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Plan of Reorganization dated December 9, 2016 (the "Plan"), a true and correct copy of which is attached to this Disclosure Statement as Exhibit "A."

The Plan provides for the reorganization of Debtor as a going concern. Debtor has procured capital and loan commitments from: (i) Debtor's pre-petition member The Burni Family Trust dated October 10, 2007 and its companies ("Burni Family Trust"), and (ii) member The Ralph Burni Trust dated April 9, 1989 and its companies ("Burni Trust") (collectively, the "Members") to complete the capital improvements needed on Debtor's property, cure the default with its secured lender and insure unsecured creditors are paid 100% of their claims under a plan, that, in Debtor's opinion, is the best way to ensure that all of its creditors will be paid all of their Allowed Claims. WHILE THE BUSINESS TERMS AND PROVISIONS DESCRIBED HEREIN ARE GENERALLY ACCURATE, NEITHER SUCH TERMS NOR THE PLAN IS BINDING ON THE INVESTORS UNLESS AND UNTIL DEFINITIVE DOCUMENTATION IMPLEMENTING THE TERMS HEREIN AND THE PLAN AGREEABLE TO THE INVESTORS IS FINALIZED AND FULLY EXECUTED, AND THE PLAN IS CONFIRMED.

Subject to the preceding paragraph, the Plan contemplates an infusion of Cash of approximately \$1,800,000 ("Cash Contribution"). The Cash Contribution will be made up of two parts, a \$500,000 capital contribution, in exchange for a retention by the Members of a 100% membership interest in Reorganized Debtor and a \$1,300,000 loan) from the Members wholly owned companies ("Affiliates") to Debtor, which will not be repaid until all creditors have been paid under the plan. The Cash Contribution to Debtor will be paid within ten (10) Business Days after the Confirmation Date or sooner as may be needed to complete capital improvements, and will be used by Debtor to: (1) reinstate due and owing unpaid interest and principal, unfunded reserve, unpaid and allowable costs of approximately \$650,000 of the First Trust Deed holder on Debtor's Hotel in an amount to be determined by the Court; (2)complete the renovations remaining on Debtor's Hotel, costing approximately \$883,000; (3) reserve for fees and costs incurred by Professional Persons in pursuit of confirming the Plan, totally approximately \$157,500 to be paid as agreed to between Debtor and the Professional Persons; (4) pay an initial \$100,000 pro rata distribution to the Unsecured Priority Creditors on the

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The Plan deems Secured Creditor's Class 1 Claim an "unimpaired" secured claim which is not entitled to vote for or against the Plan. As such, any Confirmation Order issued by the Court confirming the Plan must contain a specific finding that Secured Creditor's Class 1 Claim is "unimpaired," within the meaning of Section 1124, and that all the requirements and protections of Section 1124, have been applied to, and are in effect regarding, Secured Creditor's Class 1 Claim. The most significant provision of the Plan will be the reinstatement of Debtor's note with its first priority secured creditor, Wells Fargo, National Association, as Trustee for the Benefit of the Registered Holders of JPMBB Commercial Mortgage Securities Trust 2013-C-14, Commercial Mortgage Pass-Through Certificates, Series 2013-C-14 ("Secured Creditor"). On the Effective Date, Debtor as discussed above will transfer approximately \$650,000 or other sum deemed to be owing by the Court, of the Cash Contribution to Secured Creditor. It is Debtor's position that pursuant to the terms of the Secured Creditor Loan, Debtor will on the Effective Date of the Plan owe Secured Creditor approximately \$650,000 in unpaid interest, reserve account funding, reasonable attorney fees and other costs. Such amounts will be paid to Secured Creditor on the Effective Date or when Debtor and Secured Creditor agree on those sums or the Court determines those sums that will fully cure and reinstate the Secured Creditor's Loan. In contrast, Secured Creditor contends that its Class 1 Claim is impaired under the Plan, which in and of itself renders the Plan unconfirmable, and also that Debtor owes defeasance fees (approximately \$2.3 million), default interest (approximately \$600,000), penalties (approximately \$65,000) and possibly other default related charges to cure the Loan. Debtor disputes the amounts asserted by Secured Creditor to cure and reinstate the Loan, and responds that approximately \$650,000, cures all sums properly due to Secured Creditor to cure the Loan.

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In order to confirm the Plan, the Confirmation Order must contain a specific finding that Secured Creditor's Class 1 Claim is unimpaired within the meaning of Section 1124, and that all the protections afforded to unimpaired claims by Section 1124 apply to Secured Creditor's Class 1 Claim.

The principal owing on the Loan is approximately \$9,100,000. In the event the amount of unpaid interest, past due principle, reasonable attorney fees and costs, exclusive of default interest, penalties, fees, costs and any alleged defeasance fees or prepayment penalties claimed, necessary to fully reinstate the Loan exceeds \$650,000, the Members will contribute additional Cash to Debtor to cover these amounts and reinstate the Loan With the Loan reinstated, Debtor, on the Effective Date of the Plan, will commence making the normal monthly payment due each month of approximately \$180,000 per month and perform each and every other provision of the any prepetition Loan Document in effect between Secured Creditor and Debtor, which includes the funding of any reserve accounts due under the Loan and the payment of rent to Debtor's landlord. However, in the event the Court rules that Debtor is obligated to repay the defeasance fees or prepayment penalties claims, and/or default interest, fees and costs, Debtor will no longer seek to confirm the Plan, as attached hereto as Exhibit A.

The Unsecured Priority Claims will be paid their pro-rata share of the Allowed Claim amount from the \$100,000 made available through the Cash Contribution on the Effective Date and after the Unsecured Priority Claims have been paid in full the balance of the claims of the Unsecured Creditor Claims will be paid in full over 24 months via quarterly payments of \$50,000.

Any portion of the Cash Contribution not transferred to Secured Creditor, used to renovate Debtor's property, paid to satisfy Debtor's Administrative Claims, paid to Unsecured Priority Claims and Unsecured Creditors or as otherwise reserved in the Plan, will be used for operating expenses or as otherwise determined by Debtor in its full and absolute discretion.

# <u>DEBTOR URGES THAT CREDITORS VOTE TO ACCEPT THE PLAN. BALLOTS</u> <u>ARE DUE BY FEBRUARY 2, 2017 AT 5:00 P.M., PACIFIC TIME.</u>

After carefully reviewing this Disclosure Statement, the Plan and the Plan Documents,

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please indicate acceptance or rejection of the Plan by voting in favor of or against the Plan on the enclosed ballot. After voting, return the ballot to counsel for Debtor at the address set forth on the ballot, by 5:00 P.M., Pacific Time, on February 2, 2017 (the "the Ballot Deadline").

# II. INTRODUCTION

On May 25, 2016 (the "Petition Date"), Debtor filed a voluntary petition for relief under Chapter 11 of the United States Bankruptcy Code, in the United States Bankruptcy Court for the Southern District of California (the "Court"). Chapter 11 allows Debtor, and under some circumstances, creditors and other parties, to propose a Plan of Reorganization.

## A. The Purpose of the Disclosure Statement

Pursuant to § 1125 of the Bankruptcy Code, Debtor has prepared and filed this Disclosure Statement along with the Plan for the Court's approval and submission to the holders of Claims and interests. However, before an acceptance or rejection of a plan may be solicited, the Court must find that the Disclosure Statement contains "adequate information."

"Adequate Information" is defined in § 1125(a)(1) to mean "information of a kind, and in sufficient detail, as far as is reasonably practicable in light of the nature and history of the debtor and the condition of the debtor's books and records, that would enable a hypothetical reasonable investor typical of the holders of claims or interests of the relevant class to make an informed judgment about the plan." *In re Metrocraft Publishing Serv., Inc.*, 39 B.R. 567 (Bankr. N.D. Ga. 1984).

READ THIS DISCLOSURE STATEMENT CAREFULLY IF YOU WANT TO KNOW ABOUT: (1) WHO CAN VOTE OR OBJECT; (2) WHAT THE TREATMENT OF YOUR CLAIM IS, (i.e., if your Claim is Contested and what your Claim will receive if the Plan is confirmed) AND HOW THIS TREATMENT COMPARES TO WHAT YOUR CLAIM WOULD RECEIVE IN LIQUIDATION; (3) THE HISTORY OF THE DEBTOR AND SIGNIFICANT EVENTS DURING THE BANKRUPTCY; (4) WHAT THINGS THE COURT WILL LOOK AT TO DECIDE WHETHER OR NOT TO CONFIRM THE PLAN; (5) WHAT IS THE EFFECT OF CONFIRMATION; AND (6) WHETHER THIS PLAN IS FEASIBLE.

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THIS DISCLOSURE STATEMENT HAS BEEN PREPARED IN ACCORDANCE
WITH THE PROVISIONS OF BANKRUPTCY CODE § 1125 FOR DEBTOR'S USE IN
SOLICITING CONSENTS FROM CLAIMANTS TO ITSPROPOSED PLAN OF
REORGANIZATION. NO REPRESENTATIONS CONCERNING DEBTOR, ITS BUSINESS,
OR ASSETS ARE AUTHORIZED OTHER THAN THOSE CONTAINED OR REFERRED TO
HEREIN. ANY REPRESENTATIONS OR INDUCEMENTS OTHER THAN THOSE MADE
OR REFERRED TO HEREIN SHOULD NOT BE RELIED ON. ALTHOUGH EVERY
EFFORT HAS BEEN MADE BY DEBTOR TO BE ACCURATE, DEBTOR'S RECORDS
ARE NOT WARRANTED TO BE WITHOUT INACCURACIES. THIS DISCLOSURE
STATEMENT HAS BEEN MADE EXCLUSIVELY FOR USE IN CONNECTION WITH THE
ABOVE-ENTITLED BANKRUPTCY REORGANIZATION CASE AND SHOULD BE
RELIED UPON ONLY IN CONNECTION WITH THIS CASE.

After notice and a hearing, and in accordance with 11 U.S.C. § 1125, Debtor intends to request that the Court approve this Disclosure Statement as containing information, of a kind and in sufficient detail, adequate to enable a hypothetical reasonable investor typical of the holders of Claims against and Interests in Debtor to make an informed judgment with respect to acceptance or rejection of the Plan.

THE COURT'S APPROVAL OF THIS DISCLOSURE STATEMENT WILL NOT CONSTITUTE EITHER A GUARANTY OF THE ACCURACY OR COMPLETENESS OF THE INFORMATION CONTAINED HEREIN OR AN ENDORSEMENT OF THE PLAN.

Please read this Disclosure Statement, the Plan and the Plan Documents in their entirety prior to voting on the Plan. This Disclosure Statement describes various transactions contemplated under the Plan. No solicitation of acceptances may be made except pursuant to this Disclosure Statement and no person has been authorized to disseminate any information concerning Debtor or its business other than the information contained in this Disclosure Statement. Parties entitled to vote are urged to study the Plan and the Plan Documents in full and to consult with legal counsel about the Plan and its effect, including possible tax consequences,

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III.

# CONFIRMATION REQUIREMENTS: VOTE REQUIRED FOR APPROVAL OF THE PLAN

PERSONS OR ENTITIES CONCERNED WITH THE CONFIRMATION OF THIS

PLAN SHOULD CONSULT WITH THEIR OWN ATTORNEYS BECAUSE THE LAW ON

CONFIRMING A PLAN OF REORGANIZATION IS VERY COMPLEX. The following discussion is intended solely for the purpose of alerting readers about basic confirmation issues, which they may wish to consider, as well as certain deadlines for filing Claims. Proponent CANNOT and DOES NOT represent that the discussion contained below is a complete summary of the law on this topic.

