

Fill in this information to identify your case:

United States Bankruptcy Court for the:

DISTRICT OF COLORADO

Case number (if known)

Chapter 11☐ Check if this an amended filing

## Official Form 201

## Voluntary Petition for Non-Individuals Filing for Bankruptcy

4/16

If more space is needed, attach a separate sheet to this form. On the top of any additional pages, write the debtor's name and case number (if known). For more information, a separate document, *Instructions for Bankruptcy Forms for Non-Individuals*, is available.

1. Debtor's name	<u>KSM International, LLC</u>	
2. All other names debtor used in the last 8 years Include any assumed names, trade names and <i>doing business as</i> names	<u>DBA KSM Membership and Programs</u> <u>DBA KSM Mastery</u> <u>DBA KSM Leadership and Coaching</u> <u>DBA KSM Live</u>	
3. Debtor's federal Employer Identification Number (EIN)	<u>45-4345151</u>	
4. Debtor's address	Principal place of business  <u>3980 North Broadway</u> <u>Suite 103-222</u> <u>Boulder, CO 80304</u> Number, Street, City, State & ZIP Code  <u>Boulder</u> County	Mailing address, if different from principal place of business  <hr/> P.O. Box, Number, Street, City, State & ZIP Code  Location of principal assets, if different from principal place of business  <hr/> Number, Street, City, State & ZIP Code
5. Debtor's website (URL)	<hr/>	
6. Type of debtor	<input checked="" type="checkbox"/> Corporation (including Limited Liability Company (LLC) and Limited Liability Partnership (LLP)) <input type="checkbox"/> Partnership (excluding LLP) <input type="checkbox"/> Other. Specify: <hr/>	

Debtor **KSM International, LLC**  
Name

Case number (if known)

**7. Describe debtor's business** A. Check one:

- ☐ Health Care Business (as defined in 11 U.S.C. § 101(27A))
- ☐ Single Asset Real Estate (as defined in 11 U.S.C. § 101(51B))
- ☐ Railroad (as defined in 11 U.S.C. § 101(44))
- ☐ Stockbroker (as defined in 11 U.S.C. § 101(53A))
- ☐ Commodity Broker (as defined in 11 U.S.C. § 101(6))
- ☐ Clearing Bank (as defined in 11 U.S.C. § 781(3))
- ☒ None of the above

## B. Check all that apply

- ☐ Tax-exempt entity (as described in 26 U.S.C. § 501)
- ☐ Investment company, including hedge fund or pooled investment vehicle (as defined in 15 U.S.C. § 80a-3)
- ☐ Investment advisor (as defined in 15 U.S.C. § 80b-2(a)(11))

C. NAICS (North American Industry Classification System) 4-digit code that best describes debtor.  
See <http://www.uscourts.gov/four-digit-national-association-naics-codes>.**8. Under which chapter of the Bankruptcy Code is the debtor filing?** Check one:

- ☐ Chapter 7
- ☐ Chapter 9

☒ Chapter 11. Check all that apply:

- ☐ Debtor's aggregate noncontingent liquidated debts (excluding debts owed to insiders or affiliates) are less than \$2,566,050 (amount subject to adjustment on 4/01/19 and every 3 years after that).
- ☒ The debtor is a small business debtor as defined in 11 U.S.C. § 101(51D). If the debtor is a small business debtor, attach the most recent balance sheet, statement of operations, cash-flow statement, and federal income tax return or if all of these documents do not exist, follow the procedure in 11 U.S.C. § 1116(1)(B).
- ☐ A plan is being filed with this petition.
- ☐ Acceptances of the plan were solicited prepetition from one or more classes of creditors, in accordance with 11 U.S.C. § 1126(b).
- ☐ The debtor is required to file periodic reports (for example, 10K and 10Q) with the Securities and Exchange Commission according to § 13 or 15(d) of the Securities Exchange Act of 1934. File the attachment to Voluntary Petition for Non-Individuals Filing for Bankruptcy under Chapter 11 (Official Form 201A) with this form.
- ☐ The debtor is a shell company as defined in the Securities Exchange Act of 1934 Rule 12b-2.

