

**2005/6 Half Year Results**  
**15 March 2006**

*Note: These Half Year Results have been prepared in accordance with Australian International Financial Reporting Standards (AIFRS)*

Key points

- On a continuing business basis (excluding the recently sold Discount Variety division):
  - **Sales revenue** of \$266.9 million for the six month period ended 31 December 2005, a 14% improvement compared to the previous corresponding period
  - **Like-for-like** sales growth of 15% reflecting a strong performance from the MRL Apparel business
  - **EBITDA** of \$32 million, up 66% compared to the previous corresponding period
  - **Working capital improvements**, with operating cash flows of \$54.8 million, a \$28 million improvement on the previous corresponding period
- **Net** loss after tax for the period of \$21.5 million, after taking into account a loss of \$38.4 million on sale of the Discount Variety division (discontinued business) as previously reported
- **Sale proceeds** from the sale of the Discount Variety division received and used to repay long term debt. As a result, MRL has **no long term borrowings** and a net cash position of \$50.5 million at 31 December 2005
- The Company does not have the ability to pay an ordinary dividend this financial year. However together with consideration being given to **potential bolt-on acquisitions**, a range of **capital management initiatives** will be considered.

Miller's Retail Limited (ASX: MRL) today announced sales revenue for the six months ended 31 December 2005 of \$266.9 million on a continuing business basis, an increase of 14% compared to the period ended 31 December 2004. Like-for-like store sales increased 15% compared to the corresponding period on a continuing business basis.

Net loss after tax for the period was \$21.5 million, reflecting a loss on the sale of the Discount Variety division of \$38.4 million. The sale was announced on 24 November 2005.

Earnings before interest, tax, depreciation and amortisation (EBITDA) on a continuing business basis was \$32.0 million, a 66% improvement compared to the previous corresponding period. Inventory reduced to \$30.4 million, a 48% reduction compared to \$58.8 million at 31 December 2004.

MRL CEO Gary Perlstein said the Apparel business had performed strongly, with an encouraging outlook for continued business improvement.

“MRL is now an Apparel-focused company following the sale of the Discount Variety division. Our focus on our Apparel business has delivered a strong first half performance, with solid revenue and like-for-like store sales growth,” Mr Perlstein said.

“The Apparel result can be attributed to improvements made to the MRL Apparel brand portfolio, to strong trading over the Christmas quarter, and to particularly robust consumer demand in the ladies apparel sector, which benefited a broad range of ladies apparel retailers.

“At the AGM in October, we said our brand repositioning strategy, which clearly distinguishes our four Apparel brands (Miller’s Fashion Club, Katies, Crossroads and 1626), was showing very promising signs. Since then our brand initiatives have continued to gain traction, and ensured MRL was well positioned to capitalise on buoyant consumer demand in the apparel sector during the period.

“Another key element of our Apparel initiatives is our store optimisation program, where we are closing underperforming stores or stores that do not meet minimum return benchmarks. And we are continuing to drive improved operating efficiencies across the company,” he said.

### **Sale of Discount Variety**

Mr Perlstein said the sale of the Discount Variety division, the major outcome of MRL’s Strategic Review, had been the right decision for all parties.

“The sale of the Discount Variety division was a positive for MRL shareholders, and for the future of MRL. The sale was made possible by the business improvements we implemented, and gave MRL immediate benefit of part of potential future value,” Mr Perlstein said.

### **Stronger Balance Sheet**

Chairman Geoff Levy said MRL had considerably strengthened its Balance Sheet and working capital during the period.

“Operating cash flows on a continuing business basis increased to \$54.8 million, a \$28 million improvement on the previous corresponding period.

“We have used the proceeds of the sale of the Discount Variety division to pay down debt. As a result, MRL has no long term borrowings and has a net cash position of \$50.5 million at 31 December 2005,” Mr Levy said.

## **Full Year 2006 Outlook**

Mr Perlstein said MRL was well positioned for future growth, and to deliver increasing shareholder returns.

“These results are encouraging, and confirm MRL has the right strategy. We are well positioned to continue executing our strategy and improve our business outlook. The improved working capital conditions provide MRL with the flexibility to drive future growth,” he said.

“Our outlook for MRL is positive. The management team is very focused and motivated. It is likely MRL will be in a position to re-commence ordinary dividends in the 2007 financial year,” Mr Levy added.

## **FOR FURTHER INFORMATION CONTACT:**

### **Investors**

Howard Herman  
Chief Financial Officer  
Miller’s Retail Limited  
(02) 8303 7982 or 0413 886 489

### **Media**

Chris Savage  
Savage & Horrigan  
0404 012 266 or (02) 8281 3231

# Appendix 4D

## Half year report

Name of entity

Miller's Retail Limited

ABN

43 057 569 169

Half yearly  
(tick)

Preliminary  
final (tick)

Financial year ended ('current period')

31 December 2005

### For announcement to the market

|   |      |        |      |          | \$'000 |          | \$'000 |
|---|------|--------|------|----------|--------|----------|--------|
| Revenues from continuing operations   | up   | 13.6%  | from | 236,263  | to     | 268,353  |        |
| Sales revenue from continuing operations  | up   | 13.9%  | from | 234,387  | to     | 266,934  |        |
| Earnings before interest, taxation, depreciation and goodwill impairment from continuing operations     | up   | 65.9%  | from | 19,302   | to     | 32,024   |        |
| Profit from continuing operations after tax   | up   | 118.6% | from | 7,743    | to     | 16,925   |        |
| Net Loss from discontinued operations after tax   | down | N/A %  | from | (11,609) | to     | (38,434) |        |
| Profit/(loss) after tax from ordinary activities and attributable to members of Miller's Retail Limited | down | N/A %  | from | (3,866)  | to     | (21,509) |        |

#### Dividends (distributions)

There were no dividend distributions in the current or prior half year periods.

#### Brief explanation of any of the figures reported above and commentary on the results for the period:

REFER PRESS RELEASE ATTACHED

## Consolidated income statement

|  | Notes | YTD Dec<br>2005<br>\$'000 | YTD Dec<br>2004<br>\$'000 |
|--|-------|---------------------------|---------------------------|
| <b>Revenue from continuing operations</b>                          | 3     | <b>268,353</b>            | 236,263                   |
| Changes in inventories of finished goods and consumables           |       | <b>(6,514)</b>            | 38,408                    |
| Finished goods and consumables                                     |       | <b>(115,478)</b>          | (149,721)                 |
| Employee benefits expense  |       | <b>(53,504)</b>           | (49,520)                  |
| Depreciation and amortisation                                      |       | <b>(4,125)</b>            | (3,978)                   |
| Rental expense relating to operating leases                        |       | <b>(33,295)</b>           | (32,654)                  |
| Other expenses from ordinary activities                            |       | <b>(27,258)</b>           | (22,979)                  |
| Borrowing costs expense  |       | <b>(4,245)</b>            | (4,904)                   |
| <b>Profit from continuing operations before income tax expense</b> | 4     | <b>23,934</b>             | 10,915                    |
| Income tax expense   |       | <b>(7,009)</b>            | (3,172)                   |
| <b>Profit from continuing operations after income tax expense</b>  |       | <b>16,925</b>             | 7,743                     |
| Net Loss from discontinued operations                              | 11    | <b>(38,434)</b>           | (11,609)                  |
| <b>Loss attributable to members of Miller's Retail Limited</b>     |       | <b>(21,509)</b>           | (3,866)                   |

