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UNITED STATES BANKRUPTCY COURT DISTRICT OF MAINE

In re:

P.E. O'Halloran, Inc.

Debtor

Chapter 11

Case No. 17-10515

INTERIM ORDER APPROVING MOTION FOR AUTHORITY TO USE CASH COLLATERAL (WITH INCORPORATED NOTICE TO PARTIES IN INTEREST)

Upon the Motion of the Debtor for Authority to Use Cash Collateral ("<u>Motion</u>") of Machias Savings Bank ("<u>MSB</u>"), and upon the consent of the Debtor and MSB to the Debtor's use of cash collateral, on an interim basis and in accordance with the Budget (as defined below), and after good, adequate, sufficient and complete notice to: (a) Jeremy R. Fischer, counsel to MSB; (b) the Office of the United States Trustee; and (c) all parties requesting notice in this proceeding; the Court hereby ORDERS, ADJUDGES, and DECREES as follow:

1. Good, sufficient and adequate cause exists to permit the Debtor to use cash collateral pursuant to the Budget, attached hereto, for the time period ending 9/30/2017, and on an interim basis only, through and including the date of final hearing on the Motion, which shall be held on September 28, 2017 at 2:00 p.m. (the "<u>Final Hearing</u>") at United States Bankruptcy Court, District of Maine, Margaret Chase Smith Fed. Bldg., 202 Harlow St., 3rd Fl., Bangor, Maine 04401, as set forth below.

2. The Court hereby authorizes the Debtor to use the cash collateral of MSB, pursuant to the Budget pending the Final Hearing.

3. In order for Debtor to continue its business operations and meet necessary business expenditures, the Court hereby finds that Debtor requires the immediate use of cash collateral for the purpose of paying the expenses identified in the Budget pending the

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Final Hearing. Debtor will suffer immediate and irreparable injury if it is not immediately permitted to use cash collateral for these purposes pending the Final Hearing.

4. MSB has consented to the use of cash collateral to pay these expenses on an interim basis subject to the terms of this Interim Order.

5. The Debtor shall only use cash collateral pending a final hearing on this Motion for the purposes and in the amounts set forth in the Budget, including certain adequate protection payments that shall be made to MSB and that shall be applied to each loan for which payments are made. Debtor shall provide MSB and the Office of the United States Trustee with weekly reporting comparing the projections set forth in the Budget with the Debtor's actual results.

6. Pursuant to sections 361(2) and 363(e), and without any waiver of MSB's rights under section 552(b), as adequate protection for any diminution of value occurring subsequent to the Petition Date in the value of MSB's interests in cash collateral, MSB is hereby granted replacement liens (the "<u>Replacement Liens</u>"), in all cash collateral of the Debtor acquired after the Petition Date and in the direct and indirect proceeds thereof. The Replacement Liens shall have the same validity, perfection and priority as the prepetition liens of MSB in the cash collateral of the Debtor as of the Petition Date. The Replacement Liens shall be automatically perfected without the need for any filing or other act. The terms of this Interim Order shall be binding upon any Trustee appointed in this proceeding or any Trustee appointed in a proceeding under Chapter 7 involving the Debtors.

7. MSB has consented to payment by the Debtor of the specific items listed in the Budget pending the Final Hearing, and the Debtor shall be and hereby are AUTHORIZED to make those expenditures in accordance with the Budget, pending the Final Hearing on the Motion.

8. Debtor is hereby ORDERED and DIRECTED to serve, within two (2) business days after entry of this Order, a copy of this Order and the Budget (collectively, the "<u>Notice</u>

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<u>Documents</u>"), on (a) Jeremy R. Fischer, counsel to MSB; (b) the Office of the United States Trustee; (c) all state and federal taxing authorities having a claim against the Debtor; (d) all parties requesting notice in this proceeding; and (e) the Debtors' twenty (20) largest unsecured creditors, thereby providing notice to all parties in interest of the matters set forth therein, and of the following deadlines with respect thereto:

A. The Final Hearing on the Motion is hereby set for September 28, 2017, at 2:00
p.m. at United States Bankruptcy Court, District of Maine, Margaret Chase Smith Fed. Bldg.,
202 Harlow St., 3rd Fl., Bangor, Maine 04401.

B. The Debtor shall file any revisions to the Budget, and a proposed Final Order granting the Motion, on the docket in this case on or before September 21, 2017.

C. Parties in interest who object to the relief requested in the Motion being granted on a final basis must file such Objections on or before September 26, 2017 (the "<u>Objection</u> <u>Deadline</u>"). Absent timely filed objections on or before the Objection Deadline, the Court may grant the relief requested in the Motion, and approve the Budget on a Final Basis, without conducting a hearing.

