## UNITED STATES BANKRUPTCY COURT DISTRICT OF KANSAS

| In re:                  |                        |
|-------------------------|------------------------|
| PERTL RANCH, LLC        | CASE NO.: 19- 10132-11 |
| DEBTOR.                 |                        |
| In re:                  |                        |
| PERTL RANCH FEEDERS LLC | CASE NO.: 19- 10130-11 |
| DEBTOR.                 |                        |

### MOTION FOR ORDER AUTHORIZING INTERIM USE OF CASH COLLATERAL,

COME NOW Debtors Pertl Ranch, LLC and Pertl Ranch Feeders LLC, by and through their counsel Eron Law, P.A., and move the Court pursuant to 11 U.S.C. § 363(c) for entry of an order authorizing the Debtors to use cash collateral and to surcharge secured collateral for the creation of cash resources for the payment of input costs. In support of the Motion, the Debtors state the following:

- 1. On January 29, 2019 ("Petition Date"), the Entities filed Voluntary Petitions for Relief under Chapter 11 the Bankruptcy Code. On the Petition Date, Steeplechase Advisors, LLC was in possession of the property of the Entities. Pursuant to 11 U.S.C. §§ 543, 1107 and 1108, Debtors are now debtors-in-possession.
- 2. Debtors own and operate a farm and ranch facility located in and around Lucas, Kansas. Pertl Ranch Feeders, LLC owns a 933.8 acre feed lot capable of holding over 8,000 head of cattle, a 472.1 acre tract of pasture and grass land with water rights, approximately six miles away, and a variety of machinery, equipment, rolling stock, and inventory used in the feed lot operation. Pertl Ranch, LLC owns 505.4 acres of crop and grassland, and leases over 3,000 additional acres, used in the production of crops, forage, and silage to feed the cattle in the

feedlot. Thus, the Entities are symbiotic with one another. On the Petition Date, Debtors had approximately 5,500 head of cattle owned by third parties under their care and control. The cattle require ongoing care, food, medications, and other supplies.

- 3. The Debtors seek authority to use income generated by the Debtors prior to the Petition Date, pledged to GemCap Lending I, LLC ("GemCap") and held by GemCap on the Petition Date, as well as income generated by the Debtors from and after the Petition Date and received by the Debtors during the Specified Period (as defined below) ("the Cash Collateral"), in a manner consistent with the Debtors' budget attached hereto as **Exhibit 1** ("the Budget"). The Debtors propose to deposit the Cash Collateral into the Debtors' debtor-in-possession accounts.
- 4. The Debtors seek authority to utilize inventory, including by not limited to farm products, crops, feed, silage, forage, medications, and other supplies, pledged to GemCap, to care and maintain the cattle presently in the feed lot. Such usage is necessary to prevent harm to the cattle and loss of Debtors' ongoing cattle contracts.
- 5. Debtors request that GemCap and Steeplechase Advisors, LLC, the existing receiver, deliver any proceeds from Debtors' farming and feedlot operation to Debtors, and endorse any Cash Collateral checks on which either of them are jointly listed as a payee.
- 6. Debtors shall grant a replacement lien and post-petition lien on post-petition assets to GemCap. Additionally, Debtors propose that GemCap shall hold a continuing lien on post-petition rents pursuant to 11 U.S.C. § 552(b)(2). Such replacement lien and continuing lien shall be in proportion to and to the extent that the Cash Collateral is used by Debtors on a post-petition basis. GemCap shall not receive an improvement in position as a result of the liens granted hereunder.

- 7. Below is a summary of the nature of the Debtors' request and proposed use of Cash Collateral:
  - a. Parties with Interest in Cash Collateral. GemCap has an interest in the Cash Collateral, as well as all other equipment, accounts, inventory and personal property of the Estate (collectively the "Collateral"). BancCentral, National Association also may assert that it has or may have an interest in the Cash Collateral pursuant to its loan and security documents with the Debtors. It appears that such interest is junior to the interest of GemCap.
  - b. <u>Use of Cash Collateral</u>. The Debtors seek authority to use Cash Collateral to pay expenses of the operation of their farming and ranching operation in accordance with the Budget, up to amounts not to exceed 125% of each line item amount set forth in the Budget measured monthly, with a variance of up to two months for each monthly expense, as weather and market conditions fluctuate. The cumulative total amount set forth in the Budget shall not be subject to variance, except a) on account of moving an expense forward or backward by the two month variance, in which case the monthly expense cap shall be considered cumulatively among the affected months, b) by agreement of both GemCap and Debtors, or c) as may be otherwise ordered by the Court.
  - c. Termination Date. Debtors seek interim authority to use Cash Collateral only until a final hearing can be held. Thereafter, and subject to the Debtors' right to request additional cash collateral authority for further periods on property notice, the Debtors seek authority to use Cash Collateral through May 29, 2019, at 11:59 p.m. (the "Specified Period"). The Specified Period may be extended by agreement of the Debtors, and GemCap, or upon further order of the Court. It is anticipated that GemCap is adequately protected during the Specified Period. Debtors believe that the value of the assets of the Debtors and related parties acting as security for all claims herein are in excess of \$20,000,000 (see Exhibit 2), while all secured claims are less than \$17,000,000. Notwithstanding the alleged over collateralization, GemCap shall be granted a post-petition replacement lien in the Debtors' assets to the extent of any Cash Collateral used by the Debtors. In addition, the Debtors anticipate the sale of all assets that are secured to its creditors.
  - d. <u>Events of Default</u>. The occurrence of any of the following events, unless waived in writing by GemCap shall constitute an event of default (the "Events of Default"):

