# UNITED STATES BANKRUPTCY COURT FOR THE MIDDLE DISTRICT OF TENNESSEE AT NASHVILLE

In re:	Case No. 3:17-06252
MORGAN MAIDS, LLC	Chapter 11 Judge Marian F. Harrison
Debtor.	AMENDED DISCLOSURE STATEMENT DESCRIBING FIRST AMENDED AND RESTATED CHAPTER 11 PLAN

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#### **INTRODUCTION**

Morgan Maids, LLC is the Debtor in a Chapter 11 bankruptcy case. September 13, 2017, Debtor commenced a voluntary bankruptcy case by filing a Chapter 11 petition under the United States Bankruptcy Code ("Bankruptcy Code"), 11 U.S.C. § 101 et seq. This document is the Chapter 11 Plan ("Plan") proposed by the Debtor ("Plan Proponent"). Sent to you in the same envelope as this document is the Disclosure Statement which has been approved by the Court, and which is provided to help you understand the Plan.

This is a reorganization plan. In other words, the Proponent seeks to accomplish payments under the Plan by using Debtor's income. The Effective Date of the proposed Plan is 45 days after confirmation. THE DOCUMENT YOU ARE READING IS THE DISCLOSURE STATEMENT FOR THE ENCLOSED PLAN.

This is a reorganization plan. In other words, the Proponent seeks to accomplish payments under the Plan by using Debtor's income. The Effective Date of the proposed Plan is 45 days after confirmation.

#### A. Purpose of This Document

This Disclosure Statement summarizes what is in the Plan, and tells you certain information relating to the Plan and the process the Court follows in determining whether or not to confirm the Plan.

# READ THIS DISCLOSURE STATEMENT CAREFULLY IF YOU WANT TO KNOW ABOUT:

- (1) WHO CAN VOTE OR OBJECT,
- (2) WHAT THE TREATMENT OF YOUR CLAIM IS (i.e., what your claim will receive if the Plan is confirmed), AND HOW THIS TREATMENT COMPARES TO WHAT YOUR CLAIM WOULD RECEIVE IN LIQUIDATION,
- (3) THE HISTORY OF THE DEBTOR AND SIGNIFICANT EVENTS

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#### I.

**DURING THE BANKRUPTCY,** 

# (4) WHAT THINGS THE COURT WILL LOOK AT TO DECIDE WHETHER OR NOT TO CONFIRM THE PLAN,

(5) WHAT IS THE EFFECT OF CONFIRMATION, AND

#### (6) WHETHER THIS PLAN IS FEASIBLE.

This Disclosure Statement cannot tell you everything about your rights. You should consider consulting your own lawyer to obtain more specific advice on how this Plan will affect you and what is the best course of action for you.

Be sure to read the Plan as well as the Disclosure Statement. If there are any inconsistencies between the Plan and the Disclosure Statement, the Plan provisions will govern.

The Code requires a Disclosure Statement to contain "adequate information" concerning the Plan. The Bankruptcy Court ("Court") has approved this document as an adequate Disclosure Statement, containing enough information to enable parties affected by the Plan to make an informed judgment about the Plan. Any party can now solicit votes for or against the Plan.

#### B. Deadlines for Voting and Objecting; Date of Plan Confirmation Hearing

THE COURT HAS NOT YET CONFIRMED THE PLAN DESCRIBED IN THIS DISCLOSURE STATEMENT. IN OTHER WORDS, THE TERMS OF THE PLAN ARE NOT YET BINDING ON ANYONE. HOWEVER, IF THE COURT LATER CONFIRMS THE PLAN, THEN THE PLAN WILL BE BINDING ON THE DEBTOR AND ON ALL CREDITORS AND INTEREST HOLDERS IN THIS CASE.

#### 1. Time and Place of the Confirmation Hearing

The hearing where the Court will determine whether or not to confirm the Plan will take place at a yet to be determined date at 701 Broadway Ave., Nashville, TN 37203. Notice will be given regarding the date and time of this hearing.

#### 2. Deadline For Voting For or Against the Plan

If you are entitled to vote, it is in your best interest to timely vote on the enclosed ballot and return the ballot in the enclosed envelope to:

Steven L. Lefkovitz

618 Church St., Ste. 410

Nashville, TN 37219.

Your ballot must be timely received or it will not be counted.

# **3.** Deadline For Objecting to the Confirmation of the Plan

Objections to the confirmation of the Plan must be filed with the Court and served upon Steven L. Lefkovitz, counsel for Debtor, by the date and time set by the Clerk's office.

#### 4. Identity of Person to Contact for More Information Regarding the Plan

Any interested party desiring further information about the Plan should contact Steven L. Lefkovitz, (615) 256-8300, 618 Church St., Ste. 410, Nashville, TN 37219.

