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UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

In Re:	BKY No.: 18-43603

Chapter 11

Rivard Companies, Inc.,

Debtor.

NOTICE OF HEARING AND MOTION FOR CONTINUED USE OF CASH COLLATERAL AND FOR ADEQUATE PROTECTION

TO: THE DEBTOR, THE UNITED STATES TRUSTEE, AND OTHER PARTIES IN INTEREST AS SPECIFIED IN LOCAL RULE 9013.3.

- 1. Rivard Companies, Inc. (hereinafter "Debtor"), the Debtor-In-Possession in the above-referenced proceeding, moves the Court for the following relief and gives notice of hearing.
- The Court will hold a hearing on the Debtor's Motion at 1:30 p.m. on
 Tuesday, February 26, 2019, before the Honorable William J. Fisher, in Courtroom No.
 United States Courthouse, 316 North Robert Street, St. Paul, MN 55101, or as soon
 thereafter as counsel can be heard.
- 3. Any response to the Motion shall be filed and served not later Thursday, February 21, 2019, which is five (5) days prior to the hearing date. THE COURT MAY ALSO GRANT THE DEBTOR'S MOTION, WITHOUT FURTHER HEARING, UNLESS AN APPROPRIATE OBJECTION IS INTERPOSED IN ACCORDANCE WITH THE RULES.
- 4. This Court has jurisdiction over this Motion pursuant to 28 U.S.C. §§157 and 1334, Bankruptcy Rule 5005 and Local Rule 1070-1. This is a core proceeding.

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The case is now pending in this Court, having been filed on November 16, 2018.

- 5. This Motion arises under 11 U.S.C. §§363 and 361, together with Bankruptcy Rule 4001(c) and Local Rule 4001-2.
- 6. The Debtor previously filed an Expedited Motion for Use of Cash Collateral and Adequate Protection with the Court on November 16, 2018 (Doc. No. 6). The Court conducted a first interim hearing on the Motion and entered an Interim Order (Doc. No. 12), grating the Motion on an Interim basis on November 21, 2018. On December 6, 2018, the Court conducted a second interim hearing on the Motion and, on the same date, entered an Interim Order (Doc No. 27) granting the Motion on an interim basis. On December 19, 2018, the Court conducted a final hearing on the Motion and entered a Final Order (Doc. No. 41) granting the Motion. The Debtor's use of cash collateral will expire, pursuant to the terms of the Final Order, on February 28, 2019.
- 7. There is a Committee of Unsecured Creditors appointed in this case (Doc. No. 24).
- 8. The Debtor's cash needs and proposed use are reflected in **Exhibit A** attached to this Motion, which is the verified Rule 4001-2 Statement. In addition, the Debtors ask the Court to take judicial notice of the Schedules filed in this case, the monthly operating reports filed with the US Trustee's Office and the earlier verified 4001-2 Statement which was attached to the Debtor's first day Motion filed on November 16, 2018 (Doc. No. 6).

- 9. The Debtor will suffer irreversible and irreparable harm if it is not able to continue to use cash collateral.
- 10. Pursuant to applicable rules, the Debtor reserves the right to call Michael Rivard, the CEO of the Debtor or, Lisa Rivard, the President of the Debtor, in support of this Motion.
- 11. By making this Motion, the Debtor is not seeking to cross collateralize any pre-petition debt with post-petition collateral. The Debtor is not admitting the validity, perfection or amount of any pre-petition secured claim or waiving any right with respect thereto. The relief sought does not grant a lien on the Debtor's avoidance claims or bankruptcy causes of action as enumerated under the Bankruptcy Code. This Motion does not propose to secure pre-petition debt with post-petition loans or otherwise attempt to roll a pre-petition obligation into a post-petition obligation. This Motion does not deal with or carve out fees of any professionals. This Motion does not propose to prime any debt of the Debtor nor does this Motion provide automatic summary relief from the automatic stay to any creditor. The Debtor is simply proposing to use cash collateral to pay essential operating expenses and grant replacement liens in the Debtor's assets to:
 - a. Itria Ventures, LLC;
 - b. Village Bank;
 - c. LG Funding;
 - d. Samson Horus:
 - e. Queen Funding; and
 - f. Fox Capital Group.

which replacement liens shall have the same priority, dignity and effect as the prepetition liens held by said creditors, all pending the hearing on the Debtor's Motion. 12. In December, 2018, the Debtor entered into an Adequate Protection
Stipulation with Itria Ventures, LLC ("Itria"), which is recited in the Court Order (Doc No.
41). The Debtor intends to negotiate an additional cash collateral Stipulation with Itria.
The Debtor has made an offer of adequate protection and will continue to negotiate with Itria pending the hearing on this Motion.

WHEREFORE, the Debtor, through its undersigned attorney, respectfully moves the Court for an Order as follows:

- 1. Granting the Debtor's Motion for continued use cash collateral;
- 2. Approving any Stipulations entered into between the Debtor and the parties referenced in this Motion;
 - 3. Authorizing the Debtor to grant replacement liens to:
 - a. Itria Ventures, LLC;
 - b. Village Bank;
 - c. LG Funding;
 - d. Samson Horus:
 - e. Queen Funding; and
 - f. Fox Capital Group.

which replacement liens will have the same priority, dignity and effect as the pre-petition liens held by said creditors; and

4. For such other and further relief as the Court may deem just and equitable.

Date: February 11, 2019. STEVEN B. NOSEK, P.A.

