#### UNITED STATES BANKRUPTCY COURT FOR THE EASTERN DISTRICT OF VIRGINIA Alexandria Division

In the Matter of:

:

Chapter 11

PIONEER ROOFING SYSTEMS, INC.,

Case No. 15-13518-BFK

Debtor. :

:

### TWELFTH ORDER AUTHORIZING INTERIM USE OF CASH COLLATERAL

THIS MATTER having come on for hearing on April, 11, 2017, on the motion of Pioneer Roofing Systems, Inc. ("Debtor" or "Pioneer") seeking authorization for use of cash collateral in which Burke & Herbert Bank & Trust Company ("B&H") holds a prior perfected interest, and

AND IT APPEARING that emergency use of cash collateral was provided by that certain First Stipulation and Consent Order Authorizing Interim Use of Cash Collateral (Dkt. #29), and that further use of cash collateral was authorized by Order Authorizing Use of Cash Collateral (Dkt. #47), Second Order Authorizing Use of Cash Collateral (Dkt. #83), Third Order Authorizing Use of Cash Collateral (Dkt. #93), Fourth Order Authorizing Use of Cash Collateral (Dkt. #113) and Fifth Order Authorizing Use of Cash Collateral (Dkt. #127), Sixth Order Authorizing Interim Use of Cash Collateral (Dkt. #134), Seventh Order Authorizing Interim Use of Cash Collateral (Dkt. #152), Ninth Order Authorizing Interim Use of Cash Collateral (Dkt. #160), Tenth Order Authorizing Interim Use of Cash Collateral (Dkt. #190), Twelfth Order Authorizing Interim Use of Cash Collateral (Dkt. #206), and that further use of cash collateral is requested by the Debtor herein, and

Case 15-13518-BFK Doc 210 Filed 04/13/17 Entered 04/13/17 08:45:20 Desc Main Document Page 2 of 5

AND IT FURTHER APPEARING upon hearing on this matter that good cause exists to grant the Debtor's motion for interim use of cash collateral and to provide adequate protection to B&H with respect to such use, and that based upon the proffer of the Debtor, and the agreement of B&H as evidenced by the endorsement of its counsel below, and that in support of such use the Court makes the following findings:

- 1. The Debtor requires the use of cash collateral, as defined in Section 363(a) of the Bankruptcy Code, in the ordinary course of its business to pay suppliers and wages, purchase inventory and otherwise continue to operate its business.
- 2. The Debtor's cash, accounts, inventory and the proceeds of B&H's other Collateral constitute cash collateral of B&H as defined in the Bankruptcy Code.
- 3. The Court finds from evidence presented at hearing herein that the current value of Collateral is sufficient to provide immediate adequate protection to B&H and that provisions for additional adequate protection as provided for herein and in prior orders of the Court made effective herein are sufficient to provide adequate protection for the Debtor's ongoing interim use of cash collateral.

**NOW, THEREFORE**, in consideration of the findings made hereinabove and for the reasons stated from the bench at hearing on this matter, and the agreement of B&H, it is hereby ORDERED that:

1. <u>Use of Cash Collateral</u>. The Debtor is authorized to use cash collateral, subject to the terms of this Order. The Debtor may not use cash collateral, during the time period covered by the Budget, in excess of the line item amount(s) of projected expenditures shown on the Budget attached as Exhibit 1. The Budget covers the time period from April 11, 2017 through

Case 15-13518-BFK Doc 210 Filed 04/13/17 Entered 04/13/17 08:45:20 Desc Main Document Page 3 of 5

June 4, 2017. The Debtor's authorization to use cash collateral shall terminate at the earlier of

(i) 5:00 p.m. on June 5, 2017 or (ii) the occurrence of an Event of Default under this Order.

<u>Incorporation of Prior Orders.</u> All the terms of the prior order regarding use of

cash collateral, Dkt. ## 29, 47, 83, 93, 113, 127, 134, 148, 152, 160, 190 and 206, shall remain in

full force and effect, including all provisions for adequate protection and replacement liens, and

except as expressly modified herein.

2.