# A. Who May Vote or Object

# 1. Who May Object to Confirmation of the Plan

Any party in interest may object to the confirmation of the Plan, but as explained below not everyone is entitled to vote to accept or reject the Plan.

# 2. Who May Vote to Accept/Reject the Plan

A creditor or interest holder has a right to vote for or against the Plan if that creditor or interest holder has a Claim which is both (1) allowed or allowed for voting purposes; and (2) classified in an impaired Class.

#### a. What Is an Allowed Claim/Interest

As noted above, a creditor or interest holder must first have an <u>Allowed Claim or interest</u> to have the right to vote. Some creditors have filed proofs of Claim. A creditor or interest holder with a Contested Claim may vote on the Plan, unless and until such Contested Claim becomes a Disallowed Claim. Generally, any proof of Claim or interest will be Allowed, unless a party in interest files an objection to the Claim and the Contested Claim holder establishes his Claim. When an objection to a Claim or interest is filed, the creditor or interest holder holding the Claim or interest cannot vote unless the Court, after notice and hearing, either overrules the objection or allows the Claim or interest for voting purposes.

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PASSED ON OCTOBER 7, 2016. A creditor or interest holder may have an Allowed Claim or interest even if a proof of Claim or interest was not timely filed. A Claim is deemed an Allowed Claim if (1) it is scheduled on Debtor's Schedules and such Claim is not scheduled as disputed, contingent, or unliquidated; and (2) no party in interest has objected to the Claim. An interest is deemed Allowed if it is scheduled and no party in interest has objected to the interest.

#### b. What Is an Impaired Claim/Interest

As noted above, an Allowed Claim or interest only has the right to vote if it is in a Class that is impaired under the Plan. A Class is impaired if the Plan alters the legal, equitable, or contractual rights of the members of that Class. For example, a Class comprised of general Unsecured Claims is impaired if the Plan fails to pay the members of that Class 100% of what they are owed in Cash upon confirmation of the Plan.

In this Case, Debtor believes that Classes 2, 3, and 5 are impaired. Parties who dispute Debtor's characterization of their Claim or interest as being impaired or unimpaired may file an objection to the Plan contending that Debtor has incorrectly characterized the Class.

Section 1124 provides the terms and conditions under which the Court can find that a Class of Claims can be deemed unimpaired under a Plan. As such, any confirmation Order approved by the Court must find that Secured Creditor's Class 1 claim is unimpaired within the meaning of Section 1124, and that all the protections afforded to creditors in an unimpaired class by Section 1124 apply to Secured Creditor's Class 1 Claim.

#### 3. Who Is Not Entitled to Vote

The following types of Claims are <u>not</u> entitled to vote: (1) Claims that have been Disallowed; (2) Claims entitled to priority pursuant to Bankruptcy Code §§ 507(a)(1), (a)(2) and (a)(8); and (3) Claims in Classes that do not receive or retain any value under the Plan. Claims entitled to priority pursuant to Bankruptcy Code §§ 507(a)(1), (a)(2), and (a)(8) are not entitled to vote because such Claims are not placed in Classes and they are required to receive certain treatment specified by the Bankruptcy Code. Claims in Classes that do not receive or retain any value under the Plan do not vote because such Classes are deemed to have rejected the Plan.

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EVEN IF YOUR CLAIM IS OF THE TYPE DESCRIBED ABOVE, YOU MAY STILL HAVE A RIGHT TO OBJECT TO THE CONFIRMATION OF THE PLAN.

#### 4. Who Can Vote in More than One Class

A creditor whose Claim has been Allowed in part as a Secured Claim and in part as an Unsecured Claim is entitled to accept or reject a Plan in both capacities by casting one ballot for the Secured part of the Claim and another ballot for the Unsecured part of the Claim.

# 5. Votes Necessary to Confirm the Plan

If impaired Classes exist, the Court cannot confirm the Plan unless at least one (1) impaired Class has accepted the Plan without counting the votes of any Insiders within that Class.

#### 6. Votes Necessary for a Class to Accept the Plan

A Class of Claims is considered to have accepted the Plan when more than one-half (1/2) in number and at least two-thirds (2/3) in dollar amount of the Claims which actually voted, voted in favor of the Plan. A Class of interests is considered to have accepted the Plan when at least two-thirds (2/3) in amount of the interest-holders of such Class which actually voted, voted to accept the Plan.

#### 7. Cram Down

The Plan may be confirmed even if not accepted by all impaired Classes, if the Court finds that all other requirements of confirmation under § 1129(a) are satisfied and certain additional conditions are met. These conditions are set forth in § 1129(b), and require, generally, a showing that the Plan does not discriminate unfairly and that the Plan is "fair and equitable" with respect to each Class of Claims and interest that is impaired under, and has not accepted, the Plan. In order to be "fair and equitable" as required by § 1129(b), the Plan must provide that Claimants and interest-holders in non-consenting, impaired Classes will either receive or retain on account of their Claims or interests, property of a value, as of the Confirmation Date of the Plan, at least equal to the value of such Claims or interests or, if they receive less than full value, no Class with junior priority will receive anything on account of such junior Claim or interest.

These are complex statutory provisions and this summary is not intended to be a

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complete statement of the law. If the Plan is not accepted by an impaired Class or Classes, Proponent will rely on the "cram down" provisions of § 1129(b) and seek Plan confirmation.

## B. <u>The Solicitation Process</u>

#### 1. The Solicitation Package

The following documents and materials will constitute the solicitation package (the "Solicitation Package"):

- A cover letter;
- The order approving the Disclosure Statement;
- A Ballot with voting instructions (and a pre-addressed, postage prepaid return envelope);
- The Notice of Confirmation Hearing; The approved form of the
   Disclosure Statement (with the Plan attached as Exhibit "A" thereto);
- Any additional material as the Bankruptcy Court may direct, if necessary.

## 2. Distribution of the Solicitation Package

Debtor will distribute the Solicitation Packages prior to the Ballot Deadline (the "Solicitation Date") to all Holders of Claims in the Bankruptcy Case as of January 19, 2017 in compliance with Bankruptcy Rules 3017(d) and 2002(b). The Solicitation Package may also be obtained from Debtor's counsel by (i) writing to Jennifer Duty at Gordon Rees at 101 W. Broadway, Suite 2000, San Diego, Ca 92101, or (ii) emailing jduty@gordonrees.com; or for a fee via PACER at <a href="http://www.uscourts.gov">http://www.uscourts.gov</a>.

#### 3. The Ballot Deadline

The Ballot Deadline is February 2,2017 at 5:00 p.m., Pacific Time. To ensure that a vote is counted, Holders of Allowed Claims must: (a) complete the Ballot; (b) indicate a decision either to accept or reject the Plan; and (c) sign and return the Ballot to the address set forth on the enclosed pre-addressed envelope provided in the Solicitation Package or by delivery by first class mail, overnight courier or personal delivery, so that all Ballots are actually received no later than the Ballot Deadline.

## 4. Voting Procedures

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BEFORE COMPLETING THE BALLOT, PLEASE CAREFULLY READ ALL MATERIALS THAT MAY ACCOMPANY THE DISCLOSURE STATEMENT, PLAN, PLAN DOCUMENTS AND BALLOT. AFTER COMPLETING, DATING, AND SIGNING THE BALLOT, YOUR BALLOT MUST BE DELIVERED TO COUNSEL FOR THE DEBTOR AT THE FOLLOWING ADDRESS:

**GORDON & REES** 

Attn: Jennifer Duty

101 W. Broadway, Suite 2000

San Diego, Ca 92101

TO BE COUNTED, A BALLOT WITH AN ORIGINAL SIGNATURE MUST BE RECEIVED AT THE FOREGOING ADDRESS NO LATER THAN February 2, 2017 AT 5:00 P.M., PACIFIC TIME. IF A BALLOT IS RECEIVED AFTER THE BALLOT DEADLINE, IT WILL NOT COUNT UNLESS DEBTOR DETERMINES OTHERWISE. ANY BALLOT THAT IS PROPERLY EXECUTED BY THE HOLDER OF A CLAIM, BUT THAT DOES NOT CLEARLY INDICATE AN ACCEPTANCE OR REJECTION OF THE PLAN OR THAT INDICATES BOTH AN ACCEPTANCE AND A REJECTION OF THE PLAN, WILL NOT BE COUNTED.

It is important to follow the specific instructions provided on each ballot when submitting a vote.

### C. <u>Confirmation Hearing On The Plan</u>

#### 1. Confirmation Hearing

Section 1128(a) of the Bankruptcy Code requires the Court, after notice, to hold a hearing on confirmation of a plan of reorganization. The Confirmation Hearing on the Plan is scheduled forFebruary 6-8, 2017 at 9:30 a.m., Pacific Time, at the United States Bankruptcy Court for the Southern District of California, United States Courthouse, before the Honorable Margaret M. Mann. The Bankruptcy Court, in its discretion and prior to the Confirmation Hearing, may put in place additional procedures governing the Confirmation Hearing. The Plan may be modified,

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if necessary, prior to, or as a result of, the Confirmation Hearing without further notice to parties in interest.

#### 2. **Plan Objection Deadline**

Section 1128(b) of the Bankruptcy Code provides that a party in interest may object to confirmation of a plan. The Court has directed that written objections to confirmation of the Plan, if any, must be filed with the Court and a copy of such written objections must be received by counsel for Debtor on or before 5:00 p.m. on February 2, 2017. In accordance with the Confirmation Hearing Notice filed with the Bankruptcy Court, Plan Objections or requests for modifications to the Plan, if any, must:

- Be in writing;
- Conform to the Bankruptcy Rules and the Local Bankruptcy Rules;
- State with particularity the basis and nature of the Plan Objection and, if practicable, a proposed modification to the Plan that would resolve such Plan Objection; and
- Be filed, contemporaneously with a proof of service, with the Bankruptcy Court and served so that it is actually received by the notice parties identified in the Confirmation Hearing Notice on or prior to the Ballot Deadline.

IV.

#### **OVERVIEW OF DEBTOR**

#### A. **Description and History of Debtor and Its Business**

#### 1. **Pre-Petition Ownership of Debtor**

Debtor is a California limited liability company that operates the Four Points by Sheraton located at 8110 Aero Drive, San Diego, Ca 92123 (the "Hotel"). Debtor leases the real property from the City of San Diego and is currently in the fourth year of a forty (40) year land lease. The leases with the City have been amended and extended over the years with the various parties discussed below. The current lease with Debtor will expire by its own terms in 2052. The Hotel has 225 rooms and approximately 110 employees. The Hotel is operated by Debtor under licensing and franchise agreements with the Sheraton, LLC, a wholly owned subsidiary of

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Starwood. The Hotel was purchased by the Burni Trust and R & D Properties, LLC ("R&D") in 2007 with the Burni Trust originally owning 78% and R&D owning 22%. Debtor was formed in 2010 and the property was transferred to Debtor from the Burni Trust and R&D in approximately 2010. Upon the formation of Debtor in 2010, the Burni Trust owned 89% and the Burni Family Trust owned 11%.

In July of 2013, Debtor executed a Note, Deed of Trust and Loan Agreement ("the Loan") in favor of Barclays Bank PLC ("Barclays") in the amount of \$9,500,000 and at the behest of Barclays created Aero Drive Holdings, Inc. ("Holdings Inc.") on May 8, 2013 and transferred a 2% membership interest in Debtor to that entity. As a result of that transfer in connection with the Barclays loan, the current membership interest of Debtor is owned 87.22% by the Burni Trust, 10.78% by the Burni Family Trust and 2% by Holdings, Inc.. Barclys assigned its rights under the Note, Deed of Trust, Loan Agreement and related agreements to Secured Creditor in August of 2013.

