SEC FORM 17-Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(B) THEREUNDER

- 1. For the quarter ended June 30, 2004
- 2. SEC Identification Number ASO 94-00011164
- 3. BIR Tax Identification No. 004-504-224
- 4. <u>C&P Homes, Incorporated</u> Exact name of the registrant as specified in its charter
- 5. Metro Manila, Philippines

Province, country or other jurisdiction of incorporation

6. Industry Classification Code

(SEC Use Only)

Postal Code

7. Camella Center, Alabang-Zapote Rd., Talon Las Pinas

Address of Principal Office

8. 772-10-93/6342694

Registrant's telephone number, including area code

9. Not Applicable

Former name, former address and former fiscal year, if change since last report.

10. Securities registered pursuant to Sections 4 and 8 of the RSA

Title of each Class

Number of Shares of common stock outstanding

Common stock

4,796,071,929

11. Are any of the registrant's securities listed on the Philippine Stock Exchange?

Yes [x] No []

12. Check whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17

thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Section 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period of the registrant was required to file such reports.)

Yes [x] No[]

(b) has been subject to such filing requirements for the past 90 days.

Yes [x] No[]

C&P HOMES, INC.

CONSOLIDATED BALANCE SHEETS

AS OF June 30, 2004 and December 31, 2003

(In Million Pesos)

	UNAUDITED	AUDITED
	30-Jun-04	2003
ASSETS		
Cash and Cash Equivalents	141	182
Receivables-Net	2,630	2,288
Subdivision Land for Sale and Development	12,968	13,167
Residential Units for Sale and Development	357	363
Investments	115	110
Property and Equipment	19	18
Deposits on real estate purchases	935	931
Other Assets	322	294
Total Assets	17,486	17,353

LIABILITIES AND STOCKHOLDERS' EQUITY

Liabilities

Total Stockholders' Equity	11	56
Retained earnings(Deficit)	(9,620)	(9,575)
Additional paid in capital	4,835	4,835
4,164,046,929 shares in1998	4,796	4,796
Issued- 4,796,071,929 shares in 1999 and		
Authorized- 500,000,000 shares		
Capital stock-P1.00 par value		
Stockholders' Equity		
Deferred Credits	723	646
Total Liabilities	16,752	16,651
Payable	10,108	10,084
Estimated Liability on Property Development Commercial Papers and Floating Rate Notes	340	309
Customers' Advances and Deposits	436	379
Income Tax payable	1	1
		·
Accounts Payable and Accrued Expenses	4,934	4,916
Loans and Notes Payable	106	127
Bank Loans	827	835

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(See Notes to Interim Financial Statements)

C&P HOMES, INC.

INCOME STATEMENT

AS OF June 30, 2004 and June 30, 2003

(In Million Pesos)

	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED
	APR-JUN	APR-JUN	JAN-JUN	JAN-JUN
	2003	2004	2003	2004
Revenues				
Real estate sales - net	432	399	726	807
Interest and dividend income	55	60	105	106
Miscellaneous-net	18	17	43	39
Total Revenues	505	476	873	952
Costs and Expenses				
Cost of real estate sales	148	219	294	409
Selling,marketing,general and administrative	97	96	179	191
Total Costs and Expenses	245	315	473	599
Income before provision for probable losses on assets, interes	t			
expense, unusual and nonrecurring charges and income tax	261	161	400	353
Interest Expense and Foreign Exchange loss	222	141	416	398
Net Income(Loss) Before Income Tax	39	20	(16)	(45)
Provision for(Benefit from) income tax - net				
Net Income/(Loss)	39	20	(16)	(45)
Retained Earnings at beginning of period	(9,499)	(9,575)	(9,499)	(9,575)
Retained Earnings at the end of the period	(9,460)	(9,555)	(9,515)	(9,620)
Earnings per share	0.008	0.004	(0.003)	(0.009)

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Earnings per Share:(in million pesos)

Net Income/(Loss)	39	20	(16)	(45)
No. of Shares Issued	4,796	4,796	4,796	4,796
Earnings/(Loss) per Share	0.008	0.004	(0.003)	(0.009)

C&P HOMES, INC.

