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Attorneys for Debtor in Possession

## IN THE UNITED STATES BANKRUPTCY COURT

## FOR THE DISTRICT OF IDAHO

In Re:

HIGH COUNTRY FUSION COMPANY, INC

Debtor.

Chapter 11 Case No. 17-40347

MOTION SEEKING AUTHORITY TO USE CASH COLLATERAL AND APPLICATION FOR AUTHORITY TO GRANT LIEN AND OTHER RELIEF; NOTICE OF HEARINGS; AND NOTICE OF TIME FOR OBJECTIONS

High Country Fusion Company, Inc., a debtor-in-possession (hereinafter "Debtor") moves this court for an order approving the use of cash collateral. Further, Debtor applies for permission to obtain secured credit. This motion is made pursuant to 11 U.S.C. § §363, 364, Rule 4001(b) and (c), Rule 9014 of the Federal Rules of Bankruptcy Procedure and Local Bankruptcy Rule 4001.1. Further Debtor is asking for authority to pay certain taxes post-petition and to honor pre-petition checks. In support of this motion Debtor asserts as follows:

1. This proceeding was filed on April 27, 2017.

2. The Debtor has not filed all of its schedules and it has not filed its Statement of Financial Affairs. The assets which Debtor desires to use under this motion are:

A. Proceeds from Accounts Receivables consisting of the approximate sum of **\$1,759,000.00.** There are \$1,959,000 (rounded to nearest \$1000) in listed accounts but of this

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amount up to \$200,000 may be uncollectible due to litigation or pending claims. Thus the cash collateral amount is described as \$1,759,000. These accounts are described in the exhibit attached hereto as Exhibit "1" and incorporated herein by this reference.

B. Inventory consisting of approximately **\$4,361,976**. A detailed list is available upon request.

C. Proceeds of accounts receivable contained in the following Bank accounts:

(1) Proceeds located in US Bank account of \$327,096.17.

(2) Proceeds located in Zions Bank account of **\$830.17**.

(3) Proceeds located in Banner Bank International acct ending 0711of **\$2,995.00**. The total of this cash collateral (described in subparagraphs A to C) is **\$6,451,897.34**.

3. The following creditors claim a lien in the cash collateral or were discovered to claim a lien by virtue of a lien search conducted with the Secretary of State of the State of Idaho:

a. Banner Bank claims a lien on all accounts, inventory, contracts receivable, chattel paper and proceeds among other collateral including equipment. In 2015 it filed with the Idaho Secretary of State as follows: UCC-1 filed April 9, 2015 as instrument no. B201511549877 and an UCC-1 filed April 10, 2015 as instrument no B201511550558. The Debtor's records reflect that it is indebted to Banner Bank in the amount of approximately \$3,192,255(Banner Bank has alleged the claim exceeds \$3,300,000.00, which amount is disputed). This creditor's lien also describes equipment.

4. The Debtor owns equipment, titled vehicles, office equipment and vehicles subject to liens held by Banner Bank. Also there are three pickups secured by Ford Motor Credit and one pickup held by Idaho Central Credit Union, but in this motion Debtor is not seeking to use cash collateral related to these other assets. As stated above, Banner Bank also claims a lien in the other assets of the Debtor, which are also encumbered with two term loans owed to Banner

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Bank which collectively exceed approximately \$1,106,000.00. Debtor has described these other assets as the follows:

a. Misc. equipment totaling: estimated to exceed \$2,000,000, which amount is not exact as the final schedules have not been completed.

b. Office equipment exceeding \$10,000, which amount is not exact as the schedules have not been completed.

c. Titled Vehicles secured by Banner Bank, wherein it appears as a lienholder on the title: \$145,400.

The foregoing equipment and vehicles are located in three locations leased by Debtor wherein Debtor operates: Fairfield Idaho-it's principal office; Salt Lake City, UT; Dickinson North Dakota. There are also vehicles and computers located at certain salespersons home including Seattle, WA.

5. The cash collateral, which Debtor desires to use, consists of \$6,451,897.34 described in subparagraph 2. A through C. above. As disclosed on the budget attached hereto as Exhibit "2" and incorporated herein by this reference, Debtor shall use the proceeds from the Accounts receivable to pay expenses as more particularly described in the attached exhibit. Further Debtor shall generate new receivables and purchase new inventory after the Petition. In further support of the application to use this cash collateral the Debtor represents as follows:

A. Debtor has exhausted all potential sources of secured or unsecured indebtedness enabling it to pay its ongoing operating expenses.

B. The creditors known to the Debtor who are claiming liens in the cash collateral are disclosed above.

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C. Pursuant to Rule 4001(b)(2) and (c)(2) of the Federal Rules of Bankruptcy Procedure, Debtor requests a preliminary hearing as Debtor requires the use of cash collateral prior to final hearing in an amount necessary to pay the expenses which are itemized on Exhibit "3" attached hereto and incorporated herein by this reference. These expenses include, among other things, operating expenses, utilities, fuel, supplies, inventory, insurance and funds to pay the payroll and payroll taxes. These expenses will need to be incurred before the final hearing on Debtor's motion. These are the expenses that will be incurred and the Debtor requests authority to pay until a final hearing can be conducted.

Exhibit "2" also sets forth the cash collateral, which the Debtor requests to be used through the date a plan is confirmed; further order of the Court; or April 30, 2018, whichever first occurs. Without the payment of the expenses identified in the budget, immediate and irreparable harm shall occur as the employees may be required to obtain other employment. Also Debtor must pay insurance, expenses and fuel needed to operate. Debtor is also concerned that if it does not pay utilities those companies shut off supply. Further, Debtor will not be able to fill customer orders so business will be reduced

6. Pursuant to Local Bankruptcy Rule 4001.1 Debtor states as follows:

a. The amount of cash collateral estimated to be on hand on April 26, 2017 is: **\$6,451,897.34** 

b. The amount of the replacement lien, offered as adequate protection to Banner Bank, and any other creditor that claims a lien in the cash collateral shall not exceed the amount of cash collateral requested and shall be a lien on the following: Accounts Receivable and Inventory and proceeds acquired after April 27, 2017. The priority of the lien shall be in the same priority as existed in the petition date.

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c. The financial and other information demonstrating the need for and projected use and disposition of the cash collateral is described on Exhibit "2" and "3" attached to this motion. The emergency request is set forth in Exhibit "3". The final request is set forth in Exhibit "2".

d. The creditors claiming liens against the cash collateral are identified above.

e. The adequate protection to be provided to Banner Bank and any other entity proving an interest in the cash collateral shall be the grant of a post petition lien in the post petition accounts receivable, inventory and proceeds. Further Debtor shall provide to Banner Bank and any other creditor who requests the same a copy of all monthly reports filed by it with the US Trustee. Further it shall provide a monthly report showing income projected as well as income received and expenses requested vs. expenses incurred. The Debtor shall not vary in any expense category by more than 10% but in any event the total monthly expenses shall not exceed the total monthly expenses projected.