/e/ Steven B. Nosek
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St. Anthony, MN 55418
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ATTORNEY FOR DEBTOR

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VERIFICATION

I, Michael Rivard, CEO of the Debtor named in the foregoing pleading, declare under penalty of perjury that the foregoing pleading is true and correct according to the best of my knowledge, information and belief.

Dated: 2-11-19

Michael Rivard, CEO

EXHIBIT A RULE 4001-2 STATEMENT

The Debtor has filed its schedules and asks the Court to take judicial notice thereof. In addition, the Debtor has filed monthly operating reports with the Court and with the US Trustee's Office and the Debtor requests that the Court take judicial notice thereof.

Attached to this Statement as Exhibit 1 is a 2019 Projection of income and expenses.

The Exhibits attached represent the critical expenditures required to be made by the Debtor to remain operational and to avoid irreparable injury.

The undersigned verifies under penalty of perjury that the information contained in this pleading is true and correct according to the best of her knowledge, information, and belief.

Dated: February 11, 2019.

Michael Rivard, CEO

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P/L-A100-199. C/F-A200-299			For Yea	ar 2019- (12	/16/18)		ago o	00					
P/L DETAIL A300 / LOANS A400	FYE 2019 BUDGET	BUDGET	BUDGET	BUDGET	BUDGET	BUDGET	BUDGET	BUDGET	BUDGET	BUDGET	BUDGET	BUDGET	FINAL BUDGET
For Year 2019- ((12/16/18) '**RIVARD COMPANIES**		FEBRUARY 19		APRIL 19	MAY 19	JUNE 19	JULY 19		SEPTEMBER 19				
BALANCE SHEET	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4			PERIOD 7		PERIOD 9	PERIOD 10	PERIOD 11	PERIOD 12	YEAR 1
ASSETS													
CASH	\$127,438	-\$110,804	-\$324,389	-\$573,443	-\$565,885	\$165,388	\$486,349	\$466,095	\$514,143	\$517,162	\$551,564	\$574,121	\$574,121
ACCOUNTS RECEIVABLE-TRAD TRADE A/R RESERVE INVENTORY	\$173,161 \$0 \$266,560	\$254,026 \$0 \$446,420	\$428,792 \$0 \$516,120	\$561,362 \$0 \$673,200	\$931,591 \$0 \$351,900	\$481,841 \$0 \$104,040	\$145,908 \$0 \$134,640	\$0	\$0	\$168,034 \$0 \$129,200	\$163,115 \$0 \$112,200		\$123,902 \$0 \$150,000
INVENTORY OBSOLESCENCE R PREPAID EXPENSE		\$440,420 \$0 \$49,833	\$0 \$52,083	\$073,200 \$0 \$54,333	\$56,333	\$104,040 \$0 \$58,333	\$0 \$60,333	\$0	\$0	\$129,200 \$0 \$66,583	\$0 \$68,583	\$130,000 \$0 \$70,583	\$130,000 \$0 \$70,583
OTHER ASSETS:	\$192,804	\$192,804	\$192,804	\$192,804	\$192,804	\$192,804	\$192,804		\$192,804	\$192,804	\$192,804	\$192,804	\$192,804
TOTAL CURRENT ASSETS	\$807,796	\$832,279	\$865,411	\$908,257	\$966,744	\$1,002,405	\$1,020,033	\$1,040,286	\$1,059,156	\$1,073,784	\$1,088,266		\$1,111,410
PP&E ACCUMULATED DEPRECIATION	\$3,423,433 -\$1,670,341				\$3,435,433 -\$1,704,491				\$3,447,433 -\$1,738,643		\$3,453,433 -\$1,755,765	\$3,456,432 -\$1,764,279	\$3,456,432 -\$1,764,279
PP&E (NET)	\$1,753,092	\$1,747,578	\$1,742,064	\$1,736,550	\$1,730,942	\$1,725,333	\$1,719,818	\$1,714,304	\$1,708,790	\$1,703,276	\$1,697,668	\$1,692,153	\$1,692,153
GOODWILL / OTHER ASSETS OTHER NON-CURRENT ASSET	\$0 \$976,523	\$0 \$976,523	\$0 \$976,523	\$0 \$976,523	\$0 \$976,523	\$0 \$976,523	\$0 \$976,523						
TOTAL ASSETS	\$3,537,411	\$3,556,380			\$3,674,208						\$3,762,457		\$3,780,086
	=======		=======	=======		=======	=======	=======	========	=======	========	========	=======
LIARUITEO A FOLUTIV													
LIABILITIES & EQUITYACCOUNTS PAYABLE-TRADE	\$1,174,795	\$1 17 <i>1</i> 705	\$1 17 <i>1</i> 705	\$1 17 <i>1</i> 705	\$1,174,795	¢1 17/ 705	¢1 17/ 705	¢1 17/ 705	\$1,174,795	\$1,174,795	\$1.174.795	\$1 17 <i>1</i> 705	\$1,174,795
ACCRUED EXPENSES ACCRUED INTEREST	\$233,533 \$213,154	\$236,533 \$247,670	\$238,533 \$282,161	\$239,047 \$316,627	\$244,047 \$351,068	\$245,547 \$385,484	\$246,547 \$419,875	\$248,047	\$249,047 \$488,582	\$1,174,795 \$246,047 \$522,898	\$243,047 \$557,189	\$250,547	\$250,547 \$591,455