- 1) the entry of an order by the Court granting relief from or modifying the automatic stay of Section 362 of the Bankruptcy Code (i) to allow any creditor to execute upon or enforce a lien on or security interest in any of GemCap's Collateral;
- 2) dismissal of the case or conversion of the case to Chapter 7 case;
- 3) the sale after the commencement date of any portion of any of the Debtors' assets outside the ordinary course of dealing and are not approved by the Court under 11 U.S.C. §363;
- 4) the failure by the Debtors to perform, after notice from GemCap, in any respect, any of the material terms, provisions, conditions, covenants, or obligations under the Order granting this Motion or under the requirements of the underlying loan documents between the Debtors and GemCap, to the extent such requirements materially affect the Collateral and are not otherwise inconsistent with the terms of the Order or bankruptcy law.
- Rights and Remedies Upon an Event of Default. If the Debtors, or any of them, e. default in their financial, reporting or other obligations under the terms of t the Order granting this Motion, then the United States Trustee, GemCap or any other person or entity having an interest in the Cash Collateral may, but shall not be required to, deliver a written Notice of Default to the Debtors by e-mail delivery of such Notice of Default to each of the Debtors' counsels of record, with copies of the Notice of Default also being emailed to counsel for the United States Trustee, counsel for GemCap (if GemCap is not the party that delivers such Notice of Default). The Debtors and the party asserting the default shall attempt in good faith to informally resolve or rectify the default. If the Debtors and the objecting party are unable to informally resolve the default within five (5) business days of the delivery of the Notice of Default ("Resolution Period") then the Debtors' authority to use Cash Collateral as authorized by the Order granting this Motion shall cease two (2) business days after the expiration of the Resolution Period, unless, prior to that date, the Debtors either (a) cure the Notice of Default to the satisfaction of the party sending the Notice of Default, or (b) file a motion with the Court requesting that their authority to use Cash Collateral continue, and obtain and notice out a hearing on the motion for a date that is no more than 21 days from the date of filing of the motion. If such a motion is filed with the Court and noticed out for hearing as required herein, then the Debtors'

authority to use and spend Cash Collateral pursuant to the terms of the Order granting this Motion shall continue pending the Court's decision on the motion.

### f. Adequate Protection.

- As partial adequate protection, GemCap is hereby granted a valid, automatically perfected replacement lien against the assets of the Debtors, for the full amount of the Cash Collateral which is utilized pursuant to the Order granting the Motion. The replacement liens granted hereunder shall have the same validity, avoidability and priority as the security interests and liens existing against the Cash Collateral as of the date of the Order on this Motion. The replacement liens granted hereunder shall be, and they hereby are, declared to be valid and perfected without the need for the execution, recording or filing of any further document or instrument or the taking of any further act otherwise required under non- bankruptcy law. Any statements or filings required to be filed to preserve or extend any lien held by GemCap may be filed or recorded at any time during the pendency of this case without a stay relief order or otherwise seeking or obtaining the permission of the Court.
- GemCap, for its benefit, shall receive, (i) an additional and replacement continuing valid, binding, enforceable, non-avoidable, and automatically perfected post-petition security interest in and lien (the "Post-Petition Adequate Protection Liens") on any and all presently owned and hereafter acquired personal property and all other assets of the Debtors and the estate, together with any proceeds thereof, including, without limitation, as set forth in the loan documents; (ii) to the extent provided by Sections 503(b) and 507(b) of the Bankruptcy Code, an allowed superpriority administrative expense claim in the case and any Successor Case (the "Senior Adequate Protection Superpriority Claim"); and (iii) payments from the proceeds from the auction or sale of its Collateral at the closing of the sale of any such transaction, with such payments to be made to GemCap according to its relative priority in the assets as of the Petition Date.
- g. <u>Priority of Post-Petition Adequate Protection Lien and Adequate Protection Superpriority Claim</u>. The Post-Petition Replacement Adequate Protection Lien granted to GemCap hereunder shall have the same priority as the priority GemCap enjoyed in the Debtors' assets as of the Petition Date, and nothing set forth herein is intended to grant GemCap or any other creditor a priming lien on or security

interest in the Debtors' assets and property. Further, except for the Carve Out, the Adequate Protection Superpriority Claims of GemCap shall have priority over all administrative expenses and unsecured claims against the Debtors and their estates, now existing or hereafter arising, of any kind or nature whatsoever, including, without limitation, administrative expenses of the kinds specified in or ordered pursuant to Sections 105, 326, 328, 330, 331, 365, 503(a), 503(b), 507(a), 507(b), 546(c), 546(d), 726 (to the extent permitted by law), 1113 and 1114 of the Bankruptcy Code and, upon entry of the Final Order, the Senior Adequate Protection Superpriority Claim shall have priority over all claims pursuant to Section 506(c) of the Bankruptcy Code.

- h. Carve Out. "Carve Out" means the following amounts:
  - 1) statutory fees payable to the U.S. Trustee;
  - pursuant to Section 726(b) of the Bankruptcy Code, claims allowed by a final order of the Bankruptcy Court under Section 503(b) of the Bankruptcy Code that are incurred after the conversion of the Chapter 11 case to a case under Chapter 7 of the Bankruptcy code in an amount not to exceed \$5,000;
  - 3) the allowed and paid professional fees and disbursements incurred by the Debtors in an amount not to exceed \$100,000; and
  - 4) up to \$10,000 of other professional fees and disbursements incurred prior to the entry of the Final Order and, subsequent to the entry of a Final Order, such amounts as are provided in the Budget, by a Statutory Committee for any professionals retained by final order of the Court or for any certified public accountants retained by the Debtors and appointed by the Court.
- i. <u>Lien on Avoidance Actions</u>. From and after the date of entry of the Final Order, "Collateral" shall also include all proceeds of actions under Chapter 5 of the Bankruptcy Code. The Adequate Protection Liens secure the payment of the prepetition obligations in an amount equal to any diminution in value of the GemCap interest in the Collateral from and after the commencement date.
- 8. As more fully set forth in the loan documents, prior to the commencement date the Debtors granted security interests in and liens on, among other things, substantially all of the Debtors' existing and after acquired personal property, whether owned by, consigned to or leased

from or to the Debtors, to the full extent of the Debtors' interest therein and regardless of where located, including the proceeds and products of, accessions to, substitutions and replacements for, and rents and profits of all such personal property and assets.