Originally, the Burni Trust, a member of Debtor, entered into a license agreement with Sheraton in January of 2007, whereby Hotel would be allowed to brand itself as a Four Points by Sheraton Hotel and be able to obtain reservations processed through Sheraton's system in exchange for Debtor's payment of license and franchise fees.<sup>3</sup> The license agreement was subsequently amended several times, with the most current amendment being the Third Amendment to the Licensing Agreement (the original agreement and all amendments thereto are collectively referred to as the "License Agreement").

Prior to the execution of the Third Amendment in November of 2013, Sheraton did an official inspection of the Hotel and wrote up as part of the Third Amendment a Property Improvement Plan ("PIP"). Pursuant to the terms of the PIP, Debtor was to make improvements to the exterior and interior of the Hotel in various phases, all of which were to be completed by December 2016. At the time the PIP was prepared, Debtor estimated the costs for the improvements to total approximately \$1.3 million.

#### • Sheraton Required Use of an Ineffective Management Company

<sup>&</sup>lt;sup>3</sup> The License Agreement was assigned by the Ralph Burni Trust to Debtor.

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In May of 2014, after operating the Hotel as a Four Points by Sheraton for seven years without a management company, Sheraton notified Debtor that its guest satisfaction scores, referred to as "LC Scores," did not reach the required benchmark of 8.0 and that Debtor was in default of the License Agreement. Throughout Debtor's operation of the Hotel under the License Agreement, Sheraton has employed one version or another of its quantification of overall guest satisfaction to determine if the Hotel is meeting Sheraton's brand expectations. In 2013, Sheraton shifted the focus from a customer service based model to more a product based model, placing much more focus on the quality and condition of the Hotel as opposed to the friendliness and hospitality of the Hotel staff. Prior to Sheraton's 2013 shift of its guest satisfaction scoring system, Debtor was meeting its guest satisfaction benchmarks and obligations under the License Agreement.

Upon Debtor's inability to meet guest scores in 2014, Sheraton declared Debtor in Default but agreed to forbear on any termination so long as Debtor did or agreed to do certain things, including the hiring of an outside hotel management company. In this regard the Forbearance Agreement provides:

- 1. Licensor is willing to forbear from exercising its termination rights on or before December 31, 2014 provided each of the following forbearance conditions are satisfied:
  - On or before October 1, 2014 License shall have the Hotel operated by a management company selected by Licensee from Licensor's current list of preferred management companies. In addition Licensee shall execute and cause the management company to execute Licensor's standard management consent letter.

This requirement was reiterated 20 days later, on September 29, 2014, in the Forbearance Agreement Amendment.

In accordance with Sheraton's requirements under the terms of the Forbearance Agreement and Forbearance Agreement Amendment, Sheraton provided Debtor with a list of ten management companies approved and recommended by Sheraton to operate the Hotel. After

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reviewing the list and determining that Hotel Management Group, LLC ("HMG") was the only management company located in San Diego, Debtor selected HMG from Sheraton's list to satisfy Sheraton's management requirements. HMG began managing the Hotel in November of 2014.

At the time HMG started managing hotel operations, the Hotel was still weathering the storm caused by the recession. This meant that although the Hotel wasn't making marked profits, the Hotel was able to pay its operational expenses and consistently make sure its lender, employees and necessary vendors were being paid. However, once HMG took over operations, management of the Hotel and the financial stability of the Hotel dramatically declined:

- Under HMG's management expenses for the Hotel's operations increased by approximately 33-40% with no correlating increase in revenue.
- Under HMG's management the Hotel's catering and events revenue came to halt as not a single party, banquet or luncheon was booked during the 2015 holiday season when in both the years prior and the upcoming 2016 season the Hotel's banquet and catering spaces have been fully booked.
- Under HMG's management there was significant turnover of upper management at the Hotel, including three different general managers in less than a year and a half, and HMG's employment of personal who were not qualified to operate the Hotel.
- Under HMG's management HMG did nothing to increase the Hotel's LC Scores, despite being brought in to cure the defaults claimed by Sheraton.
- Under HMG's management HMG did not allocate the funds or the resources to complete the PIP required by the Sheraton.
- Under HMG's management HMG failed to pay the amounts due to the Hotel's lender and the taxes due to the City of San Diego, something Debtor had always done in the seven years it had been operating the Hotel.
- Under HMG's management HMG failed to pay numerous vendors for various items and services, including operational items (such as Starwood printed

collateral), regular service bills (such as fire alarm monitoring and waste removal), professional services (such as repair providers), subscription services (such as The Knot and Quinceanera Magazine) and franchise fees due to the very franchise that required HMG's management.

HMG's management is a significant reason, if not the only reason, Debtor defaulted on its financial obligations and had to file for bankruptcy relief.

#### • Secured Creditor's Installation of a Lock Box and the Appointment of a Receiver

As discussed above, in July of 2013, Debtor obtained a loan from Barclays in the amount of \$9.5 million secured by the Hotel. The Loan was subsequently assigned to Secured Creditor. Debtor timely made all payments due under the Loan from approximately 2013 until December of 2015 and it wasn't until HMG elected not to pay the amounts due under the Loan that there was a default on the Loan.

Specifically, beginning in or about December 2015, HMG failed to make three monthly payments on the Loan to Secured Creditor, causing Secured Creditor to declare a default under the Loan. Secured Creditor initiated a lawsuit in San Diego Superior Court seeking, among other things, to appoint a receiver to assume control of and sell the Hotel to pay Debtor's obligations to Secured Creditor. In an effort to restructure its debt to Secured Creditor and avoid bankruptcy, Debtor, through its counsel, voluntarily agreed to the use of a lockbox and eventually agreed to the appointment of a receiver. On or about April 12, 2016, Jeffrey Kolessar was appointed as receiver ("Receiver") by Order of the San Diego Superior Court based on the agreement of the parties. By the Order of the San Diego Superior Court Receiver had the power and authority to market and sell the Hotel, subject to the Superior Court's approval.

Receiver then hired GF Management to manage the Hotel's operations up until and through Debtor's bankruptcy filing. While Receiver was managing Debtor's operations, Receiver did not make any payments on the loan with Secured Creditor. Concurrent with the appointment of Receiver, Secured Creditor also took control over certain accounts, including the Hotel's designated "Furniture Fixtures & Equipment" account ("FFE Account"), which would normally be used to fund any and all improvements for the Hotel and created a lock box account,

On December 8, 2016, the Court approved Debtor and Secured Creditor's Cash Collateral Stipulation, which provided for payment of \$528,402.24 to Secured Creditor and approximately \$131,000 to Debtor to be used to pay property taxes. The payment of \$528,402.24 from the Accounts to Secured Creditor under the Cash Collateral Stipulation amounts to the normal principal and interest (\$58,711.36) due under the Loan Agreement from the date of filing through the end of February 2017. With the appointment of the Receiver, Debtor not did have any control over the Hotel's operations or Debtor's operating funds and any request to release the funds held in the Accounts being refused, Debtor had to file bankruptcy to allow Debtor to regain possession of the Hotel, attempt to prevent a sale of the property by Receiver which would not have paid all of its creditors and to take control of its future operating revenue.

# • <u>Debtor's Post-Petition Events and Appointment of Professionals</u>

Debtor commenced this Chapter 11 Case by filing a petition under Chapter 11 of Title 11 of the United States Code (the "Bankruptcy Code") on May 25, 2016 ("Petition Date"). As of the Petition Date, Debtor has operated its business and managed its operations as a debtor—inpossession pursuant to §§1107 and 1108 of the Bankruptcy Code.

Shortly after the filing of the bankruptcy petition, Debtor with the express consent and agreement of Secured Creditor filed its application to employ FPCA Associates, LLC ("FPCA") to act as the Hotel's management company. FPCA was first employed as the management company for the Hotel when the Hotel was under the control of Receiver and the Secured Creditor. Upon Debtor's filing of the bankruptcy petition, Secured Creditor refused to agree to Debtor's use of cash collateral, unless Debtor continued using FPCA to managing the Hotel.

At the time Debtor sought to employ FPCA, Debtor understood that FPCA was approved by Sheraton because Secured Creditor, through Receiver, had previously retained FPCA and was

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--28 responsible for getting Sheraton's approval to replace HMG with FPCA. Sheraton filed a "Limited Objection," noting that the License Agreement required Sheraton to approve any management company employed by Debtor but agreed to the use of FPCA on an interim basis and to FPCA's receipt of compensation for its services, pending Sheraton's due diligence. However, since then, Sheraton has expressed to FPCA that FPCA's employment did not have to be approved by Sheraton since they were brought in by a Receiver.

Regardless, since Debtor filed its petition and after FPCA took over as manager of the Hotel, Debtor's operations have completely turned around. First, FPCA has remedied the staffing issues caused by HMG. Specifically, the positions of General Manager, Assistant General Manager, Executive Chef, Executive Housekeeper, Human Resources Manager, Chief Engineer, Accounting Clerk, Front Desk Supervisor, and Restaurant Supervisors have been replaced since the takeover date.

Second, under the direction of FPCA, Debtor has dramatically increased its revenue and occupancy levels from where they were in 2015 when the Hotel was under the management of HMG, the chart below shows the increase in rooms occupied and the increase in revenue from the Hotel since the Debtor filed Chapter 11 as compared to when HMG managed the Hotel the previous year:

	May	June	July	August	September	YTD
Rooms Booked	+389	+287	+280	+800	+1,821	
Gross Revenues	+ \$46,735	+ \$22,346	- \$46,760 <sup>4</sup>	+ \$32,969	+ \$147,959	+\$599,149

With this extra revenue Debtor has been able to satisfy all of its monthly ongoing operational expenses with additional cash remaining at the end of the month to be used to complete Sheraton's PIP.

<sup>&</sup>lt;sup>4</sup> This decline in July revenue, even though monthly room bookings were up is due to the fact that HMG while in control of the Hotel set a room rate below market value for the month of July and as a result of pre-booking, Hotel guests were able to book a room in advance and the Hotel was obligated to honor those locked in rates. The rates set by HMG for the moth of July were grossly below market rates for that month. For example, during the week of Comic-Con when comparable San Diego hotels book rooms at \$300 or \$400 a night, HMG was allowing guests to pre-book rooms at rates of only \$99 a night. Since HMG tied Debtor's hands regarding the rates that were and could charged during the month of July, the Hotel did less money this year than it had the year prior when the rooms were not booked at the discounted rate.

Third, under the management of FPCA, Debtor has also improved the Hotel's guest relation scores. Prior to the employment of FPCA, the Hotel did not meet the certain benchmarks outlined in the Forbearance Agreement due primarily to the physical state of the Hotel. However, since the physical state of the Hotel has improved and continues to improve, the Hotel's marks and guest survey scores have continued to improve. The latest reviews of the guest satisfaction scores show that the Hotel is the most improved Hotel throughout the Sheraton brand. The Hotel also was able to increase its Tripadvisor positioning from a ranking of 221 of 285 hotels in San Diego to a ranking 194 as of November 7, 2016 due to increased focus on guest service, separate and apart from any property or capital improvements that have been done to the Hotel. Debtor's LC scores improved from July of 2016 when the score was 4.63, (Note at that time the Debtor had not yet completed its new air conditioning system in the Hotel lobby), to 6.0 in September, 5.85 in October and 6.93 in November. This is a 33% increase from July 2016 to November 2016, while the Debtors was making improvements to the Hotel and 87% of the score of 8.0 that Sheraton had requested be attained through December or 2016.

