• describes Debtor and significant events during the bankruptcy case,

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 describes the classification and treatment of Claims or equity interests as provided in Debtor's Plan of Reorganization ("the Plan"),

- explains how Debtor will execute the Plan,
- explains how Claims will be treated and paid,
- explains who can vote on or object to the Plan,
- explains what factors the Bankruptcy Court ("the Court") will consider when deciding whether to confirm the Plan,
- explains why Debtor believes the Plan is feasible and how the treatment of your Claim or equity interest under the Plan compares to what you would receive on your Claim or equity interest in liquidation, and
- explains the effects of Confirmation of the Plan.

The Plan will establish your rights with respect to your Claim if the Plan is confirmed.

The information contained in the Disclosure Statement is provided to the holders of Claims for the purpose of providing adequate information to Claimants so that Claimants can arrive at an informed decision in exercising their right to accept or reject the Plan.

Your vote to accept or reject the Plan is important. The Plan can be confirmed if it is accepted by the holders of Claims in each Class of Claims voting on the Plan. Additionally, the Court can confirm the Plan if it finds that the Plan accords fair and equitable treatment to the Class rejecting it if the requisite acceptances are not obtained. Debtor will seek Confirmation of the Plan whether the Plan is accepted by all Classes of Creditors or not.

EVERY ATTEMPT HAS BEEN MADE TO PROVIDE ACCURATE
INFORMATION IN THIS STATEMENT. HOWEVER, THE INFORMATION HAS NOT
BEEN THE SUBJECT OF A CERTIFIED AUDIT. NO REPRESENTATIONS ARE
AUTHORIZED BY DEBTOR EXCEPT AS SET FORTH IN THIS STATEMENT. THE
INFORMATION CONTAINED IN THE DISCLOSURE STATEMENT COMES FROM
DEBTOR AND ITS ATTORNEYS. DORIS BEALER IS THE PRIMARY SOURCE OF

INFORMATION CONTAINED IN THE DISCLOSURE STATEMENT AND REPRESENTS
THE BEST SOURCE OF INFORMATION CONCERNING DEBTOR AND ITS ASSETS
AND LIABILITIES. TO THE EXTENT THAT INFORMATION CONTAINED IN THIS
DISCLOSURE STATEMENT IS INCONSISTENT WITH INFORMATION CONTAINED
IN THE PLAN, THE TERMS OF THE PLAN ARE CONTROLLING.

HI.

Description of Business

1. History of Debtor and Events Leading to Filing Chapter 11 Case

Debtor is a corporation doing business in California. Debtor's principal place of business is in Delano, California. Doris Bealer is Debtor's sole officer, director, and shareholder. Debtor owns a mobile home park that includes twenty spaces and a house ("the Mobile Home Park"). Debtor began its business in 2007. Debtor's business generated gross income of \$103,210.00 in 2015, \$105,878.00 in 2016, and \$107,050.78 in 2017.

Debtor's business experienced problems beginning in 2013 that caused Debtor to default in its obligations owed to the Kern County Treasurer-Tax Collector (""KCTTC") and Dennis Brent, Trustee of the Revocable Living Trust of Dennis L. Brent Dated December 31, 2008 ("Mr. Brent") and Kathy Sue Lipton, Trustee of the Lipton Family Trust Dated September 5, 2007 ("Ms. Lipton"). Debtor's problems included:

- a. Debtor having higher than usual vacancies in the Mobile Home Park in 2013,
- b. Debtor having to make repairs to the Mobile Home Park's in 2015, 2016, and 2017, and
- c. Debtor incurring legal fees and renovation expenses associated with an eviction action concerning a house located on the Mobile Home Park in 2017.

Debtor defaulted in payment of real property taxes owed to the KCTTC beginning in 2013 and Debtor defaulted in obligations owed to Mr. Brent and Ms. Lipton in August 2017 because of the problems described above. As the result of Debtor's defaults, Mr. Brent and Ms. Lipton began a non-judicial foreclosure against the Mobile Home Park in September 2017. Debtor filed its Chapter 11 case in order to give Debtor a vehicle under which it could reorganize its business and financial affairs and repay the debt owed to its creditors over time.

