# **FINANCIAL SECTION**

# **FIVE-YEAR SUMMARY**

	Millions of Yen						
For the years ended March 31	, 2001	2002	2003	2004	2005	2005	
Total Trading Transactions	¥2,516,523	¥2,384,848	¥2,082,898	¥1,604,084	¥1,577,304	\$14,687,625	
Gross Trading Profit	121,718	117,593	113,122	96,027	82,415	767,437	
Operating Income	34,855	25,198	25,661	28,179	26,569	247,407	
Net Income (Loss)	10,097	4,711	(66,970)	3,754	9,628	89,655	
Total Assets	1,551,265	1,448,261	971,713	769,075	733,794	6,832,983	
Stockholders' Equity	8,278	4,663	13,862	28,982	41,350	385,045	
Long-term Liabilities	355,569	279,316	136,969	83,715	300,385	2,797,141	
Per share amounts			Yen			U.S. Cents	
Net Income (Loss)	¥16.70	¥7.39	¥(105.58)	¥5.16	¥11.92	¢11.10	
Cash Dividends	_		_	_	_	—	

Note: U.S. dollar amounts represent translations of Japanese yen amounts at the rate of ¥107.39=\$1.

(See Note 3 of Notes to Consolidated Financial Statements.)

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## **OVERVIEW OF OPERATING RESULTS**

In fiscal 2005, the year ended March 31, 2005, the global economy trended firmly during the first half, driven by ongoing expansion in the U.S. and Chinese economies. However, the latter half saw a slowdown due to surging crude oil prices and inventory adjustments for IT/digital products.

Looking at the economies of particular regions, the U.S. saw increases in consumer spending, capital expenditures and housing investments. China recorded high growth fueled by a continuation in brisk capital expenditures and infrastructure investment. Meanwhile, ASEAN member nations such as Indonesia, Malaysia, and Thailand enjoyed expanded trade within the region and firm domestic demand. In the Middle East, political and social unrest continued, but many oil-producing countries benefited from higher oil prices. There was a delay in economic recovery in Europe, reflecting lackluster domestic demand.

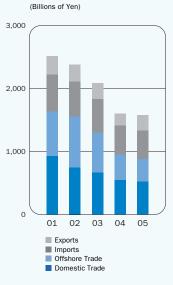
Japan's economic recovery continued to gather steam, underpinned by higher exports to Asia and an upturn in employment conditions. However, the economy headed toward an adjustment phase in the summer, hit by concerns over the yen's appreciation and slowing exports. Still, business conditions remained relatively buoyant on the back of low interest rates and stable stock prices.

In this climate, Tomen's consolidated operating results for fiscal 2005 were as follows. With respect to consolidated total trading transactions, higher trading transactions were recorded in the semiconductor business, which is chiefly conducted by listed consolidated subsidiaries in Japan; the Produce & Foodstuffs segment, which handles mainly livestock feeds; and the automobile export business targeting Australia and the Middle East. Trading transactions in the Chemicals segment decreased slightly due to the conversion of a consolidated subsidiary active in the life sciences business into an equitymethod affiliate, despite firm trading transactions in the petrochemical product business, mainly in operations targeting China and other Asian markets. Trading transactions were down sharply in the Textiles segment, which is being reorganized. Consequently, consolidated total trading transactions declined ¥26.8 billion to ¥1,577.3 billion (US\$14,688 million).

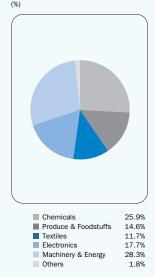
## **Total Trading Transactions by Trade**

			Billions of Y	en		Millions of U.S. Dollars (Note 3)	
For the years ended March 31,	2001	2002	2003	2004	2005	2005	Change (%)
Exports	¥ 293	¥ 277	¥ 249	¥ 190	¥ 241	\$ 2,241	26.5
Imports	590	552	530	460	456	4,247	-0.9
Offshore Trade	707	808	642	410	358	3,333	-12.6
Domestic Trade	927	748	662	544	522	4,867	-3.9
Total	¥2,517	¥2,385	¥2,083	¥1,604	¥1,577	\$14,688	-1.7

#### TOTAL TRADING TRANSACTIONS BY TRADE







Looking at total trading transactions by trading category, Tomen recorded an increase of 26.5% in exports, but posted decreases in every other category, with imports declining 0.9%, offshore trade 12.6% and domestic trade 3.9%.

On the earnings front, gross trading profit decreased ¥13.6 billion to ¥82.4 billion (US\$767 million). This reflected lackluster performance in the Textiles segment and the conversion of a consolidated subsidiary into an equity-method affiliate in the Chemicals segment, despite higher earnings from the strong-performing semiconductor and petrochemical product businesses. Although selling, general and administrative (SG&A) expenses were reduced ¥12.0 billion, this failed to offset the decrease in gross trading profit. Consequently, consolidated operating income decreased ¥1.6 billion to ¥26.6 billion (US\$247 million).

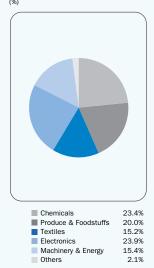
# **Total Trading Transactions and Gross Trading Profit by Segment**

Total Huang Hunst		Billions of Yen									
For the year ended		Produce &			Machinery &						
March 31, 2005	Chemicals	Foodstuffs	Textiles	Electronics	Energy	Others	Total				
Total Trading											
Transactions	¥407.6	¥230.6	¥185.2	¥279.4	¥447.0	¥27.5	¥1,577.3				
Gross Trading Profit	19.3	16.5	12.5	19.7	12.7	1.7	82.4				
			Millions	of U.S. Dollar	s (Note 3)						
For the year ended		Produce &			Machinery &						
March 31, 2005	Chemicals	Foodstuffs	Textiles	Electronics	Energy	Others	Total				
Total Trading											
Transactions	\$3,796	\$2,148	\$1,724	\$2,601	\$4,163	\$256	\$14,688				
Gross Trading Profit	180	154	116	183	118	16	767				

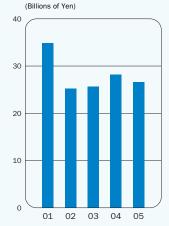
Other income (expenses) improved ¥10.3 billion from the previous fiscal year to ¥4.0 billion (US\$37 million). An improvement in interest expenses due to the repayment of interest-bearing debt was one important factor. Tomen booked losses of ¥13.2 billion related to a review of the allowance for doubtful receivables, asset disposals, and other factors. However, Tomen also booked gains of ¥10.7 billion mainly on sales of operations and sales of investments in securities. Consequently, income before income taxes and minority interests totaled ¥22.5 billion. After deducting income taxes and minority interests, net income was ¥9.6 billion (US\$90 million), an increase of ¥5.9 billion year on year.

			Billions of Y	'en		Millions of U.S. Dollars (Note 3)	
For the years ended March 31,	2001	2002	2003	2004	2005	2005	Change (%)
Total Trading							
Transactions	¥2,517	¥2,385	¥2,083	¥1,604	¥ 1,577	\$ 14,688	-1.7
Gross Trading Profit	121.7	117.6	113.1	96.0	82.4	767	-14.2
Selling, General							
& Administrative							
Expenses	(86.8)	(92.4)	(87.4)	(67.8)	(55.8)	(520)	-17.7
Operating Income	34.9	25.2	25.7	28.2	26.6	247	-5.7
Net Income (Loss)	10.1	4.7	(67.0)	3.8	9.6	90	156.5

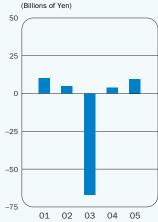




**OPERATING INCOME** 



**NET INCOME (LOSS)** 



# SEGMENT OPERATING RESULTS

Segment operating results are presented as follows:

#### **A. Chemicals**

Trading transactions were largely unchanged from the previous year at ¥407.6 billion (US\$3,796 million). Although there was a sharp increase in trading transactions fueled by higher demand in China and Southeast Asia and surging prices for petrochemical products, this was largely offset by the conversion of a consolidated subsidiary active in the life sciences business into an equity-method affiliate in the second half of fiscal 2005. Operating income decreased ¥2.7 billion to ¥7.6 billion (US\$71 million), as benefits from the strong-performing petrochemical product business were negated by the conversion of the aforementioned life sciences subsidiary into an equity-method affiliate and the deterioration in profitability at a styrene monomer manufacturing company due to higher raw materials prices.

#### **B. Produce & Foodstuffs**

In the mainstay livestock feed business, despite weak conditions in the sector as a whole due to an unusually hot summer in 2004, Tomen's operations turned in a solid performance thanks to the Company's sector-leading grain silo complexes. Japan's food sector remains weak overall, reflecting saturated demand in the processed foods and restaurant markets. Nevertheless, the Tomen Group's import business, which encompasses Chinese food products and processed foods, held up well. As a result, trading transactions rose ¥13.5 billion to ¥230.6 billion (US\$2,148 million). However, operating income declined ¥0.3 billion to ¥9.0 billion (US\$84 million), partly reflecting a subsidiary's withdrawal from a business.

# **C.** Textiles

Japan's textiles sector faces a challenging business environment against the backdrop of weak consumer spending, declining international competitiveness and other factors. In response, the Tomen Group has been reorganizing its existing business by exiting less profitable operations with the aim of shifting to new fields. Consequently, trading transactions decreased ¥74.7 billion to ¥185.2 billion (US\$1,724 million), while operating income dropped ¥2.3 billion to ¥2.4 billion (US\$22 million).

### **D. Electronics**

Tomen Electronics, a leading semiconductor importer, and Tomen Devices, a sales agent for Samsung Electronics that was promoted to the First Section of the Tokyo Stock Exchange in March 2005, both posted steady growth in operating results on the back of expanding IT markets. Reflecting the Tomen Group's position as one of Japan's top semiconductor trading firms, segment trading transactions rose ¥46.9 billion to ¥279.4 billion (US\$2,601 million), and operating income expanded ¥1.1 billion to ¥8.6 billion (US\$80 million).

#### E. Machinery & Energy

In the automobile export business, automobile exports to Australia and the Middle East turned in strong performances. In the Energy field, crude oil imports from Iran remained steady, while the ship fuel business achieved growth on higher prices and an increase in transaction volumes. However, trading transactions in the plant business decreased. As a consequence of all these factors, segment trading transactions rose ¥8.3 billion to ¥447.0 billion (US\$4,163 million). Operating income rose ¥1.9 billion to ¥2.6 billion (US\$24 million) on the back of robust automobile exports and the withdrawal from less profitable businesses through the previous fiscal year.

#### F. Other Businesses

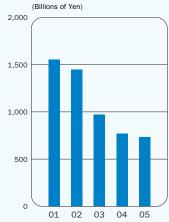
Tomen continues to selectively focus resources on strategic businesses based on the "Tomen Group Medium-term Management Plan." As a result, trading transactions decreased ¥20.2 billion to ¥27.5 billion (US\$256 million), while operating income improved ¥0.7 billion to ¥0.4 billion (US\$4 million).

# **FINANCIAL POSITION**

Consolidated total assets at the end of the fiscal year declined ¥35.3 billion, or 4.6%, to ¥733.8 billion (US\$6,833 million), reflecting measures to improve funding efficiency through such means as asset liquidations. Interest-bearing debt decreased ¥45.4 billion, or 9.4%, to ¥438.8 billion. These figures show that Tomen achieved the final-year targets of the "Tomen Group Medium-term Management Plan" of ¥735 billion in total assets and ¥463 billion in interest-bearing debt ahead of schedule.

		Billions of Yen									
As of March 31,	2001	2002	20	03	2	2004	2	005		2005	Change (%)
Total Assets	¥1,551	¥1,448	¥	972	¥	769	¥	734	\$	6,833	-4.6
Current Assets	914	826	í	549		443		442		4,112	-0.3
Investments and											
Long-Term											
Receivables	350	305	2	230		210		191		1,781	-8.9
Property and											
Equipment	219	223	2	116		89		82		760	-8.4
Current Liabilities	1,159	1,138	7	785		630		363		3,381	-42.4
Long-Term Liabilities	356	279	2	137		84		300		2,797	258.8
Stockholders' Equity	8.3	4.7	1	.3.9		29.0		41.4		385.0	42.7

TOTAL ASSETS



Stockholders' equity rose ¥12.4 billion to ¥41.4 billion (US\$385 million). The major contributing factors were accumulation in net income and an improvement in net unrealized holding gains (losses) on investments in securities reflecting a rebound in stock prices.

# **ANALYSIS OF CASH FLOWS**

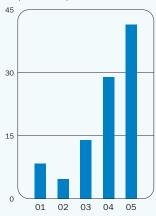
Cash and cash equivalents at the end of the fiscal year were ¥78.6 billion (US\$732 million), a decrease of ¥0.8 billion, or 1.0%, from a year earlier. This mainly reflected the repayment of interest-bearing debt, partly offset by cash inflows from operating activities and cash provided by investing activities, mainly from the collection of long-term loans and proceeds from the sales of investments in securities.

Net cash provided by operating activities was ¥18.2 billion (US\$170 million), ¥26.4 billion, or 59.2%, less than the previous fiscal year. The main reasons for the decrease were an increase in operating capital and a decrease in short-term loan receivables.

Net cash provided by investing activities was ¥24.4 billion (US\$228 million), a decrease of ¥16.8 billion, or 40.7%, from the previous fiscal year. This was primarily a reflection of lower proceeds from sales of investments in securities.

Net cash used in financing activities was ¥43.3 billion (US\$404 million), ¥55.0 billion, or 55.9% less than the previous fiscal year. The main reasons for the decrease in cash outflows were net repayments of borrowings and lower proceeds from stock issuances.