# Debtor's Post-Petition Negotiations with Secured Creditor and Sheraton to explore other Brands

During the first four months of this Chapter 11, Debtor explored a possible sale of the Hotel with the Secured Creditor,<sup>5</sup> and during that same time period Sheraton requested that Debtor explore a brand change to settle prepetition defaults claimed by Sheraton.

Pursuant to negotiations with Secured Creditor, Debtor contacted a broker and received a letter of intent from a potential buyer but any sale was deemed to be impossible to pay off all its creditors when secured creditor demanded a defeasance fee/yield maintenance calculation/prepayment penalty of \$2,691,887.16, default interest of \$337,614, late charges of \$50,319, a liquidation fee of \$100,806 and other fees and principal of approximately \$12.9 million in August of 2016. Factoring these sums together with a broker's commission, closing costs, taxes and the unsecured claims the letter of intent purchase price, if pursued, would not have been enough to satisfy these sums and be able to pay anything to the Creditors.

<sup>&</sup>lt;sup>5</sup> Secured Creditor disputes this contention.

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Determining if a change in the brand would be in Debtor's best interest and what brand would be comparable to Sheraton has required to Debtor to evaluate the hotel brand saturation in the San Diego market: namely, what hotel brands would be open to having another hotel under their flag in the space occupied by the Hotel. This analysis led to the determination that none of the strongest hotel brands, Hilton, Hyatt and Marriot, would not be interested in having the Hotel operate under their brand because they have other hotels in the immediate vicinity.

After taking those brands off the table, the only brands comparable to what Debtor has now and who have the capacity to maintain Debtor's banquet and catering services are Wyndham, Best Western, Holiday Inn/Crowne Plaza and Red Lion. Debtor had discussions with each of these brands. Debtor has showed the Hotel to these brands through onsite meetings, discussed terms of a licensing agreement and have or expect to receive property improvement plans provided by the prospective brand. Debtor has to look at what property improvements would be required by a new brand and what the prospective brand will contribute to the Hotel's operations through a strong hotel loyalty program and use of a reservation system in order to determine if a brand change is economically viable and in Debtor's best interest. After just recently completing this laborious analysis, Debtor has determined it is currently in Debtor's best interest to remain with the Sheraton brand. This mutually agreeable effort to explore a brand change delayed the completion of the property improvement plan (PIP) by Debtor because if there was a brand change there would likely be a different PIP required by the new brand. More importantly, Sheraton knew that the exploration of a possible brand change would result in the delay in completion in the PIP and would continue the low LC guest scores until the improvements were completed.

#### • <u>Debtor's Completion of the PIP and the Sheraton Motion to Terminate the Stay</u>

Sheraton filed a Motion to Terminate the Automatic Stay on October 17, 2016 and asserted that Debtor has failed to complete the PIP, been given past notices of default under the License Agreement, breached the License Agreement with the Debtor and alleged that its brand has been harmed by Debtor's action. Sheraton also claims that as a result of these defaults, Debtor is not permitted to assume the License Agreement. Debtor has opposed Sheraton's motion and contended that Sheraton filed its motion without having inspected the Hotel since the Debtor filed its petition and without any understanding of what improvements have been done by the Debtor to since the filing of its petition. Specifically, Debtor, in accordance with the PIP provided by Sheraton has completed the following property improvements to the Hotel: (1) ensured all entry door frames have sound/smoke seals installed, (2) replaced existing knobs with lever handles, (3) installed sound seals to connecting doors, (4) repaired all HVAC units to excellent condition, (5) repainted ceilings, (6) installed new battery operated key cards to exit only doors, (7) replaced showers with new wall-mounted showers with lever handles, (8) replaced the pool deck, (9) installed ADA ramps at the exterior sidewalk, (10) repaired and repainted trellis with moisture resistant, semi-gloss paint, (11) sanded and repainted or replaced existing light poles, (12) repaired cracks and resealed asphalt, (13) restriped markings for roads, traffic flow and parking/non-parking areas, (14) replaced lobby carpet, (15) replaced lobby ceiling tiles, (16) reupholstered all soft goods to match new design scheme, (17) repaired existing pods to have ADA counter height access, (18) incorporated existing computers into the lobby area, (19) replaced carpet in the event spaces, meeting rooms and ballrooms, (20) expanded the size and increased the access to the fitness center, (21) installed new store front and door to the fitness center, (22) relocated power, TV and data outlets to coordinate with equipment in the fitness center, (23) replaced fitness center lighting with recessed lighting and decorative lighting, (24) installed new wallpaper in the fitness center, (25) replaced ceiling tiles in the fitness center, (26) replaced work out equipment in the fitness center, (27) replaced soffit in fitness center with new gypsum board soffit, (28) repaired, cleaned and maintained all back of house areas including, locker rooms, cafeteria and office spaces, (29) repainted existing walls with smooth

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semi-gloss paint, (30) installed additional signage, (31) replaced hall and guestroom corridor light lenses, (32) replaced ballroom ceiling tiles and ordered and paid for new TVs to be installed in all rooms.

Debtor has made many of the improvements required by the PIP and expects to have the remainder of the PIP completed no more than three months following approval of its plan now that it has determined that a brand change is not in the best interest of creditors and despite facing the significant obstacles that have prevented the PIP from being completed. Pointedly, as discussed above, during Debtor's brand evaluation, at the specific request of Sheraton, Debtor was precluded from finalizing the PIP with Sheraton because if Debtor went with another brand, there would be a whole new and different PIP which would call for totally different improvements at differing costs. Accordingly, until Debtor finished its good faith negotiations with Sheraton it made no sense to finish Sheraton's PIP. Also, HMG, the management company required and recommended by Sheraton failed to undertake any actions to complete the PIP and mismanaged Debtor's operations to provide for the funds necessary to complete the PIP. Then, once HMG was ousted by Receiver in April of 2016, Debtor had to wait for the busy summer months to pass before it could under make the larger repairs, such as installing a new air conditioning system, new carpet, ordering new TVs and replacing the wallpaper in the common areas and lobby of the Hotel.

Debtor also has had to make the improvements within the confines of what is available in the monthly operating budget because Debtor's FFE Account, with funds in excess of \$385,000, was not being released by Secured Creditor as its Cash Collateral The FFE account is supposed to be used to pay for improvements at the Hotel such as the PIP, but until the Cash Collateral Stipulation was approved on December 8, 2016 Secured Creditor had prohibited Debtor from taking out the funds necessary to make those improvements.

In 2015, the year prior to Debtor's bankruptcy filing, Debtor had been making a monthly contribution amount of approximately \$26,655.52 to the FFE Account. This resulted in an annual FFE reserve amount of \$312,000. The payments held by Secured Creditor prior to entering into the Cash Collateral Stipulation were in excess of \$385,000. This amount being held by Secured

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Creditor was in excess of the amount required to be held on an annual basis. Secured Creditor disputes these factual contentions.

Since the Petition Date, any property improvements have been made with monthly operating profits. The Cash Contribution under the plan, if approved, will allow for the remaining improvements required by the PIP to be completed within three months of Plan confirmation.

When the Hotel is able to complete the PIP-related items and brand improvements, such as replacing the guestroom carpet and wallpaper, replacing and replacing the soft goods, such as bed linens, Debtor believes there will be a significant increase in the LC scores. Historically speaking, properties that undergo room upgrades see a significant lift in guest scores for all key areas and since here, the guest LC Scores show the biggest complaint being the condition of the Hotel's guest rooms and its amenities an improvement in the condition of the Hotel will likewise increase these scores. As discussed above the LC scores have already increased 33% between July and November of 2016 and in November the score of 6.93 was 87% of the scores requested of the Debtor as of December 2016.

Sheraton objects to Debtor's assumption of the License Agreement by Debtor and contends that Debtor has historically breached the License Agreement by failing to complete the PIP and failing to meet the LC Score requirements. Sheraton contends that these historic defaults prevent Debtor from assuming the License Agreement under the Bankruptcy Code. Debtor disputes this contention and asserts that because of its ability to cure the purported defaults, Debtor can assume the License Agreement.

#### 2. **Completion of Renovation of the Hotel**

Since commencement of the renovations on the Hotel as required by the PIP, Debtor will have approximately \$883,000 to finish the PIP agreed to by Sheraton through the Contribution. Debtor has a schedule and listing of the PIP improvements remaining and a schedule for completion which is attached hereto as **Exhibit B**. Debtor's members will immediately commence providing the \$883,000 to fund these improvements upon the Effective Date in accordance with the schedule attached and within three months after the Plan is confirmed.

#### B. <u>POST-PETITION DEVELOPMENTS</u>

#### 1. Post-Petition Activities

Debtor has made progress on the renovations and maintained the value of the Hotel.

Debtor and Secured Creditor have entered into a stipulation for use of cash collateral (Docket No.158, the "Cash Collateral Stipulation"), and Debtor has made all post-petition payments of principal and interest to Secured Creditor under the terms of the Cash Collateral Stipulation (the "Cash Collateral Protection Payments"). Debtor was authorized to retain and compensate FPCA as Debtor's property manager. Docket No. 54 (the "Management Order"). A committee of unsecured creditors (the "Committee") has not been appointed.

# 2. Employment of Professionals

Debtor has employed Gordon & Rees LLP as Chapter 11 counsel. (Docket No.104.)

Debtor employed FPCA to manage the Hotel. Debtor has also employed a consultant to help monitor operations and explore a possible brand change. (Docket No. 102.)

### 3. Claims Bar Date and Claim Objections

The Claims Bar Date has been set and passed on October 7, 2016. (Docket No. 83.) A summary of the scheduled Claims, filed Claims, and Contested Claims is attached hereto as **Exhibit C**. However, Debtor has not completed its investigation of all Claims. Debtor anticipates filing objections to certain Claims and will file Claim objections within 180 days after the Confirmation Date.

# 4. Motions to Lift Automatic Stay

As discussed above Sheraton filed a motion to lift the automatic stay and terminate the Debtor's license agreement with Sheraton (Docket No. 122 &123), which Debtor, Secured Creditor and the largest unsecured creditor, the City of San Diego opposed (Docket Nos. 136,137,138,139 & 140). The Court is tracking Sheraton's relief from stay motion with the plan confirmation and will hear arguments and decide whether relief from the automatic stay will be granted and whether Debtor can assume the License Agreement in light of the alleged past defaults, in connection with whether the Plan should be confirmed. This is because it is important for Debtor's reorganization efforts for Debtor to know whether it is going to be able to

maintain and assume its License Agreement with Sheraton. If Sheraton's motion for relief from the automatic stay is granted and the License Agreement is not assumed by Debtor, Debtor may not have the revenue necessary to pay its debt obligations and the value of the Hotel may decrease, which may affect the payment of unsecured debt. The Plan, attached as Exhibit A, is based on Debtor's ability to retain the License Agreement with Sheraton and receive the revenue associated with Sheraton's brand marketing efforts. Therefore, if the Court grants relief from the automatic stay to allow Sheraton to terminate the License Agreement, Debtor will have to change its brand and file a new plan of reorganization. Secured Creditor also contends that if the Court permits the Sheraton License Agreement to be terminated, an additional (and incurable) event of default will be triggered under the Loan Documents which would render the Plan unconfirmable and entitle Secured Creditor to immediate relief from the automatic stay.

# 5. Extensions of Exclusive Periods to File Plan of Reorganization and Solicit Acceptances Thereto

Debtor requested for one extension of its exclusive period to file a Plan pursuant to § 1121(c)(2) (the "Plan Filing Period") and its exclusive period during which only Debtor may solicit acceptances of a plan under § 1121(c)(3) (the "Plan Solicitation Period," collectively with the Plan Filing Period, the "Exclusive Period"). (*See* Docket No.110 (the "Extension Motion").) An Order approving the Extension Motion was entered by this Court on November 14, 2016. (Docket No. 1135 (the "Order Extending Exclusive Periods").) The Order Extending Exclusive Periods was without prejudice, and extended Debtor's rights under the Exclusive Periods through December 9, 2016 for the Plan Filing Period, and February 9, 2017 for the Plan Solicitation Period.