# C. Disclaimer

The Debtor has made no separate appraisal of the Debtor's real and personal property assets but the Debtor believes that values contained herein are accurate. The Debtor believes this to be a fair and equitable estimate of the value of its assets as of May 24, 2018. The information contained in this Disclosure Statement is provided by the Debtor. The Plan Proponent represents that everything stated in the Disclosure Statement is true to the Proponent's best knowledge. The Court has not yet determined whether or not the Plan is confirmable and makes no recommendation as to whether or not you should support or oppose the Plan.

# II.

#### BACKGROUND

# A. Description and History of the Debtor's Business

The Debtor is a Merry Maids franchise, owing 4 locations in the Middle Tenenssee area, who performs commercial and residential cleaning. The business was started, through a franchise agreement with ServiceMaster in 2014. There are 11 employees in the business operating

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through 4 locations. The Debtor is a Merry Maids franchisee. Through a national ad campaign from the franchisor, homeowners will contact the Debtor to do housekeeping services for the Debtor, either on a regular or ad hoc basis. Timothy Morgan, the principal of the Debtor, oversees the operation and receives a monthly salary/draw of \$4,300.00 per month.

#### B. Management of the Debtor Before and After the Bankruptcy

The Debtor managed its own affairs prior to the bankruptcy and will continue to manage its affairs after the bankruptcy. The Debtor is managed by Tim Morgan, who holds a 100% interest in the company. Timothy Morgan handles the day to day operation of the business and is paid by the company, through owner draws, for his full time work. He is an insider and personally responsible for both management and his guarantee on the ServiceMaster debt.

#### C. Events Leading to Chapter 11 Filing

Here is a brief summary of the circumstances that led to the filing of this Chapter 11 case: Debtor filed a voluntary petition under Chapter 11 of Title 11 of the United States Code (the "Bankruptcy Code") on September 13, 2017 (the "Petition Date"). [Dkt. No. 1]. No trustee has been appointed in this case. ServiceMaster is the holder of a security interest in all of the Debtor's assets, including real property located at 103 Kimberly Court, Hendersonville, Tennessee 37075 as reflected on Schedule D and as more particularly described herein.

On or about December 15, 2014, Debtor executed a Business Note ("Note") in favor of ServiceMaster in the principal amount of up to \$513,000.00 for the purchase of four (4) existing Merry Maids branches. As part of the purchase of these Merry Maid branches, Debtor entered into a franchise agreement ("Franchise Agreement") with Merry Maids which allows Debtor to operate its business under the Merry Maids brand and operational model.

In connection with the Note, Debtor executed a certain Security Agreement, dated December 15, 2014, wherein Debtor conveyed to ServiceMaster a security interest in "[a]ll assets of the Borrower, including all property of any kind." Also, in connection with the Note, Katherine O. Morgan and Timothy H. Morgan, on behalf of the Debtor, executed and conveyed a security interest in real property located at 103 Kimberly Court, Hendersonville, Tennessee 37075 to ServiceMaster via Deed of Trust on December 15, 2014.

The Debtor was in default of the Franchise Agreement prior to filing. Facing the prospect of termination of the franchise agreement and repossession of all of the assets of the business, the Debtor sought the advice of counsel as to how to remain in business in the face of a default with ServiceMaster. The Debtor elected to file Chapter 11 because it would allow for reinstatement of the executory contract with ServiceMaster; a cure of the default under a court approved plan of reorganization; and a mechanism to service all of the debt of the business,

### E. Significant Events During the Bankruptcy

#### 1. Bankruptcy Proceedings

The following is a chronological list of significant events which have occurred <u>during</u> this case:

An Agreed Scheduling Order was entered with the Office of the United States Trustee. The order provided for plan filing and confirmation deadlines as well as adherence to reporting and fee requirements.

Currently, there are no adversary proceedings pending.

# 2. Other Legal Proceedings

There are no other legal proceedings currently pending involving the Debtor.

#### 3. Actual and Projected Recovery of Preferential or Fraudulent Transfers

There is no projected recovery of any preferential or fraudulent transfers.

#### 4. Procedures Implemented to Resolve Financial Problems

The Debtor entered into an agreed order (Docket Entry 29) with The Servicemaster Acceptance Corporation which allowed for restructure of the franchise agreement at a lower interest rate and term. This modification permitted the Debtor to promulgate and submit this plan of reorganization. This valuation creates a much lower monthly payment that fits the current business budget. Debtor has proposed a plan that is feasible based on its current income and expenses. The principal provisions of this order are listed in the Section of this disclosure statement dealing with the plan treatment of the claim of ServiceMaster. In order to make the plan feasible as well as to allow the Debtor to make its plan payment, ServiceMaster reduced the interest on its loan by 300 basis points and re-amortized the remaining balance of its debt. The concession by ServiceMaster made the plan or reorganization feasible.