STOCKHOLDERS' EQUITY (Billions of Yen)



# **FINANCIAL RATIOS**

The process of exiting and downsizing unprofitable and inefficient businesses continued during the year under review. In addition, Tomen worked to stabilize liquidity by refinancing loans with financial institutions, shifting from short-term borrowings to long-term borrowings. This led to a sharp improvement in the current ratio to 121.6%. Tomen also established a ¥50 billion commitment line to gain greater flexibility in fund procurement.

## Financial Ratios

			%		
For the years ended March 31,	2001	2002	2003	2004	2005
Gross Trading Profit to Total					
Trading Transactions	4.8	4.9	5.4	6.0	5.2
Operating Income to Total					
Trading Transactions	1.4	1.1	1.2	1.8	1.7
Net Income to Total Trading Transactions	0.4	0.2	—	0.2	0.6
Return on Average Total Assets	0.6	0.3	—	0.4	1.3
Return on Average Stockholders' Equity	230.2	72.8	_	17.5	27.4
Current Ratio	78.9	72.6	69.9	70.4	121.6
Equity Ratio	0.5	0.3	1.4	3.8	5.6

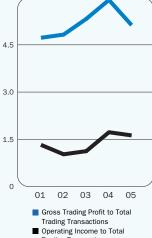
# **CONSOLIDATED SUBSIDIARIES AND AFFILIATES**

The total number of consolidated subsidiaries, unconsolidated equity-method subsidiaries, and equity-method affiliates decreased by 23 to 191.

Consolidated subsidiaries consisted of 64 domestic companies and 127 overseas companies. Furthermore, 155 were in the black and 36 companies were in the red.

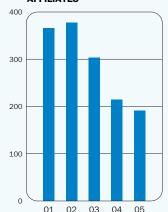
							Change from
As of March 31, 2005		_	Dome	estic	Overseas	Total	March 31, 2004
Consolidated Subsidiaries			48	8	83	131	-16
Unconsolidated Subsidiaries							
under the Equity Method			_	-	—	—	-2
Equity-Method Companies			10	6	44	60	-5
Total			64	4	127	191	-23
							Change from
As of March 31,	2001	2	002	2003	2004	2005	March 31, 2004
Profit-Making Companies	272	3	300	248	155	155	0
Deficit-Ridden Companies	94		77	55	59	36	-23
Total	366	Э	377	303	214	191	-23







#### NUMBER OF SUBSIDIARIES AND AFFILIATES



## **RISK FACTORS**

#### (1) Business and Other Risks

#### Effect of Japanese and Global Economic Conditions on the Tomen Group

The Tomen Group conducts a broad range of businesses in Japan and overseas. Operating results could thus be impacted by economic trends in the regions where the Tomen Group is active.

#### (2) Market Risk

#### **Risk of Fluctuations in Currency Rates**

The Tomen Group enters into transactions denominated in foreign currencies that are exposed to the risk of currency rate fluctuations. In principle, the risk arising from such transactions is hedged with trade partners and third parties (through the use of forward foreign exchange contracts, etc.). In certain exceptional cases, the operating division itself may control the related risk, subject to limitation to approved positions (sell on balance or buy and hold) in line with the company's internal control regulations. These amounts are monitored by the relevant supervisory division in charge of oversight, and when it appears that currency fluctuations could surpass a certain limit, this division instructs that the risk be hedged through forward contracts or other means to minimize any effect on

earnings from the transaction due to currency fluctuations. As a result, the Company believes the impact of these risks on operating results is limited. The assets, liabilities, earnings, and expenses of overseas subsidiaries are translated into Japanese yen at the current exchange rate at the fiscal year-end. As a result, the Company's operating results could be affected by changes in the value of foreign currencies relative to the yen.

#### **Risk of Fluctuations in Commodity Markets**

The Tomen Group is exposed to the risk of changes in market conditions for commodities traded on markets handled by the Chemicals, Machinery & Energy, and Produce & Foodstuffs segments. In principle, the related risk is hedged with trade partners and third parties (through the use of derivative trades, including commodity futures/contracts for future delivery, etc.). In certain cases, the operating division itself may control the related risk, subject to limitation to certain approved positions (sell on balance or buy and hold) in line with the company's internal control regulations. These amounts are monitored by the relevant supervisory division in charge of oversight, which provides advice and warnings as necessary to prevent the emergence of any risk beyond a certain limit. However, the Tomen Group's operating results could be affected by unforeseen sharp fluctuations in commodity prices that lead to substantial movements in prices or alter the supply-demand dynamics of commodities handled by the Tomen Group.

#### **Interest Rate Fluctuation Risk**

The Tomen Group's interest-bearing debt includes borrowings with floating interest rates linked to market conditions, and some matched assets cannot be hedged against the impact of changes in these market conditions. The Company is thus exposed to the risk of interest rate changes. The relevant supervisory division in charge of oversight has a system in place whereby the division can ascertain interest rate fluctuation risk through balance sheet analysis and interviews with the operating divisions. The Tomen Group's interest-bearing debt is exposed to a negligible risk of interest rate changes during periods of rising interest rates accompanying economic cycles. However, an unexpected rise in interest rates could have a corresponding impact on operating results.

#### **Stock Price Fluctuation Risk**

Marketable securities holdings are also subject to the risks of changes in stock prices. Although the Tomen Group has been selling its securities holdings, principally those that have diminished in significance, operating results could be impacted by unexpected changes in stock prices.

### (3) Credit Risk

The Tomen Group extends credit (operating receivables, loans, guarantees, etc.) to trade partners for certain transactions. The Tomen Group thus bears credit risk in the form of the possible default on receivables due to a deterioration in credit standing, operational difficulties or other factors at trade partners. Transactions are kept within credit limits approved in line with the company's internal control regulations, and are managed by operating divisions on an individual basis. The relevant supervisory division in charge of oversight minimizes credit risk by monitoring transaction values, issuing warnings when values approach credit limits, and periodically reviewing in-house credit ratings based on objective methods. Nevertheless, operating results could be impacted by the unexpected default on receivables and other factors.

## (4) Country Risk

Offshore transactions and investments conducted by the Tomen Group are exposed to country risk to the extent that the political and economic circumstances in various countries could result in delays or the inability to collect receivables or conduct business. In principle, such transactions are hedged with third parties through trade insurance. Other transactions are limited to special projects and transaction limits approved in line with in-house regulations. The relevant supervisory division minimizes country risk by monitoring investment values, obtaining information on particular countries, and providing

appropriate and timely advice. Nevertheless, operating results could be impacted by unforeseeable circumstances where the Company is unable to collect receivables or conduct business.

#### (5) Business Investment Risk

As part of its operations, the Tomen Group invests independently or jointly with other companies to establish new companies or invest in existing ones, and will continue such activities in the future. The Tomen Group thus bears business investment risk in the form of the possible loss of invested capital or the need to provide additional funds depending on the investee that may result if the corporate value of an investee declines. The procedure for making new project investments is for a specialist panel on financing projects to fully discuss the suitability of a project in advance, and then apply for and obtain approval for the investment in line with in-house regulations. Regarding existing projects, the operating division in charge and related corporate organizations work to prevent the emergence of business investment risk through periodic monitoring aimed at the early detection of any unusual operating indicators. Nevertheless, operating results could be impacted by the unforeseeable emergence of such risks.

# (6) Fund Procurement

The Tomen Group maintains stable fund procurement and strong business relationships with partner financial institutions. However, in the event that key financial markets in Japan or overseas experience major unforeseen disruptions or Tomen's credit rating is sharply downgraded, operating results could be impacted by projected fund procurement constraints and higher funding costs.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following accounting policies related to estimates that may materially affect the Tomen Group's consolidated financial statements are recognized.

The Tomen Group provides an allowance for doubtful receivables to prepare for possible losses arising from default on receivables. In general, the amount of allowance is determined based on the past loss experience. For receivables for debtors at risk of bankruptcy and legally or substantially bankrupt debtors, the allowance is provided for individually estimated unrecoverable amounts.

The Tomen Group books an impairment loss on investments in marketable securities and equity investments held by the Company as part of its long-term business relationships or business strategies in Japan and overseas that have suffered a significant decline in value that is deemed to be other than temporary.

The Tomen Group records deferred tax assets in an amount deemed to be realizable in the future, based on tax planning. A valuation allowance is also provided for temporary differences deemed to be unrealizable.

Accrued retirement benefits are provided for the payment of employees' retirement benefits and represent the required amount derived from the estimated retirement benefit obligation less the estimated pension assets in the fiscal year under review. Assumptions used to calculate this estimate, including the discount rate, rate of salary increases, retirement rate, mortality rate, and expected rate of return on pension assets, are determined based on accounting standards for retirement benefits. During the fiscal year ended March 31, 2004, Tomen terminated its tax-qualified retirement benefit plan, booking a one-time charge for the unamortized portion of pension obligations. As a result, the Company believes that changes in the above assumptions will only have a limited impact on its operating results. The Company also provides an allowance for losses on credit guarantees to prepare for possible estimated losses expected to arise from a deterioration in the financial condition of companies to which it provides guarantees for bank loans or other forms of debt. The Company also provides an allowance for real estate-related losses to prepare for possible estimated losses accompanying the buyback of real estate-related assets and other factors.

# **REVIEW OF GEOGRAPHICAL SEGMENTS**

# **JAPAN**

Trading transactions for the petrochemical product, feed grain, and automobile export businesses, Electronics segment and other segments remained steady. However, the ongoing withdrawal from less profitable businesses was reflected in a sharp reduction in trading transactions in the Textiles segment. Consequently, total trading transactions decreased  $\pm$ 54.9 billion to  $\pm$ 1,325.3 billion (US $\pm$ 12,341 million). However, operating income rose  $\pm$ 0.9 billion to  $\pm$ 23.5 billion (US $\pm$ 219 million) due to contributions from growth in the Electronics segment and strong-performing Chemicals segment.

#### **NORTH AMERICA**

Total trading transactions decreased  $\pm 12.3$  billion to  $\pm 48.3$  billion (US\$450 million), reflecting the conversion of a life sciences subsidiary into an equity-method affiliate. However, the operating loss in this segment was  $\pm 0.3$  billion (US\$3 million), representing a deterioration of  $\pm 1.1$  billion from the previous fiscal year.

## **EUROPE**

Total trading transactions decreased ¥12.7 billion to ¥8.1 billion (US\$76 million), due mainly to the conversion of a life sciences subsidiary into an equity-method affiliate. The operating loss in this segment was ¥0.1 billion (US\$1 million), down ¥1.2 billion from operating income posted in the previous fiscal year.

# **ASIA AND OCEANIA**

Total trading transactions increased ¥55.3 billion to ¥190.6 billion (US\$1,774 million) in conjunction with the merging of the ship fuel business with Toyota Tsusho and steady performances at Asian subsidiaries. However, operating income was largely the same at ¥2.0 billion (US\$19 million), as higher raw materials prices caused profitability to deteriorate at a styrene monomer manufacturing company.

# **OTHERS**

Despite robust operations at a Brazil-based cottonseed oil manufacturing company, total trading transactions decreased ¥2.2 billion to ¥5.0 billion (US\$47 million), reflecting the conversion of a life sciences subsidiary into an equity-method affiliate. Operating income decreased ¥0.1 billion to ¥1.5 billion (US\$14 million).

# **CONSOLIDATED BALANCE SHEETS**

TOMEN CORPORATION AND CONSOLIDATED SUBSIDIARIES March 31, 2004 and 2005

	Million	Thousands U.S. Dollar (Note 3)		
ASSETS	2004	2005	2005	
Current Assets:				
Cash and time deposits (Note 5)	¥ 77,862	¥ 78,776	\$ 733,5	51
Marketable securities (Notes 4 and 5)	3,331	_		_
Receivables:				
Trade notes and accounts (Note 5)	263,779	268,153	2,497,0	02
Loans	3,721	879	8,1	85
Due from unconsolidated subsidiaries and affiliates	12,730	12,586	117,1	99
Allowance for doubtful receivables	(14,328)	(13,084)	(121,8	36)
Inventories (Note 5)	63,303	64,372	599,4	23
Other current assets (Notes 11 and 19)	32,748	29,954	278,9	27
Total Current Assets	443,146	441,636	4,112,4	51
Investments and Long-Term Receivables:	70,400	74 400	600 Q	70
Investments in securities and other investments (Notes 4 and 5)	79,409	74,139	690,3	12
Investments in and advances to unconsolidated subsidiaries	75 550	co 000	054.0	40
and affiliates (Note 5)	75,550	69,980	651,6	
Long-term loans and trade receivables (Note 5)	97,497	91,886	855,6	
Allowance for doubtful receivables	(42,433)	(44,735)	(416,5	
Total Investments and Long-Term Receivables	210,023	191,270	1,781,0	10
Property and Equipment, at Cost (Note 5):				
Land	24,196	23,650	220,2	25
Buildings and structures	41,440	42,075	391,7	
Equipment and fixtures	81,755	80,387	748,5	
Property leased to others	13,920	8,144	75,8	
Construction in progress	115	871	8,1	
	161,426	155,127	1,444,5	
Accumulated depreciation	(72,371)	(73,536)	(684,7	
Net Property and Equipment	89,055	81,591	759,7	
Deferred Tax Assets (Note 11)	20,104	15,950	148,5	24
Intangible Assets and Other	6,747	3,347	31,1	
	¥769,075	¥733,794	\$6,832,9	83