D. Interested parties who wish to obtain a copy of pleadings relevant to the Motion or the Budget may obtain such copies from the Clerk of the United States Bankruptcy Court, 202 Harlow Street, Bangor, Maine, electronically through PACER/ECF, and/or by requesting a copy in writing from Molleur Law Office, c/o Deana Kariotis, 419 Alfred Street, Biddeford, Maine, facsimile (207)-283-4558, e-mail deana@molleurlaw.com.

9. Service of the Notice Documents as required by this Order, once made by the Debtor as evidenced in the Certificate of Service to be filed upon such service, shall constitute good, adequate, sufficient and complete service and notice to all parties in interest of the Notice Documents and all matters set forth therein, and no further service or notice thereof is required under the applicable rules bankruptcy procedure or the facts and circumstances of this

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bankruptcy case.

10. To the extent that the Debtor defaults on any provision described in the Motion pending the Final Hearing, MSB may immediately revoke its consent to further use of cash collateral and file a written notice of default on the docket describing such default, and the Court shall schedule an emergency hearing within 48 hours on the issue of, among other things, granting MSB relief from the automatic stay. For the avoidance of doubt, the Court may grant MSB relief from the automatic stay following the emergency hearing without the filing of any motion.

11. MSB is hereby granted a limited waiver of the Debtor's right to seek surcharge under Bankruptcy Code section 506(c) related to cash collateral used pending the Final Hearing.

12. Further notice is hereby provided to all parties-in-interest, which notice the Court hereby determines will be, upon completion by the Debtor of the service requirements set forth in this Order, in full compliance with all applicable Federal Rules of Bankruptcy Procedure and the Local Bankruptcy Rules of this Court, and shall constitute good, adequate, sufficient and complete service and notice of all matters set forth in the Notice Documents:

ADDITIONAL NOTICE TO PARTIES IN INTEREST

<u>There are various provisions negotiated between MSB and Debtor which differ</u> <u>from Local Bankruptcy Rule 4001-2(c), but may be permitted by the Court pursuant to</u> <u>Local Bankruptcy Rule 4001-2(d). Debtor proposes to grant these protections to MSB – *in* <u>the Final Order granting this Motion</u> – in recognition of MSB's support of the Debtor's <u>restructuring plans, including MSB's consent to use of cash collateral. Those provisions</u> <u>are as follows:</u></u> (a) The Debtor, on behalf of itself and its estate, shall acknowledge all amounts owed to MSB, without any offsets or defenses. These amounts are set forth in Exhibit B to the Motion.

(b) The Debtor, on behalf of itself and its estate, shall acknowledge the validity, perfection, and priority of MSB's liens on all the Collateral, including crosscollateralization.

(c) The Debtor, on behalf of itself and its estate shall waive the estate's right to surcharge MSB's collateral under Bankruptcy Code section 506(c) beyond the amounts set forth in the Budget. Additionally, the Debtor agrees not to encumber any of the Collateral with any senior or priming liens.

(d) MSB will receive a general release of all claims that the Debtor, on behalf of itself and its estate, may hold against MSB in the Final Order granting this Motion.
(e) If the Debtor defaults on any provision described in this Motion, MSB may immediately revoke its consent to use of cash collateral by filing a notice on the docket in the Debtor's case. Seven business days thereafter, unless the default has been cured, MSB shall have relief from the automatic stay without further order of the Court related to all of MSB's collateral.

(f) Notwithstanding anything to the contrary in this paragraph, if the Debtors' case is converted to a case under chapter 7 prior to substantial consummation of the Debtor's chapter 11 plan, the chapter 7 trustee shall have thirty (30) days from appointment to challenge the validity, perfection, priority, or amount of MSB's claims or liens or to bring any claims or causes of action against MSB that would otherwise be subject to the general release described above.

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The foregoing provisions in this paragraph 12 are not approved by this Order. Paragraph 12 is included solely to provide notice of the Debtor's requests for these provisions

SO ORDERED this <u>15th</u> day of September, 2017.