### **OTHER RELIEF REQUESTED**

A. **Trust Funds held by Debtor must be paid**. Contained in the Budget are the following obligations which were accrued but which were not due or paid as of the Petition. Debtor is requesting authority to pay these obligations post petition as these funds are held in trust by Debtor due to the withholding from employees (or re sales taxes from customers) and which should be paid as they would be a priority obligations in the bankruptcy under 11 USC 507 including (a)(5),(a)(4), and/or (a)(8). Debtor is seeking authority to pay these pre-petition obligations as the money collected is held in trust and such does not dilute Debtor assets and further avoids further interest and penalties. These total \$75,235.16 and are identified as follows:

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1. \$21,602.74 in FICA payable to the Internal Revenue Service for current payroll

due April 30, 2017 for amounts withheld from employees and the Debtor's obligation.

2. \$5,247.68 in Medicare payable to the Internal Revenue Service for current payroll due April 30, 2017 for amounts withheld from employees and the Debtor's obligation.

3. \$17,848.74 in Federal withholding payable to the Internal Revenue Service due April 30, 2017 for amounts withheld from employees.

4. \$4,920 in state withholding payable to the State of Idaho due April 30, 2017 for amounts withheld from employees.

5. \$4,826 in state withholding payable to the State of Utah due April 30, 2017 for amounts withheld from employees.

6. \$159.30 in state withholding payable to the State of North Dakota due April 30,2017 for amounts withheld from employees.

7. \$14,195.01 in sales taxes due.

8. \$6,433.02 in 401k contributions which were withheld from employees for their voluntary contributions.

9. \$2.67 in sales taxes due state of Wyoming.

B. **Taxes must be paid**: Contained in the Budget are the following obligations that were accrued but which were not due or paid as of the Petition. Debtor is requesting authority to pay these obligations post petition as these obligations are taxes due and which should be paid as they would be a priority obligation in the bankruptcy under 11 USC 507(a)(8). While these are pre-petition obligations, Debtor is requesting authority to pay these from cash collateral as it will benefit the estate from avoiding further interest and penalties. These total \$15,305.58 and are identified as follows:

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1. \$1,754.62 in FUTA (Federal Unemployment tax) payable to the Internal Revenue Service for current payroll.

2. \$3,778.05 in SUTA (State Unemployment tax) payable to the State of Idaho for current payroll.

3. \$1,068.92 in SUTA (State Unemployment tax) payable to the State of Utah for current payroll.

4. \$1,336.00 in SUTA (State Unemployment tax) payable to the State of North Dakota for current payroll.

5. \$52.11 in SUTA (State Unemployment tax) payable to the State of Nevada for current payroll.

- 6. \$2,198.21 in current Washington workman's compensation.
- 7. \$3,688.80 in current Workman's compensation.
- 8. \$1,428.87 in North Dakota workman's compensation.

## C. **Prepetition checks written that have not cleared should be allowed to clear:**

The amounts reported in accounts set forth above is net of all checks that have been written but which not have cleared the bank account. This includes certain trade debt and payroll all paid by check by Debtor prior to the Petition but which due to distance and timing of the deposit by the payee may not have completely cleared Debtor's Bank account. Prior to the hearing on this matter Debtor shall provide a list of these checks that did not clear its accounts as of the time of the Petition. Debtor is requesting an order authorizing that these checks be honored as they were written pre-petition, delivered pre-petition and simply timing is creating a post-petition honor of the checks.

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DATED this 27<sup>th</sup> day of April, 2017.

### COSHO HUMPHREY, LLP

/s/ Joseph M. Meier By: Joseph M. Meier Attorneys for Debtor

### **NOTICE OF HEARINGS**

You are hereby notified that hearings on the Debtor's Motion shall be heard at the United States Bankruptcy Court for the District of Idaho on the Fifth Floor of the James McClure Federal Building located at 550 W. Fort Street Boise, Idaho. The following hearings shall be conducted:

A preliminary hearing shall be conducted at **9:30 o'clock a.m. on May 4, 2017** to consider Debtor's request for emergency use of cash collateral from the date of the bankruptcy petition until a final hearing and to grant a lien in post-petition accounts receivables.

A final hearing shall be conducted at **9:00 o'clock a.m. on June 8, 2017** to consider Debtor's request for use of cash collateral and to grant a lien in post-petition accounts receivables and inventory.

### **NOTICE OF TIME FOR WRITTEN OBJECTIONS**

In the event you object to the Debtor's motion to be heard at the final hearing you must file a written objection on or before five days before the hearing. Service of a copy of that written objection shall be made on the attorney for the Debtor described above. No objection shall be required before the preliminary hearing.

DATED this 27<sup>th</sup> day of April 2017.

### COSHO HUMPHREY, LLP.

<u>/s/ Joseph M. Meier</u> By: Joseph M. Meier Attorneys for Debtor-in-Possession

### Case 17-40347-JDP

Accounts Receivable Aged Invoice Report Sorted by Customer Number

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# All Open Invoices - Aged as of 4/27/2017

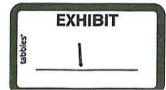
High Country Fusion Company, Inc. (HCF)

Customer/ Invoice Date	Involce Number Invo	Due Dates Dice Discount		Discount Amount	Balance	Current	30 Days	60 Days	90 Days	120 D	ays Delo
A&RCON1	A & R Construction	Inc	Contact:	Zenda 12-4						Credit Limit:	700,000 0
ACCFUS	Accel Fusion, LLC	Customer A&RCON1 T		Robin Blanken	742.10 ship	742.10			1	Credit Limit:	1,500,000.0
ADVOIL	Advanced Oilfield S	Customer ACCFUS T ervices INC	otals: Contact:	Amber	405.65-				j	Credit Limit:	405.65- 65,000 0
AFD	AFD	Customer ADVOIL T	otals Contact:	Mona	23,969.81	5,259.35	18,710.46			Credit Limit:	15,000.0
AGRIND	Agri Industries, Inc.	Customer AFD T	otals: Contact:	Cleo	1,700.32-				ł	1, Credit Limit:	700.32- 250,000.0
AMASUG	Amalgamated Suga	Customer AGRIND T r - Paul, ID		Ivan Reynolds	6,570.67	6,570.67				Credit Limit:	140,000.0
ANARSA	Anarg S A. Servicio:	Customer AMASUG Te	otals: Contact:	1000 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100	5,417.99	5,417.99				Credit Limit:	0.0
ANTDIS	Anticline Disposal. L	Customer ANARSA T								Credit Limit:	15,000.0
		Customer ANTDIS T	otals:	-	553.38	553.38					
APEREM	Apex Remington Pip	Customer APEREM Te	Contact: otals:		117.06	23.90		-	93.	Credit Limit:	50,000.0
ARCINS	Arctic Insulation & M			Do Not Use						Credit Limit:	1,300,000.0
B&GROU	B& G Roustabout S		Contact:	not there	111,024.48	102,274.48	8,750.00			Credit Limit:	175,000.0
BADTRE	badiands Trenching	Customer B&GROU T		Michael Schillo	12,296.30	11,103 28	1,193.02			Credit Limit:	0.0
BALHAR	Ballard Hardware &	Customer BADTRE To Supply Co.	otals: Contact:	5744	66 42-		66.42-		1	Credit Limit:	50,000.0
BASELE	Basin Electric Powe	Customer BALHAR To r Coop.		Pat Meidinger -	298.32 AP	298.32		Extensi	on: 5337	Credit Limit:	175,000.0
BASIRR	Basin Irrigation	Customer BASELE To	otals: Contact:	4.98 Steve	249.12	249.12				Credit Limit:	25,000 0
BECINT	Bechtel Internationa	Customer BASIRR To	otals: Contact:		278.59	278.59			)	Credit Limit:	800,000
BECWES	Bechtel Overseas C	Customer BECINT To orp.	otals: Contact:		1,028.70	_	1,028.70		)	Credit Limit:	0.0
BELSUP	Bell Supply Compar	Customer BECWES To	otals: Contact:	Amanda	47,742.43	47,742.43			)	Credit Limit:	30,000 0
BENWIN	Bend Winsupply Co	Customer BELSUP To	otals: Contact:	-	603.42	395.91	207.51		j	Credit Limit:	15,000.0
BGCUS	BG Custom Pools	Customer BENWIN To	otals: Contact:	-	1,862.10	1,862.10 Phone	:		,	Credit Limit:	0.0
BIOMAR	Biomark, Inc.	Customer BGCUS To		JoAnn Miracle	526.78-	562 24			,	1,0 Credit Limit:	195,000.00
BJACON	B. Jackson Construe	Customer BIOMAR To	otals: Contact:	Julie	16,722.80	16,722.80			,	Credit Limit:	150,000 0
BLABUT	Black Butte Coal Co	Customer BJACON To		Sherry - A/P	5,248.29	2,203.06	3,045.23		ł	Credit Limit:	180,000.00
BLIENE	Blitz Energy Service	Customer BLABUT To	otals:	Autumn Pauly	287.42	-	287.42			Credit Limit:	50,000.00
BODELE		Customer BLIENE To	otals:		116.90	2.01		-	114.	.89	0.04
	Bodec Electric	Customer BODELE To	otals:	Alexix Wilberg	531.80	531 80				Credit Limit:	
BOYSON	Boyd and Sons Con	Customer BOYSON To		-	8,611.35	14.34	2 253.66	5,523.97	819.		24,000.00
C&CPUM	C & C Pump and Su	Customer C&CPUM To	Contact: otals:	-	2,075.00		2,075.00		(	Credit Limit:	25,000.00
CALMID	Caliber Midstream P	artners Customer CALMID To	Contact: otals:	Eric Guy	2,877.43	49.49		<u>13</u>	2,827.	Credit Limit:	500,000.00
CANPIP	Canyon Pipeline Co		Contact:							Credit Limit:	30,000.00