V.

# FINANCIAL CONDITION OF ESTATE

# A. <u>Liabilities Disclosed in Debtors' Schedules and Claims and Interests</u>

Debtor filed its original schedules and two Amended Schedules (Docket No. 42, 70 &78), which listed liabilities totaling \$10,066,883.23. In addition, certain proofs of Claim have been filed by creditors in this Case, as listed in the Court's Claims Register. Scheduled and filed

Claims, include: Priority Claims of \$\$552,541.96, which includes claim #3 from the City of San Diego for \$481,379.35; Non-Priority Unsecured Claims total\$228,982.03 after removing insider claims; and Secured Claim of \$9,022,000 (Claim #9 filed for \$10,334,128.34)(see Schedules A, B, D, E and F, Docket Nos. 42.70 & 78; see also Claims Register). None of these Claims are necessarily Allowed Claims, and Debtor reserves the right to object to any and all Claims until 180 days the Confirmation Date, and until such date, unless otherwise provided by the Plan or Court order, these Claims shall not be regarded by the Plan as Allowed Claims.

## B. Assets Scheduled

Debtor has listed the following assets in his Schedules (Docket No. 80):

Description of Asset	Scheduled Value of Asset
Real Property	\$16,800,000 <sup>6</sup>
Personal Property	\$1,645,863.09
Total	\$18,445,863.09

# C. <u>Estimated Administrative Expenses at Time of Confirmation</u>

Debtor paid a \$65,000.00 retainer to Gordon & Rees, for post-petition services. No other Professional Persons received retainers. Debtor estimates that the unpaid Administrative Claims at the time of confirmation will be as follows: (1) Gordon & Rees - \$150,000.00; and (2) any unpaid U.S. Trustee's fees (estimated at \$7,500.00) will be paid on or before the Confirmation Date, and continue to be paid as required by 28 U.S.C. § 1930(a)(6). Administrative Claim owed to Gordon & Rees will be paid from accumulated income, Cash Contribution, or other available sources upon confirmation of the Plan as Debtor and Professional Persons may otherwise agree.

THE FINANCIAL PROJECTIONS PROVIDED HEREIN ARE BASED UPON THE BEST INFORMATION AVAILABLE AT THE TIME THE DISCLOSURE STATEMENT WAS PREPARED. FIGURES UTILIZED HEREIN HAVE NOT BEEN AUDITED. WHILE EVERY EFFORT HAS BEEN MADE TO VERIFY THE ACCURACY OF THE INFORMATION AND ESTIMATES MADE HEREIN, NEITHER DEBTOR NOR ITS COUNSEL GUARANTEE THE ACCURACY OF SUCH INFORMATION.

<sup>&</sup>lt;sup>6</sup> As discussed in the liquidation analysis, the Hotel was appraised for \$16,800,000 in June of 2015 but is assumed to be sold for \$13,000,000 in a Chapter 7 liquidation.

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VI.

## **LIQUIDATION**

# A. Treatment of Non-Consenting Members of Consenting Class

The Plan must provide that a non-consenting impaired Claimant or interest holder of a consenting Class receives at least as much as would be available had Debtor filed a Chapter 7 petition instead. In a Chapter 7 case, the general rule is that the debtor's assets are sold by a trustee. Upon liquidation by a Chapter 7 trustee, Unsecured Claims receive a Distribution only if there are proceeds in excess of the Secured Claims, Priority Claims, and the Administrative Claims.

Unsecured Claimants would receive a return of 0% if the Case was converted to

Chapter 7 (the "Estimated Liquidation Return"). Conversely, under the Plan, Unsecured Priority

Creditors and Unsecured Claims will receive Distributions of 100% of their Allowed Claims.

The primary advantage of the Plan over Chapter 7 liquidation is that Debtor will receive the Cash

Contribution, which will result in the completion of the renovations on the Hotel, increased

revenue for the Hotel and current experienced management will assist with profitably managing

the Hotel. Debtor will maintain its Assets and place increased income generated from the

operation of the fully renovated Hotels into the General Account to pay off Allowed Claims for
an amount greater than the Estimated Liquidation Return.

Another advantage of the Plan over Chapter 7 liquidation is that the Hotel will not have to be foreclosed, liquidated or auctioned off. Due to the existence of a ground lease and not fee ownership, the failure to complete PIP, economic conditions, the existing threat of termination by Sheraton, the unpredictable nature of large real estate sales in Southern California, and the current challenges associated with obtaining financing from large financial institutions, there is a risk that a distressed sale of the Hotel in a Chapter 7 liquidation could result in the sale of the Hotel for a price near, or even below, the outstanding amounts due to the Secured Creditor if the case was converted. If the Hotel was sold for approximately \$13 million the balance due on the Secured Creditor Loan, with the defeasance fee, default interest and other attendant fees, Unsecured Claimants would likely receive \$0.00 under a Chapter 7.

Under a Chapter 7 liquidation, the Secured Claim would not be guaranteed to be paid in full. The Hotel was appraised for \$16,800,000.00 in June of 2015 before the Debtor defaulted with the Secured Creditor and before the Debtor was unable to complete the PIP with Sheraton. See Exhibit "D". As explained more extensively in Exhibit "D", in June of 2015 Debtor received, per its request, an appraisal of the Hotel (the "Appraisal"). CRBE (the "Appraiser"), is a Certified General Appraiser, a member of the Foundation of Real Estate Appraisers, and an associate member of the Appraisal Institute. The Appraisal reflects a fair market value analysis of the Hotel, with the purpose of estimating the Hotels' market value "As Is", as a Fee Simple Estate, with those terms defined therein. Debtor believes that the Hotel is not currently worth \$16,800,000 because of the defaults with its lender, the failure to complete the PIP and the threat of termination of its license agreement with Sheraton. Accordingly, the Debtor has assumed a Chapter 7 liquidation sale to be \$13,000,000.

Thus, even assuming the Hotel was sold for the amount allegedly due its lender in a liquidation, the Secured Creditor might not receive the full amount of their Secured Claim due to trustee fees in any foreclosure, an estimated 8% cost of sale expenses if all Assets are liquidated and the potential administrative expenses in Chapter 7. *In such an event, Unsecured Claims would receive nothing.* Debtor contends that the Plan, in contrast, will cure and fully reinstate the Secured Creditor Loan. The operating revenue after the Hotel is renovated and the license agreement with Sheraton assumed will satisfy all non-default related Secured Creditor Loan payments, as required by the terms thereof. And Priority Unsecured Creditors will receive an immediate pro-rata distribution of \$100,000 of their Allowed Claims on the Effective Date and the balance of their allowed claims over 24 months, by way of quarterly pro-rata distributions from \$50,000 provided by Debtor If any balance is due on either the Priority Tax Claims or General Unsecured Claims after 24 months, Claimants holding a Priority Tax Claim or General Unsecured Claim will receive a lump sum payment, paying the Allowed Claim Amount in full.

## B. Chapter 7 Liquidation Analysis

#### 1. Income Sources

Debtor's liquidation analysis assumed a distress sale without the completion of the PIP

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and a net liquidation value of Debtor's Assets of \$13,000,000, with income sources primarily from selling the Hotel and non-real property Assets.

## 2. Liability

Debtor would likely incur liabilities in a Chapter 7 liquidation currently estimated in the following amounts: Administrative Claims of approximately \$1080,000, which is comprised of commissions and closing costs based on a sale of \$13,000,000 (i.e. \$1,040,000 for a 8% cost of sale) and \$40,000.00 for a Chapter 7 liquidation; no Priority Claims; Secured Claims of approximately \$13,000,000; Priority Unsecured Claims of approximately \$450,000; general Unsecured Claims of approximately \$598,000 and Chapter 11 Administrative Claims of \$157,500. All of these figures are conservative, and should not be binding on Debtor. Regardless, even under these conservative assumptions, after payment of the Claims discussed above, Secured Creditor would recover less than the Scheduled Secured Claim, leaving nothing for any lower priority Claims.

# C. Comparison to Chapter 11 Plan/Best Interest of Creditors Test

The Chapter 7 liquidation provides that after a payment of the Secured Claim there will be no payments to the Priority Unsecured Claims, and the Unsecured Claims. By comparison, the Chapter 11 Plan will provide Unsecured Creditors with a Distribution of 100% of their Allowed Claims. Moreover, the Chapter 7 administrative expenses (including professional fees, closing costs, and broker's commissions at 8%, estimated to be \$1,080,000.00), will be avoided under the Chapter 11 Plan, which will result in a substantial Distribution to Unsecured Creditors. Debtor's Chapter 11 Plan will require no additional costs after the Confirmation Date, other than Administrative Claims of Professional Persons. Furthermore, the renovations to the Hotel pursuant to the Property Improvement Plan make it likely that Debtor will be profitable with increasing net income over the Term of the Plan.

Debtor's Chapter 11 Plan will eliminate the need for, and cost of, a Chapter 7 Trustee and other Professional Persons. Debtor's Chapter 11 Plan will increase the present fair market value of the Hotel, and going concern value of its business due to the estimated \$883,000 in PIP renovation expenditures. Debtor's Chapter 11 Plan proposes to contribute new value in the form

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of the\$500,000 capital contribution and \$1,300,000 loan, and increased income from the renovated Hotels. A Chapter 7 liquidation would result in the liquidation of a Hotel that has not been renovated in exchange for an immediate, albeit less predictable and smaller, payment of the Secured Claim.

#### VII.

#### **ESTATE FINANCIAL DATA**

### A. Post-Petition Income

Debtor's gross revenue from operating the Hotels from May 25, 2016 until October 31, 2016<sup>7</sup> was approximately \$4,600,000. The average monthly income over this time period was approximately \$653,000.

# B. Cash

As of December 7, 2016, Debtor's cash bank balance was \$171,965.

# C. <u>Income Forecasting and Feasibility</u>

Debtor's management company and its controller have prepared a Cash Flow Summary through February 29, 2017 attached as **Exhibit "E"** and an Income and Expense Forecast through December of 2017, attached as **Exhibit "F"** to this Disclosure Statement, which shows Debtor's forecast for annual revenues for 2017 to be \$9,119,589. The projections are based on the Hotel's operational history since 2015 and other assumptions discussed therein; such as the past reduced income due to renovations and the downturn in the economy, and the projected rise in future income after completion of the renovations, among other factors.

# D. Other Litigation Claims

Debtor currently has filed no adversary actions in this Court. The Plan reserves Debtor's right to file any adversary actions in this Court in compliance with the Plan and the Bankruptcy Code if the need arises.

# E. <u>Tax Analysis</u>

In conducting its post-petition and post-confirmation business, Debtor anticipates

<sup>&</sup>lt;sup>7</sup> October 2016 was the last month for which Debtor was obligated to file a Monthly Operating Report before the filing of this amended Disclosure Statement.

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incurring and paying any liability due for taxes. All taxes have been paid on a current basis by Debtor, and will continue to be timely paid by Debtor during the Term of the Plan.

In general, Debtor's federal taxes are based upon income from operating the Hotels, less deductible expenses related thereto. During the Term of the Plan, Debtor will remain responsible for all Federal and State taxes associated with or related to property in possession of or controlled by Debtor. The Plan provides for Debtor to maintain a "Tax Reserve," in accordance with Plan Article 7.