IV.

Debtor's Historical, Post-Petition, and Projected Financial Information

1. <u>Historical Financial Information</u>

Debtor's business generated gross income of between \$103,210.00 and \$107,050.78 per year from 2015 through 2017. Debtor operated its business at a loss in 2015 and 2016 and at a profit in 2017. Debtor's business income has averaged \$104,133.00 per year since 2014 and Debtor's business expenses have averaged \$102,696.00 per year since 2014.

2. <u>Post-Petition Financial Information</u>

Debtor has continued its business operations after filing its Chapter 11 case.

Debtor has been able to increase the rent for the twenty spaces and the house and Debtor has no vacancies at this time. All major repairs and upgrades to the Mobile Home Park have been completed. A Summary of Debtor's Receipts and Disbursements from March 1, 2018 through April 30, 2018 is included in the Exhibits to Debtor's Disclosure Statement Dated May 15, 2018 ("the Exhibits") on file herein as Exhibit "A".

Debtor has used revenue received from its business to pay \$16,500.00 to secured creditors and pay ongoing business expenses since Debtor filed its Chapter 11 case. A list of the creditors who have received payments since Debtor filed its Chapter 11 case is included in

the Exhibits as Exhibit "B". Debtor expects its business to be profitable in the future and Debtor believes that it will be able to make the payments to creditors required by the Plan.

3. Projected Post-Confirmation Income

Debtor estimates that it will have gross revenue of about \$112,000.00 per year during the Term of the Plan. A Budget for Business Income and Expenses ("the Budget") is included in the <u>Exhibits</u> as Exhibit "C". Debtor believes the Budget is realistic and shows that Debtor will generate sufficient income from which Debtor can operate its business and fund the Plan.

V.

Significant Post-Petition Events

The following significant events have occurred since Debtor filed its Voluntary

Petition:

1. Continued Operation of Business

Debtor has continued to operate its business and Debtor has operated its business at a profit since Debtor filed its Chapter 11 case.

2. Payments to Secured Creditors

Debtor has made payments each month to secured creditors since filing its Chapter 11 case. The payments to secured creditors were made from income generated by the operation of Debtor's business. Debtor's payments to secured creditors through May 15, 2018 totaled \$16,500.00. Debtor's payments to secured creditors reduced the debt owed to the secured creditors and helped to insure the survival of Debtor's business.

3. Appointment of Committee of Unsecured Creditors

The United States Trustee has not appointed a Committee of Unsecured Creditors ("the Committee") in Debtor's case because Debtor has no unsecured creditors except for its Shareholder.

4. Employment of Professionals

Debtor obtained authorization from the Bankruptcy Court to employ the Law Offices of Leonard K. Welsh to be its general counsel in its Chapter 11. Debtor has not hired any other professionals in its Chapter 11 case and Debtor does not intend to hire any other professionals before confirmation of the Plan.

5. Motions for Relief from Automatic Stay

There are no Motions for Relief from Automatic Stay filed or pending in Debtor's case.

Debtor does not believe that grounds exist for the granting of any such motions.

6. Motions for Authority to Use Cash Collateral

There have been no Motions for Authority to Use Cash Collateral filed in Debtor's case. However, Debtor and Mr. Brent and Ms. Lipton reached an agreement concerning Debtor's use of the creditors' cash collateral in Debtor's case. Debtor's agreement with Mr. Brent and Ms. Lipton authorizes Debtor to use the creditors' cash collateral to pay expenses incurred by Debtor's business and the administration of its Chapter 11 case through July 31, 2018.

7. Administrative Matters

Debtor has filed its Monthly Operating Reports and paid the Quarterly Fees owed to the United States Trustee as required by the law since it filed its Chapter 11 case.