# 5. Current and Historical Financial Conditions

The identity and fair market value of the estate's assets are listed herein. See also the Debtor's financial history set forth in the monthly operating reports. As of July 2018 operating report, the Debtor had cash on hand \$46,845.43 in its operating Debtor in possession checking account.

The following graph shows the profit and loss of the Debtor: Profit and loss from operating report

	Mar-18	Apr-18	May-18	Jun-18	Jul-18
Income	44312.71	50038.42	54311.5	51151.2	51522.47
Expenses	38766.43	43632.13	49571.92	52115.42	48020.35
Profit	5546.28	6406.29	4739.58	-964.22	3502.12
Plan Pmt	4975.16	4975.16	4975.16	4975.16	4975.16

It is noteworthy in the analysis of the operating reports that adequate protection payment began with ServiceMaster in May 2018 (which are included in the plan of reorganization plan payments). The profit and loss reflected herein also reflects that the Debtor has already commenced making the most significant payments under the plan.

#### III.

#### SUMMARY OF THE PLAN OF REORGANIZATION

#### A. What Creditors and Interest Holders Will Receive Under The Proposed Plan

As required by the Bankruptcy Code, the Plan classifies claims and interests in various classes according to their right to priority. The Plan states whether each class of claims or interests is impaired or unimpaired. The Plan provides the treatment each class will receive.

### B. Unclassified Claims

Certain types of claims are not placed into voting classes; instead they are unclassified. They are not considered impaired and they do not vote on the Plan because they are automatically entitled to specific treatment provided for them in the Bankruptcy Code. As such, the Proponent has <u>not</u> placed the following claims in a class.

#### **1.** Administrative Expenses

Administrative expenses are claims for costs or expenses of administering the Debtor's Chapter 11 case which are allowed under Code section 507(a)(1). The Code requires that all administrative claims be paid on the Effective Date of the Plan, unless a particular claimant agrees to a different treatment.

There are no administrative claims under the plan except for any quarterly fees owed by the Debtors that may become due between now and the confirmation of the case and fees due the office of Lefkovitz and Lefkovitz. Debtor estimates that two more quarters of fees will become due before the case can be confirmed and close. Additionally there may be unpaid attorney's fees

for Steven L. Lefkovitz, Counsel for the Debtor-in-possession, which are subject to the approval of the Court. These fees would not be due on the effective date and Counsel for the Debtor will agree to defer payments in a mutually agreed upon payment plan. Steven L. Lefkovitz was paid an initial retainer in this case of \$5,000.00 and anticipates that there will be an additional \$5,000.00 due through confirmation. The Debtor also paid a \$1,717.00 filing which has already been paid to the Court. A final fee application will be filed within 30 days of entry of an order of confirmation, and interim fee application will be filed by September 7, 2018.

#### 2. Priority Tax Claims

Priority tax claims are certain unsecured income, employment and other taxes described by Code Section 507(a)(8). The Code requires that each holder of such a 507(a)(8) priority tax claim receive the present value of such claim in deferred cash payments, over a period not exceeding five years from the date of filing for relief in this case.

There is approximate \$116.01 in priority tax claims in this case.

### C. Classified Claims and Interests

#### 1. Classes of Secured Claims

Secured claims are claims secured by liens on property of the estate. The following chart

lists all classes containing Debtor's secured pre-petition claims and their treatment under

this Plan:

<u>CLASS</u>	<b>DESCRIPTION</b>	INSIDERS	IMPAIRED	TREATMENT
<u>#</u>		(Y/N)	(Y/N)	

3-A	<ul> <li>Secured claim of:</li> <li>Name = The Servicemaster Co</li> <li>Collateral description = All equipment and accounts receivable</li> <li>Collateral value = \$464,397.80</li> <li>Priority of security int. =</li> </ul>	Ν	Y, Claims in this class are entitled to vote on the plan.	•	Pymt interval Pymt amt/interval Begin date	Monthly \$4,925.16 May 1, 2018
	<ul> <li>Priority of security int. = First</li> <li>Principal owed = \$464,397.80</li> <li>Total claim amount = \$464,397.80</li> <li>Unsecured balance= -0-</li> </ul>			• • • •	End date Interest rate Total payout Treatment of Lien	Paid in full as per this plan 5% 596,004.86 Fully secured- executory contract assumed

This creditor is an impaired class and entitled to vote on the plan. The Debtor entered into an agreed order with ServiceMaster Acceptance Company on

April 19, 2018 (Docket Entry 29). The pertinent terms of that agreement are as follows;

On or about December 15, 2014, Debtor executed a Business Note ("Note") in favor of ServiceMaster in the principal amount of up to \$513,000.00 for the purchase of four (4) existing Merry Maids branches. As part of the purchase of these Merry Maid branches, Debtor entered into a franchise agreement ("Franchise Agreement") with Merry Maids which allows Debtor to operate its business under the Merry Maids brand and operational model.