ACCOUNTS PAYABLE-TRADE (2 N / PAY INVESTORS		\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0 \$0	\$0	\$0 \$0
N / PAY. BANKS LESS:CURRENT PORT OF L/T	\$0 \$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0						
TOTAL CURRENT LIABILITIES	\$1,621,482	\$1,658,998	\$1,695,489	\$1,730,469	\$1,769,910	\$1,805,826	\$1,841,217	\$1,877,083	\$1,912,424	\$1,943,740	\$1,975,031	\$2,016,797	\$2,016,797
DEFERRED TAXES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		\$0
N / PAY INVESTORS N / PAY. BANKS LESS:CURRENT PORT OF L/T	\$2,820,150 \$880,966 \$0		\$880,966	\$2,820,150 \$880,966 \$0	\$2,820,150 \$880,966 \$0		\$880,966						
TOTAL LIABILITIES	\$5,322,598				\$5,471,026						\$5,676,147		\$0 \$5,717,913
STOCKHOLDER'S EQUITY	**,***	**,****,***	**,***,***	**, ***,***	40,,000	**,***,*	¥0,0 1 <u>_</u> ,000	**,****	40,000,000	**,***	**,****	**,,***	7 -, ,
COMMON STOCK	\$601,631	\$601,631	\$601,631	\$601,631	\$601,631	\$601,631	\$601,631	\$601,631	\$601,631	\$601,631	\$601,631	\$601,631	\$601,631
RETAINED EARNINGS	-\$2,386,818				-\$2,398,449						-\$2,515,321		-\$2,539,458
TOTAL EQUITY	-\$1,785,187	-\$1,803,734	-\$1,812,608	-\$1,810,256	-\$1,796,818	-\$1,802,681	-\$1,825,958	-\$1,847,085	-\$1,869,071	-\$1,891,273	-\$1,913,690	-\$1,937,827	-\$1,937,827
TOTAL LIABILITIES & EQUITY	\$3,537,411 ======	\$3,556,380 ======	\$3,583,997 ======	\$3,621,329 ======	\$3,674,208 ======	\$3,704,261 ======	\$3,716,375 ======	\$3,731,114 ======	\$3,744,469 ======	\$3,753,583 ======	\$3,762,457	\$3,780,086 ======	\$3,780,086 =====
For Year 2015- ((11/28/14)	0 BUDGET	0 BUDGET	0 BUDGET	BUDGET	0 BUDGET	0 BUDGET	0 BUDGET	BUDGET	BUDGET	BUDGET	0 BUDGET	0 BUDGET	0 BUDGET
Advance Design		FEBRUARY 15		APRIL 15	MAY 15	JUNE 15			SEPTEMBER 15				
BALANCE SHEET RATIOS:CURRENT RATIO	PERIOD 1 0.5	PERIOD 2 0.5	PERIOD 3 0.5	PERIOD 4 0.5	PERIOD 5 	PERIOD 6 	PERIOD 7 0.6		PERIOD 9 	PERIOD 10 0.6	PERIOD 11 	PERIOD 12 0.6	YEAR 1
ACID TEST	0.3	0.2	0.2		0.3	0.5	0.5				0.5		0.5
TOTAL DEBT/EQUITY TOTAL DEBT/TOTAL ASSETS	0.0 1.5	0.0 1.5	0.0 1.5		0.0 1.5	0.0 1.5	0.0 1.5				0.0 1.5		0.0 1.5
TRADE AR(NET)/TRADE AP CREDIT LINE/EQUITY	0.1 0.0		0.4 0.0	0.5 0.0	0.8 0.0	0.4 0.0	0.1 0.0		0.0	0.1 0.0	0.1 0.0		0.1 0.0
CREDIT LINE USAGE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%		0.0%	0.0%		0.0%
INVENTORY TURNOVER AVERAGE INVENTORY % OF SA	0.5 145.2%	0.9 74.3%	1.6 41.6%	2.4 28.4%	4.2 16.2%	5.8 11.7%	6.7 10.1%	7.8 8.7%			10.9 6.3%		11.7 5.8%
AVERAGE COLLECTION PERIOR ACCOUNTS RECEIVABLE TURN		27.6 2.2	25.8 3.5		25.7 5.9	25.5 7.1	26.1 8.3	27.2 9.4			26.1 13.0	25.1 14.1	25.8 14.1
AVERAGE DAILY SALES	\$6,579	\$9,211	\$16,612		\$36,184	\$18,914	\$5,592		\$6,579		\$6,250		\$12,260
FIXED ASSET TURNOVER TOTAL ASSET TURNOVER	0.1 0.1	0.2 0.1	0.3 0.1	0.4 0.2	0.6 0.3	0.3 0.2	0.1 0.0	0.1 0.1		0.1 0.1	0.1 0.1	0.1 0.0	2.6 7.3
For Year 2019- ((12/16/18)	BUDGET	BUDGET	BUDGET	BUDGET	BUDGET	BUDGET	BUDGET						
RIVARD COMPANIES		FEBRUARY 19			MAY 19	JUNE 19			SEPTEMBER 19				
INCOME STATEMENT	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6	PERIOD 7	PERIOD 8	PERIOD 9	PERIOD 10	PERIOD 11	PERIOD 12	YEAR 1
GROSS SALES LESS: DISCOUNTS & ALLOWAN OTHER CREDIT MEMO'S FREIGHT	\$200,000 \$0 \$0		\$505,000 \$0 \$0	\$0	\$1,100,000 \$0 \$0	\$575,000 \$0 \$0	\$170,000 \$0 \$0	\$0	\$0		\$190,000 \$0 \$0	\$0	\$4,475,000 \$0 \$0 \$0
NET SALES	\$200,000				\$1,100,000						\$190,000		\$4,475,000
COST OF SALES													
MATERIALS DIRECT LABOR	\$92,000 \$20,000		\$232,300 \$50,500	\$317,400 \$69,000	\$506,000 \$110,000	\$264,500 \$57,500	\$78,200 \$17,000			\$89,700 \$19,500	\$87,400 \$19,000		\$2,058,500 \$447,500