☐ Chapter 12**9. Were prior bankruptcy cases filed by or against the debtor within the last 8 years?** ☒ No.  
☐ Yes.

If more than 2 cases, attach a separate list.

District	_____	When	_____	Case number	_____
District	_____	When	_____	Case number	_____

**10. Are any bankruptcy cases pending or being filed by a business partner or an affiliate of the debtor?** ☒ No.  
☐ Yes.

List all cases. If more than 1, attach a separate list

Debtor	_____	Relationship	_____
District	_____	When	_____
		Case number, if known	_____

Debtor **KSM International, LLC**  
Name

Case number (if known)

**11. Why is the case filed in this district?**

Check all that apply:

- ☒ Debtor has had its domicile, principal place of business, or principal assets in this district for 180 days immediately preceding the date of this petition or for a longer part of such 180 days than in any other district.
- ☐ A bankruptcy case concerning debtor's affiliate, general partner, or partnership is pending in this district.

**12. Does the debtor own or have possession of any real property or personal property that needs immediate attention?**☒ No☐ Yes. Answer below for each property that needs immediate attention. Attach additional sheets if needed.**Why does the property need immediate attention? (Check all that apply.)**☐ It poses or is alleged to pose a threat of imminent and identifiable hazard to public health or safety.

What is the hazard? \_\_\_\_\_

☐ It needs to be physically secured or protected from the weather.☐ It includes perishable goods or assets that could quickly deteriorate or lose value without attention (for example, livestock, seasonal goods, meat, dairy, produce, or securities-related assets or other options).☐ Other \_\_\_\_\_**Where is the property?** \_\_\_\_\_

Number, Street, City, State &amp; ZIP Code

**Is the property insured?**☐ No☐ Yes. Insurance agency \_\_\_\_\_

Contact name \_\_\_\_\_

Phone \_\_\_\_\_

**Statistical and administrative information****13. Debtor's estimation of available funds**

Check one:

- ☒ Funds will be available for distribution to unsecured creditors.
- ☐ After any administrative expenses are paid, no funds will be available to unsecured creditors.

**14. Estimated number of creditors**☒ 1-49☐ 50-99☐ 100-199☐ 200-999☐ 1,000-5,000☐ 5001-10,000☐ 10,001-25,000☐ 25,001-50,000☐ 50,001-100,000☐ More than 100,000**15. Estimated Assets**☒ \$0 - \$50,000☐ \$50,001 - \$100,000☐ \$100,001 - \$500,000☐ \$500,001 - \$1 million☐ \$1,000,001 - \$10 million☐ \$10,000,001 - \$50 million☐ \$50,000,001 - \$100 million☐ \$100,000,001 - \$500 million☐ \$500,000,001 - \$1 billion☐ \$1,000,000,001 - \$10 billion☐ \$10,000,000,001 - \$50 billion☐ More than \$50 billion**16. Estimated liabilities**☐ \$0 - \$50,000☐ \$50,001 - \$100,000☒ \$100,001 - \$500,000☐ \$500,001 - \$1 million☐ \$1,000,001 - \$10 million☐ \$10,000,001 - \$50 million☐ \$50,000,001 - \$100 million☐ \$100,000,001 - \$500 million☐ \$500,000,001 - \$1 billion☐ \$1,000,000,001 - \$10 billion☐ \$10,000,000,001 - \$50 billion☐ More than \$50 billion

Debtor KSM International, LLC  
Name

Case number (if known) \_\_\_\_\_

**Request for Relief, Declaration, and Signatures****WARNING** — Bankruptcy fraud is a serious crime. Making a false statement in connection with a bankruptcy case can result in fines up to \$500,000 or imprisonment for up to 20 years, or both. 18 U.S.C. §§ 152, 1341, 1519, and 3571.**17. Declaration and signature  
of authorized  
representative of debtor**

The debtor requests relief in accordance with the chapter of title 11, United States Code, specified in this petition.