	Millions	s of Yen	Thousands of U.S. Dollars (Note 3)
LIABILITIES AND STOCKHOLDERS' EQUITY	2004	2005	2005
Current Liabilities:			
Short-term loans (Notes 5 and 6)	¥329,525	¥125,331	\$1,167,064
Current portion of long-term debt (Notes 5 and 6)	85,386	24,706	230,059
Payables:			
Trade notes, acceptances and accounts	174,515	177,856	1,656,169
Due to unconsolidated subsidiaries and affiliates	5,452	6,190	57,641
Advances and deposits from customers	10,017	10,457	97,374
Accrued income taxes	4,993	3,623	33,737
Other current liabilities (Note 11)	19,949	14,915	138,886
Total Current Liabilities	629,837	363,078	3,380,930
Long-Term Liabilities:			
Long-term debt (Notes 5 and 6)	69,280	288,729	2,688,602
Accrued retirement benefits (Note 14)	7,141	5,782	53,841
Other long-term liabilities (Notes 2, 11 and 12)	7,294	5,874	54,698
Total Long-Term Liabilities	83,715	300,385	2,797,141
Minority Interests in Consolidated Subsidiaries	26,541	28,981	269,867
Contingent Liabilities (Note 12) Stockholders' Equity:			
Preferred stock:			
Authorized:			
400,000,000 shares			
Issued and outstanding:			
144,000,000 shares	36,000	36,000	335,227
Common stock:			
Authorized:			
2,000,000,000 shares			
Issued:			
810,061,645 shares	8,200	8,200	76,357
Capital surplus (Note 7)	42,184	11,922	111,016
Retained earnings (Accumulated deficit)	(23,349)	16,389	152,612
Net unrealized holding gains (losses) on investments in securities	(244)	2,375	22,116
Foreign currency translation adjustments	(33,425)	(33,050)	(307,757)
Common stock in treasury, at cost:			
4,067,750 shares at March 31, 2004 and			
4,700,384 shares at March 31, 2005	(384)	(486)	(4,526)
Total Stockholders' Equity	28,982	41,350	385,045
	¥769,075	¥733,794	\$6,832,983

# **CONSOLIDATED STATEMENTS OF INCOME**

TOMEN CORPORATION AND CONSOLIDATED SUBSIDIARIES For the years ended March 31, 2004 and 2005

	Millior	ns of Yen	Thousands of U.S. Dollars (Note 3)
	2004	2005	2005
Total Trading Transactions (Notes 9 and 10)	¥1,604,084	¥1,577,304	\$14,687,625
Gross Trading Profit	96,027	82,415	767,437
Selling, General & Administrative Expenses	67,848	55,846	520,030
Operating Income (Note 9)	28,179	26,569	247,407
Other Income (Expenses):			
Interest income	4,867	2,786	25,943
Dividend income	930	2,298	21,399
Interest expenses	(13,905)	(9,167)	(85,362)
Equity in earnings of unconsolidated subsidiaries			
and affiliates	4,450	3,759	35,003
Gain on sales of investments in securities	20,429	2,441	22,730
Gain on reversal of prior service liability of retirement			
benefit obligation (Note 14)	1,849	2,018	18,791
Gain on sales of operations (Note 19)	_	3,959	36,866
Loss on sales or disposal of property and equipment	(1,180)	(1,692)	(15,756)
Loss on sales of investments in securities			
and other investments	(1,536)	(368)	(3,427)
Loss on valuation of investments in securities	(2,596)	(1,027)	(9,563)
Provision for impaired receivables	(2,749)	(7,970)	(74,215)
Loss on disposal of investments in and advances to			
unconsolidated subsidiaries and affiliates	(2,830)	(66)	(615)
Loss on disposal of real estate (Notes 12 and 18)	(7,632)	(1,904)	(17,730)
Loss on amortization of retirement benefit obligation	(9,232)	_	_
Other, net	(5,239)	907	8,446
Total	(14,374)	(4,026)	(37,490)
Income before Income Taxes and Minority Interests	13,805	22,543	209,917
Income Taxes:			
Current	8,003	6,308	58,739
Deferred	(1,540)	3,159	29,416
	6,463	9,467	88,155
Income before Minority Interests	7,342	13,076	121,762
Minority Interests	(3,588)	(3,448)	(32,107)
Net Income	¥ 3,754	¥ 9,628	\$ 89,655

Net income per share (Note 16):	Yen				U.S. Cents		
Basic	¥	5.16	¥	11.92	¢	11.10	
Diluted		1.96		6.51		6.06	

# **CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**

TOMEN CORPORATION AND CONSOLIDATED SUBSIDIARIES For the years ended March 31, 2004 and 2005

	Millior	Thousands of U.S. Dollars (Note 3)	
	2004	2005	2005
Preferred Stock:			
Beginning balance	¥ 36,000	¥ 36,000	\$ 335,227
Ending balance	¥ 36,000	¥ 36,000	\$ 335,227
Common Stock:			
Beginning balance	¥ 32,185	¥ 8,200	\$ 76,357
Capital reduction without compensation	(28,985)		
Stock issuance	5,000	_	_
Ending balance	¥ 8,200	¥ 8,200	\$ 76,357
Capital Surplus:	¥ 51 442	¥ 42,184	¢ 202 911
Beginning balance	¥ 51,443	· · ·	\$ 392,811
Disposition of capital surplus Stock issuance	(15,443) 5,000	(30,270)	(281,870)
	1,182	_	_
Gain on capital reduction	1,182	_	
Gain on disposal of treasury stock		8	75
Ending balance	¥ 42,184	¥ 11,922	\$ 111,016
Retained Earnings (Accumulated Deficit):			
Beginning balance	¥(70,344)	¥(23,349)	\$(217,422)
Reduction of capital without compensation	27,803	_	_
Transfer from capital surplus	15,443	30,270	281,870
Net income	3,754	9,628	89,655
Bonuses to directors	(27)	(24)	(224)
Effect of changes in scope of consolidation	(67)	(93)	(866)
Other	89	(43)	(401)
Ending balance	¥(23,349)	¥ 16,389	\$ 152,612
Net Unrealized Gains (Losses) on Investments in Securities:			
Beginning balance	¥ (4,845)	¥ (244)	\$ (2,272)
Net unrealized gains	4,601	2,619	24,388
Ending balance	¥ (244)	¥ 2,375	\$ 22,116
	. (2.1.)	,	+ ==,==0
Foreign Currency Translation Adjustments:			
Beginning balance	¥(30,252)	¥(33,425)	\$(311,249)
Movement	(3,173)	375	3,492
Ending balance	¥(33,425)	¥(33,050)	\$(307,757)
Treasury Stock:			
Beginning balance	¥ (325)	¥ (384)	\$ (3,576)
Purchase, net	+ (323) (59)	+ (384) (102)	ş (3,578) (950)
Ending balance	¥ (384)	(102) ¥ (486)	\$ (4,526)
	+ (304)	+ (400)	ə (4, <b>52</b> 6)

# **CONSOLIDATED STATEMENTS OF CASH FLOWS**

TOMEN CORPORATION AND CONSOLIDATED SUBSIDIARIES For the years ended March 31, 2004 and 2005