In connection with the Note, Debtor executed a certain Security Agreement, dated December 15, 2014, wherein Debtor conveyed to ServiceMaster a security interest in "[a]ll assets of the Borrower, including all property of any kind." Also, in connection with the Note, Katherine O. Morgan and Timothy H. Morgan, on behalf of the Debtor,

executed and conveyed a security interest in real property located at 103 Kimberly Court, Hendersonville, Tennessee 37075 to ServiceMaster via Deed of Trust on December 15, 2014.

As of the Petition Date, the principal balance owed by the Debtor under the Loan Documents was \$464,397.80. For purposes of this Agreed Order for Adequate Protection, the parties agree the fair market value of the Collateral is approximately equal to the amount owed on the Petition Date.

The Debtor acknowledges that it is using the Collateral on a daily basis and that the Collateral may be depreciating in value due to the nature of the Collateral as well as the continuing use of the Collateral by the Debtor in its business operations. To adequately protect ServiceMaster's lien from this ongoing diminution in value, the Debtor has agreed to commence Adequate Protection Payments of \$1,934.99 each month to ServiceMaster, which shall be credited to the Debtor's account. The Debtor agrees to commence those monthly payments to ServiceMaster beginning May 1, 2018, and the Debtor agrees to continue to make those monthly payments on the same day of each successive month thereafter until such time as the Debtor either confirms a Plan of Reorganization in this case and/or there is any modification or termination of the provisions of this Agreed Order.

The Debtor agrees to assume the Franchise Agreement with Merry Maids by May 1, 2018. As of the date of this Order, there are no past-due amounts owned under the Franchise Agreement, and therefore, there is no cure payment necessary.

The Debtor will propose a Plan of Reorganization on or before May 15, 2018 (the "Plan") and obtain confirmation of such Plan no later than July 15, 2018. The Plan will propose, and ServiceMaster will consent, to repay the Note on the following terms: (a) 3 year term extension; (b) reduction of interest rate from 8% to 5%; and (c) monthly payment of \$4,925.66 (this is a reduction of \$1,974.34 from the pre-petition \$6,900 payment). All other terms of the Note will remain the same and the Plan will incorporate them by reference.

The Debtor agrees to maintain insurance on the full value of said Collateral and to name ServiceMaster as loss payee on the insurance policy in effect.

# 2. Classes of Priority Unsecured Claims

Certain priority claims that are referred to in Code Sections 507(a)(1), (4), (5), (6), and

(7) are required to be placed in classes. These types of claims are entitled to priority treatment as

follows: the Code requires that each holder of such a claim receive cash on the Effective Date

equal to the allowed amount of such claim. However, a class of unsecured priority claim holders

may vote to accept deferred cash payments of a value, as of the Effective Date, equal to the allowed amount of such claims.

There are no priority unsecured claims under the Plan other than a nominal tax claim which can be paid out of operating funds.

# 3. Class of General Unsecured Claims

General unsecured claims are unsecured claims not entitled to priority under Code Section 507(a). The following chart identifies this Plan's treatment of the class containing <u>all</u> of Debtor's general unsecured claims (see Exhibit C for detailed information about each general unsecured claim):

CLASS#	DESCRIPTION	<b>IMPAIRED</b>	TREATMENT
		(Y/N)	
4	<ul> <li>General unsecured claims</li> <li>Total amount of claims = \$83,324.64</li> </ul>	Y, Claims in this class are entitled to vote on the plan.	

Monthly payments shall be made on a pro rata basis based on the value of each unsecured claim. Any plan payments returned to the Debtor by unsecured creditors shall become property of the reorganized Debtors.

#### 4. Class(es) of Interest Holders

Interest holders are the parties who hold ownership interest (i.e., equity interest) in the Debtor. If the Debtor is a corporation, entities holding preferred or common stock in the Debtor are interest holders. If the Debtor is a partnership, the interest holders include both general and limited partners. If the Debtor is an individual, the Debtor is the interest holder.

The following chart identifies this Plan's treatment of the class of interest holders:

CLASS #	<b>DESCRIPTION</b>	<u>IMPAIRED</u> (Y/N)	<u>TREATMENT</u>
5	Interest holders	Ν	Will maintain all stock

#### **D.** Means of Effectuating the Plan

#### **1.** Funding for the Plan

The Plan will be funded by the following: Income from the continued operation of the housekeeping business.

# 2. Post-confirmation Management

The Debtor shall be responsible for post-confirmation management.

# **3.** Disbursing Agent

Debtor shall act as the disbursing agent for the purpose of making all distributions provided for under the Plan. The Disbursing Agent shall serve without bond and shall receive no compensation for distribution services rendered and expenses incurred pursuant to the Plan.