### Loss per share

|             | Dec 2005    | Dec 2004    |
|-------------|-------------|-------------|
| Basic EPS   | (8.8) cents | (1.6) cents |
| Diluted EPS | (8.8) cents | (1.6) cents |

## Consolidated balance sheet

|                                       | Notes | 31 Dec 2005<br>\$'000 # | 30 June 2005<br>\$'000 | 31 Dec 2004<br>\$'000 |
|---------------------------------------|-------|-------------------------|------------------------|-----------------------|
| <b>Current assets</b>                 |       |                         |                        |                       |
| Cash                                  |       | 65,196                  | 20,725                 | 17,612                |
| Receivables                           |       | 2,600                   | 8,540                  | 9,742                 |
| Inventories                           | 5     | 30,443                  | 145,783                | 230,158               |
| Current tax assets                    |       | 11,358                  | 7,614                  | -                     |
| Derivative financial instruments      |       | 660                     | -                      | -                     |
| Other                                 |       | 187                     | 2,343                  | 4,909                 |
| <b>Total current assets</b>           |       | <b>110,444</b>          | <b>185,005</b>         | <b>262,421</b>        |
| <b>Non-current assets</b>             |       |                         |                        |                       |
| Property, plant and equipment         |       | 42,213                  | 74,482                 | 99,743                |
| Deferred tax assets                   |       | 9,049                   | 26,939                 | 16,052                |
| Intangible assets                     |       | 8,090                   | 36,086                 | 77,512                |
| Other                                 |       | 101                     | 101                    | 203                   |
| <b>Total non-current assets</b>       |       | <b>59,453</b>           | <b>137,608</b>         | <b>193,510</b>        |
| <b>Total assets</b>                   |       | <b>169,897</b>          | <b>322,613</b>         | <b>455,931</b>        |
| <b>Current liabilities</b>            |       |                         |                        |                       |
| Payables                              |       | 69,837                  | 101,394                | 148,270               |
| Interest bearing liabilities          |       | 14,651                  | 42,433                 | 82,801                |
| Current tax liabilities               |       | -                       | -                      | 3,836                 |
| Provisions                            |       | 11,072                  | 34,150                 | 23,794                |
| <b>Total current liabilities</b>      |       | <b>95,560</b>           | <b>177,977</b>         | <b>258,701</b>        |
| <b>Non-current liabilities</b>        |       |                         |                        |                       |
| Interest bearing liabilities          |       | -                       | 50,054                 | -                     |
| Deferred tax liabilities              |       | 4,483                   | 6,323                  | 7,943                 |
| Provisions                            |       | 7,438                   | 4,607                  | 11,288                |
| <b>Total non-current liabilities</b>  |       | <b>11,921</b>           | <b>60,984</b>          | <b>19,231</b>         |
| <b>Total liabilities</b>              |       | <b>107,481</b>          | <b>238,961</b>         | <b>277,932</b>        |
| <b>Net assets</b>                     |       | <b>62,416</b>           | <b>83,652</b>          | <b>177,999</b>        |
| <b>Equity</b>                         |       |                         |                        |                       |
| Contributed equity                    | 6     | 191,486                 | 191,486                | 191,486               |
| Reserves                              | 6     | 137                     | (136)                  | (129)                 |
| Retained profits/(accumulated losses) | 6     | (129,207)               | (107,698)              | (13,358)              |
| <b>Total equity</b>                   |       | <b>62,416</b>           | <b>83,652</b>          | <b>177,999</b>        |

# Current period end balance sheet excludes the Discount Variety Division which was sold on 22 December 2005.

## Consolidated statement of changes in equity

|  | Dec 2005<br>\$'000 | Dec 2004<br>\$'000 |
|--|--------------------|--------------------|
| <b>Total equity at the beginning of the half-year</b>  | <b>83,652</b>      | 188,971            |
| Adjustment on adoption of AASB 132 and AASB 139 , net of tax:  |                    |                    |
| Opening hedging reserve at 1 July 2005   | 59                 | -                  |
| Revaluation of cash flow hedges  | 403                | -                  |
| Exchange differences on translation of foreign operations  | (189)              | 100                |
| <b>Net income recognised directly in equity</b>  | <b>273</b>         | 100                |
| <b>Profit/(loss) for the half year</b>   | <b>(21,509)</b>    | (3,866)            |
| <b>Total recognised income and expense for the year attributable to members of Miller's Retail Limited</b> | <b>(21,236)</b>    | (3,766)            |
| Transactions with equity holders in their capacity as equity holders:                                      |                    |                    |
| Contributions of equity, net of transaction cost   | -                  | 2,516              |
| Dividends provided for or paid   | -                  | (9,722)            |
| <b>Total equity at the end of the half year</b>  | <b>62,416</b>      | 177,999            |

## Consolidated cash flow statement

|   | Dec 2005<br>\$'000 # | Dec 2004<br>\$'000 |
|---|----------------------|--------------------|
| <b>Cash flows from operating activities</b>                               |                      |                    |
| Receipts from customers (inclusive of goods and services tax)             | 642,810              | 663,515            |
| Payments to suppliers and employees (inclusive of goods and services tax) | (608,897)            | (597,792)          |
|   | <b>33,913</b>        | 65,723             |
| Interest received   | 280                  | 495                |
| Borrowing costs   | (5,864)              | (5,709)            |
| Income taxes paid   | (2,800)              | (6,529)            |
| <b>Net cash inflow from operating activities</b>                          | <b>25,529</b>        | 53,980             |
| <b>Cash flows from investing activities</b>                               |                      |                    |
| Payments for property, plant and equipment                                | (11,786)             | (9,618)            |
| Proceeds from sale of Discount Variety division                           | 108,000              | -                  |
| Proceeds from sale of property, plant and equipment                       | 565                  | 95                 |
| <b>Net cash inflow (outflow) from investing activities</b>                | <b>96,779</b>        | (9,523)            |
| <b>Cash flows from financing activities</b>                               |                      |                    |
| Repayment of borrowings   | (77,837)             | (28,632)           |
| Dividends paid  | -                    | (7,208)            |
| <b>Net cash outflow from financing activities</b>                         | <b>(77,837)</b>      | (35,840)           |
| <b>Net increase in cash held</b>  | <b>44,471</b>        | 8,617              |
| Cash at the beginning of the financial period                             | 20,725               | 8,995              |
| <b>Cash at the end of the financial period</b>                            | <b>65,196</b>        | 17,612             |
| <b>Analysis of net cash inflow/(outflow) from operating activities</b>    |                      |                    |
| Continuing operations   | 54,777               | 26,903             |
| Discontinuing operations  | (29,248)             | 27,077             |
|   | <b>25,529</b>        | 53,980             |

# The above consolidated cash flow statement includes the cash flows from the Discount Variety Division up until its disposal on 22 December 2005.



## Notes to the financial statements

### 1. Summary of significant accounting policies

This half year consolidated financial report is a general purpose financial report for the half year ended 31 December 2005 and has been prepared in accordance with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001*.

This financial report does not include notes of the type normally included in an annual financial report. Accordingly, it is to be read in conjunction with the annual report for the year ended 30 June 2005 and any public announcements made by Miller's Retail Limited (the Company) during the half year in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

#### (a) Basis of Preparation

*Application of AASB 1 First-time Adoption of Australian Equivalents to International Financial Reporting Standards*

This half year consolidated financial report is the first half year financial report to be prepared in accordance with Australian International Financial Reporting Standards (AIFRS). AASB 1 has been applied in preparing these financial statements.