Adjustments to reconcile income before income taxes   and minority interests to net cash provided by operating activities:   b     Depreciation   6,718   5,082   47;     Provision for impaired receivables   2,277   6,139   53;     Loss on sales or disposal of property and equipment   1,180   (2,073)   (19,     Loss on sales or disposal of property and equipment   1,180   (2,073)   (19,     Loss on valuation of investments in securities   2,596   1,027   9,     Gain on sales of investments in securities   2,596   1,027   9,     Gain on andetzation of retirement benefit obligation   9,232       Loss on amotizzation of retirement benefit obligation   9,232       Loss on disposal of real estate   7,632   1,004   17,     Interest and dividend income   (5,797)   (5,084)   (47,     Interest and dividend receivables   23,006   (6,316)   (58,     Decrease (increase) in trade payables   (9,691)   4,042   37,     Decrease (increase) in trade payables   (9,693)   (1,471)   (13,636)     Increase addividend receivad   6,538		Millior	Thousands of U.S. Dollars (Note 3)	
Income before income taxes     ¥ 13,805     ¥ 22,543     \$ 209,       Adjustments to reconcile income before income taxes     6,718     5,082     47,       Depreciation     6,718     5,082     47,       Provision for impaired receivables     2,277     6,139     57,       Equity in earnings of unconsolidated subsidiaries and affiliates     (4,450)     (3,759)     (35,       Loss on sales of disposal of property and equipment     1,180     1,692     15,       Gain on sales of operations     -     (3,959)     (36,       Gain on sales of operations     -     (3,959)     (36,       Loss on avolution of retirement benefit obligation     9,232     1,004     17,       Interest and dividend income     (5,797)     (5,084)     (47,       Interest expense     13,905     9,167     85,       Other     11,540     2,203     2,004     17,       Interest expense     13,905     9,167     85,     0,442     37,       Decrease (increase) in trade payables     (9,691)     4,042     37,     0,595     1,4471     13, <th></th> <th>2004</th> <th>2005</th> <th>2005</th>		2004	2005	2005
Adjustments to reconcile income before income taxes   and minority interests to net cash provided by operating activities:   provision for impaired receivables   2,277   6,139   57,79     Equity in earnings of unconsolidated subsidiaries and affiliates   (4,450)   (3,759)   (35,5)     Loss on sales of rivestments in securities   (1,849)   (2,077)   (9,9)     Gain on sales of investments in securities   2,596   (1,027)   (9,9)     Gain on sales of property and equipment   (1,849)   (2,018)   (18,6)     Loss on valuation of investments in securities   2,596   (1,027)   (9,9)     Gain on reversal of prior service liability of retirement   (1,849)   (2,018)   (18,6)     Loss on amortization of retirement benefit obligation   9,306   (1,710)   (26,710)     Loss on disposal of real estate   7,632   (20,710)   (25,60)     Other   11,540   2,710   25,56   (2,203)   (20,710)     Decrease (increase) in trade receivables   8,734   2,239   (20,710)   (24,710)     Decrease (increase) in trade payables   (9,691)   4,042   37,710   (24,710)   (25,710)   (24,710)   (25,710)   (24,710) </td <td></td> <td></td> <td></td> <td></td>				
Depreciation     6.718     5.982     47,       Provision for impaired receivables     2.277     6.139     57,       Equity in earnings of unconsolidated subsidiaries and affiliates     (4.450)     (3,759)     (35,       Loss on sales of disposal of property and equipment     1.180     (2,073)     (19,       Loss on valuation of investments in securities     2.596     10,027     9,       Gain on sales of operations     -     (3,959)     (36,       Gain on reversal of prior service liability of retirement     -     (3,964)     (47,       Interest and dividend income     (5,797)     (5,084)     (47,       Interest and dividend receivables     23,006     (53,6)     (2203)       Decrease (increase) in trade receivables     8,734     2,239     20,       Increase (decrease) in trade receivables     8,734     2,239     20,       Increase (increase) in inventories     8,734     2,239     20,       Increase (increase) in inventories     8,734     2,239     20,       Increase (increase) in inventories     8,734     2,239     20,       Interest and divi		¥13,805	¥ 22,543	\$ 209,917
Provision for impaired receivables     2.277     6.139     57.       Equity in earnings of unconsolidated subsidiaries and affiliates     (4.450)     (3,759)     (35,       Loss on sales or disposal of property and equipment     1,180     1,692     15,       Gain on sales of investments in securities     (18,894)     (2,073)     (19,       Loss on valuation of investments in securities     (3,959)     (36,     (36,       Gain on sales of disposal of real estate     7.632     1,904     17,       Interest and dividend income     (5,797)     (5,084)     (47,       Interest expense     13,905     9,167     85,       Other     11,540     2,201     22,01       Decrease (increase) in trade receivables     23,006     (6,316)     (58,       Decrease (increase) in trade receivables     8,796     (2,203)     (20,       Interest paid     (13,363)     (9,077)     (84,       Increase (increase) in inventories     8,734     2,239     20,       Interest and dividend receivables     1,322)     (2,467)     (24,71)       Other, net     (9,395) <td></td> <td></td> <td></td> <td></td>				
Equity in earnings of unconsolidated subsidiaries and affiliates     (4,450)     (3,759)     (35, 1,692     (35, 1,692     (15, 1,692     (15, 1,672)     (15, 1,692     (15, 1,692     (15, 1,692     (15, 1,692     (15, 1,692     (16, 14, 1,692     (17, 15, 16, 16, 16, 16, 16, 16, 16, 16, 16, 16				47,323
Loss on sales of disposal of property and equipment     1.130     1.692     15,       Gain on sales of investments in securities     (18,894)     (2,073)     (19,       Loss on valuation of investments in securities     2,596     1,027     9,       Gain on sales of operations     —     (3,959)     (36,       Gain on reversal of prior service liability of retirement     (1,849)     (2,018)     (18,       Loss on amoritzation of retirement benefit obligation     9,232     —     (1,77)     (1,17,10)     (1,13,13)     (1,17,10)     (1,13,13)     (1,17,10)     (1,13,13)     (1,13,13)     (1,17,10)     (1,17,10)     (1,13,13)     (1,17,10)				57,165
Gain on sales of investments in securities     (18,894)     (2,073)     (19, 2,596       Loss on valuation of investments in securities     2,596     1,027     9, 3,3959       Gain on sales of operations     —     (3,3959)     (36, 3,3959)       Gain on reversal of prior service liability of retirement benefit obligation     (1,849)     (2,018)     (18, 3,904       Loss on amortization of retirement benefit obligation     9,232     -     -     1,804       Loss on amortization of retirement benefit obligation     9,232     -     -     1,804       Interest and dividend income     (5,797)     (5,084)     (47, 17, Interest expense     13,905     9,167     85, 06,6316     (58, 02,071)     (22,03)     (20, 10,020     (20, 10,028)     (2,203)     (20, 10,020     (20, 10,028)     (3,077)     (84, 10,000     (13,636)     (9,077)     (84, 10,000     (3,636)     (3,077)     (84, 10,000     (3,077)     (84, 10,000     (1,3636)     (1,471)     (13, 10,04, 10,035)     (1,471)     (13, 12,024, 12,2467)     (22, 2467)     (22, 2467)     (22, 2467)     (22, 2467)     (22, 2467)     (22, 2467)     (22, 24, 25, 26, 26, 236			• • •	(35,003)
Loss on valuation of investments in securities     2,596     1,027     9,       Gain on sales of operations     —     (3,959)     (36,       Gain on reversal of prior service liability of retirement     (1,849)     (2,018)     (18,       Loss on amortization of retirement benefit obligation     9,232     —     (18,       Loss on disposal of real estate     7,632     1,904     17,       Interest and dividend income     (5,797)     (5,684)     (47,       Interest expense     13,505     9,167     85,       Other     11,540     2,710     25,       Decrease (increase) in trade receivables     23,006     (6,316)     (58,       Decrease inshort-term loan receivables     8,734     2,239     20,       Increase in short-term loan receivables     8,734     2,239     20,       Increase in short-term loan receivables     8,734     2,239     20,       Interest paid     (1,7,671)     (7,790)     (72,       Interest paid     (7,671)     (7,790)     (72,       Interest paid     (7,671)     (7,790)     (72, <td></td> <td></td> <td></td> <td>15,756</td>				15,756
Gain on sales of operations   —   (3,959)   (36,     Gain on reversal of prior service liability of retirement   (1,849)   (2,018)   (18,     Loss on amortization of retirement benefit obligation   9,232   —   —   17,     Interest and dividend income   (5,797)   (5,084)   (47,   17,     Interest expense   13,905   9,167   85,   00,   00,   22,006   (6,316)   (58,     Decrease (increase) in trade receivables   23,006   (6,6,316)   (58,   0,402   37,     Decrease (increase) in inventories   8,796   (2,203)   (20,   Increase (decrease) in trade payables   (9,691)   4,042   37,     Decrease (increase) in trade payables   (13,636)   (9,077)   (84,   10,   10,   10,   11,   13,   14,			• • •	(19,303) 9,563
Gain on reversal of prior service liability of retirement benefit obligation     (1,849)     (2,018)     (18,       Loss on disposal of real estate     7,632     1,904     17,       Interest and dividend income     (5,797)     (5,084)     (47,       Interest expense     13,905     9,167     85,       Other     11,540     2,710     25,       Decrease (increase) in trade receivables     23,006     (6,316)     (58,       Decrease (increase) in trade payables     (9,691)     4,042     37,       Decrease in short-term loan receivables     8,734     2,239     20,       Interest paid     (13,636)     (9,077)     (84,       Income taxes paid     (7,671)     (7,790)     (72,       Other, net     (9,395)     (1,471)     (13,       Net cash provided by operating activities     44,636     18,209     169,       Cash Flows from Investing Activities:     4,2487     8,962     83,       Proceeds from sales of property and equipment     3,421     4,614     42,       Purchase of property and equipment     1,529     1,117		2,596		(36,866)
benefit obligation     (1,84)     (2,018)     (18,       Loss on amortization of retirement benefit obligation     9,232     —     —       Loss on disposal of real estate     7,632     1,904     17,       Interest and dividend income     (5,77)     (5,084)     (47,       Interest expense     13,905     9,467     85,       Other     11,540     2,710     25,       Decrease (increase) in trade receivables     23,006     (6,316)     (58,       Decrease (increase) in trade payables     (9,691)     4,042     37,       Decrease in short-term loan receivables     8,734     2,239     20,       Interest and dividend received     6,598     5,414     50,       Interest paid     (13,636)     (9,077)     (84,       Income taxes paid     (7,671)     (7,790)     (72,       Other, net     (9,395)     (1,471)     (13,       Proceeds from sales of property and equipment     3,421     4,614     42,       Purchase of investments in securities     (1,981)     (3,115)     (29,       Collection of			(3,959)	(30,000)
Loss on amortization of retirement benefit obligation     9,232		(1.840)	(2.018)	(18,791)
Loss on disposal of real estate     7,632     1,904     17,       Interest and dividend income     (5,797)     (5,084)     (47,       Interest expense     13,905     9,167     85,       Other     11,540     2,710     25,       Decrease (increase) in trade receivables     23,006     (6,316)     (58,       Decrease (increase) in trade payables     9,691)     4,042     37,       Decrease (increase) in trade payables     8,734     2,239     20,       Interest and dividend receivables     8,734     2,239     20,       Interest paid     (13,636)     (9,077)     (84,       Income taxes paid     (7,671)     (7,7790)     (72,       Other, net     (9,395)     (1,471)     (13,       Net cash provided by operating activities     44,636     18,209     169,       Collection of long-term loans     12,585     13,966     130,       Increase of investments in securities     4,247     8,962     83,       Purchase of investments in securities     14,281     (3,115)     (24,67)       Collection			(2,010)	(10,791)
Interest and dividend income     (5,797)     (5,084)     (47, 11,1540       Interest expense     13,905     9,167     85, 25,000     85, 25,000     85,0000     85,000     85,0000			1 904	17,730
Interest expense     13,905     9,167     85,       Other     11,540     2,710     25,       Decrease (increase) in trade receivables     23,006     (6,316)     (58,       Decrease (increase) in trade payables     (9,691)     4,042     37,       Decrease in short-term loan receivables     8,734     2,239     20,       Increase decrease) in trade payables     (9,691)     4,042     37,       Decrease in short-term loan receivables     8,734     2,239     20,       Interest paid     (13,636)     (9,077)     (84,       Income taxes paid     (7,671)     (7,790)     (72,       Other, net     (9,395)     (1,471)     (13,       Net cash provided by operating activities     44,636     18,209     169,       Cash Flows from Investing Activities:     7     4,614     42,       Purchase of property and equipment     3,421     4,614     42,       Purchase of investments in securities     12,585     13,966     130,       Increase in long-term loans     12,585     13,966     130,       Coll	•			(47,341)
Other     11,540     2,710     25,       Decrease (increase) in trade receivables     23,006     (6,316)     (58,       Decrease (increase) in inventories     8,796     (2,203)     (20,       Increase (decrease) in trade payables     (9,691)     4,042     37,       Decrease in short-term loan receivables     8,734     2,239     20,       Interest and dividend received     6,598     5,414     50,       Interest paid     (13,636)     (9,077)     (84,       Income taxes paid     (7,671)     (7,790)     (72,       Other, net     (9,395)     (1,471)     (13,       Net cash provided by operating activities     44,636     18,209     169,       Cash Flows from Investing Activities:     Proceeds from sales of property and equipment     (1,332)     (2,467)     (22,       Proceeds from sales of investments in securities     (1,981)     (3,115)     (22,     9,       Collection of ong term loans     (6,238)     (3,160)     (22,     10,     10,       Collection of other investments     1,232     2,765     25,     25, <td></td> <td></td> <td>• • •</td> <td>85,362</td>			• • •	85,362
Decrease (increase) in trade receivables     23,006     (6,316)     (58,       Decrease (increase) in trade payables     (9,691)     4,042     37,       Decrease (increase) in trade payables     (9,691)     4,042     37,       Decrease in short-term loan receivables     8,734     2,239     20,       Interest and dividend received     6,598     5,414     50,       Increase paid     (7,671)     (7,790)     (72,       Other, net     (9,395)     (1,471)     (13,       Net cash provided by operating activities     44,636     18,209     168,       Proceeds from sales of property and equipment     3,421     4,614     42,       Purchase of investments in securities     (1,332)     (2,467)     (22,       Purchase of investments in securities     (1,981)     (3,115)     (29,       Collection of long-term loans     12,585     13,966     130,       Increase in time deposits, net     1,529     1,117     10,       Net cash received (paid) of sales of consolidated subsidiaries     (13,787)     701     6,       Other, net     (2,9,431)				25,235
Decrease (increase) in inventories     8,796     (2,203)     (20,       Increase (decrease) in trade payables     (9,691)     4,042     37,       Decrease in short-term loan receivables     8,734     2,239     20,       Interest and dividend received     6,598     5,414     50,       Interest paid     (13,636)     (9,077)     (84,       Income taxes paid     (7,671)     (7,790)     (72,       Other, net     (9,395)     (1,471)     (13,       Net cash provided by operating activities     44,636     18,209     169,       Cash Flows from Investing Activities:     7     4,614     42,       Proceeds from sales of property and equipment     (1,32)     (2,467)     (22,       Proceeds from sales of property and equipment     (1,31,315)     (29,     Collection of long-term loans     12,585     13,966     130,       Increase in long-term loans     12,22     2,765     25,     Decrease in long-term loans     14,3787)     701     6,       Collection of long-term loans     1,232     2,765     25,     Decrease in long-term debt     1,529<				(58,814)
Increase (decrease) in trade payables     (9,691)     4,042     37,       Decrease in short-term loan receivables     8,734     2,239     20,       Interest and dividend received     6,598     5,414     50,       Interest paid     (13,636)     (9,077)     (84,       Income taxes paid     (7,671)     (7,790)     (72,       Other, net     (9,395)     (1,471)     (13,       Net cash provided by operating activities     44,636     18,209     169,       Cash Flows from Investing Activities:     7     7     (22,       Proceeds from sales of property and equipment     3,421     4,614     42,       Purchase of investments in securities     (1,332)     (2,467)     (22,       Collection of long-term loans     12,585     13,966     130,       Increase in long-term loans     1,232     2,765     25,       Decrease in short-term debt     1,232     2,765     25,       Decrease in ingeterm loans     1,232     2,765     25,       Decrease in hong-term loans     1,232     2,765     25, <td< td=""><td></td><td></td><td>• • •</td><td>(20,514)</td></td<>			• • •	(20,514)