#### E. Risk Factors

The proposed Plan has the following risks: The Plan, due to its nature of being funded over time, maintains a possibility of default if Debtor is unable to realize its current financial projections or somehow finds itself unable to maintain the same level of monthly income. The believes that he can make the payments contemplated; however, creditors need to recognize that the likelihood of success under this plan depends on the Debtor's continued ability to generate sales.

# F. Other Provisions of the Plan

# 1. Executory Contracts and Unexpired Leases

#### a. Assumptions

There are no unexpired leases or executory contracts remaining to be assumed as obligations of the reorganized Debtor under this Plan. The agreed adequate protection order with

ServiceMaster, heretofore referred, has already been assumed by the Court. All other executory contracts, if any, will be rejected.

#### b. Rejections

On the Effective Date, the following executory contracts and unexpired leases will be rejected:

All executory contracts and leases not explicitly assumed above.

The order confirming the Plan shall constitute an Order approving the rejection of the lease or contract. If you are a party to a contract or lease to be rejected and you object to the rejection of your contract or lease, you must file and serve your objection to the Plan within the deadline for objecting to the confirmation of the Plan.

THE BAR DATE FOR FILING A PROOF OF CLAIM WAS JANUARY 10, 2018. The Court will determine allowance or disallowance of any claim.

# 2. Changes in Rates Subject to Regulatory Commission Approval

This Debtor is not subject to governmental regulatory commission approval of its rates.

#### **3.** Retention of Jurisdiction.

The Court shall retain jurisdiction for purposes of granting a discharge to Debtor, determining any and all objections to the amounts of claims, applications for compensation and expenses, to enforce the provisions of the Plan, to correct any defect, cure any omissions or reconcile any inconsistency in the Plan, and to determine such other matters as may be provided for in the Order of the Court confirming the Plan.

# G. Tax Consequences of Plan

CREDITORS AND INTEREST HOLDERS CONCERNED WITH HOW THE PLAN MAY AFFECT THEIR TAX LIABILITY SHOULD CONSULT WITH THEIR OWN ACCOUNTANTS, ATTORNEYS, AND/OR ADVISORS. The following disclosure of possible tax consequences is intended solely for the purpose of alerting readers about possible tax issues this Plan may present to the Debtor. The Proponent CANNOT and DOES NOT represent that

the tax consequences contained below are the only tax consequences of the Plan because the Tax Code embodies many complicated rules which make it difficult to state completely and accurately all the tax implications of any action.

The Debtor is unaware of any tax consequences which the Plan will have on the Debtor's tax liability.

IV.

# CONFIRMATION REQUIREMENTS AND PROCEDURES

PERSONS OR ENTITIES CONCERNED WITH CONFIRMATION OR THIS PLAN SHOULD CONSULT WITH THEIR OWN ATTORNEYS BECAUSE THE LAW ON CONFIRMING A PLAN OF REORGANIZATION IS VERY COMPLEX. The following discussion is intended solely for the purpose of alerting readers about basic confirmation issues, which they may wish to consider, as well as certain deadlines for filing claims. The proponent CANNOT and DOES NOT represent that the discussion contained below is a complete summary of the law on this topic.

Many requirements must be met before the Court can confirm a Plan. Some of the requirements include that the Plan must be proposed in good faith, acceptance of the Plan, whether the Plan pays creditors at least as much as creditors would receive in a Chapter 7 liquidation, and whether the Plan is feasible. These requirements are <u>not</u> the only requirements for confirmation.

#### A. Who May Vote or Object

#### 1. Who May Object to Confirmation of the Plan

Any party in interest may object to the confirmation of the Plan, but as explained below not everyone is entitled to vote to accept or reject the Plan.

# 2. Who May Vote to Accept/Reject the Plan

A creditor or interest holder has a right to vote for or against the Plan if that creditor or interest holder has a claim which is both (1) allowed or allowed for voting purposes and (2) classified in an impaired class.

#### a. What Is an Allowed Claim/Interest

As noted above, a creditor or interest holder must first have an <u>allowed claim or interest</u> to have the right to vote. Generally, any proof of claim or interest will be allowed, unless a party in interest brings a motion objecting to the claim. When an objection to a claim or interest is filed, the creditor or interest holder holding the claim or interest cannot vote unless the Court, after notice and hearing, either overrules the objection or allows the claim or interest for voting purposes.

THE BAR DATE FOR FILING A PROOF OF CLAIM IN THIS CASE WAS JANUARY 10, 2018. A creditor or interest holder may have an allowed claim or interest even if a proof of claim or interest was not timely filed. A claim is deemed allowed if (1) it is scheduled on the Debtor's schedules and such claim is not scheduled as disputed, contingent, or unliquidated, and (2) no party in interest has objected to the claim. An interest is deemed allowed if it is scheduled and no party in interest has objected to the interest.