Financial statements of the Company until 30 June 2005 had been prepared in accordance with previous Australian Generally Accepted Accounting Principles (AGAAP). AGAAP differs in certain respects from AIFRS. When preparing the Company's financial report for the half year ended 31 December 2005, management has amended certain accounting, valuation and consolidation methods applied in the previous AGAAP financial statements to comply with AIFRS. With the exception of financial instruments, the comparative figures were restated to reflect these adjustments. The Company has taken the exemption available under AASB 1 to only apply AASB 132 *Financial Instruments: Disclosure and Presentation* and AASB 139 *Financial Instruments: Recognition and Measurement* from 1 July 2005.

Reconciliations and descriptions of the effect of transition from previous AGAAP to AIFRS on the group's equity and its net income are given in note 12.

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets and financial assets and liabilities (including derivative instruments) at fair value through profit and loss.

The following significant accounting policies have been adopted in the preparation and presentation of the half-year financial report:

#### (b) Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all entities controlled by the Company as at 31 December 2005 and the results of all controlled entities for the half year then ended. The Company and its controlled entities are referred to as the 'Group' or 'consolidated entity'.

Where control of an entity ceases during the financial period its results are included for that part of the year during which control existed.

**(c) Foreign currency translation**

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates. The consolidated financial statements are presented in Australian dollars.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at half year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

Translation differences on non-monetary items are reported as part of the fair value gain or loss.

The results and financial position of all the Group entities that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- income and expenses for each income statement are translated at average exchange rates;
- all resulting exchange differences are recognised as a separate component of equity

On consolidation, exchange differences arising from the translation of any net investment in foreign entities are taken to shareholders' equity.

**(d) Revenue recognition**

Revenue from the sale of goods is recognised at the point of sale. Amounts disclosed as revenue are net of sales returns, trade allowances and duties paid and taxes paid.

**(e) Dividends**

Provision is made for the amount of any dividends declared by the Directors on or before the end of the financial period but not distributed at balance date.

**(f) Cash**

For the purposes of the statement of cash flows, cash includes cash on hand and at call deposits with banks and financial institutions, and other highly liquid investments with short periods to maturity which are readily convertible to cash on hand and are subject to an insignificant risk of changes of value, net of outstanding bank overdrafts.

**(g) Receivables**

All trade debtors are recognised at the amounts receivable and they are due for settlement in 30 days. Collectibility of trade debtors is reviewed on an ongoing basis. Debts which are known to be uncollectable are written off. A provision for doubtful debts is raised when some doubt as to collection exists.

**(h) Income tax**

The income tax expense for the period is the tax payable on the current periods taxable income based on the notional income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax base of assets and liabilities and their carrying amounts in the financial statements, and to unused tax losses.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled. The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

**(i) Inventories**

Inventories are stated at the lower of cost and net realisable value. Costs are assigned to individual items of stock on the basis of weighted average cost.

**(j) Depreciation of property, plant and equipment**

Depreciation is calculated on a straight line basis to write off the net cost or revalued amount of each item of property, plant and equipment over its expected useful life to the consolidated entity. Estimates of remaining useful lives are made on a regular basis for all assets, with annual reassessments for major items. The expected useful lives for plant and equipment range from 4 – 14 years.

**(k) Intangible assets**

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary/associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisitions of associates is included in investments in associates. Goodwill acquired in business combinations is not amortised. Goodwill is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses.

**(l) Impairment of assets**

At each reporting date, the consolidated entity reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment.

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

**(m) Trade and other creditors**

These amounts represent liabilities for goods and services provided to the company prior to the end of the financial year and which are unpaid. The amounts are unsecured and usually paid within 45 days of recognition.

**(n) Interest bearing liabilities**

Borrowings are initially recognised at fair values, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the borrowings using the effective interest method.

**(o) Derivatives**

The consolidated entity has taken the exemption available under AASB 1 to apply AASB 132 and AASB 139 from 1 July 2005. The consolidated entity has applied previous AGAAP in the comparative information on financial instruments within the scope of AASB 132 and AASB 139. For further information on previous AGAAP refer to the annual report for the year ended 30 June 2005.

The nature of the main adjustments to make this information comply with AASB 132 and AASB 139 are that derivatives are measured at fair value. Changes in fair value are either taken to the income statement or an equity reserve. At the date of transition changes in the carrying amounts of derivatives are taken to retained earnings or reserves depending on whether the criteria for hedge accounting are satisfied at the transition date.

**From 1 July 2005**

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged.

The Group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions have been and will continue to be highly effective in offsetting changes in fair values or cash flows of hedged items.

*Fair value hedges* – changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with any changes in fair value of the hedged asset or liability that are attributable to the hedged risk.

*Cash flow hedges* – the effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in equity in the hedging reserve. The gain or loss relating to the ineffective portion is recognised immediately in the income statement.

Amounts accumulated in equity are recycled in the income statement in the periods when the hedged item will affect the profit or loss. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset or a non-financial liability the gains or losses previously deferred in equity are transferred from equity and included in the measurement of the initial cost or carrying amount of the asset or liability.

When a hedging instrument expires or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.

*Derivatives that do not qualify for hedge accounting*

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in the income statement.

**(p) Provisions**

Provisions are recognised when the Group has a present legal and or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

**(q) Employee benefits**

(i) Wages salaries and annual leave

Liabilities for wages and salaries are recognised, and are measured as the amount unpaid at the reporting date at current pay rates in respect of employees' services up to that date. Liabilities for annual leave in respect of employees' services up to the reporting date are measured as the amounts expected to be paid when the liabilities are settled.

(ii) Long service leave

A liability for long service leave is recognised, and is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using interest rates on national government securities with terms to maturity that match, as closely as possible, the estimated future cash outflows.

(iii) Superannuation

Superannuation contributions are made by the Group to defined contribution funds on behalf of its employees and are charged as expenses when incurred.

**(r) Earnings per share**

(i) Basic earnings per share

Basic earnings per share is determined by dividing net profit after income tax attributable to members of the Company, excluding any costs of servicing equity other than ordinary shares, by the number of ordinary shares outstanding at the end of the financial period, adjusted for bonus elements in ordinary shares issued during the period.

(ii) Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of the basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

**(s) Segment reporting**

A business segment is a group of assets and operations engaged in providing products and services that are subject to risks and returns that are different to those of other business segments.

**(t) Leases**

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

Lease income from operating leases is recognised in income on a straight-line basis over the lease term.

**(u) Rounding of amounts**

The company is of a kind referred to in Class Order 98/100, issued by the Australian Securities and Investment Commission, relating to the 'rounding off' of amounts in the directors' and financial report. Amounts in these reports have been rounded off in accordance with that Class Order to the nearest thousand dollars, or in certain cases, to the nearest dollar.