- 9. The Debtors do not have available sources of working capital and financing to carry on the operation of their farming operation without the use of Cash Collateral. In order to operate in Chapter 11 and maximize the value of their estates, the Debtors must have access to cash generated from the sale of their personal property and/or from the sale of Cattle. Overall, the Debtors require the use of Cash Collateral to continue to operate. The use of Cash Collateral is therefore critical to preserve and maintain the going concern value of the Debtors.
- 10. The use of Cash Collateral is required for the maintenance and preservation of the Debtors' property, the operation of their ranching operations, the payment of expenses attendant thereto, and the costs and expenses of administering this case. The Debtors hereby request the authority to use Cash Collateral for working capital and capital expenditures, other general operating purposes, and to pay the costs and expenses of administering this case, all in compliance with the Budget. All payments described in the Budget are necessary to maintain and continue the Debtors' operations and preserve their going concern value for the benefit of their creditors. Without cash to make the payments outlined in the Budget as requested herein, immediate and irreparable harm could occur to the Debtors' operations and the interest of the Debtors, their estate and creditors.
- 11. In order to protect GemCap from any diminution in value of their interest in the Cash Collateral, the Debtors propose to provide as adequate protection to GemCap (hereinafter, the "Adequate Protection") (a) the Post-Petition Adequate Protection Liens that are identified in paragraph 7(f) of this Motion; (b) the Senior Adequate Protection Superpriority Claim that is also

identified in paragraph 7(f) of this Motion, subject only to the Carve Out; and (c) post-petition non-default interest under 11 U.S.C. §506(b) to GemCap on all Cash Collateral.

- 12. As further adequate protection, upon the request of GemCap, the Debtors intend to provide proof of adequate insurance coverage for the Collateral and the Debtors' operations in compliance with the terms of the underlying loan documents. Debtors shall cooperate with GemCap in such inspections and appraisals of the Collateral as may be necessary and appropriate. GemCap shall provide the Debtors with at least five (5) business days' advanced notice of any such inspections or appraisals.
- 13. Debtors also propose to allow a person designated by GemCap reasonable and regular access to their books and records for the purpose of reviewing and copying the same and reasonable and regular access to the Debtors' managers, principals, officers, employees, management and accountants for the purpose of answering questions concerning the Debtors' operations, financial standing and/or records.
- 14. This motion is brought pursuant to 11 U.S.C. §§ 363(c)(1) and (2), 363(e) and 361. Specifically, 11 U.S.C. § 363(c)(1) provides that if the business of the debtor is authorized to be operated under Bankruptcy Code § 1108, unless the Court orders otherwise, the trustee (and the debtor exercising the powers of a trustee under § 1107) may enter into transactions, including the sale or lease of property of the estate, and may use property of the estate, in the ordinary course of business, without notice or a hearing. Additionally, 11 U.S.C. § 363(c)(2) provides that the trustee may not use, sell or lease cash collateral under subparagraph (c)(1) unless each entity that has an interest in such cash collateral consents or unless the court, after notice and a hearing, authorizes such use, sale or lease in accordance with the provisions of § 363.

- 15. 11 U.S.C. § 363(e) provides that on request of an entity that has an interest in property used, sold or leased or proposed to be used, sold or leased by the trustee, the court, with or without a hearing, shall prohibit or condition such use, sale or lease as is necessary to provide adequate protection of such interest. 11 U.S.C. § 361 provides that when adequate protection of an interest of an entity in property is required under §§ 362, 363 or 364, "such adequate protection may be provided by-- (1) requiring . . . a cash payment or periodic cash payments to such entity, to the extent that . . . the use, sale or lease under section 363 of this title . . . results in a decrease in the value of such entity's interest in such property; or (2) providing to such entity an additional or replacement lien to the extent that such stay, use, sale, lease or grant results in a decrease in the value of such entity's interest in such property; or (3) granting such other relief . . . as will result in the realization by such entity of the indubitable equivalent of such entity's interest in such property."
- 16. Adequate protection must be determined on a case-by-case basis, permitting a debtor maximum flexibility in structuring its adequate protection proposal. See *In re Martin*, 761 F.2d 472, 474 (8th Cir. 1985); *In re George Ruggerie Chrysler-Plymouth, Inc.*, 727 F.2d 1017, 1019 (11th Cir. 1984). Nonetheless, a debtor "clearly has a compelling need to use 'cash collateral' in its effort to rebuild." *George Ruggerie*, 727 F.2d at 1019.
- ample adequate protection to allow a debtor to use cash collateral. See, e.g., *In re Las Torres Dev.*, *L.L.C.*, 413 B.R. 687, 696 (Bankr. S.D. Tex. 2009); *In re Triplett*, 87 B.R. 25, 27 (Bankr. W.D. Tex. 1988); *In re McCombs Properties VI, Ltd.*, 88 B.R. 261, 266 (Bankr. C.D. Cal. 1988); *In re Harrington & Richardson, Inc.*, 48 B.R. 431, 433- 34 (Bankr. D. Mass. 1985). The court in *In re Steffen*, 275 B.R. 570, 577 (Bankr. D. Colo. 2002), held that an equity cushion of 20% was

sufficient to eliminate any requirement for adequate protection payments to a secured creditor. In this case, GemCap holds a substantial equity cushion of at least 20%. Therefore, Debtors submit that GemCap is already adequately protected and thus grounds exist to allow Debtors to use cash collateral.

- 18. Nothing set forth in the this Motion shall be construed or interpreted as a waiver or modification of any rights or arguments of the Debtors, GemCap, or any other creditors or parties-in-interest concerning any matters or issues regarding the allowance or treatment of any claims or interests in the Debtors' bankruptcy cases or the treatment and payment of any such claims or interests in the Debtors' bankruptcy cases, whether under a proposed Chapter 11 plan or otherwise, including the allowed amounts of such claims or interests or the appropriate pre- or post-confirmation interest rates allowed thereon.
- 19. Nothing set forth in this Motion shall be construed or interpreted as a waiver or modification of any rights that GemCap, or any other creditors have or may assert against any non-debtor co-borrowers or guarantors.
- 20. Nothing in this Motion shall prevent or prejudice GemCap or any other party in interest from requesting the Court, on an emergency basis, to terminate the Debtors' use of Cash Collateral, or from seeking any other relief including, without limitation, stay relief or dismissal or conversion of this case or appointment of an Examiner or Chapter 11 Trustee.

WHEREFORE Debtors respectfully request the Court enter an Order authorizing the use of cash collateral, and for such other relief as the Court deems just and proper.

Respectfully Submitted:

ERON LAW, P.A. Attorneys for Debtors

/s/ David Prelle Eron

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#### **CERTIFICATE OF SERVICE**

I hereby certify that on January 30, 2019 a true and correct copy of the foregoing was electronically filed with the Court using the CM/ECF system, which sent notification to the Office of the U.S. Trustee and to all parties of interest participating in the CM/ECF system.