8. Disclosure Statement and Plan of Reorganization

Debtor has filed a Plan of Reorganization and Disclosure Statement Dated May 15, 2018. A hearing for approval of the Disclosure Statement is set for June 26, 2018. The Bankruptcy Court will determine at that time if the Disclosure Statement contains "adequate information" as required by 11 USC Section 1125.

VI.

Financial Information

1. Liabilities as of the Petition Date and Effective Date

a. <u>Creditors Having Administrative Claims</u>

Debtor has incurred Administrative Claims since the filing of its Voluntary Petition including fees owed to its attorney. Debtor estimates that the fees owed to its attorneys will be \$12,000.00 on the Effective Date of the Plan. Any unpaid Administrative Claims will be paid after Court approval if Court approval is required. Administrative Claims will be paid from (i) the retainer paid to Debtor's attorney or (ii) money received from the operation of Debtor's business. Debtor does not expect to have any Administrative Claims in its Chapter 11 case on the Effective Date of the Plan except for fees owed to its attorneys.

b. <u>Creditors Holding Security</u>

Debtor reported Secured Claims totaling \$825,762.89 on its Schedule D: Creditors Who

Have Claims Secured by Property. See Schedule D: Creditors Who Have Claims Secured by

Property filed by Debtor on February 6, 2018.

c. <u>Unsecured Claims with Priority</u>

Debtor reported no Priority Unsecured Claims on its Schedule E/F: Creditors Who Have Unsecured Claims - Part 1. See Schedule E/F: Creditors Who Have Unsecured Claims - Part 1 filed by Debtor on February 6, 2018.

Debtor believes that there will be no Allowed Priority Unsecured Claims on the Effective Date of the Plan.

d. <u>Unsecured Claims Without Priority</u>

Debtor reported Unsecured Nonpriority Claims totaling \$24,000.00 on its <u>Schedule E/F:</u>

<u>Creditors Who Have Unsecured Claims – Part 2.</u> See *Schedule E/F: Creditors Who Have*

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Unsecured Claims - Part 2 filed by Debtor on February 6, 2018. Debtor's Shareholder is the only unsecured creditor in Debtor's case.

e. <u>Disputed Claims</u>

Debtor does not have disputed claims listed the its <u>Schedules of Assets and Liabilities</u> and Debtor does not expect to have any disputed claims in its case.

f. Allowance of Claims

Any claim not objected to by Debtor or another party in interest will be an Allowed Claim in (a) the amount set forth in a Proof of Claim filed by or for a creditor or (b) scheduled by Debtor. However, nothing contained in the Disclosure Statement will be deemed to be a determination of the amount or allowance of a Claim.

The Plan sets (a) sixty (60) days after the Effective Date or (b) sixty (60) days after the filing of an amended claim whichever is later as the deadline for Debtor to object to the allowance of a claim. See Plan of Reorganization, Section 10.4 at Page 12.

2. Assets

a. Real Property

Debtor owns real property located at 1628 Inyo Street, Delano, California. Debtor's real property has a value of \$1,150,000.00 according to its Schedule A/B: Assets – Real and Personal Property. See Schedule A/B: Assets – Real and Personal Property filed by Debtor on February 6, 2018.

b. Personal Property

Debtor reported personal property valued at \$53,693.01 on its Amended Schedule A/B:

Assets – Real and Personal Property. See Amended Schedule A/B: Assets – Real and Personal

Property filed by Debtor on March 14, 2018. Debtor's personal property includes money owed to Debtor it by its Shareholder.

VII.

Tax Attributes

Debtor is an S Corporation for income tax purposes. Debtor has tax attributes including depreciable assets. However, Debtor will not incur income tax liability during the term of the Plan because it is an S Corporation.

VIII.

Preference and/or Avoidance Claims

Debtor does not believe that there is a basis for bringing any preference and/or avoidance claims in its Chapter 11 case. This is true because Debtor believes that:

- a. there were no material transfers of property outside of the ordinary course of business before Debtor filed its Chapter 11 case,
- b. it received fair market value in exchange for any property transferred in the ordinary course of business before it filed its Chapter 11 case, and
- c. any transfer of property or payments made to creditors or insiders before Debtor filed its Chapter 11 case will not result in creditors receiving less than one-hundred percent (100%) of their Allowed Claims based on (i) the payments provided in the Plan and (ii) the value of Debtor's assets available for liquidation if the Plan fails and Debtor is forced to liquidate.