**2. Earnings before Interest, Taxation, Depreciation and Impairment of intangible assets (EBITDA) from continuing operations**

|  | <b>Dec 2005</b> | Dec 2004      |
|--|-----------------|---------------|
|  | <b>\$'000</b>   | \$'000        |
| Profit from continuing operations before income tax expense  | 23,934          | 10,915        |
| Interest expense   | 4,245           | 4,904         |
| Interest income  | (280)           | (495)         |
| Depreciation   | 4,125           | 3,903         |
| Impairment of intangible assets  | -               | 75            |
| <b>Earnings from continuing operations before interest, taxation, depreciation and impairment of intangible assets</b> | <b>32,024</b>   | <b>19,302</b> |

**3. Revenue from continuing operations**

|  | <b>Dec 2005</b> | Dec 2004       |
|--|-----------------|----------------|
|  | <b>\$'000</b>   | \$'000         |
| <b>Revenue from continuing operations</b>            |                 |                |
| Sale of goods  | 266,934         | 234,387        |
| <b>Revenue from outside the operating activities</b> |                 |                |
| Interest   | 280             | 495            |
| Other revenue  | 1,139           | 1,381          |
| <b>Revenue from continuing operations</b>            | <b>268,353</b>  | <b>236,263</b> |

**4. Expenses from continuing operations**

|  | <b>Dec 2005</b> | Dec 2004 |
|--|-----------------|----------|
|  | <b>\$'000</b>   | \$'000   |
| Profit/(loss) from continuing operations before income tax expense includes the following specific expenses: |                 |          |
| Impairment of intangible assets  | -               | 75       |
| Cost of sales of goods   | 121,992         | 111,313  |
| Depreciation and amortisation expense  | 4,125           | 3,903    |
| Borrowing costs  | 4,245           | 4,904    |
| Rental expense relating to operating leases  | 33,295          | 32,654   |

**5. Inventories**

|   | <b>Dec 2005</b><br><b>\$'000</b> | Dec 2004<br>\$'000 |
|---|----------------------------------|--------------------|
| Inventory on hand – continuing operations   | 30,443                           | 58,840             |
| Inventory on hand – discontinued operations | -                                | 171,318            |
| <b>Total inventories</b>                    | <b>30,443</b>                    | <b>230,158</b>     |

**6. Contributed equity and movement in reserves**

|  | <b>Dec 2005</b><br><b>\$'000</b> | Dec 2004<br>\$'000 |
|--|----------------------------------|--------------------|
| <b>Contributed equity</b>  |                                  |                    |
| Balance at the end of the financial period   | 191,486                          | 191,486            |
| <b>Retained profits</b>  |                                  |                    |
| Retained profits/(accumulated losses) at the beginning of the financial period – see note 12 | (107,698)                        | 230                |
| Net loss attributable to members of Miller’s Retail Limited                                  | (21,509)                         | (3,866)            |
| Dividends provided for or paid   |                                  | (9,722)            |
| Accumulated losses at the end of the financial period  | (129,207)                        | (13,358)           |
| <b>Reserves</b>  |                                  |                    |
| Foreign currency translation reserve   | (325)                            | (129)              |
| Hedging reserve – cash flow hedges   | 462                              | -                  |
|  | 137                              | (129)              |
| Movements:   |                                  |                    |
| <i>Foreign currency translation reserve</i>  |                                  |                    |
| Balance at the beginning of the financial period   | (136)                            | (229)              |
| Currency translation differences arising during the half year                                | (189)                            | 100                |
| Balance at the end of the financial period   | (325)                            | (129)              |
| <i>Hedging reserve – cash flow hedges</i>  |                                  |                    |
| Balance at the beginning of the financial period   | -                                | -                  |
| Adjustments on adoption of AASB 132 and AASB 139, net of tax                                 | 59                               | -                  |
| Revaluation of cash flow hedges – net of tax   | 403                              | -                  |
| Balance at the end of the financial period   | 462                              | -                  |

**7. Franking credits**

|   | <b>Dec 2005</b><br><b>\$'000</b> | Dec 2004<br>\$'000 |
|---|----------------------------------|--------------------|
| Franking credits available for subsequent financial years | 31,735                           | 35,657             |

**8. Earnings per share**

|   | <b>Dec 2005</b> | Dec 2004    |
|---|-----------------|-------------|
| Basic EPS   | (8.8) Cents     | (1.6) Cents |
| Weighted average number of ordinary shares used in the calculation of Basic EPS   | 244,995,602     | 243,961,041 |
| Diluted EPS   | (8.8) Cents     | (1.6) Cents |
| Weighted average number of ordinary shares used in the calculation of Diluted EPS | 245,005,802     | 244,003,941 |

**9. Net tangible assets per security**

|  | <b>Dec 2005</b> | Dec 2004   |
|--|-----------------|------------|
| Net tangible asset backing per ordinary security | 22.2 cents      | 41.3 cents |



**10. Segment reporting**

| <b>6 months to December 2005</b>  | <b>Discontinued<br/>operation<br/>Discount<br/>Variety<br/>\$'000 #</b> | <b>Apparel<br/>\$'000</b> | <b>Total<br/>\$'000</b> |
|---|---|---------------------------|-------------------------|
| Operating revenue   |   |                           |                         |
| Sales to customers outside the economic entity  | 312,814   | 266,934                   | 579,748                 |
| Other revenue   | 518   | 1,139                     | 1,657                   |
| Unallocated revenue   |   |                           | 280                     |
| <b>Total revenue</b>  |   |                           | <b>581,685</b>          |
| Segment result before interest and taxation   | 4,530   | 27,899                    | 32,429                  |
| Unallocated expenses  |   |                           | (3,965)                 |
| <b>Profit/(loss) before income tax</b>  |   |                           | <b>28,464</b>           |
| Segment assets  | -   | 149,490                   | 149,490                 |
| Unallocated assets  |   |                           | 20,407                  |
| <b>Total assets</b>   |   |                           | <b>169,897</b>          |
| Segment liabilities   | -   | 93,363                    | 93,363                  |
| Unallocated liabilities   |   |                           | 14,118                  |
| <b>Total liabilities</b>  |   |                           | <b>107,481</b>          |
| Segment acquisitions of property, plant and equipment, intangibles and other non-current segment assets | 3,289   | 8,497                     | 11,786                  |
| Segment depreciation and amortisation   | 3,209   | 4,125                     | 7,334                   |
| Segment other non-cash expenses   | -   | 2,165                     | 2,165                   |

# The results for the Discontinued operations for the Discount Variety division relate to the trading result from the 1 July 2005 until the 22 December 2005.

| <b>6 months to December 2004</b>  | <b>Discontinued<br/>operation<br/>Discount<br/>Variety<br/>\$'000</b> | <b>Apparel<br/>\$'000</b> | <b>Total<br/>\$'000</b> |
|---|---|---------------------------|-------------------------|
| Operating revenue   |   |                           |                         |
| Sales to customers outside the economic entity  | 369,824   | 234,387                   | 604,211                 |
| Other revenue   | 1,603   | 1,381                     | 2,984                   |
| Unallocated revenue   |   |                           | 495                     |
| <b>Total revenue</b>  |   |                           | <b>607,690</b>          |
| Segment result before interest, taxation, and impairment of intangible assets                           | 25,006  | 15,399                    | 40,405                  |
| Unallocated expenses  |   |                           | (34,337)                |
| <b>Profit/(loss) before income tax</b>  |   |                           | <b>6,068</b>            |
| Segment assets  | 322,288   | 117,591                   | 439,879                 |
| Unallocated assets  |   |                           | 16,052                  |
| <b>Total assets</b>   |   |                           | <b>455,931</b>          |
| Segment liabilities   | 135,886   | 89,155                    | 225,041                 |
| Unallocated liabilities   |   |                           | 52,891                  |
| <b>Total liabilities</b>  |   |                           | <b>277,932</b>          |
| Segment acquisitions of property, plant and equipment, intangibles and other non-current segment assets | 4,022   | 5,596                     | 9,618                   |
| Segment depreciation and amortisation   | 3,923   | 3,903                     | 7,826                   |
| Segment other non-cash expenses   | 127   | 185                       | 312                     |

**11. Discontinued operations**

With effect from 22 December 2005 the Discount Variety division was sold and as a result the disposal has been reported in this financial report as a discontinued operation.