/s/ Margaret R. Spangler
MARGARET R. SPANGLER
Assistant to David Prelle Eron

## EXHIBIT 1

| Cash Injection                       | 0         |         |          |         |         |         |        |
|--------------------------------------|-----------|---------|----------|---------|---------|---------|--------|
| c,g Projected Cash Flow              | Name      |         |          |         |         |         | DATE : |
| BM Farm Income (Units/\$)            | TOTALS    | Jan     | Feb      | March   | April   | May     |        |
| Cattle on Feed                       |           | 5,500   | 7,500    | 10,000  | 11,500  | 12,000  |        |
| Yardage & Fees                       | 3,226,700 | 434,775 | 475,825  | 717,000 | 771,250 | 827,850 |        |
| Misc FDLT Income                     | 17,500    | 3,500   | 3,500    | 3,500   | 3,500   | 3,500   |        |
| Cell Tower and SWD                   | 2,800     |         |          |         | 2,800   |         |        |
| Government Payments                  | 9,500     | 9,500   |          |         |         |         |        |
| Pasture Rent                         | 45,000    | -,      | 0        | 0       | 0       | 45,000  |        |
| M Sick Cattle, Meds/Chute Fees       | 60,000    | 40,000  | 45,000   | 50,00   | 55,000  | 60,000  |        |
| B Manure Sales                       | 3,500     | ,       | ,        | ,       | ,       | 3,500   |        |
| TOTAL RECEIPTS                       | 3,365,000 | 487,775 | 524,325  | 720,500 | 832,550 | 939,850 |        |
| SALE OF MACH/EQUIP                   | 0         | 401,110 | 02-1,020 | 720,000 | 002,000 | 000,000 |        |
| Sale of Other Assets                 | 0         |         |          |         |         |         |        |
| Non Farm Income                      | 0         |         |          |         |         |         |        |
| (NF Only)                            | 0         |         |          |         |         |         |        |
| TOTAL CASH AVAILABLE                 | 3,365,000 | 487,775 | 524,325  | 720,500 | 832,550 | 939,850 |        |
| EXPENDITURES:                        | 3,303,000 | 401,113 | 324,323  | 720,300 | 032,330 | 939,630 |        |
|                                      | 0         |         |          |         |         |         |        |
| Accounts Payable<br>Chemicals (Farm) | 25,000    |         |          | 25,000  |         |         |        |
|                                      |           | 0.000   | 0.000    |         | 0.000   | 0.000   |        |
| Dues                                 | 11,495    | 2,299   | 2,299    | 2,299   | 2,299   | 2,299   |        |
| Feed Corn                            | 748,992   | 90,024  | 110,880  | 163,820 | 187,853 | 196,416 |        |
| Advertizing                          | 4,700     | 700     | 1,000    | 1,000   | 1,000   | 1,000   |        |
| Distillers                           | 343,000   | 36,000  | 50,000   | 72,000  | 90,000  | 95,000  |        |
| Micros (Supplements)                 | 52,549    | 6,410   | 8,000    | 11,654  | 12,500  | 13,985  |        |
| Hay Grinding                         | 48,418    | 5,865   | 7,224    | 10,664  | 11,868  | 12,797  |        |
| Fertilizers (Farm)                   | 60,000    |         | 10,000   | 40,000  | 10,000  |         |        |
| Gasoline, Fuels, & Oil-Farm          | 21,750    | 3,250   | 3,500    | 4,000   | 5,000   | 6,000   |        |
| Gasoline, Fuels, & Oil-FDLT          | 65,500    | 10,500  | 11,000   | 12,000  | 15,000  | 17,000  |        |
| Insurance (Health)                   | 17,725    | 3,545   | 3,545    | 3,545   | 3,545   | 3,545   |        |
| Insurance (Farm)                     | 6,000     | 1,200   | 1,200    | 1,200   | 1,200   | 1,200   |        |
| Insurance (FDLT)                     | 15,000    | 3,000   | 3,000    | 3,000   | 3,000   | 3,000   |        |
| Capital Interest                     | 0         |         | 0        |         |         | 0       |        |
| Payroll (Feedlot)                    | 376,000   | 64,000  | 68,000   | 80,000  | 82,000  | 82,000  |        |
| Payroll (Farm)                       | 94,800    | 18,960  | 18,960   | 18,960  | 18,960  | 18,960  |        |
| Machine Hire/Silage/Wheatledge       | 100,000   |         |          |         | 50,000  | 50,000  |        |
| Rent - Farm                          | 47,250    |         | 22,250   |         |         | 25,000  |        |
| Repairs, Maintenance-Farm            | 22,083    | 4,417   | 4,417    | 4,417   | 4,417   | 4,417   |        |
| Repairs, Maintenance-FDLT            | 31,000    | 6,500   | 6,000    | 6,000   | 6,250   | 6,250   |        |
| Seeds-Plants Purchased               | 45,000    |         |          | 20,000  | 25,000  |         |        |
| Supplies Purchased-Farm              | 15,000    | 3,000   | 3,000    | 3,000   | 3,000   | 3,000   |        |
| Supplies Purchased-FDLT              | 20,500    | 4,100   | 4,100    | 4,100   | 4,100   | 4,100   |        |
| Lease Payments-Farm                  | 5,016     | 0       | 0        | 0       | 5,016   | 0       |        |
| Rent Payments-Feedlot                | 22,500    | 4,500   | 4,500    | 4,500   | 4,500   | 4,500   |        |
| Protein Tubs                         | 0         |         |          |         |         |         |        |
| Taxes                                | 66,000    | 6,000   | 30,000   | 7,000   | 8,000   | 15,000  |        |
| Utilities- Farm                      | 8,250     | 1,650   | 1,650    | 1,650   | 1,650   | 1,650   |        |
| Electric/Water- FDLT                 | 74,805    | 15,000  | 14,805   | 15,000  | 15,000  | 15,000  |        |
| Vet Fees-FDLT                        | 3,470     | 694     | 694      | 694     | 694     | 694     |        |
| MWI Vet Med-FDLT                     | 361,815   | 41,142  | 50,673   | 85,000  | 90,000  | 95,000  |        |
| Misc Expense                         | 25,000    | 5,000   | 5,000    | 5,000   | 5,000   | 5,000   |        |
| Molasses                             | 34,456    | 4,174   | 5,141    | 7,589   | 8,446   | 9,107   |        |
| TOTAL CASH FARM OPR. EXP.            | 2,773,073 | 341,929 | 450,837  | 613,091 | 675,297 | 691,919 |        |
| Intermediate Prin. Pmts.             | 2,773,073 | 0       | 0        | 013,031 | 010,231 | 031,313 |        |
| Living-Income Tax                    | 4,500     | 4,500   | 4,500    | 4,500   | 4,500   | 4,500   |        |
| Real Estate Purchases                | 4,500     | 4,500   | 4,500    | 4,000   | 4,500   | 4,500   |        |
| Mach/Equip. Purchases                | 0         |         |          |         |         |         |        |
| TOTAL EXPENDITURES                   | 2,777,573 | 246 420 | 455,337  | 617 E04 | 679,797 | 606 410 |        |
| JIAL EXPENDITURES                    | 2,111,513 | 346,429 | 400,337  | 617,591 | 019,191 | 696,419 |        |