Decrease in short-term loan receivables     8,734     2,239     20,       Interest and dividend received     6,598     5,414     50,       Interest paid     (13,636)     (9,077)     (84,       Income taxes paid     (7,671)     (7,790)     (72,       Other, net     (9,395)     (1,471)     (13,       Net cash provided by operating activities     44,636     18,209     169,       Cash Flows from Investing Activities:     7     (2,467)     (22,       Proceeds from sales of property and equipment     3,421     4,614     42,       Proceeds from sales of investments in securities     42,487     8,962     83,       Purchase of investments in securities     1,2,585     13,966     130,       Increase in long-term loans     (6,238)     (3,160)     (29,       Collection of other investments     1,232     2,765     25,       Decrease in time deposits, net     1,529     1,117     10,       Net cash provided by investing activities     41,195     24,438     227,       Cash Flows from Financing Activities:     7     701			• • •	37,639
Interest and dividend received $6,598$ $5,414$ $50$ , (13,636)Interest paid $(13,636)$ $(9,077)$ $(84,$ $(7,671)$ Income taxes paid $(7,671)$ $(7,790)$ $(72,$ $(72,$ $(9,395)$ $(1,471)$ Net cash provided by operating activities $44,636$ $18,209$ $169,$ Cash Flows from Investing Activities:Proceeds from sales of property and equipment $3,421$ $4,614$ $42,$ Purchase of property and equipment $(1,332)$ $(2,467)$ $(22,$ Proceeds from sales of investments in securities $42,487$ $8,962$ $83,$ Purchase of investments in securities $(1,981)$ $(3,115)$ $(29,$ Collection of long-term loans $12,585$ $13,966$ $130,$ Increase in long-term loans $1,232$ $2,765$ $25,$ Decrease in time deposits, net $1,232$ $2,765$ $25,$ Decrease in time deposits, net $1,232$ $2,765$ $9,$ Net cash provided by investing activities $41,195$ $24,438$ $227,$ Cash Flows from Financing Activities: $72,322,107,831,1,100,1,100,1,100,100,00,100,00,0,0,00,0$				20,849
Interest paid   (13,636)   (9,077)   (84,     Income taxes paid   (7,671)   (7,790)   (72,     Other, net   (9,395)   (1,471)   (13,     Net cash provided by operating activities   44,636   18,209   169,     Cash Flows from Investing Activities:   Proceeds from sales of property and equipment   3,421   4,614   42,     Purchase of property and equipment   (1,332)   (2,467)   (22,     Proceeds from sales of investments in securities   42,487   8,962   83,     Purchase of investments in securities   (1,981)   (3,115)   (29,     Collection of long-term loans   12,585   13,966   130,     Increase in long-term loans   (6,238)   (3,160)   (29,     Collection of other investments   1,232   2,765   25,     Decrease in time deposits, net   1,529   1,117   10,     Net cash provided by investing activities   41,195   24,438   227,     Cash Flows from Financing Activities:   Proceeds from long-term debt   (72,322)   (107,831)   (1,04,     Proceeds from long-term debt   (72,322)   (107,831)			,	50,414
Income taxes paid $(7,671)$ $(7,790)$ $(72, 790)$ Other, net $(9,395)$ $(1,471)$ $(13, 790)$ Net cash provided by operating activities $44,636$ $18,209$ Cash Flows from Investing Activities: $44,636$ $18,209$ Proceeds from sales of property and equipment $3,421$ $4,614$ Purchase of property and equipment $(1,332)$ $(2,467)$ Proceeds from sales of investments in securities $42,487$ $8,962$ Purchase of investments in securities $(1,981)$ $(3,115)$ Collection of long-term loans $(6,238)$ $(3,160)$ Collection of other investments $1,232$ $2,765$ Decrease in time deposits, net $1,529$ $1,117$ Net cash received (paid) of sales of consolidated subsidiaries $(13,787)$ $701$ Other, net $3,279$ $1,055$ $9,$ Net cash provided by investing activities $49,641$ $265,651$ $2,473,$ Repayment of long-term debt $(72,322)$ $(107,831)$ $(1,004,$ Decrease in short-term debt, net $(393)$ $(496)$ $(4,$ Proceeds from stock issuance $10,000$ $$ $$ Other, net $2,044$ $1,116$ $10,$ $10,000$ Her cash used in financing activities $(98,311)$ $(43,340)$ $(403,$				(84,524)
Other, net $(9,395)$ $(1,471)$ $(13,1)$ Net cash provided by operating activities $44,636$ $18,209$ $169,$ Cash Flows from Investing Activities: $7000000000000000000000000000000000000$	•		• • •	(72,539)
Net cash provided by operating activities     44,636     18,209       Cash Flows from Investing Activities:     9     169,       Proceeds from sales of property and equipment     3,421     4,614       Purchase of property and equipment     (1,332)     (2,467)       Proceeds from sales of investments in securities     42,487     8,962       Purchase of investments in securities     (1,981)     (3,115)       Collection of long-term loans     (2,2,855     13,966       Increase in long-term loans     (6,238)     (3,160)       Collection of other investments     1,232     2,765       Decrease in time deposits, net     1,529     1,117       Net cash provided by investing activities     41,195     24,438       Cash Flows from Financing Activities:     9,641     265,651       Proceeds from long-term debt     (72,322)     (107,831)       Decrease in short-term debt, net     (87,281)     (201,780)       Cash dividends paid to minority stockholders     (393)     (496)       Proceeds from stock issuance     10,000     -       Other, net     2,044     1,116       Net				(13,698)
Cash Flows from Investing Activities: Proceeds from sales of property and equipment3,4214,614Purchase of property and equipment(1,332)(2,467)Purchase of property and equipment(1,332)(2,467)Proceeds from sales of investments in securities42,4878,962Purchase of investments in securities(1,981)(3,115)Collection of long-term loans(2,258513,966Increase in long-term loans(6,238)(3,160)Collection of other investments1,2322,765Decrease in time deposits, net1,5291,117Net cash received (paid) of sales of consolidated subsidiaries(13,787)701Other, net3,2791,0559,Net cash provided by investing activities49,641265,6512,473,Proceeds from long-term debt(72,322)(107,831)(1,004,)Decrease in short-term debt, net(393)(496)(4,Proceeds from stock issuance10,000Other, net2,0441,11610,Net cash used in financing activities(98,311)(43,340)(403,				169,560
Proceeds from sales of property and equipment $3,421$ $4,614$ $42,$ Purchase of property and equipment $(1,332)$ $(2,467)$ $(22,9)$ Proceeds from sales of investments in securities $42,487$ $8,962$ $83,$ Purchase of investments in securities $(1,981)$ $(3,115)$ $(29,$ Collection of long-term loans $12,585$ $13,966$ $130,$ Increase in long-term loans $(6,238)$ $(3,160)$ $(29,$ Collection of other investments $1,232$ $2,765$ $25,$ Decrease in time deposits, net $1,529$ $1,117$ $10,$ Net cash received (paid) of sales of consolidated subsidiaries $(13,787)$ $701$ $6,$ Other, net $3,279$ $1,055$ $9,$ Net cash provided by investing activities $41,195$ $24,438$ $227,$ Cash Flows from Financing Activities: $49,641$ $265,651$ $2,473,$ Proceeds from long-term debt $(72,322)$ $(107,831)$ $(1,004,$ Decrease in short-term debt, net $(87,281)$ $(201,780)$ $(1,878,$ Cash dividends paid to minority stockholders $(393)$ $(496)$ $(4,$ Proceeds from stock issuance $10,000$ $$ $0,000$ $-$ Other, net $2,044$ $1,116$ $10,$ $10,000$ Net cash used in financing activities $(98,311)$ $(43,340)$ $(403,$		44,030	10,209	105,500
Purchase of property and equipment   (1,332)   (2,467)   (22,     Proceeds from sales of investments in securities   42,487   8,962   83,     Purchase of investments in securities   (1,981)   (3,115)   (29,     Collection of long-term loans   12,585   13,966   130,     Increase in long-term loans   (6,238)   (3,160)   (29,     Collection of other investments   1,232   2,765   25,     Decrease in time deposits, net   1,529   1,117   10,     Net cash received (paid) of sales of consolidated subsidiaries   (13,787)   701   6,     Other, net   3,279   1,055   9,   9,     Net cash provided by investing activities   41,195   24,438   227,     Cash Flows from Financing Activities:   Proceeds from long-term debt   (72,322)   (107,831)   (1,004,     Decrease in short-term debt, net   (87,281)   (201,780)   (1,878,     Cash dividends paid to minority stockholders   (393)   (496)   (4,     Proceeds from stock issuance   10,000    0     Other, net   2,044   1,116   10,		3 /121	4 614	42,965
Proceeds from sales of investments in securities   42,487   8,962   83,     Purchase of investments in securities   (1,981)   (3,115)   (29,     Collection of long-term loans   12,585   13,966   130,     Increase in long-term loans   (6,238)   (3,160)   (29,     Collection of other investments   1,232   2,765   25,     Decrease in time deposits, net   1,529   1,117   10,     Net cash received (paid) of sales of consolidated subsidiaries   (13,787)   701   6,     Other, net   3,279   1,055   9,   9,     Net cash provided by investing activities   41,195   24,438   227,     Cash Flows from Financing Activities:   Proceeds from long-term debt   (72,322)   (107,831)   (1,004,     Decrease in short-term debt, net   (87,281)   (201,780)   (1,878,   (4,96)     Cash dividends paid to minority stockholders   (393)   (496)   (4,96)   (4,96)     Proceeds from stock issuance   10,000    0,000    0,000      Other, net   2,044   1,116   10,000				(22,972)
Purchase of investments in securities   (1,981)   (3,115)   (29,     Collection of long-term loans   12,585   13,966   130,     Increase in long-term loans   (6,238)   (3,160)   (29,     Collection of other investments   1,232   2,765   25,     Decrease in time deposits, net   1,529   1,117   10,     Net cash received (paid) of sales of consolidated subsidiaries   (13,787)   701   6,     Other, net   3,279   1,055   9,   9,     Net cash provided by investing activities   41,195   24,438   227,     Cash Flows from Financing Activities:   Proceeds from long-term debt   (72,322)   (107,831)   (1,004,     Decrease in short-term debt, net   (87,281)   (201,780)   (1,878,     Cash dividends paid to minority stockholders   (393)   (496)   (4,     Proceeds from stock issuance   10,000       Other, net   2,044   1,116   10,   10,     Net cash used in financing activities   (98,311)   (43,340)   (403,-				83,453
Collection of long-term loans   12,585   13,966   130,     Increase in long-term loans   (6,238)   (3,160)   (29,     Collection of other investments   1,232   2,765   25,     Decrease in time deposits, net   1,529   1,117   10,     Net cash received (paid) of sales of consolidated subsidiaries   (13,787)   701   6,     Other, net   3,279   1,055   9,   9,     Net cash provided by investing activities   41,195   24,438   227,     Cash Flows from Financing Activities:   49,641   265,651   2,473,     Proceeds from long-term debt   (72,322)   (107,831)   (1,004,)     Decrease in short-term debt, net   (87,281)   (201,780)   (1,878,)     Cash dividends paid to minority stockholders   (393)   (496)   (4,)     Proceeds from stock issuance   10,000   -   -     Other, net   2,044   1,116   10,   10,     Net cash used in financing activities   (98,311)   (43,340)   (403,				(29,006)
Increase in long-term loans   (6,238)   (3,160)   (29,     Collection of other investments   1,232   2,765   25,     Decrease in time deposits, net   1,529   1,117   10,     Net cash received (paid) of sales of consolidated subsidiaries   (13,787)   701   6,     Other, net   3,279   1,055   9,     Net cash provided by investing activities   41,195   24,438   227,     Cash Flows from Financing Activities:   7   9,641   265,651   2,473,     Proceeds from long-term debt   (72,322)   (107,831)   (1,004,)     Decrease in short-term debt, net   (87,281)   (201,780)   (1,878,)     Cash dividends paid to minority stockholders   (393)   (496)   (4,)     Proceeds from stock issuance   10,000   -   -     Other, net   2,044   1,116   10,   10,     Net cash used in financing activities   (98,311)   (43,340)   (403,				130,049
Collection of other investments   1,232   2,765   25,     Decrease in time deposits, net   1,529   1,117   10,     Net cash received (paid) of sales of consolidated subsidiaries   (13,787)   701   6,     Other, net   3,279   1,055   9,     Net cash provided by investing activities   41,195   24,438   227,     Cash Flows from Financing Activities:   9,641   265,651   2,473,     Proceeds from long-term debt   (72,322)   (107,831)   (1,004,)     Decrease in short-term debt, net   (87,281)   (201,780)   (1,878,)     Cash dividends paid to minority stockholders   (393)   (496)   (4,4)     Proceeds from stock issuance   10,000   -   -     Other, net   2,044   1,116   10,     Net cash used in financing activities   (98,311)   (43,340)   (403,				(29,426)
Decrease in time deposits, net     1,529     1,117     10,       Net cash received (paid) of sales of consolidated subsidiaries     (13,787)     701     6,       Other, net     3,279     1,055     9,     9,       Net cash provided by investing activities     41,195     24,438     227,       Cash Flows from Financing Activities:     7     7     10,       Proceeds from long-term debt     49,641     265,651     2,473,       Repayment of long-term debt     (72,322)     (107,831)     (1,004,)       Decrease in short-term debt, net     (87,281)     (201,780)     (1,878,)       Cash dividends paid to minority stockholders     (393)     (496)     (4,)       Proceeds from stock issuance     10,000      0     0        Other, net     2,044     1,116     10,     10,     (403,340)     (403,340)     (403,340)     (403,340)				25,747
Net cash received (paid) of sales of consolidated subsidiaries     (13,787)     701     6,       Other, net     3,279     1,055     9,       Net cash provided by investing activities     41,195     24,438     227,       Cash Flows from Financing Activities:     701     6,     9,       Proceeds from long-term debt     49,641     265,651     2,473,       Repayment of long-term debt     (72,322)     (107,831)     (1,004,       Decrease in short-term debt, net     (87,281)     (201,780)     (1,878,       Cash dividends paid to minority stockholders     (393)     (496)     (4,       Proceeds from stock issuance     10,000         Other, net     2,044     1,116     10,       Net cash used in financing activities     (98,311)     (43,340)     (403,				10,401
Other, net     3,279     1,055     9,       Net cash provided by investing activities     41,195     24,438     227,       Cash Flows from Financing Activities:     9,641     265,651     2,473,       Proceeds from long-term debt     (72,322)     (107,831)     (1,004,)       Decrease in short-term debt, net     (87,281)     (201,780)     (1,878,)       Cash dividends paid to minority stockholders     (393)     (496)     (4, 1,116)       Proceeds from stock issuance     10,000         Other, net     2,044     1,116     10,       Net cash used in financing activities     (98,311)     (43,340)     (403,	• •			6,528
Net cash provided by investing activities     41,195     24,438     227,       Cash Flows from Financing Activities:       49,641     265,651     2,473,       Proceeds from long-term debt     (72,322)     (107,831)     (1,004,     1,004,       Decrease in short-term debt, net     (87,281)     (201,780)     (1,878,     0,000      0,000				9,824
Cash Flows from Financing Activities:     49,641     265,651     2,473,       Proceeds from long-term debt     (72,322)     (107,831)     (1,004,       Decrease in short-term debt, net     (87,281)     (201,780)     (1,878,       Cash dividends paid to minority stockholders     (393)     (496)     (4,       Proceeds from stock issuance     10,000      10,       Other, net     2,044     1,116     10,       Net cash used in financing activities     (98,311)     (43,340)     (403,	Net cash provided by investing activities	41.195	24.438	227,563
Proceeds from long-term debt   49,641   265,651   2,473,     Repayment of long-term debt   (72,322)   (107,831)   (1,004,     Decrease in short-term debt, net   (87,281)   (201,780)   (1,878,     Cash dividends paid to minority stockholders   (393)   (496)   (4,     Proceeds from stock issuance   10,000   —   —     Other, net   2,044   1,116   10,     Net cash used in financing activities   (98,311)   (43,340)   (403,		,	,	
Repayment of long-term debt   (72,322)   (107,831)   (1,004,     Decrease in short-term debt, net   (87,281)   (201,780)   (1,878,     Cash dividends paid to minority stockholders   (393)   (496)   (4,     Proceeds from stock issuance   10,000       Other, net   2,044   1,116   10,     Net cash used in financing activities   (98,311)   (43,340)   (403,		49,641	265.651	2,473,703
Decrease in short-term debt, net     (87,281)     (201,780)     (1,878, (496)       Cash dividends paid to minority stockholders     (393)     (496)     (4, (4, 10,000)       Proceeds from stock issuance     10,000      10,000       Other, net     2,044     1,116     10,       Net cash used in financing activities     (98,311)     (43,340)     (403,	6			(1,004,107)
Cash dividends paid to minority stockholders(393)(496)(4,Proceeds from stock issuance10,000—Other, net2,0441,11610,Net cash used in financing activities(98,311)(43,340)		( , ,	• • •	(1,878,946)
Proceeds from stock issuance     10,000     —       Other, net     2,044     1,116     10,       Net cash used in financing activities     (98,311)     (43,340)     (403,			(496)	(4,619)
Net cash used in financing activities (98,311) (43,340) (403,	Proceeds from stock issuance	10,000		_
Net cash used in financing activities (98,311) (43,340) (403,	Other, net		1,116	10,393
	Net cash used in financing activities	(98,311)		(403,576)
Effect of Exchange Rate Changes on Cash and Cash Equivalents (1.748) (15)	Effect of Exchange Rate Changes on Cash and Cash Equivalents	(1,748)	(15)	(140)
				(6,593)
	•			739,361
Net Decrease in Cash and Cash Equivalents		00,020	,	100,001
	with Changes in Scope of Consolidation	. ,	. ,	(661)
Cash and Cash Equivalents at End of Year (Note 15)     ¥ 79,400     ¥ 78,621     \$ 732,55	Cash and Cash Equivalents at End of Year (Note 15)	¥79,400	¥ 78,621	\$ 732,107