The loss on sale of assets is subject to finalisation under the terms of the sale agreement. Any change to the loss on disposal will be adjusted in the annual financial report.

|  | <b>Dec 2005</b><br><b>\$'000</b> | Dec 2004<br>\$'000     |
|--|----------------------------------|------------------------|
| Revenue  | <u>313,332</u>                   | <u>371,427</u>         |
| Profit after income tax of discontinued operations | <u>3,171</u>                     | <u>(11,609)</u>        |
| <b>Net Loss from discontinued operations</b>       | <u><b>(38,434)</b></u>           | <u><b>(11,609)</b></u> |

**12. Explanation of transition to Australian equivalents to AIFRS**

**(1) Summary of impact on retained earnings of the Australian equivalents to IFRS (AIFRS)**

|  |              | <b>Adjustment<br/>to retained<br/>earnings</b> | <b>Adjustment<br/>to profit</b> | <b>Adjustment<br/>to profit</b> | <b>Current<br/>half year<br/>profit<br/>impact</b> |
|--|--------------|--|---------------------------------|---------------------------------|--|
|  |              | <b>Increase/<br/>(Decrease)</b>                | <b>Increase/<br/>(Decrease)</b> | <b>Increase/<br/>(Decrease)</b> | <b>Increase/<br/>(Decrease)</b>                    |
|  |              | <b>1 July 2004</b>                             | <b>31<br/>December<br/>2004</b> | <b>30 June<br/>2005</b>         | <b>31<br/>December<br/>2005</b>                    |
|  | <b>Notes</b> | <b>\$'000</b>                                  | <b>\$'000</b>                   | <b>\$'000</b>                   | <b>\$'000</b>                                      |
| Impairment of plant and equipment      | (a)          | <b>(13,734)</b>                                | 1,733                           | (1,403)                         | 1,163  |
| Make good costs                        | (b)          | <b>(2,451)</b>                                 | -                               | 408                             | -  |
| Goodwill                               | (d)          | -  | 653                             | 653                             | 253  |
| Inventory                              | (e)          | <b>6,878</b>                                   | 1,579                           | (952)                           | (345)  |
| Revenue                                | (f)          | <b>(166)</b>                                   | (196)                           | 181                             | (199)  |
| Stepped leases                         | (g)          | <b>(6,503)</b>                                 | (636)                           | (636)                           | 51   |
| Foreign currency translation           | (h)          | <b>480</b>                                     | 88                              | 2                               | 323  |
| Taxation                               | (i)          | <b>(3,427)</b>                                 | 2,976                           | 721                             | (201)  |
| AIFRS impact on sale of DV<br>division |              | -  | -                               | -                               | 9,939  |
| <b>Total adjustment</b>                |              | <b>(18,923)</b>                                | 6,197                           | (1,026)                         | 10,984   |
| <br>                                   |              |  |                                 |                                 |  |
| Continuing operations                  |              | <b>(4,700)</b>                                 | 1,022                           | (136)                           | 1,045  |
| Discontinued operations                |              | <b>(14,223)</b>                                | 5,175                           | (890)                           | 9,939  |
| <b>Total Group</b>                     |              | <b>(18,923)</b>                                | 6,197                           | (1,026)                         | 10,984   |

**(2) Explanation of the summary of the impact on retained earnings of the Australian equivalents to IFRS (AIFRS)**

**(a) Impairment of assets**

AASB136 "Impairment of assets" requires impairment testing for individual assets or the cash generating unit to which an asset belongs. The Group is required to test the recoverable amount of fixed assets at store level on a discounted cash flow basis. This adjustment impacts retained earnings, the income statement (refer part (1)) and the value of plant and equipment as follows:

|                               | <b>1 July 2004</b> | <b>31 December 2004</b> | <b>30 June 2005</b> |
|-------------------------------|--------------------|-------------------------|---------------------|
|                               | <b>\$'000</b>      | <b>\$'000</b>           | <b>\$'000</b>       |
| Property, plant and equipment | (13,734)           | (12,001)                | (13,403)            |

**(b) Make good costs**

AIFRS requires a provision for make good costs to be recognised over the period of the lease. Previously, under AGAAP, these costs have only been recognised when it is probable that the expenditure will be incurred. This adjustment impacts retained earnings, the income statement (refer part (1)) and provisions as follows:

|            | <b>1 July 2004</b> | <b>31 December 2004</b> | <b>30 June 2005</b> |
|------------|--------------------|-------------------------|---------------------|
|            | <b>\$'000</b>      | <b>\$'000</b>           | <b>\$'000</b>       |
| Provisions | (2,451)            | (2,451)                 | (2,042)             |

**(c) Financial instruments**

The Group has elected to apply the exemption from restatement of comparatives for AASB 132 Financial Instruments: Disclosure and Presentation and AASB 139 Financial Instruments: Recognition and Measurement. It has therefore continued to apply the previous AGAAP rules to derivatives, financial assets and financial liabilities and also to hedge relationships for the year ended 30 June 2005.

The adjustments required for differences between previous AGAAP and AASB 132 and AASB 139 have been determined and recognised at 1 July 2005. Refer to note 1 and note 6 for further details.

**(d) Intangible Assets**

AIFRS requires intangible assets with indefinite lives to no longer be amortised. Instead intangible assets will be subject to annual impairment testing where any impairment amount is taken to profit and loss. This adjustment impacts retained earnings, the income statement (refer part (1)) and the value of intangible assets as follows:

|                   | <b>1 July 2004</b> | <b>31 December 2004</b> | <b>30 June 2005</b> |
|-------------------|--------------------|-------------------------|---------------------|
|                   | <b>\$'000</b>      | <b>\$'000</b>           | <b>\$'000</b>       |
| Intangible assets | -                  | 653                     | 1,305               |

**(e) Inventory**

AIFRS requires the cost of freighting inventory to stores to be capitalised into inventory cost. This adjustment impacts retained earnings, the income statement (refer part (1)) and the value of inventory as follows:

|           | <b>1 July 2004</b> | <b>31 December 2004</b> | <b>30 June 2005</b> |
|-----------|--------------------|-------------------------|---------------------|
|           | <b>\$'000</b>      | <b>\$'000</b>           | <b>\$'000</b>       |
| Inventory | 6,878              | 8,457                   | 7,505               |

**(f) Sales returns**

AIFRS requires a sales return provision to be raised against revenue if sales returns are deemed to significantly alter revenue. This adjustment impacts retained earnings, the income statement (refer part (1)) and provisions as follows:

|            | <b>1 July 2004</b> | <b>31 December 2004</b> | <b>30 June 2005</b> |
|------------|--------------------|-------------------------|---------------------|
|            | <b>\$'000</b>      | <b>\$'000</b>           | <b>\$'000</b>       |
| Provisions | (167)              | (362)                   | (182)               |

**(g) Leases**

AIFRS requires the escalation amounts on leases containing fixed escalation clauses to be determined on lease inception and expensed evenly over the lease term. This adjustment impacts retained earnings, the income statement (refer part (1)) and provisions as follows:

|            | <b>1 July 2004</b> | <b>31 December 2004</b> | <b>30 June 2005</b> |
|------------|--------------------|-------------------------|---------------------|
|            | <b>\$'000</b>      | <b>\$'000</b>           | <b>\$'000</b>       |
| Provisions | (6,503)            | (7,140)                 | (7,776)             |