### **EXHIBIT 2**

### Feed Lot (owned by Pertl Ranch Feeders)—Appraised Value \$6,300,000

933.8 acres, including fixtures, attachments, and improvements, legally described as:

The West Half(W/2) of Section Twelve (12), Township Thirteen (13) South, Range Nineteen (19) West of the 6th P.M., Ellis County, Kansas;

The West Half (W/2) and the Southeast Quarter (SE/4) of Section Eleven (11), Township Thirteen (13) South, Range Nineteen (19) West of the 6th P.M., Ellis County, Kansas; and

The Northeast Quarter (NEI4) of Section Eleven (11), Township Thirteen (13) South, Range Nineteen (19) West of the 6th P.M., Ellis County, Kansas.

# <u>Water Rights Pasture (owned by Pertl Ranch Feeders)—Appraised Value \$970,000.00</u> 472.1 acres, including fixtures, attachments, and improvements, legally described as:

The Northeast Quarter (NE/4) of Section Twenty (20), Township Eleven (11) South, Range Eighteen (18) West of the 6th P.M., Ellis County, Kansas; and

The North Half (N/2) of Section Twenty-one (21), Township Eleven (11) South, Range Eighteen (18) West of the 6th P.M., Ellis County, Kansas;

#### Farm, Pasture, and Misc. Land

964.31 acres plus city lots, including fixtures, attachments, and improvements, described as:

<u>"River"—Appraised Value \$390,000:</u> 189.4 acres legally described as: The S/2 of the NW/4 and the SW/4 North of Road of Section 36, T14S, R11W, Russell County, Kansas. Russell County Assessor/Appraiser Quick Reference ID R6937 (owned by Pertl Ranch LLC).

"Tipton" — Appraised Value \$340,000: 157.9 acres, legally described as: 120.56 acres of land out of the S/2 of the NE/4 and the NW/4 of the SE/4 of Section 33, T8S, R10W, Mitchell County, Kansas, Except a Tract, Mitchell County Assessor Quick Reference ID 6385; and 37.34 acres of land out of the SW/4 of the NW/4 of Section 34, T8S, R10W, Mitchell County, Kansas, Except a Tract, Mitchell County Assessor Quick Reference ID 6388 (owned by Shane Pertl (50%) and Ron and Joyce Pertl (50%)).

<u>"Tipton 2" — Appraised Value \$655,000:</u> 301.01 acres, legally described as: 229.34 acres of land out of the NE/4 of the SW/4, the NW/4 of the SE/4, and the NW/4 of Section 28, T8S, R10W, Mitchell County, Kansas, Except a Tract, Mitchell County Assessor Quick Reference ID 6377; and being 71.67 acres of land out of the E/2 of the NE/4 of Section 29, T8S, R10W, Mitchell County, Kansas, Except a Tract, Mitchell County Assessor Quick Reference ID 6389 (owned by Shane Pertl (50%) and Ron and Joyce Pertl (50%)).

<u>"Lake" — Appraised Value \$335,000:</u> 160.8 acres, legally described as: the NE/4 of Section 16, T13S, R10W, Less Road R/W, Lincoln County, Kansas, Lincoln County Assessor/Appraiser Quick Reference ID R4369 (owned by Pertl Ranch LLC).

<u>"Lincoln"—Appraised Value \$445,000:</u> 155.2 acres, legally described as: the SE/4 Less Road ROW of Section 6, T11S, R10W, Hanover Township, Lincoln County, Kansas. Lincoln County Assessor/Appraiser Quick Reference ID R996 (owned by Pertl Ranch LLC).

<u>"Ford Building and Lot Behind"—Estimated Value \$100,000:</u> Commercial property located at 107 S. Main and 123 W. First Street, City of Lucas, Russell County, Kansas (owned Pertl Ranch LLC).

### Personal Property (owned by either Pertl Ranch Feeders or Pertl Ranch)

Machinery and Equipment (including, but not limited to, all items listed on Exhibit 3 attached hereto)—Estimated Value \$4,212,700 (subject to review by appraiser and not including leased equipment).

Rolling Stock—Estimated Value \$974,500 (subject to review by appraiser).

Furniture, Fixtures, and Equipment located on any of the previously described real estate—Included in Real Estate Value.

Inventory, including seed, fertilizer, chemicals, medicines, etc.— Included in Equipment Value (see list).

Crops and Farm Products, including but not limited to growing crops, hay, silage, feed, etc.—Estimated Value \$5,001,795 (subject to review by appraiser).

All intangible business assets, including, but not limited to, the names of the entities, if desired, website, phone numbers, customer lists, books and records, etc.

Certain contracts, including licenses related to the feed lot.