IX.

Summary of the Plan of Reorganization

1. Generally

Debtor will operate its business after confirmation of the Plan. Debtor expects to be profitable in the future. A Budget concerning Debtor's income and expenses is included in the Exhibits as Exhibit "C". Debtor anticipates that its income and expenses will be stable and

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consistent during the Term of the Plan and that it will generate sufficient revenue to make the payments required by the Plan.

2. General Treatment of Classes of Claims

The Plan includes Ten Classes of Claims and Interests including:

- a. one Class of priority unsecured claims (Class One),
- b. four Classes of secured claims (Classes Two through Five),
- c. two Classes of unsecured claims (Classes Six and Seven),
- d. one Class for Debtor's executory contracts and unexpired leases (Class Eight),
- e. one class for the interest of Debtor's shareholder (Class Nine), and
- f. one Class for Debtor's interests (Class Ten)

The Plan provides for payment in full of all Allowed Claims during the Term of the Plan and for Debtor's shareholder and Debtor to retain their interest in Debtor and Debtor's assets except as modified by the Plan. The Plan further provides that all secured creditors will retain their liens against Debtor's real property in the same order and priority as existed on the Petition Date until the secured claim is paid in full.

3. Debtor's Interests.

Debtor will retain its assets and will not be required to liquidate any of its assets during the Term of the Plan. However, Debtor will have the right to sell any of its assets during the Term of the Plan as Debtor deems to be prudent and/or necessary. Confirmation of the Plan will vest all property of the estate in Debtor as provided in Section 1141(b) of the Code. Debtor's assets shall revest in the bankruptcy estate if Debtor's case is converted to Chapter 7 at any time after confirmation of the Plan and before the Court enters a Final Decree.

X.

Cash Requirements and Administrative Expenses

The Plan contemplates that Debtor will have the money to pay its Administrative

Claims on the Effective Date of the Plan and its current expenses. Debtor expects to have cash
on hand on the Effective Date of the Plan from which Debtor can pay (a) administrative

expenses, (b) payments to creditors required by the Plan, and (c) ongoing business expenses.

Debtor will pay professional claims after approval from the Court from (a) a retainer paid to its attorney or (b) income received by Debtor from the operation of its business.

As set forth in the Budget included in the <u>Exhibits</u>, Debtor's business operations will yield adequate revenue to fund its business and pay creditors as required by the Plan.

XI.

Confirmation Requirements and Procedures

The Plan must meet the requirements listed in 11 USC Sections 1129(a) or (b) to be confirmable. These include the requirements that (a) the Plan must be proposed in good faith, (b) at least one impaired class of claims must accept the plan without counting votes of insiders, (c) the Plan must distribute to each creditor and equity interest holder at least as much as the creditor or equity interest holder would receive in a Chapter 7 liquidation case unless the creditor or equity interest holder votes to accept the Plan, and (d) the Plan must be feasible. However, these requirements are not the only requirements listed in 11 USC Section 1129 and they are not the only requirements for confirmation. Debtor will request confirmation under 11 USC Sections 1129(a) or (b).

1. Who May Vote or Object?

Any party in interest may object to the confirmation of the Plan if the party believes that the requirements for confirmation are not met.

Some parties in interest are not entitled to vote to accept or reject the Plan. A creditor or equity interest holder has a right to vote for or against the Plan only if that creditor or equity interest holder has a claim or equity interest that is both (a) allowed or allowed for voting purposes and (b) impaired. Debtor believes there are three classes of claims that are impaired under the Plan.