**(h) Foreign currency translation**

AIFRS requires the results and financial position of Group entities that have a functional currency different from the presentation currency to be translated into the presentation currency using the closing rate for the balance sheet at the date of that balance sheet, and the average exchange rate to be used for income and expenses. On consolidation, exchange differences arising from the translation are taken to shareholders' equity. This adjustment impacts retained earnings, the income statement (refer part (1)), the foreign currency translation reserve and the value of plant and equipment as follows:

|                                      | <b>1 July 2004</b> | <b>31 December 2004</b> | <b>30 June 2005</b> |
|--------------------------------------|--------------------|-------------------------|---------------------|
|                                      | <b>\$'000</b>      | <b>\$'000</b>           | <b>\$'000</b>       |
| Property, plant and equipment        | 252                | 439                     | 435                 |
| Foreign currency translation reserve | (229)              | (129)                   | (136)               |

**(i) Taxation**

AIFRS requires deferred tax balances to be determined using the balance sheet method which calculates temporary differences based on an entity's assets and liabilities in the balance sheet and their associated tax bases. These adjustments impact retained earnings, the income statement (refer part (1)) and the deferred tax assets and liabilities as follows:

|   | <b>1 July 2004</b> | <b>31 December<br/>2004</b> | <b>30 June 2005</b> |
|---|--------------------|-----------------------------|---------------------|
|   | <b>\$'000</b>      | <b>\$'000</b>               | <b>\$'000</b>       |
| <b>Deferred tax assets</b>                                |                    |                             |                     |
| - Deferred tax asset on stepped lease provision           | 1,951              | 2,142                       | 2,333               |
| - Deferred tax asset on make good provision               | 735                | 735                         | 613                 |
| - Deferred tax asset on sales return provision            | 50                 | 109                         | 55                  |
|   | 2,736              | 2,986                       | 3,000               |
| <b>Deferred tax liabilities</b>                           |                    |                             |                     |
| - Deferred tax liability on freight costed into stock     | 2,063              | 2,537                       | 2,251               |
| - Deferred tax liability on property, plant and equipment | (4,120)            | (3,600)                     | (4,020)             |
| - Deferred tax liability on brand names                   | 8,220              | 4,500                       | 4,500               |
|   | 6,163              | 3,437                       | 2,731               |

**(j) Cash flow**

The adoption of AIFRS has not resulted in any material adjustments to the cash flow statement.

**(3) Reconciliation of equity reported under previous Australian Generally Accepted Accounting Principles (AGAAP) to equity under Australian equivalents to IFRS (AIFRS)**

**(a) At the date of transition to AIFRS: 1 July 2004**

| <b>1 July 2004</b>                   |              | <b>Previous<br/>AGAAP</b> | <b>Consolidated<br/>Effect of<br/>transition to<br/>AIFRS</b> | <b>AIFRS</b>   |
|--------------------------------------|--------------|---------------------------|---|----------------|
|                                      | <b>Notes</b> | <b>\$'000</b>             | <b>\$'000</b>   | <b>\$'000</b>  |
| <b>Current assets</b>                |              |                           |   |                |
| Cash                                 |              | 8,995                     |   | 8,995          |
| Receivables                          |              | 10,711                    |   | 10,711         |
| Inventories                          | (e)          | 184,872                   | 6,878   | 191,750        |
| Current tax assets                   |              | 979                       |   | 979            |
| Other                                |              | 2,869                     |   | 2,869          |
| <b>Total current assets</b>          |              | <b>208,426</b>            | <b>6,878</b>  | <b>215,304</b> |
| <b>Non-current assets</b>            |              |                           |   |                |
| Property, plant and equipment        | (a) (h)      | 113,064                   | (13,482)  | 99,582         |
| Deferred tax assets                  | (i)          | 12,036                    | 2,736   | 14,772         |
| Intangible assets                    |              | 109,003                   |   | 109,003        |
| Other                                |              | 99                        |   | 99             |
| <b>Total non-current assets</b>      |              | <b>234,202</b>            | <b>(10,746)</b>   | <b>223,456</b> |
| <b>Total assets</b>                  |              | <b>442,628</b>            | <b>(3,868)</b>  | <b>438,760</b> |
| <b>Current liabilities</b>           |              |                           |   |                |
| Payables                             |              | 91,677                    |   | 91,677         |
| Interest bearing liabilities         |              | 29,348                    |   | 29,348         |
| Provisions                           | (b) (f) (g)  | 8,917                     | 9,121   | 18,038         |
| <b>Total current liabilities</b>     |              | <b>129,942</b>            | <b>9,121</b>  | <b>139,063</b> |
| <b>Non-current liabilities</b>       |              |                           |   |                |
| Payables                             |              | 2,250                     |   | 2,250          |
| Interest bearing liabilities         |              | 92,680                    |   | 92,680         |
| Deferred tax liabilities             | (i)          | 4,959                     | 6,163   | 11,122         |
| Provisions                           |              | 4,674                     |   | 4,674          |
| <b>Total non-current liabilities</b> |              | <b>104,563</b>            | <b>6,163</b>  | <b>110,726</b> |
| <b>Total liabilities</b>             |              | <b>234,505</b>            | <b>15,284</b>   | <b>249,789</b> |
| <b>Net assets</b>                    |              | <b>208,123</b>            | <b>(19,152)</b>   | <b>188,971</b> |
| <b>EQUITY</b>                        |              |                           |   |                |
| Contributed equity                   |              | 188,970                   |   | 188,970        |
| Reserves                             | (h)          | -                         | (229)   | (229)          |
| Retained earnings                    |              | 19,153                    | (18,923)  | 230            |
| <b>Total Equity</b>                  |              | <b>208,123</b>            | <b>(19,152)</b>   | <b>188,971</b> |



**(b) At the end of the last half year period under previous AGAAP : 31 December 2004**

**31 December 2004**

|                                      | Notes       | Previous<br>AGAAP<br>\$'000 | Consolidated<br>Effect of<br>transition to<br>AIFRS<br>\$'000 | AIFRS<br>\$'000 |
|--------------------------------------|-------------|-----------------------------|---|-----------------|
| <b>Current assets</b>                |             |                             |   |                 |
| Cash                                 |             | 17,612                      |   | 17,612          |
| Receivables                          |             | 9,742                       |   | 9,742           |
| Inventories                          | (e)         | 221,701                     | 8,457   | 230,158         |
| Other                                |             | 4,909                       |   | 4,909           |
| <b>Total current assets</b>          |             | <b>253,964</b>              | <b>8,457</b>  | <b>262,421</b>  |
| <b>Non-current assets</b>            |             |                             |   |                 |
| Property, plant and equipment        | (a) (h)     | 111,305                     | (11,562)  | 99,743          |
| Deferred tax assets                  | (i)         | 13,066                      | 2,986   | 16,052          |
| Intangible assets                    | (d)         | 76,859                      | 653   | 77,512          |
| Other                                |             | 203                         |   | 203             |
| <b>Total non-current assets</b>      |             | <b>201,433</b>              | <b>(7,923)</b>  | <b>193,510</b>  |
| <b>Total assets</b>                  |             | <b>455,397</b>              | <b>534</b>  | <b>455,931</b>  |
| <b>Current liabilities</b>           |             |                             |   |                 |
| Payables                             |             | 148,270                     |   | 148,270         |
| Interest bearing liabilities         |             | 82,801                      |   | 82,801          |
| Current tax liabilities              |             | 3,836                       |   | 3,836           |
| Provisions                           | (b) (f) (g) | 13,841                      | 9,953   | 23,794          |
| <b>Total current liabilities</b>     |             | <b>248,748</b>              | <b>9,953</b>  | <b>258,701</b>  |
| <b>Non-current liabilities</b>       |             |                             |   |                 |
| Deferred tax liabilities             | (i)         | 4,506                       | 3,437   | 7,943           |
| Provisions                           |             | 11,288                      |   | 11,288          |
| <b>Total non-current liabilities</b> |             | <b>15,794</b>               | <b>3,437</b>  | <b>19,231</b>   |
| <b>Total liabilities</b>             |             | <b>264,542</b>              | <b>13,390</b>   | <b>277,932</b>  |
| <b>Net assets</b>                    |             | <b>190,855</b>              | <b>(12,856)</b>   | <b>177,999</b>  |
| <b>EQUITY</b>                        |             |                             |   |                 |
| Contributed equity                   |             | 191,486                     |   | 191,486         |
| Reserves                             | (h)         | -                           | (129)   | (129)           |
| Retained earnings                    |             | (631)                       | (12,727)  | (13,358)        |
| <b>Total Equity</b>                  |             | <b>190,855</b>              | <b>(12,856)</b>   | <b>177,999</b>  |