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

TOMEN CORPORATION AND CONSOLIDATED SUBSIDIARIES

### **1. BASIS OF PRESENTING CONSOLIDATED FINANCIAL STATEMENTS**

The accompanying consolidated financial statements of TOMEN CORPORATION (the "Company") and its consolidated subsidiaries are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Securities and Exchange Law of Japan. Overseas subsidiaries maintain their records in conformity with accounting principles generally accepted in their respective countries. In general, no adjustments to the accounts of overseas consolidated subsidiaries have been reflected in the accompanying consolidated financial statements to present them in compliance with Japanese accounting principles and practices followed by the Company.

Certain items presented in the consolidated financial statements submitted to the Director of Kanto Finance Bureau in Japan have been reclassified in these accounts for the convenience of readers outside Japan.

The consolidated financial statements are not intended to present the consolidated financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Principles of Consolidation:**

The consolidated financial statements include the accounts of the Company and its significant subsidiaries (the "Companies") over which the Company has the ability of control through its voting right or certain conditions. All significant intercompany accounts and transactions have been eliminated in consolidation.

Investments in significant affiliates over which the Company has the ability to exercise significant influence over the operating and financial policies of the investees are accounted for by the equity method.

The difference between the cost of the Companies' investments in subsidiaries and affiliates and the equity in the fair value of their net assets at the dates of acquisition is, with minor exceptions, being amortized over a period of five to fifteen years.

Certain subsidiaries and affiliates use a fiscal year ending on or after December 31, but prior to the Company's fiscal year-end of March 31. Material differences in intercompany transactions and accounts arising from the use of the different fiscal year-ends are appropriately adjusted in consolidation.

#### **Cash and Cash Equivalents:**

Cash and cash equivalents include marketable securities and time deposits with original maturities of three months or less.

#### **Translation of Foreign Currencies:**

Current and non current assets and liabilities denominated in foreign currencies are translated into Japanese yen at the exchange rate in effect at each fiscal year-end and the translation gains and losses are included in income.

All assets, liabilities, revenues and expenses in the financial statements of overseas subsidiaries and affiliates are translated into Japanese yen at the current exchange rate of the respective fiscal year-end, while stockholders' equity is translated at the historical rates. The resulting foreign currency translation adjustments are shown as a separate component of stock-holders' equity, net of minority interests.

#### Inventories:

Inventories, consisting of commodities and merchandise, are stated at cost, using principally the first-in, first-out method.

## Marketable Securities and Investments in Securities:

Marketable securities and investments in securities are classified and accounted for as follows;

- (a) Trading securities are stated at market value. Gains and losses realized on sales or disposal and unrealized gains and losses from market value fluctuations are charged to income in the period of the fluctuation.
- (b) Other securities are carried at market value, with the unrealized holding gains and losses, net of tax, reported as a separate component of stockholders' equity. For the purpose of computing realized gains and losses, the cost of these securities is determined by the moving average method.

Other securities that do not have readily determinable market value are recorded at cost, being determined by the moving average method.

#### **Property and Equipment:**

Property and equipment are stated at cost. The Company and its domestic consolidated subsidiaries compute depreciation principally by the declining balance method, except that depreciation of property (excluding fixtures) acquired on and after April 1, 1998 is computed by the straight-line method. Also, foreign consolidated subsidiaries compute depreciation principally by the straight-line method.

The principal estimated useful lives for calculating depreciation are in line with definitions by tax regulations or the useful lives under accounting principles in respective countries.

#### **Intangible Assets:**

Intangible assets are amortized principally by the straight-line method. Internal-use software is amortized over the estimated useful lives which do not exceed seven years.

#### **Deferred Charges:**

Deferred charges of domestic consolidated subsidiaries are amortized over the periods stipulated by the Commercial Code on a straight-line basis. Those of foreign consolidated subsidiaries are amortized over the periods determined in conformity with accounting principles generally accepted in their respective countries on a straight-line basis.

#### Allowance for Doubtful Receivables:

Allowance for doubtful receivables is provided for possible losses on the collection of trade, loan and other receivables. In general, the amount of allowance is determined based on the past loss experience. For receivables from debtors at risk of bankruptcy and legally or substantially bankrupt, the allowance is provided for individually estimated unrecoverable amounts.

# **Accrued Retirement Benefits:**

Accrued retirement benefits are provided for the payment of employees' retirement benefits, and represent the required amount derived from estimated retirement benefit obligation less pension assets at fair value at the end of the fiscal year.

Unrecognized net transition obligation at the date of adopting the new accounting standard is charged to income on a straight-line basis mainly over 11 years (5-15 years in case of some consolidated subsidiaries).

Unrecognized prior service liability is charged to income when it is incurred. For consolidated subsidiaries, it is amortized and charged to income on a straight-line basis over a constant period of years (mainly 5 years), which does not exceed the average remaining service years of employees at the end of the fiscal year when it is incurred. This amortization is started from the year when it is incurred.

Unrecognized actuarial difference is amortized and charged to income on a straight-line basis over a certain period of years (mainly 11 years), which does not exceed the average remaining service years of employees at the end of the fiscal year when the actuarial difference is incurred. This amortization is started from the following year after the difference is incurred.

#### **Total Trading Transactions and Gross Trading Profit:**

As general trading companies, the Company and certain of its consolidated subsidiaries act either as principal or agent in trading transactions. Total trading transactions represent the sales value of all those transactions in which the Company participates, whether as principal or agent.

Gross trading profit consists of gross margin (sales, less cost of sales) on principal transactions, and commissions on agency transactions.

## **Research and Development Costs:**

Research and development costs are charged to income when incurred. Research and development costs for the years ended March 31, 2004 and 2005 were ¥885 million and ¥131 million (\$1,220 thousand), respectively.

#### **Income Taxes:**

Deferred tax assets and liabilities are recognized based on the difference between the carrying amounts in the financial statements and the tax bases of assets and liabilities using enacted statutory income tax rates in effect at the balance sheet dates. A valuation allowance is recorded to reduce the carrying amount of deferred tax assets to the amount that is more likely not to be realized. The valuation of deferred tax assets principally depends on the estimation of future tax-able income and feasible tax planning strategies.

The Company adopted the consolidated taxation system in the current fiscal year.

In accordance with Accounting Standard Implementation Guidance No. 12, "Practical Guidance On Presentation of the Pro Forma Standard Tax Portion of the Enterprise Tax in the Income Statement" issued by Accounting Standard Board of Japan dated February 13, 2004, effective for the year ended March 31, 2005, the Company records the value-added and common stock portions of the Enterprise Tax in selling, general and administrative expenses. As a result, the amount recorded in selling, general and administrative expenses for the year ended March 31, 2005 was ¥299 million (\$2,784 thousand).

# Lease Transactions:

Accounting procedures for finance lease transactions other than those in which the ownership rights to the leased property will be transferred to the lessees, conform to the method related to operating lease transactions.

#### **Derivatives and Hedge Accounting:**

The Companies use derivative instruments, in the normal course of business, which primarily comprise of forward exchange contracts, currency option contracts, currency swap contracts, interest rate swap contracts and security and commodity future contracts, to reduce their exposure to market risks from fluctuations in foreign exchange rates, interest rates and security and commodity prices. The Companies do not use derivative instruments for trading or speculative purposes, except for using derivative instruments for trading purposes within a limited amount to earn shortterm profit.

The Companies do not use derivative instruments with highly fluctuating fair values corresponding to the change in the fair value of the hedged transactions. Also, the Companies minimize credit risk associated with the derivative instruments by entering into such transactions with creditworthy financial institutions.

Effective January 1, 2004, the Company adopted hedge accounting under the "Accounting Standard for Financial Instruments" since the Company established a risk management organization. If derivative instruments meet certain hedging criteria, the Companies defer the recognition of gains or losses until the hedged transactions occur. The effect of the application of the hedge accounting increased income before income taxes and minority interests by ¥774 million for the year ended March 31, 2004.

#### Net Income per Share:

The computation of basic net income per share is based upon the weighted average number of shares of common stock outstanding during each period. The computation of diluted net income per share is based upon the weighted average number of shares of common stock outstanding during each period after consideration of the dilutive effect of common stock equivalents which include preferred stock, warrants and convertible bonds.

#### Accounting Standard for Impairment of Fixed Assets:

On August 9, 2002, the Business Accounting Council in Japan issued "Accounting Standard for Impairment of Fixed Assets". The standard requires that fixed assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss shall be recognized in the income statement by reducing the carrying amount of impaired assets or a group of assets to the recoverable amount to be measured as the higher of net selling price and value in use.

The standard shall be effective for fiscal years beginning April 1, 2005. However, an earlier adoption is permitted for the fiscal year beginning April 1, 2004 and for the fiscal year ending between March 31, 2004 and March 30, 2005.

The Company has not yet applied this new standard nor has determined the effect of applying it on the Company's consolidated financial statements.

# **3. UNITED STATES DOLLAR AMOUNTS**

Amounts in U.S. dollars are included solely for the convenience of readers outside Japan. The rate of ¥107.39=U.S.\$1, the approximate rate of exchange prevailing at March 31, 2005 has been used in translation. The inclusion of such amounts is not intended to imply that Japanese yen have been or could be readily converted, realized or settled in U.S. dollars at this rate or any other rates.

# 4. MARKETABLE SECURITIES AND INVESTMENTS IN SECURITIES

Information regarding each category of the securities classified as trading securities and other securities at March 31, 2004 and 2005 is as follows:

Milliono of Von

			M	illions of Yen		
		2004			2005	
		Unrealized			Unrealized	
	Cost	gains	Fair value	Cost	gains	Fair value
Securities classified as:						
Trading securities			¥ 0			—
Other securities for which						
market value is						
readily determinable:						
Equity securities	¥20,099	¥4,042	¥24,141	¥18,047	′ ¥7,309	¥25,356
Debt securities	510	11	521	-		—
Other securities	3,076	15	3,091	168	3 18	186
	¥23,685	¥4,068	¥27,753	¥18,215	5 ¥7,327	¥25,542

	Thousands of U.S. Dollars			
		2005		
		Unrealized		
	Cost	gains	Fair value	
Securities classified as:				
Trading securities			—	
Other securities for which				
market value is				
readily determinable:				
Equity securities	\$168,051	\$68,060	\$236,111	
Debt securities	_	_	_	
Other securities	1,564	168	1,732	
	\$169,615	\$68,228	\$237,843	

The following securities, which have not been valued at fair value, are excluded from the above presentation at March 31, 2004 and 2005:

			Thousands of
	Millions of Yen		U.S. Dollars
	2004	2005	2005
Other securities:			
Unlisted equity securities			
(excluding over-the-counter securities)	¥19,480	¥19,201	\$178,797
Unlisted debt securities	33	—	_
	¥19,513	¥19,201	\$178,797

Total sales of other securities sold for the years ended March 31, 2004 and 2005 amounted to \$35,630 million and \$3,381 million (\$31,483 thousand) respectively, and the related gains and losses amounted to \$12,606 million and \$742 million, and \$1,210 million (\$11,267 thousand) and \$170 million (\$1,583 thousand), respectively.

# **5. PLEDGED ASSETS**

At March 31, 2004 and 2005, the following assets were pledged as collateral for certain obligations including guarantees of the Companies.

	Millions of Yen		U.S. Dollars
	2004	2005	2005
Time deposits	¥ 4	—	—
Investments in securities	20,735	¥15,017	\$139,836
Trade notes and accounts, receivables	11,733	4,041	37,629
Inventories	3,536	1,387	12,916
Property and equipment, net book value	32,971	24,917	232,024
Other assets	2,122	1,463	13,623
Total	¥71,101	¥46,825	\$436,028

# 6. SHORT-TERM LOANS AND LONG-TERM DEBT

The average annual interest rates applicable to short-term loans outstanding at March 31, 2004 and 2005 were 1.67% and 1.77%, respectively.

. .

Long-term debt at I	March 31,	2004 and	2005 was	as follows:
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	Millions	of Yen	U.S. Dollars
	2004	2005	2005
Yen 0.47% Bonds due 2004	¥ 100		_
Yen 0.59% Bonds due 2008	200	¥ 200	\$ 1,862
Yen 0.90% Bonds due 2009	200	200	1,862
Secured loans	20,400	37,777	351,774
Unsecured loans	133,766	275,258	2,563,163
	154,666	313,435	2,918,661
Less current portion	(85,386)	(24,706)	(230,059)
	¥ 69,280	¥288,729	\$2,688,602

The average of annual interest rates applicable to long-term loans outstanding at March 31, 2004 and 2005 were 2.59% and 1.78%, respectively.

As is customary in Japan, short-term and long-term bank loans are made under general agreements which provide that additional securities and guarantees for present and future indebtedness will be given upon the request of the banks, and that any collateral so provided will be applicable to all indebtedness due to such banks. In addition, the agreements provide that the banks have the right to offset cash deposited against short-term and long-term loans that become due and, in case of default and certain other specified events, against all other debt payable to the banks. No such request has been made to date. Annual maturities of long-term debt subsequent to March 31, 2005 were as follows:

Years ending March 31,	Millions of Yen	Thousands of U.S. Dollars
2006	¥ 24,706	\$ 230,059
2007	266,766	2,484,086
2008	8,977	83,592
2009	4,891	45,544
2010	5,983	55,713
2011 and thereafter	2,112	19,667
Total	¥313,435	\$2,918,661

The Company and certain of its consolidated subsidiaries have entered into commitment line contracts with financial institutions for the flexibility and safety of its funding activities. The outstanding balance of commitment line at March 31, 2005 was as follows:

Year ended March 31, 2005	Millions of Yen	U.S. Dollars
Total amount of commitment line	¥69,258	\$644,920
Used balance of commitment line	—	—
Outstanding balance of commitment line	¥69,258	\$644,920

## 7. STOCKHOLDERS' EQUITY

Under the Commercial Code of Japan (the "Code"), the entire amount of the issue price of shares is required to be accounted for as common stock, although a company may, following a resolution from its Board of Directors, account for an amount not exceeding one-half of the issue price of the new shares as capital surplus.