2. What Is an Allowed Claim or an Allowed Equity Interest

Only a creditor or equity interest holder with an Allowed Claim or an allowed equity interest has the right to vote on the Plan. Generally, a Claim or equity interest is allowed if (a) Debtor has scheduled the claim on Debtor's Schedules unless the Claim has been scheduled as

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disputed, contingent, or unliquidated, or (b) the creditor has filed a Proof of Claim or equity interest unless an objection has been filed to such Proof of Claim or equity interest. When a Claim or equity interest is not allowed, the creditor or equity interest holder holding the Claim or interest cannot vote unless the Court overrules the objection or allows the Claim or equity interest for voting purposes pursuant to Federal Rules of Bankruptcy Procedure Rule 3018(a).

The deadline for filing a Proof of Claim for non-governmental agencies in this case is June 12, 2018.

The deadline for filing a Proof of Claim for governmental agencies in this case is August 6, 2018.

3. What Is an Impaired Claim or Impaired Equity Interest?

The holder of an Allowed Claim or equity interest has the right to vote only if it is in a Class that is *impaired* under the Plan. As provided in 11 USC Section 1124, a Class is considered impaired if the Plan alters the legal, equitable, or contractual rights of the members of that Class.

4. Who is Not Entitled to Vote?

Holders of the following types of Claims and equity interests are *not* entitled to vote:

- holders of Claims and equity interests that have been disallowed by an order of the Court;
- holders of other Claims or equity interests that are not "Allowed Claims" or "allowed equity interests" unless they have been "allowed" for voting purposes;
- · holders of Claims or equity interests in unimpaired classes;
- holders of Claims entitled to priority pursuant to 11 USC Sections 507(a)(2),
 (a)(3), and (a)(8);
- holders of Claims or equity interests in classes that do not receive or retain any value under the Plan; and
- administrative expenses.

You Have a Right to Object to the Confirmation of the Plan Even If You Are Not Entitled to Vote on the Plan.

5. Who Can Vote in More Than One Class?

A creditor whose Claim has been allowed in part as a secured claim and in part as an unsecured claim, or who otherwise hold claims in multiple classes, is entitled to accept or reject a Plan in each capacity and should cast one ballot for each claim.

6. Votes Necessary to Confirm the Plan

The Court cannot confirm the Plan unless (a) at least one impaired class of creditors has accepted the Plan without counting the votes of any insiders within that class, and (b) all impaired classes have voted to accept the Plan unless the Plan is eligible to be confirmed by "cram down" on non-accepting classes as discussed in Paragraph b below.

a. Votes Necessary for a Class to Accept the Plan

A class of claims accepts the Plan if both of the following occur: (a) the holders of more than one-half (1/2) of the allowed claims in the class, who vote, cast their votes to accept the Plan, and (b) the holders of at least two-thirds (2/3) in dollar amount of the allowed claims in the class, who vote, cast their votes to accept the Plan.

A class of equity interests accepts the Plan if the holders of at least two-thirds (2/3) in amount of the allowed equity interests in the class, who vote, cast their votes to accept the Plan.

b. Treatment of Non-Accepting Classes

Even if one or more impaired classes reject the Plan, the Court may confirm the Plan if the non-accepting classes are treated in the manner prescribed by 11 USC Section 1129(b). A plan that binds non-accepting classes is commonly referred to as a "cram down" plan. The Code allows the Plan to bind non-accepting classes of claims or equity interests if it meets all the requirements for consensual confirmation except the voting requirements of 11USC Section 1129(a)(8), does not "discriminate unfairly," and is "fair and equitable" toward each impaired class that has not voted to accept the Plan.

To the extent any Class impaired under the Plan and entitled to vote does not accept the Plan by the requisite statutory majority provided in 11 USC Section 1126(c) as discussed above, or is deemed to have rejected the Plan, Debtor will request confirmation of the Plan under 11 USC Section 1129(b).

e. Application of the Absolute Priority Rule

In corporate Chapter 11 cases, classes of creditors must consent to their treatment under the Plan or receive payment in full before any junior class of creditors receive anything under the Plan. This is called the "Absolute Priority Rule." Debtor does not believe the Absolute

Priority Rule applies because the Plan provides for payment in full of all Allowed Claims.