(c) At the end of the last reporting period under previous AGAAP: 30 June 2005

| 30 June 2005                         |                | Previous<br>AGAAP | Consolidated<br>Effect of<br>transition to<br>AIFRS | AIFRS          |
|--------------------------------------|----------------|-------------------|---|----------------|
|                                      | Notes          | \$'000            | \$'000  | \$'000         |
| <b>Current assets</b>                |                |                   |   |                |
| Cash                                 |                | 20,725            |   | 20,725         |
| Receivables                          |                | 8,540             |   | 8,540          |
| Inventories                          | (e)            | 138,278           | 7,505   | 145,783        |
| Current tax assets                   |                | 7,614             |   | 7,614          |
| Other                                |                | 2,343             |   | 2,343          |
| <b>Total current assets</b>          |                | <b>177,500</b>    | <b>7,505</b>  | <b>185,005</b> |
| <b>Non-current assets</b>            |                |                   |   |                |
| Property, plant and equipment        | (a) (h)        | 87,450            | (12,968)  | 74,482         |
| Deferred tax assets                  | (i)            | 23,939            | 3,000   | 26,939         |
| Intangible assets                    | (d)            | 34,781            | 1,305   | 36,086         |
| Other                                |                | 101               |   | 101            |
| <b>Total non-current assets</b>      |                | <b>146,271</b>    | <b>(8,664)</b>                                      | <b>137,608</b> |
| <b>Total assets</b>                  |                | <b>323,771</b>    | <b>(1,159)</b>                                      | <b>322,613</b> |
| <b>Current liabilities</b>           |                |                   |   |                |
| Payables                             |                | 101,394           |   | 101,394        |
| Interest bearing liabilities         |                | 42,433            |   | 42,433         |
| Provisions                           | (b) (f)<br>(g) | 24,150            | 10,000  | 34,150         |
| <b>Total current liabilities</b>     |                | <b>167,977</b>    | <b>10,000</b>                                       | <b>177,977</b> |
| <b>Non-current liabilities</b>       |                |                   |   |                |
| Interest bearing liabilities         |                | 50,054            |   | 50,054         |
| Deferred tax liabilities             | (i)            | 3,592             | 2,731   | 6,323          |
| Provisions                           |                | 4,607             |   | 4,607          |
| <b>Total non-current liabilities</b> |                | <b>58,253</b>     | <b>2,731</b>  | <b>60,984</b>  |
| <b>Total liabilities</b>             |                | <b>226,230</b>    | <b>12,731</b>                                       | <b>238,961</b> |
| <b>Net assets</b>                    |                | <b>97,541</b>     | <b>(13,889)</b>                                     | <b>83,652</b>  |
| <b>EQUITY</b>                        |                |                   |   |                |
| Contributed equity                   |                | 191,486           |   | 191,486        |
| Reserves                             | (h)            | -                 | (136)   | (136)          |
| Retained earnings                    |                | (93,945)          | (13,753)  | (107,698)      |
| <b>Total Equity</b>                  |                | <b>97,541</b>     | <b>(13,889)</b>                                     | <b>83,652</b>  |

**(4) Reconciliation of profit under previous AGAAP to profit under AIFRS**

**(a) Reconciliation of profit for the half year ended 31 December 2004**

**31 December 2004**

|   |              | <b>Consolidated</b>       |  |                |
|---|--------------|---------------------------|--|----------------|
|   |              | <b>Previous<br/>AGAAP</b> | <b>Effect of<br/>transition<br/>to AIFRS</b> | <b>AIFRS</b>   |
|   | <b>Notes</b> | <b>\$'000</b>             | <b>\$'000</b>                                | <b>\$'000</b>  |
| <b>Revenue from continuing operations</b>                               | (f)          | <b>236,459</b>            | <b>(196)</b>                                 | <b>236,263</b> |
| Changes in inventories of finished goods and consumables                | (e)          | 38,240                    | 168  | 38,408         |
| Finished goods and consumables  |              | (149,721)                 |  | (149,721)      |
| Employee benefits expense   |              | (49,520)                  |  | (49,520)       |
| Depreciation and amortisation   | (a) (d)      | (5,325)                   | 1,347  | (3,978)        |
| Rental expense relating to operating leases                             | (g)          | (32,561)                  | (93)   | (32,654)       |
| Other expenses from ordinary activities                                 | (b) (h)      | (23,067)                  | 88   | (22,979)       |
| Borrowing costs expense   |              | (4,904)                   |  | (4,904)        |
| <b>Profit/(loss) from continuing operations before income tax</b>       |              | <b>9,601</b>              | <b>1,314</b>                                 | <b>10,915</b>  |
| Income tax expense  | (i)          | (2,880)                   | (292)  | (3,172)        |
| <b>Profit/(loss) from continuing operations after income tax</b>        |              | <b>6,721</b>              | <b>1,022</b>                                 | <b>7,743</b>   |
| Profit/(loss) from discontinued operations                              |              | (16,784)                  | 5,175  | (11,609)       |
| <b>Profit/(loss) attributable to members of Miller's Retail Limited</b> |              | <b>(10,063)</b>           | <b>6,197</b>                                 | <b>(3,866)</b> |

**(b) Reconciliation of profit for the year ended 30 June 2005**

**30 June 2005**

|   | Notes   | Consolidated                |   |                 |
|---|---------|-----------------------------|---|-----------------|
|   |         | Previous<br>AGAAP<br>\$'000 | Effect of<br>transition<br>to AIFRS<br>\$'000 | AIFRS<br>\$'000 |
| <b>Revenue from continuing operations</b>                               | (f)     | <b>465,903</b>              | <b>(15)</b>                                   | <b>465,888</b>  |
| Changes in inventories of finished goods and consumables                | (e)     | 86,595                      | (272)   | 86,323          |
| Finished goods and consumables  |         | (316,681)                   |   | (316,681)       |
| Employee benefits expense   |         | (100,618)                   |   | (100,618)       |
| Depreciation and amortisation   | (a) (d) | (13,684)                    | 1,393   | (12,291)        |
| Rental expense relating to operating leases                             | (g)     | (65,384)                    | (186)   | (65,570)        |
| Other expenses from ordinary activities                                 | (h)     | (47,388)                    | 90  | (47,298)        |
| Borrowing costs expense   |         | (9,401)                     |   | (9,401)         |
| <b>Profit/(loss) from continuing operations before income tax</b>       | (i)     | <b>(658)</b>                | <b>1,010</b>                                  | <b>352</b>      |
| Income tax benefit/(expense)  |         | (539)                       | (124)   | (663)           |
| <b>Profit/(loss) from continuing operations after income tax</b>        |         | <b>(1,197)</b>              | <b>886</b>                                    | <b>(311)</b>    |
| Profit/(loss) from discontinued operations                              |         | (102,178)                   | 4,285   | (97,893)        |
| <b>Profit/(loss) attributable to members of Miller's Retail Limited</b> |         | <b>(103,375)</b>            | <b>5,171</b>                                  | <b>(98,204)</b> |

**Information on audit**

This report is based on accounts to which one of the following applies.