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# Accounts Receivable Aged Invoice Report Sorted by Customer Number All Open Invoices - Aged as of 4/27/2017

High Country Fusion Company, Inc. (HCF)

Customer/ Involce Date	Involce Number Invol	Due Dates ce Discount	Discount Amount	Balance	Current	30 Days	60 Days	90 Days 120 E	Days Days Delq
CARUND	Carson Underground,			692.42	692.42			Credit Limit:	15,000.00
CAT3INC	Catapult 3, Inc	Customer CARUND Totals:	. Shella	7,084.67	110.57	114.07		115.82 6 Credit Limit:	5,000.00
CH2HIL	CH2M Hill Companies	Customer CAT3INC Totals	1. 1.595.665	2,213.12	2,213 12			Credit Limit:	200,000.00
		Customer CH2HIL Totals:	-	9,650.00	9,650.00			Credit Limit:	0.00
CHAEXC	Champion Excavation	Customer CHAEXC Totals:	-	60,390.07	847.86	847.86	-		,846.49 20,000.00
CJMART	CJ Martin Constructio	Customer CIRBIR Totals:	Adele Martin	4,869.63	4,869.63			Credit Limit:	10,000.00
CLASON	Clark & Sons Inc	Customer CJMART Totals: Contact		1,101.12	1,101.12			Credit Limit:	0.00
CLELAN	Clearwater Landscap	Customer CLASON Totals:	-	84.61	84 61-			Credit Limit:	10,000.00
CLIGRO	Clifty Group	Customer CLELAN Totals:	Linda Quem	2,519.84	2.519 94			Gradit Limit:	2,000.00
CMDRED		Customer CLIGRO Totals: Contact		351.48	351.48			Credit Limit	30,000.00
COMZON	C & M Dredging Inc. Comfort Zone Heating	Customer CMDRED Totals:		8,869.42	221.21	4,360.97	4,213.50	73.74 Credit Limit:	0.00
CONSUP	Consolidated Supply	Customer COMZON Totals:	Karen Sims	140.36-	140.36-			Gredit Limit:	500,000.00
CORWAT	Corix Water Products	Customer CONSUP Totals:	-	1,964.50	1,964.50			Gredit Limit:	100,000.00
CRICRE2	Cripple Creek & Victo	Customer CORWAT Totals	Margo West	6,046.90	6,046.90			Credit Limit:	50,000 00
CROCON	Crossroads Construct	Customer CRICRE2 Totals:	Richard - A/P	17,662.18	÷	17,662.18		Gredit Limit:	250,000.00
DASCO2	Das-Co of Idaho, Inc.	Customer CROCON Totals: Contact	-	894.55	475.75	418.80		Credit Limit:	110,000.00
DIAHEA	Diamond Head/John I	Customer DASCO2 Totals:	LYNNETT	817.45	817.45			Credit Limit:	250,000.00
DIASCO	Diamond S Company	Customer DIAHEA Totals: Contact		266.47-	122.78		443.30-	196.15 Credit Limit:	142.10-
DILMAN	Dillon Manufacturer R	Customer DIASCO Totals:	Scott Smith	164.16	164.16			Gredit Limit:	20,000.00
WONG	DNOW, L.P	Customer DILMAN Totals: Contact		412.80	-	412.80		Credit Limit:	300,000.00
OROLI	FL Smidth Dorr Oliver	Customer DNOW Totals: Eimco In Contact:	Kathy DeOllos	655 59-	1,243.29-	11,153 10-	- Extensi	73.63 11 on: 2210 Credit Limit:	667.17 400,000.00
DRAOIL	Drakin Oilfield Constru	Customer DOROLI Totals:	Anita Graham	1,740.00	1,740.00			Credit Limit:	100,000.00
SPIP	D & S Piping LLC	Customer DRAOIL Totals: Contact:	-	982.37-	66.40	2		1 Credit Limit:	.048.77-
OGRES	EOG Resources, Inc	Customer DSPIP Totals: Contact:	Ruth	37.40-			-	37.40- Credit Limit:	B00,000.00
RWEXC	S. Erwin Excavation	Customer EOGRES Totals: Contact:	1 201 - 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12.	4,366.11	50.64	63.88	1,831.34	63.88 2 Credit Limit:	356.37 35,000.00
VAPLU	Evans Plumbing, Inc.	Customer ERWEXC Totals: Contact:	Jill - Office Mgr	1,610.78	1,610.79			Credit Limit:	15,000.00
VECLEA	Everclear Pool Constr	Customer EVAPLU Totals uction Contact:		287.54	287.54			Credit Limit:	0.00
	The Falkirk Mining Co	Customer EVECLEA Totals: mpany Contact:	Sandy Haraseth	1				Credit Limit:	700,000.00

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# Accounts Receivable Aged Invoice Report Sorted by Customer Number All Open Invoices - Aged as of 4/27/2017

High Country Fusion Company, Inc. (HCF)