MFG. OVERHEAD MATERIALS RESERVE (& ADJ)	\$20,000 \$24,000 \$1	\$28,000 \$33,600 \$1	\$60,600 \$2	\$82,800	\$110,000 \$132,000 \$5	\$69,000 \$3	\$17,000 \$20,400 \$1			\$19,500 \$23,400 \$1	\$19,000 \$22,800 \$1		\$447,500 \$537,000 \$16
TOTAL COST OF SALES	\$136,001	\$190,401	\$343,402		\$748,005	\$391,003	\$115,601	\$149,601	\$136,000	\$132,601	\$129,201		\$3,043,016
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GROSS MARGIN	\$63,999	\$89,599	\$161,598	\$220,797	\$351,995	\$183,997	\$54,399	\$70,399	\$64,000	\$62,399	\$60,799	\$47,999	\$1,431,984
SELLING & MARKETING EXPENSION OTHER EXPENSE / (INCOME) ADMINISTRATIVE EXPENSE	\$17,934 -\$3,114 \$35,400	\$25,934 -\$3,114 \$49,560	\$48,434 -\$3,114 \$89,385	\$66,934 -\$3,114 \$122,130	\$107,934 -\$3,114 \$194,700	\$55,434 -\$3,114 \$101,775	\$14,934 -\$3,114 \$30,090	\$19,934 -\$3,114 \$38,940	\$17,934 -\$3,114 \$35,400	\$17,434 -\$3,114 \$34,515	\$16,934 -\$3,114 \$33,630	-\$3,114	\$422,708 -\$37,368 \$792,075
TOTAL OPERATING EXPENSE	\$50,220	\$72,380	\$134,705	\$185,950	\$299,520	\$154,095	\$41,910	\$55,760	\$50,220	\$48,835	\$47,450		\$1,177,415
OPERATING MARGIN	\$13,779	\$17,219	\$26,893	\$34,847	\$52,475	\$29,902	\$12,489	\$14,639	\$13,780	\$13,564	\$13,349	\$11,629	\$254,569
TOTAL INTEREST	-\$35,766	-\$35,766	-\$35,766	-\$35,766	-\$35,766	-\$35,766	-\$35,766	-\$35,766	-\$35,766	-\$35,766	-\$35,766	-\$35,766	-\$429,192
INCOME BEFORE TAX	-\$21,987	-\$18,547	-\$8,873	-\$919	\$16,709	-\$5,864	-\$23,277	-\$21,127	-\$21,986	-\$22,202	-\$22,417	-\$24,137	-\$174,623
TAX PROVISION	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0
NET INCOME(LOSS) B/4 NET NC		-\$18,547	-\$8,873	-\$919	\$16,709	-\$5,864	-\$23,277	-\$21,127	-\$21,986	-\$22,202	-\$22,417	-\$24,137	-\$174,623
NET NON-OP INCOME/(EXP)													\$0
NET INCOME/(LOSS)	-\$21,987	-\$18,547	-\$8,873	-\$919 ======	\$16,709	-\$5,864	-\$23,277 ======	-\$21,127	-\$21,986 ======	-\$22,202 ======	-\$22,417 ======		-\$174,623
RETAINED EARNINGS RECONC	ILEMENT												
BEGINNING RETAINED EARNING ADD:NET INCOME	-\$2,364,831 -\$21,987	-\$2,386,818 -\$18,547	-\$2,405,365 -\$8,873	-\$2,414,239 -\$919	-\$2,415,158 \$16,709	-\$2,398,449 -\$5,864	-\$2,404,312 -\$23,277	-\$2,427,589 -\$21,127	-\$2,448,716 -\$21,986	-\$2,470,702 -\$22,202	-\$2,492,904 -\$22,417		-\$2,364,831 -\$174,623
ENDING RETAINED EARNINGS	-\$2,386,818	-\$2,405,365	-\$2,414,239		-\$2,398,449			-\$2,448,716	-\$2,470,702	-\$2,492,904	-\$2,515,321	-\$2,539,458	-\$2,539,454
For Year 2019- ((12/16/18) ***RIVARD COMPANIES**	BUDGET JANUARY 19	BUDGET FEBRUARY 19	BUDGET MARCH 19	BUDGET APRIL 19	BUDGET MAY 19	BUDGET JUNE 19	BUDGET JULY 19	BUDGET AUGUST 19	BUDGET SEPTEMBER 19	BUDGET OCTOBER 19	BUDGET NOVEMBER 19	BUDGET DECEMBER 19	BUDGET FYE 2019
PROFITABILITY RATIOS	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6	PERIOD 7	PERIOD 8	PERIOD 9	PERIOD 10	PERIOD 11	PERIOD 12	YEAR 1
GROSS MARGIN OPERATING MARGIN	32.0% 6.9%	32.0% 6.1%	32.0% 5.3%	32.0% 5.1%	32.0% 4.8%	32.0% 5.2%	32.0% 7.3%	32.0% 6.7%	32.0% 6.9%	32.0% 7.0%	32.0% 7.0%		32.0% 5.7%
RETURN ON ASSETS RETURN ON AVERAGE EQUITY	-7.5% 0.0%	-6.3% 0.0%	-3.0% 0.0%	-0.3% 0.0%	5.5% 0.0%	-1.9% 0.0%	-7.5% 0.0%	-6.8% 0.0%	-7.1% 0.0%	-7.1% 0.0%	-7.2% 0.0%	-7.7%	-4.7% 0.0%
COVERAGE RATIOS													
TIMES INTEREST EARNED(EBIT	0.0	0.0	0.0	0.0	1.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
PERCENT OF CHANGE ANALYS	IS	40.007	00.407	00.00/	50.49/	47.70/	70.40/	00.49/	0.48%	0.5%	0.00	04.407	
CHANGE IN GROSS SALES CHANGE IN COST OF GOODS S CHANGE IN SELLING EXPENSE		40.0% 40.0% 44.6%	80.4% 80.4% 86.8%	36.6% 36.6% 38.2%	59.4% 59.4% 61.3%	-47.7% -47.7% -48.6%	-70.4% -70.4% -73.1%	29.4% 29.4% 33.5%	-9.1% -9.1% -10.0%	-2.5% -2.5% -2.8%	-2.6% -2.6% -2.9%	-21.1%	
CHANGE IN SELLING EXPENSE CHANGE IN OPERATING MARGI		40.0% 25.0%	80.4% 56.2%	36.6% 29.6%	59.4% 50.6%	-47.7% -43.0%	-70.4% -58.2%	29.4% 17.2%	-9.1% -5.9%	-2.5% -1.6%	-2.9% -2.6% -1.6%	-21.1%	