CONSOLIDATED STATEMENT OF CASH FLOWS

AS OF JUNE 2004 AND 2003

(In Million Pesos)

	UNAUDITED	UNAUDITED	UNAUDI TED	UNAUDITE D
	JAN-JUN	JAN-JUN	APR-JUN	APR-JUN
	2004	2003	2003	2004
CASH FLOWS FROM OPERATING ACTIVITIES				
Net Income(Loss)	(44)	(16)	39	(13)
Unrealized Forex Loss/Interest Expense	397	394	200	151
Depreciation	7	7	3	4
Operating Income before changes in operating assets	359	385	242	141
and liabilities				
Changes in operating assets and liabilities:				
Decrease (Increase) in:				
Receivables-net of deferred gross profit on real estate sales	(264)	(484)	(333)	131
Subdivision land held for sale and development-net	139	285	240	60
Residential units held for sale and development	6	23	21	2
Increase(decrease) in:			-	-

Accounts payable and accrued expenses	(258)	(187)	(111)	(318)
Customer's advances and deposits	57	19	2	17
Estimated housing construction costs	31	8	10	5
Net cash generated/(used) in operating activities	(290)	(336)	(171)	(104)
CASH FLOWS FROM INVESTING ACTIVITIES				
Decrease(Increase) in investments	(5)			(5)
Decrease(Increase) in deposit on real estate purchase	(4)	(2)	(1)	(5)
Decrease(Increase) in other assets-net	(28)	(42)	(30)	(4)
Acquisitions of property and equipment-net	(7)	(7)	(6)	(4)
Net cash generated/(used) in investing activities	(44)	(51)	(37)	(18)
CASH FLOWS FROM FINANCING ACTIVITIES Payments of:				
Loans and Notes Payable	(28)		3	(24)
Interest payments	(38)		-	1
Commercial papers & floating rate notes	(0)	(14)	(49)	(0)
Deposit on subscriptions			-	-
Net cash generated/(used) in financing activities	(66)	(14)	(46)	(24)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(41)	(16)	(12)	(5)
CASH AND CASH EQUIVALENTS , BEGINNING	182	119	115	146
CASH AND CASH EQUIVALENTS AS OF JUNE 30,2004	141	103	103	141

(See Notes to Interim Financial Statements)

C&P HOMES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CHANGES IN STOCKHODER'S EQUITY

AS OF JUNE 30, 2004 AND 2003

	AS OF JUNE	AS OF JUNE	
	2004	2003	
Stockholders' Equity			
Common stock-P1.00 par value			
Authorized- 500,000,000 shares			
Issued- 4,796,071,929 shares			
Balance at the beginning of year	4,796	4,796	
Issuance	-		
Balance 6.30.04	4,796	4,796	
Additional Paid in Capital	4,835	4,835	
Retained Earnings(Deficit)			
Balance at the beginning of year	(9,575)	(9,499)	
Net Income(Loss) as of June 30, 2004	(44)	(16)	
	(9,619)	(9,515)	
Total Stockholders' Equity -	- 12	116	

(See Notes to Interim Financial Statements)

NOTES TO INTERIM FINANCIAL STATEMENTS

AS OF JUNE 30 , 2004

- 1.) Please refer to the audited financial statements for the year ended December 31,2003 for additional information and account details. No significant changes have occurred since then except those covered under Management Discussion and Analysis of Financial Statements. The same accounting policies and methods of computation are followed in the interim financial statements as compared with the most recent audited financial statements.
- 2.) These unaudited financial statements reflect all adjustments which are, in the opinion of management, necessary to a fair statement of the results for the interim periods presented.