Miline & Tage

Hon. Michael A. Fagone United States Bankruptcy Judge

13 Week Cash Flow Assumptions Week Ending September 2-November 25, 2017

PE OHalloran

	1	2	3	4	5	6	7	8	9	10	11	12	13	
	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj	Proj
Week Ending	<u>9/2/2017</u>	<u>9/9/2017</u>	9/16/2017	<u>9/23/2017</u>	<u>9/30/2017</u>	10/7/2017	<u>10/14/2017</u>	<u>10/21/2017</u>	10/28/2017	<u>11/4/2017</u>	<u>11/11/2017</u>	<u>11/18/2017</u>	<u>11/25/2017</u>	<u>Total</u>
Transport	66,000	75.000	75.000	75.000	75.000	75.000	75.000	75.000	75.000	75.000	75.000	75.000	75,000	966.000
Container Sales-Assume 3 per week, Container Rental-18 out on rental now as of July 2017	12,000	12,000	12,000	12,000	12,000	12,000	12,000	22,000	22,000	22,000	12,000	12,000	4,000	178,000
Brokered Sales	12,000	12,000	12,000		12,000	12,000	12,000	50,000	22,000	22,000	12,000	12,000	1,000	50,000
Shed Sales 1.5 sales per month				5,000				5.000			5.000			15,000
Rental Income	3,000			2,000		3,000		2,000		3,000	2,000			9,000
Accounts Receivable	51.514	-	34.673	23.916	3.200		-		-		_	-	_	113.303
Total Cash Receipts	132,514	87,000	121,673	115,916	90,200	90,000	87,000	152,000	97,000	100,000	92,000	87,000	79,000	1,331,303
	,		,		,			,		,	,			-,,
Sales being Brokered				-				47,500						47,500
Carrier Pay Related to New Transport Jobs-Previous periods avg 15% of transport	9,900	11,250	11,250	11,250	11,250	11,250	11,250	11,250	11,250	11,250	11,250	11,250	11,250	144,900
Oversize Related to New Transport Jobs-Previous periods avg 28% of transport	18,480	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	270,480
Container Sales-Net per container is \$750	9,000	9,000	9,000	9,000	9,000	9,000	9,000	16,500	16,500	16,500	9,000	9,000	3,000	133,500
Garages				4,000										4,000
Utilities at 2322-Utilities paid by tenant														-
Utilities at 2324-Emera				350				350				350		1,050
Utilities at 413-Emera-\$350				350				350				350		1,050
Utilities at 525-Emera-\$350				350				350				350		1,050
Advertising/Website	2,000					2,000				2,000				6,000
Bank Charges	100	100	100	100	100	100	100	100	100	100	100	100	100	1,300
Fuel for Vehicles @12.6% of sales	10,080	10,080	10,080	10,080	10,080	10,080	10,080	10,080	10,080	10,080	8,820	8,820	5,040	123,480
Fines and Tickets	200	200	200	200	200	200	200	200	200	200	200	200	200	2,600
Heat- at 2322										-				-
Heat- 2324-RH Foster-\$300 per month				300				300					300	900
Heat- 413-No Fills, propane avg \$400 delivery Month				400				400					400	1,200
Heat- 525-No Frills-Just had delivery of \$1,600-Delivery every other month in winter								1,600						1,600
MMTA Workers Comp=\$3,300 per month	3,300					3,300				3,300				9,900
Business Package/Auto Insurance-Acadia/Cross-\$19k left owed, renewal in December	9,800					9,800								19,600
Office Expenses-Avg. \$450 per week	450	450	450	450	450	450	450	450	450	450	450	450	450	5,850
Total Gross Payroll	19,256	19,256	19,256	19,256	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	234,519
Employer Portion of Payroll Taxes 12%	2,311	2,311	2,311	2,311	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	2,100	28,142
Payroll Processing-Avg of \$120 per week	120	120	120	120	120	120	120	120	120	120	120	120	120	1,560
Postage-Monthly average April-June 2016 was \$100	100	100	100	100	100	100	100	100	100	100	100	100	100	1,300
Quickpay Fees-Avg \$700 per week Jan-July 2017, 5% of brokered loads	700	700	700	700	700	700	700	700	700	700	700	700	700	9,100
Truck Registrations-April-June 2016 was \$2,500 each month	10,000								4.000					10,000
Repairs and Maintenance-Sept 2016 \$56k, Oct-\$41k, Nov-\$36k. 50% reduction from leasing	5,300	5,300	5,300	5,300	5,300	5,300	5,300	4,300	4,300	3,300	3,300	3,300	3,300	58,900
more equipment versus ownCurrently down 15% for first 7 months														-
Trash-\$350 per month	350					350				350				1,050
Uniform	85	85	85	85	85	85	85	85	85	85	85	85	85	1,105
Town of Newburgh-Property Taxes 2322 and 2324								1,875						1,875
Cell Phone Reimbursement for Employees			116	1 0 2 0	750		116	1.020	750			116	750	2,250
Telephone/Internet	175	175	416	1,030	175	175	416	1,030	1.7.5	175	175	416	1,030	4,338
Hale Trailer Rental-25792	175	175	175	175	175	175	175	175	175	175	175	175	175	2,275
Hale Trailer Rental-30108	195	195	195	195	195	195	195	195	195	195	195	195	195	2,535
Hale Trailer Rental-33570	266	266	266	266	266	266	266	266	266	266	266	266	266	3,458
Hale Trailer Rental-33572 Hale-34151	250 250	250 250	250 250	250 250	250 250	250 250	250 250	250 250	250 250	250 250	250 250	250 250	250 250	3,250
	250 700	250 700	250 700	250 700	250 700	250 700	250 700	250 700	250 700	250 700	250 700	250 700	250 700	3,250
Ryder Truck Rental-374645 Ryder Truck Rental 595700	700	700	700	700	700	700	700	700	700	700	700	700	700	9,100 9,100
Ryder Truck Rental-585790	700	/00	700	700	/00	700	700	700	700	700	700	700	700	9,100