#### VIII.

#### **SUMMARY OF THE PLAN**

A summary of Debtor's Plan is set forth below. You are encouraged to read the Plan itself, because the comments that follow are only a general description of the operation of the Plan. In the event there are discrepancies between the description below and the Plan itself, the terms of the Plan shall govern. WHILE THE BUSINESS TERMS AND PROVISIONS DESCRIBED HEREIN ARE GENERALLY ACCURATE, NEITHER SUCH TERMS NOR THE PLAN IS BINDING ON THE INVESTORS UNLESS AND UNTIL DEFINITIVE DOCUMENTATION IMPLEMENTING THE TERMS HEREIN AND THE PLAN AGREEABLE TO THE INVESTORS IS FINALIZED AND FULLY EXECUTED, AND THE PLAN IS CONFIRMED.

#### A. <u>Cash Contribution</u>

The Plan contemplates an infusion of Cash from the Members, who will transfer the Cash Contribution on the Effective Date. The Members will contribute \$500,000.00 as a capital contribution and a loan from its affiliates of \$1,300,000 which will be repaid only after all claims have been paid under the plan ("Subordinated Loan"). The Cash Contribution will be transferred from the Cash Contributors to Debtor's General Account. Attached as **Exhibit G** is the proof of funds from the Members totaling \$1,800,000. Debtor will make Distributions to Allowed Claims as described in the Plan.

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#### **Debtor's Equity Structure After Receipt of the Cash Contribution** 1.

Debtor is not issuing new membership interests to the Members. Thus, Debtor asserts that § 1145 does not apply.

#### 2 **New Value Contributed by the Members**

#### **Absolute Priority Rule and "New Value Exception"** a.

In general, the "absolute priority rule" as defined in § 1129(b), provides that if an impaired Class has not accepted the Plan, the Court may not confirm the Plan unless it does not discriminate unfairly, and is fair and equitable, with respect to each class of Claims or interests.

The "new value exception" to the absolute priority rule provides that if a junior class contributes "new value" to Debtor, the junior class (i.e. the Members) may be permitted to retain its interest even though the senior creditors are not paid in full. Bank of Am. Nat. Trust & Sav. Assn v. 203 N. LaSalle St. Partnership (In re 203 N. LaSalle St. Partnership), 526 U.S. 434 (1999).

It is Debtor's position that to be considered actual "new value," the new value" (i.e., the Cash Contribution) must be "up front," must consist of one or more assets that have more than nominal value, and must be necessary to the continued survival of the debtor certain creditors have contended that the "new value exception" is limited such that the equity holders of Debtor cannot contribute new capital and receive ownership interests in the reorganized entity in return without first allowing others to compete for that equity, or to propose a competing reorganization plan.

Debtor contends that the Plan satisfies the new value exception, and is confirmable despite the Members retention of an interest ahead of other Claimants, because the Members have offered new value that is: (i) new; (ii) substantial; (iii) money or money's worth; (iv) necessary for a successful reorganization; and (v) reasonably equivalent to the value or interest received. In re Sun Valley Newspapers, Inc., 171 B.R. 71, 77 (B.A.P. 9th Cir. 1994).

On the Effective Date, the Cash Contribution will provide Debtor with approximately \$1.8M in new value. Debtor interprets Ninth Circuit law to support the conclusion that the Cash Contribution will provide new, substantial money, necessary for Debtor's reorganization that is

reasonably equivalent to the Members' post-petition interest in Debtor. The Plan proposes that the Members supply \$1,800,000.00 of the Cash Contribution (\$500,000 in capital contribution and \$1,300,000 loan). This Cash Contribution will permit Debtor to render Secured Creditor's claim unimpaired as that term is referenced in section 1124, pay a portion of the claims held by unsecured creditors, finance Debtor's renovations, and fund some anticipated Administrative Claims and other portions of the Plan.

THIS AREA OF PLAN CONFIRMATION IS HIGHLY COMPLEX AND THE COURT AND OTHER CREDITORS MAY DISAGREE WITH THE DEBTOR'S CONTENTIONS AND YOU SHOULD CONSULT YOUR OWN ATTORNEY FOR LEGAL ADVICE.

#### B. <u>License Agreements</u>

As discussed in detail in Article IV A, Debtor intends to assume its License Agreement and related agreements with Sheraton. The Debtor has made all payments under the License Agreement to date and intends to complete the PIP approved by Sheraton. Sheraton contests Debtor's ability to assume the License agreement, as discussed more fully above, and the Court will determine Debtor's ability to assume the License Agreement in connection with the hearing on Plan Confirmation set for February 6-8, 2017, commencing at 9:30 a.m. Again, Debtor's plan of reorganization, attached as Exhibit A, is premised on Debtor's ability to assume the License Agreement. In the event that Debtor is not permitted to assume the License Agreement, Debtor will have to change its brand and file a new plan of reorganization.

## C. Payments to Creditors

The Plan provides for the payment to creditors via transfers received through the Cash Contribution, operating revenue over the Term of the Plan, and additional contributions from Members, to the extent necessary to meet the schedule Plan payments. After the initial payment on the Effective Date, Allowed Unsecured Claims will receive a quarterly pro-rata distribution based on collection of operating profits, Accounts Receivable, the Cash Contribution, and Cash under the assumptions discussed above, and as provided in more detail below.

#### D. <u>Classes of Claims and Claim Objections</u>

It is important to note that the Plan does not provide for the full satisfaction of all Scheduled Claims or Claims filed on the Claims Register. The Plan only provides for payment of Allowed Claims. The Plan reserves Debtor's right to complete the Claims objection analysis within 180 days after entry of the Confirmation Order. A more detailed claims objection analysis is discussed below. Debtor has noted herein those Claims which it contests in whole or part with a "\*" symbol. As such, Claims with a "\*" symbol are not considered by Debtor to be an Allowed Claim and thus are not deemed allowed to receive a Distribution under the Plan until otherwise ordered by the Court. Debtor reasserts it has not yet reviewed all claims and reserves its right to object to any Claim within 180 days after entry of the Confirmation Order.

#### 1. Unclassified Claims

#### a. Administrative Claims

Administrative Claims are not classified under the Plan, and will not vote on the Plan. The following chart lists all of Debtor's § 507(a)(1) Administrative Claims and their treatment under the Plan. The treatment of those estimated Administrative Claims is set out below:

Name	Estimated Amount	Treatment
Gordon & Rees, LLP	\$150,000.00	Paid in full, or as otherwise agreed
Clerk's Office Fees	TBD	Paid in full on or before Confirmation  Date
Office of the U.S. Trustee  Quarterly Fees	\$7,500 (est.)	Paid in full on or before Confirmation  Date
	\$157,500.00	

Unpaid Quarterly UST Fees, if any, will be paid in cash in full on the Effective Date. The obligation to timely remit quarterly fees to the UST and to timely file quarterly post-confirmation reports, pursuant to 28 U.S.C. § 1930(a)(6) shall continue until the Chapter 11 Cases are dismissed, converted or closed.

The Court must approve all professional fees listed in this chart. For all fees except the Clerk's Office fees and U.S. Trustee's fees, the Professional Person in question must file and serve a properly noticed Fee Application and the Court must rule on the application. Only the amount of fees allowed by the Court will be required to be paid under the Plan. These fees will

be paid in full on the Confirmation Date, or as otherwise agreed by such Claimant. The Members' commitment to fund professional fees or Administrative Expenses is conditioned and contingent upon the Plan being confirmed.

## b. Priority Tax Claims

Priority Tax Claims are certain unsecured income, employment, and other taxes described by § 507(a)(8). The Code requires that each holder of such a § 507(a)(8) Priority Tax Claim receive an account of such Claim, and the treatment described in § 1129(9)(a)(C) which provides for regular installment payments in Cash, if: (i) a total value, as of the Confirmation Date, equal to the Allowed amount of such Claim; (ii) over a period ending not later than five (5) years after the date of the order for relief; and (iii) in a manner not less favorable than the most favored non-priority Unsecured Claim provided for by the Plan. The Priority Tax Claims consist of:

Name	Estimated Amount	Claim
California EDD	3,216.89	Payroll Taxes
California Office of Tourism	5,410.00	Tourism Tax
City of San Diego*	481,379.35	Claim No. 3, Transient Occupancy Tax
Board of Equalization	3,107.93	Sales Taxes
Franchise Tax Board	15,488.87	Claim No. 6, Tax Liability
Internal Revenue Service	100.00	Claim No. 1; Tax Liability
San Diego County Treasurer	37,514.42	Claim No. 5, Tax Liability
	\$552,541.96	

Except to the extent a Holder of an Allowed Priority Tax Claim agrees to a different treatment, the Holders of such Claims shall be paid on the Effective Date on a pro rata basis from \$100,000 made available through the Cash Contribution. Following the Effective Date, Holders

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of Allowed Priority Tax Claims will be paid quarterly on a pro-rata basis from \$50,000 made available by Debtor until all Allowed Priority Tax Claims are paid in full, within 24 months of the Effective Date. If any balance is due on Allowed Priority Tax Claims after 24 months, Claimants holding an Allowed Priority Tax Claim will receive a lump sum payment, paying the Allowed Priority Tax Claim Amount in full.

#### 2. Classified Claims

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#### c. Class 1 - Secured Creditor Claim

The Debtor intends to render Secured Creditor's Class 1 Claim as unimpaired as that term is referenced in Section 1124. Therefore the Confirmation Order requires a finding by the Court that Secured Creditor's Class 1 Claim is "unimpaired" under the Plan, and that all the provisions and protections provided by Section 1124 are afforded to and are applicable to Secured Creditor's Class 1 Claim. The Class 1 Claimant is Secured Creditor, with a scheduled Contested Secured Claim of \$9,022,000. Secured Creditor filed a Proof of Claim in the amount of approximately \$10,334,128.34. Proof of Claim No. 9 (the "Secured Claim Amount"). In December of 2016, Secured Creditor provided Debtor with a breakdown of the Claim Amount, which is comprised of approximately the following Disputed amounts:

Principal:	\$ 9,077,863.64
Note rate interest:	\$231,022.14 (through January 6, 2017)
Default interest:	\$583,116.73
Defeasance fees as of 11/16/16:	\$2,248,526.02
Late fees:	\$ 64,997.51
Protective advances:	\$137,793.13
Liquidation/Special Service fees	\$21,224.20
Legal fees:	\$210,000 (approximately)
Other fees:	tbd

<sup>&</sup>lt;sup>8</sup> The most recent delineation of Secured Creditor's claim is found in the Declaration of David Bornheimer (Dock. Nos. 175, 176, 177 & 178, filed with the Court on 12/28/16).

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\$12,574,543.37

Debtor disputes the Secured Claim Amount for the following items: Default interest; prepayment penalty (i.e. Defeasance Fees); late fees, liquidation/special service fees; protective advances, non-reasonable attorney fees and possibly a portion of the fees not incurred as a result of the default or allowed under the bankruptcy code or state law (collectively, the "Disputed Secured Claim Amount"). It is Debtor's contention that Secured Creditor is not entitled to any portion of the Disputed Secured Claim Amount pursuant to the Bankruptcy Code or state law.