### **All Existing Land Leases**

|                   |            | Total  | Crop   | Grass |           |
|-------------------|------------|--------|--------|-------|-----------|
| Owner of Record   | Percentage | Acres  | Acres  | Acres | County    |
| Cynthia Malir     | 100        | 220.47 | 213.09 | 7.38  | Russell   |
| Cynthia Malir     | 100        | 112    | 112    | 0     | Ellsworth |
| Ron/Joyce Pertl   | 100·Home   | 300    | 86     | 214   | Russell   |
| Ron/Joyce Pertl   | 100        | 160    | 0      | 160   | Russell   |
| Ron/Joyce Pertl   | 100        | 80     | 64.24  | 15.76 | Russell   |
| Ron/Joyce Pertl   | 50-50      | 397    | 291    | 106   | Mitchell  |
| Ron/Joyce Pertl   | 33         | 91     | 64     | 27    | Mitchell  |
| Ron/Joyce Pertl   | 33         | 314    | 301    | 13    | Mitchell  |
| Ron/Joyce & Shane | 83.3/16.7  | 309.5  | 309.5  | 0     | Mitchell  |
| Gary Oller        | 100        | 51     | 51     | 0     | Ellsworth |
| Gary Oller        | 100        | 217    | 217    | 0     | Ellsworth |
| Gary Oller        | 100        | 179    | 179    | 0     | Ellsworth |
| Gary Oller        | 100        | 61     | 61     | 0     | Ellsworth |
| State of Kansas   | Share/Buy  | 650    | 0      | 650   | Russell   |
| State of Kansas   | Share/Buy  | 670    | 0      | 670   | Russell   |

## **EXHIBIT 3**

### Pertl Ranch, LLC

| Make                           | Model   | Year         | Description       | Value<br>Today   |
|--------------------------------|---|--------------|-------------------|------------------|
| Pertlbuilt                     | Bale Spears   | 2004         |                   | 100ay<br>400     |
| Miller                         | 250 Bobcat Welder   | 2018         |                   | 4 200            |
| John Deere                     | Lawnmower F620 54" deck                                   | 2003         | TC54ZTX010850     | 3 500            |
| WW                             | 30' Stocktrailer  | 1997         | 20054             | 6 000            |
| Aluma                          | 12' railer  | 2006         |                   | 1 000            |
| Bestway                        | 40' Sprayer   | 1993         |                   | 1 000            |
| Formost                        | Cattle Chute  | 2008         |                   | 6 000            |
| KingGoose                      | Combine/Swather railer                                    | 1996<br>2009 | K9E30227B 005 94  | 7 500            |
| Pertlbuilt ruehaul             | Corral Single Bale Cradle                                 | 1991         |                   | 100 000          |
| Miller                         | Welder 250 Bobcat   | 2008         |                   | 2 500            |
| Pertlbuilt                     | Double Bale Cradle  | 2008         |                   | 500              |
| KMW                            | Bucket with Grapple ractor                                | 2011         |                   | 3 800            |
| Badger                         | Feed Wagon  | 1997         |                   | 2 500            |
| John Deere                     | ractor 4840   | 1982         |                   | 26 500           |
| Miller                         | Welder 250  | 2011         |                   | 2 500            |
| Cherrokee                      | Car li t  | 1999         | 057LA8212         | 3 200            |
| Concrete  I d st a A Co po ets | Feed Bunks 48<br>120 gallon Air Compressor                | 2011<br>x    | 210023            | 7 200<br>1 800   |
| Kelly-Ryan                     | Feed Wagon  | 1990         | 210023            | 1 000            |
| Massey Ferguson                | 16 Wheel Rake   | 2011         | 398650851         | 8 00             |
| Pertlbuilt                     | Cal Box   | 2012         | 00000001          | 5 00             |
| Pertlbuilt                     | Panel railer with Panels                                  | 2011         |                   | 3 50             |
| Pronghorn                      | Service Bed 2012  | 2012         |                   | 6 00             |
| Shed                           | Cattle Barn   | 2012         |                   | 9 50             |
| Yamaha                         | A V Rhino   | 2010         |                   | 6 50             |
| Dausner                        | Pallet Forks  | 2012         |                   | 950              |
| KMW                            | Bale Spears   | 2012         |                   | 800              |
| KMW                            | ractor loader 1750  | 2012         |                   | 15 80            |
| Arctic Cat                     | 650 twin U V  | 2006         | 4UF06MPV36 302793 | 7 000            |
| Belltech                       | Augur Bit 9<br>12' Bit                                    | 2013         | NC04381           | 2 900<br>300     |
| Belltech<br>Bobcat             | Skidsteer 190   | 2013<br>2003 | 519311934         | 24 000           |
| Douglas                        | ree Saw   | 2013         | 319311934         | 4 500            |
| Fuel anks                      | Fuel anks   | X            |                   | 1 500            |
| John Deere                     | Air Seeder w 1890 cart                                    | 2011         | A8 890CEAF740 42  | 130 000          |
| Pertlbuilt                     | Bale Spears   | 2013         |                   | 800              |
| Pertlbuilt                     | Cattle Loadout - Semi/Stockt                              | 2013         |                   | 7 800            |
| Pertlbuilt                     | Bale railer   | 2012         |                   | 4 50             |
| Posthole                       | Belltech Augur pump unit                                  | 2013         |                   | 3 800            |
| Sun lower                      | 32' Disk  | 1996         |                   | 16 500           |
| Winkle                         | Double Bale Cradle  | 2013         |                   | 1 300            |
| Rocking J Welding              | Skid Steer grapple attachmen                              |              | RJW10             | 2 400            |
| Challenger<br>Farmhand         | ractor M 665-yellow doug<br>Grain Auger                   | 2003         | P184K17FB16C      | 70 00<br>3 20    |
| John Deere                     | GPS Greenstar 3 monitor 26                                |              | F 104K171 D10C    | 22 250           |
| PertIbuilt                     | Portable Cattle Semi Loading                              |              | LE375008          | 2 50             |
| Sioux                          | Cattle Working Chute                                      | 2014         |                   | 8 20             |
| Allowa                         | Flail Shredder  | 1990         |                   | 4 50             |
| Orthnan                        | ground ripper   | 2000         | tag 4267          | 7 000            |
| Blue Jet                       | 40' No il Liquid Fert Rig                                 | 1998         | 6447              | 22 000           |
| Bobcat                         | Bucket  | 2011         |                   | 600              |
| Challenger                     | M 765C ract ractor  | 2011         |                   | 140 000          |
| JD Skiles                      | 9 000 gallon portable cone be                             | 2010         | S109C -077        | 8 000            |
| Lee                            | 1 000 gallon nurse trailer 1 000 gallon nurse trailer     | 2006         |                   | 3 000            |
| Wylie<br>Donahue               | Swather railer  | 2005<br>2000 |                   | 16 000           |
| Pertlbuilt                     | Bale Deer Blind   | 2015         |                   | 1 00             |
| Kent                           | Disk-o-vator  | 1990         |                   | 8 500            |
| Farm King                      | Hay Rake  | 2016         |                   | 5 00             |
| John Deere                     | 15' Mower   | 1991         |                   | 4 80             |
| Bad Boy                        | Lawn Mower  | 2016         |                   | 7 00             |
| Club Car                       | Gol Cart-PW   | 1999         |                   | 2 50             |
| Chevrolet                      | Grain ruck -PW  | 1969         |                   | 4 50             |
| Purple Wave                    | Fuel railer-PW  | 2010         |                   | 7 00             |
| Purple Wave                    | Fuel ank-PW   | 1995         |                   | 300              |
| Sun lower<br>Propaborn         | Disk  | 1987         |                   | 6 00             |
| Pronghorn<br>Challenger        | Utility Bed on Blk 2008 Dodg<br>485D ractor w Loader      | 2016<br>2014 |                   | 5 00<br>135 00   |
| PertlBuilt                     | Deer Blind  | 2014         |                   | 2 50             |
| FemCo                          | Watertank 3600  | 2510         |                   | 3 50             |
| Rogator                        | Sprayer   | 2009         | AGCA 286LNU00 059 | 140 00           |
| John Deere                     | 9470R ractor  | 2016         | 22 230            | 315 00           |
| John Deere                     | 6190R w 1770KMW loader                                    | 2015         |                   | 180 00           |
| John Deere                     | L340 3x4 Sq Baler   | 2018         |                   | 140 00           |
| John Deere                     | 560R Round Baler  | 2018         |                   | 65 00            |
| John Deere                     | 4640 ractor   | 1980         |                   | 22 00            |
| Challenger                     | 675D ractor   | 2013         |                   | 145 00           |
| Rotomix                        | Feed ruck 62016   | 2012         |                   | 60 00            |
| Kraus                          | 32' Disk  | 1959         |                   | 11 00            |
| Snap-on etc                    | Shop & Service ruck ools                                  | 70           | 95                | 65 000<br>90 000 |
| Various<br>Various             | Parts supplies in arm storage Animal Supply/ ack & Vet Me |              | 90                | 5 000            |
| MF                             | 9870 Swather  | 2015         |                   | 139 000          |
| Landoll                        | 1333 Vertical ill   | 2014         |                   | 72 000           |
|                                |   |              |                   |                  |