CHANGE IN INTEREST EXPENS CHANGE IN PROFIT B/4 TAX		0.0% 15.6%	0.0% 52.2%	0.0% 89.6%	0.0% 1917.8%	0.0% -135.1%	0.0% -297.0%	0.0% 9.2%	0.0% -4.1%	0.0% -1.0%	0.0% -1.0%	0.0%	
TOTAL EMPLOYEES GROSS REVENUE PER EMPLOY	24 \$8,333	24 \$11,667	24 \$21,042	24 \$28,750	24 \$45,833	24 \$23,958	24 \$7,083	24 \$9,167	24 \$8,333	24 \$8,125	24 \$7,917		24 \$186,458
For Year 2019- ((12/16/18) '**RIVARD COMPANIES** CASH FLOW STATEMENT	BUDGET JANUARY 19 PERIOD 1	BUDGET FEBRUARY 19 PERIOD 2	BUDGET MARCH 19 PERIOD 3	BUDGET APRIL 19 PERIOD 4	BUDGET MAY 19 PERIOD 5	BUDGET JUNE 19 PERIOD 6	BUDGET JULY 19 PERIOD 7	BUDGET AUGUST 19 PERIOD 8	BUDGET SEPTEMBER 19 PERIOD 9	BUDGET OCTOBER 19 PERIOD 10	BUDGET NOVEMBER 19 PERIOD 11	BUDGET DECEMBER 19 PERIOD 12	BUDGET FYE 2019 YEAR 1
NET INCOME DEPRECIATION	-\$21,987 \$32,009	-\$18,547 \$8,514	-\$8,873 \$8,514	-\$919 \$8,514	\$16,709 \$8,608	-\$5,864 \$8,609	-\$23,277 \$8,514	-\$21,127 \$8,514	-\$21,986 \$8,514	-\$22,202 \$8,514	-\$22,417 \$8,608	\$8,514	-\$174,627 \$125,947
CHANGE IN INVENTORY CHANGE IN INVENTORY RESER CHANGE IN TRADE RECEIVABL	\$47,646 \$0 \$5,763	-\$179,860 \$0 -\$80,864	-\$69,700 -\$1 -\$174,766	-\$157,080 \$0 -\$132,570	\$321,300 \$0 -\$370,229	\$247,860 \$1 \$449,750	-\$30,600 \$0 \$335,933	\$12,240 \$0 -\$50,747	\$3,060 \$0 \$28,119	-\$9,860 \$0 \$501	\$17,000 \$0 \$4,920	\$0	\$164,206 \$0 \$55,022
CHANGE IN TRADE A/R RESERV CHANGE IN OTHER ASSETS		\$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0 \$0
CHANGE IN PREPAID EXPENSE CHANGE IN TRADE PAYABLES	-\$10,000 \$0	-\$2,000 \$0	-\$2,250 \$0	-\$2,250 \$0	-\$2,000 \$0	-\$2,000 \$0	-\$2,000 \$0	-\$2,000 \$0	-\$2,000 \$0	-\$2,250 \$0	-\$2,000 \$0		-\$32,750 \$0
CHANGE IN ACCRUED INTERES CHANGE IN DEFERRED TAXES	\$0	\$34,516 \$0	\$34,491 \$0	\$34,466 \$0	\$34,441 \$0	\$34,416 \$0	\$34,391 \$0	\$34,366 \$0	\$34,341 \$0	\$34,316 \$0	\$34,291 \$0	\$0	\$412,867 \$0
CHANGE IN OTHER LIABILITIES CHANGE IN TRADE PAYABLES (\$0 \$0 \$5,000	\$0 \$0 \$3,000	\$0 \$0 \$2,000	\$0 \$0 \$514	\$0 \$0 \$5,000	\$0 \$0 \$1 500	\$0 \$0 \$1,000	\$0 \$0 \$1 500	\$0 \$0 \$1,000	\$0 \$0 -\$3,000	\$0 \$0 -\$3,000	\$0	\$0 \$0 \$12.014
CHANGE IN ACCRUED EXPENS NET OPERATING CASH FLOW	-\$5,000 \$82,997	\$3,000 -\$235,241	\$2,000 	\$514 	\$5,000 \$13,829	\$1,500 \$734,273	\$1,000 \$323,961	\$1,500 	\$1,000 \$51,049	-\$3,000 \$6,019	-\$3,000 \$37,402		\$12,014 \$562,679
CHANGE IN FIXED ASSETS	-\$3,000	-\$3,000	-\$3,000	-\$3,000	-\$3,000	-\$3,000	-\$3,000	-\$3,000	-\$3,000	-\$3,000	-\$3,000		-\$35,999
FINANCING CASH FLOWS													
CHANGE IN LINE OF CREDIT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0
N / PAY FRANDSEN BK/EQUIP GOODWILL / OTHER ASSETS	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0
LESS:CURRENT PORT OF L/T N / PAY. AUTO/ VAN LOANS	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0
NET FINANCING CASH FLOW	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NET CASH FLOW	\$79,997	-\$238,241	-\$213,585	-\$252,325	\$10,829	\$731,273	\$320,961	-\$20,254	\$48,049	\$3,019	\$34,402	\$22,557	\$526,680
BEGINNING CASH	\$47,441	\$127,438			-\$573,443	-\$565,885	\$165,388	\$486,349	\$466,095	\$514,143	\$517,162 		\$47,441
ENDING CASH	\$127,438 ======	-\$110,804 =====	-\$324,389 ======	-\$576,714 ======	-\$562,614 ======	\$165,388 ======	\$486,349 ======	\$466,095 ======	\$514,143 ======	\$517,162 ======	\$551,564 =====		\$574,121 ======
For Year 2019- ((12/16/18) '**RIVARD COMPANIES**	BUDGET JANUARY 19	BUDGET FEBRUARY 19	BUDGET MARCH 19	BUDGET APRIL 19	BUDGET MAY 19	BUDGET JUNE 19	BUDGET JULY 19	BUDGET AUGUST 19	BUDGET SEPTEMBER 19	BUDGET OCTOBER 19	BUDGET NOVEMBER 19	BUDGET DECEMBER 19	BUDGET FYE 2019
CREDIT LINE - FINANCING	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6	PERIOD 7	PERIOD 8	PERIOD 9	PERIOD 10	PERIOD 11	PERIOD 12	YEAR 1