Initially, Debtor asserts that that the defeasance fee is objectionable because Debtor is not proposing to prepay the Loan. Rather, the Plan only will cure the Loan. Debtor does not therefore currently owe that amount to Secured Creditor. Secured Creditor contends that if, and only if, the Court makes a specific finding that Secured Creditor's Class 1 Claim is rendered "unimpaired" under and through the Plan, and that the provisions and protections provided in Section 1124 are expressly applicable to Secured Creditor's Class 1 Claim, that the Debtor's Defeasance/Yield Maintenance obligations triggered by the pre-petition defaults are ostensibly cured under the Plan as required by Section 1124, then, and only then, will the Debtor's Defeasance / Yield Maintenance obligations under the Loan Documents be "reinstated" and/or "returned to dormancy," only to be triggered after confirmation in accordance with their terms if the Debtor seeks to pre-pay the loan or subsequently defaults on the Loan as provided in the Loan Documents which have been fully reinstated and remain applicable to the Debtor under Section 1124 until the Loan is fully paid in accordance with its original terms. Secured Creditor further contends that if the Court fails to make a specific finding that Secured Creditor is "unimpaired" within the meaning of Section 1124, the Plan, as proposed by the Debtor, cannot be confirmed.

The Debtor contends that the default interest and late fees portion of the Disputed Secured Claim Amount are also, pursuant to Debtor's analysis of Ninth Circuit law, objectionable. Ninth Circuit courts consistently have declined to award the default rate of interest or penalties where doing so would diminish the recovery of junior creditors, which would occur here because the Hotel's resale value is worth less than the Secured Claim Amount.

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See, e.g., Foss v. Boardwalk Partners (In re Boardwalk Partners), 171 B.R. 87, 92 (Bankr. D. Ariz. 1994) (penalties disallowed). Bankruptcy Code section 1123 (d) states that "...if it is proposed in a plan to cure a default the amount necessary to cure the default shall be determined in accordance with the underlying agreement and applicable nonbankruptcy law." The Loan Agreement provides for default interest of (a) the Maximum Legal Rate, or (b) 5% above the Applicable Interest Rate". The "Applicable Interest Rate" is defined under the loan agreement as 5.977 %. Therefore, excluding the legal rate analysis the default interest rate would be nearly double the regular interest rate or 10.97%, not including the defeasance fee or other fees. That takes us to California state law and California Civil Code section 1671 and the Ninth Circuit decision in Cal. Bank & Trust v. Shilo Inn, Seaside East, LLC, 2012 U.S. LEXIS 163134; 2012 WL 5605589 (D. Or. 2015), which deals with an almost identical situation as the facts in this proceeding in which a lender with a lien on a hotel which was trying to enforce a default interest provision which increased the interest rate by 5% above the regular rate and sought penalties. In that case the Ninth Circuit citing Civil Code section 1671 and the California Supreme Court in Ridgley v. Topa Thrift & Loan Ass'n, 17 Cal.4th 970,977 (1998) denied the lender default interest of 5% of the contract interest rate and penalties as unenforceable penalties. Accordingly, Debtor believes the Disputed Secured Claim Amount is not properly owed to Secured Creditor by Debtor, and the Secured Claim Amount is accordingly reduced.

Secured Creditor disputes these contentions. Secured Creditor contends its position is supported by the Ninth Circuit's holding in *Pacifica L51, LLC v. New Inves., Inc.*, 13-36194, 2016 WL 6543520 (9th Cir. 2016). The Disputed Secured Claim Amount totals approximate \$3.5 million and Debtor's Plan is based upon Debtor's ability to reduce the Secured Claim Amount. As such, if the Court determines as part of the Plan Confirmation hearing that Debtor is required to pay these additional fees in order to reinstate the Loan, Debtor will have to file a new plan of reorganization.

The Plan is contingent on Debtor eliminating these additional fees through the Plan confirmation process as the payment under the Plan to unsecured creditors without first paying all amounts deemed due and owing to Secured Creditor would violate the absolute priority rule.

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However, if Debtor is able to strike these provisions as being unenforceable under California law pursuant to Civil Code section 1671 and the Ninth Circuit decision in Cal. Bank & Trust v. Shilo Inn, Seaside East, LLC, 2012 U.S. LEXIS 163134; 2012 WL 5605589 (D. Or. 2015), then Secured Creditor (Class 1) is unimpaired and not entitled to vote on the Plan as it is deemed to have approved the Plan.

Assuming Debtor is able to avoid the Disputed Secured Claim Amount, the Plan provides that the payment of approximately \$650,000.00 from the Cash Contribution for the Allowed portion of the Secured Claim Amount. Under the Plan, Debtor expects such payment will bring the Secured Creditor Loan current (the "Reinstatement Amount"), however, the exact amount of the Reinstatement Amount will not be known until the Court determines the Reinstatement Amount at the Confirmation Hearing. The Reinstatement Amount can be increased or decreased pursuant to Secured Creditor's proof that the Secured Claim Amount has changed since Secured Creditor provided Debtor with the above figures. Regardless, the Plan provides that Debtor will adjust the Reinstatement Amount to cure the Secured Creditor Loan, after its objection to the Disputed Secured Creditor Claim Amount is sustained. If such an objection is overruled, and Debtor is required to pay default interest and/or the defeasance fee, Debtor will not be able to confirm or perform under the Plan. As such, the amount Debtor is required to pay will be decided prior to the Court's ruling on confirming the Plan.

After confirmation of the plan and payment of the Reinstatement Amount, Debtor will owe approximately \$9,100,000.00 in principal under the Secured Creditor Loan.

Thereafter, and during the Term of the Plan, Debtor will make monthly principle and interest payments to Secured Creditor at the non-default, fully reinstated Secured Claim Loan amount until the maturity date thereof. Debtor and Secured Creditor will be subject to the terms of the Secured Creditor Loan for the remainder of the term thereof.

#### d. **Class 2 - Disputed Priority Claims**

Class 2 has various tax entities listed in section Article VII D (2) (b) above, including the City of San Diego, Claim No. 3 in the amount of \$481,379.35 for TOT taxes. Debtor disputes the amount of this claim at this time since an audit is under way to determine the exact amount

owed. Since Debtor agrees that some money is owed to the City of San Diego for TOT taxes, even though the exact amount is not yet certain, Debtor will make a pro-rata distribution to the City of San Diego on Claim No. 3 from the \$100,000 made available on Plan Confirmation. Debtor will continue to make Plan payments on Claim No. 3 until the exact amount of the Claim is fully ascertained. These claims are unimpaired as an Unsecured Tax Priority Claimant because the Allowed amount if this claims will be treated in accordance with § 1129(9)(a)(C) and not entitled to vote.

## e. Class 3 - General Unsecured Claims

Class 3 Claims are impaired, and are entitled to vote on the Plan. Claimants in this Class holding Allowed Unsecured Claims will be paid 100% of their Allowed Claims over 24 months, under the assumptions discussed above, on the Effective Date without interest. Claimants in this class with receive a pro-rata distribution from the \$50,000 quarterly plan payments made by Debtor until the Allowed Unsecured Claims are paid in full. If any balance is due on General Unsecured Claims after 24 months, Claimants holding a General Unsecured Claim will receive a lump sum payment, paying the Allowed Claim Amount in full.

Class 3 Claimants are comprised of the following, with the associated estimate of Claims:

Name	Estimated Amount	Claim	
A1 Janitorial Supply	131.94	Trade Debt	
Affordable Drain	801.00	Trade Debt	
Airgas USA LLC	100.05	Trade Debt	
All Team Staffing	522.50	Trade Debt	
AM Asphalt	318.85	Trade Debt	
AM Express	481.20	Trade Debt	
Ambassador Uniform	346.36	Trade Debt	
American Hotel Register Co.*	4,900.94	Claim No. 12, Trade Debt	
Ant Busters, Inc.*	3,138.38	Claim No. 7, Trade Debt	
ARS Rescue Rooter	3,825.00	Trade Debt	
ASCAP	1,357.80	Trade Debt	
Bearcom	1,676.00	Trade Debt	
Cart Mart Inc.	184.00	Trade Debt	

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Cendyn	625.00	Trade Debt
Central Dispatch Inc.	1,859.40	Trade Debt
Cenveo Corporation*	1,136.86	Claim No. 11, Trade Debt
City of San Diego*	67,602.35	Claim No. 10, Underpaid Rent
Classy Creations	275.00	Trade Debt
Consolidated Int'l Corp	377.50	Trade Debt
Cosco Fire Protection	350.00	Trade Debt
Dow Jones LP	751.68	Trade Debt
EDCO Disposal	644.14	Trade Debt
Edward Don & Co.	2,149.20	Trade Debt
Elavon	1,296.20	Trade Debt
Erwyn Products	403.83	Trade Debt
Fardan	160.00	Trade Debt
G&P Schick	19,360.37	Trade Debt
Gaslamp Portfolio Mgmt <sup>9</sup>	189,572.66	Line of Credit
Gaslamp Portfolio Mgmt 2 <sup>10</sup>	234,004.17	Line of Credit
Golden Baklava	320.00	Trade Debt
Golden State Laundry	182.50	Trade Debt
Grainger ("WW Grainger")*	6,324.50	Claim No. 4, Trade Debt
HD Supply Facilities*	24,702.77	Claim No. 2, Trade Debt
Heinz & Feinberg	85.50	Trade Debt
Helms Briscoe	878.80	Trade Debt
Hobart Service	257.00	Trade Debt
I Access	167.50	Trade Debt
IAG Travel	195.50	Trade Debt
Intercruises	1,851.30	Trade Debt
Jacks Cocktail.Com	240.97	Trade Debt
Johnson Controls, Inc.*	1,779.00	Claim No. 8, Trade Debt
Johnson Electric	2,565.00	Trade Debt
La Jolla Boiler	5,116.00	Trade Debt
Lexy Travel Tech	65.27	Trade Debt
Lure Agency	250.00	Trade Debt

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<sup>&</sup>lt;sup>9</sup> Insider claim that will not be paid until Plan payments on all Allowed Claims are completed.

<sup>&</sup>lt;sup>10</sup> Insider claim that will not be paid until Plan payments on all Allowed Claims are completed.

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Makaden, Inc.	271.40	Trade Debt
Many Circuit	2,052.00	Trade Debt
National Glazing Inc.	731.00	Trade Debt
Nemaco, Inc.	3,443.97	Trade Debt
Olympic Compactor	394.20	Trade Debt
Page Foods	153.90	Trade Debt
Paper Roll Supplies	42.00	Trade Debt
Pitney Bowes Global	1,172.10	Trade Debt
Precise Plumbing	85.00	Trade Debt
Raphaels	1,470.41	Trade Debt
Reeves Co. Inc.	573.50	Trade Debt
Rose Munns & Chin	6,338.71	Legal Services
RR Donnelly	948.79	Trade Debt
Salem Communication	208.27	Trade Debt
SDG&E	22,788.04	Utilities
SDI MGMT Inc.	575.60	Trade Debt
Sharp Electric Corp.	329.17	Trade Debt
Showtime Audio Video	100.00	Trade Debt
Solterra Lighting	75.60	Trade Debt
Sonifi Solutions, Inc	150.00	Trade Debt
Southwest Glassware	1,690.81	Trade Debt
Stanley Access Inc.	924.50	Trade Debt
Staples Advantage	1,356.80	Trade Debt
Tony Gomez Tree Service	12,600.00	Trade Debt
Travelclick Inc.	1,547.38	Trade Debt
Travelliance	136.70	Trade Debt
Ultra Chem Inc.	199.50	Trade Debt
Uniglobe Travel	928.50	Trade Debt
Upscale Sales Inc.	138.15	Trade Debt
Valley Industrial Specialties	666.79	Trade Debt
Watkins & Perry	1,944.00	Trade Debt
Wedding Pages	984.00	Trade Debt
West Coast Conference	690.00	Trade Debt
Windstream Comm. Inc.	300.00	Trade Debt
YMS Supplies Inc.	3,214.08	Trade Debt

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Total Unsecured Claims:	\$652,558.86	
Total Non-Insider Unsecured Claims:	\$228,982.03	

## f. Class 4 – Ally Financial

Ally Financial, holds a secure claim for \$22,000 for a purchase money loan that is secured by a 2014 Chevy Express. Debtor is current on its payment obligations and during the Term of the Plan, Debtor will continue to make monthly payments to Ally in accordance with the terms of the note. Ally Financial is unimpaired under the Plan and is not eligible to vote to accept or reject the Plan.

