

# CHINA GAS HOLDINGS LIMITED

# 中國燃氣控股有限公司\*

(Incorporated in Bermuda with limited liability)
(Stock Code: 384)

# INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2004

# **SUMMARY OF RESULTS**

The Board of Directors (the "Directors") of China Gas Holdings Limited (the "Company") is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (the "Group") for the six months ended 30 September 2004, together with the figures for the six months ended 30 September 2003 are as follows:

#### CONDENSED CONSOLIDATED INCOME STATEMENT

Six months ended 30 September 2004

Six monnis ended to depremier 2007	Notes	Six months ended 30 September 2004 <i>HK\$</i> '000	Six months ended 30 September 2003 HK\$'000
Turnover Cost of Sales	3	187,724 (70,012)	83,444 (72,345)
Gross Profit Other operating income Distribution costs Administrative expenses Impairment loss reversed in respect		117,712 8,451 (4,429) (32,261)	11,099 2,772 (83) (18,982)
of property, plant and equipment Negative goodwill released to income statement Amortisation of goodwill Unrealised holding loss on other investment		2,668 10,815 ————————————————————————————————————	(663)
Profit (loss) from operations Finance costs Loss on disposal of a subsidiary	4	101,106 (7,530) (1,650)	(5,857) (10,480) 
Profit (loss) before taxation Taxation	5	91,926 (250)	(16,337) (644)
Net profit (loss) before minority interests Minority interests		91,676 (25,627)	(16,981) (2,076)
Net profit (loss) for the period		66,049	(19,057)
Earnings (loss) per share Basic	6	HK\$3.86 cents	HK\$(1.57) cents
Diluted		HK\$3.70 cents	

#### Notes:

## 1. Basis of Preparation of Financial Statements

The condensed financial statements have been prepared in accordance with the Statement of Standard Accounting Practice ("SSAP") 25 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

#### 2. Principal Accounting Policies

The condensed financial statements have been prepared under the historical cost convention as modified for revaluation of investment properties.

The accounting policies adopted are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 March 2004 except for the early application of the following Hong Kong Financial Reporting Standards ("HKFRS") and Hong Kong Accounting Standards ("HKAS") issued by the HKICPA:

HKFRS 3	<b>Business Combinations</b>
HKAS 36	Impairment of Assets
HKAS 38	Intangible Assets

The early application of the above HKFRS and HKAS resulted in a changed in the Group's accounting policies, however there was no material effect on the results for the current or prior accounting years. Accordingly, no prior period adjustment has been required.

# 3. Turnover and segment information

Turnover represents the net amounts received and receivable for goods sold, sales of piped gas and petroleum, income from trading of securities, gas pipeline construction, dividend income and rental income received and receivable by the Group for the period.

Segment information about these businesses is presented below:

		Six months ended 30 September 2004					
	i	Property nvestment HK\$'000	Financial and securities investment <i>HK</i> \$'000	Gas pipeline construction HK\$'000	Sales of piped gas HK\$'000	Others HK\$'000	Consolidated HK\$'000
Revenue Turnover	_	397		141,109	36,478	9,740	187,724
Segment result	_	75	(1,852)	111,432	5,160	(52)	114,763
Unallocated corporate revenue Unallocated corporate expenses							2,165 (15,822)
Profit from operations							101,106
	Six months ended 30 September 2003						
	Property investment HK\$'000	Financial and securities investment HK\$'000	Gas pipelir construction	on piped gas	Sales of petroleum HK\$'000 (Note)	Others <i>HK\$</i> '000	Consolidated HK\$'000
Revenue Turnover	693		2,06	23,514	52,924	4,244	83,444
Segment result	399		89	2,650	2,158	221	6,323
Unallocated corporate revenue Unallocated corporate expenses							1,343 (13,523)
Loss from operations							(5,857)

Note: The Group's sales of petroleum business was disposed of to an independent third party in December 2003.