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| Great Plains | 1230 NH3 Applicator           | 2014  |       | 45 000    |
|--------------|-------------------------------|-------|-------|-----------|
| JD           | 332E rack Skidsteer           | 2017  |       | 49 000    |
| Bessler      | Bale Bed on green dodge       | 2017  |       | 9 000     |
| DewEazy      | Bale Bed on white dodge       | 2005  |       | 5 000     |
| H&S          | Rake                          | 2018  |       | 29 000    |
| John Deere   | W235 Swather                  | 2018  |       | 150 000   |
| Grouser      | Blade 14' 6 way               | 2012  |       | 25 000    |
| Assortment   | Skid Steer and ractor Attachr | ments |       | 35 000    |
| Blatner      | Portable Corral               | 2018  |       | 18 500    |
| Sundowner    | Stock railer Aluminum 32'     | 2017  |       | 26 000    |
| PertlBuilt   | Car ralier                    | 2004  |       | 2 200     |
| Speedmover   | Dirt mover                    | 2014  |       | 3 000     |
| Miller       | 14' Disk                      | 1985  |       | 5 000     |
| Prichet      | NetWrap                       | 2018  |       | 20 000    |
| Prichet      | wine Sq Baler                 | 2018  |       | 2 160     |
| Warner       | Seed Feed                     | 2018  |       | 5 896     |
| Warner       | Seed riticale                 | 2018  |       | 3 000     |
|              | 28% Nitrogen Liquid           | 2018  |       | 6 240     |
|              | Phosphorus Dry                | 2018  |       | 5 952     |
|              | Various Equipment             |       |       |           |
|              |                               |       | O ALS | 2 788 100 |

| Make         | Model                      | Year | Description      | Value<br>Today |
|--------------|----------------------------|------|------------------|----------------|
|              |                            |      |                  |                |
| Peterbuilt   | 379 EXH-Blue               | 2006 | XP5DB9X56D33 0   | 74 500         |
| Kenworth     | W900L-yello                | 2000 | XKWD89X2YJ852 58 | 60 000         |
| Peterbuilt   | 379 EXH-Black              | 1989 | XP5DB9X9KN272346 | 25 000         |
| Peterbuilt   | 379 EXH-orange             | 2007 |                  | 77 000         |
| Freightliner | FL120 ndm 24' Grain Box    | 2002 |                  | 48 000         |
| Merrit Gold  | 51' Cattle Pot             | 2006 | M 2N50273H0 2989 | 29 500         |
| ranscra t    | 55' Dropdeck               | 2006 | E522096 078784   | 26 000         |
| Waba         | 57' Flatbed                | 1999 | JJF532W8XS568 45 | 15 000         |
| Wabas        | Van railer 53'             | 2000 | JJV532W0YL7233 2 | 5 500          |
| Lu kin       | Van railer 53'             | 1984 | L0 A4822E 063764 | 4 000          |
| Lu kin       | Van railer 48'             | 2000 | L0 A5326Y 48608  | 4 000          |
| Fontaine     | Drop Deck railer-PW        | 2010 | 3N2532C0A 55 782 | 22 500         |
| Chaparrel    | Drop Deck railer-PW        | 2008 | C92D53238M949497 | 27 000         |
| Doonan       | Drop Deck raielr - Sprayer | 1996 | D9BG4829 20844   | 22 000         |
| Wilson       | Grain railer 50'           | 2012 | W UCF8B2BA258265 | 38 500         |
| Dodge        | 3500 Flat Bed Dully -White | 2007 | 3B6MF3662YM20507 | 13 000         |
| Dodge        | 2500 Service Bed-Blue      | 2012 |                  | 16 000         |
| Dodge        | 3500 Bale Bed-green        | 2017 |                  | 75 000         |
| Dodge        | 3500 Utility Bed- Red      | 2010 |                  | 45 000         |
| GMC          | 2500 Denali                | 2018 |                  | 68 000         |
| Dodge        | 3500 Dully-green           | 2018 |                  | 64 000         |
|              |                            |      | O ALS            | 627,000        |