- 3.) These financial statements are prepared in accordance with generally accepted accounting principles.
- 4.) Seasonality or cyclicality of interim operations does not apply to the Company.
- 5.) There were no unusual events/transactions that have a material effect on the current interim period.
- 6.) There were no change in estimates of amounts reported in prior interim period or prior financial years that have a material effect in the current interim period.
- 7.) There were no material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period.
- 8.) There were no changes in the composition of the issuer during the interim period, including business combinations, acquisition or disposal of subsidiaries and long-term investments, restructurings, and discontinuing operations.

9.) RECEIVABLES

The details of Company's receivables are as follows:

	2004
Short- Term Contracts	671
Long- Term Contracts	2,102
Total Contract Receivable	2,772
Receivable from Related Parties	536
Contractors, suppliers, brokers and others	299
	3,607
Less: Allowance for Probable Loss	(544)
Deffered Gross Profit on Real Estate Sales	(433)
	2,630

A substantial portion of company's real estate sales was derived from short- term deferred cash payment arrangement .This accounts are collectible in equal monthly principal installments usually 12 to 18 months; with the entire repayment period not to exceed 24 months.The corresponding titles to the subdivision units sold under this arrangement are transferred to the buyers only upon full payment of the contract price.

Long term installment contracts receivable principally consists of company's real estate sales

which are collectible within 2 to 15 years with interest at prevailing market rates. The corresponding titles to the subdivision units sold under this arrangement are transferred to the buyers only upon full payment of the contract price.

10.) SUBDIVISION LAND FOR SALE AND DEVELOPMENT

Subdivision land for sale and development consisted of the ff:

	2004
Land Available for Sale	2,478
Less reserve for land development costs	(1,027)
	1,451
Undeveloped land - net of allowance for probable loss	11,517
	12,968

Land available for sale representts real estate subdivision projects in which the Housing and Land Use Regulatory Board of the Philippines have granted the subsidiaries license to sell.

No interest were capitalized in 2003 and 2002.

Land available for sale with carrying amount of about P455.15 million in 2002 was pledged as collateral to secure the C&P Group's bank loans.

11.) Schedule of accounts payable and accrued expenses	AMOUNT
Accrued Expenses	3,868.7
Accounts Payable	641.3
Deferred Output tax	269.6
Commission Payable	34.1
Retention Payable	61.4
Other Payables	59.3
	4,934.3

	CREDITOR	INTEREST	MATURITY	MATURITY	PRIN	CIPAL
	EQUITABLE/PCI BANK	various	various	various	118.1	
	INTERNATIONAL EXCHANGE BANK	various	various	various	104.4	
	RCBC	various	various	various	604.5	
	TOTAL BANK LOANS					827
	Short term Notes Payable				118	
	Long term Notes Payable				709	
	TOTAL					827
	The short term notes payable bear interest at prevailing mark of the subsidiaries real estate properties amounting to P344.3					
	The long term loans bear interest at prevailing market rates, r to 10 years.	epriceable and p	ayable on equal semi-annual installı	nents over a period of 7		
	LOANS AND NOTES PAYABLE	various		various		106
13.) Comme Payable	This account represents real estate non interest bearing loans agreements executed by the subsidiaries covering the purchas shall be transferred to the subsidiaries only upon full payment arcial Papers and Floating Rate Notes	e of certain real	estate properties, the TCTs of the s			
	Long Term Commercial Papers Floating Rate Notes				2,306 7,802	
	US\$139,918,420 converted at PhP56.181 : US\$1 libor + 2.12	25%				10,108
	LTCPs					
	tranche I	A			750	
		В			750	
	tranche II	А			750	
		В			750	
					3,000	
	less: payments				694	
						2,306

LTCPs

Series A LTCP's bear interest at one percent (1%) above the 91-day treasury bill rate while interest on Series B LTCPs is one and one-eight percent(1.125%) above the 91- day treasury bill rate. Interest on both LTCP series is payable quarterly in arrears and is subject to repricing every 91 days. The LTCPs shall, however, be subject to a minimum interest rate of 10% per annum.