### g. Class 5 – Members' Loan Pursuant to Plan

Pursuant to the Plan, Members are making a \$500,000 capital contribution and a \$1.3 million loan to Debtor at 3 % interest. This member loan is subordinated to the repayment of all Claims and after all Claims are paid it be repaid to the Members in accordance with the loan agreement. Attached as Exhibit H is an amendment to the line of credit agreement and a binding resolution from the members of the Debtor's committing them to loan \$1.3 million and to make cash contribution.

### h. Class 6 Interests - Equity Interests in Debtor

Equity interest holders are the parties who hold ownership interest (i.e., equity interest) in the Debtor. Here, all members of the Debtor will retain their equity interest in Debtor. As discussed above, it is Debtor's contention that the Members are entitled to these interests pursuant to the "new value corollary" to the absolute priority rule. After the Confirmation Date, the Members will retain their membership interest after their capital contribution of \$500,000 and Subordinated Loan of \$1,300,000.

## D. <u>Undetermined Claims</u>

Undetermined Claims may not be paid pending the outcome of the Claims objection proceedings. As a result of such Claims objection, a Contested Claim may become a Disallowed Claim and therefore not paid. Upon the determination that a Contested Claim is an Allowed

Gordon & Rees LLP 11 West Broadway, Suite 2000 San Diego, CA 92101 Unsecured Claim, the Claim will be paid as provided in Plan Article Four. Payments on Undetermined Claims of Unsecured Claimants will be deposited in the General Account, as discussed above, pending determination of the Claim. Debtor has not completed its investigation of Undetermined Claims and therefore cannot present more specific information at this time. Debtor reserves the right to file objections to all Undetermined Claims and will file Claim objections within 180 days after the Confirmation Date.

As of the filing of this Disclosure Statement, and without waiving any rights to object further, Debtor intends to object to the Disputed Secured Claim Amount, and those Class 3 Claims listed *supra*, in § VIII, D., 2., e.

## E. Source of Funding of Plan

The primary source of Plan funding will be the Cash Contribution by the Members by way of a \$500,000 capital contribution and \$1,300,000 loan, collection of Accounts Receivables, and Cash. Debtor projects approximately \$12,652 in net ordinary income from operations of the Hotel starting from January 2017 through December 2017. *See* Exhibit "F." Debtor anticipates that the net ordinary income on Exhibit "F" is extremely conservative and there will be funds available to make Plan payments. However, if there is a shortfall in net ordinary income the Members will contribute additional sums to make quarterly payments.

# F. Executory Contracts and Unexpired Leases

All of the Executory Contracts and unexpired leases listed in Plan Article 5.1 will be renewed upon entry of the Confirmation Order. Executory Contracts not listed in Plan Article 5.1 will be rejected upon entry of the Confirmation Order. The following Executory Contracts and unexpired leases will be assumed:

- (1) Lease Agreement with the City of San Diego for the Hotel;
- (2) Sheraton License Agreement (subject to the Court's denial of Sheraton's Motion for Relief from the Automatic Stay);
  - (3) Equipment Lease with GE Capital;
  - (4) Elevator Service and Repair Contract with Otis Maintenance; and
  - (5) Cable Services with Cox Communications.

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All Executory Contracts and unexpired leases, other than those referred to herein will bee rejected.

# G. <u>Compensation to Insiders</u>

Luz Burni is the sole individual involved with the current equity interest holder in Debtor that is currently involved with the operation of the Hotel and she is not nor will she during the plan receive compensation from Debtor.

IX.

## GENERAL PROVISIONS APPLICABLE TO DEBTOR'S PLAN

### A. Effect of Confirmation of Plan

#### 1. General Comments

The provisions of the Plan bind Debtor, any entity acquiring property under the Plan, and any creditor of Debtor. The confirmation of the Plan revests all property of the Estate in Debtor. The automatic stay will be lifted upon entry of the Confirmation Order as to property of the Estate. If the Court orders the Case converted to Chapter 7 after the Plan is confirmed, then all property that had been property of the Chapter 11 Estate, and that has not been disbursed pursuant to the Plan, will revest in the Chapter 7 estate. The automatic stay will prohibit collection or enforcement of pre-petition Claims against the revested property.

## 2. Discharge

Under § 1141(c) and (d), the Confirmation Order will discharge debts provided for in the Plan. Upon entry of the Final Decree, the property dealt with by the Plan will be free and clear of all Claims and interests of creditors, equity security holders, and interest holders of Debtor not otherwise provided for in the Plan.

No discharge provisions under Section 1141(c) and (d), or otherwise, shall be applicable to Secured Creditor's Class 1 Claim. The Court's findings made under Section 1124 regarding the "unimpairment" of Secured Creditor's Class 1 Claim shall be all that apply regarding the cure and reinstatement of Secured Creditor's Class 1 Claim. In accordance with Section 1124 (2)(e), in order for Secured Creditor's Claim to be deemed "unimpaired," the Confirmation Order must provide that, except for as the Court finds in connection with Section 1124, "the Plan

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does not otherwise alter the legal, equitable or contractual rights to which such claim or interest entitles the claim or holder of such interest.

Notwithstanding anything to the contrary set forth in the Plan, any Confirmation Order entered by the Court shall not enjoin, negatively impact or alter any rights Secured Creditor might have against, under or pursuant to any Guaranty executed by any third party for the obligations set forth in the Loan Agreement, including specifically the Guaranty executed by Luz Burni of the obligations set forth in the Loan Agreement and the currently pending San Diego County Superior Court lawsuit captioned and styled as: Wells Fargo Bank v. Luz (Lucy) Burni, etc., S.D.C.S.C. Case No. 37-2016-00026859 ("Action"). Debtor and Guarantor contend that the pursuit of that Action under the Guaranty bars any subsequent action against Debtor under California law and do not waive any defenses that they may have in connection with that Action. Secured Creditor disputes Debtor's contentions.

#### B. **Modification of the Plan**

Debtor may modify the Plan at any time before entry of the Confirmation Order. Debtor may modify the Plan at any time after entry of the Confirmation Order and before the Consummation Date, but only if circumstances warrant, and after notice and hearing.

#### C. **Post-Confirmation Causes of Action**

To the best of its knowledge, Debtor is not aware of any other potential actions that exist against any third party, including but not limited to preference or fraudulent transfer actions under §§ 544, 547, 548 or 549. However, Debtor's analysis of its rights to bring such actions is ongoing, and Debtor reserves the right to bring such actions. Reorganized Debtor may pursue such Claims as representative of the Estate under § 1123(b)(3) and shall have the right to assert any or all causes of action post-confirmation in accordance with applicable law, if any should be discovered or prosecuted.

#### D. **Final Decree**

Upon the Consummation Date, a Final Decree may be entered upon Debtor's motion. The effect of the Final Decree is to close the bankruptcy Case. After such closure, a party

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seeking any type of relief relating to a Plan provision can seek such relief in a state or federal court of general jurisdiction.

#### Ε. **Defaults Under the Plan and Remedies**

Debtor may fail to make timely Distributions or other payments required under the Plan. Any Distribution required to be made by a date certain in the Plan shall be made not later than (10) days following the date provided in the Plan for the payment to be made (the "Grace Period"). If, for any reason, Debtor fails to make a timely Distribution, other payment owing to the U.S. Trustee under 28 U.S.C. § 1930, or otherwise provided in the Plan after the expiration of the Grace Period, the Allowed Claimant entitled to such a Distribution or the U.S. Trustee may seek an order converting the Case to Chapter 7, dismissal of the Case, or, if after a Final Decree is entered, any other remedy available under any applicable law.

#### F. **Retained Bankruptcy Court Jurisdiction**

The jurisdiction of this Court shall continue after the Confirmation Date, whether or not the Case is closed with respect to the following:

- Determination of the allowability of Contested Claims, together with the Claims 1. of Debtor for affirmative relief;
- 2. Assumption or rejection of unexpired leases and Executory Contracts, and determination of Contested Claims arising out of rejections;
  - 3. Determination of any tax liability under § 505;
- 4. Determinations of requests for payment of Claims entitled to priority under § 507(a)(1);
  - 5. Resolution of any disputes regarding interpretation of the Plan; and
- 6. Implementation or modification of the provisions of the Plan and entry of orders in aid of consummation of the Plan, including, without limitation, appropriate orders to protect Reorganized Debtor from creditors' actions and to enforce the discharge injunction.

X.

# ADDITIONAL SOURCES OF INFORMATION

An additional source of information available to all creditors are the Schedules, Debtor's

ıse 1	6-03135-MM11 Filed 01/13/17	Entered 01/13/17 15:16:18 48	Doc 188 Pg. 48 of		
1	monthly operating reports and other	r relevant documents, all of whic	ch are available for inspection		
2	in the Office of the Clerk of the United States Bankruptcy Court, 325 "F" Street, San Diego,				
3	California, during regular business hours.				
4	XI.				
5	UNITED STA	TES TRUSTEE SYSTEM FU	ND FEES		
6	A fee is magnined by the mos	visions of Title 20 United States	Codo 8 1020(a)(6) to be maid		
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9	based on Debtor's disbursements for the preceding quarter. Debtor's obligation to pay the fee				
10	continues after Plan confirmation and until the Chapter 11 Case is fully administered, closed, and				
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15	is crosed.				
16		XII.			
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19	primary risks to performance of the Plan is the ability to renovate the Hotel quickly, maintain				
20	maximum tenancy at the Hotel, and stay current under the terms of the Secured Creditor Loan				
21	and perform in accordance with the terms of the License Agreement with Sheraton.				
22	XIII				
23		<b>CONCLUSION</b>			
24	Debtor believes that confirm	nation of the Plan is in the best in	nterests of the creditors.		
25	Dated: January 13, 2017	GORDON & R	REES LLP		
26		D / / W''	M. D. all		
27		William M	I. Rathbone		
28			Drive Holdings, LLC		
.1		- 48 -			
	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27	monthly operating reports and other in the Office of the Clerk of the United States Trust based on Debtor's disbursements for continues after Plan confirmation at a Final Decree is entered.  On the Confirmation Date, and date. Any delinquent fees will be prefees will be paid every calendar qualis closed.  RISKS TO  Creditors will be paid in full primary risks to performance of the maximum tenancy at the Hotel, and and perform in accordance with the Debtor believes that confirmation Dated: January 13, 2017	monthly operating reports and other relevant documents, all of whice in the Office of the Clerk of the United States Bankruptcy Court, 32 California, during regular business hours.  XI.  UNITED STATES TRUSTEE SYSTEM FU  A fee is required by the provisions of Title 28 United States quarterly to the United States Trustee by a debtor in a Chapter 11 case is for a Final Decree is entered.  On the Confirmation Date, Debtor shall be current with all conditions and the Confirmation In the Confirmation In the East of the States will be paid every calendar quarter thereafter as a first priority is closed.  XII.  RISKS TO CREDITORS UNDER THE In the Confirmation In the East of the Plan over the Plan over the East of the Plan is the ability to renovate the maximum tenancy at the Hotel, and stay current under the terms of and perform in accordance with the terms of the License Agreement In the East of the Plan is in the best in Dated: January 13, 2017  By: William Mattorneys 110 Aero  By: William Mattorneys 110 Aero  By: William Mattorneys 110 Aero		

[PROPOSED] DISCLOSURE STATEMENT FILED BY DEBTOR

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