I have been authorized to file this petition on behalf of the debtor.

I have examined the information in this petition and have a reasonable belief that the information is true and correct.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on 10/24/2016  
MM/DD/YYYY  
Signature of authorized representative of debtorKristin S. Morelli  
Printed nameTitle Manager**18. Signature of attorney**X   
Signature of attorney for debtorDate 10/25/2016  
MM/DD/YYYYLee M. Kutner  
Printed nameKutner Brinen, P.C.  
Firm name1660 Lincoln Street, Suite 1850  
Denver, CO 80264  
Number, Street, City, State & ZIP CodeContact phone 303-832-2400

Email address

lnk@kutnerlaw.com10966 Colorado  
Bar number and State

United States Bankruptcy Court  
District of Colorado

In re KSM International, LLC

Debtor(s)

Case No.

Chapter

11

**VERIFICATION OF CREDITOR MATRIX**

I, the Manager of the corporation named as the debtor in this case, hereby verify that the attached list of creditors is true and correct to the best of my knowledge.

Date:

10/24/16

  
\_\_\_\_\_  
Kristin S. Morelli/Manager  
Signer/Title

10/24/2016

Report: Balance Sheet

**KSM International****BALANCE SHEET**

As of July 1, 2016

	<b>TOTAL</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
CO Biz Bank Checking	-19,247.39
KSM Memberships	219.92
OEC - CO Biz Bank	0.00
OEI - CO Biz Bank	0.00
PayPal	3,104.50
US Bank - KSM Intl	8,273.16
<b>Total Bank Accounts</b>	<b>\$ -7,649.81</b>
<b>Total Current Assets</b>	<b>\$ -7,649.81</b>
<b>Fixed Assets</b>	
Accumulated Depreciation	-2,291.00
Fixed Asset- Equipment	2,916.12
<b>Total Fixed Assets</b>	<b>\$625.12</b>
<b>Other Assets</b>	
Due from OEC	0.00
<b>SHAREHOLDER LOAN</b>	<b>0.00</b>
<b>Total Other Assets</b>	<b>\$0.00</b>
<b>TOTAL ASSETS</b>	<b>\$ -7,024.69</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
Accounts Payable	195,822.67
<b>Total Accounts Payable</b>	<b>\$195,822.67</b>
<b>Credit Cards</b>	
American Express	0.00
Credit Card - OEI	16,512.44
Due to OEI Credit Card	0.00
<b>Total Credit Cards</b>	<b>\$16,512.44</b>
<b>Other Current Liabilities</b>	
Due to OEI	0.00
Loan from Kristin Personal	0.00
<b>Total Other Current Liabilities</b>	<b>\$0.00</b>
<b>Total Current Liabilities</b>	<b>\$212,335.11</b>
<b>Total Liabilities</b>	<b>\$212,335.11</b>
<b>Equity</b>	
Distributions	-12,472.31
Members Investment	17,335.48
Opening Bal Equity	0.00

10/24/2016

Report: Balance Sheet

	<b>TOTAL</b>
<b>Retained Earnings</b>	-112,537.40
<b>Net Income</b>	-111,685.57
<b>Total Equity</b>	<b>\$ -219,359.80</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ -7,024.69</b>

Monday, Oct 24, 2016 11:20:48 AM PDT GMT-6 - Accrual Basis

**SCHEDULE C**  
**(Form 1040)**Department of the Treasury  
Internal Revenue Service (99)**Profit or Loss From Business**

(Sole Proprietorship)

Information about Schedule C and its separate instructions is at [www.irs.gov/schedulec](http://www.irs.gov/schedulec).  
 Attach to Form 1040, 1040NR, or 1041; partnerships generally must file Form 1065.

OMB No. 1545-0074

**2014**Attachment  
Sequence No. 09

Name of proprietor

**KRISTIN S. MORELLI**

Social security number (SSN)

B Enter code from instructions

541990

A Principal business or profession, including product or service (see instructions)

**COACHING**

D Employer ID number (EIN), (see instr.)