FRNs

The FRNs bears interest from July 14, 1997 and such interest is payable on each interest payment date which falls six(6) months after the preceeding interest payment date, in the case of the first interest payment date, after July 14, 1997. The rate of interest of such interest period shall be based on the London Interbank Offered Rates as determined by the agent bank plus two and one eighth percent(2.125%).

In 2003, PHI,CHDPI,HDC,CRI,NWPI and HVI acquired from local bank FRNs with principal value of US\$7.6 million in exchange for the real properties. This transaction was treated as regular sales. In 2002, a subsidiary of the Parent Company acquired FRNs with a total value of P157.7 million.

In 2002, certain consolidated subsidiaries sold a portion of their real estate properties to certain holders of the Parent Company's LTCPs and FRNs, in exchange for which, such holders assigned to the consolidated subsidiaries all the rights, title and beneficial interest to the extent of the face value of the LTCPs and FRNs. On consolidated basis, this resulted in a reduction in the corresponding interest on the LTCPs and FRNs amounted to about P0.32 million as of December 31, 2002.

ANNEX B

AGING OF COMMERCIAL PAPERS/BILLS PAYABLE							
AS OF JUNE 30, 2004							
	UNDER (6)	SIX (6) MOS. TO					
	MONTHS	ONE (1) YEAR	OVER ONE (1) YEAR	PAST DUE AMOUNTS			
Bank Loans	109	-	718	-			
Loans Payable	-		106	-			
Long-Term Debt				10,108			
Accounts Payable and others	108	394	564	-			
	100	571	501				
Total Bank Loans and Other				-			
Loans Payable	217	394	1,388	10,108			

AGING OF RECEIVABLES							
AS OF JUNE 30, 2004							
	UNDER SIX (6)	SIX (6) MOS. TO					
ACCOUNT	MONTHS	ONE (1) YEAR	OVER ONE (1) YEAR	PAST DUE AMOUNTS			
Installment and Contracts Receivable	488	730	846	708			
Contractors, suppliers, brokers and others	48	65	42	144			
TOTAL	536	795	888	852			

MANAGEMENT DISCUSSION AND ANALYSIS

OPERATIONS:

For the 1st semester ending June 30, 2004, the Company reported net sales of P807 million (inclusive of the net of Realized/Deferred Gross Profit on prior years' real estate sales), up by 11% from P726 million of the same period in 2003. Sales came principally from the affordable /middle income market segment and regional operations which accounted for 80% of booked sales. Credit availability for low cost housing continued to be tight. Interest Income increased by 1% primarily due to build up of interest bearing receivables for the period ending June 30, 2004. Miscellaneous Income went down by 9% from P43 million of the same period in 2003 to P39 million primarily due to reduced auxiliary income from administrative fees on allied services related to housing.

The cost of Real estate sales went up by 10 % as a percentage of Net Sales due to the increase in direct materials related to house construction. The management is continuously implementing measures to further reduced cost, thus, resulting to a lower operating expense ratio over net sales of 24% in the 1st semester of 2004 as compared to 25% of the same period in 2003. Income before interest and taxes for the for the 1st semester of 2004 amounted to P353 million, down by 12% from P400 million of the same period in 2003. Inspite of the positive operating results, the company still incurred a net loss of P44 million due to interest charges and foreign exchange losses amounting to P398 million during the first semester of 2004. Of the P398 million, P83 million pertains to unrealized foreign exchange loss differential.

To address the deterioration in the financial and operating conditions of the Company and its subsidiaries, management is still implementing measures which are geared towards generating liquidity to meet customer commitments and at the same time strengthen the overall financial viability of the Company and its subsidiaries. The more significant components of these measures are sale of certain assets, rationalization and streamlining of the operations of the Company and its subsidiaries administrative and support services , continuing settlement of obligations through outright and unconditional sale of real estate properties as well as to focus on core business expertise specifically to cater to the mass housing needs.