Customer/ Invoice Date	Involce Number Involc	e Discount	Discount Amount	Balance	Current	30 Days	60 Days	90 Day	s 120 D	Daya ays Delq
FERENT	Ferguson Enterprises,	Customer FALMIN Totals	Rodney	964.52	964.52				Credit Limit:	500,000.00
FLARCO	Flare Construction	Customer FERENT Totals:	Rachel	15,104.45	14,184.56	21.02	220.69	31		361.24 100,000.00
	Floyd Lilly Company	Customer FLARCO Totals: Contact	1. 1997. (1997) 	1,542.65	1,542.65				Credit Limit:	20,000.00
ORCON	Formost Construction	Customer FLOLIL Totals:	Tammy - A/F	906.17	906.17		Extensio	<b>.</b>	Credit Limit:	100,000.00
FORREF	Foreland Refining Cor	Customer FORCON Totals:		1,761.11	1,761.11		Extended		Credit Limit:	25,000 00
	103-5415(min)+44495	Customer FORREF Totals:	Larry Newby	272.48	272.48					
ORWAT	FWC Supply LLC	Customer FORWAT Totals	Danette	3,638.01	3,638.01				Credit Limit:	120,000.00
REMCM	Freeport McMoRan	Contact: Customer FREMCM Totals:		18,337.40	443 83	443.83				750,000 00 449.74
USCOM	The Fusion Company		JOHN JOYC						Credit Limit:	300,000.00
FUSTEC	Fusion Technologies In		WENDY KLA		6,617.76	7.108.61			Credit Limit:	900,000.00
UZENE	Fuzion Energy Service	영상하다 아파라가 아파라 가지 않는다.	Bill Watkins	150,162.13 - CFO	106,116.19	44,045.94			Credit Limit:	100,000.00
	*** Credit Limit Exceeded	Customer FUZENE Totals:		103 333 13	1044.04	1 644 64	<del>.</del>	1,64	1.E.A 08.	389.20
GAJESKE	GAJESKE, INC.	Contact	KERI GAR	103,323.12	1,644.64	1,644.64		1,04	Credit Limit:	200,000 00
GENCOM	Genuine Comfort Heat	Customer GAJESKE Totals: ing & Air Contact:		50,949.68		18,000.00	32,904.00		Credit Limit:	45.68
SENROC	GENEVA ROCK PROD	Customer GENCOM Totals: DUCTS, INC. Contact:	Megan	26.72-		26.72-			Credit Limit:	50,000 00
GERBAU	Gerald Bauman	Customer GENROC Totals: Contact:		36,127.40	36,127.40		6		Credit Limit:	0.00
GILDIR	Gill Dirt Works, LLC	Customer GERBAU Totals: Contact:							Credit Limit:	10,000.00
GLAENE	Glacier Energy Service	Customer GILDIR Totals: s Contact:		593.60	593.60				Gredit Limit:	0.00
BOLSHA	Golden Shade Contrac	Customer GLAENE Totals: ting & Trd Contact:	- Saiyed Khilai	42,532.61					42, Credit Limit:	532.61 150,000.00
BRACON	Granite Construction C	Customer GOLSHA Totals:		124,570.86	1,972.84	1,972.84	<del>.</del>	1,97	State March 198	652.34 200,000.00
BRAJUN	Grand Junction Pipe &	Customer GRACON Totals:	- 953753377	3,588.20-	1,309.62	693.36	5.98	3,593	Sold and the second second	20,000.00
		Customer GRAJUN Totals:	-	10,286.00	9,549.59	736.41				
GRATEE	Grantee Spring Water	Contact: Customer GRATEE Totals		69.46-	69 4R-				Credit Limit:	0.00
BRECON	Green Construction, In	c Contact: Customer GRECON Totals:	jen -	1,492.61	71.9 67	773.94			Credit Limit:	100,000.00
GRESAL	GSL Compass Mineral	s Corp. Contact: Customer GRESAL Totals:	Jo Ann Corde	83,463.25	1,499.68	81,963 57			Credit Limit:	100,000.00
BREWES	Great Western Supply,	Inc Contact: Customer GREWES Totals:	Blake -	13,139.08	8,414.92	5,023 76			Credit Limit:	50,000.00 299.60-
ARIND	Harrington Industrial Pl	astics Contect:	Adriana						Credit Limit:	230,000.00
IDFOWL	HD Fowler Company	Customer HARIND Totals: Contact:	-	35,264.46	9,703.05	25,561.41			Credit Limit:	1,500,000.00
IDFOWX	HDFOWI	Customer HDFOWL Totals: Contact:	_	18,267.69	13,718.57	4,549.12			Credit Limit:	1,500,000.00
IDSUP	HD WATERWORKS	Customer HDFOWX Totals: Contact:	Danielle Boru	3,418.98 ner	2,686.83	732.15	Extensio	n: 129	Credit Limit:	700,000.00
ECMIN1	Hecla Mining	Customer HDSUP Totals: Contact:		30,762.08	28,425.37	2,336.71			Credit Limit:	50,000.00

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# Accounts Receivable Aged Invoice Report Sorted by Customer Number All Open Invoices - Aged as of 4/27/2017

High Country Fusion Company, Inc. (HCF)

Customer/ Invoice Date	Involce Number Involc	Due Dates ce Discount	Discount Amount	Balance	Current	30 Days	60 Days	90 Days 120 D	Days Days Dolq
HELCHE1	Helena Chemical Con	Customer HECMIN1 Totals: npany Contr	- ct: Scott Hamme	47.60 rs	47.60			Credit Limit:	5,000.00
HERHUG	Herm Hughes & Sons,	Customer HELCHE1 Totals: Inc. Contr	ct: Denise	1,022.56	1	1,030.77		Credit Limit:	8.21- 50,000.00
HISPIP	H.I.S. Pipeline, LLC	Customer HERHUG Totals: Contz	ct: Candi Wright	412.15		449.54	37.39-	Credit Limit:	110,000.00
IMHEAT	H & M Heating & Cool	as to	ct:	2,115.59	505.10	1.610.49		Credit Limit:	0.00
IOFSOU	Hoffman Southwest C		ct: Brandon Jam			2.624.92		Credit Limit:	2,500.00
HOLENE	Holly Energy Partners	Customer HOFSOU Totals: Conta	ct:	163.01	163.01			Credit Limit:	5,000.00
IYPPLA	Hy-Pro Plastics Inc	Customer HOLENE Totals: Conta Customer HYPPLA Totals:	ct: _	916.76	-	916.76		Credit Limit:	50,000.00
DAPOW	IDAHO POWER COM		ct: _	1,130.90	-	800.00		Credit Limit:	330.90 25,000.00
DEHEA	Ideal Heating & Coolin		ct: _	53.68	91.63	37.90-		Credit Limit:	0.00
DESUP	Ideal Supply Company		ct: Amanda Ange —		10,145.60	37.30-		Credit Limit:	25,000 00
MPPIP	Improved Piping Produ	ucts, Inc. Conta Customer IMPPIP Totals:	ct: DUDLEY SCH		34.83		9,378.43	Credit Limit:	15,000.00
NDPIP	INDUSTRIAL PIPING	& WELDING Conta Customer INDPIP Totals:	ct: Nola –	340.19			340.19	Credit Limit:	250,000 00
NDPP	Industrial Piping Produ	cts Conta Customer INDPP Totals:	ct: Teri –	1,440.00	1,440.00	1.12		Credit Limit:	10,000.00
NTDRI	Intermountian Drilling S	Customer INTDRI Totals:	ct: Lois - A/P	6,722.15	552.07	4,415.32	1,414.76	Credit Limit: 340.00	28,000.00
NTPOT	Intrepid Potash-Moab, ISCO Industries, LLC	Customer INTPOT Totals:	ct: Sherrie Smith 	507.59	507.59			Credit Limit:	50,000.00
TCWAT	ITC Water Managemer	Customer ISCO Totals:		43.88	43 88			Credit Limit: Credit Limit:	75,000.00
ERCAN	Jerritt Canyon Gold, Ll	Customer ITCWAT Totals	ct: Leslie	52,490.84	52,490.84			Credit Limit:	200,000.00
KCICH	JKC Ichihys LNG Joint	Customer JERCAN Totals: Venture Conta	 ct: Junki Miyashil	226 89 a				226.89 Credit Limit:	0.00
ONECO	Jones Contractors	Customer JKCICH Totals: Conta		15.00	15.00	,		Credit Limit:	0.00
RSIMP	JR SIMPLOT COMPAN	Customer JONECO Totals: NY Conte	ct: Brandy	1,284.88	1,284.88			Credit Limit:	700,000.00
TSFAR	JTS Farmstore	Customer JRSIMP Totals: Conta	ot:	6,105.06	6,720.06	2		Gredit Limit:	615.00- 20,000 00
NOLSI	Justin Jones	Customer JTSFAR Totals Conta	ati	1,119.75	1,119.75 Phone:			Credit Limit:	0.00
ELPIP	Kelly Pipe Co., LLC		t: Jeanine Sturg	A REAL PROPERTY AND A REAL	83.40-			Credit Limit:	75,000 00
ENCOP	Kennecott Utah Coppe			170.02		170 02	Extension:	4 1 Credit Limit:	4,000,000.00
EUINC	KEU Inc.	Customer KENCOP Totals: Conta Customer KEUINC Totals:	t: Lisa or Sally	81,057 39	68,897.85	12,159 54		Credit Limit:	100,000.00
ANCOM	Landmark Companies,		st: Nicole	116.93	110.93			Credit Limit:	25,000.00
ANUNL	Landscapes Unlimited,		at:	100.60				Credit Limit:	250,000.00