#### b. What Is an Impaired Claim/Interest

As noted above, an allowed claim or interest only has the right to vote if it is in a class that is <u>impaired</u> under the Plan. A class is impaired if the Plan alters the legal, equitable, or contractual rights of the members of that class. For example, a class comprised of general unsecured claims is impaired if the Plan fails to pay the members of that class 100% of what they are owed.

In this case, the Proponent believes that classes 3 and 4 are impaired and that holders of claims in this class are therefore entitled to vote to accept or reject the Plan. The Proponent believes that all other classes are unimpaired and that holders of claims in each of these classes therefore do not have the right to vote to accept or reject the Plan. Parties who dispute the

Proponent's characterization of their claim or interest as being impaired or unimpaired may file an objection to the Plan contending that the Proponent has incorrectly characterized the class.

#### 3. Who is <u>Not</u> Entitled to Vote

The following four types of claims are <u>not</u> entitled to vote: (1) claims that have been disallowed; (2) claims in unimpaired classes; (3) claims entitled to priority pursuant to Code sections 507(a)(1), (a)(2), and (a)(8); and (4) claims in classes that do not receive or retain any value under the Plan. Claims in unimpaired classes are not entitled to vote because such classes are deemed to have accepted the Plan. Claims entitled to priority pursuant to Code sections 507(a)(1), (a)(2), and (a)(7) are not entitled to vote because such claims are not placed in classes and they are required to receive certain treatment specified by the Code. Claims in classes that do not receive or retain any value under the Plan do not vote because such classes are deemed to have rejected the Plan. EVEN IF YOUR CLAIM IS OF THE TYPE DESCRIBED ABOVE, YOU MAY STILL HAVE A RIGHT TO OBJECT TO THE CONFIRMATION OF THE PLAN.

#### 4. Who Can Vote in More Than One Class

A creditor whose claim has been allowed in part as a secured claim and in part as an unsecured claim is entitled to accept or reject a Plan in both capacities by casting one ballot for the secured part of the claim and another ballot for the unsecured claim.

#### 5. Votes Necessary to Confirm the Plan

If impaired classes exist, the Court cannot confirm the Plan unless (1) at least one impaired class has accepted the Plan without counting the votes of any insiders within that class, and (2) all impaired classes have voted to accept the Plan, unless the Plan is eligible to be confirmed by "cramdown" on non-accepting classes, as discussed later in Section {IV.A.8.}.

#### 6. Votes Necessary for a Class to Accept the Plan

A class of claims is considered to have accepted the Plan when more than one-half (1/2) in number and at least two-thirds (2/3) in dollar amount of the claims which actually voted, voted in favor of the Plan. A class of interests is considered to have accepted the Plan when at least two-thirds (2/3) in amount of the interest-holders of such class which actually voted, voted to accept the Plan.

#### 7. Treatment of Nonaccepting Classes

As noted above, even if <u>all</u> impaired classes do not accept the proposed Plan, the Court may nonetheless confirm the Plan if the nonaccepting classes are treated in the manner required by the Code. The process by which nonaccepting classes are forced to be bound by the terms of the Plan is commonly referred to as "cramdown." The Code allows the Plan to be "crammed down" on nonaccepting classes of claims or interests if it meets all consensual requirements except the voting requirements of 1129(a)(8) and if the Plan does not "discriminate unfairly" and is "fair and equitable" toward each impaired class that has not voted to accept the Plan as referred to in 11 U.S.C. § 1129(b) and applicable case law.

#### 8. Request for Confirmation Despite Nonacceptance by Impaired Class(es)

The party proposing this Plan will ask the Court to confirm this Plan by cramdown on impaired classes 3 and 4 if that class does not vote to accept the Plan.

#### **B.** Liquidation Analysis

Another confirmation requirement is the "Best Interest Test", which requires a liquidation analysis. Under the Best Interest Test, if a claimant or interest holder is in an impaired class and that claimant or interest holder does not vote to accept the Plan, then that claimant or interest holder must receive or retain under the Plan property of a value not less than the amount that such holder would receive or retain if the Debtor were liquidated under Chapter 7 of the Bankruptcy Code.

In a Chapter 7 case, the Debtor's assets are usually sold by a Chapter 7 trustee. Secured creditors are paid first from the sales proceeds of properties on which the secured creditor has a

lien. Administrative claims are paid next. Next, unsecured creditors are paid from any remaining sales proceeds, according to their rights to priority. Unsecured creditors with the same priority share in proportion to the amount of their allowed claim in relationship to the amount of total allowed unsecured claims. Finally, interest holders receive the balance that remains after all creditors are paid, if any.