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PE OHalloran 13 Week Cash Flow Assumptions Week Ending September 2-November 25, 2017

	1 Proj	2 Proj	3 Proj	4 Proj	5 Proj	6 Proj	7 Proj	8 Proj	9 Proj	10 Proj	11 Proj	12 Proj	13 Proj	Proj
Week Ending	9/2/2017	<u>9/9/2017</u>	9/16/2017		9/30/2017	10/7/2017	10/14/2017	10/21/2017		11/4/2017	<u>11/11/2017</u>	<u>11/18/2017</u>	11/25/2017	<u>Total</u>
Paccar 3739				3,240					3,240				3,240	9,720
Paccar 3740				3,240					3,240				3,240	9,720
Paccar 3747			1,671				1,671					1,671		5,013
Paccar 3749					1,714				1,714				1,714	5,142
PACCAR 3750	3,570				3,570				3,570				3,570	14,280
PACCAR 3751	3,570				3,570				3,570				3,570	14,280
GM FINANCIAL					379				379				379	1,137
Translease 79-Monthly					916				916				916	2,748
TRANSLEASE 80-Monthly					1,060				1,060				1,060	3,180
TRANSLEASE 81-Monthly					1,346				1,346				1,346	4,038
Direct Capital Corp-Trailer-Value may get crammed and payment				1,500					1,500				1,500	4,500
N/P - ALLY 611922654233 AK3742-Due 6th of each month		396				396					396			1,188
N/P - ALLY 024924670275 AK3746-3rd of each month		561				561					561			1,683
N/P - ALLY 024918345796 SOH-Due 16th of each month		-	702					702				702		2,106
Machias Savings Bank-N/P - MSB 3010402997-Was \$3,465 per month due on the 20th							1,176	-			1,176		-	2,352
Machias Savings Bank-N/P - TL56-Was \$764 per months due on the 8th							431				431			862
Machias Savings Bank-N/P - TL59-Was \$910 per month due on the 15th							530				530	-		1,060
Machias Savings Bank-N/P - TL58-Was \$707 per month due on the 10th							411				411			822
Machias Savings Bank-N/P - TL60-Was \$910 per month due on the 13th							530				530			1,060
Machias Savings Bank-N/P - TL63-Was \$819 per month due on the 26th							457		-		457		-	914
Machias Line of Credit-			1,428				4,492		-		4,492			10,412
N/P - TCF 003-0562925-502 3743-\$1997.05 due the 16th			866				866					866		2,598
Partners Capital Group 6428 \$250 due the 1st of each month	-					-				-				-
Eastern Funding-N/P - TL69-\$1,481 due the 6th of each month		742				742					742			2,226
N/P - EASTERN FUNDING - TL70-\$1,269 due the 17th			495				495					495		1,485
N/P - EASTERN FUNDING - TL73-\$1,131 due on 22nd				742				742					742	2,226
N/P - EASTERN FUNDING - TL76-\$700 due 26th					495				495					990
N/P - EASTERN FUNDING - AK3741-Was \$6544 due 31st	6,544				4,032					4,032				14,608
1st Niagra-AK3744 Was \$406 due 21st				269				269					269	807
1nd Niagra-AK3745 Was \$391 due the 21st				269				269					269	807
N/P - MBC10010548 MULE-\$722 due the 15th			303				303					303		909
Mortgage Payments-Embrace Home Loans (\$507) and Key Bank (\$824)	1,331				1,331					1,331				3,993
Professional Fees		-				13,000				13,000				26,000
Distribution to Steve O. for personal attorney		-				2,000				2,000				4,000
Misc.	500	500	500	500	500	500	500	500	500	500	500	500	500	6,500
Dues and Subscriptions	480	480	480	480	480	480	480	480	480	480	480	480	480	6,240
Trustee Fees							4,875							4,875
Total Cash Disbursements	120,062	85,166	89,348	99,507	100,664	113,650	98,154	143,738	109,781	113,014	87,967	83,744	92,756	1,337,548
Change in Cash	12,452	1,834	32,325	16,409	(10,464)	(23,650)	(11,154)	8,262	(12,781)	(13,014)	4,033	3,256	(13,756)	(6,245)
Beginning Cash	20,000	32,452	34,285	66,610	83,019	72,555	48,906	37,752	46,015	33,234	20,221	24,254	27,510	20,000
Cash at the End	32,452	34,285	66,610	83,019	72,555	48,906	37,752	46,015	33,234	20,221	24,254	27,510	13,755	13,755