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# Accounts Receivable Aged Invoice Report Sorted by Customer Number All Open Invoices - Aged as of 4/27/2017

High Country Fusion Company, Inc. (HCF)

Customer/ Invoice Date	Involce Number Invol	Due Dates ce Discount	Discount Amount	Balance	Current	30 Days	60 Days	90 Days 120	Days Days Delq
LIMROC	Lime Rock Resources	s Contact:						Credit Limit	650,000.00
LONBRO	Lo-N-Bro Pipeline Se	Customer LIMROC Totals: rvices Inc Contact:	Paul Leach	111,020.61	116,599 85	327.01	3,543.75	2,362.50- Credit Limit	0.00
MARMCB	Mark McBride Plumbl	Customer LONBRO Totals: ng Contact:		483.58		,	483.58	Credit Limit	5,000.00
MARNIC	Martin Nicholson	Customer MARMCB Totals: Contact:	5.59	293.02	279.44 Phone:	13.58		Credit Limit	0.00
MARSUP	Marta-Co Supply, Inc.	Customer MARNIC Totals: Contact:	Cheryl	9,650.00-	9,650.00-			Credit Limit	10,000.00
MCEQUI	MC Equipment Holdin		Suzi Emter	3,768.37	3,768.37			Credit Limit	0.00
MCJRED1	McJunkin Red Man Co	Customer MCEQUI Totals: orporation Contact:	Robin Wells	3,129.29				Credit Limit	3,129.29 200,000.00
MICBRO	Michael Brower	Customer MCJRED1 Totals: Contact:		6,518.46	1,202.77	4,914.02	1)-	401.67 Credit Limit	0.00
MICCOR	Michels Corporation	Customer MICBRO Totals: Contact:	Miss y Vande 2	36.05- ande				Credit Limit:	36.05- 40,000.00
ИКРІР	Mike's Pipe, LLC	Customer MICCOR Totals: Contact:	Mike Reardon	733.24		733.24		Credit Limit:	50,000.00
MILFOR	Milford Pipe		Will Kinnaird	923.44	119.85	803.59		Credit Limit:	0.00
NWES	Mine West Sales & Se	Customer MILFOR Totals: ervice Contact:		19,821.00	21.00	18,600.00	1,200.00	Credit Limit:	20,000 00
IONDAK	Montana-Dakota Utiliti		Bonnie	882.75	882.75		_	Credit Limit:	And a state of the second s
NOULAN	Mountainland Supply		Holly - A/P	732.66-	146.91	e		12.78 Credit Limit:	1
NURPIP1	Murphy Pipe & Civil LL		Anna Donaldso		1,810 52			Credit Limit:	d Inconstruction
IUSSER	Mustang Pipeline-N-C		Faron Taylor	251.57				Credit Limit:	247.24 0.00
IELBRO	NELSON BROTHERS		-	750.00-	750 00-			Credit Limit:	50,000.00
IEWAIR	New Aire Heating & Co			17.41	17.41			Credit Limit:	
EWGOL	Newmont Gold Compa		÷	213.44-				Credit Limit:	213.44- 500,000.00
IEFUG	Niels Fugal Sons Co.		Cynthia - A/P	169.53-	169 52			Credit Limit:	100,000.00
ORPIP	Northwest Pipe Fittings			3,320.05	3,320.05			Credit Limit:	75,000.00
ORWAT	Northwest Water Trans	and a second		748.33	748.33			Credit Limit:	0.00
UCSTE	Nucor Steel Utah	Customer NORWAT Totals Contact:		889.20-	_			Credit Limit:	889.20- 75,000.00
ILSUP	Oilfield Support Service		Jake Danks	2,560.00		2,560.00		Credit Limit:	60,000 00
VEFAR	Overson Farms		Blane Overson	25.54				Credit Limit:	25.54 0.00
ACCOR	Pacificorp	Customer OVEFAR Totals Contact:	1		4 199 00			Credit Limit:	50,000.00
ACMEC	Pacific Mechanical Sur		_	1,602.56	1,575.00	27.56		Credit Limit:	10,000 00
ACPIP	Pacific Pipe Company,	Customer PACMEC Totals: Inc Contact:		3,528.42	1,426.54	2,101.88		Credit Limit:	250,000.00

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# Accounts Receivable Aged Invoice Report Sorted by Customer Number All Open Invoices - Aged as of 4/27/2017

High Country Fusion Company, Inc. (HCF)