45-4345151

C Business name. If no separate business name, leave blank.

**KSM INTERNATIONAL LLC**

E Business address (including suite or room no.)

City, town or post office, state, and ZIP code

F Accounting method: (1) ☐ Cash (2) ☒ Accrual (3) ☐ Other (specify)G Did you "materially participate" in the operation of this business during 2014? If "No," see instructions for limit on losses ☒ Yes ☐ NoH If you started or acquired this business during 2014, check here ☐I Did you make any payments in 2014 that would require you to file Form(s) 1099? (see instructions) ☒ Yes ☐ NoJ If "Yes," did you or will you file required Forms 1099? ☒ Yes ☐ No**Part I Income**

1	Gross receipts or sales. See instructions for line 1 and check the box if this income was reported to you on Form W-2 and the "Statutory employee" box on that form was checked <input type="checkbox"/>	1	1,075,803.
2	Returns and allowances	2	
3	Subtract line 2 from line 1	3	1,075,803.
4	Cost of goods sold (from line 42)	4	244,395.
5	Gross profit. Subtract line 4 from line 3	5	831,408.
6	Other income, including federal and state gasoline or fuel tax credit or refund (see instructions)	6	
7	Gross income. Add lines 5 and 6	7	831,408.

**Part II Expenses.** Enter expenses for business use of your home **only** on line 30.

8	Advertising	8	30,294.	18	Office expense	18	1,105.
9	Car and truck expenses (see instructions)	9		19	Pension and profit-sharing plans	19	5,563.
10	Commissions and fees	10		20	Rent or lease (see instructions):		
11	Contract labor (see instructions)	11	84,808.	a	Vehicles, machinery, and equipment	20a	
12	Depletion	12		b	Other business property	20b	16,845.
13	Depreciation and section 179 expense deduction (not included in Part III) (see instructions)	13	2,216.	21	Repairs and maintenance	21	4,027.
14	Employee benefit programs (other than on line 19)	14		22	Supplies (not included in Part III)	22	
15	Insurance (other than health)	15		23	Taxes and licenses	23	8,711.
16	Interest:			24	Travel, meals, and entertainment		
a	Mortgage (paid to banks, etc.)	16a		a	Travel	24a	
b	Other	16b		b	Deductible meals and entertainment (see instructions)	24b	5,299.
17	Legal and professional services	17	26,711.	25	Utilities	25	1,344.
				26	Wages (less employment credits)	26	88,501.
				27 a	Other expenses (from line 48)	27a	254,385.
				b	Reserved for future use	27b	

28 Total expenses before expenses for business use of home. Add lines 8 through 27a 28 529,809.

29 Tentative profit or (loss). Subtract line 28 from line 7 29 301,599.

30 Expenses for business use of your home. Do not report these expenses elsewhere. Attach Form 8829 unless using the simplified method (see instructions).

**Simplified method filers only:** enter the total square footage of: (a) your home:

and (b) the part of your home used for business:

Use the Simplified Method Worksheet in the instructions to figure the amount to enter on line 30

31 Net profit or (loss). Subtract line 30 from line 29.

● If a profit, enter on both Form 1040, line 12 (or Form 1040NR, line 13) and on Schedule SE, line 2.

(If you checked the box on line 1, see the line 31 instructions). Estates and trusts, enter on Form 1041, line 3.

● If a loss, you must go to line 32.

32 If you have a loss, check the box that describes your investment in this activity (see instructions).

● If you checked 32a, enter the loss on both Form 1040, line 12, (or Form 1040NR, line 13) and on Schedule SE, line 2.

(If you checked the box on line 1, see the line 31 instructions). Estates and trusts, enter on Form 1041, line 3.

● If you checked 32b, you must attach Form 6198. Your loss may be limited.

32a ☐ All investment is at risk.  
32b ☐ Some investment is not at risk.

LHA For Paperwork Reduction Act Notice, see the separate instructions.

Schedule C (Form 1040) 2014