In addition to the above, the Code provides that all appropriations of retained earnings, except for interim cash dividends, be approved at an ordinary general stockholders' meeting. This meeting is held within three months of the close of the Company's fiscal year ending March 31. In accordance with customary practice in Japan, appropriations of retained earnings are not accrued in the financial statements for the year to which they relate, but are recorded in the succeeding fiscal year after the stockholders' approval has been obtained.

As is customary practice in Japan, the payment of bonuses to directors and corporate auditors is made out of retained earnings instead of being charged to income for the year and constitutes a part of the appropriations cited above.

# 8. LEASE TRANSACTIONS

# **Finance Leases**

Finance lease transactions excluding those in which ownership rights to the leased property would be transferred to the lessees for the years ended March 31, 2004 and 2005 were as follows:

#### (Lessee)

The following pro forma amounts represent the acquisition cost, accumulated depreciation, and net book value of leased assets at March 31, 2004 and 2005.

		Millions of Yen				
		2004			2005	
	Acquisition	Accumulated	Net book	Acquisition	Accumulated	Net book
	cost	depreciation	value	cost	depreciation	value
Equipment	¥2,181	¥(1,034)	¥1,147	¥1,694	¥ 915	¥ 779
Fixture	3,782	(2,337)	1,445	3,215	1,890	1,325
Other	66	(20)	46	97	35	62
Total	¥6,029	¥(3,391)	¥2,638	¥5,006	¥2,840	¥2,166

	Thousands of U.S. Dollars		
	2005		
	Acquisition	Accumulated	Net book
At March 31, 2005	cost	depreciation	value
Equipment	\$15,774	\$ 8,520	\$ 7,254
Fixture	29,938	17,600	12,338
Other	903	326	577
Total	\$46,615	\$26,446	\$20,169

Future minimum lease payments:

	Millions	U.S. Dollars	
	2004	2005	2005
Due within one year	¥ 961	¥ 754	\$ 7,021
Due after one year	1,682	1,412	13,148
Total	¥ 2,643	¥2,166	\$20,169

Annual lease payments excluding sub lease transactions for the years ended March 31, 2004 and 2005 amounted to  $\pm$ 1,086 million and  $\pm$ 946 million (\$8,809 thousand), respectively.

Depreciation for the years ended March 31, 2004 and 2005 amounted to ¥1,086 million and ¥946 million (\$8,809 thousand), respectively.

The amount of acquisition costs and future minimum lease payments under finance leases included the imputed interest expense portion.

Depreciation of the leased assets was calculated by the straight-line method over the respective lease terms being equal to the expected years of useful life, assuming that the estimated end-of-life salvage value was zero.

# (Lessor) Future minimum lease receivable:

	Millions	U.S. Dollars	
·	2004	2005	2005
Due within one year	¥ 8	¥ 31	\$ 289
Due after one year	13	98	912
Total	¥21	¥129	\$1,201

# Noncancelable Operating Leases

Future minimum lease payments under agreements classified as operating leases with noncancelable terms for the years ended March 31, 2004 and 2005 were as follows:

(Lessee) Future minimum lease payments:

	Millions	of Yen	Thousands of U.S. Dollars
	2004	2005	2005
Due within one year	¥ 1,910	¥1,768	\$16,464
Due after one year	8,823	7,402	68,926
Total	¥10,733	¥9,170	\$85,390

# (Lessor)

Future minimum lease payments to be received:

	Millions	of Yen	Thousands of U.S. Dollars
	2004	2005	2005
Due within one year	¥171	¥215	\$2,002
Due after one year	429	307	2,859
Total	¥600	¥522	\$4,861

# 9. SEGMENT INFORMATION

The Company and its consolidated subsidiaries are engaged in diverse activities in a wide range of fields in Japan and overseas, including the buying and selling of various goods, and the planning, coordination and integration of various types of projects.

# **Information by Operation**

Information by operation for the years ended March 31, 2004 and 2005 was as follows:

	Millions of Yen									
	Produce				Machinery			Elimination		
		&			&			or		
Year ended March 31, 2004	Chemicals	Foodstuffs	Textiles	Electronics	Energy	Others	Total	Corporate	Consolidated	
Total Trading Transactions:										
Outside customers	¥408,243	¥217,115	¥259,886	¥232,426	¥438,678	¥47,736	¥1,604,084	_	¥1,604,084	
Inter-segment	124	11	1,401	89	879	6,708	9,212	¥ (9,212)		
Total	¥408,367	¥217,126	¥261,287	¥232,515	¥439,557	¥54,444	¥1,613,296	¥ (9,212)	¥1,604,084	
Operating expenses	¥397,988	¥207,820	¥256,615	¥224,927	¥438,862	¥54,781	¥1,580,993	¥ (5,088)	¥1,575,905	
Operating income (loss)	10,379	9,306	4,672	7,588	695	(337)	32,303	(4,124)	28,179	
Total assets	200,627	74,097	74,996	91,149	159,050	84,987	684,906	84,169	769,075	
Depreciation	2,584	1,382	90	97	1,242	498	5,893	514	6,407	
Capital expenditure	1,037	358	43	15	252	76	1,781	50	1,831	

According to the business restructuring based on "Tomen Group Medium-term Management Plan" which was resolved on December 27, 2002, effective for the year ended March 31, 2004, the Companies changed their operation segment configuration as follows:

- To disclose the operation of "Electronics"
- To separate the operation of "Energy" from "Chemicals & Energy", and merge "Machinery" with "Energy" as "Machinery & Energy"
- To include "Construction & Real Estate" in "Others" as it became immaterial

		Millions of Yen								
		Produce			Machinery			Elimination		
		&			&			or		
Year ended March 31, 2005	Chemicals	Foodstuffs	Textiles	Electronics	Energy	Others	Total	Corporate	Consolidated	
Total Trading Transactions:										
Outside customers	¥407,605	¥230,648	¥185,159	¥279,365	¥447,019	¥27,508	¥1,577,304	—	¥1,577,304	
Inter-segment	144	14	133	27	90	3,281	3,689	¥ (3,689)	—	
Total	¥407,749	¥230,662	¥185,292	¥279,392	¥447,109	¥30,789	¥1,580,993	¥ (3,689)	¥1,577,304	
Operating expenses	¥400,119	¥221,693	¥182,883	¥270,751	¥444,546	¥30,376	¥1,550,368	¥ 367	¥1,550,735	
Operating income (loss)	7,630	8,969	2,409	8,641	2,563	413	30,625	(4,056)	26,569	
Total assets	220,345	73,289	66,449	94,755	136,116	63,228	654,182	79,612	733,794	
Depreciation	1,761	1,269	73	100	1,058	335	4,596	469	5,065	
Capital expenditure	1,267	229	129	72	651	172	2,520	141	2,661	

		Thousands of U.S. Dollars								
	Produce &				Machinery &			Elimination		
Year ended March 31, 2005	Chemicals	Foodstuffs	Textiles	Electronics	Energy	Others	Total	Corporate	Consolidated	
Total Trading Transactions:										
Outside customers	\$3,795,558	\$2,147,760	\$1,724,174	\$2,601,406	\$4,162,576	\$256,151	\$14,687,625	_	\$14,687,625	
Inter-segment	1,341	131	1,238	252	838	30,551	34,351	\$(34,351)	_	
Total	\$3,796,899	\$2,147,891	\$1,725,412	\$2,601,658	\$4,163,414	\$286,702	\$14,721,976	\$(34,351)	\$14,687,625	
Operating expenses	\$3,725,850	\$2,064,373	\$1,702,980	\$2,521,194	\$4,139,548	\$282,855	\$14,436,800	\$ 3,418	\$14,440,218	
Operating income (loss)	71,049	83,518	22,432	80,464	23,866	3,847	285,176	(37,769)	247,407	
Total assets	2,051,820	682,456	618,763	882,345	1,267,492	588,772	6,091,648	741,335	6,832,983	
Depreciation	16,398	11,817	680	931	9,852	3,120	42,798	4,367	47,165	
Capital expenditure	11,798	2,132	1,201	670	6,062	1,603	23,466	1,313	24,779	

Notes: (1) Unallocated operating expenses included in the column "Elimination or Corporate" amounted to ¥4,197 million and ¥4,086 million (\$38,048 thousand) for the years ended March 31, 2004 and 2005, respectively. Major items include expenses, relating to administrative operations.

(2) Unallocated corporate assets included in the column "Elimination or Corporate" amounted to ¥86,615 million and ¥82,683 million (\$769,932 thousand) at March 31, 2004 and 2005, respectively. Major items are cash, deposits and securities pertaining to financial activities.

# Information by Geographic Area

Information by geographic area for the years ended March 31, 2004 and 2005 was as follows:

		Millions of Yen							
		Elimin							
Year ended March 31, 2004	Japan	North America	Europe	Asia/Oceania	Others	Total	or Corporate	Consolidated	
Total Trading Transactions:									
Outside customers	¥1,380,157	¥ 60,634	¥20,876	¥135,232	¥7,185	¥1,604,084	_	¥1,604,084	
Inter-segment	74,847	68,722	5,172	23,358	277	172,376	¥(172,376)		
Total	¥1,455,004	¥129,356	¥26,048	¥158,590	¥7,462	¥1,776,460	¥(172,376)	¥1,604,084	
Operating expenses	¥1,432,362	¥128,527	¥24,893	¥156,615	¥5,934	¥1,748,331	¥(172,426)	¥1,575,905	
Operating income	22,642	829	1,155	1,975	1,528	28,129	50	28,179	
Total assets	733,768	82,396	23,539	92,556	16,800	949,059	(179,984)	769,075	

		Millions of Yen								
Year ended March 31, 2005	Japan	North America	Europe	Asia/Oceania	Others	Total	or Corporate	Consolidated		
Total Trading Transactions:										
Outside customers	¥1,325,261	¥ 48,340	¥ 8,138	¥190,556	¥ 5,009	¥1,577,304	_	¥1,577,304		
Inter-segment	105,818	79,704	4,489	27,076	59	217,146	¥(217,146)	—		
Total	¥1,431,079	¥128,044	¥12,627	¥217,632	¥ 5,068	¥1,794,450	¥(217,146)	¥1,577,304		
Operating expenses	¥1,407,573	¥128,343	¥12,695	¥215,631	¥ 3,600	¥1,767,842	¥(217,107)	¥1,550,735		
Operating income (loss)	23,506	(299)	(68)	2,001	1,468	26,608	(39)	26,569		
Total assets	697,866	58,530	18,931	110,087	14,389	899,803	(166,009)	733,794		

		Thousands of U.S. Dollars								
							Elimination			
Year ended March 31, 2005	Japan	North America	Europe	Asia/Oceania	Others	Total	or Corporate	Consolidated		
Total Trading Transactions:										
Outside customers	\$12,340,637	\$ 450,135	\$ 75,780	\$1,774,430	\$46,643	\$14,687,625	_	\$14,687,625		
Inter-segment	985,362	742,192	41,801	252,127	550	2,022,032	\$(2,022,032)	_		
Total	\$13,325,999	\$1,192,327	\$117,581	\$2,026,557	\$47,193	\$16,709,657	\$(2,022,032)	\$14,687,625		
Operating expenses	\$13,107,115	\$1,195,111	\$118,214	\$2,007,924	\$33,523	\$16,461,887	\$(2,021,669)	\$14,440,218		
Operating income (loss)	218,884	(2,784)	(633)	18,633	13,670	247,770	(363)	247,407		
Total assets	6,498,426	545,023	176,283	1,025,114	133,989	8,378,835	(1,545,852)	6,832,983		

# **Overseas Trading Transactions**

Overseas trading transactions with outside customers, which represent exports from Japan and offshore transactions of the Companies for the years ended March 31, 2004 and 2005 were as follows:

			Millions of Yen		
			2004		
	North America	Europe	Asia/Oceania	Other	Total
Overseas trading transactions					
with outside customers	¥56,067	¥41,863	¥450,869	¥50,969	¥599,768
Percentage of total trading					
transactions	3.5%	2.6%	28.1%	3.2%	37.4%
			Millions of Yen		
			2005		
	North America	Europe	Asia/Oceania	Other	Total
Overseas trading transactions					
with outside customers	¥40,404	¥21,319	¥493,149	¥43,725	¥598,597
Percentage of total trading					
transactions	2.6%	1.3%	31.3%	2.8%	<b>38.0</b> %
		Tho	ousands of U.S. Dolla	ars	
			2005		
	North America	Europe	Asia/Oceania	Other	Total
Overseas trading transactions					
with outside customers	\$376,236	\$198,519	\$4,592,131	\$407,162	\$5,574,048

# **10. SALES TO AND PURCHASES FROM UNCONSOLIDATED SUBSIDIARIES AND AFFILIATES**

Sales to and purchase from unconsolidated subsidiaries and affiliates for the years ended March 31, 2004 and 2005 were as follows:

	Millions	of Yen	Thousands of U.S. Dollars
	2004	2005	2005
Sales	¥45,788	¥52,994	\$493,472
Purchases	36,898	40,095	373,359

# **11. DEFERRED TAXES**

Significant components of deferred tax assets and liabilities at March 31, 2004 and 2005 were as follows:

	Millions	s of Yen	Thousands of U.S. Dollars
	2004	2005	2005
Deferred tax assets:			
Allowance for doubtful receivables	¥ 26,382	¥ 30,142	\$280,678
Loss on revaluation of investments in unconsolidated			
subsidiaries and affiliates	30,273	33,247	309,591
Accrued retirement benefits	2,491	2,082	19,387
Unrealized intercompany profit	299	297	2,766
Unrealized loss on other securities	1,386	1,382	12,869
Loss on revaluation of investments in securities	8,268	4,510	41,996
Net operating loss carryforwards	10,238	6,878	64,047
Other	6,858	4,737	44,111
Gross deferred tax assets	86,195	83,275	775,445
Valuation allowance	(57,047)	(57,490)	(535,339)
Total deferred tax assets	29,148	25,785	240,106
Deferred tax liabilities:			
Depreciation	1,696	1,664	15,495
Unrealized profit on other securities	1,674	2,898	26,986
Other	1,381	1,421	13,232
Gross deferred tax liabilities	4,751	5,983	55,713
Net deferred tax assets	¥ 24,397	¥ 19,802	\$184,393

On March 31, 2003, the law governing municipal tax was revised to impose an enterprise tax through "pro forma standard taxation" starting from the fiscal year beginning April 1, 2004. According to this tax reform act, the enterprise tax rate declined starting from the fiscal year beginning April 1, 2004. As a result, the statutory income tax rate declined from 40.4% to 39.4%.