Customer/ Invoice Date	Invoice Number	Due Dates Involce Discour	7	Discount Amount	Balanco	Current	30 Days	60 Days	90 Days 120 (	Days Days Delq
			PACPIP Totals:		61,442.48	42,249.48	18 913,00	280.00		
PAROIL	Paragon Oilfield	Products	Contact	:					Credit Limit:	100,000.00
			PAROIL Totals		919.19	055 94			0000-000204040	36.75-
PARSUP	Paramount Sup	ply Co.	Contact	: melony					Credit Limit	150,000.00
			ARSUP Totala:		224.42	96.42		128.00		100000000
PATDIR	Pathway Directi	onal, LLC	Contact	:					Credit Limit:	10,000.00
			PATDIR Totals							
PETHUN	Petro-Hunt, LLC		Contact	: Jocelyn Klein					Credit Limit:	200,000 00
		Customer P	ETHUN Totals:		205.68	205.68				
PETPLU	Peterson Plumb	ing Supply	Contact	: Kay McPhail					Credit Limit:	35,000.00
		Customer P	ETPLU Totals:		2,732.70	2,732.70				
PETSTA	Petro Star Field	Services	Contact	:					Credit Limit:	25,000.00
		Customer P	ETSTA Totals	-	114.91-					114.91-
PFDIST	P&F Distributors		Contact	:					Credit Limit:	30,000.00
		Customer	PFDIST Totals:	_	4,149.10	4,149 10				
PIPINC	Pipeco, Inc Na	mpa	Contact	: Lonnie					Credit Limit:	5,000.00
		Customer	PIPINC Totals:	-	120.56	120.56				
PIPPOC	Pipeco, Inc		Contact	:					Credit Limit:	3,000.00
		Customer F	PIPPOC Totals:	-	230.34					
PRENOR	Premier Northw	est Excavation	Contact	: Bill - owner of					Gredit Limit:	0.00
	*** On Credit H	told ***								
		Customer Pi	RENOR Totals:	_	23,378.03	368 06	368.06	8	368.06 22	.273.85
PROMAA	ProMAAC Syste		Contact		23,378.03	500-000	100.00		Credit Limit:	C. C. House I. C. La Market Street Street
			ROMAA Totals:	·	4,851.23	4,851.23				
PROPIP	Pro Pipe Corpor			: Robyn	4,051.25	4,031.23			Credit Limit:	300,000.00
			ROPIP Totals:		744.45	-				
PROWOR	Project Works	Gustomerr		: Justin	711.13		699.92	11.21	Credit Limit:	60,000.00
nonon	i rojeci riolito	Customer DD	OWOR Totals:				-	170.01		,890.00-
PUGSOU	Puget Sound Pi		Contact		1,211 57-	90.67		479.94	107.82 1 Credit Limit:	
00000	r uger dound ri			· _		1 <del>.</del>			orean cana.	20,000,000
PVFPIP	PVFCO Pipe Va		JGSOU Totals: Contect	2	12,766 00		12,766 00		Credit Limit:	25,000.00
VITIE	FVFCO Fipe va	and the second second		. –					Citon Linn.	20,000.00
DUEGAS	Questor Gas Co		PVFPIP Totals:	8	1,192.50	1,192.50			Credit Limit:	30,000.00
JUEGAS	Questar Gas Co	545 L 24	Contact						Credit Ellina	al and set of the set of the set of the
	Dedl. Careet	Customer Q	UEGAS Totals:		1,096.41	1,628 74			Condit Limite	532.33-
RADSEN	RadiuSenaat		Contact	·					Credit Limit:	250,000 00
		Customer R	ADSEN Totals:	1.0.5	461.50	461.50				0.000.000.00
RAIFOR	Rain For Rent		Contact	Jackle Buys -					Gredit Limit:	2,000,000.00
			AIFOR Totals:		906.22	906 22				
REDLED	Red Ledges Clu	b	Contact	Kelly Cook					Credit Limit:	10,000.00
			EDLED Totals:		205.73	205.73				
REDMIN	Redmond Miner	als	Contact	_					Credit Limit:	
			EDMIN Totals:		902 89-					902.89-
REGWAT	Regional Water	Service, LLC	Contact	Teresa or Man	co				Credit Limit:	50,000.00
		Customer RE	EGWAT Totals		10,765.07	2,568.99	8,196.08			
ROASUP	Roadrunner Sup	ply	Contact	: Lisa					Credit Limit:	100,000.00
		Customer R	DASUP Totals:		13,347.30	13,347.30				
ROCWAT	Rockwater Ener	gy Solutions	Contact	Domiscia Purn	nell				Credit Limit:	10,000.00
		Customer RC	CWAT Totals		1,417.76	60.21	1,357.55			
ROLMAC	<b>Rollins Machine</b>	s, Inc.	Contact	Carol Williams	6				Credit Limit:	17,000.00
		Customer RC	DLMAC Totals:	-	388.54	388.54				
ROTROO	Roto Rooter		Contact	Irene					Credit Limit:	5,000.00
		Customer RC	OTROO Totals:	-	141.04-					141.04-
	S&S Roustabou	, Inc.	Contact	Carrie Bale					Credit Limit:	10,000.00
SASROU1	ada Roustabou				C 10 00			-	543.33-	
S&SROU1	Sas Rousiabou	Customer S&	SROU1 Totals:		543.33-				040.00-	
S&SROU1	Salt Lake Windu		SROU1 Totals: Contact	5	543.33-				Credit Limit:	30,000.00
		strial		-	7,375.87	7,375 87				30,000.00

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# Accounts Receivable Aged Involce Report Sorted by Customer Number All Open Invoices - Aged as of 4/27/2017

High Country Fusion Company, Inc. (HCF)

Customer/ Involce Date	Involce Number Involc	Due Dates e Discount	Discount Amount	Balanco	Current	30 Days	60 Days 90	) Days 120 E	Days Days Delq
SAWPLU	Sawtooth Plumbing	Customer SAUCHE Totals: Contact:	Tere or Brenda	46,343.89	6,906 86	173.13	39,263.90	Credit Limit:	7,500.0
SCHPRO	Scholzen Products Co	Customer SAWPLU Totals mpany, Inc Contact:	-	272.75	272.75			Credit Limit:	35,000.0
SCIINC	SCI, Inc. of Wyoming	Customer SCHPRO Totals: Contact:		1,138.37	1,138.37			Credit Limit:	30,000.00
SELENE	Select Energy Service:	Customer SCIINC Totals: s Contact:		107.83	107.83			Credit Limit:	2,000,000.00
SIELL2	Si Ellen Farms	Customer SELENE Totals: Contact:	Heather	110,889.79	110,587.87	301.92		Credit Limit:	150,000 00
SILCRE	Silver Creek Supply Co		Carol-AP	46,684.58		46 684.58		Credit Limit:	20,000 00
SIXRAN	Six Pack Ranch	Customer SILCRE Totals: Contact:	_	3,270.74	963.06	2,307.68		Gredit Limit:	
SKYLCO	Skyline Contracting, In		Diane Fugate	75.84-				Credit Limit:	75 84- 130,000.00
SNYMEC	Snyder Mechanical Co		_	604.42-				604.42- Credit Limit:	5,000.00
SORCOM	Sorensen Companies,		Laree Herrick	1,572.12	1,572 12			Credit Limit:	20,000.00
SOUPLU	Southwest Plumbing S	and the second s	Cammle	2,066.23	2,066.23	075.00	Extension: 1	64 Credit Limit:	15,000.00
SPIPLO	SpiderPlow, Inc	Customer SOUPLU Totals: Contact: Customer SPIPLO Totals:	_	787.99	412.11	375.88		Credit Limit:	
SSFUS	S & S Fusion		Boyd Stuckey	2,012.26-	1,282 84			Credit Limit:	,012.26- 20,000.00
STOPLU	Stott Plumbing & Heati		Bryan Stott	683.83	581.26	102.57		Credit Limit:	5,000.00
STRPRE	Streamline Precision	Contact: Customer STRPRE Totals:	-	2,077.80	-	1.904 72	173.08	Credit Limit:	20,000.00
TARSER	Target Services LLC		John Delaney	113.80	113.80		110.00	Credit Limit:	10,000 00
TEMENT	Tempest Enterprises, I			2,679.11	89.47	2,589.64		Credit Limit:	300.000.00
TETTEC	Tetra Tech EC Inc		Freda McGrath		8,971.35	2,000,01		Credit Limit:	0.00
THEENG2	Thermal Engineering		Aron Frailey	87.80	87.80			Credit Limit:	5,000.00
TODEVA	Todd Evans	Contact: Customer TODEVA Totals	_	326.10	-	326.10		Credit Limit:	0.00
FONEQU	Tonka Equipment Com		Julie Platz	314.48	-	314.48		Credit Limit:	100,000.00
TOOPUS	Toolpushers Supply Co		_	130.51	-	130.51		Credit Limit:	2,500.00
RASER	Transfield Service Oilfi	elds Contact: Customer TRASER Totals:	Anna	3,339.00	3,339.00	0.5.569/0		Credit Limit:	50,000.00
JNIGLI	United G L.I Corp.	Contact: Customer UNIGLI Totals:		340.36-	0.040000	×		Credit Limit:	50,000.00
JNISPE	United Special Technic		135.93	6,796.28	2,764.19	4,032.09		Credit Limit:	Construction of the second second
/ALAGR	Valley Agronomics, LL	C Contact: Customer VALAGR Totals		364.09	364.09			Credit Limit:	7,500.00
ALIMP	Valley Implement		Cassie Shaw	90.00-				Credit Limit:	10,000.00
/ICTAU	Victaulic	Contact: Customer VICTAU Totals	_	14,417.84	12,534.04	1,747.42		Credit Limit: 16.50	30,000.00 119.88