For the Court to be able to confirm this Plan, the Court must find that all creditors and interest holders who do not accept the Plan will receive at least as much under the Plan as such holders would receive under a Chapter 7 liquidation. The Plan Proponent maintains that this requirement is met here for the following reasons: Creditors will receive at least as much as they would in a Chapter 7 liquidation case.

Below is a demonstration, in balance sheet format, that all creditors and interest holders will receive at least as much under the Plan as such creditor or interest holder would receive under a Chapter 7 liquidation. (See Exhibit A for a detailed explanation of how the following assets are valued. This information is provided by the Debtor.) :

ASSETS VALUE AT LIQUIDATION VALUES:	
CURRENT ASSETS a. Cash on hand b. Utility Deposits	\$ 14315.00 \$ 0.00
TOTAL CURRENT ASSETS	\$ 14315.15
<ul> <li>FIXED ASSETS</li> <li>a. Office Furniture &amp; Equipment</li> <li>b. Vehicles &amp; Trailers</li> <li>c. Buildings &amp; land</li> <li>TOTAL FIXED ASSETS</li> </ul>	\$ 11,164.00 \$ 0.00 \$ 0.00 \$ 11,000.00
OTHER ASSETS OTHER ASSETS a. FRANCHISE AGREEMENT b. Stocks and bonds	\$ 300,000.00 \$ 0.00
TOTAL OTHER ASSETS	\$ 300,000.00
TOTAL ASSETS AT LIQUIDATION VALUE	\$325,379.00

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	========
Less:	
Secured creditor's recovery	\$ 325,479.00
Less:	
Chapter 7 trustee fees and expenses	\$
Less:	
Chapter 11 administrative expenses	\$ 0.00
Less:	
Priority claims,	\$ 0.00
excluding administrative expense claims	
Less:	
Debtor's claimed exemptions	\$ 0.00
	========
(1) Balance for unsecured claims	\$ O
(2) Total amt of unsecured claims	\$ 83,324.64

#### ESTIMATED % OF THEIR CLAIMS WHICH UNSECURED CREDITORS WOULD RECEIVE OR RETAIN IN A CH. 7 LIQUIDATION: = 0%ESTIMATED % OF THEIR CLAIMS WHICH UNSECURED CREDITORS WILL RECEIVE OR RETAIN UNDER THIS PLAN: = 3.6%

This amount was determined by taking the total amount of unsecured debt and divide it by the total amount allocated to unsecured creditors, which was how the 3.6% was determined.

1/ Note: The deficiency portion of a secured recourse claim must be added to the total amount of unsecured claims.

2/ Note: If this percentage is greater than the amount to be paid to the unsecured creditors on a "present value basis" under the Plan, the Plan is not confirmable unless Proponent obtains acceptance by every creditor in the general unsecured class.

Below is a demonstration, in tabular format, which shows that all creditors and interest

holders will receive at least as much under the Plan as such creditor or holder would receive under

a Chapter 7 liquidation.

CLAIMS & CLASSES	PAYOUT PERCENTAGE UNDER THE PLAN	PAYOUT PERCENTAGE IN CHAPTER 7 LIQUIDATION
Priority Claims	N/A	N/A
Class 3 – Secured Claims	100%	83.2%
Class 4 – Unsecured Claims	3.6%	0.0%

# C. Feasibility

Another requirement for confirmation involves the feasibility of the Plan, which means

that confirmation of the Plan is not likely to be followed by the liquidation, or the need for further financial reorganization, of the Debtor or any successor to the Debtor under the Plan, unless such liquidation or reorganization is proposed in the Plan.

There are at least two important aspects of a feasibility analysis. The first aspect considers whether the Debtor will have enough cash on hand on the Effective Date of the Plan to pay all the claims and expenses which are entitled to be paid on such date. The Plan Proponent maintains that this aspect of feasibility is satisfied as illustrated here:

Cash Debtor will have on hand by Effective Date	<u>\$ 50,000.00</u>
To Pay: Administrative claims	<u>- 10,000.00</u>
To Pay: Statutory costs & charges	<u>- 0.00</u>
To Pay: Other Plan Payments due on Effective Date	<u>- 0.00</u>
Balance after paying these amounts	<u>\$ 40,000.00</u>

The administrative claims listed herein estimated quarterly fees due to the Office of the United States Trustee and approximately 30 hours of work performed by Steven L. Lefkovitz and members of the staff of the law firm of Lefkovitz and Lefkovitz.

<u>\$ 35,000.00</u>	Cash in DIP Account now	
+ 15,000.00	Additional cash DIP will accumulate from net earnings between now and Effective Date	
+ 0.00	Borrowing	
+ 0.00	Capital Contributions	
<u>-10,000.00</u>	Administrative Expenses	

The sources of the cash Debtor will have on hand by the Effective Date, as shown above are:

<u>\$40,000.00</u>	Total	
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The second aspect considers whether the Proponent will have enough cash over the life of the Plan to make the required Plan payments.