Case 18	3-4360	3 Doo	69		02/ <u>1</u> 1/ ım en t	л НВ	ntere ge 10	d 02/11 of 16	L/19 11:	57:04	Desc	Main	
BEGINNING-LIMIT MAXIMUM LIMIT INCREASE/(DECREASE)	\$0 \$86,727	\$86,727 \$90,725	\$177,452 \$27,706	\$205,158 \$62,439	\$267,597 -\$127,717	\$139,880 -\$98,525	\$41,356 \$12,164	\$53,519 -\$4,865	\$48,654 -\$1,216	\$47,438 \$3,919	\$51,357 -\$6,757	\$44,600 \$15,026	\$59,625 \$0
ENDING-LIMIT MAXIMUM	\$86,727	\$177,452	\$205,158	\$267,597	\$139,880	\$41,356	\$53,519	\$48,654	\$47,438	\$51,357	\$44,600	\$59,625	\$59,625
BANK FINANCING/ACC'T RECEIV													
BEGINNING-LIMIT MAXIMUM LIMIT INCREASE/(DECREASE)	\$138,529 \$0	\$138,529 \$64,692	\$203,221 \$139,813	\$343,034 \$106,056	\$449,090 \$296,183	\$745,273 -\$359,800	\$385,473 -\$268,746	\$116,726 \$40,597	\$157,324 -\$22,496	\$134,828 -\$401	\$134,427 -\$3,936	\$130,492 -\$31,370	\$130,492 -\$31,370
ENDING-LIMIT MAXIMUM	\$138,529	\$203,221	\$343,034	\$449,090	\$745,273	\$385,473	\$116,726	\$157,324	\$134,828	\$134,427	\$130,492	\$99,121	\$99,121
OTHER CREDIT LINE													
BEGINNING-LIMIT MAXIMUM LIMIT INCREASE/(DECREASE)	\$0 \$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0
ENDING-LIMIT MAXIMUM	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CREDIT LINE													
BEGINNING-LIMIT MAXIMUM LIMIT INCREASE/(DECREASE)	\$138,529 \$86,727	\$225,256 \$155,417	\$380,672 \$167,519	\$548,192 \$168,495	\$716,687 \$168,466	\$885,153 -\$458,325	\$426,828 -\$256,583	\$170,246 \$35,732	\$205,978 -\$23,712	\$182,266 \$3,519	\$185,784 -\$10,693	\$175,091 -\$16,345	\$190,117 -\$31,370
ENDING-LIMIT MAXIMUM (APPR	\$225,256	\$380,672	\$548,192	\$716,687	\$885,153	\$426,828	\$170,246	\$205,978	\$182,266	\$185,784	\$175,091	\$158,746	\$158,746
LESS: ACTUAL OUTSTANDING	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
CURRENT PERIOD AVAILABILIT	\$225,256	\$380,672	\$548,192	\$716,687	\$885,153	\$426,828	\$170,246	\$205,978	\$182,266	\$185,784	\$175,091	\$158,746	\$158,746
CREDIT LINE INTEREST (PRIME	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