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# Accounts Receivable Aged Invoice Report Sorted by Customer Number All Open Invoices - Aged as of 4/27/2017

High Country Fusion Company, Inc. (HCF)

Customer/ Invoice Date		Discount	Amount	Balance	Current	30 Days	60 Days	90 Days 12	0 Days Delq
VIPUND	Viper Underground	Contact			-			Credit Lin	nit: 5,000.0
		Customer VIPUND Totals:		1,312.50	1,312.50				
VADHOM	Wade Homer	Contact:			,			Credit Lin	nlt: 0.0
		Customer WADHOM Totals							
VATMOV	Water Movers, Inc	Contact:	kim			1		Credit Lin	nlt: 75,000.00
		Customer WATMOV Totals	9 <del></del>	328.98		-	328.98	22000000000000000000000000000000000000	
VESNEV	Western Nevada Supply	Contact:	Linda					Credit Lin	nlt: 3,000,000.0
		Customer WESNEV Totals:		254.31	254.31				
VESPUM	Rockwater Energy Solution	ons Contact:	Lori Stanton					Credit Lin	hit: 600,000 O
		Customer WESPUM Totals:		75.94	75.94			0.000007	
VESTTE	West Tech, LLC	Contact:	Chris Dreiling					Credit Lin	nit: 15,000.00
		Customer WESTTE Totals:		9,257.30	1,512 00	7 703.02	42.28	SA 1.5753	10 <u>637888</u> 8
WESWAT	Western Water Works	Contact:	1					Credit Lin	nit: 75,000.00
		Customer WESWAT Totals		11,628.40	11,628.40			3	
WHARES	Wharf Resources, Inc.		Meg Petersen					Credit Lin	nit: 500,000.00
		Customer WHARES Totals:	2	30,158.08	30, 158.08				
WHICON	Whitaker Construction Co		_					Credit Lin	nit: 3,000,000.00
		Customer WHICON Totals:		1,038.01	1,038.01				1021
WILRIC	Wild Rice Soil Conservati	on Di Contact:						Credit Lin	202
0.5417 12729.0		Customer WILRIC Totals:		155.42-					155.42-
WOLCON	Wollam Construction Co.,		_					Credit Lin	nit: 40,000.00
ore electric con		Customer WOLCON Totals:	10000 1 10000 1000	197.57	197.57			200000000	
WRHEND	W R Henderson Constru		BILL HENDER	SON				Credit Lin	nit: 35,000.00
020226220		Customer WRHEND Totals:		30,751.86	30,751.86			277.277	
WWCLYD	W.W. Clyde & Co.	Contact:						Credit Lin	nit: 180,000.00
		Customer WWCLYD Totals		1,184.23	1,184 23				
WYOBEA	Wyoming Bearing and Su		· · · · ·					Credit Lin	nit: 8,000.00
		Customer WYOBEA Totals:		2,171.20	1,403.20	768.00			
YLDEW	Xylem Dewatering Solution		1				22	Credit Lin	
		Customer XYLDEW Totals:		3,916.14	434.61	12.91		2,730.88	737.74
	Nun	Report Totals:	178.57	1,958,995.33	1,079,775 18	411,750.28	94,199.39	6,224.53 3	67,045.95