3. <u>Cure of Payroll Taxes.</u> With the consent of B&H, the Court authorizes the Debtor

to make net payroll on each Friday and the withholding tax payments the next Wednesday when

due. However, if the Debtor does not make the withholding taxes at any time, its authority to use

cash collateral shall terminate, subject to the right of the Debtor to self-cure such withholding tax

payment, at which time its authority to use cash collateral shall thereupon recommence.

4. <u>Miscellaneous</u>. All of the terms and provisions of this Order including, but not

limited to, the security interests and liens created and perfected hereby, and the priority

established hereby, shall be binding upon the Debtor, any subsequently appointed Trustee for the

Debtor, whether under Chapter 7 or Chapter 11 of the Bankruptcy Code, and upon all creditors

of the Debtor, including those who may have extended or may hereafter extend credit to the

Debtor, and all other parties and interests.

AND IT IS FURTHER ORDERED, that this matter is continued for further hearing

on the Debtor's motion for use of cash collateral to 11:00 A.M. on June 6, 2017.

, 2017

Date: Apr 12 2017

/s/ Brian F. Kenney

Hon. Brian F. Kenney United States Bankruptcy Judge

Entered on Docket:4/13/17 sm

3

#### I Ask for This:

/s/ John T. Donelan
John T. Donelan, VSB #18049
125 S. Royal Street
Alexandria, VA 22314
(703) 684-7555
donelanlaw@gmail.com
Counsel to the Debtor

### Seen and Agreed:

/s/ Kevin M. O'Donnell

Bruce W. Henry, VSB #23951\_
Kevin M. O'Donnell, VSB #30086
Jeffrey T. Martin, Jr., VSB #71860
HENRY & O'DONNELL, P.C.
300 N. Washington Street
Suite 204
Alexandria, VA 22314
(703) 548-2100 telephone
(703) 548-2105 facsimile
bwh@henrylaw.com
Counsel to Burke & Herbert Bank & Trust Company

Exhibit 1 Cash Collateral Budget April 11, 2017 through June 5, 2017

### Case 15-13518-BFK Doc 210-1 Filed 04/13/17 Entered 04/13/17 08:45:20 Desc Exhibit(s) Page 1 of 3

Pioneer Roofing Systems Projection 4/11/17 to 6/4/17

EXHIBIT "1"

	4/10/2017 4/16/2017	4/17/2017 4/23/2017	4/24/2017 4/30/2017	5/1/2017 5/7/2017		5/15/2017 5/21/2017		
REVENUE								
BILLINGS	1							
Service	15,000	15,000	133,161	15,000	15,000	15,000	112,500	20,000
Andrews Airforce Base Shopping Center			81,000				60,000	
Pohanka Acura			61,490					
Minchew Richmond (CHANGE ORDERS)								
Tivoli								
Trade Center								
Trade Center Change Orders								
Five Guys			6,000					
St. Marks				41,750				
Alexandria Toyota			50,000	27,000				
MPD Patrol Service Bureau			118,000				118,000	
Gonzaga Church	50,000							
Scotia	19,600							
New Work								
Total Billings	84,600	15,000	449,651	83,750	15,000	15,000	290,500	20,000
RECEIVABLES								
Service	17,000	17,000	17,000	17,000	17,000	17,000	17,000	70,000
Andrews Airforce Base Shopping Center	39,212					53,357		
Ivory Medical Center Drive								
Pohanka Acura		50,000			61,490			
Minchew Richmond (CHANGE ORDERS)								
Tivoli								
Trade Center	19,153		6,750			9,421		
Five Guys		2,236				6,000		
St. Marks								41,750
Alexandria Toyota				50,000		27,000		
MPD Patrol Service Bureau							118,000	
Gonzaga Church					50,000			
Medical Center Drive	7,900							
Scotia	19,600							
New Work								
Total Receipts	102,865	69,236	23,750	67,000	128,490	112,778	135,000	111,750