The Proponent has provided financial statements which include both historical and projected financial information. Please refer to the monthly operating reports for the relevant financial statements. YOU ARE ADVISED TO CONSULT WITH YOUR ACCOUNTANT OR FINANCIAL ADVISOR IF YOU HAVE ANY QUESTIONS PERTAINING TO THESE FINANCIAL STATEMENTS.

# D. <u>POTENTIAL NON-COMPLIANCE OF THE ABSOLUTE PRIORITY RULE</u>

NOTICE is hereby given that the proposed plan potentially does not comply with the absolute priority rule of Section 1129(b) of the Bankruptcy Code, and absent consent of creditors, the plan may be non-confirmable. Creditors and parties in interest should consider that fact before voting for or against the plan of reorganization.

The Debtor's plan does not comply with the absolute priority rule because the equity security holders are retaining his/her interest without paying 100% to the unsecured creditors. Creditors should discuss with counsel the impact that a plan not complying with the absolute priority rule has on this case and whether to vote for or against plan or raise an objection to confirmation.

#### V.

# EFFECT OF CONFIRMATION OF PLAN

# A. Discharge

This Plan provides that on the date the case is confirmed, the Debtor shall be discharged from any debt that arose before confirmation of the Plan to the extent specified in \$1141(d)(1)(A)of the Code, except that the Debtor shall not be discharged of any debt (i) imposed by the Plan, (ii) of a kind specified in \$1141(d)(6)(A) if a timely complaint was filed in accordance with Rule 4007(c) of the Federal Rules of Bankruptcy Procedure, or (iii) of a kind specified in \$1141(d)(6)(B). After the confirmation date of the Plan creditors' claims against the Debtor will be limited to the debts described in the plan.

#### **B.** Revesting of Property in the Debtor

Except as provided elsewhere in the Plan, the confirmation of the Plan revests all of the property of the estate in the Debtor.

# C. Modification of Plan

The Proponent of the Plan may modify the Plan at any time before confirmation. However, the Court may require a new disclosure statement and/or revoting on the Plan.

The Proponent of the Plan may also seek to modify the Plan at any time after confirmation only if (1) the Plan has not been substantially consummated <u>and</u> (2) the Court authorizes the proposed modifications after notice and a hearing.

#### **D.** Post-Confirmation Status Reports

The Debtor shall furnish post-confirmation quarterly reports by the 15th of the month following the end of the quarter to the United States Trustee's office and to any creditors requesting same in writing from the Debtor's counsel. This obligation of the Debtor shall continue after the Final Decree is entered in this matter until all Plan payments have been completed.

# E. Quarterly Fees

Quarterly fees accruing under 28 U.S.C. § 1930(a)(6) to date of confirmation shall be paid to the United States Trustee on or before the effective date of the plan. Quarterly fees accruing

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under 28 U.S.C. § 1930(a)(6) after confirmation shall be paid to the United States Trustee in accordance with 28 U.S.C. § 1930(a)(6) until entry of a final decree, or entry of an order of dismissal or conversion to chapter 7.

### F. Post-Confirmation Conversion/Dismissal

A creditor or party in interest may bring a motion to convert or dismiss the case under § 1112(b), after the Plan is confirmed, if there is a default in performing the Plan. If the Court orders, the case converted to Chapter 7 after the Plan is confirmed, then all property that had been property of the Chapter 11 estate, and that has not been disbursed pursuant to the Plan, will revest in the Chapter 7, estate. The automatic stay will be reimposed upon the revested property, but only to the extent that relief from stay was not previously authorized by the Court during this case.

The order confirming the Plan may also be revoked under very limited circumstances. The Court may revoke the order if the order of confirmation was procured by fraud and if the party in interest brings an adversary proceeding to revoke confirmation within 180 days after the entry of the order of confirmation.

### G. Final Decree

Once the estate has been fully administered as referred to in Bankruptcy Rule 3022, the Plan Proponent, or other party as the Court shall designate in the Plan Confirmation Order, shall file a motion with the Court to obtain a final decree to close the case.

Date: August 31, 2018

Respectfully submitted,

/s/ Steven L. Lefkovitz, No. 5953 STEVEN L. LEFKOVITZ Counsel to the Debtor 618 Church Street, Suite 410 Nashville, TN 37219 Phone: (615) 256-8300 Fax: (615) 255-4516 Email: <u>slefkovitz@lefkovitz.com</u>

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# **EXHIBIT A - LIST OF GENERAL UNSECURED CLAIMS**

Class	Name	Insider	Impaired	Allowed Claim
4	Kabbage	N	Y	\$10,975.00
4	Lending Club	N	Y	\$36,174.82
4	On Deck Capital, Inc.	Ν	Y	\$36,174.82
	Total Amount for Class			\$83,324.64