term Loan.
- 13. I believe the liens on the Collateral Assets, including the liens on any of the identified tractors in which a lien is currently held by Lender, are perfected and senior in priority to all other liens, interests, claims and encumbrances affecting the Collateral Assets pursuant to a UCC financing statement, filed with the California Secretary of State, on January 19, 2017 as Instrument No. 177566981565, except only as to those liens on specifically identified vehicles which were financed by other lenders and perfected under applicable law. With the help of Debtor's attorneys, Debtor obtained a UCC-search to show the liens have been perfected and are senior in priority to all other liens, interests, claims and encumbrances affecting the Collateral Assets. True and correct copies of the UCC-search results are attached hereto and incorporated herein, by this reference, as Exhibit "6." In addition, I requested copies of the UCC-1 Financing Statements showing the liens have been perfected and are

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senior in priority to all other liens, interests, claims and encumbrances affecting the Collateral Assets. True and correct copies of the UCC-1 Financing Statements are attached hereto and incorporated herein, by this reference, as Exhibit "7." Finally, true and correct copies of the Certificates of Titles of the vehicles on which Lender has a lien, are attached hereto and incorporated herein, by this reference, as Exhibit "8."

- 14. After application of a payment of \$200,000 made shortly before the Petition Date, as of that date, Debtor owes an indebtedness to Lender pursuant to the Loan Documents in the total sum of approximately \$635,000 under the Term Loan, and such other allowed fees, costs and charges as defined in the Loan Documents. As of the Petition Date, there was no unpaid advance under the Revolving LOC.
- 15. Because the Loan Documents provide a security interest in Collateral Assets, including Debtor's accounts receivable and funds on hand as of the Petition Date, Debtor filed an emergency motion (the "Emergency Motion") seeking an order approving a stipulation between Debtor and Lender, authorizing interim use of cash collateral (the "Stipulation"). A true and correct copy of the Stipulation is attached hereto and incorporated herein, by this reference, as Exhibit "9."
- 16. Pursuant to the Stipulation, Debtor and Lender stipulated to the use of cash collateral, and, specifically, to the use of income generated by Debtor's business. The Stipulation was approved at the hearing on the Emergency Motion on July 13, 2017, authorizing the interim use of cash collateral. The Court entered an order granting the Emergency Motion on July 13, 2017 (the "Order"). A true and correct copy of the Order is attached hereto and incorporated herein, by this reference, as Exhibit "10."
- 17. Pursuant to the Order, Debtor files this Motion in support of its continued use of cash collateral. Payments of the reasonable, necessary and ordinary monthly expenses must be made out of the accounts receivable and cash on hand in order to increase the value to the estate and Lender by allowing Debtor to continue its operations and continue to protect the viability of the business. Therefore, Debtor requests authorization to continue to use cash collateral to pay Debtor's normal, regular, and reasonable expenses. The continued use of cash collateral is necessary for Debtor to continue its operations.

HABERBUSH & ASSOCIATES, LLP

18. As discussed above, Debtor and Lender entered into the Stipulation for interim use of
the Cash Collateral. Debtor now seeks continued an order for continued use of cash collateral. The
terms of the continued use of cash collateral and substantially similar to the Stipulation. Further, Debtor
has provided a copy of the proposed Order in relation to this Motion (the "Order"). A true and correct
copy of the proposed Order is attached hereto and incorporated herein, by this reference, as Exhibit
"11." The purposes for the use of cash collateral is to pay Debtor's necessary expenses related to
Debtor's continued operations. In support of the Emergency Motion, Debtor provided a proposed
budget for the month of July 2017. The proposed budget was approved by Lender. Debtor has now
proposed a budget for the first six months of the bankruptcy case. It is very similar to the previously
proposed budget for the month of July 2017. Debtor's proposed six month budget, is attached hereto and
is incorporated herein, by this reference, as Exhibit "12". The budget reflects the projected income and
expenses of Debtor based on Debtor's historical operations. I believe they are accurate and Debtor will
not to exceed the amounts set forth in the budget by more than ten percent both (i) on a line-item basis
for each expense category and (ii) in the aggregate.

EXECUTED AT _____, CALIFORNIA, THIS 26th DAY OF JULY, 2017.

I declare under penalty of perjury that the foregoing is true and correct.

ALFREDO BARAJAS, Declarant

PROOF OF SERVICE OF DOCUMENT

I am over the age of 18 and not a party to this bankruptcy case or adversary proceeding. My business address is:

444 West Ocean Boulevard, Suite 1400, Long Beach, CA 90802

A true and correct copy of the foregoing document entitled (specify): MOTION OF DEBTOR AND DEBTOR-IN-POSSESSION FOR ORDER APPROVING USE OF CASH COLLATERAL; MEMORANDUM OF POINTS AND AUTHORITIES; DECLARATION OF ALFREDO BARAJAS IN SUPPORT will be served or was served (a) on the judge in chambers in the form and manner required by LBR 5005-2(d); and (b) in the manner stated below:

- 1. TO BE SERVED BY THE COURT VIA NOTICE OF ELECTRONIC FILING (NEF): Pursuant to controlling General Orders and LBR, the foregoing document will be served by the court via NEF and hyperlink to the document. On July 26, 2017, I checked the CM/ECF docket for this bankruptcy case or adversary proceeding and determined that the following persons are on the Electronic Mail Notice List to receive NEF transmission at the email addresses stated below:
- Megan M Adeyemo madeyemo@gordonrees.com, kgatzemeyer@gordonrees.com
- Lane K Bogard lbogard@lbinsolvency.com, dhaberbush@lbinsolvencv.com.ahaberbush@lbinsolvencv.co m,abostic@lbinsolvency.com,haberbush.assistant@gmail.com ,vhaberbush@lbinsolvency.com,jscarborough@lbinsolvency.c om,jborin@lbinsolvency.com
- Deborah S Cochran dcochran@wongfleming.com, sshalloo@wongfleming.com
- David R Haberbush dhaberbush@lbinsolvency.com, ahaberbush@lbinsolvency.com,abostic@lbinsolvency.com,vh aberbush@lbinsolvency.com,haberbush.assistant@gmail.com, jborin@lbinsolvency.com
- Vanessa M Haberbush vhaberbush@lbinsolvency.com, dhaberbush@lbinsolvency.com,ahaberbush@lbinsolvency.co

2. SERVED BY UNITED STATES MAIL:

m,abostic@lbinsolvency.com,haberbush.assistant@gmail.com ,jborin@lbinsolvency.com

Service information continued on attached page

- Cheryl A Kenner ck@kbklawyers.com
- Byron B Mauss efilings@amlegalgroup.com
- Zev Shechtman zshechtman@dgdk.com, danninggill@gmail.com;zshechtman@ecf.inforuptcy.com
- Daniel H Slate dslate@buchalter.com, smartin@buchalter.com;ifs filing@buchalter.com
- United States Trustee (LA) ustpregion16.la.ecf@usdoj.gov
- Michele L Wong michele.wong@doj.ca.gov
- Hatty K Yip hatty.yip@usdoj.gov

adversary proceeding postage prepaid, and	g by placing a true and correct	id/or entities at the last known addresses in this bankruptcy case or copy thereof in a sealed envelope in the United States mail, first class, the judge here constitutes a declaration that mailing to the judge will ment is filed.
		⊠ Service information continued on attached page
for each person or en persons and/or entitie method), by facsimile	ntity served): Pursuant to F.R. es by personal delivery, overni e transmission and/or email as	GHT MAIL, FACSIMILE TRANSMISSION OR EMAIL (state method Civ.P. 5 and/or controlling LBR, on, I served the following ght mail service, or (for those who consented in writing to such service follows. Listing the judge here constitutes a declaration that personal ompleted no later than 24 hours after the document is filed. Service information continued on attached page
I declare under penal	ty of perjury under the laws of	the United States that the foregoing is true and correct.
July 26, 2017 Date	Alexander S. Bostic Printed Name	Signature

Ernest M. Robles United States Bankruptcy Court 255 E. Temple Street, Suite 1560 / Courtroom 1568 Los Angeles, CA 90012

California United Bank Daniel Slate Buchalter A Professional Corporation 1000 Wilshire Boulevard, Suite 1500 Los Angeles, CA 90017-1730

BMO Harris Bank 300 E. John Carpenter Freeway Irving, TX 75062

BrockmanProperties 3720 E. Anaheim Street, Suite 201 Long Beach, CA 90804

Carlos Mosquera C/O Brian S. Kabaleck 644 S. Figueroa Street Los Angeles, CA 90017

Direct Chassis Link 3525 Whitehall Park Charlotte, NC 28273

Emodal (SSAT Pool) 700 Pier A Plaza Long Beach, CA90813

Flexi Van Leasing P.O. Box 3228 Boston, MA 02241

Inland Kenworth (US) Inc. 1600 Washington Blvd Montebello, CA 90640

Juan FranciscoRodriguez C/O Brian S.Kabaleck 644 S. FigueroaStreet Los Angeles, CA 90017

Kaiser Foundation Health Plan P.O. Box 23250 San Diego, CA 92193-3250

Mack Financial Services 7025 Albert Pick Road, Suite 105 Greensboro, NC 27402 Maersk 9300 Aeeowpoint Blvd. Charlotte, NC 28273-8136

NYK 1138 N. Germantown Pkwy, Suite 101-311 Cordova, TN 38016

People of the State of California Attn: Timothy J. Kolesnikow 300 South Spring Street, Suite 1702 Los Angeles, CA 90013

Prologis 11099 S. La Cienega Blvd. Ste. 210 Los Angeles, CA 90045

SC Fuels P.O. Box 14237 Orange, CA 92863-1237

Tec Equipment, Inc P.O. Box 11272 Portland, OR 97211

Trapac International 750 College Road East Princeton, NJ 08540

Wardini H A Company 2620 N Tustin Ave Santa Ana, CA 92705

Westran Idealease (Westrux) 15555 Valley View Ave Santa Fe Springs, CA 90670

California United Bank 818 West Seventh St. Suite 220 Los Angeles, CA 90017