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Document Page 11 of 16 UNITED STATES BANKRUPTCY COURT DISTRICT OF MINNESOTA

In Re: RIVARD COMPANIES, INC., d/b/a Central Wood Products, d/b/a Rivard Contracting, and d/b/a Gronomics,

Debtor.

BKY No.: 18-43603

Chapter 11 Case

CERTIFICATE OF SERVICE

I hereby certify that on February 11, 2019, I caused a copy of **Notice of Hearing and Motion for Continued Use of Cash Collateral and for Adequate Protection; Verification; Rule 4001-2 Statement; and Proposed Order** to be filed electronically with the Clerk of Court through ECF, and that ECF will send an e-notice of the electronic filing to the following:

US Trustee: <u>ustpregion12.mn.ecf@usdoj.gov, ecfbkup@comcast.net</u>

Sarah J. Wencil: Sarah.J. Wencil@usdoj.gov

Thomas Flynn: tflynn@larkinhoffman.com, bpeppersack@larkinhoffman.com,

gpederson@larkinhoffman.com, abeeby@larkinhoffman.com

Monica L. Clark: clark.monica@dorsey.com; hokiel.maryjo@dorsey.com
Natasha Wells: wells.natasha@dorsey.com; ridley.jean@dorsey.com

Roylene A. Champeaux: Roylene.Champeaux@usdoj.gov, usamn.ecfbankruptcy@usdoj.gov,

Muriel.hollands@usdoj.gov, darcie.boschee@usdoj.gov

James G. Robin: jrobin@wayzatalawgroup.com, jalderman@wayzatalawgroup.com

Peter J. Farrell: peter.farrell@dlpiper.com, diane.piechocki@dlpiper.com, joanne.stone@dlpiper.com

Thomas F. Miller: thomas@millerlaw.com, MillerTR79602@notify.bestcase.com

I further certify that I caused a copy of the Notice of Hearing and Motion for Continued Use of Cash Collateral and for Adequate Protection; Verification; Rule 4001-2 Statement; and Proposed Order to be faxed and/or emailed or mailed to the following:

Rivard Companies, Inc.	Hamilton Associates, Inc.	Cory Groholski
19801 Highway 65 NE	F.G Bud Hamilton	Precision Landscape &Tree, Inc.
East Bethel, MN 55011	2640 Snowmass Circle	7993 -140 th Street N
lisa@rivardcompanies.com	Minnetonka MN 55305	Hugo MN 55038
	Fhamilton@comcast.net	Fax: 651-482-8191
	buccek@aol.com	
Mark Larson	Rick Middleton	MN Dept of Revenue
Fleetwoods	Precision Cedar Products,	551 Bankruptcy Section
16430 Highway 65 NE	Corp	PO Box 64447
Ham Lake MN 55304	#601 17665 66A Ave	St. Paul MN 55164
Fax: 651-636-9884	Surrey, BC V35 2A7	Mdor.bkysesc@state.mn.us
	Fax: 1-604-576-0376	
US Attorney	Internal Revenue Service	Joan M. Quade
300 South 4 th Street, Suite 600	Centralized Insolvency Office	Barna Guzy & Steffen Ltd.
Minneapolis, MN 55415	PO Box 7346	200 Coon Rapids Blvd.
Fax: 612-664-5788	Philadelphia PA 19101-7346	Suite 400
	Fax: 1-855-235-6787	Coon Rapids MN 55433-5894
		jquade@bgs.com

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LG Funding	LG Funding	Gene W. Rosen, Esq.
Attn: Managing Officer	Attn: Rivi Andrusier	Gene Rosen's Law Firm
1218 Union Street, Suite 2	1218 Union Street, Suite 2	147-10 77 th Avenue
Brooklyn NY 11225	Brooklyn NY 11225	Kew Gardens Hills NY 11367
Fax: 1-718-767-5397	Rivi@lgfunding.com	Gene@GeneRosen.com
Samson Horus	ABF Servicing	ABF Servicing
Attn: Managing Officer	Attn: Steven Berkovitch	Attn: James Lee
90 John Street	General Counsel	5 Hanover Sq., Suite 2102
New York NY 10038	5 Hanover Sq., Suite 2102	New York NY 10004
Fax: 1-718-304-1163	New York NY 10004	James.Lee@abfservicing.com
	Steven@BBlawpllc.com	
Samson Horus	Fox Capitol Group	Fox Capitol Group
Attn: Joe McKevitt	Attn: Managing Officer	Attn: Greg Fox
90 John Street	17640 Bentley Drive	17640 Bentley Drive
New York NY 10038	Morgan Hill CA 95037	Morgan Hill CA 95037
Joe@castcapitalfunding.com	Fax: 1-866-557-0455	greg@deltacapitalgroup.com
Fox Capitol Group	Queen Funding	Queen Funding
Attn: Michael Richards	Attn: Managing Officer	Attn: Greg Fox
17640 Bentley Drive	101 Chase Avenue, Suite 208	101 Chase Avenue, Suite 208
Morgan Hill CA 95037	Lakewood NJ 08701	Lakewood NJ 08701
Mike@deltacapitalgroup.com	Fax: 1-646-760-9660	greg@deltacapitalgroup.com
Shamrock Development, Inc.	Kevin Kobbe	William L. Thompson
3200 Main Street NW	The Marbury Bldg	Varnum LLP
Suite 300	6225 Smith Avenue	160 W Fort St., 5 th Floor
Coon Rapids MN 55448	Baltimore MD 21209	Detroit MI 48226
Cooli Rapido Mil (35 1 10	kevin.kobbe@dlapiper.com	wlthompson@varnumlaw.com

Dated this 11th day of February, 2019.