	May	June	<u>vlut</u>	August	September	October	November	December	January	February	March	April	Total
Sales Total Revenue	\$ 1,769,000 \$	1,773,000	\$ 1,641,000 3	\$ 1,981,000 \$ 1,981,000	1,834,000 \$	1,979,000 \$	1,286,000 \$	1,104,000 \$	1,133,761	1,095,100 \$	1,560,000 \$	1,370,000 \$	18,525,861 18,525,861
Cost of Goods Sold	1 369 600	1 363 000	1 363 300	1 526 504							000'000'		100'070'01
Total COGS	1,369,600	1,363,000	1,253,200	1,536,501	1,413,002	1,532,003	966,004	827,005	842,179	856,580	1,235,800	1,047,200	14,242,674 14,242,674
Gross Margin	399,400	410,000	387,800	444,499	420,998	446,997	319,996	276,995	290,981	238,520	324,200	322,800	4.283.186
	23%	23%	24%	22%	23%	23%	25%	25%	26%	22%	21%	24%	23%
Advertising	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	16,800
Computer Expense	1,240	1,240	1,240	1,240	1,240	1,240	1,240	1,240	1,240	1,240	1,240	1,240	14,880
Employee Education and Safety Program	380	380	380	380	380	380	5,035 380	5,035	5,035	5,035	5,035	5,035	60,424
Employee Recognition	1,000	1,000	1,000	1,000	1,000	1,000	1,000	10.000	1.000	1.000	380	380	4,560 21 000
Equipment Maintenance	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1.000	1.000	12.000
Fuel Expense Fusion Shon Evnences	3,785	3,785	3,785	3,785	3,785	3,785	3,785	3,785	3,785	3,785	3,785	3,785	45,416
Health Insurance	13 400	2/6 13 400	276	276	276	276	276	276	276	276	276	276	3,312
Insurance	15,515	15,515	15,515	15,515	15,515	15,515	15,515	13,400	13,400	13,400	13,400 15 515	13,400	160,800
Janitorial Expense	243	243	243	243	243	243	243	243	243	243	243	243	2.912
Laundry	137	137	137	137	137	137	137	137	137	137	137	137	1,644
Licenses and Fees	006,6	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	5,500	66,000
Manufacturing Expenses	153	153	153	153	-	153	-	-	700	66 1 5 3	1,175		1,941
Meals and Entertainment	2,435	2,435	2,435	2,435	2,435	2,435	2.435	2.435	2.435	2.435	2 435	153 2 435	1,836
Mileage	006	006	006	006	006	006	006	900	006	006	006	900	10.800
Unice Supplies	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	5,200	62,400
Postage	525	525	525	525	- 575	- 575	1,080	1,080			75		5,585
Property Tax Expense		1,470		-			c7c -	1 470	000 9	676	525	525	6,300
Rent Boot Emilenet F	32,675	29,400	29,400	29,400	29,400	29,400	29,400	29,400	29,400	29,400	29,400	29.400	356.075
Taxes Subscriptions and Service Fees	2,600	- 1000	-			•	1,400	•			•	. •	4,000
Telephone	4.312	4.562	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	4,200	50,400
Travel	5,516	5,516	5,516	5,516	5,516	2.866	1.516	2.516	4,312 2,516	4,312 2 R66	4,312 3 366	4,312 5 516	52,244
Utilities	3,300	3,350	3,750	3,850	3,750	3,450	5,700	5,400	5,260	5,990	5,450	3.300	52.550
venicie maintenance Warehouse Supplies	849	849	849	849	849	849	849	849	849	849	849	849	10,188
Yard and Property Maintenance	1300	1300	131	131	137	137	737	737	737	737	737	737	8,840
Wages and Salaries	167,850	155,850	155.850	167.850	155 850	155 850	1,300	1,300 155 850	1,300	1,300	1,300	1,300	15,600
Payroll Tax Expense	16,959	15,085	15,085	16,959	15,085	15,085	16,959	15,085	15,085	16,959	15.085	155,850 15.085	1,918,200 188.516
Total Operataing Expenses	298,422	280,442	282,472	293,096	279,122	276,422	293,426	289,322	284.332	292.652	279.922	278 672	3 428 305
Net Income from Operations	100,978	129,558	105,328	151,403	141,876	170,575	26.570	(12.327)	6.649	1 54 132 1	876 44	801 14	964 994
Gain/I nee from Salo of Doot Ex						•						271 <sup>(</sup> L+	100 400
Rebate Income		00c -			200	. :	i :	500	x		500		2,000
Bad Debt Recovery Income			,				•		•				
Miscellaneous Income Total Other Income and Economic	500	500	500	500	500	500	500	500	500	500	500	500	6,000
	nne	1,000	500	500	1,000	500	500	1,000	500	500	1,000	500	8,000
Earnings before Income Tax	100		\$ 105,828 \$		142,876 \$	171,075 \$	27,070 \$	(11,327) \$	7,149 \$	(53,632) \$	45,278 \$	44,628 \$	862.881
Add Back for Sales Taxes Druchlo	3 101,4/8 3		\$ 105,828 \$	151,903 \$	142,876 \$	171,075 \$	27,070 \$	(11,327) \$	7,149 \$	(53,632) \$	45,278 \$	44,628 \$	862,881
Net Income plus sales Tax Revenue	148,357	177,542	43,487 149,314	52,497 204,399	48,601 191,477	52,444 223,518	34,079 61,149	29,256 17,929	30,045 37,194	29,020 ( 24,612 )	41,340 86,618	36,305 \$ 80,933 \$	490,935 1.353.816
Forecast Cash Needs per Month	1												
Inventory Purchases	1,369,600	1,363,000	1.253.200	1.536.501	1 413 002	1 532 003	000 000	200 200	022 070	010 100	000 000 7		
Total Operataing Expenses	298,422	280,442	282,472	293,096	279,122	276,422	293,426	289,322	284,332	292,652	279,922	1,047,200 278,672	3,428,305
Subtotal	1,668,022	1,643,442	1,535,672	1,829,597	1,692,124	1,808,425	1,259,430	1,116,327	1,127,112	1,149,232	1,515,722	1,325,872	17,670,980

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Add L T Note payments (prin + int)													
SBA Loan	29,101	29,101	29,101	29,101	29,101	29,101	29,101	29,101	29,101	29.101	29.101	29.101	349.212
2016 Equipment Note	4,395	4,395	4,395	4,395	4,395	4,395	4,395	4,395	4,395	4.395	4.395	4.395	52.740
Ford Credit	535	535	535	535	535	535	535	535	535	535	535	535	6 421
Ford Credit	886	886	886	886	886	886	886	886	886	886	886	886	10.629
Ford Credit	926	926	926	926	926	926	926	926	•				7 409
Idaho Central Credit	1,273	1,273	1,273	1,273	1,273	1,273	1,273	1.273	1.273	385		,	11.842
Add Sales Tax Payable	46,879	46,985	43,487	52,497	48,601	52,444	34,079	29,256	30,045	29,020	41,340	36,305	490,935
Subtotal	83,994	84,100	80,602	89,612	85,717	89,559	71,195	66,372	66,234	64,322	76,257	71,222	929,188
Total Cash Needs Per Month	1,752,016	1,752,016 1,727,543	1,616,275	1,919,210	1,777,841	1,897,985	1,330,625	1,182,699	1,193,346	1,213,554	1,591,979	1,397,094	18,600,168
Net Income (Including Sales tax reciepts minus Note Payments & Sales Tax \$ 64,362.37 \$ 93,441.71	\$ 64,362.37	93,441.71	68,711.71	114,786.71	105,759.71 \$	133,958.71 \$	(10,046.29) \$	(48,443.29) \$	(29.040.93)	(88.934.12)	10.360.88	68,711.71 \$ 114,786.71 \$ 105,759.71 \$ 133,958.71 \$ (10,046.29) \$ (48,443.29) \$ (29,040.33) \$ (88,934.12) \$ 10.360.88 \$ 9.710.88 \$	W. anda
		the second se											

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## HIGH COUNTRY FUSION CO. Corporate Forecast Cash Requirements From April 27, 2017 thru June 8, 2017

		Per	riod		
April	27	thru	June	8,	2017

	Projected Cash Needs	
Advertising	2,053	
Bank Charges	2,480	
Computer Expense	5,035	
Credit Card Payment	15,000	
Employee Education and Safety Program	557	
Employee Recognition	1,467	
Equipment Maintenance	1,467	
Freight Companies	64,500	
Fuel Expense	5,551	
Fusion Shop Expenses	405	
Health Insurance	26,800	
Insurance	14,062	
Janitorial Expense	800	
Laundry	140	
Legal	5,500	
Licenses and Fees	200	
Manufacturing Expenses	224	
Mileage	1,800	
Office Supplies	5,200	
Plans, R and D	500	
Per Diem	2,250	
Postage	770	
Rent	62,275	
Rent-Equipment Expense	3,813	
Taxes, Subscriptions and Service Fees	4,200	
Telephone	8,624	
Utilities	3,300	
Vehicle Maintenance	1,245	
Warehouse Supplies	1,081	
Yard and Property Maintenance	1,907	
Wages and Salaries	186,350	
Payroll Tax Expense	18,500	
en en		
Total Operataing Expenses	\$ 448,057	

Add L T Note payments (prin + int)

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SBA Loan	29,101
2016 Equipment Note	4,395
Ford Credit	535
Ford Credit	886
Ford Credit	926
Idaho Central Credit	1,273
Add Sales Tax Payable	46,879
Subtotal	\$ 83,994
Add Banner Bank Interest	\$ 10,000
Payments to Suppliers	\$ 480,000
Total Cash Needs Per Month	\$ 1,022,051

mulitplier is 44 days over 30 days

147%