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Shane Pertl and/or Mindy Montgomery

| Make   | Model      | Year | Description | Value<br>Today |
|--------|------------|------|-------------|----------------|
|        |            |      |             |                |
| Dodge  | Challenger | 2016 |             | 61 000         |
| Boat   | Mariah     | 1998 |             | 12 000         |
| Jetski | SeaDoo     | 2004 |             | 2 500          |
|        |            |      |             |                |
|        |            |      |             |                |
|        |            |      | O ALS       | 75,500         |

### Pertl Ranch Feeders, LLC

| Make           | Model  | Year | Description    | Value    |
|----------------|--|------|----------------|----------|
|                |  |      |                | oday     |
| Misc           | Water Supplies   |      |                | 150,0    |
|                |  |      |                |          |
| Donahue        | 20' Halftop Trailer  | 2018 |                | 9,50     |
| Kenworth       | Feedtruck w/ 2014 Rotomix  | 2012 |                | 130,00   |
| Kenworth       | Feedtruck w/ 2014 Rotomix  | 2012 |                | 130,00   |
| Kenworth       | Feedtruck w/ 2014 Rotomix  | 2012 |                | 130,00   |
| Miller         | 250 Welder   | 2017 |                | 3,50     |
| Miller         | 251 Welder   | 2018 |                | 3,50     |
| Bobcat         | 250 Welder   | 2006 |                | 3,80     |
| Miller         | rai blazer welder  | 2004 |                | 6,00     |
| Tools          | Shop Tools and Supplies  | 2018 |                | 40,00    |
| JD             | 544E Loader  | 1992 | DW544EB55 6223 | 30,00    |
| Jaylor         | Grain Prob   | 2018 |                | 36.00    |
| John Deere     | 4560 Tractor   | 1992 |                | 40.00    |
| Mill           | Mill 2018 Update & Etx   | 2018 |                | 800,00   |
| Fairbanks      | Semi Scale   | 2018 |                | 30,0     |
| Behlen         | 2 Grain Bins   | 2018 |                | 36,0     |
| John Deere     | 328 Skid Steer   | 2011 |                | 30,0     |
| Howie Richards | 20T Cattle Scale   | 1990 |                | 20,0     |
| Bower          | 2, 6' Irrigation Reels -   |      |                | 24,0     |
| Valley         | Tower, Irrigation  | 2000 |                | 30.0     |
| Al isChalmers  | w 4' Bunk Sweeper  | 1975 |                | 10.0     |
| Polaris        | Ranger   | 2009 |                | 7,5      |
| Ditch Witch    | Trencher   | 2001 |                | 12,0     |
| Catapillar     | 205W Generator   | 1985 |                | 20,0     |
| Valley         | Pivot  | 1990 |                | 20.0     |
| Molly          | Silencer Chute -   |      |                | 12.0     |
| Bowman         | 2 Cattle Chute   |      |                | 9.0      |
| Catapillar     | Generator  | 1975 |                | 20.0     |
| Speedmover     | Dirtmover  | 2000 |                | 2,2      |
| Firetruck      | Firetruck  | 1986 |                | 6.5      |
| Ford           | WaterTruck   | 1968 |                | 1.0      |
| John Deere     | 332G Skidsteer   | 2017 |                | 55,0     |
| Peterbuilt     | 330 Feedtruck  | 2001 |                | 55.0     |
| Misc           | Irrigation Tubing  |      |                | 15.0     |
| Hesston        | Tub Grinder  | 1992 |                | 6.8      |
| Baasch & Sons  | Portable unloading Grain pit   | -    |                | 2,5      |
| Assortment     | 3 air compressors  | 2015 |                | 12.0     |
| International  | Tractor  | 1972 |                | 3,5      |
| Chevy          | Irrigation Engine  |      |                | 5.0      |
| MF             | Tractor 216  |      |                | 25       |
| Catapillar     | 928G Payloader   | 1998 |                | 55,0     |
| John Deere     | 964 Loader   | 1992 |                | 40,0     |
| John Deere     | Paddle Scraper-need transm   | 1989 |                | 5.0      |
| Polaris        | 800 Sportsman  | 2015 |                | 6,0      |
| John Deere     | 15' Mower  | 2002 |                | 12,0     |
| Howie          | 30' Cattle Scale   |      |                | 8.5      |
|                | Rock Crusher   |      |                | 2,5      |
| Misc           | Assorted Pipe  |      |                | 8.0      |
| Misc           | Assorted Gates   |      |                | 8,5      |
| MydHand        | Back Blade   |      |                | 1,8      |
| ,              | Hydro Back Blade   |      |                | 4.5      |
| KanCrete       | New Water Tanks, 22  |      |                | 22.0     |
|                | The state of the s |      |                | LL,U     |
|                |  |      |                | 2,133,60 |
|                |  |      |                |          |

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| Make          | Model                  | Year | Description  | Value<br>oday |
|---------------|------------------------|------|--------------|---------------|
| Ford          | F-350                  | 2008 | DSL Crew Cab | 26,000        |
| Ford          | F-250                  | 2008 | DSL Crew Cab | 26,000        |
| Ford          | F-250                  | 2008 | DSL Crew Cab | 26,000        |
| Ford          | F-250                  | 2008 | DSL Crew Cab | 26,000        |
| Ford          | F-250                  | 2010 | DSL Crew Cab | 26,000        |
| Ford          | F-250                  | 2010 | DSL Crew Cab | 26,000        |
| Ford          | F-250                  | 2008 | DSL Crew Cab | 26,000        |
| Ford          | F-350 Welding Truck    | 1999 | Dsl Ext Cab  | 15,000        |
| GMC           | Denali HD Pickup-Black | 2018 | DSL Crew Cab | 75,000        |
| Chevy         | FlatBed                | 1994 | Drk Grey     | 3,500         |
| Ford          | Dump Truck, yellow     | 1994 | Dump Truck   | 12,000        |
| Chevy         | FlaBed                 | 1999 |              | 5,000         |
| International | Dump Truck             | 1981 |              | 6,000         |
|               |                        |      | TOTALS       | 272,000       |