Reconciliation of the difference between the statutory income tax rate and the effective income tax rate for the years ended March 31, 2004 and 2005 was as follows:

	2004	2005
Statutory income tax rate	40.4%	39.4%
Difference in tax rates for foreign subsidiaries	(4.7)	(4.3)
Equity in earnings of unconsolidated subsidiaries and affiliates	(13.0)	(4.2)
Expenses not deductible for income tax purposes	6.0	4.5
Tax benefits not recognized on loss of certain subsidiaries	13.6	3.9
Other	4.5	2.7
Effective income tax rate	46.8%	42.0%

# **12. CONTINGENT LIABILITIES**

The Companies guaranteed payment of loans granted by financial institutions to their customers and suppliers in an amount of ¥13,000 million (\$121,054 thousand) at March 31, 2005.

The Companies were contingently liable for trade notes receivable discounted with banks and endorsed to suppliers in an amount of ¥5,934 million (\$55,257 thousand) at March 31, 2005.

The Company and Tomen Real Estate Development Co., Ltd. ("TRED"), which is a consolidated subsidiary of the Company, sold lands to the Organization for Promoting Urban Development ("OPRD") with a return condition in 1999. The sales prices of the lands were ¥2,999 million and ¥2,942 million, respectively. Under the return condition, OPRD has a right to return the lands to the Company and TRED within ten years from the purchase contract date. The Company and TRED provided an allowance for estimated loss on the return of the lands which would be required if OPRD exercises the right in the future. The allowance for estimated loss which was included in other long-term liabilities at March 31, 2004 and 2005 amounted to ¥2,168 million and ¥2,168 million (\$20,188 thousand), respectively.

#### **13. DERIVATIVE INSTRUMENTS**

Fair value and unrealized gains (losses) on the contract amount of derivative instruments at March 31, 2004 and 2005 were as follows:

			Million	is of Yen			Tho	usands of U.S. D	ollars
		2004			2005				
	Contract	Fair	Unrealized	Contract	Fair	Unrealized	Contract	Fair	Unrealized
Currency Related:	amount	value	gains (losses)	amount	value	gains (losses)	amount	value	gains (losses)
Forward exchange contracts	:								
Selling:									
U.S. dollars	¥65,057	¥63,986	¥ 1,071	¥58,904	¥60,007	¥(1,103)	\$548,505	\$558,776	\$(10,271)
Euro	605	591	14	528	531	(3)	4,917	4,945	(28)
Australian dollars	314	314	0	1,120	1,168	(48)	10,429	10,876	(447)
Other currencies	743	771	(28)	597	622	(25)	5,559	5,792	(233)
Buying:									
U.S. dollars	53,906	52,807	(1,099)	49,476	50,721	1,245	460,713	472,307	11,594
Other currencies	3,882	3,825	(57)	2,571	2,613	42	23,941	24,332	391
Currency swap contracts:									
Australian dollars	2,000	102	102	_	_	_	_	_	_
Total			¥ 3			¥ 108			\$ 1,006

Note: The fair value of forward exchange contracts is calculated based on the quoted market price.

The fair value of currency swap contracts is calculated based on the quotes obtained from financial institutions.

The derivative transactions accounted for as hedge are excluded from the above disclosure.

		Millions of Yen						Thousands of U.S. Dollars		
		2004			2005			2005		
Interest Rate Related:	Contract amount	Fair value	Unrealized gains (losses)	Contract amount	Fair value	Unrealized gains (losses)	Contract amount	Fair value	Unrealized gains (losses)	
Interest rate swap contracts:	:									
Receipt-fixed/										
Payment-variable rate	¥7,500	¥ 66	¥ 66	-	_	_	_	_	_	
Receipt-variable/										
Payment-fixed rate	6,000	(50)	(50)	—	—	—	—	—	—	
Total			¥ 16			_			_	

Note: The fair value of interest rate swap contracts is calculated based on the quotes obtained from financial institutions. The derivative transactions accounted for as hedge are excluded in the above disclosure.

Millions of Yen						Thousands of U.S. Dollars			
		2004			2005		2005		
Commodity Related:	Contract amount	Fair value	Unrealized gains (losses)	Contract amount	Fair value	Unrealized gains (losses)	Contract amount	Fair value	Unrealized gains (losses)
Future contracts:									
Produce & Foodstuffs									
Selling	¥886	¥903	¥(17)	¥1,529	¥1,608	¥ (79)	\$14,238	\$14,974	\$(736)
Buying	705	726	21	627	733	106	5,839	6,826	987
Total			¥ 4	-		¥ 27			\$ 251

Note: The fair value of contracts with transactions in the market is the final market value on The Tokyo Grain Exchange or other exchanges.

The derivative transactions accounted for as hedge are excluded in the above disclosure.

# **14. ACCRUED RETIREMENT BENEFITS**

The Company employed a qualified retirement-funded pension plan and a lump-sum retirement benefit plan until fiscal 2003. In fiscal 2004, the Company decided to revise the benefit plan in order to strengthen cost competitiveness. As a result, the Company terminated the tax qualified retirement-funded pension plan and has established a defined contribution plan. In relation to the termination of the plan, the Company recognized a gain on reversal of prior service liability amounting to  $\pm$ 1,849 million and a loss on amortization of retirement benefit obligation amounting to  $\pm$ 9,232 million. The Company employs a lump-sum retirement benefit plan which is qualified as a defined benefit pension plan. The Company shifted a part of the lump-sum retirement benefit plan to a defined contribution plan on October 1, 2004. In relation to the shift of the plan, the Company recognized a gain on reversal of prior service liability amounting to  $\pm$ 2,018 million (\$18,791 thousand) in fiscal 2005.

Certain domestic subsidiaries maintain welfare pension fund plans, qualified retirementfunded pension plans and the lump-sum retirement benefit plans.

Certain overseas subsidiaries maintain defined benefits plans.

Benefit obligation, plan assets and the funded status of the Companies at March 31, 2004 and 2005 were as follows:

			mousanus or
	Millions	of Yen	U.S. Dollars
	2004	2005	2005
Projected benefit obligation	¥21,288	¥18,873	\$175,743
Plan assets at fair value	(5,627)	(5,967)	(55,564)
Funded status	15,661	12,906	120,179
Unrecognized net transition obligation at date of adoption	(3,361)	(3,000)	(27,936)
Unrecognized actuarial loss	(5,108)	(4,075)	(37,946)
Unrecognized prior service cost	(51)	(49)	(456)
Accrued retirement benefits	¥ 7,141	¥ 5,782	\$ 53,841

Severance and pension costs of the Companies, which included the following components, for the years ended March 31, 2004 and 2005 were as follows:

	Millions o	f Yen	Thousands of U.S. Dollars
	2004	2005	2005
Service cost	¥1,511	¥1,129	\$10,513
Interest cost	1,062	481	4,479
Expected return on plan assets	(614)	(211)	(1,965)
Effect of change from alternative method to principle method	295	—	—
Transition obligation at date of adoption	1,279	550	5,122
Actuarial losses	1,456	517	4,814
Prior service cost	8	28	261
Others	_	156	1,452
Net periodic benefit cost	¥4,997	¥2,650	\$24,676

Others above represent the contributions under the defined contribution plan, etc.

Assumptions used in the calculation for the defined benefits plan for the years ended March 31, 2004 and 2005 were as follows:

	2004	2005
Discount rate	Mainly 2.5%	Mainly 2.5%
Long-term rate of return on fund assets	Mainly 4.5%	Mainly 3.0%
Method of attributing benefits to periods of service	Straight-line basis	Straight-line basis
Amortization period for prior service liability	Note	Note
Amortization period for actuarial gains/losses	Mainly 11 years	Mainly 11 years
Amortization period for transition obligation		
at date of adoption	5 to 15 years	5 to 15 years

Note: The Company fully amortizes it in the fiscal year when it is incurred.

Subsidiaries amortize it mainly over 5 years, which does not exceed the average remaining service years of employees at the end of the fiscal year when it is incurred.

# **15. SUPPLEMENTARY CASH FLOW INFORMATION**

Cash and cash equivalents at March 31, 2004 and 2005 consisted of the following:

	Millions	of Yen	U.S. Dollars
	2004	2005	2005
Cash and time deposits	¥77,862	¥78,776	\$733,551
Less, time deposits with deposit term of over three months	(1,273)	(155)	(1,444)
Add, marketable securities with maturity of less than			
three months	2,811	_	_
Cash and cash equivalents	¥79,400	¥78,621	\$732,107

# **16. PER SHARE AMOUNT**

The basis for calculation of net income per share for the years ended March 31, 2004 and 2005 is as follows:

		Millior	ns of N	ren		ousands of S. Dollars
		2004		2005		2005
Numerator:						
Net income	¥	3,754	¥	9,628	ę	89,655
Payment of bonuses to directors						
and corporate auditors		(26)		(24)		(224)
Net income available to common stockholders		3,728		9,604		89,431
Effect of dilutive securities:						
Convertible bonds issued by affiliate		24		60		559
Diluted net income		3,752		9,664		89,990
Denominator:						
Basic weighted average number of shares						
outstanding (1,000 shares)	7	22,190		805,820		
Effect of dilutive securities:						
Preferred stock (1,000 shares)	1,1	.88,306		678,156		
Diluted weighted number of shares outstanding	¥1,9	10,496	<b>¥1</b>	,483,976		
		`	Yen		U	.S. Cents
Net income per share:						
Basic	¥	5.16	¥	11.92	¢	11.10
Diluted		1.96		6.51		6.06

# **17. RECLASSIFICATION**

Certain reclassifications of previously reported amounts have been made to the consolidated statements of cash flows for the year ended March 31, 2004 to conform to the current year presentation. Such reclassifications have no effect on net assets, net income and cash flows.

## **18. MEDIUM-TERM MANAGEMENT PLAN**

The "Tomen Group Medium-term Management Plan" was drawn up at the meeting of the Board of Directors held on December 27, 2002. The objective of the medium-term management plan is to make the Company more competitive, to earn the trust of investors by strengthening the capital and business alliance with Toyota Tsusho, which is one of the Company's stockholders, promoting business reorganization and strengthening cost competitiveness under the guidance of the Toyota Group.

For the year ended March 31, 2004, as a part of the medium-term management plan, with the early disposal plan of real estate, the Company revalued certain real estate and recorded a loss on real estate amounting to  $\pm$ 7,632 million, which consisted of a loss on disposal or revaluation of real estate amounting to  $\pm$ 4,390 million, a provision for impaired receivables amounting to  $\pm$ 1,257 million, a provision for certain estimated loss on lands amounting to  $\pm$ 1,960 million and a provision for a loss on guarantees amounting to  $\pm$ 25 million.

For the year ended March 31, 2005, as a part of the medium-term management plan, with the early disposal plan of real estate, the Company revalued certain real estate and recorded a loss on real estate amounting to ¥1,904 million (\$17,730 thousand), which consisted of a loss on disposal or revaluation of real estate amounting to ¥1,428 million (\$13,297 thousand) and a loss on business withdrawal amounting to ¥476 million (\$4,433 thousand).

#### **19. RELATED PARTY TRANSACTIONS**

Material transactions of the Company with its related companies and individuals, excluding transactions with consolidated subsidiaries which are eliminated in the consolidated financial statements and other than those disclosed elsewhere in these financial statements, for the years ended March 31, 2004 and 2005, were as follows:

					Thousands of U.S. Millions of Yen Dollars Millions of Yen			Thousands of U.S. Dollars			
Name of Related Company	Paid-in Capital	Principal Business	Equity Ownership Percentage Owned by the Related Company	Description of the Company's Transactions	2004	2005	2005	Account	2004	2005	2005
Toyota Tsusho	¥26,748 million	Wholesales	20.13%	Business transfer	_	¥2,772	\$25,812	Other current assets	—	¥2,772	\$25,812
				Sales of securities Gain on sales of	_	754	7,021	—	—	-	-
				securities	_	141	1,313	_	_	_	_

The terms and conditions of the above transactions are on an arm's-length basis.

Note: The transaction amounts disclosed above include consumption tax.

# **REPORT OF INDEPENDENT AUDITORS**

To the Board of Directors and Shareholders of TOMEN CORPORATION

We have audited the accompanying consolidated balance sheets of TOMEN CORPORATION and its consolidated subsidiaries as of March 31, 2004 and 2005, and the related consolidated statements of income, stockholders' equity, and cash flows for the years then ended, all expressed in Japanese Yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of TOMEN CORPORATION and its consolidated subsidiaries as of March 31, 2004 and 2005, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

As described in Note 9, effective for the year ended March 31, 2004, TOMEN CORPORATION and its consolidated subsidiaries changed their configuration of operating segment.

The amounts expressed in U.S. dollars, which are provided solely for the convenience of the readers, have been translated on the basis set forth in Note 3 to the accompanying consolidated financial statements.

Chuo Aoyama Price waterhouse Coopers

ChuoAoyama PricewaterhouseCoopers

Osaka, Japan June 24, 2005