#### 4. Profit (loss) from operations

	Six months ended 30 September 2004 HK\$'000 (unaudited)	Six months ended 30 September 2003 HK\$'000 (unaudited)
Profit (loss) from operations has been arrived at after charging (crediting):		
Depreciation Interest income Loss (gain) on disposal of property, plant and equipment	3,912 (1,250) 7	2,454 (644) (171)

#### 5. Taxation

No provision for Hong Kong Profits Tax has been made as there is no assessable profit for the period (six months ended 30 September 2003: Nil)

The tax charge of HK\$250,000 for the period (six months ended 30 September 2003: HK\$644,000) represents income tax arising in the PRC. Taxation arising in other jurisdiction is calculated at the rates prevailing in the relevant jurisdictions.

Certain subsidiaries operating in the PRC are eligible for tax holidays and concessions and were exempted from PRC income taxes for the period.

# 6. Earnings (Loss) Per Share

	Six months ended 30 September 2004 HK\$'000 (unaudited)	Six months ended 30 September 2003 HK\$'000 (unaudited)
Earnings (loss) for the purpose of basic earnings (loss) per share  Effect of dilutive potential ordinary shares:  Interest on convertible note and convertible bonds	66,049	(19,057)
Earnings (loss) for the purpose of diluted earnings (loss) per share	66,736	(19,057)
	Six months ended 30 September 2004 '000 (unaudited)	Six months ended 30 September 2003 '000 (unaudited)
Weighted average number of ordinary shares for the purpose of basic earnings (loss) per share Effect of dilutive potential ordinary shares: Convertible note Convertible bonds	1,712,490 21,150 69,259	1,212,407
Weighted average number of ordinary shares for the purposes of diluted earnings (loss) per share	1,802,899	1,212,407

The computation of diluted earnings per share for the six months ended 30 September 2004 does not assume the exercise of the Company's outstanding share options as the exercise price of those options is higher than the average market price for shares for the period.

No diluted loss per share for the six months ended 30 September 2003 is presented as the exercise of potential dilutive ordinary shares would result in reduction in loss per share.

#### INTERIM DIVIDEND

The Directors resolved not to recommend the payment of an interim dividend for the six months ended 30 September 2004 (six months ended 30 September 2003: Nil).

# MANAGEMENT DISCUSSION AND ANALYSIS

During the period under review, the Group continued to consolidate its investment in piped natural gas business in China and to capture external funding through the introduction of strategic investors to the Company. With the efforts of the Directors and staff, the Group's natural gas business has made considerable progress.

## **Business Review**

For the six months ended 30 September 2004, turnover of the Group amounted to HK\$187,724,000 (six months ended 30 September 2003: HK\$83,444,000). Profit attributable to the shareholders was HK\$66,049,000 (six months ended 30 September 2003: loss of HK\$19,057,000). Earnings per share was HK3.86 cents (loss per share for the six months ended 30 September 2003: HK1.57 cents).

The Group had secured a number of natural gas projects during the period under review and pipeline networks of some of the projects were under construction and connection fee and gas sales fee were charged. Meantime, the Company successfully launched various fund raising exercises to meet the requirement of capital needs for the Group's natural gas projects.

#### Construction of Piped Gas Networks

During the period under review, the Group had built gas pipeline network of approximately 909 km (including branch and customer pipeline network), 62,950 domestic households and 17 industrial users completed the connection works.

As at 30 September 2004, the Group accumulated approximately 3,127 km of gas pipeline network, accumulated natural gas connected domestic household reached 329,942 households, representing 9.4% of the Group's overall domestic households available for connection and accumulated natural gas connected industrial users reached 411 users. The Group's piped gas connection fee income amounted to approximately HK\$141,109,000 and gas connection fee income accounted for 75.2% of the Group's total turnover.