- |                          |  |                                     |  |
|--------------------------|--|-------------------------------------|--|
| <input type="checkbox"/> | The accounts have been audited.  | <input checked="" type="checkbox"/> | The accounts have been subject to review.                  |
| <input type="checkbox"/> | The accounts are in the process of being audited or subject to review. | <input type="checkbox"/>            | The accounts have <i>not</i> yet been audited or reviewed. |



G Perlstein  
Director

Sydney  
15 March 2006

**Miller's Retail Limited**  
**Directors' Report**  
**For the half-year ended 31 December 2005**

The directors present their report on the consolidated entity consisting of Miller's Retail Limited and the entities it controlled at the end of, or during, the half-year ended 31 December 2005.

**Directors**

The following persons were directors of Miller's Retail Limited during the whole of the half-year and up to the date of this report:

G Perlstein  
A I Miller  
J Murphy  
G Levy  
J Bloom

**Review of Operations**

Sales revenue for the six months ended 31 December 2005 of \$266.9 million on a continuing business basis, an increase of 14% compared to the period ended 31 December 2004. Like-for-like store sales increased 15% compared to the corresponding period on a continuing business basis.

Net loss after tax for the period was \$21.5 million, reflecting a loss on the sale of the Discount Variety division of \$38.4 million. The sale was announced on 24 November 2005.

Earnings before interest, tax, depreciation and amortisation (EBITDA) on a continuing business basis was \$32.0 million, a 66% improvement compared to the previous corresponding period. Inventory reduced to \$30.4 million, a 48% reduction compared to \$58.8 million at 31 December 2004.

MRL CEO Gary Perlstein said the Apparel business had performed strongly, with an encouraging outlook for continued business improvement.

“MRL is now an Apparel-focused company following the sale of the Discount Variety division. Our focus on our Apparel business has delivered a strong first half performance, with solid revenue and like-for-like store sales growth,” Mr Perlstein said.

“The Apparel result can be attributed to improvements made to the MRL Apparel brand portfolio, to strong trading over the Christmas quarter, and to particularly robust consumer demand in the ladies apparel sector, which benefited a broad range of ladies apparel retailers.

“At the AGM in October, we said our brand repositioning strategy, which clearly distinguishes our four Apparel brands (Miller's Fashion Club, Katies, Crossroads and 1626), was showing very promising signs. Since then our brand initiatives have continued to gain traction, and ensured MRL was well positioned to capitalise on buoyant consumer demand in the apparel sector during the period.

“Another key element of our Apparel initiatives is our store optimisation program, where we are closing underperforming stores or stores that do not meet minimum return benchmarks. And we are continuing to drive improved operating efficiencies across the company,” he said.

**Sale of Discount Variety**

Mr Perlstein said the sale of the Discount Variety division, the major outcome of MRL’s Strategic Review, had been the right decision for all parties.

“The sale of the Discount Variety division was a positive for MRL shareholders, and for the future of MRL. The sale was made possible by the business improvements we implemented, and gave MRL immediate benefit of part of potential future value,” Mr Perlstein said.

**Rounding of amounts to the nearest thousand dollars**

The company is of a kind referred to in class order 98/100 issued by the Australian Securities and Investments Commission, relating to the “rounding off” of amounts in the directors’ report and financial report. Amounts in the directors’ report and financial report have been rounded off to the nearest thousand dollars in accordance with that class order.

**Auditors' independence declaration**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 30.

This Report is made in accordance with a resolution of the directors.



G Perlstein  
Director



G Levy  
Director

Sydney  
15 March 2006

**Miller's Retail Limited**  
**Statutory Directors' Declaration – half year**  
**31 December 2005**

In the directors' opinion:

(a) the financial statements and notes set out on pages 1 to 26 are in accordance with the *Corporations Act 2001*, including:

(i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and

(ii) giving a true and fair view of the consolidated entity's financial position as at 31 December 2005, and of its performance, as represented by the results of its operations, changes in equity and its cash flows for the half-year ended on that date; and

(b) there are reasonable grounds to believe that Miller's Retail Limited will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.



G Perlstein  
Director



G Levy  
Director

Sydney  
15 March 2006



## Auditor's Independence Declaration

As lead auditor for the review of Miller's Retail Limited for the half year ended 31 December 2005, I declare that to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Miller's Retail Limited and the entities it controlled during the period.

*K. Stubbins*

Kristin Stubbins  
Partner  
PricewaterhouseCoopers

Sydney  
15 March 2006

## Independent review report to the members of Miller's Retail Limited

### Statement

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the financial report of Miller's Retail Limited:

- does not give a true and fair view, as required by the *Corporations Act 2001* in Australia, of the financial position of the Miller's Retail Limited Group (defined below) as at 31 December 2005 and of its performance for the half-year ended on that date, and
- is not presented in accordance with the *Corporations Act 2001*, Accounting Standard AASB 134: *Interim Financial Reporting* and other mandatory financial reporting requirements in Australia, and the *Corporations Regulations 2001*.

This statement must be read in conjunction with the rest of our review report.

### Scope

#### The financial report and directors' responsibility

The financial report comprises the balance sheet, income statement, statement of changes in equity, cash flow statement, accompanying notes to the financial statements, and the directors' declaration for the Miller's Retail Limited Group (the consolidated entity), for the half-year ended 31 December 2005. The consolidated entity comprises both Miller's Retail Limited (the company) and the entities it controlled during that half-year.

The directors of the company are responsible for the preparation and true and fair presentation of the financial report in accordance with the *Corporations Act 2001*. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

### Review approach

We conducted an independent review in order for the company to lodge the financial report with the Australian Securities and Investments Commission. Our review was conducted in accordance with Australian Auditing Standards applicable to review engagements. For further explanation of a review, visit our website <http://www.pwc.com/au/financialstatementaudit>.

We performed procedures in order to state whether, on the basis of the procedures described, anything has come to our attention that would indicate that the financial report does not present fairly, in accordance with the *Corporations Act 2001*, Accounting Standard AASB 134: *Interim Financial Reporting* and other mandatory financial reporting requirements in Australia, a view which is consistent with our understanding of the consolidated entity's financial position, and its performance as represented by the results of its operations, changes in equity and cash flows.

We formed our statement on the basis of the review procedures performed, which included:

- inquiries of the company personnel/responsible entity's personnel, and
- analytical procedures applied to financial data.

Our procedures include reading the other information included with the financial report to determine whether it contains any material inconsistencies with the financial report.

These procedures do not provide all the evidence that would be required in an audit, thus the level of assurance provided is less than that given in an audit. We have not performed an audit, and accordingly, we do not express an audit opinion.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our review was not designed to provide assurance on internal controls.

Our review did not involve an analysis of the prudence of business decisions made by directors or management.

## Independence

In conducting our review, we followed applicable independence requirements of Australian professional ethical pronouncements and the *Corporations Act 2001*.

*PricewaterhouseCoopers*

PricewaterhouseCoopers

*K. Stubbins*

Kristin Stubbins  
Partner

Sydney  
15 March 2006