The company expects profitability from operations this coming 2^{nd} semester of the year as it continues its program to intensify marketing efforts and implement cost effective measures to improve existing systems, services and procedures.

Top Five(5) Key Performance Indicators

Following are the comparative top 5 key performance indicators considered by the Company for 2003 and 2002:

Indicator	Jan-Jun 2004	Jan-Jun 2003
Sales Growth	11%	-31%
Gen. & Admin Exp. Ratio over Sales	23.7%	24.7%
Current Ratio	.74:1	.42:1
Return on Assets	-0.26%	-0.09%
Return on Equity	-80%	-12%

1 Sales Growth= Current Years' Real estate Sales over Prior Years' Sales

For 2nd qtr ended 2004, the Company registered an increase in sales-net of deffered gross profit on prior years sales vs 2003

primarily due to a higher sales generated in current year compared to prior years' sales.

Decrease in General and Administrative Expenses=Gen & Admin Expenses

2 over Sales

The improvement of General and Administrative Expense Ratio over Sales was due to the successful implementation

of the streamlining of operations of the Company and its subsidiaries administrative and support services.

Current Ratio= Current Assets (Cash/ Short-term Receivables/ Short-term Bank Loans/AP and Accrued expenses

Slight improvement in quick assets due to restructured portion of the Long-term loans from the bank.

4 Return on Assets= (Net Loss) or Income/Total Assets (beg. of the year)

Decrease in ratio was due to a lower income after interest and taxes in during the 1st semester of 2004 vs 2003.

5 Return on Equity= (Net Loss) or Income/Stockholders' equity (beg. of the year)

Decrease in ratio was due to a lower income after interest and taxes in during the 1st semester of 2004 vs 2003.

FINANCIAL CONDITION

Cash and cash equivalents amounted to P141 million as of June 30 ,2004. Net cash used for operating activities during the 1st semester of 2004 was P275 million compared to P336 million of the same period last year. Cash used for investing activities

was P59 million compared to P51 million in 2003. Net cash used in financing activities during the 1st semester of 2004 was P 66 million compared to P 14 million in 2003.

Company's Receivables amounted to P2.6 billion up by 15% as compared to the same period last year. Such increase was brought about by the sales generated during the 1st semester of 2004.

The 5% increased in investment was due to additional subscription of preferred shares from the Electric Co. as normal requirement for the energization of the subdivision project.

The 15% increase in Other Assets was due to increase in prepaid taxes by P18.5 million which will be applied against income tax liability and prepaid expenses by P7.7 million pertaining to project launch during the 1^{*} semester of 2004 which will also be amortized.

The 16% decreased in loans and notes payable was due to settlement of obligation to landowners.

The 15% increase in Customer Advances and Deposits during the 1st semester of 2004 was primarily due to a higher level of reservation sales vis-à-vis same period last year.

The 10% increase in Estimated Liability on Property Development amounting to P31 million was primarily due to increase in recognition of liability to construct houses resulting from the sales with longer downpayment terms.

The 12% increased in Deferred Credits amounting to P77 million was due to deferral of gross profit on sales pertaining to houses not yet completed as of the 1st semester of 2004.

In order to address its current difficulty of generating sufficient cash flows to fully service interest-bearing obligations, the Company is continuing its program to reduce debt. As of June 30,2004, the Company had bank loans of P0.827 billion, loans and notes payable of P.106 billion and commercial and floating rate notes of P10.108 billion. The Company also continues to settle some of the obligations through outright and unconditional sale of real estate properties and sale of certain assets as liquidity mechanism. The Company has also entered into swapping deals with its business partners to service some of the operational requirements.

COMMITMENTS AND CONTINGENCIES

The Company and its subsidiaries has entered into various lease agreements ranging from 1-5 years. Future minimum lease payments amounted to P 3.7 million and 2.2 million in 2004 and 2005 respectively.