## Sale of Piped Gas

During the period under review, coal gas sales income of Wuhu Zhongran and Huainan Zhongran and natural gas sales income of Beijing Zhongran Xiangke were recorded. The Group sold in total 28,890,000 m³ of gas (comprising coal gas and natural gas) of which 15,270,000 m³ of gas to domestic households and 13,620,000 m³ to industrial and commercial users. As at 30 September 2004, gas sales income was HK\$36,478,000, representing approximately 19.4% of the Group's total turnover for the period under review.

#### Gross Profit Margin and Net Profit Margin

For the six months period ended 30 September 2004, the Group realized revenue of HK\$187,724,000 and gross profit of HK\$117,712,000, representing 62.7% of the Group's overall gross profit margin (gross profit margin as of 31 March 2004: 44.8%). The Group realized net profit of HK\$66,049,000 representing an overall net profit margin of 35.2% (net profit margin as of 31 March 2004: 21.3%).

#### Natural Gas Projects

As at the end of November 2004, the Group had further secured 12 new pipeline natural gas projects. There are six newly obtained projects in Hebei Province and are located in Cangzhou, Nanpi, Qinghe, Lingzhou, Zanhuang and Nanhe; two in Anhui Province and are located in Suzhou and Wuhuxian; one in Hubei Province and is located in Tianmen; one in Shaanxi which is located in Xian National Hi-Tech Development Zone and two in Guangxi Province which are located in Qinzhou and Yulin. As at the end of November 2004, the Group accumulated 54 cities piped gas projects and 41 cities and districts with operating rights of piped gas, among which 35 of them were exclusive operating rights of piped gas. Those exclusive operating rights in Changping, Daxing, Yangqing, Tongzhou, Shunyi and Fangshan are now making application with Beijing Government.

## **Anhui Province**

The Group currently has operations in Wuhu city, Huainan city, Suzhou city and Shouxian of Auhui Province.

As at 30 September 2004, accumulated connected domestic households in Wuhu Zhongran reached 107,429 households and accumulated connected industrial and commercial users were 304 users. Contribution from Wuhu Zhongran accounted for approximately 14.6% of the Group's turnover for the six months ended 30 September 2004.

Huainan Zhongran became a wholly owned subsidiary of the Group upon the transfer of 30% equity interest from Huainan City Gas Company, the Chinese partner of Huainan Zhongran in May 2004. During the period, accumulated connected domestic households in Huainan Zhongran reached 51,685 households. Contribution from Huainan Zhongran accounted for approximately 7.97% of the Group's turnover for the period under review.

The Group owns 75% interest in Suzhou Zhongran and 90% interest in Shouxian Zhongran. No contributions were recorded from the above two companies during the period under review.

#### **Hubei Province**

The Group currently has operations in Yichang city, Xiaogan city, Hanchuan city, Yingcheng city, Yunmeng city, Suizhou city of Hubei Province.

As at 30 September 2004, accumulated connected domestic households reached 64,935 households in Yichang Zhongran. Contribution from Yichang Zhongran accounted for approximately 3.47% of the Group's turnover for the six months ended 30 September 2004.

The Group acquired additional interests in the five joint ventures companies in Xiaogan city, Hanchuan city, Yingcheng city and Yunmeng city during the period under review. As a result of this, except for the Xiaogan Zhenrong joint venture company of which the Group currently holds 55% interest, Xiaogan Jiaxu joint venture company, Hanchuan Jiaxu joint venture company, Yumeng Jiaxu joint venture company and Yingcheng Jiaxu joint venture company are currently the wholly owned subsidiaries of the Group. As at 30 September 2004, accumulated connected domestic households of the five joint venture companies reached 48,500 households. Contribution from the five joint venture companies accounted for approximately 23.41% of the Group's turnover for the six months ended 30 September 2004.

Suizhou Zhongran became a wholly owned subsidiary of the Group upon the transfer of 10% equity interest from Suizhou Municipal Projects Company, the Chinese partner of Suzihou Zhongran in July 2004. As at 30 September 2004, accumulated connected domestic households of Suizhou Zhongran reached 19,777 households. Contribution from Suizhou Zhongran accounted for approximately 16.02% of the Group's turnover for the six months ended 30 September 2004.