STEVEN B. NOSEK, P.A.

/e/ Steven B. Nosek Steven B. Nosek, #79960 2855 Anthony Lane South, Suite 201 St. Anthony, MN 55418 (612) 335-9171 snosek@noseklawfirm.com

ATTORNEY FOR DEBTOR

UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF MINNESOTA

In re:)	
)	BKY No.: 18-43603
RIVARD COMPANIES, INC.,)	
d/b/a Central Wood Products,)	Chapter 11
d/b/a Rivard Contracting, and)	
d/b/a Gronomics,)	
)	
Debtor.)	
)	

ORDER AUTHORIZING CONTINUED USE OF CASH COLLATERAL AND GRANTING ADEQUATE PROTECTION

This matter is before the Court on the *Motion for Continued Use of Cash Collateral and* for Adequate Protection (the "**Motion**") filed by Rivard Companies, Inc. (the "**Debtor**"). Upon consideration of the Motion and the record herein, the Court hereby finds and determines as follows:

BASED ON THE FOREGOING, IT IS HEREBY ORDERED, ADJUDGED AND DECREED AS FOLLOWS:

- 1. The Debtor's Motion is GRANTED as set forth in this Order. Any objections to the Motion that have not been withdrawn, waive or settled are hereby overruled.
- 2. To the extent any of the findings of fact set forth in this Final Order constitute conclusions of law, or to the extent any of the conclusions of law set forth in this Final Order constitute findings of fact, they are hereby adopted as such.
- 3. The Debtor is authorized, for the period from the date of entry of this Order to use Cash Collateral as set forth in the Motion to fund the Debtor's ordinary course business operations.

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4. As adequate protection for any diminution in the value of Itria Ventures, LLC's ("Itria") interest in the Collateral and the Cash Collateral arising on account of the Debtor's use thereof from and after the Petition Date, Itria is hereby granted, pursuant to Sections 361 and 363 of the Bankruptcy Code, a valid, continuing, perfected, enforceable and non-avoidable security interest in, and lien upon, all of the Debtor's presently owned or hereafter acquired property and assets (including all replacements and proceeds thereof), other than the Debtor's bankruptcy claims and causes of action, to the same extent that such security interest and lien existed prior to the Petition Date.

(b) In addition to the adequate protection liens granted in favor of Itria, the Additional Parties (as hereinafter defined) are hereby granted, pursuant to Sections 361 and 363 of the Bankruptcy Code, valid, continuing, perfected, enforceable and non-avoidable security interests in, and liens upon, all of the Debtor's presently owned or hereafter acquired property and assets (including all replacements and proceeds thereof), other than the Debtor's bankruptcy claims and causes of action, to the same extent that such security interests and liens existed prior to the Petition Date. For purposes of this Final Order, the "Additional Parties" shall include the following:

- (i) Village Bank;
- (ii) LG Funding;
- (iii) Samson Horus;
- (iv) Queen Funding; and
- (v) Fox Capital Group.
- 5. <u>Obligations of Debtor</u>. During the term of this Final Order, in addition to such other obligations which the Debtor may have under applicable law, the Debtor shall:

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- (a) comply with its obligations as a debtor in possession under the Bankruptcy Code, the Federal Rules of Bankruptcy Procedure and the guidelines imposed by the Office of the United States Trustee;
- (b) deposit and maintain all Cash Collateral in one or more debtor in possession bank accounts in the name of the Debtor, or such other account(s) as may be authorized by order of the Court;
 - (c) remain current on the filing of its monthly operating reports;
- (d) remain current on the payment of all taxes (including but not limited to all employment taxes, sales taxes and real estate taxes) payable for the periods after the Petition Date; and
 - (e) maintain adequate property and liability insurance.
- 6. <u>Binding Effect of Order</u>. Unless otherwise provided herein, the terms and conditions of this Final Order, and the findings set forth in this Final Order, shall be binding upon the Debtor and its bankruptcy estate, and any successor-in-interest to the Debtor and/or its bankruptcy estate, including any Chapter 7 trustee or Chapter 11 trustee or that may be appointed at any time in the Debtor's bankruptcy case.
- 7. <u>Effect of Dismissal or Conversion</u>. In the event the Debtor's bankruptcy case is dismissed or converted to a case under Chapter 7 of the Bankruptcy Code, the security interests and liens granted under this Final Order shall remain in full force and effect.
- 8. <u>Right to Seek Other Relief.</u> The Debtor, Itria and the Additional Parties may at any time seek such other or further relief as they may reasonably require with respect to the Debtor's use of Cash Collateral, including but not limited to seeking modification of this Final Order or termination of the Debtor's right to use Cash Collateral. The Debtor, Itria and the

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Additional Parties retain all rights available under the Bankruptcy Code and any other applicable

law.

9. <u>Effectiveness of Order</u>. The terms and conditions of this Order shall be

immediately effective and enforceable upon entry of this Order.

10. <u>Debtor Authorization to Effectuate Relief.</u> To the extent not already provided for

in this Final Order, the Debtor and its respective officers, employees and agents are hereby

authorized and empowered to take such actions, and to execute and deliver such documents and

instruments, as are necessary to effectuate the relief granted in this Order.

11. Retention of Jurisdiction. The Court shall retain jurisdiction with respect to all

matters arising from or relating to the interpretation or implementation of this Order.

Dated:

William J. Fisher

United States Bankruptcy Judge