The Company's subsidiaries are contingently liable for guarantees arising in the ordinary course of business, including surety bonds, letters of guarantee for performance and bonds for all its real estate project.

The Company is contingently liable with respect to certain lawsuits and other claims which are being contested by the subsidiaries and their legal counsels. Management and their legal counsels believe that the final resolution of these claims will not have a material effect on the consolidated financial statements.

PART II - OTHER INFORMATION

Item 3. 1st SEMESTER DEVELOPMENTS

A. New Projects or Investments in another line of business or corporation. North Area- Tierra del Sueno East Area – Mia Vita, Courtyard @ Maia Alta South – Sienna Villas

Corporate Secretary
Director

- **C.** Performance of the corporation or result/progress of operations. *Please see unaudited Financial Statements and Management's Discussion and Analysis.*
- **D.** Declaration of Dividends. *None*.
- **E.** Contracts of merger, consolidation or joint venture; contract of management, licensing, marketing, distributorship, technical assistance or similar agreements.
 - Contract of Management- The Landnet is the one who manages our subdivision.
- **F.** Offering of rights, granting of Stock Options and corresponding plants therefore. *None.*
- G. Acquisition of additional mining claims or other capital assets or patents, formula, real estate. None.

H. Other information, material events or happenings that may have affected or may affect market price of security. None.

I. Transferring of assets, except in normal course of business. None.

Item 4. Other Notes to 1st Semester 2004 Operations and Financials.

J. Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidents. *None*.

K. Nature and amount of changes in estimates of amounts reported in prior periods and their material effect in the current period. *Please see Notes to Interim FS(item 6)*

L. New financing through loans/ issuances, repurchases and repayments of debt and equity securities. See Management Discussion and Analysis.

M. Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period. See Notes to Interim FS(item 7)

N. The effect of changes in the composition of the issuer during the interim period including business combinations, acquisition or disposal of subsidiaries and long term investments, restructurings, and discontinuing operations. *See Notes to Interim FS(item 8)*

O. Changes in contingent liabilities or contingent assets since the last annual balance sheet date. *None*

P. Existence of material contingencies and other material events or transactions during the interim period. None.

Q. Events that will trigger direct or contingent financial obligation that is material that is material to the company, including any default or acceleration of an obligation. *None*.

R. Material off-balance sheet transactions, arrangements, obligations(including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period. *None*.

S. Material commitments for capital expenditures, general purpose and expected sources of funds. The movement of capital expenditures being contracted arose from the regular land development and housing requirements which are well within the regular cash flow budget coming from internally generated funds.

T. Known trends, events or uncertainties that have had or that are reasonably expected to have impact on sales/revenues/income

from continuing operations.

No known trends, demands, commitments, events and uncertainties that will have a material impact on the company's liquidity other than those previously disclosed in the audited financial statements referring to the significant losses incurred by the Company that resulted to a deficit of P9.6 billion as of June 30, 2004 and the non-settlement of the outstanding maturing interest bearing obligations including the interest requirements starting August, 1999 and November, 1999 of the outstanding Long-term Commercial Papers and Floating Rate Notes Payable and other local banks appearing on the attached schedule of Bank Loans Payable.

U. Significant elements of income or loss that did not arise from continuing operations. None.

- V. Causes for any material change/s from period to period in one or more line items of the financial statements. None.
- W. Seasonal aspects that had material effect on the financial condition or results of operations. None.
- **X.** Disclosures not made under SEC Form 17-C. *None*.

SIGNATURES

Pursuant to the requirements of Section 17 of the SRC and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized.

> C & P Homes.Inc. Issuer

By:

MICHAEL G. REGINO

Chairman of the Board ,CEO

ESTRELLITA S.TAN

Chief Accounting Officer

Subscribed and sworn to before me this day of 2004 affiants exhibiting

to me Residence Certificates as follows:

Michael G. Regino	18599302	3/4/03	Las Pinas City
Estrellita S. Tan	24080389	3/29/04	Las Pinas City

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