### **Hunan Province**

The Group currently has operation in Yiyang city of Hunan Province.

As at 30 September 2004, accumulated connected domestic households of Yiyang Zhongran reached 24,207 households. Contribution from Yiyang Zhongran accounted for approximately 17.12% of the Group's turnover for the six months ended 30 September 2004.

# Jiangsu Province

The Group's wholly owned subsidiary in Puzhou city had been established during the period under review and the one of Yangzhong city is still under establishment and no contribution was made from Puzhou Zhongran to the Group's total turnover under the period review.

#### Beijing

Beijing Zhongran Xiangke Jiahua Oil Gas Technology Co. Ltd ("Beijing Zhongran Xiangke") is the Group's 60% owned joint venture company and is principally engaged in sale of natural gas to domestic households and industrial users around sub-urban areas of Beijing and part of sub-urban areas in Hebei Province and Tianjin. By the end of November 2004, Beijing Zhongran Xiangke owned 10 subsidiaries and with exclusive licence rights increased from last year's 7 to 10. The newly added cities and districts included Lingshou, Zanhuang and Nanhe of Hebei Province.

As at 30 September 2004, accumulated connected domestic households in Beijing Zhongran Xiangke reached 13,409 households. For the six months ended 30 September 2004, turnover of Beijing Zhongran Xiangke amounted to HK\$25,621,000 (six months ended 30 September 2003: HK\$27,019,000), representing approximately 13.65% of the Group's total turnover.

#### **Others**

In May 2004, a cooperation agreement was entered into between the Company and 北京市燃氣集團有限責任公司(Beijing Gas Group Company Ltd) ("Beijing Gas Group") for the joint investments and operation of the natural gas projects in six districts in Beijing. In November 2004, an agreement was signed by both parties that the joint venture company will be owned as to <math>51% by Beijing Gas Group and 49% by the Group with registered capital of RMB30,000,000.

In September 2004, the Group, through one of its subsidiaries, signed an agreement with Nanpixian Construction Bureau of Hebei Province and has obtained the exclusive operation right of Nanpi district for a term of 30 years. The newly established company, namely Nanpi Xian Zhongran City Gas Development Company Limited will be wholly owned by the Group.

In October 2004, the Group, through one of its subsidiaries, signed an agreement with Cangzhou Municipal Government of Hebei Province and has obtained the exclusive operation right of Cangzhou for a term of 30 years. The newly established company, namely Cangzhou Zhongran City Gas Development Company Limited will be wholly owned by the Group.

The Group has obtained six new natural gas projects in November 2004.

The Group, through its subsidiaries, signed co-operative agreements with Qinhexian Municipal Government of Hebei Province and Tianmen Municipal Government of Hubei Province respectively and have obtained the exclusive piped gas operation rights of Qinghe district and Tianmen city for a term of 30 years. The two newly established companies, namely Qinghe Zhongran City Gas Development Company Limited and Tianmen Zhongran City Gas Development Company Limited will be wholly owned by the Group.

The Group, through Wuhu Zhongran, signed a co-operative agreement with Wuhuxian Municipal Government of Anhui Province and has obtained the exclusive piped gas operation right of Wuhuxian of Auhui Province for a term of 30 years.

The Group, through one of its subsidiaries, signed an agreement with Xian National Hi-Tech Industrial Development Zone Administrative Committee of Shaanxi Province and has obtained the exclusive piped gas operation right of Xian National Hi-Tech Aviation Development Zone and new development zones in Hi-Tech Industrial Development Zone for a term of 30 years. The newly established company, namely Xian Zhongran City Gas Development Company Limited will be wholly owned by the Group.