# Case 15-13518-BFK Doc 210-1 Filed 04/13/17 Entered 04/13/17 08:45:20 Desc Exhibit(s) Page 2 of 3

	4/10/2017 4/16/2017	4/17/2017 4/23/2017	4/24/2017 4/30/2017	5/1/2017 5/7/2017		5/15/2017 5/21/2017		
EXPENSE								
COST OF SALES								
Direct Material/Job Site Costs								
Service	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Andrews Airforce Base Shopping Center	18,431				25,769			
Pohanka Acura								
Minchew Richmond (CHANGE ORDERS)								
Tivoli								
Trade Center			678	1		1		
Five Guys			4,111					
St. Marks				1		1		12,525
Alexandria Toyota			1	11,000		1		
MPD Patrol Service Bureau			1	1		1	90,500	
Gonzaga Church			1	15,000		1		
Scotia	2,550		1			1		
New Work								
General House Material	4,000	4,000	4,000	4,000	4,000	4,000	4,000	
Job Labor and Associated Costs								
Direct Labor (All hourly employees)	15,000	15,000	15,000	15,000	15,000	15,000	15,000	
All Taxes on Direct Labor	6,600	6,600	6,600	6,600	6,600	6,600	6,600	
All Garnishments	350	350	350	350	350	350	350	
Total Cost of Sales	51,931	30,950	35,739	56,950	56,719	30,950	121,450	17,525
OPERATING EXPENSE	•	•	•	•	•	•		
Office Labor and Associated Costs								
Payroll (all salaried employees)	4,600	4,600	4,600	4,600	4,600	4,600	4,600	4,601
941 Payroll includes owners 941 tax	2,614	2,614	2,614	2,614	2,614	2,614	2,614	2,614
Employee Paid Portion of Benefits			4,800				4,800	
401 K	600	600	600	600	600	600	600	
401K and Deferred Comp Managment								
Owners Salary \$3750 Per week Payroll	3,750	3,750	3,750	3,750	3,750	3,750	3,750	
Services, Supplies, Taxes, Mortgages, Credit Line								
G&A-Canon Copiers		603				603		
G&A-Sprint Phones & Truck Trackers				1,650				1,650
G&A- Fuel	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
G&A-Dominion Power		500				500		
G&A-Cox Commun		530				530		
G&A-Washington Gas		502				502		
G&A-Lenovo Computer Lease				1,266				1,266
G&G-Health Ins			5,800					5,800
G&A-Aktion Assoc IT Consultant								
G&A-Builders Mutual				4,000		1	Ì	4,000
G&A-Allied Insurance Vehicle and Liabilty Insurance								5,000

# Case 15-13518-BFK Doc 210-1 Filed 04/13/17 Entered 04/13/17 08:45:20 Desc Exhibit(s) Page 3 of 3

	4/10/2017 4/16/2017	4/17/2017 4/23/2017	4/24/2017 4/30/2017	5/1/2017 5/7/2017	5/8/2017 5/14/2017	5/15/2017 5/21/2017	5/22/2017 5/28/2017	
G&A quarterly Sage License			2,525					
G&A Industrial Traffice Website and SEO				625				625
G&A-FFCty Personal Property Tax	5,985							
G&A-FFCty Vehicle Tax								
G&A-Condo Fees			980				980	
Office Supplies and Repairs			1,000					
G&A-2-YEAR Plumbing License Fee FFX County								
G&A-Toyota Tundra	931				931			
B&H LOC Payment	10,000			10,000				10,000
B&H Unit C&D	3,000			3,000				3,000
B&H Unit E&F	1,713			1,713				1,713
SBA Loan			7,200				7,200	
Trustee		6,871						4,500
Management Consultant for The Plan								
Legal Fees	4,000				4,000			
Accountant's fees					3,000			
Total Operating Expense	38,193	21,570	34,869	34,818	20,495	14,699	25,544	45,769
TOTAL COST OF SALES AND OPERATING EXPENSE	90,124	52,520	70,608	91,768	77,214	45,649	146,994	63,294
TOTAL RECEIPTS MINUS TOTAL COST OF SALES AND								
OPERATING EXPENSE	12,741	16,716	(46,858)	(24,768)	51,276	67,129	(11,994)	48,456