However, Debtor will seek confirmation of the Plan under the "cram down" provisions of 11

USC Section 1129(b) if the Court determines the Absolute Priority rule does apply in this case.

XII.

Chapter 7 Comparison and Liquidation Analysis

Creditors will receive a dividend equal to or greater than the dividend that would be paid to creditors in a Chapter 7 case. This is true because the Plan provides for payment in full of all Allowed Claims and it is not certain that a Chapter 7 Trustee could sell the Mobile Home Park for an amount sufficient to satisfy in full all Allowed Claims. Additionally, the Plan provides for payment of interest on Allowed Claims either at the rates required by the law or the rate required by Mr. Brent and Ms. Lipton's Promissory Note Secured by Deed of Trust.

XIII.

Discharge

Confirmation of the Plan discharges any debt provided for in the Plan as provided in Section 1141(d)(5) of the Code.

XIV.

Management Compensation

Debtor will continue to operate its business during the Term of the Plan. Debtor will be managed by Doris L. Bealer during the Term of the Plan. Debtor will not pay wages to Ms. Bealer during the Term of the Plan. However, Debtor will pay a management fee of \$550.00 per month to Giocoso Management, Inc. during the Term of the Plan. Giocoso Management, Inc. is an entity owned by Ms. Bealer.

XV.

Insider Claims

Debtor's Shareholder has a claim against Debtor for \$24,000.00. Debtor's Shareholder's claim will be extinguished and offset against money owed to Debtor by the Shareholder and Debtor's Shareholder will not receive any payment from Debtor on her claim against the corporation.

XVI

Creditor Risks

There is risk to creditors with the confirmation of the Plan. The primary risk is Debtor's failing to complete the payments required by the Plan. Debtor believes the benefits associated with the Plan outweigh the risks associated with the Plan and the Plan represents the best chance for all creditors to receive payment in full of the debt owed to them, while, at the same time, achieving the two primary objectives of Chapter 11: (1) the resolution of disputes and (2) payment to creditors. See <u>In re Kemp</u>, 134 BR 413, 415 (Bankr. ED CA 1991).

XVII.

Alternatives to the Plan

Dismissal of the case or conversion to Chapter 7 are alternatives available to Debtor if the Plan is not confirmed. Confirmation of the Plan is preferable to the dismissal of Debtor's case because dismissal would result in a foreclosure against the Mobile Home Park and the termination of Debtor's business. Additionally, Mr. Brent and Ms. Lipton would be forced to repay the KCTTC's claims if the Chapter 11 case is dismissed and Mr. Brent and Ms. Lipton foreclose against the Mobile Home Park. This is true because some of the debt owed to the KCTTC is more than five years old and Mr. Brent and Ms. Lipton would be forced to pay the KCTTC's claims to stop a sale of the Mobile Home Park for payment of defaulted taxes if the Chapter 11 case is dismissed. See Revenue and Taxation Code Sections 3691 and 3692.

Debtor does not believe that Chapter 7 is a better alternative to Debtor's Chapter 11 case. The Plan provides for payment in full of all allowed claims and there is no guarantee that a Chapter 7 Trustee could sell the Mobile Home Park for an amount sufficient to satisfy in full all allowed claims. Debtor believes that it would be difficult for a Chapter 7 Trustee to sell the Mobile Home Park for an amount sufficient to satisfy in full (a) all allowed claims, (b) the cost of sale, and (c) the administrative expenses associated with a Chapter 7 case. For that reason, Debtor believes that the Plan represents the best alternative available to all parties concerned.

For the foregoing reasons, Debtor believes that the Plan proposes the best treatment of creditors possible under the circumstances of this case and believes creditors should vote in favor of the Plan. Date: May 15, 2018 HELP KIDS, INC. By /s/ Doris L. Bealer DORIS L. BEALER President **APPROVED:** LAW OFFICES OF LEONARD K. WELSH equand X. Welsh LEONARD K. WELSH Attorneys for Debtor-in-Possession