The Group, through its subsidiaries, signed co-operative agreements with Yulin City Construction Bureau of Guangxi Province and Qinzhou Municipal Government of Guangxi Province respectively and have obtained the exclusive piped gas operation rights of Yulin and Qinzhou for a term of 30 years. The two newly established companies, namely Yulin Zhongran City Gas Development Company Limited and Qinzhou Zhongran City Gas Development Company Limited will be wholly owned by the Group.

#### **Financial Review**

Liquidity and Financial Resources

As at 30 September 2004, the total assets of the Group was HK\$1,706,211,000, increased by approximately 27.1% as compared to 31 March 2004.

As at 30 September 2004, cash on hand was HK\$215,901,000 (31 March 2004: HK\$471,823,000). The Group's total bank and other borrowings amounted to HK\$759,975,000 (31 March 2004: HK\$591,719,000) of which approximately 38.9%, 3.3%, 25.3% and 32.5% would be due within one year, from first to second year, from second to fifth year and after the fifth year, respectively. The borrowings were secured by portions of the Group's fixed assets.

As at 30 September 2004, the Group has a current ratio of approximately 1.60 (31 March 2004: 2.65) and the gearing ratio was 1.36 (31 March 2004: 1.34). The calculation of gearing ratio was based on the total borrowings of HK\$857,040,000 (31 March 2004: HK\$674,460,000) and shareholders' equity of HK\$630,252,000 (31 March 2004: HK\$502,674,000) as at 30 September 2004.

Capital commitments in respect of the acquisition of property, plant and equipment and construction materials contracted for but not provided in the financial statements as at 30 September 2004 was HK\$714,801,000 (31 March 2004: HK\$572,712,000) and HK\$578,876,000 (31 March 2004: HK\$561,696,000) respectively which would require a substantial use of the Group's present cash resources and external funding. The Group has committed to acquire interests in certain PRC enterprises and to establish certain sino-foreign joint venture companies in the PRC.

The Group does not anticipate any material foreign exchange exposure since its cash, borrowings, revenue and expenses are denominated in Hong Kong dollars and RMB.

# Capital Structure

In September 2004, the Company placed a total of 90,000,000 shares at HK\$0.52 per share to an independent investor and the net proceeds of approximately HK\$46,700,000 had been received upon completion and the proceeds had been used as working capital of the Group.

In September 2004, the Company entered two warrants placing agreements with two independent investors for the placing of a total of 260,000,000 warrants at an issue price of HK\$0.01 per warrant (the "Warrant"). The Warrant has an initial exercise price of HK\$0.66 per share for a period of five years commencing from the date of issue of the Warrant. Net proceeds from the placing of Warrant of approximately HK\$2,500,000 had been used as working capital of the Group upon completion.

In October 2004, the Company entered into a repurchase agreement with Merrill Lynch International for (i) the repurchase of US\$3,500,000 convertible bonds at a repurchase price of US\$3,850,000; and (ii) to amend the terms of the remaining outstanding US\$3,500,000 convertible bonds ("Outstanding Bonds"). Pursuant to the terms of the agreement, the Company has the rights to make cash payment at 115% of the principal amount of the Outstanding Bonds to Merrill Lynch in full satisfaction of the conversion rights of the Outstanding Bonds converted. As at the end of November 2004, all of the Outstanding Bonds were being repurchased.

On 31 October 2004, the Company entered into a subscription agreement with Sinopec Corp for the subscription of 210,000,000 shares of the Company at a subscription price of HK\$0.61 per share. Net proceeds of approximately HK\$128,000,000 would be received upon completion.

#### Charge on Assets

The Group pledged portions of land and building, equipments and pipelines network having a net book value of approximately HK\$266,795,000 (31 March 2004: HK\$39,682,000) and certain investments in subsidiaries to secure loan facilities granted to the Group.

## Contingent Liabilities

The Group did not have any material contingent liabilities as at 30 September 2004.

#### *Employees*

The Group has over 1,600 employees as at 30 September 2004. Remuneration is determined by reference to their qualifications and experiences of the staff concerned and according to the prevailing industry practice in the respective regions in which it operates. Beside the basic salaries and pension fund, some employees are entitled to discretionary bonuses, merit payment and share options which depend on the financial results of the Group and the performances of individual employee. Share Options were granted to eligible staff during the period. Certain employees in China are provided with lodging house.

# **Strategic Partners Cooperation Agreements**

The Company entered into a subscription agreement and a co-operation strategic agreement with Sinopec Corp in October 2004. Pursuant to the subscription agreement, Sinopec Corp will subscribe for 210,000,000 shares of the Company at a subscription price of HK\$0.61 per share. Sinopec Corp is the largest integrated energy and chemical company in China and is listed in four stock exchanges in the world. Meanwhile, the Company and Sinopec Corp had also entered into a strategic cooperation agreement where both parties agreed to co-operate as strategic business partners in the various aspects for the investment in natural gas and energy projects in China.

The Company signed a letter of Intent in May 2004 with Gazprom in relation to a possible cooperation between the Company and Gazprom in development of natural gas projects in China. Pursuant to the letter of Intent, Gazprom considered to become a strategic investor of the Company. Gazprom is a Russian open joint-stock company and is the largest gas producing company in the world as it shares about 20% of the world gas production.

#### **PROSPECTS**

The Group had further secured 12 new pipeline natural gas projects with accumulated 54 cities piped gas projects, owned 35 cities and districts with exclusive operating rights of piped gas as at the end of November 2004. Most of our operating projects are located along the main pipelines of West-East Pipeline and Sichuan-East Pipeline.

The Company had entered into strategic cooperation agreements with Sinpoec Corp. and Gazprom respectively. In the forthcoming year, the Company will continue to look for those well-established natural gas corporations to become our strategic investors. In addition, we will continue to explore new natural gas projects and actively take part in the investments in the natural gas projects.

We will further the development of the Group and will try our very best to maximize investment return for our shareholders.

## REVIEW BY AUDIT COMMITTEE

The audit committee, comprising Messrs. Zhao Yuhua, Mao Erwan and Wong Sin Yue, Cynthia, has reviewed with the Management the accounting principles and practices adopted by the Group and discussed the internal control and financial reporting matters including the review of the unaudited interim financial statements for the six months ended 30 September 2004.

#### PURCHASE, SALE AND REDEMPTION OF SHARES

For the six months ended 30 September 2004, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's shares.

# COMPLIANCE WITH CODE OF BEST PRACTICE

The Directors are of the opinion that the Company has complied with the Code of Best Practice (the "Code") as set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules") during the six months ended 30 September 2004 except that the non-executive Directors of the Company are not appointed for a specific term as required by paragraph 7 of the Code but are subject to retirement by rotation and re-election at the annual general meeting of the Company in accordance with the provisions of the Company's Bye-laws.

# PUBLICATION OF FINANCIAL INFORMATION ON THE WEBSITE OF STOCK EXCHANGE OF HONG KONG LIMITED

All information required by paragraphs 46(1) to 46 (6) of Appendix 16 of the Listing Rules in force prior to 31 March 2004, which remain applicable to results announcements in respect of accounting period commencing before 1 July 2004 under the transitional arrangements, will be published on the website of The Stock Exchange of Hong Kong Limited in due course.

On Behalf of the Board of China Gas Holdings Limited Liu Ming Hui

Managing Director

Hong Kong, 10 December 2004

\* for identification purpose only

As of the date of this announcement, Messrs. Li Xiaoyun, Xu Ying, Liu Ming Hui, Zhu Wei Wei and Ma Jin Long are the executive directors, Mr. Wu Bangjie is the non-executive director and Mr. Zhao Yuhua, Dr. Mao Erwan and Ms. Wong Sin Yue, Cynthia are the independent non-executive directors.

Please also refer to the published version of this announcement in The Standard.